هكذا من الأصل

EARLY COPY OF THE TIMES
30p off The Sunday Times tomorrow
SEE VOUCHER ON PAGE 2
Jennifer Jason Leigh plays Dorothy Parker
PLUS CAR 95 – 12 pages of motoring
The A–Z of investment: risks, rewards and rich pickings
WITH A £6,000 PEP – details and today's token, page 12
30P

THE TIMES

No. 65,194 SATURDAY FEBRUARY 18 1995

Double payment mix-up on gas bills

Direct debit orders of million customers are under review



Giordano: facing pay protest by staff

BY GEORGE SIVELL
ASSISTANT BUSINESS EDITOR

BRITISH GAS yesterday admitted double-charging hundreds of customers who have switched to paying bills by direct debit to qualify for discounts. It is blaming the high street banks for having failed to read instructions.

The company is checking more than a million customer records, with help from the banks, to discover the extent of its double charging. British Gas says it will make instant refunds, a written apology, and pay any bank charges incurred as a result of any error discovered.

The Gas Consumers Council reported hundreds pf complaints from customers who have recently switched their monthly payments from standing order to the new DirectPay debit system. More than a million customers were lured in just six weeks by the promise of a 5 per cent discount if they switched to DirectPay, but many are complaining of bank statements showing that British Gas has deducted both their old standing order and the new direct debit payments.

The slip-up is the latest public relations disaster to strike British Gas in recent months, after Cedric Brown, its chief executive, was granted a 75 per cent pay rise to £475,000, and it was subsequently defended by Richard Giordano, the British Gas chairman. This week the Gas Consumers' Council reported a 94 per cent increase in complaints about the company in the three months to January.

Customers who have been double-charged believed that the old standing order payment would have been cancelled automatically when they switched to DirectPay. Indeed, the *Welcome to DirectPay* leaflet says that standing orders will be cancelled "automatically on your behalf when we receive the signed form".

British Gas last night complained that banks had failed to take notice of a line at the bottom of the form asking the bank to cancel the standing order. It said that the form had been redesigned to make the request more prominent. The customer services department at British Gas said that hundreds of customers had telephoned with this problem. One customer said that at the beginning of this month British Gas had taken two direct debit payments and one standing order from his account within four days.

Customers who paid their bills with lump sums in advance to avoid the 8 per cent fuel surcharge have also suffered. They found that after they signed up with DirectPay money was taken from their account for gas already paid for.

British Gas said: "To a certain extent we are victims of our own success in that one million customers applied to switch to DirectPay. Only a small minority of them have been affected. Part of the problem has been the volume of customer applications."

Trouble also mounted for British Gas yesterday on the industrial front. Workers pledged to fight attempts to cut their pay and announced plans for a national demonstration to protest against Mr Brown's pay rise. Staff plan to organise a protest at the company's annual shareholders' meeting in April.

A national conference of workers who belong to Unison also voted to submit pay claims aimed at keeping pace with inflation and delegates representing 30,000 British Gas workers said they would resist any compulsory redundancies among the 25,000 jobs being axed by the company.

Delegates agreed a motion which read: "Unison pickets should concentrate on exposing the double standards and injustice of the huge board pay rises and the proposed salary and conditions cut for staff."

Dave Stirzaker, the union's national officer for the gas industry, said: "British Gas must be the only company in the world to increase the salary of their executives for turning a profit into a loss last year, demoralising their staff and seeing a doubling in the number of complaints from consumers."

Weekend Money, page 33

QC proposes murder law changes after Clegg review

BY RICHARD FORD, HOME CORRESPONDENT

SWEEPING changes to the law on murder in the wake of Private Lee Clegg's conviction for killing a Belfast joyrider were recommended yesterday by a government-appointed QC in his review of anti-terrorist laws.

John Rowe, QC, called for the abolition of the mandatory life sentence for murder. This would have allowed Belfast Crown Court to impose a lesser sentence on Clegg.

Mr Rowe said that a defence of excessive force in self-defence, or in the course of duty, should be introduced, which would reduce murder to manslaughter. But the change should not be confined to cases involving members of the armed forces and police, he added.

A soldier in Northern Ireland faced exacting pressures on patrol. "He is trained, as a soldier, to be ready to fight and to be aggressive; but in Northern Ireland, he has at the same time to have in mind his unusual powers under the EPA [Emergency Provisions Act] and he must use them with discretion."

Mr Rowe said: "There was concern in the courts and the army that when a soldier is found guilty, the conviction is for the very grave offence of murder, with a mandatory life sentence, even though he was acting under the pressure of duty and had no evil motive".

But Mr Rowe, appointed last year to review the Emergency Provisions (Northern Ireland) Act 1991, ruled out creating a special offence solely for soldiers, and said that any overhaul must be to the general criminal law.

"It seems to me that both changes in the law are desirable, to allow a discretion as to sentence in case of murder, and to permit the reduction of murder to manslaughter in the circumstances I have mentioned," his report concludes.

His recommendations for reform increase the pressure on Michael Howard, the Home Secretary, who, in the wake of the public outcry over the Clegg case, was forced to begin a review of the law on murder. Mr Rowe's recommendations back up demands from two senior judges in Northern Ireland.

Sir Brian Hutton, the Lord Chief Justice of Northern Ireland, said at Clegg's first appeal that many fair-minded citizens would share the view that the law would be much fairer if it had been open to the trial judge to have convicted him of the lesser crime of manslaughter.

Lord Lane, a former Lord Chief Justice, has urged the Government to scrap the mandatory life sentence for murder, which he said was too rigid to be applied to the whole range of different kinds of murder.

Mr Rowe, a Crown Court Recorder and former leader of the Northern Circuit and Chairman of the Bar Council, was appointed in 1993 to carry out a fundamental review of the Emergency Provisions Act.

His recommendations will fuel the debate triggered by the Clegg case and the sentencing of two Scots Guardsmen for killing a teenager in north Belfast. Clegg, of the Parachute Regiment, is serving a life sentence in Wakefield prison.

In addition to proposing reform of the murder law, Mr Rowe calls for the Government to drop its power to intern people in Northern Ireland. The Government has argued that it needs powers to cover every eventuality in Northern Ireland.

Exclusion orders, page 2

INDEX
Births, marriages, deaths 22
Bridge 5
Chess 7
Court and Social 22
Crossword 24
Leading articles 21
Letters 21, 39
Obituaries 23
Sport 42-48
Weather 24
Weekend Money 29-39

Buying The Times overseas
Austria Sch 40; Belgium B Frs 80; Canada $3.25; Canaries Pes 300; Cyprus C£1.20; Denmark Dkr 18.00; Finland Mkk 16.00; France F 14.00; Germany DM 4.50; Gibraltar 90p; Greece Dr 450; Netherlands Fl 4.50; Irish Republic 45p; Italy L 4,500; Luxembourg Lf 60; Madeira Esc 325; Malta 43c; Morocco Dir 25.00; Norway Kr 20.00; Portugal con Esc 325; Spain Pes 300; Sweden Skr 18.00; Switzerland S Frs 4.00; Tunisia Din 2.000; USA $3.50.



Will to win: The England captain, Will Carling, wearing his protective gumshield complete with a defiant message for the opposition

Gumshield message for Wales

WILL Carling, England's rugby captain, will sport the latest in personalised equipment — a gumshield with red rose insignia — as he aims to protect one of Britain's best known faces in the heat of battle.

This afternoon he leads England for a record 47th time as they play Wales in Cardiff in the five nations' championship, looking to build on wins over Ireland and France.

The gumshield is approved by Bill Treadwell, the England dentist. "It is very important, not only to prevent dental damage but to act as a cushion to prevent concussion," he says. Made of plastic, a gumshield costs about £30.

All the England players now wear gumshields since Jeremy Guscott, the centre, started the trend. Some prefer nicknames to first names, and Mike Teague, the former England forward, had "Iron Man" to intimidate the opposition.

France play Scotland in Paris in today's other match.

Match previews, pages 47, 48

British troops to serve in Angola

BY MICHAEL EVANS, DEFENCE CORRESPONDENT

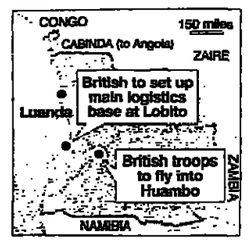
MORE than 500 British soldiers will leave for Angola next month to help to set up a peacekeeping operation in the southern African country torn apart by civil war for nearly 20 years.

The decision to send a logistics battalion with an infantry guard force to the central port of Lobito as part of a United Nations force is to be announced by the Government next week. The troops will be mainly from the Royal Logistic Corps, Royal Engineers and Royal Electrical and Mechanical Engineers.

Contingency plans for troops in Angola have been under examination for weeks, since the UN's formal request to Britain to contribute towards the mission, which could last for three months. A reconnaissance party will leave soon to check the logistics base and to decide on final troop numbers. Ministry of Defence sources said that, although a decision had not officially been made, the battalion of "mixed skill" troops was expected to leave towards the end of next month.

Earlier this month, the UN Security Council voted to send 7,000 troops to implement the ceasefire agreement between the Angolan Government and Unita rebels last November, and to monitor the former confrontation lines.

The greatest danger facing UN troops will come from the 20 million mines buried across the country. In more than 19 years of fighting, at least 450,000 people have died in what has been called the worst civil war in the world.



Lamont warns of Delaware option

BY NICHOLAS WOOD, CHIEF POLITICAL CORRESPONDENT

BRITAIN will end up in a similar position to one of the smaller American states unless it abandons the escalator sweeping it towards a federal Europe, Norman Lamont said yesterday as he confronted the Tories with what he saw as the stark reality of closer European integration.

Suggesting that the country was close to the moment of truth in its relations with its continental partners, the former Chancellor renewed his call for the Government to prepare for the possibility of pulling out of the European Union. At next year's intergovernmental conference, Britain should reject a single currency, political integration, and more powers for the European Commission and Parliament, he said. But if it failed to halt the drive towards a federal Europe, it should demand "special arrangements" ensuring looser ties with the Community.

Employing apocalyptic language in a speech at the Oxford Union, Mr Lamont said the future of Britain as a sovereign state was at stake. "If we go much further, the Government of Britain will have more resemblance to the state of Delaware than to a sovereign independent government," he said.

Subsidiarity — handing back powers to national governments — had failed totally, and the leaders of Europe made no secret of their goal of a federal state. "We have signed up to a Europe which has a parliament, a passport, citizenship, a flag, an anthem, and wants to have a single currency, an army and a foreign policy. Who can doubt that the ambition of Europe's politicians is to create a United States of Europe with a federal government?" Mr Lamont attacked the Cabinet's truce over a single currency, accusing the Prime Minister of indecision.

Blair challenge, page 2
Norman Lamont, page 20
Leading article, page 21

Computer chip gang raids Mawhinney's HQ

BY JONATHAN PRYNN
TRANSPORT CORRESPONDENT

THIEVES broke into the office of Brian Mawhinney, the Transport Secretary, and ransacked it, prising open computers apparently to steal their memory chips.

Dozens of computers throughout the 18-storey transport headquarters in Marsham Street, central London, were broken into during the raid, which was discovered by security staff yesterday morning.

A scene of devastation greeted Dr Mawhinney. "A lot of the computers are smashed," one civil servant said.

Officials played down fears that the break-in was the work of anti-motorway demonstrators, but could not rule it out. "We would have expected them to leave a calling card or spray slogans if they had managed to get in," a spokesman said. Motorway protestors who last year scaled scaffolding around the building denied they were involved in yesterday's raid. A spokesman for the M11 protest group said: "This is too sophisticated for us."

Mr Mawhinney ordered an urgent investigation into how the gang evaded tight security. The building is under 24-hour guard by government security officers and is monitored by closed-circuit television. Police investigators yesterday took away film from security cameras in the building; they are believed to have caught the gang of five in the act of wrecking the computers.

Officials said that the computers had been wrenched open and internal parts removed: "The lids had been very expertly and very adroitly twisted off." There was no sign that the raiders had made any attempt on locked filing cabinets and drawers containing commercially sensitive information.

Yesterday, staff who work in the offices affected were given the day off.

The break-in is the latest in a wave of computer chip thefts in London and the South-East. Sophisticated personal computers contain chips worth up to £1,000. They can be easily sold on the black market and are often exported to Eastern Europe. In December, the AA lost £150,000 worth of memory chips when its Basingstoke headquarters was raided.

Our award winning hallmarked silver cutlery is widely regarded as the finest in the world.

It comes in an unrivalled choice of TWENTY PATTERNS *and represents outstanding value for money. This is because we supply you direct. So your money isn't spent on excessive retail profit margins. Instead you get exactly what you pay for – the world's finest full weight, full size solid silver cutlery at unbeatable prices.*

A Full Set of Solid Silver Cutlery For Just £1,275

Each magnificent piece of this beautifully hand crafted cutlery is individually tested and hallmarked by the Sheffield Assay Office and is unconditionally guaranteed for life.

Retail- one of twenty classic designs

44 PIECE SET for six people £1,275
60 PIECE SET for eight people £1,750
88 PIECE SET for twelve people £2,500

All our cutlery can be collected piece by piece and alternative sized sets are available too. Send for details today by posting the coupon, by phoning 0114 243 3984, or fax us anytime. Alternatively, you may like to visit our London showroom or our Sheffield manufactory and showroom.

United Cutlers of Sheffield

WINNERS OF THE BETTER MADE IN BRITAIN AWARD 1990

Petre Street, Sheffield S4 8LL. *Phone:* 0114 243 3984 *Fax:* 0114 243 7128
London showroom: 4 Grosvenor Street, London W1X 0AD. *Tube:* Bond Street

Please send me full details of your hallmarked silver cutlery sets at these special prices.

Title: *Name:*
Address:
Postcode:
Post to: United Cutlers, FREEPOST, Sheffield S4 7ZZ. (no stamp needed)

Tory MPs fear arguments could engulf Government in full-scale crisis

Blair attacks Major over Downing Street split on Europe

BY JILL SHERMAN AND PHILIP WEBSTER

TONY BLAIR last night suggested that the Prime Minister's failure to back his Chancellor on European monetary union could lead to the Government being paralysed.

Mr Blair ditched a speech he had prepared for a meeting in York on Clause Four of Labour's constitution to exploit Cabinet divisions over Europe. "Mr Major's refusal to back his Chancellor on monetary union yesterday was the climax of a defining period for the Conservative Party," said the Labour leader. "It exposed the fault line now running from Number 10 to Number 11 and right through the party. It has momentous consequences for the Government of the country."

The Labour leader's attack came as Norman Lamont, the former Chancellor, accused John Major of taking refuge in indecision over a single European currency. "This is an issue of principle, not of tactics or timing," Mr Lamont said in a speech at the Oxford Union. "We will not resolve this issue by deciding to be undecided."

Many ministers and Tory MPs fear the arguments inside their party on Europe could engulf the Government in a full-scale crisis. But yesterday the Prime Minister and Mr Clarke strongly denied suggestions of a rift. Mr Major brushed aside questions about Mr Clarke's position, saying on a tour of Cambridgeshire that he would not waste his time on such "trivial nonsense".

The Chancellor, on a tour of Wales, was clearly exasperated by a barrage of questions about alleged Cabinet disunity, telling reporters to "give it a rest" and accusing the media of resorting to "tedious textual analysis" to sustain their onslaught. "We have run out of ways of making clear that there are not any divisions," Mr Clarke said.

The damage limitation exercise had begun on Thursday night amid horror in Numbers 10 and 11 Downing Street at television reports highlighting the Prime Minister's failure to endorse his Chancellor's view that monetary union would not threaten the nation state. After anxious consultations between senior officials, Mr Major secured his Chancellor's backing for a letter in reply to Gordon Brown, the Shadow Chancellor, saying that they were agreed that a single currency would raise significant "economic and political and constitutional implications".

Yesterday, Mr Clarke pointed to the letter as evidence that he and the Prime Minister were at one on a single currency. "It is exasperating that people pick up words about a policy on something that, if it happens, is not going to happen before 1999."

But, with most Tory MPs judging that Mr Clarke had had to give ground in his tussle with No 10, the Chancellor appeared reluctant to signal a full surrender. When asked if he still believed that a single currency did not imperil the nation state, he said: "We have had all that. The Cabinet has agreed, the Prime Minister and I have always agreed. We have the same views on the whole issue."

Mr Clarke's friends indicated that he had decided to soften his stance because his speech last week had been misinterpreted as meaning that he believed that there were no constitutional implications in a single currency. He was said to accept that there are wider considerations to scrapping the pound, but still believed that the economic ones should take precedence.

Mr Clarke's friends predicted that he will now lower his profile in the belief that the arguments have become too polarised. But his supporters believe his resistance has succeeded in checking the Eurosceptic bandwagon inside the Cabinet and denying the Right a manifesto commitment ruling out a single currency for the life of a parliament.

Sir Leon Brittan, a senior European Commissioner, gave warning in a speech in Cambridge that if Britain stood aside from a single currency, interest rates would be higher.



Norman Lamont in Oxford yesterday before addressing the Oxford Union. He accused John Major of indecision on Europe. Lamont speech, page 1

Mayhew lifts orders banning ten from Ulster

BY RICHARD FORD AND NICHOLAS WATT

TEN people banned from Northern Ireland had their exclusion orders lifted yesterday after the security services advised the Government that they were no longer a threat.

Next month Michael Howard, the Home Secretary, is expected to remove some of the 56 orders that ban people from Northern Ireland and other states from entering Britain. He is likely to make an announcement during the annual Commons debate on the Prevention of Terrorism Act. The exclusion orders have been resented on both sides of the community in Northern Ireland as a form of "internal exile".

The orders lifted yesterday were the responsibility of Sir Patrick Mayhew, the Northern Ireland Secretary. He told MPs of his decision and of Mr Howard's review in a Commons written reply.

Eight of the ten were also banned from the British mainland. The Northern Ireland Office refused to name any of them, saying that it was against the department's policy to do so.

However, a Sinn Fein councillor from Co Monaghan is known to be among them. Pat Treanor was banned from Northern Ireland and mainland Britain in July last year after being inadvertently injured in an IRA gun attack as he was being driven away for questioning by the RUC. He had been arrested earlier in the day as he showed two Swedish journalists around closed roads on the Fermanagh-Monaghan border.

Politicans in the Irish Republic, who have pressed for an easing of Britain's anti-terrorist legislation, welcomed yesterday's announcement. Dick Spring, the deputy Prime Minister, said that it was a "progressive" step and part of the "peace dividend".

But Ian Paisley, leader of the Democratic Unionist party, said the lifting of the orders was a concession to the IRA. "If these people in the south of Ireland were not allowed to come in here because they were suspect, why suddenly can they get in now before the bombs are surrendered, before the guns are given in, the killing machine dismantled?" he said in an interview with BBC Radio 4's *The World at One*.

Last night Gerry Adams, the Sinn Fein president, said that Sir Patrick's step was only a gesture and called for all "repressive legislation" to be repealed. "Much more needs to be done by the British," he said.

NEWS IN BRIEF

Rail chief to head English Heritage

Chris Green, the highly regarded head of ScotRail who resigned yesterday, has been head-hunted to become chief executive of English Heritage at the end of the month. Mr Green, 51, has been one of British Rail's most outspoken critics of privatisation and his departure has thrown into confusion the Government's plans to sell off the passenger rail services in Scotland.

Opposition parties, trade unions and rail-user bodies said Mr Green's decision was a disaster for the Scottish rail network. Brian Wilson, a Labour spokesman on trade, said it was a tragedy that the rail industry had lost one of its greatest talents at such a crucial point in its history.

Nolan to include peers

The scope of Lord Nolan's committee on standards in public life is to be extended to look at the interests of peers. The inquiry will turn to the House of Lords after its first report is published in May. Peers' interests became an issue after Lord Lester of Herne Hill alleged two weeks ago that four peers had taken cash for putting questions to ministers.

Windsor trespass plan

Civil rights activists are planning a mass trespass on the Queen's Windsor estate tomorrow to protest at the continuing closure to the public of a riverside footpath. Jeremy Corbyn, Labour MP for Islington North, said the walk was to show that the Criminal Justice Act was stopping people from moving freely and limiting the right of protest.

Teenage killer gets life

A teenage murderess who stabbed a cab driver through the heart after an adolescence obsessed with violence was jailed for life yesterday at the Old Bailey. Melanie Myers, now 20, of Neasden, northwest London, was attempting a robbery to finance a nightclub outing. Her accomplice Clifton Quartey, 18, was given four years for manslaughter.

Anti-smoking Bills fail

Plans to curb smoking by making health warnings on packets more prominent and by restricting smoking at work were defeated in the Commons yesterday. The Tobacco Products Labelling Bill and the Tobacco Smoking (Public Places) Bill failed to get second readings after too few MPs attended the debate for a vote to take place.

Murder weapon found

Police have found the weapon used in the apparently motiveless killing of Margaret Wilson, a 66-year-old Humberside farmer's wife, as she walked home along a remote country lane near her home at Burton Fleming. The eight-inch knife, originally intended for use in the shoe-making industry, was found near the murder scene.

Sex season criticised

Channel 4 is to screen a season of explicit programmes on sex, the sex industries and sexual tourism called *The Red Light Zone*. The Viewers' and Listeners' Association said the season was a cynical attempt to boost ratings. Stuart Cosgrove, of Channel 4, said the season included explicit material but denied it was sensationalist.

Sunday theatre shows

A West End theatre group is to open on Sundays from April. Mayfair Theatres and Cinemas, which owns eight theatres, negotiated an agreement with the technicians' union Bectu for a 10 per cent pay rise. The group said tourists were surprised they could not see Sunday shows. Talks on a national agreement collapsed in December.

Teacher on drug watch



Sara Jobling, 36, left, a teacher who spent a week working undercover with drug squad officers in Northumbria, quickly put the experience to use when she caught a boy selling cannabis at the Southmoor School, Sutherland, where she teaches biology. The boy was cautioned by police. Mrs Jobling also acts as a health advisor, giving pupils information on the use and abuse of drugs, including alcohol.

Brewery bull shot

An Aberdeen Angus bull named Pushover, which had been shampooed and blow-dried before publicity photographs for Black Bull bitter, had to be shot after charging its owner and bolting. For an hour the bull — chosen for the breed's docility — lurked uncontrolled around Theakston's brewery in Masham, North Yorkshire.

Meter rigging was fair, says judge

BY IAN MURRAY, COMMUNITY CORRESPONDENT

A PRIVATISED electricity company was acting legally when it secretly recalibrated a man's meter to run at three times the normal speed to collect money it mistakenly said he owed them, the High Court ruled yesterday.

In a judgment that will set a precedent for all the utility industries, the High Court said that Norweb, the Manchester-based company, should not have been found guilty of unlawful harassment by magistrates last year. Magistrates ordered the company to pay £1,000 in compensation to David Dixon, 58, of Wythenshawe, when he took it to court after he found that it had secretly recalibrated his pre-payment meter.

The bill concerned a property where Mr Dixon had never lived but which had been inhabited by another David Dixon. It took him three weeks before he was able to convince the company it was making a mistake and that he did not owe £677.86.

In the meantime Mr Dixon, who was unemployed and received £33 a week in support, had to pay £11.08 into the electricity meter a week at his home after electricity men had come supposedly to "check the meter". "I had to choose between feeding the meter and feeding myself," he said. "Often I could not afford to eat."

Manchester magistrates agreed that this amounted to unlawful harrassment. Mr Justice Dyson, however, ruled yesterday that the magistrates were wrong because the company did not have a contract with Mr Dixon but only a statutory duty to supply him with electricity.

French call for strike at ferry ports

THE Channel Tunnel and French ferry ports are expected to be blocked from next Thursday by French seamen protesting about a cargo ferry operator that is employing Polish seamen.

According to the seamen's union Meridien Ferries is undercutting its members by employing cheap crew on two freighters between Folkestone and Boulogne. It claims the ships operating between EU ports should employ only French or British union members who would command higher salaries.

The French unions are calling for solidarity strikes at Calais and Dunkirk. Paul Desgris, Meridian's French-based general manager said the company had agreed to the gradual introduction of EU crews once it had become established and won agreement to carry passengers.

M Desgris said: "We are a young company in a competitive market. We will employ French or British sailors as soon as we are able."

Going Places

SUMMER HOLIDAYS.

Up to 15%* off

BROCHURE PRICE £340 GOING PLACES PRICE £289

Book your summer '95 holiday at Going Places and you can save 15%* off the brochure price of every holiday with our tour operators of the week – Sunworld Cyprus, Turkey, and Florida brochures, Airtours Greece and the Greek Islands brochure, Panorama Ibiza, Majorca and Menorca and Tunisia brochures, Cosmos Distant Dreams and the America and Canada coach brochures. And you can save a massive 9% with a wide range of top holiday companies - All other Airtours brochures, Aspro, First Choice, Freespirit, Inspirations, Sunset, Club 18-30, all other Sunworld brochures, Virgin, Unijet, Tradewinds, Jetlife, Jetset, Manos, Sovereign and many more. In fact we discount every overseas summer holiday we sell. But hurry, these great offers end soon. So call into your local Going Places shop now!



Low deposit only £5 per person

Free child places available.

For credit/debit card bookings call 01614 747 555.
Lines open Mon-Fri 8am-10pm, Sat-Sun 8am-8pm.

With discounts like these shouldn't you be Going Places.

*Offer applies to overseas inclusive Summer '95 holidays or charter flights with selected holiday companies. Discount and low deposit only available when our insurance is purchased at time of booking. The balance of the deposit must be paid by 31st March '95 or on cancellation. Free child places are subject to availability and tour operators conditions. 15% offer limited period only. Full details available from your local Going Places shop. ABTA 46226

THE SUNDAY TIMES

Tomorrow Times readers can try The Sunday Times at the special price of only 70p. That makes the combined price of The Times and The Sunday Times this weekend just £1.
Readers of The Times who wish to take advantage of this offer should cut out this voucher, fill in their name and address and take it to their newsagent tomorrow.
If you get your papers through an account with your newsagent, you should hand your voucher in by February 26 at the latest.

Customer's name _____
Address _____
_____
_____
Postcode _____ Tel no _____

TO THE NEWSAGENT
Please accept this voucher as part payment for the issue of the Sunday Times dated February 19 1995. This voucher is worth 31p (30p off the cover price plus 1p handling allowance). To obtain your 31p refund, return the voucher to your News International wholesaler no later than Wednesday, March 1, 1995.

30p OFF

This voucher is only valid against a purchase of The Sunday Times dated February 19 1995. This cannot be accepted as payment for any other product, nor can this voucher be used with any other discount offer for The Sunday Times

NEWSAGENT _____
ADDRESS _____
_____
_____ BOX NO _____

Offer only available in the UK, and the Republic of Ireland

'I hope that we can put all this behind us and be a happy family, as I have at all times wished'

Judge rules granddaughters of marchioness can inherit £15m

By Emma Wilkins

THE High Court yesterday cleared the way for the granddaughters of Maureen, Marchioness of Dufferin and Ava, to inherit her family fortune estimated at £15 million.

Evgenia Sands, 30, who is married to the British actor Julian Sands, and her sister Ivana Citkovitz, 28, will benefit immediately from interest on a trust fund established by their great grandfather, the 1st Earl of Iveagh. Lord Iveagh, who founded the Guinness family brewing fortune, died in 1927 leaving an estimated £200 million to be shared by his children, including Ernest Guinness, Lady Dufferin's father.

Lady Dufferin, 88, who lives in Knightsbridge, west London, won the right to leave her granddaughters her remaining interest in the family trust fund after a three-day hearing in the Chancery Division in London.

Lady Dufferin's wishes, which she executed in a deed in 1991, had been challenged by her daughters, Lady Caroline Lowell and Lady Perdita Blackwood, and daughter-in-law, Lindy, Marchioness of Dufferin and Ava. Interest on the fund has accrued over four years while the legal action was pending.

Mr Justice Knox rejected the challenge and ruled that Lady Dufferin was entitled to settle the family trust fund in favour of Mrs Sands, a former Max Factor model who lives in Los Angeles, and Miss Citkovitz, who works for the Miramax film company in New York. Legal costs, which some estimates put at £100,000, will be met out of the trust fund.

After her victory, Lady Dufferin, who has already settled substantial fortunes on her children, said that she remained deeply sad that her daughters and daughter-in-law had caused the family distress by bringing the action.

In 1948 she surrendered the greater part of the fortune that she would inherit from her father in favour of her children. Her son Sheridan, who died in 1988 from an Aids-related illness, left his widow some £15 million. "I am pleased with the ruling of Mr Justice Knox which reflects exactly my wishes in these matters which I arranged 47 and four years ago respectively," Lady Dufferin said. "However, I am saddened that my two daughters and daughter-in-law should have caused the family such distress and expense in having started this legal action.

"They have said through their lawyers that they will be bound by the ruling, so that brings this unhappy saga to an end. I hope that my children, my daughter-in-law and my grandchildren and I can now put all this behind us and be a happy and united family as I have at all times wished and made known to them all."

The decision means that Mrs Sands and her sister will inherit capital interests in the trust fund, including the Owl House, an estate in Lamberhurst, Kent, and property in Knightsbridge on Lady Dufferin's death. During her lifetime, they will receive interest from the fund.

Lady Caroline, 63, who was married to Lucian Freud, the artist, Israel Citkovitz, the composer, and latterly Robert Lowell, the American poet, was party to the legal challenge, even though her daughters will benefit.

Lady Perdita, 60, who breeds racehorses in Northern Ireland and Lindy, Lady Dufferin, widow of Sheridan, the 5th marquess who died of an Aids-related illness seven years ago, have no children.

In 1948 Lady Dufferin surrendered the greater part of the fortune she would inherit from her father, Ernest Guinness, in favour of her children, allowing herself an income of £18,000 a year.

☐ In Wednesday's report of the court proceedings, a caption stated incorrectly that Lady Dufferin wished to pass over her daughters and daughter-in-law in favour of her grandchildren. As the story made clear, Lady Dufferin made provisions for her children in 1948 and we apologise for the error.

ALEX GALBRAITH



Ivana Citkovitz: will benefit immediately with her sister from trust fund interest



Lady Dufferin: wishes challenged by daughters

ALPHA



Evgenia Sands, a former model living in Los Angeles, with her husband Julian, the British actor

Robbers cut women's hands in bid for safe keys

By Richard Duce

TWO supermarket assistants are waiting to learn if they have lost the use of their hands after robbers repeatedly cut them in an attempt to obtain keys to the safe.

The women and a less seriously injured male colleague refused to reveal the whereabouts of the keys at a Budgens store on the outskirts of Reading. They were made to lie on the floor as the three raiders slashed at their hands.

The married women, aged 38 and 27, were last night detained in the Royal Berkshire Hospital after surgeons operated to repair severed tendons. Their colleague, aged 28, was discharged after receiving 20 stitches to his hands. None of the victims has been named.

Inspector Martin Elliott of Thames Valley Police said: "It was a horrendous attack. There is still a fear that the two women may lose some form of mobility in their hands."

Budgens has offered a £10,000 reward for information leading to conviction of the robbers in the attack on Tuesday night. Twenty-five police officers are involved in the hunt for the raiders, who escaped empty-handed.

The store was about to close when two white men and a black man burst in, carrying kitchen knives.

Police arrested three men early yesterday but said they still needed information about the raid. The men had not been charged last night.

Hotline puts the police on trail of soccer hooligans

By Andrew Pierce

DETECTIVES are planning a series of raids on the homes of people named on a special telephone hotline as the hooligans who wrecked the football match between England and Ireland.

The hotline, which was set up by the Football Association and the Football Intelligence Unit, was engaged for most of the day yesterday as a team of six officers dealt with a deluge of tip-offs about the identities of the alleged troublemakers.

Two English supporters who were photographed attacking a lone Irish supporter were sentenced to two months in jail yesterday. Photographs of the men punching the Irish supporter appeared in national newspapers for two days running. Stephen Kearns, 23, and Stephen Sloan, 21, both from Birmingham, were released on £100 bail after being given leave to appeal at Dublin District Court. They were arrested by Irish police on Thursday night who recognised them from the photographs. Six other supporters are in custody in Dublin.

An official inquiry into the riot began yesterday led by Thomas Finlay, a former chief justice. Irish police admitted that they had under-estimated British warnings about the extent of the extreme right-wing presence on the terraces at Lansdowne Road.

A statement from the Garda Siochana, the Irish police, conceded yesterday that intelligence on known English hooligans was received from Britain but the Football Association of Ireland insisted that the information had not been relayed to them.

The Irish authorities were further embarrassed when the leader of the Irish police officers' association blamed senior officers for poor strategy, insufficient manning levels, and the presence of trainee police officers in the line of fire. A plea by Jack Charlton, the Ireland manager, for the friendly to be replayed by the summer was rejected by the FA and Uefa, the sport's European governing body.

Newspaper and television pictures have pinpointed those who hurled objects on to the pitch. "We are making a major effort to identify those at the heart of the trouble. Many of them were recognisable from photographs or television stills," David Davies, the Football Association's director of public affairs, said.

The football unit, with six full-time officers, is part of the national Criminal Intelligence Service. "We were aware that disorder was planned within the ground," a police spokesman said. "We were providing the Garda with every assistance with intelligence and travel information."

A spokesman for the Garda said: "We had no idea that these people would travel in what appeared to be quite substantial numbers." They had been expecting "perhaps 40 undesirables".

Commander blamed for frigate's grounding

By Dominic Kennedy

ONE of the Royal Navy's rising stars accepted the blame yesterday for ten minutes of error which left the Duke of York's former ship, *HMS Brazen*, stranded on rocks off Chile for four days.

The Type 22 frigate was in danger of sinking with all hands after five attempts to refloat her failed. At one point the crew was encouraged to jump on the deck to try to free her. She was eventually pulled off by a Chilean tug, a court martial heard.

The ship's former captain, Commander Paul Collins, 37, and two junior officers pleaded guilty at the hearing in Portsmouth. Commander Collins was dismissed from his shore job on the staff of the Flag Officer Surface Flotilla and will be found a post elsewhere. Lieutenant Matthew Payne, 25, the pilot, was reprimanded and Lieutenant Sarah Brothwell, 25, the first female officer of the watch to be court martialled, had her guilty plea rejected.The hearing was told that Commander Collins was regarded as a rising young man in the Royal Navy until his ship hit the rocks in September last year. *HMS Brazen* was to negotiate the Canales Patagonicos, a treacherous natural channel on Chile's western coast which at places is uncharted or charted incorrectly.

At 11.56pm on the rainy night of September 11, Lt Brothwell took charge of the ship as officer of the watch, helped by two inexperienced chart assistants, one on university vacation training. After a series of navigational errors, the ship ran aground shortly after midnight, causing £2 million of damage.

Captain Charles Freeman, captain of the frigate squadron which includes *Brazen*, said: "I would rate Cmdr Collins in the first XI." He said the recovery operation had been brilliant.



Commander Paul Collins and Lt Sarah Brothwell, officer of the watch who was found not guilty



If you'd like to know more about our unique whiskey, write to us for a free booklet at the Jack Daniel Distillery, Lynchburg, Tennessee, USA.

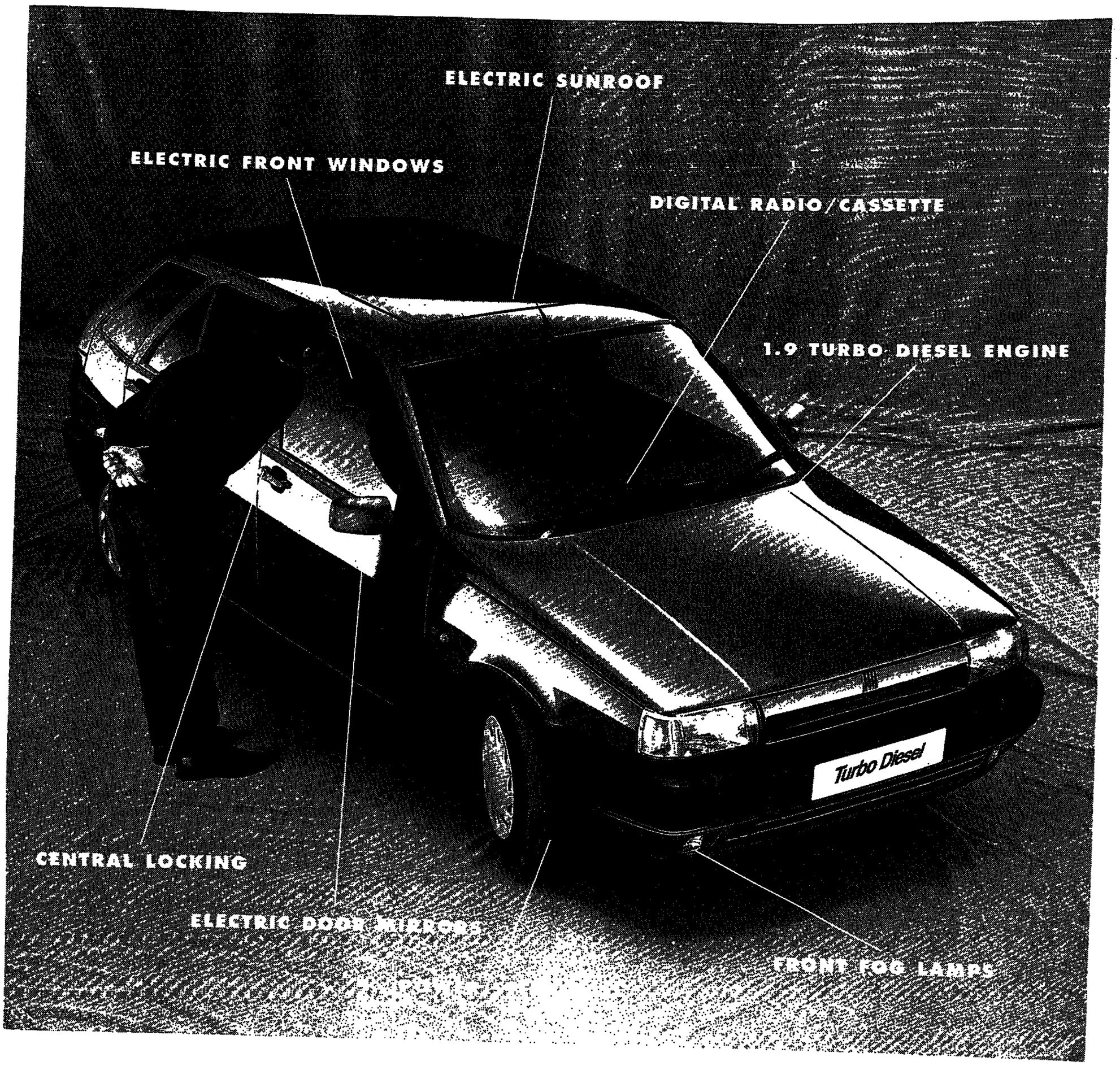
WHAT LITTLE TRAFFIC there is in Lynchburg, Tennessee can be brought to a standstill by a Mallard hen.

This one came from over by our limestone cave spring, where Jack Daniel discovered water so right for whiskey making (it's iron-free), he built his distillery alongside. Of course, that meant sharing the property with a few ducks. But to have a source of water this treasured, we've always been glad to stop for friends who value it as much as we do.



JACK DANIEL'S TENNESSEE WHISKEY

THE LUXURY:



THE ECONOMY:

FIAT EASIPLAN REPAYMENTS					
£99 PER MONTH	APR 9.6%	TIPO 1.9 TD SX†: £11,833.90 (ON THE ROAD)	DEPOSIT: £4,141.86	AMOUNT BORROWED: £7,692.04	TERM: 25 MONTHS
		FIRST PAYMENT: £159 (INC £60 ADMIN)	FINAL PAYMENT: £6,624.92	INTEREST CHARGED: £1,308.88	TOTAL PAYABLE: £13,202.78

The Fiat Tipo 1.9 Turbo Diesel has all the trimmings of a luxury car but none of the expense. Because as well as costing very little to run (56.5 mpg at a constant 56 mph) right now you can drive it away for just £99 a month (APR 9.6%) plus deposit and final payment. For full details see the panel above. Then dial 0800 71 7000 for your nearest Fiat dealer.

THE HIGH SPEC FIAT TIPO TURBO DIESEL. FIAT

FIAT EASIPLAN IS ONLY AVAILABLE ON NEW RETAIL SALES. APPLICANTS MUST BE AGED 18 YEARS OR OVER AND THE OFFER IS SUBJECT TO STATUS. FIAT EASIPLAN IS AVAILABLE ONLY THROUGH FIAT MOTOR FINANCE AT PARTICIPATING DEALERS. A GUARANTEE MAY BE REQUIRED. WRITTEN QUOTATIONS AVAILABLE ON REQUEST. PRICE INCLUDES DELIVERY TO DEALER. NUMBER PLATES AND SIX MONTHS ROAD FUND LICENCE AND IS CORRECT AT TIME OF GOING TO PRESS. FIAT MOTOR FINANCE, 3 PRINCESS WAY, REDHILL, SURREY RH1 1NP. OFFER APPLIES TO TIPO 1.9 TD SXs PURCHASED AND REGISTERED ON OR BEFORE 31/3/95. SPECIAL ALTERNATIVE SCHEMES EXIST FOR THOSE BUYING THROUGH MOTABILITY.

A hav

Sar rep Eur

THE self-governing Ch Island of Sark prides its being a haven from three of the 20th century: ir tax, bureaucracy and th tor car. For centuries its liament, the Chief Pleas been able to deal effic with administration m in three sessions a year. no full-time civil serv Now it finds itself awash Euro paperwork.

Jennifer Cochrane, a r ber of the Chief Pleas. "We are being asked to legislation totally inappr ate to our way of life. We been asked to give free sage to lorries on their w Bosnia and grant immuni diplomatic vehicles. We have either diplomats or or even tarmac roads."

Of growing concern to dents are the protests England aimed at stop movement of live anim Legislation could have a di trous effect on the carr trade which provides the square-mile island's m form of transport and is important source of reve and employment.

Miss Cochrane said: " island cannot breed enou horses. We have to imp them and of course they very well looked after."

The islanders are also w ried that EC regulations co

Gales river,

BY MARIANNE CURPHEY

GALES and exceptiona high tides brought flooding towns and villages along t Severn yesterday. In the Mi lands hundreds of rail passe gers were stranded for ov eight hours without food water after power lines we brought down.

Scores of people wer trapped after the Severn bur its banks and a 1.5 metr Severn Bore tidal wave e gulfed homes. The bore, th highest in living memory, ha been whipped up by gales the Bristol Channel.

Road commuters had to delays after fallen trees an cables blocked roads in mar parts of southern England an Wales.

Services on the Inter-Ci West Coast main line betwee London Euston and the Nort West were disrupted all yester day as engineers struggled t repair overhead cables tha had been blown down.

Eight trains, each capable c carrying 500 people, had le London Euston for the North West between 7pm and 11pm on Thursday but were held up

SHEEH

Dealer West

♠76.
♥10 8
♦K 8
♣3

♠AJ84
♥J
♦J32
♣QJ1072

♠10
♥AQ
♦A9:
♣A9

W N

Pass (2) Pass
Contract: Two Clubs Doubl

BY ROBERT SHEEHAN
BRIDGE CORRESPONDENT

(1) South on this deal was an expert who should have known better than to overcall on such a poor suit.
(2) East-West were playing Sputnik (take-out) doubles of overcalls so West had no option but to pass Two Clubs and hope his partner would reopen the bidding with a double.

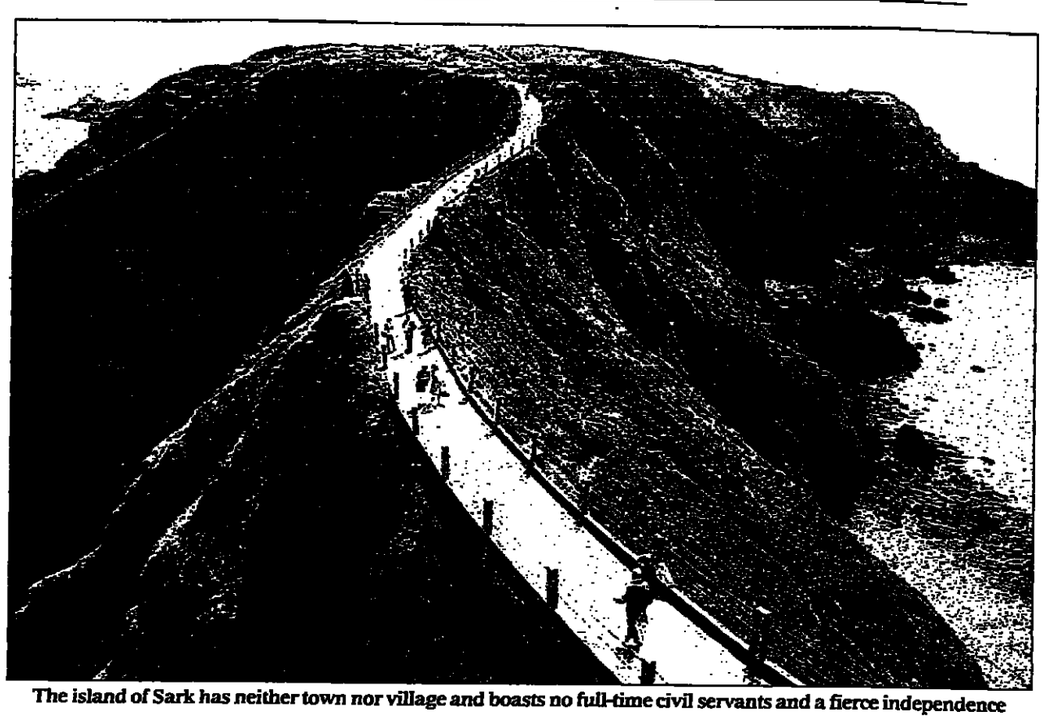
Seeing all four hands it looks as though South was about to receive his well-deserved punishment — going for a 500 penalty when his opponents could not make game. West led the jack of hearts which ran to declarer's queen. Declarer's best chance of making some extra tricks seemed to be to ruff some spades in hand, so at trick two he played a spade which West won with the jack.

West now made the "expert" switch to the jack of diamonds, which went to East's queen and declarer's ace. Declarer

A haven cut off by the sea from the modern world faces a tidal wave of paperwork

Sark prepares to repel invasion of Euro bureaucrats

■ The island of Sark has rejected the Maastricht treaty, but Brussels still threatens to intrude. Marcus Binney reports



The island of Sark has neither town nor village and boasts no full-time civil servants and a fierce independence

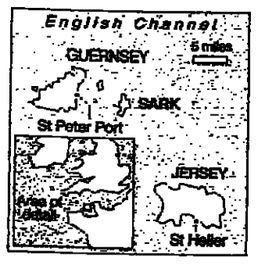
THE self-governing Channel Island of Sark prides itself on being a haven from three evils of the 20th century: income tax, bureaucracy and the motor car. For centuries its parliament, the Chief Pleas, has been able to deal efficiently with administration matters in three sessions a year. It has no full-time civil servants. Now it finds itself awash with Euro paperwork.

Jennifer Cochrane, a member of the Chief Pleas, said: "We are being asked to pass legislation totally inappropriate to our way of life. We have been asked to give free passage to lorries on their way to Bosnia and grant immunity to diplomatic vehicles. We don't have either diplomats or cars, or even tarmac roads."

Of growing concern to residents are the protests in England aimed at stopping movement of live animals. Legislation could have a disastrous effect on the carriage trade which provides the two-square-mile island's main form of transport and is an important source of revenue and employment.

Miss Cochrane said: "The island cannot breed enough horses. We have to import them and of course they are very well looked after."

The islanders are also worried that EC regulations could



lead to Sark being overrun by immigrants. "Everyone who comes here on holiday says they would like to live here. The island could be overrun with new houses," Miss Cochrane said. At present only long-standing residents are allowed to build new houses and immigrants are restricted to a select number of existing houses which sell at very high prices.

In a letter to *The Times* yesterday, Philip Stokes, Deputy of the People in the Chief Pleas, said: "The island is not eligible for any grants or assistance from the European Union but is being forced to accepte ever-increasing directives from Brussels which we neither want nor need and certainly cannot afford."

The population in winter is just under 550, although in summer up to 1,000 day visitors can arrive if the weather is good. There is no airstrip, unlike on the other Channel Islands, and in winter the only contact with the outside world is by daily boat.

Sark has three schools, each with one class. The islanders take out their own private health insurance and recently rebelled against the high charges at Guernsey's hospital — £365 a day — and elected to go to Jersey. There is no income tax, but a modest property tax and a "guestimated" wealth tax are levied by the island's cabinet, the Douzine.

The current dissatisfaction is a reaction not only against Brussels, but also what is seen as undue interference from Guernsey. Elizabeth Perree, an islander, said: "We declared UDI once before in 1960 when the Dame wanted to hand over the administration to Guernsey. We determined to keep our own parliament and succeeded."

David Melling, a deputy of the people in the Chief Pleas, said: "Channel Islanders don't have the right to live or work in EC countries, so why should they be able to come here. At present only British passport holders can buy any of the 42 tenements which bring a seat in the island's parliament. But under Brussels regulations people from the Continent could come in and buy up the island."

Michael Beaumont, the island's Seigneur, who enjoys similar rights to a medieval feudal baron, said: "It's the thin end of the wedge. If we are not careful we will have to let anyone who wants to settle here."

Sark is an island with a history of looking after itself. During the Second World War, the Dame of Sark was renowned for her imperious treatment of the German occupiers. Dame Sybil spoke fluent German, knew about German etiquette and insisted that Germans clicked their heels and saluted her.

The Dame's influence made life on Sark less oppressive than on the other Channel Islands. The Germans, suspicious of the islanders, forbade them from speaking in their Norman patois, demanding English or German. Dame Sybil would have none of it.

In the 16th century, Rabelais described Sark as an island of crooks, thieves, brigands and assassins. In 1565 a Jerseyman, Helier de Carteret, obtained letters patent from Queen Elizabeth I to settle the island with 42 men capable of bearing arms in defence of the island. The 42 tenements he created to this day bring a seat in the Chief Pleas.



Beaumont: warns of the thin end of the wedge

NEXT WEEK IN THE TIMES

Second Degree, the 28-page guide to postgraduate course vacancies — plus, in Times Sport, up to 30 per cent off tickets to Cheltenham, on **Monday**

Pick up an audio book for 20p, details on **Tuesday**



Designer collections that can be delivered to your door, on **Wednesday**

Your chance to win a holiday for two in Barbados in our 12-page Penguin books supplement, on **Thursday**

The Bernard Levin column and the Valerie Grove interview, on **Friday**

Gales cause havoc on river, roads and rail

BY MARIANNE CURPHEY

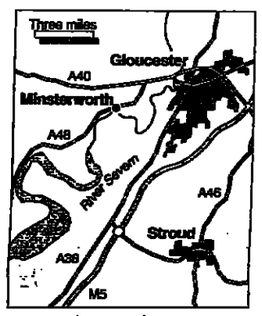
GALES and exceptionally high tides brought flooding to towns and villages along the Severn yesterday. In the Midlands hundreds of rail passengers were stranded for over eight hours without food or water after power lines were brought down.

Scores of people were trapped after the Severn burst its banks and a 1.9 metre Severn Bore tidal wave engulfed homes. The bore, the highest in living memory, had been whipped up by gales in the Bristol Channel.

Road commuters had long delays after fallen trees and cables blocked roads in many parts of southern England and Wales.

Services on the InterCity West Coast main line between London Euston and the North West were disrupted all yesterday as engineers struggled to repair overhead cables that had been blown down.

Eight trains, each capable of carrying 500 people, had left London Euston for the North West between 7pm and 11pm on Thursday but were held up



near Rugby after cables snagged on both the main and subsidiary routes. All failed to arrive before dawn.

British Rail said the longest delay was on the 7.15pm Euston to Wolverhampton service, which took eight hours and 20 minutes to reach its destination. A diesel engine was sent to rescue the stricken train but was caught in a logjam of seven other trains.

Passengers, mostly commuters who had to return to London the next day, sat for hours in stationary carriages but were not allowed off the train. BR arranged taxis for those who missed connections.

One traveller on the 7.15, Christopher Griffin, 53, a film producer from Stratford-upon-Avon, said: "We were pretty jovial and full of the Dunkirk spirit at first. But it did wear a bit thin after eight hours. The power was off so we were getting cold and the food soon ran out. People started to get very worked up."

A spokesman for InterCity said: "It must have been a terrible experience. A full refund is being offered." Railtrack has launched a full investigation.

Rabinder Minhas, 31, said his trip was "a journey from hell". He added: "Ten hours for a two-hour journey is ridiculous."

Ian Rose, of Edgbaston, Birmingham, said: "No one made an attempt to get food to us. All the passengers were rationing what they had."

Sam Evans, 20, a journalism student whose journey to Preston took over eight hours, said: "There was very little information about what was happening and we were left to work it out for ourselves."

Forecast, page 24

SHEEHAN on BRIDGE

Dealer West — **North-South game**

	♠7632 ♥10874 ♦K865 ♣3	
♠AJ84 ♥J ♦J32 ♣QJ1072		♠KQ95 ♥K9542 ♦Q10 ♣K4
	♠10 ♥AQ6 ♦A974 ♣A9865	

W	N	E	S
—	—	1♥	2♣ (1)
Pass (2)	Pass	Dble	All pass

Contract: Two Clubs Doubled, by East. Opening lead: ♥J

BY ROBERT SHEEHAN
BRIDGE CORRESPONDENT

(1) South on this deal was an expert who should have known better than to overcall on such a poor suit.
(2) East-West were playing Sputnik (take-out) doubles of overcalls so West had no option but to pass Two Clubs and hope his partner would reopen the bidding with a double.

Seeing all four hands it looks as though South was about to receive his well-deserved punishment — going for a 500 penalty when his opponents could not make game. West led the jack of hearts which ran to declarer's queen. Declarer's best chance of making some extra tricks seemed to be to ruff some spades in hand, so at trick two he played a spade which West won with the jack.

West now made the "expert" switch to the jack of diamonds, which went to East's queen and declarer's ace. Declarer played a low trump which West won with the seven and continued with another spade. Declarer ruffed in hand, cashed the ace of clubs dropping East's king and now had to guess the diamond position. In the event he played a diamond to the eight. East won his ten and returned a spade. Declarer ruffed, crossed to the king of diamonds and ruffed another spade to bring his trick total to seven and a loss of only 200 points.

Declarer had done quite well but he should really have made his contract. He knew that East had five hearts and four spades and, presumably, two clubs. Had West started with J 10 x of diamonds, East would not have played the queen on West's jack. Declarer should have played a diamond to the king, felling East's ten, ruffed a spade, now a diamond to the eight and a further spade ruff would have brought his trick total to eight.

All-night ordeal on InterCity express

BY KEVIN EASON

IT HAD to be a mistake to assume that the daily ordeal of commuting by rail couldn't possibly get any worse.

I arrived at Euston at 10pm on Thursday for what should have been a one-hour journey to Rugby. Hardly any services were running and the curiously named information boards offered nothing but: "Train not Ready." The station concourse was awash with lost souls.

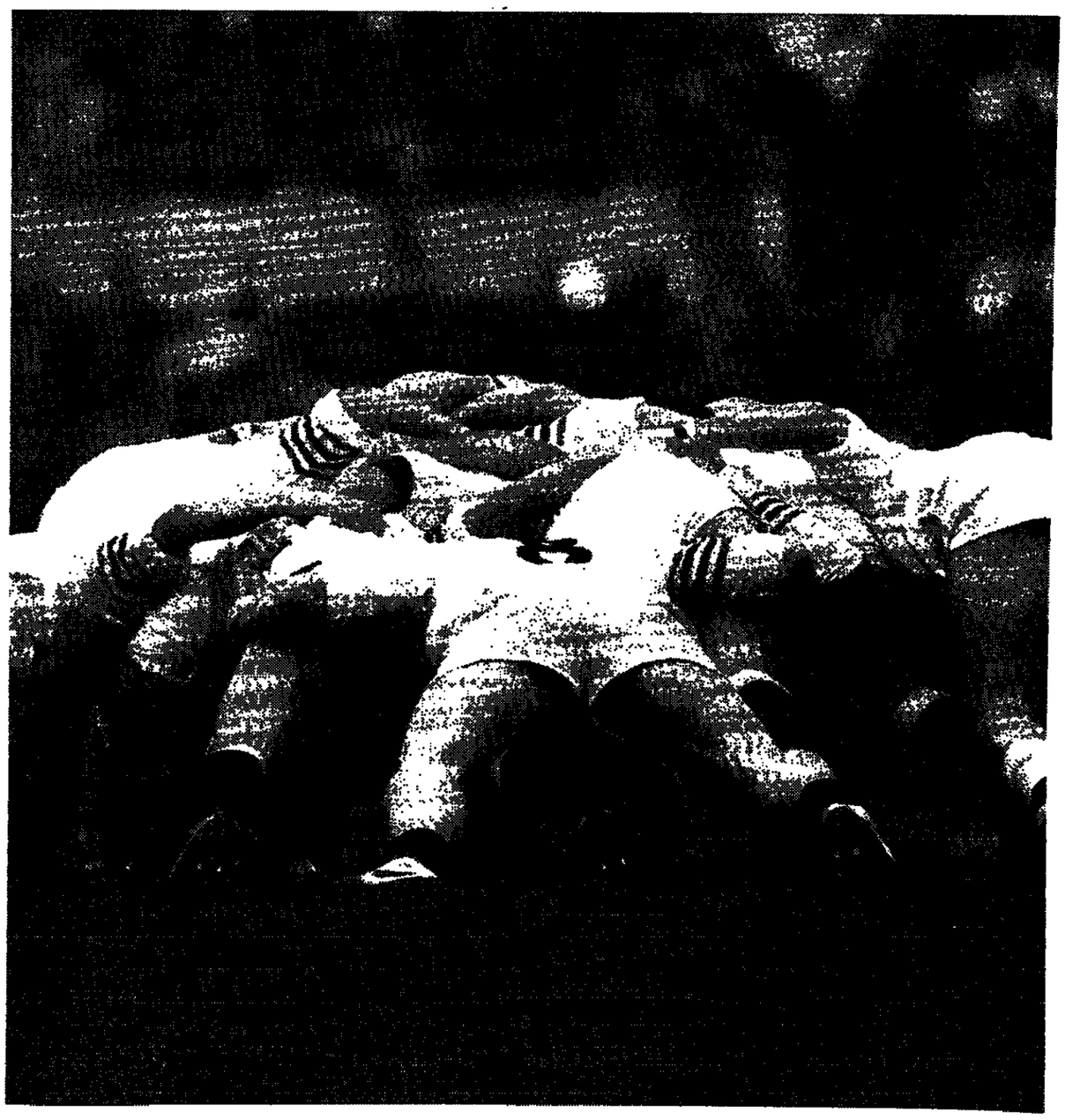
But the man at the ticket office didn't recommend a night in a hotel rather than the logjam on the West Coast line. He just took my money. So when the doors opened on the 23.10pm to Wolverhampton I jumped aboard expecting a short haul home on the InterCity express. Express? It didn't leave until 12.10am. By 1am I was staring out at a darkened platform in Buckinghamshire, where we remained for two hours.

It would not have been so bad had there been a buffet car. Sir Ranulph Fiennes has the sense to haul supplies on his expeditions; British Rail could not even offer tea.

By 4am we had reached Milton Keynes, where we were joined by the passengers of a train that had left London two hours before us. At 4.55am we were on our way but by then I couldn't have cared less. I arrived home at 6.30am, in time for a nap before returning to London on the 9.17am.

THE PRINCIPLES OF INFORMATION:

Knowing what you're looking for is not the same as being able to lay your hands on it.



Ask any experienced rugby player. Or ask any senior executive who can't understand why their company's costly computer won't cough up the information they need. Then suggest they talk to Informix about how best to tackle the problem.

INFORMIX®

World leaders in database technology.

FOR THE BEST INFORMATION, RING (0181) 818 1081. INFORMIX SOFTWARE LIMITED, 6 NEW SQUARE, BEDFONT LAKES, FELTHAM, MIDDLESEX TW14 8HA.

Scots rugby fans touch down in Paris to celebrate the Auld Alliance



Mary: married the Dauphin

By Gillian Bowditch
Scotland Correspondent

WHISKY tumblers will clink with claret glasses today as Scots in Paris for the France-Scotland rugby match celebrate the 700th anniversary of the "Auld Alliance".

The rugby match is the first in a series of cultural and sporting events planned this year designed to remind the French of a friendship with the Scots which stretches back to 1295.

The BBC is planning a series of television programmes in Scotland to celebrate the alliance and the link will continue next month with the launch of the Scottish Tourist Board's first advertising campaign in France. Posters on the Métro will declare *Entre légende et réalité vous êtes dans la vraie Ecosse.*

So far £70,000 has been earmarked by Edinburgh District Council for the Franco-Scottish celebrations but applications have been made to the National Lottery and the European Commission for help in funding the events.

The highlight of the year will be a concert by the Scottish vocal ensemble Cappella Nova in Edinburgh's Greyfriars Church in the presence of the French Ambassador. The ensemble will recreate the music played at the 1558 wedding of Mary Queen of Scots to François, Dauphin of France.

These days the Auld Alliance is expressed through cultural and sporting exchanges but Scots have not forgotten the political significance of having France as an ally against the common enemy, England. In France, however, the alliance is all but forgotten.

The original agreement was signed by the Scottish king John Balliol and the French monarch Philip IV in 1295. There may have been earlier agreements but that was the first documentary evidence of an offensive and defensive alliance, designed to scupper Edward I of England. It was renewed by Robert I in 1326 and became the mutually accepted response to English aggression aimed at either party. The agreement was subsequently renewed on at least six occasions.

A year after the alliance was renewed in 1512, the Scots were defeated at the Battle of Flodden, when they were rallying to the defence of the French against Henry VIII. The overwhelming defeat, which claimed the life of the Scots king James IV, led to many Scots questioning the alliance.

But the marriage of James V in Notre Dame Cathedral on New Year's Day 1537 to Madeleine de Valois, the daughter of Francis I of France, and after her death, to Mary of Guise, strengthened the connection. It reached its height with the marriage of Mary Queen of Scots to the dauphin.

The Treaty of Haddington in 1548 made France the guarantor of Scottish liberty and installed French troops on Scottish soil. The alliance died with Mary Queen of Scots as her son ascended the English throne, but its influence remains in Scottish architecture, law and language.

Many Scots words such as gigot and ashet have French roots. Long after the alliance ended Scots soldiers continued to seek their fortunes in France, and Scots lawyers learnt to imbibe claret while learning of the common antecedents of some Scots and French laws.

The Auld Alliance has entered Scottish parlance and is still fondly remembered by Scots, who prefer to sport an Ecosse sticker rather than GB on their cars when travelling abroad. In France the alliance means little. Stéphan Crouzat, director of the French Institute in Edinburgh, says: "The French are not familiar with the alliance in the way the Scots are."

Match preview, page 47

Procter and Gamble shares fall

Anti-ageing creams withdrawn after irritation complaints

By Lin Jenkins

SUPERMARKETS and chemists removed two face creams from their shelves yesterday after complaints that they had caused eye irritations.

Procter and Gamble, the American group which makes both Oil of Ulay New Skin Discovery and Max Factor Active Response Cream, sought to play down the impact of the suspended sales after its shares fell 12.5 cents to $65.125 on the New York Stock Exchange.

The company, which manufactures skincare products for the British market in Nenagh, Co Tipperary, claimed that the cost of withdrawing the creams "will not have a material impact on earnings". Both are "niche" products aimed at women over 30 and account for less than 5 per cent of the lines' sales, the company said.



The skincare market is worth £446m a year

The creams were removed after reports of blurred vision and watery or tingling eyes among about 70 middle-aged and elderly women. Damage was neither serious nor lasting.

Procter and Gamble insisted that the creams were safe provided women heeded prominent warning labels that the products should not be used near the eyes. But reports of adverse reactions continued and the creams were withdrawn as a precaution.

New Skin Recovery and Active Response Cream vary from most face creams in that they use a chemical exfoliant, beta hydroxy acid, rather than alpha hydroxy acids more commonly used in moisturising creams. Marion Kelly, director-general of the Cosmetics, Toiletries and Perfumers Association, said: "There is some confusion when people talk about hydroxy acids, but the ones causing the problems are not in the great majority.

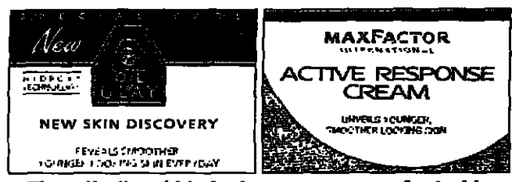
"These anti-ageing creams were developed from exfoliants used to treat people with acne. They were found to leave the skin looking better so were then positioned for the whole market." Scientists are developing a new formula that does not irritate the eyes. Other Max Factor and Oil of Ulay skincare products are not affected.

The British skincare market is worth more than £446 million and is growing by 6 per cent a year. According to figures published last year Oil of Ulay was the best-selling moisturiser, followed by Body Shop, Avon, Boots, Johnson's Baby Lotion and Clinique.

Skincare products accounted for 14 per cent of all cosmetics and toiletries sales in 1992. Half of those were facial products, including moisturisers, cleansers, toners, facial scrubs and face masks.

Facial moisturisers are the biggest sellers, with an annual retail value of £368 million, with hand and body moisturisers next at £60 million a year. Most are sold through chemists, with Boots accounting for more than 30 per cent of sales.

However, supermarkets account for a growing proportion, and in the past three years have increased their share of the market by nearly 15 per cent.



The salicylic acid in both creams exposes fresh skin

Doctor says reaction was 'pure bad luck'

By Nigel Hawkes, Science Editor

THE ingredient responsible for eye irritation in the skin creams which have been withdrawn is widely used by dermatologists.

Salicylic acid loosens the top layer of skin and exposes fresh skin with the aim of achieving a rejuvenating effect. Like other acids used in skin creams, salicylic acid is a hydroxy acid containing both hydroxyl and carboxyl groups.

"We use bucket-loads of the stuff," said Dr Ian White, a consultant at St John's Institute of Dermatology at St Thomas's Hospital in London. "It's used for removing warts and verrucas, for treating acne, and it's found in shampoos as well. We've had no problems whatsoever with it."

Dr White considers Procter & Gamble to have been "very unlucky" to have had problems with the 2 per cent solution of salicylic acid they used in their Oil of Ulay New Skin Discovery and Max Factor Active Response Cream. "They did every test they could have done," he said. "They tested it on animals, and in every other way they could think of. They did their damndest to make sure it was harmless, but none of the tests predicted the problems. It was a fluke — pure bad luck."



RICHARD RAYNER

Madeleine Smith: praised for "grit and bravery" after being shot by ex-fiancé

Jilted fiancé jailed for shooting

A STABLE lad who blasted his ex-fiancée in the leg with a shotgun then kept her hostage for six hours was jailed for ten years yesterday.

A judge at Teesside Crown Court used special powers to increase the sentence on Barry Pearson, 33, after telling him: "It was only when she told you she was bleeding to death that you panicked, put your own skin before other considerations and phoned the police."

Judge Fox paid tribute to Pearson's victim, Madeleine Smith, a young jockey who has fought to ride again despite her terrible injury. "She has shown remarkable grit and bravery," he said. "However, what may remain of her hopes as a professional jockey, one cannot be at all optimistic about."



Pearson: panicked

The court was told that after Miss Smith, of Osbaldwick, North Yorkshire, broke off their engagement they continued to work together at a stables in Leicestershire. She left when he failed to accept the separation and turned violent.

Later they met at layby for Pearson to hand over her belongings, but he shot her then drove her 130 miles to the flat they used to share. He called the police after ignoring her pleas for medical treatment for six hours. Miss Smith spent 18 days in hospital and had four operations.

Pearson, of Grantham in Lincolnshire, was convicted last month of carrying a firearm, kidnapping, and wounding. He was jailed for two, three and five years, to be served consecutively.

Theatres challenge Dorrell to show that he cares

By Dalya Alberge
Arts Correspondent

LEADING figures in British drama are challenging Stephen Dorrell, the National Heritage Secretary, to show that he cares about the theatre.

Mr Dorrell, who has been widely criticised for an apparent lack of interest in his brief, was recently asked by a parliamentary select committee to demonstrate concern for the cinema. He admitted he could not remember when he last saw a film.

Philip Hedley, director of the Theatre Royal, Stratford East, Corin Redgrave, the actor-director, and Edward Bond, the playwright, are joining hundreds of theatre workers at a rally in Lancaster today. Mr Hedley yesterday accused the Government of not investing in drama. He said the theatre profession did not feel that Mr Dorrell was fighting for the arts or showing any understanding that regional theatre was in crisis.

The rally has been organised by Dukes Theatre, Lancaster. Tonight marks the final production of its theatre education company because of cuts in government grant. Further cuts are awaited from Lancashire City Council and North West Regional Arts Board.

Mr Hedley said the rally would highlight that the situation had deteriorated to desperate levels. "Two thirds of our regional repertory companies, of which there are 41, are in trouble." The Cheltenham Everyman and Bristol Old Vic had announced that because of huge deficits they would stage co-productions. "This week, it has emerged that Cheltenham can't even afford to do that. They're making 11 of their staff redundant, will have to stop producing plays and become a touring receiving house."

A Heritage Department spokesman, asked about Mr Dorrell's commitment to the theatre, pointed to an extra £5 million from the Treasury, more business sponsorship and a potential £200 million from the National Lottery for the arts. "If that isn't standing for the theatre, I don't know what is."

NEWS IN BRIEF

Driver who killed friend gets two years

A car dealer who had never held a driving licence but had been banned from the road ten times killed his best friend when his car hit a tree, Reading Crown Court was told yesterday.

John Butler, who was three times the legal alcohol limit, was pulled from his Peugeot 205 GTi but the car burst into flames, killing Andrew White, 24. Butler, 28, of Maidenhead, Berkshire, was jailed for two years and banned from driving for six years.

Aids murderer dies in prison

Michael Lupo, who murdered four London homosexuals in an eight-week spree in 1986 in revenge for contracting HIV, has died from an Aids-related illness. He was jailed for life by the Old Bailey after admitting the killings and two attempted murders. The former fashion boutique owner died in the hospital wing of Frankland Prison, Co Durham.

Pope receives Fr Leonard

The Pope has given a private audience to Father Graham Leonard, 73, the retired Anglican Bishop of London, in the Vatican. Fr Leonard was the most senior clergyman opposed to the ordination of women as priests to have left the Church of England for the Roman Catholic Church over the issue. He was ordained a Catholic priest last year.

Phantom fire

A fire under the stage halted the hit show *Phantom of the Opera* in London on Thursday night. Sparks had ignited stored props. The safety curtain came down on the Andrew Lloyd Webber musical but the show went on after a half-hour break.

Radiation case

Amersham International was ordered to pay more than £18,000 in costs and a fine by magistrates at Didcot, Oxfordshire, after a technician was exposed to potentially lethal radiation at the medical diagnostics group's radiography plant at Harwell.

Not shipshape

Twenty six foreign ships were detained in British ports last month by the Marine Safety Agency, including four Bulgarian fish factory ships with cockroach infestations. A Panamanian chemical tanker whose main steering gear had failed was also held.

Firecrews see red

Firecrews answering 999 calls in the West Midlands have been told to stop at red traffic lights before checking if it is clear to cross. Previously they would only slow down. Officials say it will be safer and add "only seconds" to call-out times.

Chairman ban

John Featherstone, 61, chairman of Sunderland Football Club, was banned from driving for 17 months and fined £630 by magistrates at Bedale, North Yorkshire, for driving with excess alcohol. He claimed he had drunk brandy after an accident.

Heart help

Ten per cent of the population of the Orkney isle of Shapinsay, where heart attacks are responsible for 36 per cent of deaths, is now proficient in the life-saving technique of heart resuscitation, thanks to John Brooke, the island's new doctor.

Small town plays host to Big Frank's heavyweight hopes

By Michael Horsnell

THE "cattle shed" at Shepton Mallet may not trip off the tongue of boxing *aficionados* as easily as Madison Square Garden but the Somerset market town will have its evening of boxing glory tonight.

Yesterday the cider-making town was gearing up for Frank Bruno to fight the American Rodolfo Marin. Shepton Mallet may have heard of Frank but Big Frank, who hopes the venue will be the launchpad for another shot at a world heavyweight title, admits that until he was booked to fight there he had never heard of Shepton Mallet. However, the incongruity of the setting should not worry Bruno, already familiar as a pantomime star only 20 miles down the road in Bristol.

Five thousand seats were being installed yesterday at the Showering Pavilion, the multi-purpose exhibition building normally used for storing animals for the Royal Bath and West Show. The ring was being delivered overnight for erection today.

Jo Perry, general manager of the centre, said: "We know what everyone from London thinks. It's not fair. But we've got used to it. We have broad shoulders down here. This is a good, versatile venue with the right capacity and ample parking. That's what clinched it. We shan't let anyone down."

The building is also used for pop concerts, antique fairs, motorcycle and car shows but never before has it staged a professional boxing bout.

Clive King, proprietor of the 17th century Cannards Well Inn, had his 15 bedrooms booked within hours of the fight tickets going on sale. He said: "It's brilliant, a great promotion for the town. Shepton Mallet is only a small town. We have the Bath and West Show but this is something else. It's created so much interest. Frank wants a another pop at the title and he won't let anyone down."

Local people were among the enthusiasts who snapped up tickets from £20 to £75 to turn the fight into a sell-out within three weeks.

If there is a run on local supplies of champagne, a sea of Babycham will be on hand, for the town is the home of Gaymers, makers of cider and champagne perry. Gaymers took over from Showerings, which gave its name to the centre.

In 1990, a site to be developed as a warehouse by Showerings yielded evidence that the area was one of the earliest centres of Christian belief when a 4th century amulet was unearthed beneath a skeleton in a coffin. One of the oldest towns of the Mendips (the Shepton is short for Sheeptown: Mallet the name of the 11th century lords of the manor), it has several places of historical importance, including the market cross and the church tower.

Bruno's arrival will not be the first event to puncture the peace of this town of 7,000. In 1970, there was a two-day blues and rock festival where order was more or less maintained by Hell's Angels.

A nation waits, page 45



Bruno: hoping for another shot at title

Engla

By Alan Hamilton

IN THIS twentieth anniver
n'week of P.G. Wodehous
Bath, England is slowly st
ring to the memory of
greatest master craftsman
the ludicrous.

A society has been forme
An exhibition is being assem
led. One of his rarely see
musical comedies is to
revived. A book on Wod
house and cricket is in prep
ration. You could be forgiv
for thinking that the ghost
his greatest single mistak
broadcasting to America fro
Germany during the war, ha
finally been laid.

But now he is danger
moving from a source
innocent enjoyment to an ob
ject of serious study. Richar
Morris, a Northampton jour
nalist, recently formed th
Wodehouse Society, havin
discovered to his surprise tha
no such thing existed in thi
country, despite fan clubs i
America, The Netherlands
and Sweden. There is even on
in France with only two mem
bers, who take it in turn to b
president.

Mr Morris, 28, is about to
issue the second edition of th
mainly named *Wodehouse So
ciety Journal*. The American
society's magazine at least
goes for a pun, calling itself
Plum Lines after the master's



KEEN

By Raymond Keene
Chess Correspondent

Karpov on verge

With a display of virtuoso endgame technique in a position that had seemed likely to be a draw, FIDE champion Anatoly Karpov has established a virtually unassailable lead against his opponent the Belorussian grandmaster Boris Gelfand.

The match continues in Sanghi Nagar, India, until one player reaches 5.5 points. However, with the score now 5-3 in his favour, there can be little doubt that Karpov will now advance to the final where his opponent will be the American Gata Kamsky.

White: Boris Gelfand
Black: Anatoly Karpov
FIDE Candidates.
Sanghi Nagar.
Game 7, January 1995

Queen's Indian Defence

1	c4	Nf6
2	d4	e6
3	Nf3	b6
4	e3	Bb7
5	Nc3	d5
6	cxd5	exd5
7	Bb5+	Bd7
8	Bd3	Be7
9	0-0	0-0
10	b3	Nbd7
11	Bb2	Re8
12	Rc1	Rb8
13	Ne2	Qe7
14	Ng3	g6
15	Qe2	Bg7
16	Rfe1	Ne4
17	Qc2	Bxc3
18	Qxc3	Nf6
19	Rad1	Rbd8
20	Ne2	b5
21	Rc2	Qb4
22	Ne4d4	Rxd1
23	Bxc2	Rd2
24	Re1	Ng4
25	Bd3	Rxc2 +
26	Qxc1	Qe3
27	Qd1	b5
28	Ne2	b4
29	Qa1	Qd6
30	Qd4	Qe5
31	Qa1	Qd6
32	h3	Ndc5
33	Be2	Qf6
34	Qe5	Qxe5

UNCROWDE
MODERN
EUROPEA
GOLF,
AND WAT
HISTORY
TUN
THE SUNNIER SIDE O
IS NEVER OUT OF SEAS
To arrange a holiday in Tunisia see y
write to Tunisian National Tourist
WIH 9LL Telep
Name
Address

England finally honours the inimitable Wodehouse

By Alan Hamilton

IN THIS twentieth anniversary week of P.G. Wodehouse's death, England is slowly stirring to the memory of its greatest master craftsman of the ludicrous.

A society has been formed. An exhibition is being assembled. One of his rarely seen musical comedies is to be revived. A book on Wodehouse and cricket is in preparation. You could be forgiven for thinking that the ghost of his greatest single mistake, broadcasting to America from Germany during the war, had finally been laid.

But now he is danger of moving from a source of innocent enjoyment to an object of serious study. Richard Morris, a Northampton journalist, recently formed the Wodehouse Society, having discovered to his surprise that no such thing existed in this country, despite fan clubs in America, The Netherlands and Sweden. There is even one in France with only two members, who take it in turn to be president.

Mr Morris, 28, is about to issue the second edition of the mainly named *Wodehouse Society Journal*. The American society's magazine at least goes for a pun, calling itself *Plum Lines* after the master's



P.G. Wodehouse: "wonderful metaphors ... the most playful of authors"

affectionate nickname. Mr Morris said yesterday: "I felt there was a particular need to promote Wodehouse's musical comedies, which have become a rather neglected area of his work."

The infant society as yet has only 60 members but they number such luminaries as the actors Stephen Fry and Richard Briers and the novelist Tom Sharpe. The society has had one early success: Wodehouse's musical comedy *Good Morning Bill* is to be staged at The Palace Theatre, Watford, in June. To employ a word typical of the master, this is spiffing news.

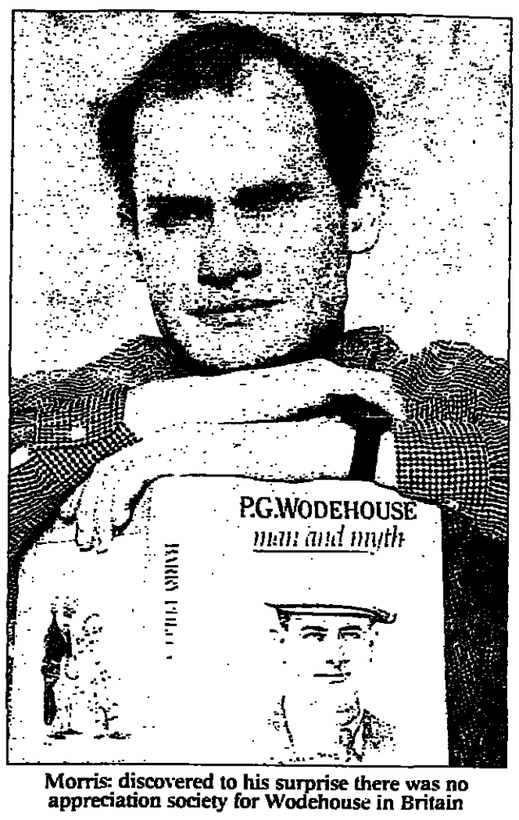
At Wodehouse's old school, Dulwich College in south London, which he attended from 1894 to 1900, an exhibition of manuscripts and memorabilia will open to the public next month, assembled by Dr Jan Piggott, English master and college archivist. "We should have done it last year on the centenary of his arrival at the school, but I'm afraid we didn't get round to it," Dr Piggott said. Sadly, the archivist does not have a gentleman's gentleman to organise such things for him.

"The appeal of Wodehouse is the appeal of an unfallen world. For me it is the language, the wonderful metaphors, the ridiculous situations; he is the most playful of authors," Dr Piggott said.

Penguin, which has in print 58 of Wodehouse's 100 titles, reports selling more than two million copies since it first published Plum in paperback in 1936. "He is one of those authors who just won't go away," said Paul Smith of Penguin. One day, books about Plum will doubtless outnumber those by him. The latest author to embark on a detailed study of the master is Murray Hedgecoe, retired London correspondent of *The Australian* newspaper, who is preparing a treatise on Wodehouse and cricket.

According to Mr Hedgecoe, who says he would have been at home in 1930s England "cocooned in *Meccano Magazines* and Ovaltine", the English are "very uncertain about taking a light, humorous writer seriously. They have never been sure how to deal with him. To be a successful English writer, you are supposed to have had a bad childhood."

Twenty years after the author's death at Remsenburg, New York, the revival of interest may lay to rest the two popular misconceptions: that Jeeves was a butler and that Bertie Wooster was a fool.



Morris: discovered to his surprise there was no appreciation society for Wodehouse in Britain

THE SUNDAY TIMES
The sirens of the saloon bar

"Peggy is your George Orwell beehive-basic barmaid. She has a chest like a dead heat in a Zeppelin race and a grip that could unscrew the turret of a



Chieftain tank. She expects to be flirted with, and if you are rude enough to forget, she'll say: "I expect yours is a large one?" and wink by way of encouragement ..."

AA Gill offers a guide to the British male's favourite object of desire – in Style, The Sunday Times tomorrow

KEENE on CHESS

By Raymond Keene
Chess Correspondent

Karpov on verge

With a display of virtuoso endgame technique in a position that had seemed likely to be a draw, FIDE champion Anatoly Karpov has established a virtually unassailable lead against his opponent the Belorussian grandmaster Boris Gelfand.

The match continues in Sanghi Nagar, India, until one player reaches 5.5 points. However, with the score now 5-3 in his favour, there can be little doubt that Karpov will now advance to the final where his opponent will be the American Gata Kamsky.

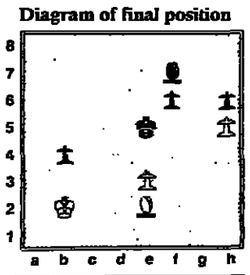
White: Boris Gelfand
Black: Anatoly Karpov
FIDE Candidates,
Sanghi Nagar,
Game 7, January 1995

Queen's Indian Defence

1	c4	Nf6
2	d4	e6
3	Nf3	b6
4	e3	Bb7
5	Nc3	d5
6	cxd5	exd5
7	Bb5+	c6
8	Bd3	Be7
9	0-0	0-0
10	b3	Nbd7
11	Bb2	Bd6
12	Rc1	Re8
13	Ne2	Qe7
14	Ng3	g6
15	Qe2	Ba3
16	Rfe1	Qd6
17	Qc2	Bxb2
18	Qxb2	c5
19	Red1	Rac8
20	Ne2	a6
21	Rc2	cxd4
22	Nexd4	Rxc2
23	Bxc2	Rc8
24	Rc1	Ne4
25	Bd3	Rxc1+
26	Qxc1	Qc5
27	Qd1	b5
28	Ne2	b4
29	Qa1	Qd6
30	Qd4	Qc5
31	Qa1	Qd6
32	h3	Ndc5
33	Bc2	Qf6
34	Qe5	Qxe5
35	Nxe5	f6
36	Nf3	Na6
37	Ne1	Kf7
38	f3	N4c5
39	g4	a5
40	Kf2	Ba6
41	h4	h6
42	h5	gxh5
43	gxh5	Ke7
44	Ng3	Ng7
45	Bg6	Kd6
46	Kg2	Bb5
47	Nc2	Nce6
48	f4	Bd7
49	Kf2	Nc7
50	Nd4	Nb5
51	Nxb5+	Bxb5
52	Ke1	Bd7
53	Bd3	Bg4
54	Be2	Nf5
55	Nxf5+	Bxf5
56	Kd2	Kc5
57	Bd3	Bd7
58	Bc2	Be8
59	Bg6	Bc6
60	Bc2	Bd7
61	Bd1	Bh3
62	Bf3	Bf5
63	Kc1	Bd7
64	Kd2	a4
65	bxa4	Bxa4
66	Be2	Bc6
67	Bf3	Be8
68	Bd1	d4
69	Kd3	Bb5+
70	Ke4	d3
71	Kf5	Bc4
72	Ke4	d2
73	f5	Bxa2
74	Kd3	Bb1+
75	Kxd2	Bxf5
76	Be2	Be4
77	Kc1	Kd6
78	Kb2	Bc5
79	Bd3	Bf7
80	Be2	Ke5

White resigns

Diagram of final position



Winning Move, Weekend, page 23

UNCROWDED BEACHES.
MODERN HOTELS.
EUROPEAN CUISINE.
GOLF. TENNIS
AND WATERSPORTS.
HISTORY GALORE.

TUNISIA

THE SUNNIER SIDE OF THE MEDITERRANEAN
IS NEVER OUT OF SEASON JUST 2 ½ HOURS CLOSE
To arrange a holiday in Tunisia see your local travel agent. For free literature write to Tunisian National Tourist Office, 77A Wigmore Street, London W1H 9LJ. Telephone 071-224 5561.
TIME

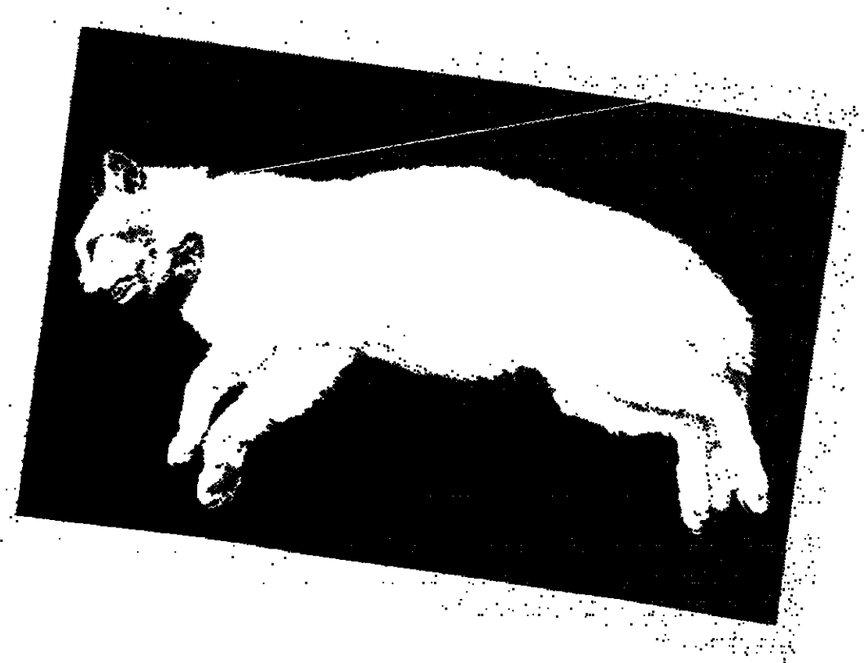
Name
Address
Postcode



THE MOST EXCITING PLACE TO BE

THERE'S NO NEED TO BRING BACK HANGING. IT'S ALREADY HERE.





As well as being the most primitive form of hunting (Stone Age man used them) snares are the most inefficient. Set them to catch foxes and you're just as likely to find cats and dogs, deer and badgers or farm animals in them. Animals snared around the waist are slowly disembowelled, left alive with intestines hanging out for days. Caught by the leg they sometimes tear it off to crawl away and die later. Around the neck they are slowly strangled and almost decapitated. The Wild Mammals (Protection) Bill will prevent random snaring. Please write to your MP and urge them to vote in favour on March 3rd. Before your pet gets it in the neck...stomach or leg.

IFAW
INTERNATIONAL FUND FOR ANIMAL WELFARE

International Fund for Animal Welfare. Warren Court, Park Road, Crowborough, East Sussex, TN6 2GA. For more information call IFAW on FREEPHONE 0500 181818.

'Booze cru

Euro 'loses end d sales o

By Jonathan Prynn, T

EUROTUNNEL has failed i its attempts to block the £60 million-a-year trade in duty free sales on cross-Channe ferries and hovercraft.

Two High Court judge yesterday threw out the Chan nel Tunnel operator's conten tion — that duty-free sale amount to an unfair trading advantage — on the technica ground that it had taken to long to prepare its case.

The company was also barred from going to the European Court of Justice. However the judges, Lord Justice Balcombe and Mr Justice Tucker, did leave the door open to a fresh legal challenge directed specifically at day-trip "booze cruises".

The ruling means that the highly lucrative duty-free trade on ferries can continue. About 30 million Britons a year purchase duty-free items worth an estimated £1.3 billion: it costs the Exchequer more than £400 million.

Cigarettes and drink are the most popular duty-free items. Although prices vary enormously, a bottle of Scotch whisky costing about £8 to £10 in the UK might be as little as £10 on a ferry. Similarly, people buying 200 cigarettes can save about £5. Eurotunnel argues that such sales are unfair because the profits are used to subsidise ferry tickets.

John Noulton, Eurotunnel's director of public affairs, said: "Today's decision is very dis-

Let lay Commu

By Ruth

A LEADING evangelical bishop in the Church of England has declared his support for lay celebration of Holy Communion, opening an issue that could divide the church more deeply than the ordination of women priests.

Lay celebration has split the Anglican church in Australia, where one synod has voted in favour. Most church leaders fear that lay celebration would undermine the tradition of separate priesthood, diaconate and laity in the church. Hopes for unity with the Roman Catholic and other churches would be dashed. But the Right Rev

Wo
Ba
Ja
Kuala
Sing

All fares listed are return from be booked by the 2nd March these and many other World O

'Booze cruises' survive

Eurotunnel loses fight to end duty-free sales on ferries

BY JONATHAN PRYNN, TRANSPORT CORRESPONDENT

EUROTUNNEL has failed in its attempts to block the £600 million-a-year trade in duty-free sales on cross-Channel ferries and hovercraft.

Two High Court judges yesterday threw out the Channel Tunnel operator's contention — that duty-free sales amount to an unfair trading advantage — on the technical ground that it had taken too long to prepare its case.

The company was also barred from going to the European Court of Justice. However the judges, Lord Justice Balcombe and Mr Justice Tucker, did leave the door open to a fresh legal challenge directed specifically at day-trip "booze cruises".

The ruling means that the highly lucrative duty-free trade on ferries can continue. About 30 million Britons a year purchase duty-free items worth an estimated £1.3 billion: it costs the Exchequer more than £400 million.

Cigarettes and drink are the most popular duty-free items. Although prices vary enormously, a bottle of Scotch whisky costing about £18 to £19 in the UK might be as little as £10 on a ferry. Similarly, people buying 200 cigarettes can save about £5. Eurotunnel argues that such sales are unfair because the profits are used to subsidise ferry tickets.

John Noulton, Eurotunnel's director of public affairs, said: "Today's decision is very disappointing for us. It's been taken on procedural grounds but substantive issues were raised and have not been addressed. We shall now be studying the judgment and considering any future moves in the light of it. It is too early to say yet whether we shall come back to court on the question of the booze cruises."

The ferry operators welcomed the ruling as "a victory for common sense". P&O European Ferries said: "Millions of people in Europe benefit from duty- and tax-free shopping. Duty-free sales have been an integral part of the revenue structure of ferries and airlines since the Second World War."

A spokesman for Stena Sealink said: "Duty-free sales have played a vital role in sustaining ferry companies in their competition with each other and in the face of increasing competition with the Channel Tunnel."

The ferry operators receive roughly a third of their revenues from on-board sales, which are believed to subsidise ticket prices by up to £100 million a year.

Eurotunnel already sells duty-free goods at Folkestone and Calais but made no provision for on-board Le Shuttle sales because it expected duty-free shopping to be abolished. It is now considering introducing "catalogue" sales of duty-free goods.

BARRY BATCHELOR



Lord Sutch, narrowly beaten by Robert Buckland, said: "by mistake people voted for the wrong loony party"

Lord Sutch narrowly fails to beat Tory

BY JILL SHERMAN
POLITICAL CORRESPONDENT

SCREAMING Lord Sutch was last night celebrating one of the Monster Raving Loony Party's best by-election results after narrowly failing to beat the Tories in Islwyn, in Gwent, on Thursday night.

Lord Sutch, who gained 506 votes, claimed that voters had decided to vote for the only party opposed to Europe. After coming a respectable fifth in the poll, he said: "We had thought we would beat the Tories but by mistake people voted for the wrong loony party."

The Tories struggled to put a positive gloss on their third worst by-election result since 1918. They polled 913 votes, coming fourth behind Plaid Cymru and the Liberal Democrats. Party sources argued that any by-election was just a snapshot and thus had little wider relevance. They also pointed out that both Conservative and Labour voters had stayed at home suggesting that there was little enthusiasm for Labour policies.



Don Touhig, who held the seat for Labour

Don Touhig, Neil Kinnock's successor as Labour MP, who romped home with a majority of 13,097, said: "The electors of Islwyn have destroyed [the Tories'] last vestiges of credibility."

Labour sources said that the Tories, who at the 1992 general election came second, had at one stage looked likely to scrape into third place this time. However, after a late surge of campaigning by the Liberal Democrats, and a bad last two days for the Tories, John Bushell, the Liberal Democrat candidate, held on.

Although Labour's vote fell from 30,908 at the 1992 election to 16,030 on a very low turnout of 45 per cent, party chiefs were satisfied that their share of the vote had largely held. Ron Davies, the Shadow Welsh Secretary, said the Conservatives now faced electoral annihilation in Wales. "On this showing, they would be hard-pressed to keep a single constituency. Less than one voter in 50 in Islwyn turned out to support them."

Tony Blair, the Labour leader, also hailed another by-election success, after the party's victory in Dudley West in December: "The people of Wales, like people all over Britain, cannot wait to see the back of the Tories."

RESULT

Don Touhig (Lab)	16,030
Jocelyn Davies (PC)	2,933
John Bushell (LD)	2,448
Robert Buckland (C)	913
David Sutch (Loony)	506
Hugh Moelwyn Hughes (UK Independence)	289
Timothy Rees (Natural Law)	47
Labour majority	13,097

Credo

Feeding a hunger for spiritual peace

Akbar Ahmed

MILLIONS of people throughout the world, including thousands in Britain, are fasting this month. It is Ramadan, the month when Muslims fast from early dawn to sunset. Many of us like to use this time to think of the millions less fortunate than ourselves — those whose lives are broken, persecuted minorities, refugees, or people experiencing the heartache of everyday life.

Fasting is not special to Muslims. From Jesus to Gandhi, the religious figures of history have done it. Dilemmas, doubts, fears and hopes are put into perspective when the stomach is empty. A person may dream dreams and clarify the vision. Fasting is also an effective way to check the consumerism that is all around us — the fast foods, the snacks, the images on television. Fasting forces us to pause, to say to ourselves we can do without this.



Fasting is not self-punishment. The aim is not to lose weight to satisfy the ego. It is to challenge the inner reserves, to draw on the spiritual. Rising in the early hours for the morning meal and prayers, then fasting all day and, finally, breaking the fast together cements people like nothing else during the routine of the year. It is this aspect of Islam that ensures continuity from one generation to the next.

It also ensures equality between the sexes. Women are as enthusiastic as the men, if not more. It is perhaps the one time when the rich and powerful are forced to think of those who have little to eat during the whole year.

Ramadan creates a whole self-contained world around Muslims. From dawn to dusk an individual is either preparing for the fast, fasting or praying. In effect there is a withdrawal from the hurly-burly of the outside, real world. The heartache and pain of living are reduced, shrunk into perspective. The Koran emphasises patience; it is one of the great virtues, it lends balance and sobriety.

For Muslims the importance of the month is underlined in the Koran. Indeed it was first revealed to the holy prophet while he was in the caves outside Mecca, fasting and praying. Sura 97 points out that the devotion on one night, the famous "Night of Power" towards the end of the month, by which time a kind of numbness and heightened ecstasy grip the faster, is equal to a thousand months of devotion. The gates of mercy, compassion and kindness are open.

At a time when there is so much suffering in our world a return to the religious truths symbolised by the Ramadan fast can show that when all is lost there is still hope, that faith will triumph.

☐ *Professor Akbar Ahmed is a fellow of Selwyn College, Cambridge*

At your service, Weekend, page 2

Let lay people celebrate Communion, says bishop

BY RUTH GLEDHILL, RELIGION CORRESPONDENT

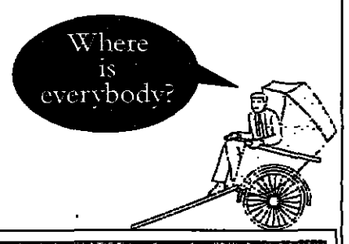
A LEADING evangelical bishop in the Church of England has declared his support for lay celebration of Holy Communion, opening an issue that could divide the church more deeply than the ordination of women priests.

Lay celebration has split the Anglican church in Australia, where one synod has voted in favour. Most church leaders fear that lay celebration would undermine the tradition of separate priesthood, diaconate and laity in the church. Hopes for unity with the Roman Catholic and other churches would be dashed. But the Right Rev Gavin Reid, the Bishop of Maidstone, says there is more to priestly ministry than "standing behind communion tables". Bishop Reid, an assistant to the Archbishop of Canterbury, called for "provisional lay celebration" when a congregation could not find a priest.

A bishop should be able, in extreme circumstances, "to grant specific permission for a lay celebration of the Eucharist," he told Southwark diocesan evangelical union, southeast London. "What I have in mind is a service without any central figure leading from behind the Lord's Table and where a shortened form of the eucharistic prayer is said by the priesthood that is present — namely the congregation itself."

Canon law says: "No person shall consecrate and administer the Holy Sacrament of the Lord's Supper unless he shall have been ordained priest by episcopal ordination." The Bishop of London, Dr David Hope, said in yesterday's *Church Times* that he would be "very wary" of lay celebration.

At Your Service, Weekend, page 2



World Offers to the Far East.

Prices from:

Bangkok £499

Jakarta £499

Kuala Lumpur £499

Singapore £499

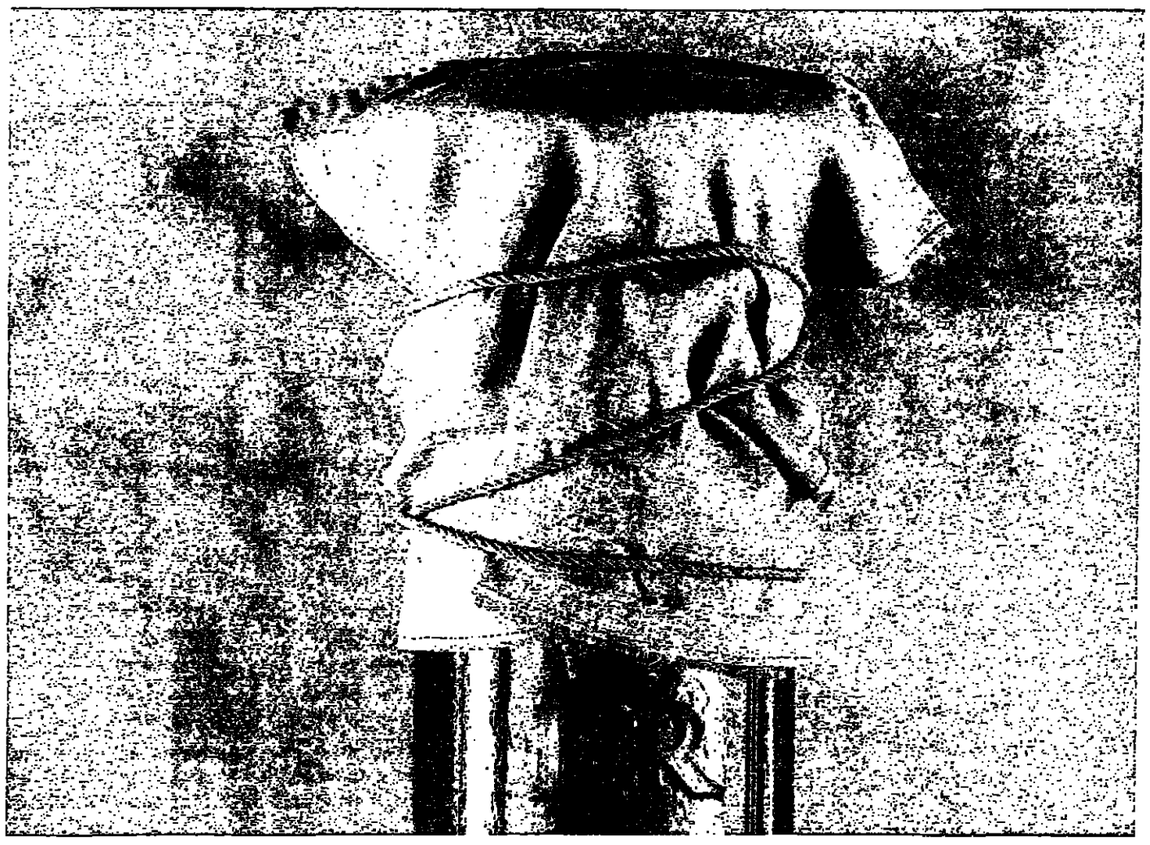
All fares listed are return from London, subject to availability, differing travel periods and must be booked by the 2nd March 1995. Passenger taxes will apply. For details and conditions of these and many other World Offers see ITV Teletext page 380, your travel agent, British Airways Travel Shop, or call us on:

0345 222111

WORLD OFFERS
BRITISH AIRWAYS
The world's favourite airline

TO C&G VOTING MEMBERS

The C&G vote is just around the corner (polling stations open soon)



The C&G vote is approaching. Towards the end of February you'll be sent your voting form and full information on the proposals to join the Lloyds Bank Group. Be sure to catch the post and use your vote.

C&G Cheltenham & Gloucester Building Society

We're run to make you richer.

USE YOUR VOTE X

Posting your voting form will not affect your ability to attend and vote at the Special General Meeting to be held on 31 March 1995 at The London Arena. Read the transfer document before you vote. Chief Office Barnett Way Gloucester GL4 7RL.

Socialists gain as warring Gaullists duel with ditties

FROM CHARLES BREMNER IN PARIS

THE presidential feud between the warring brothers in France's Gaullist party came down yesterday to a question of music.

As Edouard Balladur, the Prime Minister and long-standing favourite, sagged in the polls this week, his team struggled to come up with an anthem to revive interest in a public that finds him boring. The unlikely result appeared at M Balladur's first public rally on Thursday as the candidate, awkward as ever in his buttoned-up suit, shuffled on to a suburban Paris stage to the heroic strains of *Christopher Columbus*, the theme to the 1992 film by Vangelis, the Greek film composer.

The team of Jacques Chirac, the Gaullist chief who is fighting for his political life, fired back a musical broadside last night when he staged the latest attempt to relaunch a campaign that has failed to ignite. Its weapon was Zouc Machine, a Caribbean band which was to warm up the crowd at the Porte de Versailles with reggae-tinted rock before M Chirac, 62, was again to proclaim himself the only man who could jolt France into a new era of youthful energy.

The duelling ditties summed up the contrasting battles being waged by the one-time friends as they engage in a potentially suicidal battle for the broad middle-ground that offers the key to seven years in the Elysée Palace. As Lionel Jospin, the Socialist, has gained surprising momentum, drawing even with M Balladur in voting intentions for the April 23 first round in the two-stage election, a nightmarish spectre has begun to trouble senior Gaullists.

This is the possibility that the conservative rivals could destroy each other, opening the way to a new Socialist presidency. The anguish is sharpest in the Balladur camp, home to a majority of the Cabinet. Alarmed at the Prime Minister's slide in the polls, they are denouncing M Chirac and his team for "picking on the wrong enemy and undermining the Gaullist with the best chance of winning".

M Chirac's men are turning a deaf ear as the Paris Mayor, who has lost two previous runs at the presidency, charges on, presenting himself as the only legitimate heir to the mantle of the late General de Gaulle.

The Chirac side has taken heart from a series of stumbles by M Balladur and his Government. The Prime Minister's manifesto, launched with fanfare on Monday, has been criticised as uninspiring.

The Prime Minister's team has been further rattled by signs that the campaign is about to be joined by two more conservatives — Raymond Barre, the former Prime Minister, and Valéry Giscard d'Estaing, the former President. Though neither has a serious chance of reaching the second-round run-off on May 7, their presence would further dilute support for the Prime Minister and might even allow M Chirac to eclipse him in the first.

Last night the Gaullists took some comfort after a decision by a Marseilles court to send Henri Emmanuelli, the Socialist party leader, to stand trial on charges of involvement in illicit party funding.



Chirac: pledging an era of youthful energy



Balladur: struggling to inspire bored voters



Hitler playing with his dogs at Berchtesgaden and, below, with Eva Braun on the balcony of his Alpine home

Hitler's Alpine lair revives bitterness buried in the past

FROM ROGER BOYES IN BONN

BERCHTESGADEN, the site of Adolf Hitler's Alpine holiday home where he plotted military campaigns and gambolled with his mistress Eva Braun, has become the subject of a three-cornered battle between the US Army, the Bavarian Government and angry former owners.

Set high on the Obersalzberg mountain close to the Austrian frontier, Hitler pressured locals to sell their houses and built a Nazi leisure complex that included the summer homes of Marshal Hermann Goering, Chief of Staff Martin Bormann and Albert Speer, his Armaments Minister. The Berghof compound above Berchtesgaden was Hitler's bolthole, his refuge from the damp bunker in Berlin and the stark concrete blocks of the Wolf's Lair in eastern Prussia.

Almost exactly 50 years ago the Royal Air Force bombed Berchtesgaden to prevent Hitler from slipping out of Berlin and hiding in the labyrinth of underground passages carved into the mountainside on the orders of Bormann. Hundreds of gallons of mineral water, sacks of dried fruit and an armoury of machineguns were stockpiled there.

After the war the American Government took control of the site. Hitler's house was bulldozed. An SS guardhouse was turned into a hotel for US servicemen and their families; Speer's house, the only Nazi leader's home still standing, and a small farm were turned into recreation facilities.

Now that the United States has given back Berchtesgaden to the Bavarian Government, the problems have begun. The Bavarian authorities regard the compound as a rather unwelcome gift. The Prime Minister's office in Munich has promised that the site "will not become a mecca for neo-Nazis and right-wing extremists", but that plainly is the fear.

Lawyers, too, have entered the fray. When Hitler moved in — he bought the original house in 1933 soon after coming to power — about 60 villagers were forced to sell. According to their lawyer, Oskar Steuer, some were even threatened with life in concentration camps unless they parted with their homes. Now five dispossessed owners are preparing to take the Bavarian Government to court for compensation.

The Bavarian Finance Ministry, despite its reluctance to take over the Hitler compound, will resist their claims. It argues that the agreement with the US rules out compensation for pre-war contracts.

For all the wrangling, there is no doubting the historic significance of Berchtesgaden, where a café is open to the public in summer. Locals point out with some pride that the Führer used to sup tea there with Eva Braun.



France forced to rethink EU goals

BY CHARLES BREMNER

SEVEN weeks into France's European Union presidency, Paris has been forced to review its strategy in the light of two embarrassing reverses.

The Gaullist-led Government had declared measures to preserve the "European cultural identity" and to "rebalance Europe towards the south" to be priorities. But last Tuesday France found itself in humiliating isolation at a ministerial meeting in Bordeaux when other EU member states joined Britain in opposing the strengthening of barriers against American-made entertainment on European television. Then on Thursday France abruptly stopped a Brussels meeting, attended by 70 ministers from Africa, the Caribbean and the Pacific, after failing to win agreement from its partners for an increase in EU aid to the developing world.

Although final decisions on both matters have yet to be taken, Paris's isolation has prompted misgivings over the wisdom of proclaiming ambitious French goals for Europe when the EU has little appetite for bold gestures. "It's all very well staging impressive acts, but you have to be sure you have the means to finish them," an official said after the aid meeting.

Some critics are charging the Government of Edouard Balladur with playing to the domestic audience with promises of French leadership at a time when the country is deep in a presidential campaign. "France likes its *coups d'éclat* [brilliant strokes], but it does not always know how to prepare the ground and even less, how to follow through," the pro-Gaullist *Le Figaro* said yesterday.

Ministers have blamed Britain for the reverses, questioning London's commitment to the EU. Jacques Toubon, the Culture Minister, denounced Britain for leading the other states astray on their commitment to broadcasting quotas. After the aid debacle, where Britain was alone in wanting to cut funds, Alain Juppé, the Foreign Minister, said: "There is no more European Union" if countries followed Britain's logic on multilateral foreign aid.

'Nicosia' declared obsolete

FROM MICHAEL THEODOULOU IN NICOSIA

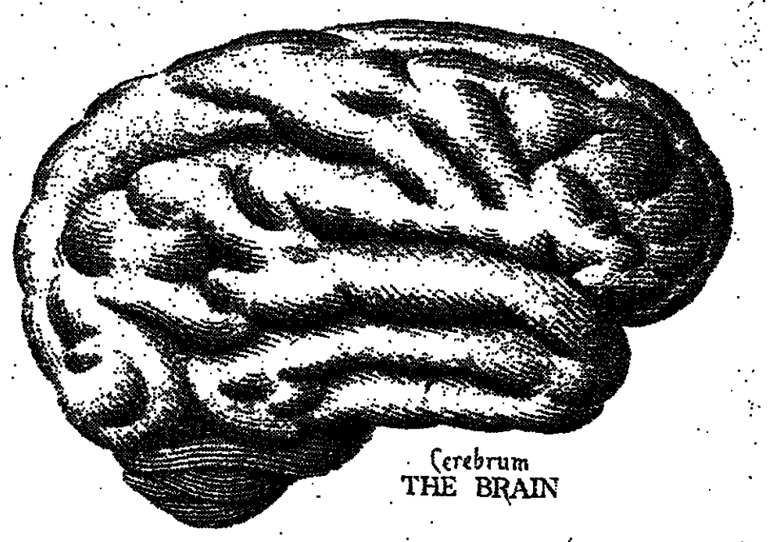
THE divided capital of Cyprus now has three names, but Nicosia, the one by which it is globally known, has been declared obsolete.

Greek Cypriot councillors voted unanimously to change the spelling to Lefkosia to conform with the way the name is pronounced in Greek. The drive to call the capital Lefkosia came mainly from Greek nationalists who believe Nicosia was the invention of the British and associated it with colonial rule which ended in 1960. In fact, it was the French Lusignans, who ruled Cyprus from 1192 to 1489, who called the capital Nicosia.

"The issue was taken up like a flag by the nationalists," said Lellos Demetriades, the Mayor, who had little enthusiasm for the name change.

Mr Demetriades is concerned that Lefkosia could be confused with Lefkosha, the Turkish Cypriot name for their part of the divided capital. In any event, maps and road signs will have to be changed. The international business community is appalled by the decision.

IN THE ROYAL NAVY A STUDENT WILL USE THE MOST TECHNICALLY ADVANCED EQUIPMENT KNOWN TO MAN.



Cerebrum
THE BRAIN

After a Royal Navy sponsored engineering degree at the University of Southampton, your head will be humming with theory, facts and figures ready to be put into practice. And once you join the Royal Navy as an officer, you'll have the scope to do just that. On board technology is sophisticated in a way undreamt of just a decade ago. So for future marine, weapon or air engineers, we need to attract some very fine minds. And Southampton does attract them.

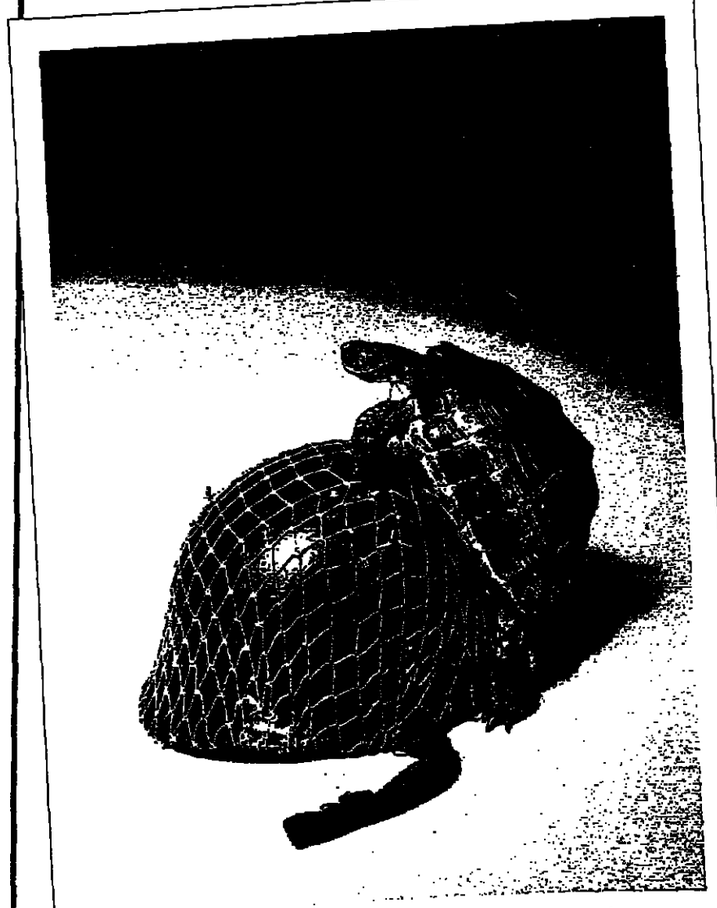
The choice is electronic, mechanical or aerospace engineering. As for money, £1500 sponsorship on top of a grant should really help. What's more, there's up to an extra £1500 a year on offer with commitment to all the Royal Naval Reserve weekend training during term time. Appealing? Then let's get the grey matter going straight away. Fill in the coupon or telephone 0345 300123 for a brochure that'll tell you more.

ROYAL NAVY SPONSORED ENGINEERING DEGREE

MR. MS. NAME DATE OF BIRTH
ADDRESS
POSTCODE TELEPHONE

Send the Coupon to Cdr Julian Maier OBE RN, Department AC00907 Freepost 4335, BRISTOL BS1 5YX. No stamp needed. We are an equal opportunities employers under the Race Relations Act and welcome enquiries from all ethnic groups.

Newspapers are the perfect place to strike up a lasting relationship.



If a product is to find a place in our homes, it must first find a place in our hearts.

Such a relationship can rarely be achieved in one advertisement.

The Apple™ Macintosh™ is a classic example of a product which has won an enduring place in our affections.

For years its makers have used newspapers to conduct a love affair with the customer, steadily building up a relationship.

A witty and charming series of advertisements have, over the years, informed, cajoled and stolen our hearts.

Macintosh itself can by now scarcely be thought of as an inanimate object (thanks, it certainly isn't). It has its own character, virtues, strengths and eccentricities.

All of which are strongly in evidence in this outstanding advertisement by agency Abbott Mead Vickers · BBDO which won a top prize in our recent National Newspaper Campaign Advertising Awards. Congratulations.

USE THE POWER OF THE PRESS

Compatibility is never a problem with Apple Macintosh.

Finding the right partner can be one of life's more painful experiences.

But not if your match Apple™Macintosh™. We're compatible with practically everything.

We work with most other personal computers, local systems and their networks.

We can import and use MS-DOS™ files, run industry-standard programs such as WordPerfect® and Lotus® 1-2-3® and even run programs written in MS-DOS.

On top of all that, Apple Macintosh is recognised as the easiest personal computer in the world to use. Millions of people are more productive as a result and they find everyday tasks more enjoyable.

In fact, whatever type of work you do, and whether you're a desk bound or a mover in the field of personal computers, there's one thing you can be absolutely sure of.

Apple Macintosh is the perfect match.

Apple. Macintosh. The power to succeed.

This advertisement was placed by the Newspaper Publishers Association

THE TIMES SATU

Pope rel

Mo

THE honeymoon is over fo Francesco Rutelli, the Mayo of Rome. The baby-faced fir citizen of the Eternal City wa this week roundly castigated by the Pope, who thundered that he was unhappy at th sluggish progress of Rome' administration in preparin for the holy year that wil attract up to 30 million pil grims to the capital in 2000 t mark the start of Christian ity's third millennium.

As Signor Rutelli, 40, be gins his second year at the Campidoglio Palace, Roman are also grumbling that he has not addressed electoral promises to ease chaotic traf fic, improve public transport, provide more car parks and mend the holes in the roads.

Palace for

SIGNOR RUTELLI'S party, Party of the Left, the forme hope to stave off bankruptcy imposing austerity headaun delle Botteghe Oscure, the With debts amounting to 160 million and funds from Mo cut off, Marco Fredda, the was pleased to receive an offer

Madrid a chief cha death squ

FROM EDWARD Ow

THE Spanish judicial investigation into who organised and financed death squads that murdered 27 Basque terrorist suspects in southwest France a decade ago moved closer to implicating the Socialist Government in Madrid yesterday.

Rafael Vera, the former Secretary of State for Security, was remanded in custody after midnight, becoming the sixth and highest-ranking official so far to be linked to the scandal that has severely damaged the credibility of Felipe González, the Prime Minister. Yesterday, former ministers



Vera: "risked his life to fight terrorism"

rallied to Señor Vera and denounced the accusations against him as unjust. "We express our solidarity as [former] ministers who have been with Rafael Vera, and want to point out what not only we but all Spaniards owe him," said Jose Barrionuevo, a former Interior Minister. He was speaking at a press conference called jointly with his successor, Jose Luis Corcuera.

Señor Corcuera said he was saddened by the charges against Señor Vera, who had "dedicated a great part of his life at enormous risk" to

Winter Speci

Fly away with Forte and enjoy some Winter Forte or a Meridien

THE ALGARVE
*****
Forte Grand Penina Golf & Resort Hotel

£265 £599
Scheduled flights with British Airways

CYPRUS
*****
Le Méridien Limassol

£299 £420
Based on scheduled midweek night flights with British Airways

NILE CRUISE SPECIAL!
Call for details of our 5 star Cairo & Nile Cruise Special.
£659!

FORT

ATOL 3258 TRAVEL

Pope rebukes Rome's first citizen as green agenda falters in run-up to millennium celebrations

Moped mayor in a jam

ROME FILE
by JOHN PHILLIPS



THE honeymoon is over for Francesco Rutelli, the Mayor of Rome. The baby-faced first citizen of the Eternal City was this week roundly castigated by the Pope, who thundered that he was unhappy at the sluggish progress of Rome's administration in preparing for the holy year that will attract up to 30 million pilgrims to the capital in 2000 to mark the start of Christianity's third millennium.

As Signor Rutelli, 40, begins his second year at the Campidoglio Palace, Romans are also grumbling that he has not addressed electoral promises to ease chaotic traffic, improve public transport, provide more car parks and mend the holes in the roads.

Crime is on the increase as the army of *scipatori* (muggers) on motor scooters snatch more bags from pedestrians, and burglaries of homes proliferate. Plans to provide more green space for the three-quarters of the city's 2.8 million inhabitants who live in grim concrete suburbs have yet to leave the drawing board. Rome remains the European capital with the least park space per citizen. At a Vatican audience on Monday, the Pope, in his role as Bishop of Rome, coldly told Signor Rutelli that the millennium jubilee "will put to the test organisational capacity, structures and machinery, and the attitudes needed to play host to a great number of pilgrims." The pontiff also admonished the green politician to "spare no energy" to help hundreds of thousands of Romans suffering from inadequate housing, poor transport and social services, and soaring unemployment.

Opinion polls a year after Signor Rutelli's election found 58 per cent of Romans believed that the traffic system and driving habits of latter-day charioteers had not improved during his time in office. Some 56 per cent said the bus service and underground railway network were as disgusting as ever.

Citizens acknowledge that Signor Rutelli inherited a fossilised bureaucracy. His humane style and the popular distrust of Gianfranco Fini, the "post-Fascist" rival whom he defeated in December 1993, mean that many are prepared to give him the benefit of the doubt for some months yet as he putters to work on his moped to realise his plans for a dynamic modern capital.

Others feel Signor Rutelli's dressing down from the Pope was richly deserved. As *Il Messaggero* newspaper put it in a headline: "The Pope told Rutelli: 'Get a move on'."



Two wheels better: Francesco Rutelli, the Mayor of Rome, arrives for work

Appian Way to vandalism

SIGNOR Rutelli's achievements include a tough campaign against illegal building by the *palazzinari*, the unscrupulous property speculators active in suburban slums and archaeological Roman ruins.

Bulldozers first went into action in December 1993, demolishing houses without planning permission on the Via Casalina. Some 140 illegal villas and blocks of flats have been flattened in Rome since then but conservationists want the Mayor to extend the battle to the Via Appia Antica (the Appian Way), the ancient road lined with tombs.

Since the war, the Appia Antica has been assailed by *palazzinari*, building sprawling villas and blocks of flats for film stars, religious orders and diplomats among the ruins. In 1965, building on the road was outlawed. However, illegal building, often disguised as "reconstruction", continued. In 1976, Italia Nostra, a conservation group, said 250 illegal buildings had been put up since 1965 on the Appian Way.

Antonio Cederna, Italia Nostra's chairman, recently took up the cudgels against Giorgio Greco, a Roman entrepreneur, and his six brothers, who have built a large villa close to the tomb of Cecilia Metella, among the best preserved ruins on the Appia Antica. But he has been hampered by red tape and a shortage of funds.

Palace for sale as Left heads for red

SIGNOR RUTELLI'S party, the Democratic Party of the Left, the former Communists, hope to stave off bankruptcy by selling their imposing six-storey headquarters in the Via delle Botteghe Oscure, the Palazzo Rosso. With debts amounting to 160 billion lire (£60 million) and funds from Moscow long since cut off, Marco Fredda, the party treasurer, was pleased to receive an offer of 45 billion lire from a travel agency, Appian Line, which hopes to create a five-star hotel for pilgrims visiting the city in 2000, the holy year. "But the price was not right," Signor Fredda sighed. "Our headquarters is worth at least double, between 80 and 90 billion." Time is running short, however. Party employees still awaiting their last salary cheques have threatened an unprecedented strike next week.

Madrid anti-terror chief charged in death squad case

FROM EDWARD OWEN IN MADRID

THE Spanish judicial investigation into who organised and financed death squads that murdered 27 Basque terrorist suspects in southwest France a decade ago moved closer to implicating the Socialist Government in Madrid yesterday.

Rafael Vera, the former Secretary of State for Security, was remanded in custody after midnight, becoming the sixth and highest-ranking official so far to be limnked to the scandal that has severely damaged the credibility of Felipe González, the Prime Minister. Yesterday, former ministers rallied to Señor Vera and denounced the accusations against him as unjust. "We express our solidarity as [former] ministers who have been with Rafael Vera, and want to point out what not only we but all Spaniards owe him," said José Barrionuevo, a former Interior Minister. He was speaking at a press conference called jointly with his successor, José Luis Corcuera.



Vera: "risked his life to fight terrorism"

Señor Corcuera said he was saddened by the charges against Señor Vera, who had "dedicated a great part of his life at enormous risk" to fighting terrorism. Earlier, 73 former associates of Señor Vera signed a note of solidarity, claiming that he had "efficiently co-ordinated the fight against terrorism and the defence of freedom".

After 4½ hours of interrogation on Thursday night, Señor Vera, 49, was accused by the High Court investigating judge, Baltasar Garzón, of financing a kidnap, illegal detention, the misappropriation of public funds and breaking exchange control regulations.

Señor Vera, who resigned from his job in January last year, was highly respected during 11 years in the Interior Ministry for his role in tackling Eta, the Basque separatist organisation that has been responsible for nearly 800 deaths during its 26-year battle for an independent homeland in northern Spain.

The key player in the investigation into Gal — the Government's so-called Anti-terrorist Liberation Group — is Judge Garzón, 39, who has gained a similar status in Spain to Italy's fearless Antonio Di Pietro, who was responsible for bringing mafiosi and corrupt officials to trial.

Señor Garzón temporarily left the judiciary to become Señor González's running mate in the last general election in June 1993. But as soon as the Socialists were surprisingly returned with a minority, Señor Garzón, who had at least expected to become Interior Minister, was sidelined.

Disillusioned and highly embarrassed, he quit politics and returned to the High Court. Socialists are now accusing him of reopening the case out of revenge and seeking to topple the Prime Minister, in power for 12½ years.

Winter Sun Specials!

Fly away with Forte and enjoy some Winter Sun in the comfort and style of a Forte or a Méridien hotel...

THE ALGARVE
★★★★★
Forte Grand Penina Golf & Resort Hotel
A spectacular offer for golfers! With the resort's own championship course currently being relandscaped guests receive free car hire and a choice of golf at 11 neighbouring courses!
FROM £265 FOR 2 NIGHTS £599 FOR 7 NIGHTS
Scheduled flights with British Airways

CYPRUS
★★★★★
Le Méridien Limassol
One of the best resorts in Cyprus with its own private beach and the largest swimming pool on the island!
FROM £299 FOR 3 NIGHTS £420 FOR 7 NIGHTS
Based on scheduled midweek night flights with British Airways

NILE CRUISE SPECIAL!
Call for details of our 5 star Cairo & Nile Cruise Special.
7 NIGHTS FROM £659!

ALGECIRAS
★★★★
Hotel Reina Cristina
Set in its own landscaped gardens in Southern Spain with views over the Straits of Gibraltar.
FROM £225 FOR 3 NIGHTS £349 FOR 7 NIGHTS
Scheduled flights with GB Airways

MALTA
★★★★★
The Hotel Phoenicia
A superb location by the city walls of Valetta overlooking the harbour.
FROM £249 FOR 3 NIGHTS £469 FOR 7 NIGHTS
Scheduled flights with Air Malta

Prices are per person based on London departures (Regional departures available, supplements apply, details on request) on B&B with taxes starting a standard twin/double room with private bathroom. Single room rates available on request. Prices include local tax and service charges. All bookings subject to availability with a limited number of seats and flights available at these promotional rates.

For further details and a copy of our INTERNATIONAL BROCHURE call
0345 700 350 (24hrs)
or to make a reservation
Call Forte Travel Services on
01293 824040

FORTE TRAVEL SERVICES
ATOL 3256 ABTA V5906

CHRYSLER INTERNATIONAL

FOR SALE. Desirable American family retreat. Fully equipped. £16,695. (Log cabin extra.)



Jeep
The American Legend.

A UNIQUE combination of power, comfort and convenience have made the Jeep Cherokee a legend in the USA and one of the most desirable properties on British roads.

The Cherokee 2.5 litre Sport leaves others in its class striving to keep up. And it comes with a price tag that makes it not just desirable, but irresistible.

DRIVER'S SIDE AIRBAG, power steering, mirrors and windows plus keyless central locking, alloy wheels and a four speaker stereo are just some of the features that put it firmly in the luxury class.

Yet its rugged dependability, backed by a three year warranty*, its strong uniframe construction and a powerful and flexible 4x4 system means it's right at home in the most challenging off-road terrain.

BACK ON THE ASPHALT, the Cherokee Sport handles more precisely than almost any 4x4 you've ever experienced.

ITS 2.5 LITRE four cylinder fuel injected engine also means that motorway cruising speeds can be maintained without stress.

AND A PRICE OF £16,695 means that choosing the best value 4x4 is as easy as falling off a log. For more information, complete the coupon or call free on 0800 616 159.

MR/MRS/MISS/MS (initials) SURNAME ADDRESS POSTCODE PHONE HOME T2-95

THE JEEP CHEROKEE RANGE: CHEROKEE 2.5 LITRE SPORT PRICE £16,695 (FEATURED), CHEROKEE 2.5 LITRE SPORT LE PRICE £16,995. CHEROKEE 4 LITRE LIMITED PRICE £18,795, (WITH LEATHER SEAT OPTION £19,895) CHEROKEE 4 LITRE LIMITED SE, PRICE £20,595. 4 LITRE GOVERNMENT FUEL ECONOMY FIGURES, CONSTANT 56 MPH: 27.4 MPG. PRICES INCLUDE VAT BUT EXCLUDE DELIVERY AND NUMBER PLATES (£410 INC VAT) AND ROAD FUND LICENCE (CURRENTLY £135 P.A.). PRICES AND SPECIFICATIONS ARE CORRECT AT TIME OF GOING TO PRESS. SEND COUPON TO JEEP INFORMATION SERVICE, FREEPOST 1048, SANDWICH, KENT CT13 9BR. *3 YEARS OR 60,000 MILES

Bhutto looks both ways to appease West and clerics

FROM CHRISTOPHER THOMAS IN ISLAMABAD



Benazir Bhutto the progressive is outraged by the threatened hanging of a child, but as a pragmatist she must accommodate the clergy

BENAZIR BHUTTO is two people. One is a Western-educated liberal, an advocate of women's rights, a champion of the poor and stern critic of Islamic extremism.

The other is a super-rich feudal landlord who does nothing about laws which humiliate women, the leader of an increasingly intolerant and class-divided Islamic state.

The conservative Miss Bhutto plays the Islamic card to win approval from influential clergy, creating a febrile religious atmosphere in which a Lahore judge felt able, or obliged, to convict a 14-year-old Christian boy for blasphemy. The child was 12 when the alleged offence was committed at a village mosque outside Lahore. Death is mandatory for blasphemy under changes to the penal code in 1993.

Salamat Masih is thus on death row. This violates every international convention on the rights of children and represents a significant advance in state brutality in the name of religion. Miss Bhutto at home has been muted in her reaction, saying she was shocked and saddened but would not interfere with the legal process. When she visits the United States in April, she is likely to metamorphose into an outraged progressive.

For the progressive Miss Bhutto always travels overseas: Pakistanis see only the conservative, domestic version. Abroad, she is sympathetic to Pakistani women who are jailed for being raped, and critical of the undermining of the judicial system by the parallel operation of Sharia (Islamic) courts. Once home, she does nothing to try to redress the institutionalised persecution of women, fearing the power of extremists.

Overseas, she denies that her Government facilitates the supply of guns and money for war in Indian Kashmir. At home, she practically confirms it because it plays well politically and appeals to jingoistic nationalism. The foreign Miss Bhutto denies that Pakistan has nuclear bombs: the domestic version exploits national pride in this symbol of virility and defiance of the West.

While in America, she will deride the Islamic zealots to whom she bends the knee at home. Pakistan, in danger of unravelling from drugs, violence, tribal feuds and ethnic battles, has only two unifying factors: Islam and India. Harmony with India is thus not an option for Pakistan, because it would leave only Islam to define the country. That is why Islamabad will never willingly stop fuelling Muslim rebellion in the Kashmir Valley. Pakistan became an Islamic state in 1956, and since then, intolerance and persecution of religious minorities, comprising 5 per cent of the 123-million population, have increased notch by notch. The threatened hanging of a Christian boy is the high point of bigotry. Various governments since the early 1980s have added an Islamic flavour to civil and criminal law, leaving minorities vulnerable and afraid. The two million Christians are especially fearful. The vague provisions of a set of legislation known collectively as the blasphemy laws, providing severe penalties for offences against Islam, create and sustain religious persecution. When next interviewed by a Western journalist, Miss Bhutto the progressive will doubtless be outraged by the threatened child-hanging. No such strident sentiments will be uttered at home by Miss Bhutto the pragmatist, who must accommodate the clergy.

Women require three male Muslim witnesses to prove rape. Victims fear complaining to the police because, unable to substantiate their allegations, they risk prosecution for fornication or adultery.

The evidence against Salamat Masih is thin. The law requires only one priest to allege blasphemy, giving local clergy terrifying power over the poor majority. No private lawyer was willing to represent the accused Christians.

The judge who tried Salamat asked for police protection, which was refused.

Christians, Hindus and Sikhs are stunned by the case. Miss Bhutto noted that it would embarrass her on her American trip. She spoke of the need to amend the law to stop it being abused, but she knows, as do the clergy, that it would be political suicide to try.

The boy and his uncle stand a good chance of acquittal on appeal if the judge decides to be courageous. But as Bishop Azariah of the Christian multi-denominational Church of Pakistan noted, "they will probably never be safe in their own country".

Student force holds key to Kabul peace

BY CHRISTOPHER THOMAS

A UNITED NATIONS plane arrived in Kabul yesterday carrying the first members of a proposed interim council due to assume power in the Afghan capital in the next few days. The UN had to seek assurances that the aircraft would not be shot down, a measure of the tensions that have brought renewed doubts about prospects for peace.

The fate of the UN plan, negotiated over the past six months between various former Mujahidin groups, depends on the attitude of the new Islamic students' force, Taleban, which has consolidated its positions on the southern outskirts of Kabul. It has made clear its intention to occupy the capital, but there has been no fighting so far with government troops.

The UN hopes Taleban will join the interim administration, although the group has said it would have nothing to do with those it accuses of destroying Afghanistan since the collapse of the Communist Government in April 1992. Mahmoud Mestiri, the UN envoy to Afghanistan who was on board yesterday's flight, the first plane to land at Kabul airport for more than a year because of heavy fighting, said that he expected President Rabbani to step down on Monday.

Pakistan fears that the Pashtun-based Taleban could threaten stability in its largely Pashtun North-West Frontier Province. It denies involvement in creating Taleban, although the group has links with influential Pakistani clerics. It grew out of Islamic religious schools in Afghanistan and Pakistan. The latest town to fall to Taleban is Pule Charkhi, on Kabul's eastern outskirts.



Come to the Nationwide Sale for a mortgage with a ridiculous price tag.

You'll find silly prices on a whole range of mortgages in the Nationwide Sale. We've made reductions on our normal monthly interest payments with discounts running over one, two or three years. If you take out a £56,000 endowment mortgage, for example, you could walk out with savings of over £200 a month for the first year. So pop into your nearest Nationwide branch and you should find something that fits you perfectly. Or call us free on **0800 30 20 10**, quoting reference DT04

Minimum Deposit	1 year discounts	2 year discounts	3 year discounts
25%	4·89%	2·64%	1·89%
15%	4·34%	2·35%	1·70%
5%	3·94%	2·25%	1·65%

Nationwide
THE 'BUILDING' SOCIETY.

3·6% APR (variable)

Savings quoted are based on endowment mortgages. Example assumes a variable rate of 3.55% after a 4.89% discount. A couple (male and female), non-smokers, aged 25, applying for a £56,000 endowment mortgage over 25 years on a purchase price of £93,000 (example assumes a minimum deposit of 40%). Monthly payment £147.93 net of MIRAS. APR 3.6% (variable). APRs are based on 1 year discounts applying for the term of the mortgage. In practice, after the discount rate period, the Society's normal variable interest rate will apply. Total Amount Payable (TAP) £105,953, 300 mortgage and endowment payments, solicitor's mortgage costs £100 exc. VAT (assumes same solicitor acts for both the Society and the borrower), redemption fees of £67. A typical monthly endowment premium £75 (variable). Only the first valuation fee is free, any subsequent applications will be subject to the normal fee. Cashback offers are only available on new mortgage completions. Payments must be made by Direct Debit for the term of the discount. Redemption premiums are charged if you decide to repay your mortgage or transfer to another offer during the first 3 years, and not take out another Nationwide standard variable rate mortgage for the same amount. This can be calculated by multiplying the number of £'000s borrowed at the discount rate, by the number of months that you had received the discounted rate, by a multiplier of £4.08, for the above example. This applies to all discounted rates, see the relevant leaflet for more information. The redemption premium applies whether you pay off all or only some of your mortgage. We reserve the right to make a charge equivalent to the value of the Cashback if you redeem your mortgage in the first 3 years. Mortgages are subject to status and security. Available to over 18's only. For loans exceeding 75% an additional charge will be made. Nationwide Building Society is an Appointed Representative of Guardian Financial Services marketing group (members of which are Members of Lautro and IMRO) only for the purpose of advising on and selling life assurance, pension, unit trust and personal equity plan products bearing Guardian Financial Services' name. Written quotations available on request from Nationwide Building Society, Nationwide House, Pipers Way, Swindon, SN38 1NW. Nationwide is a member of the Building Societies Ombudsman Scheme and subscribes to the Code of Banking Practice.

YOUR HOME IS AT RISK IF YOU DO NOT KEEP UP REPAYMENTS ON A MORTGAGE OR OTHER LOAN SECURED ON IT.

Coutts & Co
Interest Rates effective from 20th February, 1995

DEPOSIT ACCOUNTS	gross interest rate p.a.	gross compounded annual rate
Three Month Reserve Account		
£50,000+	5.625%	5.75%
£25,000-£49,999	5.25%	5.35%
£10,000-£24,999	5.00%	5.10%
Current Account with Cash Management Option		
£50,000+	4.50%	4.58%
£20,000-£49,999	4.00%	4.06%
£5,000-£19,999	3.25%	3.29%
Reserve Account for Personal Customers		
£50,000+	4.50%	4.58%
£20,000-£49,999	4.00%	4.06%
£5,000-£19,999	3.25%	3.29%
Reserve Account for Businesses/Charities/Societies		
£100,000-£1 million	4.25%	4.32%
£25,000-£99,999	3.875%	3.93%
£10,000-£24,999	3.25%	3.29%
High Interest Clients Accounts		
£100,000+	4.25%	4.32%
£25,000-£99,999	3.875%	3.93%
£10,000-£24,999	3.25%	3.29%
7 Day Notice Deposit Account	1%	1%
TESSA	6.75%	6.92%
Charity TESSA	6.125%	6.27%

* We are able to place sterling and currency with the Money Markets. Rates are subject to daily variation. Further details may be obtained from your branch.
* Where appropriate, Basic Rate Tax will be deducted from interest credited or paid (which may be reclaimed by resident non-taxpayers). Subject to the required registration form, interest will be paid gross.

Coutts & Co
440 Strand, London WC2R 0QS

Exit of Deng ally heightens Peking power struggle

FROM JAMES PRINGLE IN PEKING

A CLOSE ally of Deng Xiaoping, China's reforming senior leader, has stepped down as chairman of a key state company at a time when diplomats say that the role of Mr Deng in the Communist Party hierarchy is being played down.

Zhou Guanwu, a protégé of the ailing Mr Deng, who fought against the Nationalists under his command in the 1940s, has suddenly been replaced as chairman of the huge Shougang Corporation, formerly the Capital Iron and Steel Corporation, which is a central part of China's state apparatus. He has also lost his job as party secretary at Shougang.

Some of the free-spending policies of Mr Zhou, 67, have been controversial and he has made many enemies, but his likely dismissal could be a signal for other reform-minded allies when Mr Deng passes from the scene. "That his ouster should come now, at a period of particular uncertainty, should not come as a surprise," one envoy noted last night. "His enemies may have perceived a weakness in the current diminishing of Deng, and struck." The move comes at a time of unease and the sense of the end of an era in Peking when China is also embroiled in what some diplomats call "clearly adventurous" activity in the disputed Spratly Islands in the South China Sea, with the construction of military structures on a reef that the Philippines claims is well within its territorial waters. President Ramos has sent five ageing F5 fighters and jet trainers and helicopters to what in known in the Philippines as the Panganiban Reef.

Envoys say it seems strange that just when the Chinese leadership is planning big celebrations to mark the 50th anniversary of the defeat of Japan in the Second World War, it should be undertaking such visible possible military actions against a weak South-East Asian nation.

They speculate that manoeuvring Communist Party officials may be taking advantage of the power vacuum as Mr Deng's strength ebbs away to order the move, possibly to win favour with some hardline military factions. Analysts say that the military, an integral part of the party, would never move on its own in such a risky way. Manila has a mutual defence treaty with Washington, but the Americans have already withdrawn from their sea and air bases at Subic Bay and Clark at the Philippines' behest. During the present dispute, the Americans have adopted a hands-off approach, advising that the dispute be solved peacefully.

Some envoys see these incidents as connected. In recent weeks, the Chinese press and television have been building up Jiang Zemin, 68, the President and party chief, as the core of a collective leadership to replace Mr Deng, a former ally of Mao Tse-tung, who later purged him.

"The trouble is no one is really in charge in the run-up to the post-Deng era," said one diplomat. "Jiang is not a giant figure and does not have the self-confidence to make major decisions. It is a matter of muddling through."



Gong Li, left, and Zhang Yimou on the set in Shanghai

Film lovers cut great off-screen romance

FROM REUTER IN SHANGHAI

THE glamour couple of the Chinese film world, the director Zhang Yimou and the actress Gong Li, have split up, ending a collaboration that produced a string of award-winning movies, including *Raise the Red Lantern* and *Red Sorghum*, newspapers said.

Zhang and Gong were lovers, famous in China as much for their off-screen romance as for their controversial pictures that swept film prizes in the West. Now Gong, the nearest thing China has to a Hollywood superstar, is romantically linked with the China-based manager of a foreign company and has walked out on Zhang, the *Wen Hui* newspaper said yesterday without naming names. "The love affair between China's cinematic golden couple is over," it said.

"Yes, we've split up," Zhang was quoted as saying in an interview with the *Xinmin Evening News* on Thursday. "I respect her choice. From the bottom of my heart, I hope she has a happy life and success in her work." The rift came to a head during the making of Zhang's latest film, set in Shanghai in the 1930s, starring Gong as a gangster's girl who struggles through life as a nightclub singer. Gong was often late on set, took days off and lacked conviction.

China's huge demand for energy lures Americans

FROM JONATHAN MIRSKY IN HONG KONG

WITH a Sino-American trade war starting in Peking, Hazel O'Leary, the US Commerce Secretary, flew into Hong Kong yesterday on her way to China to focus on what she said was "the largest potential energy market in the world".

Ms O'Leary and her entourage of 45 corporation presidents and chief executives and five bankers go to Shanghai tomorrow and to Peking on Monday. She said that she intended "to put heat under the kettle to move projects", and her goal was "to get into the China energy market". Over the next 17 years, Ms O'Leary said, China and India would require 45 per cent of the world's capital investment in energy, and in the same period China alone would consume 20 per cent of the world's electricity capacity.

"My department has an excellent and cordial relationship with China," she said. "We are focusing on their needs long-term. I know there are difficulties over intellectual property rights, but all countries go through a rough patch."

Ms O'Leary, who arrived in Hong Kong from India, issued a discreet warning to China. "In India we have signed $10 billion of deals in the last year. American businessmen will go wherever the climate is best."

Japanese angered by quake profiteers

FROM GWEN ROBINSON IN TOKYO

TENS of thousands of people in Kobe observed a minute of silence at noon yesterday, a month since an earthquake razed the central Japan city and killed at least 5,390 people.

As bells tolled on the Hyogo prefectural hall, workers at reconstruction sites, refugees at evacuation centres and people on the streets stopped and bowed their heads. Since the disaster fears of rampant profiteering and petty crime have deepened the sense of loss which at first rallied residents. Many of the 215,000 survivors left homeless are suffering severe psychological problems.

Grief has been compounded by unscrupulous entrepreneurs, who are charging exorbitant prices for basic goods and services. In one of the most notorious cases of profiteering, a company increased the price of roof tiles from 300 yen each (about £2) to 5,000 yen (about £3).

Others whose homes were destroyed are contending with spiralling charges for demolition and removal of rubble — before they can even contemplate the soaring costs of rebuilding. In a case which recently came to light, one homeowner was quoted 200,000 yen to demolish the ruins of his home, but the next day was told by the same contractor that the job would cost 1 million yen.

In response to such cases the Government has set up a hotline which received more than 400 complaints in three days. The Government also unveiled an extra budget of £6.5 billion yesterday to finance reconstruction.

Petty crime is another growing phenomenon. There are reports almost every day of looting and theft, and residents have said they are afraid even to hang out clothes to dry.

"There's a large number of refugees who have lost everything. Many just walk around the streets in a daze — it's not surprising that some resort to stealing, but it's very scary," one survivor said.

The Japanese media have reported that foreigners are responsible for the looting. Kobe, as one of Japan's largest port cities, has a large and diverse foreign population including Britons, Koreans and Chinese. One media report quoted a priest at a local temple who said that "seven or eight men, Iranian and Chinese, have been robbing homes and shops".

The Kobe authorities reacted immediately by posting large signs in evacuation centres, urging people to ignore the rumours about foreigners. But the rumour-mongering smacks uncomfortably of the hysterical wave of xenophobia which swept Tokyo after the great earthquake of 1923, when 140,000 people died. After the quake, residents went on the rampage, killing thousands of Koreans.

WORLD SUMMARY

US vote abolishes slavery

New York: Closing the book on the American Civil War, Mississippi will soon become the last American state officially to abolish slavery — 130 years after the conflict ended (James Bone writes).

In a symbolic vote on Thursday, the Upper House of the state legislature finally endorsed the 13th Amendment to the US Constitution, which outlaws slavery. The lower chamber will soon follow suit.

When the Civil War ended in 1865, 27 states approved the 13th Amendment, which reads in part: "Neither slavery nor involuntary service ... shall exist within the US." Mississippi is the last of the nine hold-out states to ratify it.

Artillery mars Chechenia lull

Moscow: Russian and Chechen military commanders yesterday agreed to extend the five-day-old ceasefire in Chechenia by another 48 hours, according to reports from the region (Anatol Lieven writes).

The Russian news agency Interfax, however, reported several overnight breaches of the existing ceasefire, with Russian artillery firing on Chechen positions south of Grozny, and the Chechens replying in kind.

Peace deal in border dispute

Brasilia: Ecuador and Peru yesterday signed a peace treaty ending a three-week border dispute which caused several dozen deaths. The treaty confirms the end of hostilities and calls for an observer mission of representatives of the four mediator countries — Argentina, Brazil, Chile and the United States — to supervise a gradual demilitarisation of the war zone within 48 hours. *(Reuter)*

PLO 'ready to compromise'

Jerusalem: Yassir Arafat, the Palestine Liberation Organisation leader, rejected an Israeli proposal that, as a step towards expanding Palestinian self-rule, he start running the West Bank town of Jenin while Israeli troops remain there. However, a senior Palestinian negotiator said the PLO was ready to compromise and accept a gradual Israeli troop withdrawal from West Bank towns. *(AP)*

One wedding and a funeral

Bucharest: A bride and groom beat up a drunken Romanian priest at the altar because he read out a funeral oration during their wedding, the news agency Rompres said. It said the priest had been involved in a series of drunken brawls. *(Reuter)*

ESCOM'S BIG WINTER SALE

LOWEST EVER PRICES ON PENTIUM® PROCESSOR-BASED SYSTEMS

P60 PCI
FOR ONLY £899.00 +VAT
■ Intel® 60MHz Pentium® Processor
■ 8Mb RAM
£1056.33 inc VAT

486 DX2/66 VESA
FOR ONLY £599.00 +VAT
■ Intel® DX2/66MHz Processor
£703.83 inc VAT

486 DX2/66 PCI
FOR ONLY £699.00 +VAT
■ Intel® DX2/66MHz Processor
£821.33 inc VAT

486 DX4/100 PCI
FOR ONLY £749.00 +VAT
■ Intel® DX4/100MHz Processor
£880.08 inc VAT

All systems include 540Mb Hard Drive & SVGA Monitor



MULTIMEDIA KITS FROM £129.00 +VAT £151.58 inc VAT
CREATIVE 16 VALUE SOUNDCARD ONLY £64.00 +VAT £75.20 inc VAT
ESCOM HANDSCANNERS FROM £39.00 +VAT £45.83 inc VAT
BOX 10 DISKETTES ONLY £2.49 +VAT £2.93 inc VAT

intel inside pentium PROCESSOR

Prices and details are correct at time of going to press. Offers are subject to availability and specification changes without notice. Extended warranties and credit facilities available subject to status on selected systems only. Typical APR 23.9%. Prices valid from 16th February. Written credit details available from Chartered Trust, 24-26 Newport Road, Cardiff CF2 1SR. E+OE. The Intel Inside® logo and Pentium® processor logo are registered trademarks of the Intel Organisation.

easyware FROM ESCOM

THE USER-FRIENDLY WAY TO CHOOSE A COMPUTER

ESCOM UK LIMITED 3 RIVERSIDE WAY, RIVERSIDE BUSINESS PARK, IRVINE KA11 5DJ
TEL:01294 222600 FAX:01294 223200 Registered in Scotland Reg No. 137446

DIRECT SALESLINE 0800 665500

ABERDEEN 219 Union Street
BIRMINGHAM 39/40 Temple Street
BOLTON 16/18 Bradshawgate
BRISTOL 10 Merchant Street
CARDIFF 11 St. Davids Link
CHELTENHAM 10 Pitville Street
CHESTER 116/118 Foregate St.
COVENTRY 11/12 Bull Yard
CROYDON 42 Southend
EDINBURGH 141 George Street
GLASGOW 100 Stockwell St.
HULL 36 Paragon St.
KINGSTON 19/23 Fife Road
LEEDS 97/99 Vicar Lane
LEICESTER 20 Market Street
LIVERPOOL 22 Lord Street
MANCHESTER 12 John Dalton St.
NEWCASTLE 17/19 Clayton St.
NOTTINGHAM 4 The Elite, Queen St.
ROMFORD 40/44 North Street
SHEFFIELD 129 Pinstone St.
SOLIHULL 146/148 High St.
WOLVERHAMPTON 4/6 North Street
YORK 11/13 Clifford St.

ALL STORES OPEN MON - FRI 9.30 till 6.00 THURS LATE NIGHT till 8.00 SATURDAY 9.00 - 5.30

FINANCE AVAILABLE CREDIT CARDS ACCEPTED
ALL PRODUCTS CARRY FULL WARRANTY.
EXPERT FRIENDLY ADVICE
TAKE IT AWAY OR WE CAN DELIVER
TRY ANY SYSTEM BEFORE YOU BUY
LATE NIGHT OPENING THURSDAY

British move to set UN funding levels angers US

FROM JAMES BONE IN NEW YORK AND MARTIN FLETCHER IN WASHINGTON

BRITAIN has provoked the wrath of the United States by inserting itself into the middle of the acrimonious debate over American funding of the United Nations.

Washington is angry about Britain's attempt to negotiate a reduction in the US contribution that falls short of the full cut already passed into US law. To make matters worse, British diplomats are now readying a joint European Union proposal that would punish countries that do not pay their UN dues in full.

A further complication for the UN is the Bill, adopted by the House of Representatives on Thursday, that would force the US Administration to charge the United Nations for any unilateral American assistance to UN missions — a move that would basically shut down UN peacekeeping. Yesterday, the Clinton Administration condemned the 241-181 vote in the House, and threatened a veto if similar legislation passsed the Senate. William Perry, the Defence Secretary, said the Bill would make "coalition warfare" almost impossible. Warren Christopher, the Secretary of State, said it would "eliminate peacekeeping as an instrument of US foreign policy".

Alain Juppé, the French Foreign Minister, called it "a real step backward" and said that "taking aim at the UN and denying it the means to do its job is seriously derailing what little order exists in the world today".

The Bill seeks to cut America's basic contribution to UN peacekeeping costs from 31 to 20 per cent and further deduct the costs of American participation in any operation it would not have joined voluntarily. It would stop the President putting American troops under foreign command unless he certified that national security was threatened.

British officials describe the reduction as a breach of the United States' international obligation under Article 17 of the UN Charter to pay its dues in full. Hoping to limit the inevitable budget shortfall, Britain has launched a campaign to redistribute the costs of peacekeeping so that newly rich nations pay more and the one remaining superpower pays less.

The British proposal, now before a special UN committee, would set a fixed premium for peacekeeping payments by the five permanent members of the Security Council — the United States, Britain, China, France and Russia. The premium is likely to be set at 10 per cent, requiring each of the five great powers to pay 10 per cent more to the UN peacekeeping budget than it does to the UN regular operating account. That means the United States would have to pay more than 20 per cent.

One US official said: "If they think this is something that can just be negotiated in half, they are not understanding what is happening."

Adding fuel to the fire, Britain and its EU partners are now preparing new proposals that would punish all United Nations members who do not pay their dues: delinquent members would lose other privileges much sooner, such as the right to place their nationals in UN posts, the right for their firms to obtain UN contracts and the right to be elected to various United Nations bodies.



Nomatyala Hangana, a South African MP, arriving for yesterday's first 1995 session in a dress reflecting the Africanisation of parliament under democracy

Hardline Mandela declares war on crime and anarchy

FROM MICHAEL HAMLYN IN CAPE TOWN

PRESIDENT Mandela yesterday warned radicals not to press the South African Government to deploy resources it does not have.

"The Government simply does not have the money to meet the demands that are being advanced," he said, opening the second session of the new parliament.

"Mass action of any kind will not create resources that the Government does not have." Pausing to wipe his eyes frequently, the President said: "All of us ... must rid ourselves of the wrong notion that the Government has a big bag of money."

In a hardline conservative speech, Mr Mandela promised South Africa a crackdown on crime, corruption and industrial anarchy. He also emphasised his commitment to fiscal discipline, the reduction of the budget deficit and cutting the Government's share of the national income.

The President spent only a short time promising the former victims of apartheid that their lives would be improved. Warming to his theme, he gave a stern warning to those who tried to force more concessions by introducing anarchy to the country. To applause from the benches occupied by African National Congress MPs and senators he said "The battle against the forces if anarchy and chaos has been joined. Let no one say they have not been warned."

President Mandela also promised to "take the war to the criminals", whose activities were engulfing the country in a wave of "murder, crimes against women and children, drug trafficking, robbery, fraud and theft".

White rightwingers of the Freedom Front welcomed Mr Mandela's declaration of war on crime, but said that his simultaneous promise to advance the process of affirmative action in the public service would weaken the police.

Mr Nandela referred to the Bill to establish a Truth and Reconciliation Commission, urging a speedy conclusion to the parliamentary discussion of it. But he added, as one who spent 27 years as a political prisoner: "Many of us who sufferel as a result of apartheid are making no demands which would result in vengeance against those who might have harmed us or those cose to us."

□ **School ruling:** Hernus Kriel, he Western Cape regional Premier, overruled a decisiot by his Education Ministr to close a school in Ruytervacht suburb that has been a focus of racial tensior. *(Reuter)*

Poland offered jet fighters

BY MARTIN FLETCHER

THE Clinton Administration said yesterday that it was prepared to sell advanced weaponry, including F-16 fighter jets, to Poland and Central Europe's other new democracies.

The announcement underscored America's close military co-operation with the former Warsaw Pact nations, and seemed set to exacerbate tensions between Moscow, which is implacably opposed to Nato's eastward expansion, and Washington.

Earlier the White House had suggested that President Clinton would not attend a May summit in Moscow with President Yeltsin if the conflict in Chechenia was not halted peacefully. The summit was timed to coincide with Russia's 50th anniversary celebrations of the allied victory over Germany, and Mr Clinton's absence would be seen by Moscow as a snub.

Another serious new irritant in US-Russian relations which surfaced this week is Moscow's determination to sell nuclear reactors to Iran despite Washington's strong protests.

Euphoria fades as black voters seek rewards

BY R.W. JOHNSON

THE post-election euphoria that has gripped black South Africans is rapidly fading, an opinion poll conducted last December and January reveals.

Previous surveys found black voters expressing almost unlimited confidence in President Mandela's Government and a willingness to show great patience in waiting for it to live up to its manifesto promises. In effect, black voters were so thrilled by having a black President that they were willing to discount material benefits.

But this is clearly ending: 46 per cent of blacks told the pollsters that they wanted to see concrete benefits immediately, and 90 per cent said they believed they should see them within a year. In the past, too, most black voters had tended to find excuses for the Government's failure to deliver on its promises immediately, whereas the new survey, by MarkData, found a quarter of blacks now talking of the Government's "neglect", its "ignorance" of people's needs and its "unwillingness to assist ordinary people".

Overall, the poll found that 26 per cent of black voters think the Government has performed better than expected, but 46 per cent said it had performed "not as well as expected". The most striking result, however, is that 52 per cent of all rural blacks felt disappointed, which should sound a warning for the Government, which is encountering serious difficulties in many rural areas over the problem of accommodating the traditional chieftaincy to its plans for democratic local government.

While it was not surprising to find half of all blacks in Inkatha-ruled KwaZulu-Natal saying they were disappointed, even bigger majorities of such key ANC groups as lower professionals and blue-collar workers and those living in some rock-solid ANC areas said they were disappointed.

Asked: "What good things has the Government already done?" 36 per cent of blacks replied "nothing", a figure that rose to 50 per cent among migrant workers and in the eastern Transvaal. In the Orange Free State, an ANC bastion, 63 per cent of blacks could not think of one good thing the Government had done. This dissatisfaction has already seen Patrick Lekota, the extremely able ANC Premier of the region, voted out as regional ANC leader.

Meanwhile, 53 per cent of all black voters said that they had a grievance of one kind or another against the Government, with one of the highest levels of dissatisfaction recorded in the northern Transvaal, where the ANC recorded its highest vote in last year's election.

Many of these results will make sobering reading for Mr Mandela, although it is clear that he and the ANC remain hugely popular. Indeed, the irony of the results is that it is the voters most likely to support the ANC who are most dissatisfied. The least dissatisfied groups, such as informal traders and domestic servants, tend to be supporters of Inkatha or the National Party.



Mandela: taking salute at opning of parliament

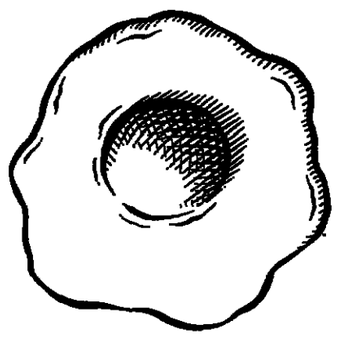
Clinton aide faces cash inquiry

BY MARTIN FLETCHER

PRESIDENT CLINTON'S battered Administration has suffered another blow with a decision by Janet Reno, his Attorney-General, to order a preliminary criminal investigation into the business dealings of Ron Brown, the flamboyant Commerce Secretary. Miss Reno acted after Justice Department lawyers looked at Republican allegations against Mr Brown. The investigation will determine whether she should request an independent counsel to prosecute her Cabinet colleague. Miss Reno's action may dash Mr Clinton's plan to make Mr Brown head of his 1996 re-election campaign.

The case against Mr Brown centres on $400,000 (£258,000) he received in 1993 for his stake in a consulting company, First International, in which he had invested nothing.

£1 OFF™



A COOKED BREAKFAST AT LITTLE CHEF.

At Little Chef we're famous for our all-day breakfasts. So, for an extra treat, just bring this advertisement along to a Little Chef restaurant and we will give you £1 off any of our cooked breakfasts until 31st March 1995.

ONLY ONE COUPON PER CUSTOMER. SUBJECT TO AVAILABILITY. NOT VALID IN CONJUNCTION WITH ANY OTHER OFFER.

Renewing your home insurance in February or March?

If you're 50 or over, save with Saga Homecare

You will know how expensive home insurance can be - particularly if your insurance company is also having to insure younger, less careful householders.

Thankfully, if you're aged 50 or over you can benefit from Saga Homecare - a superior household insurance that's only available to mature, responsible people like you.

Because of this, Saga Homecare can offer you genuine savings over other policies, while giving you cover that fully protects your home and possessions.

So if your home insurance is due for renewal soon, or if you would simply like to find out how much you could save with Saga Homecare, call us today - free.

The Saga Price Promise

If you find another comparable policy at a lower price within 2 months of taking out Saga Homecare, we'll refund you the difference.

SAGA Services Ltd

Saga Services Ltd, Middelburg Square, Folkestone CT20 1AZ



Low cost home insurance from Saga.

- Exclusively for people aged 50 or over
- Cover is comprehensve and low cost
- Extra discount on contents premium for secure homes
- Free Saga Assist services - 24 hour Domestic Hepline 24 hour Legal Helpline 24 Hour Glazing Servce Key Recovery Service
- Free pen with your quotation.

Call us today!
For your free no-obligation quote, and a free Saga pen, simply call us on the number below. We will be pleased to answer any questions you have on Saga Homecare.



0800 414 525
Ask for ext. 497 to claim your ree gift
Lines open today 9am- 4pm

Saga Services Ltd would like to send you infoqation about services provided by other Saga companies and any past details to these companies to enable them tolo so.

Successful candidates in Final Examination held in December, 1994

Institute of Chartered Accountants in England and Wales

Order of Merit and Prizes

First Place in the Order of Merit and the Peat Prize
Peter Andrew Turner (Price Waterhouse)
London

Second Place in the Order of Merit and the Deloitte Prize and the Whinney Prize for the Case Study Paper
Lynn Fiona Anthony (Ernst & Young)
London

Third Place in the Order of Merit and the Fletcher Prize
Richard James Gray (Ernst & Young), London

Fourth Place in the Order of Merit and the Strachan Prize and the Quilter Prize for the Paper on Auditing and Financial Reporting
Christian Mayo (Arther Andersen), Manchester

Fifth Place in the Order of Merit (equal) and the William G Frazer Prize
Alistair Stewart Ronald Hynd (KPMG)
London

Fifth Place in the Order of Merit (equal) and the Tattersall Walker Prize
Julia Ann Coe (Moores Rowland), Chelmsford

Fifth Place in the Order of Merit (equal) and the Tattersall Walker Prize
Andrew Gregory Lewis (Coopers & Lybrand)
Bristol

Eighth Place in the Order of Merit
Philip James Davies (KPMG), London

Ninth Place in the Order of Merit (equal)
Mark Simon Little (Rees Pollack), London
Ian Anthony William Sandles
(Touche Ross & Co), London

Eleventh Place in the Order of Merit (equal)
Jonathan David Titterington Doherty
(KPMG), London
Richard Oldfield (Price Waterhouse), London

Eleventh Place in the Order of Merit (equal) and the Carter Prize for the Paper on Advanced Taxation
Christine Anne Shepherdson (Touche Ross & Co)
London

The Walton Prize for the Paper on Business Planning and Evaluation
Jeremy Mark Williams (Ernst & Young), London

Aamer M. (KPMG), Maidstone; Abson J.P. (Alexander & Co), Manchester; Adams A.L. (Price Waterhouse), London; Adamson A. (KPMG), London; Adcock M.N. (KPMG), Leeds; Addison C.J. (Ashdown Hurrey & Co), Hastings; Agathangelou S. (KPMG), Manchester; Ahmad A.R. (Arthur Andersen), London; Ainslie A.J. (KPMG), Birmingham; Akram A. (Winters), London; Albany K.L. (KPMG), Birmingham; Alexander W.S. (Touche Ross & Co.), Douglas; Alford D.P. (Coopers & Lybrand), London; Ali S. (Coopers & Lybrand), London; Al-Jebouri G.S. (KPMG), London; Allan A.J. (Ernst & Young), Manchester; Allan M. (KPMG), Bristol; Allen P. (Touche Ross & Co.), London; Allen S.D. (Dodd & Co.), Carlisle; Allinson L. (Allotts), Rotherham; Allport S.K. (Price Waterhouse), London; Almond G. (KPMG), Leeds; Altman A. (Touche Ross & Co.), London; Anastasiou M.C. (Sorsky Defries), London; Anderson L.J. (Touche Ross & Co.), Leeds; Anderson T. (Price Waterhouse), Newcastle upon Tyne; Andrews S.J. (Coopers & Lybrand), Leeds; Anthony L.F. (Ernst & Young), London; Antoniades C. (KPMG), Manchester; Appleby R. (KPMG), Leeds; Applewhite L.J. (Streets & Co), Lincoln; Archer C.J. (Clark Whitehill), London; Archibald K.J. (Ernst & Young), London; Armitage K.V. (KPMG), London; Armstrong D.G. (Ernst & Young), Reading; Arnold M.A. (KPMG), London; Arnott A.M. (Casson Beckman), Chichester; Arora S. (Coopers & Lybrand), London; Arter K. (KPMG), Leeds; Artivor M.K.D. (Price Waterhouse), London; Ashe L.M. (Birch & Co), Farnham; Ashton J.R. (Jackson Taylor), London; Ashton V.J. (Coopers & Lybrand), London; Aslam K. (Price Waterhouse), London; Asmar N. (Price Waterhouse), Bristol; Aston T. (Coopers & Lybrand), London; Atherton T.A. (Binder Hamlyn), London; Athey L.M. (Coopers & Lybrand), Sheffield; Atkinson C.E. (BDO Binder Hamlyn), Newbury; Aucott J.L. (Ernst & Young), Manchester; Austin D.P. (Dodd Harris), London.

Bacchus P.J. (Price Waterhouse), London; Backhouse L. (Jewitt, Sparrow & Swinbank), Stockton-on-Tees; Bacon C.G. (KPMG), Manchester; Bacon C.M. (Grant Thornton), Manchester; Badcock J.D. (Smith & Williamson), London; Badcock L.J. (Ernst & Young), London; Bagchi S. (BDO Stoy Hayward), London; Baigel J.C.M. (BDO Binder Hamlyn), Manchester; Baigent A.D. (National Audit Office), London; Bailey J. (Ernst & Young), Southampton; Bailey P.A. (Ernst & Young), London; Bain C.M. (Price Waterhouse), London; Bairstow N.J. (Smith Starmer Hart), Corby; Baker E.W. (Allwood Baird Hack), Chester; Baker S.J. (Touche Ross & Co.), Manchester; Bald D.Y. (Binder Hamlyn), Manchester; Baldry S.J. (Larking Gowen), Norwich; Ballard M.T. (Price Waterhouse), London; Bambury M. (BDO Binder Hamlyn), Newbury; Banks S.C. (Jeffreys Henry), London; Banks T.A. (Ernst & Young), Birmingham; Barham H.L. (Judkins), Rochester; Barker A.J. (Touche Ross & Co.), Bournemouth; Barker J.N.W. (KPMG), London; Barlow P.C. (Griffith Clarke), Stroud; Barnard B.P. (Touche Ross & Co.), Bracknell; Barnes G. (Arthur Andersen), Birmingham; Barry J. (Kidsons Impey), Blackburn; Bartlett M.J. (Arthur Andersen), Reading; Bartley G.P. (David Smith Crosswaite), Harrogate; Barton J.W. (Chantrey Vellacott), London; Barton S.C. (Robson Rhodes), Crawley; Baruah R. (Coopers & Lybrand), Birmingham; Bates G.J. (Pannell Kerr Forster), London; Bates P.D.O. (Touche Ross & Co.), London; Bates T.J. (David M.A. Cound & Co), Loughborough; Baynes C.A. (Ernst & Young), Southampton; Bazzaz S. (KPMG), Nottingham; Beadle R.A. (KPMG), London; Beamish A.D. (Pannell Kerr Forster), Great Yarmouth; Bean R.D. (Wagner & Partners), London; Beck A.C. (KPMG), Chelmsford; Beckwith D. (Coopers & Lybrand), Reading; Beegun R.K. (Ernst & Young), London; Beeson E. (Ernst & Young), Birmingham; Beevers J. (Sagar Croudson), Leeds; Bell A.F. (Cansdale & Co), Little Chalfont; Bennett C.E. (KPMG), Reading; Bennett P. (Thornton, Harper & Relph), Preston; Bennett S.D. (Arthur Andersen), London; Bennett T.C. (Price Waterhouse), London; Bennetts N.J. (Ernst & Young), London; Benosiglio L.V. (BDO Stoy Hayward), London; Benson G. (Ernst & Young), Nottingham; Bentley J.G. (Ernst & Young), London; Benton R.K. (Price Waterhouse), Southampton; Berger J.I. (Landau Morley), Wembley; Berrisford D. (Arthur Andersen), Leeds; Berry M. (Coopers & Lybrand), Newcastle upon Tyne; Berry S.J. (Price Waterhouse), Bristol; Best N.A. (Coopers & Lybrand), London; Best R.W.J. (Morley & Scott), Slough; Bevan J.D. (Coopers & Lybrand), London; Bevan J. (Neville Russell), London; Bhalla G. (Coopers & Lybrand), London; Bharakhada H. (Price Waterhouse), Birmingham; Bhattacherjee A. (Davison & Shingleton), London; Bhatti M.A. (Price Waterhouse), Leeds; Bhavnani M. (Stoy Hayward), London; Bhojani S.R. (Littlejohn Frazer), London; Bhovan P. (Hopper, Williams & Bell), Southampton; Bibby M.D. (Binder Hamlyn), Manchester; Bienfait R.A. (Ernst & Young), London; Billinghurst S.J. (Coopers & Lybrand), Milton Keynes; Birch S.L. (Ernst & Young), London; Bird E.H. (Brooking, Knowles & Lawrence), Winchester; Birks A. (Littlejohn Frazer), London; Birring K.S. (Rawlence & Browne), Salisbury; Blaby T.B. (KPMG), Leicester; Black A. (Touche Ross & Co.), London; Black D. (Touche Ross & Co.), Newcastle upon Tyne; Black M.W. (Touche Ross & Co.), Leeds; Blackburn M.J. (KPMG), Sheffield; Blackett C. (Price Waterhouse), Middlesbrough; Blackwood I.S. (Roffe Swayne), Haslemere; Blain N.J. (Price Waterhouse), London; Blake D.J. (Price Waterhouse), St. Albans; Blakiston J. (Coopers & Lybrand), Birmingham; Blezard J.M. (Rayner Essex), St. Albans; Blockwell C.L. (Coopers & Lybrand), Cardiff; Blondeau R.A. (KPMG), London; Bloomfield D. (Coopers & Lybrand), Reading; Blunden L.D. (Ernst & Young), Southampton; Boak K.P. (Barnes Roffe), London; Boardman A.T. (Voisey & Co.), Warrington; Boardman S.E. (Stephenson, Smart & Co), King's Lynn; Bodkin A.M. (Warley & Warley), Kingston-upon-Thames; Bois P.H.C. (Ernst & Young), Cambridge; Bolt B.J. (KPMG), Chepstow; Bone A. (Price Waterhouse), London; Booth S.E. (Arthur Andersen), London; Bott J. (Touche Ross & Co.), Leeds; Bounds A.T. (Grant Thornton), Liverpool; Bowe S.P. (Sagar Croudson), Leeds; Bowens M.J. (Grant Thornton), Leicester; Bowers C.A. (Price Waterhouse), London; Bowles M.J. (Singleton, Carter), Nottingham; Bowley A.D. (KPMG), London; Boxall R.L. (Coopers & Lybrand), Plymouth; Bracken D.A. (Touche Ross & Co.), London; Braddick J.S. (Coopers & Lybrand), Birmingham; Bradshaw G.M. (Touche Ross & Co.), Leicester; Bradshaw J.S. (Revell Ward), Huddersfield; Bradwell N.L. (KPMG), London; Brasher J.G.R. (Orr Shouliff), London; Brauss M.S. (Touche Ross & Co.), Cambridge; Bray N.J. (KPMG), London; Brealey C.P. (Ernst & Young), London; Breen L.M. (Hacker Young), London; Breeze S.E.R. (Pannell Kerr Forster), Nottingham; Brett M.A. (KPMG), Reading; Brice P.A. (Arthur Andersen), London; Brice S.A. (Casson Beckman), London; Briggs H.A. (Coopers & Lybrand), London; Briggs M. (Arthur Andersen), Nottingham; Britter M.C.H. (Booth Anderson, Chester & Co.), Harrow; Broad A.S.J. (Coopers & Lybrand), Sheffield; Broadbelt R.D. (KPMG), Darlington; Broadhurst J.D. (BDO Stoy Hayward), Nottingham; Brock L.M. (Ernst & Young), Birmingham; Brock P. (Touche Ross & Co.), London; Brocksopp M. (BDO Binder Hamlyn), London; Brook M.A. (Touche Ross & Co.), Birmingham; Brooke N. (Touche Ross & Co.), London; Brookes D.M. (Armstrong Watson & Co), Carlisle; Brookes M.T.A. (Jordan, Brookes & Co.), Winchester; Brooks C. (Touche Ross & Co.), Nottingham; Brown C.M. (KPMG), Southampton; Brown D.M. (Baker Tilly), London; Brown M.N. (Buzzacott & Co), London; Brown M.J. (Price Waterhouse), London; Brown R.D. (Price Waterhouse), Birmingham; Brown S.J. (Touche Ross & Co.), London; Bruce S.J. (KPMG), Southampton; Brundish D.K. (Price Waterhouse), London; Bryan R.A. (Coopers & Lybrand), Cambridge; Budd F.L. (John Kerr), Liverpool; Bugler R.G. (Moore Stephens), Yeovil; Bullock G.J. (Arthur Andersen), London; Burgess D.W.A. (Thomas May & Co), Peterborough; Burnand N.J. (Roberts McLennan), Chichester; Burns A. (Price Waterhouse), Hull; Burns C.J. (Coopers & Lybrand), London; Burns G. (Touche Ross & Co.), Birmingham; Burns N. (Wallwork, Nelson & Johnson), Preston; Burrows A.J. (Brooking, Knowles & Lawrence), Basingstoke; Burrows C. (Touche Ross & Co.), London; Burrows S.J. (Binder Hamlyn), London; Burton G. (Coopers & Lybrand), Birmingham; Burton M.S. (Ernst & Young), London; Burton-Thorne A.B. (KPMG), Southampton; Butler T.L. (Touche Ross & Co.), Guernsey; Byatt K.E. (Coopers & Lybrand), Bristol; Bygrave R. (Whittaker & Co), Luton; Byrne P.A. (Latham Crossley & Davis), Chorley; Byrne T.B. (Pearce Shapland), Falmouth; Bywater D. (Sylvester Groves & Co.), Bath.

Cade S.F. (Buzzacott & Co), London; Caley E.R. (Touche Ross & Co.), London; Callaghan S.L. (KPMG), Manchester; Calverley D.J. (Weeks Green), Southampton; Cameron I.A. (Touche Ross & Co.), Manchester; Campbell A.G. (Ernst & Young), London; Campbell J.A. (Ernst & Young), London; Campion M. (Coopers & Lybrand), Newcastle upon Tyne; Cann D.E. (Neville Russell), Dudley; Carlin J.M. (Coopers & Lybrand), Maidstone; Carney R. (Touche Ross & Co.), London; Carr D.A. (Coopers & Lybrand), Cardiff; Carr S.J. (KPMG), London; Carroll I.G.J. (KPMG), Norwich; Carroll T.A. (Touche Ross & Co.), Newcastle upon Tyne; Carruthers E.H. (Arthur Andersen), London; Carson M. (Robson Taylor), Bath; Carter J.P. (Bullimores), Dorking; Carter P.J. (Touche Ross & Co.), London; Casey V.A. (Coopers & Lybrand), Jersey; Catterall P.F. (Latham Crossley & Davis), Chorley; Cawthra R. (Touche Ross & Co.), London; Chahal N.S. (Neville Russell), Oxford; Chalker J. (Ernst & Young), London; Challis C.J. (Goldwyns), Bristol; Chambers A.T. (Ernst & Young), Birmingham; Chan H.H.S. (KPMG), St. Albans; Chandan A. (Pinkney Keith Gibbs), Uxbridge; Chantler C.M. (Carley & Company), Gravesend; Chapman D. (Baker Tilly), London; Chapman T.L. (BDO Binder Hamlyn), Newcastle upon Tyne; Chappell S.E. (Arthur Andersen), Leeds; Chappell Y. (Ernst & Young), Luton; Charalambous T. (Chelepis & Co), London; Charlesworth R.W. (Thomas Coombs & Son), Leeds; Chatterton P.L. (Ernst & Young), London; Chebib J.C. (Arthur Andersen), London; Cheng M.W. (KPMG), London; Cherry I. (KPMG), Huddersfield; Cheung J.Y. (KPMG), Birmingham; Chou A.W.Y. (Whyatt Pakeman Partners), Bristol; Choudrey M.Z. (Leigh Philip & Partners), London; Chown K.A. (Binder Hamlyn), London; Christie K.E. (KPMG), Leeds; Christie S.J. (Rushtons), Preston; Christmas J. (Ernst & Young), Reading; Christou C. (KPMG), Norwich; Christou G. (KWG Ltd), London; Cianfarani D.J.L. (Ernst & Young), London; Clanchy N. (Price Waterhouse), St. Albans; Clark C.D. (Touche Ross & Co.), Milton Keynes; Clark J.C. (BDO Stoy Hayward), Norwich; Clarke R.J. (Ernst & Young), London; Clarkson A.M.E. (MacIntyre Hudson), Northampton; Clarkson D.A. (Arthur Andersen), London; Clayton D.M. (Beever and Struthers), Manchester; Clayton T.E. (Ernst & Young), London; Clegg F.B. (Dixon Wilson), London; Clement J.S. (Coopers & Lybrand), Swansea; Clifton M.E. (KPMG), Leeds; Clubb J.S. (Mercer & Hole), Milton Keynes; Cluley R.A. (KPMG), Maidstone; Cockerham A.S. (KPMG), Bristol; Cockerill S. (Robson Rhodes), Manchester; Cockrem R.J. (Neville Russell), Poole; Cody G. (Touche Ross & Co.), London; Coe J.A. (Moores Rowland), Chelmsford; Coffey S.J. (Coopers & Lybrand), Jersey; Coffman D.L. (Fisher H.W. & Company), London; Cohen W.H. (Kidsons Impey), London; Colclough D.J. (Coopers & Lybrand), Liverpool; Coleman A. (Ernst & Young), Nottingham; Coleman M.H. (Coopers & Lybrand), London; Coles C.A. (Ernst & Young), Birmingham; Coles R.A. (KPMG), London; Colling A.R. (Lishman, Sidwell, Campbell & Price), Harrogate; Collins I.A. (Arthur Andersen), Manchester; Comber C.E. (KPMG), Milton Keynes; Comery J.A. (Price Waterhouse), St. Albans; Connolly L.A. (Sproull & Co), Harrow; Constantinou X. (Price Waterhouse), Leeds; Conway P.R. (KPMG), Manchester; Cooke A.C.A. (Wise & Co), Farnham; Cooke C.L. (Price Waterhouse), London; Cooper N. (KPMG), Reading; Coovadia D.H. (Coopers & Lybrand), London; Corker J.A. (Barber, Harrison & Platt), Sheffield; Cornell A. (Touche Ross & Co.), London; Cottam M.N. (Stoy Hayward), Chelmsford; Cotton P.M. (Robson Rhodes), Leeds; Courlard M.L. (Ernst & Young), Jersey; Cowsill I.G. (Arthur Andersen), London; Cox G. (Bryden, Johnson & Co), Croydon; Cox M.V.T. (Grant Thornton), Aylesbury; Cox R.J. (Ernst & Young), London; Cranmer J. (BDO Stoy Hayward), Nottingham; Creedon A.J. (Kidsons Impey), Chester; Crews R.T.D. (Price Waterhouse), Bristol; Critchley C. (KPMG), Birmingham; Crockart M.L. (Midgley, Snelling), London; Crocker P.D. (Solomon Hare), Bristol; Cronin D. (Price Waterhouse), Newcastle upon Tyne; Crook G.P. (Harold Sharp Son & Gresty), Urmston; Croom P. (Ernst & Young), London; Crossley G.J. (Price Waterhouse), Leeds; Crossley-Smith J.A. (Haines Watts), Bradford; Croton G.J. (Price Firman & Co), London; Crowther M.G. (Ernst & Young), Leeds; Cullen C.M. (Price Waterhouse), London; Culpin I.J. (Ernst & Young), Birmingham; Cummins J. (Touche Ross & Co.), Leeds; Cumpston C. (Rowlands), Chester-le-Street; Curtis J.L. (Coopers & Lybrand), London; Curtis L. (Bromhead & Co.), Plymouth.

Dale C. (Hawsons), Sheffield; Daniell H.P. (Spain Brothers & Co), Canterbury; Daniells E.R. (Price Waterhouse), London; Daniels M.J. (Touche Ross & Co.), London; Dannatt G.J. (Ernst & Young), Southampton; Davidson R.W. (KPMG), Derby; Davies G.H. (KPMG), Cardiff; Davies I.J. (Coopers & Lybrand), Cardiff; Davies J.E. (Moores Rowland), Reading; Davies J.W. (Arthur Andersen), London; Davies M.S. (Arthur Andersen), Manchester; Davies P.H.P. (KPMG), Manchester; Davies P.J. (KPMG), London; Davies S.J. (Moores Rowland), Brighton; Davis S.M. (Whiting & Partners), Bury St.Edmunds; Dawe N.D. (Arthur Andersen), Manchester; Dawes A.M. (Coopers & Lybrand), London; Dawson A.K. (KPMG), Leeds; Dawson R.D.N. (KPMG), London; Daye S.A. (Hazlewoods), Gloucester; Daykin M.R. (Robson Rhodes), London; De Choisy S.J. (Touche Ross & Co.), Leicester; De La Touche A. (Coopers & Lybrand), London; De Rozarieux M.I. (KPMG), Bristol; Dean P. (Coopers & Lybrand), Birmingham; Dean R.J. (KPMG), Huddersfield; Deaville D.M. (Howsons), Stoke-on-Trent; Dee A. (Coopers & Lybrand), London; Deed R.J. (Coopers & Lybrand), Birmingham; Deeks J. (Touche Ross & Co.), Bracknell; Delahaye K.J. (Coopers & Lybrand), Reading; Denby P.J. (KPMG), London; Dennis S.E.H. (Grant Thornton), London; Dent S.E. (Allen Sykes), Bishop Auckland; Denton A.A. (Dixon Wilson), London; Denton C.R. (Ernst & Young), Leeds; Denton T.A.J. (Neville Russell), London; Derbyshire I.D. (National Audit Office), London; Desai P.P. (Ferguson Maidment & Co), London; Desai S.J. (Touche Ross & Co.), Birmingham; Dewar S.M. (KPMG), Manchester; Dewey R.M. (Coopers & Lybrand), Nottingham; Dhinsa P. (Brown, Butler & Co), Leeds; Dick T. (Kingston Smith), London; Ding P.Y. (Ernst & Young), London; Dixon J.G. (Cooper Lancaster Brewers), Lancaster; Dobbs N.M. (Clark Whitehill), High Wycombe; Dodd S. (Robson Rhodes), Bristol; Dodd T.M. (Moore Stephens), London; Dodgeon J.M. (Touche Ross & Co.), Manchester; Doherty J.D.T. (KPMG), London; Donald S. (Arthur Andersen), London; Donaldson J.E. (Arthur Andersen), London; Donnelly J. (Price Waterhouse), Leicester; Doran K. (Touche Ross & Co.), London; Doughty G.M. (Price Waterhouse), Bristol; Dowde L.J. (Touche Ross & Co.), Birmingham; Downes A.J. (Touche Ross & Co.), London; Downes A.N. (Robert Whowell & Partners), Leicester; Drake G.A.M. (Ernst & Young), London; Drake J.M. (Ernst & Young), Newcastle upon Tyne; Dresner C.L. (Deeks Evans), Tunbridge Wells; Drury J.A. (KPMG), London; Ducker T.A. (Arthur Andersen), Leeds; Duncan E.H. (Coopers & Lybrand), London; Duncan I.S. (KPMG), London; Dungey P.E. (Price Waterhouse), Newcastle upon Tyne; Dunkley R.J. (Coopers & Lybrand), London; Dunn G.N.S. (KPMG), Nottingham; Dunsbier J.F. (Touche Ross & Co.), London; Dunsby A.B. (Ernst & Young), Leicester; Durham J.A.E. (KPMG), St. Albans; Durrant S.L. (Ernst & Young), London; Dyer T.M. (Price Waterhouse), Southampton; Dykes I.F. (Touche Ross & Co.), Birmingham.

Eakins L. (Coopers & Lybrand), Swansea; Early S.J. (Ernst & Young), London; Eastley S.A. (Price Waterhouse), Cardiff; Eastwood K. (KPMG), London; Eccles R.M. (Pannell Kerr Forster), Derby; Eccleston G.A. (Coopers & Lybrand), Douglas; Edden R.J. (Auker Horsfield), Bradford; Eddleston S.F. (Crane & Partners), Bromley; Edmonds R.P. (Wenham Major), Birmingham; Edwards A.W. (KPMG), Birmingham; Edwards G. (Touche Ross & Co.), Cardiff; Edwards K.J. (Pannell Kerr Forster), London; Edwards R. (Coopers & Lybrand), Newcastle upon Tyne; Edwards S.A. (Ernst & Young), Bristol; Egan A.R. (Touche Ross & Co.), Manchester; Egan C.M. (Sayer Vincent), London; Elloart P.A.C. (KPMG), Northampton; Elder L.S. (Touche Ross & Co.), London; Elliott J.C. (John D. Hodgson), Launceston; Elliott K. (Keith Thomas Associates), Hartlepool; Ellis M.D. (Coopers & Lybrand), London; Else R.H. (Coopers & Lybrand), Southampton; Elsey T. (Touche Ross & Co.), London; Elstub N.M. (Arthur Andersen), London; Emmerson M.L. (Price Waterhouse), Newcastle upon Tyne; Endemano M. (Arthur Andersen), Birmingham; Englebright D. (KPMG), St. Albans; Eno M.A. (Baker Tilly), Watford; Erb J. (KPMG), Nottingham; Ericson J.M. (Grant Thornton), Brighton; Etherington D.N. (Clarke & Co), London; Evans C. (Coopers & Lybrand), Birmingham; Evans D.B. (Clement Keys), Birmingham; Evans J.A. (KPMG), Manchester; Eversham A.J. (KPMG), Cardiff; Everson B.D. (Ernst & Young), London.

Faber H.S. (Coopers & Lybrand), London; Fabes W.A. (KPMG), Crawley; Facey E. (KPMG), Truro; Fairley A.J.B. (Coopers & Lybrand), London; Fairman R.W.M. (Ernst & Young), Norwich; Falk V.J. (National Audit Office), London; Fantozzi H. (KPMG), Manchester; Faris S.C. (Clarkson Hyde), Sutton; Farmer P.N. (KPMG), Birmingham; Farrow K.M. (Coopers & Lybrand), London; Fava P.J. (Horder Adey), London; Fawcett R.J. (National Audit Office), London; Fay P.A. (Geo. Little, Sebire & Co.), London; Fear M.A. (Ernst & Young), Ipswich; Fenoughty M.T. (Hart Shaw), Sheffield; Fensome N.S. (Brooking, Knowles & Lawrence), Winchester; Fernando J.V.P. (Kidsons Impey), London; Ferro P.G. (Coopers & Lybrand), London; Field C.P. (Grant Thornton), Sheffield; Field T.D.R. (Macnair Mason), London; Fillingham H. (Dixon Wilson), London; Fillingham J.S.J. (Coopers & Lybrand), Bristol; Finnis M.S. (McCabe Ford & Williams), Maidstone; Fish I.P. (Larking Gowen), Norwich; Fish S.J. (Touche Ross & Co.), Leeds; Fleet L.M. (BDO Stoy Hayward), Bury St.Edmunds; Fleming N. (Touche Ross & Co.), Newcastle upon Tyne; Fletcher K.A. (KPMG), Maidstone; Fletcher N. (Touche Ross & Co.), London; Fletton T.J. (Peters, Elworthy & Moore), Cambridge; Float D. (Hays Allan), London; Flores V. (KPMG), London; Floydd W.J.S. (Price Waterhouse), London; Flynn J. (Nyman Libson Paul), London; Forbes I.R. (Price Waterhouse), Cardiff; Ford C.J. (Touche Ross & Co.), London; Ford G. (Ernst & Young), London; Ford J.R. (Coopers & Lybrand), Birmingham; Forder L.J. (Touche Ross & Co.), Birmingham; Foster A.M. (Grant Thornton), Crawley; Foster D.R. (KPMG), Darlington; Foster G. (KPMG), London; Foster K.J. (Arthur Andersen), London; Foster S. (Ernst & Young), Leicester; Foux M.L. (Price Waterhouse), London; Fowler J. (Touche Ross & Co.), London; Franglamore M. (Davison & Shingleton), London; Franks L.L. (Langley & Partners), London; Fraser A.J. (Binder Hamlyn), London; Fraser-Harris A.H. (Grant Thornton), Portsmouth; Frawley S.J. (Fisher H.W. & Company), London; Fredericks M.S. (Chegwidden & Co), Chadwell Heath; Freeman J. (Arthur Andersen), Birmingham; Freeman J.M. (Touche Ross & Co.), Southampton; Friend G.P. (Coopers & Lybrand), London; Frost N.M. (Callingham Crane), Leatherhead; Fuller M.S. (National Audit Office), London; Fullerton A.J. (Touche Ross & Co.), Crawley; Furber T.J. (Coopers & Lybrand), Bristol.

Gabbi P.K. (Ernst & Young), Birmingham; Gabbie N.H. (KPMG), Leeds; Gadhoke H. (Ernst & Young), London; Gahan J. (KPMG), Birmingham; Galandini F.M. (Touche Ross & Co.), Cambridge; Gallagher D.M. (Grant Thornton), Leicester; Gamble K.M. (Ernst & Young), Birmingham; Gamble S.R. (KPMG), London; Gandhi N. (KPMG), London; Gardiner T.P. (Ernst & Young), Birmingham; Garrett J.C. (KPMG), Liverpool; Garstin A.S. (Price Waterhouse), London; Gaster E. (Touche Ross & Co.), London; Gatha R. (Touche Ross & Co.), Bracknell; Gay M.W. (Lyon Pilcher), Southampton; Gayle P.M. (Brooking, Knowles & Lawrence), Basingstoke; Geddes J.A. (Price Waterhouse), Birmingham; Geddie R.M. (Nicholass, Ames & Co.), London; Gell J.N. (Winters), London; George C.A. (Coopers & Lybrand), London; Gibbins S.L. (Pannell Kerr Forster), London; Gibbs M.S. (Rice & Co), Cannock; Gibby D.R. (Ernst & Young), Bristol; Gibson C.B. (Price Waterhouse), Liverpool; Giffin G.R. (KPMG), Bristol; Gilbert A.K. (Arthur Andersen), London; Giles Knopp A.D.A. (Touche Ross & Co.), Bracknell; Gill A. (Honey Barrett), Bexhill-on-Sea; Gill S.K. (Arthur Andersen), London; Gillies L. (Ernst & Young), London; Gillis A.M. (Simmons Cohen Fine), London; Gilmore S. (Touche Ross & Co.), Newcastle upon Tyne; Gipp H.L. (Hugill & Co), London; Gledhill J.L. (KPMG), Bradford; Gleed D.K. (Robson Rhodes), London; Gleeson F.M. (KPMG), London; Glenister N.E. (Moore Stephens), London; Glover J. (KPMG), London; Goddard M.J. (Coopers & Lybrand), Norwich; Godfrey K.M. (Rickard Keen & Co), Southend-on-Sea; Goldwater R.B. (Gruber Levinson Franks), Manchester; Goodman E.A. (Stanley V. Bye & Co), Middlesbrough; Goorwappa D.M. (Ernst & Young), Liverpool; Gordon K.M. (Ernst & Young), London; Gordon S. (KPMG), Milton Keynes; Goree M.E. (Arthur Andersen), Bristol; Goudie L. (Price Waterhouse), Middlesbrough; Goulbourn J.H. (Ernst & Young), Ipswich; Gould C.D. (Pannell Kerr Forster), London; Goulding N.A. (Price Waterhouse), Nottingham; Gowland S.C. (Ernst & Young), London; Graham A.J. (Jennings Johnson), Sunderland; Graham A.M. (Coopers & Lybrand), Newcastle upon Tyne; Graham R.M. (Clarkson Hyde), Sutton; Grant L. (Ernst & Young), Newcastle upon Tyne; Grattage C. (KPMG), Stoke-on-Trent; Graves S.E.A. (KPMG), London; Graves T.A.P. (Price Waterhouse), London; Gray A.L. (Taylor, Viney & Marlow), Ingatestone; Gray D. (Touche Ross & Co.), London; Gray R.J. (Ernst & Young), London; Gray S.L. (BDO Stoy Hayward), Newmarket; Gray S.J. (McBrides), Sidcup; Green A.D.J. (Coopers & Lybrand), London; Green J. (Price Waterhouse), Birmingham; Green P.B. (Waring J.H. & Co), Bolton; Greenhalgh C. (KPMG), Darlington; Greenwood M. (Price Waterhouse), St. Albans; Gregory M. (KPMG), Milton Keynes; Griffin J.L. (Touche Ross & Co.), London; Griffith A.J. (Coopers & Lybrand), London; Griffiths K.A. (Coopers & Lybrand), Cardiff; Griffiths R.J. (Letchfords), Harrow; Griffiths S.J. (BDO Stoy Hayward), London; Griggs N.G. (Ernst & Young), London; Grose S.V. (Coopers & Lybrand), Bournemouth; Grundy E. (KPMG), Southampton; Guinn P.C. (Alliotts), Harrow.

Hackett D. (KPMG), London; Hacon I. (Pannell Kerr Forster), Great Yarmouth; Hadjioannou P. (Kidsons Impey), London; Hadjithomas P.C. (Chandler & Georges), London; Haggard A.D.D. (Chantrey Vellacott), London; Hai Z.A. (Arram Berlyn Gardner), London; Hale R.T. (Touche Ross & Co.), Leeds; Hale S. (Touche Ross & Co.), London; Hales R.A. (BDO Stoy Hayward), London; Hall A.C.R. (Coopers & Lybrand), London; Hall M. (Charlton & Co), South Shields; Halliday J.M. (Coopers & Lybrand), Nottingham; Halliwell S.P. (BDO Binder Hamlyn), London; Hallsworth J.A. (Coopers & Lybrand), London; Ham A.J. (Rees Pollock), London; Hamilton A. (BDO Binder Hamlyn), London; Hammersley S. (Coopers & Lybrand), Birmingham; Hampson J.S. (Touche Ross & Co.), Birmingham; Hancock K.M. (Arthur Andersen), London; Hancox A.J. (KPMG), Birmingham; Handley-Greaves D.J. (Ernst & Young), London; Hands S.A. (Ernst & Young), Leicester; Hanghoy S.A. (Robinson Reed Layton), Truro; Hapgood R.M. (Price Waterhouse), London; Harding L.J. (Moore Stephens), London; Hards A.J. (Clark Whitehill), London; Hardy C.M. (Grant Thornton), Cleckheaton; Haria M. (Khokhar & Co), London; Haria S. (Kingston Smith), London; Harle C.D. (KPMG), Birmingham; Harman S.J. (Ernst & Young), London; Harper M.J. (KPMG), Swindon; Harries G.W. (KPMG), Cardiff; Harrihill D.A. (Snow Kellett & Co.), Manchester; Harris N.J. (Coopers & Lybrand), Birmingham; Harris R.C. (Price & Company), Eastbourne; Harris R. (Price Waterhouse), London; Harrison E.A. (Ernst & Young), London; Harrison S.M. (Ernst & Young), London; Harry D.P. (Touche Ross & Co.), London; Harte C.E. (Frankson S.W. & Co), Hayes; Hartley A.M. (Coopers & Lybrand), London; Hartnett D.A. (Hugill & Co), London; Harton A.M. (Fraser & Russell), London; Harvey J. (Coopers & Lybrand), Swansea; Haskins M.J. (Pannell Kerr Forster), Leeds; Haslam P.J. (KPMG), Crawley; Hassamal S. (KPMG), London; Hassan T. (Arthur Andersen), London; Hatton T.R. (Dean Statham), Stafford; Hawes H.J. (Clark Whitehill), London; Haycock P.J. (BDO Stoy Hayward), Wolverhampton; Hayton P. (Coulson & Co), Scarborough; Hazard C.J. (Keelings), London; Heesom E.S. (Kidsons Impey), Birmingham; Henderson S.A.G. (Price Waterhouse), London; Henry S. (Pannell Kerr Forster), London; Heraghty D.P. (Butt Cozens), Colchester; Herlihy F. (Alliott, Rawkins & Holden), Preston; Hernandez R.F. (Beechams), London; Herring T.J. (Price Waterhouse), London; Hewetson B.A.P. (Coopers & Lybrand), London; Hewett G.A. (Coopers & Lybrand), London; Hewitt-Boorman M.R. (Chantrey Vellacott), London; Hicks L.J. (Price Waterhouse), London; Hicks S.C. (Touche Ross & Co.), Birmingham; Higgins R.G. (Price Waterhouse), Nottingham; Higson L. (Clough & Company), Bradford; Hildred M.A. (Pole Arnold), Leicester; Hill L. (Morris Owen), Swindon; Hillan A.M. (Stoy Hayward), London; Hills K.J. (KPMG), London; Hira F. (Coopers & Lybrand), London; Hirjani N. (Neville Russell), Lincoln; Hirst S.J. (Baker Tilly), Bradford; Hitchings C.R. (KPMG), London; Ho C. (Coopers & Lybrand), London; Hobson D.C. (Arthur Andersen), Leeds; Hodder J.P. (Touche Ross & Co.), Crawley; Hodes J.A. (Casson Beckman), London; Hodes M.R. (Casson Beckman), London; Hodges S.E. (KPMG), London; Hodgson R.G. (Touche Ross & Co.), London; Hodgson S.J. (Ernst & Young), London; Hodkinson D.S. (Touche Ross & Co.), Manchester; Hoffmann A.B. (KPMG), London; Hogg D.J. (Wagstaffs), Stevenage; Holdcroft A.D. (KPMG), Chelmsford; Holden M.D.L. (Ernst & Young), London; Holden M.B. (Grant Thornton), London; Holder N.O. (National Audit Office), London; Holland A.S. (Coopers & Lybrand), Birmingham; Holmes N.D. (Armstrong Watson & Co), Carlisle; Holmes S.L.A. (Moore Stephens), Scarborough; Hope L.E. (KPMG), Manchester; Hopkins S. (Clay Shaw Thomas), Bridgend; Horne S. (Coopers & Lybrand), Sheffield; Horner R.A. (Ernst & Young), London; Horobin M. (KPMG), Leicester; Horton V.A. (Coopers & Lybrand), Northampton; Houghton B. (Store R.N. & Co), Scunthorpe; Houghton W. (Binder Hamlyn), Manchester; Houlden J.A. (Wilson Braithwaite Scholey), Leeds; Howard A.K. (KPMG), Truro; Howard K.R. (Arthur Andersen), London; Howard R.I. (Arthur Andersen), London; Howard T.D. (Touche Ross & Co.), London; Hubbard P.M. (KPMG), Exeter; Hucker M. (Touche Ross & Co.), Jersey; Hudson C.C. (Coopers & Lybrand), London; Hugh J.L. (Arthur Andersen), London; Hughes I.R. (Pannell Kerr Forster), Luton; Hughes R. (Ernst & Young), Manchester; Hulme S.J. (Robson Rhodes), Manchester; Humphrey-Evans D.P. (Ashleys), Hitchin; Humphries M.S. (Coopers & Lybrand), Birmingham; Hunt L.C. (Touche Ross & Co.), Nottingham; Hunt M.J. (Price Waterhouse), St. Albans; Hurley D.R.W. (Haines Watts), High Wycombe; Hurlstone T.O.M. (Clark Whitehill), London; Hussain Z. (Hillier Hopkins), Hemel Hempstead; Hutchings P.D. (KPMG), Leicester; Hutchison B.D. (KPMG), London; Hutt N.J. (Arthur Andersen), London; Hutton J. (Coopers & Lybrand), Leeds; Hynd A.S.R. (KPMG), London.

Ibrahim Z.M. (KPMG), Derby; Idalia I. (Arthur Andersen), Reading; Ierodiaconou M. (KPMG), London; Iliffe Moon L.E. (KPMG), Bristol; Imber N.R. (Walter J. Edwards & Co), Walsall; Inglis P.N.J. (Arthur Andersen), London; Ioannides P.A. (Pannell Kerr Forster), London; Ioannou L. (KPMG), Stoke-on-Trent; Irish S. (Touche Ross & Co.), London; Irungu E. (Price Waterhouse), Manchester; Irving L.A. (Price Waterhouse), Windsor; Ishaq M. (KPMG), Milton Keynes; Isherwood D. (Touche Ross & Co.), Leeds; Ismay R.M. (Ernst & Young), Sheffield.

Jabar K.A. (KPMG), Southampton; Jackson E.P. (Coopers & Lybrand), Nottingham; Jackson J.R. (Hart Shaw), Sheffield; Jackson P.H. (KPMG), Milton Keynes; Jackson R.I. (Ernst & Young), Nottingham; Jackson R.M. (Parlane Purkis & Co), Southend-on-Sea; Jallands S. (KPMG), Bristol; James C.P. (Coopers & Lybrand), Cardiff; James D. (Touche Ross & Co.), London; James P. (Ernst & Young), London; Jansze L.B.E. (Lubbock Fine), London; Jantet S.G.B. (KPMG), London; Jarvis A.G. (James Worley & Sons), Kingston-upon-Thames; Jarvis N.A. (BDO Binder Hamlyn), Bristol; Jassal R. (David Webb & Co.), Reading; Jayasena Y.B.L. (Touche Ross & Co.), Dartford; Jeal N. (Touche Ross & Co.), Bracknell; Jeeves A. (Touche Ross & Co.), London; Jeffrey D.T. (Price Waterhouse), London; Jenkins L. (Touche Ross & Co.), London; Jenkins M. (KPMG), Birmingham; Jevons K.B. (Coopers & Lybrand), Manchester; Johns C.I. (Fisher H.W. & Company), London; Johns T.T. (Price Waterhouse), London; Johnson A. (Arthur Andersen), Leeds; Johnson C.A. (Coopers & Lybrand), Southampton; Johnson C.D. (Moore Stephens), London; Johnson D.E. (Coopers & Lybrand), London; Johnson H. (Ernst & Young), Hull; Johnson K.R.D. (KPMG), St. Albans; Johnson M.G. (Ernst & Young), Newcastle upon Tyne; Johnson N.A. (Touche Ross & Co.), Leeds; Johnson P.H. (Coopers & Lybrand), Newcastle upon Tyne; Johnson R.M. (Stoy Hayward), London; Johnson-Stott S.R. (Coopers & Lybrand), London; Johnston C.M. (BDO Binder Hamlyn), Newcastle upon Tyne; Jones A.M. (Ernst & Young), Hull; Jones B.H. (Comins & Co), London; Jones D. (Touche Ross & Co.), London; Jones D.E. (Ernst & Young), Southampton; Jones E.P. (Touche Ross & Co.), Birmingham; Jones G.S. (Ernst & Young), Bristol; Jones H.R. (KPMG), Maidstone; Jones J.E. (Touche Ross & Co.), Cardiff; Jones K. (KPMG), Reading; Jones K.L. (Coopers & Lybrand), Reading; Jones K.P. (Coopers & Lybrand), Reading; Jones M.B. (Arthur Andersen), London; Jones M.A. (Stubbs Parkin & South), Whitchurch; Jones M.S. (Ernst & Young), Exeter; Jones P.G. (Brooking, Knowles & Lawrence), Basingstoke; Jones R.E. (Rawlinson & Hunter), Ewell; Jones R.M. (Ernst & Young), London; Jones R. (Pannell Kerr Forster), Liverpool; Jones S.D.A. (KPMG), London; Jones S.M. (Touche Ross & Co.), London; Jordan D.G. (Larking Gowen), Diss; Joseph D. (Touche Ross & Co.), London; Joyce N.J. (Ernst & Young), London; Joyce T.P. (Morton Thornton), St. Albans; Judd H.E. (KPMG), Leeds; Julier P.J. (Reeves & Neylan), Ashford; Julleekeea R.K. (Fisher H.W. & Company), London; Jumani A.A. (Touche Ross & Co.), Milton Keynes; Jupp S.F. (Pearson May & Co), Trowbridge.

Kakkad S. (Price Waterhouse), London; Kanji Z.H. (Lomax Chant), London; Kapoor S. (Riordan Wright), Newbury; Kassam A.S. (Binder Hamlyn), London; Kaye P.M. (Coopers & Lybrand), Leeds; Keens W.D. (Baker Tilly), Birmingham; Keer J.E. (KPMG), Southampton; Kelly C.A. (Ernst & Young), London; Kelly J.E. (Haines Watts), Slough; Kelly S.R. (Coopers & Lybrand), Cardiff; Kemp-Welch P.J. (KPMG), London; Kent T.C. (Coopers & Lybrand), Uxbridge; Kenward M.C. (Spain Brothers & Co), Maidstone; Kenyon M.J. (BDO Binder Hamlyn), Manchester; Keshavjee A. (Ernst & Young), London; Kettlewell J.E. (Ernst & Young), Luton; Khalid A.T.M. (Hughes Allen), London; Khanna A. (Harold Everett Wreford), London; Khatkar J.S. (Maurice Golend & Co), London; Khosla D. (Myrus Smith & Co.), Sutton; Kightley M.J. (Coopers & Lybrand), Reading; Killen S.M. (Coopers & Lybrand), London; Killpack R.E. (Neville Russell), Sutton; Kilner P. (Coopers & Lybrand), Bristol; King G.B. (Coopers & Lybrand), London; King H.R. (Ernst & Young), London; King J.J. (Newby Castleman), Leicester; King S. (Coopers & Lybrand), Cambridge; King S.A. (Arthur Andersen), Bristol; Kinge V.J. (Sheen Stickland), Farnham; Kippax A.P.M. (Touche Ross & Co.), London; Kitching S.J. (Chantrey Vellacott), London; Kite S.R. (Coopers & Lybrand), Guernsey; Knifton K. (Kidsons Impey), Birmingham; Knight P. (Coopers & Lybrand), Leeds; Knowles M.J. (Francis Clark), Exeter; Knox C.G. (Coopers & Lybrand), London; Kong Yao Pah M.S. (Price Waterhouse), Leeds; Koss A.R. (Coopers & Lybrand), London; Krueger D.C. (Price Waterhouse), London; Kubba A.B. (Arthur Andersen), London; Kumar S. (Kramers), London; Kuppan S. (Harper Broom Roberts), Maidenhead; Kyle K.M. (Dove Naish), Northampton.

Lacey G.J. (Bray Leslie & Co), Harrogate; Lai D.S.F. (KPMG), London; Laing L.J. (KPMG), Guildford; Laithwaite M.J.A. (Price Waterhouse), London; Lakhani B. (KPMG), London; Lamb M.J. (KPMG), London; Lambert M.K. (Ernst & Young), Bristol; Lambert S.W. (Coopers & Lybrand), London; Lancaster C. (KPMG), London; Lancaster E.V. (Arthur Andersen), London; Lane G.W. (Watts Gregory & Daniel), Cardiff; Lang S.C. (Ernst & Young), London; Langley J.L. (Beech Mason & Co), Cannock; Langstaff N.J. (Arthur Andersen), London; Lanstone M.P. (Arthur Andersen), London; Larsen S.E. (Price Waterhouse), London; Latif M.F.M. (Hereward Philips), London; Latter O.M. (Sharp, Parsons, Tallon & Co), London; Lawlor T.C. (Touche Ross & Co.), London; Layland E.J. (BDO Stoy Hayward), Nottingham; Le Bas S.M. (Burnett Swayne), Southampton; Le Grys J.R. (Price Waterhouse), Birmingham; Le Masurier N.G. (Ernst & Young), Jersey; Leather K.R. (Notley Pearson Shewring), Newport; Leavesley K.V. (Dean Statham), Newcastle; Ledgard N.A. (Bell Moorby), Huddersfield; Lee A.M. (Ernst & Young), Nottingham; Lee J.S.J. (Grant Thornton), High Wycombe; Lee M.L. (Mark J. Rees), Leicester; Lee S.C.J. (Arthur Andersen), Leeds; Lee S.P. (Clement Keys), West Bromwich; Leeks P.N. (Stoy Hayward), Richmond; Leeper H.T. (Arthur Andersen), Reading; Leigh-Pollitt I.L. (Price Waterhouse), London; Leonard C. (Ernst & Young), Manchester; Leonard J.P. (Burnett Swayne), Southampton; Leppard N.A. (Price Waterhouse), London; Leung Chee Hang C.T. (KPMG), London; Leung E.M.Y. (Cooper Parry Prior & Palmer), Nottingham; Leung W.N.M. (Barnes Roffe), Uxbridge; Leverington R.J. (National Audit Office), London; Levy C.A. (KPMG), London; Lewis A.G. (Coopers & Lybrand), Bristol; Lewis C.B. (Arthur Andersen), London; Lewis C.A. (Cape & Dalgleish), London; Lewis M.J. (KPMG), Exeter; Lewis R. (KPMG), Leicester; Lewis T.E. (Arthur Andersen), London; Li Wan Po E.S. (KPMG), London; Liassides P.L. (Nash Broad Wesson), London; Lim C.C.M. (Coopers & Lybrand), London; Lim J.J. (Price Waterhouse), London; Lindsay D.E. (Coopers & Lybrand), Bristol; Lines A.M. (Wilder Coe), London; Liney R.M. (KPMG), Bradford; Linthwaite A.K. (Littlejohn Frazer), London; Litchfield K.A. (Newby Castleman), Loughborough; Little M.S. (Rees Pollock), London; Llewellyn J. (Walker G.R. & Co), Hartlepool; Lloyd C.S. (Coopers & Lybrand), London; Lloyd T.D. (Price Waterhouse), London; Lockwood J.A. (Price Waterhouse), Leeds; Lockwood L. (Lovewell Blake), Norwich; Lockyear G.W. (Touche Ross & Co.), Bristol; Lodhia V.D. (Price Waterhouse), Nottingham; Logan M. (Touche Ross & Co.), Leeds; Loh W.Y. (Littlestone Martin Glenton), London; Lokkerbol I. (KPMG), Crawley; Lomas A.M. (Shipleys), London; Longmire M. (Pannell Kerr Forster), Guildford; Loom K.S. (Creaseys), Tunbridge Wells; Loveday G. (Touche Ross & Co.), London; Loveland S.J. (KPMG), Birmingham; Lowe K. (KPMG), Leeds; Lowis S.J. (Touche Ross & Co.), Leeds; Lowndes J.P. (Binder Hamlyn), London; Lumsden N.A.M. (Griffins), Newbury; Lund M.J. (Ernst & Young), London; Lund S.L. (Arthur Andersen), London; Lyne J. (Touche Ross & Co.), London; Lytle L.M. (Ernst & Young), London.

McAdam D.P.L. (Bellman Messik), Pinner; McCabe H. (Ernst & Young), Norwich; McCormack M. (KPMG), Milton Keynes; McDaniel J.M. (Coopers & Lybrand), Croydon; Macdonald C.R. (KPMG), Bristol; Macdougall A.W.L. (Coopers & Lybrand), London; Macfarlane J.E. (Touche Ross & Co.), London; McGee S.R. (Arthur Andersen), Manchester; McGreevy J.M. (Grant Thornton), London; McGuinness-Smith M. (Touche Ross & Co.), London; Machin J. (Price Waterhouse), London; Mackay G.J. (Neville Russell), Leeds; Mackellar S.R. (Stoy Hayward), London; Mackenzie A.M. (Dixon Wilson), London; Mackenzie H. (Touche Ross & Co.), London; Mackenzie H.M. (Binder Hamlyn), London; McKiernan S. (Touche Ross & Co.), London; McKinlay C. (Coopers & Lybrand), Manchester; McLaughlin R.F. (Arthur Andersen), Nottingham; Maclean G.B. (KPMG), Norwich; McLeod G.R. (Helmore, Helmore & Co), London; McLuskie G. (Touche Ross & Co.), London; McMillian S.D. (KPMG), Birmingham; McNulty P.H. (Ernst & Young), Leeds; Maddicks D.G. (Coopers & Lybrand), Birmingham; Maddinson S.J. (Touche Ross & Co.), London; Maggs S.J. (Pannell Kerr Forster), Bristol; Magill M.P. (Ernst & Young), London; Mahoney L.J. (Ernst & Young), Birmingham; Mammatt J. (Ernst & Young), Swindon; Mann C.J. (Pearson May & Co), Warminster; Manning S. (Arthur Andersen), Birmingham; Mansbridge H.A.C. (Coopers & Lybrand), London; Marchant N.H. (Price Waterhouse), London; Markey M.M. (BDO Stoy Hayward), London; Marrocco A.R. (Grant Thornton), Bournemouth; Marsh C.R.R. (Price Waterhouse), London; Marsh J.A. (Ernst & Young), Leeds; Marshall D.A. (KPMG), London; Marshall J. (Heaton, Lumb, Lisle), Pudsey; Marshall P. (Forte plc), London; Marshall T.E. (Coopers & Lybrand), Sheffield; Martin N.K. (Barron Rowles Bass), Egham; Martin P.S. (KPMG), Birmingham; Martin R.D. (BDO Stoy Hayward), London; Martindale A.S. (Touche Ross & Co.), Birmingham; Martinson H.L. (Price Waterhouse), Hull; Martyn A.R.W. (KPMG), Oxford; Masefield D.A. (BDO Carnaby Barrett), Jersey; Mathias J.E. (Ernst & Young), Birmingham; Matsoukari C. (Barnes Roffe), London; Matthews A. (Touche Ross & Co.) Birmingham; Matthews I.J (Grant Thornton), Witney; Matthews R.E. (Stoy Hayward) Manchester; Maxwell-Holroyd V.E. (Coopers & Lybrand), London; Maycox P. (KPMG), Cardiff; Mayo C. (Arthur Andersen), Manchester; Mayston S.J. (BDO Stoy Hayward) Richmond; Meadows J. (Pannell Kerr Forster), Sheffield; Meale M.C. (Arthur Andersen), London; Meighan K.E.F. (Gane Jackson Scott), London; Meir D.K. (Ernst & Young), Sheffield; Meldrum A.C. (KPMG), Southampton; Memon U.A. (BDO Binder Hamlyn), Bacup; Menon V. (Leaf Norton & Co.), London; Menzies E.H. (Price Waterhouse), Redhill; Merill J. (KPMG), Derby; Milbanke C.I. (Jennings Johnson), Sunderland; Miles J. (Arthur Andersen), Birmingham; Mill I.J. (Coopers & Lybrand), Cambridge; Miller A. (Coopers & Lybrand), London; Miller C.A. (KPMG), London; Mill J.M. (KPMG), London; Mills S. (Grant Thornton), Bournemouth; Millyard S.J. (Neville Russell), Bristol; Milner L.A. (Arthur Andersen), London; Milsom (Gilchrist, Tash), Middlesbrough; Milton K.J. (KPMG), Chelmsford; Mistry R. (KPMG), Birmingham; Mitchell L.R. (KPMG), Newcastle upon Tyne; Mitton S. (Andersons), Birmingham; Montague H.M. (Price Waterhouse), London; Moore P.A. (KPMG), Plymouth; Moore R.L. (Binder Hamlyn), Leeds; Moorin R.N. (Price Waterhouse), Newcastle upon Tyne; Morgan P.L. (Clay Shaw Thomas), Bridgend; Morgan (Arthur Andersen), Birmingham; Moriarty P.P. (KPMG), Birmingham; Morreale (Blakemores), London; Morris (Coopers & Lybrand), Manchester; Morris F.E. (Hill & Roberts), Ruthin; Morris I.D. (Hunt & Co), Southampton; Morris L.A. (Ernst & Young), Douglas; Morris M. (Arthur Andersen), Leeds; Morr S.J. (Grant Thornton), Pool; Morrison I.J. (Price Waterhouse), Leeds; Morrow A.M. (Blackborn Co), Uxbridge; Mortimer J. (Arthur Andersen), London; Morton A.D. (Arthur Andersen), London; Moss P.J. (Morgan Brown & Spofforth), Loughton; Mouldin N. (Ernst & Young), Leeds; Mucka A. (KPMG), Manchester; Mugh M.I. (Gainsford Elliott & Co), London; Muir P.V. (KPMG), Leicester; Mullins S. (Ernst & Young), London; Munro J. (Guilfoyle, Sage & Co), Cardiff; Murphy O.J. (Touche Ross & Co), Manchester; Murray C.T. (Ernst & Young), Newcastle upon Tyne; Murray G.A. (Coopers & Lybrand), London; Musgrove M.E. (Grant Thornton), Bedford; Musker I.M. (Coopers & Lybrand), Southampton; Myers I.G. (Baines Goldston & Jackson), Stockton-on-Tees; Mynett K.P. (Durrant Pannett & Co), Horley; Myrat A.D.R. (KPMG), Chepstow.

Nacouzi P. (Neville Russell), London; Nakamura J. (Price Waterhouse), London; Nandhra S. (Price Waterhouse), London; Nash G. (KPMG), Bristol; Nathan P. (Touche Ross & Co), London; Negus C.H. (KPMG), Birmingham; Newbery R.M. (Ernst & Young), Bristol; Newman P.R. (Brewer Clark & Partners), Marlow; Newnham J.G. (KPMG), London; Ng H.C. (Ernst & Young), London; Ng Tseung P. (Arthur Andersen), London; Nicholls C.V. (Arthur Andersen), London; Nichols R. (Newland, Mallet, Garner, Woodbury & Co), Bristol; Nichols S.E. (KPMG), London; Nicholson A.C. (Price Waterhouse), London; Nicholson S.J. (Price Waterhouse), London; Nicola N. (Clark Whitehill), London; Ningent A.R.H. (Price Waterhouse), London; Nisbet N. (Touche Ross & Co.), London; Noble D.M. (Coopers & Lybrand), London; Nolan S.L. (Ernst & Young), Bristol; Norton A. (Pannell Kerr Forster), Birmingham.

Obertelli S.D. (Binder Hamlyn), London; O'Brien G.S. (Pannell Kerr Forster), London; O'Brien J.S.A. (KPMG), Exeter; O'Brien M.E. (KPMG), Birmingham; Obrien N.T. (Bright Grahame Murray), London; O'Connell S.M. (Pannell Kerr Forster), Liverpool; O'Connor D. (KPMG), London; O'Donnell E.M. (Price Waterhouse), Manchester; O'Donnell M. (Price Waterhouse), Manchester; Ogilvie K.M. (Coopers & Lybrand), London; O'Grady C.T. (KPMG), Leeds; Oldcorn J.N. (Arthur Andersen), London; Oldfield R. (Price Waterhouse), London; Olney C. (Ernst & Young), London; O'Malley C.P. (Coopers & Lybrand), London; O'Malley M.J. (Ernst & Young), Norwich

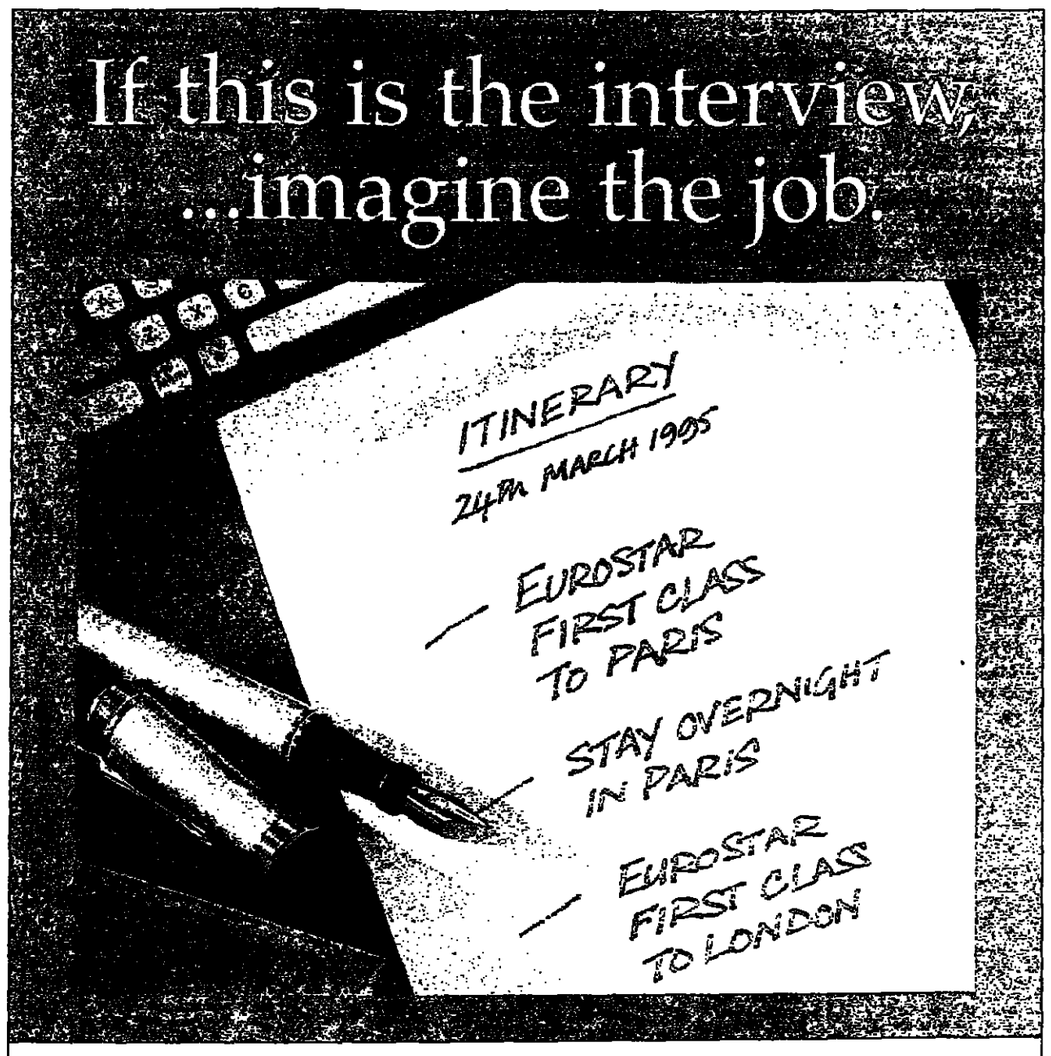
Continued on page 1

Congratulations, you're scaling the heights of the profession. Keep going. We have nationwide opportunities in tax, audit, corporate finance, computer assurance and growing businesses.

Coopers & Lybrand

Contact Teresa Eden
at Coopers & Lybrand,
Embankment Place,
London WC2N 6NN.
Tel: 0171 213 1379

Solutions for Business



We're expanding our successful taxation division and are looking to recruit internationally minded, fast-moving tax professionals.

So what better way to find out about us than by meeting us on EuroStar.

Imagine it, having been selected as a candidate, you board EuroStar on 24th March and travel First Class to Paris. In just three hours you'll get a full picture of our unique structure, our integrated training programme and our global perspective on tax issues.

After this, there's an evening in Paris where you can do as you please. We return together, First Class, the following day and, if it looks like we can work together, there's a First Class career ahead of you with Arthur Andersen.

Opportunities exist in London, Birmingham, Bristol, Cambridge, Edinburgh, Glasgow, Leeds, Manchester, Nottingham and Reading. If you are a tax or audit trained ACA and would like to be selected for this trip, then telephone Charles Ferguson at our consultants Michael Page on 0171 831 2000.

Alternatively, please fax your CV to him on 0171 831 6662.

ARTHUR ANDERSEN

ARTHUR ANDERSEN & CO, SC

Finance Executive

City c £30,000 + Bonus + Banking Benefits

Our client is a leading international investment bank specialising in structured finance, fixed interest, foreign exchange, equities, options and base metals. With ongoing expansion in the London office, prospects for 1995 and beyond are excellent.

They are now seeking to recruit a high calibre individual to join the London Operations department. Responsibilities will involve accounting for all aspects of Trading in London, and will include:

- Product exposure.
- Special project work.
- Day to day financial management.
- Management and statutory accounting.
- Company secretarial duties.
- Liaison with regulatory bodies.
- Tax and VAT.
- Systems development.
- Staff supervision.

The role will develop to allow the individual to become involved in additional Operations functions and to progress to senior management.

The candidate will be a newly qualified ACA with a strong academic record and a demonstrable interest in the financial sector. You should have good all round accounts experience, perhaps gained from working on audits with a broad focus, from working in a business services department or secondment/experience in a commercial environment.

You should be down to earth, possess a sense of humour, have good communication skills and enjoy working in a team environment. You should display a high level of intelligence and initiative coupled with common sense and a positive attitude.

This is an ideal entry point for ACAs into the financial services sector. The position couples a high level of responsibility with broad, in-depth exposure to all areas of the investment bank, and is a unique opportunity to join a successful and expanding organisation.

Interested candidates should write forwarding their curriculum vitae to **Rosalind Coffey at Michael Page City, Page House, 39-41 Parker Street, London WC2B 5LH.**

Michael Page City
International Recruitment Consultants
London Paris Frankfurt Hong Kong Sydney

Forensic Services

PW Forensic Services is a dynamic and growing department based in London. We are a leading provider of litigation support and investigative accounting services to the legal profession, regulatory authorities and major plcs.

Our services include:

- Fraud & Financial Investigations • Loss of Profits Claims
- Accounting & Auditing Disputes • Quantum of Claims & Damages
- Professional Negligence Claims
- Business & Share Valuation Disputes • Breach of Contract
- Intellectual Property Claims • Expert Determinations

We are seeking a number of recently qualified ACAs who have a genuine interest in this field to join our growing team. Whilst previous experience of Forensic work is not required, a strong academic background and highly developed communication skills are essential. You will also be able to demonstrate initiative, adaptability, a desire to take on new challenges and the capacity to understand complex accounting and legal issues.

In return, we offer fascinating and challenging professional experience, a competitive remuneration package and outstanding career development prospects. If interested, please write to:
Charles Macleod, Price Waterhouse,
No. 1 London Bridge, London SE1 9QL.

Price Waterhouse
Forensic Services

Price Waterhouse is authorised by the Institute of Chartered Accountants in England and Wales to carry on investment business.

KPMG

Do you mean business?

KPMG does. KPMG is one of the world's leading professional advisers. The firm stands for professionalism, independence, integrity and excellent relationships. In the UK alone we audit a quarter of the Top 500 publicly listed companies. Working for KPMG is about success – for our clients, for the business community and for our staff.

At the heart of our success are specialist market-facing units which provide skilled business advice to clients. By working together in multi-disciplinary teams our staff see the broader picture and are able to deliver better all-round business advice.

Opportunities now exist in London and the South East to join business units specialising in:

Financial
Recent substantial client gains have established KPMG's leadership in every sector of this market including banking, building societies, securities, fund management and insurance.

Manufacturing and Technology
Specialises in serving companies with increasingly global concerns. Industries covered include food and drink, aerospace and defence, automotive, chemicals, pharmaceuticals and energy.

Services
Focuses on market sectors which include media and entertainment, leisure and tourism, retail and distribution, and a range of owner managed businesses.

Infrastructure and Government
Organised into three core client focused sections, namely: property and construction, which comprises major composites and newer, fast growing specialists; infrastructure, where we act for a number of recently privatised industries; and public sector, comprising central government, local authorities and health.

What are we looking for?
We are seeking qualified accountants from other professional firms (large or small) or from industry, commerce and the financial services sector with up to five years post qualified experience. Particular emphasis will be placed on well developed communication skills; a willingness to be flexible and learn new ideas; and a commitment to a team based approach to work.

Your reward?
Training as a skilled business adviser; access to international resources and opportunities; responsibility and promotion based on merit; and remuneration which will reflect your position with one of the world's leading firms.

Having led with the first of the major international mergers, led with the development of industry focused business units and having opened the debate on the incorporation of accountancy firms, KPMG intends to stay ahead. We invite you to join us.

To find out more about the opportunities outlined above, please contact Matthew Leedham or Stuart Klein by writing to them with a full curriculum vitae at Michael Page Finance, 39-41 Parker Street, London WC2B 5LH or by telephoning on 0171 831 2000. All enquiries will be handled in the strictest confidence.

Michael Page Finance
Specialists in Financial Recruitment
London Bristol Windsor St Albans Leatherhead Birmingham
Nottingham Manchester Leeds Glasgow Edinburgh & Worldwide

KPMG means business

Newly Qualified ACA s

Now that you have qualified, we can advise you on the range of opportunities on offer to you. Call one of our specialist consultants to discuss the vacancies we are currently handling.

FINANCIAL SERVICES AND BANKING
Jonathan Gill/Gary Johnson

INDUSTRY/COMMERCE LONDON & HOME COUNTIES
Richard Clark/Dominique Oates

INDUSTRY/COMMERCE LONDON & INTERNATIONAL
Kate Keevil/Pippa Curtis

MANAGEMENT CONSULTANCY
Ian Tomisson

PUBLIC PRACTICE OVERSEAS
Geraint Evans

PUBLIC PRACTICE LONDON & UK
Laura McGrath

TAX ALL SECTORS
Martin Purrier ACA

TEMPORARY & CONTRACT LONDON & INTERNATIONAL
Jacque Field/Jim Nairn

Douglas Llambias Associates
410 Strand, London WC2R 0NS
Tel: 0171 836 9501 Fax: 0171 379 4820
Ref: TI 180295

DOUGLAS LLAMBIAS
RECRUITMENT CONSULTANTS

ACCOUNTANCY IN FINANCIAL MARKETS

Opportunities in Banking and Finance for Newly/Recently Qualified Accountants

OUR CLIENTS
- The major UK, European, US and Japanese investment banks and financial services institutions.

THE CANDIDATES
- ACA qualified, excellent academic record.
- Top 6 training.
- Newly qualified or up to 2 years' post qualification experience (in the banking sector).

THE POSITIONS
- Project Finance.
- Taxation.
- Corporate Finance.
- Product Accountancy.
- Treasury.
- Commercial Banking.
- Markets Accountancy.
- Audit.
- Operational Review.
- Financial Analysis.
- Systems Accountancy.
- Risk Management.

For further information about the opportunities our clients can offer you, please contact Lisa Brise, quoting reference NQTT11, during office hours on 0171-247 7444 (evenings & weekends on 0956 461203). Alternatively, send your CV to McGregor Boyall Associates, 114 Middlesex Street, London E1 7JH. Fax: 0171-247 7475.

McGregor ■ Boyall
Business & Technology Selection Financial Markets Division

PASS or FAIL

.....We can help you.....

ACCOUNTANTS EXECUTIVE SEARCH

has exciting career opportunities within commerce/industry, financial services and public practice which we would like to discuss with you.

a2ac accountants on call limited
ACCOUNTANTS EXECUTIVE SEARCH
12/14 Devonshire Row, London, EC2M 4RH
Tel: 0171 247 3777 Fax: 0171 377 1411

OPPORTUNITIES IN PRACTICE

We are retained by all the Big 6 and top medium sized firms to recruit newly qualifieds. We recruit on a nationwide basis and many firms use us exclusively.

Whether you are looking for a specific career move or would like a general career discussion ring Howard Keeney on

0171 287 3391

or fax your CV on 0171 494 3537. Evenings and week-ends call 01923 853520 (Rec Cons)

USA! USA! USA!

Newly qualifieds from the Big 6 - don't miss this!

Outstanding opportunities in most of the major cities in the USA. For further information on these superb openings ring Howard Keeney on

0171 287 3391

or fax your CV on 0171 494 3537. Evenings and week-ends call 01923 853520. (Rec Cons).

PEDLEY ▲ MACGREGOR

Accountancy Career Specialists

CORPORATE FINANCE — BIRMINGHAM

Graduate, Newly Qualified ACA offered excellent opportunity to join the Corporate Finance team of this leading firm. You should have trained with an international practice and qualified with first time passes - previous experience of corporate finance would be useful, but is not essential. Salary to £25,000.

OPERATIONAL AUDIT — S.MIDLANDS

Major International marketing/distribution company seeks ambitious Newly Qualified. You should be able to display an impressive academic record and possess natural commercial acumen. Limited travel content and early promotional prospects make this an enviable opportunity. Salary c.£23,000 + Car.

PROJECT ACCOUNTING — MIDLANDS

Newly Qualified ACA's offered first class career prospects by a major International plc. Diverse secondments and ad-hoc project-based work throughout the group will ensure early promotion. Knowledge of a second language would be useful. Extensive travel. Salary to £26,000 + Car.

If you would like to be considered for any of these opportunities, please forward your Curriculum Vitae, in complete confidence, to Sue Pedley or Ian MacGregor at:

BERWICK HOUSE LIVERY STREET
BIRMINGHAM B3 2PB
TEL: 021-200 5995

Successful accountants' exam candidates continued

Continued from page 15

Onisiforou G. (Price Waterhouse), Manchester; Onley R.M. (KPMG), Nottingham; Onoufriou P. (Pyplacz B.), Manchester; Oon A.L. (Coopers & Lybrand), Birmingham; Ordman D. (Price Waterhouse), Birmingham; Organ R.C.W. (Coopers & Lybrand), Liverpool; Orr G. (Touche Ross & Co.), Milton Keynes; Osmer S.P. (KPMG), Stoke-on-Trent; O'Toole J.P. (BDO Binder Hamlyn), London; Overton J.M. (Price Waterhouse), Manchester; Owen J.S. (BDO Stoy Hayward), London; Owen S. (Arthur Andersen), Birmingham; Oxley S.R. (KPMG), London.

Page A. (Kidsons Impey), Norwich; Page J. (Binder Hamlyn), London; Palaniappan A. (Hazlewoods), Cheltenham; Paler C.M. (Ernest Francis & Son), Reading; Pallett S.M. (KPMG), Bristol; Pallister R.L. (Coopers & Lybrand), Bristol; Palmer M.W. (Kidsons Impey), Coventry; Palmer S.B. (Ernst & Young), Luton; Papangelou M. (Citroen Wells), London; Parfitt S.R. (Grant Thornton), Leicester; Pargetter C.P. (Coopers & Lybrand), *London; Park C.M. (Arthur Andersen), London*; Parker E.C.L. (Fordham Cooper), London; Parker J.P. (Pannell Kerr Forster), Norwich; Parker S.R. (Shipleys), London; Parkinson I. (Touche Ross & Co.), Bracknell; Part M.K. (Clough & Company), Bradford; Parsons C. (Coopers & Lybrand), Leeds; Partridge K.B. (Touche Ross & Co.), Dartford; Paschalidou S.L. (KPMG), London; Paschalis G. (Ernst & Young), London; Pascoe S.P. (Coopers & Lybrand), Plymouth; Pate J. (Touche Ross & Co.), Manchester; Patel D.R. (Ernst & Young), Leicester; Patel H.J. (Pole Arnold), *Leicester; Patel J.J. (BDO Binder Hamlyn)*, London; Patel J.N. (BDO Stoy Hayward), London; Patel R. (Robson Rhodes), Crawley; Patel R. (Price Waterhouse), London; Patel S.D. (KPMG), London; Patel S.C. (Benjamin Kay & Brummer), Wembley; Pateman P.J. (Grant Thornton), Farnham; Patey S.R. (Coopers & Lybrand), Plymouth; Paton T. (Touche Ross & Co.), Bracknell; Pattenden C.E. (Arthur Andersen), Manchester; Patterson H. (Pannell Kerr Forster), Newcastle upon Tyne; Pattinson C. (Touche Ross & Co.), London; Patni N.N. (Lubbock Fine), London; Pauley T.D. (Bloomer Heaven), Birmingham; Payne D.S. (Ernst & Young), Norwich; Pearce A.S. (KPMG), London; Pearce J.M. (Coopers & Lybrand), London; Pearce M.D. (Touche Ross & Co.), Leeds; Pearce S.C. (KPMG), Sheffield; Pearson D.J. (Touche Ross & Co.), Dartford; Pearson D.R. *(KPMG), London; Pearson L.J.* (BDO Stoy Hayward), London; Pearson L.J. (KPMG), Huddersfield; Peck D.L (Binder Hamlyn), London; Pedley T.J. (Wood A & Company), Stoke-on-Trent; Pedreste A.C. (Arthur Andersen), London; Penny R.R. (Neville Russell), Birmingham; Percival K.N. (Ernst & Young), Manchester; Perkins R.T. (Jayson Newman), London; Perrott N. (Coopers & Lybrand), Birmingham; Peters P. (Nash Broad Wesson), Stevenage; Peters S. (Buzzacott & Co), London; Phair R.L. (Arthur Andersen), London; *Philby M. (Clayton & Brewill)*, Nottingham; Phillip R.A.J. (Price Waterhouse), London; Phillips C.A. (Kidsons Impey), Hereford; Phillips H. (Sullivan Cork), Wakefield; Philpott C.L. (Kidsons Impey), Birmingham; Phipps D.G. (Monahans), Chippenham; Pickles T.E. (Ernst & Young), Manchester; Pickup A.D. (Wyatt, Morris, Golland & Co), Rochdale; Pilkington P.T. (Coopers & Lybrand), London; Pilkington R.E. (KPMG), Huddersfield; Pilling S. (Touche Ross & Co.), London; Pitts M.J. (Ernst & Young), London; Pizzey A.J. (Price Waterhouse), Newcastle upon Tyne; Planting D. (Touche Ross & Co.), London; Plaskett R.D. (Kidsons Impey), *London*; Playford A.H. (Price Waterhouse), Leicester; Plowman S.E. (KPMG), Leeds; Plumb A. (Coopers & Lybrand), Bristol; Plumb G.E. (Hawsons), Northampton; Plunkett J.R. (Arthur Andersen), Leeds; Pockett I.T. (Clark Whitehill), Manchester; Pogson C.E. *(Grant Thornton)*, High Wycombe; Polkinghorn A.G. (Moore Stephens), Yeovil; Pollard R.J. (KPMG), Leicester; Pond N.W. (KPMG), Birmingham; Popkin A.G. (Arthur Andersen), Bristol; Porich J.J. (Coopers & Lybrand), Bristol; Potter C.Y. (Arthur Andersen), Manchester; Potter R.A. (Lubbock Fine), London; Povey T. (Touche Ross & Co.), London; Powell D.L (Lomax Chant), London; Powell S.L (Monahans), Swindon; Powell S.G. (Ernst & Young), London; Power I. (Coopers & Lybrand), London; Poynton A.B. (Solomon Hare), Bristol; Pratt A. (Clarks), Slough; Pratt L. (Clark Whitehill), London; Prescott E.C. (Ernst & Young), Exeter; Preston C.T. (Touche Ross & Co.), Liverpool; Preston N.J. (Thornton, Harper & Relph), Preston; Preston T.M. (Ernst & Young), Birmingham; Price A.D. (Dean Statham), Stafford; Price A.D. (KPMG), London; Price D. (Robson Rhodes), Cambridge; Price E.R. (Ernst & Young), Nottingham; Price M. (Ernst & Young), London; Priddle A.J. (Touche Ross & Co.), Southampton; Priest H.L. (Burnett Swayne), Southampton; Prince P.N.A.M. (BDO Stoy Hayward), London; Pritchard H.D. (Price Waterhouse), London; Pritchard J. (Coopers & Lybrand), London; Prophet A.M. (Price Waterhouse), Birmingham; Psaltis M. (Spiers & Co), London; Pugh C.N. (Touche Ross & Co.), Cambridge; Pullen J.A.L. (Pannell Kerr Forster), London; Pumfrey D.J. (Knox Cropper), *London; Purvis J.A.* (National Audit Office), London.

Qureshi A.S. (Sharpe Fairbrother), London.

Radhakrishnan R. (Ernst & Young), London; Radley D.S. (Robson Rhodes), Crawley; Raffray D.M.J. (Price Waterhouse), London; Raffinski A. (KPMG), London; Ragg J.C. (Prager & Fenton), London; Rahman F. (Blick Rothenberg), London; Rahman U.G. (Clayman & Co), *London*; Raja S.P. (Price Waterhouse), London; Ralph S.E. (Price Waterhouse), Hull; Ramsay S.P. (Sayer Vincent), London; Ramsden D.A. (Ernst & Young), London; Randall T.W. (Price Waterhouse), St. Albans; Randeria Z.P. (Coopers & Lybrand), Bristol; Randle A.N. (Fraser & Russell), Chelmsford; Randles J.N.C. (Grant Thornton), London; Rao P. (Ernst & Young), London; Rashid A.R (KPMG), Southampton; Rasmussen P.J. (Coopers & Lybrand), Cardiff; Rassou M.P. (Price Waterhouse), London; Rathbone K.V. (Ernst & *Young), Manchester; Read A.R.* (Arthur Andersen), Jersey; Read D.F. (Taylors), Bedford; Read J.C. (Neville Russell), Brighton; Read S.M. (Touche Ross & Co.), Cambridge; Reardon G. (Neville Russell), London; Redfern P.T. (KPMG), Birmingham; Redhead D.L. (KPMG), Darlington; Redhead N.A. (Bishop Fleming), Torquay; Reed R.P. (KPMG), London; Rees M.P. (Binder Hamlyn), London; Rees T.L (Bevan & Buckland), Swansea; Reeve J.H. (KPMG), London; Regelous S. (Coopers & Lybrand), London; Regen D.N. (BDO Stoy *Hayward), London; Reilly M.* (Touche Ross & Co.), London; Renton D.J. (Coopers & Lybrand), Newcastle upon Tyne; Rhodes D.J. (Coopers & Lybrand), Northampton; Rhodes M.A. (Kidsons Impey), Tunbridge Wells; Richards J.W.M. (Cansdale & Co), Little Chalfont; Richards S.L. (Coopers & Lybrand), Reading; Richardson J.M.G. (Jeffreys Henry), London; Richardson T.A. (Ernst & Young), Exeter; Richmond D.S. (Hardcastle Burton), Royston; Ridley M.J. (Ashdens), London; Rigg S.D. (Price Waterhouse), Leicester; Riley H.E. (Coopers & Lybrand), Cambridge; Rimmer H. *(KPMG), Stoke-on-Trent*; Rimmer K.J. (Demack & Co), Leyland; Ringrose C.H. (Moore Fletcher & Co), Sheffield; Rintoul K.J. (Coopers & Lybrand), Northampton; Risso J.A.C. (Ernst & Young), London; Ritter M.J. (Kingscott, Dix & Co), Gloucester; Rizk F.J. *(KPMG), London*; Robarts J. (Touche Ross & Co.), London; Robb J.L.H. (KPMG), Reading; Roberts C. (Coopers & Lybrand), Birmingham; Roberts J.H. (BDO Stoy Hayward), Wolverhampton; Roberts M.D. (Arthur Andersen), Manchester; Roberts S.J. (Price Waterhouse), Hull; Roberts S.A. (Kidsons Impey), Chester; Robinson A. (Armstrong Watson & Co), Carlisle; Robinson B. (KPMG), London; Robinson I. (Touche Ross & Co.), London; Robinson M.S. (Touche Ross & Co.), Birmingham; Robinson M. (Arthur Andersen), Jersey; Robinson P. (Ernst & Young), London; Robinson S.L. (Ernst & Young), Southampton; Roch C.L.F. (Binder Hamlyn), London; Rodden S.J. (KPMG), Cardiff; Roebuck J. (Touche Ross & Co.), Manchester; Rogers R. (Arthur Andersen), Nottingham; Rogerson D.F. (Ernst & Young), Exeter; Rogove I. (Shipleys), London; Roome M.P. (Haines Watts(Summer Murtagh)), Birmingham; Rose M.J. (Austral Ryley & Co), Warley; Rosson G.J. (Ernst & Young), Sheffield; Rotherforth K.L. (Price Waterhouse), Leeds; Rough *A.D.M. (Pridie Brewster), London*; Rouse G.P. (Sandison Rouse & Co), Worcester; Rowan I. (Touche Ross & Co.), Jersey; Rowcroft R.H.P. (Ernst & Young), Manchester; Rowley A.J. (Arthur Andersen), Reading; Rowley S.G. (Coopers & Lybrand), Gloucester; *Rumble M.C. (Fisher H.W. & Company), London; Runnegar A.J.* (Arthur Andersen), Nottingham; Russell H.M. (Sproull & Co), Harrow; Rutledge H.F. (KPMG), London; Ryan A.N. (Price Waterhouse), London.

Saggar R. (Price Waterhouse), Bristol; Sainsbury R.N. *(Francis Clark), Plymouth*; Saleem A. (Coopers & Lybrand), Manchester; Saleem I. (Price Waterhouse), London; Salisbury R.M. (Price Waterhouse), London; Salmon N. (Menzies), Walton-on-Thames; Samanta S. (Touche Ross & Co.), London; Sammanthan S. (Price Waterhouse), Birmingham; *Samra A.K. (Hardcastle Burton)*, Hoddesdon; Sandhu T.S. (Pannell Kerr Forster), London; Sandles I. (Touche Ross & Co.), London; Sands D. (KPMG), Bristol; Sanger C.J. (Arthur Andersen), London; Sanwell K.S. (Alliotts), London; Sarai J.S. (Coopers & Lybrand), Birmingham; Sarfo C.K. (Kidsons Impey), Birmingham; Sarker L.M. (BDO Stoy Hayward), London; Saunders I.A. (Carter Nicholls), Westerham; Savage I.P. (Price Waterhouse), London; Savage S.R.D. (Touche Ross & Co.), Newcastle upon Tyne; Scaife J.H. (Hollingdales), Bristol; Scott G. *(Price Waterhouse), Leeds; Scott* G.N. (Robson Rhodes), Hemel Hempstead; Scott J.M. (Coopers & Lybrand), Birmingham; Scott-Sealy (Coopers & Lybrand), Bristol; Sealy J.M. (Fisher H.W. & Company), London; Searle C.F.J. (Lubbock Fine), London; Seaton A.C. (Touche Ross & Co.), London; Seddon I. (BDO Stoy Hayward), Manchester; Sellars M. (Price Waterhouse), Birmingham; Sergeant J.J.H. (Coopers & Lybrand), London; Sethia C.K. (Wilson Silver Almsari), London; Sethna Z. (Bennett Nash Woolf & Co), London; Seyyad A.A. (Ernst & Young), London; Shah B. (KPMG), London; Shah M. (Touche Ross & Co.), London; Shah N. (Touche Ross & Co.), London; Shah P.S. (KPMG), London; Shah S. (BDO Stoy Hayward), London; Shaikhall A.H. (KPMG), London; Shaikh-Khalil T. (Price Waterhouse), London; Sharif N. (Coopers & Lybrand), Reading; Shaw B. (Arthur Andersen), London; Shaw G. *(Touche Ross & Co.)*, Birmingham; Shaw L.J. (Arthur Andersen), Manchester; Sheaf S. (Hays Allan), London; Shearman H.L. (Robson Rhodes), London; Sheath S.R. (Price Waterhouse), Newcastle upon Tyne; Shephard H.L.E. (Jennings Johnson), Sunderland; Shephard P.A. (Pannell Kerr Forster), Nottingham; Shepherdson C. (Touche Ross & Co.), London; Sheppard R.M. (Ernst & Young), London; Sheth V.P. (Rabjohns), Worcester; Sheward P. (Price Waterhouse), Birmingham; Short J.I. (Ernst & Young), London; Short R.J. (KPMG), Birmingham; Sim A.J.F. (Smith & Williamson), London; Simmonds M.J. (Coopers & Lybrand), Reading; Simmons *J.C. (Coopers & Lybrand)*, Nottingham; Simms R.F. (BDO Binder Hamlyn), Norwich; Simpkin N.G. (Ernst & Young), Bristol; Simpson A. (Coopers & Lybrand), Reading; Simpson D. (Touche Ross & Co.), London; Simpson J.I. (Binder Hamlyn), St. Albans; Singh J. (Alexander P.S.J. & Co), London; *Singh S. (National* Audit Office), London; Singh S. (Dawes & Co), Birmingham; Skeggs R.A. (Wheawill & Sudworth), London; Skordi G.I. (BSG Valentine), London; Sladden N.P. (Scott Ellison), Canterbury; Slater P.N. (Kidsons Impey), Hove; Slipper J.A. (Grant Thornton), High Wycombe; Smith D.R. (Price Waterhouse), Newcastle upon Tyne; Smith F.L. (Arthur Andersen), London; Smith G. (Ernst & Young), Sheffield; Smith J.R. (Touche Ross & Co.), Newcastle upon Tyne; Smith K.E. (Touche Ross & Co.), Birmingham; Smith *L.H. (Coopers & Lybrand), Bristol*; Smith M.C. (Ernst & Young), London; Smith M.W. (Buzzacott & Co), London; Smith M.C. (KPMG), Northampton; Smith M.G. (KPMG), Northampton; Smith N.J. (Ernst & Young), London; Smith P. (Ernst & Young), Leeds; Smith R. (Ernst & Young), Birmingham; Smith S.D. (Kingston Smith), St. Albans; Snelling S.J. (Coopers & Lybrand), London; Snow J. (Sheen Stickland), Alton; Soanes L.M. (Coopers & Lybrand), London; Sood R. (Wilson, de Zouche & Mackenzie), Liverpool; Soper E.J. (KPMG), Plymouth; Sosna R.A.K. (Scruton Bland), Ipswich; Southwell E.C. (Ernst & Young), *Nottingham; Southworth S.J.L.* (Horsfield & Smith), Bury; Sparrow J.E. (Coopers & Lybrand), London; Speakman D. (Alex G. Duncan & Co), Stoke-on-Trent; Spence F. (Touche Ross & Co.), London; Spence T.W. (Price Waterhouse), Windsor; Spencer D.E. (Price Waterhouse), Leicester; Spencer H. (Touche Ross & Co.), London; Sperry I.N. (Sheen Suckland), Farnham; Spiller A.J. (Morley & Scott), Winchester; Spinks P.G. (Brooking, Knowles & Lawrence), Basingstoke; Spooner S. (Coopers & Lybrand), Leicester; Sprawson R.T. (Coopers & Lybrand), Cambridge; Spray L.M. (Touche Ross & Co.), London; Spriggs F.L. (BDO Binder Hamlyn), Manchester; Squires *C.C. (Ernst & Young), Cardiff*; Stackable S.J. (Touche Ross & Co.), Manchester; Staley L. (Ernst & Young), Reading; Stallard J.A. (Price Waterhouse), Leeds; Staley M. (Pannell Kerr Forster), Nottingham; Staniforth P.G. (Streets & Co), Lincoln; Stanley E.J. (Stoy Hayward), London; Stanton *G.J. (Touche Ross & Co.), Dartford*; Staples A.J. (Coopers & Lybrand), London; Staples G.M.B. (Price Waterhouse), Leeds; Staples J. (Holden, Harrison & Co), Manchester; Steane J.J. (Ernst & Young), London; Stechman R.C. (Kingston Smith), Croydon; Steel I.S. (KPMG), Darlington; Steel S. (Keelings), London; Stegenwalner S.J. (Ernst & Young), Jersey; Stephen A.A. (KPMG), London; Stephens A.P. (Arthur Andersen), Birmingham; Stephens A.L. (Touche Ross & Co.), Birmingham; Stephenson C. (Myers Clark), Watford; Stevens A.D.J. (Coopers & Lybrand), Cambridge; *Stevens M.* (Price Waterhouse), Southampton; Stevens M. (Arthur Andersen), Reading; Stevenson D.J. (Pannell Kerr Forster), Newcastle upon Tyne; Stewart K.G. (Jackson Fox), Jersey; Stewart S.L. (Ernst & Young), Liverpool; Stobbs P. (Coopers & Lybrand), Birmingham; Stobo C.E. (Hacker Young), London; Stocks N.R. (Coopers & Lybrand), Norwich; Stone R.A.F. (Price Waterhouse), London; Stott E. (Touche Ross & Co.), Bracknell; Stylianides C.V. (KPMG), London; Subramaniam R. (Sylvester Groves & Co.), Bath; Sullivan M.D. (Arthur Andersen), London; Sullivan M. (Arthur *Andersen), London; Sullivan P.G.* (Arthur Andersen), Leeds; Surplice J.M.E. (Price Waterhouse), London; Swann J.G. (Price Waterhouse), London; Swarbrick H.J. (Price Waterhouse), London; Swinburne J.P. (Stoy Hayward), Birmingham; Swindell J.R. (BDO Stoy Hayward), Sheffield; Swinson R.A. (Crouch Chapman), London.

Tailor V.B. (Sproull & Co), Harrow; Talbot J.K. (Price Waterhouse), London; Tan C.K. (Walter Hunter & Co), *Newport; Tan L.S. (KPMG), Leeds*; Tan S.C. (Ernst & Young), London; Tangri K. (Touche Ross & Co.), London; Tarrant E.J. (Robson Taylor), Bristol; Tarry H. (Binder Hamlyn), London; Tatum V.L. (KPMG), Bradford; Taubman T.R. (Price Waterhouse), London; Tavros M. (Moores Rowland), *London; Taylor C.J. (BDO Binder* Hamlyn), Leeds; Taylor E.J. (Ernst & Young), Reading; Taylor G.R. (Ernst & Young), London; Taylor H.M. (Ernst & Young), Nottingham; Taylor H.C. (Coopers & Lybrand), London; Taylor L.C. (KPMG), Truro; Taylor P. (Ernst & Young), Bristol; Taylor S. (Touche Ross & Co.), Manchester; Taylor S.P. (Maidment, Penney, Quick & Co), London; Tedder J.L. (Smith & Williamson), Guildford; Telfer A.J.W. (Ernst & Young), London; Temple S.P. (Touche Ross & Co.), Milton Keynes; Tew D.R. (Kidsons Impey), Birmingham; *Theodorides A.* (Arthur Andersen), Manchester; Thiselton-Dyer M.J. (Price Waterhouse), Southampton; Thole M.D. (KPMG), Cardiff; Thomas M. (Touche Ross & Co.), Cardiff; Thompson A. (Coopers & Lybrand), Leeds; Thompson D. (KPMG), Leicester; Thompson S.A. (Stoy Hayward), London; Thomson M.H. (KPMG), London; Thomson J. (Coopers & Lybrand), Birmingham; Thornton J.D. (Price Waterhouse), London; Thornton S.J. (Pannell Kerr Forster), Guernsey; Timbers A.J. (Ernst & Young), London; Timms *E.A. (BDO Stoy Hayward)*, London; Tisdale R.N.G. (KPMG), Birmingham; Tomkins C.E.G. (Coopers & Lybrand), London; Tomkins N. (Price Waterhouse), London; Tomlinson J.K. (Wallwork, Nelson & Johnson), Preston; Tomlinson L.E. (KPMG), Reading; Tonkin C.A. (KPMG), Plymouth; Tonkin L.F. (Chantrey Vellacott), London; Towers G. (Clark Whitehill), Cheltenham; Towler S.A. (Arthur Andersen), London; Toye P.D. (KPMG), London; Tran H.Q. (Coopers & Lybrand), London; Treherne P.M. (Haslams), Warrington; Trice J.D. *(Wilkins Kennedy)*, Orpington; Trivedi A. (KPMG), London; Trivedi M.H. (Hays Allan), London; Troughton S.L. (Price Waterhouse), London; Troup G.E. (KPMG), Nottingham; Tsui H. (BDO Binder Hamlyn), London; Tucker J. (Touche Ross & Co.), London; Tucker S.J. (Hartley Fowler), Horsham; Tulip C. (Ryecroft, Glenton & Co), Newcastle upon Tyne; Turner A.L. (Pannell Kerr Forster), London; Turner C. (Coopers & Lybrand), Northampton; Turner G.P. (Binder Hamlyn), London; Turner J. (Scott Roberts, Taylor & Co), Hyde; Turner J. (Grant Thornton), Northampton; Turner M.B. (Arthur Andersen), London; Turner P.A. (Price Waterhouse), London; Tyler M.S. (Touche Ross & Co.), Cardiff; Tymvios S. (Touche Ross & Co.), London; Tyrrell A.D. (Ernst & Young), Cambridge.

Ullah M.R. (Comins & Co), London; Uppal R. (Price Waterhouse), London.

Van Den Doel A.C.E. (Arthur Andersen), London; Vanninen P.H. (Arram Berlyn Gardner), London; Vaz C.M. (Coopers & Lybrand), London; Vella C. (Price Waterhouse), London; Vernalis D.M. (Hollingdales), Bristol; Veysey R.J. (Coopers & Lybrand), London; Vicars A.K. (Binder Hamlyn), St. Albans; Vickery S.L. (BDO Stoy Hayward), Bromley; Vines T. (Calder W.J. *Sons & Co*), London; Vodden F. (Coopers & Lybrand), Cardiff.

Wade J.R. (Barber, Harrison & Platt), Sheffield; Wadlow S.D. (Hays Allan), London; *Wagh A.J. (Downham & Co)*, Manchester; Wagle N. (Touche Ross & Co.), Crawley; Wain J.E. (Touche Ross & Co.), Liverpool; Waite A.D. (Touche Ross & Co.), Newcastle upon Tyne; Waldek J. (Arthur Andersen), London; Waldock G.R. (Arthur Andersen), London; Walk J.B. (Midgley, *Snelling*), London; Walkden S.E. (Barber, Harrison & Platt), Sheffield; Walker A.D. (Coopers & Lybrand), London; Walker C.A. (Freedman Ross & Associates), Leeds; Walker D. (Coopers & Lybrand), London; Walker N.J. (Saffery Champness), London; Walker P.I. (Price Waterhouse), Newcastle upon Tyne; Walker R.A. (Touche Ross & Co.), Birmingham; Wall C.J. (Ernst & Young), Bristol; Wallace I.G. (Touche Ross & Co.), Crawley; Wallace I.J. (Price Waterhouse), London; Wallace R.J. (KPMG), Leicester; Wallis D. (Coopers & Lybrand), Manchester; Walters S.B.J. (Arthur Andersen), London; Wan L.W.Y. (KPMG), Birmingham; Warburton K. (KPMG), Norwich; Ward B.C.B. (Fisher H.W. & Company), London; Ward C.M. (Ernst & Young), London; Ward J.N. (Booth Ainsworth), Cheadle; Ward M.G. (Casson Beckman), London; Warren A.J. (Touche Ross & Co.), Birmingham; Warren D.K. (Watson Wood), Bradford; Warren D.W. (KPMG), Reading; Warrilow D.A. (Coopers & Lybrand), London; Warrington R.M. (Moore Stephens), Jersey; Washbourne V. (Arthur Andersen), Birmingham; *Watkins E.R.J. (Ernst & Young)*, Bristol; Watkins P.A. (James & Uzzell), Swansea; Watson G.S. (Touche Ross & Co.), Bournemouth; Watson H.M. (Coopers & Lybrand), Leeds; Wattam J.P. (Weeks Green), Southampton; Watterson L.G.W. (Ernst & Young), Norwich; Watterson R.J. (KPMG), Leeds; Way M. (Ernst & Young), London; Weaks A.G. (Simpson, Wreford & Co), Croydon; Webb D.M. (KPMG), Birmingham; Webb H.E. (Price Waterhouse), London; Webb L.J. (Touche Ross & Co.), Birmingham; Webb M.L.S. (KPMG), London; Weber A.M. (Binder Hamlyn), Leeds; Webster J.L. (KPMG), Northampton; Weeden G.G. (Day, Smith & Hunter), Maidstone; Weir M.A. (Arthur Andersen), London; Weissbart J. (Ernst & Young), London; Wellstead K. (Touche Ross & Co.), Bracknell; Wesson D.M. (Arthur Andersen), London; West S. (Touche Ross & Co.), Manchester; Westlake C.S.L. (KPMG), London; Westlake P. (Ernst & Young), London; Whatley C.S. (Coopers & Lybrand), Reading; Whatley D.A. (Ernst & Young), Birmingham; Wheatley C.S. (National Audit Office), London; Wheeler C.J. (Bird Luckin), Chelmsford; Whenton J. (Horsfield & Smith), Bury; Whistler H.L. (Stoy Hayward), London; White A. (Arthur Andersen), Leeds; White A.M. (KPMG), London; White A.B. (Coopers & Lybrand), London; White P.C.A. (Touche Ross & Co.), *London; Whiteman D.J. (Kidsons* Impey), Bristol; Whitfield J.L. (Ernst & Young), Manchester; Whittick A.M. (Neville Russell), London; Whittles D.N. (BDO Binder Hamlyn), London; Whyatt J. (KPMG), Huddersfield; Wight G.R.L. (Coopers & Lybrand), Uxbridge; Wilcox J.A. (Pannell Kerr Forster), Leeds; Wild M.R.M. (Arthur Andersen), Leeds; Wilde T.S. (KPMG), Birmingham; Wildman J.H. (Coopers & Lybrand), Bristol; Wildman V.J. (Levy Gee), London; Wilkinson A.T. (Arthur Andersen), Birmingham; Wilkinson S.E. (KPMG), London; Williams D.P. (Coopers & Lybrand), Cardiff; Williams E.J. (Coopers & Lybrand), Uxbridge; Williams G.P. (Mitchell Charlesworth), Liverpool; Williams J.D.C. (Coopers & Lybrand), London; Williams J.M. (Ernst & Young), London; Williams J.S. (KPMG), Southampton; Williams K. (Ernst & Young), London; Williams M. (Robson Rhodes), Hemel Hempstead; Williams P.J. (Thomas May & Co), Leicester; Williams T.M.J. (KPMG), Leeds; Williamson C.J. (Arthur Andersen), London; Wilson C.E.C. *(Price Waterhouse), London*; Wilson H.D. (Langton Morland), Liverpool; Wilson J.L. (Coopers & Lybrand), London; Wilson J.M. (Price Waterhouse), Hull; Wilson K.C. (KPMG), Newcastle upon Tyne; Wilson L.N. (Ernst & Young), Hull; Wilson N.P. (Cape & Dalgleish), London; Wilson S.E. *(Price Waterhouse), London*; Wilson S. (Ernst & Young), London; Windsor R.J. (Price Waterhouse), London; Winters M.J. (Coopers & Lybrand), London; Winther T.J. (Arthur Andersen), London; Wisdom S. (Filer Knapper), Christchurch; Wise S.J. (KPMG), London; *Wiseman K.M. (Martin & Acock)*, Norwich; Wiszniewski A.T. (KPMG), Bristol; Witchell J. (Waite McGrory & Co), Farnham; Wins K.M. (Coopers & Lybrand), Southampton; Womersley J.V. (Ernst & Young), Southampton; Wong S.E. (KPMG), St. Albans; Wood A.M. (KPMG), London; Wood R.T.S. (Price Waterhouse), London; Wood S.C. (KPMG), London; Wood T.H. (KPMG), Bradford; Woodall M.J. (Ernst & Young), Birmingham; Woodcock A.J. (KPMG), Manchester; Woodcock H.M. (KPMG), Sheffield; Woodhouse M.W. (BDO Stoy Hayward), London; Woods Ballard H.W. (Hughes Allen), Ipswich; Woods S.A. (KPMG), Reading; Woods V.J.M. (Coopers & Lybrand), London; Workman J.M. (KPMG), Bristol; Wright N. (Touche Ross & Co.), London; Wright S.G. (BDO Stoy Hayward), Birmingham; Wyatt M.G. (Touche *Ross & Co.), Birmingham*; Wylie J. (Barker, Hibbert & Co), Croydon.

Yang A.C.S. (Leigh Carr), London; Yates C.P. (Coopers & Lybrand), London; Yeap E.K.S. (Blick Rothenberg), London; Yeoh C.G. (Price *Waterhouse), Hull; Yeoh C.S.M.* (Ernst & Young), London; Yeung L.L. (KPMG), Birmingham; Youd M.J. (Martindale Beaumont & Co), St. Helens; Young D. (Price Waterhouse), Manchester; Young Shin Kwong J. (Simmons Cohen Finel, London; Yuen J.W.Y. (Coopers & Lybrand), Liverpool; Yusof M.R. (Price Waterhouse), London.

Zaim A. (KPMG), London; Zelley P.J. (KPMG), Exeter; Zell-Smith K.A. (Price Waterhouse), London; Zillwood J.L. (Touche Ross & Co.), London

IMPRESSIVE

Last year Michael Page placed thousands of accountants worldwide in the City, Professional Practice, Industry & Commerce and the Public Sector.

IF YOU ARE THINKING ABOUT CAREER PROGRESSION IN THE UK, CONTINENTAL EUROPE, HONG KONG OR AUSTRALIA, CALL US CONFIDENTIALLY ON 0171 242 8555.

REFERRALS ARE ON PAGE 19

OPPORTUNITIES FOR THE NEWLY QUALIFIED

SEMINARS FOR NEWLY/RECENTLY QUALIFIED ACAs

20th FEBRUARY 1995 – LONDON WC2
ACCOUNTING OPPORTUNITIES IN THE CITY

We have arranged for several top investment banks to give a presentation on the merits of a variety of roles, after which the representatives of these and a number of other major city institutions will be available to discuss career opportunities in banking.

There will be representatives from: • Bankers Trust • Chemical Bank • Kleinwort Benson • Lehman Brothers • Merrill Lynch • Natwest Markets • Swiss Bank Corp • Union Bank of Switzerland

27th FEBRUARY 1995 – LONDON EC1
CORPORATE FINANCE OPPORTUNITIES IN BANKING

We have arranged for speakers from four top British Institutions to make presentations on the opportunities for qualified ACAs in Corporate Finance. Candidates will then have the opportunity to discuss this career path with representatives from these and other leading Corporate Finance houses.

Should you wish to attend, please contact David Leithead, Joanna Mortimore or Rosalind Coffey at Michael Page City, Page House, 39-41 Parker Street, London WC2B 5LH. Telephone 0171 831 2000.

DEMAND FOR THESE SEMINARS IS LIKELY TO BE VERY HIGH, SO TELEPHONE NOW TO AVOID DISAPPOINTMENT

Michael Page City
International Recruitment Consultants
London Paris Frankfurt Hong Kong Sydney

PUBLIC PRACTICE TOP 6 FIRMS

Nationwide Opportunities

As leaders in the Public Practice market, we have an extensive network of contacts with the Top 6 firms of Chartered Accountants throughout the UK.

Our clients are currently looking to recruit newly qualified ACA's into a number of different divisions. These include:

• Audit
• Corporate Finance
• Taxation
• Computer Audit
• Litigation Support

Within Audit, there are opportunities to gain specialist sector experience such as Financial Services, Manufacturing, Hi-Tech, Retail, Services, Property and Public Sector.

Opportunities in all areas exist in most of the major cities and towns, although those for Corporate Finance are mainly in the major financial centres.

To qualify for consideration, you will require a good academic background, but of more importance will be your personal confidence, drive and enthusiasm and your potential for future promotion to management.

If you are interested in hearing more without obligation, please call Jeff Wheeler or Andrew Williams in strictest confidence on the number below or send your CV.

EXECUTIVE CONNECTIONS
personally recommended

Public Practice Division, 43 Eagle Street, London. WC1R 4AP
Tel: 071 242 8103 Fax: 071 405 6580

BANKING & FINANCE

Newly Qualified ~ To £34,000 + Bonus + Banking Benefits

It is a fact that in today's increasingly competitive market place successful careers don't just happen they are carefully planned and managed. The experience that you gain over the next two or three years is likely to determine exactly what you can and cannot achieve longer term. There are countless examples of "promising" careers failing to develop fully due to insufficient thought to career planning and a lack of detailed knowledge of conditions in the market place.

Whatever your current situation, you should be talking to us. Executive Connections has specialised in providing informed career guidance and advice to individuals such as yourself for over 10 years. Our Banking & Finance Division recruits for organisations such as investment banks, securities houses, brokers, insurance companies and retail banks throughout the UK. Recent appointments have included:

• Corporate Financier • PA to Finance Director • Internal Auditor • Financial Analyst
• Equity Analyst • Venture Capitalist • Corporate Broker • Management Accountant

If you would like to discuss the opportunities which now await you or to gain an informed opinion as to your career options then please call Paul Glatzel, without obligation, on 0171-242 8103 (Evenings/weekends: 01895-824037) Fax: 0171-872 0083

EXECUTIVE CONNECTIONS
personally recommended

Banking & Finance Division, 43 Eagle Street, London. WC1R 4AP

PART TIME SUN ACCOUNTANT
Supervision of Credit Control. Some Treasury. Assist Finance Dir - p.t. £22,500
Fortis Pagels
Tel: 0171 329 4044
Fax: 0171 329 4540
11 - 13 Dowgate Hill
EC4R 2ST

THE NORTH
Congratulations to new A.C.A.s
Cork Griffiths are currently handling many exciting opportunities and would be pleased to advise regarding your future prospects.
Contact Paul Griffiths on
0625 548880

All Box number replies should be addressed to:
BOX No:- ——
C/o The Times Newspapers
P.O. BOX 3563,
Virginia Street,
London E1 9GA

ARE YOU A CZECH SPEAKING ACCOUNTANT?

WEST LONDON/PRAGUE £MARKET RATE

Our client is a major company with a turnover c£200+ million. They have recently entered into a joint sales and marketing venture with a Czech manufacturer in which they have a controlling interest. The business is growing and there is a need to ensure that the accounting information and controls are effective, and comply with UK accounting practice. Naturally this requires a good accounting background and one that is computer literate, but an essential requirement is the ability to speak Czech and English.

If you have this ability and the necessary experience please telephone on 0181 541 5580 and ask for Robin Rotherham or write to him at:

Accountancy OPTIONS©

Accountancy Options Ltd
No. 6 - 8 Thames Street
Kingston
Surrey KT1 1PE
Fax 0181 546 4259

Swiss Bank Corporation

CREDIT SUISSE FINANCIAL PRODUCTS

BARINGS

SEMINAR

NEWLY QUALIFIED ACAs

Career Opportunities in the City

A growing dynamic financial services market has increased the demand for high calibre professionals.

As a Newly Qualified ACA, the prospect of a career in Investment Banking is likely to have crossed your mind. "But what do ACAs do in banks? What opportunities are available? Will I become too specialised? What about career progression?" These are probably questions you are currently asking yourself.

If you have the academic background, the drive and the ambition to succeed in today's financial markets, then Robert Walters Associates can introduce you to the variety of career paths available. We will be holding a seminar at the Hampshire Hotel, Leicester Square, on Thursday 23rd February 1995 at 6.30pm. Cocktails and a light supper will also be provided.

Representatives from three of the City's leading institutions will be present to answer your questions and to outline the type of current opportunities.

Please call Philip Darling on 0171-379 3333 to confirm your attendance.

ROBERT WALTERS ASSOCIATES

NEWLY QUALIFIED

Don't make a move ...
... before you've taken advice

TALK TO YOUR INSTITUTE

Chartac Recruitment provides a free career counselling service for finalists and members

Including:
- Individual Advice
- Career Planning/ Job Search Seminars
- Newly Qualified Information Pack

NEXT SEMINAR - Friday 3rd March 10am - 5pm

• Self Assessment • Identifying Options
• Preparing a CV that sells you • Interview Technique

For further information on our services or to reserve a place on the Seminar, telephone 0171 920 8681 or write to:

Chartac Recruitment Services
ICAEW
PO Box 433
Chartered Accountants' Hall
Moorgate Place
London
EC2P 2BJ

OPPORTUNITIES IN FINANCIAL MANAGEMENT

Recently Qualified Accountants

Are you . . .

- Intelligent, analytical and a good communicator? — Based London
- Energetic, ambitious and hungry to succeed? — £ Excellent
- A team player who thrives on challenge? — + Benefits
- Now qualified and ready to join us? — + Bonus

We are one of the world's most powerful and prestigious financial institutions and a pre-eminent force in global securities markets. We currently have opportunities in treasury and equities trade support, management information and financial reporting for talented, recently qualified accountants who wish to develop their careers in financial management within a leading international securities house. Considerable flexibility exists to accommodate your career interests and development within our structure.

Previous financial institutions' experience is not necessary; strong quantitative abilities, along with well-developed interpersonal skills, are essential. You will demonstrate high levels of academic and professional achievement, the willingness to work hard and the determination to succeed. You will be fully challenged by an exciting, fast moving environment and will enjoy excellent prospects for career progression. In a culture which rewards performance your prospects for pay and promotion will be outstanding.

If you want to progress, as far and as fast as your talents allow, seize the initiative by writing to our advising consultant Janet Bullock quoting Ref 336 at BBM Selection, 76 Watling Street, London EC4M 9BJ enclosing a full Curriculum Vitae which should include contact telephone numbers. Janet may be contacted by telephone on 0171-248 3653. All applications will be handled in the strictest confidence.

76, Watling Street, London EC4M 9BJ

BBM SELECTION

Tel: 0171-248 3653
Fax: 0171-248 2814

London Open Evening
6.00 pm Wednesday
22 February 1995
at 10-14 White Lion
Street, London N1 9PE
Come and meet
the Tutors

THE FINANCIAL TRAINING COMPANY

Retake? Referral?

Let Financial Training have the FINAL word!

If you seriously want to be a Chartered Accountant the decision you make about your retake or referral course is critical.

You need to decide exactly what you want and find out what is available.

At Financial Training you will find a Partner not a salesman.

A Partner who will advise you on what's best for you. So why not contact your local Financial Training Centre and arrange an individual counselling session.

It could be the most important step you take on the road to FINAL qualification.

Take 2 Retakes and Referrals Courses for the July 1995 Final Exams from FTC – *The Financial Training Company*

BIRMINGHAM 0121 625 1296
BRISTOL 0117 929 0033
CARDIFF 01222 388 067
LEEDS 0113 245 7455
LEICESTER 0116 285 4367
LIVERPOOL 0151 708 8839
LONDON 0181 968 4421
MANCHESTER 0161 236 9648
MILTON KEYNES 01908 270 727
NEWCASTLE UPON TYNE 0191 232 9285
NOTTINGHAM 0115 958 8080
PLYMOUTH 01752 348 740
SHEFFIELD 0114 266 9285
SOUTHAMPTON 01703 228 852
THAMES VALLEY 01734 774 922

Qualified Seniors

London and St Albans — £ Competitive

Binder Hamlyn has broken new ground in the profession by becoming part of the Arthur Andersen worldwide organisation, whilst remaining a separately managed UK partnership with approximately 100 partners and 1200 staff.

This unique arrangement leaves Binder Hamlyn in the enviable position of retaining independence, whilst enjoying the training, technical and financial resources of the leading provider of professional services in the world.

This prestigious firm is now recruiting in the following business advisory areas:

Audit

Clients range from major listed groups with international interests, to smaller private businesses and professional partnerships. The Firm has particular expertise in advising active entrepreneurial companies, whether quoted or unquoted, focusing on the real business issues important to them.

Corporate Finance

Opportunities are available for commercially minded individuals to specialise in corporate finance. The main emphasis of the Firm's approach is to provide proactive corporate finance advice to active entrepreneurial companies, both quoted and unquoted.

Litigation Support

The active and growing Litigation Support unit provides expert assistance in commercial disputes, professional negligence cases, share valuations, personal injury claims and investigations for statutory or regulatory authorities.

The Candidates

- Newly/recently qualified ACAs with up to 2 years PQE gained in the profession.
- Good exam record.
- Ability to act as both a leader and a team player, to motivate others while demanding the highest standards from them.

The speed at which you progress will only be restricted by the limits you place on your own ambition. Competitive salaries will be offered along with an attractive benefits package.

If you are interested in learning more about this vacancy, please send your curriculum vitae with current salary details to Gill Crofton at Binder Hamlyn, 20 Old Bailey, London EC4M 7BH or telephone her on 0171 489 6022.

BINDER HAMLYN
Arthur Andersen worldwide organisation

Authorised by the Institute of Chartered Accountants in England and Wales to carry on investment business

---

CONGRATULATIONS ON PASSING YOUR FINALS!

Now that you are a fully qualified ACA or completing your training contract, it is likely that you are considering a career move.

At Harrison Willis, we offer over 35 years' experience of providing personal and confidential career advice to ACA's throughout the UK.

Contact one of our specialist consultants for a full appraisal of your prospects, or to discuss current opportunities for newly qualified ACA's.

Commerce & Industry:	***Andrew Redden***
Banking & Finance:	***Jonathan Astbury***
Corporate Finance:	***John Axworthy***
Public Practice:	***Paul Tanton***
Taxation:	***Andrew McDaid***
Temporary & Contract:	***Belinda Murray***
Public Sector:	***Greg Myers***
International:	***Jav Zahir***

*Harrison Willis, Cardinal House, 39-40 Albemarle Street, London W1X 4ND. Tel: **0171 629 4463.** Fax: **0171 491 4705.***

BIRMINGHAM • BRISTOL • CARDIFF
DARLINGTON • GUILDFORD • HULL
LEEDS • LONDON • MANCHESTER
NEWCASTLE • READING • ST. ALBANS
SHEFFIELD • UXBRIDGE

HARRISON WILLIS

RECRUITMENT CONSULTANTS DIRECTORY

HARRISON WILLIS

FINANCIAL RECRUITMENT CONSULTANTS

LONDON OFFICE
Tel: 0171 629 4463
Contact: Leslie Walters

BIRMINGHAM OFFICE
Tel: 0121 633 0010
Contact: stuart Blake

CARDIFF OFFICE
Tel: 01222 225512
Contact David Smalley

DARLINGTON OFFICE
Tel: 01325 485992
Contact: Val Smith

GUILDFORD OFFICE
Tel: 01483 303300
Contact Simon Clarke

LEEDS OFFICE
Tel: 01132 461671
Contact: Jim Russell

NOTTINGHAM OFFICE
Tel: 01159 483321
Contact: Kerry Tracey

READING OFFICE
Tel: 01734 391003
Contact: John Rose

ST ALBANS OFFICE
Tel: 01727 840660
Contact: Claire Holden

SHEFFIELD OFFICE
Tel: 01142 754015
Contact: Anne Brady

UXBRIDGE OFFICE
Tel: 01895 811666
Contact: Chris Ledbury

HARRISON WILLIS

ALDERWICK PEACHELL
Specialists in accountancy and finance recruitment

125 High Holborn
London WC1V 6QA
Tel: 0171 404 3155
Fax: 0171 404 0140

Contacts:
Judi Beercroft
Banking and Financial Services
Lucy Bennell
Commerce and Industry

ROBERT WALTERS ASSOCIATES

25 Bedford Street
London WC2E 9HP
Tel No: 0171 379 3333
Fax No: 0171 915 8714
Contact Giles Daubeney

Offices in Windsor, Brussels, Amsterdam, New York and Sydney

GMS
GOODMAN MASSON SHAW

Appointments for ACA's in leading UK and European blue-chip companies offering excellent salaries and benefits.

Strategic Planning, Analysis, Business Development, Commercial Management, Operational Review, Financial Management, International Banking, Corporate Finance and many other positions.

Call Mark Masson C.A.
2 Bath Street, London EC1V 9DX
Tel: 0171 336 7711 Fax 0171 336 7722
Outside Hours: 0181 445 5919

YORKSHIRE

Specialising in recruiting accountants at all levels in industry, commerce and public practice throughout Yorkshire, Humberside and the North.

HITCHENOR MAHER
27 York Place
Leeds LS1 2EY
Tel 0532 470170 Fax: 0532 470191

GRADUATE TRAINEES
CHARTERED ACCOUNTANCY & TAX
LONDON/NATIONWIDE TO £18,000

First-class career opportunities await 1994 or 1995 graduates who are keen to train as Chartered Accountants or Tax Consultants within an International Chartered Accountancy Firm. Whether your choice is audit or taxation you will be given the best training available, together with full study support for the ACA or ATII examinations.

Interested applicants must meet the following criteria:- a minimum 24 UCCA points, a minimum 2.1 degree (preferably in law or a numerate or business subject), strong oral and written communication skills, a confident professional manner, and above all, full awareness of and commitment to your chosen career discipline. Locations include London, Birmingham, Leeds, Manchester, Sussex and other Home Counties.

Apply to Davies Kidd, Training Department on 0171 353 4212 or send your CV to Davies Kidd, Hamilton House, 1 Temple Avenue, London EC4Y 0HA. Fax 0717 353 0612

ALL BOX NUMBER REPLIES SHOULD BE ADDRESSED TO: BOX No. .....

c/o THE TIMES NEWSPAPERS
P.O. BOX 3553, VIRGINIA ST,
LONDON, E1 9GA

The Institute of Chartered Accountants' list of referrals

Abdelmalek S.W. (Ernst & Young), London BP: Adams S.J. (Hook Harris), Southampton CS: Ake C.D. (Coopers & Lybrand), London AT: Ali N. (Shaw & Company), Oxford AT: Allen J. (National Audit Office), London BP: Allen P.J. (Flinn-Kelcey & Chapman), Ashford CS: Allison D. (Arthur Andersen), Leeds AT: Allison N.J. (Coopers & Lybrand), London AT: Andrea A. (Keelings), London CS: Anthonisz D.S. (BDO Stoy Hayward), London CS: Anthony S.D. (Ernst & Young), London BP: Archer J.L. (Hays Allan), London CS: Armstrong N.M. (Ernst & Young), Manchester AT: Ashwell S.C. (Menzies), Walton-on-Thames AT: Asser S.R. (Pannell Kerr Forster), London AT: Attesilis M.G. (Blick Rothenberg), London BP: Auckland J.E. (Jackson Fox), Jersey CS.

Bacon M.E.A. (Ernst & Young), London BP: Badiani T. (Maurice Braganza & Co), London CS: Baker A.P. (Price Waterhouse), Redhill AT: Balasoupramanien P. (Arram Berlyn Gardner), London CS: Ball K.M. (Price Waterhouse), Leeds CS: Baring J.M.C. (Coopers & Lybrand), London AT: Barrow K.L. (Ernst & Young), Birmingham CS: Barry A. (Coopers & Lybrand), London BP: Bartlett K.J. (Ernst & Young), Leeds AT: Bartram L.O. (Casson Beckman), London BP: Bason C.A. (Whittingham, Riddell & Co), Shrewsbury AF: Basra S. (Coopers & Lybrand), Southampton CS: Bass K.J. (Lonsdale & Marsh), Liverpool CS: Bates C. (Cape & Dalgleish), Farnham AT: Bayliss J. (KPMG), Basingstoke CS: Bentley C. (Kidsons Impey), Nottingham AT: Bentley M.V. (Evans Pearce), Portsmouth AF: Bibby E.A. (Ernst & Young), Hull CS: Binmore A.J. (Price Waterhouse), Nottingham AF: Bird P.S. (Beever and Struthers), Manchester AF: Bishop J.G. (Arthur Andersen), Nottingham AF: Bithell M.J. (Touche Ross & Co.), London AF: Bjelk K. (MacIntyre Hudson), High Wycombe AT: Blackburn P.A. (Moores Rowland), London BP: Blair O. (Touche Ross & Co.), London BP: Blake T. (Clark Whitehill), London BP: Bloomberg S.A. (Robson Rhodes), Leeds BP: Bond L.J. (Touche Ross & Co.), Milton Keynes AF: Boyce R.E. (Touche Ross & Co.), London AT: Boyd R.I. (Touche Ross & Co.), Birmingham AF: Boyer J.C. (Touche Ross & Co.), Cambridge BP: Boyer N. (Coopers & Lybrand), Nottingham AT: Boylan E.C. (BDO Binder Hamlyn), London AT: Boyns R. (Price Waterhouse), London CS: Brand G. (Grant Thornton), London AT: Breakell R.A. (Morton Thornton), St Albans AT: Brestin A.C. (Haines Watts), Slough AT: Brickman A.L. (Silzers), London CS: Briggs N.H. (Coopers & Lybrand), London AF: Brock E.M. (Monahans), Swindon CS: Brooks M.D. (Hawkins Scott), Twickenham BP: Brotherton J.E. (Ernst & Young), London AT: Brown J. (Scrivens J.W. & Co), Birmingham BP: Buchan P.G. (Wilson Braithwaite Scholey), Leeds AF: Buck D.J. (Arthur Andersen), London BP: Buckley A. (Pannell Kerr Forster), Manchester AF: Bunting M.L. (Francis Clark), Plymouth AT: Burgess M. (Touche Ross & Co.), Cambridge AT: Burgess S.J. (Coopers & Lybrand), Birmingham BP: Burnell A.C. (Larking Gowen), Norwich BP: Burns D.A. (Coopers & Lybrand), London AF: Burrell K.S. (KPMG), Norwich BP: Butler T.M. (Price Waterhouse), London CS: Byrne L.J. (Honey Barrett), Eastbourne AT.

Cadman K.R.Z. (Arthur Andersen), London CS: Campbell M.C. (Chadwick & Co), Liverpool BP: Campbell S.A. (Morley & Scott), London CS: Carey S.S. (Stoy Hayward), Sheffield CS: Carpenter S.J. (BDO Binder Hamlyn), Leeds AF: Carter J. (Clark Whitehill), London BP: Carthew S. (Francis Clark), Newton Abbot BP: Casey N.P.S. (Coopers & Lybrand), Manchester CS: Cattell I.J. (Muras, Baker, Jones & Co), Wolverhampton AT: Challinor A.P. (KPMG), Stoke-On-Trent BP: Chamberlain R.J. (KPMG), St. Albans BP: Chandarana K.P. (Touche Ross & Co.), London CS: Chapman J.E. (Coopers & Lybrand), London CS: Chapman P.A. (KPMG), Bradford BP: Chard P.D.G. (Coopers & Lybrand), Reading AT: Charles I. (Coopers & Lybrand), Birmingham CS: Chauhan S.S. (Hazlems Fenton), London BP: Cheung L.C.K. (Nash Broad Wesson), London CS: Chew W.H. (Arthur Andersen), Leeds CS: Chillery S.A. (Ernst & Young), London BP: Chockalingam R. (Auker Horsfield), Bradford AT: Choudhury S.S. (Lazard Brothers & Co Limited), London AT: Choudri N. (KPMG), London BP: Chumber S.C. (Javed & Co), Birmingham BP: Chung A.Y. (Price Waterhouse), London BP: Clark G. (Hazlems Fenton), London AF: Clark K.J. (KPMG), Stoke-on-Trent BP: Clarke A.J. (Price Waterhouse), London AF: Cleverley J.J. (Larkin Clark), Margate AT: Clode N.G. (Pannell Kerr Forster), Cardiff AF: Coe W.D. (Arthur Andersen), Cambridge AT: Cole S.E. (KPMG), London CS: Collier R.J. (Price Waterhouse): Southampton CS: Collier S.C. (Coopers & Lybrand), Leicester CS: Connor V.J. (BDO Binder Hamlyn), London AF: Cook G.J. (Littlejohn Frazer), London CS: Cooper K.D. (Ernst & Young), Leeds CS: Cooper P.G. (Ernst & Young), London AT: Cooper S.E. (Cooper Parry Prior & Palmer), Derby CS: Corley K.F. (Touche Ross & Co.), London CS: Costigan W.P. (Langton Moriand), Liverpool AT: Cowley D.W. (National Audit Office), London AF: Craig R.J.M. (John Gordon, Walton & Co), Leeds BP: Cramolsan C.T.G. (Price Waterhouse), London AT: Crane J.R. (Price Waterhouse), London BP: Cristen S.K. (Coopers & Lybrand), Plymouth AT: Crossley A.G. (Simpson Wood), Huddersfield BP: Cuesta Y Sevillano R. (Coopers & Lybrand), Bournemouth AF: Culshaw M.J. (Hillier Hopkins), Hemel Hempstead AF: Curtin R.E. (Ernst & Young), London BP: Czura P. (Bryden, Johnson & Co), Croydon BP.

Dadiani S.J. (KPMG), London AT: Daryanani H.R. (Alliotts), Harrow CS: Davies A.J. (Pannell Kerr Forster), Cardiff CS: Davies J.W. (Ernst & Young), London CS: Davies S.J. (Moore Stephens), London CS: Davis S.M. (Coyne Butterworth & Chalmers), Dorchester AF: Davren K.M. (Touche Ross & Co.), London AF: Dawe R.A. (Bolton Colby), Staines AT: Dawson G.N. (Hemming, Vincent), Grimsby AF: De Silva K.A.G.T. (Knox Cropper), London AF: De T.G. (BSG Valentine), London BP: De Wilde P.M. (KPMG), Cardiff AT: Dean R. (KPMG), Stoke-on-Trent AT: Dearman D.M. (Pannell Kerr Forster), London AF: Dennison C.H. (Ernst & Young), Manchester BP: Devlin A.L. (Ernst & Young), Luton BP: Dhanda G. (Coopers & Lybrand), Birmingham CS: Dhir P. (Coopers & Lybrand), London CS: Dibley C.H. (Ernst & Young), Swindon AT: Divan R.G. (Baker Tilly), London AT: Dodd E. (Touche Ross & Co.), London CS: Dowie S.J. (Ernst & Young), Luton AT: Dubois M. (Touche Ross & Co.), London CS: Duffy N.A. (Arthur Andersen), London AT: Dunk B.M. (Crane & Partners), Bromley AF.

Eames R.M. (KPMG), London BP: Earl C. (Robson Rhodes), Crawley AT: Easteal C.J. (Coopers & Lybrand), London AT: Edge C.W. (KPMG), London BP: Edmundson S.R. (Dixon Wilson), London AF: Edwards D.T.W. (Grant Thornton), London CS: Edwards M.S. (KPMG), Liverpool AT: Edwards M.A. (Gilberts), St. Albans BP: Elebute F. (Coopers & Lybrand), London BP: Elefteriou L. (Sorsky Deiries), London AT: Elkins A.R. (Chantrey Vellacott), London AF: Elkins M. (Knox Cropper), London AT: Elliott H.L. (KPMG), Bradford BP: Ellis N.G. (Arthur Andersen), Bristol AT: Elston J.E. (KPMG), Birmingham AF: Emmanuel E.E. (KPMG), Bristol AF: Enfield K.J. (Arnold Hill & Co), London CS: Engel K.M. (Neville Russell), Poole AT: Eradeous A. (BSG Valentine), London BP: Etchells A.P. (Pullen Heselton), York BP: Evangelou A.S. (Stoy Hayward), London AF: Evans O.J. (Evans & Partners), Bristol AF: Evans P.A. (Halpern and Woolf), London BP: Evans R.A. (Price Waterhouse), Liverpool CS: Everett S.J. (Ernst & Young), London AT.

Faid E.L. (Coopers & Lybrand), Cambridge CS: Fairbeard E.J. (Price Waterhouse), London BP: Family Y. (Ernst & Young), London BP: Farmer A.R. (Price Waterhouse), London AT: Farr E.A. (KPMG), London AT: Fenton R.J. (Touche Ross & Co.), Nottingham AT: Fewkes D.C. (Price Waterhouse), London CS: Findlay A.R. (Coopers & Lybrand), Croydon AT: Finn G.R. (KPMG), London AF: Finn J.R. (Price Waterhouse), Manchester CS: Fisher R. (Coopers & Lybrand), London CS: Fletcher J.M. (BDO Binder Hamlyn), London BP: Flouros M. (KPMG), Guildford AF: Foong Pen Ahlin M.K. (Guner Mustafai, London AT: Footit N.M. (BDO Stoy Hayward), Poole CS: Ford R.J. (Coopers & Lybrand), London AF: Forrest J.M. (BDO Binder Hamlyn), London AT: Forrester S.R. (Wilder Coe), London AT: Fraenkel A.M. (Hacker Young), London AF: Francis S.L. (Pannell Kerr Forster), Newcastle upon Tyne CS: Friedberg L.M. (Humphrey & Co), Peterborough BP: Friedman J.L. (Leonard Finn & Co), London BP: Frost D.A. (Price Waterhouse), Bristol AT: Fry C.A. (Ernst & Young), Luton BP: Fulton J.R. (Coopers & Lybrand), Bristol BP: Fung M.Y. (Kilby, Fox & Co.), Northampton AF: Furniss J. (Barber, Harrison & Platt), Sheffield BP.

Galbraith A.G. (Bishop Edmund Umbleja), Cardiff BP: Gammon J.E. (KPMG), Leeds CS: Gapper D.J. (Binder Hamlyn), St. Albans AT: Gerrard C.R. (Touche Ross & Co.), Cardiff AT: Gillingwater A.L. (Duncan & Toplis), Grantham BP: Gilster S.A. (Armstrong Watson & Co), Carlisle AT: Glastonbury H.D. (Pannell Kerr Forster), Luton AT: Glaze S.M. (KPMG), Birmingham AT: Goddin M.C. (Ernst & Young), Birmingham AF: Godsell J.M. (Touche Ross & Co.), Bracknell AT: Goldberg M. (Winters), London BP: Goon A.H. (Keyse Poulter Stern), London CS: Gosling N.J. (Ernst & Young), Ipswich BP: Gould S.L. (Arthur Andersen), London CS: Goyal N.K. (Wickham, Hunt & Co), Hitchin AT: Gracie A.D. (Chantrey Vellacott), Watford BP: Grandage A. (Touche Ross & Co.), London AT: Grant P.H. (National Audit Office), London CS: Gray J.M. (KPMG), Swindon AT: Greaney M.C. (Wilder Coe), London BP: Greaves J.E.M. (Ernst & Young), Reading BP: Greenway N.J. (Baker Tilly), Crawley CS: Greenwood S.J. (Dutton Moore Atkin Gilbert), Hull CS: Greer H. (Richard Place & Co), Crawley AF: Gregory M. (Clark Whitehill), Cheltenham AT: Gregory-Lilley C. (Durrani, Pannell & Co), Horley AT: Grindle N.M. (Coopers & Lybrand), London AF: Groves J.A. (Geoffrey L. Johnson & Co), Plymouth AF: Gudka M.M. (Ernst & Young), London AT: Guilliano L.N. (Jackson, Holledge & White), Bristol CS: Gupta A. (Leach Brighi, Guildford CS: Gupta P. (Knox Cropper), London AT: Gupta P. (Sachdevs), Coventry AF: Gurney W.R. (Grant Thornton), London BP.

Hall N.C. (Baines, Goldston & Jackson), Stockton-on-Tees BP: Halladay D.A. (Coopers & Lybrand), Birmingham CS: Hanham I.D. (British Gas (Northern) plc), Newcastle upon Tyne AF: Hankin S. (Wilson Henry & Co), Liverpool AF: Hanks G.J. (Rouse & Co), Beaconsfield AT: Haralambous H. (Pannell Kerr Forster), Birmingham AT: Harding A.C. (Touche Ross & Co.), Bristol BP: Harding S.R. (National Audit Office), London AF: Hargreaves J. (Hays Allan), London CS: Hargreaves J.N. (Thickbroom, Coventry), Waltham Cross BP: Harris D.R. (Wilding, Hudson & Co), Sutton AF: Harris P. (Price Waterhouse), London AF: Harris P.E.W. (Price Waterhouse), London CS: Harrison S. (Touche Ross & Co.), London CS: Haslam C.A. (Haslam (Mark), Sons & Co.), Bolton CS: Hastie J.E.A. (Coopers & Lybrand), Bristol AF: Hatton E.J. (Roberts McLennan), Woking BP: Hawken R. (Arthur Andersen), Reading BP: Hawkes A.R. (Chantrey Vellacott), Sutton AT: Hayward V.R. (Wenham Major), Birmingham BP: Hearn M.D. (Coopers & Lybrand), Maidstone AT: Hedge K.L. (KPMG), Preston CS: Henson I.R. (Ernst & Young), Norwich AT: Herring T.J.C. (Goatchers), East Ginstead AF: Heywood P.M.P. (Comins & Co), London AT: Hill C.I. (Hawsons), Sheffield BP: Hills A.R. (Arthur Andersen), London AT: Hillyard J. (Hazlewoods), Tewkesbury BP: Hilsenrath J. (Wenn Wright & Co), Hadleigh AT: Hoad M. (Robson Rhodes), Crawley AF: Hodgen G.P. (Bourner Bullock), London AT: Hodges N.R.K. (KPMG), Bristol AF: Hodgson E. (Binder Hamlyn), Newcastle upon Tyne AF: Holmes J.P. (Arthur Andersen), Reading BP: Hood J.E. (KPMG), Stoke-on-Trent AF: Houghton J.S. (Arthur Andersen), London BP: Howard D.L. (Kingston Smith), London AT: Howard L.D. (KPMG), Manchester CS: Howes L.J. (KPMG), Bristol CS: Hoyle J.A. (Willis Parsons Fairbairn with Schofields), Bournemouth AT: Hubbard S. (Roberts McLennan), Woking AF: Hughes A.L. (Ernst & Young), Birmingham CS: Hughes C.A. (Laurence Factor & Co), Hertford AF: Hunt G.A. (KPMG), Leicester AT: Hunter A.R. (Coopers & Lybrand), London AT: Hurst J.L. (Coopers & Lybrand), Liverpool AF: Hutchinson C. (Smalles, Goldie & Co), Hull BP: Huth A. (Hacker Young), Hove AF.

Idnani D. (Ernst & Young), London BP: Ince D. (Touche Ross & Co.), Milton Keynes CS: Ioannou C.A. (Casson Beckman), London CS.

Jackson A.R. (Grant Thornton), Newcastle upon Tyne AT: James C. (Saffery Champness), London AT: James C.L. (Stoy Hayward), London AT: James P.R. (National Audit Office), London AT: Janjua R.R. (KPMG), Leeds CS: Jebson S.J. (Coopers & Lybrand), Birmingham AF: Jennings A.R. (KPMG), Milton Keynes CS: Jones A.J. (KPMG), Birmingham CS: Jones A.C. (Phillips & Co), St. Asaph BP: Jones D.J. (Freedman, Frankl & Taylor), Manchester BP: Jones G.M. (Ernst & Young), London BP: Jones M.W. (Touche Ross & Co.), Dartford AF: Jones S.A. (KPMG), Bristol CS: Joseph M.C. (Binder Hamlyn), London BP: Jukes D. (Coopers & Lybrand), Birmingham BP: Juniper H.J. (Price Waterhouse), London BP.

Kamaralzaman S. (Blick Rothenberg), London BP: Kelly M.D. (Ernst & Young), Douglas CS: Kemmett S.W. (Price Waterhouse), Newcastle upon Tyne AF: Kennedy C.L. (Arthur Andersen), London BP: Kessell R.J.H. (Price Waterhouse), London CS: Khakhria H.V.S. (Cole & Co), London BP: Khalid M.Z (KPMG), London AF: Kibble A.L. (Hartley Fowler), London BP: Kiely D. (Ernst & Young), London CS: Kilpatrick S. (Ernst & Young), Southampton BP: Kinnear N.P. (McBrides), Sidcup BP: King A. (Rees Pollock), London CS: Kinney A.D. (Pannell Kerr Forster), Liverpool AF: Kirwan E.J. (Price Waterhouse), St. Albans CS: Kitchen V.L. (Pannell Kerr Forster), Leicester CS: Kiyani N. (Arthur Andersen), London CS: Ko F.T. (Ernst & Young), London AT: Koh K.G. (Robson Rhodes), Crawley AF: Kooros Z. (Neville Russell), London BP.

Lahiri A. (KPMG), London BP: Laing C. (Binder Hamlyn), St. Albans CS: Laing E.M. (National Audit Office), London AF: Lakani N.S. (Price Waterhouse), London CS: Lalloo A.R. (Sinclairs), London AT: Landauer R.J. (Arthur Andersen), London AF: Lane K. (KPMG), Birmingham AT: Laniado B.R. (Hallidays), Manchester AF: Lavercombe P. (Touche Ross & Co.), London CS: Le Ray S. (BDO Reads), Guernsey AT: Leach J. (KPMG), Manchester BP: Leavy S.J. (KPMG), Bristol BP: Lee D. (Stoy Hayward), London CS: Lee R.C. (BDO Stoy Hayward), Birmingham AT: Lewis H. (Scrutton Bland), Colchester BP: Lindsay A.S. (MacIntyre Hudson), London AT: Lipscomb T. (Touche Ross & Co.), London AT: Liu C.K. (Price Waterhouse), London BP: Llewellyn P.A. (KPMG), Cardiff BP: Lloyd R.M. (Wilson Silver Altman), London AT: Lloyd-Dolby N. (Streets & Co), Lincoln AF: Lohmann A.J. (Kidsons Impey), London AF: Loizides D.P. (Coopers & Lybrand), London BP: Lucas K.J. (Howard Lee Fellows & Co), Farnborough AT: Lucas S. (Casson Beckman), Newport AF: Lunn A.P. (Price Waterhouse), Birmingham AT: Lyall R. (Arthur Andersen), London BP.

Maclear D.J.H. (Sheen Stickland), Alton BP: McAleese H.L. (Wilder Coe), London BP: McCool R.C. (Clark Whitehill Josolyne), Bradford BP: McEvoy P.B. (Pinkney Keith Gibbs), Uxbridge CS: McGill A.D. (Moores Rowland), Sevenoaks AF: McGuinness J.K. (National Audit Office), London AF: Mackay R.G. (Coopers & Lybrand), London BP: Mackenzie J.M. (Goodman Jones), London BP: McKenzie R.J. (Thomas Coombs & Son), Leeds CS: Mackinlay D. (Stephens F.W. & Co), London BP: Mackridge J.E. (Grant Thornton), London BP: McLaughlin N. (Little & Company), Gloucester AF: Macnab B.A.J. (Pannell Kerr Forster), Leicester BP: McNair G.H. (Booth Ainsworth), Cheadle AF: McPartlin G.J. (Aimleys), Altrincham CS: Magee V.C. (Price Waterhouse), Hull BP: Magell A.J. (Grant Thornton), Bedford BP: Mah S.K. (Ernst & Young), London AT: Mainwaring R.L. (KPMG), Cardiff CS: Mair A.S. (Casson Beckman), London BP: Malik Z.A. (Coopers & Lybrand), Uxbridge CS: Mannall R.G. (Price Waterhouse), Leeds CS: Markides C.A. (Ernst & Young), London CS: Marok J. (Malvern & Co), London BP: Marsh A.H. (Arthur Andersen), London AT: Martin F.H. (Ernst & Young), Swindon AT: Maughan J.C. (Coopers & Lybrand), London AF: May G.E. (Price Waterhouse), London BP: Melville L.K. (Coopers & Lybrand), London BP: Michael N. (Littlestone Martin Glenton), London CS: Miles P.L. (James & Uzzell), Swansea CS: Miller H. (Clark Whitehill), London CS: Mir Z.S. (Blick Rothenberg), London CS: Moor R.J. (KPMG), Leeds BP: Moore M.J. (Coopers & Lybrand), London CS: Moosa Z. (Fisher, Sassoon & Marks), London CS: Morgan J.H. (Coopers & Lybrand), London AT: Morgan N.F. (KPMG), Cambridge AF: Morland N.C. (Coopers & Lybrand), London CS: Mudhar S. (Citroen Wells), London BP: Mullins C.A. (Price Waterhouse), London BP: Murphy R. (Pannell Kerr Forster), Liverpool AF: Murphy R.V.A. (KPMG), Birmingham AT: Mylonas M. (Touche Ross & Co.), London AF.

Nachimowski A. (Price Waterhouse), London BP: Nancarrow C.E. (National Audit Office), London CS: Nayler A.L. (Hugill & Co), Waltham Cross CS: Needham C. (Gilchrist, Tash), Middlesbrough CS: Nebben S.M. (Menzies), Kingston-upon-Thames CS: Nelli R.C. (Nash Broad Wesson), London AF: Nelkon N.C.A. (Coopers & Lybrand), London CS: Newham C.R. (Ernst & Young), London AT: Newton T.A. (Larking Gowen), Norwich AT: Nicolaou M.G. (Lovewell Blake), Norwich BP: Nielsen L.B. (Arthur Andersen), London AF: Northover M.J. (Ernst & Young), Bristol AF: Norvell N.K. (Daly, Hoggett & Co), London CS: Nowak D. (KPMG), London CS.

O'Donnell D.M.J. (KPMG), Guildford AF: Oliver S.J. (Grant Thornton), Manchester BP: Olivero G. (Robson Rhodes), Hemel Hempstead BP: Onona E.J. (Coopers & Lybrand), London CS: Osborne J.C. (KPMG), Leeds BP: Osborne K.A. (Moore Stephens), London CS: Osborne S. (Robson Rhodes), London CS: Osborn-Smith G.E. (Ernst & Young), Jersey BP: Osure J. (Coopers & Lybrand), Birmingham BP: Owen D.F. (Littlejohn Frazer), London BP: Owen D.G. (Whittingham, Riddell & Co), Shrewsbury AT.

Palmer C.R. (MacIntyre Hudson), High Wycombe AT: Palmer G.J. (Smith & Williamson), London AT: Panayiotou G. (Ernst & Young), London AT: Pantelidou M. (Arthur Andersen), London CS: Papadopoulos A. (Dixon Wilson), London AF: Papadopoulos A. (Nyman Libson Paul), London AF: Parkinson W.J. (Lewes Davis), Gloucester AT: Parry S.D. (Arthur Andersen), Birmingham CS: Patel R.A. (Beebles), London BP: Patel R.M. (Chancellers), Hitchin AF: Patel Z.H. (Moores Rowland), Croydon BP: Pate M. (MacIntyre Hudson), London BP: Paul J.R. (Sprouli & Co), Harrow AT: Pearson T.J. (Arthur Andersen), Leeds BP: Pearl J.M. (Fisher H.W. & Company), London CS: Peebles N.J. (Whitehead & Aldrich), Preston AF: Peel I.D. (Ernst & Young), Newcastle upon Tyne CS: Pegg S. (Coopers & Lybrand), Norwich AT: Perkins E.L. (Ernst & Young), Leicester CS: Perks M. (Coopers & Lybrand), Birmingham AT: Petrie D. (Touche Ross & Co.), London AT: Phillips S.K. (Ernst & Young), London AT: Pierucci M. (Coopers & Lybrand), London AT: Pierce P. (Arthur Andersen), London CS: Pike R.A. (Roger Peachey & Partners), Newport AF: Pipe L.E. (Coopers & Lybrand), London AT: Platt A.S. (KPMG), London AF: Pope A.J. (Fisher H.W. & Company), London CS: Price D.C. (Grant Thornton), Bedford BP: Price G.I. (Touche Ross & Co.), London CS: Pringle S. (Bartfield & Co), Leeds AF: Puller S.L. (Price Waterhouse), London CS: Pulley L.A. (Harold Sharp Son & Gresty), Sale CS: Purdy J.L. (KPMG), Sheffield BP: Pyle K.L. (Coopers & Lybrand), London AT.

Qureshi S. (Touche Ross & Co.), London AF.

Ramsdale S.F. (Thornton Harper & Relph), Preston AT: Rana S.K. (KPMG), Leicester AT: Randall J.M. (KPMG), Leicester CS: Rawcliffe S.J. (Whitehead & Aldrich), Preston AF: Ray J.S.A. (Latham Crossley & Davis), Chorley AF: Reed K.R. (Coopers & Lybrand), Gloucester BP: Raza J. (Carter Backer Winter), London CS: Reader A.J. (Hereward Philips), London BP: Recordon J. (Coopers & Lybrand), London BP: Redmond B.J. (KPMG), Bristol AT: Rees G.S. (Coopers & Lybrand), Reading AT: Reeves M.A. (Ernst & Young), London AF: Ret D.M. (Fisher H.W. & Company), London AT: Reynolds S.C. (Touche Ross & Co.), Bristol CS: Rhodes E.R. (KPMG), Sheffield AT: Rich A.G. (Price Waterhouse), London CS: Riddington S.G. (Paitersons), Ruislip AT: Roach M.D. (Touche Ross & Co.), Cardiff CS: Robertson S. (Touche Ross & Co.), Milton Keynes CS: Robinson B. (Pannell Kerr Forster), Liverpool BP: Rojas P. (Ernst & Young), Reading CS: Rolls M.F.S. (Leach & Co), Richmond AT: Rooke P.A. (Stoy Hayward), London CS: Ross H.A. (Price Waterhouse), London CS: Ross J.I. (Shelley Stock Hunter), London CS: Ross S.E. (Arthur Andersen), London CS: Rosser D.C. (Price Waterhouse), London CS: Rothwell N.J. (Pannell Kerr Forster), Liverpool AT: Rothwell P. (Touche Ross & Co.), London AF: Rowling C.J. (Touche Ross & Co.), Cardiff CS: Royle M.S.J. (Royce Peeling Green), Manchester BP.

Salmon R.A. (Cooper Lancaster Brewers), London AT: Samme G.R. (Kidsons Impey), London CS: Sams C.J. (Latham Crossley & Davis), Chorley BP: Saran P.S. (Stoy Hayward), London BP: Saul D.I. (Shipleys), London AT: Saunders S.A. (Coopers & Lybrand), London BP: Sawhny A. (Wagner & Partners), London CS: Schindler P. (Price Waterhouse), London AF: Scott K.J. (KPMG), Maidstone BP: Scott K.J. (Kingston Smith), London CS: Sergeant D.J. (KPMG), Darlington AF: Serty A. (KPMG), Reading CS: Shah B.B. (BDO Stoy Hayward), London CS: Shah C. (KPMG), London CS: Shah K. (KPMG), St. Albans CS: Shah K.K. (Price Waterhouse), London CS: Shah S. (Lesley, Rowe & Co.), Kenton BP: Sharman C.J. (Beaions), Felixstowe AT: Sharp K.E. (KPMG), Reading CS: Sharratt H. (Robson Rhodes), Manchester BP: Sheikh M.I. (Leach Bright), Guildford AF: Sheikh M.W. (Price Waterhouse), Birmingham CS: Shergill N.K. (BDO Binder Hamlyn), Newcastle upon Tyne AF: Shipton J.M. (KPMG), Leicester AT: Short T.J. (Gibbons & Company), Maryport AF: Siddiqi F.K. (KPMG), London AF: Siddiqui M.I. (KPMG), London CS: Sinclair M.S. (Ernst & Young), London CS: Sisodia M. (Coopers & Lybrand), London AT: Sizer G.K. (Morgan Brown & Spofforth), Loughton BP: Slack I.D. (Arthur Andersen), Cambridge AT: Smart C.F. (Smith & Williamson), London CS: Smart P. (KPMG), Leeds AT: Smith B.J. (Touche Ross & Co.), London AT: Smith D.A. (McGurran Scholefield), Chislehurst BP: White F.C. (B. Fish & Partners), Loudwater CS: Whiteman M.L. (KPMG), Crawley CS: Whitmore-Payne J.M. (KPMG), Exeter BP: Whittall J. (Citmen Wells), London AT: Whitworth K.A. (Pannell Kerr Forster), Sheffield BP: Whysall S.J.S. (Coopers & Lybrand), London AT: Wilkinson P. (Straughan J.N. & Co), Washington AF: Williams D.J. (Moore Stephens), London BP: Williams G.J. (Coopers & Lybrand), London AT: Williams M.J. (Grant Thornton), London CS: Williamson P.R. (BDO Binder Hamlyn), London AT: Wilson J.J. (Clough & Company), Bradford BP: Wing T.S.N. (Touche Ross & Co.), London AF: Winterburn K.L. (Fred Sheard & Sons), Huddersfield CS: Withers M.A. (Ernst & Young), Birmingham CS: Wolfin N.E. (Coopers & Lybrand), London BP: Wong E.B. (Coopers & Lybrand), Uxbridge CS: Woodcock L.D.M. (Coopers & Lybrand), Liverpool AF: Woodgate M.L. (John Crook & Partners), London CS: Woodhouse D.T. (Arthur Andersen), London CS: Woods E.L. (Scrutton Bland), Ipswich AT: Woods M.J. (Ernst & Young), London CS: Woof G. (Joseph Miller & Co), Newcastle upon Tyne CS: Worthington J.M. (KPMG), Stoke-on-Trent BP: Worthington P.J. (Moore Stephens), London CS: Wright K.D. (Ernst & Young), Ipswich BP: Wright N.K. (Saffery Champness), London AT: Wright R.B. (Barnett & Turner), Mansfield BP: Wrightson I.G. (KPMG), Leeds AT: Wynniatt-Husey P. (KPMG), London AF.

Xenopoulou C. (Coopers & Lybrand), Nicosia CS.

Young A.H. (Touche Ross & Co.), London AT: Young P.D. (Clark Whitehill Josolyne), Leeds AT.

Zadanfarrokh F. (Clarkson Hyde), Sutton CS.

REFERRALS LIST SUBJECT CODES

AF = Auditing and Financial Reporting; BP = Business Planning and Evaluation; AT = Advanced Taxationn; CS = Case Study.

Disappointed with your Final Exam result?

Come and join us for a drink to discuss your strategy for success in July and collect a study plan and pre-course kit with our compliments.

LONDON:
6.15pm Tuesday 21 February
Faraday House,
48 Old Gloucester Street, Holborn
OR
6.15pm Wednesday 22 February
BPP House, 142/144 Uxbridge Road,
Shepherds Bush

REGIONS:
Similar evenings will also be held in our Birmingham, Bristol, Leeds and Manchester offices.

In the meantime, if you need advice or further information, call Lynda Bullimore (x210) or Malcolm Greenbaum (x228) on 0171-404 1444

Friday night: 10.00pm – 11.15pm
Saturday morning: 8.30am – 12.00am
Monday: 8.00am – 7.00pm

- No gimmicks
- No slogans
- Just sound and helpful advice

BPP
ICAEW COURSES

FINAL RESULTS

WHAT NOW?

Get back on track

Congratulations if you passed. If not the next few weeks are critical to your future success. To get a head start come to our "Back on Track" evenings, and receive our unique 'DIAGNOSTIC KIT' FREE. No obligation, just a sound way forward.

ATC's "Back on Track" evenings next Monday and Tuesday (Feb 20/21) 6.15pm 28 Farringdon Street, London EC4 or call your local centre.

FOR FURTHER INFORMATION OR INDIVIDUAL ADVICE CONTACT RICHARD SECTOR ON 0171 634 1000 TODAY OR RING YOUR NEAREST ATC CENTRE

Birmingham 0121 233 4045
Bristol 0117 9255266
Caer Rhun Hall 01492 650797
Cambridge 01223 414514
Crawley 01293 532536
Leeds 0113 2443050
Liverpool 0151 708 8852
London 0171 634 1000

ATC

Maidstone 01622 686460
Manchester 0161 236 9158
Milton Keynes 01234 750656
Norwich 01603 617638
Nottingham 0115 9419050
Southampton 01703 653365
Thames Valley 01344 778111

Why Europe has turned into a yoke

Britain has ceded too much to Brussels, says **Norman Lamont**

When does a state cease to be a sovereign state? A state might surrender much of its economic powers and yet have control over its defence and foreign policy.

If a state has surrendered much of its powers to make its own laws; much of its powers to determine its own taxation; much of its power to control immigration; and the right to control its own monetary policy, then the point has come when that state has ceased to be a sovereign state. It is difficult to identify the precise moment this happens when those who drive the process will not admit what is happening.

I can only give my view, as someone who has served in Government for 13 years, that that moment is now approaching. If we go much further, the Government of Britain will have more resemblance to the State of Delaware than to a sovereign independent government.

We are told "Don't be dogmatic", "Judge each issue on its merits." "Ask yourselves the question 'is this proposal going to further Britain's interests?'" The trouble is that it is not what we have done in the past. Instead we said "We musn't be isolated". "We must retain our influence." If we accepted the test "Does it further Britain's interests?" would we ever have signed up to the Common Fisheries Policy?

The truth is that many developments in Europe have occurred not because they serve any purpose, but simply because they satisfy some people's ideas of "building Europe".

Free trade in Europe is a good idea but the single market has been increasingly used by Brussels in a wholly bogus way to lever out far more power than was necessary to remove barriers to trade. In the name of the single market, Brussels tries to harmonise virtually every economic or social programme. We have already seen how our opt-out from the social chapter can be eroded by using the single market route.

Quite separately, from the Maastricht Treaty there is constant pressure from the Commission to harmonise tax regimes: excise duties, VAT, corporate taxes. Again this is not necessary for a single market. The United States is a large single market which has a number of different tax regimes, corporate and indirect. But that is not enough for the Brussels bureaucrats.

At least Britain can vote on these matters in the Council of Ministers. Britain has no control at all over the European Court of Justice. This body does not simply decide on the consistency of application of EU law in member states. It makes law. It has strengthened the status of EU law and thus weakened the status of member states' own law and it has extended the EU's ability to interfere in our affairs.

I therefore have a great deal of sympathy with those, like the Home Secretary, who in a recent speech expressed concern about the European Court of Justice. The court is one of the defining features of the EU. It is what makes it different from any other international organisation. Its supremacy over the member states and their legal systems is unique and represents a clear surrender of sovereignty.

The power of the Court stems solely from the treaties we have signed. In complaining about the Court, we are really complaining about the nature of the EU itself, and acknowledging that the treaties we have signed gave too much away. Curbing its power will mean revising those treaties. Those treaties have created institutions with their own life which have power over us.

Standing still on an escalator does not stop it. We need to get off the escalator altogether. The continuing momentum for European integration means that Britain will not be able to resist unless we are very determined to draw a clear and firm line.

The subsidiarity provisions of the Maastricht Treaty were meant to transfer powers back to national parliaments. That policy has totally failed. No powers of any significance have been repatriated to national governments. Instead the British people will go on being told "Don't worry, old boy. We're still winning the argument in Europe." That sounds less and less reassuring by the day.

> 'Standing still on an escalator does not stop it'

There are few Euro-sceptics amongst the leaders of the other European countries. The leaders of Europe have not hidden their aims from their people. They profess it openly and wish to inspire their people with their vision of it.

We have signed up to a Europe which has a parliament, a passport, citizenship, a flag, an anthem and wants to have a single currency, an army and a foreign policy. Who can doubt that the ambition of Europe's politicians is to create a United States of Europe with a federal government? It is strange that those who say that the nation state is out of date are those who are keenest to assume the trappings of a nation state for Europe.

Britain must make clear that it will not hand over any more of its rights to Europe. We should say "no" to a single currency, "no" to the future of political integration and "no" to further powers to the European Parliament and the European Commission.

We must recognise that we may not be able to stop other countries agreeing among themselves that they want closer political union. If that happens we will need special arrangements for Britain. Whether that means that Britain remains a full member of the European Union or the Economic Area is a secondary issue. What matters is restoring the right of the people of this country to say how Britain should be governed.

It has been said that the British Empire was created in a fit of absent-mindedness. Let no future historian write that Britain lost its independence in a fit of self delusion.

Beware the female thought police

The policies of women politicians are, by definition, unlikely to appeal to most women, **Janet Daley** argues

Clare Short, Labour's spokesperson on women's issues, has proposed that all Whitehall departments be equipped with feminist inquisitors to "monitor" the effect on women of public policy. Tory MPs have labelled them "sex spies", which makes the whole enterprise sound far more exciting than it really is. But perhaps that just reflects the prevailing preoccupations of Tory backbenchers. The new invigilators would actually be the sort of dreary equality surveillance officers familiar to anyone living under a Labour council. They would enforce anti-sexist guidelines like Maoist thought police and report on the performance of their department in any area which could be seen to affect the interests of women.

But what are the real interests of women and who is best suited to protecting them? Or, to put it another way, what are the interests of *real women* and who is in a position to understand them? It should not be that hard to find out. Women are not an arcane sect or an obscure minority group: being a woman is perfectly ordinary and mainstream. In fact being a woman is slightly more normal than being a man, since more than half the population is female.

Ah, say the spokespersons, that is just the point. Although women make up half the country, their concerns are not given an appropriate amount of attention by government. They are drastically under-represented in Parliament and in the Civil Service and so their needs are ignored by men who conceive and administer legislation in their own interests. The only remedy for this is to get far more women into public life.

All of the premises in this argument are tendentious and its conclusion is invalid. Nonetheless, it is accepted by all the major political parties, who have allowed themselves to be bullied into adopting these absurd assumptions uncritically. There is now considerable pressure to propel more women into political life — in the case of the Government, to elevate women to the Cabinet, whether or not they are sufficiently experienced or capable.

And the Labour Party has taken to insisting (or "recommending" as they put it at Walworth Road) that females — however alien to the local ethos — are adopted as candidates by constituency parties which would prefer to field men. And all of this patent unfairness and enforced prejudice is done in the name of an argument which does not hold water.

When exactly did we decide to accept the idea that for any section of society to be treated fairly, its representation in government must be in exact mathematical proportion to its numbers in the population? We always used to assume that in our system, everyone needed a *vote* — a say in electing the representative who was there to defend his or her interests.

Providing that every citizen has a right to elect or sack the person who legislates in his or her name, the purposes of democracy — of governing according to the will of the people — should be met. Any group which cannot organise effective pressure on its elected representative to get what it wants must ask itself how much of the popular will it actually represents.

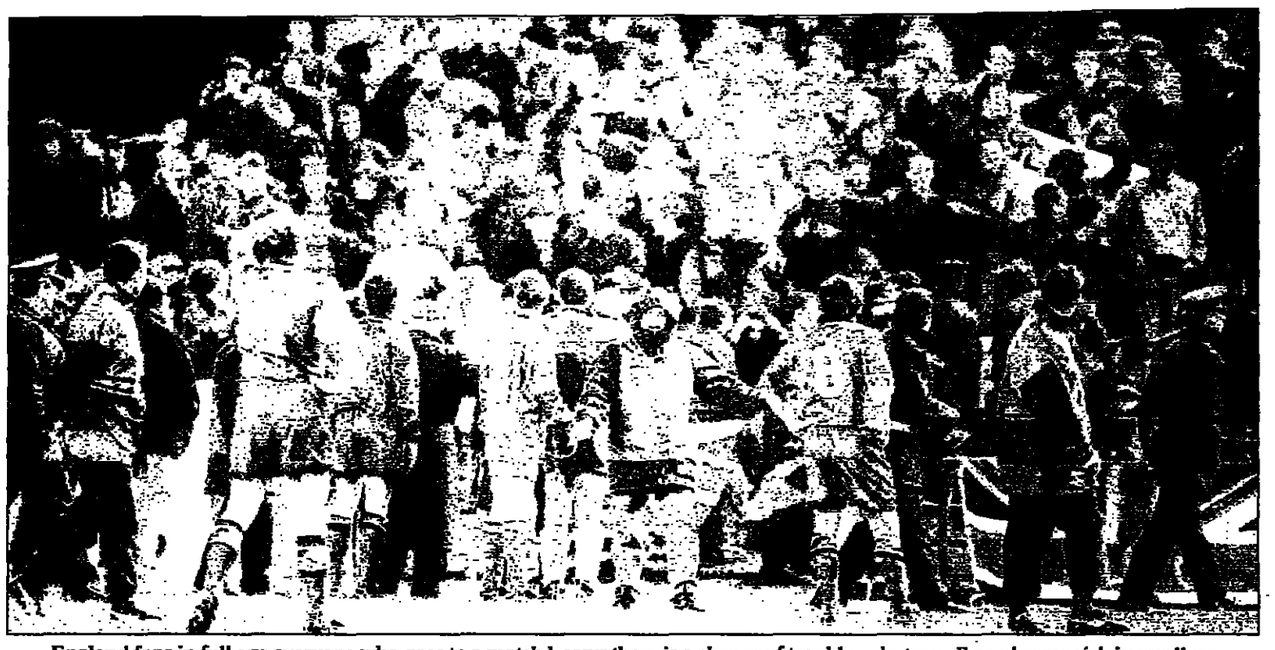
Perhaps even more basic than this is the fallacy that representatives who are like you in some significant respect — like skin colour, or genital plumbing — will necessarily be better able (or more likely) to represent your own interests. Did Clare Short herself feel that Margaret Thatcher was closer to understanding her own needs than is, say, Tony Blair? Do most of the feminist activists in the Labour Party feel that their views are shared more by Ann Widdecombe than by Jack Straw? Is a woman, simply by virtue of being female, more able to interpret the political desires of other women?

Let me propose the ultimate heresy: most women are not prepared to sacrifice their personal lives for professional advancement in the way that political careers demand. Thus, the sort of women who do make those sacrifices are, by definition, unlike most women. They are, if anything, more likely to misrepresent or misunderstand the conditions of ordinary female existence than men who are married to (or are at least the sons of) ordinary women.

Most real women, for example, want part-time work because it is compatible with the kind of domestic life they wish to maintain. But female Labour activists have fought to give part-time workers the same employment rights as full-time ones, which would mean that part-time employment would largely disappear. Thus do Labour women put the traditional trades union protectionism of their party above the needs of real women. Just as many female Tory MPs elevate their own prejudices above the desire of most women for progressive abortion laws. A woman politician will always be a politician first and a woman second. Which is precisely what will put her hopelessly out of touch with others of her sex.

Denying the gods of risk

Football violence is as old as the game and may even be part of its attraction



England fans in full cry: everyone who goes to a match knows there is a chance of trouble — but we all need some risk in our lives

In the good old days, the Irish police would have gone in to the Lansdowne Road terrace, dragged out the thugs, beaten them up, and the England-Ireland football match would have continued half an hour later. Not today. Instead we pay the thugs the honour they most crave. We call them political. We splash their faces across television. We summon political correspondents from their beds and ministers from their banquets. They all come running — at the beck and call of 50 hoodlums.

Within hours of the incident in Dublin on Wednesday night I counted no fewer than four ministers on both sides of the water plunging into the melée. An ashen British Home Secretary looked as if he was reacting to the outbreak of World War Three. He did not even deny a ludicrous BBC question implying that the incident was in some way his responsibility. I suppose if you go on television, you take responsibility ipso facto. Both John Major and Tony Blair offered the thugs their penny-worth of glory on the Thursday. I imagine a PhD thesis or two is already under way, not to mention an inquiry by a committee chaired by Gerald Kaufman. Then the BBC can screen the film of the book of the riot.

The only statesmanlike remarks this week came from the football officials, British and Irish. They said that these things happen in every football country; there was not a lot to do to stop it; it was sad the game had to be abandoned; the troublemakers were a minority; no, it should not affect next year's European championship finals in Britain. All that might alter that was if the media generated enough hysteria, which is what the media proceeded to do. We load the gang members with menace, publicise their names, disseminate their views and turn them into local heroes.

There is no way of eliminating the risk of trouble at football grounds. They are not churches. People go to the football grounds to honour the gods of risk: the risk of one's own team getting beaten is what gives exhilaration to victory. The thrill of a crowd in the mass includes the frisson of fear when it is disappointed. "Trouble at football match" is the oldest evening paper headline in the book, like "fight outside pub". Early football violence normally took the form of trying to kill the referee. In 1921 a Bradford ground had to be closed for its persistent violence. In the 1920s Arsenal and Spurs fans met in the streets of Highbury with knives and iron bars. Police batons charges on crowds were commonplace. One club took the view that a match should not be stopped unless the bottles being thrown were full rather than just empties. In the 1930s, pitch invasions and attacks on players and the police were often the subject of editorials even in *The Times*. As the existential philosopher Eric Cantona has wisely pointed out, if you tame English soccer you strip it of its essential red corpuscles. Every now and then things go too far. But to treat a few right-wing hooligans as if they were serial killers or a Colombian drug cartel is to lose all sense of proportion.

Simon Jenkins

Anybody who seriously believes that computers, identity cards, green ink, red dye and sniffer dogs will change all this has not studied "risk displacement theory". This states that most people need a certain amount of "risk" and will find it where they can. Every visit to a soccer game embraces an element of risk, inluding the danger of crowd trouble. Much has recently been made of "improvements" at English grounds to reduce disturbances. I am told that what has happened is that the disturbances have simply been transferred from the grounds to the streets and pubs outside, where they continue as before. The tribe will have its form of fun. I doubt whether local residents are delighted.

Next week the risk expert, John Adams of London University, comes up with another of his counter-intuitive squibs on this subject. Adams's original research was in the mundane field of seat belt and motorcycle helmet law. He questioned the figures that proved that seat belts and crash helmets reduced accidents. His answer was that they did not. They saved the lives of bad drivers. But by encouraging everyone to go faster and drive more wildly they killed more other road users, such as backseat passengers, pedestrians and cyclists. One test of this (which I recommend) is to get into a motorway fast lane at 75 mph and undo your seatbelt. You instantly feel unsafe and reduce your speed. Among countries that have compulsory seat belt laws, only Britain appears to have experienced a small decline in road deaths as a result, and that could be attributed to better road design. Drivers have compensated for the reduced risk of a crash by driving faster.

The classic instance of risk compensation was the miner's Davy safety lamp. The lamp cost more lives, because miners felt safer and went into more dangerous seams. Fatalities actually rose after the lamp's introduction. Adams's most recent work is on crash helmets. A number of American states have now repealed compulsory helmet laws. The effect has been startling. Fatalities associated with motorcycles have fallen faster (or risen slower) in states without helmet laws than in those that have retained them. The reason appears to be the obvious one: those who do not wear helmets ride more cautiously and have fewer crashes. (One solution to the dispatch rider menace in London would be to ban them from wearing helmets.)

Adams believes that we have inside us a "risk thermostat" which we turn up or down at certain times of the day or year. We would not dream of using a London restaurant declared unsafe by government sanitary inspectors, yet we guzzle bacteria by the million in a Greek island taverna or Moroccan souk. We install ventilated lobbies to every lavatory in Britain, for fear of nasty smells getting out. Yet we hire an unchecked car on the Costa del Sol, ski off-piste or go white-water rafting. We jaywalk, take a brandy too many and eat fat-laden desserts. We are not mad, just instinctively seeking to restore some of the danger to our lives that government inspectors have all but eradicated. Like a climber nearing the summit, we turn the risk thermostat recklessly to danger.

Needless to say, a new industry is appearing to tell us we can have our cake and eat it. We can have danger, and our money back if not satisfied. It is called negligence insurance. One of the more risky and therefore exhilarating leisure pursuits, I am told, is cross-country riding. Riding schools are now being sued by people who fall off, sued because a jump was the wrong height, sued because a horse was the wrong temperament. This is the merry road to hell.

What is becoming taboo is the concept of the accident. We want the ultimate thrill, the risk-free risk. We want to gamble that if we win, we win and if we lose, we find someone to blame and to sue. Thus I detected a yearning on Wednesday to find someone to blame for Lansdowne Road: the Irish police, the National Front, the football authorities, the Government, someone to be "liable". Having found a culprit, they must be punished, be it a minister or a football executive or a policeman. If nobody is available, then let us punish the other spectators by stopping the game, or all English fans by stopping them travelling in future, or football generally by abandoning the European championship. Talk about a nation of wimps.

The message I take from Lansdowne Road is, get the hooligans to pay for the damage and forget it. Those who go to football matches know they risk seeing grown men behave like hoodlums. I assume they calculate that the risk is worth the thrill. It beats me, but then I climb mountains.

Clause wars

DIARY

VIDEO WARS have broken out in Labour's ranks. Ken Loach, the film director and socialist has made a 10-minute video to counter Tony Blair's commitment to the abolition of Clause Four.

Loach is the director behind films such as *Cathy Come Home* and *Kes*. His latest effort, *Clause Four: the movie*, will have its premiere in Westminster next week. Its contents remain secret but the video will be shown on Tuesday at a press conference chaired by Alan Simpson, Labour MP for Nottingham South, one of the most vociferous opponents of Blair's plans to scrap Clause Four.

Simpson was not available for comment yesterday but his office described the video as a "short 10-minute riposte to the official party line". It is also a counterblast to 6,000 copies of a video distributed some weeks ago by Labour's headquarters at Walworth Road. Tony Blair and John Prescott argued in the official version that Clause Four, which commits the Labour Party to public ownership, should go.

Ken Livingstone, MP for Brent East, believes Loach's film will far outshine the Walworth road version. "It's going to be a lot less insulting to people's intelligence than the official party one on Clause Four. It's bound to be more interesting."

Loach has already threatened to resign his party membership if Clause Four is abandoned. Yesterday, one of his colleagues at Parallax Pictures described the movie as a contribution to a full and frank discussion. "Tony Blair is welcoming discussions about Clause Four. Perhaps he and the Labour Party would like to distribute the video."

● Jeremy Paxman wasn't quite his unflappable self on Thursday night at an Oxford Union debate. Students teased the bossy question master of University Challenge *by prefacing questions from the floor with "Your starter for ten". Paxman thanked his hosts for inviting him to speak: "An invitation I now somewhat regret."*

Rhubarb

THERE WAS dismay among regulars at the *What The Papers Say* awards luncheon at the Savoy yesterday. For the first time in nearly 40 years there was no Lancashire hotpot. Instead a curious concoction called Hindle Wakes was served up. It consisted of corned breast of Goosnargh chicken with an extraordinary rhubarb and basil stuffing wrapped in bacon, and was declared "disgusting" by a good many guests.

Even more disconcerting was the speech by the National Heritage Secretary Stephen Dorrell. Reading from a script clearly drafted by a civil servant in his department, he said "this morning" three times. It was actually after 2pm.

A statement in French issued yesterday by the European Commission would have delighted Eurosceptics. "The Georgian population, subject to extreme poverty since the collapse of the European Union..." said the announcement. It should have read the Soviet Union.

Trying again

AS ENGLAND and Wales step onto the hallowed turf at Cardiff Arms Park today, their Irish counterparts will be turning their minds to music. The Irish Rugby Football Union is searching for a new anthem for its team. The union's current anthem, *Soldier's Song*, is the national anthem of the Irish Republic even though its team is selected from Northern Ireland as well as the republic. This has caused disquiet given the current delicate political situation.

The Londonderry Air, better known as *Danny Boy*, has been rejected as a substitute and the union has approached Phil Coulter, composer of those memorable 1960s hits *Puppet on a String* and *Congratulations*. A spokesman refused to give details of Coulter's commission other than to say it should be "catchy and Irish" and that it should be ready for the World Cup series at the end of May".



On the scent

CANINE press hounds from Britain are covering the O.J. Simpson trial now that Kato, the Simpson family dog, has become a star witness.

Kato is a rare Japanese Akita, which looks like a wolf. The prosecution claims that he was barking manically on the night of the murders and that his behaviour could provide vital clues.

The Chicago-based *Dog World* has already sent a reporter and Simon Parsons, editor of the British magazine of the same name, has joined the hunt: "We are following the case now," he says.



Don Touhig: a Spumante victory

Asti socialists

CHAMPAGNE socialism clearly hasn't reached the Welsh valleys yet. Celebrating his Islwyn victory on Thursday, Labour's Don Touhig reached for a bottle of bubbly and cracked it open. He chose not champagne, surprisingly, but an inferior tipple: Asti Spumante (around £5 from supermarkets), the sweet fizzy wine from Italy.

Political observers believe Neil Kinnock, his predecessor at Islwyn, would have plumped for real champagne. Mary Spillane, an image consultant, suggests that Asti is a no-no. "Maybe he's trying to project a new image. A better alternative to Asti would have been Brecon Water. It's hard to remember the last time you met anyone who drank Asti Spumante."

P·H·S

POLITICAL UNION

Major is right to call for self-restraint over Europe

Rarely has Kenneth Clarke looked so lonely or exasperated as he did yesterday, seeking to deny allegations that a rift had opened between him and the Prime Minister over Europe. "We've run out of ways of making clear there aren't any divisions," the Chancellor of the Exchequer claimed, conveniently forgetting that on Thursday the Prime Minister resisted the temptation to "make clear" this alleged unity no fewer than three times.

When challenged then to give public backing to Mr Clarke's claim that a European single currency would pose no threat to the nation state, Mr Major repeatedly declined to do so. It later emerged that the Chancellor had been "consulted" by the Prime Minister over a letter to Gordon Brown, the shadow Chancellor, expressing their joint view that a single currency would indeed have constitutional implications. This claim marked a significant shift of ground since Mr Clarke's speech on the future of the EU to the European Movement last week, which drew a sharp distinction between monetary and political union. The Prime Minister's short speech to the Cabinet this week on the need for unity had evidently made its mark. Senior ministers seem to have resolved to keep their differences over Europe private — at least for now.

Mr Major's attempts to stamp his authority upon the Conservative Party have been repeated as often as they have been unsuccessful, especially over the the future of Europe. It will be difficult for a Chancellor who is an enthusiastic supporter of further European integration to remain silent on the supposed attractions of a single currency, an issue which is at the heart of his responsibilities. Nonetheless, there are good reasons for the Prime Minister's current strategy.

The first is that he appears to have clarified his own thinking on the EU in the last year. Mr Major came to office promising to put Britain "at the heart of Europe". For more than three years, he tended to take his lead on European questions from Douglas Hurd, the Foreign Secretary, rather than from the more sceptical members of the Cabinet. Since his speech in Leiden last September, however, a different emphasis has been apparent. In a television interview last month, he promised to resist any constitutional changes or attempts to impose a single currency at the forthcoming Inter-Governmental Conference. Ministers on the Euro-sceptic right have approved.

In making such a shift, the Prime Minister has moved closer to the prevailing view of Europe within the Conservative Party. The integrationist position supported by Mr Clarke has many influential champions within the party's elite, such as Michael Heseltine and Lord Howe. But Norman Lamont gave a more authentic account of Tory opinion in his Oxford speech yesterday. Britain's trade success and influence in the world is far less dependent upon EU membership than integrationists claim, the former Chancellor said. More radically, Mr Lamont argued that a moment of truth was now approaching for Britain when the nation must decide whether it wished to remain sovereign or "have more resemblance to the State of Delaware".

Mr Major would never use such bald language. But it is clear that he is beginning to perceive the imminence of this moment of truth. None of the options before him are free of hazard. If he allows his colleagues to speak their minds — and especially Mr Clarke — he risks irreparable party divisions. By demanding conformity to his own revised European policy, on the other hand, he may encourage defiance by senior members of the Government and ultimate humiliation. The latter course is far preferable, however. Better to demand Cabinet unity over a position which is likely to win support in the Tory party and among the electorate, than to allow integrationists and Euro-sceptics a degree of free rein which may easily descend into speculative anarchy. Mr Clarke stands rebuked; it remains to be seen how long he will keep the peace.

THE POUND IN YOUR POCKET

Britons worry too much about turmoil on the foreign exchanges

Over the years, the sterling crisis has become an enduring and treasured part of Britain's national heritage. We are all too liable to discern a "traditional sterling crisis" in every minor disturbance of the global foreign exchange market, such as the one that affected the pound, the dollar and the German mark this week.

Why Britain should feel so worried about the level of its national currency is not always clear. Despite the ravages of inflation since the 1960s, the pound has fared much better in the 20th century as a whole than other major currencies, apart from the dollar and Swiss franc. Yet we keep asking ourselves the same nagging question: if sterling falls against the mark or the dollar, does this mean that "pound in my pocket" is losing its value too?

When Harold Wilson told his television audience after the 1967 devaluation that "the pound in your pocket has not been devalued" he was ducking the truth. Ever since then, the people of Britain have associated falls in sterling with inflation, political crisis and falling living standards. The exchange-rate, however, is just a market price like any other. The impact of a devaluation depends entirely on the economic conditions and policies before and after it occurs.

When the pound fell sharply in 1981 and again in 1992, conditions were highly propitious and the effects of devaluation were almost entirely benign. Today, a further devaluation would be more problematic. Exporters and manufacturers are already operating near full capacity and are showing an unhealthy inclination to raise prices instead of expanding output.

A falling pound today might only encourage such inflationary behaviour, instead of supporting economic growth, as it did two years ago. For this reason, the Government and the Bank of England would be right to worry about a serious fall in the pound, and might even be justified in raising interest rates if this would help to support it. Fortunately, however, the recent fall in the pound has not been very serious — and if it became serious an increase in interest rates would probably be unhelpful, since the main domestic cause of the pound's weakness has been worry about the Tories' tenuous hold on power.

Like any other market price, the sterling exchange-rate is influenced by a host of factors, some of them completely unrelated to conditions within Britain. For example, the main reason for this week's fall against the mark was the financial panic in Mexico, which sent some investors scuttling out of North America to the supposed safe-haven of Germany. These flows are likely to be reversed in the near future, as investors take a more sober view of the Mexican crisis and recognise that the US dollar should, if anything, benefit from the outflow of footloose international money from Mexico and other risky emerging markets around the world. Germany, too, may look less attractive as the mark becomes over-valued and relations between German employers, trade unions, politicians and central bankers deteriorate.

Whether stability returns to the foreign exchanges next week, next month or the month after, the Treasury and the Bank would do well to stick to the abstinent new policy on sterling they have defined in the past two years. The exchange rate can never be ignored entirely, but a fall in the pound should only be resisted if it is clearly threatening to aggravate inflation. Even then, action to support the currency should only be undertaken if it is likely to work.

THE CONQUERING SARKEESE

A speck on the map wants to remain a speck

Were the Ealing studios not now dead, "Passport to Sark" would be a film to sow rapture in the heart of even the most despondent patriot. The itsy-bitsy Channel island David, with only 560 residents for the local *vingtenier* (or under-constable) to watch over, has voted to spurn the Maastricht treaty in an endearing gesture of defiance. The island spirit lives on in Sark.

Sark, fairer than aught in the world that the lit skies cover
Laughs inly behind her cliffs, and the seafarers mark
As a shrine where the sunlight serves, though the brown clowds hover,
Sark..

The plumpness of these lines by Swinburne may prove difficult to digest for those of meagre sentiment; but for the Sarkeese they bear a well-honed verity. The island is truly a shrine to values which were elsewhere on the verge of extinction even before the rude irruption into Europe of Maastricht. There is on Sark neither income tax nor bureaucrats; nor even — *mon dieu!* — motor cars.

The island's resistance to a prospective flood of new European regulations and directives evokes memories of Sybil Hathaway, the doughty Dame of Sark in the five wartime years of German occupation. "What was good enough for William the Conqueror," she is reported to have intoned to the German Commandant of the Channel Islands, "is good enough for the yeomen of my island". Sark was then, as it still remains, a feudal place. The German officers there, in awkward tribute to her grandness in that little place, clicked their heels to her on their visits to the *seigneurie*. The present Seigneur of Sark — the grandson of Dame Sybil — demands deference of a comparable order from the faceless Maastricht-men in Brussels. And why should he not?

Michael Beaumont, who used to be an aeronautical engineer in Bristol before his feudal engagements beckoned him to the island of his forebears, takes most seriously his trustee's role. Jacques Santer, the President of the European Commission, has never ventured to Sark. And few of the Sarkeese are thought ever to have visited Brussels. Sark may have neither metalled roads nor the National Health Service. It may even (as Philip Stokes, a Deputy of the People in the Sark Chief Pleas, wrote yesterday in the *The Times*) have no constitutional lawyers. Yet it does have a will to live in the manner of an island. What was good enough for William the Conqueror is still good enough for Sark.

LETTERS TO THE EDITOR

1 Pennington Street, London E1 9XN Telephone 0171-782 5000

Bombing civilians as a weapon of modern warfare

From Air Chief Marshal Sir Michael Graydon, Chief of the Air Staff

Sir, There is undoubtedly a serious debate to be had about the place of offensive air power in modern warfare. Sadly Simon Jenkins ("Ban airborne terrorism", February 15) has missed the opportunity to contribute to this.

With the benefit of hindsight, few airmen would dispute the concerns raised over the timing and the need for the bombing raids on Dresden in February 1945, though this is to presume the luxury of freedom from the still acute pressures at the time to secure victory and with it a minimum of additional casualties.

No serious military analyst, however, would deny the enormous contribution made by offensive air power in World War II to accelerating the defeat of an abhorrent regime. This was true particularly in the attrition of ground forces (as in the Falaise pocket in 1944) but also in the destruction of strategic targets such as U-boat pens. That targets were not always well chosen and that disproportionate civilian casualties sometimes resulted does not discredit air power per se.

Nor is air power fundamentally different from other arms of warfare in this respect. The value of submarines to a country's defence is not disproved because of their indiscriminate use against merchantmen and cruise liners. And the casualties inflicted by mortar, artillery or tank in Leningrad during World War II, or Grozny more recently, are no less horrific than the destruction wrought by allied air forces over the Rhine some 50 years ago. Indeed it is of note that the appalling civilian casualties in Bosnia have occurred when the air forces of Nato have almost entirely excluded Bosnian-Serb offensive aircraft.

But the analysis is more fatally flawed. The days are gone when bombing was inevitably somewhat haphazard. Technology now offers a level of precision that allows minimal collateral damage. This, contrary to Mr Jenkins's assertion, was the position in the Gulf conflict in 1991. Such evidence as Iraq has made available points to mercifully few civilian casualties and the most heavily publicised of those appear to have been caused by a cynical decision to collocate an air raid shelter with a military command centre.

In the wrong hands any weapon can bring a mindless result — even the pen.

Yours faithfully,
MICHAEL GRAYDON,
Ministry of Defence,
Main Building, Whitehall, SW1.
February 16.

From Mr Bruce Kent

Sir, Simon Jenkins has raised pressing questions about war, law and morality. Over fifty years ago they were raised by Professor A. L. Goodhart, Oxford Professor of Jurisprudence, in a 1940 pamphlet entitled "What Acts of War are Justifiable?" Copies were issued to the RAF.

In it he stressed that the separation of armies and peaceful inhabitants into two distinct classes is perhaps the greatest triumph of international law. He concluded his essay: "It is to re-establish [the laws of war] in a world threatened with barbarism that this war is being fought."

Then followed Coventry, Dresden and Hiroshima and in a direct line Bosnia and Chechenia.

Is it not time for the establishment, as part of the International Court of Justice, of a permanent court with criminal jurisdiction and the right to apply the laws of war to states as well as to individuals?

Yours faithfully,
BRUCE KENT
(Vice-President),
Campaign for Nuclear Disarmament,
162 Holloway Road, N7.
February 15.

From Lord Denman

Sir, Many of us who served in and survived the 1939-45 conflict will be grateful to the Bishop of Coventry for the wise sentiments expressed in his article (February 14) and for the words he chose to use in Dresden the previous day.

The end of hostilities in 1945 will be marked in many ways in the weeks ahead. May I ask the Bishop and those chosen to make public statements not to forget other non-combatants who lost their lives in the tragedy, especially the 30,000 in London's Blitz and the 200,000 in the battle for Manila. There are many, especially Filipinos, with us today who will appreciate our concern for their losses of 50 years ago.

Yours faithfully,
DENMAN,
House of Lords.
February 15.

From Mr W. B. H. Ashton

Sir, I have watched with interest and disbelief the way in which some politicians and media have skated around the morality of the bombing of Dresden.

Of course it was a crime. Of course we should apologise. The horrors carried out by the Nazis in no way justify our own appalling actions at that time.

Yours sincerely,
W. B. H. ASHTON,
20 Laleham Road,
Shepperton, Middlesex.

From Mr David Ellen

Sir, Will there be a service commemorating the thousands of civilians killed by Hitler's V1s and V2s in 1944-45?

Yours faithfully,
DAVID ELLEN,
126 Newstead Avenue,
Orpington, Kent.
February 15.

Archbishop's plea on tax benefits for married couples

From Mrs Frances Savin

Sir, The Archbishop of York is right to draw attention to the progressive worsening of fiscal support for the conventionally married (report, February 14).

This is of particular concern to single-earning families with children. Generally those mothers who choose to remain in the home with their children, although under constant pressure to return to paid work, suffer considerable financial sacrifice. They lose their salary and consequently their personal tax allowance.

Our organisation advocates the transferability of the personal allowance to the earning partner. This would help all conventional single-income families, and it would help to alleviate the effects of the poverty/marriage trap.

Janet Daley, in her succinctly hard-hitting article of January 5, told us that a married father of two children earning £160 pw keeps £33 less than a single mother who earns £80. Why should she marry?

Your report quotes remarks by Denise Knowles, of Relate, the former Marriage Guidance Council, about love and relationships. There's nothing wrong with that: but something resembling equality in tax treatment would also help.

Yours faithfully,
FRANCES SAVIN (Chairman),
Full Time Mothers,
PO Box 186, London SW3 5RF.

From the Director of Family & Youth Concern

Sir, I welcome the Archbishop's call for greater recognition within the fiscal system of the married state, upon which family stability and thus the future of our society crucially depend.

This could be achieved either by restoring the married couple's allowance to its full value and then indexing it along with personal allowances or by raising personal allowances to absorb it and then permitting one partner in the marriage to transfer any unused part of his/her personal allowance to the other.

The latter measure was advocated in the Government's Green Paper of 1986, *The Reform of Personal Taxation*, which recognised that at different times and for different reasons one partner to a marriage may be dependent on the other.

Yours sincerely,
VALERIE RICHES, Director,
Family & Youth Concern,
322 Woodstock Road, Oxford.
February 16.

From Mr Gary Simister

Sir, Perhaps the Archbishop of York would spare a charitable thought for the vast numbers of single people in the UK, when he proposes tax breaks for traditionally married couples. As a single person I already pay tax to support traditional families who bear children and claim child benefit, together with the vast resources needed for their educational and, if necessary, social security needs.

Perhaps the Archbishop should concentrate on the moral responsibilities of marriage and leave taxation policy to the experts at HM Treasury.

Yours sincerely,
GARY SIMISTER,
132 Narbonne Avenue, SW4.
February 14.

From Mrs J. H. Millar

Sir, I am delighted that the Church, in the person of Dr Habgood has, *at last*, come forward to support the principle that married couples should pay less tax than two single people living together. The whole fabric of a stable society should be built on the unity of the home of a married couple. It is just not good enough for an unmarried couple to bring children into the world without the responsibility of a serious commitment beforehand.

I am, Sir, your obedient servant,
JOANNA MILLAR,
7 Avenue de Grande Bretagne,
Monte Carlo.

From Mr Richard Clements

Sir, I agree with Denise Knowles, of Relate, that a marriage is the responsibility of the couple, not the Government. However, the Archbishop may yet have a point.

If the Treasury claims that it is interested in the producing of a fair tax system it may wish to note that when I married a student last April, and gained a married man's allowance, my wife, in gaining married status, simultaneously lost 12 per cent of her grant.

The economics of marriage under these circumstances is not sound. Unwittingly perhaps, the Chancellor and Secretary of State for Education have created a fiscal anomaly that imposes a penalty on devotion and commitment.

Fortunately, I am sufficiently advantaged not to have let the Government affect my dreams. On St Valentine's day may I proudly boast that I married for love rather than money and that should the Chancellor wish to test my commitment with a levy on love I would happily pay.

Yours faithfully,
RICHARD CLEMENTS,
6 Acorn Lodge, 21 Pulready Road, E10.
February 14.

Weekend Money letters, page 39

Opera row

From the General Director, English National Opera

Sir, I construe Melvyn Bragg's article of February 10, "Stop sniping at the Coliseum", rather differently from *Dennis Stevenson and his Lyric Theatre Review* colleagues [letters, February 15, 17; leading article, February 17]. I would have thought that in saying the team "appears to be fixing it so that ENO is ... undervalued", Melvyn was describing the likely effect of the publication of the review rather than any intention to damage ENO.

I can vouch for the deep concern both within the company and among our many supporters over lines in the review such as "a reduced role for ENO". Melvyn is only one of many who have come forward since the review was published to proclaim that they regard the people's opera house as an irreplaceable and essential part of British artistic life.

I respect the talents of the review team and am delighted that they make their support of ENO so clear in their letter — clearer than in their document. If last Friday's article has given a cue for this declaration, then it is anything but damaging to ENO.

Yours sincerely,
DENNIS MARKS,
General Director,
English National Opera,
London Coliseum,
St Martin's Lane, WC2.
February 15.

School merger

From Mrs Susannah Chapman

Sir, As the Headmistress of Charters Ancaster School, when the Girls Public Day School Trust took it over in 1988, I write to express my distress at the recent turn of events (report, February 13).

I can understand the advantages of a merger of Charters Ancaster School with Battle Abbey; the increased numbers make a stronger more viable school. I cannot understand why the GPDST can organise such a merger without transferring all the assets it acquired, when it took over the running of the school in 1988, to the new school.

Knowing the excellent reputation of the GPDST, the governing body in 1988 had no hesitation in accepting the transfer of Charters Ancaster to the trust. At that time the school was cash rich, with probably over a million pounds of surplus funds, since it had just completed a successful merger and sold one school site for building.

Seven years later, the trust appears to be discarding its liabilities — staff and pupils — while retaining the school's assets — land and buildings. Is this fair? It makes me think of a foster mother, who finds she has taken on responsibility for a child she cannot really cope with, so she passes her on to someone else, but keeps her clothes and belongings.

Yours faithfully,
SUSANNAH CHAPMAN
(Headmistress of Charters Ancaster School, 1985-89),
Dove House, Sutton, Suffolk.
February 13.

Must try harder

From Mrs Joyce Ransford

Sir, Seventy years ago I did another girl's science homework for her as well as my own (letters, February 9, 13). Hers had higher marks than mine.

It's being unable to complain that makes it so irksome.

Yours sincerely,
JOYCE RANSFORD,
Hillside House, Little Rissington,
Nr Bourton-on-the-Water,
Gloucestershire.

Lottery winnings

From Mr Andrew Bradford

Sir, The last time my wife won anything (letter, February 15) it was a £50 Premium Bond prize. She promptly spent £500 of her winnings.

The prospect of her winning the National Lottery jackpot fills me with dread.

Yours sincerely,
ANDREW BRADFORD,
Kincardine, Kincardine O'Neil,
Aboyne, Aberdeenshire.
February 15.

Rival discoverers of the Nile source

From Mr Guy H. Yeoman, FRGS

Sir, You report (February 11) that the Friends of Hyde Park and Kensington Gardens are to dedicate a plaque on the memorial to John Hanning Speke acknowledging him as one of several claimants to the discovery of the source of the Nile. I fear their proposed wording will only add to the confusion.

After their discovery of Lake Tanganyika in 1858, while at Kazeh (modern Tabora) on their return journey, Richard Burton was pressed by Speke to accompany him on a visit to the rumoured great *nyanza* to the north. Burton refused, but agreed that Speke should go ("to get rid of him", in his subsequent snide words). When Speke returned announcing his discovery, he again pressed Burton to join him on a second visit. Burton contemptuously refused, thereby renouncing any right to association in the discovery, leaving it to James Grant to accompany Speke on his second, successful, expedition.

Speke reached England before Burton and ungraciously broke his promise not to address the Royal Geographical Society in the latter's absence. But it is absurd to say he did so "without emphasising too strongly that he had been a member of Burton's expedition". His audience knew perfectly well that it had been a RGS-sponsored expedition and Speke made it clear that Burton was his leader.

Burton in due course fatally compounded his mistake in not visiting the lake by obsessively promoting his Tanganyika as the Nile source. It was left to Stanley in 1875, by his masterly circumnavigation of Lake Victoria, to prove Speke right. In fact, Burton never set foot within the central African basin of the Nile, while Grant scarcely saw the lake and never visited the source.

If the Friends will go to Mwanza on the south shore of the lake, or to the Ripon Falls at the north, they will find plaques that unequivocally credit Speke, without mentioning Burton. The date on any new plaque should of course be 1858 — not 1857 as in your report.

Yours faithfully,
GUY YEOMAN,
Crowden Lea,
Upper Booth, Edale, Derbyshire.
February 11.

From Mr Patrick Talbot

Sir, Speke and Grant had already walked the huge distance from the coast around the west side of Lake Victoria before they found the Nile's source. *Jubilant and exhausted they* made the journey down river to Cairo as far as possible by boat, not on foot, as your report suggested.

The full cable sent by the party in 1863, gives its exact location upstream of Khartoum, on the White Nile: "Inform Sir Roderick Murchison that all is well, that we are in latitude 14°30' upon the Nile, and that the Nile is settled" (quoted in *The White Nile* by Alan Moorehead (1960)).

Yours faithfully,
PATRICK TALBOT,
Hampton School,
Geography Department,
Hanworth Road,
Hampton, Middlesex.

From Mr M. S. Taylor

Sir, John Hanning Speke's companion and "rival" Sir Richard Burton is buried in a most unusual tomb in the churchyard of St Mary Magdalene's Church in Mortlake. Unfortunately the large stone tent-like canopy which forms the tomb is decaying through neglect.

Might some of the attention being given to Speke be shared with Burton, without whom Speke's explorations might have been less successful?

Yours faithfully,
M. S. TAYLOR,
18a Warwick Road, W5.
February 13.

Football hooligans

From the Deputy Chairman of the Conservative Party

Sir, The fact that those who plan premeditated football violence have to go abroad for their activities strengthens, rather than weakens, the arguments for holding the European Championships in this country in 1996 [reports, February 16, 17; letters, February 17].

Recent experience suggests that British police and football authorities have a strong grasp of the problem of travelling football thugs — one can only imagine how much worse the problem might become without passport controls.

Yours faithfully,
MICHAEL DOBBS,
Deputy Chairman,
Conservative and Unionist Party,
32 Smith Square, SW1.
February 16.

Border-crossing

From Mr Richard Vivian

Sir, Should we now be referring to the new President of the European Commission as Jacques Sans Frontières?

Yours faithfully,
RICHARD VIVIAN,
Flat 3, 37 Dafforne Road, SW17.

Letters for publication may be faxed to 0171-782 5046.

COURT CIRCULAR

BUCKINGHAM PALACE
February 17: The Duke of Edinburgh today visited West Yorkshire and was received by Mr David Fearnley (Vice Lord-Lieutenant).

His Royal Highness visited the Leeds Market Buildings: the Minsthorpe High School and Community College, Pontefract: Dean Clough, Halifax: and Farnell Electronics, Leeds. Brigadier Miles Hunt-Davis was in attendance.

By Command of The Queen, the Earl of Lindsay (Lord in Waiting) was present at Heathrow Airport, London, this morning upon the Departure of The Chairman of the Parliament, Head of State of the Republic of Georgia and Mrs Shevardnadze and bade farewell to His Excellency and Mrs Shevardnadze on behalf of Her Majesty.

Royal engagements

Today
Prince Edward will attend the Rugby Football Union match between Wales and England at Cardiff Arms Park at 12.30.

Tomorrow
Prince Edward, as Chairman of The Duke of Edinburgh's Award Special Projects Group, will attend the Premier Collections exhibition at the NEC, Birmingham, at 12.30; and, as Chairman of The Duke of Edinburgh's Award Special Projects Group, will attend a dinner at the National Motorcycle Museum, Coventry Road, Solihull, at 7.30.

Mountbatten Festival of Music 1995

Lieutenant General Sir Robert Ross, KCB, OBE, Commandant General Royal Marines, was the host at the Mountbatten Festival of Music, given by the Massed Bands of HM Royal Marines in the Royal Albert Hall on February 15, 16 and 17, 1995. The principal guests were: King Harald V of Norway, GCVO, Honorary Colonel Royal Marines, Countess Mountbatten of Burma, CBE, and Admiral of the Fleet The Lord Lewin, KG, GCB, LVO, DSC, Life Colonel Commandant Royal Marines.

Memorial service

Miss Margaret Bowden
A memorial service for Miss Margaret Bowden, a former Headmistess of Francis Holland School, London, was held yesterday at St Mary's, Bourne Street. The Rev William Scott, school chaplain, officiated and Helen Lovett-Turner and Lisa Reuben, headgirls, said prayers. Mr George Hilton, nephew, and Mrs Jennifer Anderson, Headmistress of Francis Holland School, read the lessons.

Miss Rhoda Colvile, Ms Marty Cruickshank, Mrs Jane Fearnley-Whittingstall, Ms Clare Ford-Wille and Miss Prudence Scrivener paid tribute.

The School Choir sang the first performance of Mr Glynn Jenkins's *Qui meditabitur in lege Domini* accompanied by Mr Jenkins, organ.

Kathleen Tynan

A memorial service for Kathleen Tynan will be held on February 27, at 3.30pm at St Pauls Church, Covent Garden, Bedford Street.



STEWART GOLDSTEIN

Sir Angus Stirling, left, chairman of the National Trust, and Andrew Buxton, chairman of Barclays Bank, help children from Rams Episcopal Primary School, Hackney, east London, to make costumes for the centenary year production of the Young National Trust Theatre, which the bank is sponsoring for the seventh year

Dinners

HM Government
Sir Hector Monro, Minister for Agriculture and the Environment at the Scottish Office, and Lady Monro were the hosts at a dinner given by Her Majesty's Government last night at Bute House, Edinburgh, for Scottish agricultural editors and correspondents.

Royal College of Radiologists
Sir Christopher Paine, President of the Royal College of Radiologists, and Lady Paine were the hosts last night at a dinner held at 38 Portland Place.

Appointments

Mr Chris Green to be Chief Executive of English Heritage from March 1. He succeeds Miss Jennifer Page who is to be Chief Executive of the Millennium Commission.

Mr John Fraser Crocker to be a Circuit Judge, assigned to the South Eastern Circuit.

District Judge Rubery to be a Circuit Judge, assigned to the Midland and Oxford Circuit.

Professor Barry Cunliffe and Professor Wendy Davies to be Governors of the Museum of London.

Mr John Tusa and Mr Henry Davis to be vice-chairmen of the London International String Quartet Competition.

Weekend birthdays

The Duke of York celebrates his 35th birthday tomorrow.

Today
Mr Rob Andrew, rugby player, 32; Mr M. Argent, Chief Constable, North Wales, 50; Mr Michael Buerk, broadcaster, 49; Miss Phyllis Calvert, actress, 80; Mr José Maria Canizares, golfer, 48; Miss Jean E. Cooke, painter, 68; Miss Sinead Cusack, actress, 47; Mr Roy Dean, diplomat, 68; Mr Phillip DeFreitas, cricketer, 29; Mr Len Deighton, author, 66; Lieutenant-General Sir Donald Dunstan, 72; Professor E.G. Edwards, former Vice-Chancellor, Bradford University, 81; Mr Milos Forman, film director, 63; Sir Charles Frossard, former Bailiff of Guernsey, 73; Sir Eric Gairy, former Prime Minister of Grenada, 73; Mr Graeme Garden, actor and comedian, 52; Miss Tessa Hilton, editor, *Sunday Mirror*, 44; Dr J.C. Houston, former Dean, United Medical and Dental Schools, Guy's and St Thomas's Hospital, 78.

Mr Colin Jackson, athlete, 28; Sir Peter Laurence, diplomat, 82; Miss Prue Leith, cookery writer and caterer, 55; Sir Michael Lickiss, accountant, 61; Mr Peter Luff, MP, 40; Professor William McKane, former Principal, St Mary's College, St Andrews University, 74; Sir Arthur Norman, former chairman, World Wide Fund for Nature, UK, 78; Mr Swraj Paul, company chairman, 64; Mr Bobby Robson, former manager, England Football team, 62; Miss Cybill Shepherd, actress, 45; Mr Ned Sherrin, producer, director and writer, 64; Sir Max Williams, solicitor, 69; Lieutenant-General Sir John Wilsey, 56.

Tomorrow
Mr Peter Baldwin, chief executive, Radio Authority, 68; Sir John Collyear, engineer, 68; the Rev Dr G. Henton Davies, Principal Emeritus, Regent's Park College, Oxford, 89; Mr Peter du Sautoy, publisher, 83; Sir Nicholas Fenn, diplomat, 59; Lord Forbes, 77; Mr John Freeman, former MP, diplomat and chairman, London Weekend Television, 80; . Lord Henniker, 79; the Right Rev R.S. Hook, former Bishop of Bradford, 78; Miss Hana Mandlikova, tennis player, 33; Professor Bernard Meadows, sculptor, 80; Mr Nigel Nicholls, Clerk of the Privy Council, 57.

Sir Daniel Pettit, former chairman, National Freight Corporation, 80; Mrs Erin Pizzey, author and founder of first shelter for battered wives, 56; Mr Smokey Robinson, singer, 55; Mr Colin Sharman, UK senior partner, KPMG, 52; Miss Gwen Taylor, actress, 56; Mr Brian Tesler, former deputy chairman, LWT (Holdings), 66.

Scottish Episcopal Church

Appointments
Diocese of Glasgow and Galloway

The Rev Kenneth Macaulay has ben granted a warrant to officiate in the diocese from February 1.

The Rev Dean J.B. Fostekew, former Curate at Boyne Hill (Oxford), to be Priest-in-Charge in Annan and Lockerbie from April 1.

The Rev Roger Cutler, a former Naval Chaplain, to be for one year an Honorary Assistant Priest with permission to officiate at All Saint's, Challoch.

Vincent James Perricone, a former Catholic Priest, has been received into the Scottish Episcopal Church and granted a warrant attached to St Mary's Cathedral.

The Rev David Doveton, lecturer at the College of Transfiguration, Grahamstown, South Africa, has permission to officiate in the diocese for one year while studying at Glasgow University.

The Rev Canon Gavin White, previously NSM at St Margaret's, Newlands, has permission to officiate in the diocese.

The Rev Jill Locock has permission to officiate at St Augustine's, Dumbarton, until June 23.

The Rev Donald Reid, former Rector at St John's, Baillieston, with St Serf's, Shettleston, has begun work as Anglican Chaplain to Glasgow University and is attached to St Mary's Cathedral.

Forthcoming marriages

Dr J.J.S. Ambler and Dr L.C. Edmunds
The engagement is announced between Jonathan, son of Dr and Mrs J. Ambler, of Moorgreen, Nottingham, and Lucy, youngest daughter of Mr and Mrs P.J.C. Edmunds, of Woking, Surrey.

Mr R.J.A. Belle-Fortune and Miss R.F.M. Wymbs
The engagement is announced between Roger, youngest son of Mr and Mrs A.T. Fortune, of Enfield, Middlesex, and Ruth, youngest daughter of Mr and Mrs P.V. Wymbs, of Clapham, London.

Mr M.D. Biddle and Miss H.I. Addison
The engagement is announced between Matthew David, son of Mr and Mrs Norman Biddle, of Abbots Leigh, Bristol, and Heather Isabella, elder daughter of Mr and Mrs Douglas Addison, of Shortlands, Kent.

Mr R.N. Blackburn and Miss L.A. Williamson
The engagement is announced between Richard, only son of Dr and Mrs Alan Blackburn, of Coulby Newham, Cleveland, and Lindsay, daughter of Mr and Mrs Rodney Williamson, of Fleet, Hampshire.

Mr G.W. Blümmers and Miss J.A. Isbister
The engagement is announced between Gerhard Werner, son of Mrs Modesta Blümmers and the late Mr Gerhard Blümmers, of Singapore, and Jane Alexandra, daughter of Mr and Mrs J.F. St Clair Isbister, of Stirling.

Mr N.E. Foster and Miss J.M. Abbott
The engagement is announced between Neil, son of Squadron Leader and Mrs J.E. Foster, of Stamford, Lincolnshire, and Juliet, daughter of Dr and Mrs B.W. Abbott, of Stafford, Staffordshire.

M C. Marlin and Miss R. Sutton
The engagement is announced between Rachel, daughter of Dr and Mrs George Sutton, of Cobham, Surrey, and Christian, son of M and Mme Pierre Marlin, of Charnay-lès-Mâcon, France.

Mr S.C. Partridge and Miss H.R. Barnes
The engagement is announced between Simon, son of Mr and Mrs C.J. Partridge, of Fleet, Hampshire, and Helena, younger daughter of Dr and Mrs P.K. Barnes, of East Sheen, London.

Mr R.E. Weeks and Miss C.I. Gilmore
The engagement is announced between Ronnie, son of the late Mr Peter Weeks and of Mrs Weeks, of Hindhead, Surrey, and Irene, daughter of Mr and Mrs William Gilmore, of Barassie, Ayrshire.

Mr J. Archard and Miss E. Mackay
The engagement is announced between Julian, younger son of Mr and Mrs David Archard, of Painswick, Gloucestershire, and Emma, elder daughter of Commander S.V. Mackay, RN, and Mrs S.L. Mackay, of Chantilly, France.

Mr A.W.P. Cooper and Miss S.J. McDonald
The engagement is announced between Alastair, elder son of Mr and Mrs Peter Cooper, of Burnham Market, Norfolk, and Susanne, younger daughter of Mr and Mrs John McDonald, of Co Kildare, Ireland.

Mr E.C. de Waal and Miss E.H.L. Cox
The engagement is announced between Edward, elder son of Sir Henry and Lady de Waal, of London, SW1, and Emma, daughter of the late Mr Graham Cox and of Mrs Sarah Cox, of Kingswood, Surrey.

Mr S.J. Hipwell and Miss K.J.F. Anderson
The engagement is announced between Simon, son of Mr and Mrs Michael Hipwell, of Affpuddle, Dorset, and Katharine, elder daughter of Mr and Mrs Christopher Anderson, of Rotherwick, Hampshire.

Mr N.P. Langford-Holt and Señorita B. Gala Gutierrez
The engagement is announced between Paget, son of the late Sir John Langford-Holt and of Mrs John Pawle, of Widford, Hertfordshire, and Belén, younger daughter of Don Juan Gala de la Vega and Doña Pilar Gutierrez de la Cuesta, of Madrid, Spain.

Mr A.P. Noble and Miss V.P.S. Mustoe
The engagement is announced between Andrew Philip, only son of Mr and Mrs Philip Noble, of Cambridge, and Virginia Patra Susan, younger daughter of Mr and Mrs Nigel John Lake Mustoe, of Thurleigh, Bedfordshire.

Mr S. Petherick and Miss A. Olivier Wright
The engagement is announced between Simon, son of Mr and Mrs Timothy Petherick, of Plymouth, Devon, and Annabel, daughter of the late Mr and Mrs Victor James Wright, of Isleworth, Middlesex.

Mr P.A. Worthington and Miss R.J. Wilson
The engagement is announced between Paul, younger son of Dr Guy Worthington, of Hutton Buscell, Scarborough, and Mrs Eileen Rose, of Filey, and Becky, younger daughter of Mr and Mrs Graham Wilson, of Dorridge, Solihull.

Anniversaries

Today
BIRTHS: Queen Mary I, reigned 1553-58, Greenwich, 1516; Robert Henry, historian, St Ninian's, Stirlingshire, 1718; Count Alessandro Volta, physicist, Como, Italy, 1743; Henry Martyn, missionary, Truro, 1781; Marshall Hall, physician, Basford, Nottinghamshire, 1790; George Peabody, American philanthropist, South Danvers, Massachusetts, 1795; Ramakrishna, Hindu mystic, Hooghly, Bengal, 1836; Ernst Mach, physicist, Chirlitz-Turas, Austria, 1838; Sholem Aleichem (Solomon Rabinowitz), Yiddish and Hebrew writer, Ukraine, 1859; Tom Walls, actor-producer, Kingsthorpe, Northamptonshire, 1883; Andrés Segovia, guitarist, Linares, Spain, 1894; André Breton, poet and critic, pioneer of Surrealism, Tinchebray, France, 1896; Enzo Ferrari, racing car manufacturer, Modena, 1898.

DEATHS: Cornelius Agrippa von Nettesheim, physician and theologian, Grenoble, 1535; Martin Luther, Protestant reformer, Eisleben, Germany, 1546; Michelangelo Buonarroti, sculptor, painter and poet, Rome, 1564; James Corbett (Gentleman Jim), World heavyweight boxing champion 1892-97, New York, 1933; Robert Oppenheimer, physicist and pioneer of the atom bomb, Princeton, New Jersey, 1967; Luigi Dallapiccola, composer, Florence, 1975.

John Bunyan's *Pilgrim's Progress* was published, 1678.

A direct telegraph link was established between Britain and New Zealand, 1876.

The planet Pluto was discovered by Clyde Tombaugh at Lowell Observatory, America, 1930.

Tomorrow
BIRTHS: Nicolaus Copernicus, astronomer, Thorun, Poland, 1473; David Garrick, actor-manager, Hereford, 1717; Luigi Boccherini, composer, Lucca, Italy, 1743; Sir William Fairbairn, engineer, Kelso, 1789; Sir Roderic Murchison, geologist, Tarradale, Highland, 1792; Adelina Patti, Baroness Cederstron, soprano, Madrid, 1843; Svante Arrehenius, chemist, Nobel laureate 1903, Uppsala, Sweden, 1859; Sven Hedin, Asian explorer, Stockholm, 1865; Alvaro Obregón, revolutionary President of Mexico 1920-24 and 1928, Alamos, Mexico, 1880; Jimmy Durante, actor and comedian, New York City, 1893; Sir Cedric Hardwicke, actor, Lye, Worcestershire, 1893; Merle Oberon, actress, Bombay, 1911; Carson McCullers, novelist, Columbus, Georgia, 1917; Lee Marvin, actor, New York, 1924.

DEATHS: Elizabeth Carter, poet, Deal, Kent, 1806; Georg Büchner, dramatist, Zurich, 1837; Bernard Barton, poet, Woodbridge, Suffolk, 1849; Blondin (Jean-François Gravelet), acrobat and tightrope walker, London, 1897; Ernst Mach, physicist, Haar, Germany, 1916; André Gide, writer, Nobel laureate 1947, Paris, 1951; Knut Hamsun, novelist, Nobel laureate 1920, Grimstad, Norway, 1952; John Grierson, documentary film maker, Bath, 1972.

Napoleon Bonaparte established himself as the First Consul after overthrowing the French Government, 1800.

Bread riots took place in Liverpool, 1855.

The Women's Institute was founded by Mrs Hoodless in Ontario, Canada, 1897. It was introduced to Britain during World War I.

Independence for Cyprus was guaranteed by an agreement signed in London by Britain, Turkey and Greece, 1959.

Church services tomorrow

Eighth Sunday before Easter

ABERDEEN CATHEDRAL: 8 HC; 10.15 S Euch, Sumsion in F. The Provost: 6.30 Choral E, Second Service (Byrd). The Provost.

BIRMINGHAM CATHEDRAL: 11 Choral Euch, Ven J Barton; 4 Choral E.

BLACKBURN CATHEDRAL: 8 HC; 9.15 Choral M, O clap your hands (Vaughan Williams); 10.30 Euch, Darke in E, Canon M Taylor; 4 Choral E, Hear my prayer (Purcell), Canon M Kitchener.

BRISTOL CATHEDRAL, College Green: 7.40 M; 8 HC; 10 Choral Euch, Kyrie/O quam gloriosum (Victoria); 3.30 Choral E, Responses (Radcliffe), Stanford in G, Blessed city (Bairstow).

CANTERBURY CATHEDRAL: 8 HC; 9.30 M; 11 S Euch, Ireland in C, Bogoroditse Devo (Rachmaninov), Rev R Symon; 2 Baptism; 3.15 E, Responses (Sumsion), Walmisley in D minor, My soul there is a country (Parry); 6.30 Compline.

CARLISLE CATHEDRAL: 10.30 S Euch, Allegretto/Allegro maestoso e vivace (Mendelssohn), Schubert in A flat.

CHELMSFORD CATHEDRAL: 8 HC, Rev J Jones; 9.30 Euch, Rev J Jones; 11.15 S Euch, Ubi caritas (Duruflé), Mass à 5 (Byrd), Canon D Lowman; 6 Choral E, Responses (Byrd), St Paul's Service (Howells), Greater love (Ireland).

CHESTER CATHEDRAL: 8 HC; 10 M, Stanford in G, The Lord's delight (Nares), Responses (Morley); 11 S Euch, Schubert in C, O sacrum convivium (Tallis), The Dean; 3.30 E, Andrews in D, O sing unto the Lord (Purcell).

COVENTRY CATHEDRAL: 7.40 MP; 8 C; 10.30 Euch, Gabrieli in F, Ave Maria (Bouzignac), Rev C Gregory; 3 Guides Service; 5.30 E, God be in my head (Rutter), Responses (Tomkins), Brewer in E flat, How lovely are thy dwellings (Brahms).

DURHAM CATHEDRAL: 8, 11.15 HC, Missa dies sanctificatus (Palestrina), Rev M Parker; 10 M, Canon D Brown; 3.30 E, Responses (Leighton), Dyson in F, O Lorde the maker of al thing (Joubert).

ELY CATHEDRAL: 8.15 HC; 10.30 S Euch, Missa Euge bono (Tye), Benedictus (Gibbons), Versa est in luctum (Lobo), Ven D Fleming; 3.45 E, Preces (Tomkins), Magnificat quinti toni (Ortiz), Jehova, quam multi sunt hostes mei (Purcell).

EXETER CATHEDRAL: 8 HC; 9.45 S Euch, Leighton in D, The Dean; 11.15 M, Stanford in B flat, How dear are thy Counsels (Crotch), The Precentor; 3 E, St Gregory's Choir, Dewlish, Harwood in A flat, O Lord increase my faith (Gibbons); 6.30 E, Teach me O Lord (Attwood), The Treasurer.

LEICESTER CATHEDRAL: 8 HC; 10 MP; 10.30 S Euch, Mass for three voices (Byrd), Thalben Ball; 4 Choral E, Responses (Gray), Bairstow in E flat, O pray for the peace of Jerusalem (Blow), The Precentor.

LICHFIELD CATHEDRAL: 8 HC; 10.30 S Euch, Elysian Singers, Stanford in B flat & F, Darke in F, Cast me not away (SS Wesley), The Chancellor; 3.30 E, Elysian Singers, Responses (Stewart), Wood in D, Like as the hart (Howells).

LIVERPOOL CATHEDRAL: 10.30 Euch, Missa Brevis (Palestrina), Canon H Thomas; 3.30 Choral E, Walmisley in D minor, Canon D Hutton; 4 HC.

LLANDAFF CATHEDRAL: 7.30 M; 8, 12.15 H Euch, Rev N Court; 9 Euch, Rev J Redvers Harris; 11 S Euch, Missa Brevis in C (Mozart), Adam lay ybounden (Ord); 3.30 Choral E, Wesley in E, O where shall wisdom be found (Boyce); 6.30 E, Rev Boon-Hor Khoo.

MANCHESTER CATHEDRAL: 8.45 MP; 9 HC; 10.30 S Euch, Looke downe, O Lord (Byrd), The Archdeacon; 6.30 E.

NEWCASTLE CATHEDRAL: 8, Canon B Langley; 9.30, Canon P Strange, Missa Aeterna Christi Munera (Palestrina), Canon B Langley; 6 Responses (Paul Ritchie), Cruickshank in E flat, Transeunte Domino Jesu (Francisco de Penalosa).

SALISBURY CATHEDRAL: 8 HC; 10 Euch, Mozart in C, Ave Verum corpus (Mozart), Canon J Davies; 11.30 M, Responses (Ayleward), Te Deum in B flat (Stanford), Jubilate in B flat, God omnipotent reigneth (Wood), V Rev H Dickinson; 3 E, Responses (Ayleward), Murrill in E, The Wilderness (Wesley).

SOUTHWARK CATHEDRAL: 9 Euch; 11 Choral Euch, The Provost; 3 E, Fifth service (Tomkins), Lord let me know mine end (Greene), Rev Canon R Royle.

TRURO CATHEDRAL: 8 HC; 9 M; 10 S Euch, Steal away (Tippett), Ireland in C, The spirit of the Lord (Elgar); 6 E, Responses (Ebdon), Gray in F minor, Valiant for Truth (Vaughan Williams).

WELLS CATHEDRAL: 8 HC; 9.45 S Euch, Darke in F, O Saviour of the World (Palestrina), Rev G Farran; 11.30 M, Vaughan Williams in G, Ave Maria Stella (Churchill); 3 E, Brewer in D, Faire is the heaven (Harris), Preb D Goodman.

WESTMINSTER ABBEY: 8 HC; 10 M, Responses (Tallis), Wood in E, Great Lord of Lords (Wood), Canon A Harvey; 11.15 Euch, Missa Cum jubilo (Duruflé), Tout puissant/Seigneur je vous en prie (Poulenc), Canon D Gray; 3 E, Magnificat quarti toni (Palestrina), Alleluia laus et gloria (Lassus), Rev C Bard; 6.30 ES, Rev P Ferguson.

WESTMINSTER CATHEDRAL: 7, 8, 9, 12, 5.30, 7 M; 10 MP; 10.30 SM, Missa brevis (Berkeley), Cantate Domino (Monteverdi), Tantum ergo sacramentum/Prelude & Fugue sur le nom d'Alain (Duruflé); 3.30 V & B, Magnificat octavi toni (Morales), Verba mea auribus percipe (Schutz).

WINCHESTER CATHEDRAL: 10.30 M, Responses (Leighton), Coll Reg (Howells), Sing we merrily (Campbell); 11.30 Euch, Mass in G minor (Vaughan Williams), O sacrum convivium (Messiean); 3.30 E, St Paul's service (Howells), The Spirit of the Lord (Elgar), The Archdeacon.

YORK MINSTER: 8, 8.45 HC; 10 S Euch, Mass for five voices/Civitas sancti tui (Byrd), V Rev R Furnell; 11.30 M, Responses (Rose), Stanford in B flat, O Lorde the maker of al thing (Joubert); 2, St Leonard's Hospice service; 4 E, St Paul's Service (Howells), Antiphon (Britten), Rev Canon G Hunter.

ST ASAPH CATHEDRAL, Clwyd: 8 HC; 11 Choral Euch, Missa Brevis/Fantasia in F minor (Mozart), The Canon; 3 EP.

ST GEORGE'S CATHEDRAL, Southwark: 8, 10, 6 LM; 11.30 SM, Fr A Barratt.

ST GILES' CATHEDRAL, Edinburgh: 8, 10 MP & HC, Gloria in Excelsis, Missa Brevis (Palestrina), The Minister; 11.30 Edinburgh University Service, Lactentur coeli (Byrd), Rev I Whyte; 8 ES, Rev Dr J Philip Newell.

ST PAUL'S CATHEDRAL, London: 8 HC; 9.30 Euch; 10.15 M; 11 S Euch, Vaughan Williams in G minor, O taste and see (Vaughan Williams), The Dean; 3.15 E, Stanford in G, They that go down to the sea in ships (Sumsion), Responses (Smith), Ven G Cassidy.

ALL SAINTS, Margaret Street, W1: 8, 5.15 LM; 10.20 MP; 11 HM, Messe Solennelle (Vierne), Ave verum (Elgar), Rev P Johnstone; 6 E&B, St Paul's Service (Howells), Ascribe unto the Lord (Wesley), Rev P McGeary.

ALL SOULS, Langham Place, W1: 9 C; 11 Rev J Cook; 6.30, Rev R Tice.

THE ASSUMPTION, Warwick Street, W1: 11, Missa brevis (Gabrieli), I will praise God (Purcell), Afferentur regi (Bruckner).

CHELSEA OLD CHURCH, SW3: 8, 12.15 HC; 10 Children; 11 M, Tomkins 5th Service, Jesus dulcis memoria (Victoria), Mr J Waterston; 6 E, Rev P Elvy.

CROWN COURT CHURCH OF SCOTLAND, Covent Garden, WC2: 11.15, 6.30, Rev S Hood.

FARM STREET, W1: 7.30, 8.30, 10, 12.15, 4.15, 6.15 LM; 11 HM.

HOLY TRINITY BROMPTON, Brompton Road, SW7: 9 HC, Rev S Downham; 11 Informal, Rev S Millar, 5, 7.30 Informal, Mr J Jennings.

THE ORATORY, Brompton Road, SW7: 7, 8, 9, 10, 11 Mass, Missa Salve Regina (Victoria), Kyrie-Litanae (Mozart), 12.30, 4.30, 7 M; 3.30 V & B, O bone Jesu (Palestrina).

WESLEY'S CHAPEL, City Road, EC2: 9.45 HC; 11 MS, Rev P Hulme.

WESTMINSTER CENTRAL HALL (Methodist), SW1: 11, Rev Dr R Tudor, 6.30, Rev D Banner.

ST BARTHOLOMEW THE GREAT, Smithfield, EC1: 9 HC; 11 M & HC, Short Service/ Exsurge Domine (Byrd), Canon D Burgess; 6.30 Choral Euch, Gibbons in F, If ye love me (Tallis), Rev A Winter.

ST BRIDE'S, Fleet Street, EC4: 11 Choral M & Euch, Jubilate (John Gardner), Darke in F, O hearken thou (Elgar), Canon J Oates.

ST CLEMENT DANES: 11 Choral Euch, Mass for five voices (Byrd), Jesu dulcis memoria (Victoria).

ST COLUMBA'S CHURCH OF SCOTLAND, Pont Street, SW1: 11, Rev C MacLeod; 6.30 Rev J McIndoe.

ST ETHELDREDA'S, Ely Place: 11 SM, Mass in G (Goller), Intende voci orationis (Elgar), Andante in e minor (SS Wesley).

ST GEORGE'S, Hanover Square, W1: 8.30 HC; 11 S Euch, Missa brevis (Darlow), Let my prayer come up (Purcell), The Rector.

ST JAMES'S, Garlickhythe, EC4: 10.30 S Euch, John Paul, Rector.

ST JAMES'S, Sussex Gardens, W2: 8 HC; 10.30 S Euch, Mass for three voices (Ortona), If ye love me (Tallis), Rev B Wilson; 6 Choral E, Farrant in a minor, Come let's rejoice (Amner).

ST LUKE'S, Chelsea, SW3: 8, 12.15 HC; 10.30 S Euch, Call to remembrance O Lord (Farrant), Rev D Watson; 6.30 Choral E, I was glad when they said unto me (Purcell), Rev G Beauchamp.

ST MARK'S, Regents Park Rd, NW1: 8 HC; 9.45 Family C; 11 S Euch, Darke in A minor (O Almighty God - Barcrofte), Rev J Yates.

ST MARGARET'S, Westminster, SW1: 11 S Euch, Mass in five parts (Byrd), O sacrum convivium (Tallis), Rev A Francis.

ST MARTIN-IN-THE-FIELDS, WC2: 8, 12.30 HC, Rev W Ratchford; 9.45 Euch, St Martin's Service (Stringer), The Lord hath been mindful (SS Wesley), O sacrum convivium (Morales), Rev J Moore; 11.30 Visitors, Responses (Lane), Like as the hart (Howells), Rev J Pridmore; 2.45 Chinese, Rev J Bennett; 5 Choral E, Responses (Rose), Coll Reg (Howells), O Lorde the maker of al thing (Joubert); 6.30 ES, The Vicar.

ST MARY ABBOTS, Kensington W8: 8, 12.30 HC; 9.30 Euch, Rev F Gelli; 11.15 Choral M, The Vicar; 6.30 Choral E, Mr N Pain.

ST MARY-THE-VIRGIN, Primrose Hill: 8 HC; 10.30 Euch, Missa Brevis (Lennox Berkeley), Salve Regina (Byrd), Rev J Ovenden; 6 Taize Service.

ST MARYLEBONE, Marylebone Road, W1: 8 HC; 11 Choral Euch, Mass (Jongen), God be in my head (Walford Davies), Rev R McLaren.

ST PAUL'S, Wilton Place, SW1: 8, 9 HC; 11 S Euch, Missa Sancti Petri (Wilson), Justorum animae (Stanford), Geistliches Lied (Brahms), Rev N Dawson.

ST PETER'S, Eaton Square, SW1: 8.15 HC; 10 Family Euch; 11 S Euch, Coll Reg (Howells), Beati quorum via integra est (Stanford), Contrapunctus XI (Bach).

ST STEPHEN'S, Gloucester Road, SW7: 8, 9 LM; 11 SM, Missa en style ancien (Langlais), Salve Regina (Poulenc), Tantum ergo (de Severac), Fr N Cocking.

CHAPEL ROYAL OF ST PETER AD VINCULA, HM Tower of London: 9.15 HC; 11 M, Responses (Morley), When David heard that Absolom was slain (Weelkes), Canon J G Murphy.

CHAPEL ROYAL, St. James's Palace: 8.30 HC; 11.15 MP, Laudate Dominum (Mozart), Canon R H Lewis.

CHAPEL ROYAL, Hampton Court Palace: 11 M, Stanford in B flat, Haec dies (Byrd); 3.30 E, In pace (Blitheman), Moeran in D, The Spirit of the Lord (Elgar).

GROSVENOR CHAPEL, South Audley Street, W1, 8.15 HC; 11 S Euch, Missa Huc ad Regem Pastorem (de Klerk), Ave verum Corpus (Fauré), Ut flos, ut rose (Crivelli), Rev S Hobbs.

QUEEN'S CHAPEL OF THE SAVOY, WC2: 11 S Euch, Stanford in G, The Chaplain.

GUARDS CHAPEL, Wellington Barracks, SW1: 11 M, Be still my soul (Sibelius), Vaterunser (Schutz), The Chaplain: 12 HC.

ROYAL NAVAL COLLEGE CHAPEL, Greenwich, SE10: 11 S Euch, Teach me O Lord (Attwood), Thou wilt keep him (Wesley), Ven M Bucks.

TRADE: 0171 481 1982
PRIVATE: 0171 481 4000

PERSONAL COLUMN

FAX: 0171 481 9313
FAX: 0171 782 7828

Where can one be found like you, Lord? You are great, and great is the might of your name.
Jeremiah 10 : 6 (REB).

BIRTHS

ALLEN - On 14th February 1995, to Jane and Neil, a son, Samuel James, a brother for Rebecca.

ARNOLD - To Sarah and Simon, on February 12th, in Chicago, USA - Harriet Martha Rose, a sister for George.

BELL DAVIES - On 16th February in Edinburgh, to Richard and Prudence (née Rucker), a daughter, Camilla Sophie.

CONYBEARE-CROSS - On February 15th, to Camilla, wife of James Conybeare-Cross, a son, Hector James.

FREYTAG - On February 14th at The Portland Hospital Kristen and Tee welcome the birth of their son, Dylan Thomas Freytag, 10lbs 3oz, 21½ inches.

GRIFFITHS - On 15th February 1995, to Kristina and Neil, a son, Jacob Ceidrych Johnson.

JHAVERI - On February 14th at The Portland Hospital, to Charleigh (née Smit) and Robert, a handsome son, Alexander Gustaf Byron.

MEREDITH - On February 15th, at Ysbyty Nevill Hall, Abergavenny, to Jacqueline (née Rowberry) and Andrew, a son, Rhys Tomos, a brother for James.

OGILVIE - See Ormond.

ORMOND - On February 13th, in Johannesburg, to Grania Marguerite, wife of Wyatt Ormond, a son.

PINNINGTON - On February 13th to Chris and Fiona, a boy, Benjamin William.

PRICE - Born 11th February, at the Royal Gwent Hospital, Newport, to Richard and Alyson (née Cogan), of Penhow, Gwent, a son Morgan.

ROBERTS - On February 15th, to Tiffany (née Charlton-Jones) and David, a daughter, Isabel Christina.

ROMANOV - Michael at The Portland Hospital on February 12th 1995 to Ismailov Magomed and Romanova Nadja, a handsome son, a grandson for Ushah.

ROWSON - On 14th February 1995, to Meriel (née Skepper) and Neil, a daughter, Georgina Cecilia, a sister for Laura.

STONE - On 6th February in Oxford, to Judith (née Neale) and Richard, a daughter, Caroline Eleanor.

SWANSON - On February 14th at The Portland Hospital, To Hallie (née Campbell) and David, a darling son, David Alexander Campbell, brother to Hallie-Nell.

TORODE - On February 17th, to Jayne and Nigel, a son, Travis.

MARRIAGES

DEVONPORT:GRAHAM - Brian and Carol wish to announce that their marriage took place at Koh Samui, Thailand, on Friday 17th February 1995.

SELLAR:BUTCHER - Colin Alexander to Stephanie Dawn, 12 noon 16th February 1995 at Gretna Green Registry Office, Dumfriesshire, Scotland.

THE TIMES
NOTICE TO READERS
Our new telephone number for Birth, Marriage and Death announcements is
0171 782 7272 or fax 0171 782 7827

DEATHS

COLE - On 16th February 1995, peacefully in St Wilfrids Hospice, Chichester, Captain James (Jim), beloved husband of Eileen and darling father of Wendy, Deborah and Keith. Funeral Service at Donnington Parish Church on Friday 24th February at 12.15 pm. No flowers by request, but donations if desired to St Wilfrids Hospice.

GILL - George, on Thursday 16th February 1995 at Roding Hospital, Essex, aged 71 years, after a short illness which brought a peaceful end to much suffering. He follows his dearly loved wife Nikki to the grave nine days after her death. He will be greatly missed by his son Anton and all his family and friends. Donations in lieu of flowers may be sent to Cancer Research. A Requiem Mass for George and Nikki will be held at St Augustine's Church, Barkingside, Essex, at 10 am on 24th February.

HUNLOKE - On February 14th peacefully in her sleep at Swallowfield Park, Virginia (née Clive). Much loved mother of Sarah and grandmother of Marta, Inèz and Sofia. Funeral Monday February 27th at 2.30 pm at All Saints, Swallowfield, near Reading. Family flowers only but donations, if desired, The Home Farm Trust, a charity for the mentally handicapped, at the church.

LASCELLES - Esmee Marion, widow of the late Sir Francis Lascelles, K.C.B. M.C., greatly loved mother of Brian and Giles, grandmother and great-grandmother, peacefully at Pendean, Midhurst, on Wednesday 15th February. Service at Woolbeding Church, Thursday 23rd February at 3 pm.

MATTHEWS - Elizabeth (Hannah) PMRAFNS (retd.) of Greenwich, Conn. On 10th February, peacefully in Colindale Hospital, following a stroke in November. Funeral on Thursday 2nd March 2 pm at St Mary's Church, Hendon. Enquiries (and donations if desired to RAF Association) c/o. Leverton & Sons Ltd., 39 Brent Street, Hendon NW4 2ED. tel: (081) 202-8008.

NICHOLSON - Early on Friday 17th February, peacefully in hospital, Mary Nicholson (née Crawford) aged 87. The Service will be at Putney Vale Crematorium at 11.30 am on Friday 24th February. Flowers please to Chelsea Funeral Directors, 260B Fulham Road, London SW10.

PANNELL - Jack, on Thursday 16th February, husband of the late Betsy Pannell, passed away contentedly with a drink in his hand, father of the late late Alastair, David and Margaret, and grandfather of Ross, Victoria, Anna, Sophie, Tom and Elliott. Funeral arrangements to be announced. Rest in peace in loving memory.

PATERSON - On February 8th, Robert Lancelot O.B.E., M.C., The Border Regiment 1937-1946, Colonial Administrative Service Tanganyika, and latterly Director of The Merseyside Chamber of Commerce. The beloved husband of Orpha and loved and devoted father of Anthony, Jonathan and Michael and their families. Lacrimae Rerum.

PERRY - On February 16th at Midfield Lodge Nursing Home, (Arthur) John. Funeral at 12 noon on Thursday February 23rd at Cambridge City Crematorium. Playwright, Theatrical Agent and former Director of HM Tennant Limited. Flowers may be sent to Harry Williams & Sons, 7 Victoria Park, Cambridge.

SAFRIN de - Ignatius Horatio (Steve) on Thursday 16th February after a short illness aged 85. Sadly missed by his loving wife Jocelyn, children Janina and Ashley, family and friends. Cremation Service Monday 20th February at Rawdon Crematorium, nr. Leeds, 10.30 am.

SCHOFIELD - On February 16th 1995, peacefully at Preston House, Preston, near Cirencester, Geoffrey Alwyn Joseph aged 94 years. Cmdr. R.N. (retd.), loving father and grandfather. Rest in Peace. Requiem Mass at St Peter's, Cirencester, 1 pm Friday 24th February. Family flowers only. Donations, if desired, to King George's Fund for Sailors, 8 Hatherley Street, London SW1T 2YY.

SIMOND - On February 12th, peacefully at Andover Memorial Hospital, John Derick Piers, aged 74. Beloved husband of Pauline and father of Katherine and Miranda. Funeral Service at St Peter's Church, Goodworth Clatford, at 11.30am on Monday 20th February. Family flowers or donations for Andover Memorial Hospital may be sent to Dunning Funeral Directors, 2 Church Close, Andover, SP10 1DP.

SOAMES - On February 16th 1995, peacefully at home in his 92nd year, Martin Roland, beloved father of Richard and Elfin and grandfather of Julian, Rebecca, Roxana and Alexander. Funeral Service at Hinton Ampner Church, Hinton Ampner, near Bramdean, Hampshire, on Tuesday February 21st at 3.30 pm.

THORP - On February 13th, suddenly and peacefully in America, Peter Dixon M.A. LL.B., Solicitor of Ossett, aged 70 years, of Minskip, North Yorkshire. Very dearly loved husband of Doreen, dear father of Jeremy and Amanda, stepfather of Linda, a much loved grandpa and brother of Nancy. Funeral arrangements to be announced later.

WADE - Dr. Alan Francis at Pakenham, Australia, ex Muswell Hill, on 12th February, aged 64, following Alzheimer's disease. Husband of Dione, father of Aidan, Heidi, Marcus and Jessica. Adored granded.

MEMORIAL SERVICES

BROWN - A Memorial Service for Sheila will be held at All Saints Church, Great Addington, at 12 noon on Friday 24th February.

PASCOE - A Memorial Service for Mr K.J. Pascoe, Fellow of St John's College, Cambridge, Steward 1980-1982 and 1986-1987, and University Lecturer in Engineering 1953-1984, will be held in St John's College Chapel on Saturday 4th March at 12 noon.

THORNBURN - A Memorial Service for Major Urwin Thornburn M.C., T.D., M.A., former Headmaster of Colfox School, will be held at St Mary's Church, Bridport, Dorset on Saturday February 25th at 2.30 pm. Refreshments afterwards at Church House, Bridport.

IN MEMORIAM — PRIVATE

ALLER - Winifred - In ever loving memory of my darling Sister (Bunny) who died on February 18th 1986. Dorothy.

JORDAN LAWRENCE - (Bill), 19th February 1991, in Italy. Et in Arcadia ego. With my love as always. Mary.

MERRIMAN - Richard, February 19th, 1986. Happiest memories treasured yet. Maureen.

RODER - Frederick James, in loving memory of my brother who passed away in Vancouver, Canada, February 18th 1994. Much loved and sorely missed. Doreen and family.

WELLER - Diana died 18th February 1985. Always in our thoughts. Michael, Caron, Lisa and Michelle.

THANKSGIVING SERVICES

STONES - A Service of Thanksgiving for the life of Angela Stones, Artist, will be held at Christ Church, Chelsea, 27th February 1pm.

ANNOUNCEMENTS

ARE YOU A Regular Traveller? Are you enthusiastic about the cinema? Then we need you... If you have any spare airmiles that you have decided to donate or not to use, they will be useful to us to go to New York to shoot our next film. If you do not possess any Airmiles, well maybe you would like to invest a few pounds to support us! All investors however small are welcomed! If you want to help a group of desperate but talented young film-makers, please contact Ben or Nikki at the Royal College of Art (071) 584 5020 - Ext 356/306.

I trust everybody has had a magical evening, a special thanks to Peter Byrne for choosing the eight of clubs. Regards Howard.

I trust everybody has had a magical evening, a special thanks to Peter Byrne for choosing the eight of clubs. Regards Howard.

ACCRINGTON AND ROSSENDALE COLLEGE
1995 is a special for Accrington and Rossendale College. Are you a former student? If so, get in touch with us now. We are looking to renew old ties. Tell us who you are, when you were here and what you are doing now. Phone us on 01254 354095 or write to The Principal, Accrington and Rossendale College, FREEPOST Sandy Lane, Accrington BB5 3BR.

MUSICAL INSTRUMENTS

BLUTHNER 4'11 Grand, Mahogany, no.120835 £5,000 Private sale 0273 492444

LEGAL NOTICES

IN THE BRISTOL COUNTY COURT
IN BANKRUPTCY
No. 601 of 1994
RE: RAYMOND GEORGE ALFRED BINGE, unemployed, residing at The Stables, Old Coach Road, Cross, Axbridge, Somerset BS26 2EH and DAVID VICTOR NORTHAM, unemployed, residing at 14 Ridge Hill, Dartmouth, Devon TQ6 9PE lately carrying on business in partnership under the style of Northam Binge and Partners from 4 Dowry Square, Clifton, Bristol BS8 4SH as insurance brokers and financial advisers.
I, Alan Redvers Price, of Casson Beckman & Partners, Hobson House, 155 Gower Street, London WC1E 6BJ, hereby give notice that I have been appointed as trustee of the above-named bankrupts against whom bankruptcy orders were made on 22 November 1994. All persons having in their possession any of the effects of the bankrupts must deliver them to me, and all debts due to the bankrupts must be paid to me.
Creditors who have not yet proved their debts must forward their proofs of debt to me by 28 March 1995, failing which they may be excluded from any subsequent dividend declared.

THE INSOLVENCY ACT 1986
LONG & HAMBLY PLASTICS LIMITED
(IN CREDITORS VOLUNTARY LIQUIDATION)
NOTICE IS HEREBY GIVEN of the liquidator's intention to pay a final dividend in this case. The Creditors of the above named company are therefore required on or before the 31st day of March 1995 to send their names and addresses and particulars of their debts or claims, and the names and addresses of their solicitors (if any) to William Morys Roberts the liquidator of the said company, and, if so required by notice in writing from the said liquidator, by their solicitors or personally, to come in and prove their said debts or claims at such time and place as shall be specified in such notice, or in default thereof they will be excluded from the benefit of any distribution made before such debts are proved. The dividend will be declared within four months of the proxies.
Dated: 14 day of February 1995
W M Roberts
Liquidator
Becket House, 1 Lambeth Palace Road, London SE1 7EU

TRUSTEE ACTS

NOTICE is hereby given pursuant to s27 of the TRUSTEE Act, 1925 that any person having a CLAIM against or an INTEREST in the ESTATE of any of the deceased person's whose names, addresses and descriptions are set out below is hereby required to send particulars in writing of his claim or interest to the person or persons mentioned in relation to the deceased person concerned before the date specified: after which date the estate of the deceased will be distributed by the personal representatives among the persons entitled thereto having regard only to the claims and interests of which they have had notice.

DENNING, EVA DOROTHY of 63 MARLBOROUGH ROAD, LONDON SW19 died on 20TH OCTOBER 1994 particulars to H.C.L. HANNE & CO Solicitors of 281 LAVENDER HILL, LONODN SW11 5TH before 19TH APRIL 1995.

HENRY FRANCIS ARTHUR CULLIFORD of 24 Adair Towers, Appleford Road, Kensington, London, W10 died 1st October 1994. Particulars to Keith Hall Juvller & Co, 422 Greenford Road, Greenford, Middx. UB6 9AG before 21st April 1995.

NEWPORT, MARGARET PATTLE of 19 MITCHLEY HILL, SANDERSTEAD, SURREY CR2 9HF died on 22ND OCTOBER 1994 particulars to BURTON YEATES WESTBURYS Solicitors of 38 ST MARTINS LANE, LONDON WC2N 4ER (Attn: Mrs EMILY MACASKIE) before 19th APRIL 1995.

SILK, Reginald Thomas of Flat 12, Southcote Manor, 186 Hatford Road, Reading, Berkshire died on 1st February 1995. Particulars to Sarjeant & Sheppard Solicitor(s) of 150 Friar Street, Reading, Berkshire before 22nd April 1995.

PUBLIC NOTICES

THE GUARDIANS OF THE TREATY AND ACT OF UNION 1706/7
In the High Court of Justice, Chancery Division, on 11 November last, the Hon. Mr. Justice Lightman handed down a judgment which fundamentally changes the status of the Church of England in English law.
In Williamson v. Archbishop of Canterbury et al. (CH 1994 W 697) the learned judge states unequivocally that:
'an established religion is subject to state control as regards doctrine, government and discipline.'
'The doctrine of the supremacy of Parliament means that Parliament on its own may legislate for the Church.'
'the sovereignty of Parliament allows of no exception in respect of Church doctrine.'
'...under English law, so far as the combined effect of the Enabling Act and the Ordination Measure contravenes the Act of Union, the Enabling Act and Measure prevail.'
We believe that this Judgment cannot be allowed to go unchallenged. Notice of Appeal has been served. It is imperative that the Appeal is conducted by a competent constitutional barrister even though this will be expensive.
In pursuance of this Appeal, backed by the Guardians of the Treaty and Act of Union, 1706/7, an independent charitable Trust is willing to receive donations, manage their use and issue audited accounts. Donations, no matter how small, may be sent to:
The North Essex Charity, 96, High Street, Chelmsford, Essex, CM1 1EF.
Cheques should be made payable to the North Essex Charity and marked on the reverse "Appeal Fund".
This advertisement has been paid for by the the Guardians of the Treaty and Act of Union 1706/7.

FLATSHARE

BLOOMSBURY: Bedsit in large friendly flat. New decor & carpets. Phone. Gas coal effect fire. Tel 0171 242 7711

FULHAM Parsons Green. Smart period house in quiet road, close to New Kings Road & tube. Bedroom with bathroom, use of fully equip kitchen. £98 pw inc. Ring Wk/nd/Eve 071 371 8864

FULHAM Dbl bdrm in grnd flr flat. 3 mins from W. Brompton, with phone, all mod cons, gdn. £510pcm (inc. elec & cleaner) 071 386 7890

HERNE HILL Own big rm in lge quiet hse. W. End/City 10 mins. £58pw inc. Tel 071 733 6620

OBITUARIES

REAR-ADMIRAL ROBERT CURRIE

Rear-Admiral Robert Currie, CB, DSC and Bar, wartime convoy escort commander, died on February 7 aged 89. He was born on April 29, 1905.



THE apogee of Robert Currie's long and eventful career as a naval officer in peace and war was probably his command of Escort Group B6 during the Battle of the Atlantic. Although it was hardly apparent at the time, the month of May 1943 was the turning point of this campaign against the U-boat.

After he joined the crack destroyer *Fame* in April 1943, Currie's first major battle was in October, defending for eight days the 65-ship Liverpool to North America convoy ON206 against a numerous wolf-pack. His close escort of four ships was supported by the five in Escort Group B7, a force commanded by the renowned Commander Peter Gretton, whose celebrated defence of convoy HX231 in April had marked "the beginning of the end". Four U-boats were sunk for the loss of one merchant ship.

The passage of subsequent convoys escorted by Currie's group demonstrated the Allies' increasing tactical and technological mastery — air cover from shore and from escort carriers, better intelligence leading to evasive routing, centimetric radar, better weapons and more efficient communications. In early November, for example, Admiral Dönitz mustered a pack of U-boats against convoy SC145 which, supported by the escort carrier *Fencer*, was neatly sidestepped by Currie and the convoy made port, illustrating the point that "safe and timely arrival" is a victory.

Currie later commanded the 14th Escort Group, part of the massive array of forces protecting the D-Day landings. On June 18, 1944, *Fame*, with the destroyers *Inconstant* and *Havelock*, ran down an enemy radio transmission bearing and found U767 near the Brittany coast. The sinking earned Currie his first DSC and avenged the previous torpedoing of the frigate *Mourne* by this U-boat.

Currie's second DSC was awarded while in command of the destroyer *Hesperus* for the sinking of a U-boat in the Irish Sea in April 1945 and for another probable sinking in May. After VE-Day Currie returned members of the Norwegian Government to their country and was awarded the King Haakon VII Liberty Cross.

Robert Alexander Currie joined the Navy in 1919 and was trained at Osborne and Dartmouth. His first ship was the battleship *Revenge*. In 1927 he was posted to China and the gunboat *Bee* which, although it was a craft of only 700 tons, had to carry the Rear-Admiral and Senior Naval Officer, Yangtse River, with his staff. After a tour in the battlecruiser *Repulse*, in 1931 Currie was selected for the Long Gunnery Course from which he emerged in first place. He was, therefore, a natural for the intellectually demanding advanced — or "dagger" — gunnery course in 1932.

Specialist gunner appointments in the County class cruisers *Dorsetshire* and then the *Berwick*, which took him back to the China station, were followed by a tour on the instructional staff of the *HMS Excellent* gunnery school. By now a lieutenant-commander and a qualified German interpreter, Currie was selected in June 1939 for early promotion to commander and a post as the staff gunnery officer and, more importantly, operations officer of the Battlecruiser Squadron under Rear-Admiral W. J. Whitworth.

While with the battlecruiser *Renown* Currie took part in an indecisive brush with the German battlecruisers *Scharnhorst* and *Gneisenau* on April 9, the date of the German invasion of Norway. Admiral Whitworth then shifted his flag to the battleship *Warspite* and sailed up the narrow Ofot Fiord towards Narvik which resulted in the sinking of eight modern German destroyers. These losses to the German navy permanently affected the maritime balance of power in the region; Currie was awarded the first of his two mentions in dispatches for his role as operations officer.

By June 1941 Currie was working in the Plans Division at the Admiralty where he was fortunate enough to take part in two historic processes. The first was the British delegation that, two weeks after Pearl Harbor, accompanied Churchill to Washington in the battleship *Duke of York* for the Arcadia conference which, against a background of major naval disasters in two hemispheres, ratified the "Germany first" decision whose fundamental significance is difficult to exaggerate. In January 1941 Currie participated in the Symbol conference at Casablanca, where he was part of the highly efficient organisation led by Lieutenant-General Ian Jacob which, as nearly as was possible, reproduced a Whitehall level of support for the British Chiefs of Staff which strongly affected the conference's outcome.

After the end of the war in Europe, Currie commanded an assault group in Operation Zipper, the landings to recover Port Swettenham and Port Dickson in Malaya that were staged a month after the Japanese surrender.

Promoted captain in September 1945, Currie returned to the Admiralty as Director of the Gunnery Division and he commanded the 5th destroyer flotilla from the *Solehay*. He was subsequently the Director of the Naval Staff College before taking up his final command, the gunnery and missile trials cruiser, *Cumberland*.

Promoted rear-admiral in 1954, he was appointed chief of staff to the Chairman, British Joint Services Mission in Washington until his retirement tin 1957, being then made a CB.

He was a member of the Committee of Inquiry into the Fishing Industry, 1958-60, and a councillor for West Suffolk for eight years. He was made a Deputy Lieutenant of Suffolk in 1968.

He married in 1944 Lady (Edith) Beevor, widow of Sir Thomas Beevor, 6th Bt. She died in 1985. There were no children of the marriage.

DWYE EVANS

Alwyn Dwye Evans, publisher, died on January 21 aged 88. He was born in Leytonstone, London, on December 6, 1906.



Dwye Evans with J. B. Priestley

AT the time of his retirement in 1973 Dwye Evans had been a notable figure in London book publishing for forty years. The eldest son of a Welsh schoolmaster turned publisher, Evans was educated at the City of London School before being introduced into his father's firm, William Heinemann, where he gained all-round experience in different departments of the business. He also spent several months at the Garden City Press in New York State, learning the procedures of Doubleday & Company, at that time the benign owners of Heinemann.

Several of Evans's American friendships, as well as his lasting esteem for American values and way of life, stemmed from this youthful experience. He was promoted to the Heinemann board in 1933 while still only 26 and shortly after served in addition as a director of the Reprint Society (later World Books), then a powerful league formed by five leading publishers in response to the inroads being made at the low-price end of the market by the new paperbacks.

Evans joined the RAF in 1940 as a pilot officer. Despite having gained his pilot's licence in 1927, the need to wear glasses kept him grounded. He volunteered for bomb disposal work on RAF airfields and was based, among other postings, at Nuffield, the HQ for No 11 Squadron. He ended the war with the rank of squadron leader.

In 1945, still in uniform, Evans escorted to Vienna the distinguished refugee publisher Paul Zsolnay, whose firm had been expropriated on the direct orders of Goebbels, and was helpful in setting the wheels of restitution in motion. This befriending of Zsolnay resulted in a very fruitful European partnership at a time when mainstream British publishing risked withdrawal into a cosy parochialism.

After the war Evans was quick to recognise the increasing importance of better forward planning of a publisher's list in order to concentrate on promoting major books and authors and to enhance the value of subsidiary rights (serialisation, paperback and book club reprints, translation and others). He worked closely for many years with such authors as Olivia Manning, Enid Bagnold, J. B. Priestley, Somerset Maugham, Frank Yerby, Elleston Trevor, Morris West, Max Catto and Beverley Nichols.

With Nevil Shute he enjoyed a particularly close friendship; when Shute died suddenly in 1960 Evans spoke a brief appreciation of him on national television and later, acting on a request in the novelist's will, scattered his ashes onto the waters of the Solent.

Near the end of Evans's publishing career his special pleasure at being involved with one of the first TV tie-ins, the 26-part weekly BBC series based on *The Forsyte Saga*, was owed to the fact that it had been his father who, fifty years earlier, had suggested to John Galsworthy the imaginative idea of grouping under this collective title his recent novels *In Chancery* and *To Let* with the much earlier *The Man of Property*.

Having been chairman of William Heinemann and group managing director since 1962, Evans also joined the board of Pan Books in 1969. On his retirement in 1973 he quickly severed most of his links with publishing and, as if to mark the end of that phase of his life, he also resigned from the Garrick Club and devoted himself to his family and private interests. Spending an increasing amount of time at their converted farmhouse in Provence, Evans and his wife Daphne delighted in visits from their two sons and three daughters and their families.

His wife and children survive him.

KEN HILL

Ken Hill, playwright and theatre director, died from cancer on January 23 aged 57. He was born on January 28, 1937.



KEN HILL was a protégé of Joan Littlewood at Theatre Workshop. He was happiest directing chaotic musicals on the tiny stage of the old Theatre Royal, Stratford East — Theatre Workshop's home in London for many years — but he also had hits in the West End and abroad, among them *The Invisible Man* and the original stage version of *The Phantom of the Opera*.

His stock-in-trade was musical adventure stories. Like Littlewood, his aim was to make things look fresh and improvised, to which end he might spend hours working on one tiny scene with his cast. He set his lyrics to out-of-copyright popular tunes, so that the audience felt familiar with his songs without ever quite being able to place them, and, more importantly, so that music could be adapted without paying royalties — the budgets at Theatre Workshop being famously small. He had an encyclopaedic musical knowledge. For instance, in his current show, *Zorro — The Musical!*, his lyrics were accompanied by melodies from 19th-century Spanish operetta.

He was born in Birmingham, and educated at King Edward's School, after which he joined an amateur theatrical company, Crescent Theatre, sweeping the floor, making props, writing and directing. His first play, *Night Season*, was put on at the Alexandra Theatre, Birmingham, in 1963. For a time he worked as an investigative journalist for ATV and it was there that he caused a minor uproar with his report on corruption in Birmingham's local government.

In 1970 Joan Littlewood's Theatre Workshop returned to its old home, the dilapidated Theatre Royal, Stratford East. A satire on local authorities was discussed as a good subject for a new production, and Hill's name was put forward as a possible writer. The result of the collaboration — Hill's *Forward Up Your End* (1970) — was condemned by some of the press for its juvenile humour but Littlewood liked it and Hill stayed on.

He was roped in as an actor in numerous productions but writing, not acting, remained his first love. He was made associate director and resident writer at Theatre Workshop from 1970 to 1974 and from 1974 to 1976 he took over as artistic director, Littlewood by this time having left for projects in Tunisia.

Hill's productions included *Is Your Doctor Really Necessary?* (1973), *The Count of Monte Cristo* (1974), *Gentlemen Prefer Anything* (1974) and *Dracula* (1974). He cut a conspicuous front-of-house figure, joking with customers at the bar, and patrolling the stage with little solo dances until the audience was settled. In rehearsal he would leap about the stage to demonstrate ideas to his actors, a sight made even more alarming by his height and shock of red hair. He could be stinting with praise for his actors and had little small talk; but he always got the best out of his cast.

He left Theatre Workshop in 1976 and worked for some years at Newcastle Playhouse. He returned in 1984 with his version of *The Phantom of the Opera*, the first musical adaption of the story. Andrew Lloyd Webber saw and liked it, and for a while there was talk about his bringing it into the West End. Nothing came of this, however, and Lloyd Webber's own version duly opened in the West End in 1986. Hill's *Phantom* transferred in 1991 but, despite excellent notices, did badly at the box office and was forced to close. It enjoyed a warmer reception abroad, particularly in America.

The Invisible Man fared better in the West End, transferring from Stratford East to the old Vaudeville Theatre in 1993. This show was a particular favourite of Hill's, combining his love of stage trickery and childish optical jokes in scenes in which, for instance, the unbandaged "invisible" head of the Invisible Man smokes a cigar. Hill made everyone working in the theatre, from the cleaning staff upwards, sign a document forbidding them to reveal how this was done to the press.

Despite having cancer intermittently for the past 12 years, Hill continued to deluge Stratford East with ideas for new productions.

He is survived by his wife, the actress Toni Palmer, and two sons from a previous marriage.

RODERICK STEPHENS

Roderick Stephens, yacht designer, died in New York on January 10 aged 85. He was born in 1909.

RODERICK STEPHENS was one of America's best known yachtsmen and designers and had a major influence on the sport worldwide for more than four decades. He and his brother Olin, partners in the New York design firm of Sparkman & Stephens, were responsible for many top racing yacht designs including the four *Morning Clouds* built for Edward Heath. The first *Morning Cloud*, a 34ft production yacht won the Sydney-Hobart classic in 1969 and her wooden replacement led Britain's three-boat team to victory in the 1971 Admiral's Cup.

The brothers dominated the America's Cup scene for many years, beginning with Harold S. Vanderbilt's successful J Class defender *Ranger* which defeated Sir Thomas Sopwith's British challenger *Endeavour II* in 1937; *Columbia* which beat the British 12-metre *Sceptre* in 1958; and *Constellation* which defended against *Sovereign* in 1964 — a remarkable run that continued until *Courageous* (the only boat to win the America's Cup twice, once in 1974 when skippered by Ted Hood and again in 1977 when Ted Turner was at the helm).



While Olin Stephens is acknowledged as the genius draftsman, it was Roderick Stephens's practical sailing knowledge and skills as an engineer and innovator that turned the drawings into winning designs.

During the Second World War these practical skills were put to good use on behalf of the Allied war effort. Rod, as he was universally known, played a leading role in the design of the DUKW amphibious vehicle, for which he was later awarded the United States Medal of Freedom.

Stephens began his yachting career in 1928 when he left Cornell University and spent two years working at the Henry Nevins Boat Yard on New York's City Island before joining his brother in the design firm Sparkman & Stephens.

Their first success was *Dorade*, a 52ft yawl they designed and built in 1931. They went on to win that year's Transatlantic race both on elapsed time and handicap, despite being the third smallest yacht in the fleet, as well as the famous Fastnet race and the boat changed the course of yacht design on both sides of the Atlantic.

He is survived by his brother and sister.

PERSONAL COLUMN

FOR SALE

WEDDING MORNING SUITS
DINNER SUITS
EVENING TAIL SUITS
SURPLUS TO HIRE
BARGAINS FROM £80
Limmers Hire Department
22 Charing Cross Rd London
WC2 Nr Leicester Sq Tube.
071 240 2310

FROG COLLECTION 110 incom. china, glass, bronze etc. Tel 071 602 9381

OLD & NEW york, french, & pennant stone fingerbowls, floor tiles, stone troughs, victorian brick, cobble sets etc. Nationwide deliveries: 0860 850039 (WRM)

SITUATIONS WANTED

EDUCATED well travelled lady (32), of good appearance & personality (mature background) would accompany elderly person on sunshine holiday abroad. Please tel 0273 733697

PUBLISHING

AUTHORS
YOUR BOOK PUBLISHED
All subjects including Memoirs, Religion, Poetry, Children's Stories and Fiction.
New authors welcome.
Write for details to:
ADELPHI PRESS (Dept AD67)
4/6 Effie Road
London SW6 1TD

GIFTS

A BIRTHDATE Newspaper. Original. Superbly presented. Freephone 0800 906609

FIRM'S Anniversary in 1996? Sponsors a new plant - Join the elite. Box No 3512

FLOWERS BY POST year round. 12 Carnations £9.50, 18 £12.25, 24 £17.00, 12 Carnations and 25 Freesias £17.00, 25 Freesias £10.00, 24 Carnations & 25 Freesias £25.50. Card and message inc. La Reine Mage Nursery, St Saviours, Guernsey. CI.Tel 0481 63082. CC's. Fax 0481 66013

ANNOUNCEMENTS

SERVICES

Don't let your friends and contacts lose track of you because of a change in name or address

Have you lost track of someone?

For a free brochure write to:
Dept. T
THE LAST KNOWN ADDRESS REGISTRY
Innes House
52 Blucher Street
Birmingham B1 1QU

TIGERS EXTINCT?



Yes, the magnificent wild tiger could be extinct in the wild in a few short years unless immediate action is taken to prevent the current tiger crisis turning into an international tragedy. The Tiger Trust is the only organisation in the world exclusively fighting to save the majestic wild tiger from extinction.
To find out more, or to make an immediate donation write to:
THE TIGER TRUST, Chevington, BSE Suffolk IP29 5RG. Reg. Charity No. 1014679

TICKETS FOR SALE

TICKETS FOR SALE
When responding to advertisements readers are advised to establish the face value and full details of tickets before entering into any commitment. Most sports tickets are subject to strict re-sale and transfer rules.

TICKETS FOR SALE

RUGBY WORLD CUP South Africa, Durban. Private accommodation, transport available. Phone Anne Stewart 010 27 31 905 6915 or Caryn Adams 010 27 31 905 1717 After 8 or weekend

WANTED

FILM. Short scripts required by ambitious director/producer team. Independent professional shoot. Regent productions, 40 Chalcot crescent, London NW1.

ANNOUNCEMENTS

You can leave money to two good causes. Marie Curie Cancer Care.

Five thousand nurses. Fifty scientists. One cancer charity.

Please help us continue our work. Contact Helen Smith at Marie Curie Cancer Care, FREEPOST, 9 Belgrave Mews South, London SW1X 8YZ
Telephone: 0800 716 146.

MARIE CURIE CANCER CARE

© 1995 Marie Curie Cancer Care. Reg. Charity No. 207994

PORTRAIT OF A SCHOOLMASTER

FROM A CORRESPONDENT

I first came across Mr. George Cole when the grandson of one of his pupils sent me a coloured wax effigy, carefully framed, that had been in the family for over 100 years. It dates from the beginning of the nineteenth century, but Mr. Cole, in an old-fashioned wig, looks very like Dr. Johnson. His expression is severe but full of character, and I was moved to find out more about him.

He was, I discovered, the "English master" at Kimbolton School, and master in charge of the boarding house. Under his watchful eye his pupils wrote in the most beautiful copperplate handwriting, and in a style that they cannot have found natural. Behind his back, however, they remained boys still, and revealing comments found their way into notebooks; one can only hope that this, for instance, escaped Mr. Cole's knowledge:—

Now Old King Cole
Was a wise old Soul
And a merry old Soul was he
He kept a school with a strict rule
And old-time dignity.
To break a rule of this strict school
He'd bowl you middle stump;
Across a stool went many a foot
For King Cole's rule could crump.

King Cole's rule did crump. On one occasion an indignant parent sent a groom riding 15 miles to inquire why his son had been severely thrashed. Mr. Cole returned so adequate an answer that the groom came back to school next day with instructions that the boy was to be beaten again for sending unnecessary complaints.

Nevertheless, he won considerable affection and respect for some at least of his pupils. Boys like to be taught by men who are "characters," men whose personalities may be prickly but who are at least unforgettable. Mr. Cole's old boys remembered him warmly, and went back to see him and to drink with him perhaps too many glasses of wine . . .

He was not always in severe mood. He was always ready to give a holiday when some favoured pupil would waylay him on his return from the dinner table, and urge the brightness of the day or the good conduct of the boys as an excuse for the indulgence. He was thoroughly patriotic in his feelings, and, at the period we speak of, the continued successes of our arms in the Peninsular war gave frequent occasion for him to announce the joyful intelligence . . .

Despite the affection he inspired, Mr. Cole had his troubles. Partly because of the severity of his methods, numbers began to fall, but he refused to soften his rule to please the parents. He cannot be accused of placing his own interests above what he thought were those of the boys, for he received no salary and had to subsist on the profits he made out of the boarders.

As the boarding fee was only £5 15s. 6d. per quarter, his profits were never large, and the falling numbers hit him severely. After thirty years of service he was applying—in his best handwriting—to be granted a salary, but the Trustees did not respond. Eventually, when the number of boarders had fallen from over 70 to five, he was compelled to retire . . .

ON THIS DAY

February 18 1958

Lord Northcliffe introduced the Court Page article when he became owner of The Times *in 1908. It was an essay, generally of a light-hearted nature, often charming and usually the work of amateurs. With the Fourth Leader it was discarded shortly after news displaced advertisements on the front page in 1966.*

THE TIMES TODAY SATURDAY FEBRUARY 18 1995

NEWS

British Gas admits double-charging

■ British Gas has admitted double-charging hundreds of customers who have switched to paying bills by direct debit to qualify for discounts. It is blaming the high street banks for having failed to read instructions.

The company is checking more than a million customer records, with help from the banks, to discover the extent of its double-charging ..... **Pages 1, 33**

QC calls for murder law changes

■ Sweeping changes to the law on murder in the wake of Private Lee Clegg's conviction for killing a Belfast joyrider were recommended yesterday by a government-appointed QC in his review of anti-terrorist laws ..... **Page 1**

Ministry break-in

Thieves broke into the office of Brian Mawhinney, the Transport Secretary ..... **Page 1**

Lamont EU warning

Britain will end up like a small American state unless it abandons the escalator sweeping it towards a federal Europe, Norman Lamont said ..... **Page 1**

Troops to Angola

More than 500 British soldiers are to leave for Angola next month to help to set up a new peacekeeping operation ..... **Page 1**

Hunt for hooligans

Detectives will raid the homes of people named on a hotline as those who wrecked the England and Ireland match ..... **Page 3**

£15m inheritance

The High Court has cleared the way for the granddaughters of Maureen, Marchioness of Dufferin and Ava, to inherit her family fortune of £15 million ..... **Page 3**

Sark's EU protest

The population on the self-governing Channel Island of Sark are rebelling against a mountain of EU paperwork ..... **Page 5**

Creams withdrawn

Shops removed two face creams from their shelves yesterday after complaints that they had caused eye irritations ..... **Page 6**

Mandela fears

President Mandela has warned radicals not to press the South African Government for resources it does not have ..... **Page 14**

Berchtesgaden row

Berchtesgaden, Adolf Hitler's Alpine holiday home, is the subject of a battle between the US Army, the Bavarian Government and former owners ..... **Page 10**

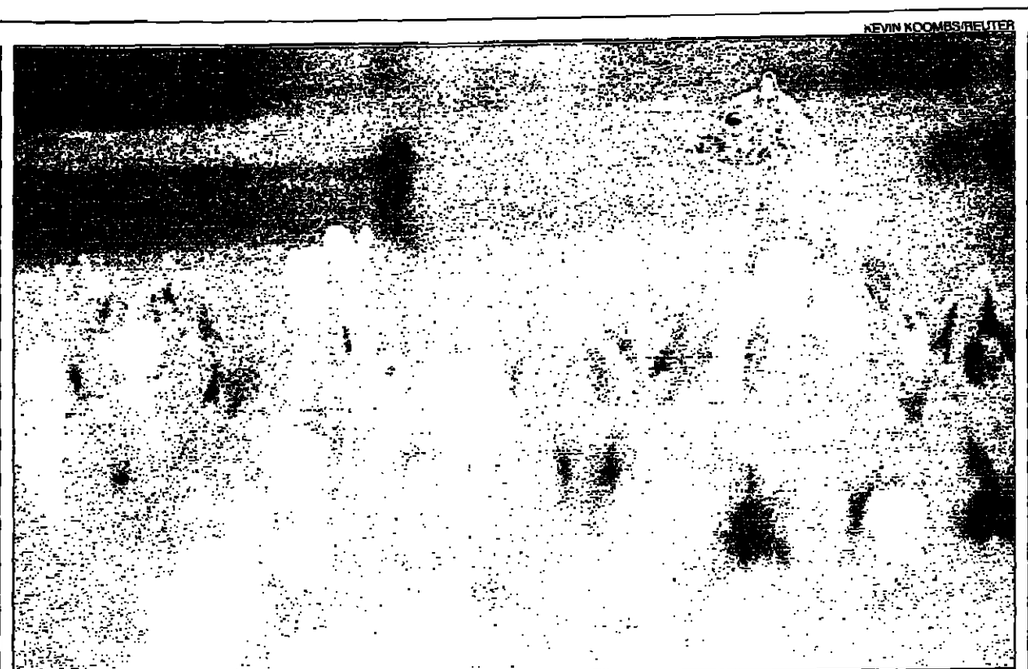
UN funding anger

Britain has provoked the wrath of the United States in the debate over UN funding ..... **Page 14**

Fighting talk in Shepton Mallet

■ Shepton Mallet in Somerset is preparing for boxing glory tonight when it hosts the fight between Frank Bruno and Rodolfo Marin. Shepton Mallet may have heard of Frank, but until the fight was arranged Bruno had never heard of it ..... **Page 6**

KEVIN COOMBS/REUTER



Early signs of spring in St James's Park, London, yesterday as the South East enjoyed a spell of sunshine after a night of storms which caused flooding and transport chaos in many parts of the country. Page 5

OPINION

Political Union: Kenneth Clarke stands rebuked; it remains to be seen how long he will keep the peace ... **Page 21**

The pound in your pocket: People in Britain worry too much about turmoil on the foreign exchanges ... **Page 21**

The conquering Sarkeese: The island spirit lives on in Sark. What was good enough for William the Conqueror is still good enough for Sark ..... **Page 21**

LETTERS

Chief of the Air Staff writes on bombing as a tactic of warfare; memorials to the rival discoverers of the Nile source; reactions to Archbishops call for tax concessions for married couples. **Page 21**

COLUMNS

Norman Lamont: It is strange that those who say that the nation state is out of date are those who are keenest to assume the trappings of a nation state for Europe **Page 20**

Simon Jenkins: The message I take from Lansdowne Road is, get the hooligans to pay for the damage and forget it ..... **Page 20**

THE PAPERS

In 1995 the attempt to halt Serb agression stands approximately where the attempt to halt German aggression stood in 1942

— Los Angeles Times

New York's return to capital punishment has seemed inevitable since the election of George Pataki as Governor

— The New York Times

BUSINESS

Power bid: In an attempt to avoid a £1.2 billion hostile takeover by Trafalgar House, Northern Electric has offered a package of incentives worth more than £5 a share to shareholders ..... **Page 25**

Markets: The FT-SE 100 index fell 6.9 points to close at 3044.2. Sterling's trade-weighted index remained unchanged at 87.1 after a fall from $1.5767 to $1.5765 and from DM2.3498 to DM2.3466 ..... **Page 28**

OBITUARIES

Rear-Admiral Robert Currie, wartime convoy escort commander; **Dwye Evans**, publisher; **Ken Hill**, playwright and theatre director; **Roderick Stephens**, yacht designer ..... **Page 23**

SPORT

Rugby union: Wales will revel in their position as underdogs to England, who are firm favourites to win in Cardiff for only the second time since 1963 ..... **Page 48**

Football: Leeds United face Manchester United in the fifth round of the FA Cup, the furthest they have progressed since Howard Wilkinson became manager ..... **Page 48**

Tennis: Steffi Graf, the winner of 15 grand slam championships, may be forced into premature retirement by the back injury she suffered last year ..... **Page 48**

Boxing: Frank Bruno should regain his status, at least with the British public, when he meets Rodolfo Marin at Shepton Mallet ..... **Page 45**

SATURDAY TIMES

MAGAZINE



Star quality: Jennifer Jason Leigh, the actress who loves acting more than money or fame ..... **Page 8**

Saved for the nation: Marcus Binney on Brodsworth and the controversy over how historic houses should be preserved ..... **Page 14**

The new Bucharest: Jan Morris finds that Romanians have not yet escaped the clutches of their Communist past ..... **Page 19**

Latin Lover: Anne McElvoy meets Father Reginaldus, Latin Secretary to the Pope, who is on a one-man crusade for the language ..... **Page 22**

Fashion: Armani extends his empire ..... **Page 22**

The Times Cook: Frances Bissell on fish ..... **Page 35**

WEEKEND



Spend, spend, spend: Nigel Hawkes discovers why shopping has become Britain's most popular leisure activity ..... **Pages 1 and 3**

Arts: Benedict Nightingale on Simon Gray's new play in which Stephen Fry plays George Blake ..... **Page 5**

School's out: Half-term entertainment ..... **Pages 2, 19**

Star quality: The house where *The Buccaneers* was filmed ..... **Page 13**

Digging in: Why Britons love their allotments. Plus: Spring bulbs for your garden ..... **Pages 10 and 11**

Travel: A cricketing tour of India; painter's Provence; and the riches of Munich ..... **Pages 16-18**

VISION



Reel women: Women on film-making ..... **Page 3**

Real holidays: Horrors, hysterics and *The Real Holiday Show* ..... **Page 5**

Spy life: *Panorama* on Aldrich Ames, *The Million Dollar Spy* ..... **Page 6**

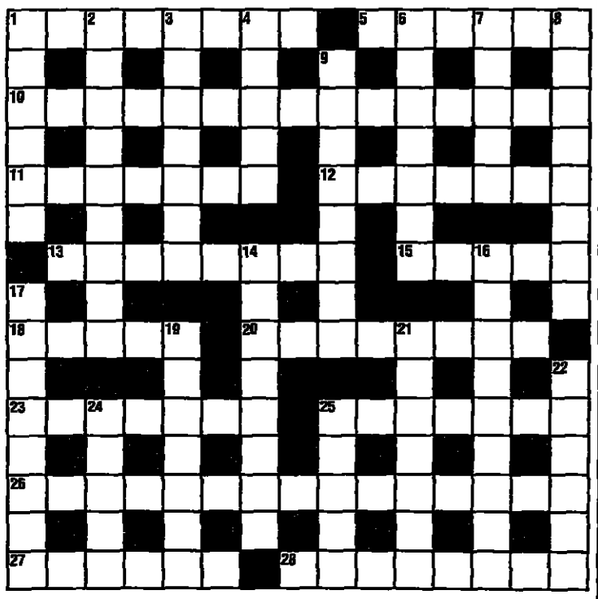
THE TIMES CROSSWORD NO 19,782

KNOCKANDO PURE SINGLE MALT SCOTCH WHISKY

A bottle of Knockando, a superb Speyside Single Malt Scotch whisky uniquely bottled only when at its peak of perfection rather than at a pre-determined age, together with a fine leather credit card wallet, will be given for the first five correct solutions opened next Thursday. Entries should be addressed to: The Times, Saturday Crossword Competition, PO Box 486, Virginia Street, London E1 9DD. The winners and solution will be published next Saturday.

Name/Address .....

.....



ACROSS

1 Some foolish joke, hard to see at first but simple (8).
5 He's no longer in stable employment (6).
10 Composer who worked closely with his peers, we hear (8,7).
11 One hiding away before having a child (7).
12 Curtain off enclave (7).
13 It's restorative to take a light vehicle round Maine (4-2-2).
15 Have a bit of sense (5).
18 Turn back on meeting furious tribesman maybe (5).
20 As student, is in group making revolution (8).
23 Such a one is damaged — unfortunate flaw within (7).
25 Pensioners' bridge team (7).
26 Top musicians have no resistance in the cold (15).
27 Continent line introduced by Evangelical Union (6).
28 Relishes working without children (8).

DOWN

1 Man touched drink with tongue (6).
2 Quirk of Italian post-Renaissance style (9).
3 Unwell, put on to water (7).
4 Tie with one hand (5).
6 Determined to get result of hunt in the pot (7).
7 Pretend it's the fashion in Paris (3,2).
8 Erred badly about Bottom being translated (8).
9 Feeling better than expected about less than perfect course result? (5,3).
14 A balancing act — horsemanship does without it (8).
16 Rock single stands out at the top (9).
17 Fast, but such neat work (8).
19 Heaven-sent nasal drip (7).
21 Sister put coins in jacket (7).
22 Roman conspirator, non-U but cordial (6).
24 Coming up, he may cause people to flee (5).
25 Borrow an assortment of keys (5).

Solution to Puzzle No 19,776

F	A	C	A	D	E		S	M	A	R	T	S	E	T
I		A		I		A		A	U		H		O	
R	E	M	O	V	A	L		S	U	B	R	O	S	A
E		E		I		A	S	Y		R		D		
P	A	L	I	N	D	R	O	M	E		S	T	A	Y
R		O		G		E		O		E				
O	C	T	O	B	E	R		D	E	F	I	N	E	D
O			E		E		I		F				A	
F	I	D	D	L	E	D		A	R	T	E	M	I	S
		E		L		H			H		A		H	
C	U	F	F		H	A	T	C	H	E	T	J	O	B
A		E		T		N		A		M		E		O
M	A	N	K	I	N	D		S	W	A	N	S	E	A
E		C		E		E		H		R		T		R
O	V	E	R	R	I	D	E		O	K	A	Y	E	D

Solution to Puzzle No 19,781

M	A	S	S	I	F		A	L	L	R	I	G	H	T
	N		H		R		U			U		O		U
B	A	R	O	N	E	S	S		A	N	G	L	E	R
	T		E		E		T		D		F		N	
B	O	W	L	O	V	E	R		T	O	E	C	A	P
	L		A		E		A		W		L		I	
	I		C	A	R	I	L	L	O	N		U		K
J	A	D	E		S		T		U		A	B	B	E
U		A		L	E	V	A	N	T	E	R		O	
M		I			N		N		T		L			
B	O	R	I	N	G		R	O	U	L	E	T	T	E
O		Y		C			U		M		F		H	
J	A	M	P	O	T		L	A	B	R	A	D	O	R
E		A		L		E		E		C		L		
T	I	N	I	N	E	S	S		R	A	T	H	E	R

LAST WEEK'S WINNERS: *R G Cattell, Boldmere, Sutton Coldfield; D G Felton, Upper Shirley, Southampton; PJ Cooper, Barton, Preston; J H Wilks, Weydale Avenue, Scarborough; A M Thompson, Harpenden Road, St Albans.*

©TIMES NEWSPAPERS LIMITED, 1995. Published and printed by Times Newspapers Ltd at 1 Virginia Street, London E1 9XN, telephone 0171-782 5000 and at Knowsley Park Industrial Estate, Kirkby Road, Prescot, Merseyside, L34 9HN, telephone 0151-546 2000. Saturday, February 18, 1995. Registered as a newspaper at the Post Office.

TIMES WEATHERCALL

For the latest region by region forecast, 24 hours a day, dial 0891 500 followed by the code

Greater London	701
Kent,Surrey,Sussex	702
Dorset,Hants & IOW	703
Devon & Cornwall	704
Wilts,Glouces,Avon,Somrs	705
Berks,Bucks,Oxon	706
Beds,Herts & Essex	707
Norfolk,Suffolk,Cambs	708
West Mid & Sth Glam & Gwent	709
Shrops,Hereids & Worcs	710
Central Midlands	711
East Midlands	712
Lincs & Humberside	713
Dyfed & Powys	714
Gwynedd & Clwyd	715
N W England	716
W & S Yorks & Dales	717
N E England	718
Cumbria & Lake District	719
S W Scotland	720
W Central Scotland	721
Edin S Fife/Lothian & Borders	722
E Central Scotland	723
Grampian & E Highlands	724
N W Scotland	725
Caithness,Orkney & Shetland	726
N Ireland	727

Weathercall is charged at 39p per minute (cheap rate) and 49p per minute at all other times.

AA ROADWATCH

For the latest AA traffic/roadworks information, 24 hours a day, dial 0336 401 followed by the code

London & SE traffic, roadworks	
Area within M25	731
Essex/Herts/Beds/Bucks/Berks/Oxon	732
Kent/Surrey/Sussex/Hants	734
M25 London Orbital only	736
National traffic and roadworks	
National motorways	737
West Country	738
Wales	739
Midlands	740
East Anglia	741
North-west England	742
North-east England	743
Scotland	744
Northern Ireland	745

AA Roadwatch is charged at 39p per minute (cheap rate) and 49p per minute all other times.

HOURS OF DARKNESS

TODAY

Sun rises:	Sun sets:
7.10 am	5.20 pm
Moon sets	Moon rises
7.59 am	9.25 pm

Last quarter February 22

London 5.20 pm to 7.08 am
Bristol 5.30 pm to 7.17 am
Edinburgh 5.22 pm to 7.30 am
Manchester 5.24 pm to 7.20 am
Penzance 5.45 pm to 7.27 am

TOMORROW

Sun rises:	Sun sets:
7.06 am	5.22 pm
Moon sets	Moon rises
8.26 am	10.41 pm

Last quarter February 22

London 5.22 pm to 7.06 am
Bristol 5.32 pm to 7.15 am
Edinburgh 5.25 pm to 7.28 am
Manchester 5.26 pm to 7.18 am
Penzance 5.46 pm to 7.25 am

HIGH TIDES

TODAY	AM	HT	PM	HT
London Bridge	3.28	7.11	3.56	7.17
Aberdeen	3.01	4.28	3.10	4.46
Avonmouth	8.55	13.63	9.17	13.47
Belfast	0.23	3.27	0.42	3.52
Cardiff	8.41	12.17	9.03	11.90
Devonport	7.38	5.47	7.59	5.28
Dover	0.27	6.76	0.41	6.63
Dublin	0.56	3.98	1.18	4.21
Falmouth	6.36	5.32	6.53	5.11
Glasgow	2.38	4.45	2.46	4.88
Harwich	1.21	4.01	1.44	3.98
Holyhead	11.59	9.63	—	—
Hull	7.56	7.53	8.10	7.85
Ilfracombe	7.52	9.48	8.02	9.38
King's Lynn	7.52	6.88	8.10	7.16
Leith	4.16	5.53	4.35	5.62
Liverpool	0.44	9.50	0.59	9.67
Lowestoft	11.20	2.34	11.23	2.63
Margate	1.24	4.81	1.49	4.66
Milford Haven	7.51	7.08	8.12	6.91
Newquay	6.40	7.10	7.00	6.93
Oban	7.15	4.04	7.34	3.87
Penzance	6.19	5.67	6.39	5.47
Portland	8.23	2.15	8.56	1.97
Portsmouth	0.49	4.75	1.03	4.70
Shoreham	0.38	6.38	0.53	6.36
Southampton	0.09	4.66	0.25	4.73
Swansea	8.06	9.69	8.26	9.54
Tees	5.25	5.26	5.36	5.44
Wilton-on-Nze	1.11	4.40	1.37	4.38

Crown copyright reserved. All tide times are GMT

HIGHEST & LOWEST

Thursday: Highest day temp: Guernsey 13C (55F); lowest day max: Loch Glascarnoch, Highland 5C (41F); highest rainfall: Trevigton, Somerset, 0.62in; highest sunshine: Skegness, Lincolnshire 7.2hr.

FORECAST

☐ **General:** England and Wales will start bright and dry, with frost soon lifting. Sunny periods, but cloud and rain spreading from west in afternoon. Windy later.

Scotland will have showers in the west. Elsewhere dry and bright, with early frost lifting. Sunny periods but cloud and rain in afternoon. Windy later.

Northern Ireland will be bright and dry at first. Cloud and rain spreading from west in morning. Windy as wet weather spreads in

☐ **London, SE England, E Anglia:** clear at first, patchy frost clearing. Sunny periods. Clouding in afternoon, rain later. Winds strong southerly later. Max 10C (50F)

☐ **Central S, E, SW, Central N England, Midlands, Channel Isles, Wales:** clear and dry start. Early frost clearing. Cloud and rain spreading from west. Wind becoming strong southerly. Max 7C-9C (45F-48F).

☐ **IoM, SW Scotland, Glasgow, Cent Highlands:** Clear at first. Cloud quickly spreading from west. Rain before midday, clearing in evening. Showers later. Winds becoming strong southerly. Max 7C-9C (45F-48F).

☐ **NW, NE England, Lakes, Borders, Edinburgh & Dundee, Aberdeen, Moray Firth:** Clear and dry start. Early frost clearing. Cloud and rain spreading from west, clearing in evening. Wind becoming strong southerly. Max 7C-9C (45F-48F).

☐ **NE, NW Scotland, Argyll, Orkney, Shetland:** Clear intervals and showers. Then briefly dry before cloud and rain spread from west. Showers later. Strong southerly winds. Max 6C (43F).

☐ **N Ireland:** Dry start then cloud and rain, turning showery in afternoon. Clearing later. Winds strong southwesterly. Max 7C (45F).

☐ **Outlook:** Rain clearing on Sunday then windy with showers.

AROUND BRITAIN YESTERDAY

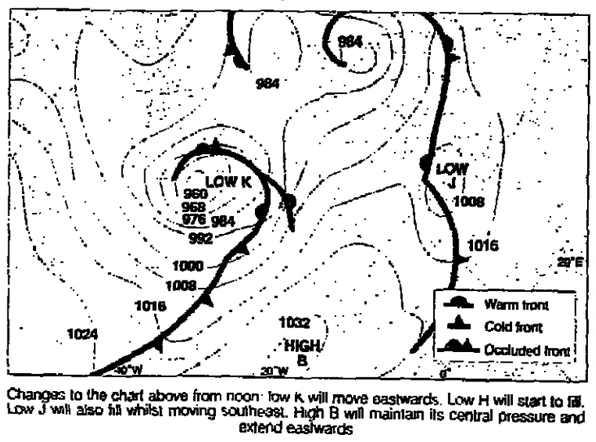
24 hrs to 5pm: b=bright; c=cloud; d=drizzle; de=dust storm; du=dull; f=fair; fg=fog; g=gale; h=hail; r=rain; sh=shower; sl=sleet; sn=snow; s=sun; t=thunder

	Sun hrs	Rain in	C	Max F			Sun hrs	Rain in	C	Max F	
Aberdeen	4.9	-	9	48	b	Liverpool	2.3	0.13	9	48	r
Anglesey	1.7	0.28	9	48	r	London	2.7	0.17	11	52	r
Aspatria	2.5	0.11	8	46	b	Lowestoft	6.4	-	11	52	s
Aviemore	3.2	0.06	7	45	sh	Manchester	2.6	0.13	9	48	r
Belfast	0.9	0.17	7	45	sh	Margate	-	0.04	11	52	sh
Birmingham	3.0	0.24	10	50	sh	Minehead	-	0.69	10	50	h
Bognor R	2.0	0.09	11	52	r	Morecambe	2.3	0.07	8	46	r
Bournem'th	1.0	0.30	11	52	t	Newcastle	5.8	0.09	9	48	b
Bristol	0.1	0.38	10	50	r	Newquay	x				
Buxton	1.9	0.34	7	45	r	Norwich	5.8	-	11	52	sh
Cardiff	-	0.24	10	50	r	Nottingham	3.6	0.26	10	50	r
Clacton	3.2	0.04	10	50	s	Oxford	1.9	0.65	9	48	r
Cromer	5.4	-	10	50	s	Penzance	-	0.23	11	52	gS
Doncaster	5.3	0.13	10	50	r	Plymouth	-	0.19	10	50	r
Eastbourne	2.6	0.01	11	52	c	Poole	0.5	0.19	12	54	r
Edinburgh	3.8	0.14	9	48	sh	Prestatyn	X	0.22	10	50	r
Eskdalemuir	0.1	0.14	6	43	h	Ross-o-wye	1.2	0.41	9	48	r
Exmouth	-	0.36	12	54	r	Sandown	1.6	0.12	11	52	b
Falmouth	X	0.26	11	52	r	Saunton Snd	-	0.24	10	50	sh
Fishguard	-	0.25	9	48	r	Scarboro'	4.1	0.04	8	46	b
Folkestone	3.6	-	11	52	s	Scilly Isles	-	0.13	11	52	sh
Glasgow	3.2	0.19	9	48	sh	Shrewsbury	2.7	0.30	9	48	r
Guernsey	-	0.20	13	55	sh	Skegness	7.2	0.08	11	52	s
Hastings	3.1	0.08	10	50	sh	Southend	5.9	0.08	11	52	sh
Hayling I.	2.3	0.07	11	52	r	Southport	2.7	0.22	8	46	r
Herne Bay	3.1	0.04	11	52	r	Southsea	2.7	0.17	11	52	r
Howe	X	0.01	10	50	r	Stornoway	2.3	0.05	7	45	b
Hunstanton	5.1	-	9	48	r	Swanage	0.5	0.29	11	52	r
Ilfracombe	X					Teignmouth	-	0.31	11	52	gS
Isle of Man	3.3	0.03	9	48	s	Tenby	0.1	0.52	11	52	r
Jersey	0.5	0.07	11	52	r	Tiree	4.2	0.17	8	46	sh
Kinloss	4.0	-	8	46	b	Torquay	-	0.38	11	52	r
Leeds	1.3	0.09	9	48	r	Tynemouth	4.2	0.11	9	48	s
Lerwick	4.1	0.20	7	45	sh	Ventnor	1.5	0.05	10	50	r
Lauchars	4.4	-	8	46	sh	Weymouth	-	0.17	11	52	g
Littlehmptn	2.4	0.07	11	52	r	These are Thursday's figures					

ABROAD

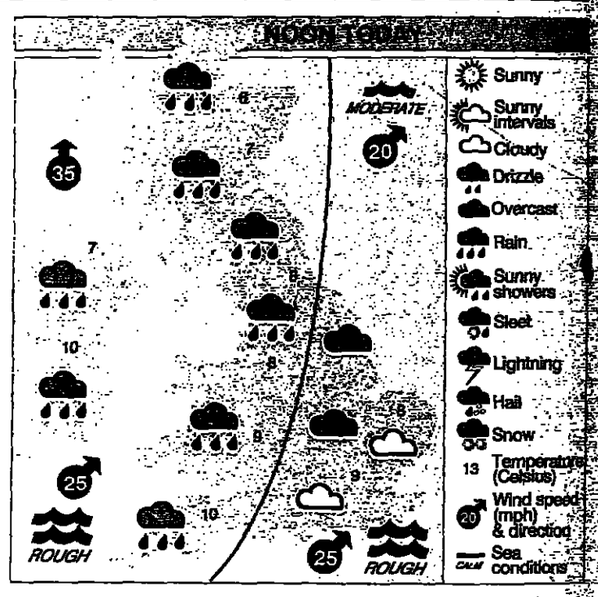
Ajaccio	16	61	s	C'phagn	3	37	r	Majorca	17	63	s
Akrotiri	17	63	f	Corfu	15	59	f	Malaga	17	63	fg
Alex'dria	17	63	c	Dublin	5	41	c	Malta	18	64	s
Algiers	22	72	s	Dubrovnik	14	57	s	Melb'rne	19	66	f
Amst'dm	8	46	c	Faro	17	63	c	Mexico C	24	75	s
Athens	15	59	f	Florence	9	48	c	Miami	26	79	c
Bahrain	20	68	s	Frankfurt	9	48	r	Milan	6	43	fg
Bangkok	32	90	r	Funchal	20	68	s	Montreal	-4	25	s
Barbados	-	-	-	Geneva	10	50	r	Moscow	1	34	c
Barcelona	18	64	s	Gibraltar	20	68	s	Munich	12	54	r
Beirut	17	63	r	Helsinki	-2	36	d	Nairobi	27	81	f
Belgrade	11	52	r	Hong K	16	61	r	Naples	17	63	s
Berlin	9	48	r	Innsbruck	11	52	s	N Delhi	22	72	s
Bermuda	19	66	r	Jeddah	24	75	r	N York	3	37	r
Biarritz	11	52	r	Jo'burg	29	84	s	Nice	15	59	s
Borde'x	11	52	r	Karachi	31	88	s	Oslo	1	34	sl
Brussels	8	46	r	L Palmas	20	68	f	Paris	10	50	r
Budapst	11	52	r	Le Tquet	10	50	r	Peking	9	48	s
B Aires	27	81	c	Lisbon	17	63	c	Perth	34	93	c
Cairo	21	70	f	Locarno	12	54	s	Prague	7	45	r
Cape Tn	32	90	s	L Angels	16	61	c	Reykjavik	-3	27	f
Chicago	2	36	c	Luxembg	6	43	c	Rhodes	15	59	f
Ch'church	21	70	-	Luxor	24	75	s	Rio de J	27	81	f
Cologne	10	50	f	Madrid	13	55	c	Riyadh	22	72	f
								Rome	16	61	s
								Salzburg	11	52	f
								S F'sco	9	48	s
								Santiago	31	88	s
								S Paulo	28	82	f
								Seoul	6	43	s
								Sing'por	28	82	f
								St'kholm	3	37	c
								Strasb'rg	11	52	f
								Sydney	20	68	d
								Tangier	19	66	c
								Tel Aviv	23	68	s
								Tenerife	20	68	s
								Tokyo	9	48	s
								Toronto	-1	30	r
								Tunis	19	66	s
								Valencia	21	70	s
								Vanc'ver	1	34	f
								Venice	11	52	s
								Vienna	13	55	f
								Warsaw	8	46	f
								Wash'ton	1	34	r
								Wel'ngton	21	70	s
								Zurich	10	50	f

Temperatures at midday local time. X = not available



Changes to the chart above from noon: low K will move eastwards. Low H will start to fill. Low J will also fill whilst moving southeast. High B will maintain its central pressure and extend eastwards

NOON TODAY







MELVYN MARCKUS 26

Our City Editor on Glaxo's £9bn bid battle



PROFILE 27

Partners in Power at Umist



SPORT 42-48

England ranks look to Rodber for Cardiff inspiration

25

WEEKEND SPORTING FIXTURES
Page 45

THE TIMES

BUSINESS EDITOR Lindsay Cook — SATURDAY FEBRUARY 18 1995

Trafalgar attacks incentive package

Northern fights bid by luring investors

BY MARTIN WALLER AND PHILIP BASSETT

IN AN all-out attempt to avoid a £1.2 billion hostile takeover by Trafalgar House, Northern Electric has offered a package of incentives worth more than £5 a share to its shareholders in an attempt to keep their loyalty.

The news sent Northern's share price, already well ahead of the £10.48 cash terms on offer, higher again and prompted similar rises in the value of the other regional electricity companies.

Northern ended 21p higher at £11.12p. Other bid candidates in the sector also rose. Manweb, serving north Wales and the northwest, was up 18p to 859p, and South Wales was ahead by 28p to 884p.

The political outcry over the bid, which offers Trafalgar significant tax incentives, rumbled on after the Government's widely-criticised decision earlier this week not to refer it to the Monopolies and Mergers Commission.

The Government's "negligence" over the bid would cost the taxpayer up to £270 million, Gordon Brown, the shadow Chancellor, claimed yesterday. Labour has renewed calls for a full MMC investigation of the planned takeover.

Jack Cunningham, the shadow Trade and Industry Secretary, will on Monday lead a Labour debate in the Commons on the Government's alleged failure to act over Trafalgar's bid.

Mr Brown said yesterday that the Government's decision would leave other privatised utilities open to takeover. He specifically mentioned Yorkshire Electricity as "vulnerable" to a takeover by Hanson. "Government negligence is costing the taxpayer millions," he added.

Speaking in Newcastle upon Tyne, Northern's home base, Mr Brown said that £223 million would be lost to the Treasury because if Trafalgar succeded, it would use Northern's profits, and therefore its tax liabilities, to relieve the company of surplus Advanced Corporation Tax. A further £50 million would be lost by Trafalgar sheltering the gain which Northern receives from this summer's flotation of the National Grid.

Northern shareholders will vote on the incentives package after the bid timetable has run its course. The company has buttressed its defence with hefty profits and dividends forecasts for coming years. David Morris, the Northern chairman, told shareholders:

"You would be giving up significant value by accepting the Trafalgar House offer. A continuing investment in Northern would be worth significantly more."

The incentives package comes in three parts:

☐ A special one-off dividend of £1.50 per share, costing Northern £167 million outright and as much as £42 million in addition in Advanced Corporation Tax.

☐ The issue of £111 million worth of unredeemable new preference shares, worth on issue at least £1 for every Northern share. Or shareholders can accept a cash alternative.

☐ A forecast that Northern's 6.5 per cent holding in the National Grid, which connects the power generators to the regional distributors, will be handed over direct to shareholders. Northern says its share, on the basis of City forecasts of the Grid's worth, will be equivalent to a further £2.57 per share.

In addition the company is forecasting a 16 per cent rise in pre-tax profits to at least £150 million in the current year, to March 31, and earnings per share 21 per cent ahead at 97p. Total dividends of 33p would represent an increase of a third, and dividends for the next two years will be raised by another 13 per cent each year.

The package was immediately attacked by Trafalgar. "It's all done with mirrors," said Nigel Rich, the chief executive. Simon Keswick, the chairman, added: "All the Northern board's smokescreen about regionalism and Trafalgar's suitability to own an electricity company has evaporated into a plea for a higher bid, combined with a scheme to strip the company of its cash."

Tempus, page 28



MARTIN BEDDALL

On the up: David Morris, chairman of Northern Electric. Northern shares rose 21p.

Mexican crisis scuttles dollar

BY JANET BUSH
ECONOMICS CORRESPONDENT

THE DOLLAR dropped to its lowest level against the mark since October 1992 because of the Mexican crisis, before recovering slightly on unconfirmed talk of intervention by the American Federal Reserve.

Fed intervention was suspected after the Bank of Japan surprised the markets by buying dollars against the yen early in European trading. Despite this, the dollar fell to within one yen of its post-war low against the Japanese currency.

Later, the central banks of Italy and Portugal intervened in favour of their currencies against the mark, which has been strengthening across a broad front all week. Sterling ended the week on a more stable note, its trade weighted index closing unchanged from Thursday at 87.1, but analysts continued to predict that the pound will be weighed down by political turmoil in the Conservative Party.

The mark has gained about 2 per cent against the lira and sterling in the past six trading sessions and around 4 per cent against the US currency. Yesterday's late rebound in the dollar, while intervention was suspected by some, was probably tied more to renewed hopes that a rescue package for Mexico will come to fruition. The peso rebounded yesterday on this speculation.

The dollar also gained some ground after figures showed that the US trade deficit had improved in December, falling to $7.34 billion from $10.04 billion in November. This was more positive news but set against it was the fact that the deficit soared by more than 40 per cent during 1994 as a whole.

The strength of the mark comes even before Germany follows moves to raise interest rates in the rest of the world and partly reflects political and economic problems in alternative investment currencies.

WEEKEND MONEY



31
Anne Ashworth on building societies

TAXATION

29 Marriage and the taxman





32 Hong Kong shares: the handover blues

FUEL BILLS

33 British Gas: the new direct debit blunder

SAVINGS AND PAY

34 Where to put your savings now



37 Working mothers' maternity pay rights

Trust wins court approval for Wellcome stake sale

BY SARAH BAGNALL

THE High Court yesterday ruled that the Wellcome Trust can sell its 39.5 per cent holding in Wellcome, a move welcomed by all three sides.

Wellcome, which is fending off a hostile £9.2 billion bid from Glaxo, secured an extra eight days to the bid timetable, increasing the time it has available to find a white knight to top Glaxo's offer. The latest date that the trust's acceptance of Glaxo's £10.25 a share offer must be submitted has been extended from February 28 to March 8.

The trust had irrevocably accepted Glaxo's offer but, after representations from Wellcome, the court agreed that the trust would be able to withdraw this commitment if a higher offer materialised. It can be terminated if the higher offer is announced before Glaxo's offer becomes wholly unconditional.

John Robb, chairman and chief executive of Wellcome, said: "The ruling is great encouragement to our efforts to achieve a better offer for all our shareholders and gives us more time in which to do so."

The Glaxo camp also welcomed the court's decision, without which its offer could not proceed. Sir Richard Sykes, chief executive, said: "We are pleased that the High Court has made an order enabling the Wellcome Trust to sell its Wellcome shares. We look forward to receiving the Wellcome Trust's acceptance in respect of its entire holding on or before the initial closing date of March 8."



Sir Richard: pleased

Glaxo's shares remained unchanged at 641p while Wellcome's shares firmed 5p to £10.28, 5p above the current value of Glaxo's offer. The rise above the offer price suggests market hopes that the company might find a white knight are growing.

The court previously approved two share sales by the trust, which has reduced its holding from 100 per cent since 1986. Approval was needed because the sale of the balance of the trust's holding represents a change in policy.

Melvyn Marckus, page 26

BUSINESS TODAY

STOCK MARKET INDICES

FT-SE 100	3044.2	(–6.9)
Yield	4.11%	
FT-SE A All share	1505.80	(–2.59)
Nikkei	18020.51	(–239.92)
New York:		
Dow Jones	3975.07	(–12.45)*
S&P Composite	483.83	(–1.39)*

US RATES

Federal Funds	5¼%*	(5¹⁵/₁₆%)
Long Bond	100¹³/₃₂*	(100¹⁷/₃₂)
Yield	7.59%*	(7.58%)

LONDON MONEY

3-mth Interbank	6¼%	(6²¹/₃₂%)
Life long gilt future (Mar)	101¹⁵/₃₂	(101²⁷/₃₂)

STERLING

New York:		
$	1.5767*	(1.5785)
London:		
$	1.5763	(1.5785)
DM	2.3435	(2.3524)
FFr	8.1570	(8.1810)
SFr	1.9844	(1.9872)
Yen	153.66	(153.81)
£ Index	87.1	(87.1)

DOLLAR

London:		
DM	1.4880*	(1.4890)
FFr	5.1700*	(5.1800)
SFr	1.2588*	(1.2602)
Yen	97.47*	(97.40)
$ Index	61.8	(61.8)

Tokyo close Yen 97.64

NORTH SEA OIL

Brent 15-day (Apr..	$17.00	($16.90)

GOLD

London close	$378.25	($377.05)

* denotes midday trading price

BEFORE YOU PLUNGE INTO A PEP BEFORE APRIL 5 CONSULT CHELSEA FINANCIAL

Up to 5% discount and expert advice.



There aren't many things that financial gurus agree on and one of them is a Pep. That's because Peps are such a tax efficient way of investing, particularly before April 5. They are now so popular that all the big players have jumped on the bandwagon. So much so, that the choice for the average investor can be bewildering to say the least.

That's where we come in. Chelsea Financial Services. One of the UK's top independent financial advisers and one of the most respected. You will not only get advice on the best Pep, but we will also rebate up to 5% of its value back to you. *Indeed we can offer many of the leading Peps at no initial charge!*

So whilst there is a wide choice of Peps, there is only one adviser. Chelsea Financial Services. Call us on 0171 351 6022 or return the coupon.

CHELSEA FINANCIAL SERVICES
THE BEST ADVICE. THE BEST DISCOUNTS.
Chelsea Financial Services Ltd, FREEPOST, 2/1 Harbour Yard, Chelsea Harbour, London SW10 0YZ Tel: 0171 351 6022

REGULATED BY THE PERSONAL INVESTMENT AUTHORITY — THE VALUE OF INVESTMENTS CAN FALL AS WELL AS RISE

Chelsea Financial Services Ltd. FREEPOST, 2/1 Harbour Yard, Chelsea Harbour, London SW10 0YZ.
I would like to know more about your discounted Peps. TS18/2/95

Name _____

Address _____

_____ Postcode _____

Tibet hotels soar to dizzy heights

BY COLIN NARBROUGH
WORLD TRADE CORRESPONDENT

TIBET, roof of the world, has embraced the terrestrial market with the debut of Tibet Pearl Star, its first listed company, on the Shanghai stock exchange.

The exchange yesterday saw the Tibetan hotel company soar 70 per cent from its issue price on its first day of trading.

The frantic cries of dealers were a far cry from the traditional Tibetan world of buddhist monks, prayer wheels, rancid butter and yak's milk. Tibet Pearl is clearly a company intent on being part of the modern business world.

The company listed 27 million "A" shares, which are restricted to domestic investors. The shares opened at 5.5 yuan (42p) each, a premium of 2 yuan (15p) to the issue price, and ended the first day at almost 6 yuan (46p), despite an overall fall in the market.

Although China's communist administration has not given direct tax incentives to Tibet Pearl, Peking is giving strong backing to Tibetan companies to foster businesses among ethnic minorities. But only 10 per cent of the issue went to native Tibetans, which is hardly likely to help to suppress resistance to Chinese rule.

Since China occupied Tibet in 1959, forcing the Dalai Lama, the country's religious leader to flee the country, Peking has been attacked for promoting Chinese migration that threatens to swamp Tibet's indiginous people.

The initial public offering of Tibet Pearl last month brought a flood of investors to Lhasa, the Tibetan capital, some having to carry oxygen, as well as cash, to cope with the altitude. The offer attracted 2 billion yuan.

From its humble beginnings as a Tibetan restaurant in China's Sichuan province, Tibet Pearl has expanded into a 48 million yuan business with 10 hotels in Tibet, but the jewel in its corporate crown is a highly profitable three-star hotel in Chengdu, the flourishing capital of Sichuan, that is an almost compulsory stopover for travellers on their way from China to Tibet.

Glaxo still ahead in the Wellcome stakes



MELVYN MARCKUS

Judging from Glaxo's little tilt at Wellcome, industrialists brought up in the straitlaced culture of organic growth can undergo fearsome transformations given a breath of rarefied air from the summit of Mount Acquisition.

Glaxo, as Wellcome's defence document points out, has not made a significant acquisition since 1978. So be it. To liken Sir Richard Sykes, Glaxo's chief executive, to a man of the cloth stooping to the temptations of a red light district, may over-daub the scenario but it serves to illustrate the irony of the affair. Put another way, perennial habitués of the red light vicinities, where purchases of one sort or another are a way of life, can learn a thing or two from the way in which Glaxo has embarked on the UK's largest ever takeover sortie.

How refreshing to see a £9 billion takeover bid described as a "final" offer from the outset, albeit subject to the appearance of a counter bidder. In the event, Glaxo's share and cash terms, unveiled last month, valued Wellcome's shares at £10.25. This represented a premium of close on 50 per cent above the prevailing 688p and signalled an exit p/e ratio of a shade over 23 on historic earnings. This was cut to nearer 19 in the wake of Wellcome's 19 per cent rise in 1994 pre-tax profits to £738 million. Neither the huffing and puffing of John Robb, chairman and chief executive of Wellcome, nor a similar expenditure of hot air from advisers Barings and Morgan Stanley, has shaken the market's perception that the terms are certainly "fair" and arguably "full".

Congratulations, incidentally, to Dr Jonathan Gelles, an analyst at Wertheim Schroder. Schroders' Wall Street associate. Last July, he opined that Wellcome might well prove a takeover candidate; a prediction highlighted in our *Pennington* column. With the share price languishing not far north of £6, Gelles forecast that Wellcome could attract an offer in the region of £9. Gelles is not only perspicacious but also conservative.

Robb, clearly of a less conservative disposition, insisted that Glaxo's terms were "inadequate" and chose to jet off, far and wide, in search of a drug company that had the wit to appreciate that Gelles, Sykes, the Wellcome Trust (with a key 39.5 per cent stake) and the stock market had all got it wrong.

No easy task but a chairman, particularly one who is also a chief executive, presumably knows best. Fiduciary duties can be interpreted in all sorts of ways but the City, most certainly, was not going to fault Robb for attempting to obtain a higher price for shareholders. Word has it that, before Glaxo unveiled its inadequate £9 billion offer, Johnson & Johnson, the US healthcare combine, had flirted with Wellcome. Bearing this in mind, the chances are that Johnson & Johnson appeared high on Robb's list of transatlantic courtesy calls. Alas, Johnson & Johnson is not an aggressive concern, as befits an enterprise best known for a powder associated with baby's bottoms. Talc, by all accounts, is in; merger talks with Wellcome appear to be out. Sandoz, the Swiss combine, has publicly proclaimed that it is not a contender for Wellcome. In all probability, Robb has also sounded out the likes of Merck and Pfizer in the US and conceivably Roche (currently absorbing Syntex) in Switzerland.

So far, there has been no stampede to top Glaxo's terms and time, for Wellcome's "any bidder but Glaxo" strategy, is clearly running out. Yesterday brought news that the High Court has duly given Wellcome Trust the go-ahead to pledge its troth irrevocably. This little ceremony is scheduled to take place on March 8, the first closing date of the bid, unless a third party raises the ante.

Such news — much as expected — comes hard on the heels of Thursday's report by Citywatch, an investment research organisation, that most of Wellcome's major institutional shareholders are prepared to fall in line behind Wellcome Trust and accept Glaxo's terms. Some ten institutions, led by the Pru (4.06 per cent) and Schroder Investment Management (3.12 per cent), hold a little over 20 per cent of Wellcome's equity. Acceptances of just 10.6 per cent will suffice for Glaxo to clinch control. That said, Glaxo's camp is leaving little to chance. Sykes and his colleagues embarked on a takeover roadshow yesterday; an act that will be performed before some 25 City institutions.

Wellcome's share price, at £10.28, achieved a modest premium against Glaxo's terms yesterday although, if one juggles with dividend considerations, it can be argued that Glaxo's terms are worth £10.35. All the same, fund managers and analysts alike appear to have accepted Sykes's argument that consolidation in the quest for global market share and greater efficiency, is inevitable. Glaxo Wellcome would emerge as the largest drug company in the world with pharmaceutical sales in the region of £8.25 billion — some 40 per cent ahead of Merck. Even then, Glaxo Wellcome's share of the world market would be little more than 5.3 per cent compared with Sykes's publicly declared target of 10 per cent.

Takeover power plays hold a strange fascination, the quaintest aspect of the Glaxo/Wellcome battle being Robb's apparent refusal to hold discussions with Sykes. Searching for companies that perceive Wellcome as a "steal" must, inevitably, have taken up a little time. That said, it must be exceedingly difficult for a casual observer to understand why, when one company bids £9 billion for another, the chairman and chief executive of the latter cannot find the time, or the inclination, to discuss the matter with the bidder.

Robb clearly takes the view that the Wellcome Trust has pulled the rug of independence from under Wellcome's feet. So, to all intents and purposes, it has. But, then again, did Robb's camp ensure that proper bridges were built between Wellcome and its major shareholder? Why did Sir Roger Gibbs, chairman of the Wellcome Trust, not sit on Wellcome's board?

In the wake of the court ruling, Glaxo is clearly favourite to succeed. That said, Sykes is understood to have held talks with Zeneca prior to launching the bid for Glaxo: talks that are said to have focused the minds at Zeneca wonderfully. Zeneca would be my outsider to attempt a counter — all things being equal which, thanks to Sykes's poker game with Wellcome Trust, they are not.

Ammunition firms' merger not seen as security threat

BY ROSS TIEMAN, INDUSTRIAL CORRESPONDENT

THE Government is willing to approve a merger of the biggest ammunition companies in Britain and France. In spite of difficulties over obtaining shells from Belgium, a Nato ally, during the Gulf War, the Government has concluded that such a move poses no substantial threat to national security.

Year-long talks between British Aerospace and Giat, the French state arms company, about merging ammunition manufacture, are approaching a critical phase. Combining BAe's Royal Ordnance subsidiary, which has 5,500 employees, with Giat's ammunition arm, which has 3,000 workers, would enable rationalisation to rebuild both parties' profitability.

In his speech introducing Thursday's Navy debate Roger Freeman, the Minister of State for Procurement, said a deal could be agreed without any danger to British arms supplies.

Although details of the proposals had yet to emerge, "in principle, we would not see production sharing in an Anglo-French industrial collaboration as fundamentally threatening to our security of supply," he told MPs.

Mr Freeman's highlighting of the discussions has raised expectations of a deal. A BAe spokesman said: "Progress is undoubtedly being made."

However, final agreement may have to await the outcome of the French presidential election in May. Giat has accumulated losses of Fr3.4 billion (£416 million) and its president, Pierre Chiquet, is understood to be pressing for the state to inject Fr3 billion (£367 million) through a recapitalisation to pave the way for a deal and the subsequent rationalisations.

Giat is best known for its Leclerc tank, chosen ahead of Vickers' Challenger 2 last year by the United Arab Emirates in a £2.4 billion deal. It also makes artillery and small arms and already collaborates with BAe on several weapons programmes.

A joint venture between the two companies would be expected to strengthen substantially the competitiveness of Europe's two biggest ammunition makers and set the scene for further collaboration on artillery programmes and possibly on armoured vehicles.

Giat's ammunition business, Euro Impact, is spread across ten sites and has annual sales of about Fr2.6 billion (£318 million). It forms part of a group which is expected to have lost about Fr1.1 billion (£135 million) in 1994 on sales of Fr9 billion (£1.1 billion). Last year was the fourth consecutive year of losses.

DENZIL McNEELANCE



Peter Birse, left, chairman of Birse Group, the builder and civil engineer, with Martin Budder, finance director, saw pre-tax losses of £678,000 (£1.4 million) in the six months to October 31. The loss per share is 0.3p (2.1p loss); there is no dividend (nil).

Scholey concentrates on Warburg

BY NEIL BENNETT
DEPUTY BUSINESS EDITOR

SIR DAVID SCHOLEY, chairman and chief executive of S G Warburg, has resigned as a GEC director and a BBC governor to concentrate on returning the merchant bank to health. Sir David decided to leave the jobs on Monday when he was appointed Warburg's chief executive after the resignation of Lord Cairns.

His posts as a director of Chubb Corporation in the US and the London School of Economics are also in doubt, given his increased commitment to Warburg. Sir David only joined the BBC in March 1994 and his term was due to last until 1999. He joined GEC in 1992. He had lined up both posts for his planned retirement in May, now cancelled.

He is also a director of the Bank of England, a post he has held since 1986, but is thought keen to retain it.

BUSINESS ROUNDUP

New stores boost Safeway sales

ARGYLL yesterday delivered an upbeat message on sales growth at its Safeway supermarket chain, but gave warning that gross margins remained under pressure. The group said sales in the 17 weeks to February 11 rose by 9 per cent, with 7.6 per cent contributed by new stores and 1.4 per cent by existing stores. The upturn was helped by a strong performance over Christmas, with like-for-like sales rising by 4 per cent in the four weeks to December 31.

The growth still lagged that of its main competitors, however, with J Sainsbury reporting a 5.5 per cent rise in underlying sales over a similar period and Tesco the biggest increase with 7 per cent. Gross margins are expected to be slightly below those in the second half of last year as a result of Safeway's moves to sharpen its pricing. Tempus, page 28

Rathbone buys broker

RATHBONE BROTHERS, the private client banking and fund management group, is buying Laurence Keen, a City-based broker and fund manager, in a £9.96 million deal that will create one of the UK's biggest independent private client practices. The enlarged group will have £1.7 billion in discretionary funds under management. Laurence Keen will continue to trade under its own name. The deal is subject to shareholder approval. Rathbone said it expects pre-tax profits for 1994 to be not less than £6 million for the year to December 31. The shares closed up 5p at 278p.

Tepnel chairman quits

THE chairman of Tepnel Life Sciences, the biotechnology group that came to the market in 1993, resigned yesterday after barely six months in the job. Harold Morley said it was "the right time" for him to stand down. Anthony Martin, a former managing director of British Biotech, becomes acting chairman. Tepnel announced deepening losses of £2.4 million (£1.4 million loss) in the year to September 30. There is a loss per share of 10.3p (6p) and no dividend (nil). The shares, which were trading at more than 180p a year ago, closed down 1p at 30p.

Clydesdale staff strike

THE first one-day strike at the Clydesdale Bank was hailed as a success by members of the Bifu finance union. More than 50 branches were closed as a result of yesterday's action, which was in protest at plans to link pay to performance only, leaving up to 10 per cent of staff with a slim pay rise or none at all. Bifu is seeking a minimum increase of 4 per cent for all staff, with a further payment linked to performance. Clydesdale has proposed an average performance-linked payment of 3.5 per cent. A further one-day strike is planned for Monday, February 27.

Drug trial setback hits British Biotech

BRITISH BIOTECH, the UK biotechnology company, has had a setback in final trials of one version of batimastat, its lead product, which is likely to delay the launch of the cancer treatment until the end of 1997 (writes Sarah Bagnall).

The nine-month setback knocked 140p off the shares before they bounced back to end the day 99p down at 491p. The warrants tumbled even further, at one point touching 39p before recovering to 50p, 86p down on the day. The warrants are exerciseable at 525p in January 1996.

The setback — painful side effects suffered by patients with malignant ascites — affects about one third of the drug's programme. It was due to a change in the manufacturing process, which is being reversed.

Tempus, page 28

TOURIST RATES

	Bank Buys	Bank Sells
Australia $	2.24	2.07
Austria Sch	17.55	16.05
Belgium Fr	51.39	47.09
Canada $	2.338	2.178
Cyprus Cypf	0.770	0.715
Denmark Kr	9.89	9.09
Finland Mkk	7.86	7.21
France Fr	8.62	7.97
Germany Dm	2.51	2.30
Greece Dr	390.00	365.00
Hong Kong $	12.84	11.84
Ireland Pl	1.06	0.98
Israel	5.2345	4.4845
Italy Lira	2635.00	2480.00
Japan Yen	168.00	152.00
Malta	0.612	0.557
Netherlds Gld	2.789	2.559
Norway Kr	10.91	10.11
Portugal Esc	254.50	236.00
S Africa Rd	ref.	5.34
Spain Pta	211.00	197.00
Sweden Kr	12.23	11.43
Switzerland Fr	2.12	1.94
Turkey Lira	refer	63800.0
USA $	1.676	1.546

Rates for small denomination bank notes only as supplied by Barclays Bank PLC. Different rates apply to travellers' cheques. Rates as at close of trading yesterday.

THE SUNDAY TIMES

Newspaper reader wanted for Financial High Flyer's job.

No experience necessary.

£1000 package per week
+ £100k annual bonus

Candidates are invited to run a series of £10 million investment funds on behalf of The Sunday Times.

While no previous experience is necessary, some knowledge of the stock market may prove advantageous.

Each person will invest their £10 million as they see fit in the Fatsy 250.

Each week, the person whose fund performs best will be awarded the sum of £1,000.

The person whose fund has grown to the highest cash value by August 27th 1995 will be awarded the grand bonus of £100,000.

Please note, there is a registration fee of £5 for each £10 million fund you set up.

For full details and an application form for this uniquely rewarding challenge, consult the Fantasy Fund Manager II Game in The Sunday Times, tomorrow.

THE SUNDAY TIMES *IS* THE SUNDAY PAPERS

THE SUNDAY TIMES

Win £100,000 by playing the stock market

The Sunday Times Fantasy Fund Manager game is under way. You don't have to be a City expert to play, just pit your wits and stake your claim for the weekly prize of £1,000 and the grand jackpot of £100,000

Register tomorrow - see Personal Finance. The Sunday Times

THE DREAM BECOMES REALITY

I have spent a lifetime in the whisky industry and always, my dream was to create a new single malt.

This dream is now being realised at Lochranza, where we are opening the first *legal* distillery on the Isle of Arran for over 150 years. The first Arran malt will be coming off the still in the spring of this year.

What will Isle of Arran single malt be like? It has been said that when whisky was last made on the island, it was claimed to be the best in Scotland.

With the quality of Arran's air and water, I am confident that we will be making one of Scotland's great malts and I invite you to reserve your stock now, by becoming a Founder Bondholder.

Founder Bondholders will have their own exclusive reserve which is obtainable at distillery prices - no retailers or other distributors involved. For the Bond price of £450, excluding duty, they will receive five 12-bottle cases of blended whisky in 1998 and five cases of Arran single malt in the year 2001 – the perfect way to start the new century!

You don't have to take your cases all at once, so you can spread the pleasure over years if you like by leaving your malt to mature even longer in cask. You can also spread the pleasure by sharing the price of a Bond with friends.



HAROLD CURRIE

Chairman of Isle of Arran Distillers Ltd, former Managing Director of Chivas Bros., and House of Campbell and former general manager of the Scotch Whisky Association.

As a Founder Bondholder, you will also have the privilege of continuing to buy whisky at distillery prices plus regular offers of very special single malts as we seek them out.

However, we plan to offer Founders' Bonds only until the distillery is formally in production.

So don't delay, send now for a brochure and be in at the birth of our new single malt.

ISLE OF ARRAN SINGLE MALT

THE DREAM DRAM

For a brochure, telephone 01290 552255, fax 01290 550177, or post the coupon to Harold Currie, Isle of Arran Distillers Ltd, 1, The Cross, Mauchline, Ayrshire KA5 5DA

Dear Mr Currie
Please send me details on how I can become an Isle of Arran single malt Founder Bondholder.
Name _____
Address _____
_____
_____
Telephone _____



UMIST: **Harold Hankins and Sir Roland Smith**

Dream of an ideal business school nears reality

partners in power

Jon Ashworth visits the two academics who share a passion for higher education and Manchester United


HOWARD BARLOW

Sir Roland Smith — the Prof — is a marketing pioneer; Harold Hankins is a senior academic. Their dream is to build an institution to rival Harvard

Back in the Sixties, two young academics dusted down their textbooks and decided to apply some of their theoretical ideas to the "real" world of commerce. One nearly unlocked the door to untold riches. The other went on to win fame as a director of numerous companies, only to watch in bewilderment as his greatest triumph turned to farce. Today, the wheel has turned full circle for Harold Hankins and Professor Sir Roland Smith.

Next January, Sir Roland — or the Prof, to use his more popular sobriquet — becomes chancellor of the University of Manchester Institute of Science and Technology (Umist), where he pioneered his ideas as Professor of Marketing all those years ago. Professor Hankins is about to retire after more than a decade as principal of an institution which has just become a university in its own right. Together, they hope to make a lasting legacy in the shape of a new world-class business school.

> We share a love of higher education and the importance of it to industry and commerce

Some £10 million has been raised towards the Manchester Federal School of Business and Management, which aims to combine three faculties under one umbrella. Sir Roland has tapped his old City contacts to raise money for a new centrepiece building. Hankins, who brought him in on the project six years ago, has been badgering away to keep plans on track. The hope is to build an institution to rank with Harvard.

That is the dream. Reality finds these two veterans reclining in the principal's study, all musty books and ageing photographs. Hankins, 64, looks no different from any other senior academic, his eyes magnified by thick spectacles. Sir Roland, 66, cuts a timeless figure, big-framed and craggy, his hair scraped back.

The winter of 1995 finds the Prof cordial but wary; hale and hearty, but watchful behind the smiles, his senses honed by countless press maulings. His suspicion is understandable. To some, the Prof is the marketing genius who breathed new life into British boardrooms. He was hailed by the late Sir Hugh Fraser (before they fell out) as "one of the few people in Britain [to] combine high academic respectability with business credibility". To snipers in the press, he was never much more than an opportunist who played the system. "He's a salesman," says one. "Don't be misled by the word 'academic'."

The first of the two savage encounters for which he is best remembered came in 1982, at the height of the battle with Tiny Rowland over House of Fraser. Rowland, with a sizeable investment at stake, proposed that Harrods be demerged from the rest of the stores group, as indeed it eventually was.

The Prof, brought in to revive the group's fortunes and subsequently made chairman, disagreed with this strategy. He told Rowland: "If this is your idea of a game, would you please play it somewhere else in future. We have work to do . . . Get your tanks off our lawn."

The second clash left the Prof winded and limping; destined, some would say, for a twilight career on the fringes of business life. In October 1990, three years into his job as chairman of British Aerospace, he was riding high on his newly won title of Britain's busiest boss, with 11 boardroom posts to his name. He was to resign the BAe chairmanship abruptly a year later, pushed out by institutions seething over dwindling profits and an untimely rights issue. His detractors spoke of opaque accounts and claimed he was out of his depth. Others say it was simply a case of a dominant personality who outstayed his welcome.

The Prof still has his admirers. He continues to sit on an impressive number of boards, ranging from the Bank of England to Readicut International. He has been chairman of Manchester United since 1991, and is consultant to a number of public companies. The chancellorship of Umist is simply the next in a long line of appointments.

While the Prof was making a name for himself as a marketing expert, Hankins was carving a reputation as a lecturer in electrical engineering. He left school at 16 with a view to studying engineering, but his father, a house painter and decorator, had a quiet word, and Hankins ended up in the rail workshops in Crewe as a fitter and turner. He won a scholarship — to Umist — and graduated in 1955 with a first in mechanical engineering.

Early on in a 15-year stint with Metropolitan Vickers he dreamed up the invention that should have made him a millionaire many times over — the visual display unit (VDU). His superiors failed to recognise its potential. One famously asked: "This device of yours, does it have a future?" Hankins replied: "One day, every child will have one in their room and play games on it." His boss sent him off with a flea in his ear.

The experience did much to colour his thinking. "I got rather fed up with industry," he recalls. "I came here to make sure ideas were properly nurtured."

Hankins returned to the academic life in 1968, won his professorship six years later and was appointed the principal of Umist in 1982. Both men talk passionately about the need for an interplay between commerce and academia. "Business, fundamentally, is about technology," barks Sir Roland in his flat Mancunian tones. "You can't have engineers who don't understand commercial life. I wouldn't like to be flying on an aircraft designed by a management scientist."

Hankins agrees. "We share a love of higher education and the importance of it to industry and commerce. Put the two together, and you have something that is very unique." AromaScan, which makes electronic sniffer equipment, evolved from research at Umist.

Sir Roland is hard-pressed to recall how a policeman's son from the rough side of Manchester came to be hailed as a marketing pioneer. "There is a natural move towards marketing and selling in one's own behaviour," he reflects. "I've always been very innovative."

The men have much in common. Both are fanatical supporters of Manchester United and can boast 80 years of marriage between them. Hankins lives in Derbyshire with his wife, Kathleen. Sir Roland divides his time between a flat in London and the same modest house in Manchester he has shared with his wife, Joan, since 1965. His movements vary. "It depends on where Manchester United is playing," he chuckles.

The Prof makes light of the heart scare that saw him laid up in hospital for a few days last year. He was taken ill at Old Trafford and grew feverish as the doctors tried to bring his pulse rate down. "I saw a guy in a blue smock coming towards me with a pair of defibrillators," he recalls. "I said: 'You're not a Manchester City supporter, are you?' Funny the things you say. . ."

A quarter of a century on, the two men's paths have converged once more. Hankins retires in September with his dream of a world-class business school for Manchester more attainable than ever. Sir Roland steps into the ceremonial role of chancellor, still arguing forcefully about the need to build bridges between academia and commerce. "To have a major influence on a centre of excellence like this is very significant," he says. "I feel very special about it. I've come from the shop floor, you might say."

Testing for competence to do the job, not mastery of detail

John Underhill examines a pilot project to assess new chartered accountants

How competent is a newly qualified chartered accountant? Certainly, he or she has just completed three years of demanding study, passed the professional examinations and learnt the job by working in a training office of a professional practice or other business.

The Institute of Chartered Accountants recognises that future employers, and future business and private clients, will also be interested in precisely what skills its newly qualified members will be able to demonstrate. So it is evaluating whether a test of competence based on what candidates can show they can do satisfactorily as well as how much they know, would be as discriminating as the present examination system.

A pilot scheme has been set up for trainees specialising in taxation who enter training in September 1994 and 1995.

The training that these candidates receive will be exactly the same as before. But they will not be required to sit the existing professional intermediate or final examination in taxation. Instead, they will sit a special paper to test the range and depth of their knowledge, and will also be continuously assessed against performance standards at their daily work.

The institute is also setting up a new structure so that managers in the training firms learn the best way to assess trainees as they progress through their training contract.

This initiative by the Institute is part of the much wider debate in this country, actively encouraged by industry and the Government, about how the real skills of the working population can be enhanced. It has led to the establishment of National Vocational Qualifications (NVQs) which are now reaching into what were previously considered to be professional qualifications. The Association of Accounting Technicians, for example, now specifies its examination syllabus in terms of competencies, or what the candidates should be able to do to satisfy the examiners, rather than simply testing what they know. The development of units of competence in management through the Management Charter Initiative and similar work by the Law Society is likely to lead to radical change in the approach to professional qualifications and examinations. Conversely, the Government recognises that the professional qualifications themselves represent more than simply the demonstration of knowledge and skills: creativity and professional ethics also characterise the competent professional.

Key to the competence approach is work-based assessment: the need for candidates to demonstrate, through real work and experience, that they can actually do the job to the required standard. The most important role of the professional body is to set those standards, which determine the range, depth and extent of the work necessary to qualify.

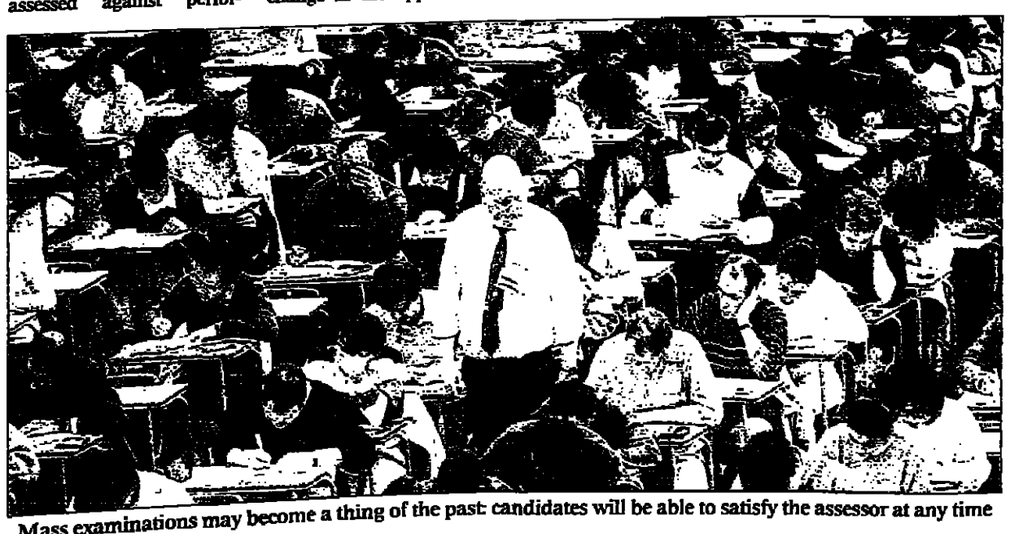
When they have been set, candidates can be assessed. So assessment, which is very similar to performance appraisal, becomes a vital responsibility of the employer. To ensure equivalence, his assessment arrangements are verified externally by a representative of the professional body. The whole system is therefore integrated with actual work, and if properly planned, prepared and performed will be effective.

A further feature of the competence approach to qualification is that candidates can satisfy the assessor at any time, provided they have demonstrated the required competence. The days of mass examinations and needing to perform well on the day may be fading.

The institute is planning for a growing take-up of its pilot initiative. Three big firms and several smaller ones have signed up. More are expected. The training of assessors and evaluation of taxation training and assessment arrangements within firms has started. Enormous energy and enthusiasm is going into this initiative to improve professional training and assessment, and further enhance the chartered accountant's status in the business world. After all, doing the job is what really matters, and training to fulfil that objective is what will be demanded by employers and clients alike.

☐ *The author, tax partner at Bird Luckin, chartered accountants, is External Verifier (Moderator) for the pilot competence project.*

Accountancy examination results, pages 15, 17 and 19


Mass examinations may become a thing of the past: candidates will be able to satisfy the assessor at any time

Special Remortgage Offer.
6.95%† p.a. 7.2% p.a. Variable APR
fixed for two years.
Plus £250 Cashback,
free legal package
and no
arrangement fee*

At the Coventry, we do all the legwork and the paperwork. We even contact your present lender, pay the legal fees, and what's more, we'll give you £250. Or you can use your own solicitor and we'll give you £600 cashback.

The rate is fixed until 1st June 1997. So no matter what happens to interest rates in the meantime, you'll know exactly how much you'll be paying. Unlike most other fixed rate mortgages there's no arrangement fee.

All you have to do is pick up the phone.

For more information, call our Customer Services Department anytime, quoting reference TM6953.

CALL FREE ON 0800 126 125

COVENTRY BUILDING SOCIETY

Coventry Building Society, Head Office, Economic House, FREEPOST CV1422, PO Box 9, High Street, Coventry CV1 5BR.

*Loan Example: A couple (male and female) both non smokers, aged 28, taking an endowment mortgage of £70,000 on a property with a purchase price of £80,000, over 25 years (300 monthly payments). Monthly mortgage payments quoted net of 15% tax relief. Assumed that for purpose of calculating the APR, that a fixed rate of 6.95% (7.2% APR) applies for the whole of the mortgage term, as it is not possible to predict what the applied rate will be at the end of the special term. †Maximum loan to valuation 80% (purchase price or valuation, whichever is the lower). Mortgage advanced 01.06.95. Monthly mortgage payment £479.37 until 01.06.97. Monthly endowment premium £31.40. Total amount payable £191,472.43 (includes mortgage valuation fee £110.00, valuation administration fee £90.00, legal fees £177.43, sealing fee £50.00, deeds release fee £25.00, telegraphic transfer fee £25.00. Domestic mortgage indemnity £861.00 payable upon completion). £250.00 Cashback and £600.00 Legal Package costs included. All interest and insurance premiums charged are paid within the same calendar year with all payments being made when due. The loan is redeemed at the end of the term using cleared funds. The purchase of the property is completed simultaneously with the taking of the mortgage. Security is required for any mortgage. Mortgages, which must be first charges, are only available to people aged 18 or over, subject to status. Written quotations and details of application fees are available on request. The Society's current lending area is the Midlands, Gloucestershire, and parts of Bedfordshire, Berkshire, Buckinghamshire, Herefordshire, South Yorkshire and Wiltshire.

YOUR HOME IS AT RISK IF YOU DO NOT KEEP UP REPAYMENTS ON A MORTGAGE OR OTHER LOAN SECURED ON IT.

STOCK MARKET  MICHAEL CLARK

Shares and gilts miss out on New York's record run

SHARES and gilts ended what had proved to be a difficult week on a flat note.

The uncertain economic outlook and political bickering of the past few days has taken its toll on investor confidence leaving prices to trade over much of yesterday in narrow limits with the City continuing to closely monitor the pound. The FT-SE 100 index saw a small lead wiped out to finish the day 6.9 down at 3,044.2, a fall on the week of 65.7.

Turnover was a mediocre 440 million shares. Perhaps this was in no small part due to the annual gathering of the Society of Investment Analysts the previous evening.

Nevertheless, there was no hiding the fact that it has been a disappointing week for investors with London failing to capitalise on Wall Street's record-breaking run that carried the Dow Jones industrial average over the 4,000 level. Instead they have been forced to contend with evidence of a slow-down in the economy and a further rise in the cost of living. Many now think the next rise in interest rates cannot be far away.

The scope for a rally next week is also limited with Wall Street closed on Monday for President's Day and George Washington's birthday celebrations.

Among leaders, **Rank Organisation** advanced 5p to 373p before a presentation for fund managers arranged by Warburg Securities, the broker, on Monday. The market has also been encouraged by chairman Michael Gifford's purchase of 20,000 Rank shares earlier this week at 386p.

Allied Domecq fell 6p to 498p, reflecting cautious comments from BZW, the broker, which is worried about the group's exposure to Mexico where it is the country's biggest producer of tequila.

BAT Industries fell 9p to 432p after reports that NatWest Securities, the broker, had downgraded the group's net asset value. NatWest also left **Wolseley**, the building products group, 15p lower at 360p, telling clients it has been hit by the depressed US housing market and could see its share price fall to 320p in the short-term.

NatWest was also in a scathing mood about **Kingfisher**, down 6p at 414p, which it describes as the "retailer of last resort". The broker draws the conclusion that "given the historical legacy of under-investment and the complete failure of management to even begin to address the fundamental issues, there can be no retail solution for Woolworths on a timescale which is acceptable to shareholders".



Safeway sales rose 9 per cent, but at the expense of margins

The battle for control of **Northern Electric**, up 21p at £11.12, has begun in earnest with Northern unveiling details of a new defence strategy and **Trafalgar House** coming under pressure to increase the terms of its £1.2 billion bid.

Northern's package of measures, designed to boost shareholder value, is said to be worth 507p a share. It includes payment of a special dividend worth £1.50 a share, a bonus issue of preference shares and a forecast that the distribution of its holding in the National Grid will be worth 247p a share. The group forecasts a 33 per cent rise in the year's dividend to 33p and pre-tax profits up 16 per cent at £150 million for the year to March 31.

Brokers are ruling out the possibility of a white knight emerging and are convinced Trafalgar will now be forced to raise its offer, currently worth £10.48 a share. Trafalgar, 1½p lower at 67½p, was critical of Northern's defence strategy. It said the group had effectively promised to pay shareholders £167 million of their own money back to reject the bid.

Conditions do not seem to be getting any easier in the food price war. **Argyll**, the Safeway supermarket chain, were unchanged at 273p after issuing a trading statement which covered the busy Christmas period. During the 17 weeks to February, sales grew 9 per cent with same-store sales up 1.4 per cent. But it was at the expense of margins which showed a further decline during the second half. A further seven Safeway stores are expected to be opened before the end of March.

First time dealings in **Photobition**, the photographic equipment group, got off to an encouraging start opening at 156p compared with a placing price of 150p, valuing the company at £15.5 million. Photobition was the subject of a management buy-out after FKB, its parent company, went bust five years ago.

Southern Business Group, the photocopier supplier, climbed 6p to 65p after confirming City speculation that it was in bid talks. The speculators are talking of a bid of 80p a share, valuing the company at £78 million, from either **Danka Business Systems** or Alco Standard Equipment in the US. Danka finished 3p better at 368p.

Stanhope Properties, the debt-laden property developer, saw its shares resume trading on the Unlisted Securities Market after publication of British Land's proposed £3.5 million rescue package. The shares re-opened at 2¾p having been suspended at 8p in December. They eventually closed at 3p matching the cash offer from **British Land**, 2p better at 371p. As part of the deal, British Land has agreed to repay Stanhope's bank borrowings of £122 million.

British Biotechnology slumped 91p to 491p after warning of delays to trials of a key cancer drug.

☐ **GILT-EDGED**: Gilts recovered early falls stretching to £¼ in an otherwise lacklustre session before closing with losses of just a few ticks on the day. Investors appeared reluctant to open fresh positions.

The low turnover was reflected in the futures pit where the March series of the Long Gilt eased £1/16 to £101 19/32 as just 36,000 contracts were completed. Among conventional issues, Treasury 8 per cent 2013 lost three ticks at £95 5/16, while at the shorter end Treasury 8 per cent 2000 fell a similar amount to £97 17/32.

☐ **NEW YORK**: A weak bond market and a sell-off in shares of Motorola, the high-tech giant, combined to push Wall Street shares lower in late morning. At midday, the Dow Jones industrial average was down 12.45 points at 3,975.07.

Hardy Oil stood out with a leap of 17p to 156p as almost 5 million shares changed hands. Kleinwort Benson, the broker, and rival Cazenove, have turned buyers of the stock. Kleinwort is excited by talk of a potential oil discovery off the coast of Timor and takes the view that the shares are substantially undervalued.

MOVERS OF THE WEEK

	Current price	Week's change	
Northern Electric	£11.12	+130p	Trafalgar bid cleared
ACT Group	103p	+27p	Agreed bid from Misys
Metrotect Industries	38p	-20p	Profits warnings
Auto Sec Holdings	68p	-8p	Talks with the banks
Yorkshire Elec	874p	+55p	Speculative buying
Sutcliffe Speakman	20p	-7p	Profits warning
Parkdean Leisure	173p	+34p	Agreed bid Vardon
British Biotechnology	491p	-94p	Cancer trials delay
Norcros	78p	-15p	Profits warning

MAJOR INDICES

New York (midday):	
Dow Jones	3975.07 (-12.45)
S&P Composite	483.83 (-1.39)
Tokyo:	
Nikkei Average	18020.51 (+239.92)
Hong Kong:	
Hang Seng	8043.01 (-90.33)
Amsterdam:	
EOE Index	410.95 (+0.86)
Sydney:	
AO	1856.2 (-4.0)
Frankfurt:	
DAX	2117.03 (+1.31)
Singapore:	
Straits	2137.13 (+4.06)
Brussels:	
General	7072.70 (-19.61)
Paris:	
CAC-40	1822.47 (-12.53)
Zurich:	
SKA Gen	623.20 (-4.80)
London:	
FT 30	2315.0 (-7.8)
FT 100	3044.2 (-6.9)
FT-SE Mid 250	3437.2 (-1.5)
FT-SE Eurotrack 100	1322.06 (-7.46)
FT A All-Share	1505.80 (-2.59)
FT Non Financials	1629.28 (-2.59)
FT Gold Mines	199.7 (-1.0)
FT Fixed Interest	109.74 (-0.08)
FT Govt Secs	91.06 (-0.04)
Bargains	20520
SEAQ Volume	440.0m
USM (Datastrm)	146.60 (-1.21)
US$	1.5765 (-0.0002)
German Mark	2.3466 (+0.0032)
Exchange Index	87.1 (same)
Bank of England official close (4pm)	
£:ECU	1.2408
£:SDR	1.0607
RPI	146.0 Jan (3.3%) Jan 1987=100

RECENT ISSUES

Bath Press (10)	13	...
Lazard Birla Ida	50½	-1¼
Lazard Birla Ida Wts	29½	-¼
MCIT S Cap (35)	34	...
MCIT S Inc (35)	36	...
Mthsn Lloyds Inv (100)	81	...
Pentex Oil	85	-5
Photobition (150)	156	...
Wessex Trust	11¼	...
Woodchester Units	125	...

RIGHTS ISSUES

BTP n/p (225)	17	-1
Bath Press n/p (10)	3	...
Cadbury Schws Cv Ln n/p	82	+1½
European Colour n/p (57)	17	+2
Nat Home Lns n/p (110)	¼	...

MAJOR CHANGES

RISES:	
Rothmans	470p (+10p)
West Healthcare	305p (+12p)
Bluebird Toys	248p (+12p)
Hardy Oil & Gas	156p (+23p)
Sage Group	724p (+13p)
Go-Ahead	174p (+6p)
Greenalls Group	415p (+7p)
FALLS:	
Meyer Int	320p (-15p)
Wolseley	360p (-15p)
BAT	432p (-9p)
Unitech	365p (-10p)
Pearson	563p (-8p)
British Biotech	491p (-99p)
De La Rue	1039p (-13p)
Boots	470p (-7p)
Kingfisher	414p (-6p)
Sotheby's	708p (-12p)
Vendome	450p (-9p)
British Airways	379½p (-7½p)
Forth Ports	455p (-6p)
P&O	570p (-10p)
Barclays	605p (-6p)
Kleinwort Benson	623p (-8p)
Barratt Devs	163p (-6p)
RMC Group	938p (-6p)
ICI	731p (-6p)
Norbain	391p (-7p)
Williams Hldgs	325p (-6p)

Closing Prices Page 41

TEMPUS

Northern comfort

ANY view of the Northern bundle of goodies that has been wheeled out to avoid a takeover by Trafalgar House must inevitably depend on whether one is a shareholder or a taxpayer. Northern proposes, if the Trafalgar boarding party can be fought off, to turn itself into an American-style utility, heavily geared — interest cover will be less than three times next financial year — and forced by this financial straight-jacket to avoid diversification.

Two thoughts occur. One is that this is precisely what Northern and the other 11 regional electricity companies should have been in the first place, and it is only government negligence and regulatory incompetence that has allowed them the leeway for such expensive gestures. The second is that the shareholders are not going to suffer too much from the new regime of financial rigour. The 33 per cent dividend rise forecast for the current year translates to 20 per cent if the 10 per cent share buyback Northern has already carried out is taken into account, which is pretty well in line with the rest of the sector, but an annualised 13 per cent thereafter looks generous enough for anyone.

One thing Northern has done for shareholders is to focus for the first time on the proper value of its National Grid holding. To do this, it has relied on certain assumptions that other Grid owners would rather have left unmentioned, such as a £750 million special divided extracted from the Grid and paid to the 12. The result is that Trafalgar will have to raise its bid to clinch control, and it is almost certainly prepared to do so. Shareholders are on a fine two-way bet — a higher bid or the goodies from Northern if it stays independent.

British Biotech

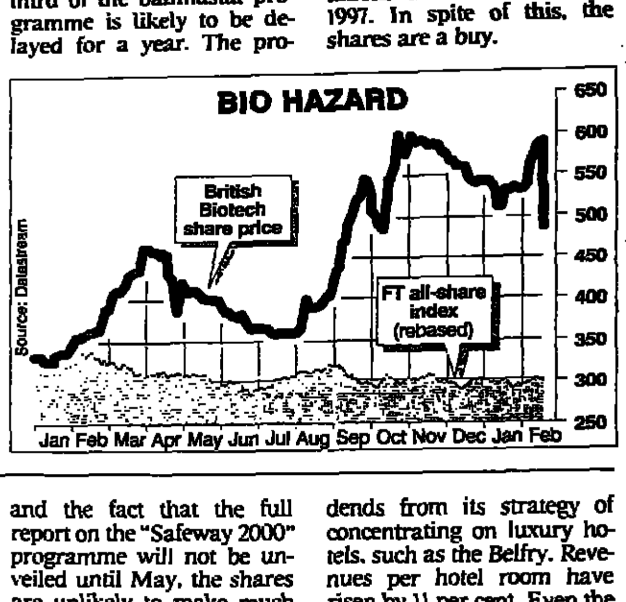
A LOT is riding on British Biotech, the biotechnology company. As the biggest star in the sector, its future partly dictates the prospects of the motley pack of fledgeling biotech stocks behind it.

The big risk in British Biotech's share price is its lead drug, batimastat, the cancer treatment. The drug's success could drive the shares up above £15 while its failure could knock them for six. As a result, yesterday's setback in the clinical trials for the use of batimastat for ovarian cancer hit the shares.

The shares shed 140p before bouncing back to end the day 99p down at 491p. The warrants fell even further. At one point they dived 97p to 39p before clambering back to 50p.

The stock is volatile at the best of times — in the past six months the shares have swung from about 350p to about 600p. There is little doubt the shares have been inflated by tantalising prospects for batimastat but the latest development is a hiccup not a catastrophe.

The bottom line is that a third of the batimastat programme is likely to be delayed for a year. The programme itself has not been derailed. There is no difference in the drug's possible efficacy or possible revenue streams. It is the timing of potential revenues that have changed. Batimastat was to be launched in the first quarter of 1997 — now expectations are for the end of 1997. In spite of this, the shares are a buy.



Argyll

ARGYLL shareholders will be relieved to see Safeway's underlying sales growth back on an upward trend after a distinctly wobbly patch last year. It could be argued, however, that the growth should have been even higher, given the group's more competitive pricing and array of marketing initiatives that were in place before Christmas. But its like-for-like sales growth still lags that of J Sainsbury and Tesco.

Cutting prices and launching more promotions has taken its toll on gross margins, which are expected to be below last year's. This comes at a time when its competitors, who entered the so-called "price wars" far earlier, are beginning to see their gross margins stabilise. Argyll had no option but to sharpen its price positioning, but is paying the penalty for being too slow off the mark.

Given the mixed picture and the fact that the full report on the "Safeway 2000" programme will not be unveiled until May, the shares are unlikely to make much progress in the short term. But Argyll is taking the right action, and in the longer term still looks a solid bet.

Greenalls

GREENALLS must each day bless its decision to pull out of brewing and to concentrate on pub, restaurant and hotel retailing. The fine terms it has negotiated from the major brewers enhance profits margins throughout the group, while the growth in its food sales keep revenues rising even though the pub industry is still suffering from low volumes.

That allowed Andrew Thomas, Greenalls' chairman, to deliver a far more upbeat current trading report to shareholders than the brewers at the group's annual meeting. The group is also finally beginning to earn dividends from its strategy of concentrating on luxury hotels, such as the Belfry. Revenues per hotel room have risen by 11 per cent. Even the US hotels are beginning to generate profits, which should finally enable the group to sell them.

The group's most problematic business remains the off-licence chain, which is being squeezed by the supermarkets and the cross-Channel booze cruise. The reorganisation of the chain into three brands last year has helped shore up profits, but progress is slow.

Greenalls' healthy trading performance will help provide the cash for the group's ambitious development plans. Throughout the recession, pubs and hotels have been hungry cash consumers. Now the payback has started. Greenalls should be able to expand its chains by acquisition, provided it can find suitable sites.

EDITED BY NEIL BENNETT

COMMODITIES

LONDON COMMODITY EXCHANGE

COCOA

Mar	1033-1031	May	1060-1059
May	1025-1023	Jul	1070-1068
Jul	1033-1031	Sep	1080-1079
Sep	1042-1040	Dec	1096-1092
Dec	1043-1042		
Mar	1053-1052		Volume: 7268

ROBUSTA COFFEE ($)

Mar	2923-2920	Nov	2760-2745
May	2852-2850	Jan	2750-2730
Jul	2792-2790	Mar	2750-2730
Sep	2770-2765		Volume: 4536

WHITE SUGAR (FOB)

Reuters		Dec	346.5-44.0
Spot. 403.0		Mar	343.5-40.2
May	402.0-01.3	May	342.8-38.3
Aug	383.5-82.8	Aug	340.8-35.3
Oct	352.0-50.8		Volume: 1528

MEAT & LIVESTOCK COMMISSION

Average fatstock prices at representative markets on February 16

(p/kg lw)	Pig	Sheep	Cattle
GB:	82.50	121.68	122.59
(+/-)	-3.59	+3.58	+0.57
Eng/Wales:	82.53	122.02	122.04
(+/-)	-3.60	+3.47	+0.20
(%)	-10.0	-16.0	+6.0
Scotland:	79.12	120.42	125.15
(+/-)	-0.69	+4.66	+2.33
(%)	+45.0	+18.0	+2.0

ICIS-LOR (London 6.00pm)

CRUDE OILS ($/barrel FOB)

Brent Physical	17.35	+0.25
Brent 15 day (Apr)	17.00	+0.20
Brent 15 day (May)	16.85	+0.20
W Texas Intermediate (Apr)	18.75	+0.25
W Texas Intermediate (May)	18.65	+0.30

PRODUCTS ($/MT)
Spot CIF NW Europe (prompt delivery)

Premium Gas .15	B: 169 (n/c)	O: 171 (+1)
Gasoil EEC	146 (+1)	147 (+1)
Non EEC 1H Mar	147 (+1)	148 (+1)
Non EEC 1H Apr	149 (+1)	150 (+1)
3.5 Fuel Oil	103 (+1)	105 (+1)
Naphtha	167 (n/c)	168 (n/c)

IPE FUTURES (GNI Ltd)
GAS OIL

Mar	144.00-44.25	Jun	146.00-46.50
Apr	146.00-46.25	Jul	147.50-47.75
May	145.75-46.25		Vol: 12160

BRENT (6.00pm)

Apr	17.01-17.02	Jul	16.70-16.72
May	16.84-16.85	Aug	16.60 BID
Jun	16.76-16.78		Vol: 13238

GNI LONDON GRAIN FUTURES

WHEAT (close £/t)		BARLEY (close £/t)	
Mar	108.25	Mar	103.00
May	109.65	May	104.45
Jul	110.70	Sep	96.85
Sep	98.45	Nov	99.00
Nov	99.45	Jan	100.60
Volume: 173		Volume: 82	

POTATO (£/t)

	Open	Close
Apr	284.0	279.3
May	310.0	307.5
Jun	unq	unq
		Volume: 119

RUBBER (No 1 RSS Cif p/k)
Mar 114.25-114.75

BIFFEX (GNI Ltd $10/pt)

	High	Low	Close
Feb 95	2015	2010	2025
Mar 95	2025	2000	2025
Apr 95	2030	1995	2029
Jul 95	1765	1755	1765
Vol. 161 lots		Open interest: 3515	

Index 1992 +9

LONDON METAL EXCHANGE

(Official) (Volume prev day)	Cash	3mth	Rudolf Wolff
Copper Gde A ($/tonne)	2881.0-2882.0	2875.0-2876.0	Vol: 1005925
Lead ($/tonne)	573.00-574.00	592.00-592.50	132050
Zinc Spec HI Gde ($/tonne)	1017.5-1018.0	1042.0-1043.0	409175
Tin ($/tonne)	5390.0-5395.0	5485.0-5490.0	27225
Aluminium HI Gde ($/tonne)	1870.0-1871.0	1907.0-1908.0	1347975
Nickel ($/tonne)	8365.0-8370.0	8530.0-8525.0	43602

LONDON FINANCIAL FUTURES

	Period	Open	High	Low	Sett	Vol
FT-SE 100	Mar 95	3052.0	3059.0	3033.0	3041.0	12068
Previous open interest: 71477	Jun 95	3057.0	3059.5	3048.5	3052.5	557
FT-SE 250	Mar 95	3435.0	3448.0	3435.0	3434.0	268
Previous open interest: 4031	Jun 95	3455.0	3466.0	3455.0	3460.0	250
Three Month Sterling	Mar 95	93.06	93.07	93.04	93.05	8043
Previous open interest: 456419	Jun 95	92.31	92.32	92.27	92.31	14506
	Sep 95	91.84	91.86	91.81	91.86	5069
Three Mth Eurodollar	Mar 95				93.66	0
Previous open interest: 2437	Jun 95				93.17	0
Three Mth Euro DM	Mar 95	94.96	94.97	94.85	94.96	11115
Previous open interest: 780659	Jun 95	94.52	94.53	94.49	94.52	18734
Long Gilt	Mar 95	101-19	101-23	101-09	101-19	36594
Previous open interest: 95912	Jun 95	101-19	101-23	101-16	101-22	398
Japanese Govmt Bond	Mar 95	109.20	109.25	109.15	109.16	945
	Jun 95	108.41	108.52	108.41	108.43	2912
German Gov Bd Bund	Mar 95	90.69	90.72	90.48	90.68	98473
Previous open interest: 229566	Jun 95	90.14	90.20	90.00	90.19	5203
Three month ECU	Mar 95	93.81	93.81	93.74	93.76	1429
Previous open interest: 25011	Jun 95	93.25	93.27	93.24	93.28	1038
Euro Swiss Franc	Mar 95	95.95	95.99	95.95	95.98	1623
Previous open interest: 46691	Jun 95	95.64	95.66	95.61	95.64	702
Italian Govmt Bond	Mar 95	99.47	100.04	99.11	100.00	49189
Previous open interest: 56241	Jun 95	98.22	98.96	98.22	98.96	413

MONEY RATES (%)

Base Rates: Clearing Banks 6¾ Finance Hse 7
Discount Market Loans: O/night high: 7 Low 5¾ Week fixed: 6¾
Treasury Bills (Dis): Buy: 2 mth 6½; 3 mth 6½. Sell: 2 mth 6⁷⁄₁₆; 3 mth. 6⁷⁄₁₆.

	1 mth	2 mth	3 mth	6 mth	12 mth
Prime Bank Bills (Dis):	6¹¹⁄₃₂-6⁹⁄₃₂	6½-6⁷⁄₁₆	6⅝-6½	6⅞-6¾	
Sterling Money Rates:	6⅝-6⁹⁄₁₆	6¹¹⁄₁₆-6⅝	6²⁷⁄₃₂-6²³⁄₃₂	7⅛-7¹⁄₁₆	7¹¹⁄₁₆-7⅝
Interbank:	6⅝-6⁹⁄₁₆	6¹¹⁄₁₆-6⅝	6²⁷⁄₃₂-6²³⁄₃₂	7⅛-7¹⁄₁₆	7¹¹⁄₁₆-7⅝

Overnight: open 5¾ close 7¼

	1 mth	2 mth	3 mth	6 mth	12 mth
Local Authority Deps:	6½	n/a	6¹¹⁄₁₆	7⅛	7¾
Sterling CDs:	6⁹⁄₁₆-6½	6⅝-6⁹⁄₁₆	6²³⁄₃₂-6¹⁹⁄₃₂	7⅛-6¹⁵⁄₁₆	7¹¹⁄₁₆-7½
Dollar CDs:	6.05-6.02	n/a	6.17-6.14	6.41-6.38	6.95-6.92
Building Society CDs:	6⅝-6⁹⁄₁₆	6¹¹⁄₁₆-6²¹⁄₃₂	6²⁷⁄₃₂-6²⁵⁄₃₂	7⅛-7	7⅝-7⁹⁄₁₆

TREASURY BILLS: Applcts: £3,299m allotted: £700m; Bids: £98.46% received: 6%; Last week: £98.465% received: 100%; Avge rate: £6.1553% last wk £6.1694%; Next week: £700m.

EUROPEAN MONEY DEPOSITS (%)

Currency	7 day	1 mth	3 mth	6 mth	Call
Dollar:	6⅛-5⁷⁄₈	6⅛-5⅞	6¼-6	6½-6¼	5½-4½
Deutschemark:	5-4⅞	5-4¹⁵⁄₁₆	5⅛-4¹⁵⁄₁₆	5¼-5⅛	5¼-4¾
French Franc:	5⅞-5⅝	5¾-5⅝	5¹³⁄₁₆-5¹¹⁄₁₆	6⅛-6	6-5
Swiss Franc:	3½-3⅜	3½-3⅜	3⅝-3½	4⅛-4	4½-3½
Yen:	2⅛-2	2¼-2⅛	2⁵⁄₁₆-2³⁄₁₆	2⁷⁄₁₆-2⁵⁄₁₆	2¼-1¼

GOLD/PRECIOUS METALS (Baird & Co)

Bullion: Open $376.80-377.20 Close: $378.00-378.50 High: $378.80-379.30 Low: $375.90-376.40 AM: $376.55 PM: $378.25

Krugerrand: $378.50-380.50 (£240.00-242.00)

Platinum: $415.25 (£263.00) **Silver:** $4.79 (£3.025) **Palladium:** $157.25 (£99.60)

STERLING SPOT AND FORWARD RATES

Mkt Rates for Feb 17	Range	Close	1 month	3 month
Amsterdam	2.6230-2.6342	2.6268-2.6302	½-¼pr	1¼-1pr
Brussels	48.13-48.39	48.20-48.30	7-3pr	19-13pr
Copenhagen	9.2240-9.2770	9.2620-9.2770	¾-¼pr	2¼-1¼pr
Dublin	1.0040-1.0070	1.0042-1.0069	9-6pr	18-14pr
Frankfurt	2.3407-2.3517	2.3451-2.3482	⅝-½pr	1⅝-1½pr
Lisbon	242.16-243.55	242.59-243.23	46-55ds	187-200ds
Madrid	203.69-205.09	204.14-204.44	27-35ds	97-110ds
Milan	2528.20-2548.80	2534.50-2537.80	3-5ds	13-16ds
Montreal	2.2139-2.2441	2.2139-2.2170	0.29-0.38ds	0.65-0.79ds
New York	1.5756-1.5870	1.5758-1.5768	0.07-0.05pr	0.20-0.18pr
Oslo	10.2730-10.3210	10.2910-10.3060	1½-½pr	4-2¾pr
Paris	8.1400-8.1760	8.1500-8.1640	¾-⅜pr	1¾-1¼pr
Stockholm	11.5470-11.6570	11.5670-11.5910	¼-1¼ds	3¼-4¾ds
Tokyo	153.35-154.56	153.53-153.79	⅞-¾pr	1¾-1½pr
Vienna	16.46-16.54	16.48-16.51	2¼-1⅛pr	7¼-6½pr
Zurich	1.9767-1.9859	1.9829-1.9859	⅞-¾pr	1⅝-1½pr

Source: Extel. Premium - pr. Discount - ds.

DOLLAR RATES

Australia	1.3548-1.3557
Austria	10.44-10.45
Belgium (Com)	30.58-30.61
Canada	1.4098-1.4103
Denmark	5.8687-5.8707
France	5.1668-5.1678
Germany	1.4860-1.4865
Hong Kong	7.7298-7.7308
Ireland	1.5640-1.5655
Italy	1607.00-1607.90
Japan	97.43-97.53
Malaysia	2.5535-2.5545
Netherlands	1.6661-1.6666
Norway	6.5305-6.5325
Portugal	153.79-153.89
Singapore	1.4528-1.4533
Spain	129.57-129.67
Sweden	7.3387-7.3387
Switzerland	1.2545-1.2555

OTHER STERLING

Argentina peso*	1.5799-1.5825
Australia dollar	2.1356-2.1384
Bahrain dinar	0.592-0.604
Brazil real*	1.3350-1.3391
Cyprus pound	0.7225-0.7325
Finland markka	7.255-7.371
Greece drachma	365.5-372.5
Hong Kong dollar	12.1805-12.1950
India rupee	49.29-50.25
Kuwait dinar KD	0.4685-0.4785
Malaysia ringgit	4.0251-4.0293
Mexico peso	n/a
New Zealand dollar	2.5016-2.5060
Pakistan rupee	48.50 Buy
Saudi Arabia riyal	5.890-6.016
Singapore dollar	2.2909-2.2932
S Africa rand (fin)	6.1203-6.1558
S Africa rand (com)	5.5855-5.5915
U A E dirham	5.765-5.889

*Barclays Bank GTS * Lloyds Bank*

FT-SE VOLUMES

3i	175	Legal & Gn	430
ASDA Gp	4,500	Lloyds Bk	4,700
Abbey Natl	1,000	MEPC	449
Allied Dom	2,600	Marks Spr	3,700
Argyll Gp	3,700	NatWst Bk	2,700
Arjo Wiggn	1,200	Nat Power	4,500
AB Foods	300	Nth Wst W	2,300
BAA	2,500	P & O	2,000
BAT Inds	6,900	Pearson	413
BOC	685	PowerGen	3,200
BP	6,200	Prudential	1,300
BTR	2,400	RMC	93
BT	6,800	RTZ	2,900
Bk of Scot	599	Rank Org	3,100
Barclays	1,800	Reckitt Col	368
Bass	595	Redland	710
Blue Circle	3,100	Reed Intl	250
Boots	1,300	Rentokil	1,000
Bowater	961	Reuters	7,800
Brit Aero	1,500	Rolls Royce	1,700
Brit Airwys	2,700	Ryl Ins	556
Brit Gas	9,100	Ryl Bk Scot	1,900
Brit Steel	2,500	Sainsbury	812
Burmah Cast	1,100	Schroders	10
Cable Wire	2,300	Scot & New	818
Cadbury	3,000	Scot Power	810
Caradon	1,300	Sears	661
Carlton Cms	587	Svrn Trent	538
Cm Union	1,400	Shell Trans	1,700
Courtaulds	643	Siebe	1,400
De La Rue	472	SmKl Bch	2,100
Eastern Elec	985	Smith Nph	540
Enterpr Oil	699	Sthrn Elec	842
Forte	597	Std Chartd	521
GKN	1,500	Sun Allnce	2,200
GRE	1,400	TI Gp	140
GUS	417	TSB	2,000
Gen Acc	1,700	Tesco	1,500
Gen Elec	3,000	Thames W	2,100
Glaxo	5,800	Thrn EMI	430
Granada	1,000	Tomkins	2,800
Grand Met	2,300	Unilever	1,200
Guinness	693	Utd Bisc	1,400
HSBC	1,100	Vodafone	15,000
Hanson	10,000	Warburg (SG)	484
ICI	1,100	Wellcome	3,300
Inchcape	614	Whitbread	604
Kingfisher	844	Wllms Hld	2,800
Ladbroke	2,000	Wolseley	3,900
Land Secs	941	Zeneca	1,300

WALL STREET

	Feb 17 midday	Feb 16 close
AMP Inc	74¼	74¼
AMR Corp	58¾	58¾
AT & T	51	51¼
Abbott Labs	34¾	34¼
Advanced Micro	30¾	31
Aetna Life	52½	52
Ahmanson (HF)	17½	17½
Air Prod & Chem	47¼	47¾
Albertson's	30½	30½
Alcan Alumnm	24¾	25
Alco Standard	66¾	66½
Allied Signal	38	38¼
Alum Co of Am	81¾	83
Amax Gold Inc	6¾	6¾
Amerada Hess	47¼	47¾
Amer Brands	37½	37½
Amer El Power	34¾	34¾
Amer Express	33¼	32¾
Amer Genl Corp	31¾	31¾
Amer Home Pr	71¼	69¾
Amer Intl	104¾	104¾
Amer Stores	25¾	26
Ameritech	43	43½
Amoco	59	58¾
Anheuser-Busch	54¾	54¼
Apple Computer	42½	43½
Archer Daniels	19¼	19½
Armco	6¾	6¾
Armstrng Wrld	46½	47
Asarco	28¾	28¾
Ashland Oil	32¾	32¾
Atl Richfield	107¾	107¾
Auto Data Pro	61¾	61¾
Avery Dennison	37¾	38
Avon Products	57¼	57¾
Baker Hughes	18¾	18¾
Baltim Gas & El	24¾	24¾
Banc One	28¾	28¾
BankAmerica	47¾	47¾
Bank of NY	32¾	32¾
Bankers Tr NY	62¾	62¾
Barnett Banks	43¾	43¾
Bausch & Lomb	33¾	33¾
Baxter Intl	30¾	31
Becton Dicknsn	51¾	51¾
Bell Atlantic	53¾	53¾
BellSouth	58¾	58¾
Black & Decker	25	25
Block (H&R)	36	36¾
Boeing	46	46¾
Boise Cascade	29¾	30¾
Borden Inc	12¾	12¾
Bristol Myrs Sq	61¾	61
Browning Ferris	31¾	31¾
Brunswick	20	20¾
Burlington Nthn	55¾	55¾
CBS	61¾	61¾
CNA Financial	71¾	71¾
CPC Intl	53¾	53¾
CSX	76¾	77
Campbell Soup	44¾	44¾
Can Pacific	14	14
Cptl Cities ABC	84¾	85¾
Carolina Pwr	27¾	27¾
Caterpillar	52¾	53¾
Central & SW	24¾	24¾
Champion Intl	41¾	42¾
Chase Manhat	34¾	34¾
Chemical Bk	39¾	39¾
Chevron Corp	47¾	46¾
Chrysler	45¾	46¾
Chubb Corp	79¾	79¾
Cigna Corp	75¾	75
Citicorp	42¾	42¾
Clorox	59¾	58¾
Coastal Corp	29¾	29¾
Coca Cola	53¾	54
Colgate-Palmolive	62¾	62¾
Columbia Gas	25¾	25¾
Compaq Comp	36¾	37¾
Comp Ass Int	55¾	55¾
Conagra	32¾	32¾
Conrail	57¾	57¾
Cons Edison	27¾	27¾
Cons Nat Gas	36¾	36¾
Cooper Inds	39¾	37¾
Corning Inc	31¾	31¾
Crown Cork	42¾	42
Dana Corp	23¾	23¾
Dayton Hudson	73¾	73
Deere	76	76¾
Delta Air Lines	55¾	56
Deluxe Corp	26¾	26¾
Detroit Edison	29¾	29¾
Digital Equip	35¾	36¾
Dillard Dept St	27¾	27¾
Disney (Walt)	53¾	53¾
Dominion Res	38¾	38¾
Donelley (RR)	34¾	34
Dover Corp	60¾	60¾
Dow Chemical	64¾	65¾
Dow Jones	35¾	35¾
Dresser	20¾	20¾
Duke Power	39¾	39
Dun & Bradstreet	51¾	50¾
Du Pont	55¾	56
Eastman Kodak	50¾	51
Eaton Corp	47¾	47
Emerson Elec	65¾	65¾
Engelhard Corp	26¾	26¾
Enron Corp	31¼	31¼
Entergy	22¾	22¾
Ethyl Corp	10½	10¾
Exxon	63¾	64
FMC Corp	58¾	59
FPL Group	36	36¾
Federal Express	62¾	62¾
Fed Nat Mtge	70¾	70¾
First Chicago	49¾	49¾
First Interstate	80¾	80½
First Union Rlty	8¾	8¾
Fleet Finl Grp	33¾	33¾
Fluor Corp	48¾	48¾
Ford Motor	26¾	26¾
GTE Corp	32¾	32¾
Gannett	52¾	53¾
Gap Inc Del	33¾	33¾
Gen Dynamics	44¾	44¾
Gen Electric	54	54¾
Gen Mills	59¾	60
Gen Motors	41¾	41¾
Gen Reinsurance	129¾	129¾
Gen Signal	35¾	36
Genuine Parts	39¾	39¾
Georgia Pac	76	76¾
Gillette	77¾	77¾
Glaxo ADR	20¾	20¾
Goodrich (BF)	44¾	44¾
Goodyear Tire	35¾	36¾
Grace (W&R)	44¾	44¾
Gt Atl Pac Tea	19¾	20¾
Great Wstn Fin	18¾	18¾
Halliburton	35¾	35¾
Harcourt General	35	35
Heinz (HJ)	39¾	39¾
Hercules	44	43¾
Hershey Foods	49¾	49¾
Hewlett Packard	115¾	115¾
Hilton Hotels	68¾	68¾
Home Depot	49	46¾
Homestake Mng	15¾	15¾
Honeywell	35¾	36
Household Intl	41	41¾
Houston Inds	38¾	39
Humana	23¾	23¾
ITT Corp	97¾	97¾
Illinois Tool	43¾	43¾
Illinova	23¾	23¾
INCO	27¾	27¾
Ingersoll Rand	31¾	31¾
Inland Steel	29¾	29¾
Intel Corp	79¾	79¾
IBM	75¾	75¾
Intl Flav & Fr	48¾	48¾
Intl Paper	77¾	77¾
James River Va	24¾	24¾
Jhnsn & Jhnsn	57	56¾
Kellogg	54¾	55
Kerr-McGee	48¾	49¾
Kimberly-Clark	50¾	51
Kmart	14¾	14¾
Knight-Ridder	52¾	52¾
Lilly (Eli)	64¾	64¾
Limited Inc	18¾	18¾
Lin Brdcstng	129¾	130¾
Lincoln Nat	39¾	39¾
Litton	37¾	37¾
Liz Claiborne	16¾	16¾
Lockheed	74¾	75¾
Louisiana Pac	29¾	29¾
MCI Comm	19¾	19¾
Marriott Int	31¾	31¾
Marsh & McLnn	82¾	81¾
Masco Corp	26	26
May Dept St	37	37¾
Maytag Corp	16¾	16¾
McDonalds	32¾	33¾
McDonnell D	55¾	54¾
McGraw Hill	69¾	70
Mead Corp	54¾	54¾
Medtronic	55¾	56
Mellon Bk	38¾	37¾
Melville Corp	32¾	32¾
Merck Inc	41	40¾
Merrill Lynch	39¾	40¾
Minnesota Mine	53¾	53¾
Mobil Corp	87	86¾
Monsanto	76¾	76¾
Morgan (JP)	62¾	62¾
Motorola Inc	58	64¾
Natl Medical	15	15¾
Natl Semi	17¾	17¾
Natl Service Ind	26¾	26¾
Navistar Int	16¾	16¾
NBD Bancorp	31¾	31¾
NY Times A	21¾	21¾
Newmont Mng	35¾	34¾
Niag Mohawk	14¾	14¾
Nike B	69¾	70
NL Industries	12¾	12¾
Noram Energy	5¾	5¾
Nordstrom	44¾	44¾
Norfolk Sthrn	64¾	65
Nthn State Pwr	45¾	45¾
Norwest Corp	24¾	24¾
Nynex Corp	38¾	38¾
Occidental Pet	19¾	19¾
Ohio Edison	20¾	21
Oracle Systems	45¾	46¾
Oryx Energy Co	11¾	11¾
Owens Corning	34¼	34¼
PPG Industries	37¾	37¾
PNC Bank	25¾	25¾
Paccar Inc	43	43
Pacificorp	18¾	18¾
Pac Enterprises	24¾	24¾
Pac Gas & Elect	25¾	25¾
Pac Telesis	30	30¾
Pall Corp	19¾	19¾
Panhandle East	21¾	22¾
Parker Hannifin	48	49¾
Peco Energy	26¾	26¾
Penney (JC)	43	43¾
Pennzoil	46¾	46¾
Pepsico	38¾	38¾
Pfizer	81¾	80¾
Phelps Dodge	56¾	56¾
Philip Morris	61¾	61¾
Phillips Pet	32¾	33
Pitney Bowes	34	34¾
Polaroid	30	30
PriceCostco	13¾	13¾
Procter & Gmbl	65¾	65¾
Providian	34¾	34¾
Pub Serv E & G	28¾	29
Quaker Oats	32¾	33¾
Ralston Purina	46¾	46¾
Raychem Corp	39¾	39¾
Raytheon	68¾	68¾
Reebok Intl	35	35
Reynolds Metals	52¾	53¾
Roadway Srvcs	50¾	50¾
Rockwell Intl	38¾	38¾
Rohm & Haas	56¾	56¾
Royal Dutch	114¾	114¾
Rubbermaid	31¾	31¾
Safeco Corp	54¾	54¾
St Paul's Cos	48¾	48¾
Salomon Inc	35¾	35¾
Santa Fe Pac	21	10¾
Sara Lee Corp	26	25¾
Seecorp	16¾	16¾
Schering Plough	77¾	77
Schlumberger	56¾	55¾
Scott Paper	77¾	77¾
Seagram	29¾	30¾
Sears Roebuck	47¾	47¾
Shell Trans	68¾	68¾
Sherwin Wllms	33¾	33¾
Skyline Corp	18¾	18¾
Snap-On-Tools	34¾	33¾
Southern Co	20¾	20¾
Sthwestern Bell	41¾	42
Sprint Corp	29¾	29¾
Stanley Works	40¾	40¾
Sun Company	29¾	29¾
Sun Microsys	33¾	34¾
Suntrust	53¾	53¾
Supervalu	25	24¾
Sysco Corp	27¾	27¾
TRW Inc	64¾	64
TCC Inds	2¾	2¾
Tandem Comp	17¾	17¾
Tandy Corp	45¾	46
Teledyne	23	23¾
Temple Inland	49¾	49¾
Tenneco	45	45¾
Texaco	62	61¾
Texas Inst	78¾	80¾
Texas Utilities	32¾	32¾
Textron	53¾	53¾
Time Warner	38¾	38¾
Times-Mirror A	18¾	19¾
Timken	33¾	33¾
Torchmark	42¾	41¾
Toys R Us	29¾	29¾
Transamerica	55	55
Travelers	38¾	38¾
Tribune	54¾	54¾
Tyco Labs	49¾	48¾
UST Inc	30¾	30¾
UAL	96¾	95¾
USX Marathon	16	16
Unicom	25¾	25¾
Unilever NV	119¾	119¾
Union Camp	51¾	51¾
Union Carbide	26¾	28
Union Pacific	52¾	52¾
Unisys Corp	9¾	9¾
USAIR Group	5¾	5¾
USF&G Corp	14¾	14¾
US Life	37¾	37¾
US West	39	38¾
United Tech	66	66¾
Unocal Corp	27¾	27¾
Upjohn	34	33¾
VF Corp	51¾	50¾
WMX Tech	26¾	26¾
Wal-Mart Stores	23¾	24
Warner-Lambert	77¾	77¾
Wells Fargo	157¾	158¾
Westinghouse El	14¾	14¾
Weyerhaeuser	41	41¾
Whirlpool	53¾	53¾
Whitman	17¾	17¾
Winn Dixie	54¾	54¾
Woolworth	15¾	15¾
Wrigley (Wm) Jr	44¾	44¾
Xerox	109¾	109
Yellow Corp	20¾	20¾

LIFFE OPTIONS

	Series	Calls Apr	Calls Jul	Calls Oct	Puts Apr	Puts Jul	Puts Oct
Alld Dom.	460	45	51½	61	2½	11½	14
(*495)	500	17½	26	37	14½	27½	29
Argyll	260	21	26	29½	6	11	15
(*273)	280	10½	15	19½	14½	21½	23
ASDA	60	8	10½	11	0½	1½	2
(*67)	70	1½	4½	5½	4	5½	6½
Boots	460	22	32½	36	8	18½	20½
(*470)	500	5	14	19½	32	42	43½
Br Airways	360	28½	37	43½	5½	13½	17½
(*379½)	390	11½	20½	28	18½	28½	32½
BP	390	28	35	41	4½	10½	13
(*413½)	420	11	19	25	17½	24	27
Br Steel	140	16	20	22½	1½	4	5½
(*153)	160	4	8½	11½	10	13	14½
C & W	360	31	38½	46	5	11½	16
(*382½)	390	12½	21	30	16½	25½	30
CU	493	33	—	—	10	—	—
(*523½)	543	7	—	—	39½	—	—
ICI	700	38	50	58½	15	24	30
(*730½)	750	10½	26½	35	44½	51	56½
Kingfishr	390	34½	39	46	5	14½	18
(*414)	420	16½	22½	30½	16	29	33
Land Sec	550	39½	47	51½	3½	14	17
(*580)	600	11	17½	24½	23	41½	44
M & S	360	24½	31	36	4½	9	12½
(*377)	390	7½	14½	20½	17	24	27
Nat West	460	32	42½	48	10	15	21½
(*489½)	500	10½	22½	28	30½	35½	42
Sainsbury	390	34	40½	46½	3	9½	12
(*417)	420	13½	22	29	12½	22½	24½
Shell	700	31½	44	55	10½	16½	23
(*726½)	750	6	19½	29	41	44½	49
Smkl Bch	460	37½	47½	55½	6	11	16½
(*492)	500	13½	24½	33½	21	28½	34
Storehse	220	12½	17½	21	4	9	10
(*225½)	240	4	8	11½	15½	19½	21
Trafalgar	60	9½	10½	13½	0½	1½	3
(*67)	70	4	5	8	4	5½	6½
Unilever	1150	46½	67	90	24	35½	41½
(*1177½)	1200	19	42	63½	52½	62½	67½
Zeneca	850	60	77	91½	18½	26	36½
(*898)	900	30½	50	65	42½	49½	59½
	Series	Feb	May	Aug	Feb	May	Aug
Grnd Met.	360	23½	28	34½	3	14	15½
(*368½)	390	9½	13½	20½	24½	29	31½
Ladbroke	160	17½	22	24½	4	6	8½
(*175)	180	6½	11½	14½	13	15½	18
Utd Bisc	330	27	32½	37	11	14½	18½
(*350)	360	11½	18	22½	27½	30½	34½

	Series	Calls Apr	Calls Jul	Calls Oct	Puts Apr	Puts Jul	Puts Oct
BAA	420	37	44½	50	3½	8½	10
(*449)	450	16½	—	—	12	—	—
Thames W	460	27	38	41½	6	18½	23½
(*476½)	500	8	17½	22	27½	42½	46
	Series	Feb	May	Aug	Feb	May	Aug
BAT Ind	420	24½	31	36	20	25½	28½
(*432½)	460	7½	14½	19½	45½	50½	53½
BTR	300	16½	24	27	9½	13	17½
(*311)	330	5	11	14	29	31	35
Br Aero	448	42½	—	—	12½	—	—
(*479)	487	20½	—	—	29½	—	—
Br Telecm	360	34½	41	43½	3½	9	11
(*385)	390	15	22½	26	14½	22	24
Cadbury	409	29	39	—	8½	12	—
(*423½)	447	9½	19	—	27	31	—
Guinness	420	16½	25½	29½	16½	21	23½
(*421½)	460	4	11	14½	47	48½	50
GEC	280	16½	22	25	6	12	14
(*286)	300	7	12	15½	17	23½	25½
Hanson	220	20½	23½	25	2	5½	7
(*239)	240	8	12	14½	9½	14	16½
LASMO	140	15½	20	23½	3½	5	6½
(*151½)	160	5½	9½	13	13	14½	16
Lucas	180	17	23	26½	5½	6	11½
(*191)	200	7½	13	17	15½	18	22
Pilkngtn	140	16½	18½	21½	1½	4	5
(*152½)	160	5	7½	11	10	13	14½
Prudential	300	13	19½	23	12½	16½	20
(*305)	330	2½	8½	12	35	36½	39
Redland	420	27	33	37	16	21½	26½
(*456½)	460	7½	15	20	43½	47½	51
R-Royce	140	17	20½	23	3½	5½	7½
(*154)	160	6	10½	13½	12	15½	17½
Tesco	240	13½	17	20½	8½	11	13½
(*245)	260	4½	8½	11½	21	23	25
Vodafone	180	13	17½	22	7½	10½	12½
(*183½)	200	5	9	13½	19	21½	23½
Williams	300	30½	34½	37	5	8½	12½
(*325)	330	10½	17½	21	18½	22½	27

FT-SE INDEX (*3044½)

	2900	2950	3000	3050	3100	3150
Calls						
Feb	144½	94½	44½			
Mar	154½	112	74	44	23	10½
Apr	167	130	98	69½	47½	31
May	186½	150	120½	92	70½	50½
Jun	195	—	130½	—	81	—
Puts						
Feb				6	56	106
Mar	10	18	30	50½	80	119½
Apr	27½	40½	58½	80	107½	141
May	39	52½	72½	94	122½	153
Jun	47	—	80½	—	129½	—

	Series	Calls Mar	Calls Jun	Calls Sep	Puts Mar	Puts Jun	Puts Sep
Abby Nat	420	20	27	33½	7½	15½	21
(*436)	460	3	10½	16½	37	40½	44½
Amstrad	150	7	15	—	4½	10	—
(*153½)	175	0½	6	—	23	26	—
Barclays	600	18½	30½	43½	16½	28½	38
(*605)	650	2½	12½	24	57	62	69
Blue Circ	280	13	22	27	3½	13½	17½
(*289)	300	3½	12½	18	13½	25	29
Br Gas	300	12½	20	25	3	9½	13½
(*310)	330	0½	5½	11½	20½	28	31
Dixons	200	11	18½	22	3½	8	12½
(*207)	220	2½	8	12½	15	19	23½
Forte	220	16½	23	27	1	6½	9
(*235½)	240	6	12	16½	8	16	19
Hillsdwn	160	16	18½	20½	0½	4½	7½
(*175)	180	2½	6½	10	7½	15½	18
Lonrho	140	13½	19½	21½	1	3½	6
(*152)	160	2	8½	11½	9½	13	15½
Sears	100	3½	6	8	2½	6	6½
(*100½)	110	0½	2½	4	9½	12½	13
Thrn EMI	1000	49½	80	91½	4½	19	34
(*1041)	1050	16	48½	61	22½	36½	57
Tomkins	220	12	20½	24	2	7	12
(*229)	240	2½	10	14	12½	17	22½
TSB	220	19½	29½	32½	1½	7	10½
(*236)	240	7	17	22	8½	15½	19½
Wellcome	1000	49½	53½	67	20½	30	32
(*1030)	1050	24	28½	43	48½	55½	57
	Series	Apr	Jul	Oct	Apr	Jul	Oct
Glaxo	600	54½	72½	81½	7	15	26½
(*641)	650	23½	43	52½	26	35½	49½
HSBC	650	37½	51	64	20½	42½	49
(*669)	700	14	29½	43½	50	72	78
Reuter	420	30½	41½	51	9	16	18½
(*442½)	460	9½	22	31½	29	37	38½
	Series	Feb	May	Jul	Feb	May	Jul
Royal Ins	280	15½	22	26½	13½	18½	24
(*285)	300	7½	13½	18	25½	30	35½
	Series	Mar	Jun	Sep	Mar	Jun	Sep
Fisons	110	11½	17½	21	2½	7	8½
(*119)	130	6	12½	16	6½	11½	13½
	Series	Feb	May	Aug	Feb	May	Aug
Eastern Gp	700	64	77½	86	15½	29½	36
(*738½)	750	35	49	59	36	54	60
	Series	Mar	Jun	Sep	Mar	Jun	Sep
Natl Pwr	460	19	34	36	3	15	20½
(*474)	500	2	14	18½	26½	38½	43
Scot Pwr	300	30½	40	44	0½	5	10
(*328½)	330	8½	20½	25½	8½	15½	22½

February 17, 1995 Tot: 47667 Call: 14376 Put: 33291 FT-SE Call: 4507 Put: 16693
*Underlying security price.

THE TIMES S

Ho
tax
ma

Other countr
kindly than t

The forces of Marr were summoned week by, of all pe the Archbishop York in a bid to encou more people into the ma fold. In a Valentine's address on BBC Wales, J Habgood urged the Gov ment to improve tax incent for married couples, maint ing that those who ma rather than simply live tog er, were more prepared f life of "selfless commitme with concomitant benefits their children and. the society as a whole.

Whether or not brib people to marry is a partı larly effective way of boost spiritual values, Dr Habgo is correct in his contention our Government has, for past few years, been bu dismantling the financial vantages of the married sta

As our at-a-glance analy indicates, Britain is followi a pattern established by ma other countries by movi towards the equalisation benefits to married and sin taxpayers. But, child benet tend to be more genero abroad, and many countr still offer incentives to depe dant spouses who stay home to care for the childre

Lynne Berry, director of t Family Welfare Associatio says: "This [Dr Habgood's call] is an attempt to find a w of supporting families, but not the most effective w Poverty is the real problem and tax relief would not ma a big difference to that."

Lisa Harker, of the Chi Poverty Action Group, sa "Marriage is irrelevant." Fa ily patterns have chang quite drastically over the pa decade, she says but, while social security system h promoted traditional famili poverty is associated with no traditional families.

United Kingdom: Until Ap 1994, taxpayers enjoyed m riage tax relief at 40 per cen their income and basic ra taxpayers on 25 per ce Consequently, the wealthi you were, the more you gain from marriage.

On April 6 last year, t married couple's allowan was cut to 20 per cent of t first £1720 for everyone, wh ever their income level. Th had the effect of halving t value of the allowance to higher rate taxpayer fro

Don

The headlines have to all the warnings column since the be year. At home: sterling up, retail sales down, teachers in revolt, interest and a Government in w terminal decline. Abroad crisis lurches on, threa emerging economies; tra rumbling, and Tokyo is newed earthquake shock.

Those who have follo tious strategy recomm leaning towards liquidi bonds, are probably f smug. And yet . . .

Perhaps what we nee Lewis — remember his more good news? — to ed pages. Some of the news some, as Anatole Kaletsk on Wednesday, falls in Twain obituary class: grea ed. There is no sterling strong mark and a bit of s Far East, where they do British posturing, and se that we might be about European Union. The ri and fall in sales are ma adjustment trouble.

If growth is indeed slow sustainable rate, that is a good news, as Wall Stree recognised. It takes pressu contraints and commodi ready retreating. The char ing that US interest rate near their peak; and whe Reserve Board leads,

BRITISH GAS 33

Now a muddle over direct debits

WEEKEND MONEY

ON LINE 36

Will Branson bring lower premiums?



How foreign taxmen view matrimony

Other countries' tax systems treat marriage more kindly than the Inland Revenue, **Liz Dolan** finds

The forces of Mammon were summoned this week by, of all people, the Archbishop of York in a bid to encourage more people into the marital fold. In a Valentine's Day address on BBC Wales, John Habgood urged the Government to improve tax incentives for married couples, maintaining that those who marry, rather than simply live together, were more prepared for a life of "selfless commitment", with concomitant benefits for their children and, thence, society as a whole.

Whether or not bribing people to marry is a particularly effective way of boosting spiritual values, Dr Habgood is correct in his contention that our Government has, for the past few years, been busily dismantling the financial advantages of the married state.

As our at-a-glance analysis indicates, Britain is following a pattern established by many other countries by moving towards the equalisation of benefits to married and single taxpayers. But, child benefits tend to be more generous abroad, and many countries still offer incentives to dependant spouses who stay at home to care for the children.

Lynne Berry, director of the Family Welfare Association, says: " This [Dr Habgood's call] is an attempt to find a way of supporting families, but it's not the most effective way. Poverty is the real problem, and tax relief would not make a big difference to that."

Lisa Harker, of the Child Poverty Action Group, says: "Marriage is irrelevant." Family patterns have changed quite drastically over the past decade, she says but, while the social security system has promoted traditional families, poverty is associated with non-traditional families.

United Kingdom: Until April 1994, taxpayers enjoyed marriage tax relief at 40 per cent of their income and basic rate taxpayers on 25 per cent. Consequently, the wealthier you were, the more you gained from marriage.

On April 6 last year, the married couple's allowance was cut to 20 per cent of the first £1720 for everyone, whatever their income level. This had the effect of halving the value of the allowance to a higher rate taxpayer from £688 to £344. For a basic rate taxpayer, it fell by one fifth to the same amount. This year, the allowance slips to 15 per cent, worth £258.

Maurice Fitzpatrick, senior tax consultant at Chantrey Vellacott, the accountant, says:."A lot of people were predicting last year that the writing was on the wall for the married couple's allowance, but I think further cuts are unlikely — at least for the time being."

Everyone has a single person's allowance on the first £3,445 of income. Single parents bringing up a child receive an additional allowance of £1,720, the same rate as the married couples' allowance. Tax relief for parents was abolished in the mid-1970s in favour of child benefit — which was promptly frozen by the Conservatives for several years in the 1980s. A Labour think-tank has now proposed taxing child benefit paid to higher rate taxpayers.

> Incentives to stay-at-home spouses are still offered by many countries

Sweden: Swedes are taxed individually on a national and regional basis. The basic rate is 20 per cent national income tax and 31 per cent municipal income tax. There is no special allowance for married couples, but a new conservative mood is encouraging a revival in the custom. Couples, whether married or not, can cut their tax bills by dividing their earnings between them. This can enable the higher earner to stay below the next tax band.

Andres Clason, Councillor for Cultural and Educational Affairs at the Swedish Embassy, says:."There is also a movement towards more christenings, and bourgeois values." Swedish wives no longer qualify for pensions through their husbands, but are paid them in their own right. There is a child allowance of about £50 a month per child. A mother is guaranteed 100 per cent income a year after the child is born, even if she is not married. This is going to be cut to 75 per cent. A £1,000 allowance for married couples to furnish their first flat was abolished 15 years ago.

Germany: German taxes are high, but the system encourages the family. Single people do not have to earn very much more than average to start paying tax at 39 per cent. As in France, married couples are better off at the same income level if only one person works rather than if both partners do so. This is an obvious encouragement for mothers to stay at home.

Spouses can elect for separate assesment. If assessed jointly, they pay tax at the top rate of 53 per cent when taxable income reaches DM2400.84 (£1,043) a year. A single person reaches that level an annual salary of DM1200.42. Joint assessment is beneficial if one partner earns more than the other. The standard (personal) allowance is DM108 or DM216 for a married couple opting for joint assessment. The allowance for dependent children is DM2,052 or DM4,014 and the the single parent exemption rate is DM5,616.

Italy: Stay-at-home spouses get favourable treatment. A tax credit of 757,000 lire (£306) is granted to the dependant spouse provided he or she does not earn more than 5.1 million lire. The tax system in Italy favours the low paid. Husband and wife are taxed separately. Parents get an allowance of 87,500 lire per child.

Australia: Dependant spouses get a tax credit worth A$1,118 (£548), which is gradually reduced if they get a job — by 25 per cent after the first A$282 of income, down to nil once they earn more than A$4,000.

Spain: The Spanish may opt to be taxed separately, or to file joint tax returns for households. There are more favourable tax rates this way. If they choose the former, they start paying after the first 400,000 pesatas (£2030) and, with the latter, after the first 800,000, which has obvious advantages for non-working spouses. The bands are also wider for joint returns and there is a system of family credit for children. Families get an allowance of 25,200 pesetas for each member of the household. The system favours those on low incomes.

United States: There is an advantage to being married for those who opt for a joint declaration. Single people and spouses taxed separately get two allowances, one of $3,700 and the other of $2,350. Married couples assessed jointly get one of $6,200 (£4,052), plus two of $2,350. So, wives who do not want their husbands to know about their financial affairs pay more tax.

Canada: Married couples get a tax credit of C$915 (£425) for the dependant spouse. This is reduced by 17 cents for ever dollar earned over C$538.

Additional research by Morag Preston



PARAMOUNT

France, Germany, Sweden? Where should the Addams family take their household for the best tax deal

The more children, the merrier

The French are still very keen to encourage couples to bear the French citizens of the future, and the tax system is structured accordingly. A family with more than two children can substantially benefit.

Tax relief is given to families by means of a highly complex income splitting, or "unit", system, rather than by personal deductions or allowances.

Each family group is assigned a number of units, depending on family size and the status of its member. A single adult is worth one unit, a married couple, two units, a married couple, with one child, 2.5 units, and a married couple, with two children, three units. Each subsequent child is worth one additional unit. Consequently, families of five, or more, pay less tax, pro-rata, than those with one or two children.

Then the family's total income is split into a number of units. Tax is calculated for each subdivision, after which all sub-division's taxes are added to produce the family's total tax liability.

The more units into which the family's total income is divided, the lower the tax charge.

This system means the effective rate of tax on a family is lower than on a single individual earning the same amount as the family.

A married couple, where one earns £50,000 and the dependant spouse earns nothing, can split the working partner's income in half for tax purposes. The tax rate is progressive up to 58.6 per cent.

Single people with children may divide their income by two, with each child allocated units in the same way as those of a married couple.

Two people who are both working and both earning the same salaries get no real benefit unless they have children. It is a great advantage to have one significant earner.

Weekend Money is edited by Anne Ashworth

Thornton Preference Trust

8.84%

gross income p.a.*

(No wonder discerning investors have a preference.)

Preference shares traditionally provide a high, steady and secure level of income with the opportunity for capital growth – yet are a little-known area of the UK stock market.

The Thornton Preference Trust invests almost exclusively in UK preference shares – and currently has an estimated gross yield of 8.84%.*

And it has also produced top quartile performance over the last 1, 2, 3, 4 and 5 years.†

There may soon be new demand for preference shares following the announcement by the Chancellor in his budget speech last November that preference shares may become PEPable in the 1995/96 tax year.**

So with a **1% discount** on all investments in the trust until 5th April, don't you think your money deserves a little preferential treatment?

To find out more about the Thornton Preference Trust, please call us now on **0800 374 084** or contact your independent financial adviser for more details.

THORNTON

A member of the Dresdner Bank Group

Issued by Thornton Unit Managers Ltd, 33 Queen Street, London EC2R 1AX. A member of IMRO, AUTIF and regulated by the Personal Investment Authority. *Estimated gross yield, as at 8.02.95, based on a 1% discount on the offer price. †Source: Micropal, 6.02.95, offer to bid basis, income reinvested, Gilt and Fixed Interest sector. Please remember the value of units and the income from them may fall as well as rise, and an investor may not get back the original amount invested. Past performance is not necessarily a guide to future performance. **Subject to Inland Revenue approval. The tax advantages of PEPs depend on individual circumstances and are subject to statutory change. Investing in the securities of smaller companies is likely to carry a higher degree of risk than investing in securities of larger companies.

TT 18.2.95

Don't miss the good news

INVESTMENT STRATEGY



ANTHONY HARRIS

The headlines have been living up to all the warnings given in this column since the beginning of the year. At home: sterling weak, inflation up, retail sales down, nurses and teachers in revolt, interest rate warnings and a Government in what looks like terminal decline. Abroad: the Mexican crisis lurches on, threatening other emerging economies; trade wars are rumbling, and Tokyo is suffering renewed earthquake shock.

Those who have followed the cautious strategy recommended here, leaning towards liquidity and short bonds, are probably feeling pretty smug. And yet . . .

Perhaps what we need is Martyn Lewis — remember his campaign for more good news? — to edit the business pages. Some of the news really is bad; some, as Anatole Kaletsky pointed out on Wednesday, falls into the Mark Twain obituary class: greatly exaggerated. There is no sterling crisis: just a strong mark and a bit of selling from the Far East, where they don't understand British posturing, and seriously believe that we might be about to leave the European Union. The rise in inflation and fall in sales are mainly seasonal adjustment trouble.

If growth is indeed slowing to a more sustainable rate, that is a soft landing — good news, as Wall Street has already recognised. It takes pressure off capacity contraints and commodity prices, already retreating. The chances are growing that US interest rates are getting near their peak; and where the Federal Reserve Board leads, the Bank of England may well be relieved to follow. And that is just what you might call the negative good news. What hardly gets mentioned is the solidly positive news, especially of profits. The estimates that are coming out in America are startling: despite the competitive pressures which have caused lower than expected inflation, earnings may be up more than 40 per cent, far more than even the most optimistic forecasts.

The fact is that we are only now starting to get the measure of the leaner-and-fitter syndrome, the transformation which industry both there and in this country has achieved under the pressure of recession and over-valued exchange rates.

Lean production, rationalisation and down-sizing have so far appeared mainly as pain; we are only now getting the measure of what they can deliver in favourable conditions of rising demand and realistic exchange values. Inflation is low because unit costs are actually falling; and worries about lack of capacity seem equally overdone. Leaner, fitter firms can squeeze out far more than was estimated on historic trends. Investment inadequate? Not so far, to judge from output. It is just that employers are readier to use more labour than more capital; hardly bad news.

Does all this mean that you should immediately plunge in and fill your boots with equities? It does not. Never forget that the big bull market happened when the news could hardly have been worse. This was not because investment professionals have perfect foresight: it was the asset price inflation which is the normal first result of an effort to revive growth through easier monetary policy. Equally, the recent setback is mainly the result of tighter monetary policy, and the latest Wall Street spurt due mainly to the hope that the tightening may be over. Short-term market movements have much more to do with monetary conditions than they have with the economic news.

What the good news does mean, though, is that current equity values are far more solidly based than they looked; the risk is fading. The surest sign is that despite all the headlines, the London market has moved broadly sideways rather than down. So it looks time to start deploying that prudent liquidity cushion you have built up. Not in a rush: conditions are still tight, and news still mixed. But as judiciously as you built it up.

No jargon

No clichés.
No gobbledygook.

You've seen all the traditional savings ads. Soaring mountain peaks and corny nest eggs. Complicated jargon and gobbledygook. Mind-boggling charts and brain-numbing facts and figures.

Well, you won't see any of these in this ad.

We're simply here to explain in a simple commonsense way how a tax-free PEP could complement a bank or building society investment.

We'll also show you how saving tax-free has given returns over three times better than the building societies*. And how you can save monthly or in a lump sum if you wish.

To find out more talk to us now free on 0800 210 234 quoting ref 317. Or return the coupon below.

Just a better way to save tax-free.

Act now: TO MAKE THE MOST OF TAX-FREE SAVINGS THIS YEAR. For a free information pack without obligation, fill in and post the coupon below - there's no stamp to buy.

TALK TO US FREE ON
0800 210 234
ANYTIME
QUOTING REFERENCE 317

Post to: Legal & General (Unit Trust Managers) Limited, FREEPOST, Bristol BS38 7EW.

Name _____

Address _____

_____

_____ Postcode _____

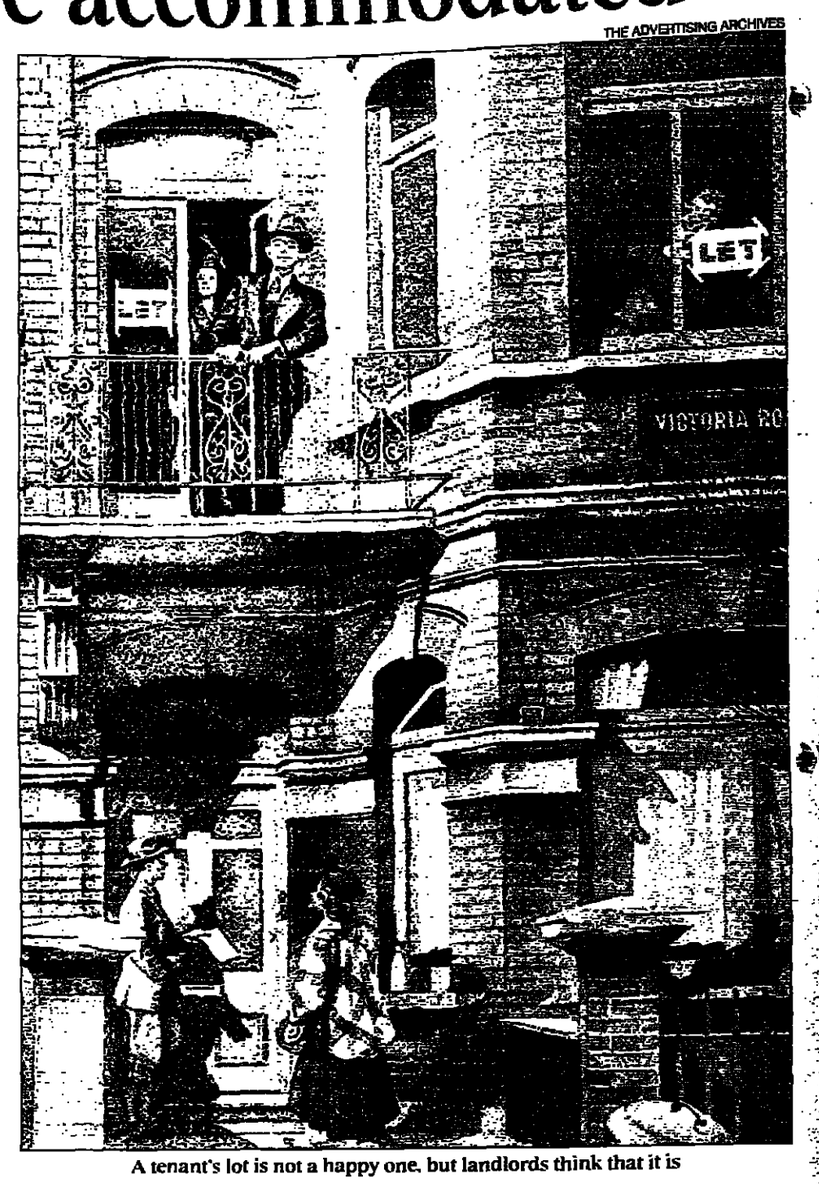
Daytime Tel: _____ Evening Tel: _____

Legal & General
Investment Management

* Source: Micropal to 02/01/1995 on an offer to bid basis with net income reinvested. This advertisement is issued by Legal & General (Unit Trust Managers) Limited, regulated by IMRO and the Personal Investment Authority. Past performance is not a guarantee of future returns and the value of units and the income from them can go down as well as up, and an investor may not get back the amount invested. Tax assumptions are those currently applicable and are subject to statutory change. The value of tax relief will depend on individual circumstances. 317

Landlords would like to be accommodated

After 80 years of rent control, landlords want changes, says **Sara McConnell**



A tenant's lot is not a happy one, but landlords think that it is

Eighty years after Lloyd George introduced rent control in 1915 as a temporary measure to stem rent rises, private landlords are still seething at what they call "the worst, long-term, still continuing injustice in Britain". They claim they have lost £300 billion, at today's prices, over the past 80 years through rent controls imposed by successive governments.

They maintain that the rents they were permitted to charge did not cover the cost of repairs, insurance and administration and that the rules that allowed tenants with controlled rents indefinite security of tenure have also choked off profits.

Organisations and MPs concerned about tenants' rights are calling for tighter control of landlords, including a system of licensing to weed out the unscrupulous landlords, who, they say, harass tenants and fail to maintain their properties to safe standards, causing hundreds of injuries and deaths a year.

The Small Landlords' Association is planning to use the eightieth anniversary of rent control to press for a further loosening of what it concedes is already a deregulated rental market in the wake of legislation brought in six years ago.

Geoffrey Cutting, chairman of the SLA, says: "The SLA will be using the eightieth anniversary year to reinforce its message that onerous control is not only unjust but counter-productive — if we had a bigger private rented sector it would have attenuated the recent owner occupation boom and bust."

Most tenants who started renting from private landlords since the beginning of 1989 do not have controlled rents or security of tenure (see box). Mr Cutting says that £10 billion worth of property is still let on regulated tenancies.

This year, the SLA will be attempting:

☐ To show that landlords will provide decent accommodation if they are given "reasonable terms".

☐ To press for best use of existing housing stock rather than imposing controls that are likely to leave it empty.

☐ To campaign for "realistic" fair rents for regulated tenancies.

☐ To simplify tenancy agreements signed for new lets.

Housing bodies argue, however, that the existing system of assured shorthold tenancies actually benefits the landlord more than the tenant.

Shelter, the housing charity, says: "New tenancies under the Housing Act 1988 are weighted in favour of the landlord. Landlords can charge market rates and there is no effective rent control."

There is also widespread concern on both sides of the political divide that many houses let by private landlords are badly maintained, with defective gas heaters and no fire escapes. Nick Raynsford, Shadow Housing Minister, says one in three of all fatal domestic fires occur in properties in multiple occupation. The Government is considering requiring all landlords in certain types of property in multiple occupation to be registered with their local authorities. Labour, which will publish a detailed statement of its housing policy later on this summer, wants a system of registration for certain types of rented property.

The SLA rejects claims of poor maintenance and tenant harassment as false.

YOUR RIGHTS AS A TENANT

■ If you first moved into your home before January 15, 1989, and your landlord does not live in the same house as you, you will probably be a *protected tenant* under a *regulated tenancy*. You and your landlord both have the right to apply to a rent officer to decide a fair rent, which once decided, is the maximum that can legally be charged for at least three years until the rent is reviewed again. Your landlord can only turn you out if he gets a court order, which he could only get if you had not paid your rent, wilfully damaged the property or used it for "immoral purposes".

■ You can continue to be a protected tenant after January 15 1989 if you transfer from one property to another, both owned by the same landlord. Otherwise, if you move into a home owned by another landlord, you will get an *assured tenancy*, or an *assured shorthold tenancy* if your landlord does not live with you and it is your main home (not a holiday let for example).

■ An assured tenancy gives you more protection as a tenant than an assured shorthold tenancy. You can agree a fixed term, or rent for an indefinite period. At the end of a fixed term, if your landlord does not agree to another fixed term or an indefinite period, you can automatically stay for an indefinite period.

■ An assured shorthold tenancy is for a fixed period of at least six months. Your landlord must tell you before you start that you have a shorthold. He must give you two months' notice to end your tenancy, although if you owe rent or the landlord wants the property back for specific reasons, he can give you just two weeks' notice.

LANDLORD RIGHTS

■ If you have a tenant with a protected tenancy, you cannot repossess your property except by going to court with specific grounds (see Tenants' Rights). You have the right to apply to the rent officer to decide a fair rent.

■ If your tenant has a fixed term assured tenancy, you can raise rents at periodic intervals, agreed beforehand with your tenant. Alternatively, you can propose a rent increase, giving a certain amount of notice depending on the term of the tenancy.

■ You can get your property back from a tenant on an assured tenancy by serving notice that you want your property back. You have to use a special form and say what grounds for possession (laid out in the regulations) you are using.

■ Getting your property back through an assured shorthold tenancy is much easier, which is why these tenancies are best for you. You have a guaranteed right to repossess your property after the end of the tenancy.

FREE! BOOKLET
10 investment TIPS
Call free on:
0800 282 101
9am-6pm – 7 days a week
SAVE & PROSPER
THE INVESTMENT HOUSE

THE GUARANTEED WORLD INDEX BOND
Series 3

GUARANTEED MINIMUM RETURN
140%*
PLUS UNLIMITED PROFIT POTENTIAL

Invest now in Irish Life's new World Index Bond Series 3. And you can be certain you'll receive every penny of your money back - along with a healthy profit - in just 5½ years' time.

Your potential return is unlimited. Because you'll be investing in the world's major markets.

Guaranteed profit with no upper limit

*For investments of £5,000 or more, we'll guarantee a return of at least 140%. So you can't lose out - you can only gain.

Invest anything from £2,500

Even if you don't have £5,000 available, you can invest anything from £2,500 and still enjoy 133% guaranteed return, also with unlimited potential.

A tax-efficient investment

Either way, at the end of the term you will receive your profits free of tax, so long as you are a basic rate taxpayer. Higher rate taxpayers pay only 15% tax on their profits.

MICROPAL AWARD WINNER 1990, '91, '92, '93, '94

Micropal Awards, won in 1990, '91, '92, '93 and '94, demonstrate Irish Life's excellent track record of providing good opportunities for investment. So find out more about our latest opportunity today.

Don't miss out - call today

We'll be pleased to send you a free information pack and application form. Simply call us free on 0500 60 50 50.

HURRY - THIS OFFER IS AVAILABLE ON A FIRST COME, FIRST SERVED BASIS AND MUST CLOSE AT 5 PM ON 13 APRIL 1995

dial
IRISH LIFE

Call Free On
0500 60 50 50
8am-8pm weekdays 9am-4pm weekends
Please quote reference TO1/F

The value of investments can fall as well as rise. The date on which the minimum guaranteed return will be paid (27 10 2000) is booked on the issue date in the World Index. Tax treatment is based on current legislation and may be subject to change. Past performance is no guide to future performance. Investments are made solely on the terms of the relevant Irish Life Assurance Plc is a member of the Irish Life Marketing Group which includes Irish Life & Permanent Plc and Irish Life Assurance Co. Ltd. Both are regulated by the Personal Investment Authority.

GUINNESS FLIGHT

SEEKING PERFORMANCE, YIELD, VALUE FOR YOUR 1994/95 PEP?

TIME TO MAKE YOUR PEP CHOICE

What INVESTMENT SPECIALIST UNIT TRUST MANAGEMENT GROUP FOR 1994

GROWTH: GUINNESS FLIGHT UK EMERGING COMPANIES TRUST

PERFORMANCE HIGHLIGHT: Top quartile in sector over 1, 2, 3, 4, 5, 6, 7 and 8 years**.

Investing in UK small companies, through Guinness Flight UK Emerging Companies Trust, for long term capital growth.

NO.1 IN SECTOR OVER 8 YEARS TO 1 FEBRUARY 1995**.

+258%

FT-SE A ALL SHARE +140%

UK SMALLER COMPANIES +140%

31 JANUARY 1985 — 31 JANUARY 1995

FIVE YEAR PERFORMANCE: 58.9%. Source: Datastream, offer to offer, net income reinvested to 31.1.95.

INCOME: GUINNESS FLIGHT INCOME SHARE TRUST*

Investing principally in income shares of split capital investment trusts, through Guinness Flight Income Share Trust, for a high and growing income.

A SUPERIOR YIELD.

INCOME SHARES 8.3%

AVERAGE OF TOP FIVE BUILDING SOCIETIES 4.3%**

GROSS INCOME YIELD: (Exclusive as at 31.1.95. Based on an investment amount net of an initial charge of 2%. **Gross of tax as at 14.2.95.

Source: Guinness Flight.

INCOME & GROWTH: GUINNESS FLIGHT HIGH INCOME TRUST*

PERFORMANCE HIGHLIGHT: Top quartile in sector over 1, 2, 3, 4, 5, 8, 9 and 10 years**.

Investing principally in higher-yielding blue chip UK companies, through Guinness Flight High Income Trust, for income and long term capital growth.

NO.2 IN SECTOR OVER 8, 9 & 10 YEARS TO 1 FEBRUARY 1995**.

+339%

UK EQUITY INCOME +252%

FT-SE A ALL SHARE +229%

1 FEBRUARY 1985 — 1 FEBRUARY 1995

FIVE YEAR PERFORMANCE: 68.7%. Source: Micropal, offer to offer, net income reinvested to 1.2.95.

*A UK authorised unit trust.

PRICED FOR VALUE

The PEP initial charge is only 2%, with no withdrawal charges after 3 years**.

To find out more, please fill in the coupon, call our Investor Services Department on 0171-522 2111 or contact your financial adviser.

Investor Services Department, Guinness Flight Fund Managers Limited, 5 Gainsford Street, London SE1 2NE. Tel: 0171-522 2111. Fax: 0171-522 3001. Please send me details of Guinness Flight's PEP Choice.

Title _____ Surname _____ Initials _____

Address _____

_____

Postcode _____

GUINNESS FLIGHT
UNIT TRUST PEPS

**Source: Micropal. Offer to offer, net income reinvested to 1.2.95. TI Unit Trust a building society deposit, the capital value of this investment is not guaranteed. Furthermore, income from income shares may be paid out of capital although it is the Manager's intention to avoid this. - The following withdrawal charges are also applied. 2% on first year, 2% on second year and 1% on third year, thereafter free of charge. Past performance is not necessarily a guide to the future. The value of these investments and the income arising from them may fall as well as rise and is not guaranteed. Also, deduction of charges and expenses means you may not get back the amount you invested. Issued by Guinness Flight Fund Managers Limited, a member of IMRO 2456-95

Sa

R

Homeowners looking to get a better deal by remortgaging could be caught by the Government's plans to curb income support on mortgage interest.

Peter Lilley, the Social Security Secretary, confirmed in a memorandum to the Social Security Advisory Committee this week that borrowers who remortgage after October 2 will count as new borrowers when the new rules take effect.

This will mean that if they lose their job or fall ill and cannot pay the mortgage, they will not get any help from the state for nine months. Under the present system, they would be able to claim half their mortgage interest for the first 16 weeks and the whole amount after that, if they qualified for income support.

Last week, *The Times* revealed that the Government was planning to abolish income support for divorced or separated people who took out business loans or other loans secured on their homes while they were married.

This was confirmed this week as more details of the Government's plans emerged, making it clear that millions could potentially be hit by the cuts in state provision. Lenders have said that repossessions are bound to rise.

The restrictions will be put in place just as many borrowers move to shield themselves from the effect of rising inter-



im

• 3 Year Fixed

Basic Rate tax will be deducted from any i
permitted within the agreed term of the dep

Sara McConnell looks into proposals to curb income support on new loans

Remortgaging risks increase

Homeowners looking to get a better deal by remortgaging could be caught by the Government's plans to curb income support on mortgage interest.

Peter Lilley, the Social Security Secretary, confirmed in a memorandum to the Social Security Advisory Committee this week that borrowers who remortgage after October 2 will count as new borrowers when the new rules take effect.

This will mean that if they lose their job or fall ill and cannot pay the mortgage, they will not get any help from the state for nine months. Under the present system, they would be able to claim half their mortgage interest for the first 16 weeks and the whole amount after that, if they qualified for income support.

Last week, *The Times* revealed that the Government was planning to abolish income support for divorced or separated people who took out business loans or other loans secured on their homes while they were married.

This was confirmed this week as more details of the Government's plans emerged, making it clear that millions could potentially be hit by the cuts in state provision. Lenders have said that repossessions are bound to rise.

The restrictions will be put in place just as many borrowers move to shield themselves from the effect of rising interest rates by remortgaging at a fixed rate. More than half the business of many brokers and lenders in the present dead housing market is from existing borrowers who want to remortgage rather than move.



Ian Darby, marketing manager at John Charcol, makes it clear to people remortgaging that they cannot rely on the state

According to the Council of Mortgage Lenders, more than £3 billion was borrowed for remortgaging and further advances in December 1994 alone. The figure also includes repayments to reduce debt.

London and Country, the independent broker, calculates that someone with a £60,000 loan who fixes the rate for two years at 6.45 per cent will save about £1,500 over the two years, including the costs of remortgaging.

Mr Lilley has made it clear that borrowers will be expected to take out private insurance to cover mortgage payments if they lose their job or fall ill, but existing policies are expensive and restricted. Insurers say they will be designing new policies, but do not yet have enough detail about the Government's plans.

Ian Darby, marketing manager at John Charcol, said: "The changes are something that we bring up with people remortgaging. We obviously make it clear they cannot rely on the state. We haven't believed before that mortgage payment protection makes sense because of the state support available, but we believe there will be changes in the products".

Payments from insurance policies will not be counted by the Social Security Department when it assesses claims from income support. Mr Lilley made it clear that he expected policies to bridge the gap between claiming and receiving income support and also cover any gaps between the actual rate of interest a borrower is paying and a standard rate the Government is proposing to use to calculate how much the state will pay.

This standard rate is intended to reflect the current variable interest rate, but lenders and housing advisers warn that people trapped in a fixed mortgage at a higher rate or in a variable rate mortgage but unable to remortgage because of negative equity could be pushed into arrears even if they are getting state help because the whole payment will not be covered.

The Government admits there will be "significant losers" when using a standard rate of interest. An estimated 8 per cent of borrowers are paying interest of more than 10 per cent, well above the current variable rate of 8.35 per cent. They have either got fixed rates taken out when rates were higher, or they have other loans for repairs and improvements.

An estimated 2 per cent will be "significant gainers" when a standard rate is introduced, mainly because they have discounted first-time buyer loans lower than the standard rate.



COMMENT

ANNE ASHWORTH
Personal Finance Editor

Societies put on the charm

Suddenly there are weird goings on at several leading building societies. The message has come down from high: be nice to the customers.

The suspicious-minded are linking this development to the publication next Friday of the Treasury building society review. This will force the societies to confront such awkward issues as the rights of second-named holders on accounts and the need to be more accountable to members, that is, their savers and borrowers.

The rumour is that the societies have successfully lobbied to reduce the impact of the accountability measures. But the new rules will still oblige them to pay a little more heed to customers' requests for information and representation.

Chief executives who have seen in the Cheltenham & Gloucester disenfranchised widows saga what pressure discontented investors with superior letter-writing skills can bring to bear are preparing themselves for assault by post.

Especially disposed to be charming are societies that would like to find a merger partner, or a cosy takeover. Both need the consent of members. The National & Provincial, a society still held to be interested in any reasonable approach from a rival or a bank, was the first this week to smarm up to customers with its Mutual Interests scheme. The project gives "practical effect to the concept of mutuality".

The 1.7 million members of the society at December 31 will, from April, enjoy a number of benefits, including discounts on personal loans and free mortgage valuations. But even the society's most devoted members will see that many of the concessions are readily available elsewhere. While pretending to give something away, the N&P is merely attempting to retain business in a highly competitive savings and mortgage market.

For example, anyone opening an N&P savings account will receive an extra 1 per cent interest for three months, but only if the opening balance in the account is maintained for 12 months. How generous.

Temporary free cover on certain insurance policies is also on offer, encouraging customers to arrange cover through the N&P and put the society in the way of some nice commission.

The initial charge on the society's Personal Equity Plan (Pep) is also discounted by 2 per cent. But those wishing to avoid the up-front fee on a Pep can use one of the execution-only firms which rebate to the customer up to 4 per cent of a 5 per cent fee. Aspiring investors should also note that N&P Peps do not appear on any of the best buy lists at the leading Pep analysis groups.

Also attempting to get on the best side of its members is the Bradford & Bingley, another building society not necessarily wedded to independence.

The B&B is guaranteeing with its Mortgage Loyalty Card that when its 350,000 existing borrowers move house they will get a better deal than new customers. However, the society fails to mention that if the members prefer to stay put and apply for one of the B&B's new fixed-rate deals, they will be turned down. Back to the charm school, I think.



In the money with The Times

A FOUR-WEEK series of the new *Times Money Guide* begins today with the A-Z of Investment.

The guide deals with everything from annuities to wine, from classic cars to National Savings, helping you to understand the complex jargon that is often intentionally used to keep the investor in a state of confusion.

We explain the complete panoply of investor regulation, that is designed to keep your money safe and to keep rogues from the financial services field. We also show you how to differentiate between a salesman and someone who can give you independent financial advice for a fee.

As the end of the tax year approaches, the next three guides, appearing over three weeks, will deal with personal equity plans (Peps), investment and unit trusts and tax and general financial planning.

Millions seek power shares

More than three million people have registered with share shops ahead of the £4 billion share issue in National Power and PowerGen, the electricity generators.

The public offer closes at noon on Wednesday, March 1. Investors must subscribe for a minimum of £352 worth of shares. This is for 200 shares, 120 in National Power and 80 in PowerGen. The incentive being offered to retail investors is a discount of 10p on each share in both companies, representing a saving of £20 on the minimum investment.

Payment will be in three instalments, spread over 18 months. The first instalment prices the shares at 170p each in National Power and 185p each in PowerGen. The second instalment, which prices the shares at the same level as the first, is due on February 6, 1996. The price of the third instalment, which is payable on September 17, 1996, will not be announced until about March 6.

Final dividends on the shares for the financial year 1994-95 will be paid on the partly-paid shares.

As a reward for the 3.1 million people who registered with the share shops, there is either a discount of 25p a share on subsequent instalments, but only on the first 800 shares allocated, or, a one-for-15 share bonus, on the first 1,200 shares allocated. The offer is structured in two parts: a UK public offer targeted at UK retail investors, and two separate international tender offers, for shares in National Power and PowerGen, targeted at institutional investors in the UK and around the world.

The international offer's first instalment is 180p per National Power share and 195p per PowerGen share. At least 40 per cent of the shares have been set aside for UK private investors, but if there is a strong demand, the institutions could find their applications for shares scaled back.

MORAG PRESTON

A fixed, rigid,
guaranteed, rock-like,
certain, solid,
safe, wobble-free,
immovable 8.3% gross return.

And that's for sure.

3 Year Fixed Rate Term Deposit Account
8.3%
Gross Annual Interest Rate

When you place a minimum of £2,000 in our 3 year Fixed Rate Term Deposit Account, you're guaranteed a whopping interest rate on your savings. No doubt about it.

3 Year Fixed Rate Deposit Account.

TSB We want you to say YES

Basic Rate tax will be deducted from any interest paid unless you have registered as a non-tax payer. Interest is fixed for the term of the deposit. Minimum term 3 years. Minimum deposit £2,000. Interest will be credited annually or on maturity. Term deposits also available for 1 or 2 years with different rates of interest. No withdrawals permitted within the agreed term of the deposit. TSB Bank plc, Victoria House, Victoria Square, Birmingham B1 1BZ. Registered in England and Wales. Number 1089268. TSB Bank Scotland plc, Henry Duncan House, 120 George Street, Edinburgh EH2 4LH. Registered in Scotland. Number 95237. Not available in the Channel Islands.

Robert Miller checks on the mood of the Hong Kong stock market in the wake of last year's tumble and January's jitters

Beyond the doom and gloom



Market sentiment may well be affected by political problems

On March 1, Hong Kong's Financial Secretary will unveil one of the last Budgets before the colony is handed back to China on July 1, 1997. The Budget is not expected to produce any big upsets but rather a "steady as she goes" signal to nervous investors and residents alike. But it is another important landmark in the countdown to hand-over day, and the importance that China attaches to it. There is already a symbolic clock ticking away in Tiananmen Square marking to the precise second how much time is left before Hong Kong again becomes part of China.

But Hong Kong watchers believe the doom and gloom scenario, which saw the stock market fall by nearly 35 per cent in sterling terms last year and a further 10 per cent in January, is overdone. That does not mean, however, that the market is about to regain the lost ground all at once.

January's jitters in the Far East's stock markets, and in particular Hong Kong, wiped £20 million off the value of TR Pacific investment trust's £140 million portfolio. Michael Watt, TR Pacific's manager, says the damage could have been much worse if he had not halved his weighting in Hong Kong in favour of a higher level of investment in South Korea and Taiwan. He explains: "We saw a huge rise in the Hong Kong stock market and property in general in 1993 and it was a clear case of overheating. China was also going through a similar phase." TR Pacific now has less than 10 per cent of its portfolio invested in Hong Kong.

He believes that stock market sentiment in the colony is bound to be affected by the underlying political problems in Sino-British relations. China believes quite firmly that the reforms announced by Chris Patten, the Governor of Hong Kong, are in breach of the spirit of the Basic Law deal made with the Thatcher Government in the early 1980s. Mr Watt adds, however, that China is pragmatic enough to accept that a vibrant Hong Kong stock market and economy is vital to China's future prosperity.





Despite its dispute with Chris Patten, left, Peking takes a pragmatic view of the Hong Kong market

He says: "The companies which are listed on the Chinese stock exchanges tend to be less high quality than their Hong Kong counterparts. The "H" shares of Chinese companies listed in Hong Kong and New York are much better value and trading on markets with much more liquidity. Hong Kong is still the springboard for investors wanting to gain access to China." In terms of the benchmark indices that track the Pacific region, Hong Kong accounts for about 40 per cent. But the indices also include the Australian market. So unless you were looking for a high-risk exposure to Hong Kong by itself, you might be wiser to invest in one of the Pacific or South East Asian unit or investment trusts rather than a single market. As an added precaution, you could invest small sums on a monthly basis through a low-cost savings scheme.

Adaline Ko, a fund manager on Fleming's Pacific desk, says there are always political undertones in the region. She cites not only the poor relationship between the UK and Chinese governments but, also the imminently predicted death of Deng Xiaoping, the paramount leader. But the overriding influence on the future prosperity of the Hong Kong market is US interest rates, Ms Ko says.

As the Hong Kong and US dollars are linked, the colony's rates have had to rise in line with the US. Now, however, she adds: "The outlook on US rates is that they have nearly peaked. The market itself has come down to a level that value has started to appear. That is not to say the market cannot fall further and there is still volatility. But it should start to pick up although there will be a straight-line rise."

The information contained in this document, dated 16 February 1995, is in summary form and has been extracted from, and should be read in conjunction with, the listing particulars (the "Prospectus") dated 16 February 1995 relating to Albright & Wilson plc (the "Company") and its subsidiary undertakings (the "Group").
This document is issued in compliance with the requirements of The International Stock Exchange of the United Kingdom and Republic of Ireland Limited (the "London Stock Exchange"). Listing particulars relating to the Company in accordance with the Listing Rules under Section 142 of the Financial Services Act 1986 (the "FSA") have been published which alone contain full details of the Company and the Placing and Public Offer (the "Offer"). Words and expressions defined in the Prospectus have the same meaning when used in this document, unless the context requires otherwise. A copy of the Prospectus has been delivered to the Registrar of Companies in England and Wales in accordance with Section 149 of the FSA and copies are available at the addresses listed in the Prospectus until 2 March 1995.
The London Stock Exchange has authorised the issue of this document under Section 154 of the FSA without approving its contents. Application has been made to the London Stock Exchange for the whole of the issued Ordinary Share capital of the Company to be admitted to the Official List. All dealings prior to receipt of share certificates and prior to Admission will be at the sole risk of the applicant(s). The application list for the Ordinary Shares being offered pursuant to the Offer will open at 3.00 pm on 24 February 1995 and may be closed at any time thereafter.

In applying for Ordinary Shares, you will be treated as applying solely on the basis of the information contained in the Prospectus and on the terms and conditions of the Offer set out therein. Before deciding to apply for Ordinary Shares, you are advised to read the Prospectus and, if you are in any doubt about the action you should take, to consult an independent financial adviser authorised under the FSA.
Barclays de Zoete Wedd Limited ("BZW") and Lazard Brothers & Co., Limited ("Lazard Brothers") are members of The Securities and Futures Authority Limited. In respect of the Offer, BZW, Lazard Brothers and de Zoete & Bevan Limited are acting for the Company, Tenneco Inc. and Tenneco United Kingdom Holdings Limited ("TUKHL") and no-one else and will not be responsible to anyone other than the Company, Tenneco Inc. or TUKHL for providing the protections afforded to customers of BZW, Lazard Brothers and de Zoete & Bevan Limited nor for providing advice in relation to the Offer.
This document does not constitute or form part of any offer or invitation to sell, or the solicitation of any offer to buy, Ordinary Shares in any jurisdiction in which such offer or solicitation is unlawful and is not for distribution outside the United Kingdom, Guernsey and the Isle of Man. Residents of countries outside the United Kingdom should refer to the restrictions and limitations set out in Part VII of the Prospectus. The Ordinary Shares have not been, and will not be, registered under the US Securities Act of 1933, as amended (the "US Securities Act") and may not be offered or sold in the US except to persons reasonably believed to be "Qualified Institutional Buyers" within the meaning of Rule 144A under the US Securities Act.

ALBRIGHT & WILSON

ALBRIGHT & WILSON plc

(incorporated and registered in England and Wales under the Companies Acts 1948 to 1967 with registered number 1134915)

Placing and Public Offer sponsored and underwritten by
Barclays de Zoete Wedd Limited
and co-sponsored by
Lazard Brothers & Co., Limited

of 313,500,000 Ordinary Shares of 25p each at 150p per share payable in full on application all of which are being placed and of which not less than 15,675,000 Ordinary Shares are being offered for sale

Availability of Prospectus and Mini Prospectus

Copies of the Prospectus and Mini Prospectus may be obtained from:

Barclays de Zoete Wedd Limited
Ebbgate House
2 Swan Lane
London EC4R 3TS

Lazard Brothers & Co., Limited
21 Moorfields
London EC2P 2HT

Albright & Wilson plc
210-222 Hagley Road West
Oldbury
Warley
West Midlands B68 0NN

Lloyds Bank Plc
Lloyds Bank Registrars
Receiving Bank Services
Antholin House
71 Queen Street
London EC4N 1SL

and from the following branches of Lloyds Bank Plc:

4 Union Terrace
Aberdeen AB1 1NJ

125 Colmore Row
Birmingham B3 3AD

55 Corn Street
Bristol BS99 7LE

3 Sidney Street
Cambridge CB2 3HQ

27 High Street
Cardiff CF1 1QZ

113/115 George Street
Edinburgh EH2 4TF

12 Bothwell Street
Glasgow G2 6NY

6-7 Park Row
Leeds LS1 1NX

53 King Street
Manchester M60 2ES

102 Grey Street
Newcastle upon Tyne
NE99 1SL

1/5 High Street
Carfax
Oxford OX1 4AA

Procedure for application

The following instructions should be read in conjunction with the Public Application Form set out opposite.

1 Insert in section 1 (in figures) the number of Ordinary Shares for which you are applying at 150p per share. Applications must be for a minimum of 200 Ordinary Shares and in one of the following multiples

Applications for:	In multiples of:
200 to 1,000 shares	100 shares
1,001 to 3,000 shares	500 shares
3,001 to 10,000 shares	1,000 shares
10,001 to 20,000 shares	2,000 shares
20,001 to 50,000 shares	5,000 shares
50,001 to 100,000 shares	10,000 shares
over 100,000 shares	50,000 shares

An application for any other number of Ordinary Shares may be rejected

2 Insert in section 2 (in figures) the amount of your cheque or banker's draft

The amount of your cheque or banker's draft should be the Offer Price of 150p per Ordinary Share multiplied by the number of Ordinary Shares inserted in section 1. For example:

Number of Ordinary Shares for which you are applying	Your payment at 150p per Ordinary Share	Number of Ordinary Shares for which you are applying	Your payment at 150p per Ordinary Share
200	£ 300	900	£1,350
300	£ 450	1,000	£1,500
400	£ 600	1,500	£2,250
500	£ 750	2,000	£3,000
600	£ 900	2,500	£3,750
700	£1,050	3,000	£4,500
800	£1,200	4,000	£6,000

3 Sign and date the Application Form in section 3

The Application Form may be signed by someone else on your behalf (and/or on behalf of any joint applicant(s)) if duly authorised by power(s) of attorney to do so, but the power(s) of attorney (or a copy certified by a solicitor) must be enclosed for inspection. A corporation should sign under the hand of a duly authorised official whose representative capacity must be stated.

4 Insert your full name and address in BLOCK CAPITALS in section 4

Applications may not be made by anyone aged under 18 (under 20 in Jersey), but you may apply as a parent, grandparent or guardian of a child under 18 (or under 20 in Jersey) for the benefit of that child. To do this, you should write your own name and address in BLOCK CAPITALS in section 4 and put the initials of the child in the Account designation box. Insert "PARENT", "GRANDPARENT" or "GUARDIAN" as the applicant's status in section 4.

If you make an application for a child in this way, you may also apply separately for your own benefit.

If you are a UK or EC regulated person to whom paragraph 5 of Part VII of the Prospectus applies, insert your status (e.g. "bank" or "broker") in section 4.

5 Pin a single personal cheque, building society cheque or banker's draft to your completed Application Form. Your cheque or banker's draft must be payable to "Lloyds Bank Plc – A/C Albright & Wilson Offer" for the full amount payable on application as inserted in section 2 and should be crossed "Account Payee"

No receipt will be issued for this payment, which must be solely for this application.

In each case the cheque or banker's draft must be drawn in sterling on an account at a branch of a bank in the United Kingdom which is either a settlement member of the Cheque and Credit Clearing Company Limited or the CHAPS Town Clearing Company Limited or a member of either of the committees of the Scottish or Belfast Clearing Houses or which has arranged for its cheques and banker's drafts to be cleared through the facilities provided by either of those companies or committees and must bear a United Kingdom bank sort code number in the top right hand corner.

Applications may be accompanied by a personal cheque drawn by someone other than the applicant(s), but any monies to be returned will be done so by returning the cheque to the first named applicant or by sending a cheque crossed "Account Payee" in favour of the applicant(s).

Where verification is required pursuant to the Money Laundering Regulations 1993 and verification is not provided within a reasonable time, monies to be returned will be sent by cheque, banker's draft or banker's payment to the branch of the bank or society shown on the remittance. All returned monies, without interest and net of expenses, will be despatched at the risk of the applicant to the address shown in section 4 of the Application Form, whether or not the cheque or banker's draft was drawn by the applicant or a third party.

6 You may apply jointly with up to three other persons WHO MUST ALSO SIGN THE APPLICATION FORM

You must then arrange for the Application Form to be completed by or on behalf of each other joint applicant (up to a maximum of three other persons). Their full names should be inserted in BLOCK CAPITALS in section 6.

Section 6 must be signed by or on behalf of each joint applicant (other than the first applicant, who should complete section 4 and sign in section 3).

If anyone is signing on behalf of any joint applicant(s), the power(s) of attorney or a copy certified by a solicitor must be enclosed for inspection.

The Money Laundering Regulations 1993

The Regulations came into force on 1 April 1994. Under the provisions of the Regulations, an applicant may be required to produce satisfactory evidence of his identity or the identity of any person on whose behalf he is applying under the Offer. Failure to do so within a reasonable time may result in the application being rejected or in the contract arising on the acceptance of his application being terminated.

You must send your completed Application Form, together with your personal cheque, building society cheque or banker's draft for the full amount payable and, if applicable, the power(s) of attorney under which you are signing or a certified copy thereof, by post, or deliver them by hand, to Lloyds Bank Plc, Lloyds Bank Registrars, Receiving Bank Services, Antholin House, 71 Queen Street, London EC4N 1SL so as to be received not later than 3.00 pm on Friday, 24 February 1995.

If you post your Application Form, you are recommended to use first class post and allow at least two working days for delivery.

Photocopies of Application Forms are not acceptable. Multiple or suspected multiple applications may be rejected in their entirety.

ALBRIGHT & WILSON SHARE OFFER

Albright & Wilson plc

Public Application Form

Public Offer by BZW and Lazard Brothers of Ordinary Shares of 25p each in Albright & Wilson plc ("Ordinary Shares") at 150p per share, payable in full on application.

section 1 I/we offer to acquire _____ Ordinary Shares (or any smaller number of Ordinary Shares for which this application is accepted) at 150p per Ordinary Share on the terms and conditions set out in the Prospectus relating to the Offer dated 16 February 1995.

section 2 I/we attach below a personal cheque, building society cheque or banker's draft payable to "Lloyds Bank Plc – A/C Albright & Wilson Offer" for £*

*150p multiplied by the number of Ordinary Shares inserted in section 1

section 3 Signature _____ Dated _____ 1995

section 4 **Applicant's name and address: PLEASE USE BLOCK CAPITALS**

Mr/Mrs/Miss/Ms/Title | A/C designation (if applicable)
Forename(s) in full | Applicant's status (if applicable)
Surname
Address in full
Postcode | Daytime telephone no.

section 5 ☐ Pin here your personal cheque, building society cheque or banker's draft made payable to "Lloyds Bank Plc – A/C Albright & Wilson Offer" and crossed "Account Payee" for the amount set out in section 2.

section 6 **Additional joint applicant(s) (if any): PLEASE USE BLOCK CAPITALS**

Mr/Mrs/Miss/Ms/Title	Mr/Mrs/Miss/Ms/Title	Mr/Mrs/Miss/Ms/Title
Forename(s) in full	Forename(s) in full	Forename(s) in full
Surname	Surname	Surname
Signature	Signature	Signature

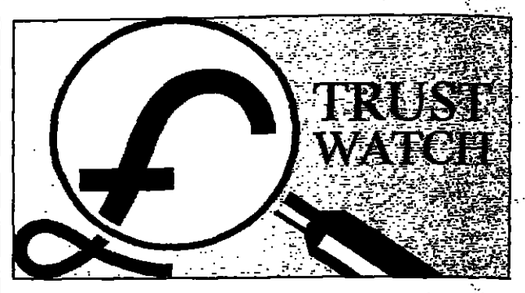
section 7 I/we warrant that:
(i) I am/we are not applying as, or as nominee(s) or agent(s) of (a) person(s) who is/are or may be, (a) person(s) liable to stamp duty or stamp duty reserve tax under Sections 67, 70, 93 or 96 of the Finance Act 1986 (depositary receipts and clearance services);
(ii) I am/we are not applying as, or as nominee(s) or agent(s) of (a) person(s) who is/are, (a) market maker(s) in Ordinary Shares in Albright & Wilson plc within the meaning of Section 61 of the Finance Act 1986;
(iii) I am/we are not applying as, or as nominee(s) or trustee(s) of, a body of persons established for charitable purposes only; and
(iv) I am/we are either (a) not a US Person (within the meaning of Regulation S under the US Securities Act) and not applying on behalf of or with a view to the re-offer, sale or transfer to, or for the benefit of, a US Person or (b) a "Qualified Institutional Buyer" (within the meaning of Rule 144A under the US Securities Act).

Delivery of Application Form

Applications must be received by 3.00 pm on 24 February 1995. The completed Public Application Form, together with a personal cheque, building society cheque or banker's draft for the amount payable and, if applicable, the power(s) of attorney under which you are signing, or a certified copy thereof, should be posted, or delivered by hand to Lloyds Bank Plc, Lloyds Bank Registrars, Receiving Bank Services, Antholin House, 71 Queen Street, London EC4N 1SL so as to be received not later than 3.00 pm on Friday, 24 February 1995.

Application Forms must be received by 3.00 pm on Friday, 24 February 1995

Copies of the Prospectus and Mini Prospectus may be obtained at the above addresses during normal business hours until 2 March 1995 and the Prospectus will also be available during normal office hours at the Company Announcements Office of the London Stock Exchange, Capel Court Entrance, off Bartholomew Lane, London EC2N 1HP on 17 and 20 February 1995. However, all Public Application Forms must be sent by post or delivered by hand to the address specified on those forms.



Hot on the heels of the Royal Bank of Scotland's re-entry into the unit trust market comes Abbey National. This week the building society turned bank threw its hat into the ring with the launch of a new personal equity plan linked to a UK growth trust.

The Abbey National Pep, which will be managed by a new unit trust subsidiary, requires a minimum investment of £1,000. Investors will be offered a 1 per cent discount on lump sums of between £2,000 and £3,999 and 2 per cent on £4,000 to £6,000. The initial charge is 5 per cent with an annual fee of 1.25 per cent.

To encourage investors to take a long-term view, Abbey National will give a 2 per cent "loyalty" bonus based on the amount invested after five years, provided no withdrawals have been made.

Charles Toner, managing director of Abbey National's retail division, says: "Other trust launches will follow shortly and they will possibly offer a more diversified geographic base. There will also be regular monthly savings schemes attached to the trusts." Another group to make full use of the Pep wrapping is Eagle Star's UK Smaller Companies trust. The offer period closes on February 28 and investments made before then qualify for a 1 per cent "enhancement". The minimum investment is £1,000 (£40 a month). The initial charge on Eagle Star's unit trust is 6 per cent, as is the annual management fee of 1.5 per cent.

The new High Reserve fund unit trust from Lloyds Bank will take advantage of the new corporate bond Pep rules which come into force sometime after the start of the new tax year in April. The trust's initial gross yield is estimated at 6.5 per cent and income will be paid quarterly. Minimum investment is £1,000.

There was a twist this week in the progress of the new Worldwide Pharmaceutical investment trust from Finsbury Asset Management. When Finsbury published the trust's pathfinder prospectus on Wednesday it emerged that the newcomer's sponsor, Rea Brothers, the merchant bank, had agreed in principle to buy Finsbury's four existing investment trusts with £185 million under management.

Details:
Abbey National: 0800 100888.
Eagle Star: 01242 577555.
Lloyds Bank: local branches

ROBERT MILLER

WITH-PROFITS BOND

A worry-free investment offering the best of both worlds.

Security and Potential Capital Growth

If that sounds like your dream come true, then The Equitable With-Profits Bond is a winning combination for your investments.

With £500 you can invest in a managed fund of assets, which smooths the short-term fluctuations in value over the period of your investment.

What is more, we guarantee that, whatever future market conditions are like, at the fifth and subsequent anniversaries you can encash your Bond for its original value plus bonuses accrued.

So, you can strike a balance between keeping your savings safe in a building society, but possibly eroded by inflation, and the potentially lucrative but more risky option of investment in equities.

And, as part of your medium to long-term investment plans, The Equitable With-Profits Bond can play an important and profitable part.

Of course, you also have the reassurance and peace of mind which comes from dealing with The Equitable Life, the world's oldest mutual life office.

If you would like more information on achieving the best of both worlds with The Equitable With-Profits Bond, call Aylesbury (01296) 26226, or return the coupon below for details by post and by telephone.

Regulated by the Personal Investment Authority
THE EQUITABLE LIFE, FREEPOST, WALTON STREET, AYLESBURY, BUCKINGHAMSHIRE HP21 7BR

To The Equitable Life, FREEPOST, Walton Street, AYLESBURY, Bucks HP21 7BR
I would welcome information on The Equitable With-Profits Bond ☐ TMBC5A

NAME (Mr Mrs Miss) _____
ADDRESS _____
Tel: (Office) _____
Tel: (Home) _____
Date of Birth _____
Postcode _____

We guarantee that no company outside The Equitable Group will receive these details. If, however, you would prefer to receive no further information from us, please tick this box ☐

Founded 1762

The Equitable Life
You profit from our principles

Gas users not in control

Richard Gilbert finds that he is not alone in British Gas's fiasco over direct debits


COLOUR UNLIMITED

The promise of smaller bills prompted over a million people to switch payment methods

British Gas customers who have recently changed their monthly payments from standing order to direct debit are discovering that, in direct contrast to the company's perky advertising pledge, they are most definitely *not* in control.

In a week when the company admitted that customers' complaints had doubled in 1994, hundreds of gas users are demanding the return of thousands of pounds after British Gas accidentally helped itself to up to three payments in one month from their bank accounts.

The promise of a 5 per cent reduction in the size of their gas bills by joining the new DirectPay system prompted more than a million people to switch their payment methods in just six weeks.

Along with hundreds of other customers, Michael Harrison, of Beaconsfield, Buckinghamshire, was surprised to discover that after filling in the DirectPay application form, British Gas continued to take his monthly standing order payment from his account as well as the new monthly direct debit. In January, he found that he had paid British Gas twice within three days.

There seems to have been great confusion caused by the DirectPay application form. Customers filling it in were led to believe that the new direct debit payment would automatically replace their standing order without their having to take any extra action themselves by writing to their bank or building society.

Indeed, the "Welcome to DirectPay" leaflet says: "This will be done automatically on your behalf when we receive the signed form."

But, in some cases, British Gas has failed to inform customers' banks that the existing standing order should be cancelled when the direct debit payments begin. If customers do not then submit separate instructions to cancel the standing order, they could find themselves paying twice a month, like Mr Harrison.

To make matters worse, Mr Harrison discovered that the size of his direct debit payment was 8 per cent higher than the standing order in spite of the clear statement in the "Welcome to DirectPay" leaflet that says: "Your monthly payment will remain the same until your next review."

My own experience with the new DirectPay scheme is even more alarming. Glancing at that tale of horror, mystery and suspense known as my monthly bank statement, I noticed that the first instalment of my new direct debit payment to British Gas was taken by them from my account on February 2 and then again on February 6.

Not content with that, my previous standing order payment, which I assumed had been cancelled, also went out to them on February 6, thus giving British Gas three generous contributions instead of one. The attractions of a 5 per cent reduction in my gas bill had suddenly been replaced by a 200 per cent increase.

> "Hundreds of customers are demanding the return of thousands of pounds"

When I contacted British Gas North Thames and queried the payments, a helpful customer services employee told me that hundreds of customers had been phoning with similar problems and that she had had two payments collected from her own account in one month.

Apparently the double DirectPay payment has been caused by computers wrongly assuming in some cases that, if customers' details and mandates are processed late in the month, an extra payment needs to be taken from their account. The Gas Consumers Council also reports a steady flow of similar complaints.

In addition, it says that some customers who have paid their gas bills in advance to avoid the new 8 per cent fuel surcharge have found that, after they signed up with DirectPay, money was taken from their bank account for the consumption of gas for which they had already paid.

The only good news is that if you contact British Gas about these unauthorised payments it will refund you promptly. But events like these will lead customers to question the reliability of direct debit payment methods and be wary of signing mandates in the future. In the meantime, British Gas and Cedric Brown, its chief executive, must be sitting on a cash mountain. A British Gas spokesman commented: "We will certainly follow the problem up. All customers who find themselves in any of these situations should inform us immediately. They will receive a swift refund. We will also reimburse any costs incurred by these errors, such as extra bank charges they have to pay."

HOW TO TACKLE PAYMENT QUERIES

- If you have a query on your gas payments, phone the local inquiry number given at the top of your bill.
- If you decide to pay by the DirectPay system instead of by standing order, ensure that your bank knows that you want the old standing order to British Gas cancelled.
- Inform the Gas Consumers' Council of any errors: Gas Consumers' Council, Abford House, 15 Wilton Road, London, SW1V 1LT, Tel: 0171-931-0977.

Take AIM for a riskier share

SECTOR IN FOCUS

AIM

Private investors, bemused and confused for years by a succession of markets aimed at regularising share trading in smaller companies, will soon have to get used to a new acronym.

The Alternative Investment Market (AIM), to be launched on June 19, is the Stock Exchange's latest trading vehicle for investors wishing to buy and sell shares in smaller, younger companies in an officially regulated environment.

It will replace the Unlisted Securities Market (USM), which is due to close at the end of this year, but has a wider remit than its predecessor. AIM-listed stocks will include start-ups and management buyouts, family-owned businesses, former BES companies and regional companies, as well as those USM companies unwilling, or unable, to apply for a full listing. It will also take in stocks whose shares change hands only occasionally, currently traded under Rule 4.2.

Broadly speaking, AIM stocks will be higher risk than those listed on the main market, but will offer greater potential to make a killing.

All companies must appoint an adviser and a broker. The adviser will be expected to make sure that the company sticks to Stock Exchange rules and the broker must ensure that, wherever possible, there is a market in the shares. The two functions may be carried out by the same firm.

The choice will be wide ranging, from reasonably large family-owned firms supported by several market-makers, to tiny start-ups with the potential to take off like a rocket, or sink without trace, and whose shares will probably be traded only through the nominated broker. In the latter case, the shares may be extremely difficult to deal in, as they are likely to be available only on a matched bargain basis, which means you will be able to buy or sell only if another investor is willing to trade.

Remember too that, if the company is up to no good, its nominated adviser has the right to resign, at which point the shares will be automatically suspended. If a new adviser is not found within 30 days, the company will be delisted. Taking all this into account, it is obviously vital to check out not only the investment potential of the companies, but also the quality of the advisers backing each stock.

AIM-listed stocks must inform the Stock Exchange of all price-sensitive developments, including interim and final results, directors' movements and shareholdings and material transactions. But the only documents you as the shareholder are likely to receive is the annual report and accounts. Many AIM stocks will be too small, or too obscure, to attract press attention. As a consequence, you may be deprived of information about quite significant developments at a crucial time for the share price.

LIZ DOLAN

Are you leaving your heirs less tax more inheritance?

Naturally you want to leave all of your estate to your family or dependants or at least to someone of your choosing.

But the truth is that without some forward planning your heirs will receive only what is left after the Inland Revenue take their share in the form of **Inheritance Tax** when you die.

And that share can be quite dramatic.

For example, on an estate of £400,000 (including house, contents, personal effects, stocks and shares, bonds, trusts, cash, life assurance and any inheritances) the Exchequer stands to be an equal beneficiary. If there were three children they would each get £100,000 but the Exchequer would also take £100,000.

And it gets worse; above £150,000 the rate is a flat 40%. At Towry Law we can help you make plans to reduce your liability and pass on your accumulated wealth to your chosen beneficiaries.

Now think for a moment. I.H.T. does not just apply to the very rich, it applies to everybody with assets above £150,000.

Think what your house and investments are worth. And then think: I must get in touch with Towry Law today.

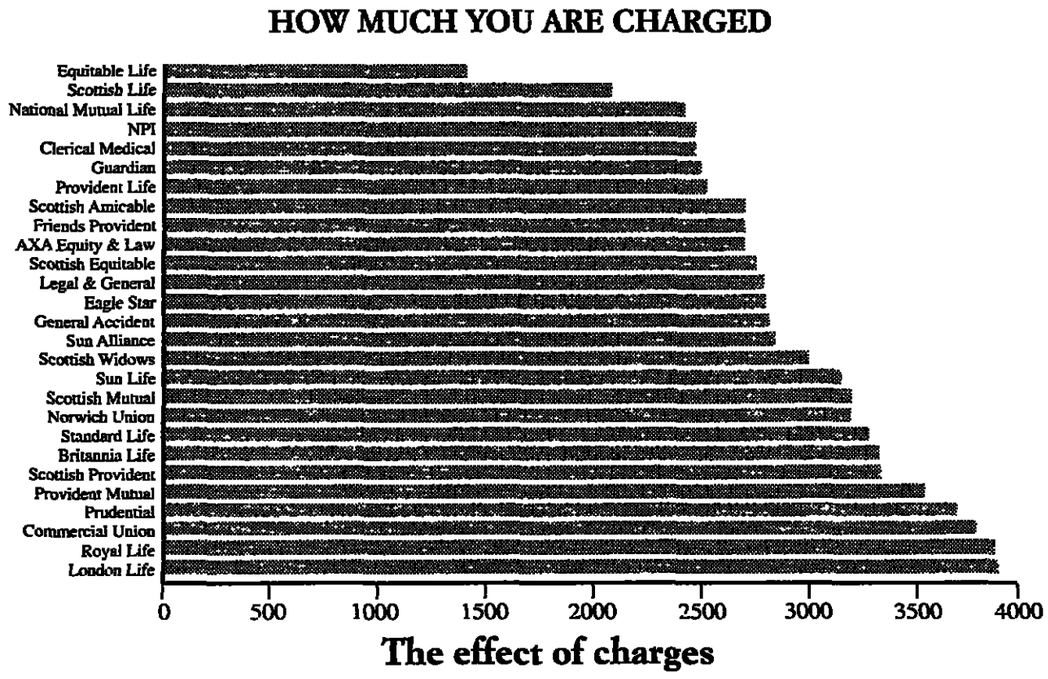
Note: levels and bases of, and reliefs from, taxation are subject to change.

ASK FOR OUR FREE GUIDE.

Talk to **Towry Law**
ESTABLISHED 1958
for independent financial advice
REGULATED BY THE PERSONAL INVESTMENT AUTHORITY
Towry Law Financial Planning Ltd, FREEPOST, Newbury RG13 1BR.
Please send me, without obligation, your free guide on "The Death Tax: How to Avoid It".
Age Self _____ Spouse _____
I would like a financial review . ☐
Name _____
Address _____
_____
_____
Postcode _____
Tel: _____
For written details PHONE FREE ON
0800 52 11 96
For information (office hours only) telephone: Windsor 0753 868214, Edinburgh 031-226 2744, Glasgow 041-204 2654, Leeds 0532 445011, Belfast 0232 247121 or Birmingham 021-454 4544.

WHICH COMPANY WOULD YOU CHOOSE YOUR PENSION FROM?

HOW MUCH YOU ARE CHARGED



The effect of charges

In a recent survey of regular contribution with-profits personal pension plans, The Equitable Life was shown to have the lowest charges of all the companies surveyed.

The chart above shows the effect of charges to recoup such costs as commission, remuneration and administration for a £100pm, 10 year with-profits regular contribution personal pension plan. Source: Money Marketing 19 January 1995.

But charging you less is only one part of The Equitable's value for money philosophy.

PERFORMANCE

In a survey of regular contribution with-profits personal pension plans by the industry journal, Money Marketing May 1994, The Equitable appeared in the top ten in five out of six investment performance tables.

Past performance is no guarantee of future performance.

FLEXIBILITY

With an Equitable Personal Pension Plan you may vary your contributions to suit your circumstances, without penalty. Should you wish to retire earlier or later than planned, you may do so without penalty.

STRENGTH

The international rating agency Standard & Poor affirmed its AA (Excellent) rating of the Society, commenting "... S&P regards capital strength as excellent, while investment performance over recent years has continued to be strong."

So, if you would like to learn more about The Equitable Personal Pension Plan by post and by telephone, return the coupon below or call Aylesbury (01296) 26226.

REGULATED BY THE PERSONAL INVESTMENT AUTHORITY
THE EQUITABLE LIFE, FREEPOST, WALTON STREET, AYLESBURY, BUCKINGHAMSHIRE HP21 7BR

To: The Equitable Life, FREEPOST, Walton Street, Aylesbury, Bucks HP21 7BR.

I would welcome details on The Equitable's pension plans.
I am self employed ☐
I am an employee not in a company pension scheme ☐ TMCL5A

NAME (Mr/Mrs/Miss) _____
ADDRESS _____
_____
_____
_____ Postcode _____
Tel: (Office) _____ Tel: (Home) _____

We guarantee that no company outside The Equitable Group will receive these details. If, however, you would prefer to receive no further information from us, please tick this box ☐

The Equitable Life
You profit from our principles

Sensible, sound, well balanced.

If you're weighing up your PEP options, here's one that's tipped firmly in your favour.

Like all PEPs it's a sensible way to save your money tax-free.

But, unlike most others, it invests in a balance of equities and bonds and is based on some sound thinking about reducing risk.

Available with a special discount until 29th March, it offers investors a tax-free income of over 6% and capital growth potential too.*

For details simply return the coupon, contact your financial adviser or telephone us on 0800 833 933.



Post to: Scottish Widows PEP, FREEPOST, 15 Dalkeith Road, Edinburgh EH16 0NE. 467

Name _____
Address _____
_____
_____ *Postcode* _____
Tel. No. (Home) _____ *(Work)* _____

To our telephone to confirm that you have received the information requested

*ANTICIPATED GROSS YIELD (SOURCE: SCOTTISH WIDOWS) WAS 6.97% (10.1.95) ASSUMING ANNUAL CHARGE DEDUCTED FROM CAPITAL. CAPITAL GROWTH MAY BE CONSTRAINED. THE VALUE OF A PEP AND ANY INCOME FROM IT MAY GO DOWN AS WELL AS UP AND INVESTORS MAY NOT GET BACK THE AMOUNT ORIGINALLY INVESTED. TAX ASSUMPTIONS ARE SUBJECT TO STATUTORY CHANGE AND THE VALUE OF ANY TAX ADVANTAGES DEPENDS ON PERSONAL CIRCUMSTANCES. EXCHANGE RATE CHANGES MAY CAUSE THE VALUE OF ANY OVERSEAS INVESTMENT TO GO UP OR DOWN. WHERE APPLICABLE WE WILL RECOVER ANY OVERSEAS TAXES WHEREVER IT IS POSSIBLE OR PRACTICAL TO DO SO. MORE THAN 10% OF THE VALUE OF THE PROPERTY OF THE FUND MAY CONSIST OF GOVERNMENT AND OTHER PUBLIC SECURITIES ISSUED BY THE SAME ISSUER(S). DETAILS OF WHICH MAY BE FOUND IN THE PEP TERMS AND CONDITIONS ISSUED BY SCOTTISH WIDOWS INVESTMENT MANAGEMENT LIMITED. MEMBER OF IMRO.

for HIGH INTEREST

UP TO 7.40% GROSS P.A. (Variable)

From a savings account you won't find in the high street

POSTAL 50 ACCOUNT

Postal 50 is a new savings account from Coventry Building Society. It gives you top rates of interest, as well as the convenience of operating through the post.

Withdrawals are allowed on 50 days' notice or immediately, subject to a penalty.* And as we provide all the stationery to operate your account, including reply-paid envelopes, there's no extra cost to you.

HIGH RATE OF INTEREST.

THE CONVENIENCE OF A POSTAL ACCOUNT.

INTEREST PAID MONTHLY OR ANNUALLY.

PENALTY-FREE WITHDRAWALS WITH ONLY 50 DAYS' NOTICE.

FOR AN INFORMATION PACK CALL NOW ON

0345 66522

QUOTING REFERENCE TM501

COVENTRY BUILDING SOCIETY

Coventry Building Society, PO Box 289, Coventry CV1 5YY

YOU CAN COUNT ON THE COVENTRY

*Withdrawals without notice are subject to a penalty equivalent to 50 days' interest on the amount withdrawn.
The following variable gross annual interest rates and investment bands apply to Postal 50 Account - balances of £2,000+ 6.55%, £10,000+ 7.05%, £25,000+ 7.30%, £40,000+ 7.40%. Monthly rates also available. Coventry Building Society is one of the country's top 15 building societies. The Society, which is authorised by the Building Societies Commission, has assets exceeding £3 billion, capital and reserves of £214 million and branches throughout the Midlands. The Society is a member of The Building Societies Association and Investors' Protection Scheme. This account is only available to UK residents. Information correct at time of going to press.

The risks of a fixed rate

Sara McConnell tracks the new fixed-rate offers launched by societies



The way we were: National Savings in the Second World War appealed to the patriotic

Building societies are trying to tempt savers to tie up their money for up to five years in fixed-rate bonds in return for interest rates that may look quite good now but almost certainly will not be so attractive if base rates continue to rise.

More generous looking rates for savers are gradually appearing in the windows of building society and bank branches as institutions start to reflect on the two base rate rises of recent months.

National Westminster and Lloyds have both raised savers' rates by up to 1 per cent, while Birmingham Midshires has added a quarter of a percentage point. The base rate now stands at 6.75 per cent, one percentage point higher than in November.

Most societies have not raised mortgage or variable savings rates since the second base rate rise at the beginning of this month. Instead, they are launching fixed-rate bonds to try to draw in new money or lock up that of existing customers in other accounts. Several societies have launched fixed-rate bonds this week.

■ **The Chelsea** is paying a fixed rate of 8.5 per cent gross, 6.38 per cent net, for three years on balances of £5,000 and over.

■ **The Portman and the National & Provincial** have both launched step-up bonds, a variation on a plain fixed rate. These pay a fixed rate of interest every year, rising by a set amount on each anniversary of the investment. The rates are set at the outset.

■ **The Portman's** four-year step-up bond will earn 7 per cent gross, 5.25 per cent net, in the first year, rising to 11 per cent gross, 8.25 per cent net, in the fourth year on a minimum investment of £500. The rate remains the same regardless of the balance.

■ **National & Provincial** savers can choose to fix stepped-up rates for between one and five years. They will earn 7 per cent gross, 5.25 per cent net, in the first year, rising to 9 per cent gross, 6.75 per cent net, in year five on balances of between £500 and £10,000.

Once you have opened one of these bonds there are stringent penalties for withdrawals. N&P pays 120 days' interest after the first 120 days, during which you are not allowed to make withdrawals. So if interest rates start to rocket upwards, you will be stuck.

Advertisements for these and other fixed rates will stress the gross rate and if it is a stepped rate bond, the gross rate in the final year, to show it in the best light. You will get this rate if you stay the course and are not a taxpayer. If you pay tax, the rates start looking less attractive. The net rates published above are what you will get as a basic rate taxpayer. If you are a higher rate taxpayer you will get even less.

It is worth comparing returns on fixed rate bonds with those paid on other types of account, says Vicki Burn, deputy editor of *MoneyFacts*, the specialist magazine. Postal accounts, which often allow instant access, pay some of the best rates. If you have £5,000 to invest you would get:

■ 6.55 per cent gross, 4.91 per cent net, annually in the Coventry Building Society's new postal account, Postal 50. You must give 50 days' notice of withdrawal.

■ 6.25 per cent gross, 4.69 per cent net, in the instant access Liquidity account from Sun Banking Corporation. The bank also has a 60-day account, Liquidity 60, paying 7 per cent gross, 5.25 per cent net.

■ 6.25 per cent gross, 4.69 per cent net, in the Skipton's instant access account, called 3, High Street.

A long wait for National Savings

It is more than a year since investors in National Savings accounts with variable rates (investment accounts, income bonds and ordinary accounts) saw rates rise on their savings. It is five months since rates rose on accounts with fixed rates (pensioners' income bonds, savings certificates, childrens' bonds and First Option Bonds), to bring them into line with gilt rates. And, if there are plans to raise them further to take account of recent interest rises, there was no sign of that this week.

Savers have deposited £3.2 billion in National Savings since April. A big chunk has gone into premium bonds, which have had a new lease of life since the monthly jackpot was raised to £1 million.

Ironically, it could be the legendary British love of gambling that is actually keeping savers' rates down.

The reason for National Savings' existence is to bring in money to fund government debt. Every year, the Government sets National Savings an "assumption", effectively a target. This year it has to raise £3.5 billion by April 1995, but because of huge inflows through premium bonds, it is well on track. If it was not, it would be under pressure to raise interest rates to attract more money away from building societies and banks.

Alternatively, it could increase the maximum permitted holding as it did last year. National Savings emphasised that it still has to compete with building societies.

But many of its fixed-rate plans lock people into rates for five years, paying a minimal amount of interest as long as the plans are not cashed in early, or applying stringent penalties.

Fixed-interest certificates, index-linked certificates and capital bonds pay no interest if they are cashed in in the first year.

People aged over 65 who hold pensioners' guaranteed income bonds have to give 60 days' notice and lose 60 days' interest if they withdraw early. So anyone thinking of putting away money in a fixed rate account may do better to hold off until interest rates rise.

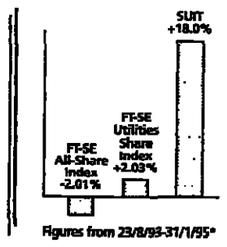
National Savings was giving nothing away this week. But it hinted that people looking to start saving may might do well to wait.

SARA MCCONNELL

NEW ISSUE NEW PEP

Now you can follow SUIT.

Following the success of Foreign & Colonial Special Utilities Investment Trust PLC (SUIT), the Directors propose to issue Separate Ordinary Shares ("S" Shares) and Warrants.



Figures from 23/8/93-31/1/95*

- One Warrant issued at no extra cost with every five "S" Shares purchased
- No initial PEP charge for 94/95 & 95/96 SUIT PEPs
- Expected timetable
- Mini prospectus available 6th March
- Offer closes Tuesday 28th March

To register for a mini prospectus please telephone the number below stating where you saw this advertisement and quoting the coupon reference code. Alternatively, post the coupon today.

Name .....
Address .....
.....
Postcode ..... REF: S18295T

Foreign & Colonial INVESTMENT MANAGEMENT

24 Hour Phone Service 01734 828 806

Foreign & Colonial Management Ltd, PO Box 2, Twyford, Berkshire RG10 9NW

*Source: Foreign & Colonial Management Limited. This advertisement does not constitute or form part of an offer to subscribe for or purchase any securities. The value of shares and the income from them may fall as well as rise and you may not get back the full amount invested. Warrants often involve a high degree of gearing so that a relatively small movement in the price of shares to which warrants relate may result in a disproportionately large movement, unfavourable as well as favourable, in the price of the warrants. Past performance is no guide to the future. In particular, investors should not expect the performance of the pool of assets attributable to the "S" shares to reflect that of SUIT's existing portfolio which is predominantly invested in UK water-only supply companies, significant holdings in which are difficult to acquire. Returns to investors may be affected by changes in the rates of exchange between Sterling and the currencies in which SUIT's investments are denominated. Tax benefits may vary as a result of statutory changes and their value will depend upon individual circumstances. Issued by Foreign & Colonial Management Limited, Exchange House, Primrose Street, London EC2A 2NY. Regulated by IMRO and the Personal Investment Authority.

Two new PEPs from Fidelity.

Maximum income with security.

Or high income with growth.

The New Generation of tax-free investments has arrived.

Don't take out this year's PEP until you hear about the exciting new launches from Fidelity.

In the November Budget, it was proposed that PEPs could invest in certain corporate bonds in the new tax year. This is a welcome breakthrough for income investors. Investing in fixed-interest securities, corporate bond PEPs will offer higher levels of income with lower risk than traditional PEPs.

The Government is due to finalise the rules very soon. Fidelity is poised to take advantage of this attractive new development right away with the launch of two new funds designed to let you tap into this new investment opportunity this tax year.

TOMORROW'S PEPS TODAY

- Maximum income option
- High income with growth potential option
- Flexibility - invest in either or both PEPs
- Free switching
- Low 3% initial charge
- Monthly income payment facility
- No charges against your capital

Register now for your priority information pack. You must invest by 5 April to take advantage of this year's PEP allowance.

To find out more call us free on 0800 414171, contact your Independent Financial Adviser, or return the coupon.

Call free 9am-6pm, Open 7 days. 0800 414171

To: Fidelity Investments, PO Box 88, Tonbridge, Kent TN11 9DZ.
Please register me for details of the new Fidelity PEP launches.
Surname .....
First Names .....
Address .....
.....
.....Postcode.....
Telephone TM66

Fidelity Investments™

The value of investments and any income from them may go down as well as up, and an investor may not get back the amount invested. The Fidelity PEP is offered and managed by Fidelity Investments Limited, regulated by IMRO and the Personal Investment Authority. Tax assumptions may be subject to future statutory change and the value of tax savings will depend upon individual circumstances.

Employees wh

Pensi caugh in wa ord

The employees of a company that goes under are victims twice over. First they lose their jobs. Then they can be left in ignorance about their pension fund contributions. After *The Times* reported on the extensive powers of independent trustees appointed to pension schemes when businesses go bust, many employees came forward to voice their worries about their pension schemes. Their concerns centre on the time it takes to wind up a scheme and distribute the benefits. Some are facing a wait of as long as five years.

Nowhere have delays been more apparent than in the winding up of thousands of small company pension schemes that were set up by Crown Financial Management in the 1980s and subsequently sold to Century Life at the end of 1992.

Century Life specialises in buying and administering smaller insurance companies, or unwanted parts of other insurers' business. Many involved with the Crown schemes believe that Century Life is not performing as fast as it might. They also believe that the problem is not restricted to Century Life.

Bruce Piggott, a member of one of the pension schemes, who has been waiting four-and-a-half years to get news of his pension benefits, says: "There seems to be no commercial incentive for any of the organisations involved to complete their task quickly."

However, Penny Green, of the Occupational Pensions Advisory Service, says putting a time limit on pension scheme wind-ups could cause more problems than it solves. Nevertheless, she admits that OPAS has had to ask receivers, insurance companies and

Looking for a guaranteed stockmarket investment?

For details, call free on: 0800 282 101
9am-8pm – 7 days a week

SAVE & PROSPER THE INVESTMENT HOUSE

GUARANTEE FROM MAJ FINANCIAL INS

7·4 PER YE (equivalent to 9.8

OR 44% (equivalent to 58

OVER 5 YEARS BASIC RAT Plus full retur capital GUAR

LIMITED IS FIRST COME, FIR MINIMUM INVESTI

FOR FULL DETAILS 24 HOURS 01273

RJ TEM Independent Fina Lyndean House, 4 Brighton

Please send me full details of the new Guara
Name:
Address:
Postcode: Tel:
RJ Temple PLC Lyndean House, 43-46 Quee

Employees whose pension schemes are being wound up can face five-year delays, says **Helen Pridham**

Pensioners caught up in waiting ordeal

The employees of a company that goes under are victims twice over. First they lose their jobs. Then they can be left in ignorance about their pension fund contributions. After *The Times* reported on the extensive powers of independent trustees appointed to pension schemes when businesses go bust, many employees came forward to voice their worries about their pension schemes. Their concerns centre on the time it takes to wind up a scheme and distribute the benefits. Some are facing a wait of as long as five years.

Nowhere have delays been more apparent than in the winding up of thousands of small company pension schemes that were set up by Crown Financial Management in the 1980s and subsequently sold to Century Life at the end of 1992.

Century Life specialises in buying and administering smaller insurance companies, or unwanted parts of other insurers' business. Many involved with the Crown schemes believe that Century Life is not performing as fast as it might. They also believe that the problem is not restricted to Century Life.

Bruce Piggott, a member of one of the pension schemes, who has been waiting four-and-a-half years to get news of his pension benefits, says: "There seems to be no commercial incentive for any of the organisations involved to complete their task quickly."

However, Penny Green, of the Occupational Pensions Advisory Service, says putting a time limit on pension scheme wind-ups could cause more problems than its solves. Nevertheless, she admits that OPAS has had to ask receivers, insurance companies and independent trustees to speed up their acts.

To get things moving is the aim of J Keith Park & Co, a firm of solicitors that has formed an action group to fight for the rights of the Crown/Century Life pension scheme members after finding that some its own staff were affected. Rod Knight, head of financial services litigation at the firm, says that so far about 4,000 scheme members have contacted him. Between 100,000 and 250,000 people are believed to be involved in the 5,500 schemes transferred. About 4,750 of the schemes have now been discontinued and are being wound up.

Greg Osborne, Crown spokesman, explaining the reason for the transfer of business to Century Life, says: "We were finding this business very complex and expensive to administer. We discussed the matter with Century Life and they were confident they could do the job more efficiently than us with fewer people. We believed the transfer was in the interests of our clients. It was approved by the High Court in December 1992."

However, Crown's systems had been paper based, and Century Life's plans to computerise them proved difficult. John Deane, Century Life customer services director, says: "We are having to reassess the data for each and every scheme before we can take any further action."

But he says that, since the beginning of 1994, Century Life has been working to a three-year project plan and meets every three months with representatives of OPAS and the Department of Social Security to discuss progress.

Mr Deane says: "So far we are bang on target. We have undertaken a thorough data audit of 32 per cent of the schemes and been able to quote benefits to trustees in 23 per cent of cases." But this means it will still take until 1997 for Century Life to work its way through all the schemes.

However, even when Century passes its findings to the trustees, there is no guarantee members will be informed quickly of their fund values. Indeed, Century says to avoid problems arising at this stage, it is preparing a document reminding trustees of their duties. Where a company is in liquidation, independent trustees are responsible for winding up the scheme. They draw fees from the pension fund for as long as this process takes.

PICTURE PARTNERSHIP



Norman Church is sceptical about small company schemes

How ombudsman failed to get results

Even if you get the Pensions Ombudsman on your side, it may not help you much — as Norman Church found out recently. He was employed by R. K. Transport Ltd of Croydon during the 1980s, and in 1986 became a member of his employer's pension scheme, which was then managed by Crown, but later passed to Century Life.

In 1989, he left the company to join the Royal Mail. When he approached his former employer, who was also the trustee of the pension scheme, for a transfer value in 1991, he received no response. So he and another ex-colleague sought help, first from the Occupational Pension Advisory Service, and then the Pensions Ombudsman.

In December 1994, the Ombudsman gave their former employer a time limit of one month to provide more information about the scheme, and three months to provide details of pension values. He also ruled that the employer should pay both men £100 as compensation for the delay.

When Mr Church still heard nothing from his former employer, he contacted Century Life direct, only to be told on January 30 this year that his former employer's company had gone into liquidation in June 1993.

Because his former employer had subsequently set up another company with a very similar name, Mr Church was unaware of the liquidation — and so was the Pensions Ombudsman. What is more, the liquidator of the original company was unaware of the existence of the company pension scheme, and had been within two days of finally winding up the company. The liquidator must now appoint an independent trustee, but Mr Church is worried about the impact that this trustee's fees will have on his fund.

Century Life says it is now monitoring the list of firms going into liquidation.

For Mr Church, the case has been an eye opener. He is very happy with the Post Office scheme, which keeps him well informed about benefits, but he is sceptical about small company schemes. "There seems to be nothing employees can do to protect their own interests."

New Corporate Bond PEP. Available now.

8% INCOME TAX-FREE

* Projected from April 1995.

Our Extra Income PEP enables you to take advantage **now** of new regulations which allow PEPs to invest in corporate bonds.

This means that with a minimum investment of £1,000 you'll benefit from a tax-free income of around 8% p.a. after April 95 and at the rate of some 6% p.a. until then.

But to gain the maximum income from the Extra Income PEP, both this tax year and next, ensure that you make your investment by **29 March 1995.**

For more information complete and return the coupon, or call the free Customer Linkline on **0500 631 531.**

Send to: **Clerical Medical Unit Trust Managers Limited, FREEPOST Narrow Plain, Bristol BS2 0AB.**

Name: Mr/Mrs/Miss/Other _____

Address _____

_____

_____

_____ Postcode _____

Financial Adviser (if any) _____

CLERICAL MEDICAL UNIT TRUSTS

We may tell you about other products offered by ourselves or other members of the Clerical Medical Investment Group. If you do not wish to receive any further information, please advise us in writing. It should be remembered that the value of PEP investments and the income from them may go down as well as up, particularly in the short term and that past performance is not necessarily a guide to the future. Taxation rules are liable to change and such changes cannot be foreseen. The value to an investor of the tax advantages of a PEP will depend on that individual's level of taxation. A member of PIMO and AUTIF. Regulated by the Personal Investment Authority. Clerical Medical Unit Trust Managers Limited is part of the Clerical Medical Investment Group. Clerical Medical Investment Group comprises Clerical, Medical and General Life Assurance Society and its subsidiary companies.

CMIG

Looking for a guaranteed stockmarket investment?

For details, call free on:

0800 282 101

9am-6pm – 7 days a week

SAVE & PROSPER

THE INVESTMENT HOUSE

GUARANTEED BOND

FROM MAJOR UK FINANCIAL INSTITUTION

7·40% PER YEAR

(equivalent to 9.86% gross)*

OR 44% GROWTH

(equivalent to 58.6% gross)*

OVER 5 YEARS – FREE OF BASIC RATE TAX

Plus full return of your capital GUARANTEED

LIMITED ISSUE – FIRST COME, FIRST SERVED. MINIMUM INVESTMENT £5,000.

* Tax cannot be reclaimed by non-taxpayers.

FOR FULL DETAILS 24 HOURS 01273 821177

RJ TEMPLE PLC

Independent Financial Consultants

Lyndean House, 43-46 Queens Road, Brighton BN1 3XB

Please send me full details of the new Guaranteed Bond without obligation. GB17

Name: _____

Address: _____

_____

Postcode _____ Tel: _____

RJ Temple PLC, Lyndean House, 43-46 Queens Road, Brighton BN1 3XB.

FIMBRA

TEMPLETON GLOBAL GROWTH UNIT TRUST

In an uncertain world, you can be certain of Templeton.

Uncertainty is part of life. And for investors, that point has been proven right across the world in the last few weeks. Who could be confident keeping their eggs in one basket in the light of these recent events?

Who can predict the course of history?

In South America, the devaluation of the Mexican Peso has triggered a "house of cards" effect right across many of the region's developing economies.

Both Brazil and Argentina, once seen as the great hopes of Latin American investment, have suffered setbacks as economic confidence has been shaken. But, looking further ahead, the solid groundwork in conquering inflation is unlikely to be wasted, with the longer term outlook still strong.

In uncertainty...

China sits waiting for a new leader to emerge. And nowhere can be sure to avoid the impact of the new regime. In Europe, political confusion is the order of the day. Both Great Britain and Italy see their current political order either threatened or in tatters as a result of crises of confidence or scandals. But Europe has its share of world class companies, and the prospect of vigorous competition as Eastern Europe re-builds.

North America, too, has had its own share of investment inertia as the Clinton administration founders on a reef of unpopularity and allegations, but US companies are renowned for their ability to react positively to competition and opportunity.

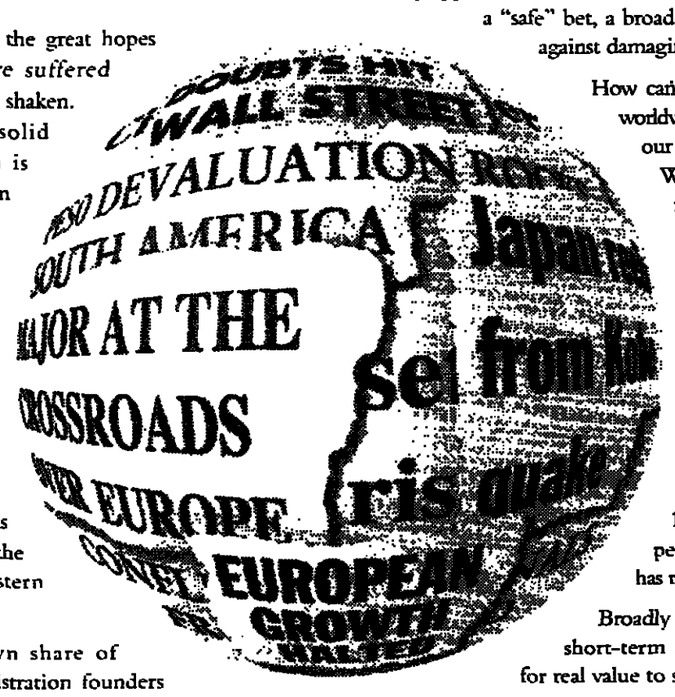
There is opportunity.

And in the Far East, political uncertainty in North Korea continues to cast a shadow over parts of the region. Nonetheless, the emerging economies on the Pacific Rim still contain some of the most exciting and ambitious companies to be found anywhere in the world – not least in the extremely attractive high-tech sector.

But wasn't it always like this? We've seen wars, inflations, recessions, trade barriers, corrupt governments, devaluations. Yet in the long-term, through all the ups and downs, equity investment offers by far the best way of making the most of your money.

Spreading your risk worldwide.

And never before have the benefits of spreading investment risk been more starkly apparent. In a world where no single market can ever be regarded as a "safe" bet, a broad portfolio is one of the best ways to guard against damaging downsides in single markets.



How can you find the best investment opportunities worldwide? Try looking to Templeton. That's what our worldwide organisation is dedicated to do. What's more, we've learned to focus on individual companies and their long-term prospects when investing. Giving us the confidence to buy when others despondently sell. This, we believe, is the way outstanding long-term returns may be made.

World class performance.

It is a investment philosophy that has served Templeton and its investors well. The Global Growth Trust has grown by 110.84% since launch in 1988, outperforming the MSCI World Index which has risen by 62.85%*.

Broadly speaking, the Trust has capitalised on the short-term emotions of other investors and allowed for real value to show through over time.

There can be few better investment groups than Franklin/Templeton, with an established reputation for strong, long term performance and over $114 billion already under management, to help you take full advantage of stockmarket opportunities.

At Templeton we like unpredictable markets. They spell opportunity for the serious investor. Why not join us?

For more details, talk to your financial adviser. Alternatively, call free on 0800 272728 between 9am and 5pm Monday to Friday or complete the coupon.

Call free 0800 27 27 28

The value of units and the income therefrom may go down as well as up and is not guaranteed. Past performance is not necessarily a guide to future performance.
*Source: Micropal/Templeton. Offer to bid, net income reinvested (1.9.88 – 1.2.95).

TO: Templeton Registration Office, Freepost EH2721, 17 Napier Square, Livingston EH54 5BR.

Please send me details of the Templeton Global Growth Unit Trust

TT 18.2.95

Name _____

Address _____

_____ Postcode _____

A Member of the $114 Billion Franklin Templeton Group

This advertisement is issued by Templeton Unit Trust Managers Limited. Regulated by IMRO and The Personal Investment Authority, and member of the Templeton Marketing Group.

Templeton

PERSONAL PENSIONS

Do you need a personal pension that lets you vary contributions without paying a penalty?

You may be quite happy with your pension. Until you try to change it.

Penalties for early retirement, penalties for varying contributions, even penalties for dying. You begin to wonder just whose pension it is.

You see, in order to pay commission to brokers and middlemen, some companies impose severe penalties on their personal pension plans, should you wish to make changes.

Happily, The Equitable Life has never paid commission to third parties for the introduction of new business. You don't have to commit yourself to paying identical contributions every year. And, should you decide to retire early, your benefits would be exactly the same as if you had chosen that date initially.

What is more, you have the reassurance of knowing that your pension fund is in the hands of one of the finest investment teams in the U.K.

If you'd like to know more, call Aylesbury (01296) 26226 or send off the coupon below for further information by post and by telephone.

Regulated by the Personal Investment Authority

THE EQUITABLE LIFE, FREEPOST, WALTON STREET, AYLESBURY, BUCKINGHAMSHIRE, HP21 7BR

To: The Equitable Life, FREEPOST, Walton Street, AYLESBURY, Bucks HP21 7BR
I would welcome details on The Equitable's pension plans. I am self employed ☐ I am an employee not in a company pension scheme ☐ TMPF9B

NAME (Mr Mrs Miss) _____

ADDRESS _____

Tel: (Office) _____ Postcode _____

Tel: (Home) _____

Date of Birth _____

Founded 1762

We guarantee that no company related to The Equitable Group will receive these details. If, however, you would prefer to receive no further information from us, please tick this box ☐

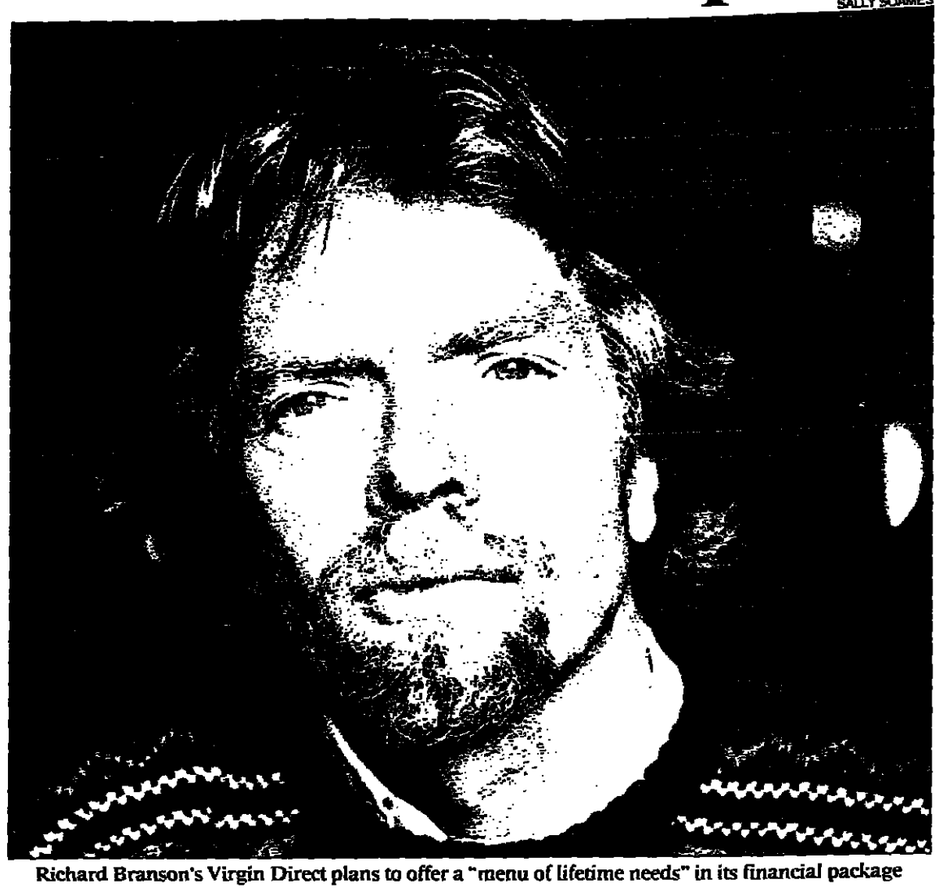
The Equitable Life

You profit from our principles

On line for lower life premiums

Richard Branson's entry into the life and pensions arena with Virgin Direct could cut costs, Liz Dolan says

SALLY SOAMES



Richard Branson's Virgin Direct plans to offer a "menu of lifetime needs" in its financial package

Are life and pensions premiums set to plummet? The question has to be asked in a week when Direct Line launched its new low-price dial-a-life-policy service, and the life and pensions industry itself admitted that new annual premiums business had plunged by 10 per cent in 1994.

Later this year, both Richard Branson's Virgin Direct and Marks & Spencer follow Direct Line into the life and pensions arena.

All three are still largely trusted by a public that has been horrified by tales of pension mis-selling and sky-high commissions charged by household names in the life industry. The images of many banks and building societies have been similarly besmirched.

Virgin's new financial services operation, another telephone-only service, kicks off with a no-frills, cut-price Pep in the first week of March, and plans to follow that up with an assault on the life and pensions marketin the autumn.

The insurance industry was completely wrong-footed when Direct Line first entered the market ten years ago. Virtually dismissed as a flash-in-the-pan interloper, the new boy on the block rose to become Britain's biggest private motor insurer in less than a decade, thus vastly swelling the coffers of its parent, the Royal Bank of Scotland, and sending the personal fortune for Peter Woods, its founder and chairman, into the stratosphere.

When Direct Line widened its field of operations to household insurance, its competitors tried a bit harder to compete, cutting premiums and setting up various telephone-based operations. But, although these had the magic word "Direct" tacked on to the company's name, they still offered basically the same commission-paying, intermediary-led services as previously.

David Nisbet, life assurance analyst at NatWest Securities, is convinced that insurers will be faster on their feet this time round. "The insurance industry has now accepted that it was far too slow to react to Direct Line and it is determined not to make the same mistake again on the life side," he says. "But anything it does will have to be at the expense of margins." In other words, whatever happens, the price of life assurance is likely to fall substantially.

Direct Line's service is aimed at people who want straight protection policies untainted by investment products. Its staff are paid decent salaries, and premiums are kept low by minimal overheads and the fact that staff do not have to waste a lot of time trying to drum up business.

Direct Line's decision to concentrate on protection-only policies shields it from the growing debate about industry ethics. An increasingly sophisticated public is beginning to suspect that bemused punters are too often persuaded to buy incomprehensible investment products when they really wanted a straight protection policy, just to line the pockets of sales staff and companies. This general unease is thought to be one of the reasons for the sharp fall in new business last year.

"To date, there is no doubt that life companies have managed to hide fairly hefty margins in relatively complicated products," Mr Nisbet says. He reckons that the arrival of the new user-friendly, cut-price brigade will make further inroads into profits already under pressure from commission disclosure, introduced at the beginning of this year.

From January 1, anyone selling a life assurance product has to disclose the amount of commission, and related expenses, that customers will have to pay. Under the old system, most policyholders were totally ignorant of the fact that a large chunk of the premiums they paid in the first few years were gobbled up in commission charges. Neither Direct Line nor M&S pays commission to sales staff and Virgin has no intention of doing so.

If competitors set up their own telephone services, or new telephone sellers enter the market, there is likely to be a general increase in "unbundling" — Direct Line's term for splitting investment and protection products. But, Mr Nisbet says: "I think telephone selling will appeal most to the 25 to 40 age band. It should take a reasonable proportion of that market, but it is a relatively small segment — certainly less than 10 per cent of premiums."

Virgin disagrees. "We think there are about ten million people who would benefit from Peps, but most of them are too scared to come forward, either because they don't understand the product or are nervous of being ripped off," a spokesman said. "Our Peps will be really simple to understand."

A wide ranging marketing campaign, with advertisements appearing in glossy consumer magazines as well as newspapers, is expected to paint Virgin Direct as a friendly, down to earth alternative to the unapproachable, or downright morally reprehensible, competition.

But, in common with both Marks & Spencer, which already markets unit trusts and Peps, and Direct Line, Virgin's aggressive approach will be restricted to competitors, not to customers. These will always have to make the first move, it says, a straight reversal of the traditional industry view that life assurance is always sold, not bought.

Old hands say that this "come up and see us sometime" approach will fail because, while the public may flock to buy cut-price motor insurance, products that it does not absolutely have to buy at a specific time may be a different kettle of fish.

It is true that M&S has yet to pose any real threat to its unit trust and Pep rivals, although this may be partly due to the pedestrian performance of its products, and Direct Line does not appear to have scored the same mega-success with its household business as it did with motor.

Finally, there is the question of investment performance. "It makes little sense for any investor to seek a discount if it means he is compromised into accepting an inferior investment," Haydn Green, of the Pep Shop, a financial adviser, says. "Virgin is likely to discover that these people are more discerning than Cola drinkers."

WHAT VIRGIN WILL BE OFFERING

VIRGIN Direct has been set up in partnership with Norwich Union. Virgin says: "Norwich Union were the only people who were prepared to do it our way. That's to say to devise new products to our specifications."

■ The Pep, to be launched in the week ending March 4, will track the performance of a specific investment index, but which one has yet to be revealed. Virgin claims that charges will be lower than for other Peps on the market.

■ The life and pensions package, to be launched in the autumn, will offer customers "a menu of lifetime needs". Answers to questions about customers' circumstances and requirements will be fed into a computer, which will then suggest which products would suit them. Policyholders pay just one premium, however many products they choose.

WHAT DIRECT LINE IS OFFERING

THE company is selling a single product, the Direct Line Income Plan. This offers a selection of four basic types of cover:

■ Money to repay the mortgage if the policyholder dies before the loan is repaid.

■ A lump sum for the family if the policyholder dies.

■ A monthly income for the family if the policyholder dies.

■ A monthly income if the policyholder becomes seriously ill, or disabled.

The first three include an option to provide the same benefits upon diagnosis of a critical illness. Cover may be for a set term only, or for the whole of the policyholder's life.

For £50,000 whole-of-life cover, a 39-year-old woman would pay £46.52 a month if she is a non-smoker, or £58.98 if she smokes. For £50,000 mortgage protection cover over 15 years, the same woman would pay £6.34, or £8.15.

gan what IS gan?

gan is the first insurance company in the UK to use electronic visualising systems to speed up the time it takes to approve repairs.

gan mend

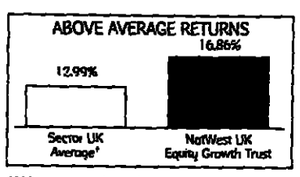
Insurance. Investments. And a policy that's new.

The success of the NatWest UK Equity Growth Unit Trust PEP is due to experience.

For over 100 years, NatWest has been investing funds on behalf of private investors. Now you can benefit from this experience when you invest in a NatWest UK Equity Growth Unit Trust PEP.

The NatWest UK Equity Growth Trust has, on average, been placed within the top quartile in its sector, providing a growth rate of 16.86% over the period since its launch.†

To help you make the most of your tax-free investment opportunities, further information is available by calling free on 0800 255 200, or returning the coupon.



The NatWest UK Equity Growth Trust has outperformed the sector average, providing investors with a growth rate of 16.86% over the period since its launch.

†This represents the performance 4 January 1993 to 26 December 1994, offer to bid, net income reinvested. Source: MICROPAL Ltd.

CALL US FREE FOR A BROCHURE AND APPLICATION FORM ON
0800 255 200
Mon-Fri 8am-8pm,
Sat 9am-6pm and Sun 9am-5pm.

To: The Investments Manager, NatWest, FREEPOST, London EC3B 3JL.
Please send me further information on NatWest PEPs.
Mr/Mrs/Miss/Ms or title _____ Initials _____
Surname _____
Address _____
_____ Postcode _____
Telephone (incl. STD code) _____
NatWest Customers please also give:
Account No. _____ Sort Code _____
Branch _____

Data Protection Act 1984: The National Westminster Group of Companies (NatWest) supplies customers with a wide range of services. From time to time, we may use any of your personal details to decide whether to tell you about them. If you do not wish to receive this information, please tick this box. ☐ Ref No. 14128

National Westminster Bank
We're here to make life easier

The value of stock market investments, and the income from them, may go down as well as up, and you may not recover the amount of your original investment. Past performance is not necessarily a guide to future performance. The levels and bases of, and reliefs from, taxation can change. Any tax reliefs referred to are those currently available, and their value will depend on your individual circumstances. NatWest Unit Trusts are provided by National Westminster Unit Trust Managers Limited. National Westminster Bank Plc is a Member of the NatWest Life and NatWest Unit Trust Marketing Group, which comprises: National Westminster Bank Plc, National Westminster Life Assurance Limited, National Westminster Unit Trust Managers Limited and NatWest Stockbrokers Limited. National Westminster Bank Plc is a Member of IMRO. NatWest Stockbrokers Limited is a Member of the London Stock Exchange and of the Securities and Futures Authority. The investment business of National Westminster Life Assurance Limited is regulated by the SIB. National Westminster Unit Trust Managers Limited is regulated by the SIB and is a Member of IMRO. National Westminster Bank Plc. Registered Office: 41 Lothbury, London EC2P 2BP. Registered in England Number 929027.

TAX FREE

Income and Growth

THE DISTRIBUTION TRUST PEP

ACT NOW FOR 1994/95 ALLOWANCES

How do you choose the right PEP? It's a very personal decision that has to suit you and your investment needs.

And what is important to you? - **Income? Growth?** Is **security** one of your aims? Or perhaps a **proven investment strategy?**

With Sun Life's Distribution Trust PEP you don't have to choose - **you could have them all.**

FREE When you apply. 10 WAYS TO SAVE TAX Guide

A proven investment strategy

Distribution Trust PEP has been modelled on Sun Life's highly acclaimed, award winning Distribution Fund. Now you can enjoy this **proven investment strategy with the special tax benefits of a PEP.**

Just to give you an example of the success of this strategy, the Distribution Fund has delivered growth of **657%*** since launch in July 1979, that's average growth of 14.0%pa.

Income or growth

Whether it's **income or growth** you are looking for, Distribution Trust PEP has been designed to be **flexible - to suit your needs.** Even when your needs change your PEP can change with you.

And, when you reply we'll send you a full launch information pack and our up-to-the minute tax guide "10 Ways to Save Tax".

FREEPHONE 0800 27-21-27

Return the coupon below **today** for full details of the new launch offer to: Sun Life Distribution Trust PEP, FREEPOST, SF1258/1, Worksop, Notts, S80 1BR. Or if you prefer, telephone us free on 0800 27-21-27.

First Names (Mr/Mrs/Miss/Ms): _____ 2925 Y 9

Surname: _____

Address: _____

Postcode: _____

Telephone number: _____ Date of Birth: / /

SUN LIFE

Occasionally we will send you details of other Sun Life product offers. If you would prefer not to receive these offers please tick the box. ☐

*Source: Micropal, based on £6,808 investment 2.7.79 – 1.12.94 net income reinvested, offer to bid. Past performance is no guarantee of future performance. The value of investments and income from them can go down as well as up, and taking into account the initial charges, you may not get back the amount of your original investment, especially in the early years. Sun Life Portfolio Counselling Services Limited is a member of IMRO. The tax treatment of PEPs may change in the future, the value of the tax reliefs depend on your individual circumstances.

Sun Life Direct Marketing Ltd Registered in England No. 586344 Registered Office: 107 Cheapside, London EC2V 6DU. Appointed Representative of the Sun Life Marketing Group members of which are regulated by the Personal Investment Authority and/or IMRO for the purposes only of advising on and selling life assurance and investment products bearing Sun Life's name.



Sandra Tickle has found children

BRIEFING

Early retirement can you afford it?

0800 282 101

SAVE & PROSPER

ifo

THE ONLY PEP GUIDE

NEW 1995 EDITION

0800 526 092

CHASE DE VERE


BARRY GREENWOOD

Sandra Tickle has found childbirth costs mount up

Mothers win extra rights

Ian Hunter looks at the new maternity benefits for part-time workers

Pregnant part-time workers achieved a small victory on February 6 when the Government brought the Employment Protection (Part-Time Employees) Regulations into force. These extend the statutory maternity rights enjoyed by full-time workers to part-timers.

However, as Sandra Tickle, an expectant mother, knows, childbirth is expensive and the statutory rights are not generous. Ms Tickle, a corporate sales manager from south London, says: "The initial outlay on clothes and other items is significant, particularly when you know your income is about to take a significant drop."

The legislation governing maternity rights is complicated. A further tier was welded on last year, under the auspices of the Trade Union Reform and Employment Rights Act.

In response to these complexities, the Department of Employment has produced a free booklet, *Maternity Rights*. This guide sets out pregnant workers' rights.

Female employees who comply with a series of rules have two basic rights: an entitlement to maternity pay and the right to return to work at the end of the maternity leave period. Since the Act was passed, all women, irrespective of their length of service or hours of work, have had the right to 14 weeks' maternity leave. At the end of that period they have the right to return to the same job.

Women, such as Ms Tickle, who have worked for the same employer for more than two years, have a right to a longer maternity absence. This entitles the employee to return to the same or similar employment up to 29 weeks after the child's birth.

During the 14-week maternity leave, all employees have the right to benefits other than remuneration. This generally means the right to benefits such as the use of a car, medical cover and pension contributions, but not pay. Those women who qualify for maternity absence do not have a right to these benefits beyond the initial 14-week period. There is nothing to prevent employees negotiating additional benefits. Ms Tickle will retain the use of her company car throughout her absence.

Flat-rate statutory maternity pay (SMP) is currently fixed at £52.20 a week. To qualify, expectant mothers must have worked for at least 26 weeks and must continue to work until at least 15 weeks before the child is due. SMP is payable for 18 weeks.

Those, like Ms Tickle, who have worked continuously for more than two years prior to the week when the child is due, are entitled to an enhanced payment — 90 per cent of their earnings for the first six weeks and SMP at the basic rate for the remaining 12 weeks.

There is little help for low-paid working women. Those who earn less than £57 per week (the lower limit for National Insurance Contributions) are not entitled to SMP.

It is unlawful for employers to discriminate against pregnant employees. If an employee is dismissed for a pregnancy-related reason she will have an automatic claim for unfair dismissal, regardless of her length of service. Normally, employees must complete two years' service before they are eligible to submit an unfair dismissal claim to the Industrial Tribunal. In addition, pregnant employees who are discriminated against in areas such as promotion opportunities, pay, or the provision of fringe benefits, may submit a claim to the tribunal in respect of sex discrimination. Such claims must be submitted at any time within three months of the act of discrimination. Unfair dismissal awards are fixed at a maximum of £17,150, depending on the employee's age and length of service. By contrast, sex discrimination awards are unlimited.

For those returning to work, like Ms Tickle, day-time child care is a top priority. Only a limited number of employers have crèche facilities. Private crèches are often expensive. Ms Tickle found that the nursery she visited in west London was charging as much as £600 per month.

One alternative for working mothers is to employ one of the country's estimated 100,000 nannies. A new organisation, the Nanny Umbrella, was launched this month. Its members have produced a free leaflet, *So You Want To Employ A Nanny?*, which gives practical advice on the steps to follow when employing a nanny.

So You Want To Employ A Nanny? is available from Parents at Work by sending a sae to Parents at Work, 77 Holloway Road, London N7 8JZ.

BRIEFINGS

Thirty-one million Britons will pay a total of more than £5 billion in unnecessary taxation this year. An investigation by IFA Promotion, which represents more than 15,000 independent financial advisers, highlights three key areas. Up to £1.32 billion is wasted by taxpayers failing to open Tessas and by six million non-taxpayers who do not register to receive gross interest on their savings. Another £735 million is wasted by investors who do not make use of Peps. The national aversion to forward planning means that £735 million is paid in inheritance tax that could have been avoided. For a free guide, *Taxation 95: An Enlightened View on how to make Savings*, call IFA Promotion's consumer hotline: 0117 971 1177.

■ In advance of corporate bonds, Peps that will invest in different types of fixed-interest stocks, Brooks MacDonald Gayer, the financial adviser, and Framlington, the fund management group, have prepared guides. The Inland Revenue's rules have yet to completed, although the Chancellor said in the Budget that the new Peps would become available from April. Brooks MacDonald Gayer will update their guide regularly. For a free copy, phone 0171-499 6424. Copies of Framlington's *Guide to Convertibles* may be obtained by calling 0171-496 040.

Gan manages £40 billion on behalf of millions of people throughout the world
wealth is
Insurance. Investments. And a policy that's new.

TO ADVERTISE IN THE WEEKEND MONEY SECTION PLEASE CALL
0171 782 7155, 0171 782 7523

More than 930,000 companies worldwide rely on Gan to protect their business.
Gan works for you
Insurance. Investments. And a policy that's new.

Early retirement can you afford it?
For details, call free on:
0800 282 101
9am-6pm – 7 days a week
SAVE & PROSPER
THE INVESTMENT HOUSE

Every year Gan pays out more than £175 million to policyholders around the world.
life is
Insurance. Investments. And a policy that's new.

NEW 1995 EDITION
THE ONLY PEP GUIDE

Chase de Vere's PEPGUIDE has led the way ever since PEPs were launched in 1986.
Now in its 13th edition, it is still the only guide to compare and contrast all the PEPs on the market and to give you twice yearly performance tables.
That's why it's the best seller - used by everyone from private investors to professional advisers.
PEPGUIDE profiles nearly 1000 PEPs - their charges, income frequency, anticipated yields, share exchange facilities, etc.
In short, if you want the facts before you invest, there's one clear answer.
PEPGUIDE.

CALL NOW FOR YOUR COPY ON FREEFONE
0800 526 092
LINES OPEN 8.00 am - 10.00 pm
PEP GUIDE
PEPGUIDE £12.95 (inc. p&p)
172 pages plus January and July 'Top Performance Tables'. Full purchase price refunded if you subsequently take out any PEP via Chase de Vere.
Please return this coupon to: Chase de Vere Investments PLC, FREEPOST, Mitre House, Canbury Park Road, Kingston-upon-Thames, KT2 6BR
Please send me ☐ copies of the 1995 PEPGUIDE @ £12.95 each inc. p&p.
I enclose £..... Cheque to be made payable to 'PEPGUIDE' or
VISA/ ACCESS
Expiry Date Signature
Name
Address
Post Code Tel No DOB PEP/T4
CHASE DE VERE INVESTMENTS PLC
REGULATED BY THE PERSONAL INVESTMENT AUTHORITY

OFFER CLOSES 8 MARCH 95
HTR
Income & Growth
SPLIT TRUST PLC

HTR Income & Growth Split Trust PLC is a major new issue from Henderson Touche Remnant, leaders in investment trust management. The Trust's split capital structure offers a choice of investment objectives:

PURE CAPITAL GROWTH: Zero Dividend Preference shares offer a predicted capital growth rate of 9.5% pa compound over the life of the Trust based on current market conditions.

INCOME & GROWTH: Income Ordinary shares designed to offer a high initial gross yield of 7.5% with the prospect of rising income and capital growth.

The Income Ordinary shares can be held within a special PEP, HTR Accelerated Income PEP, which offers:

■ 7.5% TAX FREE
intended gross starting yield

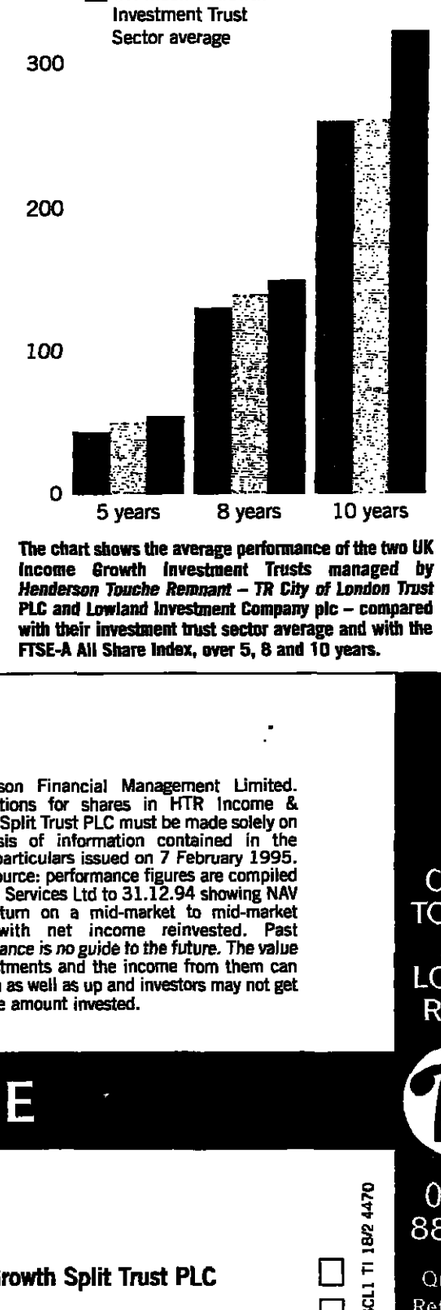
■ RISING INCOME & CAPITAL GROWTH POTENTIAL
from a portfolio of UK shares

■ NO PEP ENTRY OR EXIT CHARGES



WINNER
"Best Investment Trust Manager"
– Micropal Award 1994 for consistent investment performance

Henderson Touche Remnant's Outstanding Track Record



The chart shows the average performance of the two UK Income Growth Investment Trusts managed by Henderson Touche Remnant – TR City of London Trust PLC and Lowland Investment Company plc – compared with their investment trust sector average and with the FTSE-A All Share Index, over 5, 8 and 10 years.

Henderson Touche Remnant Investment Trust Management Limited is an appointed representative of Henderson Financial Management Limited, regulated by IMRO and the Personal Investment Authority, which is an associate company within Henderson Administration Group plc, of 3 Finsbury Avenue, London EC2M 2PA. Taxes related to PEPs may change if the law changes and the value of tax relief will depend upon the circumstances of the investor. This advertisement which does not constitute an offer for shares has been approved by Henderson Financial Management Limited. Applications for shares in HTR Income & Growth Split Trust PLC must be made solely on the basis of information contained in the listing particulars issued on 7 February 1995. Chart source: performance figures are compiled by AITC Services Ltd to 31.12.94 showing NAV total return on a mid-market to mid-market basis with net income reinvested. Past performance is no guide to the future. The value of investments and the income from them can go down as well as up and investors may not get back the amount invested.

HTR
HENDERSON TOUCHE REMNANT
Investment Trust Management

STRICTLY LIMITED ISSUE

REGISTER NOW
by completing the coupon or ringing the local rate number opposite

To: HTR Investor Services, FREEPOST, Newbury RG13 1BR.
Please send me:
A mini prospectus and application form for HTR Income & Growth Split Trust PLC ☐
Information on the special PEP link ☐
SCL1 TI 182 4470
Title Initial(s) Surname
Address
Postcode

CALL TODAY AT LOCAL RATE
0345 881144
Quoting Reference "Split 69"

THE TIMES MONEY INFORMATION SERVICE

Credit card charges rise

CREDIT card rates, which are slow to fall when rates elsewhere are being decreased, are rising in response to the latest base rate rises (Morag Preston writes).

Barclaycard has taken the lead and will be raising its monthly rate from 1.585 per cent to 1.65 per cent, APR 22.9 per cent, from March 1.

According to Bob Potts, chief executive at Barclaycard: "We have held the Barclaycard rate at its lowest level for over 15 years, despite three base rate rises over the last six months. It is with reluctance that we make today's announcement."

Mark Christopher, of Save & Prosper, which has its own competitively priced card, predicts that credit card interest rates could rise by more than 1 per cent over the next year.

He said: "Because there has been an increase in funding costs and no increase in the credit card interest rate for so long, a lot of credit card rates will go up in the next couple of months.

"Banks are still saddled with the problem of people who pay off their balances in full each month and so don't pay interest at all."

To keep its rate at APR 14.6, Save & Prosper offers various choices to attract people who use their credit cards to borrow money.

Mr Christopher points out "the reverse Robin Hood effect", whereby borrowers subsidise the half who pay their accounts in full and end up paying interest rates over the odds.

He said: "This is proof that credit cards are imperfect products. People who pay their bill in full should choose a card like Switch or Barclays Connect, which debits their account directly. They should review what they pay on their credit card, and look for cheaper alternatives."

Credit card interest rates are under review at NatWest and Midland. NatWest last changed its rate in January when it was reduced by 0.1 per cent.

The current rate at Midland is 22.3 per cent. It was last increased in October 1990 when the monthly rate was 2.35 per cent, and has been falling since then.

A Midland spokesman said: "It is a decision based on risk, much more than mortgage lending or personal loan lending. The majority of people don't have a standing order or direct debit, so it is a relationship established on trust."

SAVERS' BEST BUYS

INSTANT ACCESS ACCOUNTS	Account	Notice of term	Deposit	Rate	Interest paid
Yorkshire BS 0800 378836	1st Class Acc	Postal	£1,000	6.20	Yl
Skipton BS 01756 700511	3 High Street	Instant	£2,000	6.25	Yly
Britannia BS 01538 391741	Capital Trust	Postal	£10,000	6.50	Yly

FIXED RATES	Account	Notice of term	Deposit	Rate	Interest paid
Halifax BS 01422 333333	Guaranteed Rsrv	2yr bond	£2,000	8.10	F/Yly
Britannia BS 0800 269655	3 year Fixed	3yr bond	£2,000	8.75	F/Yly
Cooperative Bank 0800 125100	Fixed Rate Bond	3yr bond	£2,000	9.25	OM
Bristol & West BS 01179 294271	Fixed Rate Bond	5yr bond	£5,000	8.70	F/Mly

TESSAS (TAX FREE)	Account	Notice of term	Deposit	Rate	Interest paid
Sun Banking Corp 01438 744500		5 year	£8,900	9.00	F/Yly
Hinckley & Rugby BS 01455 251234		5 year	£3,000 A	7.65	Yly
Barclays Bank 0800 400100		5 year	£3,000	7.50	Yly
Dunfermline BS 01383 627727		5 year	£3,000	7.50	Yly

CREDIT CARDS BEST BUYS

	Card type	Interest per month	APR%	Fee per annum
Robert Fleming S&P 0800 282101	MasterCard/Visa	1.00%	14.60%	£12
Royal Bank of Scotland 01702 349393	MasterCard	1.25%	16.00%	Nil C
Alliance & Leicester 0500 900250	Visa	1.375%	18.90%	£10 E

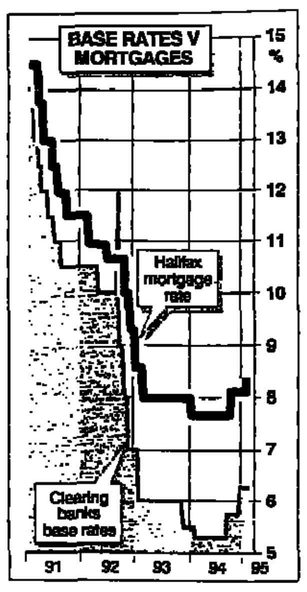
PERSONAL LOANS BEST BUYS

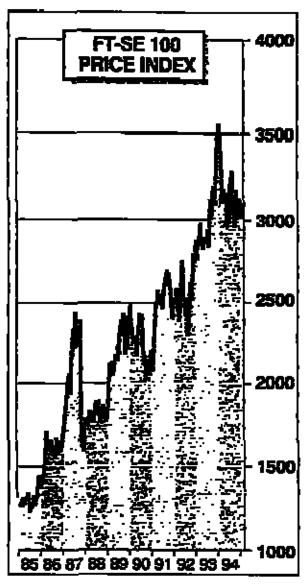
	APR	Monthly payment on £3,000 for 3yrs with insurance	no insurance
Northern Bank (NI) 01232 245277	13.60%	£114.27	£100.83
Midland Bank 0345 180180	15.40%	£116.54	£103.14
N&P BS 0800 808080	15.50%	£118.22	£103.29
Abbey National 01908 680140	15.90%	£115.81	£103.77

Nb. A - Feeder account required. In the interest paid columns, C = no interest free period D = annual fee rebated £1.5K+ charged per annum E = Annual fee waived for 1st year for new accounts F = fixed rate (all other rates are variable); OM denotes interest paid on maturity

* RATES SHOWN ARE GROSS AND SUBJECT TO CHANGE WITHOUT NOTICE PLEASE CHECK RATES BEFORE INVESTING

Source: MoneyFacts, the Monthly Guide to Investment & Mortgage Rates (01692 500 665)





NATIONAL SAVINGS

	Gross rate	At tax rates 25%	40%	Min/maximum investment £	Notice	Contact
Ordinary A/c¹	2.00	1.50	1.20	10-10,000		01416494555
Investment A/c* ₆	5.25	3.94	3.15	20-500	1mth	01416494555
Income Bond* ₆	6.50	4.88	3.90	2,000-24,999	3mth	01253766151
First Opt Bond₄	6.40	4.80	3.84	1,000-250,000		01416362558
42nd Issue Cert†₃	5.85			100-10,000	8day	01913864900
Yearly Plan†₃	5.85			20-400/mth	14day	01913864900
Children's Bond†	7.86			25-1,000	1mth	01416362635
Gen Ext Rate	3.51					
Capital Bond₃ ₆	7.75	5.81	4.65	100-250,000	8day	01416362603
8th Index Linked†₃	3.00			100-10,000	8day	01913864900
Pensnrs Bond S2 ₆	7.50	5.63	4.50	500-20,000₅	60day	01253766151

*¹ first £70 (£140 jt) of int tax free. Inst accs for up to £100 ² Additional hldgs up to £20,000 for reinvested proceeds †Tax free *Rates gross and vble ₃Guaranteed when held for 5 years ⁴0.3% net bonus for £20,000+ ⁵£40,000 jt in addition to S1 holdings ⁶Taxable but cred in full*

PENSION ANNUITIES

All figures are the gross annual annuity (£100,000 purchase), guaranteed 5 years, paid monthly in advance

SINGLE LIFE (level ann)	Male: Age 60	Age 65	Age 70
Equit Life..........Level	£10,970	£12,004	£13,330
Comm Union ....Level	£10,412	£11,682	£13,342
Can Life..............Level	£10,556	£11,710	£13,276
Sun Lfe Ca..........Level	£10,547	£11,581	£12,942
Generali ....Level	£10,692	£11,706	£13,032

SINGLE LIFE	Female: Age 60	Age 65	Age 70
Royal Life ....Level	£9,668	£10,511	£11,731
Equitable ....Level	£9,933	£10,743	£11,862
Can Life ....Level	£9,739	£10,563	£11,778
Generali ....Level	£9,805	£10,636	£11,792
Prudential.............Level	£9,814	£10,538	£11,606

JOINT LIFE, 2/3 WIDOWS	Male: Age 60 / Female: Age 55	Age 65 / Age 60	Age 70 / Age 65
Nrwch Uni ....Lev	£9,638	£9,907	£10,689
Equitable ....Level	£9,549	£10,163	£11,008
Can Life ....Level	£9,335	£9,979	£10,897
Prudential.............Level	£9,429	£9,989	£10,779
Generali ....Level	£9,463	£10,067	£10,906

Source: Annuity Direct (071 375 1175)

Compiled by: Morag Preston

GUARANTEED INCOME BONDS

Company	1yr %	2yr %	3yr %	4yr %	5yr %	Minimum investment
Abbey Life¹	—	—	—	—	5.90	£3,000
Abbey Life¹	—	—	—	—	6.30	£25,000
AIG Life	6.00	6.40	6.45	—	—	£5,000
AIG Life²	6.25	6.70	6.76	—	—	£50,000
Consolidated Life³	5.25	5.50	5.65	5.75	5.85	£2,000
Gan Life & Pension⁴	4.10	5.50	5.90	6.10	6.20	£5,000
Gan Life & Pension⁴	5.60	6.30	6.50	6.60	6.70	£50,000
Nat West Life⁵	—	5.20	5.85	6.00	6.10	£5,000
Premium Life⁶	4.00	5.50	6.40	6.70	7.00	£1,000
Reliance Mutual¹	—	—	—	—	5.30	£5,000
Reliance Mutual¹	—	—	—	—	5.60	£25,000

¹ Income only: ² Growth & monthly income at lower rates: ³ 7 years 6.00%: ⁴ Monthly income at lower rates: ⁵ Details obtainable from Nat West Life 0272 404080: ⁶ Monthly income from £10,000 0—10 years 7.00%

Yorkshire Electricity in focus

ALL eyes were turned to Yorkshire Electricity this week, after the President of the Board of Trade's decision to give the go ahead for Trafalgar House's bid for Northern Electricity. The spotlight is now on the Swiss Bank Group, which is supporting Trafalgar House in its takeover attempt. Investors have noted that, while the Swiss bank has only 3 per cent of Northern's shares, it actually has an 8 per cent holding in Yorkshire.

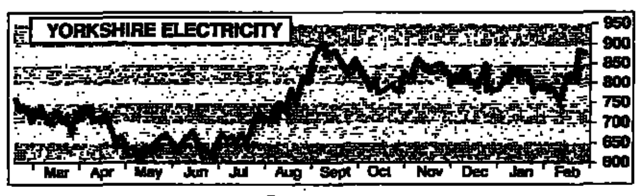
Hanson has been named as a likely bidder, but a host of other names have also been mentioned. Yorkshire's shares have jumped from 819p to 874p this week. Other targets in the electricity sector include Southern (up from 823p to 874p since Monday), South Western (874p from 823p) and Midlands (784p from 759p)

PIBS

FIXED RATE	Gross coupon	Buying price	% Gross yield	Issue price	Minimum purchase amount
Birmingham Midshires	9.375%	89.50	10.469	100.17	1,000
Bradford & Bingley	11.625%	113.50	10.242	100.13	10,000
Bradford & Bingley	13.000%	126.25	10.297	100.20	10,000
Bristol & West	13.375%	127.75	10.470	100.34	1,000
Britannia	13.000%	124.25	10.463	100.42	1,000
Cheltenham & Glos	11.750%	116.25	10.108	100.96	50,000
Coventry	12.125%	114.50	10.574	100.75	1,000
First National	11.750%	103.25	11.380	100.25	10,000
Halifax	8.750%	88.00	9.943	100.62	50,000
Halifax	12.000%	119.25	10.063	100.28	50,000
Leeds Permanent	13.625%	135.25	10.074	100.00	50,000
Leeds & Holbeck	13.375%	126.75	10.552	100.23	1,000
Newcastle	10.750%	102.375	10.501	100.32	1,000
Newcastle	12.625%	121.00	10.434	100.45	1,000
Northern Rock	12.625%	121.00	10.434	100.14	1,000
Skipton	12.875%	122.00	10.553	100.48	1,000

FLOATING RATE	Gross coupon	Buying price	Issue price	Minimum purchase
First National	8.9875%	101.00	100.00	1,000
Cheshire	8.8854%	102.75	100.00	1,000

PIBS = Permanent interest-bearing shares
Source. Hoare Govett - 0171 601 0101



LARGER LENDERS

Lender	Interest rate %	Loan size	Max %	Notes
Building Societies				
Bradford & Bingley 0800 252 993	3.15	£15k+	75	5.3% discount for 12 months
Britannia 0800 526350	3.15	£40k+	80	5.29% discount to 2.1.96
Northern Rock 0800 591 500	2.49	to £150k	90	6.05% discount to 1.5.96
Banks				
Abbey National 0800 555 100	3.59	£60k+	60	4.75% discount to 29.2.96
NatWest Home Loans 0121 234 8013	3.60	£120k+	75	4.75% discount for 1 year

LARGER LOANS

Lender	Interest rate %	Loan size	Max %	Notes
Building Societies				
Coventry 01203 839333	2.00	to £125k	75	6.40% disc-12 mnths
Hinckley & Rugby 0455 251234	1.50	to £150k	60	Rate fixed to 1.1.96
Yorkshire 0274 740740	1.44	£25-£150k	95	7% disc-6 mnths 3% disc-6 mnths
Banks				
Bank of Ireland 0734 510100	3.40	£20-210k	90	5.10% discount to 1.4.96
NYPO - MSL 0344 394000	2.76	£15,001-£500k+	90	5.59% discount to 1.3.96

FIRST-TIME BUYERS

Lender	Interest rate %	Loan size	Max %	Notes
Building Societies				
Britannia 0800 526350	2.90	to £100k	80	5.45% to 2.1.96
Scarborough 0800 590547	1.50	£35-£150k	95	6.95%-6 months 2% for 1 year
Skipton 0800 590545	2.24	to £150k	95	6%-5 months then 1.75% for 1 year
Banks				
B of Scotland 0132 556 8555	3.94	£15k-150k	95	4.50% discount to 31.1.96
Lloyds Local Branch	3.60	£60K+	95	4.75% for 1 year

Larger lenders, larger loans and first-time buyers tables supplied by Blay's Guides Ltd. Further information: Blay's Guides, 0753 880482.

GOOD NEWS FOR HOME BUYERS!
SEE BACK PAGE OF THIS SECTION
CHASE DE VERE
MORTGAGE MANAGEMENT
MORTGAGES YOU CAN LIVE WITH
CALL FREE 0800 577 677

UNIT-LINKED INSURANCE INVESTMENTS

	Bid	Offer	Wkly +/-	Yld %
AEGON LIFE ASSURANCE Aegon House, Lanark Square, London E14 9XS 0171 538 8800				
Balanced	449.00	475.20	-4.10	...
UK Equity	560.40	593.10	-7.20	...
Property	487.30	515.70	+0.70	...
Fixed Interest	313.90	332.20	-0.80	...
Money	252.50	267.30	+0.20	...
International	369.80	391.40	-5.00	...
ABBEY LIFE Holdenhurst Road, Bournemouth BH8 8AL 01202 292373				
Property Fd Inc	279.10	293.80	...	...
-do- Acc	527.30	555.10	...	...
Equity Fd Inc	162.70	171.30	-1.80	0.0
-do- Acc	217.10	228.60	-2.30	0.0
Selective Fd	483.30	508.80	-2.20	0.0
Money Fd	380.40	400.50	+0.30	...
Prop Fd Ser 4	411.10	432.80	...	...
Equity Ser 4	209.70	220.80	-1.80	...
Man Ser 4	645.70	679.70	-6.10	0.0
Conv Ser 4	330.70	348.20	+0.20	...
Money Ser 4	330.40	347.80	+0.10	...
Fixed Int Ser 4	342.00	360.00	-1.80	0.0
American Ser 4	483.70	509.20	-4.70	0.0
High Inc Ser 4	660.50	695.30	-2.10	0.0
Indexed Inv Ser 4	207.10	218.00	-0.70	0.0
Japan Ser 4	333.10	350.70	-6.90	0.0
ALBANY LIFE 3 Darkes Lane, Potters Bar EN6 1AJ 01707 42311				
Equity Fd Acc	£14.79	£15.57	-18.30	...
European Fd Acc	360.70	379.70	-1.00	...
Fixed Int Acc	496.30	522.40	-2.90	...
Gtd Money Acc	337.00	354.70	+0.30	...
Intl Managed Acc	576.90	607.30	-3.80	...
Int Fxd Int Acc	318.20	334.90	-0.20	...
Japan Fund	241.70	254.30	-10.10	...
N American Acc	312.40	328.90	-2.60	...
Prop Fd Acc	446.40	469.80	-0.80	...
Multiple Inv Acc	988.30	£10.40	-12.20	...
ALLIED DUNBAR ASSURANCE Swindon SN1 1EL 01793 514514				
Fxd Int Dep Acc	375.00	394.80	+0.30	...
Equity Acc	£13.49	£14.20	-14.20	...
Property Acc	585.20	616.00	+0.30	...
Far East Acc	292.70	308.20	-3.30	...
Managed Capital	509.10	535.90	-5.20	...
-do- Acc	£10.47	£11.03	-10.30	...
Overseas Acc	897.80	945.10	-10.90	...
Gilt Edged Acc	474.00	499.00	-3.30	...
Amer Equity Acc	763.00	803.20	-3.20	...
Amer Man Acc	325.40	342.60	-1.80	..
Amer Prop Acc	115.40	121.50	-2.10	..
AXA EQUITY & LAW LIFE ASSURANCE Amersham Road, High Wycombe, Bucks 01494 463463				
Reserve Ser 6	157.70	166.00	-0.50	..
Balcd Ser 6	693.20	729.60	-7.00	...
Opportunity Ser 6	155.50	163.60	-1.30	...
Distribution Ser 6	95.90	100.90	-3.50	7.27
UK Equities Ser 6	937.40	986.70	-13.20	...
Higher Inc Ser 6	£10.14	£10.68	-8.30	...
North Amer Ser 6	444.60	467.90	-8.50	...
Far East Ser 6	537.40	565.60	-5.10	...
Europe Ser 6	362.90	382.00	-0.70	...
Intnl Ser 6	539.90	568.30	-7.00	...
Property Ser 6	579.60	610.10	-1.40	...
Fixed Int Ser 6	429.40	451.90	-1.80	...
Ind-Lnkd Sec S6	177.00	186.30	-0.70	...
Gteed Dep Ser 6	298.30	313.90	+0.30	...
BARCLAYS LIFE 252 Romford Road, London E7 9JB 0181 534 5544				
Equity Acc	806.70	849.20	-8.70	...
-do- Initial	527.80	557.70	-5.70	...
Gilt Edged Acc	373.70	393.40	-2.30	...
-do- Initial	247.60	260.70	-1.50	...
International Acc	380.10	400.20	-5.30	...
-do- Initial	250.30	263.50	-3.50	...
Managed Acc	502.80	529.30	-5.30	...
-do- Initial	332.20	349.70	-3.40	...
Money Acc	292.90	308.40	+0.20	...
Property Acc	305.80	321.90	+0.40	...
-do- Initial	200.60	211.20	...	...
America Acc	268.50	282.70	-1.20	...
Australia Acc	192.90	203.10	-3.50	...
Financial Acc	312.70	329.20	-1.60	...
500 Accum	419.80	441.90	-0.40	...
Japan Genl Acc	306.00	322.20	-12.70	...
Income Acc	494.70	520.80	-5.50	...
Leisure Acc	216.20	227.60	-3.00	...
Special Sits Acc	224.80	236.70	-1.80	...
Univ Tech Acc	150.40	158.40	-1.80	...
BLACK HORSE LIFE Mountbatten House, Chatham, Kent ME4 4JF 01634 834000				
The Managed Fd	776.06	776.06	-7.02	...
Income Fund	739.10	778.0	-5.00	...
Extra Income	670.34	705.63	-4.87	..
Worldwide Gth	463.90	488.32	-0.84	..
Balanced Fund	639.77	673.45	-5.64	...
Smllr Cos Recov	652.97	687.34	-2.49	...
N Amer & Genrl	344.02	362.13	+0.40	...
Pacific Basin	396.57	417.45	+2.53	...
German Growth	239.15	251.74	+7.60	...
Japan Growth	162.91	171.49	-5.09	...
The UK Gth Fd	201.56	212.17	-2.27	...
Contl Euro Gth	132.67	139.66	+2.01	...
Property Fund	414.51	436.33	-0.35	...
Fixed Interest	301.88	317.77	+0.97	...
Cash Fund	284.98	299.98	+0.21	...
Managed Inv	469.80	494.53	-4.53	...
Nth Amer Recov	230.68	242.83	-1.63	...
Abtrust Fund				
Managed Grth	496.37	522.50	+7.41	..
BRITANNIA LIFE ASSURANCE PO Box 37, Greenock, Renfrewshire 01475 888000				
Measured Perf	153.20	162.10	-1.50	...
Performance Plus	151.00	159.70	-0.10	...
With Profit Perf	173.10	183.10	+0.10	..

	Bid	Offer	Wkly +/-	Yld %
UK Opportunity	169.80	179.40	-2.70	...
Euro Opportunity	218.70	231.40	-1.60	...
North Amer Opp	159.70	168.90	-1.40	...
Far East Opp	172.20	182.20	-2.30	...
Gwth Prop Ser 1	125.80	132.50	...	...
Gth Prop Ser 2	182.00	192.50	-0.10	...
Fixed Int	184.80	195.50	-0.40	...
Cash	157.40	166.50	+0.10	...
Overseas	173.90	184.00	-0.10	...
Formerly LAS				
Managed Fund	318.60	335.40	-3.30	...
UK Equity	530.30	588.30	-24.10	...
Property	285.20	300.30	-0.10	...
Money Market	253.60	267.00	+0.20	...
Fixed Interest	296.20	311.80	+0.20	...
Japan	338.40	356.30	-9.70	...
North America	145.30	153.00	-1.00	...
International	271.00	285.30	-0.70	...
European	282.20	297.10	-2.60	...
Far East	121.10	127.50	-1.80	...
CANADA LIFE 24 High Street, Potters Bar, Herts EN6 5BA 01707 51122				
Equity Growth	£271.80	...	...	...
Managed	315.00	331.60	-2.30	...
Property	237.90	250.50	+0.50	...
Gilt & Fxd Int	236.10	248.60	-1.60	...
Equity	348.50	366.90	-3.00	...
Cash	217.70	229.20	+0.20	...
CLife Euro Mgd	365.40	384.70	-1.40	...
CLife Intl Fd	338.40	356.30	-4.20	..
CITY OF WESTMINSTER ASSURANCE Sentry House, 500 Avebury Blvd, Milton Keynes MK9 2NU. 01908 606101				
Property Fund	174.20	183.40	...	...
Managed Fund	577.00	607.40	+0.30	..
Equity Fund	328.70	346.00	-2.80	..
CLERICAL MEDICAL/FIDELITY INVESTMENTS Narrow Plain, Bristol BS2 0JH. 0117 9290566				
Assurance Funds				
Sapphire Mixed	275.40	289.90	-2.20	...
Ruby	164.30	172.90	-1.20	...
Emerald	142.70	150.20	-0.20	...
Equity	313.40	329.90	-2.50	...
Property	232.60	244.90	+0.40	...
Gilt & Fixed Int	197.80	208.30	-0.80	...
Indexed Secs	164.40	173.10	-0.40	...
Cash	188.40	198.40	+0.10	...
Nth American	216.60	228.10	-1.00	...
Far East	299.00	314.80	-4.30	...
International	229.90	242.00	-2.00	...
Special Sits	311.40	327.80	-0.40	...
Intl Income	280.00	294.80	-1.10	...
American Inc	188.00	198.00	-0.50	...
European	314.30	330.90	-1.60	...
Japanese	155.10	163.20	-2.10	...
SE Asia	336.20	353.90	-3.20	...
With Profits Reg	166.80	175.60	+0.20	...
-do- Spec	166.80	175.60	-0.20	...
Flexible Retirement Plans Funds				
Mixed	305.20	321.30	-4.60	...
Equity	360.60	379.60	-8.20	...
Property	214.70	226.10	-0.30	...
Gilt & Fixed Int	245.30	258.30	-2.10	...
Index Linked	173.50	182.70	-0.70	...
Cash	252.50	265.80	+0.30	...
Nth American	264.60	278.60	-0.10	...
Far East Acc	291.80	307.20	-6.10	...
International Acc	286.40	301.50	-3.50	...
Special Sits	449.10	472.80	-0.90	...
European Flex	432.10	454.90	-0.50	...
COLONIAL MUTUAL GROUP Colonial Mutual House, Chatham Maritime, Kent ME4 4YY. 01634 890 000				
(Units):Key	£210.28	...	...	...
-do- Pacemaker	£302.25	...	...	...
-do- Cash	204.27	215.02	+0.14	..
-do- Equity	519.54	546.88	-5.85	...
-do- Fxd Int	346.50	364.74	-3.59	...
-do- Managed	372.94	392.57	-4.28	...
-do- Property	292.34	307.73	-1.05	...
(Pens): Cash Cap	208.29	219.26	+0.08	...
-do- Cash Inv	306.89	323.06	+0.33	...
-do- Equity Cap	£13.65	£14.37	+34.08	...
-do- Equity Inv	£20.12	£21.18	+51.61	...
-do- Fixed Cap	382.17	402.30	-2.43	...
-do- Fixed Inv	563.10	592.75	+3.90	...
-do- Index Cap	195.68	205.99	+0.83	...
-do- Index Inv	288.32	303.50	+1.42	...
Mngd Cap	546.35	575.12	+11.25	...
Mngd Inv	805.00	847.38	+17.12	...
COMMERCIAL UNION St Helen's, 1 Undershaft, EC3 0171 283 7500				
Var Ann Acc (5)	£668.69	...	+0.83	..
Var Ann (5)	£88.23	...	+0.25	..
Prime: Managed	385.40	405.70	-5.00	...
Prime: UK Equity	461.60	485.90	-7.00	...
Prime: Int Equity	290.70	306.00	-3.40	...
Prime: Property	253.70	267.10	+0.40	...
Prime: Fxd Int	225.70	237.60	-1.60	...
Prime Index-Lnk	165.70	174.50	-0.50	...
Prime: Cash	206.90	217.80	+0.10	...
CONFEDERATION LIFE Lytton Way, Stevenage, Herts SG1 2NN 01438 744840				
Managed Fund	£11.07	£11.65	+17.00	0.0
Equity Fund	£15.89	£16.72	-21.90	...
CROWN FINANCIAL Crown House, Woking GU21 1XW 01483 715033				
Life Mangd Acc	572.20	602.30	-7.00	...
Life Fxd Int Acc	363.90	383.00	-2.90	...
Life Equity Acc	797.00	838.90	-9.70	...
Life Money Acc	302.90	318.80	+0.20	...
Life Inv Tst Acc	760.50	800.50	-7.90	...
Life Intl Acc	476.90	501.90	-6.70	...
Life High Inc Acc	774.30	815.00	-7.90	...
Life Property Acc	259.70	273.30	+0.20	...
Crown Brit Inv A	£13.10	...	...	...
Brewin Equity	656.10	690.60	-1.00	..

	Bid	Offer	Wkly +/-	Yld %
EAGLE STAR LIFE ASSURANCE Bath Road, Cheltenham, Gloucester GL53 7LQ. 01242 221311				
Secure Fund	176.70	186.00	+0.10	...
Managed Fund	228.40	240.50	-3.00	...
-do- Series 2	149.80	157.70	-2.00	...
Adventurous Fd	180.60	190.20	-3.80	...
-do- Series 2	138.50	145.80	-2.90	...
Equity Mngd Fd	230.80	243.00	-3.90	...
-do- Series 2	153.00	161.10	-2.90	...
UK Pref Fxd Int	137.60	144.90	-0.80	...
UK Equity Fund	154.00	162.20	-1.60	...
Property Fund	121.80	128.30	-0.10	...
Envrnmntl Opps	154.80	163.00	-0.60	...
Euro Fund	182.90	192.60	-0.50	...
North Amer Fd	185.10	194.90	-1.30	...
Oriental Ops	219.30	230.90	-2.70	...
Japanese Fund	116.10	122.30	-3.10	...
Bd & West Life	124.90	131.50	+0.10	...
Bd & West Pen	141.20	148.70	+0.20	...
EAGLE STAR/MIDLAND 60 St Mary Axe, London EC3. 0171 929 1111				
Eagle/Mid Uts	249.50	258.60	-1.00	3.54
FRIENDS' PROVIDENT Castle Street, Salisbury, Wilts SP1 3SH 01722 413366				
Managed (Mixd)	292.80	308.30	-3.50	...
UK Equity	386.60	407.00	-5.60	...
Stewardship	326.40	343.60	-1.70	...
Overseas Equity	268.30	282.40	-3.20	...
North American	145.50	153.20	-1.10	...
Pacific Basin	154.50	162.70	-1.60	...
European	214.10	225.40	-0.40	...
Property	204.60	215.40	+0.10	...
Fixed Interest	225.90	237.80	-1.50	...
Index Linked	163.40	172.10	-0.50	...
Cash	201.90	212.60	+0.10	...
FP Life Assurance ex NM				
Fixed Interest	523.10	550.60	-2.10	...
Managed	673.00	708.40	-6.60	...
Deposit	346.50	364.70	+0.30	...
Property	487.40	513.00	+0.60	...
American	414.70	436.50	-1.70	...
Australian	473.40	498.30	-7.20	...
European	521.60	549.00	-2.40	...
Income Acc	743.00	782.10	+6.60	...
-do- Dist	423.90	446.30	-5.50	4.20
International	297.80	313.40	-3.40	...
Japan Smaller	474.10	499.00	-12.20	...
Singapore & Mal	377.90	397.70	+3.00	...
Smaller Cos	385.20	405.40	-5.00	...
Tokyo Fund	642.70	676.50	-6.70	...
UK Equity	554.20	583.30	-19.80	...
CCM Vangd Mg	717.10	754.80	-4.80	...
GT UNIT MANAGERS LTD Alban Gate, 14th Flr, 125 London Wall, Lond EC2Y 5AS. 0171 710 4567				
GT Plan Far East	305.20	321.30	-7.50	...
GT Plan Wwide	459.40	483.60	-15.10	...
GAN LIFE & PENSIONS Gan House, Harlow, Essex CM20 2EW. 01279 626262				
Portfolio Acc	662.30	662.30	-7.80	...
-do- Inv A	662.20	697.20	-8.20	...
UK Equity	391.60	412.30	-5.20	...
Gilt Plus	196.60	207.00	-2.10	...
Managed	294.00	309.60	-3.60	...
GENERAL ACCIDENT 2 Rougier St, York YO1 1HR. 01904 628982				
Managed	202.20	212.70	-2.10	...
Unitised Profit	138.40	145.60	+0.20	...
UK Equity	269.30	283.40	-1.30	...
Fixed Int	187.80	197.60	-1.60	...
Index-Linked	160.10	168.40	-0.60	...
Cash Deposit	175.30	184.40	+0.10	...
Property	192.90	203.00	+0.10	...
International	167.90	176.60	-1.30	...
American	155.90	164.00	-2.30	...
Japan	225.90	237.70	-6.40	...
Japan Smllr Cos	233.60	245.80	-4.10	...
European	177.50	186.70	-3.20	...
Pacific Fund	268.70	282.70	-3.60	...
Cnov Life	121.30	127.60	-1.50	...
For General Portfolio see Gan				
GUARDIAN ROYAL EXCHANGE Royal Exchange London EC3. 0171 283 7101				
Ass Prop Bds	818.50	852.60	...	...
Managed Initial	435.10	458.00	-5.90	...
-do- Acc	623.30	656.10	-8.20	...
Equity Initial	646.50	680.50	-10.80	...
-do- Acc	926.20	974.90	-15.00	...
Fixed Int Initial	429.20	451.80	-1.30	...
-do- Acc	614.90	647.30	-1.50	...
Intl Initial	430.70	453.40	-4.40	...
-do- Acc	617.00	649.50	-6.00	...
Nth Amer Initial	169.50	178.40	-1.10	...
-do- Acc	221.00	232.60	-1.30	...
Pacific Initial	226.40	238.30	-3.30	...
-do- Acc	292.40	307.80	-4.10	...
Property Initial	180.10	189.50	...	...
-do- Acc	257.70	271.20	...	...
Index-Lnkd Initl	154.60	162.80	-0.20	...
-do- Acc	201.60	212.20	-0.20	...
Deposit Initial	198.00	208.40	-0.10	...
-do- Acc	283.60	298.50	-0.20	...
Euro Initial	104.20	109.70	-0.30	...
-do- Acc	125.60	132.20	-0.30	...
HALIFAX LIFE LTD PO Box 285, York YO1 1YB 01904 611110				
Life Funds				
Foundation	24.13	25.40	-0.17	...
Balanced	24.29	25.57	-0.21	...
Opportunity	24.27	25.55	-0.21	...
Deposit	23.79	25.04	+0.02	...
Pension Funds				
Foundation	24.13	25.40	-0.20	...
Balanced	24.35	25.63	-0.25	...
Opportunity	24.32	25.60	-0.26	...
Deposit	23.80	25.05	+0.02	...
HAMBRO GUARDIAN ASSURANCE Kingsgate, 1 King Edward Road, Brentwood, Essex CM14 4HG. 01277 200939				
Managed	159.50	167.80	-1.60	...
-do- Pens	194.90	205.10	-2.00	...

	Bid	Offer	Wkly +/-	Yld %
UK Equity	162.10	170.60	-1.90	...
-do- Pens	183.00	192.60	-2.30	...
International	140.20	147.50	+0.20	...
-do- Pens	152.70	160.70	+0.40	...
Deposit	140.60	147.90	+0.10	...
-do- Pens	166.70	175.40	+0.20	...
HENDERSON ADMINISTRATION 3 Finsbury Avenue, London EC2M 2PA 0171 638 5757				
UK Equity Fd	340.10	361.90	-3.70	...
North America	341.70	363.60	-3.40	...
Far East Fund	594.40	632.40	-7.30	...
Global Managed	449.10	477.80	-4.20	...
Deposit Fund	230.80	243.00	+0.20	...
Prime Residential	136.60	143.80	...	...
European Fund	257.70	274.20	+0.10	...
Fixed Interest	60.80	64.70	-0.60	...
HILL SAMUEL LIFE NLA Tower, Addiscombe Road, Croydon 0181 686 4355				
Security Fund	486.30	514.70	-3.10	...
British Fund	501.90	531.20	-4.90	...
International	516.60	546.70	-2.90	...
Dollar Fund	373.20	395.00	-0.70	...
Capital Fund	456.90	483.50	-4.40	...
Income Fund	660.60	699.10	-5.30	...
Property Series A	459.70	486.50	...	4.90
Property Units	758.80	796.80	...	...
Financial Fund	544.90	576.70	-2.70	...
Managed Ser A	519.20	549.50	-3.80	...
Managed Units	929.90	978.90	-6.60	...
High Yield Fund	625.10	661.50	-4.90	...
Money Series A	290.60	307.60	+0.20	...
Money Units	385.30	405.60	+0.30	...
Equity Fund	585.50	619.60	-5.20	...
Fixed Interest	357.00	377.80	-0.20	...
Indexed Secs	180.80	191.40	-0.40	...
European Fund	696.50	737.10	-1.80	...
Natural Res	274.50	290.50	-3.30	...
Far East Fund	618.20	654.20	-7.30	...
Smaller Cos	463.50	490.50	-0.40	...
Special Sits	429.60	454.70	-3.10	...
Man Currency	262.70	278.00	-1.00	...
Japanese Tech	262.70	278.00	-7.20	...
US Smaller Cos	240.20	254.20	...	...
IRISH LIFE ASSURANCE Irish Life Centre, Victoria Street, St Albans, Herts AL1 5TF. 01727 48181				
Global Managed	546.30	575.00	-1.20	...
Global Property	292.30	307.70	...	...
Global Fixed Int	499.20	525.50	-4.50	...
Global Equity	583.60	614.30	-1.50	...
Global Cash	215.10	226.40	+0.10	...
LAURENTIAN LIFE Barnwood, Gloucester GL4 7RZ 01452 371371				
Property	488.20	513.80	-2.70	...
Managed	397.30	418.20	-4.90	...
American	394.40	415.10	-3.80	...
UK Equity Fd	424.60	446.90	-5.70	...
Japan	191.50	201.50	-6.00	...
Index-Lkd	179.80	189.20	-0.50	...
High Yield	819.20	862.30	-10.90	...
Money	406.00	427.30	+0.40	...
International	378.00	397.80	-5.00	...
Henderson Active	207.40	218.30	+0.90	...
Perpetual Active	314.20	330.70	+1.20	...
Growth Acc	623.10	655.80	-7.60	...
Gilt Edged	421.40	443.50	-3.30	...
European	158.10	163.20	...	...
Far East	196.50	206.80	-2.60	...
LEGAL & GENERAL UNIT ASSURANCE 2 Montefiore Road, Hove, Sussex BN3 1SE 01273 824000				
B Soc Lnkd Init	134.90	142.10	..	...
-do- Acc	187.60	197.50	+0.10	...
Brit Opps Int	136.60	143.80	-1.00	...
-do- Acc	170.40	179.40	-1.30	...
Cash Initial	167.50	176.40	+0.20	...
-do- Acc	289.70	305.00	+0.20	...
Equity Initial	624.60	657.50	-6.00	...
-do- Acc	£10.80	£11.37	-10.40	...
Fixed Initial	333.90	351.50	-1.70	...
-do- Acc	577.60	608.00	-3.00	...
Index-Lnkd Gilt	129.40	136.30	-0.20	...
-do- Acc	191.00	201.10	-0.40	...
Intl Initial	312.80	329.30	-3.00	...
-do- Acc	532.70	560.80	-8.40	...
Managed Initial	455.40	479.40	-5.00	...
-do- Acc	787.80	829.30	-8.60	...
Property Initial	218.90	230.50	+0.20	...
-do- Acc	378.80	398.80	+0.40	...
LINCOLN NATIONAL 1 Olympic Way, Wembley, Middx HA9 0NB 0181 902 8876				
Equity Units	£127.53	...	-0.69	..
Property Units	£27.26	...	-0.01	..
Bal Bd Exec Unts	£64.94	£68.36	-0.15	...
2nd Equity Acc	612.50	644.70	-3.50	...
2nd High Inc Ac	595.80	627.20	-1.80	...
2nd Property Acc	248.20	261.30	+0.10	...
2nd Mngd 2 Acc	178.90	188.30	-0.50	...
2nd Mngd 3 Acc	456.20	480.20	-1.10	...
2nd Mngd 4 Acc	225.10	236.90	-0.50	...
2nd Deposit Acc	284.80	299.80	+0.10	...
2nd Gilt Acc	297.40	313.10	-2.60	...
2nd Amer Acc	645.80	679.70	+7.20	...
2nd Intl Mny Acc	265.50	279.50	+0.60	...
2nd Index Acc	202.90	213.60	-0.80	...
2nd Far East Acc	424.60	446.90	-7.30	...
2nd Global Acc	162.60	171.20	-0.90	...
2nd Euro Acc	160.90	169.30	+0.80	...
2nd Japan Acc	184.00	193.70	-4.10	...
2nd Int Cr Bd Acc	161.20	169.70	-0.10	...
2nd Cap Gth Acc	124.80	131.40	...	...
LONDON LIFE 100 Temple Street, Bristol. BS1 6EA 0117 9279179				
Equity	1883.50	...	-9.40	...
Fixed Interest	1410.70	...	+0.30	...
Property	1422.60	...	+0.20	...
Deposit	1294.40	...	+0.20	...
Mixed	1584.90	...	-4.20	...
Indexed Stock	1207.60	...	-0.80	...
International	1283.80	...	-1.40	...
Equity A	1206.00	...	-2.20	...

	Bid	Offer	Wkly +/-	Yld %
Fixed Int A	1182.20	...	+0.10	...
Property A	1185.80	...	+0.10	...
Deposit A	1173.00	...	+0.10	...
Mixed A	1192.20	...	-1.40	...
Index Stock A	1162.50	...	-0.60	...
International A	1177.30	...	-0.90	...
Equity P	1728.20	...	-9.20	...
Fixed Int P	1541.90	...	+0.40	...
Property P	1336.80	...	+0.40	...
Deposit P	1347.10	...	+0.70	...
Mixed P	1536.70	...	-4.60	...
Index Stock P	1237.70	...	-0.90	...
International P	1329.10	...	-1.90	...
LONDON & MANCHESTER ASSURANCE Winslade Park, Exeter EX5 1DS. 01392 282456				
Inv Trust Cap	1555.60	...	-2.50	...
-do- Acc	1938.80	...	-3.30	...
Property Cap	1150.10	...	+0.10	...
-do- Acc	1243.80	...	+0.40	...
Fxd Interest Cap	1188.00	...	-1.50	...
-do- Acc	1307.20	...	-2.20	...
Equity Cap	1298.80	...	-2.70	...
-do- Acc	1494.70	...	-4.00	...
Internatl Cap	1217.60	...	-1.60	...
-do- Acc	1356.80	...	-2.40	...
Gtd Deposit Cap	1164.90	...	-0.10	...
-do- Acc	1266.10	...	+0.20	7.20
Flexible Cap	1324.30	...	-2.50	...
-do- Acc	1535.50	...	-3.60	...
Moneymaker Fd	1413.50	...	-3.10	...
Capital Growth	1216.05	...	-12.30	...
M & G Victoria Road, Chelmsford, Essex CM1 1FB 01245 266266				
Amer Bond Acc	394.00	413.80	-4.60	...
Amer Rec Bond	462.30	485.50	-7.00	...
Am Smlr Cos Bd	233.80	245.60	-4.70	...
Australasia Bd	201.90	212.10	-4.90	..
Commodity Bond	285.30	299.70	-7.00	...
Deposit Bond Acc	363.90	382.20	+0.30	...
Equity Bond Acc	£14.71	£15.45	-3.00	...
European Bd Acc	372.70	391.50	-1.60	...
Extra Yld Bd Acc	714.50	750.30	-8.40	...
Far East Bd Acc	291.80	306.50	-6.10	...
Gilt Bond Acc	427.70	449.20	-4.70	...
Gold Bond Acc	135.30	142.20	-5.80	..
High Yield Bond	323.50	339.80	-2.70	...
Index-Lnk Gt Bd	202.60	212.80	-0.90	...
International Bd	730.90	767.60	-15.80	..
Japan Bond Acc	248.90	261.40	-6.00	...
Japan Sm Cos Ac	243.80	256.10	-9.20	...
Managed Bonds	850.60	893.20	-3.10	...
Prop Bond Acc	327.90	344.40	-1.60	...
Rec Bond Acc	731.90	768.60	-7.60	...
MGM ASSURANCE MGM House, Heene Road, Worthing BN11 2DY. 01903 204631				
UK Equity	213.20	224.50	-2.70	...
UK Equity Acc	302.90	318.90	-3.70	...
Special Sits	88.10	92.80	-0.30	...
Special Sits Acc	125.30	131.90	-0.30	...
North American	172.00	181.10	-1.30	...
N American Acc	244.40	257.30	-1.70	...
Pacific Basin	338.40	356.30	-1.70	...
Pacific Basin Acc	480.90	506.30	-2.10	...
Fixed Interest	272.30	286.70	-2.30	...
Fixed Interest Acc	387.40	407.80	-2.90	...
Property	177.90	187.30	...	...
Property Acc	253.10	266.50	+0.20	...
Deposit	152.10	160.20	...	...
Deposit Acc	216.70	228.20	+0.30	...
Managed	247.10	260.20	-3.30	...
Managed Acc	323.60	340.70	-2.80	...
MANULIFE GROUP St Georges Way, Stevenage, Herts 01438 356101				
Managed Fund	690.90	727.30	-6.10	...
Property Fund	546.50	575.30	+0.50	...
Equity Fund	879.00	925.30	-9.90	...
Gilt Edged Fd	597.70	629.20	-6.30	...
Deposit Fund	333.40	350.90	+0.20	...
Investment Fd	376.90	395.70	-3.80	...
International	522.10	549.80	-5.50	...
MERCHANT INVESTORS St Bartholomew House, Lewins Mead Bristol BS1 2NH 0117 9266 366				
Property	446.30	469.70	+0.30	...
UK Equity	341.20	359.10	-2.50	...
Gilt Edged	556.70	585.40	-3.10	...
Interest Fund	389.60	410.10	+0.50	...
UK Fund	472.60	497.40	-3.90	...
Intl Equity	582.60	613.20	-4.40	...
Intl Managed	549.50	578.40	-3.70	...
North American	212.40	223.50	-1.80	...
Far East	435.40	458.30	-4.10	...
Intl Currency	260.30	274.00	+1.00	...
NPI 48 Gracechurch Street, London EC3P 3HH 0171 623 4200				
Managed	466.30	490.80	-4.20	...
UK Equity	579.50	609.90	-7.30	...
Overseas Equity	456.80	480.80	-4.70	...
Americas	387.60	407.90	-6.80	...
Far East	514.50	541.50	-6.50	...
Property	221.90	233.50	+0.40	...
Fixed Interest	374.40	394.10	-2.10	...
Indexed Gilt	225.80	237.60	-0.90	...
Deposit	218.20	229.60	+0.20	...
NORWICH UNION LIFE INSURANCE SOCIETY - Ex NUAM Funds PO Box 140, Norwich NR3 1PP 01603 622200				
Managed Fund	£13.73	£14.45	-12.40	...
Eqty Fund	£29.82	£31.39	-29.90	...
Property Fd	578.90	609.40	+0.70	...
Fixed Int Fd	576.00	606.30	-4.30	...
Deposit Fund	351.70	370.20	-0.30	...
Intl Fund	233.60	245.90	-2.40	...
PEARL ASSURANCE The Pearl Centre, Lynch Wood, Peterborough PE2 6FY. 01733 470 470				
Inv Prop Dist	157.60	165.90	+0.10	...
Prop Acc (Gross)	332.20	349.60	+0.30	...

	Bid	Offer	Wkly +/-	Yld %
Inv Equity	£11.62	£12.23	-16.50	...
Inv Managed	826.10	869.60	-6.10	...
Ret Managed	930.40	968.90	-12.10	...
PROVIDENCE CAPITOL 2 Bartley Way, Hook, Hants RG27 9XA 01256 768888				
Equity Fund Acc	277.10	292.40	-2.90	...
Fxd Interest Acc	235.60	248.60	-0.50	...
International Acc	243.10	256.50	-1.60	...
Managed Acc	212.30	224.00	-1.60	...
Property Acc	227.40	239.90	-0.10	...
Money Acc	155.60	164.20	-0.10	...
Spec Mkt Acc	214.50	226.30	-2.90	...
Japan Equity Acc	117.70	124.20	-2.80	...
N Amer Acc	151.60	160.00	-0.60	...
Pacific Acc	150.90	159.20	-0.90	...
European Acc	187.50	197.80	+1.20	...
PROVIDENT MUTUAL Six Hills Way, Stevenage, Herts SG1 2ST 01438 732000				
Managed Ord	460.30	484.50	-5.30	...
Managed Initial	308.30	324.50	-3.70	...
Equity Ord	691.30	727.60	-10.00	...
Equity Init	463.00	487.40	-7.00	...
I-Linked Gilt Ord	195.70	206.00	-0.70	...
I-Linked Gilt Init	136.90	144.10	-0.60	...
Oseas Equity Ord	365.50	384.70	-3.00	...
Oseas Equity Init	244.90	257.80	-2.10	...
Property Ord	284.20	299.20	+0.30	...
Property Init	190.40	200.40	+0.10	...
Fixed Int Ord	272.90	287.30	-2.80	...
Fixed Int Init	182.80	192.40	-2.00	...
Deposit Ord	207.70	218.60	-0.10	...
Deposit Initial	139.10	146.40	...	...
PRUDENTIAL Holborn Bars, London EC1N 2NH 0171 405 9222				
Managed	330.50	344.30	+1.60	...
PRUDENTIAL INDIVIDUAL LIFE FUNDS 1 Stephen Street, London W1P 2AP 0171 548 3278				
Managed Fund	768.90	809.30	-6.60	...
Equity Fund	£14.23	£14.98	-16.30	...
Intl Fund	604.50	636.40	-2.40	...
Fixed Interest	550.80	579.80	-4.00	...
Property Fund	483.20	508.70	...	...
Cash Fund	367.30	386.70	+0.40	...
Pacific Basin	337.90	355.70	-2.20	...
N American Fd	248.30	261.40	+1.10	...
Euro Fund	266.10	280.20	-0.70	...
Balanced Fund	151.20	159.20	-1.20	...
Strategic Fund	158.10	166.50	-1.60	...
ROYAL HERITAGE LIFE ASSURANCE Peterborough Business Park, Peterborough PE2 6GG. 01733 390000				
Mult Grow (45)	3721.10	...	...	...
-do- Acc	431.40	454.10	...	...
Op Prop	510.40	537.30	-0.10	...
Op Equity	912.10	960.20	-8.50	...
Op High Yield	567.80	597.70	-5.30	...
Op Managed	783.90	825.20	-7.10	...
Op Deposit	395.70	416.60	+0.40	...
Inc Gth	284.20	299.20	-3.90	...
Japan Smlr	233.60	245.90	-11.10	...
Managed Gth	245.00	257.90	-2.70	...
Gilt	78.30	82.50	-0.70	...
British	343.30	361.40	-2.10	...
Global Bond	110.90	116.80	-0.50	...
Global (35.34)	158.10	166.50	-1.20	...
Gold Share	82.10	86.50	-0.30	...
High Income	283.90	298.90	-0.80	...
Income	404.40	425.70	-4.50	...
Japan	405.50	426.90	-6.90	...
UK Smlr Cos	326.40	343.60	+0.40	...
Mngd Growth	434.40	457.30	-2.40	...
ROYAL LIFE INSURANCE New Hall Place, Liverpool L69 3HS 0151 239 3000				
Royal Shield Fd	939.00	993.60	-9.90	...
Royal Life Unit Linked				
Managed Fund	372.50	392.10	-4.00	...
Equity Fund	521.50	548.90	-6.30	...
Property Fund	339.80	357.60	+1.10	...
International	461.00	485.20	-8.00	...
Pacific Basin	255.30	268.70	-3.90	...
United States	253.40	266.70	-2.00	...
Gilt Fund	356.20	374.90	-4.10	...
SAVE & PROSPER 16-22 Western Road, Romford, Essex RM1 3LB. 01708 766966				
Bal Inv Fund	751.10	794.90	-4.10	2.56
Deposit Fund (2)	374.30	396.10	+0.40	6.61
Gilt Fund	507.80	537.40	-3.50	8.34
Global Equity Fd	229.40	242.80	-1.00	...
Property Fund (46)	111.90	118.50	...	6.62
AO Bond Fund	143.90	152.30	-1.10	...
SCOTTISH AMICABLE 150 St Vincent Street, Glasgow 0141 248 2323				
Equity	569.80	599.80	-4.40	...
Fixed Interest	363.30	382.50	-2.10	...
Index-Linked	191.60	201.70	-1.00	...
International	444.50	467.90	-3.30	...
Property	300.70	316.60	-0.50	...
Cash	231.70	243.90	+0.10	...
Managed	455.90	479.90	-3.10	...
Cap Gteed Bd	109.40	115.20	-1.90	...
SCOTTISH EQUITABLE 28 St Andrew Square, Edinburgh EH2 1YF 0131 556 9101				
Cash	182.68	192.29	+0.15	...
Index-Linked	157.90	166.20	-0.10	...
Fixed Interest	170.10	179.10	-1.60	...
Mixed	249.10	262.20	-2.80	...
UK Equity	232.60	244.80	-4.20	...
International	251.50	264.70	-1.80	...
American	249.10	262.20	-1.80	...
Japan	224.70	236.60	-2.30	...
European	255.20	268.60	-1.80	...
Pacific	337.60	355.30	-2.40	...
Technology	357.60	376.40	-0.10	...
Currncy/Currncy	226.00	237.90	-1.20	...

	Bid	Offer	Wkly +/-	Yld %
SCOTTISH LIFE INVESTMENTS 19 St Andrews Square, Edinburgh EH2 1YE 0131 225 2211				
Property	226.50	238.50	+0.20	...
UK Equity	339.00	357.00	-5.30	...
American	240.00	252.80	-2.50	...
Pacific	328.50	345.80	-2.40	...
European	471.70	496.70	-2.40	...
International	296.30	312.00	-2.60	...
Fixed Interest	232.20	244.50	-0.40	...
Index Linked	190.70	200.80	-0.20	...
Deposit	195.80	206.20	+0.20	...
Managed	276.10	290.70	-3.00	...
Worldwide	116.50	122.80	-0.50	...
Pen Worldwide	123.30	129.90	-0.60	...
SCOTTISH MUTUAL ASSURANCE 109 St Vincent Street, Glasgow G2 5HN 0141 248 6321				
Flex Fund (35)	£16.12	£16.62	+39.10	...
Safety Fund	229.40	241.50	-1.10	...
Growth Fund	222.30	233.90	-1.90	...
Opportunity Fd	218.20	229.70	-1.10	...
Cash Fund	175.80	185.10	-0.80	...
European Fund	336.80	354.60	-0.80	...
Gilts & Fxd Int	196.40	206.80	-0.90	...
Index-Linked Fd	176.90	186.30	-0.60	...
International Fd	273.70	287.70	-2.50	...
North American	230.30	242.50	-0.10	...
Property Fund	130.10	137.00	...	...
UK Equity	236.20	248.70	-2.70	...
UK Smaller	225.80	237.70	-0.50	...
SCOTTISH PROVIDENT 6 St Andrews Square, Edinburgh EH2 2YA 0131 556 9181				
Mixed	256.40	270.00	-2.90	...
Equity	262.60	276.60	-3.20	...
International	263.30	277.20	-5.30	...
Property	234.90	247.40	+0.20	...
Fixed Interest	218.80	230.40	+0.10	...
Index Linked	175.10	184.40	-0.70	...
Cash	188.10	198.10	+0.10	...
Formerly Prolific				
Bal Gwth Mngd	766.90	815.90	-8.20	...
Cash Fund	342.10	360.50	-0.30	...
Property Fund	295.30	311.20	+0.10	...
Equity Fund	879.00	935.20	-12.50	...
Fxd Interest Fund	452.10	476.40	+0.10	...
International	384.00	408.60	-7.60	...
High Income	664.60	707.10	-8.90	...
Far East	549.80	584.90	-11.40	...
North American	521.90	555.30	-9.30	...
Special Sits	613.90	653.10	-3.50	...
Technology	587.30	624.80	+0.90	...
Extra Income Fd	365.50	388.90	-3.20	...
Gilt Fund	471.40	501.50	-1.00	...
European	150.30	159.90	...	...
Adventurous Mg	210.10	221.20	-2.90	...
Secure Mgd	145.30	153.20	-0.90	...
Equity Inc Dist	110.70	116.70	-1.20	5.03
North American	106.50	112.30	-0.80	5.34
SCOTTISH WIDOWS PO Box 902, Edinburgh EH16 5BU 0131 655 6000				
Inv Pol 1	£9.12	£9.12	-6.30	...
Inv Pol 2	£8.28	£8.72	-6.00	...
Inv Pol 3	£7.91	£8.32	-5.70	...
Inv Cash	£3.17	£3.34	+0.30	...
Mixed Fund	433.50	456.40	-3.90	...
Equity Fund	510.90	537.90	-4.60	...
Property Fund	247.30	260.40	+0.20	...
International Fd	468.90	493.70	-6.80	...
Fixed Interest Fd	366.90	386.30	-2.50	...
Indexed Stock Fd	192.50	202.80	-0.70	...
Cash Fund	229.70	241.90	+0.20	...
SKANDIA LIFE Skandia House, Portland Terrace, Southampton SO9 7BX 01703 334411				
Managed Acc	368.50	387.80	-1.90	...
Equity Acc	435.10	457.90	-1.10	...
International Acc	331.20	348.60	-0.80	...
Property	235.70	248.10	+0.10	...
STANDARD LIFE ASSURANCE CO 3 George Street, Edinburgh EH2 2XZ 0131 225 2552				
Cash	270.40	284.70	+0.20	...
Equity	978.00	£10.29	-13.20	...
European	171.10	180.20	-1.00	...
Far East	161.50	170.00	-1.50	...
Fixed Interest	388.10	408.60	-2.30	...
Index Linked	203.60	214.40	-0.70	...
International	599.50	631.10	-4.60	...
Managed	685.50	721.60	-7.50	...
Nth American	142.90	150.50	-1.10	...
Property	363.90	382.70	-0.70	...
Pensions				
Cash	421.90	444.20	+0.40	...
Equity	£13.97	£14.70	-20.90	...
European	202.70	213.40	-2.00	...
Far East	128.40	135.20	-1.60	...
Fixed Interest	537.60	565.90	-2.50	...
Index Linked	283.30	298.30	-0.90	...
International	834.70	878.70	-9.50	...
Managed	957.60	£10.08	-12.10	...
Nth American	175.30	184.60	-1.50	...
Property	499.10	525.40	+0.80	...
Stock Exchange	215.10	226.50	-2.80	...
SUN ALLIANCE St Mark's Court, Horsham, Sussex 01403 232323				
Managed Fund	639.30	673.00	-4.20	...
Equity Fund	828.20	871.80	-9.90	...
Fixed Interest Fd	402.40	423.60	-3.10	...
Index-Linked Fd	310.20	326.60	-1.30	...
Property Fund	527.40	555.20	+0.50	...
International Fd	613.80	646.20	-0.90	...
N American Fd	324.20	341.50	-1.60	...
Far East Fund	216.10	227.50	-2.30	...
Deposit Fund	299.20	315.00	+0.20	...
International Bd	£83.48	...	+0.79	...
Worldwide Bond	152.50	160.60	...	...
European	163.90	172.60	-0.90	...
Phoenix Assurance				
Wealth Assured	638.40	672.10	+2.30	...
Ebor Phoenix Eq	434.10	463.90	...	...

	Bid	Offer	Wkly +/-	Yld %
Property Growth				
Property Fund	1609.10	...	+0.60	...
-do- Acc	1567.90	...	+0.50	...
Agricultural Fd	1829.10	...	+0.60	...
-do- Acc	1796.50	...	+0.60	...
Abbey Nat Fd	1449.80	...	+0.40	...
Abbey Nat Acc	1475.40	...	+0.40	...
Investment Fd	1340.30	...	-2.00	...
Investment (A)	1326.90	...	-2.00	...
Equity	£12.06	...	-12.90	...
Equity Acc	£11.54	...	-12.40	...
Money Fund	1477.40	...	+0.40	...
-do- Acc	1456.30	...	+0.40	...
Actuarial Fd	1562.00	...	-3.80	...
Gilt-Edged Fd	1376.90	...	-2.70	...
-do- Acc	1376.90	...	-2.70	...
Retire Annuity	£12.64	...	...	...
Immed Annuity	1307.50	...	...	...
Bldg Soc Life	1228.10	...	+0.20	...
SUN LIFE OF CANADA Basingview, Basingstoke, Hants RG21 2DZ Dealing: 01256 841414				
Growth Account	£14.32	...	+45.30	...
Managed Acc	1999.90	...	...	...
Equity Account	£11.32	...	...	...
Mngd Fund Acc	367.90	387.20	...	...
Equity Fund Acc	494.70	520.80	...	...
Prop Fund Acc	267.10	281.20	...	...
Fixed Int Fd Acc	299.80	315.60	...	...
Money Fund Acc	222.50	234.30	...	...
Indx-Lnk Scs Ac	199.40	209.90	...	...
Pers Pens Acc		£18.47	+52.70	...
Pens Mngd Acct	858.70	903.90	+25.70	...
Pens Guarantee	255.80	269.30	+1.30	...
Pens Equity	327.00	344.20	+10.80	...
Pens Property	306.30	322.50	+1.80	...
Pens Fixed Int	278.00	292.70	+1.50	...
Pens Intl	237.60	250.10	+12.40	...
Pens Money	238.60	251.20	+0.80	...
Pens Indx-Lnkd	191.00	201.10	+1.20	...
SUN LIFE UNIT St James Barton, Bristol BS99 7SL 0117 9426911				
Managed Acc	865.30	910.90	-7.80	...
Property Acc	306.60	322.80	-6.30	...
Equity Acc	£13.99	£14.72	-13.90	...
Fixed Int Acc	388.90	409.40	-2.70	...
Cash Acc	311.80	328.30	+0.40	...
Amer Equity Acc	359.80	378.80	-0.90	...
Japan Acc	279.90	294.70	-7.90	...
Pacific Acc	350.90	369.40	+1.60	...
Far Eastern Acc	806.80	849.30	-1.70	...
International Acc	570.90	601.00	-2.60	...
Distribution Fund	270.00	284.30	-1.60	6.16
European	192.30	202.50	-1.10	...
Defrd Dist	163.90	172.60	-1.30	...
TSB LIFE LTD Charlton Place, Andover, Hants. SP10 1RE 01264 345678				
Managed Fund	273.50	287.90	-2.80	...
Property Fund	230.50	242.80	+0.30	...
Fixed Interest Fd	219.00	230.60	-1.60	...
Money Fund	201.70	212.50	+0.20	...
Equity Fund	357.60	376.60	-4.00	...
TARGET LIFE The Exchange, 66 High Street, Aylesbury, Bucks. 01296 394000				
Deposit	251.10	264.40	+0.20	...
Financial Ser I	44.40	47.80	-0.30	...
Fixed Interest	319.00	335.90	-2.10	...
Gold	71.80	75.70	-1.50	...
Managed	585.40	616.30	-6.40	...
Mngd Growth	187.00	197.00	-1.00	...
Mngd Opp	197.50	208.00	-0.70	...
Property	332.20	349.60	...	...
Residential Prop	101.60	107.10	...	...
TSB American	188.50	198.50	-0.90	...
TSB Brit Gwth	805.30	847.80	-12.10	...
TSB European	256.60	270.20	-2.00	...
TSB Income	368.50	388.00	-2.70	...
TSB Intl	394.10	414.90	-4.90	...
TSB Intl Inc	275.90	290.50	-1.30	...
TSB Pacific	382.50	402.70	-5.80	...
TSB Prem Inc	244.00	255.00	-2.50	...
WINDSOR LIFE Windsor House, Telford, Shropshire 01952 292929				
Managed Bond	659.00	694.40	-7.80	...
Money Fund	320.10	336.90	+0.20	...
Equity Fund	580.10	616.50	+2.80	...
Fixed Interest	272.10	286.70	-1.00	...
Property Fund	362.40	381.50	...	...
Gresham Framlington				
American & Gnrl	578.80	609.90	+2.20	...
Income	716.80	755.30	-5.70	...
International Gth	605.50	638.00	-6.60	...
Capital Fund	587.90	619.50	-4.10	...
Recovery Fund	620.80	654.00	-6.90	...
Japan & General	248.40	261.70	-5.50	...
Formerly AEtna				
Life Funds				
Squirrel	18.20	19.16	+0.01	...
Bear	18.95	19.95	-0.06	...
Owl	19.77	20.81	-0.10	...
Bull	17.21	18.12	-0.08	...
Stag	18.05	19.00	-0.09	...
Gilt Edged	18.30	19.26	+0.02	...
Deposit	15.92	16.76	...	...
Pensions				
Squirrel	24.77	26.07	+0.02	...
Bear	26.15	27.53	-0.06	...
Owl	26.48	27.87	-0.11	...
Bull	21.98	23.14	-0.10	...
Stag	22.02	23.18	-0.11	...
Gilt Edged	23.09	24.31	+0.06	...
Deposit	20.30	21.70	+0.02	...
Pre 1982 Series				
3-Way Fund	557.98	...	-2.57	...
1982 Series				
UK Equity	323.05	340.05	-2.93	...
N Amer Equity	272.90	287.26	-1.20	...
Far East Equity	353.31	371.91	-5.54	...
Fixed	288.53	303.67	+0.40	...
Cash Deposit	206.53	217.40	+0.13	...
Property	153.96	162.06	-0.03	...
Special Opp	332.23	349.72	-0.89	...
Managed	294.96	310.48	-1.46	...
Index-Linked Fd	186.85	196.63	-0.14	...

THE TIMES SATURD
Lenders unfair on m
indemnity and nega
UP TO 7.40% P.A. NET GUARANTEED INCOME AND CAPITAL
0800 526 091
CHASE DE VERE
Share Shop
Register for National Power Powergen Sh

THE TIMES WEEKEND MONEY LETTERS

Lenders unfair on mortgage indemnity and negative equity

From Mr P. A. Judkins
Sir, I have read with interest the letter "Relief of negative equity a priority" (Weekend Money Letters, February 4). The problems that the negative equity trap causes families who have fast outgrown their accommodation are enormous and many of your readers may be interested to learn of a new dimension to the issue.

During the summer of 1994, we were consulted by many people with negative equity who had become aware that they had paid for a Mortgage Indemnity Guarantee insurance policy (MIG) when they took out their mortgage. Essentially, this was an insurance policy that guaranteed a specific amount to the lender in the event that the property was worth less than the mortgage.

Our first step on taking instructions from a client was to try to obtain a copy of the MIG policy. We were surprised that, without exception, every single high street lender refused to disclose a copy of the MIG, saying that it was nothing to do with the borrower. Our initial reaction was that if this was so, then why not show it to us and if there is one thing set to raise the hackles of any lawyer it is this sort of response.

We have since managed to persuade some lenders to disclose their MIG policies to us, but there are still quite a number who, to date, are refusing to.

We have found out that one well-known lender, although charging the borrower for the MIG policy, was not, in fact, taking out the insurance. We have also discovered that other lenders seemed to have placed a different insurance than that which they implied they would be taking, for many borrowers were under the impression that the MIG (as the ordinary meaning of the words would suggest) was an insurance to cover the borrower for a fall in house prices. These are perhaps some of the reasons why the lenders are refusing to disclose the policies.

Ironically, by not disclosing the policies, then, in the long run, the lender is potentially causing financial loss to both itself and the borrower. It encourages borrowers who are already desperate to follow risky advice to hand in their keys to the property and tell the lender to claim for all losses, including the negative equity, under the MIG policy.

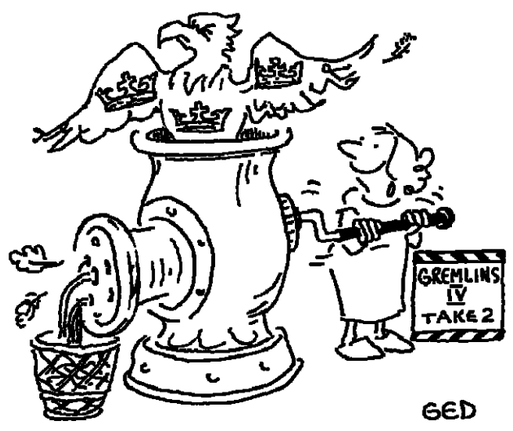
We believe that, over the next few months, there will be more media exposure of this topic. We think it is quite unacceptable that the high street lenders are refusing to come clean and disclose a copy of the MIG, which, after all, the borrower has paid for. Once the borrower has a copy, he can obtain independent advice as to what risks are covered by it and whether or not it will help him out of a negative equity situation. It would appear that the lenders ignore the contractual duty to their client, the borrower, to disclose everything relevant to the mortgage contract and seem more concerned with protecting the interests of the insurer.

Until one sees a copy of every MIG policy, together with the mortgage terms, offer and conditions, one cannot ascertain whether a loss arising out of a sale on the open market is one of the risks covered by it. We should say that, from the MIG policies that we have seen, this seems unlikely.

However, what is not so certain is the situation where the borrower has repossessed the property and the insurance company are seeking to recover from the borrower that amount paid to the lender under the MIG. There is a growing body of legal opinion that would argue that, in these circumstances, the right of subrogation cannot apply.

One could be forgiven for concluding that had the lenders not been so willing to lend large amounts of money in the first place, house prices would not have become so inflated. It is indeed ironic that the poor borrower was made to pay for a insurance policy to protect the lender and not himself from the harsh consequences of negative equity. One must ask why it is that the MIG insurance contract was not made (as a condition of the mortgage offer) between the borrower and the insurer rather than the lender and the insurer. If it had been, many would have been spared misery.
PAUL JUDKINS,
Judkins & Co (Solicitors),
17 Bull Plain, Hertford.

Letters are welcomed, but *The Times* regrets it cannot always give individual replies or advice. No legal responsibility can be accepted for advice or statements in these columns and independent professional advice should be sought.



Tit for tat as Barclaycard account is cut up

From Lawrie Hill
Sir, Before going on holiday last July, I requested a new Barclaycard, as mine no longer worked in the machines. Barclaycard said the speediest way to obtain it was to have it delivered to the nearest branch of Barclays. I called both before and after the holiday and the card had not arrived.

I continued to use my old card and settled the bills in full when they arrived.

In January, I was amazed when an art shop said it must retain my card when I tried to use it. As my account was clear I asked the shop to contact Barclaycard. To my astonishment, the assistant, whilst talking to Barclaycard, cut up my card in front of everyone. Humiliated and close to tears, I left the shop.

Upon contacting Barclaycard it informed me that as I had not picked up the card my account had been closed. Despite contacting me frequently with loan and other offers, it could not inform me of this. I confirmed that I also was closing my account.

Recently, however, it sent me an account for £97 as it had paid National Breakdown my annual subscription fee on direct debit. As I no longer have an account with Barclaycard, I went outside and cut up the account for all to see. Need I take any more steps?
Yours faithfully,
LAWRIE HILL,
The Nook, Husthwaite, York.

C&G members' interests should be considered as well as their money

From the Chairman, Building Societies' Members' Association
Sir, I am most unhappy with the way you have reported the fall in profits of the Cheltenham and Gloucester Building Society (February 7). "The cut-throat competition for new mortgage business has taken its toll," you write. Kindly note, C&G members, that the society has incurred £7.3 million in costs — *your money* — for the doubtful privilege of not yet being taken over by Lloyd's Bank.

Competition for new mortgage business is healthy. Your angle suggests that you believe that societies should make big profits — despite their purporting to support the principle of mutuality. Do you subscribe to their greed for profits?

Some of us, too few, alas, still believe that building societies should pay as much interest as possible to members, and charge as little interest as possible to borrowers. But the gap keeps on growing, profits keep on growing — and the tax on those profits keeps on growing.

Note that UBS analyst, Rob Thomas, who was a mere £30 million adrift in his profits forecast, commented: "C&G could have tried harder to maximise its profits. But the society may have felt some pressure not to make a massive profit as there is no likelihood of Lloyds Bank increasing its valuation of C&G".

Who, seriously, can doubt that this can act against the public interest?
Yours faithfully,
JIM FRENCH,
Chairman, Building Societies' Members' Association,
3 Dell Lane, Billingshurst,
West Sussex.

From A. M. Maud
Sir, As a signatory for the C&G Building Society special meeting, let me try and help its chief executive, Andrew Longhurst, to understand its purpose. It is to get him to put members first, rather than his desire to run Lloyds Bank — the dowry if the bid succeeds.

C&G is being sold cheaply. Best value alternatives have not been fully explored, many shareholders have been excluded due to C&G's choice of qualifying dates (including many who held accounts long before the bid was announced), and management have been arrogant. The driving force in this bid appears to be the advancement of C&G senior management, not shareholder value as it should be.
Yours faithfully,
A. M. MAUD,
Northcott House,
Hinton Waldrist, Oxfordshire.

Pension priorities back to front

From Mrs Faye Hogg
Sir, I read with interest the letter from Dr James Gibson (Weekend Money, January 14).

I was married at the age of 19, in 1948, to a serving officer in the Royal Air Force and did all I could to support him in the various duties expected of one.

When he was medically discharged, in 1972, after 30 years' distinguished service as a wing commander, he received the sum of £6,000.

He died in 1976 and I received the State widows' pension thereafter. I remarried nearly two years later and lost my pension.

When I was widowed for the second time, in 1990, I applied to have my State widows' pension reinstated. The reply stated this was not possible as I had remarried before I was 60 years of age.

I have a friend who lives in Zimbabwe and has been widowed three times, but has retained (without reservation) all her pensions earned in Zimbabwe plus the United Kingdom State widows' pension as she remarried after the age of 60, though sadly that marriage ended a year after when her then husband died.

She never contributed to this country in any way as she emigrated as a young woman to the then Rhodesia. I certainly don't bear any grudge against her, it is just that the so-called system of "women's rights" have got the priorities back to front.

There must indeed be many other circumstances where women are penalised and humiliated for having done the "decent" thing and chosen marriage instead of cohabiting discreetly without being "caught out".
Yours sincerely
FAYE HOGG,
11 Clare Road,
South Benfleet,
Essex.

Why does Ernie come at a premium?

From Mr Graham Walker
Sir, Would someone please explain to me why it is no longer possible to buy Premium Bonds in less than £100 units. Surely, this mandatory and illogical restriction is against our interests. There are many people who would prefer to buy bonds rather than do the Lottery, provided they were able to buy, as they used to, in smaller amounts.

Imposing a limit of £100 is yet another, unnecessary, imposition on the rights of the less affluent members of society.
Yours sincerely,
GRAHAM P. WALKER,
13 Dorchester Road,
Up Holland, Lancashire.

UP TO 7.40% P.A. NET* - GUARANTEED INCOME AND CAPITAL

Chase de Vere offer leading Guaranteed Income Bond rates - including the top rates over one to five years.

For details of our "Best Buy" and our free GIB information pack simply:

CALL NOW ON FREEFONE
0800 526 091

*7.40% p.a. net equivalent to 9.87% gross assuming 25% tax payer. Minimum £5,000.

CHASE DE VERE INVESTMENTS PLC
REGULATED BY THE PERSONAL INVESTMENT AUTHORITY

Share SHOP

Register for National Power and Powergen Shares

Share TRADE is pleased to offer you the chance to register for the National Power Plc and PowerGen Plc share offer through the Pershing Share Shop.

Individuals who register with, and duly apply through, a Share Shop in the UK Public Offer will receive greater preference in allocation, on a basis to be determined, than members of the public who do not register with and apply through a Share Shop, if there is a heavy demand for shares.

Registration is only open to individuals, only one registration per person. In the UK Public Offer, individuals will apply for a predetermined package of shares in the two companies. Registering does not oblige you to buy shares.

Confirmation of your registration will be sent to you. This may include literature in relation to the Share Shop's other services.

You can register by telephone on 0171 245 6060.
9.00am - 6.00pm Weekdays 10.00am - 4.00pm Weekends
Alternatively:

1. Complete the coupon below in block capitals.
2. Cut out the coupon and using FREEPOST send it to:

NATIONAL POWER AND POWERGEN SHARE SHOP,
Pershing Securities Ltd, Freepost (LON 9005),
LONDON E14 9BR.

PLEASE NOTE:
This advertisement is issued by, and is the responsibility solely of Pershing Securities Ltd (PSL), which is acting as a Share Shop in relation to the National Power and PowerGen Share Offer. A Share Shop making an application for shares on your behalf in the Offer will be acting as your agent and has no authority to act for HM Treasury or any other person. Shares will be sold by HM Treasury in the Offer solely on the basis of information contained in the Prospectus to be issued in connection with the Offer.
This advertisement is approved by PSL who is a member of the SFA, LIFFE and the London Stock Exchange. ShareTRADE is a division of KMK & Co who are members of the London Stock Exchange and SFA.

Title ____ Forenames ____
Surname ____
Address ____
____ Postcode ____
If you already hold National Power or PowerGen shares, enter your Registration Number ____
Ref: TT

PREMIUM BONDS

Don't be surprised if you strike it lucky with Premium Bonds.

Because every month there's a guaranteed £1 million jackpot, plus two prizes of £100,000, three of £50,000 and four of £25,000.

And with others ranging from £50 to £10,000 it means there are over 300,000 prizes to be won monthly with a total value of over £20 million.

What's more, they're all tax-free.

You can invest any sum from £100 to £20,000 in multiples of £10. Remember, the more Bonds you hold the more chances you have of winning the guaranteed monthly £1 million jackpot. Especially as your Premium Bonds are entered into the draw month after month after month. And don't worry, you can pull out anytime and still get all your money back.

Use the form below to buy Premium Bonds by post. We pay the postage.

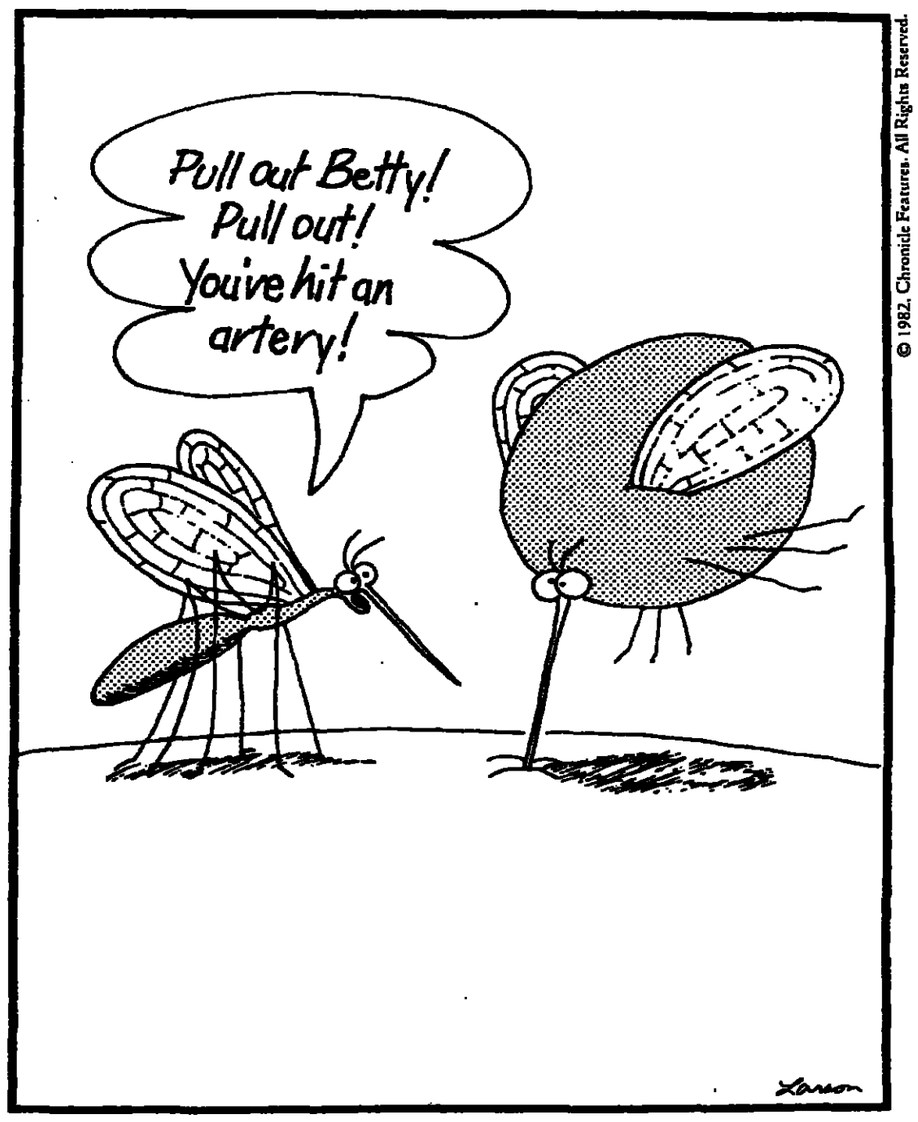
Your cheque should be crossed "A/C Payee" and made payable to "NATIONAL SAVINGS (PREMIUM BONDS)" using CAPITAL letters for this part of the cheque.

Please write your name and address on the back of the cheque. Post your completed application form and cheque to National Savings (Premium Bonds), Freepost BJ 2092, Blackpool, Lancashire FY0 1BR. If you prefer, use a first class stamp for rapid delivery.

If, before applying, you would like further information and a Prospectus, pick up a Premium Bonds sales booklet at your post office where you can also buy your Premium Bonds.

Or call us free, 24 hours a day, seven days a week on 0500 500 000 and we will send you a sales booklet.

Premium Bonds are sold subject to the terms of the current Prospectus. We give three months notice of any changes to the prize structure and the underlying interest rate that makes up the prize fund, which is currently 5.2%pa tax-free. Any person aged 16 or over can buy Bonds for themselves. Bonds can be bought for children under 16 by their parents, (great) grandparents, or guardians. If you buy by post, once we have accepted your application we will send you your Premium Bonds together with a copy of the Prospectus, normally within a month. The purchase date will be the date we receive your application. If on receiving your Premium Bonds and Prospectus you wish to cancel your purchase tell us in writing within 28 days and we will refund your money. Your Bonds will go into the prize draws after you have held them for one calendar month following the month of purchase. The Director of Savings reserves the right to seek evidence of identity when you want to purchase or ask for repayment of Premium Bonds.



Someone hits the £1 million Premium Bonds Jackpot every month.

Please send this form to: National Savings, PREMIUM BONDS, FREEPOST BJ 2092, Blackpool, Lancs FY0 1BR.
TM526 C O U

1 Do you already hold Premium Bonds? (Please tick) Yes ☐ No ☐
If yes, please enter your Holder's Number ☐☐☐☐☐☐☐☐☐☐

2 Amount in words ____ pounds £ ____ Minimum £100. Larger amounts must be in multiples of £10.

3 M (Mr Mrs Miss Ms) Surname ____
All forenames ____
Address in full ____
____ Postcode ____ Date of birth Day ____ Month ____ Year 19__

4 I accept the purchase will be subject to the terms of the current Prospectus.
Signature ____ Date ____

5 If buying for a child under 16, give name of parent/guardian:
M (Mr Mrs Miss Ms) Surname ____
All forenames ____

6 If buying for a (great) grandchild, give name of the parent/guardian above and your own name and address below.
M (Mr Mrs Miss Ms) Surname ____
All forenames ____
Address ____
____ Postcode ____

For National Savings use only

This form cannot be used to purchase Premium Bonds at a post office or bank.

NATIONAL SAVINGS
SECURITY HAS NEVER BEEN SO INTERESTING.

THE TIMES UNIT TRUST INFORMATION SERVICE

AIB UNIT TRUST MANAGERS LTD
01895 258 783

	Sell	Buy	Wkly +/-	Yld %
Grofund Amer	160.30	169.60	– 1.50	0.31
Grofund Equity	329.50	341.00	– 3.20	2.05
Grofund Euro	186.00	207.40	– 1.70	0.50
Grofund Expr Bal	109.30	113.30	...	4.04
Grofund Gilt	72.59	74.63	– 0.40	5.93
Grofund Japan	154.60	163.50	– 5.40	.

AXA EQUITY & LAW UNIT TST MGRS
01203 553 231

General Acc	512.70	545.50	– 8.00	2.95
General Inc	452.20	481.10	– 7.00	2.93
UK Growth Acc	345.80	367.90	– 5.40	3.00
UK Growth Inc	336.60	351.80	– 3.70	3.00
Higher Inc Acc	653.70	695.50	– 9.20	4.13
Higher Inc Inc	377.60	402.00	– 5.60	4.13
Gilts/Fxd Int Acc	183.00	193.20	– 0.90	5.99
Gilts/Fxd Int Inc	88.97	93.97	– 0.37	5.99
Nth America	263.50	280.40	– 4.80	.
Far East	323.10	343.80	– 8.40	0.35
Europe	357.50	384.80	– 0.10	0.50
Brit Exempt	98.45	72.50	– 1.16	5.39
Brit Fixdntrs Acc	98.23	104.50	– 1.20	4.91
Brit Fixdntrs Inc	72.03	76.83	– 0.86	4.91
Global Opps	80.77	85.93	– 0.79	0.15
Balanced Acc	52.11	55.44	– 0.60	3.15
Balanced Inc	50.85	54.10	– 0.57	3.15

ABBEY UNIT TST MGRS
0345 717 373

High Income				
Gilts & Fixed Int	126.46	134.20	– 0.80	7.95
High Inc Equity	154.50	165.20†	– 0.80	4.75
Worldwide Bond	260.00	276.40†	– 0.10	5.50
Capital Growth				
American Growth	276.10	295.70†	– 3.50	.81
Asian Pacific	256.90	314.90	– 3.20	.
Assets & Earnings	247.50	263.30	– 1.90	2.96
Country & Energy	95.13	101.20	– 2.30	.
Euro Capital Inc	130.00	138.00	– 1.50	.70
(Accum Units)	139.80	148.40	– 1.70	.70
General	217.40	231.30†	– 1.40	2.35
Japan	112.90	120.70	– 3.00	.
Mastertrust	132.80	142.00	– 2.00	1.75
UK Growth Dist	127.20	135.00	– 2.80	2.86
US Emerging Cos	132.00	141.20	– 1.90	.
Income & Growth				
Balanced	64.30	68.47	– 0.53	2.99
International	107.30	114.10	– 2.40	1.12
Dividend & Growth	57.49	61.18†	– 0.38	4.59
Global Genth & Sec	66.28	70.69		2.97

ABERFORTH UNIT TRUST MGRS LTD
0131 220 0733

UK Small Cos	£16.43	£18.71	. .	.

ABTRUST UNIT TRUST MGRS LTD
0800 833 580

Asset Inc & Growth	43.96	45.24	– 0.31	0.68
Cash	50.45	50.45	+ 0.04	5.80
Emerging Mkts	64.37	68.23	– 2.63	0.05
European	110.20	115.20†	+ 1.20	.
Exempt	97.30	100.05†	– 0.80	1.65
Exec Income #	46.73	49.16	– 0.21	6.13
Far East Emrg Eqn	107.50	114.10	–	0.55
Fixed Interest #	22.68	23.71	– 0.03	8.72
Fixed Int Tst	104.60	110.40	– 0.80	8.97
Japan	163.10	171.00	–	0.10
Latin American	45.21	47.45	– 5.12	1.02
Pacific	68.24	72.01	+ 0.21	0.37
Property Shares	59.71	62.68†	+ 0.27	2.18
UK Emerging Cos	42.12	53.11†	+ 0.03	1.96
Uk Growth	42.16	44.70	– 0.55	2.62
Abtr World Port #	66.91	70.03	– 0.63	2.34
Bristol	59.97	62.96	– 0.06	2.79
Aberdeen Gilt Inc #	49.05	49.05	– 0.10	7.65

ARGON UNIT TRUSTS LTD
01331 5489 3232

British Growth	65.21	70.44†	– 0.92	3.00
British Income	76.71	81.66†	– 1.04	3.79
Select Portfolio	81.20	86.39†	– 0.67	.

ALLCHURCHES INV MGMT SVS LTD
01452 305 958

Annty Income	71.05	75.38	– 0.55	2.59
Income Builder Inc	65.00	69.15	– 0.50	3.01

ALLIED DUNBAR UNIT TSTS PLC
IFA dlg: 01793 610 366 Client dlg: 01793 514 514

Balanced Trusts				
Growth & Income	217.80	232.60	– 3.10	3.35
Capital	380.30	406.50	– 6.30	3.03
Balanced	636.70	680.80†	– 10.60	3.22
Accumulator	£11.80	£12.61	– 21.00	3.22
Income Trusts				
American Income	46.72	49.94†	– 0.17	3.96
High Income	368.60	395.30	– 6.60	3.91
Equity Income	398.60	422.30†	– 3.70	3.13
High Yield	323.90	339.30	– 3.70	3.63
Gilt Securities	32.48	34.27†	– 0.15	6.19
International Trusts				
Amer Spec Sits	141.20	150.90	– 1.70	0.46
European Growth	33.44	35.63	+ 0.07	0.01
International	149.20	159.40†	– 2.50	0.21
Japan	187.90	199.60†	– 4.00	0.01
Pacific	358.50	380.80	– 4.10	0.01
Secs of America	413.90	440.30†	– 1.00	0.52
Wrwide Asset Val	45.08	48.19	– 0.63	2.35
Specialist Trusts				
Asset Value	486.80	520.30†	– 8.10	2.45
Conv & Gilt	49.52	53.31†	– 0.63	5.36
Smaller Cos	159.10	170.00†	– 0.10	1.31
2nd Smaller Cos	151.60	162.00	– 0.20	1.50
Recovery	128.10	136.90	– 0.30	1.91
Mer Man & City	140.70	150.40	+ 0.80	0.79
Gener Earnings	326.50	349.00†	– 5.50	1.35
Technology	158.90	167.70	– 1.60	0.01
UK Special Sits	421.50	450.50	– 5.00	1.92

B & C E UNIT TRUST MGMT LTD
01293 525 911

Capital Gar Perc	95.54	99.26	+ 2.17	3.04
Founder Perf Perc	59.89	62.22	+ 1.44	1.44

BSI-THORNHILL UNIT TST MGRS LTD
0171 600 0033

Capital	66.80	71.08†	– 1.28	1.97
International	61.07	64.97†	– 0.64	.

BAILLIE GIFFORD & CO LTD
0131 222 4242

America	267.90	286.50	– 8.40	.
Bond	108.40	114.10†	– 1.50	7.29
Brit Smlr Cos	92.98	98.91†	– 0.13	1.90
Conv & Gen #	61.63	65.78†	– 0.93	5.67
Europe	213.90	227.80	– 0.90	0.51
Euro Smlr Cos	98.91	103.30	+ 0.10	0.61
Income Gwth	333.00	354.30	+ 0.40	4.48
Japan	291.80	298.70	– 6.10	.
Latin American	58.02	61.72	– 7.58	.
Pacific	97.10	103.30	– 0.80	1.52
UK Smlr Cos	49.67	53.05†	+ 0.11	1.44
Japan Fd	642.50	661.80†	– 14.90	.
Managed Fd	164.40	174.80	– 2.10	3.22

BANK OF IRELAND FUND MGRS LTD
0171 489 8673

Bnt & Overs	271.80	286.20	+ 6.70	1.29
Capital Gwth	104.80	110.30	– 3.00	2.43
Worldw Opps	170.80	179.80	– 0.90	0.44

BARCLAYS UNICORN LTD
0181 534 5544

Balanced Trusts				
Bts Inv Fd Inc	323.90	337.40	– 5.50	3.08
European Bd Inc	97.29	90.41†	– 0.66	7.90
Exempt	70.85	74.74	– 0.38	2.92
Financial	69.52	74.35	– 0.38	2.92
500 9	416.00	444.90†	– 5.90	2.05
General	258.60	276.60	– 4.00	2.80
Property	246.90	264.10	– 0.40	6.56
Trustee	168.60	181.40	– 3.30	3.57
Income Trusts				
Cash Inc	100.50	100.50†	+ 0.10	5.81
Extra Income	112.30	120.10	– 1.00	4.26
Gilt & Fxd Int	56.31	57.17†	– 1.21	9.03
Income	469.00	525.00†	– 5.00	4.31
Income Builder	90.55	94.41	– 0.44	4.89
Ind Income	58.70	62.44	– 0.94	3.83
Growth Trusts - Uk				
Capital	110.30	117.70†	– 1.70	2.67
Recovery	386.00	412.90	– 5.80	2.93
Scotts Cap Inc	41.79	44.81	– 0.14	1.05
Special Sits	364.30	282.70	– 2.80	1.71
Growth Trusts - Overseas				
America	122.30	129.70	– 0.70	0.72
Aust Acc	221.80	236.00	– 3.90	2.32
Aust Inc	136.50	145.20	– 2.40	2.32
Euro Gwth Inc	144.60	153.50	– 1.60	0.76
(Accum Units)	154.70	164.30	– 2.00	0.76
Japan & Gen Inc	156.90	166.10	– 6.60	.
(Accum Units)	158.70	168.00	– 6.70	.
Japan Spec Sits	72.46	76.76	– 2.09	.
Utd Tech Inc	74.79	79.48	– 1.06	0.05
Worldwide	156.40	166.00†	– 3.50	0.69

BARING FUND MANAGERS LTD
0171 214 1004

American Growth	89.64	95.12	– 2.46	.
Amer Smlr Cos	139.50	137.70	– 1.20	.
Convertibles	53.30	57.00	– 0.26	5.70
Eastern	247.90	267.50	– 2.20	0.10
Equity Income	83.50	88.90†	– 1.60	4.90
European Growth	280.10	297.50	– 4.40	0.01
Europa	212.40	226.00	– 1.10	0.39
German Growth	74.71	79.16	+ 1.39	0.59
Global Bond	88.75	93.98†	– 0.03	6.59
Global Growth	117.20	124.50	– 1.50	.
Japan Growth	188.60	201.30	– 4.10	.
Japan Sunrise	157.10	167.30	– 5.70	.
Korea Trust	70.45	77.77	– 4.97	.
Portfolio	121.20	130.40†	– 2.60	1.80
(Accum Units)	223.80	240.00†	– 4.80	1.80
Uk Growth	78.95	83.98	– 1.46	2.20
Uk Smaller Cos	80.13	85.70	– 0.79	1.80
Select Managers	70.27	75.29	– 0.73	1.10

BLACKSTONE FRANKS UT MGRS LTD
0171 250 3000

Int Gwth Port Inc	70.84	74.51†	– 0.79	.
Special Opps Inc	49.83	53.01†	– 0.81	.

For Brown Dolphin see GEM Dolphin

BRITANNIA LIFE UNIT MGRS LTD
0141 226 4030

Britannia Portfolio	78.73	84.00	– 0.65	2.59
American Porfolio	83.92	94.77	– 0.05	1.22
European Portfolio	94.57	100.65	– 0.15	0.79
Japanese Portfolio	59.41	63.06†	– 1.13	.
Pacific Portfolio	137.64	137.25	– 2.49	0.94
Uk Inc & Growth	72.11	77.27	– 0.61	3.40
Utility & Bond	54.25	54.87	– 0.03	7.03

CENT BD OF FIN OF CHURCH OF ENG
0171 589 1815

Int Fixed	827.75	833.45	...	4.69
Fxd In Sec	147.85	148.20	...	9.78

CENTURY UNIT TRUSTS LTD
0171 332 5000

UK General Tst	59.65	63.45†	– 0.99	3.13

COIF-CHARITIES OFFICIAL INV FD
0171 588 1815

Inc	618.57	626.52	...	4.06
Accum	628.31	636.90	...	.
Fixed Int Inc	120.20	120.42	...	9.63
Fixed Int Acc	187.89	187.95	...	...

CHARTERED ASSET MGMT LTD
0171 827 7667

Intl Growth	111.89	121.79	– 2.08	.
UK Income	99.51	108.51	+ 0.11	5.63

CITY FINANCIAL UT MGRS LTD
0171 407 5966

Beckinge Intl	75.02	79.51	– 0.74	1.52
Beck Bio-Tech	36.85	39.09	+ 0.09	.
Acorn Ethical Tst	145.48	153.14	– 0.44	0.23
City Fin Assets	65.66	69.85	+ 2.08	1.30
City Fin America	85.27	89.76	– 0.40	.
City Fin Intl	72.17	73.97	+ 0.44	0.98
City Fin Japan	146.80	154.66†	– 4.00	.
Friars Hse Cap	261.10	281.39†	+ 4.77	1.75
Friars Hse Inc	186.25	188.15	+ 2.81	4.17
Buckley World Gth	118.13	123.54	– 1.00	0.09
Fairmnt Cap Gth	129.47	137.73	– 0.29	.
Fairmount Int	142.07	151.07	– 0.83	.
City Fin Phlip Inc	51.55	54.84	– 0.02	4.41

CITY OF LONDON UNIT TST MGRS LTD
0171 711 0771 Admin: 01277 227 300
Emerging Markets 50.39 53.45 – 1.99 ..

CLERICAL MEDICAL UT MGRS LTD
0800 373 393

American Gwth	55.84	59.72	+ 0.20	.
Atlas Mngd Gwth	34.34	36.73	– 0.24	0.45
Dragon Growth	92.99	97.37	– 0.66	0.42
Equity High Inc	78.69	83.83	– 0.49	4.19
(Accum Units)	105.70	112.45	– 0.67	4.19
European Gwth	49.29	52.40	– 0.20	0.94
Evergreen	27.29	28.97	– 0.50	.
General Equity	78.98	83.78	– 1.06	2.78
Gilt & Fxd Int Inc	23.82	25.04	– 0.15	8.47
Japan Growth	47.13	50.41	– 1.09	.
Pedigree Gwth	47.46	50.52	– 0.55	2.80
Pref Snr Cos Inc	28.66	30.48	– 0.07	7.37
(Accum Units)	29.77	31.67	– 0.01	1.37
Retirement Inc #	24.55	26.12	– 0.17	6.14
Special Sits	36.73	38.01	– 0.13	2.07
UK & Overseas	45.19	48.07	– 0.33	1.47

COLONIAL MUTUAL UT MGRS LTD
01634 898 000

Capital	63.19	67.58†	– 0.90	2.35
Income	57.01	60.97†	– 0.82	4.38

COMMERCIAL UNION FINANCIAL MGMT INTL LTD
0161 696 8616

PRESTIGE PORTFOLIO (PPT FUNDS)				
Income Funds				
Equity Inc	148.76	158.26	– 2.23	5.67
Fixed & Convertible	38.70	41.17†	– 0.33	7.47
Monthly Inc Plus	47.31	50.32	– 0.38	7.07
Preference Share	45.13	48.01†	– 0.05	7.52
Balanced Funds				
High Yield	115.75	123.14†	– 1.91	7.57
Managed Fund	64.07	68.16	– 0.71	3.09
UK Growth Funds				
Smaller Cos	36.19	38.50	– 0.21	1.76
(Accum Units)	41.41	44.05	– 0.24	1.76
Uk & General	73.24	77.91	– 1.12	2.85
(Accum Units)	91.57	97.43	– 1.39	2.85
UK Growth	134.08	142.65	+ 1.29	2.39
International Growth Funds				
Europe Growth	184.75	196.54	– 2.08	0.25
Far Eastern Gth	119.86	127.51	– 0.62	.
Global Prm	24.84	26.20	– 0.01	1.00
Uk Growth	84.45	89.80	– 0.40	.
Growth & Inc	132.50	140.90	– 1.00	2.40
Intl PEP	34.65	36.78	– 0.24	.
Japan Spec Sits	86.09	91.70†	– 2.03	.
Japan	174.20	185.50	– 5.10	.
Managed Intl	257.20	274.00	– 2.00	.
Moneyfund Acc	48.78	52.04	– 0.10	.
Recovery	44.53	47.35	– 0.52	.
South E Asia	136.10	145.20	– 1.70	.
Special Sits	477.30	507.30	– 3.10	.
Specialist Funds				
Cash Accum Units	108.21	108.21	+ 0.09	0.00

CONFEDERATION FUNDS MGMT LTD
01438 744 840

Growth Inc	54.25	57.71†	– 0.84	3.36
(Accum Units)	58.76	62.49	– 0.91	3.36
High Income	31.95	33.98	– 0.40	4.80
Japan	32.90	35.00	– 0.81	.
Smaller Cos Inc	28.44	30.25	– 0.06	2.70
Smaller Cos	30.12	32.04	– 0.06	2.70
North American	27.25	34.98	+ 0.02	0.70
European	36.08	38.38	– 0.25	0.70

CONSISTENT UNIT TST MGMT CO LTD
0171 407 5995

Consistent Ut	29.18	31.34†	– 0.12	3.54

COOKE (HENRY) INV FUNDS LTD
0800 526 268

Growth	132.60	141.10	– 0.70	2.13
Income	85.30	89.47†	– 0.85	5.22
European	59.16	62.94	– 0.08	1.10
Recovery	145.80	155.20	– 1.30	1.95

CO-OP PENSION FDS UT MGRS LTD
0171 283 9494

Equity Dist	773.80	786.00	+17.60	3.90

CREDIT SUISSE INV FDS (UK) LTD
01277 690 370

Fellowship Tst	68.12	73.53	– 0.14	1.34
Income #	223.20	237.40	– 3.00	4.89
(Accum Units) #	548.80	584.80	– 7.20	4.89
Smaller Cos	148.90	157.60†	+ 0.20	0.82
(Accum Units)	161.10	162.60†	+ 0.20	0.82
Inv Portfolio	73.95	78.66	– 0.99	1.52
High Inc Pref #	64.61	68.73	– 0.83	5.03

DIMENSIONAL TST MGMT LTD
0171 410 0177

Euro Small Cos	£15.15	£15.52	+13.80	.
Japan Small Cos	£11.52	£11.85	–26.90	.
UK Small Cos	£16.83	£17.59†	+ 5.80	.
US Small Cos	£15.61	£16.32	+ 5.80	.

DISCRETIONARY UNIT FUND MGRS
0171 377 8819

Disc Inc	191.90	202.00	..	3.07

DUNEDIN UNIT TST MGRS LTD
0131 316 2500

European Gwth	266.40	281.70	– 2.00	0.99
New Asia	165.80	208.00	– 1.10	0.18
Japan Growth	110.40	117.60	– 2.80	..
Jan Smlr Co	453.70	482.30	– 10.60	.
Nth Amer	256.80†	272.80†	+ 1.00	0.67
Stable Asia Pac Mt	110.70	117.00	– 0.70	0.38
UK Inc & Gwth	198.10	211.40	– 3.30	3.15

EAGLE STAR UNIT MGRS LTD
01242 577 555

UK Balanced Inc	130.90	139.30	– 1.90	1.92
UK High Inc Inc	140.20	149.10	– 1.80	4.83
(Accum Units)	179.50	191.00	– 2.30	4.83
UK Pref & Fl Inc	55.76	59.19	– 0.39	5.30
Sovereign Opps	78.80	83.80	– 0.39	1.12
UK Smlr Cos #	47.00	50.00	..	..

EDINBURGH UNIT TST MGRS LTD
0345 090 536

American	119.00	126.30	– 1.40	1.39
Convertibles #	19.56	20.81	– 0.24	6.73
Equity Income #	118.00	125.40	– 1.50	4.23
Euro Fund	43.63	46.38	– 0.33	0.43
Financial	41.16	43.75	– 0.54	1.72
Growth & Inc #	212.40	225.80	– 2.70	3.03
High Dist #	144.40	153.40	– 2.40	4.89
International	356.80	378.00	– 5.00	0.13
Inv Cap Inc	87.56	93.50	– 1.68	2.94
Latin American	24.95	26.51	– 3.08	.
Pacific	74.29	78.80	– 0.96	.
Preference Share	21.85	23.22†	– 0.19	7.11
Yphp	264.80	217.80	– 3.20	.
UK Smaller Cos	209.90	223.00	– 1.60	1.33

ELY PLACE UNIT MGRS LTD
0171 242 0242

Elcon Trust	201.20	214.74	..	1.01

ENDURANCE FUND MGMT LTD
0171 373 7251

Endurance Fd	189.30	200.30	+ 0.30	1.94

EQUITABLE UNIT TST MGRS LTD
01295 401 480

European	76.57	80.60	– 0.57	1.71
Ethical Tst	40.62	42.97†	– 0.79	1.44
Far Eastern	275.2	289.71	– 3.23	2.13
High Income	121.96	130.48	– 1.45	5.63
Intl Growth	110.68	116.51	– 2.21	1.36
North American	106.75	112.37	– 0.37	1.43
Pelican	109.40	115.16	– 1.68	3.32
Smaller Cos	63.65	67.18	– 0.19	2.93
Special Sits	85.25	89.97	– 0.63	2.69
Tst of Inv Tsts	171.08	180.68†	– 1.85	1.67

EVERMORE FUND MGMT LTD
01271 4072 5966

Smaller Cos Inc	189.57	197.47	– 1.14	1.48
Smaller Cos Acc	331.70	345.52	– 2.01	1.48
Recovery	48.53	50.54	..	1.41
Recovery Acc	48.84	50.87	– 0.07	1.41

EXETER FUND MANAGERS LTD
01392 412 144

Balanced	107.17	114.01	– 0.66	6.10
Capital Growth	73.57	81.47	– 0.52	.
Fd of Inv Tsts	41.59	44.26†	– 0.42	0.65
High Income #	46.52	43.43†	– 0.35	10.50
Warrant	48.84	53.09	– 1.10	.
Zero Preference	36.60	38.83	– 0.09	.

FAMILY INVESTMENT MGMT LTD
01273 220 707

Family Assets Tst	73.20	77.90†	– 0.36	2.64
Family Income Tst	45.45	45.45†	– 0.05	0.31
Family Trust	78.80	83.85†	– 0.93	1.82
United Charities	247.70	263.50	– 0.50	3.85

FIDELITY INVESTMENT SERVS LTD
Call/exp: Private Clients: 0800 414 161

Cash Fund				
Cash Fund	100.00	100.00	..	6.00
Bond Funds				
Gilt & Fixd Int	28.39	29.46†	– 0.09	7.76
Intl Bond	27.30	28.33†	+ 0.03	5.52
Income Funds				
High Income	23.50	24.73†	– 0.27	5.24
Income Plus	103.90	110.50	– 1.20	4.27
Amer Sp Inc	45.70	48.38†	– 0.15	2.66
European Income	40.45	43.01†	– 0.28	1.75
Far East Inc	58.68	62.41	– 0.36	2.07
Global Convertible	21.59	23.05	– 0.06	5.70
Uk Inc Gwth	201.3	24.80	– 0.16	1.87
Equity Funds				
ASEAN	58.75	62.67	– 0.11	.
American	233.90	247.60	– 0.50	.
Asset Spec Sits	111.10	118.60	– 0.10	.
Japan Smaller Cos	35.71	38.10†	– 0.77	.
European	163.30	173.70	+ 0.10	.
European Opps	60.73	64.58	+ 0.44	.
Global Prm	24.84	26.20	– 0.01	1.00
Uk Growth	84.45	89.80	– 0.40	.
Growth & Inc	132.50	140.90	– 1.00	2.40
Intl PEP	34.65	36.78	– 0.24	.
Japan Spec Sits	86.09	91.70†	– 2.03	.
Japan	174.20	185.50	– 5.10	.
Managed Intl	257.20	274.00	– 2.00	.
Moneyfund Acc	48.78	52.04	– 0.10	.
Recovery	44.53	47.35	– 0.52	.
South E Asia	136.10	145.20	– 1.70	.
Special Sits	477.30	507.30	– 3.10	.
Specialist Funds				
Cash Accum Units	108.21	108.21	+ 0.09	0.00

FLEMING PRIVATE FUND MGMT LTD
0171 814 2700

Balanced #	128.50	131.30	+ 0.10	1.62
Inc Plus #	80.23	81.73	– 1.05	4.09
Dep Philip	132.00	134.30	– 2.00	1.36
Oriental Opps	115.60	117.50	+ 0.10	3.57
Growth Inc	28.20	28.81	– 0.51	1.87
Private Portfolio	362.10	380.40	– 1.40	1.35

FOREIGN & COLONIAL UNIT MGT
Enq 0171 454 1434 Dlg 01277 351 010
Hypo Foreign & Colonial

European	108.90	115.10	– 0.20	0.59
Emrg Asian	156.00	169.00	– 1.40	.
High Income	20.55	21.62†	– 0.22	10.31
Overs Income	86.26	92.27	– 0.94	3.49
UK Growth	99.97	107.10†	– 1.10	1.72
UK Income	99.56	106.20	– 1.20	3.86
US Smaller Cos	260.20	310.40	– 1.30	.

FOSTER & BRAITHWAITE FUND MANAGEMENT LTD
0171 407 5966

High Inc Eqty	45.02	47.38	– 0.48	3.44
-do- Inv Tst Inc	71.25	75.00	– 0.21	4.40
Intl Growth	84.23	87.54	– 0.39	1.32
Investment Tract	84.76	88.13	– 0.44	.
UK Smaller Cos	74.32	78.15†	– 0.23	1.02

FRAMLINGTON UNIT MGMT LTD
0171 374 4100

American Growth	54.67	58.43	– 0.67	.
(Accum Units)	54.67	58.43	– 0.67	.
Amer Smlr Cos	468.40	501.00	+ 2.20	.
(Accum Units)	476.50	511.80	+ 2.20	.
Capital Tst	288.10	308.40	– 1.60	1.61
(Accum Units)	411.40	437.50	– 3.50	1.61
Cordl Smlr Cos	58.14	62.42	+ 0.72	0.49
(Accum Units)	61.14	65.63	+ 0.73	0.49
Convertible	119.60	127.20	– 1.40	5.87
(Accum Units)	241.60	257.00	– 2.80	5.87
Emerging Markets	53.45	57.78	– 0.68	.
(Accum Units)	53.51	57.84	– 0.68	.
European	114.10	120.90	– 0.50	0.14
(Accum Units)	119.60	126.70	– 0.50	0.14
Exec Income	317.20	331.90†	– 1.60	4.06
(Accum Units)	467.80	487.30†	– 2.30	4.06
Financial	117.50	125.30	– 1.60	0.20
(Accum Units)	123.80	133.00	– 0.60	0.20
Gilt Trust	60.75	62.65	– 0.57	6.37
(Accum Units)	84.84	87.49	– 0.80	6.37
Health Fund Inc	130.20	139.00	– 2.50	.
(Accum Units)	130.20	139.00	– 2.50	.
Income & Growth	176.40	189.00	– 1.70	3.32
(Accum Units)	298.40	296.80	– 3.20	3.32
Intl Growth	337.80	351.50	– 4.60	...
(Accum Units)	375.10	401.40	– 5.10	...
Japan & Gen	157.90	168.70†	– 5.10	...
(Accum Units)	159.50	170.40†	– 5.10	...
Monthly Inc	154.20	163.90†	– 0.40	4.08
Managed Pref Inc	98.20	103.40	– 1.10	1.46
(Accum Units)	104.20	109.70	– 1.80	1.46
Quarterly Income	49.36	52.50†	– 0.34	4.63
(Accum Units)	52.89	56.30†	– 0.36	4.63
Recovery	320.70	342.90†	– 4.30	0.13
(Accum Units)	377.50	403.60†	– 5.10	0.13
UK Growth	50.74	54.19	– 0.57	2.79
(Accum Units)	52.48	56.05	– 0.59	2.79

FRIENDS PROVIDENT UNIT TRUSTS
Dealing 01705 861330 Enq 01705 861340

FP Am Smlr Cos	108.60	117.40	+ 1.00	0.0
FP Eastern Gwth	241.80	258.30	+ 2.30	0.0
FP Equity Dist

Shares end week on subdued note

TRADING PERIOD: Settlement takes place ten business days after the day of trade. Changes are calculated on the previous day's close, but adjustments are made when a stock is ex-dividend. Changes, yields and price/earnings ratios are based on middle prices.

BANKS

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
523	380½	Abbey Nat	436	-2	4.5	14.7
314	233	Allied Irish	274	+4	5.3	10.3
278½	171	Aus New Z	210	-4	5.6	7.5
3300	2462½	Bank America†	2987½	-50		
247	172½	Bank Scotland	207	+2	3.2	11.7
640	487	Barclays	605	-6	4.4	14.8
319	246	Br of Ireland	305		4.7	8.8
2912½	2262½	Citicorp	2675	-25		
285½	203	Close Bros	234	+2	4.8	10.6
£150½	£121½	Commerzbk	£143¾	+25	5.9	
1206½	993¾	Dai Ichi Kan Y	1146¼	+37½	0.5	
£344⅝	£270¼	Deutsche Bk	£306⅞	+56¼	2.3	
1315⅜	712½	Espirito Santo	712½		5.3	3.6
90	57	First Nat Fin	69		2.7	44.0
1549½	1152½	Fuji Bank Y	1352	+1	0.4	
473	208	Hambros	230	-3	8.2	14.1
1113	589	HSBC	669	-1	4.6	9.7
1133	578	HSBC HK	660		4.6	9.6
443	393	Joseph (L)	393		5.6	11.4
683	424	Kleinwort Ben	623	-8	4.4	11.8
880	519	Lloyds	575	+5	5.8	9.4
820½	472	Nat Aust Bk	495	-10	7.0	
622	421	Nat West	490	-6	4.9	9.5
3300	2100	Ottoman Bank	2150		6.8	
79	53	Rea Bros	62		1.9	17.4
528	373½	Ryl Bk Scot†	399	-3	4.3	11.4
1574	1050	Schroders	1525		1.5	14.0
1458	1043	Schroders N/V	1365		1.7	12.5
114	75	Singer & Fried	85		4.6	10.9
959½	223	Stand Chart	258	-1	3.1	8.9
291	197	TSB†	236	-2	4.8	
1012	569	Warburg SG	726	-3	3.8	13.3
£105	8612½	Wells Fargo†	9881¼	-93¾	3.0	
260	194	Westpac	226	-2	2.5	
380	203	Wintrust	238		5.9	15.0

BREWERIES

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
1025	150	Ascot Hldgs	154	+1		
519	485	Bass	515		5.1	12.7
298	243	Boddington	246	+1	4.2	13.2
190	160	Burtonwd Brwy	171		3.7	14.3
181	142	Eldridge P 'A'	165		3.1	20.0
66	46½	Fosters Brewing	55	-1	5.1	14.0
493	335	Fuller Sm 'A'	338		2.9	14.0
511	399	Greenalls Grp†	415	+7	3.8	13.7
584	452	Greene King	470		3.5	12.8
287	239	Hardy Hanson†	260		4.5	12.7
170	135	Heavitree	156		3.6	
3773	3125	Holt J	3388		1.8	18.6
248	195	Mansfield	234		2.5	14.3
314	256	Marston Thmp	278	+1	2.7	13.5
546	435	Morland	445		3.0	13.4
10⅝	6½	Paramount	7		3.6	16.5
329	209	Regent Inns	307		2.2	23.5
1665½	1000	SA Breweries	1456¼		2.0	22.7
597	477	Scot & New	504	-1	4.3	14.4
306	212	Vaux Group	218	+1	5.6	12.3
491	324½	Wetherspoon JD	464		1.8	25.5
617	494	Whitbread	537		4.5	14.7
589	486	Wolvrhmptn D	489		3.6	13.7
202	148	Yates Bros†	198		2.4	15.6
535	450	Young 'A'	460		4.1	19.5

BUILDING & CONSTRUCT

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
205	130	Abbey†	130		5.0	9.5
200	143	Allen	156		4.4	14.8
164	57½	Amec	59	-1	6.4	34.0
167	47	Andrews Sykes	167			
462	333	Ashtead	432		1.6	26.7
191	97½	Avonside	99		5.6	11.6
41	26	Bailey (Ben) Con	35		2.5	21.4
88	18½	Barcom	43			
292	139	Barratt Devs	163	-6	4.6	12.7
169	122	Beazer Homes	127	-1	5.3	10.0
304	179	Bellway	199	+1	4.4	11.8
59	31	Bellwinch	36		0.7	31.5
573	318	Berkeley Gp	318		2.8	10.1
215	118	Bett Bros	178		3.2	5.5
355	210	Bovis (Henry)	223		3.7	11.0
126	35	Brandon Hire	123		1.5	
235	130	Br Bldg & Eng	130		7.7	8.1
197½	105	Bryant†	110	-1	5.7	10.4
145½	98	CALA	105	+1	3.3	14.5
54	31	Campbell & Arm	33			
62	44	Clarke T	52		3.0	34.1
42	17½	Costain	12½			
185	100	Countryside	100		5.4	12.3
120	73	Crest Nicholson	79			
140	85	Cussins	85	-7	5.0	10.3
30	17	Edmond Hldgs	18		2.1	
473	238	Eve Group†	243		5.7	9.9
60	24	Galliford	27		4.6	
112	85	Gibbs & Dandy	87		3.9	
1028	823	Gleeson (MJ)	863		2.1	14.8
86	71	Green (Ernst)	84		8.9	25.9
197	121	Havelock Euro	197		1.9	18.0
169	138	Hewden-Stuart	150	-1	2.5	17.2
144	85	Higgs & Hill	85		3.7	
32	19	Howard Hldgs	19		5.3	17.7
25	6	Jarvis	9			
138	103	Keller	105		4.5	12.2
428	195	Laing (J)	196		5.8	17.6
164	89	Laing 6.4% Cv Pf	89		9.0	
145	115	Lon Clydeside†	117		5.7	
173	46	Lovell (YJ)	46	-1	2.8	6.5
253	196	Maunders (J)	205	-1	3.4	12.3
321	154	McAlpine (A)	158		5.1	23.2
76½	50¼	McCarthy & S	53			18.7
64	51	Morgan Sindall	51		0.3	
185½	94	Mowlem (J)	94	-3	2.7	
379½	170	Persimmon	177	-1	6.5	13.3
2400	1450	Pochins	2000		2.0	20.0
198	115	Prowting	115		3.9	17.5
116	44½	Raine Ind	50½		7.4	10.5
61	45	Secure Retire	46			14.9
132	93	Redrow	96½		3.5	9.6
67	50	Swfd-Rve	55		1.7	25.9
398	233	Sherrill Hldgs	382	-3	1.9	16.0
114	62½	Shorco	95	+1	4.9	13.3
245	195	Smart (J)	205		5.2	21.5
280	155½	Spandex	273		1.1	22.0
257	151	Tay Homes	173		4.7	12.7
183	114½	Taylor Woodrw	124	-1	8.3	38.2
760	498	Tilbury Dougls	498	-5	2.9	21.0
63	38	Tones Hirst	60	+1	3.3	
40½	19	Try Group	19		4.4	18.2
129	90	Vibroplant	107		5.6	11.9
170	110	Westholmes	110		3.3	
74	48	Ward Hldgs	58		5.4	11.3
225½	123	Westbury	124			
7½	3¼	Wiggins	4½			
259	131	Wilson (C)	131	-1	4.0	10.9
571	311	Wilson Bowdn	316	-2	3.8	14.1
249	113	Wimpey G	124	+1	5.3	18.5

BUILDING MATERIALS

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
27	12	Abingdon	13		4.8	22.0
343	283	Alumasc	339		2.5	17.7
65½	43½	Amberley Grp	50		3.1	25.7
363	274	BPB Ind	312	-3	3.4	16.0
142	93	Baggeridge Brk	124		3.2	12.8
60	30	Bardon	32		7.8	
93	56	Blockleys	70		1.6	
391	262	Blue Circle	269	-4	5.2	19.1
117	72	Breedon PLC	74		7.8	21.2
154	128	Br Dredging	134		5.2	16.1
409	321	CRH	366	-2	3.6	18.6
70	31	Cakebread Rby	46			4.9
278	198	Cape	209		6.5	13.3
455	274	Carador	334	-4	4.7	15.5
215½	114	Croydon pl	118½	-2	7.6	
82	46	Chelton Gp	54		8.1	10.8
134	89	Dyson (J&J)†	107		4.1	16.1
97	63	Dyson 'A'†	64		6.8	9.6
13¼	4¼	Eclipse Blinds	12½	+¼		
350	273	Epwin	282		3.5	16.7
82	57	Erith	62		2.8	34.9
218	160	Graham Grp	173	-5	3.3	16.5
399	312	Halstead (J)	317		3.0	14.6
511	282	Hepworth	285	-1	6.3	16.8
88	46	Hewelson	81		2.3	14.0
152½	63½	Hewitt (J)▲	88		2.5	
473	247	Heywd Wms	266	-1	6.3	15.0
108	67	Ibstock	82		1.5	
294	149	Johnston	269		2.1	32.3
170	94	Lilleshall	97	-1	6.1	10.2
213½	124	Marley	124	-4	4.2	14.7
155	124	Marshalls	130	+1	4.3	11.6
569	320	Meyer Int	320	-15	4.2	12.5
196	146	Newman Tonks	165		4.9	20.8
212½	78	Norcros	78	-2	11.2	14.8
30	9	Phoenix Timber	13			
208	143	Pilkington†	153	-1	3.3	29.5
185	125	Polypipe	126		2.3	14.5
1079	805	RMC Gp	938	-6	2.9	19.4
49	9	Ramus	9			
640	415	Redland	437	+3	7.2	20.2
109	70	Rostel	107		5.0	
185½	102½	Rugby Group	106	-5	4.1	13.4
103	62	Russell (A)	90		3.1	18.5
388	222	SIG	235		3.0	18.9
21	16	SWP	18		1.4	25.1
200	155	Sharpe & Fisher	175		3.1	12.8
81½	36	Spring Ram	38½	-1	1.6	
206	105½	Tarmac	107½	-2	6.4	
220	157	Tilbury	158	+1	3.6	12.7
370	274	Travis Perkins	290	-2	3.6	17.9
28	21	Tudor	25		1.2	
54	33	Unigroup	35			
63	33	Watermouse	43			
129	83	Wickes	85	-1	2.4	17.0
487½	352½	Wolseley†	360	-15	2.9	14.2

BUSINESS SERVICES

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
3⅜	1½	Anglo Utd	1½	-¼		
110	68	App Hldg	70			
165	107	Attwoods	118		5.3	
11	6¼	Bailey (CH)	7			
49	30	Black Arrow	43		9.0	6.9
124	70	Br Bloodstock	79			70.9
13	5¼	Card Gp	5½			
10½	4¼	Charnwd	6	-½	2.1	18.8
157	109	Cosalt	141	-2	7.1	9.5
237	188	Filofax	227		1.1	19.5
50	28	Headway	33	-3	2.7	25.7
292	234	Hozelock	260		3.5	12.9
248	152	Leigh	152		6.4	14.0
274	214	Nobo Grp	220		3.4	14.7
310	207	Photo-Me	233	-3	2.6	22.6
60	38	Plant & Gen	55		4.0	
12½	2½	Porth Group	8½			
51½	5¼	Rodime	9			
130	75	Shanks & McEwan	80		3.3	
244	168	Sinclair (Wm)	168		5.3	12.9
700	322	Waste Mgt Intl	322	-7		

CHEMICALS

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
156½	114	Allied Colloids†	115	-1	2.6	18.2
799	705	Amber Ind	780		3.4	15.5
£141½	£106½	BASF DM	£140⅝	+25	3.6	
767	621	BOC	727	-1	4.3	17.4
362½	240	BTP	240	-1	5.7	13.6
£180½	£129½	Bayer DM50	£155¼	+28¾	3.0	
171	97	Blagden	111	-1	1.7	51.9
131	98	Brent Chems	106		4.7	
309	215	Br Vita	223	+1	4.2	16.6
46	18	Cambridge Iso	35			
199	153	Canning (W)	188		4.8	31.8
580	401	Courtaulds	422	-3	4.4	20.8
389	327	Croda	345	+3	3.1	14.8
143	95	Doeflex	128		4.5	12.9
74	33¼	Euro Colour▲	74	+2	2.9	21.4
149	110	Gibbon	118		5.8	10.9
223	108	Hickson	135		7.4	12.1
£153¾	£108⅝	Hoechst	£140⅝	-143¾	2.7	
250	153½	Holliday Chem	207		2.7	16.9
868	706	ICI	737	-6	4.7	59.1
191½	97½	Kalon	105		5.2	10.0
843	638	Laporte	641	+1	4.1	16.2
95	58	MTM	62	-1	0.8	
405	290	Manders	311	+4	4.0	15.1
127	100	McLeod Russel	114	-3	6.8	12.4
128	39	Midmotec	39	-1	11.1	5.3
679½	358½	Monsanto	449½	-1½	4.4	20.7
348	265	Porvair†	300		2.0	
272	186	Scapa	193		3.9	15.6
66	17	Stirling Spcl	29		4.4	11.9
852½	656	Takeda Chem	759¼	+24¾	1.2	9.9
490	325	Wardle Storeys	350		6.2	19.5
220	185	Wellington Hog	188		3.4	18.2
833	570	Wickham R	773		3.1	16.1
483	345	Yorks Chem	359		2.9	15.5
336	257	Yule Catto	259		3.2	19.7

DISTRIBUTORS

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
127	98	ABI Lds	98		5.2	11.3
317	248	Acal	308		2.8	16.7
595	253	Adams & Harvey	560		3.5	7.0
31	20	Alexanders	20	-1	6.5	
175	88	Appleyard	92		7.9	16.2
6	3¼	Ass Br Eng	4¼		1.5	38.3
578	495	BSS Group	530	+3	4.3	18.7
25½	17	Beatonc Fewct	22½		5.8	11.5
405	249	Bletchley Mtr	253		5.2	10.4
40	28	Bogod 'A'	28		3.1	11.8
370	288	Brammer	346		4.2	19.2
31	15	Bridgend Gp	15		1.7	78.0
99	78	Burt Fittings	94		3.0	
71	40	Brown & Tawse	42			
57	35	Bunzline	38		6.3	
465	245	Caffyns	258		5.6	42.4
59	12	Caskel Plc	16	+½	8.6	8.9
130	73	Central Mtr	73		4.9	
51	32½	Coot (DE)	36		4.0	11.0
342½	187½	Cowie	220		5.2	10.9
192½	127	Dag Motors	136	-1	6.0	15.6
663	448	Denmans Ert	588		1.4	14.5
629	414½	Diploma	435		3.9	15.3
589	443	Electrocompnts	493	-1	2.6	20.2
175	133	Electron House	160		2.8	13.5
283	225	Ellis & Everard	252		3.9	16.7
234	190	Eurodollar	199	-1	5.3	15.6
173	100	European Mtr	100		5.7	10.9
538½	376	Evans Halshaw	376		4.7	11.8
656	490½	Farnell Elect	544	-1	1.8	22.3
78	50	Fife Indmar	55		6.2	8.1
34	15	Gardiner	20½		5.0	
46	19	Glenchewton	20			22.1
90	60	Gowrings	71		3.5	21.5
76	59	Hallen Hldgs	67			52.1
172	122	Harris (Philip)	169		5.1	14.8
342½	258	Henlys	259		3.6	13.9
191	88	Holders Tech	97		7.7	10.5
138	103	ISA Intl	103		2.1	12.9
609	295	Inchcape	299	-3	6.3	9.9
68	35	Jacks (Wm)	58			13.4
184	145	Kwik-Fit	149	-1	3.4	17.1
573	279	Lex Service	279	-5	6.0	10.7
282	162	Lookers	175		5.5	9.4
28	14	Malaya Grp	14			
5	3¼	Midlesex	7¼			
440	279	Norbain	291	-7	0.7	17.4
100	47	Northamber	92		1.8	39.1
175	152	PCT	152		6.1	14.7
310	228	Pendragon	228		4.1	15.0
238	130	Perry Gp	130		8.7	7.1
218	126	Quicks Group	127		5.2	13.4
166	97	REA	165		4.5	34.1
5¼	2¼	Reece	2¼			
8	4	Ross Gp	4½		5.6	
42	32½	SEF Indt	38½		3.4	
44	31	TLG Range	42		3.0	16.9
265	215	Time Products	227		4.8	15.3
227	151	Vardy (Reg)	168		3.9	12.4
335	240	Wholesale Fitgs	243		6.1	21.4
30½	13½	Wills Gp	14	-½	4.5	7.9
74½	39½	Wristan	70		1.2	23.0
69	40	Wykol	65		2.1	22.1
96	61	Young (H)	79	-1	5.7	14.8

DIVERSIFIED INDUSTRIALS

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
202	148	Adwest	157	+2	6.0	16.0
380	199½	Azadlagaca	303		1.5	24.5
62	44	Armour	44	-½	5.3	9.1
997	773½	Broken Hill	842	-24	2.4	18.0
401	273	BTR	311		5.0	16.4
570	372	BAT	432	-9	6.0	11.3
270½	120¾	Banstead Intl▼	229		0.3	60.6
91	49	Bloby (J)	87		4.3	16.1
57½	44	Brierley Inv	45¾		9.2	2.6
836	636¼	Carter	767		3.7	35.5
285	215	Cookson	223	-3½	3.6	20.2
302	217½	Hanson	239	-1½	6.4	14.7
220	136	Harrison Crsfld	146	-½	7.7	16.6
365½	200¾	Hutch Whamp	257½	+1½	2.2	18.4
710	409½	Jardine Math	539½		2.7	12.3
36	27½	Jourdan (T)	29		4.3	28.8
175½	124½	Lonrho†	152	-1½	3.7	27.9
44	16	Porter Chadbn	40½			
685½	462	Powell Duffryn▼	462	-4	6.8	13.0
164	118½	Ropner	125		7.5	14.2
489	337	Rothmans	470	+10	5.1	22.8
34½	9¼	Saltire	15	-½		5.7
163½	105	Sime Darby	138	-1	3.1	17.7
267	164	Staveley	167	-1	6.4	51.4
320	148	Suter	155	+5	7.5	14.9
268	220	TI Group	236		2.3	
283	202	Tomkins†	229	-1	4.2	14.7
124	62½	Trafalgar Ht	67	-2	1.9	
440	245	Unitare	295		6.3	
324	246½	Wassall	266	-2	1.7	22.8
13½	9½	Widney	9½		2.6	14.6
414½	309	Williams Hldg	325	-6	5.0	20.1

ELECTRICITY

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
894½	610½	East Midlands†	764		4.5	32.1
865	565	Eastern Grp†	739	+9	4.2	16.2
785	534	London Elect	757	+13	4.1	11.6
886	635	Manweb†	859	+18	4.0	10.3
845½	547	Midlands Elect	784	+7	4.0	12.0
520	404½	National Power	473½	+6½	4.1	13.0
1130	589	Northern Elect	1112	+19	3.7	11.5
421	329	Nthn Ireland†	356		4.2	9.7
867	587	Norweb	838	+5	3.7	10.1
602	449	PowerGen	495	+5	3.8	10.7
477	307	Hydro-Elect†	315		5.2	10.0
486	324	Scottish Power†	329		4.9	10.4
490	298	Seeboard	464	+12	3.4	12.7
912	591	Sth Wales†	884	+28	4.1	12.0
889	551	Sth Western†	874	+23	3.6	11.6
837	540	Southern Elect†	765	+8	4.0	11.1
909	604½	Yorkshire Elec	874	-2	4.0	15.0

ELECTRONIC & ELECT

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
109	63	Acorn Comp	95			
650	475	Admiral	635		1.3	19.5
200	163	Alba	200	+4	3.2	15.5
250	126½	Amstrad	153½		2.0	
39	24	Aries	37			
94½	77	Astec	79	+½	1.4	16.2
281	118	Azlan	126		3.0	10.2
478	287	BICC	334	+6	7.2	21.1
283	239	Bowles Huntert	241		5.1	
16	7	Berkeley Bus	9			
535	402	Blick	463		3.2	15.3
380	280	Bowthorpe	311		2.8	17.9
21½	14½	Bulgin (AF) 'A'	19		1.6	11.1
283	194	CML Micro	194		3.9	12.4
67	32	Channel Hldgs	38		4.1	10.8
35¼	20	Chloride	20½		0.6	58.1
80	60	Claybithe	63		5.3	
180	81	Copymore	150		3.6	
202	145	Cray Electr	147	-1	2.1	17.1
478	412	Critchley	477		2.2	20.1
403	289	Dardia Bc Sys	368	+3	0.6	27.0
586	430	Delta	489	-1	3.9	20.1
565	400	Domino†	527		2.3	
78	63	Dowding Mills	67	-1	4.8	24.4
1835	1230	Druck†	1500		0.9	25.5
3756½	2300	Electrolux 'B'	3256½	+3¾	3.3	
38½	21	Emess	22		0.4	
4040¼	2737½	Ericsson 'B'	3584¼	-78¾	1.3	25.2
86	56	Eurocopy	67		3.8	13.1
451	343	Eurotherm†	413		1.7	21.3
410	334½	Farey Group	385	+1	2.0	20.4
283	180	Forward Gp	247		2.8	15.2
58	14½	Forward Tech	45		2.1	9.3
353½	259	GEC†	286		4.8	14.1
191	102	Gestetner	115½	-1½	2.6	
191	119	Graseby	144	+5	5.2	13.5
193	121	Ind Control	141		4.4	11.9
385	263	Kenwood Appl	266		4.3	13.1
1325	730	Kerzham (A)	1325		3.2	9.8
165	35	Kode	65		7.7	
55	35	LPA Indt	35		5.7	24.9
320	250	MTL Inst	298		1.8	18.0
281	210	Memlec-Ste	260	+5	2.2	18.1
45	31	Microvitec	39	+1		19.5
494	185	Mitel	299	-4		
91	60	Pace Systems	67		6.6	24.2
98	74½	Peek	79		5.4	19.9
2175	1400	Philips Lmp Nv	2134¾	-15½	0.9	9.4
359	287	Pifco	302		2.0	19.2
344	275	Pifco 'A' Vtg	282		2.0	18.0
140	70	Plasmec	118		4.0	
129	90	Pressac	103		3.4	19.8
43½	17½	Prestwick	25			
303	181	Psion	254	-4	1.4	17.6
261	187	Racal Elect	225	-3	2.5	18.5
53	33	Radamec	46		5.2	12.6
311	206	Roxboro	206	-1	2.7	15.1
89	15	Scantronic	18½			
49	34	Silvermines	43	-1	2.4	25.5
94	53	Soundtracks	55		5.8	
104	38	Shn Bust	65	+6	7.2	
19	9	TDS Circuits	8½			
3225	2365¾	TDK	2586¾	+125	1.3	
447	174½	Tadpole Tech	242	-2		
170	73	Telemetrix	74	-6	1.7	9.4
101	51	TGI	89		3.2	16.6
385	191	Tetspec	376		0.8	45.4
246	133	Thorpe FW	236		1.7	17.3
142	117	TLG	139		3.1	20.0
43	22	Total Systems	31			32.2
303	215	Tunstall	238		3.0	16.0
381	256	Unitech†	365	-10	2.4	18.4
15⅝	8	Verity	9			24.2
483	370	Volex	371		6.2	15.5
200	60	Wakebourne	69			
168	93	Whitecroft	164	-2	3.7	18.0

ENGINEERING

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
185	119	AIM†	185		3.0	
138	47½	APV	61½	-1	8.9	
216	146½	ASW	188		4.0	
126	20½	Aero Hamble	34		13.7	3.4
21½	14	Aerospace Eng	17		5.6	
73	27½	Alvis†	47		2.7	
175	134	Ash & Lacy	135½		5.9	14.0
553	490	Atlas Equip	553		5.0	18.4
125	66	Ayrshire Metal	120		1.6	14.7
40½	25	Babcock	29½	+1		
176	130	BWI	130		6.4	19.9
88½	64	Baynes (Charles)	78		2.8	20.0
95	23	Beaufort	36			
226	110	Billam (J)	117		5.7	7.3
329	262	Bodycote	316	-3	2.1	21.6
81	43	Booth Inds	81			
20	13½	Boxmoor†	14½		4.6	13.7
171	120	Bradon	148		3.4	
578½	386½	Br Aerospace	479	-3	2.3	42.1
172½	121½	Br Steel	153	+½	2.9	18.5
125	86½	Bromsgrve Indt	90		6.3	15.1
18½	9½	Brooke Tool	13½		1.0	
51	24½	Brunel	45½			
186	135	Bullough†	152		5.0	
80	55	Burnfield	75		3.1	32.2
22	14	CI Group	16		2.3	
291	247	Carclo Engt	256	-1	5.1	15.6
159	110	Castings	153		2.3	18.8
230	150	Chamberlin Hill	150		5.6	9.5
360	272	Chemring†	325	+2	3.8	15.3
296½	178	Clyde Blowers	179		3.1	
337	235	Cobham	308	+2	3.2	15.4
688	403	Cohen (A)	508		0.8	
253	178	Concentric	185		4.2	14.6
310	238	Cook (Wm)	228		4.1	10.7
286	198	David Brown	215		3.8	15.2
97	68	Dobson Park	69		6.8	12.8
442	343	IMI	345		4.5	13.9
101	69	Elliott (B)	92		2.7	13.8
118	60	Expamet	89	+4	3.7	63.1
212	141½	FKI	143	-1	3.7	16.5
148	109	Fenner	133		1.4	61.9
45	18	Ferrum	16			
88	73	GEI Int	88		3.6	16.1
134	91	Garton Eng	120		4.8	
404	295	Glynwed	308	-2	4.7	18.0
14½	10	Graystone	12		2.5	10.1
85	61	Haden MacLn	63½		3.9	16.4
158	90	Hadleigh	153		2.0	17.4
320	143	Hall Eng	144	-2	7.0	11.3
256	191	Halma	192		1.7	20.8
73	47	Hampson Indt	53		4.8	9.9
48	26	Hay (Norman)	27			
184½	122	Hill & Smith†	125		6.2	
63	39	Hopkinsons	58		2.8	
41	27	How Gp	35		2.7	
103	76	Howden	80		4.0	13.0
265	157	Harding	169	-1	7.4	24.1
379	286	IMI	302	+1	4.2	25.6
51	33½	Johnson & FB	42½			
628	488	Johnson Mattn	529		2.9	19.8
32	25	Jones Shipman	30			
335	230	Kelsey Indt	317		5.1	
271	205	Lincat	271		3.2	16.9
20½	11	Locker (T) A	12	+½	4.2	
49	38	ML Hdgst	38	-1	4.8	10.4
67	22	MC Intl	33		8.5	13.3
179	129	Mang Bronze	148	-1	3.4	11.5
530	378	McKechnie	396		4.7	23.3
130	61	Meggitt	82½	+4½	6.0	13.3
120	101	Metalrax	108	-2	4.3	17.9
133	93	Mettoc	131		2.9	18.2
589	487	Molins	493		4.0	9.9
408	293	Morgan Cble	319		5.0	15.5
217	176	Morris Ashby†	181	+1	4.3	13.1
51	34	Neepsend	34		4.6	17.1
128	48	Neolonict	69	-1	3.1	
60	40	Newmark (L)	40			
58½	27½	OMA Indt	28½		7.7	
358	277	Oxford Inst†	319		2.0	18.8
341	218	Powerscreen	241	+1	3.9	10.1
23¾	13¾	Prospect Indst	13¾		8.0	6.8
108	60	Radiant Metal	73			
71	13	Ransomes	55			
95	70	Record	80		5.6	18.0
281	243½	Renishaw	269	+1	3.0	22.7
192	126	Renold	180		2.1	24.9
73	51	Richard (Leics)	65		5.1	39.4
104½	76	Richardson Wes†	77		5.3	16.9
204	152½	Rolls-Royce	154	-1½	4.1	27.2
195	156	Rotork	165		3.3	16.8
190	134	Rubicon†	158		3.8	25.8
150½	67	Senior Eng	75		5.7	12.2
270	245	Servomex	266		3.1	28.4
630	498	Siebe†	533	+3	2.7	17.1
130½	74	Simon Eng	82			
82	35	Six Hundred	81		2.3	28.0
1459¾	1031¼	SKF 'B'	1148¾	-9¾		
527¼	411	Smiths Ind	440		3.7	16.9
465	337	Spirax-Sarco	434		2.8	18.4
267	197	Sterling Ind	239		3.7	15.5
455	328	TI	350	-1	4.1	19.3
121	92	Tinsley (E)	97		7.2	13.2
105	45	Transfer Tech	60		6.9	8.6
153	125	Triplex Lloyd†	128	-1	6.8	
18½	12	Utd Inds	14½	-¼	0.9	
1548	980	VSEL	1507	-1	2.9	14.1
31½	11½	Verson	14			
204	162	Vickers	176	-1	2.5	18.6
327	230	Victaulic	240		4.2	13.2
19	8½	Vileez Grp	10			
531	451	Vosper	513		2.0	13.4
805	661	Vosper Thorny	743	-1	3.2	16.1
527	446	Wagon Indt	449	+1	5.1	22.8
354½	229	Weir	230		3.6	13.7
46½	36	Wellman	39½		3.2	64.5
548	365	Wolfman	440		3.0	16.1
364	90	Whessoe	123		2.3	

ENGINEERING, VEHICLES

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
66	31	AAF Inds	35	-1		
160	108	Airflow Stream	159		3.1	15.6
639	440	Avon Rubber†	441	+1	4.7	15.9
236	173	BBA	194½		2.9	
86½	54	BSG	54½	-½	7.3	34.1
18½	8½	Benson Group	11	-½	4.0	14.9
306	180	Boxtrom	296		2.5	16.9
28½	17	Boustead†	24		5.2	
22	10½	Cavcrdale	10½		1.7	10.9
353	275	ERF	353		1.4	
400	296	First Tech†	399		1.7	23.0
680	510½	GKN	572	-5	4.5	33.5
4387½	2337½	General Mtr†	2606¼	-43¾	1.9	
1239	918½	Honda Motor	1005½	+29¾	0.5	
432½	306	Laird	321	-2	4.2	15.5
350	233	Leades	345			
239	158	Lucas	191		4.6	
64	50	Mayflower	56½		3.1	23.0
124	61	Midstates	63			8.8
178	149	Syltone	159		3.9	17.6
261	140	T & N	161	+1	8.4	14.0
333	263	Trinity Hldgs	330		2.4	23.9

FOOD MANUFACTURERS

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
611	499	AB Food†	597	-3	3.4	12.4
368	248	Acatos & Hutch	260	-2	4.4	9.7
74	40	Albert Fisher	45		10.3	13.3
270	205	Banks (S C)	205		6.0	9.4
387	305	Barr (AG)†	373		2.6	
72	18	Bensons Crsp	21	-1		
481	378	Booker	389	-1	7.1	14.3
56½	42½	Borthwck	43½	-1½	3.8	20.5
212	156	CPL Aromas	195		1.9	18.6
524	370	Cadbury-Schw†	424½	-½	4.6	14.0
267	143	Carrs Milling	263		2.9	11.9
167	130	Cranswick	160		6.5	11.6
154	90	Dalepak	116		2.3	
543	389	Dalgety	433	+5	6.4	11.8
87	49	Danwts S	49		0.8	
294	210	Devro	211		3.7	14.2
101	52	Everest	85		3.7	31.9
8½	4¼	Farringford	4½			
85	60	Finlay (James)	68		7.6	9.2
20½	12½	Global	12½	-½	5.0	11.4
77	38	Grand Central	50			
433	325	Greencore†	433	+3	3.0	11.4
194	102	Hazlewood Fds	111		7.5	6.9
196½	151	Hillsdown	175		6.3	12.5
28	16	Hobson	24½			
111	69	JLI Group	71		8.5	10.0
417	313	Linton Park	335		6.5	9.6
127	85	Matthews (B)	107	-1	3.2	12.9
181	160	Man ED & F	162		6.6	8.9
246	205	Nichols (JN)	231		3.3	14.8
274½	193	Ntbn Foods†	211	-1	5.2	10.8
14	9	Nurdin&Pn Fn	10½			
46	18	Pauce's	18	-5		
81	62	Perkins Food	64		8.7	10.7
96	73	Sentry Farm	89		2.9	9.5
122	71	Sims Food	71		13.2	
487½	392	Tate & Lyle	429	-1	3.3	8.3
258	145	Treat	153			
434½	317	Unigate	352		5.5	9.5
1247	958	Unilever	1179	-1	2.7	17.0
8118¾	6496½	Unilever (NV)	7575	+9¾	2.1	18.7
388	293½	Utd Biscuits	350	+4	5.5	15.5
49	33	West Trust	34	-1	9.2	23.8
133	85	Yorkshire Food	95		4.9	10.0

HEALTHCARE

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
544	280	AAH†	304	-1	7.4	10.7
1141	770	Amersham	804	-1	2.5	16.9
81	43	Amgen	47			
297½	200	Assoc Nursgt	200		1.4	11.7
393	243	Bespak†	330		3.9	16.9
10	5	Care UK	7½			
115	60	Gelds	71			
47	34	Cortecs	34	-1		
297	230	Community H	230½	-2½	4.5	12.7
44	39	CrestaCare	34		2.8	
146	96	Enviromed	102		2.0	13.0
110	82	Ferraris Group	93	-2	3.4	11.5
171	134	Goldsborough†	152		2.7	13.6
15½	9¼	Greenacre	9½		4.4	12.9
513	402	Huntigh Tec	498		1.3	22.3
165	39	Intercare Grt	52		8.4	9.4
335	270	Isotron	270		2.2	15.9
171	107	Life Sciences	136		3.8	13.5
152½	74	Lon Intl	97	-1		
80	42	Nestor-BNA	44		8.9	19.9
3	1	Premier Health	1			
330	227	Quality Care†	235		2.4	
210	118	Scholl	134		6.0	12.9
370	275½	Seton Health	341	+3	2.5	17.4
83	44	Shield Diag	48			
169½	136½	Smith & Neph	165½	+½	3.8	18.3
21	6	Specialeyes	8			
292	188	Takare	192	+1	1.3	16.7
313	245	UniChem	250	-1	3.4	13.5
400	293	West Hlthcare	305	+12	2.0	15.9

HOUSEHOLD GOODS

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
312	201	Airsprung	203		3.0	13.1
193	115	BLP Group	125		1.0	34.3
39	26	Bilston Batsea	31			
167	89	Carvell Pls 'A'	89	-2	8.0	19.9
285	163	Creighton N	163		5.9	11.5
165	133	Derby Group†	144		2.7	15.6
168	113	Gazter	125		3.9	
14	4¼	Lionheart	4½	-½	5.6	
231	161	Maybom	161		4.6	10.7
335	245	Ontame Ind	254		5.2	11.5
430	330	Osborne & Little	390	+2	2.4	11.9
625	420	Paterson Zch	427		4.1	12.2
595	380	Paterson Zch 'A'	383		4.5	11.1
714½	538	Reckitt Colm	647	+2	3.5	16.4
291	211	Relyon	261		2.6	47.6
378	183	Silentnight	187		5.3	11.7
46	27½	Stoddard	30½	-½	6.6	11.5
330	205	Toonlansonst	207		6.9	
160	125	Victoria Carpet	125		4.5	7.1
119½	94½	Walker Greenbk	107		4.2	19.7
63	44	Wiford Wdgwd	59	-1		46.0
155	155	Wood (Arthur)	155		2.4	31.2

INSURANCE

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
1493¾	937½	Alex & Alex	1387½	-6¾	4.8	
2043¾	1587½	Am Genrl	1962½	-25	4.0	
112	80	Angerstein†	81		3.1	66.8
86	47	Archer†	61		2.0	
165	85	Bradstock	97		7.3	10.5
550	370	Britannic	431	-2	3.8	
117	87	CLM Inscet	88		2.9	
701½	473	Com Union	524	-2	6.0	19.8
108	86	Delian	90		2.1	
1050	1650	Dom & Gen	1665		2.1	17.7
221½	145	FBD IE	167½	+3½	1.7	7.8
194	140	Fenchurch Grp	154		6.5	10.3
114	89	Finsbury Under	90½		2.7	58.0
757	491	Gen Accident	534	-7	6.5	8.6
247	160½	GRE	178	-3	5.5	19.9
106	80	HCC Lloyds	86		1.9	72.5
457	211	Heath C E	238	+1	8.4	
245½	177¼	Hiberman IE	213½		4.5	8.0
114	86	Hiscox Select	103		1.8	
323	238½	Independent	278		3.9	7.5
241	178	Irish Life	183	+1	6.4	17.1
203	118	JIB Group	122		7.7	11.2
105	100	Kin Capital	101		5.0	
547	407	Legal & Gen	447		5.7	17.8
1568½	965½	Liberty Life	1396		7.5	5.4
119	91	London Inc Mkt	97		2.6	33.8
310	145	Lloyd Thomp	152		6.4	10.0
471	313	Lloyds Abbey	360	-1	7.0	11.7
253	159	Lombard Inst	232		4.1	32.2
443	282	Londn & Man	328	-1	6.5	16.3
119	91	London Ins Mkt	97		2.6	33.8
236	146	Lowndes Lmb	167		5.8	10.3
5893¾	4531¼	Marsh McLn	5143¾	-81¼	3.6	
110	80	Masthead†	84			
188	147	Nelson Hurst	174		4.0	17.4
106	76	New London Capt	77	-1	1.6	
51	45	Octavian	46		8.5	
129½	100	Orel	102		6.1	
99	68	Premium Trust	68		3.7	
124	101	Premium Under	101	-1		
385	271	Prudential	305	-2	5.6	13.2
83	16	PWS†	18		4.3	
404	239	Refuge	275		5.3	20.2
350	232½	Royal†	286	-1	3.9	5.9
327	139	Sedgwick	157		4.8	17.8
155	104	Steel Burrill	118		9.5	
418	381	Sun Alliance	314	+2	6.0	8.7
107	80	Syndicate Cap	81		1.9	64.6
96	51	Trade Indemnity	67		1.7	14.9
464	302	Transatlntc	321	+2	4.7	29.1
673	432	Utd Friendly	503		4.2	25.8
245	129	Willis Corroon	135	+1	5.7	17.1
38	19	Windsor†	20	-½	3.1	6.7

INVESTMENT TRUSTS

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
360	280	3i	354½	-1½	2.6	
106½	83	Abtrust Emerg	63½	-3½	0.4	
102	76	Abtrust High Inct	76½		9.2	
290	182	Abtrust N Dawn	191		0.6	
2058	1678	Alliance	1765	-5	3.4	
293	239	American Trust	258		3.6	
479	393	Anglo & O'seas	433		2.3	
196	127	Baillie Gifford SN	130	+3		
219	172	Bankers†	179	-½	2.7	
75½	33½	Baring Em Eu	39½		0.3	
381	307	Baring Tribne	317		2.7	
248	198	Berry Starq	222		1.2	
81½	65	Br Assets	68		6.1	
98	85	Br Empire Sec	88½		1.4	
46	25	Br Empire Wts	29			
234	188	Br Inv	201		3.1	
105½	63½	Brazilian	78¼	-6½	0.4	
272	216	Brunner	219		3.2	
161	117	BZW Conv	131	-1	7.4	
363	310	Candover	351		4.0	
65	41	Central Euro Grwth	41			
271	144	China & Eastern	159	+1	2.8	
223	180	Conti Assut	180	-1	2.1	
86	76	Danish Inv Inct	77		12.9	
328	268	Derby Cap	300			
173	147	Derby Inct	155		13.6	
108	58	Drayton Blue	58		18.1	
111	84	Dryton Eng Int	93		1.1	
156	122	Drytn Far East	135½	+2½	0.6	
784	613	Dunedin Inc G	635	-1	5.2	
108	80	Dunedin Japan	81½	+1		
341	292	Dunedin Smlr	302	-1	3.7	
80	29	Dunedin Wts	29½			
827	701	Dunedin Wwde	701	-1	1.7	
122	82½	Edin Dragon	83½	-½		
53½	28½	Edinburgh Inca	29	+½	0.2	
360	281	Edinburgh	294		3.8	
179	136	EFM Japan	139	+2		
354	286	Electra Invt	314		2.9	
220	183	Electric Gen	186½	-½	2.2	
281	169	Eng & Caledont	179		2.8	
127	106	English Scot	110	-3		
345	273	European Assat	286		2.1	
174	145	Fidity Euro Val	158		0.2	
103½	69	Fidity Jap Val	71	+2		
172	146	Finsbury 'A'	154		2.4	
86	65	First Spanish	68½		0.5	
343	267	Fleming Amert	287	-1	0.7	
145	51½	Fleming Chinese	66½	-1	0.9	
92	22	Fleming Ch Wrts	33			
267	196	Fleming Clavert	203		3.5	
385	293	Fleming Cond	300		0.9	
210½	134	Fleming Em Mkts	137			
264	190	Fleming Entp†	202½		3.0	
459	278½	Fleming F East	311½	+1½	0.6	
422	343	Fleming Fledg	343	-2	1.1	
120	88	Fleming Hi Inct	94		5.9	
109	68	Fleming Indian	69½		1.6	
64	33	Fleming In Wts	40			
52½	30½	Fleming Intl	31		14.4	
284	220	Fleming Japan	229	+1		
347	262	Fleming Merc	267	-½	3.1	
94	80	Fleming Nat Res	83	-1		
347½	273	Fleming Oseas	284		1.9	
155½	134	Foreign & Col	131		1.7	
106	93	For & Col Inc Gwh	98		2.8	
148	98	Frgn Emg Mkts	101½	-1½		
77	64½	Frgn Enterprise	70		1.1	
261	206	Frgn Eurotst	215		0.7	
145	114	Frgn German	122	-1	0.5	
374	271	Frgn Pacific	299	+2	1.1	
144	116	Frgn PEP	123		3.6	
192	156½	Frgn Smaller	155½	-1½	1.7	
120	90	Frgn US Smlr	98			
28½	21½	Fulcrum Cap	22			
54	45	Fulcrum Inc	45		25.6	
146	134½	Fulcrum Zero	144½			
213	188	Gartmore Brit†	195		4.7	
151	124	Gartmore Euro	132		0.9	
130	85	Gartmore Shrdt	85		14.1	
247	201	G'more Smlr Cos	211	-1	3.4	
128	94	Geared Inc Invt	94½		11.0	
200	138	Genl Cons Cap	140	-1		
115½	104	Genl Inc	105		11.3	
106	86	German Inv	95		0.1	
325	192	Gov Asian Sm Co's	213	-3	0.2	
151	90½	Gov Eng Mkts	94½	-1½	0.3	
191	135	Govett Am Smlr	141			
96½	77½	Gov Glob Smlr	78	-½		
112	78	Govett High Inc	79	-1	8.9	
429	322	Govett Oriental	347		0.4	
346	226	Govett Strategic	229	-2½	3.7	
475	384	Greenfriar	384	-1	2.3	
19	6	Gresham House	19			
303	208	GT Japan†	210	+2	0.7	
155	116½	H Govett Smllr Co	116½	-1	1.1	
138	113	Hend High	117		6.0	
293	257	Hend Strata	263	-1	0.2	
105	80	Herald	83½			
116	88½	HTR Jap Smaller	91	+2	0.6	
27	13	I&S Ent	14			
119	93	I&S UK Smlr	94		3.7	
129	123	Inv Capt	124		5.2	
99	86	Int Biotech	86			
50	28	Int Wts	28			
177	126	INVESCO Korea	128			
122	88½	J Fry 2nd U	92	-2	8.2	
100	90	J Fry Euro U	91		6.6	
256	187	JF Fledg Jap	189			
121	101	Jupiter Intl Grn	101		4.2	
243	194	Klnwt Chrl	206	+2	3.2	
149	99	Klnwt E Mkt	102½	-½		
124	105	Klnwt End	114			
88½	73	Klnwt Euro Prvt	76¼	-¼	1.3	
49	22½	Klnwt Euro Wts	24¾			
116	79	Klnwt H Inc	85		12.0	
272½	219	Klnwt O'seas	225	-1	1.9	
165	118	Klnwt Smlr	118	-1	3.3	
201	86½	Lazo American	89½	+3¼		
936	672	Law Debenture	734		3.3	
129	93	Lazard H Inc	98		8.2	
97	79	Lloyds Sm Cap	79			
35	28	Lloyds Sm Dw	28		15.8	
129	106	Lloyds Sm Ptg	106	-1	4.2	
174	141	Lon St Lawrence	162		4.8	
108	78½	Lon Smaller Co's	81		4.9	
334	265	Lowland	290		4.0	
1440½	887½	Lydenburg	1250		1.8	
620	496	M&G 2nd Dual Cap	518	-5		
151	115	M&G 2nd Dual In	119		25.2	
2773	2440	M&G Dual Cap	2578	+8		
353	243	M&G Dual Inct	245			
77	54	M&G Inc Geared	64	-½	9.6	
34½	26½	M&G Inc Inv 1st Cap	27½			
45	35½	M&G Inc Inv 1st Inc	36	-½	17.0	
137	117	M&G Inc Package	120	-1	5.1	
59	50	M&G Inc Zero Dw	56½	+½		
36½	27½	M&G Rec Cap	28½	-½		
72½	57	M&G Rec Geared	57½		8.4	
37½	28	M&G Rec Inc	29		16.7	
151	128	M&G Rec Pacge	130		3.7	
80½	68	M&G Rec Zero Dw	74½			
128	99	M Currie Euro	103		0.4	
180	119	M Currie Pac	131		0.3	
237	189	Majedie	189	-2	3.5	
57	44	Marakon	57			
324	237	Merchants†	254		5.5	
90	79½	Mercury Euro Pv	82		0.9	
45	25½	Mercury Eur Wt	26½			
125	85	Mercury World	85			
52½	22	Mercury Wld Wts	22			
595	482	Monks Inv Tst	502	-1	1.7	
158	126	Morg Gren Inc	130		4.6	
64	38	Morg Wts	44			
111	57	Morg Lan Amer	58½	+½		
65	28	Morg Wts	29	-½		
148	104	Murray Ent	114	-1	2.3	
92	78	Murray Emg Eco	81	-1		
68	54	Murray Euro	57	-½	0.8	
393	308	Murray Income	324		4.6	
396	296	Murray Intl	312		5.0	
164½	133	Murray S/C DF	163	+½		
174	127	Murray S/C Cap	127	-1		
97	75	Murray S/C Inct	75	-2	17.7	
3400	3850	Murray S/C Ust	3000		4.4	
548	390	Murray Small	396	-1	1.4	
363	302½	Murray Vent	327		4.4	
58	26	Murray Em Wts	27			
23½	14	Murray Eu Wts	14			
58	15	Newmarket	16			
95	54	Nothing Inct	54		9.8	
104	61	Nothing Cap	64			
404	316	O'seas Inv Tst	326	-1	1.3	
241	179	D'seas Wts	179	-1		
640½	362	Pacific Assets	446	-7	0.3	
542	268	Pacific Wts	349	-6		
120	83	Perpetual Jap	83½			
9402	7900	Personal Assets	8800		2.8	
153	119	Pilot Inv	119	-1	1.6	
96	83	Piper Euro Sm	83	-2		
93	88	Profilic Inc	90			
189	164½	RIT Cap Ptn	169		1.1	
38	26½	River Merc Am Cap	28			
121	100	River Merc Am Inc	100		9.8	
17	9	River Merc Am Wts	9½			
150	114	River Merc Cap	118			
147	85	River Merc Ex Inct	86	-1	11.3	
49	11½	River Merc Ex Inclw	12			
116	81	River Merc Grd Inc	81		11.8	
35	23	River Merc Grd Pd	26½			
127	109	River Merc Tst Inc	109		10.8	
40	21	River Merc Wt	21½			
170	118	River Merc Sm Co	118		4.4	
77	23	River Merc Sm Wt	23			
449	394	Robeco	394		3.2	
463	398	Rolinco	398		2.0	
99	73½	Schrod Jap Gwth	77½	+2		
52	26	Schrod Jap Gwth Wt	31½	+1		
1112¾	761½	Schrod Korea Fd	761½	-16	0.2	
650½	364¾	Sch Korea Fd Wt	364¾	-16		
113½	103	Sch Spl Zero Div	112½			
37	27½	Sch Split Fd Cap	28½			
129	108	Sch Split Fd Inc	112		8.5	
99	86	Schrod UK Gwth	90½		2.1	
42	28	Schrod UK Gwth Wt	30			
262½	200	Scot	207	+1	3.1	
183	148	Scot American	152½		4.1	
368	216	Scot Asian	236	-1		
1070	565	Scot Wts	575			
97½	74½	Scot Eastern	78	-½	2.5	
264½	205	Scot Mtge	214		2.4	
106½	85	Scot Nat Tst	85	-½	11.0	
133½	101	Scot Value	101½		2.5	
1795	1475	Second Allnce	1573	+1	3.4	
106	76	Sec Tst of Scot	80½	+1	5.0	
179	131	Selective Asset	131	-1	1.5	
161	125	SHIRESCOT	126	-1	5.4	
51½	33½	Softece Invt	33½		14.4	
343	290	St Andrew Inv	299		3.5	
412	310	Temple Bar	334	-2	5.1	
135	90	Thmn Asian E	102		0.6	
568	453	Throg Dual Cp	493			
101	69	Throgmorton	69½	-½	4.2	
164½	98	Tokyo Emg Mkt	105	+1	0.8	
177½	133½	TR Cty Of Lont	142½	-1	4.6	
205	127	TR Far East†	141	-1	5.1	
124½	80	TR Pacific	99	+1	0.2	
43½	27½	TR Property	30	+½	3.8	
228	174	TR Smr Coct	174½	-1½	2.7	
152	100	TR Tech Inv	104		2.1	
405	179	Turkey Trust	179	-2	1.4	
269	222	USDC Invest	224		2.5	
129	108½	Value Inc Tst	112		4.7	
109	61	Wigmore	63		1.0	
257½	205	Witan†	219	+½	3.5	
113	92	Yeoman Inc	92		19.0	

LEISURE & HOTELS

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
40	26	Abrtn Str H	34			
578½	416	Airtours†	442	+4	3.4	9.7
46½	17	Ald Leis	23			
177	135	Alpha Airpts	145		3.5	
48	36	Arcadian	39			
131	85	Baldwin	118		3.7	20.3
315	222	Barr & Wallc	222		1.7	18.5
250	135½	Bluebird Toys	248	+12	3.0	7.4
365	231	Boosey Hwks	335		1.9	19.8
7½	2½	Brent Walker	3			
200	100	Bristol Scots	183		2.0	
7½	1½	Buckingham Int	2½			
256	114	Chrysalis	254			
94	74	City Centre Rest	76	-½	2.9	15.4
374	305	Compass Gpt	320	-1	2.6	18.7
390	232	Eurocamp	250		5.4	10.8
213	78	Euro Disney	143	+1		
4	2	Euro Leisure	2½			
455	308	Famine Brdst	424		4.6	19.6
131	81	First Choice	116		4.2	
350	245	First Leisure	280	-3	3.2	17.5
285	209½	Forte	236	+2	4.0	27.9
207	160	Friendly Hotels	160		4.5	26.8
79	49	GR Hldgs	55		2.5	
598	475	Granada†	520	-3	2.4	15.5
96	34	Hi-Tec Sports	35	-1	9.9	5.1
216	112	Hornby	112	-2	10.0	9.8
184½	142½	Jurys Hotel	183¾	+4¾	3.7	16.6
18½	11½	Kunick	17		3.7	19.5
289	200	London Clubs	275		5.4	14.0
217½	145	Ladbroke	175	-1½	2.5	30.9
104	51	Magnolia	51		0.2	
140½	107½	Man Utd	123		4.3	2.0
109½	64½	Mandarin Ornl	76½	+½	4.2	19.5
15	11½	My Kinda Town	12½			
81	34	Northern	74		5.1	12.3
102	65½	Pelican Gp†	79	-1	2.0	16.5
141	109	PizzaExpress	131	-1	1.9	20.2
183	95	Prism Leisure†	95		5.5	6.7
43	21	Quadrant Grp	29			
278	205	Ramsders (H)†	232		2.4	
447½	355½	Rank Org	373	+4½	4.6	18.6
31½	18½	Ryan Hotels IE	29½		4.4	16.8
1135	790	Savoy Hotel 'A'	930		0.5	
92	60½	Stakis	77	-2	2.5	
371	296½	Stanley Leisure†	368	+1	1.8	30.2
345½	280	Tanjong	280		0.7	15.7
1166	959	Thorn EMI†	1041	-4	4.2	18.9
167	75	Tottenhm Hot	163		0.8	16.9
176	129	VCI	176		1.5	15.7
149	112	Vardon	131½	+2	1.4	
18	5	Wembley	5½			
149	107	Zetters Grp	117	-1	10.1	9.1

MEDIA

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
365	270	Abbott Mead	338		2.2	30.6
355	198	Adscene	300		2.9	18.6
33	17½	Aegis Gp	25½	-½		
11½	2½	Albion Radio	2½			
26	13	BBB Design	13			35.9
235	155	Bulmer Index	187		5.9	16.5
13½	5½	Binstate	5½			
345	320	Black (A&C)	320		5.3	11.6
402	178	Burnham Gp	205	-1	6.3	7.7
206	133	Border TV†	203	-3	2.6	17.8
413	353	Bredal	353		4.4	35.9
279	245	B Sky B	272	-1½		51.2
169	117½	CIA Gp	134	+2	1.5	21.7
36½	22½	Caledonian Med	23			
439	325½	Capital Radio	382		2.4	23.8
1047	797	Carlton Comms	880	-4	3.0	15.9
99	76	City of Lon	87		6.3	13.3
1650	1100	Daily Mail†	1384½		1.5	23.5
1464½	868½	Daily Mail 'A'†	1075		1.3	18.2
329	260	Dorling Kind	308		1.3	33.0
469	355	EMAP	392	-5	2.8	21.7
682½	538	Elsevier	608½	-7	3.3	16.9
1975	1450	Euromoney Pb	1575		2.4	22.7
17½	8	Fitch	11½			
485	309	Flextech	347			
1033	675	GWR Grp	885		1.9	
275	143	Gold Greenless	165		3.1	19.7
34	22½	Goodhead	23		0.3	
356	228	Grampian	294		3.4	15.7
172	108	HTV Group	149		1.5	33.3
194	32	Harrington K	40		3.1	
515	288	Haynes Pub	328		3.5	18.0
408	328	Hodder H'line	335	-1	2.0	54.5
180	120	Home Counts	153		4.1	37.5
340	250	Independent	258	+3	2.8	13.9
238	161	Intl Bus Comm	234	+5	1.9	31.4
162	119	Intermedia	135		7.2	34.2
167½	137½	Johnston Press	146	+1	1.6	20.5
33½	16	Lopex	16	-½	2.0	18.1
110	43	MAID	84	+3		
560	338	Metal Bulletin	558		2.5	29.0
177½	108	Midland Ind	117	+1	3.0	16.0
203	120	Mirror Gp	131	+2½	1.0	6.9
431	344	More O'Ferrall	355	-1	4.6	20.5
343	231	News Corp	264	-5	0.5	17.1
314	201	News Invt	227	-1	1.3	4.4
60	23½	Osprey Comms	27			
735	540	Pearson	563	-8	3.0	19.4
440	180	Phonolink	193			
760	603	Portsmth Sund	603		2.3	12.4
339	214	Quarto	214		3.5	11.7
964	722	Reed Int	734	-2	3.3	22.2
539½	404	Reuters	443	-1	2.3	20.1
178	94	Saatchi	106	-1		20.6
256	158	Scot Radio	256	+½	2.6	20.4
574	365	Scot TV	428		3.7	39.7
40½	20½	SelecTV	30	-½		
57	20¾	Shandwick†	33		4.9	
252	187	Southnews	234		1.3	23.5
200	37	Sterling Pub	37	-3	12.6	3.4
158	117	Sussex & Vine	125	-1	4.0	13.9
40½	25½	Taylor Nelson	34		2.3	20.5
622	310	Telegraph	380	+16	4.3	13.4
885	695	Thomson Corp†	785		4.9	39.2
472	357	Trinity Intl	364		3.4	16.8
760	518	Ulster TV	667		3.0	20.5
731	464	Utd Newspaprs	492		5.6	11.9
161	91	VTR	100	-1	5.0	10.7
36½	8½	WPAGO	9½		13.9	4.4
129	63½	WPP	111		1.2	15.9
426	150	Yorkshire TV	421			

MINING

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
115	65	Alex Corp	90		4.2	
4625	1762½	Ang Am Coal	3850		2.5	20.3
3796¾	2503¾	Ang Am	3028¾		2.4	27.5
7331¼	4593¾	Ang Am Gold	5393¾	+31¼	5.1	14.1
36	22	Anglo Pac Res	27½			
1512½	1196¾	Ashanti	1331¼	+15¾	1.2	15.8
166	96	Ashton	96	-2	5.4	
404	179	Ballyrichn	180			
487	294½	Beatrix†	370¾		5.3	18.8
39	32	Beachi	32		2.7	27.6
184	82½	Blyvoors	97			
64	27	Bougainville	31	-1		
37	12½	Bracken	14½		6.1	
898	353½	Buffels	452		12.1	
6	2	Bute	2½			
968	745½	CRA	781	-7	2.7	24.7
77	42	Central Pacific	55	+11		
55½	36	Chiff Res	46			
143	59½	Coal Inv	79			
320	65	Cons Murchison	192		3.3	5.1
1750	1262½	De Beers	1337½	-25	4.0	14.0
148	68	Deelkraal	68½		5.2	6.0
101½	30½	Doornfontein	51½			
1036½	665½	Driefontein	832¼	-12	5.6	11.2
941½	527½	Durban	618½	-½		
203½	107	E Rand Gold	140½		14.7	4.5
122½	59½	E Rand Prop	79½			
75	45	Eastern Trans	45		5.2	10.7
513	300½	Elandsrand†	345		3.4	
447½	320	Eng China Cl	375		5.4	18.1
1239	719	FS Cons	785¼	-16	7.6	9.4
82	27	FS Dev	62		2.0	
2081½	1193¾	GFSA†	1506¼	-31¼	3.4	16.4
80½	40	GM Kalgoorli	40	-1	3.5	15.0
299½	108½	Gencor	209½	+3½	1.3	26.0
152	75	Gold Fields Prop▼	144		7.5	
22	12½	Greenwich R 'A'	13½	+1		
202	105½	Grootvlei	137		6.5	7.6
95½	67	Gwalia Cons	77½	-½	1.2	9.5
680½	319½	Harmony	566½	-½		
480	213	Hartes	250		10.7	7.8
1593½	831½	Impala Plat	1309½	-25	2.0	38.7
230	92	Kidston	92	-13	13.1	8.3
1315½	796½	Kinross†	825		8.3	8.1
1094½	568½	Kloof	737½	-4½	5.0	8.7
137	69½	Leslie†	103½		10.4	6.0
368½	178½	Lorraine	238½			
30	13	Maskalhama	15	+2		
3	2½	Mhangura	3			
162	88	MIM	86	-3	2.4	
1782½	1250	Minorco	1375	-25	2.6	
324	148	Monarch	149			
202½	88	NSM	98			9.2
201½	133	Nth Blsn Hill	140		3.7	20.9
94	45	Orja Gold	50			
101	65	Pancontinentl	72	+1		
463	190	Petaling Tin	235	+10	0.6	
199	122½	Placer Pac	125	-3		
425	317	RJB	320		4.8	15.5
905	722	RTZ	725	-2	3.6	20.7
49	30	Rackwood	30			
675	187½	Rand Mines	575		2.0	50.9
840½	419	Randfontein	464		10.6	5.9
295	202	Renison	213	+5		
1809½	1078½	Rustenbg	1434½		2.1	33.6
112	49	St Barbara	50	+1	2.8	12.7
756	436	St Helenat	503½		12.3	
280	195	Sons Gwalia	217	-7	5.4	14.3
30	16	Sthern Pacific	21	+1		
2687½	1409½	Southvaal†	1753½		4.7	
143	73	Stilfontein	107½		22.4	3.2
261½	90	Unisolt	135½		7.3	6.2
7600	4503½	Vaal Reefs†	4537½	-69¾	4.9	
23	7½	Wankie Col Z	11		11.3	2.6
7	4	Water Hall	4			
545	450	Wallis Blake	505		3.1	18.0
1219½	508½	Western Areas	813	-8	2.0	33.6
3575	1837½	Western Deep†	2109¾	-25	4.2	
398	300½	Western Mng	322	-9	1.2	50.6
1225	603½	Winkelst	665¾		7.5	8.9
66	42	Zambia Copper	42			
68	45	Zandpan	45		9.9	10.1

OIL & GAS

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
45	24½	Aran Energy	44½	+½		26.9
53	35	Arcon Intl	43			
74½	49	Aus Oil & Gas	49	-2½		
83	43	Aviva Pet	50	+1		
249	197	Br Borneo	233		3.8	10.9
358	253	British Gas	310	+1	5.8	
437½	340	Br Petroleum	413½	+1½	3.2	14.6
4	1½	Bula Resources	2½			
919	783	Burmah Castrl	852	+2	4.0	16.9
88	56	Cairn Energy	82			45.2
375	258	Calor Gp	262		6.0	12.6
51	33	Clyde Pet	39½		1.1	
30	8½	Coplex Res	9	-½		
2½	1½	Dragon Oil	2			
27½	17	Edin Oil & Gs	21			32.7
486	370	Enterprise	394	-1	5.1	
27	8	Fairhaven Intl	8		15.2	3.3
303	240	Flogas	240		6.7	9.9
8½	4½	Fortune	5½	-½		33.5
77	54	Goal Pet	70		2.6	23.3
47	31	Gt Western Res	39			
177	129	Hardy O & G	156	+23	0.8	20.0
55	40	Kell Energy	53	-1	3.1	21.3
169	110½	Lasmo	151½	-½	0.8	
73	43	Lasmo Units	45		21.8	
75	55	Monument	63½			67.6
7½	3½	New London	5½			
2584¾	1912½	Norsk Hydro	2584¾	+34¾	1.3	16.2
9½	3¾	Oceonics	4½			
50	36	Oil Search	41			
50½	17½	Pelsoz	33½			
194	140	Pict Pet	185			
32½	21	Premier	23½			12.9
158	43	Presidio	43		15.5	
111	76	Priemroell Rs	77			
345	129	Ramco Egy	319	-1	0.2	
463	325	Ranger	388	-2	5.5	
7700	6681½	Royal Dtch Fl	7268¾	+8¾	4.6	18.3
4084½	3221½	Schlumberger	3506½		2.2	
68	43	Scott Pickford	46		2.4	8.9
90	50	Seafield	85			
758	651	Shell	727	+3	4.3	22.0
187	116	Sunrise Eng Sr	#118			
4237½	3431½	Total	3553¾	-15¾	2.6	17.6
19	8½	Viktors Grp	10			
245	178½	Woodside	224	-4	1.7	
110	28	XCL	37			

OTHER FINANCIAL

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
165	75	BWD	75		7.0	6.1
131	96	Baltic Plc	130		1.9	8.2
185	70	Berry Bch Nbl	72		8.9	10.9
215	148	Biotec Inv	157			
154	108	Brewin Dolphin†	119		6.3	
757	620	Caledonia	634		3.3	17.3
2650	1900	Camellia	2400		1.7	6.4
22½	17½	Carlisle	18½	-½	1.7	
630½	436	Cater Allen	438		8.1	9.0
174½	125	Cattles	148		4.4	16.6
85	31	Chrcile	31	-2		68.5
16	12	EFG	15½		0.9	9.5
71½	45½	EFT Group	69		3.2	14.5
740	513	EFM	729	+1	4.1	21.9
212	158	Exco	183	-1	5.8	5.0
229	157	Garmore	169	-1	3.0	19.5
515	395	Gerrard Ntl	438		6.8	12.6
465	275	Goved	289	+1½	6.4	4.8
1208	845	Henderson Ad	978	+3	5.8	13.6
251½	151	Invesco	169		2.8	27.7
59	37	Investment Co	45		4.9	14.4
250	185	Ivory Sme	204	-½	4.6	15.9
317	193½	Jardine Stre	244½		3.4	9.8
428	183	Johnson Fry	125		1.5	4.0
170	96	King Shaxson	97		11.6	9.6
245	133	Lon Forfaitng	140		8.3	8.7
124	95	Lon Scot Brt	118		4.3	
1243	794	M & G	972		3.9	17.0
329	218	MAI	242		4.0	13.1
117½	85½	MAI 5.9% Cv Pf	93½			
862½	538	MAM	768	+1	3.7	17.9
25½	8½	Nat Home Loans	9½	+½		
1268	970	Perpetual	1239		3.5	13.4
573	415	Provident	550	+5	4.0	17.5
366	245	Rathbone Brs	278	-5	3.8	13.8
29	21½	Rutland Tst	25½		4.4	12.9
369	281½	S & U	291		4.7	9.5
425	156	Shareaux	155		7.3	5.8
188	106	SJP Capital	110		3.4	7.8
436	324	Smith New Crt	442	-5	2.8	6.1
224	76	Towry Law	77		7.3	6.6
65	23	Tnb Hldgs▼	23		0.5	37.8
199	86	Union	87		6.5	8.0
31	20	Western Selectn	24		1.3	

PHARMACEUTICALS

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
615	311½	Brit Biotech	491	-99		
488	298	Cantab Pharms	298			
271	191	Celltech	267	-4		
151	89	Chiroscience	133			
47	34	Cortecs	34	-1		
157	103	Fisons	119	-1	2.8	
735	520	Glaxo†	641		5.5	15.5
185	95½	Grampian Hdg	114		6.0	21.1
187	120	Medeva	176		2.1	14.2
3	1	Premier Health	1			
330	227	Quality Care†	235		2.4	
355	242	Scotia	354	-1		
83	44	Shield Diag	48			
499	357½	SmithKline	492	-1	3.1	19.2
474	322	Smithkline Us	463	-2	3.3	18.0
1030½	498	Wellcome	1026	+5	2.8	21.8
934	672	Zeneca	896	+3	3.9	18.0

PRINTING & PAPER

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
184	122	AG Holdings	126		5.5	11.9
444	335	API	407		2.8	19.4
316	219	Arjo Wiggins	224	+1	3.6	33.8
205	145	Aspen Comms	165	-1	3.8	18.8
472	347	Bemrose	363		4.3	13.0
524	387	Bowater	396	+5	4.1	14.9
2006½	1378½	Bowater Inc	2006½			
237	242	Bremore Ind	283		1.8	17.3
515	435	Br Polythene	491		3.1	17.2
176	28	Br Thomson†	28		20.1	2.5
180½	112	Buttom Grp	132		2.4	19.4
180	139	Bund	172	-1	3.0	20.2
158	129	Capital Inds	140		4.0	11.0
2446½	1890½	Carnaud Mll	2306¼	-84¾	2.2	16.7
439	269	Cropper (James)	270		1.6	14.2
1054	925	De La Rue	1039	-13	2.5	18.9
114	64	Delyn Group	65		3.2	11.8
137	101	Dolphin Pack	101		5.6	13.0
101	75	Fairway Group	87	-1	5.0	16.2
430	295	Ferguson Ind	307		5.2	12.3
145	105	Ferry Pick	105		6.8	
30	1½	Hunterprnt	1½			
230	150	Inveresk	156	-2	4.0	9.4
295	248	Jarvis Porter	291		2.3	19.0
438	364	Low & Bonar	381		3.4	15.2
69	44½	MY Holdings	52		3.8	12.4
271	223	Macfarlane	235		2.2	18.9
250	148	Phyxu	184		4.8	30.0
1089	513	Portals	1084		1.9	29.4
412	314	St Ives Gp	333	-1	2.4	18.0
1153½	464½	Sappi	1086½	-½	0.5	
30½	7½	Senl	8			
351½	143	Sidlaw	145		9.5	
573	398	Smith David	519	-1	3.0	15.8
420½	274½	Smurfit (Jeff)	404		1.4	57.6
119	82	Sonic	99		3.5	10.6
45	18½	Unit Group	#31			
270	182	Wace	223½	-3½	2.2	14.3
291	193	Waddington (J)	194	-½	5.6	9.5
511	351	Watmough	367	-2	2.3	23.2
149	98	Wyndeham	137		2.6	17.5

PROPERTY

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
130	87	Allied Lon	87		5.6	11.2
276	236	Argent	258			
80	63	Artesian Ests	69			
144	105	Asda	105		2.7	18.6
382½	225	Bilton	227	-2	5.3	16.5
283	207	Birtby	207		4.1	18.0
39½	9	Bolton Gp	9	-1		27.5
108	63	Bourne End	63		1.5	
276	170	Bradford	193	+2	4.4	16.2
137	103	Brightstone	116		4.0	
474	343	Br Landt	371	+2	2.6	35.2
278	168	Brixton	185		5.5	16.4
118	81	Burford	90		2.2	29.2
112	96	CLS Hldgs	99		6.2	
207½	125½	Cap & Regal	133		1.5	30.1
229	187	Cap Shop Cts	200	-1	4.1	48.1
325	203	Carroll Prpt	213		1.5	
88	23½	Cathay Intl	26			
185	148	Chelsfield	149		2.0	50.6
678	413	Chesterfield	446		3.5	30.0
112	78	Chesterton Int	79		5.2	11.1
84	36	City Site Ests	48	+1		9.6
12½	5½	Clarke Nickolls	6		2.1	12.5
87½	50	Compco	50		10.9	4.0
56	24	Conrad Ritat GS	34	-1	3.4	28.0
1755	1180	Daejan†	1190		3.0	12.3
15½	3	Dares Estates▲	4½			
17	4	De Morgan	#5½			
156	72	Debenture Tsnt†	72		6.1	11.4
189	158	Deacora	158		2.6	44.4
347½	231	Derwent Hldgs	232		2.5	20.7
41	16½	Development Sec	17½		0.7	
51	45	Dwyer	45		2.1	21.3
53	26	Ebco	32			
460	275	Estates Agency	339		4.7	
47	18	Estates Gen	19½			
132	97	Evans Of Leeds	100		3.2	17.0
43½	21½	Ex-Lands	22½		2.3	78.5
80	64	Fiscal Prop	66		1.2	
37	23½	Five Oaks	24½		2.6	10.3
78	26	Fletcher Kingt	26		7.2	12.9
51	38	Follies Group	43		4.4	
51	38	Follies Group Nv	40		4.7	22.7
536	405	Frogmore	430		5.1	15.2
325	223	Grainger†	243		3.0	13.4
280	167½	Gt Portland	176		5.8	30.1
226½	118	Greycoat	130½		0.6	
94	31	Hambro Cntyw	31		1.0	31.5
435	298	Hammerson	330	+3	3.9	32.1
390	298	Helical Bar	308		2.5	11.1
40½	24½	Hemingway	25½		2.0	43.8
78	19	Herring Baker	20		6.2	
75	31	Hogb-Point	50	+2	2.5	
269	109	HK Land	120½		5.5	15.3
311½	136½	Jermyn	160			
792	543	Land Sec	580	+1	5.2	16.6
367	323	London Indl	324	-1	3.9	25.0
43½	36½	Lon & Assoc	37		2.2	25.0
16	6	Lon & Metro	8			0.3
132	86	Lon Merch Sec	90		5.8	14.9
562	353	MEPC	385	+2	6.5	22.5
13½	5½	McInerney A	6½			
190	140	McKay Secst	141	-1	4.6	13.5
85	55	Menvale Mra	58	-2	4.3	9.3
55	27	Moorfield Est	30		4.2	
1425	1025	Mountview	1075		2.6	8.3
196	140	Mucklow (A&J)	141		5.6	18.7
2½	1	ORB	1¾			1.0
64	27	Olives Prop	27	-1		10.1
191	135½	PSIT†	135½		4.5	18.1
309	218	Peel	239		2.6	32.1
162	138	Prior Prop	154		3.0	
12½	1½	Power Corp	1½			
9½	4½	Premier Land	5½			19.2
77	56	RPS Group	70		4.8	12.6
53	30	Raglan	30			7.3
40	23½	Regalian	25			6.2
180	125	Rowlinson Secs	125		1.9	8.9
134	97	Rugby Est	100		2.8	
64	42	St Modwen Prp	42½		4.8	
78	58	Saville Gdn (J)	62		5.7	14.5
100	46	Savills†	47		6.0	7.8
108	64	Scot Met	75		3.3	9.1
135	86	Shaftesbury	90		1.4	19.7
307	207½	Slough Estates	221	+1	4.6	47.3
103	42	Southend Propt	48		6.4	
133	100	Specty Shops	108		2.8	
50	2½	Stanhope Prps	3			
44	34	TBI	37½			
244	163	Tops Estst	167		1.7	1.7
130½	82½	Town Centre	97		3.9	18.0
107	81	Trafford Park	83		4.7	14.1
29½	15	Trenchwood	30			7.8
58	38	UK Land	40			
317	195	Warner	197		7.5	
260	218	Warnford	225		4.4	18.4
103½	62	Wates	68			
45	25	Whitney Mck	27			
105	46	Wood Jean Dt	46		5.4	10.0
30	15	YRM	18			

RETAILERS, FOOD

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
70	50½	ASDA Group†	67	+½	3.4	15.4
315	222½	Argyll†	273	-½	5.3	11.6
505	413	Brake Bros	461		1.9	16.6
43	23	Budgen	33½	-1	3.8	20.1
17	11½	Colliers	13	-½		
137	65½	Dairy Farm Intl	76½	-1	4.8	10.5
394	344	Farepak†	348		2.5	18.1
60	37	Flowlon	40		11.3	
110	87	Fyfest	110		1.7	
371	165	Geest	174		5.8	
1080	653	Greggs	1050		2.3	19.7
211	133	Iceland Group	151		3.2	9.4
656	523	Kwik Save	546		4.4	9.8
18	9	Merchant Retail	10½			
149	99	Morrison (W)	139		0.9	16.2
232	126	Nurdin Peack	156		5.3	8.7
146	89½	Park Foods†	113		2.8	10.1
5½	1¼	Regina Hlth	1½			
480	342	Sainsbury J	417	-1	3.2	14.7
258	200½	Tesco	245	-2	4.1	12.3
198	145	Thorntons	147		4.2	12.0
422	279	Watson& Phllpt	361	+1	5.3	13.5

RETAILERS, GENERAL

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
80	25	Alexon	27½			
248	189	Ahdest	208		4.0	11.8
410	307	Argos Plc	345	-2	3.0	18.2
102	54½	Ashley (Laura)	78		0.2	
357	119	Asprey	119	-1	6.4	9.8
246	176	Austin Reed	217		3.2	10.9
168	132	Beattie (J) 'A'	132		6.9	17.2
150	110	Bentalls	115		2.2	38.8
165	36	Betterware	43		8.1	4.6
48	29	Blacks Leis	31		9.1	
264	167	Body Shop	179		1.5	15.7
601	458½	Boots	470	-7	4.1	15.0
12½	1½	Brown & Jackson	1½			
263	205	Brown (N)	229	+2	2.3	20.4
74½	51	Burton†	70½	-½	3.5	34.7
245	130	Caskets	134		3.8	19.0
304	220	Carpetright	260	-3	3.9	18.5
246	152	Christies Intl	153	+1	1.6	27.0
520	388	Church	480		3.4	24.4
171	83	Clinton Cards	84		7.0	12.2
170	81	Cty Casuals	96		5.6	27.5
903	720	Courts Furnitre	788		1.0	40.0
210	155	Crown Eye	195		6.4	8.1
383	238	DFS Furniture	241		3.7	18.1
287	170	Dixons Grpt	207	-½	4.0	22.0
580	530	Elys (Wmbldn)	580		3.8	27.2
11½	7½	ERA Gp	8			
284	115	Essex Furn	116	-2	4.6	14.5
326	170	Etam	184		5.2	10.2
558	320	Fine Art Dev	332	-2	5.5	10.3
68	46	Fired Earth	58			
106	71	Flying Flowers	97		2.5	12.4
278	124	French Conn	272			11.2
264	205	Frost Group	230		2.9	23.2
66	49	Ginvc	56		3.4	19.6
136	85	Goldsmiths Gp	127	-1	1.9	22.8
653	493	GUS†	530		3.2	14.3
196	164	Hamleys	193		3.1	16.2
35	21	Hampden Grp	25		3.6	
227	156	Hse of Fraser	157		4.0	14.1
96	68½	Hughes (TJ)	80		4.0	13.1
255	228	JJB Sports	250		3.0	15.2
778	379	Kingfisher	414	-6	4.5	10.2
276	100	Kleeneze	109	-1	1.7	31.0
435	255	Liberty	255		2.4	
380	277	Lloyds Chem	331	-2	4.2	9.1
184	114	MFI	115	-½	4.5	14.4
460½	368½	Marks Spencer	377	-2½	3.1	16.8
680	495	Menzies (John)	511		3.0	12.0
377	238	Moss Bros	349		3.0	13.9
275	214	Next	260		3.2	16.0
59	20	OEM	31			
97	39	Oliver (G)	94			29.1
113	73	Partridge Fine	91		4.6	
37	8½	Pentos	8½			
258	135	QS Hldgs	135		4.8	14.8
62	13	Rhino Grp	13		4.8	12.4
209	130	Rosebys	130		4.9	14.0
132	98	Sears	100½	-1	4.6	17.1
46	16½	Signet Group	18½	-½		6.4
548	425	Smith WH	433		4.5	22.2
1260	688	Sotheby's	708	-12	3.9	30.6
262	189	Storehouse	226	-1	3.2	19.5
206	151½	Stylo	183	-2	1.8	12.4
198	146	T & S Stores	158		4.9	11.2
173	101	Tie Rack	101		2.2	12.0
63½	2½	Upton & South	3½			
539	384	Vendome	450	-9	2.2	34.6
70	28	WEW Group	29		3.0	24.5
93½	52	Wid of Leather	60		1.6	
195	138	Wyevale	155		3.7	16.4

SPIRITS, WINES & CIDERS

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
683	496	Allied Domecq†	498	-6	5.7	13.5
458	358	Bulmer (HP)†	401	+1	3.4	21.7
140	105	Burn Stewart	116		5.4	25.5
506	352	Grand Met†	388	-2	5.4	16.8
542	409½	Guinness	422		3.9	13.9
457	353	Highland Dstl	396	-1	2.3	18.1
322	127	Macallan-Glen	208		0.7	54.5
710	365	Macdn Mrtn 'A'	660		1.9	22.4
614	515	Matthew Clark†	547	+1	4.3	25.1
250	81	Minydun W	88		3.6	
190	142	Taunton Cider	146	-1	5.8	11.3

SUPPORT SERVICES

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
187	73	ACT Group	103½	+½	6.3	10.9
743	583	ADT	645			
46	34	Alphameric	39			29.7
140	43	Auto Sec	68			6.8
162	99	BET Ord	103½	-½	4.2	14.3
195	115	BNB Res	161		3.9	19.6
255	175	BPP	223		5.0	15.9
186	130	BSM	164		4.9	14.0
3¼	¾	Black & Edg	3			
1100	500	Borland	575			
226	159	Brit Data Mgt	202	-2	3.3	14.2
79	57	Brooks Service	65		3.4	
117½	75	CRT Gp	76		5.6	18.5
238	150	Capita Group	157		2.2	30.6
433	277½	Chubb Sec	309	-2	2.7	19.0
243	105	Comptr People	225		1.4	51.2
68	41	Corp Services	66		0.5	24.8
97	48	Coms Comp	51		1.0	
276	212	Davis Service	236		4.5	15.2
83	66	Dudley Jenkins†	71		5.9	13.5
154	79	EW Fact	80		7.7	6.0
199½	135	El Data Prc	138		1.8	13.4
334	261	Hays	298		2.6	20.3
289	167	Hogg Robinsn	167		5.5	10.7
39	18	Holmes Protectn	27			1.6
15	8	Int Cm & Data	12			6.1
3695½	1556½	ISS B DM	1940¾	+6¾	5.6	2.9
168	136	JBA Hldgs	168		1.8	17.1
414	227	Johnson Clean	235		5.7	9.5
145	99	Kalamazoo	110		3.9	12.4
298	221	Kewill Syst	261		3.6	9.6
35	17	Laser-Scan	19			
143½	68	LBMS	80			
8	4	Lep	4½			
326	266	Lopex	309		2.0	21.8
364	65	MDIS	75	-1	10.4	5.2
208	143	MMT Comp	195		3.3	15.5
216	102	MR Data Mngt	123		5.6	18.0
723	408	Macro 4	408		6.1	11.5
1865½	1156½	Manpower	1737½		0.2	
1320	765	Micro Focus	765			9.3
178	101	Microgen	108		8.4	
548½	322	Misys†	349	+1	3.0	10.9
305	141½	MITIE Grp	203	+1	1.6	30.6
35	22	Novo Group†	27	+1	0.9	10.4
82	25	OIS Intl	33		10.3	4.3
31	19	Orbis	21		3.7	
85	60	P & P	82½	-½	4.0	
124	65	Michael Page	122	-1	2.4	30.0
143	80	Parity	115		2.4	35.8
235	150	Pegasus	150		4.2	15.1
115	82	Pema	95		5.3	
89½	60½	Proudfoot	65		8.7	11.1
415	275	RCO	275		7.6	9.6
48	27	Radius	34		1.3	
193	73	Real Time	171		2.9	13.0
177	104	Record Executive	142	-1	0.9	
163	105	Reliance Sect	146		4.3	22.2
279	199½	Rentokil	226	-3	1.7	23.3
194	135	Ricardo Group	139		5.4	16.9
215	147½	Rolfe & Nolan	181		2.8	28.9
724	507	Sage Grpt	724	+13	1.9	15.8
392	243	Salvesen (C)	259	-1	4.0	13.4
94	76	Sanderson Elec	87		4.1	12.6
17½	9	Select App	12½			
438	310	Serna Gp	395½		1.1	23.8
307	243	Secco Gp	275		1.6	25.0
176	136	Servicar	176		2.7	28.5
130	75	Sherrd Cmo	94			
130	90	Sketchley	92		4.3	15.5
254	187	Ste-Plus	171		6.7	16.2
146	100	Unipalm	128	+5		
31	12½	Vistec	14½		3.4	7.8
65	37	WSP Hldgs	43	-2	5.5	25.2
338	260	Warner Howrd	262		3.7	12.1

TELECOMMUNICATIONS

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
486	363½	BT	385	+½	5.6	15.9
543	350½	Cable Wireless†	383	-2	2.8	15.7
228	108	Filtronic Com	228	+3	0.4	47.2
1543	1146	Securicor†	1500	+6	0.3	34.2
1069	785	Securicor 'A'†	929	-1	0.5	21.2
892	606	Security Servt	760		1.1	21.2
188	167	Telewest	182½			
221	157½	Vodafone	183½	-1	2.1	23.7

TEXTILES & APPAREL

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
138	75	Albert†	76		5.3	4.1
230	116	Alexdra W	127		5.7	13.5
617	473	Allied Text	473		3.6	
169	74	Altons	77		13.1	24.4
45	31	Automagic	31			7.8
270	208	Baird (Wm)	218		5.1	18.6
71	35	Beckman (A)	46		9.7	22.5
290	226	Black (Peter)	240		2.4	13.9
121	74	Bradford-Gadty	114		3.3	15.6
236	171	Br Mohair	181	-1	5.9	18.6
74	20	Campari	#25			
104	69	Cassidy Brost	70		4.9	9.0
193	153	Chamb Phipps	178	+1	3.1	23.4
385	292	Claremont Gd	304	-1	3.1	16.9
387	168	Coats Viyella	177	+1	6.8	15.4
593	415	Courtauld Txt	424	-3	4.2	19.1
159½	114	Dawson	115	-1	3.3	
143	97½	Dewhirst (I)	136	+½	1.6	19.2
52	32	Dmike Hel	36	-1	4.9	10.5
42	25	Drummond	29			13.0
26	14	Ebiel	18			
80	63	Faupel	64		9.6	10.4
335	260	FII	335		5.6	25.0
155	136	Forminster	149		2.8	12.5
29	14	Foster (John)	19			
126	91	French (Thmst)†	91		5.0	
93	48	Gent SR	82		3.4	18.3
113	73	Haggas	100		3.8	14.7
70½	11	Harstone	12½	-1	3.3	
33	21½	Helene Plc	23		10.9	9.5
263	222	Hicking Pntcst	240		2.6	17.0
31	22	Hollast	23½	-1	3.2	
91	63	Honeysuckle	67		5.6	8.4
90	48	Horace Small	86	+2	1.5	
211	173	Jacques Vert	208		3.2	8.6
73	55	Jerome (S)	57		1.8	7.2
386	258	Jones Stroud	330	+2	3.4	15.9
202½	125	Lambert	132	+2	6.5	12.5
485	318	Lamont	318	-4	5.0	10.6
340	247	Leeds	252		3.1	13.1
88	61	Leslie Wise Gp	68½		7.2	14.6
101	68	Lyles (S)	83		5.3	8.7
37	18½	Maringt	25½		3.2	
17	10	PEX	10			
266	154	Parkland	155		4.0	9.2
123	84	Pentland	110		3.3	21.8
75	53	Pitards	69		3.2	
112	59	Readicut	63½		6.8	10.7
90	64	Rexmore	65		5.4	6.9
96	38	Richards†	47		5.3	
70	42	SEET	56	+2		
180	77	Sherwood Gp	78		4.9	8.1
180	137	Shiloh	137	-2	3.2	8.4
148	98	Sirdar	99		6.8	14.3
64	50	Stirling Gp	51		4.8	14.1
26	17	Stoog & Fisher	17		7.4	11.6
69	34	UK Safety	34	-1	9.6	8.4
132	105	Usher (Frank)	119		7.4	9.1
65	34	Vest	65		2.4	16.9
143	42	Wensum	142		2.5	20.7
289	239	Yorklyde	260	+4	3.0	11.9

TRANSPORT

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
83	58	Air London	65		6.7	12.4
777½	619½	All Nippon Air	676¾	+13¾	0.3	
313½	228	Assoc Br Ports	270	-2	2.3	21.5
541½	440	BAA	449	+1	2.6	17.2
139	103½	Badgerline	138		3.7	
486½	344	Br Airways	379½	-7½	3.8	9.4
79	27	Central Tran R	39			
108	75	Clarkson (H)	101	-1	2.2	25.4
179	140	Dart	152		3.2	14.7
592¾	195	Eurotunnel Uts	294	-5		
87	50	Fisher (James)	50			
508	405	Forth Ports	455	-6	2.1	21.3
256	156	GRT Bus	255		1.9	19.7
174	113	Go-Ahead	174	+6	2.9	21.6
222	125	Goode Durrant	212		3.7	16.6
155	125	IoM Steam	126		4.4	9.6
71	38	Jacobs (J)	54	-1	3.8	
111	70	Lon O'Seas Frts	77		6.2	1.8
534	358	Mersey Docks	385		3.5	
291	145	NFC†	174	+4	5.1	17.8
347	245	Natl Express	319		3.0	18.4
348	244	Ocean Group	288	-1	6.2	14.5
91	58	Ocean Wilson	70		5.7	10.1
743	557½	P & O Dfd	570	-10	6.7	17.6
209	153	P & O 5.5%	168	+1	4.1	
102	84	Seacon	92		3.3	46.8
293	158	Stagecoach†	233	+1	2.3	23.1
131	83	TNT	85	-3		
915	613	Tiphook & Bros	613		3.0	15.7
327	191	TDG	197	-2	6.0	13.2
136	98	Uglandt	116		2.6	
160	75	Utd Carriers	94	-1	2.1	

WATER

1994/95 High	Low	Company	Price (p)	+/-	Yld %	P/E
607	442	Anglian†	482	-5	6.1	10.9
385	293	Mid Kent Hlgs	335		4.4	11.3
611	454	North West†	506	-1	5.9	7.3
769	508	Northumbrian†	755	-4	4.2	8.1
645	457	Severn Trent†	514	+3	5.7	8.6
1925	1525	South Staffs	1915		3.8	11.6
675	459	South West†	520	+10	6.3	7.7
683	466	Southern†	561	-3	5.3	8.1
611	434½	Thames	477	-1	6.1	7.2
744	548	Welsh†	605	-4	5.4	6.7
379½	261	Wessex†	270	-3	5.6	7.1
630	458	Yorkshire†	521	+2	5.6	7.7

Source: Finstat

© USM. # Price at suspension. † Ex dividend. ‡ Ex scrip. ▲ Ex rights issue. ▼ Ex all. § Ex capital distribution. * Figures or report awaited. ... No significant data. Companies in bold are constituents of the FTSE 100 Index.

BRITISH FUNDS

1994/95 High	Low	Stock	Price £	+/-	Int yld %	Grs red yld
SHORTS (under 5 years)						
103¾	97¾	Gas 3% 1990-95	99⅞	+⅛	3.02	6.14
107⅞	101½	Exch 10¼% 1995	101½		10.10	6.72
113⅞	104⅝	Treas 12¾% 1995	104⅝	-⅛	12.25	6.99
117⅞	106⅞	Treas 14% 1996	106⅞	-⅛	13.20	7.17
121⅞	108⅞	Treas 15¼% 1996	108⅞	-⅛	14.01	7.45
117⅞	106⅞	Exch 13¼% 1996	106⅞		12.43	7.57
112⅞	103⅞	Conv 10% 1996	103⅞		9.67	7.84
100¾	96⅞	Treas 7% 1997	97⅞	-⅛	7.17	8.11
121⅞	109⅞	Treas 13¼% 1997	109½		12.13	7.98
118⅞	104⅞	Exch 10½% 1997	104½ †		10.05	8.03
110⅞	100⅞	Treas 8¾% 1997	101⅞ †		8.66	8.24
131⅞	116⅞	Exch 15% 1997	115⅞		12.97	8.34
114⅞	102⅞	Exch 9¾% 1998	103⅞	-⅛	9.44	8.43
108⅞	95⅞	Treas 7¼% 1998	96⅞	-⅛	7.49	8.43
102	93⅞	Treas 6¾% 1995-98	95⅞		7.08	8.45
131⅞	114⅞	Treas 14% 1998-01	115⅞	-⅛	12.15	8.57
140⅞	120⅞	Treas 15½% 1998	121⅞	-⅛	12.78	8.51
125⅞	110⅞	Exch 12% 1998	110⅞	-⅛	10.84	8.58
110⅞	100⅞	Treas 9½% 1999	103⅞	-⅛	9.27	8.53
128⅞	111⅞	Exch 12¼% 1999	112⅞ †	-⅛	10.91	8.60
121⅞	105⅞	Treas 10½% 1999	106⅞	-⅛	9.84	8.57
101⅞	88⅞	Treas 6% 1999	90⅞	-⅛	6.61	8.52
121⅞	104⅞	Conv 10¼% 1999	106⅞	-⅛	9.66	8.62
MEDIUMS (5 to 15 years)						
116⅞	99⅞	Conv 9% 2000	101⅞	-⅛	8.85	8.56
98⅞	96	Treas 8% 2000	97⅞	-⅛	8.20	8.51
136⅞	120⅞	Treas 13% 2000	118⅞	-⅛	11.00	8.70
122⅞	103½	Treas 10% 2001	105⅞ †	-⅛	9.45	8.72
106⅞	88⅞	Treas 7% 2001	91⅞	-⅛	7.63	8.64
122⅞	102⅞	Treas 9¾% 2002	105¼ †	-⅛	9.29	8.77
113⅞	93⅞	Treas 8% 2003	95⅞	-⅛	8.35	8.70
127⅞	104½	Treas 10% 2003	107⅞ †	-⅛	9.33	8.78
129⅞	109⅞	Treas 11½% 2001-04	112⅞ †	-⅛	10.26	8.86
86⅞	69⅞	Fund 3½% 1999-04	74	-⅛	4.73	7.39
125⅞	101⅞	Conv 9½% 2004	104⅞	-⅛	9.06	8.74
105⅞	84⅞	Treas 6¾% 2004	87⅞	-⅛	7.70	8.64
100⅞	97	Treas 8½% 2005	99⅞	-⅛	8.58	8.63
125½	102⅞	Conv 9½% 2005	105⅞	-⅛	9.03	8.71
143⅞	118⅞	Treas 12½% 2003-05	121⅞	-⅛	10.33	8.97
112⅞	90⅞	Treas 7¾% 2006	93⅞ †	-⅛	8.26	8.69
111⅞	91⅞	Treas 8% 2002-06	95⅞	-⅛	8.42	8.67
136⅞	112⅞	Treas 11¾% 2003-07	115⅞	-⅛	10.18	8.98
119⅞	95⅞	Treas 8½% 2007	99	-⅛	8.59	8.62
151⅞	124⅞	Treas 13½% 2004-08	127⅞ †	-⅛	10.56	8.97
124⅞	99⅞	Treas 9% 2008	103⅞	-⅛	8.74	8.80
119⅞	91⅞	Treas 8% 2009	95⅞ †	-⅛	8.41	8.59
LONGS (over 15 years)						
98⅞	77⅞	Treas 6¼% 2010	80⅞	-⅛	7.74	8.48
126⅞	100⅞	Conv 9% 2011	103⅞	-⅛	8.68	8.57
127⅞	100⅞	Treas 9% 2012	103⅞	-⅛	8.66	8.55
93⅞	71⅞	Treas 5½% 2008-12	74⅞ †	-⅛	7.41	8.32
117⅞	92	Treas 8% 2013	95⅞	-⅛	8.40	8.50
114⅞	89⅞	Treas 7¾% 2012-15	93	-⅛	8.33	8.51
128⅞	99⅞	Treas 8¾% 2017	102⅞ †	-⅛	8.52	8.47
159½	126⅞	Exch 12% 2013-17	130⅞	-⅛	9.23	8.71
UNDATED						
54⅞	39⅞	War Ln 3½%	41⅞	-⅛	8.47	
37⅞	27⅞	Treas 2½%	29⅞		8.60	
INDEX-LINKED						
204⅞	197⅞	Treas IL 2% 1996	203⅞ †		1.93	3.67
112⅞	106⅞	Treas IL 4⅝% 1998	107⅞		2.74	3.69
176⅞	163⅞	Treas IL 2½% 2001	167⅞ †	+⅛	3.39	3.85
173⅞	159⅞	Treas IL 2½% 2003	163⅞	+⅛	3.49	3.86
118⅞	107⅞	Treas IL 4⅜% 2004	108⅞	+⅛	3.52	3.86
184⅞	165⅞	Treas IL 2% 2006	169⅞	+⅛	3.58	3.85
168⅞	149⅞	Treas IL 2½% 2009	153⅞	+⅛	3.63	3.87
175⅞	154⅞	Treas IL 2½% 2011	158⅞ †	+⅛	3.66	3.87
146⅞	126⅞	Treas IL 2½% 2013	130⅞	+⅛	3.68	3.87
157⅞	134⅞	Treas IL 2½% 2016	138⅞	+⅛	3.71	3.88
152⅞	128⅞	Treas IL 2½% 2020	133⅞	+⅛	3.73	3.89
129⅞	106⅞	Treas IL 2½% 2024	110⅞	+⅛	3.73	3.87
128⅞	105⅞	Treas IL 4⅛% 2030	109⅞	+⅛	3.75	3.90

New

Fidelity Self-Select PEP

Transfer your PEP now. Pay no annual fee until April '96.

0800 ... 9am-9pm (Mon-Fri) 10am-4pm (Sat-Sun)

To: Fidelity Brokerage Services, FREEPOST KT4392, TADWORTH, Surrey KT20 6BR
Please send me a brochure and application for the Fidelity Self-Select PEP.

Mr/Mrs/Miss (please print) ______

Address ______

Postcode ______

This advertisement is issued by Fidelity Brokerage Services, member of The London Stock Exchange and The SFA. Fidelity's offer of a Self-Select PEP does not constitute a recommendation. The value of PEP investments can rise or fall. The tax treatment of PEPs may change with future legislation.

Fidelity Brokerage

We cut commission – not service.

Leading novices clash in the Michael Seely Nottinghamshire Chase

Auburn Castle to bolster Arkle claim

By Julian Muscat

MICHAEL SEELY would have been sharply aware of Jimmy Fitzgerald's fondness for the two-mile novices' chase at Nottingham today. The former racing correspondent of *The Times*, whose name the race commemorates, was a close friend of Fitzgerald, and would have been perfectly placed to assess the race.

However, even Seely, with his boundless optimism, would have been hard pressed to advance the claims of Dual Image ahead of those brought by Auburn Castle and Dancing Paddy. Invariably, the trainer and his acolyte would have discussed the contest at length, when they might have mused about Dual Image's exemplary bumper form, now two years distant, and about his subsequent windpipe operation, which has apparently rejuvenated Dual Image.

RICHARD EVANS

Nap: AUBURN CASTLE
(3.20 Nottingham)
Next best: Uranus Collonges
(3.35 Newcastle)

But Fitzgerald, ever the realist, would have expressed reservations about the eight-year-old's inexperience over fences: the horse landed his solitary outing at Wetherby. Although Dual Image steps up in class here, similar circumstances governed Fitzgerald's three previous winners of this race. Phoenix Gold, Danish Flight and Sybillin, having gained their education in lesser contests, all made their reputations in the Nottingham event.

Yet inexperience alone will not be the undoing of Dual Image. Auburn Castle is equally raw; Dancing Paddy only marginally more seasoned. Ken Cunningham-Brown's charge came to grief before completing, unscathed, at Ascot three weeks later. And he could not have impressed more with his 14-length dismissal of Gales Cavalier, albeit in receipt of 8lb.

"My horse is in fine shape and will have no problems with soft ground," Cunningham-Brown said. "He had decent form over hurdles but he's going to be even better over fences. I think he could beat any novice chaser over two miles." His view is largely endorsed by the bookmakers, who quote Dancing Paddy at 5-1 for the Arkle Trophy at Cheltenham.

That novices' championship has become the preserve of Jamie Osborne. Having landed the last three runnings, Osborne will be keen to establish whether Auburn Castle can extend the sequence for him next month. The signs were encouraging at Newbury last week, when Auburn Castle fenced like an old hand to dismiss Juleit Jones with consummate ease.

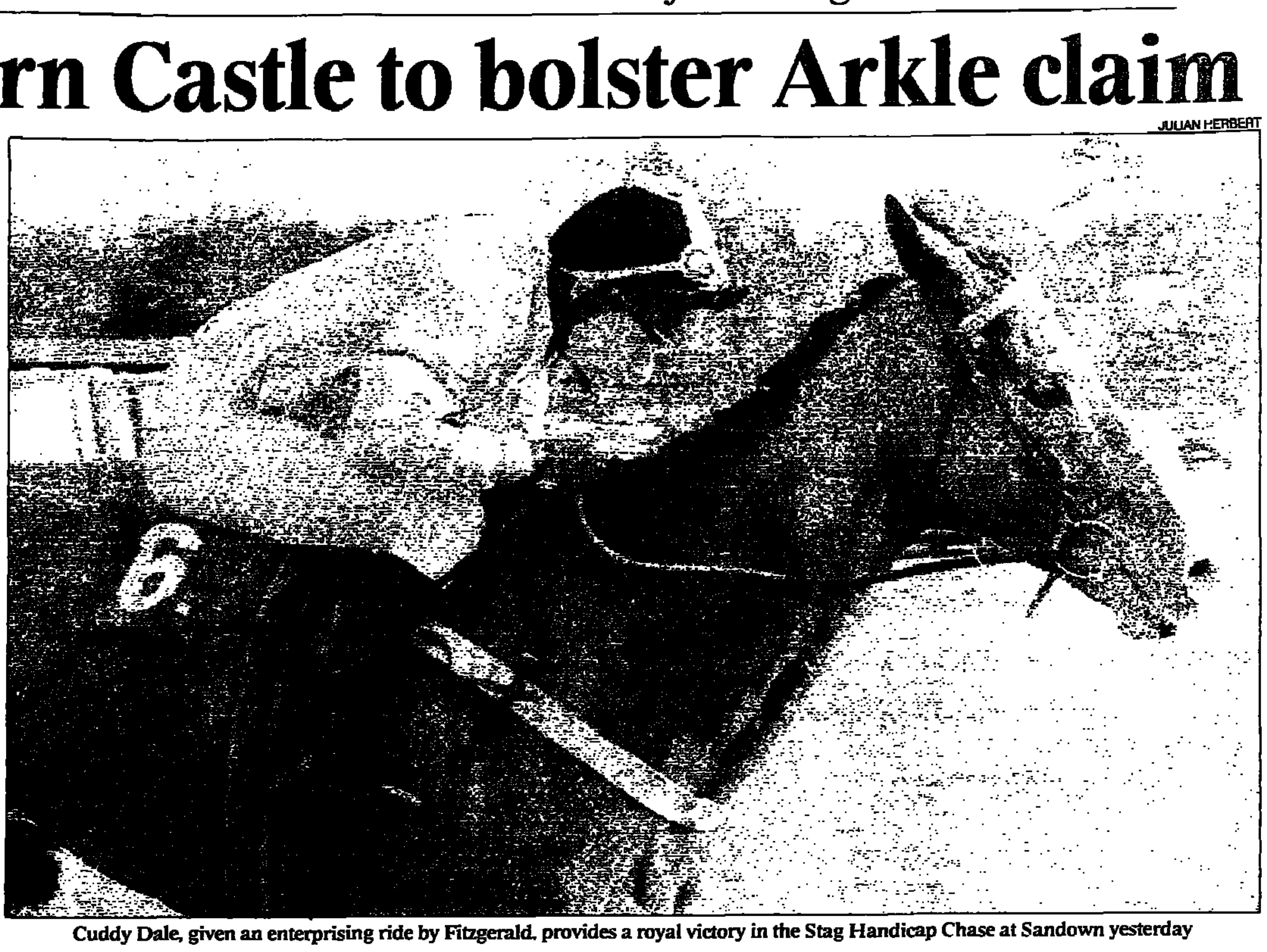
Oliver Sherwood, who trains the six-year-old, is excited by Auburn Castle's jumping. "I was delighted with him on his chasing debut," Sherwood enthused. "He is spectacular at home and it was good to see him do it at the races." Asked to nominate the one to beat, Sherwood said: "It's all about jumping round in these novice chases."

It may be worth passing over Osborne's words of caution in respect of Auburn Castle's long-term future. "Although he is a very athletic horse, I have to hope he makes up in jumping ability what he lacks in engine size. I don't think he is as naturally talented as my three previous Arkle winners." In receipt of 7lb from Dancing Paddy, he will not need to be.

Cuddy Dale himself demonstrated a great aptitude for fences at Sandown yesterday, when Mick Fitzgerald more than compensated for putting up 2lb overweight with an enterprising winning ride aboard the 12-year-old. Cuddy Dale is leased by the Queen Mother, who hopes to see the gelding successful in the Grand Military Gold Cup at the same venue next month.

"That was the practice round; now we have to keep him sound for the next three weeks," said Nicky Henderson, whose stable Cuddy Dale has joined. Indeed, should Michael Ward-Thomas, the amateur jockey, conjure the same enthusiasm from Cuddy Dale, there is every chance the Queen Mother will savour a record fifth Grand Military victory.

JULIAN HERBERT



Cuddy Dale, given an enterprising ride by Fitzgerald, provides a royal victory in the Stag Handicap Chase at Sandown yesterday

Rain relents to save weekend meetings

HOPES are high that the weather has relented sufficiently to allow a full programme of race meetings to go ahead in Britain today.

The biggest doubt is over the meeting at Chepstow, although Rodger Farrant, the clerk of the course, was optimistic. "After strong winds overnight and a dry day today conditions have imnproved dramatically and we are very hopeful of racing," he said.

"We do not plan any inspection but the going is still heavy and if there was any more rain that could obviously alter things."

There are no problems reported from the remaining three scheduled turf venues, with prospects at Newcastle described as "very good" by clerk of the course James Hutchinson.

Charlie Moore, clerk of the course at Nottingham, said: "We're expecting the odd shower and a touch of ground frost but envisage no problems with the going soft and good to soft in places."

At Windsor, where the going is heavy, they had a "brilliantly sunny day" yesterday according to a spokeswoman for the Berkshire track. There are no problems for the all-weather cards at Lingfield at Wolverhampton.

NOTTINGHAM

THUNDERER

1.40 Pond House	3.20 Dancing Paddy
2.10 Turner Prize	3.55 Large Action
2.45 Major Yaasi	4.25 Strath Royal
	4.55 Lottery Ticket

GOING: GOOD TO SOFT (CHASE COURSE); SOFT (HURDLES) SIS

1.40 BBC RADIO NOTTINGHAM MAIDEN CHASE
(£3,574: 2m 5f 110yd) (20 runners)

1	40/40	ARCTIC RED 42 (Stainless Threaded Fasteners Ltd) D Nicholson 8-11-6	M A Fitzgerald	–
2	8P620-0	BLAYNEYS PRIVILEGE 67 (Skelbools Ltd) J Edwards 8-11-6	P McDermott	–
3	/4-U244	CHARTERFORHARDWARE 30 (Charter Racing Ltd) W Clay 9-11-6	R Farrant	73
4	FFP242	CHEEKA 49 (D Thompson) C Smith 6-11-6	M Ranger	75
5	0300-06	DISTINCTIVE 35 (J Hancock) M Wilkinson 6-11-6	J F Titley	–
6	P/2FFR3	DON'T BUCK 40 (S G Club) J Upson 8-11-6	M Brennan	94
7	6/30/	EJAY HAITCH 1498 (Mrs D Harris) S Harris 10-11-6	T Eley (3)	–
8	FP-2666	LOCAL MANOR 10 (B) (Mrs C Harrington) O Sherwood 8-11-6	J Osborne	92
9	3-2	MR SUNBEAM 7 (Mrs A Jarvis) A Jarvis 7-11-6	J R Kavanagh	99
10	54/2-456	OLD FATHER TIME 31 (Mrs S Richmond-Watson) K Bailey 8-11-6	A Thornton	77
11	066/02-F	PENNINE PASS 10 (P Moore) D Williams 6-11-6	2nd pref	–
12	00-	POND HOUSE 311 (C Fleet) M Pipe 6-11-6	C Swan	–
13	63-00PF	PRIORY PIPER 16 (Mrs J Pickering) J Pickering 6-11-6	W Worthington	–
14	00-3205	SUNGIA 102 (Ms C Brean) K Bridgwater 6-11-6	J Lodder	–
15	040-5P0	TALENT SPOTTER 78 (Mrs L Griffiths) K Bridgwater 8-11-6	Mr M Rimell (7)	–
16	00/0P0-U	THIRD SCHEDULE 10 (Miss C Fagerstrom) R Lee 7-11-6	M Richards	–
17		COOLVAWN LADY 280P (F) (G Wiltshire) Mrs N Macauley 6-11-1	S Wynne (3)	–
18	P	CREW GIRL 64 (Mrs M Grant) J Webber 6-11-1	R Bellamy	–
19	00066/P	WITNEY GIRL 63 (R Yates) C Jackson 9-11-1	W Humphreys	–
20	06/P	YES WE ARE 23 (J Whelan) A Barrow 9-11-1	2nd pref	–

BETTING: 9-2 Mr Sunbeam, 5-1 Arctic Red, 6-1 Old Father Time, Don't Buck, 10-1 Blayneys Privilege, Pond House, Local Manor, 12-1 Cheeka, 14-1 others.

1994: MINERS MELODY 6-12-0 Mr J Greenall (8-13 fav) P Cheesbrough 9 ran

2.10 COLWICK PARK NOVICES HANDICAP HURDLE
(£2,635: 2m 5f 110yd) (22 runners)

1	124116	MEMORABLE 33 (D,G,S) (C Barber-Lomax) J Hetherton 4-11-10	D Byrne	95
2	21U110	TURNER PRIZE 36 (BF,G,S) (Newmarket Consortium) M Ryan 5-11-6	J Ryan	91
3	046	DO RIGHTLY 16 (J Fitzpatrick) M Bradstock 6-11-5	M Richards	88
4	3F3F10	PRINCE OF SALERNO 10 (S) (C Walford) N Gaselee 8-11-4	J R Kavanagh	95
5	30-F6	YES MAN 11 (Azzmok Winton Wright) Miss H Knight 6-11-3	J Osborne	89
6	065-464	HOLY STING 28 (G MacEchern) N Twiston-Davies 6-11-1	Mr M Rimell (7)	92
7	200P-52	JYMJAM JOHNNY 63 (BF) (The Jymjam Partnership) J Akehurst 6-11-1	J F Titley	99
8	3/00/4	FLYING MISSILE 197 (G) (J Rogers) A Jarvis 9-11-1	P Morris (7)	–
9	1-05104	BARNEY'S GIFT 54 (V,C,S) (R Marshall) O Brennan 7-10-13	M Brennan	94
10	6-436	KNUCKLEBUSTER 15 (A Brooks Ronlan) R Fahey 5-10-10	G McCourt	89
11	2623	JATHIB 50 (Lou Giancani) C Williams 4-10-8	S Keightley	90
12	2U2113	ALASKAN HEIR 18 (G,S) (J Burton) A Forbes 4-10-6	T Eley (3)	92
13	4561	LOFTY DEED 39 (S) (Mrs F Linton) W Musson 5-10-5	R Farrant	92
14	113353	FAWLEY FLYER 47 (F,G) (D Chown) W G M Turner 6-10-0	M Griffiths (7)	93
15	36-4333	KADARI 30 (B) (H Clewlow) W Clay 6-10-0	Diane Clay	91
16	0P/404/	BELMORE ROCK 808 (Mrs A Hartnett) M Pipe 6-10-0	C Swan	–
17	00-004	IZACOMIN 30 (M Clarke) D Geraghty 6-10-0	P Ward (7)	85
18	60/3	VICTOR ROMEO 67 (P Evans) R Spicer 6-10-0	N Mann	–
19	PP-00	BACKSTABBER 30 (K Baker) Miss S Wilton 5-10-0	Gary Lyons	67
20	0P6U0-0	SHOCK TACTICS 31 (Duke of Devonshire) B De Haan 8-10-0	I Lawrence	–
21	P04P0/P	SMOKEBRIDGE GRAS 102 (Miss J Hodgkinson) W Turner 8-10-0	T Murphy (7)	–
22	24U-P6U	BALLYHAMAGE 75 (J Evans) J Evans 7-10-0	G Hogan (5)	98

Long handicap: Fawley Flyer 9-13, Kadari 9-12, Belmore Rock 9-10, Izacomin 9-6, Victor Romeo 9-4, Backstabber 9-0, Shock Tactics 9-0, Smokebridge Gras 8-13, Ballyhamage 8-12.

BETTING: 6-1 Turner Prize, 7-1 Memorable, 8-1 Jymjam Johnny, 10-1 Prince Of Salerno, 12-1 others.

1994: TRAVELLING LIGHT 6-11-10 Mr S Swiers (8-1) Mrs J Ramsden 16 ran

COURSE SPECIALISTS

TRAINERS	Wins	Rnrs	%	JOCKEYS	Winners	Rides	%
J Glover	4	13	30.8	J Osborne	13	49	26.5
N Henderson	8	30	26.7	G McCourt	15	61	24.6
N Gaselee	5	20	25.0	R Farrant	3	13	23.1
D Nicholson	13	56	23.2	M Brennan	7	40	17.5
M Pipe	8	39	20.5	T Eley	6	42	14.3
Jimmy Fitzgerald	9	51	17.6	Only qualifiers			

2.45 ST ANNS NOVICES HURDLE
(£3,662: 2m) (21 runners) C4

1	251	MAJOR YAASI 30 (CD,S) (P and S Partnership) J Glover 5-11-9	J Osborne	88
2		DORMSTON BOYO 14F (Mrs R Lowe) K White 5-11-3	V Slattery	–
3	0/44-5	GWEEBARRA BAY 43 (G Ham) G Ham 6-11-3	G Upton	73
4	P	LITTLE ROUSILLON 100 (Mrs S Greathead) T Greathead 7-11-3	W Humphreys	–
5	U2	MAJBOOR YAFOOZ 10 (Miss J Bodycote) J Bosley 5-11-3	M Bosley	99
6	214-0	OUR MAIN MAN 120 (S) (C Cooke) R Whitaker 5-11-3	C Swan	–
7	34-30	PRINCE NASHA 11 (S Pedersen) K Cunningham-Brown 5-11-3	A Thornton	–
8	0	RIVER HAWK 63 (Mrs P Robeson) Mrs P Robeson 6-11-3	M Richards	–
9		SAINT KEYNE 264F (Berkshire Components) D Williams 5-11-3	J R Kavanagh	–
10	5-P	SAVUTI 42 (Miss D Tiliper) M Wilkinson 8-11-3	G McCourt	–
11		SEIZE THE DAY 483F (D Pooley) C Broad 7-11-3	G Hogan (5)	–
12		SHARAAR 112F (M Olden) J Spearing 5-11-3	R Farrant	–
13		SPEEDY SNAPS MAGIC (POWTC Ltd Speedy Snaps) M Wilkinson 5-11-3	J F Titley	–
14		STYLISH BLAKE (J Dooey) S Bowring 6-11-3	L O'Hara	–
15	0	VANDERVALLY 10 (Miss L Wells) B Wells 6-11-3	J Da Costa	–
16		WILLERFOSS (M Saunders) B Rothwell 5-11-3	B Clifford	–
17	4104	ZAITOON 21 (D,G) (Cheltenham Racing Ltd) D Nicholson 4-10-13	M A Fitzgerald	76
18	P	BRUZ 16 (Miss M Rowland) Miss M Rowland 4-10-7	Gary Lyons	–
19		GLANMERIN 131F (R Norton) K Morgan 4-10-7	A S Smith	–
20	0	SHIFT CHANGEOVER 47 (Mrs S Birchall) S Mellor 4-10-2	Chris Webb (7)	–
21	0	SOTTISES 29 (Mrs J Martin) P Dalton 4-10-2	T Eley (3)	–

BETTING: 4-1 Zaitoon, 5-1 Major Yaasi, 6-1 Majboor Yafooz, 8-1 Our Main Man, 12-1 Seize The Day, Glanmerin, 14-1 others.

1994: DARK DEN 4-10-10 T Kent (9-4 fav) Mrs J Cecil 9 ran

FORM FOCUS

MAJOR YAASI beat Eulogy 15l in claiming novice hurdle over course and distance (soft). GWEEBARRA BAY 28l 5th of 6 to Fixturessecretary in novice hurdle at Towcester (2m, heavy). MAJBOOR YAFOOZ 1½l 2nd of 12 to Supreme Master in novice hurdle at Ascot (2m 110yd, heavy). OUR MAIN MAN best effort last term beat Stir Fry neck in National Hunt Flat race at Market Rasen (1m 5f 110yd, soft). PRINCE NASHA 6½l 3rd of 9 to Jultara in National Hunt Flat Race at Towcester (2m, heavy) on penultimate start. ZAITOON 25l 4th of 10 to Brave Tornado in grade II Finesse Hurdle at Cheltenham (2m 1f, heavy). Selection: MAJBOOR YAFOOZ

3.20 MICHAEL SEELY NOTTINGHAMSHIRE NOVICES CHASE
(Grade 11: £10,880: 2m) (7 runners) C4

1	03-5041	DANCING PADDY 10 (D,G,S) K Cunningham-Brown 7-11-12	C Swan	99
2	0-22141	DUAL IMAGE 14 (D,F,G,S) (Datum Building) Jimmy Fitzgerald 8-11-9	D Byrne	73
3	P-31321	AUBURN CASTLE 8 (F,S) (Rashleigh Arms St Austell) O Sherwood 6-11-5	J Osborne	91
4	12U512	EASTHORPE 59 (D,BF,F,G,S) (M Broughton) Miss H Knight 7-11-5	M A Fitzgerald	73
5	160150	HAWAIIAN YOUTH 10 (G,S) (G Redford) R Rowe 7-11-5	G McCourt	–
6	4-2F2U1	IN TRUTH 12 (G,S) (Mrs E Houlton) S Gollings 7-11-5	J F Titley	77
7	P02P0/P	GENIE SPIRIT 33 (Mrs J Powell) T George 6-11-0	R Farrant	–

BETTING: 6-4 Dancing Paddy, 7-4 Auburn Castle, 7-2 Dual Image, 10-1 In Truth, 20-1 Hawaiian Youth, Easthorpe, 66-1 Genie Spirit

1994: COUNTRY LAD 6-11-5 S McNeill (14-1) Mrs S Williams 7 ran

FORM FOCUS

DANCING PADDY beat Gales Cavalier 14l in 4-runner novice chase at Ascot (2m, soft). DUAL IMAGE beat Counterbalance 2l in 5-runner novice handicap chase at Wetherby (2m, soft). AUBURN CASTLE beat Juleit Jones 13l in 6-runner novice chase at Newbury (2m 1f heavy). EASTHORPE beat Hangover 9l in 9-runner novice chase at Ludlow (2m, good) on penultimate start. HAWAIIAN YOUTH best recent effort beat Shared Gold 5l in 4-runner handicap hurdle at Lingfield (2m 3f 110yd, heavy). IN TRUTH beat Doradus 20l in 7-runner handicap chase at Market Rasen (2m 1f 110yd, good to soft). Selection: DANCING PADDY

3.55 CITY TRIAL HURDLE
(Limited handicap: £5,738: 2m) (4 runners) C4

1	33-2111	LARGE ACTION 15 (D,G,S) (B Stewart-Brown) O Sherwood 7-12-0	J Osborne	99
2	10F5-51	ARABIAN BOLD 108 (D,F,G,S) N Henderson 7-10-7	M A Fitzgerald	98
3	4-41465	MISTER DRUM 14 (D,G,S) (M Batchelor) M Wilkinson 6-10-7	G McCourt	87
4	3-13031	CASH CHASE 12 (D,G,S) (S Ryan) O Brennan 7-10-7	M Brennan	82

Long handicap: Arabian Bold 9-8, Mister Drum 9-0, Cash Chase 8-2.

BETTING: 2-9 Large Action, 3-1 Arabian Bold, 25-1 Mister Drum, 33-1 Cash Chase.

1994: HIGHBROOK 6-10-7 A Maguire (15-8) M Tompkins 4 ran

FORM FOCUS

LARGE ACTION completed double beat Surrey Dancer neck in 8-runner limited handicap hurdle at Kelso (2m 110yd, good to soft). Previously beat Flakey Dove 2½l in the 8-runner grade II Bonusprint Bula Hurdle at Cheltenham (2m 1f, good to soft). ARABIAN BOLD dead-heated with Square Silk beating Hashar 3l in 6-runner handicap hurdle at Kempton 2m, good to soft). MISTER DRUM best recent effort 14½l 4th of 6 to Kingsfold Pet in handicap hurdle at Newbury (2m 110yd, heavy). CASH CHASE beat Isabeau 4l in 9-runner handicap hurdle at Market Rasen (2m 3f 110yd, good to soft). Selection: LARGE ACTION

GUIDE TO OUR IN-LINE RACECARD

101 113143 GOOD TIMES 13 (BF,F,G,S) (Mrs D Robinson) B Hall 12-0 ... B West (7) 88

Racecard number. Six-figure form (F — fell, P — pulled up, U — unseated rider, B — brought down, S — slipped up, R — refused, D — disqualified). Horse's name. Days since last outing: F if flat. (B — blinkers, V — visor, H — hood, E — Eyeshield, C — course winner, D — distance winner, CD — course and distance winner, BF — beaten favourite in latest race). Going on which horse has won (F — firm, good to firm, hard, G — good, S — soft, good to soft, heavy). Owner in brackets. Trainer. Age and weight. Rider plus any allowance. The Times Private Handicapper's rating

4.25 LETHEBY & CHRISTOPHER HANDICAP CHASE
(£6,474: 2m 4f) (9 runners) C4

1	22F2F-3	ROUGH QUEST 115 (D,G) (A Wates) T Casey 9-11-10	M A Fitzgerald	92
2	6221P/0	SACRE D'OR 14 (D,F,G,S) (Mrs D Wright) N Tinkler 10-11-9	G McCourt	–
3	1102-2F	KENTISH PIPER 84 (C,D,F,G,S) (Mrs T Perkins) N Gaselee 10-11-7	J Osborne	90
4	211116-	BALTIC BROWN 320 (C,D,G,S) (J McKeon) Mrs S Smith 10-11-5	Gary Lyons	86
5	1-11211	STRATH ROYAL 30 (C,D,F,G,S) (Lady Anne Bentinck) O Brennan 9-11-5	M Brennan	98
6	242221	BIBENDUM 28 (C,D,F,G,S) (R Waley-Cohen) R Waley-Cohen 9-11-4	J R Kavanagh	99
7	3PF0P-0	ICARUS 14 (B,D,F,G) (D Brown) D Brown 9-10-9	C Swan	88
8	22222P	ANDERMATT 30 (C,D,S) (The Marston Sept) J Mackie 8-10-1	J F Titley	93
9	P4U13-4	HERMES HARVEST 10 (G) (Miss B Palmer) D Williams 7-10-0	2nd pref	89

Long handicap: Hermes Harvest 9-4.

BETTING: 6-4 Strath Royal, 3-1 Kentish Piper, 5-1 Bibendum, 6-1 Rough Quest, 8-1 Baltic Brown, 10-1 Andermatt, 14-1 Sacre D'Or, 20-1 others.

1994: NO CORRESPONDING RACE

FORM FOCUS

ROUGH QUEST 33l 3rd of 6 to Crystal Spirit in handicap chase at Cheltenham (2m 5f, good to firm). SACRE D'OR best effort beat Smartie Express 2l in 11-runner handicap chase at Cheltenham (2m 4f 110yd, good to firm) with KENTISH PIPER (8lb worse off) tailed off 6th, in March 1993. KENTISH PIPER 5l 2nd of 8 to Midnight Caller in handicap chase at Newbury (3m, heavy) on penultimate start. BALTIC BROWN completed four-timer last term beat Sirrah Jay ½l in 6-runner handicap chase at Southwell (2m 4f 110yd, good). STRATH ROYAL completed double beat Do Be Brief 15l in 10-runner handicap chase here (3m 110yd, soft) with ANDERMATT (10lb better off) pulled up 2 out. Previously beat ANDERMATT (20lb better off) 6l in 3-runner handicap chase here (3m 5f 110yd, good to soft). BIBENDUM beat Scole 1l in 7-runner handicap chase at Kempton (2m 4f 110yd, heavy). Selection: BIBENDUM

4.55 TRIPLEPRINT OPEN NATIONAL HUNT FLAT RACE
(£1,560: 2m) (21 runners)

1	1	LORD MCMURROUGH 16 (S) (M & N Plant Ltd) R Simpson 5-11-10	B Clifford	–
2	312	MANDICAT 59 (BF,G) (Mrs B Eve) Jimmy Fitzgerald 5-11-10	E Callaghan (7)	–
3	3	BUTTERCUP JOE 35 (R Fawes) D Nicholson 5-11-3	G Hogan (5)	–
4		CRAZY WEATHER (R Brazier) Mrs P Sly 5-11-3	R Marley	–
5		DECIDE YOURSELF (D Wilson) T Thomson Jones 5-11-3	M A Fitzgerald	–
6	22-0	DRUMMOND WARRIOR 120 (D Wilson) T Thomson Jones 6-11-3	D Meade	–
7		KEEP IT ZIPPED (Mrs L Stewart-Brown) O Sherwood 5-11-3	J A McCarthy	–
8		LORD LOFTY (Salamis Racing) Mrs J Pitman 5-11-3	J James (7)	–
9		LOTTERY TICKET (A Parker) J Edwards 6-11-3	J Osborne	–
10		MACS HERO (Mrs R Burrowes / Mrs P Stephens) C Smith 5-11-3	M Ranger	–
11		MONICASMAN (A Turnbull) A Jarvis 5-11-3	P Morris	–
12		PEACE LORD (Sir Peter Gibbings) Mrs D Haine 5-11-3	J F Titley	–
13		CHIP THE BUILDER (The Shipmates) R Fahey 6-11-3	G McCourt	–
14		SOCCER BALL (Newall and Co Ltd) T Watson 5-11-3	A S Smith	–
15		SPEEDWELL PRINCE (Bai Fodures Partners) N Twiston-Davies 5-11-3	Mr M Rimell (7)	–
16		SECOND FIDDLE (Mrs P Brennan) O Brennan 5-10-12	S O'Donnell (7)	–
17		ALLEXTON LAD (P Evans) R Marvin 4-10-7	W Worthington	–
18	4	BRAZIL OR BUST 11 (Miss P Zygmant) Mrs J Ramsden 4-10-7	D Thomas (7)	–
19		MONSOON PRINCE (Miss C Blott) J J O'Neill 4-10-7	A Roche (3)	–
20		POLITICAL PANTO (S Lucey) M Pipe 4-10-7	C Swan	–
21		SEE MORE ANGELS (Mrs A James) A James 4-10-2	V Slattery	–

BETTING: 5-1 Lord McMurrough, 6-1 Keep It Zipped, 7-1 Speedwell Prince, 8-1 Buttercup Joe, Lord Lofty, 10-1 Lottery Ticket, Brazil Or Bust, 12-1 others.

1994: CAVINA 4-10-2 L Wyer (6-1) N Graham 18 ran

□ The versatile veteran, Sprowston Boy, was a popular winner of the Prince Carlton Handicap Chase at Fakenham yesterday, completing the treble of winning on the Flat, over hurdles and now, finally, over fences. In his prime, Sprowston Boy won the Queen Alexandra Stakes at Royal Ascot and the Imperial Cup at Sandown, but this was his first success for three years. The 12-year-old could now be aimed at the Kim Muir Chase at the Cheltenham Festival.

CHEPSTOW

THUNDERER

1.00 My Rossini	2.35 Benjamin Lancaster
1.30 Petosku	3.05 Treasure Again
2.00 Sun Surfer	3.40 Vicompt De Valmont
	4.15 Rusty Roc

The Times Private Handicapper's top rating: 3.05 AIR SHOT.

GOING: HEAVY SIS

1.00 PERSIAN WAR PREMIER NOVICES HURDLE
(Grade II: £8,190: 2m 4f 110yd) (6 runners) BBC1

1	3254F1	TEJANO GOLD 30 (S) (P Bradley) P Bradley 5-11-9	A P McCoy	85
2	05-511P	BETTER BYTHE GLASS 49 (C,S) (Bloodshot Synd) N Twiston-Davies 5-11-6	T Jenks	79
3	350P0-2	DRESS DANCE 8 (Mrs J Powell) N Mitchell 5-11-6	Miss S Mitchell	78
4	3/P0-121	MY ROSSINI 42 (D,G,S) (Mrs C Eaton) P Bevan 5-11-6	T Wall	99
5	32	ROSMARINO 28 (R Howell) W Jenks 5-11-6	M Hourigan	94
6	2110-03	ST MELLION FAIRWAY 87 (S) (St Mellion Estates Ltd) J Old 5-11-6	T Grantham	76

BETTING: 5-2 My Rossini, 11-4 Better Bythe Glass, 4-1 Tejano Gold, 9-2 Dress Dance, 6-1 Rosmarino, 10-1 St Mellion Fairway

1994: MEETING ABANDONED — COURSE WATERLOGGED

FORM FOCUS

TEJANO GOLD beat Tristan's Comet 2½l in 9-runner handicap hurdle at Nottingham (2m, soft). BETTER BYTHE GLASS dead-heated with Maybe O'Grady beating Little Gunner 1l in 11-runner novice hurdle at Haydock (2m 6f, good to soft) on penultimate start. DRESS DANCE 4l 2nd of 15 to Muntafi in novice handicap hurdle at Newbury (2m 110yd, heavy). MY ROSSINI beat Challenger Du Luc 8l in 14-runner novice hurdle at Haydock (2m 6f, soft) with ROSMARINO (5lb better off) 12l 3rd. ROSMARINO ½l 2nd of 12 to Nahthen Lad in novice hurdle at Haydock (2m 4f, heavy). ST MELLION FAIRWAY head and 9l 3rd of 19 to Givus A Call in novice hurdle at Windsor (2m 6f 110yd, good to soft). Selection: MY ROSSINI

1.30 FLEDGLING CHASE
(£6,766: 2m 3f 110yd) (4 runners) BBC1

1	U251F1	PETOSKU 7 (G,S) (F Mills) N Twiston-Davies 7-11-8	T Jenks	90
2	21-2132	SPUFFINGTON 35 (G) (J Clopet) J Gifford 7-11-8	P Hide	81
3	41-1013	HOPS AND POPS 23 (D,BF,F,G,S) (The Happy Band) R Alner 8-11-7	T Grantham	99
4	066/02-F	PENNINE PASS 10 (P Moore) D Williams 8-11-4	P Holley	–

BETTING: 5-4 Hops And Pops, 7-4 Petosku, 2-1 Spuffington, 25-1 Pennine Pass.

FORM FOCUS

PETOSKU beat Mr Sunbeam 4l in 6-runner novice chase at Newbury (3m, heavy). SPUFFINGTON 3l 2nd of 9 to Master Boston in novice chase at Cheltenham (2m 5f, good to soft). HOPS AND POPS 2l clear when left last and remounted, tailed off 3rd of 6 to Medinas Swan Song in limited handicap chase at Wincanton (2m, soft). Previously beat Wadswick Country 10l in 6-runner novice hurdle at Uttoxeter (2m 4f 110yd, heavy). PENNINE PASS 6th fence faller behind Talbot in 16-runner novice chase at Ludlow (3m, good to soft). Selection: SPUFFINGTON

2.00 M & N GROUP HURDLE
(Limited handicap: £8,781: 2m 4f 110yd) (5 runners) BBC1

1	2231-22	SUN SURFER 11 (G,S) (S Sainsbury) T Forster 7-11-10	L Harvey	93
2	123-364	SHUJAN 54 (BF,G,S) (Sir Eric Parker) R Akehurst 6-11-5	P Hide	94
3	1P-4226	TOP SPIN 63 (D,F,G,S) (Mrs E Long) J Jenkins 6-11-4	A P McCoy (3)	99
4	4110-PP	COURT MELODY 9 (D,G,S) (M Coburn) P Nicholls 7-11-3	R Massey (5)	–
5	1-41210	NICK THE BEAK 35 (BF,S) (Sir Nicholas Wilson) J Upson 6-10-7	T Jenks	87
6	034021	FOX CHAPEL 5 (B,D,G,S) (B Hine) R Juckes 8-10-7 (6ex)	N Juckes (7)	74

Long handicap: Nick The Beak 10-3, Fox Chapel 8-8

BETTING: 5-2 Sun Surfer, 11-4 Shujan, 3-1 Top Spin, 6-1 Nick The Beak, 8-1 Court Melody, 12-1 Fox Chapel.

FORM FOCUS

SUN SURFER neck 2nd of 8 to Ask The Governor in handicap hurdle at Warwick (2m 4f 110yd, soft). SHUJAN 20l 4th of 8 to Trying Again in handicap hurdle at Kempton (2m, soft). TOP SPIN 5l 2nd of 9 to Fataok in conditions hurdle at Cheltenham (2m 4f, good to soft) on penultimate start. COURT MELODY best effort last term beat Love And Porter 3l in the grade II Brown Thomas novice hurdle at Fairyhouse (3m 4f, soft) April 1994. NICK THE BEAK beat Second Call ½l in 8-runner handicap hurdle at Kempton (2m 5f, soft) on penultimate start. FOX CHAPEL beat Super Ritchart 4l in 8-runner handicap hurdle at Hereford (2m 1f, heavy). Selection: SUN SURFER

2.35 FLYOVER NOVICES CHASE
(£2,746: 2m 110yd) (7 runners)

1	6/0-P122	BENJAMIN LANCASTER 21 (G,S) (M Griffin) M Griffin 11-11-9	A P McCoy (3)	99
2	40PP2-P	COLONIAL OFFICE 59 (G Richards) Graham Richards 9-11-2	Mr M Rimell (7)	92
3	0/00/F-P	MANAMOUR 9 (W Rosell) R Lee 8-11-2	P Holley	–
4	FPPP-	ROUCHEAL 336P (Mrs J Hicks) B Millman 10-11-2	D Salter (5)	–
5	PPP/0P0-	SARAH'S WROATH 312 (Mrs V Stockdale) M Scudamore 10-11-2	D Meredith (3)	–
6	026232	SOVEREIGN NICHE 51 (BF,F,G,S) (Avalon Surfacing Ltd) M Pipe 7-11-2	M Foster	–
7	253P10	DOC COTTRILL 54 (S) (Bakers Arms Partnership) N Twiston-Davies 5-10-7	T Jenks	–

BETTING: 5-4 Sovereign Niche, 7-4 Benjamin Lancaster, 6-1 Doc Cottrill, 12-1 Colonial Office, 16-1 Sarah's Wroath, Maramour, 25-1 Roucheal.

3.05 EUROPEAN BREEDERS FUND NATIONAL HUNT NOVICES HURDLE
(Qualifier: £2,458: 2m 110yd) (8 runners)

1	2-51124	AIR SHOT 35 (D,G,S) (Mrs P Prowting) D Nicholson 5-11-10	R Massey (5)	99
2	3-0321	TREASURE AGAIN 16 (D,S) (J Gwynne) Mrs M Jones 6-11-10	A P McCoy (3)	87
3	05-0320	BUCKHOUSE BOY 11 (The Bawtry Boys) N Twiston-Davies 5-11-0	T Jenks	81
4	3-04224	FREDDIE MUCK 14 (BF) N Twiston-Davies 5-11-0	Mr S Joynes (7)	88
5	0U	LITTLE GAINS 54 (B Brazier) R Lee 6-11-0	P Holley	–
6	0	THE BOLD ABBOT 51 (Mrs A Horsington) P Murphy 5-11-0	E Murphy	–
7	00-6	VOLCANIC ROC 75 (M Davies) G Davies 5-11-0	G Tormey (5)	–
8	006-P	LYRICAL SEAL 33 (B) (Mrs J Dening) Miss A Whitfield 5-10-9	D Fortt (5)	–

BETTING: 7-4 Air Shot, 5-2 Treasure Again, 7-2 Freddie Muck, 9-2 Buckhouse Boy, 14-1 Volcanic Roc, 20-1 Lyrical Seal, 25-1 others

3.40 SNAFFLES HANDICAP CHASE
(£3,647: 3m 2f 110yd) (11 runners)

1	21U20-F	RUFUS 77 (B,D,S) (Mrs D Coleman) B Smart 9-11-10	L Harvey	87
2	5/12112	VICOMPT DE VALMONT 42 (B,D,BF,G,S) (J Blackwell) P Nicholls 10-11-10	C Maude	90
3	245133	JUDGES FANCY 42 (CD,G,S) (Mrs S Scott) N Twiston-Davies 11-11-8	T Jenks	87
4	415P-F4	LUCKY LANE 16 (B,D,F,G,S) (R Hamilton) P Hobbs 11-10-11	G Tormey (5)	81
5	P4U13-4	HERMES HARVEST 10 (G) (Miss B Palmer) D Williams 7-10-5	A P McCoy (3)	99
6	0/F3256	LARKSMORE 16 (F,S) (Miss D Baker) Miss D Baker 10-10-1	Miss S Wallin	98
7	041P-4F	THE PORTSOY LOON 63 (C,S) (Mrs E Crossman) G Thorner 8-10-0	P Hide	77
8	204216	ITS A SNIP 11 (B,D,G,S) (The Icy Fire Partnership) C Mann 10-10-0	–	85
9	0-44424	SUNBEAM TALBOT 40 (C,D,G,S) (Mrs R Legouix) A Jones 14-10-0	P Holley	88
10	6-P5543	DISTILLATION 51 (G,S) (G Edwards) G Edwards 10-10-0	S Burrough	64
11	PFP0P	ELECTROFANE 23 (Avon & West Racing Club Ltd) P Murphy 7-10-0	E Murphy	–

Long handicap: The Portsoy Loon 9-13, Its A Snip 9-8, Sunbeam Talbot 9-5, Distillation 9-0, Electrofane 7-6

BETTING: 3-1 Vicompt De Valmont, 4-1 Rufus, 5-1 Judges Fancy, 6-1 Lucky Lane, Hermes Harvest, Its A Snip, The Portsoy Loon, 10-1 others.

4.15 GWENT HANDICAP HURDLE
(£3,331: 3m) (7 runners)

1	06053/	TAMARPOUR 977F (F,G) (Mrs A Farrant) M Pipe 8-12-0	–	–
2	24/P0-00	PRAGADA 10 (B,D,G,S) (Mrs M McGlone) R Rowe 12-11-4	P Hide	99
3	122/P	JONJAS CHUDLEIGH 24F (G) (Miss H Johns) W G Turner 8-10-12	S Burrough	–
4	12F-211	RUSTY ROC 54 (C,F,G,S) (M Davies) G Davies 14-10-0	A P McCoy (3)	93
5	24-0314	FORTUNES COURSE 49 (D,G,S) (Mrs A Garrett) J King 6-10-0	R Massey (5)	96
6	524350	RUNAWAY PETE 37 (F,G) (Perran Associates) A Barrow 5-10-0	P Holley	92
7	46-P	MASTER TUCK 42 (Mrs C Crozier) V Bishop 9-10-0	G Tormey (5)	–

Long handicap: Rusty Roc 9-11, Fortunes Course 9-10, Runaway Pete 9-6, Master Tuck 8-2.

BETTING: 7-4 Tamarpour, 7-2 Pragada, 9-2 Rusty Roc, 6-1 Jonjas Chudleigh, Fortunes Course, 12-1 Runaway Pete, 20-1 Master Tuck.

COURSE SPECIALISTS

TRAINERS	Wins	Rnrs	%	JOCKEYS	Winners	Rides	%
D Nicholson	10	32	31.3	M Foster	4	23	17.4
M Pipe	57	218	26.1	P Hide	3	18	16.7
N Twiston-Davies	16	75	21.3	T Grantham	3	21	14.3
R Alner	4	20	20.0	L Harvey	6	44	13.6
P Hobbs	13	72	18.1	M Hourigan	4	31	12.9
R Akehurst	5	30	16.7	S Burrough	4	36	11.1

Fantus needs Cup success

Point-to-point by Brian Beel

JOHN KEIGHLEY is one owner who is especially keen on winning the Coronation Cup at the **United Services** meeting today. He has already tasted success in the Cheltenham Foxhunters, with the ill-fated Rushing Wild, but in order to have a runner this year, Fantus has to qualify by winning another open race by next Saturday.

The Coronation Cup has been the coveted prize at the United Services since 1953 and usually attracts many top hunter chasers. On a number of occasions four divisions have been run but the advent of a January start to the season and two prior meetings at Larkhill, has reduced this year's entry to 32 and, for the first time in 42 years, the race has not been split.

Fantus, from Richard Barber's stable, won here under Tim Mitchell on the first day of the season, but it is Polly Curling who will be on board today. She is likely to have four other rides for the same stable including Cherrynut in the confined, and, making their debuts in divisions of the maiden, Harbour Of Love and Seemore Business.

Ten races are scheduled for the **Lincolnshire United Hunts**, run over the inside of Market Rasen racecourse. If Force Eight comes out well from the first division of the PPOA, he is likely to return here for The Times Rising Stars qualifier in three weeks' time. He won five of his six starts as a seven-year-old last season.

Sneakapenny, who has not been seen since winning an open at Horseheath in April 1993, returns today in the confined at the **Essex Farmers and Union**, where AJ's Boy, in the restricted, will be hoping to make amends for his fall at Kingston Blount.

The **West Shropshire**, which survived an inspection yesterday, has unusually split the ladies event as well as the men's open. Not so lucky weatherwise were the South Pool Harriers and the Vale of Clettwr, who are unable to race because of waterlogged courses.

TODAY'S MEETINGS: Essex Farmers & Union, Marks Tey, five miles west of Colchester (first race 12.30); Lanarkshire and Renfrew, Lanark, Old Racecourse, (12.30): Lincolnshire United Hunts, Market Rasen racecourse (12.00), United Services, Larkhill, 3m NW of Amesbury (12.30); West Shropshire, Weston Park, 6m E of Telford (12.00).

Beta-blocker case nears conclusion

A JOCKEY CLUB investigation into the case of a horse testing positive for beta-blockers is nearing its conclusion.

A sample taken from the Tom George-trained Mobile Messenger, who won the Oak Novices' Handicap Chase at Southwell on November 25 last year, was found to contain traces of propranolol.

The effect of the drug, as with all types of beta-blockers, would be to slow down the heart rate, thereby alleviating stress, rather than to enhance athletic performance in the conventional sense.

Its presence in the system is certainly a mystery to George. "I have no idea where, when or how the substance got into the horse's system," he said.

Danoli frustrated as Harcon goes on trial

By Our Irish Racing Correspondent

THE task of getting a run into their Cheltenham hopes is giving trainers plenty of problems at present. So tomorrow's meeting at Punchestown should offer some valuable pointers to the Festival.

Harcon, Dorans Pride, Sound Man and some promising novice hurdlers have a chance to shine, but after the postponement of today's Gowran Park card, Danoli's trainer, Tom Foley, has not been so fortunate.

A decision will be taken on Monday as to whether the card can be run on Wednesday but it is an anxious time for Foley. "If we lose Gowran, then we may have to go direct to Cheltenham," Foley said yesterday.

However, every drop of rain is to the advantage of Jim Dreaper's charge Harcon, who gets a Sun Alliance Chase sharpener in the IAWS Novice Chase tomorrow. This 17.2 hand giant must have cut in the ground and conditions should be ideal.

The Boyne Hurdle sees Dorans Pride take on Time For A Run and Ireland's leading staying hurdler should thrive on the ground.

The most interesting race, however, could be the Chapmans Novices' Hurdle final. Hotel Minella, impressive at Leopardstown last time out, is not being aimed at Cheltenham but will provide a good test for Ventana Canyon and Treble Bob.

RACING NEXT WEEK

MONDAY: Southwell (AW, first race 2.20), Edinburgh (2.10), Fontwell Park (2.00)
TUESDAY: Lingfield Park (AW, 2.20), Carlisle (2.10), Warwick (2.00).
WEDNESDAY: Wolverhampton (AW, 2.00), Folkestone (1.40), Sedgefield (1.50)
THURSDAY: Lingfield Park: (AW, 2.15), Huntingdon (C4, 1.50), Wincanton (C4, 2.00).
FRIDAY: Southwell (AW, 2.10), Haydock (BBC, 2.00), Kempton Park (2.20).
SATURDAY: Lingfield (AW, 2.20), Doncaster (2.10), Edinburgh (1.15), Haydock Park (BBC, 1.00), Kempton Park (C4, 1.55).

Flat meetings in bold

RAPID RACELINE
FULL RESULTS SERVICE
0891-168-168
0891 168+ BEFORE THE OFF RESULTS COMMENTARY

NEWCASTLE	101	201	301
CHEPSTOW	102	202	302
NOTT'HAM	103	203	303
WINDSOR	104	204	304
LINGFIELD	105	205	305
W'HAMPTON	106	206	306
IRISH	120	220	320

Calls charged at 39p/min cheap rate, 49p/min at all other times. ISC, 13 Macsh Lane, Leyds LS1 6LB

Uranus Collonges can tower above rivals

TODAY'S RACES ON TELEVISION

CHEPSTOW
BBC1

1.00: With Jim Old's string back to form, **St Mellion Fairway** can step up on his previous hurdle form to collect here. A leading bumper horse last year when he won on soft and heavy going, he is highly regarded by his trainer. My Rossini is the form choice judged on three solid performances, including his defeat of Challenger Du Luc at Haydock six weeks ago. Rosmarino will relish the conditions.

1.30: **Petosku** is best going left-handed and relishes the mud, as he showed when winning at Chepstow last Saturday. The step back in trip should not be a worry in this ground. Spuffington's best form has been on better going and the mud-loving Hops And Pops looks the main danger.

2.00: Nick The Beak was having his fifth race in little more than two months when disappointing last time at Cheltenham and, after a break, he should be thereabouts on this ground. However, **Sun Surfer** was a shade unlucky when beaten at Warwick 11 days ago, having been checked on the home turn before staying on strongly. That good effort followed a three-month rest and he won on the heavy going last year.

NEWCASTLE
C4

2.30: **Valiant Warrior**, an in-form course and distance winner, is just preferred in a particularly competitive handicap. His latest victory was boosted by the subsequent success of a runner 20 lengths away in third. Armagret is extremely well treated, running off a mark 21lb below that when winning at Ayr last April. However, his best form is over further, which is also true of the progressive Unguided Missile.

3.00: Attadale is likely to be a warm favourite after an eye-catching run over an inadequate trip on his seasonal reappearance at Wetherby recently. Len Lungo's hope is sure to run well but **Home Counties** could offer some each-way value. After staying on resolutely behind the well-handicapped Amigos and Express Gift on his last two runs, he steps up in trip, but has won over a quarter-mile shorter. Mr Knitwit should go well.

3.35: Uranus Collonges is 6lb out of the handicap, but Jimmy Fitzgerald's giant chaser is strongly fancied to complete a treble. The out-and-out stayer should appreciate this marathon trip and the stiff finish. Tartan Tyrant, winner of his last five completed starts, is a big danger but top weight could tell over this extended four miles. Arthur's Minstrel bounced back to form at Wetherby last time, and has won four times here, but is far from certain to stay this distance.

4.10: High Alltitude boasts the best form, having been fourth to Morceli here last month, but is without a win for two seasons and is worth opposing. Countorus won well on his seasonal reappearance but that was over an extra mile and **Wake Up** can go one better after a promising chasing debut behind Newlands-General.

4.40: **Jalcanto** needed his latest run after a four month lay-off and Mary Reveley's Flat handicapper is open to further improvement over hurdles. The progressive Oat Couture must overcome a double penalty after two wins, while the useful House Captain has not raced for 87 days, which leaves Greville Again as the main threat.


Old: Chepstow chance

NOTTINGHAM
C4

2.45: If **Majboor Yafooz** reproduces the form which saw him finish a good second to Supreme Master at Ascot ten days ago, he should oblige here. Major Yaasi won a poor race in the mud here last month and David Nicholson's Zaitoon looks a bigger threat. Our Main Man makes his hurdles debut after showing decent bumper form last term.

3.20: see facing page.

3.55: The front-running Arabian Bold should ensure a sound pace and tee it up for **Large Action** as Oliver Sherwood's Champion Hurdle fancy has his final racecourse work out before going to Cheltenham.

4.25: Strath Royal has taken well to fences and invariably runs well here but has been raised 10lb for his latest success. He may find life tougher over this shorter trip. Kentish Piper will relish the soft ground and is reported to be fit despite a lay-off, while Bibendum has improved with every run this term. **Hermes Harvest** was given far too much to do over an inadequate trip last time but has sound prospects judged on his excellent third in a good race at Ascot last season.

RICHARD EVANS

WINDSOR

THUNDERER
1.50 Brandon Prince. 2.25 Oneupmanship. 2.55 Kissair. 3.25 Zeta's Lad. 4.00 Dwadme. 4.30 Squire Silk.

GOING: HEAVY SIS

1.50 KING JOHN NOVICES HURDLE
(£2,987: 2m 6f 110yd) (8 runners)

1 6 AND WHAT ELSE 133 C Brooks 6-11-0 M Berry (7)
2 0- BOY BUSTER 387 F Gray 6-11-0 M Crosse
3 3 BRAMBLEHILL BUCK 16 (BF) P Nicholls 6-11-0 C Maude
4 4532 BRANDON PRINCE 31 (BF) I Balding 7-11-0 J Railton
5 5 COPPER BOY 36 R Buckler 6-11-0 B Powell
6 00-P SAN GIORGIO 119 N Twiston-Davies 6-11-0 W Marston
7 P-2P VERY VERY ORDINARY 63 (G,S) C Brooks 9-11-0 G Bradley
8 0/60 LUDOVICIANA 33 Mrs J Renfree-Barons 6-10-9 A Tory

4-6 Brandon Prince, 4-1 Copper Boy, 5-1 Bramblehill Buck, 10-1 Very Very Ordinary, 16-1 And What Else, San Giorgio, 20-1 others.

2.25 MAGNA CARTA NOVICES CHASE
(£2,921: 2m 5f) (6)

1 -064 CAMBO 59 (B,G,S) M Banks 9-11-3 D Skyrme
2 2-00 ONEUPMANSHIP 54 (G,S) Mrs J Renfree-Barons 10-11-3 R Greene
3 5232 ROSGILL 38 (F,S) J White 9-11-3 P McLoughlin (5)
4 23/P HALE'S MELODY 33 (S) Mrs P Townsley 10-10-12 Mr P Townsley
5 -4F2 SEASAMACAMILE 16 (S) R Buckler 8-10-12 B Powell
6 66/P YES WE ARE 23 A Barrow 9-10-12 G Bradley

5-4 Oneupmanship, 5-2 Seasamacamile, 4-1 Cambo, 6-1 Rosgill, 14-1 Hale's Melody, 16-1 Yes We Are

COURSE SPECIALISTS

TRAINERS: C Brooks, 4 winners from 18 runners, 22.2%, K Bailey, 8 from 46, 17.4%, D Gressell, 5 from 29, 17.2%, R Akehurst, 6 from 35, 17.1%; Mrs J Pitman, 7 from 42, 16.7%, G Balding, 3 from 20, 15.0%.

JOCKEYS: M Hourigan, 3 winners from 8 rides, 37.5%; M Perrett, 5 from 42, 11.9%; G Bradley, 3 from 26, 11.5%, J Railton, 5 from 47, 10.6%. Only qualifiers.

2.55 HATCH BRIDGE JUVENILE NOVICES HURDLE (£5,444: 2m) (8)

1 616 VICEROY RULER 54 (B,D,G) J Jenkins 11-2 W Marston
2 2 DOUBLE JEOPARDY 54 J White 10-12 J Railton
3 0524 KALASADI 11 Miss J Doyle 10-12 S Curran
4 31 KISSAIR 10 (D,S) M Pipe 10-12 J Lower
5 442 MELNIK 47 G Harwood 10-12 M Perrett
6 QUIET AMUSEMENT 109F K Bailey 10-7 S McNeill
7 00 SULIANA 37 R Buckler 10-7 B Powell
8 TRIPLE TIE 123F M Blanshard 10-7 G Bradley

7-4 Kissair, 2-1 Double Jeopardy, 5-2 Melnik, 10-1 Kalasadi, 14-1 Viceroy Ruler, Triple Tie 20-1 others.

3.25 FAIRLAWNE CHASE (£8,169: 3m) (4)

1 2F-5 ZETA'S LAD 98 (CD,F,G,S) C Brooks 12-11-12 G Bradley
2 4-PU FEILE NA HINSE 93 (D,G,S) R Champion 12-11-4 M Hourigan
3 545P L'UOMO PIU 37 (D,F,G,S) A Barrow 11-11-4 B Powell
4 F-36 ROYAL ATHLETE 14 (D,BF,F,G,S) Mrs J Pitman 12-11-4 W Marston

4-6 Royal Athlete, 6-4 Zeta's Lad, 12-1 L'Uomo Piu, 25-1 Feile Na Hinse

4.00 STAINES HANDICAP CHASE
(£2,804: 2m 5f) (4)

1 3PP1 DWADME 12 (F,S) R O'Sullivan 10-11-10 B Powell
2 -525 GINGER TRISTAN 61 (B,G,S) D Grissell 9-11-8 J Railton
3 UP/ CASTING TIME 672 (F) R Akehurst 11-11-6 G Bradley
4 205U FAIR BROTHER 30 (G,S) G Balding 9-11-2 R Davis

Evens Dwadme, 2-1 Fair Brother, 5-1 Ginger Tristan, 7-1 Casting Time

4.30 RUNNYMEDE HANDICAP HURDLE
(£3,511: 2m) (5)

1 6151 SQUIRE SILK 14 (CD,G,S) A Turnell 6-11-10 S McNeill
2 5/6- DOC'S COAT 4F (D,F,G,S) C Wildman 10-11-1 B Powell
3 0323 TOP WAVE 23 (D,BF,G,S) Miss A Embiricos 7-11-1 R Davis
4 201 BLACKPATCH HILL 14 (D,S) N Tinkler 6-10-7 G Bradley
5 244- CRABBY BILL 355 (V,D,G,S) Miss B Sanders 8-10-1 A Dicken

4-5 Squire Silk, 3-1 Top Wave, 7-2 Blackpatch Hill, 14-1 Doc's Coat, Crabby Bill

Blinkered first time

CHEPSTOW: 3.05 Lyncal Seal. LINGFIELD PARK: 2.20 Newington Butts. 4.20 King's Gold, My Lifetime Lady. NEWCASTLE: 2.30 Persian House. NOTTINGHAM: 2.10 Barney's Gift. WINDSOR: 2.55 Viceroy Ruler. WOLVERHAMPTON: 7.00 Pontynyswen

LINGFIELD PARK

THUNDERER
2.20 Present Situation. 2.50 Avant Huit. 3.20 Prince Rudolf. 3.50 Gulf Shaadi. 4.20 Profit Release. 4.50 Ikhtiraa.

Our Newmarket Correspondent:
3.50 MR MACTAVISH (nap). 4.20 Gallery Artist.

GOING: STANDARD SIS
DRAW: 5F-1M, LOW NUMBERS BEST

2.20 DOROTHY L SAYERS APPRENTICES HANDICAP (£3,081: 7f) (9 runners)

1 31-4 PRESENT SITUATION 23 (C,G) Lord Huntingdon 4-10-0 A Whelan (3) 9
2 5-11 WORDS OF WISDOM 14 (CD,G) C Cyzer 5-9-11 S Mulvey 1
3 053- GIGGLESWICK GIRL 260 (C,G) M Channon 4-9-11 P P Murphy (3) 6
4 -520 THE LITTLE FERRET 4 (D,F) G L Moore 5-9-9 L Suthern (5) 3
5 220- MARY'S CASE 165 M Johnston 5-9-6 Oliver Casey (5) 5
6 5255 ORTHORHOMBUS 19 (B,F) D Cosgrove 6-9-1 L Newton 7
7 104- COURTING NEWMARKET 117 (CD,F,G) Mrs A Knight 7-9-0 Sarah Thompson (5) 4
8 -460 FORGOTTEN DANCER 18 (S) R Ingram 4-8-13 S Drowne 8
9 2-00 NEWINGTON BUTTS 33 (B) R Akehurst 5-8-10 R Moogan (5) 2

7-4 Words Of Wisdom, 3-1 Present Situation, 9-2 The Little Ferret, 8-1 Courting Newmarket, Mary's Case, 10-1 Giggleswick Girl, 12-1 Newington Butts, 14-1 others.

2.50 HELEN McINNES MAIDEN STAKES
(£3,539: 5f) (6)

1 03-0 HALLIARD 9 T Jones 4-9-10 R Perham 4
2 4-85 JUST JESTING 28 (V) G L Moore 3-8-9 S Whitworth 5
3 22-3 AVANT HUIT 39 Mrs N Macauley 3-8-4 Amanda Sanders (7) 6
4 0-05 BRANSTON KRISTY 8 C Smith 3-8-4 W Woods 3
5 FAIRLIGHT MAGIC P Haslam 3-8-4 Nicola Howarth (7) 1
6 433- LA SUQUET 136 M Channon 3-8-4 C Rutter 2

2-1 Avant Huit, 11-4 La Suquet, 3-1 Halliard, 5-1 Just Jesting, 10-1 Fairlight Magic, 14-1 Branston Kristy

3.20 GEORGETTE HEYER CLAIMING STAKES
(3-Y-O: £2,663: 7f) (5)

1 CALL TOPHORSE P Haslam 8-7 J Weaver 5
2 -301 ROBO MAGIC 17 (G) (C) A Moore 8-7 R Cochrane 1
3 5-22 IRIE MON 21 J Hills 8-6 M Henry (7) 4
4 3243 PRINCE RUDOLF 9 (V,G) Mrs N Macauley 8-4 M Fenton 3
5 156- FIRST CRUSH 60 (D,F) M Prescott 8-2 G Duffield 2

7-4 Robo Magic, 11-4 First Crush, 100-30 Irie Mon, 11-2 Prince Rudolf, 6-1 Call Tophorse

3.50 EVELYN ANTHONY HANDICAP
(3-Y-O: £5,550: 1m 2f) (8)

1 -113 GULF SHAADI 9 (C,BF,G) C Brittain 9-7 B Doyle 2
2 -214 KOMREYEV DANCER 10 (G) A Bailey 9-5 T Ives 7
3 3121 NIGEL'S LAD 18 (CD,G) P Haslam 8-11 J Weaver 4
4 2213 PERSIAN CONQUEST 7 (B,CD,G) R Ingram 8-9 W Woods 1
5 30-1 MR MACTAVISH 28 (G) Mrs J Cecil 8-9 A Clark 3
6 6-13 CONTRAFIRE 24 (G) W Jarvis 8-5 S Sanders (3) 6
7 -441 STAR FIGHTER 4 (CD,G) W O'Gorman 8-2 (5ex) D Harrison 5
8 22-1 TRIBAL PEACE 7 (CD,G) B Gubby 8-1 J Stack (5) 8

7-2 Komreyev Dancer, 4-1 Nigel's Lad, 9-2 Gulf Shaadi, 5-1 Mr Mactavish, 8-1 Star Fighter, Tribal Peace, 7-1 Contrafire, 10-1 Persian Conquest.

4.20 AGATHA CHRISTIE SELLING STAKES
(£2,505: 1m) (12)

1 0-06 ADMIRALS FLAME 9 (D,S) C Wall 4-9-0 G Duffield 5
2 40-0 DOODIES POOL 14 (CD,G) G L Moore 5-9-0 S Whitworth 1
3 2340 EASTLEIGH 16 (CD,BF,G,S) R Hollinshead 6-9-0 T Ives 2
4 00-3 GALLERY ARTIST 23 (CD,G,S) R Guest 7-9-0 C Hawksley (5) 8
5 0/6 KING'S GOLD 44 (B) T Jones 5-9-0 R Perham 6
6 /00- PREDICTABLE 116J (CD,G) Mrs A Knight 9-9-0 S Drowne (5) 9
7 -000 SCOTS LAW 7 (B,CD,F,G) J Long 8-9-0 N Adams 7
8 0-00 ARAWA 14 (G) D Marks 5-8-9 M Baird (5) 12
9 000- FIABA 94 (D,G) Mrs N Macauley 7-8-9 Amanda Sanders (7) 10
10 0-06 MY LIFETIME LADY 14 (B,F,S) K Ivory 4-8-9 C Scally (7) 4
11 4233 PROFIT RELEASE 8 (F) M Johnston 4-8-9 R Cochrane 3
12 2-53 SHARP GAZELLE 14 (D,F) B Smart 5-8-9 D Harrison 11

9-4 Gallery Artist, 3-1 Profit Release, 9-2 Admirals Flame, 5-1 Sharp Gazelle, 8-1 Doodies Pool 10-1 Arawa, Eastleigh, 12-1 others

4.50 MARGERY ALLINGHAM HANDICAP
(£3,556: 1m 4f) (9)

1 81-0 RAPPORTEUR 16 (CD,F,G,S) C C Elsey 9-10-0 C Rutter 2
2 100- MAGIC TIMES 177 (D,G) M Johnston 4-9-8 T Williams 6
3 10-3 PRINCELY GAIT 14 (C,G) C Cyzer 4-9-7 T Ives 1
4 -133 THALEROS 10 (D,G) G Moore 5-9-7 A Clark 8
5 6233 BAG OF TRICKS 16 (B) S Dow 5-9-3 T Quinn 3
6 21-4 IKHTIRAA 10J (C,D,G,S) R O'Sullivan 5-9-1 J Weaver 7
7 0-00 BURES 8 (V,D,F) M Tompkins 4-8-12 S Mulvey (5) 5
8 2324 IN THE MONEY 11 (D,F,G) R Hollinshead 6-8-12 R Cochrane 4
9 3112 HEAD TURNER 11 (CD,BF,G,S) C Wildman 7-8-8 N Adams 9

3-1 Head Turner, 7-2 Princely Gait, 9-2 Thaleros, 5-1 Bag Of Tricks, 6-1 Ikhtiraa, 8-1 Rapporteur, In The Money. 10-1 others.

COURSE SPECIALISTS

TRAINERS: W Jarvis, 7 winners from 29 runners, 24.1%; Mrs J Cecil, 3 from 13, 23.1%; Lord Huntingdon, 28 from 130, 21.5%; M Prescott, 18 from 84, 21.4%; W O'Gorman, 34 from 169, 20.1%, C Brittain, 20 from 101, 19.8%.

JOCKEYS: J Weaver, 37 winners from 161 rides, 23.0%; Amanda Sanders, 4 from 18, 22.2%, L Suthern, 4 from 18, 22.2%, G Duffield, 23 from 112, 20.5%; T Quinn, 49 from 259, 18.9%; R Cochrane, 27 from 168, 16.1%

WOLVERHAMPTON

THUNDERER
7.00 Pontynyswen. 7.30 Very Dicey. 8.00 Primula Bairn. 8.30 Quinzii Martin. 9.00 Off The Air. 9.30 Grand Selection.

Our Newmarket Correspondent:
9.30 Grand Selection.

GOING: STANDARD DRAW: NO ADVANTAGE

7.00 DALMATION AMATEUR RIDERS HANDICAP
(£2,537: 1m 4f) (12 runners)

1 -644 LET'S GET LOST 19 (F,S) J A Harris 6-11-7 J Apiafi (7) 10
2 06-2 FIRST CENTURY 5J (B,G) M Pipe 6-11-2 J Durkan 8
3 6-13 LONG FURLONG 25 (D,F,G) J Bosley 7-10-11 Mrs S Bosley (4) 4
4 30-0 SERAPHIC 31 B Cambidge 4-10-10 J Cambidge 9
5 00-0 KISMETIM 12 (CD,G) F Jordan 5-10-4 L Squire (4) 1
6 03-4 MR BEAN 44 (CD,G) K Burke 5-10-2 Mrs E Burke (7) 5
7 200- ROCKY BAY 10J (C,G,S) B Llewellyn 6-10-1 J L Llewellyn 12
8 -615 COMTEC'S LEGEND 10 (CD,F,G) J Bottomley 5-9-12 Mrs L Pearce 11
9 /00- PONTYNYSWEN 54J (B) D Burchell 7-9-9 Miss E J Jones (7) 6
10 0-06 REGAL RAMBLER 19 (B) L Barratt 4-9-8 Miss Diana Jones 7
11 40-0 GUNMAKER 5J B Llewellyn 6-9-7 Mrs Beth Williams (4) 3
12 0-53 ANN HILL 7 (D,F,G) R Hollinshead 5-9-6 Miss J Southall (4) 2

5-2 First Century, 7-2 Long Furlong, 9-2 Comtec's Legend, 6-1 Ann Hill, 8-1 Let's Get Lost, 10-1 Regal Rambler, 12-1 others.

7.30 COLLIE CLAIMING STAKES
(£2,433: 5f) (10)

1 -543 FARFELU 16 (B,D,F,G) W Muir 8-9-11 J Weaver 7
2 -162 VERY DICEY 17 (CD,BF,F,G,S) J Berry 7-9-5 P Fessey (7) 6
3 000- SIGAMA 141 (D,F) D Nicholls 9-9-3 Alex Greaves 8
4 5-03 SISON 14 (D,G) K Wingrove 5-9-3 J McLaughlin 3
5 00-0 HENRY THE HAWK 36 (V) M Dods 4-9-1 J Stack (5) 4
6 -238 POLY LAUREON 17 (CD,F,G) R Hollinshead 3-8-6 G Carter 5
7 5323 SUPERBIT 8 (B) B McMahon 3-8-6 S Sanders (3) 2
8 0-56 IVY LILIAN 17 W Brisbourne 3-8-0 A Garth (5) 10
9 0-05 PRECIOUS TIMES 28 M Meagher 3-7-12 J Quinn 1
10 6-06 BENTEN 8 D Nicholls 3-7-7 N Varley (5) 9

3-1 Sison, 100-30 Farfelu, 7-2 Very Dicey, 11-2 Poly Laureon, 6-1 Superbit, 12-1 Sigama, 16-1 Henry The Hawk, 20-1 others.

8.00 LURCHER LIMITED STAKES
(£2,433: 6f) (10)

1 10-0 CURIE CRUSADER 33 (S) M Dods 4-9-9 W Woods 4
2 4225 FARNDALE 16 (CD,G) J Berry 8-9-9 C Lowther (7) 2
3 020- THE INSTITUTE BOY 109 (D,G) Miss J Craze 5-9-9 S Webster 3
4 -511 PRIMULA BAIRN 17 (V,C,G,S) Mrs J Ramsden 5-9-8 J Weaver 9
5 4-00 CAHERASS COURT 28 B Preece 4-9-4 A Eddery (7) 7
6 -433 HEATHYARDS LADY 14 (CD,BF,F,G) R Hollinshead 4-9-4 T Ives 1
7 0-00 VICTORIA HALL 12 (V) W G M Turner 5-9-4 G Duffield 10
8 3116 WHITTINGHAM GIRL 4 (CD,G) J Berry 3-8-6 G Carter 8
9 -324 JALMAID 12 (BF) B McMahon 3-8-2 S Sanders (3) 5
10 -644 PATS DELIGHT 17 S Coathup 3-8-2 T Williams 6

5-2 Primula Bairn, 7-2 Whittingham Girl, 5-1 Jalmaid, 6-1 Caherass Court, 13-2 Heathyards Lady, 9-1 The Institute Boy, 12-1 others.

8.30 AIREDALE HANDICAP (£2,788: 7f) (9)

1 534- TIMELY EXAMPLE 68J B Cambidge 4-10-0 T Ives 6
2 -031 ZIGGY'S DANCER 17 (CD,G) E Alston 4-9-9 J Weaver 7
3 0-05 JON'S CHOICE 10 (CD,G) B Preece 7-9-7 T Wall 2
4 1021 QUINZII MARTIN 12 (CD,G) D Haydn Jones 7-9-3 T Williams 3
5 00-5 FIGHTER SQUADRON 14 (B,D,F,G,S) R Peacock 6-8-12 G Duffield 9
6 00-5 GREATEST 33 (D,BF,F) R Akehurst 4-8-12 G Carter 4
7 40-3 DYNAMIS 14 K Cunningham-Brown 4-8-7 R Cochrane 1
8 000- CRONK'S COURAGE 138 (V,F,G,S) M Meagher 9-8-2 J Quinn 5
9 -002 TILLY OWL 12 (CD,G) J A Harris 4-8-0 J O'Reilly 8

9-4 Quinzii Martin, 11-4 Tilly Owl, 7-2 Ziggy's Dancer, 5-1 Greatest, 10-1 Fighter Squadron, 12-1 Dynamis, 14-1 Timely Example, 16-1 others.

9.00 DOBERMAN SELLING STAKES
(£2,085: 1m 1f 79yd) (12)

1 -500 BALLYHAYS 5 (C,G) J A Harris 6-9-5 S D Williams 9
2 -215 SALBUS 17 (V,C,G) F Yardley 5-9-5 G Duffield 6
3 0-33 PUFFY 36 (V,F,G,S) M Dods 8-9-0 W Woods 2
4 4-06 SOBA GUEST 9 (C,F,G,S) R Juckes 6-9-0 S Drowne (5) 4
5 0-6 BINLABOON 8 (B) K Wingrove 4-8-13 J McLaughlin 10
6 -050 MAKE THE BREAK 14 (B,F,G) S Coathup 4-8-13 T Williams 5
7 1441 OFF THE AIR 14 (V,CD,G,S) I Campbell 4-8-13 R Cochrane 8
8 -040 WARHURST 29 (G) D Nicholls 4-8-13 Alex Greaves 1
9 IVORY QUEEN 11J M Pipe 5-8-9 — 11
10 EGLWYS NEWYDD K Bridgwater 4-8-8 N Carlisle 3
11 3024 SLIP A COIN 17 (BF) R Hollinshead 4-8-8 T Ives 12
12 -050 T O O MAMMA'S 3 (CD,F,G) J Berry 4-8-8 P Roberts (7) 7

3-1 Off The Air, 9-2 Slip A Coin, 5-1 Salbus, 11-2 Make The Break, 6-1 Puffy, 7-1 Warhurst, 8-1 Soba Guest. 10-1 others.

9.30 LABRADOR HANDICAP
3-Y-O: £2,684: 1m 100yd) (4)

1 1211 GRAND SELECTION 7 (CD,G) M Bell 9-7 M Fenton 4
2 01-0 SHY PADDY 39 (C,G) K Cunningham-Brown 8-12 J Weaver 3
3 -120 OUR TOM 15 (C,G) J Wharton 8-10 J Quinn 1
4 5-25 VINDALOO 7 M Johnston 7-7 N Carlisle 2

Evens Grand Selection, 3-1 Vindaloo, 9-2 Shy Paddy, 5-1 Our Tom.

COURSE SPECIALISTS

TRAINERS: J Bottomley, 3 winners from 9 runners, 33.3%, M Johnston, 20 from 67, 29.9%; J Berry, 19 from 111, 17.1%, J Harris, 3 from 19, 15.8%; W G M Turner, 3 from 26, 11.5%; B McMahon, 9 from 85, 10.6%.

JOCKEYS: W Woods, 5 winners from 15 rides, 33.3%; J Weaver, 40 from 157, 25.5%, G Duffield, 10 from 43, 23.3%; R Cochrane, 11 from 66, 16.7%; S D Williams, 6 from 47, 12.8%. No other qualifiers.

IN BRIEF

Pakistan captain fined for accusation

SALIM MALIK, the Pakistan captain, was fined 50 per cent of his match fee ($150) yesterday for suggesting that Ian Robinson, the umpire, had interfered with the ball during the second day's play in the third Test match against Zimbabwe in Harare on Thursday. Salim was also given a two-Test suspended sentence. Aamir Sohail, the opening batsman, was given a severe reprimand for the same offence but escaped a fine.

The statement released by Jackie Hendriks, the match referee, and Don Arnott, the Zimbabwe Cricket Union chief executive, said that the umpires, Robinson, and Steve Randell, from Australia, had reported the players after they had suggested that Robinson "had wet one side of the ball, currently in use, or interfered with it in some way".

Meanwhile, in Pakistan, Sarfraz Nawaz, the former fast bowler, in his role as special adviser to Benazir Bhutto, the Prime Minister, said corruption is widespread in Pakistan cricket and asked a government committee to launch an investigation. "Even local matches are fixed," Sarfraz said. "Betting is very high. It goes into the millions of rupees."

Foster primed

Swimming: Mark Foster has good reason to reflect fondly on his new year trip to Hong Kong this morning as he takes to his blocks for the 100 metres freestyle at the World Cup final in Gelsenkirchen, Germany (Craig Lord writes). Foster stands four points clear of Aleksandr Popov, of Russia, who cannot become champion because he did not compete in Hong Kong. Foster hopes that Popov will draw him to times fast enough to keep Silko Günzel, of Berlin, eight points adrift, at bay. Foster is also likely to finish runner-up in the butterfly category and could boost his race earnings this winter to more than £14,000, including bonuses of more than £3,000 for the world record of 23.55sec at 50 metres butterfly he set at Sheffield.

Slawinski back

Netball: England are boosted by the return of Kendra Slawinski, their captain, for the match against Scotland at Worthing today (Louise Taylor writes). Defending a record of 52 wins in 52 contests, England could be forgiven for regarding the as practice for a tour of New Zealand in April and the world championships in Birmingham in July.

Takher in doubt

Hockey: A hand injury could prevent Kalbir Takher, the midfield player, from leading Cannock in their fifth-round Hockey Association Cup match at home against Reading today and the National League first division match at Teddington tomorrow (Sydney Friskin writes).

NEWCASTLE

THUNDERER

12.55 Adjutant General	3.00 Mr Knitwit
1.25 Talos	3.35 Tartan Tyrant
1.55 Pepitist	4.10 High Alltitude
2.30 Valiant Warrior	4.40 HOUSE CAPTAIN (nap)

GOING: SOFT (GOOD TO SOFT IN PLACES) SIS

12.55 NEWCASTLE BROWN ALE TOP OF THE NORTH NOVICES HURDLE
(Qualifier: div I: £2,585: 2m 4f) (16 runners)

101 12 ADJUTANT GENERAL 71 (BF,G) (R Ogden) G Richards 6-11-10 A Dobbin 88
102 2-12426 BLUE LAWS 35 (D,G) (Marquesa de Moratalla) Jimmy Fitzgerald 5-11-10 F Leahy (5)
103 143232 REBEL KING 21 (G) (M Barnes) M Barnes 5-11-10 G Cahill (7) 87
104 3060 ALICHARGER 15 (A Fletcher) Mrs D Thomson 5-11-4 R McGrath (7) –
105 0 BLUE IS THE COLOUR 11 (R Green) C Parker 6-11-4 Mr D Parker (5) –
106 P00-2 BRAVE AND TENDER 140 (Mrs A Taylor (Co Durham)) J Johnson 6-11-4 A Maguire 75
107 1-03 DON'T GEORGE 86 (F) (Mrs J Milligan) Miss M Milligan 6-11-4 Richard Guest 73
108 DRUMCULLEN (M Booth) K Bailey 6-11-4 N Williamson –
109 44-0PP3 MOREOF A GUNNER 35 (Mrs A Hamilton) J Jefferson 5-11-4 L Wyer 72
110 4 NIKI DEE 21 (G Dilger) P Beaumont 5-11-4 R Supple 60
111 50 PROVENCE 14 (J Simpson) L Lungo 8-11-4 T Reed 61
112 005 SLOTAMATIQUE 77 (Slotamatics (Bolton) Ltd) G Richards 6-11-4 M Moloney 72
113 00-0603 TICO GOLD 14 (Miss S Turner) P Cheesbrough 7-11-4 P Niven 83
114 1-20 ELASTIC 42 (G,S) (Mrs D Cockburn) R Cockburn 9-10-13 Mr R Hale 95
115 13 ZAMHAREER 77 (C,G) (D Batey) W Storey 4-10-13 J Supple (5) 87
116 52 MARY'S FEELINGS 7 (Mrs L Dyer) T Dyer 4-10-2 Peter Hobbs 78

BETTING: 2-1 Adjutant General, 11-4 Blue Laws, 7-1 Rebel King, 8-1 Drumcullen, 10-1 Zamhareer, 12-1 Elastic, Moreof A Gunner, 14-1 Brave And Tender, Mary's Feelings. 16-1 others.

1994: MEETING ABANDONED — COURSE WATERLOGGED

1.25 SHELDUCK CONDITIONAL JOCKEYS HANDICAP HURDLE
(£2,035: 3m) (12 runners)

201 0P0-531 TEMPLE GARTH 29 (G,S) (Mrs J Wilson) P Beaumont 6-12-0 B Grattan (5) 90
202 31432-F JOHNS THE BOY 114 (G) (N Mason) N Mason 9-11-13 J Supple 83
203 3/3011-5 SCOTTISH PERIL 18 (F) (Mrs V Watson) R Allan 8-11-8 S Melrose (5) 95
204 4613-10 GREAT EASEBY 14 (S) (D Batey) W Storey 5-11-6 R McGrath (5) 90
205 22/5/64 ANOTHER FOUNTAIN 14 (Mrs E Duxon) J Dixon 9-10-13 G Cahill (5) 95
206 21/B2-F2 THARSIS 7 (D,F,G) (W Smith) W Smith 10-10-12 N Stocks (5) 93
207 15P1/5 CHILL WIND 16 (F,G) (E Daley) N Bycroft 6-10-12 D Towler (5) –
208 300-431 TALOS 18 (S) (Mrs G Lister) D Moffatt 7-10-11 D J Moffatt 96
209 0-U4242 FIVE FLAGS 9 (BF,G) (A Toulson) Mrs S Smith 7-10-11 R Wilkinson (5) 97
210 0/602-34 EMRAL MISS 85 (R McAlpine) G Richards 7-10-10 B Harding 90
211 200304 WHITE DIAMOND 11 (D,F,S) (M Allison) Mrs A Swinbank 7-10-9 J K McCarthy (7)
212 53-20P2 MANWELL 54 (S) (B Temple) B Temple 8-10-8 D Bentley 97

BETTING: 7-2 Temple Garth, 5-1 Another Fountain, 6-1 Great Easeby, 7-1 Manwell, 8-1 Scottish Peril, Emral Miss, 12-1 Johns The Boy. 14-1 others.

1.55 WIDGEON NOVICES HURDLE
(£2,470: 2m 110yd) (24 runners)

301 00-1P FIXTURESSECRETARY 21 (D,BF,S) (K Manley) D Nicholson 6-11-10 A Maguire 91
302 122 FORBIDDEN TIME 21 (D,BF,S) (Mrs J Poulterer) L Lungo 7-11-10 T Reed
303 10 GENERAL COMMAND 71 (D,B) (R Ogden) G Richards 7-11-10 A Dobbin 78
304 0-61554 MONTRAVE 35 (G) (D St Clair) P Monteith 6-11-10 G Cahill (7) 89
305 0 DO LALLY TAT 70 (M Thompson) J Johnson 5-11-4 N Williamson –
306 0F GEMIKOSIX 14 (Mrs K Walton) Mrs K Walton 5-11-4 J Callaghan 65
307 0 LITTLE TUSKA 114 (N Mason) N Mason 5-11-4 J Supple (5) 68
308 RP- LUCKER 322P (J Adams) D Eddy 8-11-4 B Storey –
309 0 NORTHERN BLUFF 10 (Anne Duchess of Westminster) J J O'Neill 5-11-4 P Niven –
310 0 PREMIER FIRST 21 (Premier Trade Frames Ltd) J Hellens 6-11-4 A Larnach (3) –
311 PP- PRINCE BALTASAR 338 (G Allison) N Bycroft 6-11-4 D Towler (7) –
312 0 REAL TONIC 70 (R Ogden) G Richards 5-11-4 M Moloney –
313 0- REEFSIDE 308 (Mrs A Gregory, Mrs E Peacock) G Richards 6-11-4 B Harding (5) –
314 SUPERTOP 130F (R Gilbert) L Lungo 7-11-4 F Perratt (5) –
315 0 YORKSHIRE SQUIRE 21 (E Robson) P Beaumont 5-11-4 C Hawkins –
316 1310 SUNDAY NEWS'N'ECHO 5F (D,G) (D Batey) W Storey 4-11-1 N Doughty 96
317 1BF EHTEFAAL 157 (B,F) (A Fitzpatrick) J White 4-11-0 Richard Guest 81
318 P CHANTRY BELLINI 14 (Mrs J Scott) Mrs S Austin 6-10-13 D Wilkinson –
319 60 INGRAM VALLEY 103 (T Ives) D Moffatt 5-10-13 D J Moffatt (3) –
320 000 PRICE OF GOLD 11 (Mrs F Walton) F Walton 5-10-13 K Johnson –
321 CURRENT SPEECH 108F (C Stevens) M H Easterby 4-10-8 L Wyer –
322 45 PEPITIST 52 (The Gemini Partnership 2) M Hammond 4-10-8 Mr C Bonner (5) 85
323 SENSO 119F (Miss V Foster) J Wainwright 4-10-8 P Midgley –
324 STASH THE CASH 119F (G Shiel) T Dyer 4-10-8 Peter Hobbs –

BETTING: 7-2 Current Speech, 4-1 Forbidden Time, 6-1 General Command, Fixturessecretary, 10-1 Supertop, 12-1 Sunday News'n'echo, 16-1 others.

2.30 NEWCASTLE BUILDING SOCIETY HANDICAP CHASE C4
(£7,100: 2m 4f) (13 runners)

401 6221P/0 SACRE D'OR 14 (D,F,G,S) (Mrs D Wright) N Tinkler 10-11-10 2nd pref 91
402 651-206 NEVADA GOLD 54 (D,F,G,S) (Mattsword Ltd) F Yardley 9-11-6 W McFarland 96
403 0P/1-114 BELSTONE FOX 84 (BF,G,S) (Mrs M Sutton) D Nicholson 10-11-6 A Maguire 94
404 23-1421 UNGUIDED MISSILE 54 (D,G) (D Harrison) G Richards 7-11-1 A Dobbin 89
405 32221-3 CAMELOT KNIGHT 35 (S) (M Gates) N Twiston-Davies 9-10-13 D Bridgwater 89
406 4-35463 ARMAGRET 21 (CD,F,G,S) (Mrs R Wilkinson) B Wilkinson 10-10-10 D Gallagher 91
407 12PP-34 ONE MORE DREAM 112 (F) (M Jackson) Mrs S Smith 8-10-10 Richard Guest 91
408 3/111-3 MR WOODCOCK 88 (D,F,G,S) (P Tylor) Mrs M Reveley 10-10-6 P Niven 89
409 12-2P42 PERSIAN HOUSE 21 (V,D,F,G,S) (J Davenport) J Jefferson 8-10-5 L Wyer 98
410 21-3211 VALIANT WARRIOR 29 (CD,F,G,S) (P Sellars) M Hammond 7-10-4 D Bentley 97
411 325UU4 POLITICAL TOWER 15 (G,S) (G Noon) M Barnes 8-10-4 B Storey 95
412 0-221P2 HOUGHTON 15 (CD,F,G,S) (G Brown) J Johnson 9-10-0 N Williamson 96
413 43P-451 REJOINUS 11 (V,D,S) (C Galloway) J Eyre 10-10-0 F Leahy (5)

Long handicap: Rejoinus 9-12.
BETTING: 5-1 Valiant Warrior, 6-1 Camelot Knight, Mr Woodcock, 7-1 Belstone Fox, Unguided Missile, 8-1 Persian House, 10-1 Armagret, 14-1 Houghton, Nevada Gold, Rejoinus, 20-1 One More Dream, 25-1 others.

FORM FOCUS

NEVADA GOLD best effort this term 2½l 2nd of 3 to Greenhill Raffles in handicap chase at Bangor (2m 4f 110yd, soft). BELSTONE FOX beat Greek Flutter 12l in 3-runner handicap chase at Wetherby (2m, good to soft) on penultimate start. UNGUIDED MISSILE beat Sparrow Hall 13l in 5-runner novice chase at Wetherby (3m 110yd, good). CAMELOT KNIGHT 8½l 3rd of 9 to Crystal Spirit in handicap chase at Ascot (2m 3f 110yd, good). PERSIAN HOUSE 6l 2nd of 10 to Barney Rubble in handicap chase at Ayr (3m 1f, soft) with ARMAGRET (5lb better off) 12l 3rd. VALIANT WARRIOR beat Boston Rover in 5l in 9-runner handicap chase at Catterick (3m 3l, soft) with POLITICAL TOWER (8lb better off) unseated rider 10th. HOUGHTON 1¼l 2nd of 7 to Clay County in handicap chase at Kelso (3m 1l, good to soft) with POLITICAL TOWER (3lb better off) 14l 4th. REJOINUS beat Positive Action 13l in 4-runner handicap chase at Carlisle (2m, heavy).
Selection: BELSTONE FOX

COURSE SPECIALISTS

TRAINERS	Wins	Rnrs	%	JOCKEYS	Winners	Rides	%
J White	3	3	100.0	N Williamson	3	7	42.9
P Cheesbrough	9	36	25.0	D Byrne	9	34	26.5
C Parker	4	16	25.0	Richard Guest	3	13	23.1
Mrs M Reveley	19	81	23.5	Mr R Hale	3	15	20.0
G Moore	12	59	20.3	P Niven	24	121	19.8
Jimmy Fitzgerald	8	42	19.0	T Reed	18	98	18.4

3.00 NEWCASTLE BUILDING SOCIETY HANDICAP HURDLE C4
(£7,555: 2m 4f) (19 runners)

501 P0111-5 ATTADALE 14 (CD,F,G,S) (C McGhie) L Lungo 7-11-11 T Reed 96
502 P2-12U5 GALLATEEN 52 (C,D,BF,F,G,S) (E Madden) G Richards 7-11-7 A Dobbin –
503 32-1311 MYSTIC MEMORY 92 (C,D,F,G) (Carnoustie Racing) Mrs M Reveley 6-11-4 N Smith 90
504 520-313 CASTIGLIERO 73 (B,D,S) (J McCarthy) C Brooks 7-11-3 D Gallagher 98
505 2-05122 HOME COUNTIES 33 (G,S) (Roxy Cinemas Ltd) D Moffatt 6-11-3 D J Moffatt (3) 98
506 F52114 BURNT IMP 14 (D,F,G,S) (N Mason (Farms) Ltd) G Moore 5-11-2 J Callaghan 91
507 111-123 CHIEF MINISTER 98 (C,F) (G Shiel) T Dyer 6-11-1 Peter Hobbs 91
508 5-00443 PEANUTS PET 14 (C,D,F,G,S) (The Ivy Syndicate) T Tate 10-10-12 R Garritty 95
509 102304 HIS WAY 10 (F,G,S) (D Tindale) J Johnson 6-10-8 A Maguire 85
510 21120-6 FIVE TO SEVEN 14 (S) (The Five to Seven Partnership) C Thornton 6-10-7 D Wilkinson 90
511 /11/4P2 YOUNG TY 14 (C,D,F,G,S) (Dr J Robinson) Mrs M Reveley 11-10-6 P Niven 95
512 1F1124 NOTABLE EXCEPTION 84 (C,F,G,S) (Andrews) Mrs M Reveley 6-10-5 G Lee (5) 91
513 6-21F35 MARCHWOOD 59 (C,G,S) (N Chamberlain) N Chamberlain 8-10-3 Richard Guest 90
514 20212-4 COQUI LANE 15 (D,S) (J Dun) Mr J Dun 8-10-3 B Storey
515 PP2U10 NATIVE WORTH 14 (CD,BF,G,S) (Mrs M Barker) J Jefferson 5-10-1 L Wyer 97
516 025500 CHIEF RAIDER 14 (D,G,S) (J Wade) J Wade 7-10-1 K Jones 96
517 22/P-112 MR KNITWIT 52 (D,G) (Mackinnon Mills) G Richards 8-10-0 B Harding (5) 89
518 11F53F- VAYRUA 315 (CD,G,S) (J Hellens (Contracts) Ltd) J Hellens 10-10-0 A Larnach (3) –
519 2411-10 WEAVER GEORGE 21 (BF,F,G) (Regent Ltd) J Hellens 5-10-0 N Williamson 89

Long handicap: Mr Knitwit 9-12, Vayrua 9-10, Weaver George 9-8
BETTING: 6-1 Attadale, 8-1 Coqui Lane, Five To Seven, 10-1 Mr Knitwit, Young Ty, 12-1 Burnt Imp, Chief Minister, 14-1 His Way, Home Counties, Mystic Memory, Peanuts Pet, Weaver George, 16-1 others.

FORM FOCUS

ATTADALE beat CASTIGLIERO (4lb better off) 1l in 12-runner handicap hurdle at Ascot (3m, soft) on penultimate start. MYSTIC MEMORY beat Cab On Target 2l in 9-runner handicap hurdle at Ascot (3m, good). HOME COUNTIES 6l 2nd of 11 to Amigos in handicap hurdle at Doncaster (2m 110yd, good) on penultimate start. BURNT IMP beat Auburn Castle 1¼l in 17-runner handicap hurdle at Cheltenham (2m 5f 110yd, good to soft) on penultimate start. CHIEF MINISTER 16¾l 3rd of 10 to Atours in handicap hurdle at Cheltenham (2m 110yd, good to soft). YOUNG TY 4l 2nd of 14 to Heliopsis in handicap hurdle at Wetherby (2m 7f 110yd, soft) with PEANUTS PET (2lb better off) 2l 3rd and CHIEF RAIDER (2lb better off) 12l 9th. NOTABLE EXCEPTION best recent effort beat Imperial Bid 2½l in 4-runner handicap hurdle at Sedgefield (2m 5f 110yd, good to firm). NATIVE WORTH beat Nojan short-head in 12-runner handicap hurdle over course and distance (good) on penultimate start with HIS WAY (7lb better off) about 27l 8th.
Selection: MYSTIC MEMORY (nap)

3.35 TOTE EIDER HANDICAP CHASE C4
(£16,177: 4m 1f) (11 runners)

601 P6U1-05 USHERS ISLAND 82 (F,G) (R Bowden) J Johnson 9-11-7 F Leahy (5)
602 11P-1U1 TARTAN TYRANT 42 (G,S) (Mackinnon Mills) G Richards 9-11-1 A Dobbin 91
603 243-24U DAKYNS BOY 49 (G,S) (A Parker) N Twiston-Davies 10-11-0 D Bridgwater 92
604 2-231F4 INTO THE RED 42 (CD,G,S) (J Huckle) J White 11-10-6 Richard Guest 91
605 014121 WILLSFORD 42 (G,S) (A Kaplan) Mrs J Pitman 12-10-6 P Niven 95
606 344214 NATIVE PRIDE 35 (B,BF,F,G,S) (S Racing) K Bailey 8-10-2 N Williamson 94
607 2U-F321 ARTHUR'S MINSTREL 53 (C,F,G,S) (B Hathaway) D Nicholson 8-10-0 A Maguire 97
608 321511 URANUS COLLONGES 15 (C,G,S) (Halewood Ltd) Jimmy Fitzgerald 9-10-0 R Garritty 92
609 4P1P40 VIVA BELLA 16 (B,G,S) (L Froomes) Mrs S Bramall 8-10-0 Mr D Parker (5) 89
610 P/2PP-11 ABERCROMBY CHIEF 28 (B,S) (I Davidson) J Johnson 10-10-0 D Gallagher 76
611 P/0PP-62 MAJIC RAIN 16 (G) (D Tate) D Eddy 10-10-0 B Storey 63

Long handicap: Uranus Collonges 9-8, Viva Bella 9-2, Abercromby Chief 8-8, Majic Rain 7-0
BETTING: 11-4 Tartan Tyrant, 7-2 Uranus Collonges, 11-2 Willsford, 6-1 Arthur's Minstrel, 8-1 Dakyns Boy, 10-1 Into The Red, Native Pride, 14-1 Ushers Island, 33-1 others.

FORM FOCUS

USHERS ISLAND best effort last term beat Antonin 2½l in 12-runner grade III Whitbread Gold Cup at Sandown (3m 5f 110yd, good). TARTAN TYRANT beat Cache Fleur 3½l in 5-runner handicap chase at Haydock (3m, soft). DAKYNS BOY best effort this term 1½l 2nd of 6 to Gold Cap in handicap chase at Cheltenham (3m 3l 110yd, good to soft). INTO THE RED best effort this term beat Feathered Gale 15l in 9-runner handicap chase at Aintree (3m 3l, good). WILLSFORD beat Vicompt De Valmont 6l in 7-runner handicap chase at Warwick (3m 5l soft) with INTO THE RED (7lb better off) tailed off 4th and VIVA BELLA (1lb worse off) pulled up before 14th. NATIVE PRIDE beat Bibendum 7l in 6-runner handicap chase at Kempton (3m, soft) on penultimate start. ARTHUR'S MINSTREL beat Clyde Ranger short-head in 4-runner handicap chase at Wetherby (3m 110yd, soft). URANUS COLLONGES completed double beat Bluff Knoll 1½l in 9-runner handicap chase at Kelso (3m 4l, good to soft). ABERCROMBY CHIEF completed double beat Village Reindeer 3l in 10-runner handicap chase at Catterick (3m 1l 110yd, heavy)
Selection: TARTAN TYRANT

4.10 NEWCASTLE BUILDING SOCIETY NOVA NOVICES CHASE (£4,547: 2m 110yd) (11 runners) C4

1 144F4-1 COUNTORUS 18 (G,S) (M Thompson) J Johnson 9-11-9 A Maguire 72
2 0-22141 DUAL IMAGE 14 (D,F,G,S) (Daum Ltd) Jimmy Fitzgerald 8-11-9 2nd pref 89
3 00P-4P CARDINAL SINNER 92 (J Wade) J Wade 6-11-3 K Jones –
4 203-24F HIGH ALLTITUDE 14 (BF,G,S) (B Batey) G Moore 7-11-3 N Doughty
5 06/4-426 MAN OF MOREEF 98 (Colonel D Greig) J Dixon 9-11-3 N Williamson 50
6 F4/33P4 MILS MIJ 28 (F,G,S) (W Hurst) T Cumbert 10-11-3 T Reed 71
7 22/84P5 NADIAD 31 (V,F,G) (L Morgan) D McCain 9-11-3 D McCain 53
8 4034P/F SPURIOUS 7 (H Catherwood) G Richards 9-11-3 M Moloney –
9 146262 WAKE UP 53 (F,G,S) (S Hammond) M H Easterby 8-11-3 L Wyer 81
10 /P-50P0 EVE PET 15 (J Amsley) J Aynsley 11-10-12 K Johnson 51
11 0355-53 THE WHIRLIE WEEVIL 11 (Mrs D Whitaker) G Richards 7-10-12 A Dobbin –

BETTING: 7-4 High Alltitude, 9-4 Countorus, 5-1 Wake Up, 8-1 Mils Mij, 10-1 The Whirlie Weevil, 14-1 Man Of Moreef, 16-1 Spurious. 20-1 others.

FORM FOCUS

COUNTORUS beat Big Mac 2½l in 14-runner novice chase at Edinburgh (3m, good to soft) DUAL IMAGE beat Counterbalance 2l in 5-runner novice handicap chase at Wetherby (2m, soft) with HIGH ALLTITUDE (8lb better off) in lead when fell 4 out. HIGH ALLTITUDE 19¾l 4th of 12 to Morceli in the grade II Dipper Novice Chase here (2m 4l good) with MILS MIJ and EVE PET (2lb better off) both pulled up. MAN OF MOREEF 2½l 2nd of 10 to Flash of Realm in novice handicap chase at Hexham (2m 110yd, good) on penultimate start. MILS MIJ best effort this term 8½l 3rd of 6 to Golden Fiddle in novice chase at Ayr (2m 4l, soft). SPURIOUS in touch when fell 4 out behind Another Red in novice chase at Catterick (2m, heavy). WAKE UP 1¾l 2nd of 4 to Newlands General in novice chase at Wetherby (2m, soft).
Selection: WAKE UP

4.40 NEWCASTLE BROWN ALE TOP OF THE NORTH NOVICES HURDLE (Qualifier: div II: £2,574: 2m 4f) (16 runners) C4

1 0-22121 OAT COUTURE 16 (D,S) (Mackinnon Mills) L Lungo 7-12-2 F Perratt (5) 91
2 12 HOUSE CAPTAIN 87 (BF,G) (G Middlebrook) K Bailey 6-11-10 N Williamson
3 04-6105 IMAD 50 (S) (A Brackley) J White 5-11-10 D Bridgwater 93
4 122 JALCANTO 16 (F) (W Davies) Mrs M Reveley 5-11-10 P Niven 90
5 25-0 ABBEYLANDS 71 (C Heron) J Johnson 7-11-4 F Leahy (5) 61
6 00050- BOB NELSON 338 (Mrs C Clarke) P Beaumont 8-11-4 R Supple –
7 0 CANAILLOU II 42 (M Stennes) Mrs S Bramall 5-11-4 Mr D Parker (5) –
8 P CONTACT HELLENS 21 (J Hellens (Contracts) Ltd) J Hellens 6-11-4 N Doughty –
9 000/06-2 EASY RHYTHM 16 (B Temple) B Temple 8-11-4 B Harding (5) 70
10 3P2 GREVILLE AGAIN 51 (Mrs H Clarke) D Nicholson 6-11-4 A Maguire 89
11 0-20 JACK DREAMING 15 (M Jackson Bloodstock Ltd) Mrs S Smith 6-11-4 Richard Guest 82
12 20-022 LORD DORCET 29 (BF) (J Hogg) J Charlton 5-11-4 B Storey 85
13 0 NASAYER 113 (N Mason) N Mason 5-11-4 J Supple (5) –
14 06 PARADISE ROW 16 (F Wilson) M H Easterby 5-11-4 L Wyer –
15 06066 PARSONS BOY 28 (B Roope) G Richards 6-11-4 A Dobbin –
16 YENOORA 142F (P Kelly) G Cossworth 6-11-4 K Johnson –

BETTING: 3-1 House Captain, 4-1 Oat Couture, Jalcanto, 6-1 Greville Again, 8-1 Abbeylands, 14-1 Imad, Lord Dorcet, 20-1 others.

FORM FOCUS

OAT COUTURE beat Dwadi Dancer 1¾l in 9-runner handicap hurdle at Sedgefield (2m 5l 110yd, good to soft). HOUSE CAPTAIN head 2nd of 14 to Gaius A Call in novice hurdle at Windsor (2m 6l 110yd, good to soft). IMAD best effort this season beat Le Detector 8l in 15-runner novice hurdle at Worcester (2m 5l 110yd, good to soft). JALCANTO 7l 2nd of 18 to Lirio in novice hurdle at Sedgefield (2m 5l 110yd, good to soft) with PARADISE ROW 49l 6th. ABBEYLANDS best effort last season 3½l 2nd of 10 to Reluctant Suitor in conditional jockeys' novice hurdle here (2m 110yd, good). GREVILLE AGAIN 2½l 2nd of 14 to Orswell Lad in novice hurdle at Warwick (2m 4l 110yd, heavy). JACK DREAMING 1½l 2nd of 15 to Lien De Famille in novice hurdle at Catterick (2m 3l, soft) on penultimate start. LORD DORCET 1¼l 2nd of 16 to Ingletonian in novice hurdle at Catterick (2m 3l, soft)
Selection: JALCANTO

RESULTS FROM YESTERDAY'S THREE MEETINGS

Sandown Park

Going: heavy

1.30 (2m 110yd hdle) 1, Killone Abbot (J Osborne, 4-1); 2, Florians Flutter (16-1); 3, Major Summit (13-8 fav). 12 ran. NR: Red Channel, Stone Bramble. 7l, 2½l. J Old. Tote £4.60; £1.40, £3.10, £1.40. DF: £48.40. CSF: £55.85.

2.00 (3m ch) 1, Bold Choice (J Frost, 9-4); 2, Mister Oddy (2-1 fav); 3, Kibreet (9-4). 4 ran. 1¼l, 5l. R Frost. Tote: £3.20. DF: £3.70. CSF: £6.45.

2.35 (3m 110yd ch) 1, Cuddy Dale (M A Fitzgerald, 7-1); 2, Flyer's Nap (3-1 fav); 3, Avonburn (7-1). 8 ran. 5l, 30l. N Henderson. Tote: £6.40; £1.60, £1.60, £2.70. DF: £12.00. CSF: £26.65. Tricast: £138.42.

3.10 (2m 6l hdle) 1, Jadidh (D Salter, 6-1); 2, Warfield (11-2); 3, It's Not My Fault (13-2). Landed Gentry 5-4 fav. 9 ran. NR: Spirit In The Nite. 3l, 12l. C Wildman. Tote: £7.00; £2.00, £1.90, £2.10. DF: £15.20. Trio: £17.10. CSF: £33.83. Tricast: £183.85.

3.45 (2m 4l 110yd ch) 1, Kadi (A Maguire, Evens fav); 2, Spartan Silver (11-4); 3, Brave Highlander (6-1). 5 ran. ¾l, dist. D Nicholson. Tote: £1.80; £1.20, £1.70. DF: £2.50. CSF: £4.04.

4.15 (2m 6l hdle) 1, Leavenworth (A P McCoy, 7-2); 2, Sayyure (7-1); 3, Secret Four (3-1 fav). 9 ran. NR: Badrakhani. 1¾l, 2½l. Mrs J Retter. Tote: £4.40; £1.10, £3.50, £1.50. DF: £27.90. CSF: £26.61.

4.50 (2m 110yd flat) 1, Supreme Genotin (T Grantham, 5-2 fav); 2, Camp Bank (14-1); 3, Jultara (13-2). 18 ran. NR: Nothings Forever. 7l, 11l. J Old. Tote: £4.70; £1.60, £3.60, £3.10. DF: £24.20. CSF: £38.15.

Placepot: £69.30. Quadpot: £11.60.

Fakenham

Going: good to soft (good in places)

2.15 (2m hdle) 1, Daily Sport Girl (Mr J L Llewellyn, 6-1); 2, Water Diviner (20-1); 3, Lambson (16-1); 4, Alosaili (11-1). Desert President 2-1 fav (pu). 16 ran. 9l, 2l. B Llewellyn. Tote: £7.40; £2.10, £4.90, £3.70, £2.90. DF: £146.90. Trio: not won (pool of £677.92 carried forward to 3.35 at Newcastle today). CSF: £125.79. Tricast: £1,742.23.

2.45 (3m 110yd ch) 1, Sprowston Boy (W Worthington, 9-4); 2, Impeccable Timing (11-2); 3, Charlton Yeoman (7-1). Over The Stream Evens fav (pu). 6 ran. NR: One More Run, Try Next Door. Nk, dist. M Chapman. Tote: £3.20; £1.70, £3.40. DF: £8.50. CSF: £14.27. Tricast: £68.66.

3.15 (2m 4f hdle) 1, Lead Vocalist (D O'Sullivan, 2-1 fav); 2, Lien De Famille (9-2); 3, Lodestone Lad (16-1). 14 ran. 5l, 3½l. R Rowe. Tote: £3.40; £1.40, £1.70, £4.20. DF: £6.20. CSF: £12.34.

3.50 (3m 110yd ch) 1, Fast Thoughts (R Farrant, 4-5 fav); 2, Touch Of Winter (6-4); 3, Cappuccino Girl (8-1). 4 ran. NR: Ile De Soo. 1l, 25l. D Gandolfo. Tote: £2.00. DF: £1.60. CSF: £2.52.

4.25 (2m 5l 110yd ch) 1, Itsgoneoff (Mr T Marks, 11-4); 2, Sandybraes (9-4); 3, Espy (5-1). Sheer Jest 2-1 fav. 11 ran. NR: Fairfield's Breeze. Nk, 20l. Miss C Saunders. Tote: £4.10; £1.30, £1.30, £1.60. DF: £5.80. CSF: £9.40.

4.55 (2m hdle) 1, Pinecone Peter (M Brennan, 9-2); 2, Elegant Friend (14-1); 3, Wordy's Wonder (9-1); 4, Lumumba Days (9-2). Eskimo Nel 5-2 fav. 16 ran. Nk, 7l. O Brennan. Tote: £4.50; £1.10, £2.30, £2.10, £2.00. DF: £31.40. Trio: £111.60. CSF: £79.25. Tricast: £552.47.

Placepot: £74.50. Quadpot: £10.30.

Southwell

Going: standard

1.50 (1m 3f) 1, Fen Terrier (W Woods, 4-1); 2, Hever Golf Lady (3-1 fav); 3, Fools Of Pride (10-1). 12 ran. ¾l, 6l. W Haggas. Tote: £5.80; £1.10, £1.60, £2.90. DF: £7.10. Trio: £26.10. CSF: £15.36. Tricast: £92.48. Something Speedy (12-1) withdrawn, not under orders — rule 4 applies to all bets, deduction 5p in pound.

2.25 (1m) 1, No Submission (L Dettori, 9-4 fav); 2, Battle Colours (9-2); 3, Shuttlecock (3-1). 6 ran. NR: Warm Toes. 3½l, hd. D Chapman. Tote: £3.40; £1.70, £1.90. DF: £3.60. CSF: £11.57.

2.55 (7f) 1, Posted Abroad (G Duffield, Evens fav; Our Newmarket Correspondent's nap); 2, Three Arch Bridge (16-1); 3, Speedy Snaps Pride (33-1). 7 ran. Hd, 3l. M Prescott. Tote: £1.90; £1.10, £5.10. DF: £18.50. CSF: £15.61.

3.30 (2m) 1, La Menorquina (M Baird, 14-1); 2, Nahri (11-2); 3, Risky Tu (11-2). 13 ran. Hd, 4l. D Marks. Tote: £17.30; £3.00, £2.10, £2.00. DF: £29.10. Trio: £125.60. CSF: £89.32. Tricast: £449.20.

4.00 (1m 4f) 1, Red Indian (Dean McKeown, 5-1); 2, Mad Militant (Evens fav); 3, Aviator's Dream (12-1). 6 ran. Nk, 13l. W Haigh. Tote: £7.30; £2.20, £1.30. DF: £5.40. CSF: £10.21.

4.30 (6f) 1, White Sorrel (J Stack, 6-1); 2, Bella Parkes (8-1); 3, Aljaz (7-1). Chadwell Hall 7-2 jt-fav. 9 ran. 1l, sh hd. J Eyre. Tote: £10.00; £3.90, £3.10, £2.00. DF: £48.10. Trio: £175.70. CSF: £47.67. Tricast: £310.63.

Jackpot: not won (pool of £5,624.26 carried forward to Newcastle today).
Placepot: £120.10.
Quadpot: £153.80.

THE TIMES SNOWLINE
0891 333 568
24hr skiing information direct from resorts in:
AUSTRIA • FRANCE • SWITZERLAND
ITALY • REST OF EUROPE
N. AMERICA/CANADA •
SPAIN/ANDORRA ROMANIA/BULGARIA
WEATHERLINE
0891 333 462
Comprehensive outlook in the skiing areas for the week ahead
SKI CLUB
Calls cost 39p/min cheap rate. 49p/min at all other times

THE TIMES SPORTS SERVICE

RACING
Commentary
Call 0891 500 123
Results
Call 0891 100 123

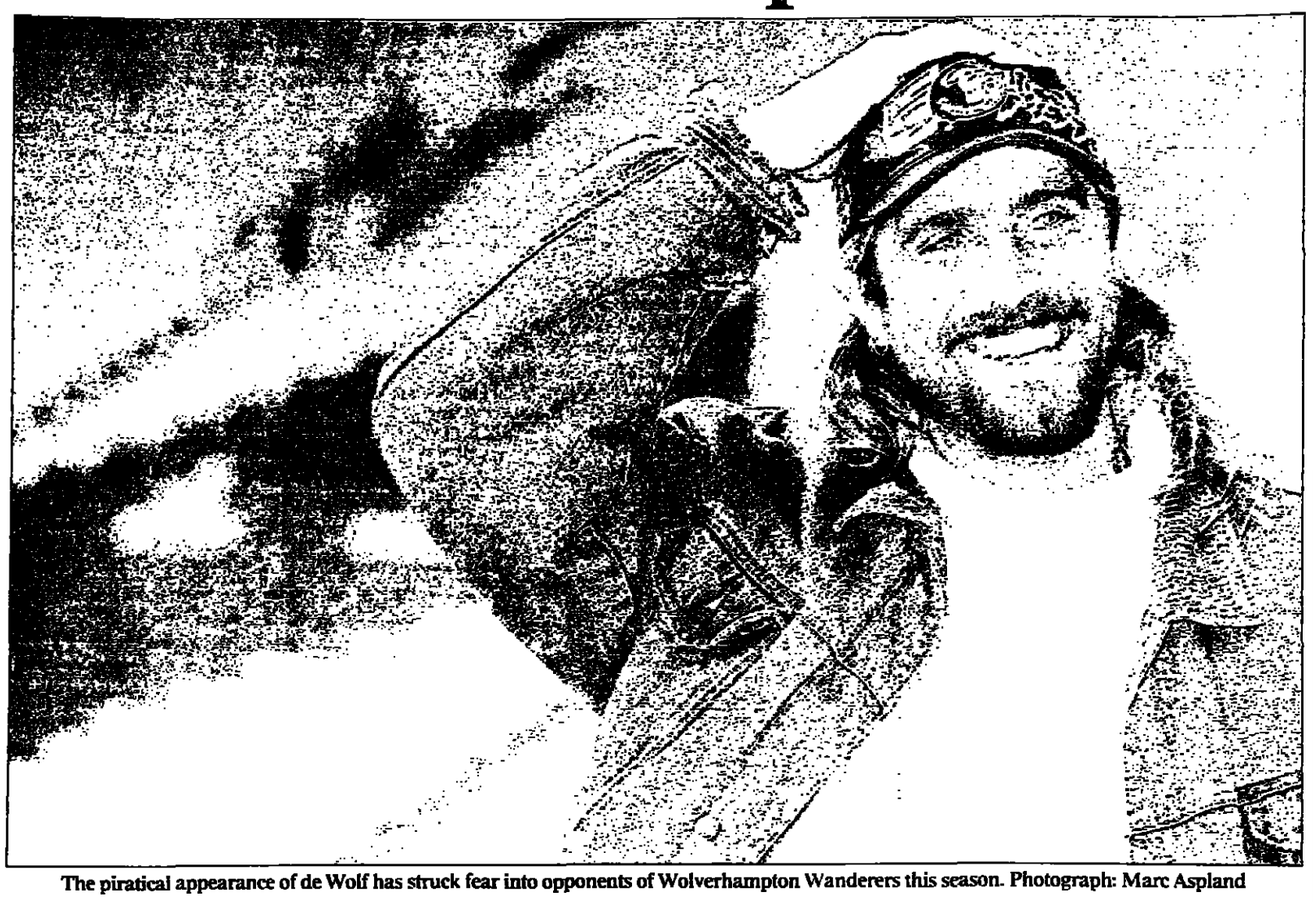
FOOTBALL
Reports and scores from the FA Cup and FA Carling Premiership
Call 0839 555 562

Calls cost 39p per min cheap rate, 49p per min at all other times

Buccaneer sworn to Cup adventure

FA CUP

Russell Kempson finds a gentle family man beyond the fearsome figure at the helm of the Molineux revival



The piratical appearance of de Wolf has struck fear into opponents of Wolverhampton Wanderers this season. Photograph: Marc Aspland

John de Wolf could haunt for Holland. His fearsome appearance — long, straggly hair, out-of-control beard, both ears ringed or studded — would scare the bravest of souls if looming large out of a full-mooned night in a misty graveyard.

The 6ft 2in Dutchman, rugged central defender and captain of Wolverhampton Wanderers, is also an intimidating sight amid the apparent safety and gleaming magnificence of Molineux in glorious daylight. He exudes an uneasy kind of awe by merely being there.

Such chilling fears, however, are shot down by simple conversation. De Wolf does not howl or growl — it is more a deep reverberation — and his fractured yet recognisable English instantly reveals a warm nature. His image is natural, clearly not cultivated, and he copes patiently with persistent questioning.

"I like English football for a lot of years," he said. "Every Saturday I watch *Match of the Day*. I play at Tottenham four years ago, for Feyenoord in the Cup Winners' Cup, and play against Lineker. I kept thinking: 'This is unbelievable.' "

De Wolf, 32, also appreciates the tradition and passion of the FA Cup. "I know the Cup is very massive here," he said. "Anyone can beat anyone, even the lower teams against the higher teams. It is great, a bit special."

Wolverhampton, the lower team, in second place in the Endsleigh Insurance League first division, play Leicester City, the higher team, bottom of the FA Carling Premiership, at Molineux in the fifth round this afternoon. De Wolf, capped 11 times by Holland, has tasted knock-out success, with winners' medals in three of the past four years at Feyenoord. He already has two FA Cup scalps since his £600,000 move in December.

Mansfield Town were beaten 3-2 in the third round and Sheffield Wednesday 4-3, in a penalty shoot-out in a replay, in the fourth. "Mansfield was not my best game," de Wolf said. "But we came back from 2-0 down at half-time and the supporters were dancing and singing as if we had won the Cup final. I realised how important it was to people."

It was vital, too, for Graham Taylor, the Wolverhampton and former England manager, that he plugged the centre-back gap left by the long-term loss of Peter Shirtliff to injury. Yet advancing age and the wildman, wolfman reputation were causes for concern.

De Wolf may not have initially inspired the most pleasant of memories, either. He played in Holland's 2-0 win over England in Rotterdam in October 1993, which effectively brought down the curtain on World Cup qualification and Taylor's international managerial career. "Signing John was a slight risk," Taylor conceded.

"But I was desperate for a centre half and I couldn't find one in this country. With all that hair, beard and everything, a lot of people just don't realise he's got a good touch with both feet and is a very good passer of the ball as well. He's also a strong man, mentally, and that's what I like. When he goes out there, he expects to win."

Physically, de Wolf dominates with ease. When opponents are tackled, they stay tackled: there is no hint of holding back from any legacy of the knee-ligament damage that once sidelined him for 18 months in Holland.

Controversy has also hurt, when he reportedly turned up overweight for the Dutch World Cup campaign in the United States last year. He then tore a muscle in training, playing no part in the event.

Away from the public glare, though, de Wolf is a sensitive, private man, never more content than when at home, in the smart Shropshire suburbs of Wolverhampton, with his wife, Ingrid, and their three young children. His fitful early form noticably improved when they joined him in January.

After the home match against Bristol City earlier this month, visited by 35 Dutch football followers, he took a group of them out for dinner. He has helped generate substantial funds for children's cancer charities in Holland and is discreetly enthusiastic about attending Wolves-related functions in the community.

"The move has more than met my expectations," the Dutchman said. "Everything here is ready for the Premiership and now we must do it." He then made his excuses — "I have to pick up my boys from school" — and, after a few, last photographs, he hurried off. De big, not so bad. Wolf had departed.

JULIAN DESBOROUGH

FORM GUIDE TO THE FA CUP

Fifth-round record over past 15 years

	W	L
Crystal Palace	2	1
Everton	8	3
Leeds Utd	1	0
Leicester City	1	1
Liverpool	7	3
Manchester City	3	1
Manchester Utd	5	4
Millwall	1	1
Newcastle Utd	0	5
Norwich City	5	1
QPR	2	2
Southampton	3	4
Tottenham	6	2
Watford	5	4
Wimbledon	3	3
Wolverhampton	2	1

FIFTH-ROUND APPEARANCES: 34: Everton, Liverpool. 33: Tottenham 31: Manchester United 24: Manchester City 22: Leicester. 20: Newcastle. 19: Wolves. 17: Leeds 16: Norwich, Southampton 13: Watford. 11: Queens Park Rangers. 9: Millwall, Crystal Palace. 6: Wimbledon.

Good records

There are a surprising number of sides with good records still in the competition. Since the fifth round was introduced in 1925-26, Liverpool and Everton have been this far on 34 occasions, Tottenham Hotspur 33 times and Manchester United 31. All four also have good form over the past 15 years. The Premiership clubs with the poorest records in that period are Newcastle United, who have not progressed in five attempts, and Leeds United, who have reached the fifth round once. Of the Endsleigh Insurance League clubs left in, Watford have the best 15-year form with nine visits to the fifth round and five wins.

Poor records

Four of the FA Carling Premiership teams that have never won the FA Cup have reached the fifth round Norwich City perhaps face the sternest test away to Everton, a team they have met once in the past and succumbed to 1-0 Leicester City, Queens Park Rangers and Crystal Palace face Endsleigh Insurance League opposition, but all have poor records against their opponents Rangers have lost both meetings against Millwall, Leicester have managed one win in four attempts against Wolverhampton Wanderers, while Palace have yet to beat Watford. Liverpool and Wimbledon have met once in the FA Cup, in the 1988 Final, when Wimbledon won 1-0.

Manchester ties

The Manchester clubs have met their respective fifth-round opponents on eight occasions. Newcastle United hold the superior record over Manchester City, having won four and lost two, while Manchester United have the edge over Leeds United, with three wins against two defeats. The goal tallies for the meetings of the clubs are in contrast 25 goals have been scored in the Newcastle United-Manchester City games, while Manchester United and Leeds United have managed ten between them.

Fifa's regulations put to the test by Welsh exiles



ROB HUGHES
Weekend View

The disorientation of football values has scarcely known such a week: the Dublin atrocity has had enough written about it. Fifa's U-turn on taking the world youth championship away from Nigeria has perhaps not been aired enough. But there are another few hours of the week to go, and unless something happens across the Severn Bridge before midnight, one of the most bizarre tales in the game's history will hit the world governing body even deeper.

Three small clubs — tiny clubs, they describe themselves — Newport AFC, Colwyn Bay and Caernarfon, are still intent on taking the Football Association of Wales (FAW) to the High Court, seeking costs and damages which, at £600,000, could ruin it.

The court case is scheduled for ten days from March 13. But the midnight hour tonight is set against the clubs by Fifa. It deems that they are in breach of article 57 of the Fifa statutes, which state that no club is permitted to refer disputes with any association to a court of law. The clubs regard themselves as pursuing justice within the law of the land. Their court action against the FAW is for restraint of trade and breach of contract. But to compound the issue, they do not even play their football in Wales.

Newport's is the archetypal story of a town's love of its club, for this is a club resurrected after the former Newport County went into liquidation. The townspeople would not accept extinction and, unlike many minor clubs in Britain, they have municipal backing to the tune of a £3 million new stadium.

Alun Evans, the chief executive of the FAW, is the central figure in the dispute. He brands the three clubs as rebels. And they, in his eyes, damage the grandiose intentions of the FAW to maintain a presence in the Uefa Cup.

There has been some rich language, highly amusing but damaging to the core of football both sides of Offa's Dyke. The FAW does not turn a hair at inviting Vinnie Jones to pull on the national jersey, but it is incensed to the point of apoplexy at the choice exercised by the three clubs to emulate Cardiff City, Wrexham and Swansea City by playing their trade in the richer pastures of England. The point for these clubs is that they have ambitions.

Newport are determined to try to regain status in the English professional league. To that end they are galloping away in the midland division of the Beazer Homes League. They are 13 points ahead of the rest, and their average home attendance of 1,232 compares to the 229 average gate of clubs in the Konica League of Wales, which Evans would have them returned to.

Ray Taylor and David Hando, a director and chairman of Newport respectively, have diligently sought, through the arbitration of Fifa, to come to some agreement with the FAW, without success. So, as the programme for Newport's game against Moor Town today spells out, common sense has not prevailed and High Court action appears the imminent route.

> 'The clubs know that they are in a risky business'

The three clubs insist that it is their right to play in the league of their choice. They are willing, under Fifa arbitration, to periodically reassess the situation, and if the Konica League was in future to remotely offer them comparable competition and earning power, they would repatriate. Caernarfon, who hold their board meetings in Welsh and forbid English speaking once the team bus is on the road, have particular reasons to wish for that day. Newport, despite its geographic closeness to England and its success across the border, has one Manxman, one Scot and 15 Welshmen in its squad. So, any accusations of xenophobic — in their case anti-Welsh feelings — would appear nonsense.

The case, Fifa's legal expert admits, fascinates him. It also carries a considerable threat. For Newport, members of the Gloucestershire FA, and thus affiliated to Lancaster Gate and not Cardiff, there is the acknowledgement this weekend that they are in "a risky business". They realise the danger to Fifa's control should three tiny clubs overthrow an association. But if it comes to March 13, many a Welsh football lover would give much to attend the High Court when Nicholas Stewart, QC for the three exiles, begins to cross-examine Evans.

Thomson delights on true surface

BY GORDON ALLAN

ANDY THOMSON began the defence of his world singles title with a 7-5, 7-2, 7-1 victory over David Le Marquand, of Jersey, in the first round of the Churchill Insurance indoor bowls championships at the Preston Guild Hall yesterday.

Le Marquand, who has played outdoors in world championships and Commonwealth Games, led in each set, but failed to score again in each. Although below his best, Thomson's line and length were more consistent than the Channel Islander's.

The first set lasted 11 ends, with Thomson twice missing chances to score four and once giving the shot away. Le Marquand took the mat up the green in the second set to no avail. In the third, he dropped a four, giving Thomson a 6-1 lead. Thomson meets Alex Marshall, of Scotland, in the second round today.

Thomson was not satisfied with his form in the early part of the season and practised several times a week before this event, using the Stevenage green, which is similar in character to the portable rink.

His record in the indoor game, which includes winning all four national titles, is unmatched even by David Bryant or Tony Allcock. It suggests that Thomson is happier on carpet than on grass, and so he is.

Margaret Johnston, of Ireland, the first woman to play in this event, took Ian Schuback, of Australia, the 1992 champion, to four sets before losing to the last bowl. Schuback won 7-2, 7-5, 3-7, 7-6 and had to call on all his experience, skill and nerve to do it.

The Australian, who recently simplified his delivery, played brilliantly in the first and second sets, but Johnston, the women's world outdoor singles champion and Commonwealth Games champion, came back at him in the third with some attacking bowls that got her out of trouble and earned priceless shots.

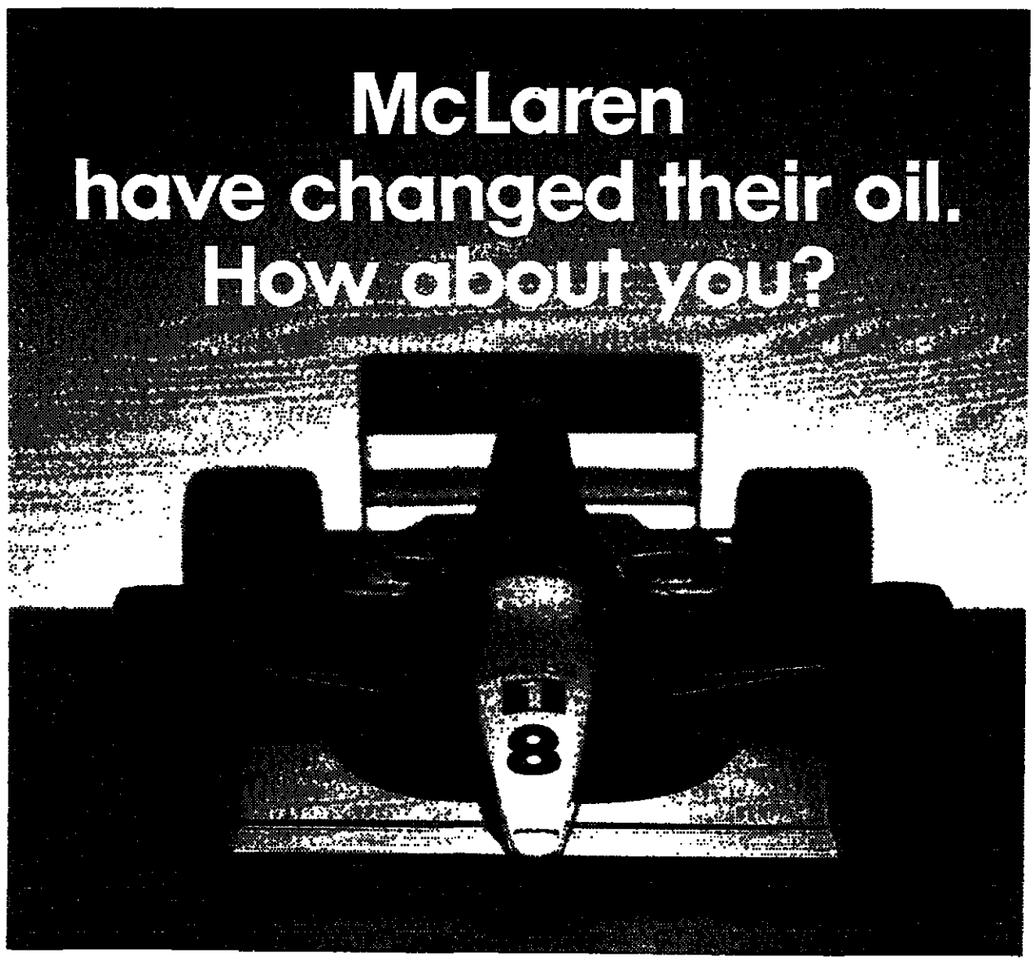
The deciding set went to ten ends, with Johnston drawing level three times. On the tenth, she had a match lie before Schuback trailed the jack through for the winner with his last bowl.

Results, page 47

SNOW REPORTS

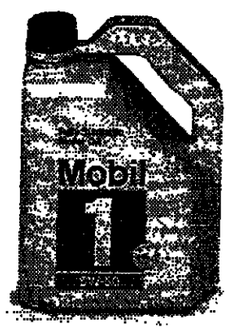
	Depth (cm) L	U	Conditions Piste	Off/p	Runs to resort	Weather (5pm)	°C	Last snow
AUSTRIA								
Mayrhofen	10	80	good	varied	closed	fine	5	16/2
(Upper runs remain in good state; all 22 lifts open)								
Obergurgl	60	135	good	varied	good	fine	-2	16/2
(Superb, sunny skiing at all levels; snow forecast)								
Schladming	30	90	good	varied	fair	fine	6	16/2
(Lovely skiing on Reiteralm; 70 of 75 lifts open)								
Söll	30	70	fair	heavy	slush	fine	10	16/2
(Mild temperatures making resort runs difficult, snow forecast)								
FRANCE								
Alpe d'Huez	150	360	fair	heavy	wet	cloud	0	17/2
(Snow on upper slopes, rain lower down; 71 of 82 lifts open)								
Avoriaz	210	280	good	varied	fair	cloud	-1	16/2
(Fine piste skiing on all but lowest slopes)								
Courchevel	150	260	good	heavy	good	snow	1	17/2
(High wind closing some lifts; unpisted runs excellent)								
Tignes	205	260	good	powder	good	snow	-2	17/2
(Best skiing in trees as visibility is poor)								
Val d'Isère	165	355	good	varied	good	snow	0	17/2
(Excellent piste skiing below 2,500 metres; 30 of 47 lifts open)								
Val Thorens	185	350	good	powder	good	snow	2	17/2
(Pistes in good condition; poor visibility)								
SWITZERLAND								
Arosa	85	115	good	varied	good	fine	2	16/2
(Best skiing in mornings, heavy by afternoons; all 16 lifts open)								
Villars	45	230	good	heavy	wet	cloud	2	15/2
(Good piste skiing despite poor visibility, resort busy)								

Source: Ski Club of Great Britain. L - lower slopes, U - upper; art - artificial.



The world's most successful Formula 1 team have switched to Mobil 1- the world's most advanced engine oil.

Now, McLaren's all-new Mercedes-Benz V10 power units will enjoy unbeatable engine protection and performance at each Grand Prix in 1995.



Demanding the very best lubrication, the Marlboro McLaren team will rely on an oil that's also available for your car - from Mobil filling stations, car dealers and retail outlets including Halfords.

Whatever car you drive, switch to Mobil 1. It's time you changed.

Mobil 1
The World's most advanced engine oil
For information call Mobil Customer Care on 0800 585 995

THE TIMES



Natalie Clein: award-winning student and soloist

Cello magic for 20p

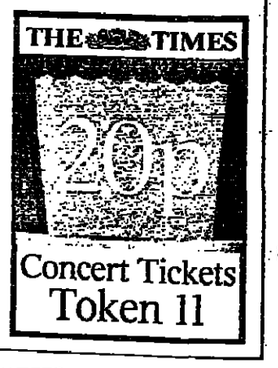
Go to a concert and you can take a friend for the cost of Britain's greatest newspaper. Forty orchestras and ensembles are performing at more than 150 concerts in halls all over Britain where *The Times* offer allows you to buy a second ticket for 20p.

You can hear the Bournemouth Symphony Orchestra and its sister ensemble, the Bournemouth Sinfonietta, in Bournemouth, Bristol, Halifax, Poole or Southampton.

The concert in Bournemouth on March 11 features Natalie Clein who was BBC Young Musician of the Year in 1994 and the first-ever British winner of the Eurovision competition for young musicians.

A student at the Royal College of Music, she is much in demand as a recitalist and will be playing Fauré's *Elegy for Cello* in a programme that features favourites from the Last Night of the Proms.

A full list of concerts in London was printed on February 7 and a list of regional concerts was printed on Tuesday. To book your 20p tickets, collect six tokens from *The Times* and telephone the number given in the listing. When you buy one ticket at the full price you will receive a second for 20p.



Westner's collapse opens door for Els

FROM JOHN HOPKINS, GOLF CORRESPONDENT IN JOHANNESBURG

WAYNE WESTNER has been around long enough not to be surprised by anything that happens in golf. And sure enough, he was not surprised after his second round in the Lexington South African PGA championship yesterday. He was stunned.

After taking 13 strokes more than the previous day, Westner reeled off the course at The Wanderers looking like a man who had spent a night in a haunted castle with a mischievous ghost. He poured himself a beer with a hand that was not completely steady and said with deep feeling: "What a depressing game golf is. Almost as depressing as marriage."

Westner was on cloud nine after his first round of 62, which contained six birdies and an eagle. After his second round, which also included an eagle, he raised his eyes skywards. "It was one of those days when you think it was all a bad dream," he said. "And then you wake up and realise it wasn't. But it's over now, thank God."

If you go out in 39 and come back in 45, you are said to have played wartime golf. What is the appropriate phrase for Westner's scoring eccentricities that contributed to his five-over par 75? From the 10th (his first) to the 14th, his scores were bogey, birdie, bogey, triple-bogey, double-bogey. He had dropped six strokes in five holes.

Then he had a stunning run when he resembled the man who won the Desert Classic in 1993, a long, straight hitter of boundless courage. He covered the next seven holes in two under par. He should have known that on such a bizarre day this sort of scoring would not last. Sure enough, his golf soon went west again.

From the 4th (his 13th) to the 8th, he went bogey, eagle, par, bogey, bogey. He claimed he had used a year's supply of bad luck in the space of four hours.

This erratic display saw Westner hand over the lead to Nic Henning, the son of the professional at The Wanderers and nephew of Harold and Alan. Henning was one of only four players to break the par of 70. His 66, an outstanding score on such a blustery day, gives him a slender lead of one stroke over Ernie Els, who took 71.

Els failed to take advantage of his length on the three par fives. Then there were those greens that he had criticised the day before. "They are hard and they are quick," Els said. "They are almost like US Open greens." Els three-putted his last hole, as if to underline how difficult he found putting surfaces which, by tea-time on another gloriously day, were becoming spiked up.

Tournaments such as this, with relatively weak fields, are an ideal proving ground for young players like Vanslow Phillips, 22, who turned professional after the 1993 Walker Cup at Interlachen, Minnesota, his head filled with dreams of glory.

Twice Phillips, known as Van, has failed to win his card and so is condemned to live in the twilight world of events on the Challenge Tour and any others to which he can wangle an invitation. He has been in South Africa for the past six weeks and is acclimatised, which perhaps explains why he is playing well. His 71 was good enough to put him in joint third place with Westner and Trevor Dodds.

"With the way the wind was blowing and the state of the greens I would have been very happy with a 70," Phillips said. Westner would have been happy with a 70, too.

LEADING SECOND-ROUND SCORES (SA unless stated). 135: N Henning 69, 66. 136: E Els 65 71. 137: V Phillips (GB) 66, 71; T Dodds (Nam) 66, 71; W Westner 62, 75. 138: A Johnstone (Zim) 68, 70, A Cejka (Ger) 66, 72. 139: R Stewart 69, 70; R Whittaker (US) 66, 73; M Board (US) 68, 71; W Schutte 68, 71. 140: J Kingston 71, 69; A Bossert 71, 69; R Wessels 68, 72, F Quinn (US) 69, 71; M McNulty (Zim) 68, 72; J Hawkes 71, 69. 141: M Wiltshire 71, 70; J McHenry (Ire) 69, 72; W Riley (Aus) 70, 71; F Nobilo (NZ) 70, 71; D W Basson 71, 70, D Edlund (Swe) 71, 70; W Bradley 68, 73, B Lincoln 68, 73; J Townsend (US) 67, 74; D Papps 69, 72; R Kaplan 71, 70; M Hallberg (Swe) 73, 68.

PAUL HANNA



"If it goes as quick as it looks, everyone had better watch out," Nigel Mansell said as he joined Mika Hakkinen for the unveiling of the new Marlboro McLaren Mercedes at the Science Museum in London yesterday

Marin unlikely to hinder Bruno

BY SRIKUMAR SEN, BOXING CORRESPONDENT

FRANK BRUNO should regain his status, at least in the eyes of the British public, as the country's leading heavyweight when he meets Rodolfo Marin, of Puerto Rico, at the West of England showground, Shepton Mallet tonight.

As long as Lennox Lewis was a world champion, Bruno was in danger of losing his position of "favourite son", particularly as Lewis stopped him in Cardiff before Bruno failed to draw the usual Bru-noh-oh crowd at the National Exhibition Centre, Birmingham, when he beat Jesse Ferguson in one round.

Marin is the perfect opponent for Bruno to catch the eye of the nation. Those who know him best say the Puerto Rican is not "one of those guys who is going to fall over. He has to be knocked over".

Yet no matter how Bruno wins, on a knockout or points, whether he struggles and has to come through some difficult patches or simply walks through Marin, he will emerge as a real contender, because the country will no doubt be told by ITV that when "our Frank" boxes again for the world title, in the not too distant future, he has a good chance of becoming champion at last. ITV is hoping for nine million viewers for tonight's bout.

Don King, the American promoter, has promised Bruno a world-title challenge against the winner of the bout between Oliver McCall, the World Boxing Council (WBC) champion, and Larry Holmes. Bruno has a realistic chance of beating either of them.

McCall used to be Bruno's sparring partner and is made for Bruno's style. "I'd be too strong for him," Bruno said. "Styles make fights. McCall is exactly right for Bruno, even Lennox Lewis has said so," said Frank Warren, Bruno's promoter. Holmes, 45, is unlikely to stay on his feet if caught by Bruno.

Marin could ruin everything by catching Bruno with a big punch, and it only needs one good blow to set our hero going, but there is nothing in the Puerto Rican's record to suggest he will deliver such a blow. He is not even in the top 30 in the WBC rankings.

In this record of 20 wins in 23 contests, Marin has failed against the only three well-known opponents he has faced: Tyrell Biggs in 1990, Riddick Bowe in 1991 and Joe Hipp in 1994. Biggs was well past his best and Bowe knocked him out in two rounds, broke his jaw in several places and his spirit.

Those who saw the bout against Hipp said that, with a little more effort, Marin could have pulled off an upset. Even though Hipp, at No 7 in the WCB rankings, is two places above Bruno, he is not really a world-class man, being simply a slugger and a not very good one at that. So Marin's showing against Hipp does not mean very much, although Bruno has taken the precaution of watching that bout on video.

"I reckon Marin won it," Bruno said. "I've had only one round of boxing in 16 months and if you were to tell them in America that I was fighting Marin after such a lack of ring action, they'd say it was crazy."

Marin said that what he had seen of Bruno — his bout against Mike Tyson — had not impressed him but it would be surprising if, on receiving a Bruno jab followed by a right hand, he does not take a different view of things.

If, somehow, Marin is not affected by Bruno's blows and is still there full of fight by the fifth, we could be in for a lively tenth and last round.

Shepton awaits, page 6

Few chances for purchase power to be persuasive

Simon Wilde finds it hard to determine quite how a cricket match could be fixed

So, you want to fix an international cricket match. No questions asked. It matters not if you work for a dodgy bookmaker or a shady betting syndicate. Mum is the word. The question, though, is how to go about it?

The surest way would be to approach anyone with a role on the field, which means players and umpires. The latter have the greatest potential to influence a match and might appear the best option. As one former international player said this week: "All a bloke has to do [to be given out by an umpire] is get hit on the pads or play and miss one outside off stump. It might take a bad decision to give him out, but bad decisions happen. Human error."

Yet many umpires are inured to attempts at coercion — for years, they have lived with the possibility of death-threats for giving the wrong man out in the wrong country — and might be immune to persuasions. At the top, their careers are more assured than those of players. To buy one would be expensive.

An individual player would be cheaper, but less effective. He might be useful in providing you with the sort of details concerning tactics, selections and fitness that Dean Jones claims he was asked for, but, if you want to bring about a particular result, he will be unable to do it by himself.

Ideally, you would buy a whole team and instruct them to under-perform, but that would need a lot of money. In which case, a few leading players will have to suffice. Also, if they *are* leading players, they know that the occasional sub-standard performance will not jeopardise their places.

"I think it certainly is possible to contrive a result by bribing two or three key players," Richard Hutton, the former England all-rounder, said yesterday. "Cricket is an unpredictable game, but certain players — such as spin bowlers on a turning pitch — can have an important influence.

"It would perhaps be easier for a batsman to 'throw' a match than a bowler, because one bad shot would be enough. A bowler would have to consistently put the ball in the 'wrong' spot, and, even then, he could not guarantee that a full-toss will not be hit down the throat of a fielder."

Once you have got your players, you must choose the occasion. A limited-overs match might be better than a Test match — no chance of a draw, less scope for unexpected fluctuations — and, if you are going to sow these seeds regularly, there are more one-day matches from which to reap your harvest.

All this may sound implausible, but such things have happened. In the first quarter of the Nineteenth century, gambling on cricket matches was rife — and so was corruption. Bookmakers would go down to Hampshire, the nursery of the game, early in the season to buy up players, or recruit them at the great cricketers' hostel of the "Green Man and Still" in Oxford Street.

On one famous occasion, in 1817, players of both Nottingham and England were bought to lose the same match, Nottingham failing to do so. Some of the best players in the land were involved, notably William Lambert, who was ordered from Lord's for his part in the affair.

Such dark practices died out, according to H. S. Altham in his history of the game, because "the number of good players was steadily on the increase, and, where it had once been enough to buy but one or two in order to make sure of a result, it was now necessary to square perhaps half a side".

Yet Altham, writing in the 1920s, could not have anticipated that, half a century later, the game would welcome betting tents and open its palm to Kerry Packer.

Salim fined, page 43

COMPREHENSIVE GUIDE TO THE WEEKEND'S FIXTURES

FOOTBALL

Kick-off 3.0 unless stated
** denotes all-ticket match*
Pools coupon numbers in brackets

FA Cup
Fifth round
( ) Everton v Norwich
( ) *QPR v Millwall
( ) *Tottenham v Southampton
(1) *Watford v Crystal Palace
( ) *Wolverhampton v Leicester

FA Carling Premiership
( ) Coventry v West Ham
( ) Sheffield Wed v Aston Villa

	P	W	D	L	F	A	Pts
Blackburn	28	19	5	4	61	25	62
Man Utd	28	18	6	4	51	21	60
Newcastle	28	14	9	5	47	30	51
Liverpool	27	13	9	5	46	22	48
Nottm Forest	28	13	7	8	41	31	46
Tottenham	27	12	7	8	45	38	43
Leeds	26	10	9	7	34	28	39
Sheff Wed	28	10	9	9	37	36	39
Wimbledon	27	10	6	11	32	47	36
Norwich	27	9	8	10	27	31	35
Aston Villa	28	8	10	10	39	37	34
Arsenal	28	8	10	10	31	32	34
Chelsea	27	8	9	10	35	38	33
Man City	27	8	8	11	35	44	32
Soton	27	6	13	8	39	44	31
QPR	26	8	7	11	39	45	31
Everton	28	7	10	11	29	38	31
Coventry	28	7	10	11	27	45	31
C Palace	28	7	9	12	21	28	30
West Ham	27	8	5	14	26	35	29
Ipswich	27	5	5	17	28	55	20
Leicester	27	4	7	16	25	46	19

Endsleigh Insurance League
First division
(2) Bolton v Barnsley
(3) Bristol City v Oldham
( ) Burnley v Grimsby
( ) Luton v Swindon
(4) Middlesbrough v Charlton
(5) Southend v Sheffield Utd
(6) Sunderland v Portsmouth
(7) Tranmere v Reading
(8) West Bromwich v Notts County

	P	W	D	L	F	A	Pts
Bolton	30	14	9	7	50	32	51
Wolves	28	15	5	9	52	39	50
Tranmere	30	14	8	8	48	35	50
Reading	30	14	8	8	35	27	50
Middlesbro	28	14	7	7	41	26	49
Watford	30	12	11	7	35	28	47
Sheff Utd	30	12	10	8	48	34	46
Grimsby	30	11	11	8	47	40	44
Barnsley	28	12	6	10	36	36	42
Luton	29	11	7	11	38	40	40
Millwall	28	10	10	8	36	32	40
Charlton	29	10	9	10	43	45	39
Derby	29	10	9	10	35	31	39
Oldham	29	10	8	11	39	38	38
Southend	30	10	8	14	31	54	38
Stoke	28	9	9	10	29	34	36
Port Vale	28	9	8	11	34	38	35
West Brom	30	9	7	14	25	36	34
Portsmouth	29	8	9	12	30	41	33
Bristol City	31	9	6	16	28	41	33
Swindon	28	8	8	12	36	46	32
Sunderland	29	6	14	9	28	29	32
Burnley	27	6	9	12	28	40	27
Notts County	31	6	8	17	33	45	26

Second division
(9) Birmingham v York
(10) Bradford v Peterborough
(11) Brighton v Crewe
(12) Cambridge Utd v Blackpool
(13) Chester v Shrewsbury
(14) Huddersfield v Cardiff
(15) Hull v Stockport
(16) Leyton Orient v Wrexham
(17) Oxford Utd v Bristol Rovers
(18) Plymouth v Bournemouth
(19) Wycombe v Rotherham

	P	W	D	L	F	A	Pts
Brentford	29	17	4	8	59	28	55
Huddersfield	29	15	9	5	51	34	54
Birmingham	27	15	8	4	49	19	53
Crewe	28	16	4	8	56	47	52
Wycombe	27	14	8	5	40	30	50
Blackpool	30	15	4	11	50	48	49
Oxford Utd	28	14	5	9	45	37	47
Bristol Rov	26	12	10	4	45	25	46
Hull	28	13	6	9	47	38	45
Stockport	28	13	4	11	43	37	43
Bradford	29	12	7	10	41	42	43
Wrexham	27	11	9	7	46	36	42
York	27	12	5	10	38	27	41
Swansea	27	9	12	6	35	29	39
Rotherham	28	9	8	11	38	38	35
Brighton	28	8	10	10	31	36	34
Shrewsbury	29	8	8	13	38	40	32
Peterboro	28	7	11	10	34	50	32
Camb Utd	29	7	9	13	39	53	30
Plymouth	28	7	5	16	30	59	26
Bournem'th	30	5	7	18	28	57	22
Cardiff	28	5	6	17	27	46	21
Leyton O	28	5	5	18	22	43	20
Chester	30	3	8	19	25	58	17

Third division
(20) Barnet v Colchester
(21) Doncaster v Lincoln
(22) Fulham v Darlington
(23) Gillingham v Northampton
(24) Hereford v Bury
(25) *Preston v Carlisle
(26) Rochdale v Exeter
(27) Scarborough v Hartlepool
(28) Scunthorpe v Chesterfield
(29) Walsall v Torquay
(30) Wigan v Mansfield

	P	W	D	L	F	A	Pts
Carlisle	28	19	8	1	49	17	65
Chesterfield	28	15	7	6	39	26	52
Walsall	24	13	7	4	43	24	48
Doncaster	28	12	8	8	35	23	44
Bury	23	12	6	5	32	17	42
Scunthorpe	27	12	5	10	48	38	41
Colchester	27	11	8	8	37	38	41
Preston	28	12	5	11	35	29	41
Mansfield	27	12	4	11	52	40	40
Fulham	28	9	12	7	36	35	39
Barnet	26	11	6	9	33	35	39
Torquay	27	10	8	9	37	36	38
Rochdale	27	9	7	11	33	48	34
Lincoln	26	9	7	10	31	29	34
Darlington	26	9	6	11	32	34	33
Wigan	26	8	6	12	37	41	30
Exeter	25	7	5	13	20	38	26
Hereford	28	6	7	15	31	51	25
Northampton	28	5	10	13	27	40	25
Gillingham	26	6	6	14	27	38	24
Hartlepool	25	6	6	13	23	39	24
Scarborough	26	4	6	16	27	48	18

Vauxhall Conference
(31) Altrincham v Farnborough
(32) Bath v Halifax
(33) Bromsgrove v Runcorn
(34) †Macclesfield v Dover
(35) Gateshead v Merthyr
(36) Kettering v Welling
(37) Southport v Northwich
(38) Stafford v Kidderminster
(39) Stalybridge v Yeovil
(40) Telford v Dagenham and Red
† Match switched to Macclesfield. For pools purposes, it will be classed as a home match for Dover.

Unibond League
Premier division
(41) Bishop Auckland v Horwich
(—) Buxton v Frickley
(42) Colwyn Bay v Accrington Stanley
(—) Gainsborough v Whitley Bay
(43) Guiseley v Barrow
(44) Hyde v Droylsden
(45) Knowsley v Emley
(46) Matlock v Spennymoor
(—) Morecambe v Marine
(—) Winsford v Boston
(—) Witton v Chorley

Diadora League
Premier division
(47) Aylesbury v Hayes
(48) Carshalton v Walton and H
(49) Chesham v Bishop's Stortford
(50) Grays v Dulwich
(51) Harrow v Enfield
(52) Hendon v St Albans
(—) Kingstonian v Bromley
(—) Marlow v Sutton United
(—) Molesey v Hitchin
(—) Purfleet v Wokingham
(—) Yeading v Slough

PONTINS CENTRAL LEAGUE: First division: Nottingham Forest v Stoke (11.0).

UNIBOND NORTHERN PREMIER LEAGUE: First division: Alfreton v Farsley Celtic, Atherton LR v Netherfield, Blyth Spartans v Caernarfon; Congleton v Workington; Curzon Ashton v Harrogate Town; Fleetwood v Goole; Great Harwood v Lancaster; Gretna v Bamber Bridge; Mossley v Worksop, Radcliffe v Eastwood Town; Warrington v Ashton United.

KONICA LEAGUE OF WALES: Aberystwyth v Llanelli; Cwmbran v Inter Cardiff (2.30); Ebbw Vale v Barry; Holywell v Llansantffraid (1.0); Maesteg Park v Caersws; Newtown v Bangor City (2.30), Porthmadog v Flint Town (12.0); Ton Pentre v Afan Lido.

BORD GAIS LEAGUE OF IRELAND: Premier division: Galway v St Patrick's Athletic (7.0).

Tennents Scottish Cup
Fourth round
(—) Airdrie v Dunfermline
(—) Celtic v Meadowbank
(53) Dundee v Raith
(—) Hibernian v Motherwell
(—) Huntly v Dundee Utd
(—) Kilmarnock v East Fife
(—) Stenhousemuir v Aberdeen

Bell's Scottish League
First division
(—) St Johnstone v Hamilton
Second division
(—) Dumbarton v Clyde
(54) Queen of South v Brechin
Third division
(55) Albion v Cowdenbeath
(56) Alloa v Caledonian This
(57) East Stirling v Forfar
(58) Montrose v Queen's Park
(—) Ross County v Arbroath

BEAZER HOMES LEAGUE: Premier division: Atherstone v Rushden and Diamonds, Burton v VS Rugby, Cambridge City v Leek, Cheltenham v Sittingbourne, Crawley v Chelmsford; Gravesend and Northfleet v Hednesford; Halesowen v Dorchester; Hastings v Worcester, Solihull v Corby; Sudbury v Gresley; Trowbridge v Gloucester. Southern division: Baldock v Witney; Burnham v Bashley; Bury Town v Waterlooville, Erith and Belvedere v Clevedon, Fareham v Margate, Havant v Salisbury, Newport, IoW v Ashford, Poole v Yate, Tonbridge AFC v Fisher 93. Weston-super-Mare v Braintree. Midland division: Armitage v Tamworth, Bedworth v Ilkeston, Evesham v Buckingham, Forest Green v Nuneaton, Grantham v Dudley; Hinckley v Bilston; King's Lynn v Bridgnorth, Newport AFC v Moor Green (12.30); Rothwell v Leicester United, Stourbridge v RC Warwick; Sutton Coldfield v Redditch.

DIADORA LEAGUE: First division: Barking v Staines, Basingstoke v Abingdon T, Berkhamsted v Worthing, Billericay v Whyteleafe; Boreham Wood v Heybridge; Leyton v Chertsey, Maidenhead v Wembley; Newbury v Dorking; Tooting and Mitcham v Ruislip Manor; Uxbridge v Wivenhoe. Second division: Banstead v Tilbury; Barton v Aveley; Chalfont St Peter v Witham; Cheshunt v Leatherhead; Croydon v Bracknell, Edgware v Thame, Egham v Ware, Hampton v Windsor and Eton, Hemel Hempstead v Hungerford; Malden Vale v Oxford C, Met Police v Saffron Walden. Third division: Bedford v Northwood, Camberley v Leighton, Canvey Is v Harlow, Cove v Harefield; Flackwell Hth v Feltham and Hounslow; Hertford v Collier Row; Hornchurch v Clapton; Horsham v Tring; Lewes v Epsom and Ewell, Southall v Kingsbury.

ESSEX SENIOR LEAGUE: Premier division: Bowers v Romford, Burnham Ramblers v Basildon; Eton Manor v Brentwood, Ford v Concord, Sawbridgeworth v Maldon, Stansted v Great Wakering.

LONDON SPARTAN LEAGUE: Premier division: Barkingside v Corinthian-Casuals, Brimsdown v Willesden Hawkeye; Cockfosters v Walthamstow Pennant; Haringey v Hanwell, Hillingdon v Waltham Abbey, St Margaretsbury v Croydon; Tower Hamlets v Beaconsfield Sycob

PARASOL COMBINED COUNTIES LEAGUE: Premier division: Ash v Hartley Wintney; Cranleigh v Chipstead, Merstham v Peppard; Cobham v Bedfont; Horley v Ashford: Sandhurst v Viking Sports

MINERVA SOUTH MIDLANDS LEAGUE: Premier division: Biggleswade v Welwyn GC, Brache Sparta v Harpenden, Buckingham Ath v Dunstable, Harfield v Potters Bar, Letchworth GC v Arlesey Town, Royston v Milton Keynes, Shillington v Hoddesdon.

GREAT MILLS LEAGUE: Premier division: Bideford v Bridport; Bristol MF v Liskeard; Calne v Barnstaple, Elmore v Mangotsfield; Odd Down v Crediton; Paulton v Saltash, Taunton v Westbury, Tiverton v Chippenham, Torrington v Frome.

JEWSON EASTERN COUNTIES LEAGUE: Premier division: Chatteris v Wroxham; Diss v Felixstowe, Fakenham v Woodbridge; Hadleigh v Cornard; Halstead v March, Haverhill v Harwich and Parkeston, Lowestoft v Histon; Newmarket v Stowmarket, Soham v Great Yarmouth; Sudbury v Tiptree; Wisbech v Watton.

JEWSON WESSEX LEAGUE: First division: AFC Lymington v Christchurch; Aerostructures v Downton, BAT v Swanage and Herston, Brockenhurst v East Cowes; Cowes Sp v Andover, Eastleigh v Totton; Fleet v Portsmouth; Gosport v Wimborne; Horndean v Thatcham, Petersfield v Bournemouth, Ryde Sp v Bemerton Heath

UNIJET SUSSEX COUNTY LEAGUE: First division: Arundel v Three Bridges; Crowborough v Wick: East Grinstead v Littlehampton, Eastbourne Town v Shoreham; Langney Sports v Pagham; Newhaven v Hailsham, Portfield v Burgess Hill; Ringmer v Oakwood, Southwick v Peacehaven/Telscombe

WINSTONLEAD KENT LEAGUE: First division: Canterbury v Kent Police, Cray v Faversham, Darenth Heathside v Thamesmead, Deal v Ramsgate; Furness v Dartford, Greenwich v Beckenham, Herne Bay v Chatham, Sheppey v Whitstable, Slade Green v Folkestone Invicta, Tunbridge Wells v Crockenhill.

HELLENIC LEAGUE: Premier division: Cinderford v Highworth, Fairford v Abingdon; Kintbury v Cirencester; Pegasus Juniors v Bicester, Shortwood v Brackley. Premier division Cup: Third round: Banbury United v Swindon Supermarine

HEREWARD SPORTS UNITED COUNTIES LEAGUE: Premier division: Bourne v Raunds, Cogenhoe v Eynesbury; Holbeach v Stotfold, Newport Pagnell v Kempston, Northampton Spencer v Mirrlees Blackstone; Spalding v Boston; Stamford v Potton; S and L Corby v Long Buckby. Wootton v Desborough.

INTERLINK EXPRESS MIDLAND ALLIANCE: Barwell v Stratford; Boldmere v Oldbury; Chasetown v W Midland Police; Halesowen Harriers v Pershore; Hinckley Ath v Boldmere, Rushall v Knypersley Vic; Shepshed v Brierley Hill; Stapenhill v Rocester; Willenhall v Sandwell

SKOL MIDLAND FOOTBALL COMBINATION: Premier division: Bloxwich v Studley BKL, Handrahan Timbers v Coleshill; Highgate v Upton, Olton Royale v Knowle. Sherwood Celtic v Ansells; West Midlands Fire Service v Wellesbourne. Cup: Third round: Chelmsley v Polesworth NW.

BANKS'S BREWERY LEAGUE: Premier division: Bloxwhich Strollers v Hill Top; Lye v Darlaston; Ludlow v Cradley; Malvern v Walsall Wood: Manders v Stafford, Pelsall Villa v Bilston; Tividale v Blakenall; Westfields v Wednesfield.

NORTHERN COUNTIES EAST LEAGUE: Premier division: Arnold v Armthorpe Welfare, Ashfield v Sheffield; Brigg v Belper Town; Hallam v Hucknall; Maltby MW v Liversedge; Ossett Town v Ossett Albion, Pickering v North Ferriby, Pontefract Collieries v Denaby, Stocksbridge PS v Lincoln United; Thackley v Glasshoughton Welfare.

CARLING NORTH WEST COUNTIES LEAGUE: First division: Burscough v Bootle, Darwen v Bacup; Eastwood v Blackpool Rov; Holker OB v Kidsgrove, Newcastle T v Clitheroe, Maine Rd v Prescot, Rossendale v Chadderton, Salford v Glossop NE, Skelmersdale v Penrith; Trafford v Nantwich. Lamot Pils Trophy: Semi-final, second leg: Formby v Stantondale

FEDERATION BREWERY NORTHERN LEAGUE: First division: Bedlington Terriers v Prudhoe, Chester-le-Street v West Auckland; Consett v Eppleton CW, Ferryhill v Durham, Guisborough v Shildon; Hebburn v RTM Newcastle; Murton v Billingham; Peterlee v Whitby; Seaham Red Star v Dunston FB: Tow Law v Northallerton

WILKINSON SWORD LEAGUE CUP: Second round: Ballymena v Ballyclare; Larne v Distillery

SOUTH EAST COUNTIES LEAGUE: First division: Cambridge Utd v Watford: Chelsea v Ipswich; Gillingham v Arsenal; Leyton Orient v West Ham, Norwich v Millwall, Queens Park Rangers v Charlton; Tottenham v Fulham. Second division: Brentford v Crystal Palace; Bristol City v Tottenham; Bristol Rovers v Luton; Colchester v Brighton: Reading v Wimbledon; Swindon v Bournemouth: Wycombe v Oxford Utd

BASS IRISH CUP: Sixth round: Ards v Brantwood; Carrick v Dundela; Cliftonville v Banbridge, Coleraine v Portadown; Dungannon v Linfield; Loughgall U v Dungiven (2.15), Newry v Bangor; Omagh v Glenavon.

AFA SENIOR CUP: Fourth round: Civil Service v Old Ignatians; Old Isleworthians v Westerns: St Mary's Coll v NatWest Bank.

OLD BOYS LEAGUE: Premier division: Glyn v Old Aloysians, Old Wilsonians v Cardinal Manning: Clapham v Old Danes; Old Hamptonians v Old Tenisonians. Senior first division: Old Salvatorians v Old Kingsburians; Phoenix v Old Edmontonians: Old Suttonians v Latymer: Old Wokingians v Shene.

SOUTHERN AMATEUR LEAGUE: First division: Crouch End Vampires v Winchmore Hill; Norsemen v Old Latymerians; Old Esthameians v Old Actonians; West Wickham v East Barnet OG. Second division: Alexandra Pk v Polytechnic; Carshalton v Broomfield; Lensbury v Lloyds Bank: Old Bromleians v Old Stationers; Old Parkonians v Kew Assoc. Old Westminster Cits v Old Parmiterians

SOUTHERN OLYMPIAN LEAGUE: Senior one: Mill Hill Village v Southgate County. Old Owens v Old Grammarians: Witan v Wandsworth Borough. Senior two: Corinthian-Casuals v Albanian; Duncombe Sports v Ealing Association, Hale End v Honourable Artillery Company; Old Fairlopians v Hadley, UCL Academicals v Old Finchleians.

ARTHURIAN LEAGUE: Arthur Dunn Cup: Chigwellians v Lancing. Premier division: Brentwoods v Wellingburians; Malvernians v Aldenhamians; Reptonians v Carthusians First division: Ardinians v Cholmeleians; Haileyburians v Salopians, Witleians v Bradfieldians; Wykehamists v Westminsters.

SCHOOLS MATCHES: English Schools Fuji Film Trophy: Quarter-finals: Islington and Camden v Lea Vall (Chase Lodge, 10.30). London Cup: Essex v Suffolk (East Ham, 10.45). Burton Clifford Shield: Semi-final: Wolverhampton v S Birmingham (Perry Barr, 10.30) Northern Merit: Leeds v Sefton (Oldfield Rd, 10.30). Cheshire Senior Trophy: Chester v Wirral (Overleigh, 10.30). Welsh Shield: Cardiff v Newport (Maesycoed Coll, 10.30). English Schools seven-a-side northern finals (Batley, 11.30) Yorkshire Trophy: Barnsley v Doncaster (10.30). Inter-Town Challenge: Grimsby v Huddersfield (10.30); Hull v Sheffield (10.30); Spen Valley v Trafford (10.30); Chesterfield v Rotherham (10.30); Blackburn v Salford (10.30); Carlisle v Sunderland (10.30).

OTHER MATCH: Woking v Arsenal.

RUGBY LEAGUE

Kick-off 2.30

NATIONAL CONFERENCE LEAGUE: Premier division: Dudley Hill v W Hull; Egremont v Saddleworth: Woolston v Leigh MW. BNFL NATIONAL CUP: Third round: Askam v Wigan St Patrick's; Embassy v Heworth, Milford v Oldham St Annes, Norwest Co-Op L'boro v Thornhill; Pudsey v Prestwich; Queens v Westfield Welfare.

ICE HOCKEY

BRITISH LEAGUE: Premier division: Basingstoke v Edinburgh (6.0), Bracknell v Fife (6.0), Durham v Humberside (7.0); Milton Keynes v Cardiff (6.30); Nottingham v Whitley (6.30); Sheffield v Peterborough (7.0). First division: Dumfries v Solihull (7.15); Paisley v Chelmsford (7.0); Slough v Blackburn (7.30); Telford v Swindon (7.30). Challenge: Medway v Lee Valley (5.15)

OTHER SPORT

BASKETBALL: Budweiser League: Derby v Worthing (8.0); Hemel v Sunderland (7.30); Manchester Giants v Leopards (7.30), Thames Valley v Leicester (7.0)

BOXING: British light-welterweight championship: Ross Hale (Bristol) v Malcolm Melvin (Birmingham); heavyweight bout: Frank Bruno (GB) v Rodolfo Marin (P Rico) (Shepton Mallet).

BOWLS: Churchill Insurance world indoor championships (Preston).

LACROSSE: North of England League: First division: Boardman and Eccles A v Old Waconians, Poynton v Sale; Stockport v Mellor; Heaton Mersey v Ashton; Cheadle v Sheffield. Women's national championship (Haberdashers' Aske's School).

NETBALL: England v Scotland (Worthing, 12.30).

SNOOKER: International Open (Bournemouth)

RUGBY UNION

Kick-off 2.30 unless stated

Five nations' championship
France v Scotland (at Parc des Princes, 2.0)
Wales v England (at Cardiff Arms Park)

Insurance Corporation League
First division
Dungannon v Shannon
Garryowen v Cork Constitution
Lansdowne v Young Munster
Old Wesley v Instonians
St Mary's Coll v Blackrock Coll
Second division
Bangor v Greystones
Dolphin v Bective Rangers
Old Crescent v Ballymena
Terenure Coll v Old Belvedere
Univ College Dublin v Wanderers

Club matches
Aspatria v Vale of Lune
Basingstoke v Camberley
Camborne v Plymouth
Edinburgh W v RHK (11.30)
Glasgow Acads v Ayr (12.0)
Gordonians v Stirling County (12.0)
Harlequins v Rugby (12.0) ... C
Harrogate v Melrose (2.15) ... C
Langholm v Selkirk (11.0)
Morley v Newcastle Gosforth (3.0)
Nuneaton v Worcester (12.30)
Otley v West Hartlepool (3.0)
Preston G'hoppers v Northwich (3.0)
Rosslyn Park v Sudbury (12.30)
Sale v Liverpool St Helens (12.30)
Stoke v Old Crossleyans
Torquay Athletic v Redruth
Wakefield v Broughton Park
Waterloo v Sheffield (2.15)
Wharfedale v Stockton

PILKINGTON SHIELD: North: Sixth round: Wibsey v Huddersfield YMCA.

HOCKEY

EUROPEAN INDOOR CLUB CHAMPIONSHIP: B division (Meadowbank Sport Centre, Edinburgh).

HOCKEY ASSOCIATION CUP: Fifth round: Cannock v Reading (Morris Ground, 1.30), Stourport v Southgate (King Charles School Kidderminster, 11.30), Teddington v Havant (Teddington School, 1.30).

NASTRO AZZURRO LEAGUE: Premier League: Anchorians v Old Kingstonians, Chichester v Maidenhead: High Wycombe v Winchester; Lewes v Old Walcountians; Lyons v Ashford, Old Whitgiftians v Oxford Hawks; Spencer v Gore Court, Staines v Fareham, Wimbledon v City of Portsmouth. Woking v Dulwich. Regionals: Hampshire/Surrey: Barnes v Lensbury; Camberley v Bournemouth, Epsom v Cheam. Fleet v Basingstoke; Old Mid-Whitgiftians v Petersfield: Oxshott v Merton, Pirelli v Old Edwardians; Purley v London Univ, Southampton T v Hamble OB. Weybridge Hawks v Oxted. Kent/Sussex: Belvedere v Tunbridge Wells, Blackheath v Bognor; Crawley v Bexleyheath; Gravesend v Brighton, Herne Bay v Beckenham: Horsham v Mid Sussex; Maiden Russets v Greenwich, Middleton v Tulse Hill, Old Bordenians v Sevenoaks; Old Holcombeians v Old Williamsonians. Middx/Berks/Bucks and Oxon: Bracknell v Amersham; City of Oxford v Wokingham, Eastcote v Aylesbury, Gerrards Cross v Sunbury; Hayes v OMT, HCC v Ramgarhia: Hendon v Richings Park, Marlow v Headington, Mill Hill v PHC Chiswick; M Keynes v Newbury.

DTZ DEBENHAM THORPE MIDLANDS LEAGUE: Premier division: Hampton-in-Arden v Belper: Harbourne v Nottingham, Khalsa v North Notts: Lichfield v Leicester Westleigh, Olton and West Warwicks v Bloxwich.

NORTHERN LEAGUE: First division: Formby v Southport: Hightown-Northern v Timperley; Norton v Blackburn, Stockton v Ben Rhydding: Warrington v Harrogate.

NORWICH UNION EAST LEAGUE: Premier division A: Colchester v Cambridge Univ; Dereham v Luton, Ipswich v Blueharts; Peterborough v Chelmsford; Redbridge and Ilford v Bishop's Stortford. Premier division B: Bury St Edmunds v Ipswich and E Suffolk: Old Southendian v Norwich C; Romford v Sudbury; Stevenage v Pelicans; Westcliff v Bedford.

SUN LIFE LEAGUE: Premier division: Cheltenham v Bath Buccaneers, Exeter University v Swansea; Hereford v Plymouth, Taunton Vale v Weston-super-Mare; West Gloucs v West Wilts

WOMEN'S LEAGUE: Premier division: Leicester v Bracknell; Clifton v Hightown; Sutton Coldfield v Ipswich. First division: Bluebarts v Exmouth; Canterbury v Doncaster; Ealing v Bradford Swithenbank; Wimbledon v Trojans. Second division: Great Harwood v Loughborough; Olton v Sherwood; Sunderland Bedans v Pickwick, Woking v St Albans

TOMORROW

FOOTBALL

Kick-off 3.0 unless stated
** denotes all-ticket match*

FA Challenge Cup
Fifth round
Liverpool v Wimbledon
*Man Utd v Leeds
*Newcastle v Man City (1.0)

BORD GAIS LEAGUE OF IRELAND: Premier division: Cork v Derry (11.30). Monaghan v Bohemians (2.30). Shamrock v Sligo

FAI HARP LAGER CUP: First round replay: Home Farm v Athlone.

OTHER MATCH: Ayr v Partick (7.30)

RUGBY UNION

A International
England v Italy (at Gloucester, 3.0)

CIS under-21 divisional championship
Midlands v South-West (at Moseley, 2.30)
North v London (Otley, 2.30)

BASKETBALL

BUDWEISER LEAGUE: Chester v Birmingham (6.0); Doncaster v London (5.30); Leicester v Worthing (6.0); Leopards v Sunderland (5.0); Sheffield v Thames Valley (6.15)

RUGBY LEAGUE

Kick-off 3.0 unless stated

Stones Bitter Championship
Bradford v Hull
Doncaster v Salford
St Helens v Oldham
Wakefield v Wigan (3.30)
Warrington v Halifax
Widnes v Sheffield
Workington v Featherstone

Second division
Bramley v Leigh (1.0)
Carlisle v Dewsbury (2.0)
Huddersfield v Highfield (3.30)
Hull K R v Whitehaven (3.15)
Keighley v Barrow (3.15)
Rochdale v Batley
Ryedale York v Hunslet (3.15)
Swinton v London Broncos ... P

ICE HOCKEY

BRITISH LEAGUE: Premier division: Cardiff Devils v Basingstoke Beavers (6.30). Humberside Seahawks v Nottingham Panthers (5.45), Milton Keynes Kings v Edinburgh Racers (5.15); Peterborough Pirates v Fife Flyers (6.30), Sheffield Steelers v Bracknell Bees (6.30). Whitley Warriors v Durham Wasps (6.30) First division: Blackburn Blackhawks v Guildford (6.0), Chelmsford Chieftains v Medway (6.30); Dumfries v Paisley Pirates (5.15). Swindon Wildcats v Lee Valley (5.15): Trafford v Slough Jets (5.30)

HOCKEY

MEN'S NATIONAL LEAGUE: First division: Bournville v Havant (Birmingham Univ, 2.30); Firebrands v Indian Gymkhana (Longwood, Bristol, 2.0), Guildford v Stourport (Kings Manor School, 12.0). Hounslow v Surbiton (Chiswick Boathouse, 2.0). Reading v East Grinstead (Sonning Lane, 2.0), Slough v Old Loughtonians (Wexham School, 2.0), Southgate v Canterbury (Broomfield School, 2.0); Teddington v Cannock (Teddington School, 1.30); Trojans v Hull (Stoneham Lane, 1.30) Second division: Barford Tigers v Edgbaston (Birmingham Univ, 12.30); Beeston v Oxford University (Highfields, Nottingham, 2.0); Bromley v Harleston Magpies (Priory Leisure Centre, Orpington, 1.0), Brooklands v Whitchurch (Georges Road, Sale, 1.45). Cambridge City v Sheffield (Coldhams Common, 2.0); Crostyx v Richmond (Chigwell, 1.0); Isca v Doncaster (Exeter School, 12.30), Neston v Gloucester City (Raby Park, 2.0)

EUROPEAN INDOOR CLUB CHAMPIONSHIP: B division (Meadowbank SC, Edinburgh)

OTHER SPORT

BOWLS: Churchill Insurance World Indoor Championships (Preston).

LACROSSE: Women's national championship (Haberdashers' Aske's School)

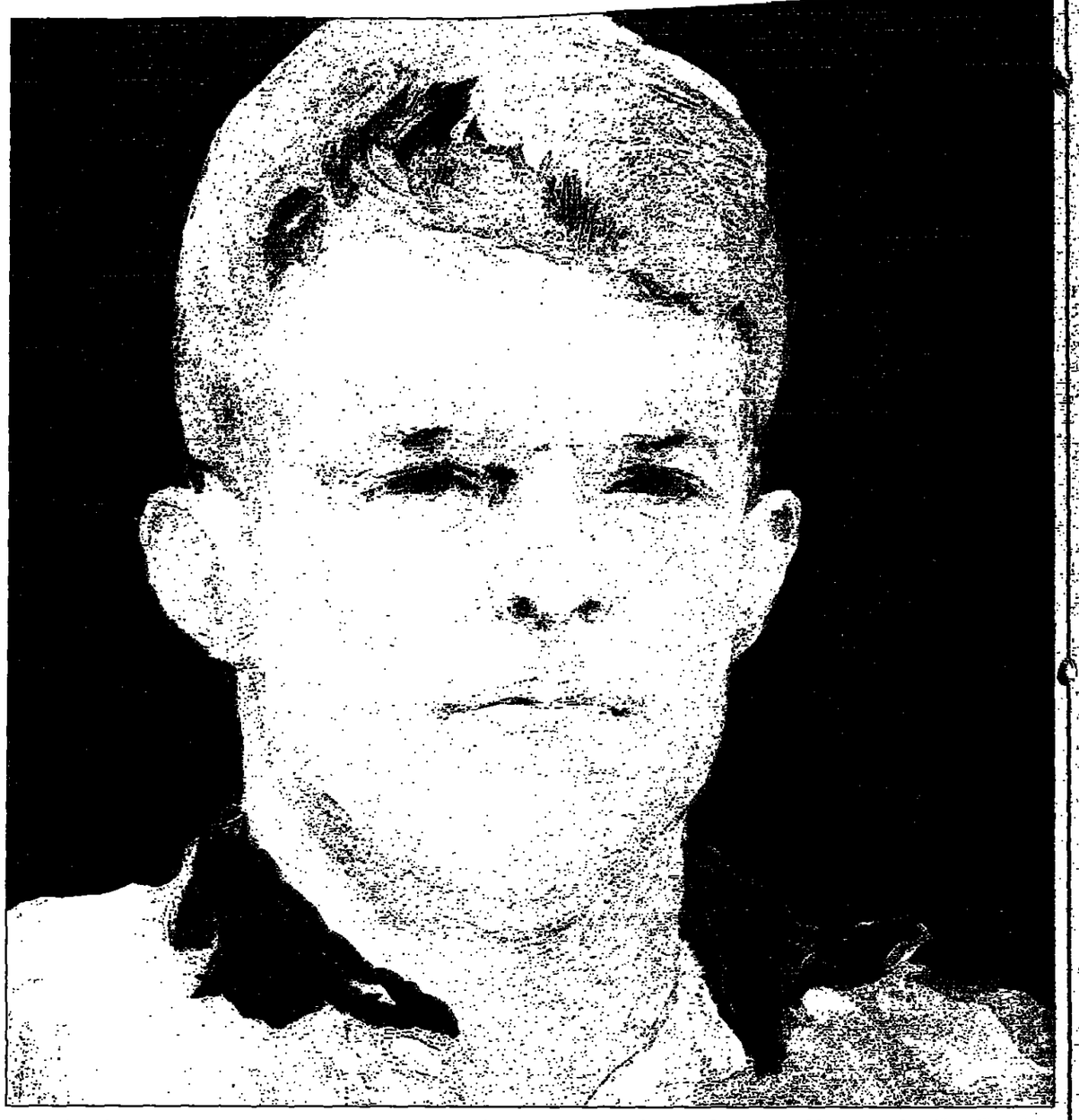
SNOOKER: International Open (Bournemouth).

first direct
order tortellini carbonara
☎ buy £300 of travellers cheques
eat tortellini carbonara
the 24hr, person to person, telephone banking service that will fit into your life whenever it's convenient.
☎ 0800 24 24 24

Saturday portrait: Tim Rodber, by David Miller

Powerful all-rounder leads from the front and ranks with the best

ILLUSTRATION: STEVE MARTIN



A perception of rugby forwards, by no means inaccurate, used to be that they were the horses hauling the artillery into position through the mud, for others more intelligent to fire the shells. As forwards grew to become more dinosaur than horse, the view persisted.

Tim Rodber, the Northampton and Army flanker who helped generate a tidal wave in England's back row, is a conspicuous figure in the mould-breaking regime of Jack Rowell, the England manager: a part of the policy that forwards must be able to run, handle and think as fast as the best of the backs. Suddenly, forwards have to be game players rather than mere earth shifters.

Never mind his 17 stone, 6ft 6in frame, Rodber is a games player. Indeed, at Churcher's College, Rodber was more noted for cricket and hockey, representing Hampshire schools at under-16 and under-18 level. Yet in spite of an average of more than 60, going in at No 5, and bowling first change, he became bored. His nature demanded something more challenging.

The Army, and rugby, beckoned. The school thought he should persist with his hockey, but after a year off — brushing up his A levels for Oxford Polytechnic and spending some time in France, where he played sevens — he knew that jumping out of aeroplanes or into loose mauls, leading men by example and physical courage, fulfilled his temperamental need.

His off-duty manner gives no indication of this side of his character. Quiet spoken, one supposes that he is kind to old ladies, children and animals. The subliminal aggression, the need for tension and drama that makes him yearn to be posted to Northern Ireland or Bosnia and to be at the apex of a marauding rugby pack, is unapparent until one sees him in action against South Africa or France ... or Wales in the five nations' championship at Cardiff Arms Park this afternoon.

An army scholar at 16, he chose a military career with the motivation that has for centuries drawn young men into the armed forces, the Foreign Legion. Romance. Yet his two passions are in conflict. The day he arrived at Sandhurst Royal Military Academy, the colour sergeant from the Black Watch greeted him with a smile. That morning, he had just been selected for his first cap for England, at No 8 against Scotland in 1992.

Rodber's rapid advance in rugby, subsequently switching to flanker and accelerated by Rowell's tactical shift to more open play, has frustrated his ambitions with the Green Howards. Would he have to relinquish one or the other? This past week he hopes he has resolved the difficulty.

"I went to Northern Ireland, and it was intensely frustrating to see colleagues working on patrol and to have to return home," he says. "Some of my colleagues said they would willingly swap tomorrow! But in the long term, I have decided to continue with the rugby.

> **'He knew that jumping out of aeroplanes or into loose mauls would fulfil his needs'**

"There is a British Lions tour coming up, and another World Cup [in 1999] which I would hope to be in. The army's view is that if I can keep in touch with my duties, take the junior staff exams at 29 [in four years], they are happy to accept the rugby involvement."

Rodber has relished the expansive approach introduced by Rowell when he succeeded Geoff Cooke last summer, together with Les Cusworth, the coach. "If we were going to progress [against the southern hemisphere teams] we couldn't play the game of the past four seasons," he says. "We had to have that element of control by the pack, but Jack and Les wanted integrated rugby, forwards playing as backs, and that's the way we've been trying to play.

"This opened things up for me, and I think the old hands, like Brian [Moore] and Rob [Andrew], enjoyed it. Rob had previously subordinated himself to the team's style. I think people misjudged and underestimated him."

Although England have excitingly freed the ball, to find more positive opportunities for Guscott, Carling and the Underwoods, Rodber is emphatic that power remains the essence of the contemporary game: though not "war", as the South African, Ollie le Roux, ominously suggested before the first international in Pretoria last year.

"Power and aggression have to be there, allied to the skills, whether you are a prop or a wing," Rodber says. "Power has to be associated with everything you do." He believes the fear that rugby is moving down the path of American football, where size is paramount, is a negative conjecture: that there will always be scope for men with the more moderate build of Bracken or Moore.

He is convinced, however, that his own development has coincided with becoming stronger, fitter and quicker. Ian McGeechan, the former Scotland and British Isles coach, once said that Rodber "is as quick as many backs". Rodber used to be faster when lighter — around 11.4sec for 100 metres — but reckons his all-round game is now his strength.

"It takes five years to become confident at international level," he says. "When I went on tour to Argentina in '90, I wasn't ready, physically or mentally. Now, I feel I'm contributing all the time, whether on the ball or tactically."

He pays substantial tribute to the influence of the New Zealander, Wayne Shelford, his colleague at Northampton. "It was like being a little boy alongside Baggio or Klinsmann in soccer, the superstar," he says. "Shelford was always there at training, with no arrogance, and I just sat and learnt. He accelerated my development by two years."

It was on the Argentina tour that Roger Uttley, then England coach, warned Rodber, nose-to-nose so to speak, about his impetuous temper. A training session was becoming niggly. The reserves pushed back the first-team scrum. Rodber was about to pick up the ball when a boot kicked it out of his hands. He did not see whose boot, and raised his fists. The boot was Uttley's. "Control yourself, or you won't be a future international," the avuncular Uttley advised him.

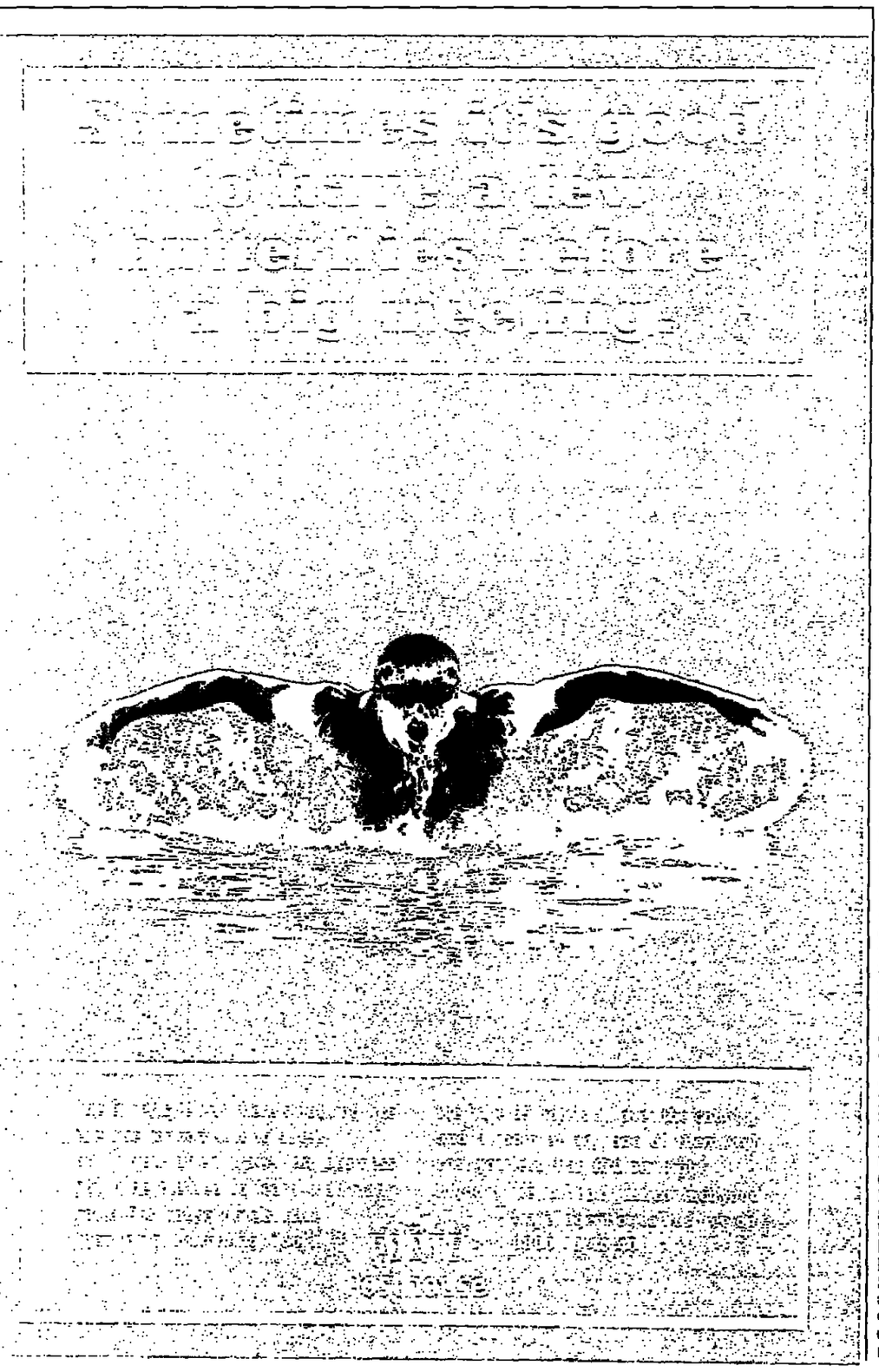
Control himself he did, until that mad moment when all restraint went out of the window in Port Elizabeth last summer, and he became only the second player representing England to be sent off.

Coming on as replacement and captain in a match already violent, with Jon Callard being monstrously injured from stamping, Rodber reproved the referee, Paul van Blommestein, asking: "What do you have to do to get sent off out here?" He soon found out, embroiled in a sustained, uncharacteristic punch-up.

"It wasn't calculated," he says. "I felt aggitated about the state of the match when I came on after five minutes. When I found myself being punched from all sides, I kept going. That was the mistake."

He admits, with hindsight, that he should have been suspended at the time, but was relieved when a subsequent three-man commission, back home, took no further action. He believes he has belatedly learned his lesson, and without any enduring damage to either of his careers. Now, like Mike Atherton in the Lancashire cricket club dressing-room, he gets his leg pulled about being an FEC — a future England captain in succession to Carling. He plays down the possibility.

"If Will retires, and I was asked, I'd love to do it, a great honour," he says. Rodber's rank will, coincidentally, rise to captain this year. Nobody doubts that he is an honorable sportsman, and a leader.



Hull need victory in struggle for survival

BY CHRISTOPHER IRVINE

WITH a third of the rugby league season remaining, time has nearly run out for Hull. Four points adrift at the bottom of the Stones Bitter championship first division, survival demands they win tomorrow against Bradford Northern at Odsal.

Five points cover the seven sides above Hull, who have scraped just three wins in the club's worst season for more than 30 years. Defeat by Bradford would bring nearer the once unthinkable prospect of Humberside, a power base of the game in the late Seventies and early Eighties, being without a first-division club.

Hull Kingston Rovers have slackened off the second-division promotion pace. With Hull, there is the suspicion of a better team trying to get out, but luck has been in short supply at the Boulevard. Wigan and Leeds only just won there, and in five of their six last league defeats, the margin was five points or fewer.

Fate just about remains in their own hands. If they can defy the odds against Bradford, Hull's next four matches, against fellow strugglers Sheffield, Wakefield, Widnes and Featherstone, present a lifeline.

For four months, Workington filled one of the two relegation places before they embarked on a five-match winning sequence. They are not yet out of the woods, especially after losing to Widnes in midweek, and entertain a Featherstone side whose confidence is returning after four consecutive victories.

Widnes have a tricky task at home to Sheffield Eagles, but not as difficult as the one Wakefield Trinity face. Wigan have dropped just two points this season, but with a record of three defeats in their last six league visits, Belle Vue represents one of their few less happy hunting grounds.

☐ Wayne Reid, the Rochdale loose forward sent off in the Silk Cut Challenge Cup defeat against Ryedale-York on Sunday for an off-the-ball incident, was banned for four matches yesterday.

Rally backers demand a race to the Finnish



SIMON BARNES
On Saturday

The idea of motor rallying is to find a nice place and then transform it into a hysterical dodgem track. Nobody really understands the sport except the Finns, to whom it is the breath of life. And all Finland is outraged by the extraordinary events of the recent Swedish Rally.

Tommi Maekinen was leading by 43 seconds going into the final stage. Just 500 yards from the finish, he stopped and parked. After a minute's rest, he finished, having handed victory to Kenneth Eriksson, of Sweden. They were the orders of his boss, Andrew Cowan, the British leader of the Mitsubishi team.

The outrage is doubled by the fact that a lot of Finns had bet on Maekinen. "Mitsubishi made an unsportsmanlike, condemnable decision, which is against the morals and the ethics of sport," Raimo Dahlan, of Finnish Pools, said. But the company will not pay up on Maekinen bets: "According to the rules of the pools, the winner is the person declared as winner by the organisers." Dahlan added that the company was likely to drop rallying as a betting event.

Finnish newspapers were as one in their condemnation of the business, one paper carrying a picture of Cowan captioned: "This man took victory from Tommi." Another headline read: "This is not sport any more."

New role

Update on Tony Meola, United States goalkeeper and owner of the worst pony-tail of the World Cup. He also conceded one of the worst goals, caught on the near post by Petrescu against Romania for the only goal of the match. Meola's recent c.v. includes failure as a place-kicker in American football, indoor footy for Toronto Blizzard and a performance in the off-Broadway show, *Tony 'n' Tina's Wedding*. Now I learn that he has signed for no less a club than Botafogo, of Brazil. Perhaps they didn't see the Romania game.

Snap judgment

A strange friendship exists between Fidel Castro, the president of Cuba, and Jesus Gil, a still more autocratic president, master of Atlético Madrid football club and mayor of Marbella. In recognition of this friendship, Castro has sent Gil a present — a crocodile, 18 inches long and called Furia. Just what I would have chosen myself, on the coals-to-Newcastle principle.



Grim tale

Sport is grim. If anybody needed convincing about passion worthy of better causes, the events of the week will have done the job. However, the grimmest tale comes not from the football fields of Ireland, but from a gymnasium in Romania.

The country has been shocked by a legal battle surrounding the death of 11-year-old Adriana Giurca, who was beaten to death by her coach, Florin Gheorghe. Gheorghe, 25, was convicted of manslaughter and sent to prison for eight years. Giurca died from head injuries. Her mother, Maria, will not let the case rest, and has appealed to the supreme court of justice in Bucharest, saying that Gheorghe should be tried for murder, which carries a sentence of 20 years. "He treated my daughter like a beast," Giurca said. "He murdered her and should be punished for it."

Strike sacrifice

Baseball number-crunchers make cricket statisticians look like well-adjusted people. One of the matters that many have watched for a long time is Cal Ripken's approach to the record for the most consecutive games. He is a mere 122 games away from the record of 2,130, and after 13 years with Baltimore Orioles he is on course to break it this season. But will he? If the season starts with "replacement" players, even for a single game, Ripken's record attempt is disqualified. The players' union has even given Ripken permission to cross the picket lines, but Ripken has refused: union solidarity matters more than numbers.

Mind-blowing

In English football, managers merely get sacked. In the bizarre world of American college basketball, coaches crack up. Ricky Byrdsong, coach of Northwestern University, went benignly crazy during a big game and wandered off from the bench, mingling with the crowd and chatting of this and that. He later took leave of absence. Tim Grgurich, of University of Nevada, went to hospital suffering from exhaustion; his stand-in left a few games later because of "a build-up of pressure". Mike Kryzyzewski, a successful coach with Duke University, left a couple of weeks ago complaining of "psychological wear and tear". Sport can damage your mind.

Scotland test strength of revival

Hastings believes French citadel can be stormed

FROM MARK SOUSTER IN PARIS

THERE is a school of thought, both in and outside France, that notwithstanding the defeat by England, the French had already written off this season's five nations' championship as a dress-rehearsal for the World Cup. Now, with the grand slam gone, that feeling has been reinforced.

Certainly, the inquest into the Twickenham setback was not as agonising as it might have been in other years. No panic changes, morale only marginally dented, and confidence in a team that had previously looked world-beaters, still high.

If France do have one eye off the ball this afternoon at Parc des Princes, in the 66th meeting between the two countries, then Scotland might, just might, have a chance.

If the Scots, with vim and vigour restored, can get amongst the opposition, perhaps sneak an early score, and if Gavin Hastings, the captain, already with a Scottish record of 84 points against France, can kick his goals, then France might crack.

If not, with the pressure off and the sun on their backs — the weather forecast is good — the French could, if they rediscover some continuity, put on the sort of performance of which they alone are capable. Whichever way one looks at it, Scotland face a daunting task. They have been written off by the French media, although Pierre Berbizier, the national coach, has repeatedly warned against complacency.

"We have too much respect for Scotland to be presumptuous," he said. "They tell us Scotland do not have a great team. But in the five nations' championship there is no such thing as a great or a weak team."

To win, Scotland have to be bold. Damage limitation must not be the extent of their ambition. Containment will not be sufficient. If France are allowed to build up a head of steam, Scotland will be doomed. It is asking a lot of a relatively young and inexperienced team.

"We are a new side but that doesn't mean we are incapable of upsetting France. The confidence we have gained from the past two games [wins against Canada and Ireland] will stand us in good stead," Hastings said.

Damian Cronin, who plays his club rugby for Bourges, believes it "important the younger players don't get swallowed up by the atmosphere. It's up to the experienced guys to lead by example."

Cronin, and Dougie Morgan, the Scotland coach, are not the only ones to think that the inclusion of Olivier Brouzet at lock, at the expense of Olivier Merle, is a mistake and that the lineout will prove a productive area for Scotland. And given that France, and Laurent Cabannes in particular, have started to bicker in recent days, then perhaps all is not lost.

Scotland will have to tackle, tackle and tackle again. Ian Jardine and a solid back row are certainly the men for that job, but one can only hope that Jardine and Gregor Townsend develop more of a cutting edge in midfield to create space for Kenny Logan and Craig Joiner, who incidentally was not even born the last time Scotland won in Paris.

That was in 1969 and Jim Telfer, thedirector of rugby, would be a rich man if he had received royalties for each occasion on which the flickering black and white images of his match-winning try have been replayed.

The weight of history is against Scotland in a match which will help mark the 700th anniversary of the Auld Alliance. The Scots have lost on their past 12 visits to Paris and have never won at Parc des Princes in the modern era. Since 1973, France have lost only six times at home, five of those games being against England. They have conceded just one try at their own headquarters in their last six five nations' matches, while scoring 18. Impressive statistics.

Impressive, too, was their final public workout at Chateau Ricard on Thursday. With Berbizier barking, France went through their full repertoire. It was hard and physical, in a word, awesome. Bill McLaren described it as one of the best sessions he had seen.

This week, the French complained about the tempo at which the band had played *La Marseillaise* before the game against Wales. They want it played more slowly. Strange that, but then France have always danced to a different tune. Scotland can only hope they are off-key.

☐ England's students maintained their unbeaten record this season when they beat the Welsh Students 27-10 in blustery conditions at Swansea yesterday. The coherence of their back row gave England a significant advantage, though Singer's runaway try in the final minute put an additional gloss on the margin.

SCORERS: Welsh Students: Try: Whittle Conversion: A Thomas Penalty goal: A Thomas English Students: Tries: Allen, Singer. Conversion: Simpson Penalty goals: Simpson 4 Dropped goal: Ryan

Auld Alliance, page 6

FIVE NATIONS' CHAMPIONSHIP





Cronin: local knowledge



Cabannes: grumbling

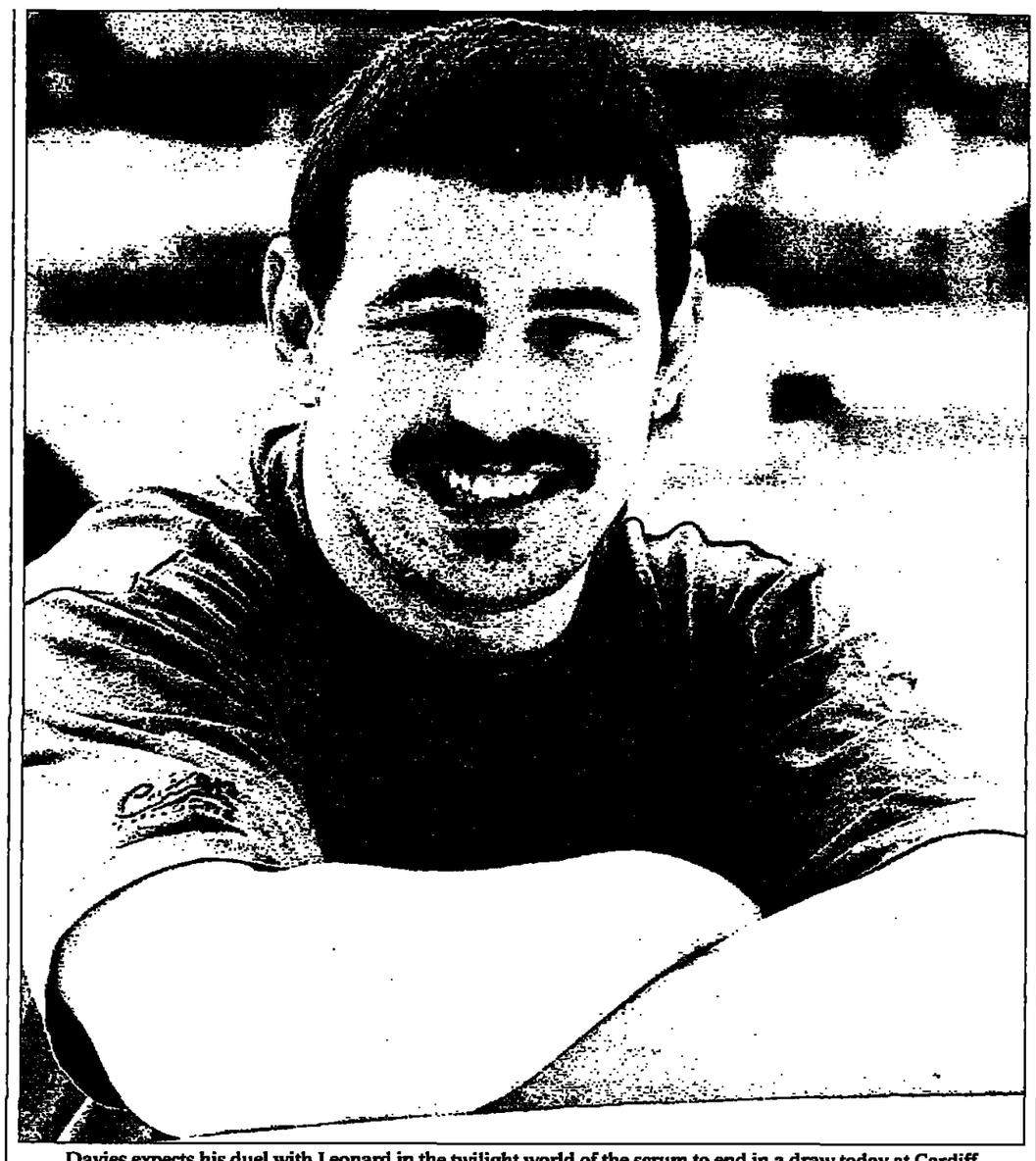
PARIS TEAMS

FRANCE		SCOTLAND
J-L Sadourny (Colomiers)	15	A G Hastings (Watsonians)*
P Bernat-Salles (Pau)	14	C A Joiner (Melrose)
P Sella (Agen)	13	G P J Townsend (Gala)
T Lacroix (Dax)	12	I C Jardine (Stirling County)
P Saint-André (Montferrand)*	11	K M Logan (Stirling County)
C Deylaud (Toulouse)	10	C M Chalmers (Melrose)
G Accoceberry (Bègles-Bordeaux)	9	B W Redpath (Melrose)
C Califano (Toulouse)	1	D I W Hilton (Bath)
J-M Gonzalez (Bayonne)	2	K S Milne (Heriot's FP)
L Seigne (Brive)	3	P H Wright (Boroughmuir)
A Benazzi (Agen)	6	R I Wainwright (West Hartlepool)
O Brouzet (Grenoble)	4	D F Cronin (Bourges)
O Roumat (Dax)	5	S J Campbell (Dundee HSFP)
L Cabannes (Racing)	7	I R Morrison (London Scottish)
P Benetton (Agen)	8	E W Peters (Bath)
*captain		*captain

Referee: D McHugh (Ireland)

Replacements: 16 S Viars (Brive), 17 Y Delaigue (Toulon), 18 A Macabiau (Perpignan), 19 M Cécillon (Bourgoin), 20 O Merle (Montferrand), 21 M de Rougemont (Toulon).

Replacements: 16 I C Glasgow (Heriot's FP), 17 A G Shiel (Melrose), 18 D W Patterson (West Hartlepool), 19 G W Weir (Melrose), 20 J Manson (Dundee HSFP), 21 K D McKenzie (Stirling County)



Davies expects his duel with Leonard in the twilight world of the scrum to end in a draw today at Cardiff and looks forward to having a drink with the England prop afterwards. Photograph: Ian Stewart

Prop ploughs hard furrow for Wales



Gerald Davies is given an insight into the lifestyle forced on John Davies, Wales's farmer prop

John Davies is a farmer. He lives in a green, sometimes pleasant but mostly — with the lowering clouds over the distant Preseli mountains — beautifully dramatic landscape. This is that fair country where *Sir Aberteifi* and *Sir Benfro* meet. Only south of the A40 would the counties be called Cardiganshire and Pembrokeshire. North of it represents one of the heartlands of the Welsh language.

Davies, at 16½st and 5ft 11in, with Welsh tripping from his tongue, and a ready smile on his face, is moulded from this earth. He also plays rugby for Wales. This is his secondary credential. The distinction is necessary and it is worth remembering that Davies is an ordinary man caught up in extraordinary circumstances.

The order of priorities is perceived as changing in the rugby world. Today, there are players who are seen almost exclusively as rugby players who just happen to be employed as public relations men, say, or business consultants. The day job is seen as rugby. Rugby players have their patrons.

Yet, in considering this scenario, spare a thought for the farmer. No player — neither Welsh nor English — at the Arms Park today will have anywhere near as hard a taskmaster as the one who dictates to John Davies: Nature — and there is nothing remotely motherly about it — and the relentless turn of the seasons insists on a captive's discipline.

As the Wales tight-head prop, he trained on Monday evening and by midnight had returned to attend to the demands of his dairy, beef and sheep farm. A back injury recently ensured he was not quite up to it.

"Weeks can be written off during the five nations' championship," Davies said. "You play a game on Saturday and, as in my case, strain a ligament in my back. Then, I find I can't do much on the farm and by the time I am ready again, as this week, I shall be away from home from Wednesday through to Sunday.

"I am lucky in that this is a traditional Welsh farm and with my wife, Veronica, my mother, brother and sister we can run it as a family. But there are certain things that Veronica, for example, simply can't do. I do need to employ other men."

The £40 a day compensation allowed under International Rugby Football Board regulations does not cover his needs. During the six weeks of the World Cup in South Africa, he could be out of pocket by £4,000. Since he will be away at a critical time in the farming year, upon which the winter months depend so much, a contractor will be called in.

"But a rugby player's life is short," Davies, 25, said. "And so long as I get my family's backing, I will play on."

He is developing into a world-class prop and had to mature quickly. He began playing rugby at Preseli School, Crymmych. At 18, he began playing for Neath. His father died in the autumn of 1990 and at 21, he became responsible for the 200-acre farm, as well as engaging in the demands of international rugby.

> 'I know from the first scrum what sort of game I'll have'

"I know from the first scrum what sort of game I'm likely to have: confidence can spring from it," he said on the eve of his seventeenth cap. "If it is comfortable, then so much can be created. It was the solid scrum that gave Scott Quinnell his running opportunities against France last year.

"International rugby is about big, strong, experienced men playing a hard game. I wish that I had done more weight training, but it is a question of time. Farm work keeps me naturally strong." He expects that his duel with Jason Leonard, whom he respects, will end in a draw today.

He is proud that he is thought of as "no ordinary prop", suggesting that he interprets his role beyond ploughing his furrow in the twilight zone of the scrum. One of the thrilling sights at The Gnoll is to see him materialise in the loose, to pick up the ball from his ankles at speed and drive some 30 metres into the heart of the opposition's defence. He draws attention, and, with such good hands, he is a great favourite.

For all his competitiveness, he brings a farmer's healthy perspective to sport. The glint in his eye, the mischievous chuckle and the way he looks forward to sharing a drink with Leonard means that nothing, simply nothing, can be as serious as his and his farm's vulnerability to the switches of seasonal mood. With rugby's increasing demands and the move to semi-professionalism, is he, a rugby-playing farmer, the last of his breed? Is rugby to be a sport for, none other than, the public relations men? In which case, it might be a great shame that the likes of John Davies cannot, in the future, grace the game.

Records expected at zenith of indoor campaign

BY DAVID POWELL
ATHLETICS CORRESPONDENT

AN INDOOR season barely past halfway, but which has yielded ten world records, gathers in momentum in Lievin, northern France, tomorrow. Lievin is the Zurich of the winter circuit and performances there may prove superior to those that will be achieved in Barcelona next month at the world championships. A world record or two, at least, is expected.

For the past three years, Lievin has finished top of the International Amateur Athletic Federation winter meeting evaluations. This is the track on which both 200 metres world records were set, by Bruno Marie-Rose, of France, with 20.36sec in 1987, and by Merlene Ottey, of Jamaica, with 21.87sec in 1993. Both could fall tomorrow.

If Frankie Fredericks does not beat him to it, John Regis may add the British flag to the world record colours hoisted by athletes from the United States, Kenya, Russia and China this season. Irina Privalova looks ready to take Ottey's record. The Russian, with Ottey against her, should embellish her season's work, which includes a 50 metres world record of 5.96sec on her way to equalling her own 60 metres record of 6.92sec.

Regis meets Fredericks, the outdoor world champion from Namibia, for the first time this season. After maintaining his season's unbeaten record in Glasgow last weekend, Regis said that he felt capable of between 20.20sec and 20.30sec. Michael Johnson, who set a 400 metres world record last weekend, did not respond to his invitation.

Sun Caiyun, from China, set her fifth pole vault world record of the season in Erfurt on Wednesday. They have each been achieved at a different German venue. With clever response to criticism that she was maximising her earnings by going up one centimetre at a time, she said, after clearing 4.13 metres in Karlsruhe last Sunday: "I want as many German people as possible to share in my record."

The cynicism follows Sergey Bubka's unashamed use of the centimetre rule to make sure that his next record, and bonus payment, is no more challenging than it need be. Seemingly stung by the suggestion that her athletic performance should be financially-led, Sun did not bother with 4.14 metres in Erfurt, but raised her record straight to 4.15 metres and even attempted 4.25 metres.

She has set 14 world records indoors and out, while Bubka is on 35. He may be inspired to his 36th in a field that includes six men who have cleared 5.80 metres this year.

Nobody could live with Moses Kiptanui when he set a 3,000 metres world record in Gent on Sunday; now, Fermin Cacho and Eric Debus will try. Linford Christie (60 metres), Allen Johnson (60 metres hurdles) and Javier Sotomayor (high jump) lead strong line-ups. Marie-José Pérec, France's favourite athlete, wanted too much money to run in the 60 metres hurdles.

FOR THE RECORD

BASKETBALL

NATIONAL ASSOCIATION (NBA): Miami 87 New York 96, New Jersey 100 Denver 94; Houston 105 Charlotte 89; Milwaukee 85 Cleveland 106; Utah 120 San Antonio 113. Sacramento 98 Los Angeles Lakers 82

NATIONAL CUP: Semi-final, second leg: Thames Valley 99 (Scantlebury 25, Hotley 24, Bucknall 22) Leopards 83 (Brown 22, Miller 19, Deveaux 18) (179-169 on agg).

BUDWEISER LEAGUE: London Towers 83 (Lewis 27, Windless 16, Henlan 13) Derby Bucks 76 (Slemon 21, Belka 17, Horton 10).

	P	W	L	F	A	Pt
Sheffield	26	24	2	2022	1694	48
Doncaster	23	19	4	2017	1834	38
London Towers	25	18	7	2154	1920	36
Manchester	25	18	7	2151	1872	36
Thames	24	18	6	2253	1985	36
Leopards	24	15	9	2129	1936	30
Worthing	23	12	11	2019	1980	24
Birmingham	24	10	14	2027	2023	20
Derby	25	6	19	2031	2187	12
Hemel	26	6	22	2232	2555	12
Leicester	23	6	17	1714	1893	12
Chester	24	3	21	1903	2191	6
Sunderland	22	3	19	1703	2185	6

EUROPEAN CUP: Group A: Real Madrid (Sp) 69 PAOK Salonika (Gr) 52; CSKA Moscow (Russ) 87 Maccabi Tel Aviv (Is) 78. Benfica (Por) 89 Pasaro (It) 88; Bayer Leverkusen (Ger) 74 Cibona Zagreb (Cro) 90. Group B: Efes Pilsen (Tur) 81 Barcelona (Sp) 78; Limoges (Fr) 76 Joventut Badalona (Sp) 67. Olympiakos (Gr) 89 Bologna (It) 64.

BOBSLEIGH

LILLEHAMMER: British inter-services championships: 1, Army, 10mn 47.81sec; 2, RAF, 10:52.59; 3, Royal Navy, 10:58.01. Top drivers: 1, S Olsson (Army). 2, T DeLaHunty (RAF)

BOWLS

PRESTON: Churchill Insurance world indoor championship: Singles: First round: A Thomson (Eng) bt D Le Marquand (Jersey) 7-5, 7-2, 7-1.

YETTON TROPHY (women's inter-club championship): Quarter-finals: Boston 86 Cumbria 79, Beccles 84 Riverside 69; Egham 75 Croydon 64; Adur 78 Plymouth Civil Service 74

CRICKET

SHEFFIELD SHIELD (third day of four): Adelaide: South Australia 397 and 342-6 (B Johnson 168, D Lehmann 78), Western Australia 333 Melbourne: Victoria 293 and 141-6 (D Jones 76, Mike Kasprowicz 4-48); Queensland 294-9 dec (M Hayden 89, B Williams 5-88).

CASTLE CUP (first day of four): Johannesburg: Eastern Province 338-7 (E Baptiste 75, L Koen 54, P Amm 51; R Lyle 4-61) v Transvaal Bloemfontein: Western Province 186 (H D Ackerman 55; F Stephenson 5-65); Orange Free State 121-0 (G Liebenberg 66 not out) East London: Border v Natal — no play because of rain

FOOTBALL

KING'S CUP: Thailand 4 China 1 (in Bangkok)

Late results on Thursday

FA UMBRO TROPHY: Second round: Postponed: Yeovil v Stevenage; Farnborough v Rushden and Diamonds

FAI HARP LAGER CUP: First round replays: Postponed: Cork v UCD. Monaghan v Douglas H

AVON INSURANCE COMBINATION: Norwich City 1 Brighton 3

ENGLISH SCHOOLS TROPHY: Fifth round: Aldershot 2, Newport 3 Under-15: Second round: Luton SFC, Bedfordshire 4, Hampton, Surrey 2 Under-19: Second round replay: Swanwick Hall 2, Darwen Vale HS, Lancashire 1.

LONDON CUP: Under-15: Middlesex 6, Kent 2.

ENGLISH KNOWLES CUP: Under-14: Middlesex 1, Kent 0.

LIBERTADORES CUP: Group 2: Trujillanos (Ven) 1 Caracas FC (Ven) 3. Olimpia (Par) 1 Cerro Porteno (Par) 1 Group 3: Atletico Nacional (Col) 0 Millonarios (Col) 0. Group 5: Wastermann (Bol) 2 Ahanza (Peru) 1

SPANISH CUP: Third round, second leg: Valencia 2 Real Madrid 1 (Valencia win 4-2 on agg)

GOLF

HONOLULU: Hawaiian Women's Open: First round (United States unless stated) 67: M Hirata (Japan), D Coe-Jones (Can) 68: B Thomas, P Hallen, B Burton, L A Mills. European scores: 69: I. Marshall (GB), A Sorenstam (Swe) 70: C Hjalmarsson (Swe) 71: C Nilsmark (Swe) Pierce (GB) Other Britons: 74: A Nicholas 75: P Wright 77: S Strudwick.

HUNTINGDALE, MELBOURNE: Australian Masters: Leaders after two rounds (Australia unless stated): 139: P Senior 69, 70. 140: A Stolz 72, 68; J Daly (US) 71, 69, 70. 140: I Garbutt (GB) 69, 73; T Watson (US) 141: I Garbutt (GB) 69, 73; T Watson (US) 69, 72; L Parsons 73, 68. 142: P Teravainen (US) 69, 74; R Allenby 69, 73. 143: M Cain (US) 69, 74; R Allenby 69, 73. 143: M Cain 71, 72; M Stevens (US) 72, 71, M Clayton 71, 72; M Stevens (US) 72, 71, M Clayton 75, 68, R Stephens 73, 70, S Conran 71, 72. 144: S Owen (NZ) 73, 71; D Small (NZ) 71, 73; P O'Malley 71, 73; W Grady 72, 72. P Moss (US) 72, 72; A Gilligan 75, 69, G Moorhead (NZ) 72, 72; R Swanson 70, 74, T Price 74, 70. 146: S Scahill (NZ) 74, 71, B Hughes 74, 71, C Parry 73, 72; D Iwasaki-Smith 74, 71; G Kenny 74, 71, D Cole 70, 75, D Dunakey (US) 71, 74, J Dawes 74, 71, C Spence 70, 75, R Whitlock 72, 73, R Gibson (Can) 74, 71

PALM SPRINGS, California: Bob Hope Classic: Second round (United States unless stated): 130: H Taylor 66, 64 133, T Armour III 66, 67, C Perry 66, 67 134: I. Fergus 65, 69; M Wurtz 67, 67, K Perry 63, 71; R Freeman 64, 70, J Acosta 66, 68, M Dawson 64, 70 135: D Pruitt 65, 70; T Simpson 67, 68, M Brooks 67 68, M Wurtz 67, 68, F Funk 66, 69, S Simpson 66, 69, D Duval 67, 68, J Furyk 70, 65, J Edwards 70 65, P Burke 68, 67 T Tyner 67, 68, P Stankowski 71, 64

HOCKEY

RUSSELSHEIM, Germany: European womens' indoor club championship: Pool A: Eurovil (Lith) 11 Stade Francais (Fr) 5 Pool B: Slough 5 Rotterdam (Holl) 3.

TOUR MATCH: Oxford University 2 Lomas (Arg) 2

BOURNEMOUTH: Women's territorial tournament: Under-18: West 2 South 2, Midlands 4 East 1; North 3 South 1. Under-16: Midlands 4 East 0, West 0 North 3, South 1 Midlands 2

ICE HOCKEY

NATIONAL LEAGUE (NHL): New York Rangers 2 Montreal 2 (overtime); Pittsburgh 5 Hartford 2; Philadelphia 2 Quebec 4, Chicago 2 Calgary 2 (overtime)

RUGBY UNION

CLUB MATCHES: Harlequins 15 La Tablada (Arg) 12. Cancelled: Kilmarnock v Glasgow High; Maesteg v Nantyffyllon; Edinburgh Academicals v Corstorphine; Edinburgh Wanderers v Watsonians, Cross Keys v Pontypool Utd, Llanelli v Wasps, Pontypool v Gloucester, Treorchy v Harlnidge HSOB, Wiglownshire v Ardrossan Acads

REPRESENTATIVE MATCHES: Wales Students 10 England Students 27, Welsh Universities 32 English Universities 7 Postponed: Wales Students v England Students.

SKIING

ARE, Sweden: World Cup: Women's downhill: 1, P Street (US) 1mn 9 11sec; 2, K Seizinger (Ger) 1:09.52, 3, I Kostner (It) 1.10.02; 4, H Zurbriggen (Switz) 1:10.09, 5, K. Pace (Can) 1:10.20, 6, H Lindh (US) 1:10.21 Leading downhill standings (after six races): 1, Street 409 pts, 2, Lindh 380; 3 Seizinger 346, 4, Kostner 206, 5, B Merlin (It) 202; 6, Zurbriggen 182 Leading overall standings: 1, Seizinger 879, 2, H Zeller-Bahler (Switz) 776, 3, V Schneider (Switz) 662, 4, Street 605, 5, M Ertl (Ger) 555, 6, A Wachter (Austria) 493

LA CLUSAZ, France: World freestyle championships: Ballet: Finals: Men: 1, R Kmiansen (Nor) 25.75pts, 2, F Becker (Fr) 25.10, 3, H Baumgartner (Switz) 24.25. Women: 1, E Balaklova (Russ) 26.65, 2, E Breen (US) 23.65, 3, A Johansson (Swe) 25.05 British placing: 10, V Simpson 21.20

SWIMMING

MALMÖ: World Cup short-course meeting: Winners: Men: Freestyle: 50m: A Popov (Russ) 22.15sec 200m: Danyon Loader (NZ) 1 46.62 1,500m: S Zesner (Ger) 14 41.02. Backstroke: 50m: J Rouse (US) 25.03, 200m: V Selkov (Russ) 1:54.16. Breaststroke: 100m: F Deburghgraeve (Bel) 59.68 Butterfly: 100m: E Classen (Nor) 53.81 Medley: 200m: L Sacchi (It) 1.59.47 Women: Freestyle: 100m: F van Almsick (Ger) 54.43 400m: M Nisson (Swe) 4.06.74 Backstroke: 100m D Komomiecz (Pol) 1.00.69 Breaststroke: 50m: Elin Austevoll (Nor) 32.31. 200m: B Becue (Bel) 2.27.26

TENNIS

MEMPHIS: Men's tournament: Third round: A Boetsch (Fr) bt L Rehmann (Ger) 2-6, 7-6, 7-5; G Russeddu (Can) bt A Knickstein (US) 6-4, 7-6; P Sampras bt M Filippini (Urul 6-2, 6-2; M Chang bt V Spadea 2-6, 6-1, 6-4, T Martin bt R Reneberg 6-1, 6-4; P Haarhuis (Holl) bt J Yzaga (Peru) 6-4, 3-6, 6-3, J Stark bt J Palmer 6-4, 7-6, T Enqvist (Swe) bt B Steven (NZ) 6-4, 6-1

MILAN: Men's tournament: Quarter-finals: P Korda (Cz) bt S Dosedel (Cz) 6-4, 6-3, G Ivanisevic (Cro) bt O Delaitre (Fr) 6-3, 6-3.

OKLAHOMA CITY: Women's tournament: Second round: E Likhovtseva (Russ) bt K Miller (US) 6-0, 6-0, L Raymond (US) bt D Monami (Bel) 7-5, 4-6, 6-2; A Frazier (US) bt Y Basting (Holl) 4-6, 7-6, 6-2; A Keller (US) bt N Bradtke (Aus) 3-6, 7-5, 7-5

PARIS: Women's indoor tournament: Second round: S Appelmans (Bel) bt N Tauziat (Fr) 6-2, 6-2 Quarter-final: S Graf (Ger) bt M Hingis (Switz) 6-2, 6-3, J Novotna (Cz) bt K Habsudova (Slovakia) 6-3, 3-6, 6-4, M Pierce (Fr) bt J Wiesner (Austria) 6-2, 6-4

COVENTRY: LTA men's indoor satellite tournament: Quarter-finals: P Hand (GB) bt P Pala (Cz) 6-1, 3-6, 6-4; P Fredriksson (Swe) bt R Wassen (Holl) 7-5, 4-6, 6-4; T Kelola (Fin) bt T Zdrazila (Cz) 6-2, 6-2, M Navarra (It) bt N Godwin (SA) 4-3, ret.

SUNDERLAND: LTA women's satellite tournament: Semi-finals: M Martina (Russ) bt J Li (China) 2-6, 6-1, 6-4; S Gerke (Ger) bt O Ivanova (Russ) 7-5, 6-1

Higgins maintains relentless progress

BY PHIL YATES

JOHN HIGGINS is within one victory of his third successive snooker final after beating Ewan Henderson 5-2 in the Sweater Shop International Open tournament in Bournemouth yesterday. Higgins, runner-up in the Benson and Hedges Masters at Wembley six days ago, laid the foundation for another comfortable success by establishing a 4-0 lead at the midsession interval.

The Scot, 19, required a blue-to-black clearance to steal the third frame, but otherwise he produced a level of dominance almost equal to that which carried him to a 5-0 whitewash of Ken Doherty in the first round.

Higgins, up from 51st to sixteenth in the provisional world rankings, compiled breaks of 88, 84 and 60 in the first half of the match, but afterwards mistakes crept in and Henderson recovered to trail only 4-2 with runs of 53 and 48.

Indeed, Henderson, the world No 119 from Glenrothes, who was making his debut in the quarter-final of a ranking event after wins over James Wattana, Dennis Taylor and Terry Griffiths, had the initial opportunity to pot a re-spotted black in the seventh frame. However, he marginally over-cut his attempt to a baulk pocket and Higgins stepped in to secure a semi-final over the best of 11 frames today against John Parrott, the holder, who had earlier beaten Alan McManus 5-1.

Despite a modest high break of only 38, Parrott led 3-1. He won the fifth frame after facing a 50-0 deficit with a 62 clearance to the pink, before adding contributions of 46 and 31 in the sixth.

Mark Johnston-Allen, who achieved one of the most surprising results of the season when he edged Stephen Hendry, the world champion, 5-4 in the first round on Monday, caused another upset late on Thursday by beating Ronnie O'Sullivan, winner of the Masters last week, 5-2 to reach the quarter-finals.

O'Sullivan never settled into his usual rhythm after a frustrating start. In the opening frame he compiled a 61 break only to miss an elementary black off its spot, and Johnston-Allen eventually drew first blood with a clearance of the colours.

RESULTS: Third round: A McManus (Scot) bt M Hallett (Eng) 5-1; J Parrott (Eng) bt A Robidoux (Can) 5-2, J White (Eng) bt N Bond (Eng) 5-2; M Johnston-Allen (Eng) bt R O'Sullivan (Eng) 5-2. Quarter-finals: J Higgins (Scot) bt D Henderson (Scot) 5-2; J Parrott (Eng) bt McManus 5-1



GRAB A *FREE £25 BET.

FOR FIRST TIME TELEPHONE CALLERS staking £25 or more using Switch or Delta bank or building society

RING TODAY · BET TODAY
0800 44 40 40
(Minimum total investment per call £10. Over 18's only.)
*Free bet is a £25 Correct Winning Margin bet on today's 5 Nations rugby or a Straight Forecast on the Newcastle 3.35pm or Nottingham 4.35pm today. (Please place your bet and make your free bet selection within the same call.)

HANDICAP BETTING

4/5	Wales (+12pts)	12/1 Draw	England Evs
10/11	France	12/1 Draw	Scotland (+5pts) 10/11

WINNING MARGIN BETTING

WALES	WINNING MARGIN	ENGLAND
13/2	1-5 Pts	13/2
12/1	6-10 Pts	9/2
28/1	11-15 Pts	4/1
50/1	16-20 Pts	9/2

Cardiff Arms Park. Kick-off 2:30pm. Live on BBC TV.

10% BONUS ON CORRECT WINNING MARGIN DOUBLES

FRANCE	WINNING MARGIN	SCOTLAND
15/2	1-5 Pts	15/2
11/2	6-10 Pts	16/1
4/1	11-15 Pts	33/1
4/1	16-20 Pts	66/1

Parc des Princes. Kick-off 2:00pm. Other margins on request.

William HILL

TO OPEN A CREDIT ACCOUNT FREEPHONE 0800 289 892 WILLIAM HILL RUGBY RULES APPLY PRICES SUBJECT TO FLUCTUATION.

SPORT

England's World Cup plans arrive at Cardiff crossroads



Guscott, the England centre, makes the most of the friendly foe in Cardiff yesterday before hostilities begin against Wales today. Photograph: Barry Batchelor

Wales to provide sternest test

BY DAVID HANDS
RUGBY CORRESPONDENT

EACH step on rugby union's five nations' championship road leads remorselessly to the World Cup this summer. It is Wales's misfortune that, in turn, they have faced two of the favourites for that competition and have lost. Today, in Cardiff, they face a third, England, and stand in danger of losing once more.

When they played South Africa in November, Wales emerged from defeat with credit. They had found a tight five which even England concede is of formidable quality.

FIVE NATIONS' CHAMPIONSHIP

Yet, against France in Paris last month they derived little benefit, and, given the control which England have exercised in beating Ireland and France, Wales can enter the Arms Park in the Scottish Life international today only as second favourites.

That is a situation they will relish. "It's a great game for us to go into as massive underdogs," Robert Norster, the team manager, said. He, of all people, need not remind England of their dire record in Cardiff, and the remark of Clive Rowlands, his predecessor, has passed into legend.

Asked after heavy defeat by New Zealand in the semi-finals of the 1987 World Cup what was left for Wales, Rowlands grinned and said: "We go back to beating England."

England, however, have won four of the last five encounters, and three defeats in a row this season would beg questions of Welsh morale. Conversely, victory would bring England to the brink of a grand slam and a potential cash bonus as the amateur concept sinks slowly in the south.

As the Australian Rugby Union confirmed yesterday player contracts that are capable of leaving their leading players £40,000 better off, the Rugby Football Union (RFU) believes that England squad members can take up to £15,000 from their rugby fame if they can sustain their success.

Promotional activities are already expected to earn England players £10,000 this season, and Malcolm Phillips, the chairman of the RFU's joint working party with the players, believes that an elite sponsor can be attracted after the World Cup.

"We believe there is a greater potential for earning capacity later in the year and we are hopeful that the rewards can reach £15,000," Phillips said.

Australia's players will study, in training camp in Brisbane this weekend, the contracts in which their responsibilities to the union and to sponsors are outlined.

"I don't think this will turn the game professional," Rod McCall, the Queensland lock, said. "It's just a small step along the way. It's also a way for the union to finally guarantee their investment in players."

It is hard to know what McCall might consider a worthwhile professional return, but Phillips stressed, on England's part, that "the sums we are talking about represent reward for considerable effort and are not amounts a player would leave his job for. That is something we want to avoid".

The players may remain nominal amateurs, but they are hedged round with professionalism, in their individual and collective preparation. Wales represent the job in hand, but plans are afoot to dispatch observers to South America, South Africa and Italy, to watch the opponents that England will meet in the World Cup's pool B in Durban.

No Welshman, though, would seek a win bonus for grinding English faces into the mud. That is part of the Welsh rugby player's birthright, but, if they are to do so, they have first to sustain lineout parity — or better — in the duel between the two 6ft 10in giant policemen, Derwyn Jones and Martin Bayfield, and then use the tactical awareness of Robert Jones on his fiftieth appearance for his country.

Nigel Davies reflected the upbeat mood of his countrymen when he insisted that Wales must "play the game on our own terms". That may be easier said than done on a muddy pitch (both teams trained yesterday amid vicious hail storms) and against England's marauding back row.

"The only way to stop them is by very aggressive gain-line tackling." Alan Davies, the Wales coach, said, which is why the return of Hemi Taylor at flanker has been greeted with such relief.

Of all England's opponents, Wales will surely test the back three — Mike Catt and the Underwood brothers — to a far greater degree than Ireland and France did. Catt's defensive duties have been incredibly light so far, but he will expect the Wales half backs to make up for that if, as Nigel Davies hopes, Wales can carry the game to the enemy.

Even if they do, can they score tries, rather than rely on the goal-kicking of Neil Jenkins?

That used to be the charge levelled at England, but not this season. Their return in Cardiff — nine in the past 30 years — may be nothing to write home about, but this season they have amassed 18 tries in four internationals with a variety in their playing style which has allowed them to miss several more gilt-edged opportunities.

These have been embellished by the direction brought to the game by Rob Andrew and his goal-kicking. Andrew, 32 today, stands 11 short of Jonathan Webb's England record of 296 career points. He may not achieve that target this afternoon, but victory would be a more-than-adequate birthday present.

CARDIFF TEAMS

WALES		ENGLAND
A Clement (Swansea)	15	M J Catt (Bath)
I C Evans (Llanelli)*	14	T Underwood (Leicester)
M Taylor (Pontypool)	13	W D C Carling (Harlequins)*
N G Davies (Llanelli)	12	J C Guscott (Bath)
N Walker (Cardiff)	11	R Underwood (Leicester/RAF)
N R Jenkins (Pontypridd)	10	C R Andrew (Wasps)
R N Jones (Swansea)	9	K P P Bracken (Bristol)
M Griffiths (Cardiff)	1	J Leonard (Harlequins)
G R Jenkins (Swansea)	2	B C Moore (Harlequins)
J D Davies (Neath)	3	V E Ubogu (Bath)
H T Taylor (Cardiff)	6	T A K Rodber (Northampton/Army)
D Jones (Cardiff)	4	M O Johnson (Leicester)
G O Llewellyn (Neath)	5	M C Bayfield (Northampton)
R G Collins (Pontypridd)	7	B B Clarke (Bath)
E W Lewis (Cardiff)	8	D Richards (Leicester)
*captain		*captain

Referee: D Mené (France)

Replacements: 16 M Back (Bridgend), 17 R H StJ B Moon (Llanelli), 18 S Davies (Swansea), 19 P T Davies (Llanelli), 20 H Williams-Jones (Llanelli), 21 R C McBryde (Llanelli)

Replacements: 16 J E B Callard (Bath), 17 P R de Glanville (Bath), 18 C D Morris (Orrell), 19 S O Ojomoh (Bath), 20 R G R Dawe (Bath), 21 G C Rowntree (Leicester)

FIVE NATIONS

	P	W	D	L	F	A	Pts
England	2	2	0	0	51	18	4
Scotland	1	1	0	0	26	13	2
France	2	1	0	1	31	40	2
Wales	1	0	0	1	9	21	0
Ireland	2	0	0	2	21	46	0

RESULTS: Ireland 8 England 20, France 21 Wales 9, England 31 France 10, Scotland 26 Ireland 13

FIXTURES: Today: Wales v England, France v Scotland March 4: Scotland v Wales, Ireland v France March 18: England v Scotland, Wales v Ireland

FORM GUIDE: Wales v England: Of 100 meetings Wales have won 48, England 40 and there have been 12 drawers. Of 49 matches played on Welsh soil since 1883 England have won 14, the last in 1991

France v Scotland: In 65 matches France have won 32, Scotland 30 and three have been drawn. Of 32 matches played on French soil since 1911, Scotland have won nine, the last in 1969

Captain on guard 1
Rodber portrait 46
Battle for Hastings 47
Prop ploughs on 47

Injury likely to shorten Graf's glittering career

Stuart Jones, tennis correspondent, says that fitness worries could force the best woman player into early retirement

Even if Steffi Graf regains her status as the world's leading player by capturing the Open Gaz de France title tomorrow, as is expected, her supremacy in women's tennis has perhaps already drawn to a close. Her career could be over even sooner than had been thought.

An informed and respected source within the Women's Tennis Association Tour disclosed in Paris that the back injury sustained by Graf last year may lead to her premature retirement. Returning from an absence of five months, apart from one brief outing in New York, Graf, at the age of 25, has effectively embarked on a last hurrah.

Bombarded by questions about her physical condition this week, Graf has insisted that she is feeling no adverse effects from the bone spur in her lower spine. No, she has not needed to adjust her game: yes, she can swing freely: no, she cannot sense any restriction of movement.

Nevertheless, in declining to undergo an operation that would put her out for at least another six months and carries no guarantee of a complete cure, she runs the risk of being afflicted by referred complaints. Her body would inevitably attempt to compensate for the original problem.

A pulled calf muscle, which forced her to miss the Australian Open last month, may not have been the consequence merely of over-zealous training. "My deepest concern," she said, after admitting to a drop in her level of concentration and a lack of match practice, "is my health and fitness."

For as long as she manages to maintain her customary standard, Graf will remain a force. Given her psychological reservations about her well-being, though, she can scarcely expect to recapture the conviction she demonstrated little more than a year ago when, for the second time in her life, she was the holder of the four grand slam titles.

She has since lost all of them — the French and US Open to Arantxa Sánchez Vicario, Wimbledon to Conchita Martinez, and the Australian Open to Mary Pierce. Suffering from what was initially reported to be a stress fracture in her back, she reached only one final.

So clear was Graf's lead in the convoluted ranking system that she was deposed only a fortnight ago by Sánchez Vicario. As the runner-up in Melbourne, there can be little dispute that the pugnacious Spaniard earned the honour, however briefly she retains it, during Graf's enforced hibernation.

Although Graf professes to be pursuing "personal satisfaction" rather than accumulating trophies, the grand slam championships have been, are, and always will be used as virtually the only gauge by which players are rated. With 15, the German already has her place as the fifth most successful woman in history. At present, there is only one competitor who seems remotely capable of surpassing her feats — and that prospect lies far in the future.



Graf: great champion

She is, as Graf herself intimated after she had beaten her in Paris on Thursday night, Martina Hingis. Once the 14-year-old Swiss has developed her slender frame, she promises to be as dominant in the senior ranks as she was in the juniors, where she captured the French Open title twice and also Wimbledon.

Hingis joined the profession, coincidentally, as Graf was temporarily leaving it in October. They are unlikely to grace it for long together, sadly, and the other leading contenders would be advised to make the most of a transitional period of perhaps a couple of years.

YOU ONLY HAVE UNTIL FRIDAY TO FIX A MORTGAGE AT 2.99% (APR 8.2%) FOR 12 MONTHS

Call now to secure funds !

Talk to a building society or a bank and you have a choice of perhaps four or five mortgages. Talk to us and you have a choice of close to a thousand.

We are one of Britain's largest and most respected mortgage advisers. Any scheme that we put forward will be effective and economical over the long as well as the short term (which may not necessarily be the one with the lowest interest rate). Furthermore, everything will be presented in clear, easily understood language. And all the administration is handled by us.

So if you are moving, or have an existing mortgage which you believe is unnecessarily expensive, call Chase De Vere on 0171 930 7242.

OPEN TODAY 10AM - 3PM

YOUR HOME IS AT RISK IF YOU DO NOT KEEP UP REPAYMENTS ON A MORTGAGE OR OTHER LOAN SECURED ON IT

Typical example. A loan of £75,000 over a term of 25 years for the purchase of a property valued at £100,000. The interest rate is 2.99% (APR 8.2%) fixed for a full 12 months following completion of the mortgage and then variable. For the purpose of this example it is assumed that the current standard variable interest rate of 8.35% (APR 8.8%) is payable for the remainder of the term. 12 payments of £171.93 (net of MIRAS) and 288 payments of £680.13 (net of MIRAS). The total amount payable is £215,340.68 which includes £295 Completion Fee, £130 Valuation Fee, £25 Telegraphic Transfer Fee and £500 Solicitors' Charges. MIRAS is calculated using existing rates and allowances. Loans subject to status, conditions, type and value of property. Security will be required. Limited funds available. Written quotation available on request. A valuable life assurance policy may be required. Chase De Vere is a licensed credit broker and represents only the Sun Alliance Life marketing group for life assurance, pensions and investment products.

CHASE DE VERE
MORTGAGE MANAGEMENT

MORTGAGES YOU CAN LIVE WITH

Ryder Court, 14 Ryder Street, St James's, London SW1Y 6QB

Tel: 0171 930 7242

Wilkinson is glad to put pressure to one side



Wilkinson: hoping to oust Cup-holders

BY PETER BALL

"THE league is a job of work, the FA Cup is an enjoyable day out," Howard Wilkinson, the Leeds United manager, said yesterday. "The Cup is like playing roulette with a lot of money — if you keep backing red, sooner or later it will come up."

Not always. Two of the game's greatest and most successful managers — Brian Clough and Bob Paisley — failed to win the game's most important knockout competition and, so far, the only red to come up for Wilkinson has been the red of Manchester United, who provide the opposition for Leeds tomorrow in the fifth round, the furthest they have progressed in the competition since Wilkinson became their manager in 1988.

United have proved a considerable obstacle for the Yorkshire team in recent years. Leeds claimed their first win over their most bitter rivals under Wilkinson only in September, when they won 2-1 at Elland Road in the FA Carling Premiership. That, at least, should remove an important psychological block.

"If omens mean anything, we are having a season of firsts, winning at Highbury and Selhurst Park for the first time, doing the double over Arsenal, beating United for the first time," Wilkinson said. "Going into the game knowing that we have beaten them once has to be better than knowing we had never beaten them.

"But United are favourites, and rightly so. They are at home. They won't have Cantona or Cole, but, over the past four years, they have proved their mettle at the sharp end in the Premiership and other competitions."

Leeds will miss Palmer and Deane, whose height has been an important part of their attacking plan in their unbeaten run this year. Deane's absence may mean a first start for Anthony Yeboah, possibly as the only forward in a 4-5-1 formation, but Wilkinson does not intend to reveal his hand until the last moment.

Ferguson is also considering his options, although the return to fitness of Hughes and the end of Keane's suspension leaves him with a strong hand, unless anyone else goes down with the virus that Ince brought back from his England duty in Dublin.

"It will be nice to get back to playing football again and to demonstrate the game is not in the negative slough that comments this week suggest," Alex Ferguson, the United manager, said yesterday. "The fact that it's a cup-tie with a big Leeds following should mean there's a good atmosphere."

There should still be plenty of rivals to challenge last year's winners from Old Trafford, with Newcastle United, Liverpool and Tottenham Hotspur all enjoying home advantage this time.

Tottenham have a difficult tie with Southampton, who have drawn eight of their last ten games. Benali returns from suspension, but Southampton's hopes of an upset may rest more on what mood Le Tissier has returned from Dublin in.

Newcastle, who are the joint-favourites with Manchester United and Tottenham, meet Manchester City, who they have yet to beat this season. Brian Horton, the City manager, has said that St James' Park is his lucky ground, a point proved when City won there against the odds in the Coca-Cola Cup before Christmas — the only team to do so for 13 months — but, on form and logic, tomorrow should be the day when Horton's luck runs out, even though City are strengthened by the return of Tony Coton.

Liverpool have visitors from Selhurst Park for the second time in four days and will be even more pleased this time with a one-goal win against Wimbledon, who have proved not so much difficult opponents as downright cantankerous ones.

Wimbledon's landlords, Crystal Palace, have Dowie and Armstrong back for their game at Watford. If a team outside the top ten are to win the trophy, Everton may find a few backers at 14-1, but they are the sort of side everybody else will be happy to avoid if they account for Norwich City at Goodison Park this afternoon.

FA CUP

De Wolf's pride 44
Form guide 44

هكذا من الاصل

PICTURE



Revealed: the house where Buccaneers star

Page 13

PLUS: Historic houses seminar, page 13

CHOICE



Keep the children busy over half term

Pages 2 and 19

PLUS: A church service for clowns, page 2

GARDENING



Why Britons still love their allotments

Page 11

PLUS: Spring bulbs for your garden, page 10

TRAVEL

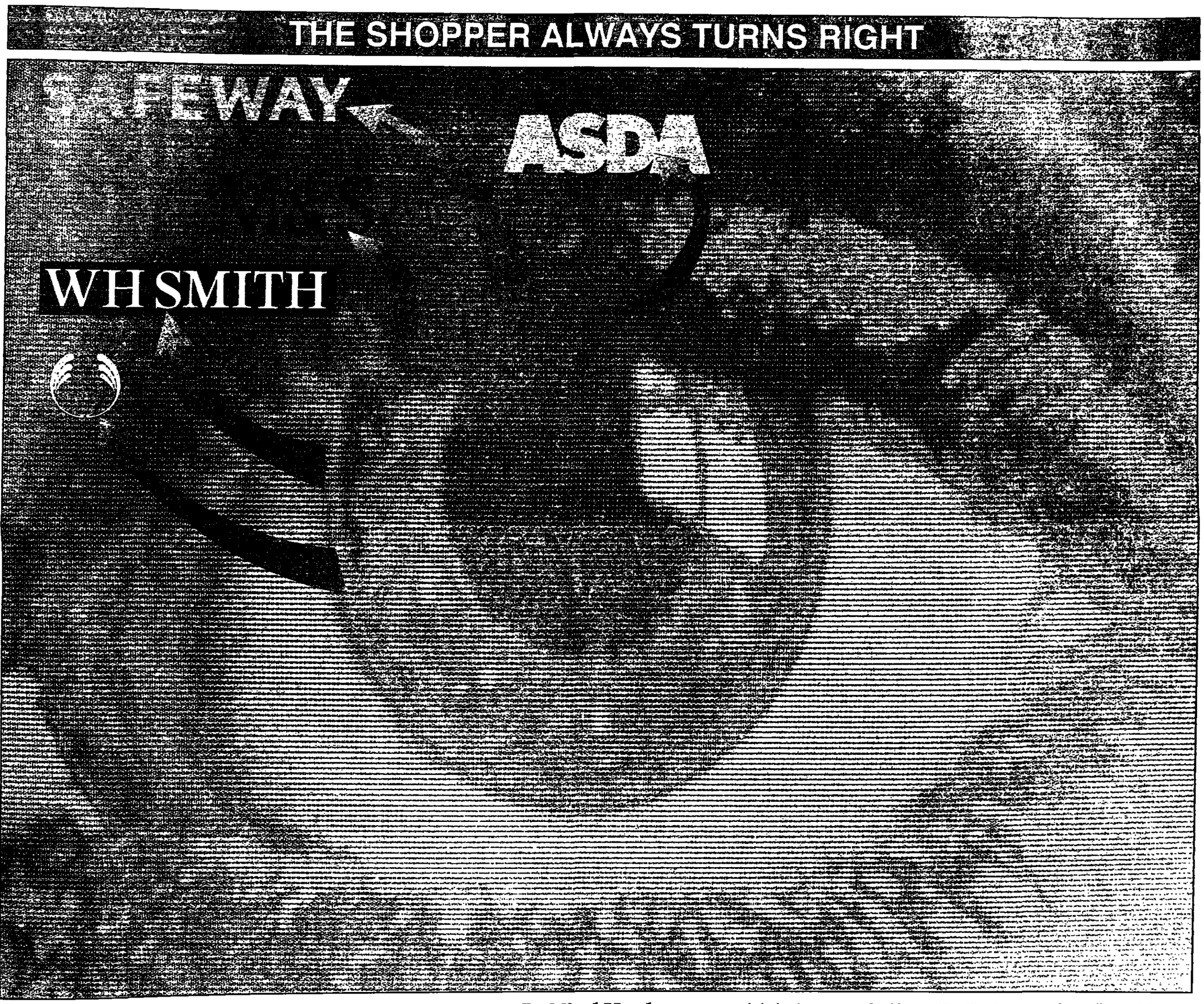


Sight seeing India on a cricket tour

Page 17

PLUS: Provence for painters, page 18

WEEKEND



By Nigel Hawkes

To those of us for whom shopping is a chore, it seems perverse actually to enjoy it. But shopping, the market researchers say, has become the number one leisure activity in Britain, and shopping centres are fast becoming the natural habitat of modern man. At Britain's biggest — the MetroCentre in Gateshead which is now up for sale at an estimated £300 million to £500 million — coaches roll up at the rate of 8,000 a year, some from hundreds of miles away. Last year the centre attracted 26.8 million shoppers. And a pursuit that has turned Gateshead, of all places, into a tourist attraction cannot be easily dismissed.

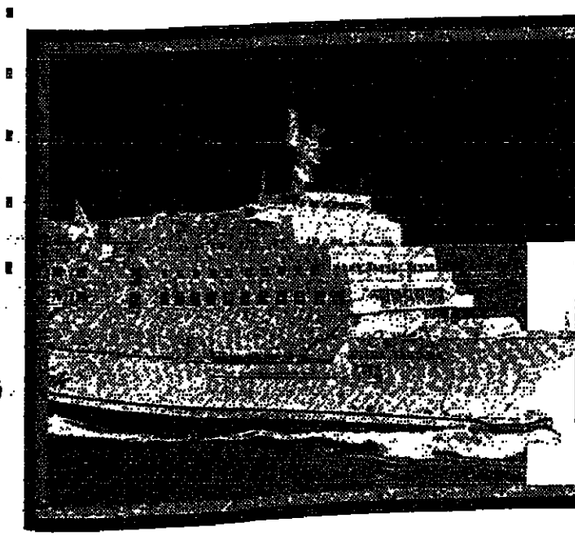
Three American social scientists who studied behaviour in American shopping malls identified four types of shopper. The minimalists dash in and out, neither eating, browsing, nor socialising — shoppers who try to get the whole business over as quickly and as inexpensively as possible (I can identify with this); traditionalists shop heavily but do little else. Grazers spend ages browsing, eating, and impulse purchasing, while enthusiasts, the most active of the mall denizens, do it all. The four groups are more or less equal in size.

What of those who are "just looking"? The psychologists have a name for this, as well: it's called "experiential consumption". More than 60 per cent of those they interviewed for a study reported in the *Journal of Retailing* last March engaged in a range of activities best described as browsing. "Mall inhabitants consume the mall as well as the objects offered within it," they concluded.

Supermarkets, too, seem to encourage particular behaviour patterns. Let's walk into a typical modern one and see how it works. The chances are that we'll turn right at the door — psychologists say that human beings have a predisposition to turn right on entering closed spaces, even if they are left-handed. That's why many purpose-built supermarkets have their doors on the left.

The first thing to strike the eye will be fresh fruit and vegetables, products that are oddly cheering, even to people who don't eat

Continued on page 3, col 1



Save up to 25%

(When you travel from NOW until the end of '95!)

FRANCE HOLLAND IRELAND

Travel any time between NOW and the end of '95 to France, Holland or Ireland and enjoy:

25% OFF SOUTHAMPTON – CHERBOURG

20% OFF DOVER – CALAIS, NEWHAVEN – DIEPPE including new catamaran service*, HARWICH – HOOK OF HOLLAND including cabins, STRANRAER – LARNE†

Discounts available on all Standard Return/Single and 5/10 Day Return Fares.

*Service starts 16 June 1995. †Offer for travel from 16 April only. Offer must be requested. Restricted space available. New bookings only.

SIMPLY BOOK AND PAY IN FULL BEFORE 31ST MARCH 1995. CALL NOW ON 01233 647047 or see your local travel agent/motoring organisation.

Stena Sealink LINE

STENA LINE – THE WORLD'S LEADING FERRY COMPANY

2 CHOICE

Planning an evening out, or a day with your family? *The Times* critics select the best entertainment

ROCK

David Sinclair

BELLY: Their new album, *King*, is a winner, and, in concert, the combination of Tanya Donelly's stirring vocals, Thomas Gorman's jangly guitar parts, drummer Christopher Gorman's driving rhythms and bassist Gail Greenwood's energetic stage moves proves equally difficult to resist. **Pyramids Centre**, Portsmouth (01705 826666), Feb 23; **Anson Rooms**, Bristol (0117 9299003), Feb 24; **Trent University**, Nottingham (0115 9528800), Feb 25; **Manchester Academy** (0161-275 2930), Feb 26; **Institute**, Birmingham (0121-643 6103), Feb 27; **UEA**, Norwich (01603 505401), Mar 1; **Metropolitan University**, Leeds (0113 2430171), Mar 2; **Sheffield University** (0114 2753300), Mar 3; **Newcastle University** (0191-232 8402), Mar 4; **The Plaza**, Glasgow (0141-423 3077), Mar 5; **Shepherds Bush Empire**, London W12 (0181-740 7474), Mar 18.

CHUCK BERRY: Despite his regrettable taste in shirts and a tendency to churn out the old hits as if punching the clock on a production line, Chuck Berry — now a nimble 68-year-old — remains the guardian of one of the central repertoires of rock 'n' roll. **Grand**, London SW11 (0171-738 9000), Feb 24; **Forum**, London NW5 (0171-284 2200) Feb 25; **Cliffs Pavilion**, Southend-on-Sea (01702 351135), Feb 26; **Guildhall**, Portsmouth (01705 824355), Feb 27; **Colston Hall**, Bristol (0117 9262957), Feb 28; **De Montfort Hall**, Leicester (0116 2333111), Mar 1; **Barbican**, York (01904 656688), Mar 2; **Royal Concert Hall**, Glasgow (0141-332 6633), Mar 3; **Lakeside Country Club**, Camberley (01252 836464), Mar 4; **Crawley Leisure Centre** (01293 553636), Mar 5; **St Georges Hall**, Bradford (01274 752000), Mar 6; **Southport Theatre** (01704 540404), Mar 7; **Usher Hall**, Edinburgh (0131-228 1164), Mar 8; **Capitol**, Aberdeen (01224 583141), Mar 9; **National Stadium**, Dublin (010 3531 4533371), Mar 10. **Mayfield Leisure Centre**, Belfast (01232 241633), March 11.

JAZZ

Clive Davis

OFFICIUM: For years the Norwegian saxophonist Jan Garbarek trod his own path, far from the jazz mainstream, as he helped to create the distinctive windswept soundscapes of the ECM label. Was there a more unlikely success last year than his meeting with the classical vocal quartet, The Hilliard Ensemble? Transcending categories, their interpretation of works, including the *Officium defunctorum* by the 16th-century composer Cristóbal de Morales, was welcomed by critics and public alike. Back in harness, the artists now embark on their first joint British tour. **Salisbury Cathedral** (01722 320333), Mon 20, 8pm; **Festival Hall**, South Bank, London SE1 (0171-928 8800), Tues 21, 8pm; **Southwell Minster**, Nottingham (0115 9419741/9482626), Wed 22, 8pm; **Metropolitan Cathedral**, Liverpool (0151-709 3789), Thur 23; **Symphony Hall**, Birmingham (0121-212 3333), Sat 25.

JESSICA WILLIAMS: Better late than never. Jessica Williams is being welcomed into the inner circle of American pianists. Dave Brubeck can be counted among her champions, and provided liner notes for last year's release on Hep, *In The Pocket*. **Royal Northern College of Music**, Oxford Rd, Manchester (0161-273 6283), tonight, 7.30pm; **Holywell Music Room**, Holywell St, Oxford (01993 702748), tomorrow, 8pm; **Town Hall**, Cheltenham (01242 523690), Tues 21, 8pm; **Blue Note**, Hoxton Square, London N1 (0171-729 8440), Wed 22, 8.30pm; **Pizza Express**, Maidstone, Kent (01622 753162), Fri 24, 7.30pm; **Piper Club**, Hull (01482 492868), Mar 1, 8pm; **Darlington Arts Centre**, Darlington (01325 483271), Mar 3; **Brodie Country Fair**, near Nairn, Scotland (01667 55262), Mar 4, 8.15pm; **Corner House Hotel**, Newcastle upon Tyne (0191-265 9602), Mar 5, 8pm; **Lemon Tree Arts Centre**, Aberdeen (01224 642230), Mar 7, 7.30pm.

CLASSICAL

Richard Morrison

LAST TIPPETT: When a great composer says "this will be my last ever orchestral work" there will inevitably be sadness. But in the case of Sir Michael Tippett, 90 last month, that sentiment is overwhelmed by the high hopes held out for *The Rose Lake*, which is premiered by the London Symphony Orchestra under Sir Colin Davis's direction, and will surely be the highlight of the Barbican's Tippett festival. The title is straightforwardly descriptive, referring to an African lake that turns the "colour of pink roses" at sunset. Also in this concert is some of Tippett's most accessible orchestral music: the Ritual Dances from *The Midsummer Marriage*. **Barbican**, London EC2 (0171-638 8891), tomorrow, 7.30pm.

MATT ANKER



Belly, fronted by vocalist Tanya Donelly, left, hits the road for an extensive, nationwide concert tour beginning on February 23

YSAYE ON THE EAR: I am not sure why the Wigmore Hall is devoting innumerable concerts over the next week to music written or inspired by the great 19th-century violin virtuoso Eugène Ysaÿe. But the series, beginning today with a concert by the Chilingirian Quartet (7.30pm), should open a window on one of the most intense periods of creativity in musical history. Ysaÿe's circle included Fauré, Saint-Saëns, Messager and Debussy. A feast for lovers of French romantic music. **Wigmore Hall**, Wigmore St, London W1 (0171-935 2141), daily to Sat 25.

OPERA

Rodney Milnes

OBERTO: Verdi's first opera, with John Tomlinson celebrating his debut as a producer by directing himself in the title role, was launched by Opera North just before Christmas, and is now touring around the country. For all its occasional crudities it is a fascinating piece, with enough pointers to the mature Verdi both musically and in subject matter — fraught family relationships — to keep opera-lovers on the qui vive. Tomlinson is well cast as the stern paterfamilias, and there is vivid support from Rita Cullis, Linda Finnie and David Maxwell Anderson. David Porcelijn conducts with appropriate vigour. **Theatre Royal**, Theatre Square, Nottingham (0115 948 2626), tonight, 7.15pm; **Hull New Theatre**, Kingston Square, Hull (01482 226655), Tues 21, 7.15pm.

DER ROSENKAVALIER: Two casts available at Covent Garden next week, or three or four given the rate at which colds have been felling the first one. But never mind, the ardent conductor Andrew Davis and the silver-voiced Barbara Bonney (Sophie) are constant factors. On Monday, Felicity Lott, Anne Sofie von Otter and Aage Haugland give their last performances, and on Friday, Anna Tomowa-Sintow (Karajan's Marschallin), Ann Murray (Octavian in Salzburg, Munich and Vienna) and Kurt Moll's classically genial Ochs take over. How happy would I be with either. **Royal Opera House**, Bow St, London WC2 (0171-304 4000). Mon 20, Fri 24, 6.30pm.

MUSEUMS

John Russell Taylor

UNLACED GRACE: The historic presence of the Spencers' corset factory in Banbury must have had something to do with the idea of this locally devised exhibition, which will be touring the south from May to November. There is an element of historic retrospect on the development of the corset, but essentially it consists of fantastic variations on the corset especially created by the ceramic sculptor Michael Brennand-Wood and the fashion designer Vivienne Westwood. The results look something like fun, sometimes like torture and always more like sculpture than clothing. **Banbury Museum**, 8 Horsefair, Banbury (01295 259855), Tues-Sat, 10am-4.30pm, until April 30.

THE ROAD FROM 1945: Now that the 50th anniversary of VE day is looming we no doubt have to prepare ourselves to celebrate the post-Second World War age of austerity, too. A visit to this show would be a useful form of initiation. All the leading figures of the first post-war Labour Government are there in portraits by artists ranging from James Gunn (Clement Attlee) to Henri Cartier-Bresson (Aneurin Bevan), while the opposition is portrayed by Graham Sutherland in an oil sketch for his long destroyed portrait of Sir Winston Churchill. The more cultural side appears in a group of people involved with the Festival of Britain, all photographed by Norman Parkinson, a group of young angries (Osborne, Behan, Lucian Freud) photographed by Daniel Farson, and even Elizabeth Taylor by Karsh of Ottawa. **National Portrait Gallery**, St Martin's Place, London WC2 (0171-306 0055), Mon-Fri 10am-5pm, Sat 10am-6pm, Sun 2-6pm, until June 18.

GALLERIES

Richard Cork

IN AWE OF THE PAWNBROKER: During the early 1980s, Bill Woodrow emerged as a leading British sculptor. He used battered washing machines or car doors, but also made surprising images of his own with metal stripped from these ready-made objects. His latest sculpture reveals an ambitious and dramatic change. Five outsize bronze rings resting on cushions, attached with chains to a central pillar, all contain references to pawnbroking. Throughout this sculpture, Woodrow's concern with the greed and privation in British society is powerfully conveyed. **Oriel**, The Friary, Cardiff (01222 395548), until Sat 25.

MAKE BELIEVE: An apt title for a mixed, international show of contemporary artists exploring ideas about fiction and falsehood. The exhibition has been selected by 13 enterprising graduate students from the college's MA course in Visual Arts Administration. Whatever the problems may have been in agreeing on a list of artists, the outcome is coherent as well as varied. Gillian Wearing's video installation, in a darkened room, concentrates on people who play out fantasies about becoming rock guitarists. Jacqueline Donachie adopts a tantalising approach, with loudspeakers offering extracts from a festive dinner she held for the 13 curators. A lively, questioning and professionally staged show, which makes ingenious use of the galleries at their disposal. **Royal College of Art**, Kensington Gore, London SW7 (0171-584 5020), until Sun 26.

THEATRE

Benedict Nightingale

KILLER JOE: A deserved transfer for Tracy Letts's slice of shabby-gothic — a comedy about a family that hires a hitman to dispose of one of its members. Imagine a blend of Quentin Tarantino and Sam Shepard, and you have the darkly funny feel. **Vaudeville**, Strand, London WC2 (0171-836 9987). From Tue 21 at 8pm; no matinées.

THE DUCHESS OF MALFI: On opening night, Philip Franks's revival of Webster's grimmest, gaudiest play needed a few extra sparks; but with Juliet Stevenson as the lovelorn victim, and Simon Russell Beale as her vulpine brother, the basic voltage is well in place. **Greenwich Theatre**, Crooms Hill, London SE10 (0181-858 7755). Evenings at 7.45pm; matinées, Saturdays at 2.30pm.

● *More theatre, page 6.*

FILMS

Geoff Brown

BANDIT QUEEN (18): Shekhar Kapur's ground-breaking Indian film about the legendary outlaw Phoolan Devi, who followed an abused childhood with a bandit career as champion of the oppressed. Nudity and violence have kept the film off Indian screens: while the lady herself claims intrusion of privacy and distortion of the truth. Nonetheless, Kapur's film, shot in an urgent, eye-grabbing style, treats its story responsibly. **Chelsea** (0171-351 3742); **Clapham Picture House** (0171-498 3323); **Curzon West End** (0171-369 1722); **Odeon Kensington** (01426 914666); **Screen/Green** (0171-226 3520).

THE SHAWSHANK REDEMPTION (15): The writer-director Frank Darabont brings a few new kinks to the male prison movie genre with this absorbing drama based on a Stephen King story. Tim Robbins is the quietly spoken prisoner, a convicted murderer, who survives the decades at Shawshank prison by massaging the warden's crooked finances. **Odeon Leicester Square** (01426 915683).

● *More films, page 6.*

DANCE

John Percival

ROMEO AND JULIET: Rudolf Nureyev's production, created for English National Ballet in 1977, is probably the most dramatic and the most faithful to Shakespeare of any ballet version. Set to Prokofiev's monumental score, it has decors of Renaissance Italy by Ezio Frigerio, and strong roles for all its soloists. This week's revival at Southampton, after eight years absence from the British stage, is the beginning of a short tour. **Mayflower Theatre**, Southampton (01703 229771), Wed 22 to Sat 25 at 7.30pm; matinées: Thur 23 and Sat 25 at 2.30pm; **Bristol Hippodrome** (0117 9299444) Mon 27 to Mar 4 at 7.30pm; matinée: Wed, Mar 1 at 2.30pm; **Palace Theatre**, Manchester (0161-242 2503), Mar 6-11 at 7.30pm; matinées: Wed and Sat at 2.30pm.

SPRING LOADED: Twenty-two small British dance companies will play from one to six nights each at The Place over the next 12 weeks, showing a wide range of choreography, mostly by young creators selected by the director John Ashford as being, in his view, fresh, vigorous and determined. The Gandini Juggling Project (Tue 21, Wed 22) and JazzeXchange (Thurs 23 to Sat 25) start the series; full details from the box office. **The Place Theatre**, Duke's Road, London WC1 (0171-387 0031), until May 13 at 8pm.

CHILDREN

LONDON

The Adventures of Theseus: The Legend Theatre Company travels through ancient Greece, with the hero and discovers how he comes to meet the Minotaur. *Lyric Theatre, King Street, Hammersmith, W6 (0181-741 2311). Today, 11am, 1pm. Tickets £3. Age 5-11 years.*

Batik Workshops: The art of colouring fabric using wax and dyes will be demonstrated and explained. Everybody will make a batik picture to take home. *Commonwealth Institute, Kensington High Street, W8 (0171-603 4535). Tues 21 to Fri 24, 11am-12.30pm, 2.30pm-4pm. Admission £5. Age 8 and over.*

Tower Hill Pageant: Experience Europe's largest holograms. Sit in a time car and be transported from Roman times to the present day, seeing, hearing and smelling the past. *Tower Hill Pageant, opposite Tower of London, EC3 (0171-709 0081). Open daily 9.30am-5.30pm. Tickets: adults £5.95, children £3.95.*

Museum of London: See the museum's Private Eye detective in this conservation investigation drama or follow the fun trail and find out how objects are protected. *Museum of London, London Wall, EC2 (0171-600 0807). Museum open Tues 21 to Sat 25, 10am-5.50pm, Sun 26 12-5.50pm. Adults £3.50, children £1.75 (valid for three months). Performances free to museum visitors, tomorrow, Tues 21 to Fri 24, next Sun 26, 2pm and 3.15pm.*

DORSET

Wildlife Half-Term Special: Face-painting and mask-making with a wildlife theme. *RSPB Radipole Lake Nature Reserve, Weymouth (01305 778313). Wed 22, 10am. Admission £1.50. Booking essential.*

MANCHESTER

The Atomic Lab: Find out about atoms. Also visit The Atom Show. *Manchester Museum of Science and Industry, Liverpool Road, Castlefield (0161-832 2244). Museum open 10am-5pm. Admission: adults £3.50, children £1.50: The Atomic Lab, Mon-Fri, noon-2pm.*

TYNE AND WEAR

Thomas the Tank Engine Day: Colouring and story-telling with Christopher Awdry. *Monkwearmouth Station Museum, North Bridge Street, Sunderland (0191-567 7075). Today, 10.30am-12.30pm and 1.30pm-3.30pm. Free.*



London's Tower Hill Pageant

WALES

Squirrel Nutkins Treasure Hunt: Look for nuts around the centre. Tomorrow, 2-4pm. Free. Also try clay modelling. Tues, Fri, 2-4pm. Charge 50p. *Nant Mill Centre, Nant Rd, Coedpoeth, Near Wrexham, Clwyd (01978 752772).*

WEST SUSSEX

Country Crafts: See traditional country products created from woodland materials. Includes practical demonstrations by a beekeeper and a woodcarver. *RSPB Pulborough, Pulborough (01798 875851). Today, 10am-4pm. Free.*

YORKSHIRE

Railways in Literature: Discover the trains from the classics with examples from Dickens. *Toad of Toad Hall* and the *Adventures of Rupert*. *National Railway Museum, Leeman Road, York (01904 621261). Open Mon-Sat 10am-6pm, Sun 11am-6pm. Admission: adults £4.20, children £2.10.*

Prism: A fiery fiddler, a Celtic harpist and a bouzouki player perform folk music. *Under the Clock Tower, Town Hall, Wakefield (01924 295121). Tomorrow, 11am; Merlin Theatre, Meadow Bank Road, Sheffield (0114 2551638). Tomorrow, 3pm. Adults £3, children £1.50.*

HEATHER ALSTON

More children's listings, page 19

In east London, **Ruth Gledhill** attends the 49th annual Grimaldi service for clowns

AT YOUR SERVICE



A clown wandered up and down the aisle, teasing the congregation. "Are you married? Do you want to be?" he demanded of a giggling, middle-aged churchgoer. I tried to sink into the unyielding wood of my pew when for his next trick he targeted the woman in front of me, who unwisely confessed she was no longer locked in wedded bliss. The clown handed her a long, yellow tubular object. "Brings back memories, don't it?" he said, scanning the congregation for his next victim. I prayed for deliverance. My prayers were answered and the service began.

This was the 49th annual Grimaldi service for clowns, taking place in a corner of Hackney, a sad-looking part of east London where the more hackneyed the joke, the better. As I arrived, white-faced clowns in full "slap", shiny shoes, baggy trousers of outrageous colours and red noses, were widening their melancholy smiles with make-up in the vestry. The traditional baggy clown's costume, with its tuft of black hair, is probably a relic of the devil in medieval miracle plays. Modern clowning developed out of the Italian *commedia dell'arte*, which produced the Arlecchino, or Harlequin, in the 16th century.

This is where clowns from all over the world, irrespective of religious conviction, give thanks for the life of Joseph Grimaldi, the first true circus clown specialising in tumbling and slapstick, who died in 1837. As we began, the Rev John Willard, clowns' chaplain, asked us to remember that this was a church service. "In past years some people have been very foolish. This does not make for a happy service," he said. "This is not an entertainment, it is an act of praise and worship to God, who gave us the gift of joy and love."

Suitably admonished, we tried with moderate success to stop laughing when some of the clowns in the front seven rows succumbed to the temptation to wiggle an ear or a pair of baggy trousers at the entranced "audience" behind. At the back, too sad and broken-hearted even to don the greasepaint, was a clown I knew from "normal" life, the Rev Patrick Forbes, press officer with the Church of England and founder member of the Holy Fools, ordained clowns who fool around in church instead of the circus ring. He was mourning the decision of the church authorities not to renew his job contract.

Clowns processed in slowly, led by Smokey, one of Britain's oldest clowns who was almost bent double, while we sang "Lord of the Dance". They enacted the second reading, the wedding miracle where water was turned into wine, but to my disappointment did not fool around with slices of metaphorical wedding cake and custard.

We prayed for forgiveness "for the times when we've failed to see the joke, and lost our sense of humour and perspective." We begged God's mercy for when "we have laughed at others instead of with them, been cruel and arrogant instead of loving". While the clowns processed to lay a wreath at the Joseph Grimaldi memorial corner, we sang the unlikely hymn: "When we are tempted in our pride to dizzy heights of sin, beneath our feet, O Lord, provide a ripe banana skin!" The clowns asked God to help them to remember "that your foolishness is wiser than our wisdom." On leaving, I was left wondering whether, instead of church being theatre dressed up as religion, the circus might not be religion disguised as theatre, with clergy dressed up as clowns.

DENZIL MCNEELANCE



Acting the clown to give thanks for the life of Joseph Grimaldi

Annual Clowns' Service at Holy Trinity, Beechwood Road, Dalston, London E8 (0171-254 5062).

CLOWNS' CHAPLAIN: The Rev John Willard.

ARCHITECTURE: Clownish-style. Ugly outside but elegant in, having survived bombs and arson attacks. Built in 1879. Shrine-like window in one corner commemorates Joseph Grimaldi. ★★

SERMON: Canon Roger Royle, former Conduct or senior chaplain at Eton, preached with style, energy and humour on how God is a God of the unexpected. "Those of you who are not clowns — sorry Mr Major — need to have the same flexibility, the same sense of humour, the same determination to be able to deal with whatever comes." ★★★★

MUSIC: The clowns' chaplain chose the same hymns as the previous year, in the vain hope that the practice might encourage us to sing them better. ★★

LITURGY: Threatened at times to go out of control, such as when the clowns' chaplain demanded the response "no" from the congregation and the clowns retaliated with: "Oh yes you will". ★★★

AFTER-SERVICE CARE: It was meat and drink to us to see the clowns who, after the service, entertained us free. ★★★★★

SPIRITUAL HIGH: So many fools for Christ's sake left me on the edge of, if not quite toppling into, a kind of jocose bedlam. ★★★

★ stars are awarded to a maximum of five.

هكذا من الاصل



BILL ROBINSON

With fast food, cash dispensers and clean lavatories on offer, this petrol station on Wapping Highway has generated undreamt-of returns for Texaco

Supermarket obstacle course trips up elderly

Jack Crossley grows old before his time, and finds a trip to the supermarket leaves him frightened and angry

I met that Pauline Athersmith in the supermarket the other day. She puts years on you, that woman.

What she put on me was a two-kilo lead weight on my left ankle, a one-kilo lead weight on my right wrist, a blurred pair of spectacles, a pair of ear plugs, two surgical rubber gloves on each hand and a blow-up swim-aid on my left arm.

She hung all this stuff on me to simulate what it's like if you have recently had a stroke, your sight is failing and you've got arthritis.

She then said, "Lets go shopping." Pauline Athersmith is an unusual lady who goes around the country teaching retail outlets and manufacturers what a hell they have created for the elderly and infirm.

She is project co-ordinator of Age Concern's "Through Other Eyes" programme, and on the day I met her she managed, within half an hour, to turn a group of tough cookies into insecure oldies.

Executives from supermarket packaging firms, food and petfood suppliers, and journalists from grocery and packaging magazines were subjected to Pauline's ageing treatment and all ended up the same: frightened, isolated, insecure — and angry.

We met at the Institute of Grocery Distribution in Hertfordshire where Pauline and her team had mocked up the kind of supermarket we all know and hate: badly signposted goods, shelves out of reach, trolleys abandoned on dangerous corners, unhelpful and uninterested check-out staff, products in packages that even people with 20-20 vision find difficult to read and more difficult to open.

Wearing our instant-wrinkly outfits we were given specific tasks: locate a jelly. How do you get it to set quickly?

Locate a packet of spaghetti. How long does it take to cook? I found the items, but couldn't read the small-print instructions.

At the check-out we felt guilty for not having the right money ready and for the time it took our arthritic fingers to pay, receive change and pack our purchases.

We were then asked to open our purchases. Almost impossible with some of them. Cheeses with impenetrable plastic coverings. Sauce bottles with unyielding screw tops. Milk cartons resisting all reasonable approaches before spuming their contents down your shirt.

"I always get a knife or a pair of scissors," I told Pauline. "Me too," said some of the others.

"Exactly," said Pauline. "That's one of the reasons why 46,000 people a year need hospital treatment for injuries suffered opening packages."

She gave us some annual figures for the causes of accidents: corned beef tins 402; other tins 965; glass bottles 550; aerosols 43; blister packs 12; tool and toy boxes 160; plastic pots and tubs 85. Four people went to hospital last year after trying to open paper bags.

Age Concern is attracting favourable attention from industry. Safeways executives are put through the programme. Tetrapak, formerly one of the great sinners, has taken it on board. This huge packaging firm pleads guilty to having made exploding milk cartons. It has now perfected user-friendly, non-exploding ones which will be on sale in the not too distant future.

"The core of 'Through Other Eyes' is a sensory simulation workshop designed to acquaint participants with the special needs of older people," Pauline says. "By wearing simple devices, they can temporarily experience some of the effects of ageing, including a decline in vision, hearing, mobility, agility and strength.

"The weights on the ankle and wrist simulate the effects of a stroke by reducing the strength of the muscle. The swim aid on the arm reduces elbow joint mobility. The blurred goggles simulate tunnel vision, cataracts and damaged retinas. Two surgical gloves on each hand desensitise the fingers and also simulate arthritic stiffening of the joints."

I can report that Age Concern's equipment does all of the above with devastating effect.

"It's a nightmare we have to wake up to," said Pauline. "We have an ageing society — half the population will be over 55 by 2026.

"They will become a dominant force, demanding improved services to match their specific needs. It is in the interest of any organisation aiming to provide a quality service to take more account of older people's needs." There is evidence that this message is getting through.

I talked to Rowntree about the jelly pack which I encountered. The information on the pack was difficult to read even without my fuzzy goggles. Too much space was given to non-vital information such as a recipe and a colour picture of what the recipe would look like when prepared. Not enough room was left for Directions for Use, Microwave Guidelines, and a tip saying "Avoid using fresh pineapple and kiwi fruit in jellies as they contain an enzyme which prevents setting".

I lost patience with the plastic wrap round the jelly and finally took the scissors to it.

Rowntree's spokesperson Hilary Parsons, public affairs manager with Nestle (UK), says: "We make every effort to ensure that information on our packaging is legible and believe this carton is presented clearly. However, if it is felt that the typeface is too small we are happy to listen to what is regarded as acceptable and see if it can be incorporated."

I have arranged a treat for Hilary: Pauline will be in touch — with an offer to put years on her.

● *Age Concern: Pauline Athersmith, Project Co-ordinator. Age Concern, 77 High Green, Cannock, Staffordshire (01543 503660; fax 01543 504640).*

CHRIS PEARSALL



Jack Crossley (left) has trouble with the small print

Continued from page 1

them. "We all get a high on fruit and veg," says John Hollis, a partner at the management consultants Arthur Andersen. "Conversely, products like detergent, or tinned goods, are a downer." (The greatest downer of all, he says, is the check-out.)

Roughly speaking, products that score as highs will be arranged around the perimeter of a supermarket, with the lows along the aisles. The back wall is an excellent place to sell high-profit items such as fresh meat, fish, dairy products and delicatessen foods. "People may miss individual aisles, but they can't miss the back wall," says Dr Robert East of Kingston University Business School. "All the aisles lead straight to it."

Shopping is more complex than it seems, according to geographer Dr Roy Bradshaw of Nottingham University. "When I shop I go into a store with 15,000 lines and come out with 30 products," he says. "How do I make those choices, and why?"

To find out, Dr Bradshaw's group has set up cameras in supermarkets, either tracking customers on video or taking still pictures every few minutes. "It's the first time anybody has seen how a whole store operates," he says. He finds that every store has "black holes" where little shopping is done, while other areas are veritable hot spots. The observations show that two distinct forms of visual perception are in use.

"What we're doing is pushing the trolley, talking to our partner, keeping the children quiet, steering, and scanning the shelves," Dr Bradshaw says. "Our heads are often tilted at about 20 degrees, because this is the best way to use saccadic vision, the type we need for scanning a scene. You know how it is when you're driving and suddenly you see a boy racer in a bright red car in the mirror? That's what we're doing, waiting for something to trigger the conscious part of the brain."

That something may be a product we know we need to buy. Then everything changes. "We stop. We don't move our heads, or our hands. We switch from saccadic to central, foveal, vision, and we focus on the packs, look at the price and for special offers. We forget everything else and concentrate. Then we decide, and put the purchase into the trolley."

Position on the shelf is important: a product at eye-level may sell twice as well as the same product knee-high. Supermarket managers often put own-brand baked beans to the left of the Heinz display because the eye reads left to right and will spot the own-brand goods first. Manufacturers who want prime positions have to offer "massive" discounts to the stores, Dr East says.

It is easy to assume that the width of the aisles is determined by the size of trolleys, but they are never too wide — that would encourage people to move too fast, and miss opportunities to buy. The ideal is to slow the customers down, by "bouncing" them to and fro across the aisle. To accomplish this, the best-selling digestive biscuit may be put on one side, with the most popular chocolate ones on the other.

NIGEL MARPLE



In a world of their own

Lighting and music can be used to create the right atmosphere. Music is supposed to relax shoppers and slow them down — once they're moving slowly, they begin to spot things on the shelves. Lighting is bright at the cosmetics counter to suggest cleanliness, but more subdued in the wine section, where the idea is to convey just a hint of the traditional wine cellar.

Dr Bradshaw's research has shown that it's not who you are, but who you're with, that determines a lot of shopping behaviour. "I can almost guarantee that a granny and two young children will go into a sweet shop," he says. "A man on his own is far less likely to go in to any shop than if he is with his wife."

But shops must beware of what Robert Lawson, of the National Opinion Poll Research Group, calls "the elastic band effect". NOP, too, has been using cameras to watch people shopping, and they show that couples appear to be linked by an invisible elastic band. If one partner is bored and moves away, the other is eventually drawn away, too.

The answer is to provide a diversion, so that both partners find something to interest them: comfortable seating near the changing rooms in women's wear shops, provided with newspapers to keep bored husbands happy, is an obvious example.

Shopping, says Richard Mott, managing director of 20/20, a retail consultancy, can be divided into needs and wants. Needs are the dutiful things that you have to buy — the weekly food shop, for example. Wants are leisure shopping, fancy togs for the children, luxury items, books, records, and foodstuffs that tickle the tastebuds. The retailer's ambition is to shift people like me from needs to wants, preferably without us noticing.

Bernard Dooling, creative director at 20/20, cites spectacles as a classic example of this ploy. For everybody until a few years ago — and for me to this day — glasses were a "needs" purchase, entered into only once about every three years. But designer glasses that say something about you, are a "wants" purchase. For the optician, they ring the tills much more thrillingly.

The supermarket can be seen as an arena in which people are drawn from needs to wants within a single store. You may go in to buy a loaf of bread, but you're liable to come out with a bottle of wine as well, plus a pack of Milan salami and a treat for the dog. "The dutiful products along the aisles draw you to the enjoyable ones at the periphery," Mr Dooling says. "When the customer gets to the bread counter, it's designed to look more like an old-fashioned bakery, and the same is true of the fish. The supermarkets play to historic memories."

Many shops, indeed, fit the same pattern. A retailer such as W. H. Smith has its needs-driven sections, such as stationery, and its want-driven bits, such as books and records. For BhS, 20/20 has designed a new look, enticing people round, bouncing them off displays at focal points. "Attract, inspire, capture" was the slogan 20/20 used to sell its plans to BhS.

Each department needs to play a slightly different tune. Children's clothes needs a clear-cut layout, with sizes, age-groups and sexes clearly marked, because mothers generally know what they're looking for. Men's shoes are heavily brand-dependent. "When a man goes to buy shoes, he wants to see brand names," Mr Dooling says. "Though he may not buy the most expensive brands, just to see them there is reassuring."

Bringing retailers together, in the cocooning safety of a mall inspires its own reactions from shoppers. For many users, malls seem to act almost like a drug, putting them into a dream-like state which has been called "flow". Some mall inhabitants, says Dr Peter Bloch, an American psychologist from the University of Missouri, are like people in the casinos of Las Vegas, out of touch with time and weather. "If the consumption activity is sufficiently pleasant, the hours may glide by," he says.

Minimalists appear immune to the appeal of flow, or maybe they are simply unable to attain this state of shopping heaven where nothing matters but the goods and the means of attaining them. Enthusiasts are the most likely to experience flow, which may be why they spend so much time in the mall. They are, in a subtle sense, addicted to it — I shop, therefore I am.

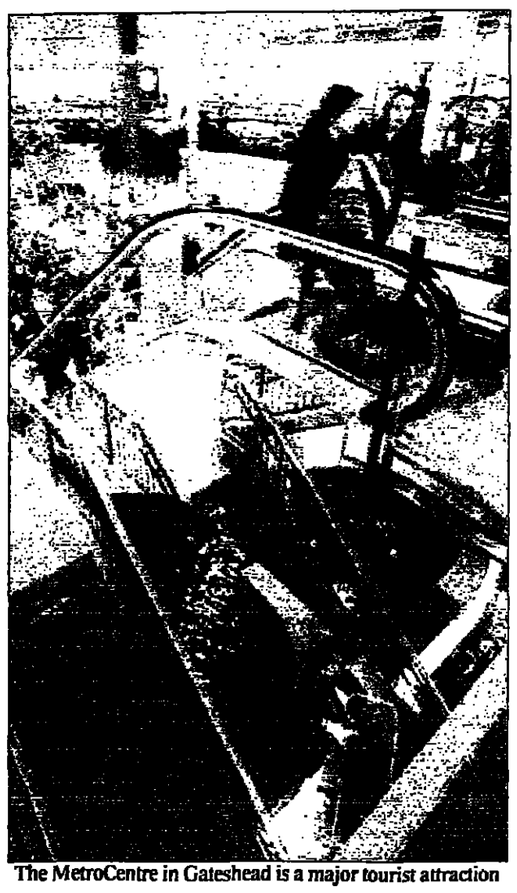
The shopping phenomenon appears to be engulfing this country. In every corner of every town, somebody is buying something every second of the day, or thinking about it. Ron Woodman, marketing manager of the MetroCentre, says: "People are quite happy to spend five hours getting here. When they arrive, the first thing they do is go straight into Marks and Spencer — they've probably passed about 25 of them on the way."

Even MetroCentre has some way to go before it can match West Edmonton Mall in Alberta, Canada's top tourist attraction, with its 800 stores, 110 restaurants, and a theme park covering 400,000 sq ft. In America, shopping malls generate 13 per cent of the GNP — around $800 billion. Today, it seems, almost everything has been turned into a shopping opportunity. Museums, football grounds, stately homes, even national parks have their own shops. At Heathrow Airport recently I swear I saw a sign apologising for the disruption caused by building work designed to create "a richer retailing environment" — better shops, to you and I.

Where lies the future of shopping? 20/20 has achieved the apparently impossible, and turned a petrol station into an attractive shop. This Texaco-owned paragon is on Wapping Highway, east London, and offers fast food, cash dispensers and clean lavatories. "The returns from the site are amazing," Richard Mott says. "They've hit figures they didn't believe possible."

John Hollis, who is responsible for Smart Store Europe, a centre in Windsor where the latest technology of retailing can be explored, sees supermarkets losing some of their dominance to electronic home shopping. He expects dull, dutiful products such as detergents to be hived off and sold through screen or telephone-based systems, with direct delivery to the home.

He expects supermarkets to lose maybe a fifth of their merchandise in this way, but not much more. "Human beings have a deep-seated desire to go to market," he says. The 100,000 Norwegians who cross the North Sea every year to visit MetroCentre would say amen to that. Shop on.



The MetroCentre in Gateshead is a major tourist attraction

Shopping rules

HABIT RULES the supermarket shopper in Britain, according to the surveys by Dr Robert East of Kingston University Business School.

More than 60 per cent say they usually go on a particular day — Friday and Saturday between them accounting for almost half of all spending — and two thirds say they usually go at the same time of day.

This is, near enough, 11am in the morning. "Most people say they could go at a different time and save on queueing time, but do nothing about it," Dr East says. From Wednesday onwards there is also an early-evening peak caused by people shopping after work.

The principal shopper in most households is a woman, but in about a fifth it is a man. Locality counts most in choosing a supermarket, followed by price, quality and range. But price has become more important in the 1990s, moving up from fourth to second position. "There's a definite sea-change in price consciousness," Dr East says. In America, price has long been shown in surveys to be the most important criterion.

Dr East has also looked at whether retailers' own brands can attract a loyal clientele, and finds they can't, except perhaps in the case of Sainsbury's.

Cover photograph: MEHAU KULYK/ SCIENCE PHOTO LIBRARY

O sublime queen
Of breathtaking beauty.
I can but marvel
At your radiance and warmth.
And it is no wonder to me
That Aphrodite herself
Was raised against your gentle shores.



CYPRUS
Fall in love

Cyprus Tourism Organisation.

interSky holidays PLC

ABTA

TO BEGIN YOUR LOVE AFFAIR WITH CYPRUS CALL INTERSKY ON 0181 341 9999 OR WRITE TO: INTERSKY HOLIDAYS, 407 GREEN LANES, LONDON N4 1EY.

ENTERTAINMENTS

TO ADVERTISE
CALL: 0171 481 1920
FAX: 0171 481 9313

CLASSICAL CONCERTS

SOUTH BANK
Tel/CC 0171-928 8800 10am–9pm daily Regd Charity

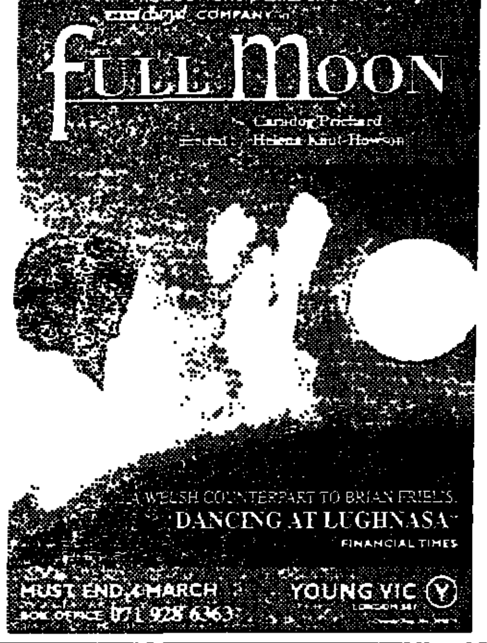
ROYAL FESTIVAL HALL

Sat 18 Feb 7.30	**CLASSICAL GALA NIGHT** Music, Lights and Lasers! Including William Tell Overture; Pomp & Circumstance, Bolero; O Fortuna (Carmina Burana), Nessun Dorma; 1812 Overture. £26.50, £23.50 (ONLY) Raymond Gubbay
Sun 19 Feb 7.30	**PHILHARMONIA ORCHESTRA** Christoph von Dohnányi (cond) Brahms Symphony No 4, Symphony No 2 Sponsor AT&T £28, £22, £17, £10, £5 *Philharmonia Ltd
Mon 20 Feb 7.30	**NOVOSIBIRSK PHILHARMONIC** Arnold Katz (cond) Prokofiev Suite, Lieut. Kije, Shostakovich Pno Conc No.2; Rachmaninov The Knight's Monologue; Mussorgsky Pictures at an Exhibition. £25, £21, £16, £11, £6 Van Walsum Mgt*SBC
Tue 21 Feb 8.00	**JAN GARBAREK & THE HILLIARD ENSEMBLE** Officium: The live performance. A unique collaboration between the brilliant exponents of medieval vocal music & one of today's greatest saxophonists. £25, £20, £10 Serious Speakout
Wed 22 Feb 7.30	**THE CHINESE GOLDEN DRAGON ACROBATS OF TAIPEI** Featuring dancers, tumblers & dazzling magicians. £19.50, £17.50, £15.50, £12.50, £9.50, £6.50 Raymond Gubbay/John Martin/Daily Telegraph
Thu 23 Feb 7.30	**THE LONDON PHILHARMONIC** Resident at the RFH. Zubin Mehta (cond) Pinchas Zukerman (violin) Schubert Ov. Rosamunde; Berg Violin Conc; Elgar Sym No.1. Spons: Commercial Union. £21, £17, £13, £8, £5 (ONLY) *Lon Phil

QUEEN ELIZABETH HALL

Sat 18 Feb 7.45	**PASADENA ROOF ORCHESTRA** John Arthy (leader) Duncan Galloway (vocalist) A celebration of the popular songs and dance music of the 1920s and 1930s £12.50, £10.50, £7.50 PRO
Sun 19 Feb 3.00	**PETER KATIN** (piano) Schubert Moments Musicaux, D.780; Sonata in A minor, D.537; Chopin Nocturne in B, Op 62, No.1; Sonata in B minor, Op.58 £12, £10, £8, £6 Maureen Lunn Management
Wed 22 Feb 7.45	**ALBAN BERG QUARTET** Haydn String Quartet, Op.76 No.1; Schoenberg String Trio, Op 45; Beethoven String Quartet No 13, Op 130 (with Grosse Fuge) £15, £13, £9.50, £6 *SBC
Fri 24 Feb 7.45	**THE PICCADILLY DANCE ORCHESTRA IN CONCERT** Michael Law, Julia Shore, Danielle Carson, & dancers from the London Jitterbugs. Great tunes of the 20's, 30's & 40's spiced with jazz £12.50, £11, £9.50, £8, £6.50 A Bennett/PDO Ltd

International Piano Series
ALFRED BRENDEL
Beethoven Cycle (1992–1995)
ROYAL FESTIVAL HALL TUE 28 FEB 7.30 pm
Sonatas: in C minor, Op.10/2; in F, Op.10/2 in D, Op.10/3; in B flat, Op.106 (Hammerklavier)
£25, £20, £15, £9, £6 Box Office/CC 0171-928 8800
Ingpen & Williams Ltd/The South Bank Centre



RAYMOND GUBBAY *presents*
BARBICAN HALL
Box Office/CC 0171-638 8891

TONIGHT at 8 pm
SORRY I FORGOT VALENTINE'S DAY
TCHAIKOVSKY Romeo & Juliet Fantasy Ov. GRIEG Piano Concerto, BIZET Carmen Suite J STRAUSS Roses from the South Waltz RAVEL Bolero
And a Red Rose for every lady in the audience
LONDON CONCERT ORCHESTRA
PAUL WYNNE GRIFFITHS conductor
SARAH BETH BRIGGS piano
£9.50, £13.50, £19.50, £22, £25

NEXT SATURDAY 25 FEBRUARY at 8 pm
THE GLORY OF MOZART
Marriage of Figaro Overture
Eine kleine Nachtmusik
Piano Concerto No.21, K.467
Symphony No.41 (Jupiter)
ENGLISH CHAMBER ORCHESTRA
IAN WATSON piano/director
£9.50, £13.50, £16.50, £18.50, £21

SATURDAY 11 MARCH at 8 pm
OPERA GALA NIGHT
Star performances of great operatic highlights from
The Barber of Seville, Nabucco, La Forza del Destino, La Traviata, Carmen, The Pearlfishers, Tosca, Aida, Madama Butterfly, Turandot, Cavalleria Rusticana & I Pagliacci
JOSEPHINE BARSTOW, ARTHUR DAVIES
KEITH LATHAM, ROYAL CHORAL SOCIETY
WELSH GUARDS FANFARE TRUMPETERS
LONDON CONCERT ORCHESTRA, PAUL WYNNE-GRIFFITHS
£9.50, £13.50, £19.50, £22.50, £25

BARBICAN HALL
0171-638 8891 9AM–8PM DAILY
OWNED, FUNDED AND MANAGED BY THE CORPORATION OF LONDON

Ton't 18 Feb 8.00pm	**SORRY I FORGOT VALENTINE'S DAY** London Concert Orchestra. Paul Wynne Griffiths cond., Sarah Beth Briggs piano Tchaikovsky Fantasy Ov *Romeo & Juliet* Grieg Piano Concerto Bizet Carmen Suite J Strauss Roses from the South Waltz Ravel Bolero A red rose for every lady in the audience £25 £22 £19.50 £13.50 £9.50 *Raymond Gubbay Ltd*
Tomor 19 Feb 4.00pm	**MUSIC AND DANCE FROM THE BALLET** Ernest Read Explore Concert. Ernest Read Symphony Orch., Peter Ellis cond., principal dancers from London City Ballet, introduced by Noel Long. Excerpts from *Romeo & Juliet*, *Giselle* and *The Nutcracker* £13 £10 £6 U 16 ½ price *Ernest Read Mus. Ass.*
Tomor 19 Feb 7.30pm	**TIPPETT: VISIONS OF PARADISE** London Symphony Orchestra, Sir Colin Davis cond., Gerhard Oppitz piano Tippett Ritual Dances Ravel Piano Concerto in G Tippett The Rose Lake (World première) Debussy La Mer £6 £10 £14 £16.50 £22 £30 *LSO Ltd in assoc. with the Royal Philharmonic Society*
Mon 20 Feb 7.30pm	**VIVALDI: THE FOUR SEASONS** City of London Sinfonia. Nicholas Kraemer dir. Andrew Watkinson dir/vln., Soloists from the CLS. Prog. also inc Vivaldi Concertos in C for 2 oboes and 2 clarinets, for violin from *La stravaganza*, in F for 2 horns; in B minor for 4 violins £15 £10 £5 *City of London Sinfonia SPONSORED BY JOHN LAING PLC*
Wed 22 Feb 8.00pm	**HAYDN IN LONDON** English Chamber Orchestra, Raymond Leppard cond., Yvonne Kenny sop., Stephanie Gonley vln. Mozart Ov *Der Schauspieldirektor*; Aria *Bella mia fiamma* Viotti Violin Concerto in A minor Haydn Scena di Berenice; Symphony No 103 in E flat *Drumroll* £19 £15 £10 £6 *ECOMS SUPPORTED BY THE FOUNDATION FOR SPORT AND THE ARTS*
Thur 23 Feb 7.30pm	**TIPPETT: VISIONS OF PARADISE** London Symphony Orchestra, Sir Colin Davis cond., Midori violin Stravinsky Violin Concerto Sibelius Symphony No 7 Tippett Symphony No 4 £6 £10 £14 £16.50 £22 £30 *LSO Ltd.*

TIPPETT: VISIONS OF PARADISE CHAMBER CONCERTS
6.00pm at St Giles, Cripplegate. Presented by the Barbican Centre 0171 638 8891 (9am-8pm Daily) Tickets £7.50 (£5 concs.)

	LINDSAY STRING QUARTET
19 Feb	Beethoven String Quartet Op 95 Tippett String Quartet No.5
	TIPPETT CHAMBER CONCERT
23 Feb	Adrian Thompson tenor Iain Burnside piano, Steve Smith guitar. Horn Players of the LSO. Tippett Sonata for four horns; the Blue Guitar for solo guitar; The Heart's Assurance for tenor and piano

EVENTS

The Anglo-Austrian Society and Bank Austria London Branch

The World Famous
SPANISH RIDING SCHOOL *of* VIENNA



WILL NEXT APPEAR IN THIS COUNTRY IN
NOVEMBER 1997
AND NOT BEFORE

PERFORMANCES AT NEC ARENA BIRMINGHAM AND WEMBLEY ARENA
BOOKING OPENS APRIL 1996

The Anglo-Austrian Society 0171 222 0366
For priority booking send coupon below

To: The Anglo-Austrian Society, 46 Queen Anne's Gate, London SW1H 9AU
Please send me booking information for
❑ BIRMINGHAM ❑ WEMBLEY
Name ....
Address ....
.... Postcode ....
T2

THEATRES

Lyric Theatre Hammersmith
MONDAYS ALL SEATS £5

A co-production with WEST YORKSHIRE PLAYHOUSE
ROMEO AND JULIET
BY WILLIAM SHAKESPEARE



"SEXUAL SEMTEX" TONY PARSONS, THE LATE SHOW
"RIVETING VIEWING" TIME OUT
"Emily Woof... an auspicious Shakespearean debut" THE TIMES
"Stuart Bunce... a name to watch" THE OBSERVER
"FRESH, VIVID AND FUNNY... tremendous pace, energy and vitality" THE INDEPENDENT
"Brilliantly reinvented... STARTLINGLY REVITALISED" E STANDARD
"Fresh, DYNAMIC and genuinely exciting" D EXPRESS
"Startling, magnetic and HIGHLY WATCHABLE... Neil Bartlett's tongue-in-chic production A JULIET TO DIE FOR." THE GUARDIAN

UNTIL 11 MARCH
BOX OFFICE 081 741 2311

WIGMORE HALL
36 Wigmore Street London W1H 0BP
Director William Lyne MBE
Box Office 0171 935 2141
Mailing List £7
LONDON ARTS BOARD

Saturday 18 Feb 7.30 pm	**CHILINGIRIAN QUARTET** Ysaÿe Festival. Philippe Graffin violin, Jeremy Menuhin, Pascal Devoyon piano Fauré: Piano Quintet Op.89, Ysaÿe: Poème élégiaque Op.26 Fauré/Messager: Souvenirs de Bayreuth, Chausson: Concert for violin, piano & string quartet Op.21 £12 £10, £8 £6
Sunday 19 Feb 11.30 am NB: starting time	**PHILIPPE GRAFFIN** violin Coffee Concert. PASCAL DEVOYON, CHRISTIAN IVALDI piano Lekeu: Violin Sonata; Ysaÿe: Rêve d'enfant Saint-Saëns: Caprice, Rondo Capriccioso, Caprice Héroïque £7 including programme and coffee/sherry/juice Wigmore Hall
Sunday 19 Feb 4.00 pm NB: starting time	**CHILINGIRIAN QUARTET** Ysaÿe Festival. Philippe Graffin violin; Ruth Peel mezzo, Pascal Devoyon, Christian Ivaldi piano Debussy: Epigraphes antiques, Fêtes Galantes II, Théo Ysaÿe: Les Blés de Flandres; songs by Chausson, Saint-Saëns, Chabrier & Duparc £12, £10, £8, £6
Monday 20 Feb 7.30 pm	**ST LAWRENCE STRING QUARTET** Ysaÿe Festival. TRIO BWV. Christian Ivaldi, Frédéric Chiu piano Lekeu: Piano Quartet; Saint-Saëns: String Quartet No.1 Wagner/Liszt: Isolde's Liebestod; De Castillon: Piano Quartet Op 7 £12, £10, £8, £6
Tuesday 21 Feb 7.30 pm	**ST LAWRENCE STRING QUARTET** Ysaÿe Festival. Michel Lethiec clarinet, Martti Rousi cello, Christian Ivaldi piano Chausson: Pièce Op 39, d'Indy: Clarinet Trio Op.29 César Franck: Piano Quintet in F minor (1878-79) £12, £10, £8, £6
Wednesday 22 Feb 7.30 pm	Kathryn Stott, Jeremy Menuhin piano Ysaÿe Festival. Pascal Devoyon piano; Michel Lethiec clarinet; Miriam Fried, Paul Biss viola, Martti Rousi cello. Chabrier: Valses Romantiques Debussy: Rhapsodie; Busoni: Violin Sonata No.2 Op.36a Chausson: Piano Quartet Op.30 £12 £10 £8 £6
Thursday 23 Feb 7.30 pm	Joshua Bell, Philippe Graffin violins Ysaÿe Festival. Diemut Poppen viola; Truls Mørk cello; Christian Ivaldi, Frédéric Chiu, Kathryn Stott piano Grieg: Piano Trio; Violin Sonata No.3 Op 45, Ysaÿe: Sérénade Op.22; Méditation Op 16, Fauré: Piano Quartet No.2 in G minor Op.45 £12, £10, £8, £6
Friday 24 Feb 7.30 pm	Joshua Bell, Philippe Graffin violins Ysaÿe Festival. Steven Isserlis cello; Diemut Poppen viola; Pascal Devoyon, Frédéric Chiu piano Duparc: Cello Sonata; Chausson: Poème Op.25; Ysaÿe: Sonata No.3 Ballade; Bloch: Cello Sonata (world première), Debussy: String Quartet Op 10 £12, £10, £8, £6
Saturday 25 Feb 7.30 pm	P Graffin violin; F Pressle trumpet, P Biss viola Ysaÿe Festival. T Mørk cello, D Meu double bass; C Ivaldi, K Stott, F Chiu, J Menuhin pianos Magnard: Violin Sonata; Lavignac: Grand Galop for 8 hands Franck: Cello Sonata; Saint-Saëns: Septet for piano, trumpet, string quartet & double bass Op 65 £12, £10, £8, £6

PRINCE OF WALES 071 839 5987/836 3464/416 6020/344 4444 cc bkg fee. Grp's 071 413 3321
BARRY MANILOW'S
COPACABANA
'An Evening of Pure Delight' D.Mail
The New Musical Starring GARY WILMOT
'Nothing Can Possibly Top This' D.Tel
COPACABANA
'The Entire Audience was on it's feet'
Eves 8pm. Mats Wed & Sat 3pm
Group discounts available
SEATS NOW AVAILABLE

PRINCE EDWARD 0171 734 8951 cc (24hr no bkg fee) 836 3464 / 0171 344 4444 Groups 930 6123
BEST MUSICAL
Laurence Olivier Awards 93
ALL SINGING ALL DANCING
ALL GERSHWIN
CRAZY FOR YOU
'PUTS THE BRIGHT LIGHTS BACK IN THE WEST END IN DAZZLING STYLE' M.o.S
Eves 7.45, Mats Thu & Sat 3.00
GOOD SEATS AVAILABLE THIS WEEK

QUEENS 0171 494 5040 (All cc bkg fee) 497 9977/344 4444
NIGEL HAWTHORNE
THE CLANDESTINE MARRIAGE
Mon-Sat 7.30 Mat Sat 2.30
LAST 4 WEEKS

ROYAL SHAKESPEARE COMPANY LONDON
(0171 638 8891)
BARBICAN: A CHRISTMAS CAROL Today 2.00 & 7.15
THE PIT: NEW ENGLAND Today 2.00 & 7.15
STRATFORD (01789 295623)
RST ON THE PISTE Today 5.00 & 8.00
SWAN THE DEVIL IS AN ASS Ton't 7.30
Phone 01789 205 301 for a leaflet

SAVOY 0171 836 8888 cc 24hr/7 days no bkg fee 497 9977 Grps 413 3321/831 2771
JOHN GORDON SINCLAIR RUTHIE HENSHALL
SHE LOVES ME
"BY FAR THE BEST MUSICAL IN TOWN" F.T
Mon-Sat 7.45, Mats Wed & Sat 3.00
"PICK UP THE PHONE AND BOOK NOW" Ind.

SHAFTESBURY BO 071 379 5399 CC 071 344 4444 (no fee)
Theatre de Complicite
THE THREE LIVES OF LUCIE CABROL
1994 Time Out Theatre Award
Mon-Fri 7.30pm, Sat 2.30 & 8.00pm
UNTIL 25 FEB

VICTORIA PALACE Box Off & cc (No bkg fee) 0171 834 1317 CC (bkg fee) 0171 344 4444/497 9977 Groups 0171 413 3321/0171 930 6123
* BUDDY *
The Buddy Holly Story
"BRILLIANT" Sun
* BUDDY *
"WONDERFUL STUFF" Sun Tel
* BUDDY *
Mon-Thur 8.00 Fri 5.30 & 8.30 Sat 5.00 & 8.30
ALL SEATS ½ PRICE FRIDAY 5.30 PERF
6TH STUNNING YEAR
OVER 2,000 PERFORMANCES
Booking to the year 2000!

WHITEHALL 071 369 1735 or 071 344 4444
'A THRILLER WITH AN INGENIOUS TWIST' E.Std
Keith Baxter, Jean Boht, Gayle Hunnicutt, Susan Penhaligon, Christopher Timothy in
DANGEROUS CORNER
by JB Priestley
'PACKS A THRILLING THEATRICAL PUNCH' D Tel
Eves 8pm, Mats Wed 3pm, Sat 5pm

WYNDHAMS 369 1736 cc 344 4444
BEST PLAY
BEST ACTRESS
Evening Standard Awards 1994
MAGGIE SMITH
FRANCES DE LA TOUR
ANASTASIA HILLE
EDWARD ALBEE'S
THREE TALL WOMEN
Directed by ANTHONY PAGE
Mon-Sat 8pm Mat Sat 3pm
From 20 Mar Tue-Sat 8pm Mats Wed & Sat 3pm
LIMITED SEASON TO 22 APRIL 1995

CHICHESTER 21 - 25 FEB BOOK NOW!
shared experience THEATRE

WHO SAID?
'Wonderfully moving and passionate' - The Independent
'A triumph ... imaginative, moving, go now' - Time Out
what were they talking about?



George Eliot's
MILL ON THE FLOSS
adapted by Helen Edmundson
directed by Nancy Meckler & Polly Teale

WINNER: Best Adaptation Time Out Awards 1994
BEST: Nominee Overall Production Martini/TMA Awards 1994

MON 27 FEB - SAT 4 MAR CHINESE GOLDEN DRAGON ACROBATS "SHOWBUSINESS ORIENTAL STYLE" SUN 5 MAR ENGLISH CHAMBER ORCHESTRA Handel - Concerto Grosso Op.3, Telemann - Two Violins, Bach - Piano Concerto D minor, Vivaldi - 'The Goldfinch, Tchaikovsky - Serenade for Strings

CHICHESTER *festival* THEATRE 01243 781312

DUCHESS cc 071 494 5070 cc 344 4444 (no bkg fee)/836 2428 (bkg fee) 071-413 3321 Eves 8pm, Wed mat 3pm, Sat 5pm & 8.30
"A SAUCY COMEDY" E Std
NOW IN ITS 4th YEAR
DON'T DRESS FOR DINNER
"Gloriously Outrageous" T Out

DUKE OF YORK'S 071 836 5122/9837 CC 497 9977/ 344 4444(no fee)
The New Play by Arthur Miller
BROKEN GLASS
"Arthur Miller has never written anything better" Sun Times
PREVIEWS FROM 21 FEB
10 WEEKS ONLY

FORTUNE BO & CC 071 836 2238 CC 497 9977 (24hrs No fee) 344 4444 (No fee)/ Grps 413 3321
"A REAL THRILL OF HORROR" The Sunday Times
JOHN NORMINGTON MICHAEL GRANDAGE
Susan Hill's
THE WOMAN IN BLACK
Adapted by Stephen Mallatratt
Mon-Sat 8pm, Mats Tues 3pm & Sat 4pm

GARRICK 071 494 5093 CC 497 9977
PAUL MERTON CAROLINE QUENTIN
Arthur Smith's new comedy
LIVE BED SHOW
"This play has jokes in it" Ind on Sun
Mon-Thurs 8.00, Fri & Sat 6.30 & 8.45pm
STUDENT STANDBY £9.50

GIELGUD 0171 494 5065/344 4444
Rupert Graves Rachel Weisz
Marcus D'Amico & Nicholas Clay in Noel Coward's
DESIGN FOR LIVING
Dir by SEAN MATHIAS
Reduced Price Previews Now!
Eves 8pm, Mats Thur 3pm, Sat 4pm

HAYMARKET BO/CC 071 930 8800 24 hr cc with fee 344 4444/ 497 9977 Evenings 7.30, Mats Wed & Sat 2.30
Dearbhla Molloy Paul Shelley
The National Theatre production of Tom Stoppard's
"MASTERPIECE" D Telegraph
ARCADIA
Directed by Trevor Nunn
BEST PLAY OF THE YEAR
Eve Standard Drama Award 1993
Laurence Olivier Award
OVER 350 PERFORMANCES

HER MAJESTY'S 24hr 494 5400 (bkg fee) CC 344 4444/497 9977 (bkg fee) Group Sales 0171 930 6123
ANDREW LLOYD WEBBER'S AWARD WINNING MUSICAL
THE PHANTOM OF THE OPERA
Directed by HAROLD PRINCE
NOW BKG TO 9 DEC 1995
Eves 7.45 Mats Wed & Sat 3.00
Apply to Box Office daily for returns

LONDON PALLADIUM BO/CC 0171 494 5020/344 4444 (£1 tkt serv chg) 497 9977 Grps 0171 240 7941
JONATHAN PRYCE in
OLIVER!
'LIONEL BART'S MASTERPIECE YOU CAN'T ASK FOR MORE' S Times
Eves 7.30 Mats Wed & Sat 2.30
CHECK WITH B.O FOR RETURNS & CANCELLATIONS

LYRIC, Shafts Ave BO & cc 0171 494 5045 cc 344 4444 All tel lines 24hr/7 days (bkg fee) CC 497 9977/793 1000 Grps 930 6123
FIVE GUYS NAMED MOE
THE OLIVIER AWARD-WINNING MUSICAL
Mon-Thu 8 Fri & Sat at 6 & 8.45
LAST 3 WEEKS
THE JOINT WILL STOP JUMPIN' ON 4 MARCH

OLD VIC BO 071 928 7616 Evenings 7.45, Mats Wed 2.30, Sat 4.0 & 8.0
MAUREEN LIPMAN
JANET SUZMAN
LYNDA BELLINGHAM in
THE SISTERS ROSENSWEIG
Hit Comedy by Wendy Wasserstein
Directed by Michael Blakemore
LAST 2 WEEKS

LYRIC Shafts Ave BO & cc 0171 494 5045 cc 416 6066 Grps 494 5454/416 6075/413 3321/312 1970
"FIVE STAR ENTERTAINMENT" S Times
AIN'T MISBEHAVIN'
THE FATS WALLER MUSICAL
"Pure genius...takes your breath away" D.Mail
Eves 8pm Mats Thur 3pm Sat 5pm
Prevs 8 Mar Opens 13 Mar 7pm

NATIONAL THEATRE BO 0171 928 2252 Grps 0171 620 0741, 24hr cc bkg fee 0171 497 9977
OLIVIER Today 2.00 & 7.15, Mon 7.15 THE MERRY WIVES OF WINDSOR William Shakespeare
LYTTELTON Today 2.15 & 7.30 OUT OF A HOUSE WALKED A MAN... musical scenes adapted from the writings of Daniil Kharms devised by Theatre de Complicite
COTTESLOE Today 2.30 & 7.30, Mon 7.30 DEALER'S CHOICE Patrick Marber

NEW LONDON Drury Lane WC2 BO 0171 405 0072 CC 0171 404 4079 24hr 344 4444/497 9977 Grps 930 6123
THE ANDREW LLOYD WEBBER/ T S ELIOT INTERNATIONAL AWARD-WINNING MUSICAL
CATS
Eves 7.45 Mats Tue & Sat 3.00
LATECOMERS NOT ADMITTED WHILE AUDITORIUM IS IN MOTION, PLEASE BE PROMPT
Bars open at 6.45
LIMITED NO. OF SEATS AVAIL. DAILY FROM BOX OFFICE

OLD VIC 0171 928 7616/497 997
TONY AWARD WINNER
JUDD HIRSCH
"A TITANIC PERFORMANCE - AWE-INSPIRING" Jewish Chronicle
CONVERSATIONS WITH MY FATHER
By HERB GARDNER
Directed by ALAN AYCKBOURN
From 2 March Opens 7 March
Eves 7.45 Mats Wed & Sat 2.30

PALACE THEATRE 0171 434 0909 cc 24hrs (bkg fee) 0171 344 4444/497 9977
Group Sales 0171 930 6123
Groups 0171 494 1671
THE WORLD'S MOST POPULAR MUSICAL
LES MISERABLES
Eves 7.30 Mats Thu & Sat 2.30
Latecomers not admitted until the interval
LIMITED NO OF SEATS AVAIL DAILY FROM BOX OFFICE

PHOENIX BO/CC 0171 867 1044/867 1111/344 4444 (fee) 497 9977
BEST MUSICAL
ALL 4 MAJOR AWARDS
WILLY RUSSELL'S
BLOOD BROTHERS
STEPHANIE LAWRENCE
"ASTONISHING" S Express
...Brings the audience to its feet, and roaring its approval" D Mail
Eves 7.45 Mats Thurs 3 Sat 4

PICCADILLY 0171 369 1734/ 0171 344 4444/0171 497 9977
BEST NEW MUSICAL IN TOWN...BRILLIANT" M o S
ROY ORBISON STORY
ONLY THE LONELY
"The Big O comes back to life in a great rock 'n' roll revival" D Exp
ALL SEATS 1/2 PRICE FRI MAT
Mon-Thu 8, Fri 5.30 & 8.30, Sat 5 & 8.30

PLAYHOUSE 839 4401/497 9977
ANNA CARTERET MARTIN JARVIS LOUISE LOMBARD and SIMON WARD
"Sir Peter Hall's sparkling revival of THIS DELICIOUS COMEDY" D.Mail
ON APPROVAL
Eves 8, Mats Thur 3, Sat 5
Show/Meal in Theatre Rest £25
LAST 2 WEEKS

ST MARTIN'S 071 836 1443 (no bkg fee) 071 497 9977 (bkg fee) Groups 071 312 1994 (no bkg fee) Eves 8 Tues 2.45, Sat 5 & 8
43rd Year of Agatha Christie's
THE MOUSETRAP

EVENTS

ENTERTAINMENT SPECIALISTS LTD. present
Enjoy a 'Symphony In White' with the "World Famous Lipizzaner Stallions"



-The Wonderful World of Horses-
ROYAL LIPIZZANER STALLION SHOW
"A SPECIAL ANNIVERSARY EDITION OF THE EQUESTRIAN TREAT OF THE CENTURY"

31 March - 2 April	SHEFFIELD ARENA Tickets: £12.50 £15.50 VIP £25.00	0114 256 5656
5 & 6 April	WEMBLEY ARENA Tickets: £12.50 £15.50 VIP £25.00	0181 900 1234
7 & 8 April	TOWERLANDS ARENA-ESSEX Tickets: £14.00 £17.00 £22.00	0181 319 2454
10 April (SOLD OUT)	EXETER - WESTPOINT Tickets: £14.00 £21.00 (inclusive booking fee)	01392 499200
	EXTRA SHOW DUE TO PUBLIC DEMAND - 19 APRIL AT 2.00PM	
22 & 23 April	NEC ARENA - BIRMINGHAM	0121 767 4222 & 0121 780 4133
25 - 27 April	BMOUTH INTERNATIONAL CENTRE Tickets: £12.50 £15.50	0202 297 297
29 & 30 April	G-MEX - MANCHESTER Tickets: £12.50 £15.50 VIP £25.00	0161 832 9000
	EXTRA SHOW DUE TO PUBLIC DEMAND - 30 APRIL AT 7.30PM	
3 & 4 May	CARDIFF INTERNATIONAL ARENA Tickets: £12.50 £15.50	0222 224488

Matinee and evening performance times and details of group, child and senior citizen discounts are available from the venues. To book call the venue box offices or the usual ticket agencies. FIRST CALL on 0171 240 7200 (24hrs), TICKETMASTER on 0171 344 4444 (24hrs) - and also from HMV Stores and Tower Records in the South East for Wembley Arena tickets only. Usual credit cards accepted. Tickets may be subject to a booking fee.

Not affiliated with the Spanish Riding School

RAYMOND GUBBAY | By arrangement with John Martin in association with
presents **The Daily Telegraph**
ROYAL FESTIVAL HALL
NEXT WEDNESDAY 22nd at 7.30pm
THE CHINESE GOLDEN DRAGONS ACROBATS from TAIPEI
Colourful...Spectacular ...Dazzling...
The Golden Dragons, one of the very best Chinese acrobatic troupes featuring dancers, tumblers, magicians, jugglers and superb athletes, give an unforgettable display of acrobatic mastery.
£19.50 £17.50 £15.50 £12.50 £9.50 £6.50 ROVER
ROYAL FESTIVAL HALL Box Office: 071 928 8800

ART GALLERIES

AUCTION Nº 108
TUESDAY 7TH MARCH AT 10AM AND 2PM
Christie's Ryder Street Rooms
5-15 Ryder Street. London SW1
Viewing: 3rd and 6th March
Catalogue Available £10
24-hour credit card catalogue order line 0171-389 2820

Scottish gold coins from the Beresford-Jones Collection including Mary Stuart portrait half ryal of 1555 ● James VI twenty pound piece of 1576 ● the Beresford-Jones Collection of Oxford Halfcrowns ● James VII 1688 sixty shillings in gold ● coins and medals relating to falconry ● medieval silver coins ● 17the hoard from Brabant

SPINK

BEST COMEDY
EVENING STANDARD DRAMA AWARDS 1994
'The funniest thing to hit the West End since Joe Orton'
Independent on Sunday
Kevin Elyot's
My Night with Reg
'Kevin Elyot's extraordinary comi-tragedy unleashes itself on the West End... one of the funniest plays to be seen'
Daily Mail
'It is simply one of the best new plays of the past few years'
Sunday Times
'A real MUST SEE'
Daily Express



Royal Court production
0171 839 4488 CRITERION THEATRE
Piccadilly Circus, London W1

CABARET

THE GREEN ROOM
at the Cafe Royal London's Premier Cabaret and Nightclub
(The Ladies of) THE SUPREMES
21 February - 11 March 1995 RESIDENT BAND BAR AND DANCING UNTIL 3AM
Tue - Sat Dinner from 7pm, Cabaret approx 9.15pm Dinner & Cabaret £45 Cabaret only £20
For bookings call 071 437 9090

CINEMAS

CURZON PHOENIX Phoenix St, Charing Cross Rd 0171 369 1721 (no bkg fee) VANYA ON 42ND STREET (U) Progs at 12.45 (not Sun) 3.15 5.45 8.15

OPERA & BALLET

COLISEUM 0171 632 8300 (24hrs) ENGLISH NATIONAL OPERA Tonight 7.30 RIGOLETTO

ROYAL OPERA HOUSE 304 4000 for Box Off & Standby info Tickets avail on the day
The Royal Opera
Mon Fri 6.30 DER ROSENKAVALIER
the nearest opera gets to heaven Daily Mail
Tue Thur 7.30 LA BOHEME
The Royal Ballet
Tom'w 2.00 & 7.00 GISELLE
Wed 7.30 ROMEO & JULIET

THEATRES

ADELPHI
"ANDREW LLOYD WEBBER'S MASTERPIECE" Wall St Journal
SUNSET BOULEVARD
Starring BETTY BUCKLEY and JOHN BARROWMAN
24HR CREDIT CARD BOOKINGS CALL 0171 344 0055 (bkg fee) GRP BOOKING 413 3302 (bkg fee)
NO BOOKING FEE FOR PERSONAL CALLERS AT THE ADELPHI BOX OFFICE
Recorded information 0171 379 8884
Mon-Sat 7.45 Mats Thur & Sat 3.00
Mr Barrowman does not appear Mon

ALBERY WC2 BO 0171 369 1730 CC 0171 344 4444 (no bkg fee)
RIK MAYALL STEPHEN FRY
CELL MATES
A new play written & directed by SIMON GRAY
Eves 8pm Mats Wed 3pm Sat 5pm

ALDWYCH cc 071 416 6003 071 497 9977 (no fee)
Reduced Previews Now!
7.30 Sat Mat 3.0 Opens Feb 27 at 7.00
FELICITY KENDAL
MARGARET TYZACK
& ART MALIK
in TOM STOPPARDS New Play
INDIAN INK
Directed by PETER WOOD

APOLLO BO/CC 24hrs 0171 494 5049/344 4444 (no bkg fee) cc 497 9977 (bkg fee)
TONY SLATTERY in
NEVILLE'S ISLAND
by TIM FIRTH
"THE MOST DAZZLING PLAY OF OUR TIMES" Jack Tinker
Mon-Fri 8.0 Sat 8.30
Mats Fri 4.30 & Sat 5.0
MUST END TON'T

APOLLO VICTORIA cc 0171 416 6043 cc 24hrs 0171 344 4444/0171 497 9977 Grps 0171 416 6075/ 413 3321
Andrew Lloyd Webber's New production of
STARLIGHT EXPRESS
"A REBORN THEATRICAL DELIGHT" Daily Mail
White knuckle runs 19.45 daily
Tue & Sat 15.00 Tickets from £12.50

APOLLO 0171 494 5068/ 344 4444/ 497 9977
PETER BOWLES
LISA HARROW
IN PRAISE OF LOVE
By Terence Rattigan
REDUCED PREVIEWS 21 FEB
All Seats £10 & £15
Eves 8pm Mat Thurs 3pm, Sat 5pm

ARTS THEATRE Gt Newport St WC2 BO 071 836 2132 / CC 071 344 4444 (24hrs)
FEVER PITCH
NICK HORNBY'S BEST SELLING BOOK IS NOW A HIT PLAY!
Mon-Fri 8, Sat 6.15 & 8.30 Ltd Season

CAMBRIDGE THEATRE 071 494 5080 CC 497 9977/344 4444 (24hrs 7 days, bkg fee)
New York's smash hit musical
MAMA, I WANT TO SING
starring CHAKA KHAN
"blazes hot & electric" E.Std
Mon-Sat 7.45pm, Tues & Sat mats 3pm

CAMBRIDGE BO & cc 0171 494 5054 cc (no bkg fee) 312 1992/ 344 4444 Grps 413 3321/ 312 1970
FAME THE MUSICAL
Reduced Price Prevs from 16 June

CHICHESTER 01243 781312
Until Sat 18 Feb
W.SOMERSET MAUGHAM'S
'Sparkling and daring social comedy'
THE CONSTANT WIFE
Fiona Fullerton and Nigel Davenport
Sun 19 Feb 3pm
CONCERT FOR CHILDREN
Elgar, Strauss, Brahms, Khatchaturian, Tchaikovsky and Mussorgsky
Tues 21 - Sat 25 Feb
Shared Experience present
George Eliot's Great Classic
THE MILL ON THE FLOSS
'A Triumph' Time Out

COMEDY BO 0171 369 1731 cc 344 4444/497 9977 Grps 413 3321
THE MOST ACCLAIMED & BEST LOVED COMEDY OF THE YEAR
STEPHANIE COLE
A PASSIONATE WOMAN
"The most ingenious and funny comedy in town" Standard
By KAY MELLOR
Directed by NED SHERRIN
Mon-Sat 8pm Mats Wed 3pm Sat 4pm

CRITERION THEATRE 071 839 4488/071 344 4444/497 9977
★ COMEDY OF THE YEAR ★
Evening Standard Drama Award
MY NIGHT WITH REG
by Kevin Elyot
Evenings at 8pm
Eves 8pm Wed & Sat Mats 4pm
"The funniest thing to hit the West End since Joe Orton"
Independent On Sunday
"An absolute MUST SEE" Ind

DOMINION Ticketlines 0171 416 6060 0171 497 9977 (bkg fee) Grps 0171 416 6075/413 3321/240 7941
GREASE
Starring SHANE RICHIE and SONIA
"Fast, furious & fun, fun, fun." Daily Mirror
Eves 7.30, Mats Wed & Sat 3pm
SOME GREAT SEATS AVAILABLE MON - THUR

DRURY LANE THEATRE ROYAL SS cc (Bkg fee) 24hr 7 days 0171 494 5000/344 4444/497 9977 Grps 831 8625/494 5454
MISS SAIGON
"THE CLASSIC LOVE STORY OF OUR TIME"
NOW IN ITS 6TH SENSATIONAL YEAR!
Eves 7.45 Mats Wed & Sat 3pm
Good seats avail for Wed Mat & some perfs - apply B.O. FOR TELEPHONE/POSTAL BOOKINGS & PERSONAL CALLERS
0171 494 5060 (BKG FEE)

TO PLACE YOUR ENTERTAINMENT ADVERTISEMENT IN THE TIMES
TRADE ADVERTISERS TEL: 071-481 1920
ADVERTISING FAX NO. 071-481 9313
TELEX 925088
PRIVATE ADVERTISERS TEL: 071-481 4000
MAJOR CREDIT CARDS ACCEPTED

هكذا من الأصل

New rights for all the wrong reasons

IN THE ARTS



RICHARD MORRISON

Whisper the word "culture" in Brussels, and the bureaucrats who run the New Model Europe go bonkers. (Or, as half the Tory party would maintain, even more bonkers.) Two years ago, for instance, they were debating a daft report from a French Green MEP that would have outlawed virtually all business sponsorship of the arts and sport, apparently on the grounds that Big Business is Bad for You.

"Too often," this hilarious report squealed, "sponsorship is designed to direct attention away from poor quality or polluting production, or even harmful products (chemicals, weapons)." Only a campaign of ridicule in the British press (yes, we are good for something) stopped this catastrophe from becoming law.

Undaunted, the ever-inventive Euro-meddlers decided that another area of our cultural life needed "improving". Britain, in common with most other parts of the world, has a copyright law that extends the rights of authors and their heirs for 50 years after the author's death. Germany, however, has always argued that many of its artists lost royalties during the war, so it prefers a copyright period of 70 years after death.

The European Commission decided that copyright needed to be "harmonised". I love that word: it suggests that Schubert himself is working personally on the problem. But what does harmonisation mean in this context? You have probably guessed. The EC thinks that the Germans have got it right, and that Britain, America, Australia and Canada are wrong.

Fifty years is too short, the EC declared, because "the average lifespan in the Community has grown longer, to the point where this term is no longer sufficient to cover two generations". So now it's official: there *is* a connection between a healthy diet and the law on copyright. Anyway, in October 1993 an EC directive standardised copyright at 70 years.

Fortunately, this was done on a "long-term basis". Unfortunately, the long-term has arrived. On July 1 this year we will find ourselves in a 70-year-copyright Europe. The fact that Britain will thus be out of step with the rest of the English-speaking world — in the very area where language matters more than anything else — is apparently not considered to be important.

So what does it all mean? Well, you thought you could sing *Land of Hope and Glory* for nothing? Not any more; Elgar is back in copyright. So are Monet, Kipling, Holst, Hardy, J.M. Barrie, Lorca, Delius, D.H. Lawrence, Kenneth Grahame... I could go on, but I would soon spell someone's name wrong.

All this is good news for publishers, heirs, estates, royalty-collecting agencies — and, of course, m'learned friends in the legal profession. In fact, the latter are rubbing their hands with glee, anticipating all sorts of tricky grey areas that will now need to be tested (very expensively) by people in silly wigs.

For instance, what happens to a musical arrangement or stage adaptation of a work that was out of copyright, but is now back in? The EC directive is a triumph of waffle on this. People "who undertook in good faith the exploitation of works" when those works were out of copyright may "in certain circumstances" be exempted by member countries from making copyright payments now. But what constitutes good faith? And in what circumstances?

The only question that matters to me, however, is "will the new 70-year rule be good for the public?" And the answer is no. When copyright lapses on a work of art, the public's access is almost always improved. New and better editions of great novels can be made. Orchestras can start playing music that requires a lot of rehearsal, because they no longer have to fork out large royalties. And the authoritarian estates of certain authors (no names, no writs) cannot continue to censor interpretations of an author's work with which they disagree, or prevent critical biographers from quoting works freely.

And this brings us to the vexed question of "fair dealing" — the convention whereby critics and scholars are (or were) allowed to quote without infringing copyright. This has now been eroded to the extent that some powerful copyright-holders barely acknowledge the concept, and treat scholars as if they were pirates. In the case of paintings, it is simply not recognised at all, and art-book publishers, already existing on small profit margins, are not in a position to test "fair dealing" in the courts.

There would be more sympathy for the EC's 70-year ruling if more heirs, publishers and copyright agencies gave the impression that they actually cared about the art or literature assigned to them, rather than regarding it simply as an asset on which income must be maximised. The EC talks grandly about copyright being "fundamental to intellectual creation" — and so it is. Nobody wants to strip authors of their rights; most have difficult enough lives as it is.

But taking the works of long-dead authors out of the public domain has nothing to do with "intellectual creation". It simply hands a large windfall to organisations that are mostly doing very nicely already. And as more of the public's money is channelled into royalties for the heirs of dead authors, so less of it is available to support the living artist. The EC is *stifling, not supporting, intellectual creation.*

THEATRE: Stephen Fry is George Blake in Simon Gray's new play; French law meets its Dunkirk

Coldest heart in Cold War

Cell Mates
Albery

DONALD COOPER



This way out: Rik Mayall (left) as Sean Bourke and Stephen Fry as George Blake in Simon Gray's *Cell Mates*

Many of Simon Gray's characters have their dark, devious sides. They lie, cheat, manipulate each other, and betray spouses and friends with a frequency surely above the national average. Myself, I wouldn't go into the jungle with one of them, because he would probably end up implicating me in cannibalism and worse. Come to think of it, one of them did just that in *The Rear Column*, Gray's foray into the 19th-century Congo.

But *Cell Mates* is the first of his plays to involve someone professionally treacherous. Its subject is George Blake, the Soviet spy sprung from Wormwood Scrubs in 1966 with the help of a saw, a rope-ladder, a few wet English liberals, and the sentimental but resourceful petty crook he had befriended behind bars. Sean Bourke freed Blake from an English trap and, Gray suggests in this absorbing if slightly underpowered play, Blake's thank-you was to lure Bourke into a Russian one.

The play has its implausibilities, among them that an Irishman could survive alone for six weeks in a freezing Moscow without shelter or a word of Russian. But the preposterously amateurish escape — which leaves Rik Mayall's Bourke tending Stephen Fry's quaking Blake in a London bedsit while a representive of the rent-collecting classes and other odd bods blunder in — strikes me as comically credible. The problem is that a switch of action to Blake's flat in Moscow does not generate quite the tension and grim humour we had been led to hope, though it is hard to tell who is at fault, Gray the dramatist or Gray the director of his own play.

Mayall's cheery Bourke has gone there out of friendship and plans to stay a week before returning to Behan-like celebrity in the Dublin pubs. Instead, two dourly welcoming members of the KGB take his passport, hand him another in a Ukrainian name, and then take that away. They ask him to stay first three months, next five years, on the grounds that going home might compromise Blake's other helpers. But Blake himself goes further, manipulating poor, bewildered Bourke into believing that these glum funcionaries are James Bond villains who will murder him if he resists their will.

Mayall has a goodish scene in which he transforms himself into a parody bum, but otherwise he is not greatly challenged. Gray's main interest is Blake, a spy, as he doubtless knows, whose 42-year sentence reflected his 42 victims. Fry sits over a tape-recorder, admitting that Stalin's mass murders are "a sensitive issue", proclaiming his moral duty to the future, and mildly regretting the number of broken eggs utopian omelettes need. And gradually it becomes clear that this passionate dispassion extends to his wife, his children, and the improbable friend who risked prison to save him.

Gray's Blake is a frighteningly familiar brand of fanatic, and Fry catches his aloofness, coolness and fastidious obsequiousness. Few tall actors can loom as deferentially as he. But does he miss the chance to deepen the character, with a hint of self-doubt or self-dislike here, anger or bitterness there? Or does the text deny him the opportunities he needs? The answer is probably a bit of each, but the result is a simpler, slicker monster than Marx and nature surely produced.

BENEDICT NIGHTINGALE

What justice cannot see

Portrait of a Woman
Orange Tree, Richmond

THIS play begins with a murder and ends with a verdict, and much of the 90 minutes between takes place in a Paris courtroom. But there the familiar formula of courtroom drama ends.

French legal procedure is the least of the differences. Counsel are more directly rude to one another than barristers in the British theatre. Ruder also to the prisoner, Sophie Auzanneau, whom the prosecutors treat with undisguised contempt, but then this is 1953 and, as a schoolgirl in Dunkirk during the war, she became the lover of a German medical officer.

Now she has killed her former boyfriend and fellow medical student. We see her do so, and she admits it to the court. The only question is why, and Michel Vinaver's play shows us a legal system unable to extract the answer.

The courtroom speeches are taken from the original trial, where the accused apparently remained as expressionless as Lucy Tregear's Sophie is in the equivalent scenes of Sam Walter's production. Vinaver's perception seems to be that the lawyers keep trying to fit her crime into some preconceived structure of motive which she cannot affirm because she is as baffled as they.

It is possible to discern a motive from the other scenes Vinaver introduces: brief conversations with Xavier, her eventual victim (attractive portrait by Simon Day), her parents, fellow students, landlady and lovers. But their purpose is to present her essential unknowability.

The key to her character and motive lies in a reference to her childhood retreat, a pear tree where she was invincible. Told that she means invisible, Tregear is quietly insistent: "No, I was invincible because unseen." This is more than wordplay: love equals exposure, and for Sophie exposure equals threat. But the lawyers never notice.

JEREMY KINGSTON

GREAT BRITISH HOPES

Rising stars in the arts firmament

SARAH WILDOR



Profession: Ballet dancer
Age: 23
How it all started: Born in Eastwood, Essex. Attended the Royal Ballet School after training locally, "initially just to get me out of the house". Joined the Royal Ballet in 1991. Promoted to soloist last year.
How it almost ended: At 16, spent four months with her entire torso in plaster, thanks to two stress fractures in her back.
Biggest moments so far: Debuts last season in two principal roles: Juliet and Titania (in Ashton's *The Dream*), both of which earned praise for her lovely style, musical awareness and dramatic credibility. "It was a real shock when they told me I was to have a go at Juliet. It was lovely to do. And I probably looked her age too — everyone thinks I look about 14 now. I'll probably be grateful when I'm 40."
Worst moment: In December, when injury forced her to miss her debut in Ashton's *Daphnis and Chloe*. "I went over my ankle and tore a ligament in my foot. The timing was awful — two days before the first show."
And now another debut: Wildor makes her debut as Giselle this afternoon at Covent Garden (with a repeat performance on March 8). "I've been thinking about this character for ages and have decided how I want to portray her. I think she's a little bit mad right from the beginning."
Defining characteristics? Tiny, blonde and unusually delicate. The exact antithesis of Sylvie Guillem and her brand of in-your-face pyrotechnics.
Is she as musical as everyone says: "I just like music a lot. Because I'm not incredibly technical and can't do steps very easily, the music helps me. If I really listen then, it just happens, rather than thinking about the steps. I used to play the piano, and I'm thinking of taking it up again. I was never really that great, but I used to make things up because I wasn't very good at sight reading."
Fun in her spare time: "I like to look after my three cats. I think I'm obsessed by them; I find them really therapeutic."
Ideal day: "Not in the ballet studio, anyway. Except that, when I was injured, I never missed anything so much in my life. Now I appreciate what I've got."

DEBRA CRAINE

THE SUNDAY TIMES
Tom Stoppard
Will the real Tom Stoppard be revealed in his latest play Indian Ink?
The Culture, The Sunday Times tomorrow

WRITTEN A BOOK? *Looking for a Publisher?*
WE CONSIDER ALL SUBJECTS FOR PARTNERSHIP PUBLICATION OR REPRINT. A COMPREHENSIVE SERVICE WITH IN-HOUSE PUBLICITY DEPT. AND WORLDWIDE SALES NETWORK. PLEASE WRITE OR FAX FOR INFORMATIVE BROCHURE.
Janus Publishing Company
Dept B6, Edinburgh House,
19 Nassau St, London W1N 7RE
Fax: 0171 636 5756

CLASSICAL CONCERTS

CLASSICAL SPECTACULAR
MUSIC • LIGHTS • SPECTACLE
OVER 500,000 PEOPLE HAVE SEEN IT
Classic . . . after Classic . . . after Classic . . .
A thrilling evening of the world's classical favourites
DAZZLING MULTI COLOURED LASER DISPLAY
Mars from the Planets · Semper Fidelis March
Chorus of the Hebrew Slaves · Hungarian Dance No 5 · Great Gate at Kiev
Theme from Scheherazade · Pearlfishers Duet · Capriccio Italien · Land of Hope & Glory
Ride of the Valkyrie · Farandole from L'Arlesienne · Intermezzo from Cavalleria Rusticana
Grand March from Aida · Sabre Dance · O Fortuna from Carmina Burana
Gold & Silver Waltz · Nessun Dorma
1812 OVERTURE WITH LIVE CANNONS & MUSKETS
EXTRA SHOWS NOW ON SALE
THURS 16th & FRI 17th MARCH at 7.30pm
ROYAL PHILHARMONIC CONCERT ORCHESTRA
ANTHONY INGLIS conducts
BONAVENTURA BOTTONE tenor · NEAL DAVIES baritone
LONDON CHORAL SOCIETY
BAND OF THE SCOTS GUARDS · BAND OF THE IRISH GUARDS
MUSKETS AND CANNONS OF THE SEALED KNOT
supported by The Daily Telegraph
ROYAL ALBERT HALL THURS 16th & FRI 17th MARCH at 7.30pm
SAT 18th MARCH at 3.00pm | SAT 18th 7.30pm SOLD OUT
SUN 19th MARCH at 3.00pm & 7.30pm
ROYAL ALBERT HALL BOX OFFICE: 071 589 8212
For Hilton Hotel/Ticket Package call Hilton Special Events 0235 865656
HILTON ROVER

VICTOR HOCHHAUSER presents ROYAL FESTIVAL HALL
Sunday 26 February at 3.15
THE GREAT VIOLINIST
PINCHAS ZUKERMAN
plays Bruch & Beethoven
English Chamber Orchestra Cond Philip Ledger
BEETHOVEN Romance in G
MOZART Symphony No.40 in G minor
MENDELSSOHN A Midsummer Night's Dream (Overture, Nocturne & Scherzo)
BRUCH Violin Concerto in G minor
£9.50 £15 £18.50 £24 £28 071-928 8800

VICTOR HOCHHAUSER presents ROYAL FESTIVAL HALL
Saturday 4 March at 7.30
GRAND OPERA GALA
WITH THREE GREAT OPERA STARS
Sop Julie Dalton Ten Anthony Mee Bar Geoffrey Dolton
National Symphony Orchestra Cond David Coleman
Pro Musica Chorus Fanfare Trumpeters Royal Artillery Band
Ov. Bartered Bride, Matadors' Chorus La Traviata, Vissi d'arte, E lucevan le stelle Tosca, Birdcatcher's song Magic Flute, On with the motley I Pagliacci, Barcarolle Tales of Hoffmann, Toreador's Song Carmen, Verdi Celeste Aida, Ritorna vincitor, Grand March Aida, Wagner Prelude Act 3 Lohengrin, Largo al factotum Barber of Seville, One fine day, Humming Chorus Madama Butterfly, Pearlfishers Duet, Intermezzo Cavalleria Rusticana, Verdi O patria oppressa Macbeth
IN QUESTA REGGIA, NESSUN DORMA & FINAL SCENE Turandot
£9.50 £13.50 £16.50 £19.50 £22.50 071-928 8800

ART GALLERIES

MAJOR EXHIBITION
16th February to 10th March
JOHN GOULD: THE BIRDMAN
Birds of Great Britain 1862 - 73
Hand coloured lithographs
The Schuster Gallery
14 Maddox St, London W1R 9PL
Tel: 071 491 2208
Fax: 071 491 9872

Royal Academy of Arts, Piccadilly, W1. 10-8 Daily. Recorded info 071 439 4996/7 CC:071 497 9977 (bkg fee)
NICOLAS POUSSIN 1594 - 1665
ODILON REDON: NATURE, DREAMS AND THE FANTASTIC
THE PALLADIAN REVIVAL

THE D'Oyly Carte OPERA COMPANY
"The very model of a modern major company"
JOHANN STRAUSS
Die Fledermaus
21, 24, 25, 27, 29, 30 March
GILBERT & SULLIVAN
HMS Pinafore
22, 23, 28, 31 March & 1 April
SADLER'S WELLS
Sadler's Wells Theatre
BOX OFFICE 0171 713 6000
0171 413 1440

EXCITING NEW NATIONAL TV SHOW
We are seeking lively and bright contestants who will be taught innovative memory techniques and will then compete in a fast paced studio challenge.
Applicants must be available to participate in seminars and training in either Manchester or London. Recording in Manchester.
YOU could be a winner!
Please call for an interview on 0161 236 8999 between 5pm and 8pm from Monday 20th February 1995 onwards and ask for the Memory Team.

"THE LONGEST AND THE FUNNIEST CHAT-UP LINE IN THE HISTORY OF SEX COMEDY" Daily Express
"More insight into human relationships than the complete works of David Mamet and Ray Cooney put together" Independent On Sunday
PAUL MERTON
CAROLINE QUENTIN
ARTHUR SMITH'S NEW COMEDY
LIVE BED SHOW
Directed by AUDREY COOKE
Designed by BETHIA JANE GREEN
Lighting by CHRISTOPHER TOULMIN
MITSUBISHI
GARRICK THEATRE
Box Office & Credit Cards 0171 494 5076
Agencies 0171 497 9977 / 344 4444
STUDENT STANDBY £9.50

WEST END ENTERTAINMENT

BEARING FRUIT Deborah Paige directs five short plays by women. The authors are Hanan Al-Shaykh, Helen Edmundson, Lavinia Murray, Meredith Oakes and Sera Sugarman
Hampstead Swiss Cottage Centre, NW3 (0171-722 9301) Mon-Sat, 8pm; mat Sat, 4pm

A CHRISTMAS CAROL: John Mortimer's adaptation, Ian Judge's direction and Clive Francis's Scrooge make this a cosy evening, well removed from the moral fervour of Dickens
Barbican, Silk Street, EC2 (0171-638 8891) Tonight-Feb 25, 7.15pm, mats today, Thurs and next Sat, 2pm

THE CLANDESTINE MARRIAGE Nigel Hawthorne plays the dilapidated Lord Ogleby and directs a strong cast in this good-hearted comedy about 18th-century greed, snobbery and true love
Queens, Shaftesbury Avenue, W1 (0171-494 5041) Mon-Sat, 7.30pm, mats Sat, 2.30pm

THE DANCE OF DEATH Strindberg's impassioned, sometimes comic, view of marriage as hell Subtle characterisation by Gemma Jones and John Neville.
Almeida, Almeida St, N1 (0171-359 4404) Mon-Sat, 8pm mat Sat, 4pm

DANGEROUS CORNER Keith Baxter directs an excellent cast in Priestley's psychological thriller about the grey areas in people's lives it is wiser not to probe into
Whitehall, Whitehall, SW1 (0171-369 1735) Mon-Sat, 8pm, mats Wed 3pm and Sat 5pm Until Mar 11

DEALER'S CHOICE Patrick Marber's fascinating poker drama Funny one-liners abound, along with perceptions of the roots of gambling
National (Cottesloe), South Bank, SE1 (0171-928 2252) Tonight-Wed, 7.30pm, mats today and Wed, 2.30pm

DESIGN FOR LIVING Rupert Graves and Marcus D'Amico join Rachel Weisz for the transfer of Sean Mathias's award-winning Donmar production of Coward's menage a trois comedy
Gielgud, Shaftesbury Avenue, W1 (0171-494 5065) Now previewing, 8pm Opens Feb 20, 7pm.

THE DUCHESS OF MALFI See Critics' Choice, page 2

FEVER PITCH The one-man show adapted from Nick Hornby's best-selling account of a lifelong obsession — some would say inexplicable — with Arsenal FC Stephen North takes us through 45 minutes each way

THEATRE GUIDE

Jeremy Kingston's assessment of theatre showing in London

■ **House full, returns only**
▣ **Some seats available**
□ **Seats at all prices**

Arts, Great Newport Street, WC2 (0171-836 2132). Mon-Fri, 8pm, Sat, 6.15 and 8.30pm

HAMLET: Ralph Fiennes in Jonathan Kent's eagerly awaited Almeida production brings Shakespeare back to a marvellous Frank Matcham theatre. Cast includes Francesca Annis, James Laurenson, Peter Eyre, Paterson Joseph and Terence Rigby
Hackney Empire, Mare Street, E8 (0171-312 1995). Today's previews, 2.30 (sears), 7.30pm (no seats)

INDIAN INK, Felicity Kendal, Margaret Tyzack and Art Malik in Tom Stoppard's new play, set in unknowable India in 1930 and a Shepperton bungalow today Peter Wood directs
Aldwych, Aldwych, WC2 (0171-416 6003) Now previewing, 7.30pm; mat Sat, 3pm. Opens Feb 27

THE LIVE BED SHOW Caroline Quentin and Paul Merton play a couple on their journey towards sharing a bed in Arthur Smith's comedy
Garrick, Charing Cross Road, WC2 (0171-494 5085). Mon-Thurs, 8pm, Fri and Sat, 6.30pm and 8.45pm

MAMA I WANT TO SING The longest-running Off-Broadway black musical, based on the life of the Harlem singer Doris Troy (who here plays her own mother) With Chaka Khan
Cambridge, Earlham Street, WC2 (0171-494 5080) Mon-Sat, 7.45pm; mats Tue and Sat, 3pm Until Apr 8

MYSTERY BRUISES The fifth of Ken Campbell's marvellous solo talkshows parallel universes, the Holy Grail and the Grand Theory of Everything
King's Head, 115 Upper Street, N1 (0171-226 1916) Tue-Sat, 8pm, mat Sun, 3.30pm Until Mar 5

THE PRESENT Nick Ward returns to the theatre with a play set in Australia at the time of John Lennon's murder, where Ewen Bremner's Danny falls foul of a con man, a beautiful sculptress and her predatory mother
Bush, Shepherds Bush Green, W12 (0181-743 3388) Mon-Sat, 8pm. Until at least Mar 18

STRICTLY ENTRE NOUS Dudley Sutton plays W H Auden when old and Rupert Holliday-Evans his reproachful younger self in Vince Foxall's play, set in a shabby Viennese hotel.
BAC, Lavender Hill, Battersea, SW11 (0171-223 2223) Tue-Sat, 8pm; Sun 6pm Until Mar 11.

THE THREE LIVES OF LUCIE CABROL: Award-winning performance from Lilo Baur in Simon McBurney's thrilling production on the loves and anguish of peasant life A Theatre de Complicite production.
Shaftesbury, Shaftesbury Avenue, WC2 (0171-379 5399) Mon-Fri, 7.30pm, Sat, 8pm; mats Sat, 2.30pm

THE THREEPENNY OPERA Phyllida Lloyd's splendidly inventive revival of Kurt Weill's opera Tom Hollander sings Macheath and words by the team of writers customarily known as "Bertolt Brecht"
Donmar Warehouse, Earlham St, WC2 (0171-369 1732) Mon-Sat, 8pm, mats Wed and Sat, 3pm

ZORRO — THE MUSICAL. The masked swashbuckler rights wrongs, defies gravity and gives the audience a great time in a typically rumbustious Ken Hill show
Theatre Royal, Gerry Raffles Square, Stratford, E15 (0181-534 0310) Mon-Sat, 8pm; mats Mar 2, 2pm and Mar 11 and 18, 3pm Until Mar 18

LONG RUNNERS

Arcadia Haymarket (0171-930 8800) . **Buddy:** Victoria Palace (0171-834 1317) . **Cats:** New London (0171-405 0072) . **Copacabana** Prince of Wales (0171-839 5972) . **Crazy for You** Prince Edward (0171-734 8951) . **Five Guys Named Moe:** Lyric (0171-494 5045) . **Grease** Dominion (0171-416 6060) . **Les Miserables**, Palace (0171-434 0909) . **Miss Saigon** Theatre Royal (0171-494 5400) . **Neville's Island**, Apollo (0171-494 5070) . **Oliver!** Palladium (0171-494 5020) . **On Approval** Playhouse (0171-839 4401) . **A Passionate Woman** Comedy (0171-369 1731) . **She Loves Me** Savoy (0171-836 8888) . **The Sisters Rosensweig** Old Vic (0171-928 7616) . **Starlight Express** Apollo Victoria (0171-828 8665) . **Sunset Boulevard** Adelphi (0171-344 0055) . **Three Tall Women**, Wyndhams (0171-369 1736) . **The Woman in Black**, Fortune (0171-836 2238)

Ticket information supplied by Society of London Theatre.

NEW ON VIDEO: Opera in the jungle; Wagner at length; Nicholson with bite



Klaus Kinski as Fitzcarraldo: cast and crew went to hell and back to make Werner Herzog's grandiose masterpiece

FITZCARRALDO
Tartan, 15, 1982
FEW Werner Herzog films capture his crazy, grandiose spirit so well as this amazing account of an Irish adventurer's plans to bring opera to the Amazon, hauling a steamship over a hill in the process. Herzog, his star Klaus Kinski and the crew went to hell and back shooting on location, but the difficulties never mar the result. The tape, annoyingly fuzzy in quality, launches a "Werner Herzog Collection" that may revive interest in this flamboyant director.

HAWKS AND SPARROWS
Connoisseur, PG, 1966
TWO surprises immediately hit you when Pasolini's film begins. The credits are sung, to facetious music. Then the veteran star Totó appears, bringing his own brand of brilliant physical comedy to an episodic film conceived as a walking tour through the world's social problems by a father (Toto), his son (Ninetto Davoli) and a talking, Marxist crow. Fascinating.

LOVE & HUMAN REMAINS
PolyGram, 18, 1993
MORDANT tales of love, sex and violence, distilled from Brad Fraser's play by Denys Arcand, director of *Jesus of Montreal*. Arcand excels with ensemble casts, and his new crop of faces, led by Thomas Gibson and Ruth Marshall, perfectly fit their confused, questing characters. They would benefit, though, from some extra space, and the film could lose its serial killer entirely: these tragi-comic, tangled lives are absorbing enough without any lurid window-dressing.

THE RED SQUIRREL
Tartan, 18, 1993
DELECTABLE games of lies and fantasies at a Basque campsite, where a failed rock musician (Nancho Novo) pretends to be the boyfriend of a pretty amnesia victim who proves his equal in spinning tall tales. This second film by Julio Medem, rising talent of Spanish cinema, is as frisky as the squirrel seen quivering in the trees. Medem debunks male machismo, plays with symbols and juggles moods with a light touch. And Emma Suárez is bewitching as the amnesiac.

WAGNER
Connoisseur, 15, 1983
NOBODY makes small films about Wagner, least of all Tony Palmer, who takes more than seven hours, three symphony orchestras and the scenery of six countries to tell the story of the composer's life and work. Richard Burton, unfortunately, makes Wagner appear a ranting windbag. But you can always play Spot the Face with a cast that stretches from our chief acting knights, Olivier, Gielgud and Richardson, to the great Arthur Lowe. And Vittorio Storaro's images are sumptuous. Available on three tapes; screened originally as a ten-part television series.

WOLF
20:20 Vision, 15, 1994
JACK Nicholson may start out as a wimp with pipe and glasses, but the effects of his wolf bite are soon visible in his extra hair, senses and sexual appetite. The spectacle is always intelligent and amusing, though these same attributes rob Mike Nichols's plush film of some of the shocks usually expected from the werewolf genre. Michelle Pfeiffer's sullen sexpot never convinces as a partner for Nicholson, but she enlivens the gallery of off-beat characters. Available to rent.

GEOFF BROWN

NEW RELEASES

◆ **ANDRE** Adventures of an orphaned seal Well-packaged family film with Keith Carradine, Tina Majorino and a scene-stealing sea lion, Director, George Miller
MGM Trocadero ▣ (0171-434 0031) **Odeons: Kensington** (01426 914666) **Mezzanine** ▣ (01426 915683) **Swiss Cottage** (01426 914098) **Plaza** (0800 888997) **UCI Whiteleys** ▣ (0171-792 3332) **Warner** ▣ (0171-437 4343)

BANDIT QUEEN See Critics' Choice, page 2

◆ **BLACK BEAUTY** Unsatisfying, gloomy version of the children's classic, featuring Sean Bean and David Thewlis Director, Caroline Thompson
Barbican ▣ (0171-638 8891) **Clapham Picture House** (0171-498 3323) **MGMs: Fulham Road** (0171-370 2636) **Trocadero** ▣ (0171-434 0031) **UCI Whiteleys** ▣ (0171-792 3332) **Warner** ▣ (0171-437 4343)

CAMILLA Whimsical swansong for Jessica Tandy, an aged concert violinist who rejuvenates a younger woman (Bridget Fonda) Director Deepa Mehta
MGM Shaftesbury Avenue (0171-836 6279)

HOLY MATRIMONY, Sexpot joins an Anabaptist community Queasy, unfunny comedy with Patricia Arquette Director, Leonard Nimoy
MGM Piccadilly (0171-437 3561)

◆ **RUDYARD KIPLING'S THE JUNGLE BOOK** Muddled live-action adventures of jungle boy Mowgli With Jason Scott Lee, Lena Headley, Cary Elwes Director, Stephen Sommers
MGM Chelsea (0171-352 5096) **Odeons: Kensington** (01426 914666) **Swiss Cottage** (01426 914098) **West End** (01426 915574) **UCI Whiteleys** ▣ (0171-792 3332)

THE SHAWSHANK REDEMPTION See Critics' Choice, page 2

CURRENT

AMATEUR (15) Amnesiac pornographer faces his past with a former nun's help Quirky, touching, pseudo-thriller from Hal Hartley
MGM Haymarket (0171-839 1527) **Minema** (0171-235 4225) **Odeon Swiss Cottage** (01426 914098) **Renoir** (0171-837 8402)

BARCELONA (12) Whit Stillman's successor to Metropolitan, an agreeable blend of romance, politics and disco dancing, set during the early 1980s
Notting Hill Coronet ▣ (0171-727 6705) **Odeons: Haymarket** (01426 915383) **Kensington** (01426 914666) **Swiss Cottage** (01426 914098)

EAT DRINK MAN WOMAN (PG) Delectable mosaic of Taipei family life from the director of The Wedding Banquet Ang Lee
Warner ▣ (0171-437 4343)

CINEMA GUIDE

Geoff Brown's assessment of films in London and (where indicated with the symbol ◆) on release across the country

HEAVENLY CREATURES (18) Strange, fatal friendship of two New Zealand teenagers Compelling, imaginative, true-life drama from director Peter Jackson
Gate ▣ (0171-727 4043) **Lumiere** (0171-836 0691) **MGM Fulham Road** ▣ (0171-370 2636) **Renoir** (0171-837 8402) **Richmond** (0181-332 0030) **Screen/Baker Street** (0171-935 2772) **Screen/Hill** ▣ (0171-435 3366)

◆ **INTERVIEW WITH THE VAMPIRE** (18) Tom Cruise shows Brad Pitt the vampire way of life Dull, over-stuffed version of Anne Rice's book, Director, Neil Jordan.
Clapham Picture House (0171-498 3323) **MGMs: Baker Street** (0171-935 9772) **Fulham Road** (0171-370 2636) **Tottenham Court Road** (0171-636 6148) **Trocadero** ▣ (0171-434 0031) **UCI Whiteleys** ▣ (0171-792 3332) **Warner** ▣ (0171-437 4343)

THE LAST SEDUCTION (18) Enjoyably amoral tale of sex, power and $700,000, with Linda Fiorentino as the femme fatale to end them all. Director, John Dahl.
Metro (0171-437 0757) **MGM Piccadilly**, today only (0171-437 3561) **Prince Charles**, today and Mon (0171-437 8181)

◆ **LEON** (18). Precious child shelters under a hitman's wing Sleek, empty thriller shot in New York by French director Luc Besson With Jean Reno, Natalie Portman and Gary Oldman .
Clapham Picture House (0171-498 3323) **MGMs: Chelsea** (0171-352 5096) **Tottenham Court Road** (0171-636 6148) **Odeons: Kensington** (01426 914666) **Swiss Cottage** (01426 914098) **West End** (01426 915574) **UCI Whiteleys** ▣ (0171-792 3332)

THE MASK (PG) Strange mask turns mild bank employee into a wisecracking demon, Inventive vehicle for rubber-faced Jim Carrey, filled with the anic spirit of 1940s cartoons Director, Charles Russell.
Odeon Marble Arch (01426 914501) **Mezzanine** ▣ (01426 915683)

NOSTRADAMUS (15) Life and prophecies of the 16th-century legend Preposterous Euro-pudding, with Tchéky Karyo and Amanda Plummer
Odeon Mezzanine ▣ (01426 915683)

◆ **ONLY YOU** (PG) Marisa Tomei chases the man of her dreams through Italy Lazy blend of comedy, romance and travelogue with Robert Downey Jr Director Norman Jewison
MGMs: Chelsea (0171-352 5096) **Tottenham Ct Rd** (0171-636 6148) **Odeons: Mezzanine** ▣ (01426 915683) **Swiss Cottage** (01426 914098) **UCI Whiteleys** ▣ (0171-792 3332)

LA REINE MARGOT (18) Bloody, brooding, occasionally impressive French history lesson, with Isabelle Adjani and Daniel Auteuil Director, Patrice Chereau
Curzon Mayfair (0171-369 1720) **Odeon Kensington** (01426-914666)

◆ **THE ROAD TO WELLVILLE** (18) Frolics and chicanery at a turn-of-the-century sanitarium Overdone health food satire, with Anthony Hopkins, Bridget Fonda, Matthew Broderick, Director, Alan Parker
Barbican ▣ (0171-638 8891) **Odeons: Kensington** (01426 914666) **Marble Arch** (01426 914501) **Mezzanine** ▣ (01426 915683) **Swiss Cottage** (01426 914098) **UCI Whiteleys** ▣ (0171-792 3332) **Warner** ▣ (0171-437 4343)

◆ **SHALLOW GRAVE** (18) Wickedly enjoyable comedy-thriller about three Edinburgh chums and a corpse loaded with money Danny Boyle directs Kerry Fox, Christopher Eccleston and Ewan McGregor.
Barbican ▣ (0171-638 8891) **MGMs: Fulham Road** (0171-370 2636) **Haymarket** (0171-839 1527) **Shaftesbury Avenue** (0171-836 6279) **Screen/ Baker Street** (0171-935 2772) **UCI Whiteleys** ▣ (0171-792 3332) **Warner** ▣ (0171-437 4343)

◆ **SOLITAIRE FOR 2** (15) Body-language lecturer pursues archaeologist with ESP Awkward comedy from Pig Farmer co-director Gary Sinyor With Mark Frankel and Amanda Pays
MGM Trocadero ▣ (0171-434 0031) **Odeon Kensington** (01426 914666) **Plaza** ▣ (0800 888997) **Warner** ▣ (0171-437 4343)

◆ **STARGATE** (PG). Galactic adventures of Kurt Russell and James Spader Preposterous, derivative but fun, with Jaye Davidson Director, Roland Emmerich.
MGMs: Chelsea (0171-352 5096) **Trocadero** ▣ (0171-434 0031) **Odeon Mezzanine** ▣ (01426 915683) **UCI Whiteleys** ▣ (0171-792 3332) **Warner** ▣ (0171-437 4343)

◆ **STAR TREK: GENERATIONS** (PG) Talky but acceptable film debut for the stars of television's Star Trek: The Next Generation Patrick Stewart's Captain Picard meets William Shatner's Kirk. Director, David Carson
Empire ▣ (0800 888911) **MGM Baker St** (0171-935 9772) **Fulham Rd** (0171-370 2636) **Trocadero** ▣ (0171-434 0031) **UCI Whiteleys** ▣ (0171-792 3332)

SUTURE, Hypnotic melodrama with avant-garde trimmings from new American film-makers Scott McGehee and David Siegel
Everyman ▣ (0171-435 1525) **ICA** ▣ (0171-930 3647)

Victorian uncle gets a face-lift

The Horniman Museum is embarking on an extensive renovation programme

"Those who use their eyes obtain the most enjoyment and knowledge." Fred Horniman used to lecture visitors to his museum in Forest Hill, South London. "Those who look but do not see go away no wiser than when they came."

For almost a century the museum has stood here on the South Circular, a monument to Arts and Crafts architecture and to the Victorian ethic of education for the masses by the benevolence of the magnates. In many minds it is the suburban equivalent of Oxford's Pitt Rivers Museum, an unchanging tribute to the 19th century mania for collecting ethnography and natural history.

But what Horniman, MP and tea tycoon, and his architect, Harrison Townsend, failed to take due notice of was that the floor of the main south hall was laid directly on clay, with central heating pipes dug into it: or to foresee that one day the clay would dry out, shrink, and the place would collapse.

In the summer of 1991, engineers found that the heat of the pipes had desiccated the clay, which had shrunk, leaving a 9in gap between it and the floor. Building Research Establishment experts who had a look described the clay as "oven baked", and discovered that if it was rehydrated, as was planned, it would simply crumble. For 90 years or more, 3,000 ethnographic objects, from sarcophagi to Navajo sand paintings, had been imperceptibly sinking.

This month work began on the £1 million operation, mostly funded by the Department of National Heritage, to build a cage of steel supports, also creating a basement with extra exhibition, storage and workshop space. Reinstatement is due by October 1997.

MUSEUMS

But the catastrophe concentrated the minds of Michael Houlihan, the director, and his trustees — chaired by the formidable former director of the Science Museum, Dame Margaret Weston — beyond merely averting calamity. "We started to think about it as an opportunity," he says.

So a £13.5 million development is about to begin to transform the standard Victorian "much loved dandruffy old uncle", as Houlihan calls it, into an international study centre, while remaining true to the art nouveau of Townsend's creation, which Sir Nikolaus Pevsner described as "one of the boldest public buildings of its date in Britain".

As pickaxes are being wielded in the south hall, a new structure is growing to the west of it. This is the Centre for Ecological Understanding, or CUE, a timber ecological building, with a grass and wildflower roof. Recycled newspaper is used as insulation, it has natural ventilation, waste water is cleaned in a reed bed and recycled through a solar pump, and all the materials are natural and non-toxic. CUE will blend into the background of the 16 acres of gardens.

In a draft master-plan created for the Horniman by the Higgins and Gardner Partnership, the conservatory, moved from Horniman's home in South Croydon five years ago and re-erected to the north of CUE, will be joined to the music room (opened two years ago) by an atrium, with a new restaurant with a terrace opening on to the conservatory and garden.

All this is to be completed to celebrate the museum's centenary in 2001, but will constitute only half of the eventual plan. CUE, which stands on concrete pads and can be shifted, will be relocated in the gardens and an £8.5 million education and study collections centre built in its place.

Horniman gave the museum and gardens to the people of London, and for most of its life it has been run by local authorities. Today it is in the care of the DNH, and responsibility for the gardens belongs to the Horniman management.

"The gardens were intended by Horniman to be an integral part of his museum, and much of the scheme is aimed at realising that," Houlihan says. "Horniman said the museum was for 'recreation, instruction and enjoyment', and perhaps with the substitution of education for instruction, that is still the purpose."

SIMON TAIT

The choice is yours — a night with Reg or a party with five guys named Moe. That's matchmaking, Theatre Club-style

A warm and witty goodbye

THE TIMES THEATRE CLUB

THE "two widows" syndrome — caused when someone dies, leaving behind a spouse and a secret, longterm lover who must grieve alone — is compounded, in *My Night With Reg*, by the fact that the dearly departed and those who mourn him are all men. Kevin Elyot's drama of gay manners and morals in the age of Aids deals with a group of old friends and their various relationships with Reg, who is never seen, but whose spirit pervades the play.

Starring John Sessions and David Bamber, *My Night With Reg* may deal with a serious subject, but its warmth and wit have made it a hit with audiences and the critics. Described in *The Sunday Times* as "one of the best new plays of the past few years", it has also won the *Evening Standard* Award for Best Comedy.

Theatre Club members can see the play at the Criterion Theatre, London on Monday and Tuesday evenings and at Wednesday matinees until March 8 for £12 (normal price £17.50). To book, telephone 0171-839 4488, quoting your membership number

THIS WEEK'S SPECIALS

LONDON
Sadler's Wells
Feb 21-22
● English Touring Opera presents Rossini's much-loved *The Barber of Seville* (Feb 21) and Gluck's *Orpheus and Eurydice* (Feb 22). Both are sung in English. Theatre Club members can buy tickets in the stalls and dress circle for £15 (normally £20 and £25). Tel 0171-713 6000

CHESTERFIELD
Pomegranate Theatre
Feb 22-23
● FIRST produced in 1935, the classic thriller *Gaslight*, by Patrick Hamilton, tells of a Victorian husband's attempts to drive his wife insane. Theatre Club members can buy tickets for £4 (normally £6). Tel 01246 232901

MOLD
Theatr Clwyd
March 3-7
● A MOTHER pays for her daughter's Cambridge education with the proceeds from the brothel she runs. This is the starting point for *Mrs Warren's Profession*, George Bernard Shaw's searing indictment of hypocrisy, as pertinent now as when it was written. Buy two tickets for the price of one (normally £9). Tel 01352 755114



John Sessions, David Bamber and the cast of Kevin Elyot's *My Night With Reg* — see opening listing

YEOVIL
Octagon Theatre
Feb 21
● DETECTIVE fiction author Andrew Wyke wishes to commit the ultimate crime. Enter his wife's young lover, Milo Tindle, and the stage is set for a fascinating cat-and-mouse game of intrigue and revelation in *Sleuth*, by Anthony Shaffer, starring Hilary Minster. Theatre Club members can buy two tickets for the price of one (normally £8.50). Tel 01935 22884

WOKING
New Victoria Theatre
Feb 28-March 2
● REVIVED to mark the fiftieth anniversary of the end of the Second World War, Noël Coward's *Peace In Our Time* evokes the heroism and determination of wartime Britain. Two tickets for the price of one (normally £6 to £15). Tel 01483 761144

COVENTRY
Warwick Arts Centre
Feb 21-25
● MOLIERE'S *The School For Wives* takes a biting and hilarious look at sexual politics in the 17th century. Theatre Club members can buy the best available seats for £6.50 (normally £7.95 to £11.50). Tel 01203 524524

OXFORD
Playhouse
Feb 22-25
● AMERICAN composer Stephen Paulus's opera *The Woodlanders*, based on the novel by Thomas Hardy, features Elizabeth Rodger, Meurig Davies, Kathryn Hide, Mark Milhofer, Sarah Haigh and Lianne Skriniar. Club members can buy two tickets for the price of one (normally £5 to £12). Tel 01865 798600

BRISTOL
Old Vic
March 9-15
● WHEN society fops meet provincials with pretensions all chaos is let loose in the marriage game. *She Stoops To Conquer*, by Oliver Goldsmith, is perhaps the most successful 18th-century comedy, an amoral and wickedly funny satire. Club members can buy tickets for £10.50 and £13 (normally £13.50 and £17). Tel 0117-987 7877

MOE ON THE ROAD

THE long-running musical tribute to Louis Jourdan, *Five Guys Named Moe*, will soon be conga-lining through Scotland. So leave any bad mood you may have at the door and get ready for classics like *Is You Is Or Is You Ain't* and *Nobody Here But Us Chickens*. Join the party in:

INVERNESS
Eden Court Theatre
Feb 28, March 3
● Tickets £10 for 3pm show, Feb 28 (normally £11, £20); £7 for 6pm show, March 3 (normally £15, £17). Tel 01463 234234

GLASGOW
King's Theatre
March 17-18
● Save £5 on full-price tickets — normally £12.50 (Fri) and £20 (Sat) — for 5.30pm shows. Tel 0141-227 5511

EDINBURGH
King's Theatre
March 21
● TWO tickets for the price of one (normally £17.50). Tel 0131-220 4349

HOW TO BOOK — AND JOIN

TO BOOK for any or all of this week's special offers, please phone the listed number during normal office hours. The price printed on the ticket you receive is the special price negotiated by the Theatre Club. There may be a transaction charge to cover postage. Membership of the Theatre Club costs £12.50 a year and entitles members to buy two tickets for any club offer.
TO JOIN the Theatre Club either send a cheque for £12.50, made payable to The Theatre Club, together with your name, address and telephone number to The Theatre Club, P.O. Box 2164, Colchester CO1 1GN, or telephone 0206 791737 using your credit card. Please allow 28 days for delivery of your membership pack. For general inquiries call 071-387 9673

RECORDINGS: Heather Nova walks this world, starting in Bermuda; the hard bop blueprint dusted off; some Rattling good Schoenberg

POP
David Sinclair

■ **HEATHER NOVA**
Walk This World
Butterfly/Big Life BFLD 19★★
SOUNDING like the missing link between Annie Lennox and Sheryl Crow, the Bermudan singer-songwriter Heather Nova combines a traditional soft-rock sound with a seductive melodic flair on *Walk This World*.

Her lyrics conjure an unusual air of drama too, cleverly intertwining religious imagery with a plea for devotion of a purely personal nature: "With the light in our eyes it's hard to see/I'm not touched but I'm aching to be/I want you to come walk this world with me."

This is the first single from Nova's overlooked album, *Oyster*, released last year, and the package is fleshed out with two other songs, *Home* and *Blind*, which reveal a quieter and more haunting side to her work.

BLUES
David Sinclair

■ **JOHN LEE HOOKER**
Chill Out
Pointblank/Virgin VPB 22★★
NOW 74 years old and with a deep, dark drawl as rich as burnished oak, John Lee Hooker has proved a bluesman of unbelievable resilience. And apart from collaborations with Carlos Santana, on the title track, and Van Morrison on a raucous medley of *Serves Me Right To Suffer* and *Syndicator*, the album highlights the classic, bare-bones style that has always been the essence of his artistry.

Half of the numbers are new Hooker compositions and half feature nothing more elaborate than the man's voice, accompanied by one or two guitars and the insistent tap of his foot on the studio floor. The best of these — a reworking of *Tupelo* and a new song called *Woman On My Mind* — are both slow, stark narratives which delve deep into the muddy well of emotion that lies at the heart of the blues.

Although Hooker is the master of the one-take, ad-libbed vocal, there is, overall, a slight surplus of similarly slow, off-the-cuff vamps. But unlike his last album, the disappointing *Boom Boom*, released in 1992, *Chill Out* also boasts some splendidly focused ensemble performances, notably a buoyant arrangement of Brook Benton's 1960 hit, *Kiddio*, and a supremely swinging version of Hooker's evergreen barroom shuffle *One Bourbon, One Scotch, One Beer*.

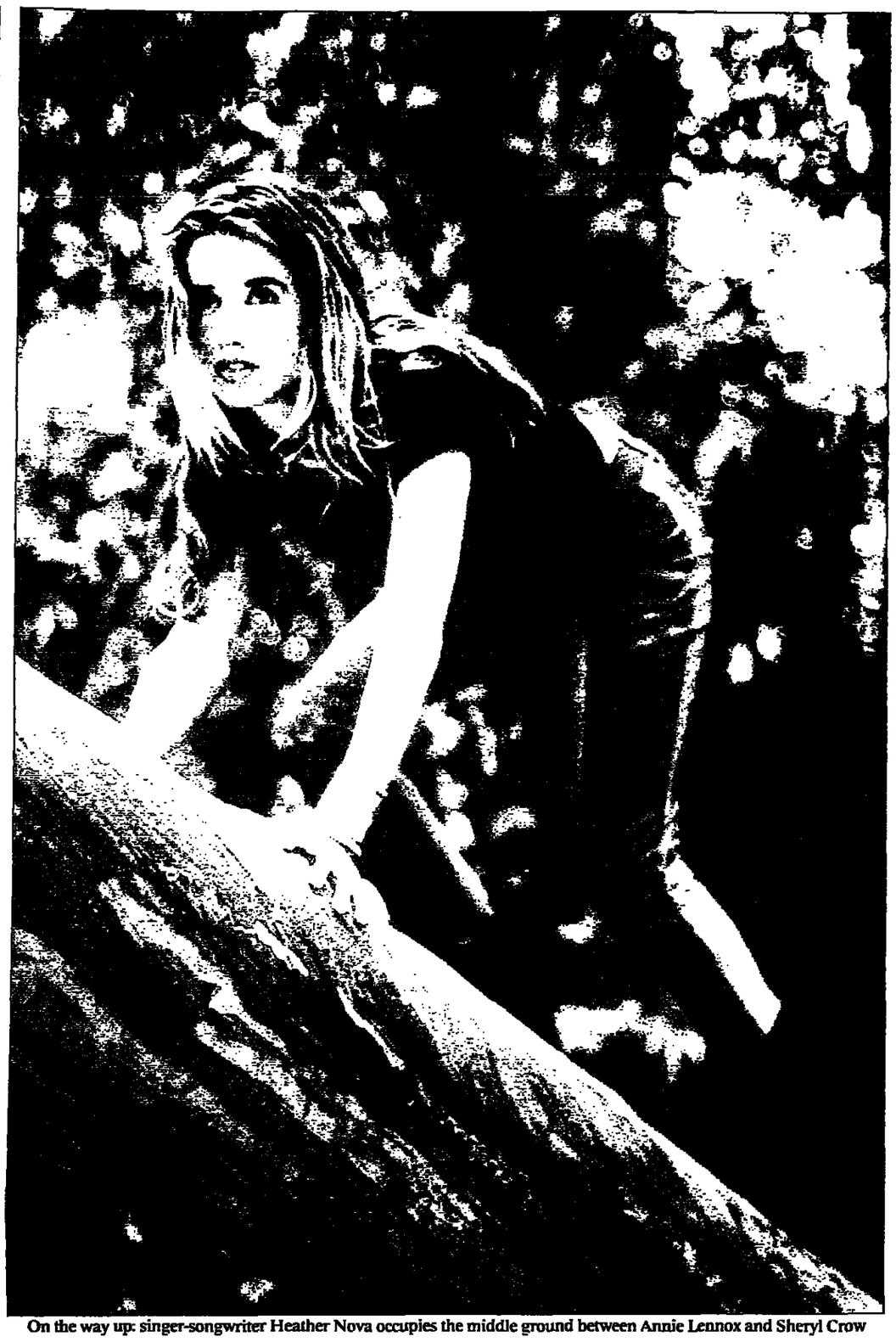
In a genre where authenticity is at a premium, there is no more genuine article than this.

JAZZ
Clive Davis

■ **CLIFFORD BROWN & MAX ROACH**
Alone Together: The Best of the Mercury Years
Verve 526373-2 (2 CDs)★★★
ONE lesser known fact about Clifford Brown, the finest of the trumpeters to come out of the post-bebop era, is that as a student he initially majored in maths. It may be idle to speculate on the extent to which the mathematician's passion for order and structure influenced his music, yet what does set his playing apart from most of his contemporaries is its sense of form and its subtle combination of power and self-discipline.

He was only 25 when he was killed in a car crash, an event which shook the jazz world as much as James Dean's death touched film-goers a year earlier. Quite a number of the bebop players met premature ends, often through drink or drugs, or both. Brown's sunny disposition and his exemplary life-style only served to deepen the sense of loss.

The bristling quintet he led with the drummer Max Roach forms the cornerstone of this idiosyncratic compilation. Opening with *Cherokee*, taken from the popular *A Study in Brown*, the contents drift further afield to encompass dates with Sarah Vaughan and Helen Merrill as well as the "with strings" album made a year before Brown's death.


On the way up: singer-songwriter Heather Nova occupies the middle ground between Annie Lennox and Sheryl Crow

Together the Brown/Roach axis helped draw up the blueprint for hard bop, a virile formula that would be ground out by many bands over the next decade. Few of their rivals would bring as much rhythmic vitality to the task. The Miles Davis Quintet, which belonged in a category all its own, possessed a more lyrical touch, but for pure athleticism Brown and Roach took some beating. Even at the briskest tempo, Brown's articulation is never less than pinsharp. And to hear his lush reading of *Star Dust* on the strings session is to glimpse one of the inspirations, surely, for Wynton Marsalis's orchestral disc *Hot House Flowers*.


Roach: turning up the heat

With the second disc the focus shifts to Roach's subsequent progress, culminating in a 1960 date with his wife-to-be, Abbey Lincoln, a singer who has always been an acquired taste. Roach's classical leanings lead him into an overblown set-piece, *Max's Variations*, made with the Boston Percussion Ensemble, but the more conventional pieces showcase his skill at turning up the heat on fleet-fingered soloists.

□ **JOE LOVANO**
Rush Hour
Blue Note CDP-5292692★★
IN THE week that Jan Garbarek and the Hilliard Ensemble come to town, Lovano's tenor improvisations, set above Gunther Schuller's chamber orchestrations, make rather more astringent listening. *Angel Eyes* and Mingus's *Peggy's Blue Skylight* both sparkle; the rest yield mixed results.

□ **JOE VENUTI & GEORGE BARNES**
Gems
Concord CCD-6014★★
AN APT title for a violin and guitar masterclass, reissued from 1975, deliverd by a double act which seems constitutionally incapable of failing to swing. Venuti took out a patent on jazz violin playing in the 1920s. The fingers had lost little of their nimbleness half a century later.

20TH CENTURY
Stephen Pettitt

■ **SCHOENBERG**
Chamber Symphony No 1/ Erwartung/Variations for orchestra
Bryn-Julson/ Birmingham Contemporary Music Group/ City of Birmingham Symphony Orchestra/Rattle
EMI 5 55212 2★★★
THIS is a distinguished addition of three key works by Arnold Schoenberg to Sir Simon Rattle's discography. He begins with a fast and furious, feverishly incisive yet always coherent performance of the First Chamber Symphony with the Birmingham Contemporary Music Group. The difference between this work, composed in 1906, and *Erwartung*, of 1909, is vast. Schoenberg's brand of expressionism was not just about the abandonment of established key-systems but about the breaking down of other regularities — metre and phrase — in favour of fluid gestures and colours that make possible this nightmarish distilled opera for one character.

It is a disturbingly compelling journey into the darkest recesses of the psyche, the dream we all experience where we have done something dreadful and want desperately to undo it. (In this case the protagonist stumbles upon the body of her lover, whom she might have killed herself.) There can be no beginning, middle nor end, only a nightmarish continuation. Phyllis Bryn-Julson sings marvellously, lost in the character's imaginings but also clear in her projection and hence dramatically potent. The band — now the full, mighty force of the City of Birmingham Symphony Orchestra — plays alertly and keenly, thoroughly believing in the work, as any musician worth his or her salt should.

The disc ends with the Orchestral Variations, Op 31, dating from 1928 and arguably Schoenberg's orchestral masterpiece, a work that achieves richness and personality from the restrictions that many still claim rendered his music detached and inert. Not here. The language has the fluidity which perhaps eluded him in his earlier serial works for piano, for instance. And in any case what do we find after only a few bars of atonal oscillations but bland open fifths, pregnant with tonal implication, besides the Bach motif that emerges later with all the resonances that that implies.

The performance is again alive and clear, well shaped, strongly rhythmic (something that returned after Schoenberg's atonal phase) and with many thrilling moments, not least the vividly captured snarling of the tuba at the end of variation eight.

□ **WEBERN**
Various works
Soloists/BBC Singers/ Ensemble InterContemporain/Boulez
Deutsche Grammophon 437 756-2★★★
THIS disc of Pierre Boulez's great love, the music of Webern, is probably a record in what he left to the players of the Ensemble InterContemporain, but even without him beating time, as seems likely in the song cycles with four or fewer instruments, his presence as motivator is strongly evident.


Boulez: evident motivation

Expressive readings of the Five Pieces for Small Orchestra, Op 10, and the Concerto for Nine Instruments, Op 24, form the framework of this recital; the BBC Singers also make important contributions in choral pieces such as *Entflieht auf leichten Kahnen*, Op 2, a transitional piece, and in the two Op 19 Lieder for chorus and ensemble.

Otherwise, besides the Op 22 Quartet for violin, clarinet, tenor saxophone and piano — music as ultra-refined and exquisite as the more famous Concerto — this disc is a recital for voice and instrumental ensemble.

Françoise Pollet takes responsibility for the earlier works, including the four Orchestral Songs, Op 13, as well as the headily atmospheric, ripe songs of Opp 8 and 14, lending a richness that the purer-voiced, more intimate Christiane Oelze does not possess. Nevertheless, Oelze's approach is perfectly suited to the severe but still strangely sensual canons of Opp 15, 16 and 17, where Webern's attempts to distance himself from his carefully chosen sacred and traditional texts only make his relationship with the words more tantalising.

OPERA
John Higgins

■ **FERRUCCIO TAGLIAVINI**
Opera arias
Various orchestras and conductors
Cetra CDO 105★★
CETRA'S collection offers an excellent opportunity to consider the qualities — and defects — of the Italian tenor Ferruccio Tagliavini, who died three weeks ago at the age of 83. The earliest track on the disc, which spans almost 20 years of his career, is the Cherry Duet from Mascagni's *L'amico Fritz*, dating from 1942. It comes from the complete recording conducted by the composer himself, with Pia Tassinari, the tenor's wife who predeceased him, as Suzel. There is an immediate sheen on the voice coupled with ravishing head tones, which he could well have learnt from Tito Schipa. Almaviva's *Ecco ridente*, recorded in 1961, showed that he could still command a good deal of grace, but the timbre shows signs of wear.

During the 1950s, when Tagliavini was in his forties, he took on a number of roles that were too heavy for him. At times he was apt to shout and interpolate the occasional sob — not acceptable in our more fastidious days. Some of this is reflected on Cetra, and his excursion into *Werther*, the last role he sang on stage, was ill advised on the evidence of *Ah non mi ridestar*.

But there are enough tracks that show Tagliavini at close to his best: Faust's *Dai prati* from *Mefistofele* and, above all, Elvino's *Prendi l'anel* from *Sonnambula*. Connoisseurs will relish the Act IV duet from *Bohème*, where Tagliavini is joined by Cesare Siepi, and regret that tenor and bass appeared so rarely in London.

□ **SUMI JO**
Virtuoso Arias
Monte Carlo Orchestra/Olmi
Erato 4509-97239-2★★
LAST summer, Decca brought out a disc of French coloratura numbers with the Korean soprano Sumi Jo. Two more of the same come on Erato's collection *Virtuoso Arias*. The Bell Song from *Lakmé* and the Shadow Song from Meyerbeer's *Dinorah*, both assigned to the titular heroine, are dispatched with Sumi Jo's customary ease, her upper register pealing out with precise chime like Delibes's own belfry. She is at her best in the 19th-century French repertoire.

But also reflected here are her recent opera-house moves into Italian bel canto. Here the steps are less secure. The Mad Scene from *Lucia* lacks tension and Amina's closing aria from *Sonnanbula* is excessively moony until the lady's final outburst of rejoicing, when Sumi Jo lets the notes fly out. She is fine as the Queen of the Night, much less good as Strauss's Zerbinetta. To round off, there is a Korean folk song, sounding distinctly occidental in Marius Constant's scoring, but very catching if not very "virtuoso".

INSTRUMENTAL
Hilary Finch

■ **RAVEL**
Gaspard, Valses, etc
Boris Berezovsky
Teldec 4509-94539-2★★★
RAVEL'S little triptych of Symbolist horror, *Gaspard de la nuit*, has had the *frisson* factor restored at last. Even the most beguiling virtuoso can reduce its now familiar tableaux of water-sprite, gallows and nocturnal gnome to the single dimension of a set of piano studies. But by combining fluid fingerwork with ever-shifting levels of dynamic recession, Boris Berezovsky recreates not only the uneasy swing of a physical gibbet but Everyman's nagging fear of mortality, too.


Ravel: triptych of horror

This Ravel recital delights by provocation. Berezovksy takes a sidelong glance at the *Valses nobles et sentimentales*. His are neither: he prefers to play them with a sense of irony which the music can certainly take. Brittle sparks fly from his loudest playing; the quiet moments have a haunting knowingness.

The sudden rhythmic menace of the fragments from which *Les Valses* germinate gives warning that, for Berezovsky, this heady tribute to Strauss is, at heart, an apocalyptic dance of death. It is, with Berezovsky's *Sonatine*, one of the most persuasive performances of the work currently on disc.

□ **RODRIGO**
Piano Works
Artur Pizarro
Collins Classics 14342★★
THE first performance of Ravel's *Gaspard* was given by the Spanish pianist Ricardo Vines, and his playing of Albeñiz's *Torre Bemeja* is affectionately celebrated by Rodrigo in a third piano piece, *Al Ombre de Torre Bemeja*. It concludes Artur Pizarro's enterprising recital of rarely heard piano pieces by a composer more often honoured in the guitar.

The entire programme is formed of music of recall and memory: vignettes of people, places and fellow composers, from the grave, aristocratic *pavanas* in the *Cinco Piezas del Siglo XVI* to the *Evocaciones* in homage to Turina. Pizarro shines new light on these bright inner visions of the blind Spanish composer.

ORCHESTRAL
Barry Millington

■ **UNE FLUTE A L'OPERA**
Gallois/London Festival Orchestra/Pople
DG 445 822-2★★★
FLAUTISTS in the 19th century had a less good time of it than they had done previously. Composers were ceasing to turn out works for the instrument in their customary profusion, and star flautists were driven to make paraphrases of popular operas.

Patrick Gallois selects four such paraphrases on this disc — on *La Traviata*, *Guillaume Tell*, *Un ballo in maschera* and *Carmen* — and renders them with all the skill and panache one could possibly ask for, ably accompanied by the London Festival Orchestra under Ross Pople. These are, then, transcriptions of a respectable vintage, though in places they have been revised (by Fabrice Pierre) to include more tunes from the operas in question.

The four paraphrases are separated by three better known operatic melodies (the Berceuse from Godard's *Jocelyn*, the Méditation from *Thaïs*, and the Song of the Nightingale from Victor Massé's *Les Noces de Jeannette*). The arrangements are again by Fabrice Pierre, who also plays harp. Gallois uses a beautiful African blackwood instrument made by Chris Abell, which enables him to achieve a notable mellowness of tone without any of the acoustic imperfections of older instruments.

□ **GLAZUNOV/DVORAK**
Violin Concertos
Kaler/Polish National Radio Symphony Orchestra/ Kolchinsky
Naxos 8.550758★★
THE invaluable Naxos project of providing the mainstream repertoire on its budget label continues apace. Two more gaps are usefully plugged by this disc, which couples the violin concertos of Glazunov and Dvořák in attractive recordings.

Glazunov, born in 1865, was hostile to the modernist school. Even so, many young composers, including Shostakovich, proclaimed a debt to him. Not that that is obvious from this typically melodic, easy-going work. It has a rich vein of lyricism that is tapped by the accomplished Russian violinist, Ilya Kaler, and the conductor Camilla Kolchinsky, one of only two prominent women conductors in the former Soviet Union.

The Dvořák concerto resonates with the characteristic sounds and rhythms of the Czech tradition — all of which are sympathetically communicated by the performers here. Dvořák's Romance in F Minor, Op 11, is a welcome filler.

★ *Worth hearing*
★★ *Worth considering*
★★★ *Worth buying*

CD DIRECT

On Thursday, Richard Morrison introduces this month's *Times* CD Direct artist — the great early-music pioneer David Munrow. Four of his finest recordings will be offered to *Times* readers at specially reduced prices

ENGLISH**TOURING**THEATRE
Molière's hilarious comedy in a new translation by Kenneth McLeish
the school for wives
8-11 Feb The Lyceum, Crewe 01270 537333
14-18 Feb Connaught Theatre, Worthing 01903 235333
21-25 Feb Warwick Arts Centre, Coventry 01203 524524
28 Feb - 4 Mar The Playhouse, Oxford 01865 798600
7-11 Mar Devonshire Park Theatre, Eastbourne 01323 412000
13-18 Mar Arts Centre, Poole 01201 685222
28 Mar - 1 Apr Theatre Royal, Winchester 01962 843434
REGISTERED CHARITY No. 1016885

ISLE LISTEN TO TIPPETT.
Fairest Isle
SIR COLIN DAVIS CONDUCTS TIPPETT'S NEW WORK **'THE ROSE LAKE'**
MONDAY, FEBRUARY 20TH AT 7:30PM.

The ROCKING CHAIR that's rocking America



ONLY **£199 DELIVERED**

FELL DUE TO FACTORY CLOSURE IN MIDLAND

Stateside, the 'Oklahoma' style rocking chair is as popular today as it's ever been. So gentle. So comfortable. No other chair is easier to rock. In natural oak colour (as illus.) or white wood colour (for bedrooms, conservatories, kitchens). *For colour leaflet & choice of fabrics*

PHONE (01924) 464809 or write HSL Dept TRH, Victoria Road, Off Bradford Road, Dewsbury WF13 2AB. Access/Amex/Diners

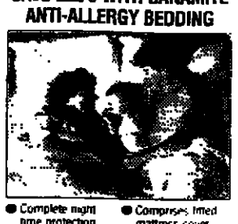
ASTHMA ECZEMA OR DUST ALLERGY?

Medivac

THE CLINICALLY PROVEN VACUUM CLEANER DOCTORS RECOMMEND

- Featured in 'The Lancet', TV, Radio & National Press
- Absolute dust retention
- Available VAT free
- Guaranteed 5 years
- No service required

SAVE £££'s WITH BANAMITE ANTI-ALLERGY BEDDING



- Complete night time protection
- Safe, comfortable durable materials
- Comprises fitted mattress cover duvet and pillows
- Available VAT free

FREE INFORMATION PACK, TEST RESULTS & PRICE LIST

TEL: 0625 539401 or write to MEDIVAC HEALTHCARE (Dept TH&J, FREEPOST WILMSLOW CHESHIRE SK9 5YE

FOAM CUT TO SIZE

45 YRS EXPERIENCE - DELIVERED TO YOUR DOOR



- ★ Settee/Chair Cushions
- ★ Mattresses & Overlays
- ★ Cushion-Filling Service
- ★ DIY Upholstery Sundries

Write/Phone/Fax for FREE Brochure
Gwyder Foam (T2)
4 Dillwyn Street, Swansea SA1 4AE

GWYDER Foam 01792 652698 FAX 01792-204935

Sit and Sleep in Comfort!

Member of the Association of Master Upholsterers

INDIVIDUALLY MADE-TO-MEASURE SKIRTS & TROUSERS



Mail order service for ladies and gentlemen

BROCHURE & 100 CLOTH SAMPLES
CALL
0532 488131
WINEBERGS
Established 1980
Dept TT,
Shannon St, Leeds LS9 8SS

The Treske Shop

Quality Furniture in SOLID WOOD



- Wide range of fabrics
- 5 year guarantee
- Direct Home Delivery
- Easy Parking

FOR FREE CATALOGUE
TEL: (01845) 522000
Treske (Dept TT14), Station Works, Thirsk, North Yorkshire YO7 4NT, LONDON (0181) 874 0050

ORIGINAL CORNISH Fishermans Smocks

ONLY £13.99



- *100% cotton drill
- *Ideal work or leisure wear
- *Hardwearing
- *Windproof
- *Machine Washable

SEND NO MONEY NOW
Write or phone for colour leaflet
Sterlstan Trading (T3), 32, Fermoad Road, Saltash, Cornwall PL12 4JG
Tel. 0752 843494 Fax. 0752 267368

NEW CUSHIONS FOR ERCOL DINING CHAIRS

DIRECT FROM THE MANUFACTURERS AT A FRACTION OF SHOP PRICES

- * High quality resilient foam interiors, shaped and doomed to 2".
- * Cushion covers deep bordered complete with 4 tapes with female press fasteners, ready to fit.
- * FREE fabric samples.



Lyn-Plan

LYNPLAN LTD.
43 Imperial Way
Croydon CR0 4LP ☎ 0181-680 4760

Red Star Wristwatch



We have been fortunate enough to acquire from Russia the last remaining stocks of this mechanical wristwatch.

A unique opportunity to purchase a timely reminder of the former Union of Soviet Socialist Republics (USSR). The Red Star and Hammer & Sickle insignia in red represent the 'pre-Glasnost' Soviet State of Russia. This sturdy watch complete with black leather strap is exceptional value at only £24.95.

Guaranteed for 12 months. Allow 7 days for delivery.

Clockwork & Steam, Old Bakery, 24 Bradley Rd, Towcester, Northants NN12 6DJ Tel: 0327 350880 Fax: 0327 350388

FRENCH LANGUAGE MAGAZINE FOR UK READERS

La Vie Outre-Manche est le magazine en francais pour les lecteurs britanniques. Il est écrit en style direct et contient beaucoup d'articles sur une gamme de sujets - actualité, tourisme, biographie, jeux de mots, etc...

Selected for UK readers, the articles contain many translation aids to assist understanding and enjoyment. For those who wish to improve their grasp of spoken French an audio cassette with recordings of selected articles is produced to accompany each issue.

Years subscription to magazine (six bi-monthly issues): **£13.90.** Year's subscription to audio cassettes **£27.80.** Trial copy of magazine **£2.50.** Trial cassette **£5.50.** (All items post free UK). Payments to:

La Vie Outre-Manche, 8 Skye Close, Maidstone, Kent ME15 9SJ.

However Faded or Torn, Your old Eiderdown can be re-made as new

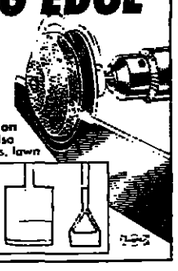


EIDERDOWNS RE-COVERED
Also DUVETS - RECOVERED.
and NEW FEATHER EIDERDOWNS
Please send stamp for patterns.

Keys of Clacton Ltd. Dept RC151
132 Old Road, Clacton-on-Sea, Essex
CO15 3AJ Phone: 01255 432518

A NEW CUTTING EDGE

For Rotary Mowers & Garden Tools



This unique rotary grinding wheel fits any electric drill. Incorporates a positioning guide to quickly regrind to exact cutting angle a sharp new edge on metal rotary blades - without blade removal. Will also re-edge a variety of gardening tools (spades, hoes, lawn edgers, etc) to make digging much easier. Lasts for years. Only £5.95 + 95p p&p. Allow 14 to 21 day despatch. Money refunded if not satisfied.

ACCESS/VISA ORDERS 24 HRS: 01536 420667

BUYERS CHOICE (Dept TSB), 88 Stanion Rd, Burton Latmer, NORTHANTS NN15 5JW

Be Finally FREE of Unwanted and Embarrassing Hair



ULTRA FINALLY FREE

The SAFE & PAINLESS Electronic Hair Removal System

NO WAXING, NO SHAVING, NO CREAM AND NO NEEDLE!

A Wonderful 'State of the Art' new way to deal with the one beauty problem women never talk about. ***unwanted and embarrassing hair.***

ULTRA removes the hair without having the need to wax, use harsh chemicals or even needles. **ULTRA** can be used on even the most delicate parts of the body and nothing touches the skin.

ULTRA took 7 years of research to develop. It uses the same energy as electrolysis except there is NO NEEDLE, NO HEAT and NO PAIN. Just select the correct power setting on the dial, hold the hair between the tweezer tips and within 15 - 20 SECONDS the hair glides out of the follicle.

Similar and less powerful products are available but can they achieve PERMANENT, PAINLESS AND PROFESSIONAL results every time? **ULTRA** GUARANTEES the ultimate beauty salon result in your own home - and that's a promise

CALL THE CREDIT CARD HOTLINE NOW ON FREEPHONE 0500 362436

Please send me ... ULTRA(S) at the special price of £59.99 each plus £5.00 posting & packaging. Also available Replacement Tweezers 1 Set @ £10.95+£1.50 p&p ..... 2 Sets @ £20.95+£1.50 p&p ..... I enclose a cheque made payable to ELIZABETH JAMES GROUP

Name .....

Address .....

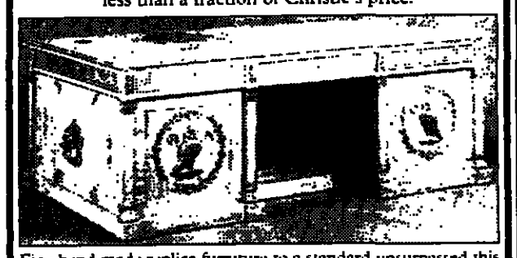
Post Code ..... Tel No .....

Credit Card No ..... Expiry Date .....

Post to: EJC GROUP, 'Knottesford', The Old Castle, Studley, Warwickshire. B80 7AD

If you cannot afford Christie's Auction price of £1,761,500 to buy the Anglesey Desk

BRITISH ANTIQUE REPLICAS will make you an exact copy almost indistinguishable from the original at less than a fraction of Christie's price.



Fine hand made replica furniture to a standard unsurpassed this Century. Made by mastercraftsmen to fit exactly into your home in Mahogany, Walnut and Yew – including Dining Tables to seat from 6 to 50 people. Sideboards, Chairs, Cocktail Cabinets, Desks, Filing Cabinets, Desk Chairs, Bookcases and Handmade Upholstered Chairs, Chesterfields and large Looking Glasses.

WE MAKE FOUR CLASSICAL RANGES OF FURNITURE FOR ALL LIFE STYLES AND INCOME GROUPS.
Send for Brochure or visit 15,000 Sq ft of showrooms
OVER 1000 ITEMS ON DISPLAY.

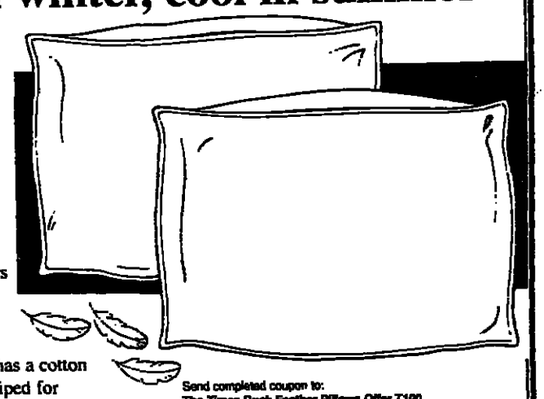
20% OFF + INTEREST FREE CREDIT + FREE DELIVERY
OFFER ENDS 25th FEBRUARY (100 MILE RADIUS OF LONDON)

BRITISH ANTIQUE REPLICAS
School Close, Queen Elizabeth Ave., Burgess Hill, (between Gatwick & Brighton), West Sussex RH15 9RX
Tel: (01444) 245577

THE TIMES READER OFFER

Duck feather pillows only £14.95 a pair

Warm in winter, cool in summer



Enjoy the unparalleled luxury of duck feather pillows. These superior quality pillows have been generously filled with 100% duck feathers: snug and warm in the winter, thanks to their fine insulating properties. They will also keep you cool in the summer too, as feathers absorb excess moisture.

Each pillow measures a generous 27"x18" to fit standard pillow slips and has a cotton cambric casing which is piped for optimum strength and durability. Also, real duck feather pillows last around three times longer than their synthetic equivalents and, for added confidence in their long life, each one carries a five year guarantee.

These quality pillows come in packs of two for just £14.95 a pair, and when you buy two pairs of pillows for just £27.90 you'll save £2. Both prices include postage and packing.

Send completed coupon to:
The Times Duck Feather Pillows Offer T100
BELTON ROAD WEST, LOUGHBOROUGH, LEICS LE11 0XL.
Although we aim to despatch as soon as possible, please allow up to 21 days for delivery. Subject to availability. If you are not fully satisfied, return within 7 days for a refund. For UK residents only.

Please send me	Qty	Price	Total
T100.D254 Pack of two duck feather pillows		£14.95	
T100.D255 Pack of four duck feather pillows		£27.90	
Please indicate in box quantity required		GRAND TOTAL	

I enclose crossed cheque/PO value_____
made payable to Times Offers (no cash please)
or debit my Access/Visa account by the amount above
Card No: (delete where applicable) Expiry date
Signature_____
Mr/Mrs/Ms_____
Address_____ PLEASE PRINT
T100
Postcode _____ Daytime Tel. No. _____
Orders to: THE TIMES DUCK FEATHER PILLOWS OFFER T100
BELTON ROAD WEST, LOUGHBOROUGH, LEICS LE11 0XL
Please tick this box if you do not wish to receive future offers from The Times or companies approved by them ☐

PHONE DIRECT 01509 235235
on The Times special order number
8.30am-7pm Mon to Fri, 8.30am-4pm Sat & Sun.
Access & Visa Cardholders quote ref: T100

Registered Office: Times Newspapers Limited, PO Box 495, Virginia Street, London E1 9XY. Registered No. 894646 England

CUBES SHELVING TRESTLES DESKS ETC

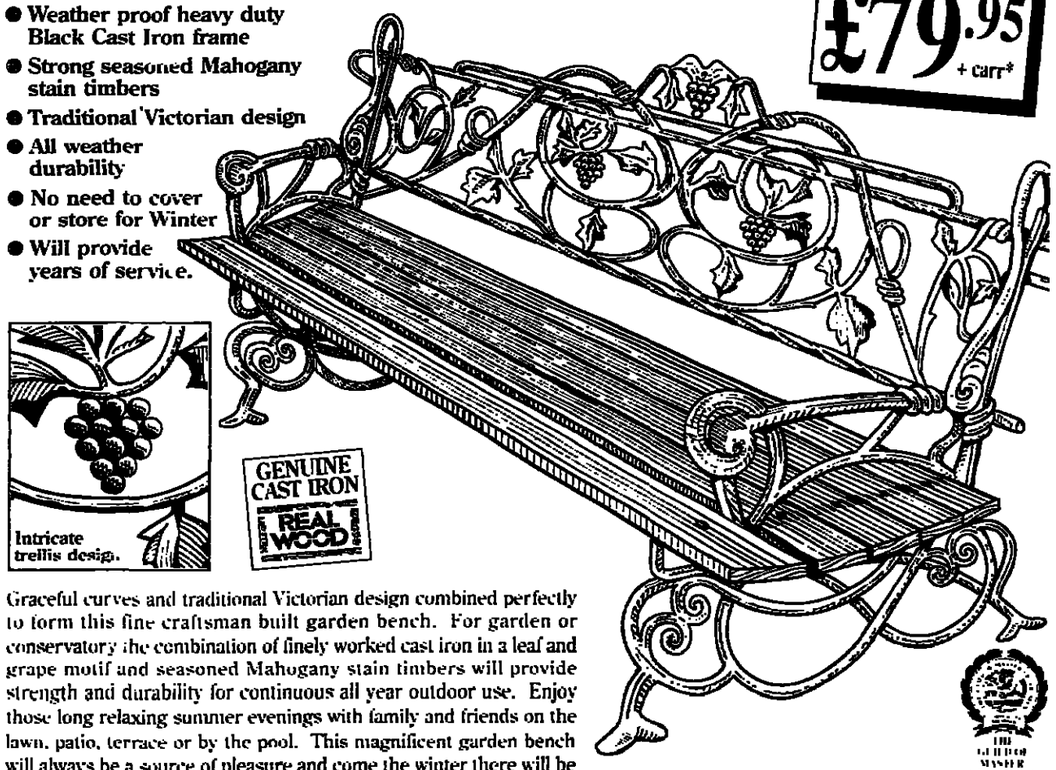


Inexpensive drawers, record units wardrobes, cupboards & shelving beech, white, black for home/work
Mail-order catalogue (or visit us)
CubeStore 58 Pembroke Rd W8
081-994 6016 (24hrs) also Suffolk

Traditional "Victorian" Style *Cast Iron Bench* at our direct Introductory Offer Price

ONLY **£79.95** + carr*

- Weather proof heavy duty Black Cast Iron frame
- Strong seasoned Mahogany stain timbers
- Traditional Victorian design
- All weather durability
- No need to cover or store for Winter
- Will provide years of service.



Intricate trellis design.

GENUINE CAST IRON REAL WOOD

Graceful curves and traditional Victorian design combined perfectly to form this fine craftsman built garden bench. For garden or conservatory the combination of finely worked cast iron in a leaf and grape motif and seasoned Mahogany stain timbers will provide strength and durability for continuous all year outdoor use. Enjoy those long relaxing summer evenings with family and friends on the lawn, patio, terrace or by the pool. This magnificent garden bench will always be a source of pleasure and come the winter there will be no need to cover or store away. At our Special Introductory Offer price of just **£79.95 plus £5.95** carriage and insurance our durable "Victorian" bench is a real treasure, look around garden centres and stores, you will find our price hard to beat. Delivered direct to your door for easy assembly.

Measures: 48" Long, 19¼" Deep, Seat Height 16¼".
Overall Height: 33½".

Dalewood Furniture, 53 Dale Street, P.O. Box 239, Manchester M99 1LH.

- Please allow up to 28 days for delivery.
- Orders accepted from Mainland UK and N.Ireland only.

* PERSONAL VISITORS MAY ORDER DIRECT FROM THE ADDRESS ABOVE (10am-4pm Monday-Friday only). GOODS WILL THEN BE DESPATCHED POST FREE.

SATISFACTION GUARANTEED
Our Cast Iron Bench comes with our full 12 MONTH 'no quibble' money-back guarantee of satisfaction. Your statutory rights remain unaffected.

PHONE YOUR ORDER NOW with Access, Visa, Delta or Switch
Just dial **061-236 4488**
Please quote Dept. LAN 4638 with your order.
Order lines are open 8am-9pm, 7 days a week.

Dalewood

To: Dalewood Furniture, 53 Dale Street, P.O. Box 239, Manchester M99 1LH. Dept LAN 4638

Please send me the Cast Iron Bench(es) @ £85.90 (inc. carr and ins) as indicated below.

Qty.	Order No.	Price inc. carr. & ins.	Total
	PJ 876 90	£85.90	£

I enclose cheque/P.O. for £_____, made payable to Dalewood Furniture. Or debit my Access, Visa, Delta or Switch Card

No. _____
Switch Issue No _____
Expiry Date _____
Signature _____
Mr/Mrs/Miss _____
Address _____
_____ Postcode _____
Daytime Tel. No for Customer Services _____

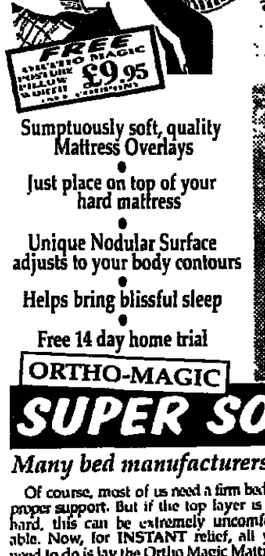
If you do not wish to receive further special offers from us or from companies approved by us, please tick box.

Dalewood Furniture is a Division of Lakeside House Ltd. Reg in England No. 2 [illegible]

"We used to wake up in the morning full of aches and pains & all because...

OUR BED WAS TOO HARD!

...Now we get a Great Night's Sleep EVERY night...the answer was simple, inexpensive & instant"



FREE ORTHO MAGIC PILLOW WORTH £9.95

Sumptuously soft, quality Mattress Overlays
•
Just place on top of your hard mattress
•
Unique Nodular Surface adjusts to your body contours
•
Helps bring blissful sleep
•
Free 14 day home trial

ORTHO-MAGIC



HOT TWIN TO KING SIZE & GREAT SUMMER SAVINGS NOW ONLY £27.50 +P&P

SUPER SOFT MATTRESS OVERLAY

Many bed manufacturers make their beds TOO HARD

Of course, most of us need a firm bed for proper support. But if the top layer is too hard, this can be extremely uncomfortable. Now, for INSTANT relief, all you need to do is lay the Ortho Magic Mattress Overlay ON TOP of your own hard mattress. This amazing sumptuously SOFT and comfortable overlay is now available from just £27.50.

The nodular surface adjusts to the contours of your body, evenly spreading your body weight and aiding circulation.... thus helping to reduce the specific pressures that cause discomfort in the night. No more sleepless nights, you'll wake up feeling refreshed and raring to go. Now there's no need to go out and buy an expensive new mattress...send for your New Ortho Magic Super Soft Mattress Overlay. When it arrives, pop it on your old mattress, you'll sleep sweeter than you have ever known before... THAT'S OUR GUARANTEE.... *or your money back!*

Don't delay, order TODAY, ...forget those aches, pains and sleepless nights!

***PLUS** The Ortho Magic POSTURE PILLOWS*



* REGULAR PILLOWS ...lack of support can easily cause muscle strain

* ORTHO MAGIC PILLOWS support your neck & spine to help ensure a good night's sleep at last!

Designed to reduce muscle stress and strain by keeping your head aligned with the body (unlike feather pillows, which offer little or no support at all). When you order a Mattress Overlay and Pillow together, we'll send you another pillow absolutely ***FREE!*** AT JUST £9.95 PLUS P&P

FREE PILLOWCASE WITH PILLOWS

BEST VALUE EVER. THESE PILLOWS ARE FULL SIZE



SAGGING SOFA? We can make your chairs look as good as new

AND SAVE YOU A REAL FORTUNE!! ...with our expert cushion making service. Send your favourite suite a new lease of life

Dunlopillo LATEX & FOAM

For details of this replacement service (or a FREE COLOUR BROCHURE), the ***ONLY*** number to ring is **0121 645 0333** or why not come down to Whyteleafe and seek the advice of our friendly expert staff

* For brochure requests and general enquiries, please DO NOT call our Overlay and Pillow ORDER LINE

WHY NOT VISIT BRITAIN'S NO 1 FOAM SPECIALISTS FOR Cushion Refilling Service Made to measure Mattresses to your OWN requirements

DIRECT FOAM, UNIT 1, 13 HILLBURY ROAD, WHYTELEAFE, SURREY CR3 0ER



HOW TO ORDER —your Ortho Magic Overlay & Posture Pillow. Simply fill in the coupon clearly and post today. Or telephone our operators who will personally take your order on 01789 200 299, 24 hours a day, 7 days a week. Either way, we gladly accept Access/Visa or Mastercard. Your overlay/pillow will be despatched to you within 5 days. If you are not completely satisfied, for any reason, simply return within 2 weeks for a full & no quibble refund. This does not affect your statutory rights. You are also welcome to purchase direct from our factory (see "WHERE TO FIND US" below) where we hold these products in stock.

DIRECT FOAM (DEPT TT07) Unit 1, 13 Hillbury Rd, Whyteleafe, Surrey CR3 0ER

CREDIT CARD ORDERS (24 HOURS, 7 DAYS A WEEK)
Please use this number ONLY when ordering OVERLAYS & PILLOWS. Please have your credit card details ready when you 'phone! Thank you. **01789 200 299**

DIRECT FOAM (Dept SS05) UNIT 1, 13 HILLBURY RD., WHYTELEAFE, SURREY CR3 0ER

FREE ORDER ONE PILLOW AND ONE MATTRESS & GET AN EXTRA PILLOW FREE Please tick box to claim

PLEASE SEND ITEMS INDICATED BELOW.

PRODUCT	SIZE	HOW MANY?	PRICE £	TOTAL
ORTHO MAGIC MATTRESS	SINGLE 3'0" x 6'6"		27.50	
ORTHO MAGIC MATTRESS	DOUBLE 4'6" x 6'4"		34.95	
ORTHO MAGIC MATTRESS	KING 5'0" x 6'6"		39.95	
ORTHO MAGIC Hi PILLOW	DELUXE WAFFLE		9.95	
ALL PRICES INCLUDE FREE PILLOWCASES	Please quote TT07 WHEN ORDERING		PLUS P & P TOTAL £	4.50

MR/MRS/MS _____
_____
ADDRESS _____
_____
POST CODE _____ (*Using your Post Code helps for quicker delivery)

I ENCLOSE _____ CHEQUE(S/P) made payable to Direct Foam Supply Company
or please charge to my ACCESS/VISA Card No _____
Signature _____ Expiry Date _____

هكذا من الاصل

هكذا من الاصل

TO ADVERTISE
CALL: 071 481 1982
FAX: 071 481 9313

SHOPAROUND

Hard-to-Get Sizes BEDLINEN

Valance Specialists. Any drop.

2'6" 3ft 3'6" 4ft 4'6" 5ft 6ft 7ft

Fitted Sheets any size. Any Depth.
'Special Sizes' Linen Catalogue...
Send Stamp today for Catalogue.

Fitted Sheets Any Size

Keys Ltd
Dept SS81
132 Old Rd,
Clacton-on-Sea,
Essex CO15 3AJ

Valances any Drop

Telephone: 01255 432518

The 'Sheila Maid'

FULL WIDTH

CUTLERY RE-SILVERPLATING SERVICE

Will make your worn cutlery as good as new
Single items upwards.
Also Teapots, Trays, Dishes etc
Very reasonable prices
Repairs undertaken
Nationwide service
Full details from:
C.R.S. Butts Cottage
Washbrough Green,
Sussex RH14 0BN or phone:
0403 700 424

THE CATALOGUE OF CATALOGUES!

Receive the most exciting catalogues from companies selling lingerie, plastic fashions, cookery & partywear

catalog connection
UNIT 15
7 BURLEIGH GARDENS N14
LONDON SW4 5JH
GET YOUR COPY NOW!
0891 234 579



SHIRTS INDIVIDUALLY MADE TO MEASURE

A CUT ABOVE THE REST

Your own choice of style impeccably hand cut to west end standards.
Your own choice of fine fabrics at sensible Yorkshire prices, direct from the master shirtmaker



ALSO MADE TO MEASURE CLASSICAL LADIES SHIRT BLOUSES

WRITE OR PHONE for 300 fabric samples and our colour brochure.

SEYMOUR SHIRTS
FREEPOST, Dept AA,
Bradford BD1 1BR Tel: 0274 726520

HOUSE DUST MITE?

ASTHMA? ECZEMA? RHINITIS?
THEN FIT DERPI DUSTOP BEDDING COVERS.
THE ONLY BEDDING COVERS TO GUARANTEE A 100% SEAL
Details: Allergy Relief Products Ltd.
Mansion House, Mansion Road
Southampton, SO15 3BP
Tel. 0703 332919/586789
Fax. 0703 332919/676226

TABLESAFE

HEAT RESISTANT PROTECTION FOR YOUR TABLE

40% OFF



Custom-made, any size, any shape. Tablesafe protects your polished table against heat and stains. Can be reversed for use as a writing surface. Delivery 7-10 days. Write or phone for details and sample.
TABLESAFE
2A FERDINAND PLACE, LONDON NW1 8EE
TEL: 071-267 5688 or 071-482 4021

INTRODUCING The Jane Fonda WALKER

"It's the most innovative user-friendly, affordable and really fun piece of fitness equipment I've ever used."
Jane Fonda



- *No cumbersome motor or complicated electronics.*
- *Digital speed, time and distance readout.*
- *Very portable and easily storable*
- *Safe to use - safe to leave, no need to worry about the children turning it on when you're not around.*



For further information
CALL FREE ON
0500 36-24-36

SPRING SALE

Wimbledon Chairs



Was £29.95 +Carr.*
Now only £17.95 +Carriage*

YOU SAVE £12

The "Wimbledon" Chair from Dalewood Furniture is now available in 4 different variations! Comes in a Mahogany Stain finish frame plus you can choose from 4 different canvas covers: Plain Dark Green, Plain Dark Blue, Plain Burgundy and Red Tartan. Which means you can have a chair tailor-made to suit any room in your home for the amazing Spring SALE price of only £17.95 plus carriage and ins.

The "Wimbledon" chairs are perfect for the lounge, bedroom, conservatory, anywhere in fact! They are sturdy, well made chairs that are extremely comfortable and because they fold flat they can easily be stored away when not in use.

Please state your choice of canvas colour in the coupon.
Size: Height 34½", Width 23", Depth 15½", Seat Height 17".

SAVE £10 Or SAVE £10 and buy four for only £77.60 POST PAID. One chair is only £17.95 + £3.95 carr. & ins.

★ PERSONAL VISITORS MAY ORDER DIRECT FROM THE ADDRESS BELOW (10am-4pm Mon-Fri only). GOODS WILL THEN BE DESPATCHED POST FREE.
Dalewood Furniture, 53 Dale Street, P.O. Box 229 Manchester M59 1LB.
• Goods are normally despatched within 10 days, but please allow up to 28 days for delivery.
• Orders from Ireland are welcome

Satisfaction Guaranteed Order with confidence. Our "Wimbledon" Chairs come with our full 12 month 'no quibble' money-back guarantee of satisfaction. Your statutory rights remain unaffected.

PHONE YOUR ORDER NOW
with Access, Visa, Delta or Switch
061-236 4488
Please quote Dept. LAN4639 with your order.
Order lines are open 8am-9pm, 7 days a week.

Dalewood®
Dept. LAN 4639
To: Dalewood Furniture, 53 Dale Street, P.O. Box 229, Manchester M59 1LB.
Please send me the chair(s) as indicated below

Frame	Qty	Order No.	Canvas Colour	Price inc. carr. & ins.	Total
Mahogany Finish		PJ 635 70			
Card/Games Table		PJ 516 80		£43.90	
				GRAND TOTAL	£

I enclose cheque/P.O. for £_____ made payable to Dalewood Furniture. Or debit my Access, Visa, Delta or Switch Card
No.
Expiry Date / Switch Issue No.
Signature
Mr/Mrs/Miss
Address
Postcode
Daytime Tel. No. for Customer Services
☐ If you do not wish to receive further Special Offers from us, or from companies we recommend, please tick this box.
Dalewood Furniture — A Division of Langley House Ltd. Reg. in England No. 2726895.

SPECIAL OFFER — SAVE £20
Was £59.95
Now only £39.95 -Carr.

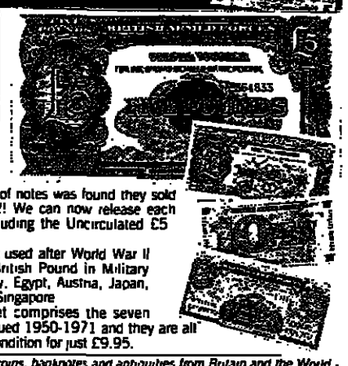


Folding Card/Games Table
Crafted from seasoned solid wood with a Mahogany finish and covered in an attractive Green Baize. Suitable for card and board games.
Price now only £39.95 plus £3.95 carr. and ins.
Size: Table height 28¼".
Table top 30" square.

SPECIAL COLLECTOR'S RELEASE



Collector's set of 7 notes includes the military equivalent of the Scarce White Fiver



Before our hoard of notes was found they sold for £2,000 plus!!! We can now release each complete set including the Uncirculated £5 for only £9.95.
These notes were used after World War II to protect the British Pound in Military Bases in Germany, Egypt, Austria, Japan, Malta, Aden and Singapore
The complete set comprises the seven different notes issued 1950-1971 and they are all in Uncirculated condition for just £9.95.

Ancient & modern coins, banknotes and antiquities from Britain and the World - Send for our illustrated catalogue. You will be delighted or return within 30 days for immediate refund. Allow up to 14 days for delivery.

COINCRAFT, (Dept TIM180295), 45 Gt. Russell St. London WC1
OPPOSITE THE BRITISH MUSEUM.

ACCESS/VISA/AMEX PHONE ORDERS 0171-636 1193

To: COINCRAFT, 45 Great Russell St. London WC1B 3LU
Please send me quantity _____ Set of 7 British Military notes at £9.95 per set inc p&p.
I enclose Cheque/PO for £ _____ made payable to COINCRAFT or my
Access/Visa/Amex No. is _____
Exp. Date _____ Signature _____
NAME Mr/Mrs/Ms _____
Address _____
_____ Post Code _____
Piccadilly Coin Co. Ltd. Reg. in UK no. 2907024
TIM180295

TAKE THE WORRY OUT OF BATHING

Restore your Independence



with a safe easy to use
POWER BATH

- Quick easy No mess installation
- Colour to match existing suite
- Safe Hydraulic power lifts you in and out with ease
- Removable seat for normal use
- Easy to use air control hand unit



FREEPHONE 0800 132061

For further information or advice call our FREE Helpline or complete coupon below.

☐ Please send me further information ☐ I would like to arrange my free no obligation home consultation TT18/02

NAME:
ADDRESS:
POSTAL CODE: PHONE:

AQUABILITY (UK) LTD.
Kingswick House Sunninghill Berks. SL5 7BH

OVER 500 FAVOURITE INCREDIBLE OF YOUR SONGS IN ONE BOOK!





★ More than 280 pages of songs you love
★ Contains complete melody lines, lyrics and chord names
★ Spiral-bound to stay open on the piano!



HERE ARE JUST SOME OF THE 500+ SONGS YOU GET
★ As Time Goes By ★ A String Of Pearls ★ Tea For Two ★ Misty ★ Dream ★ Hey There ★ September Song ★ Wanting You ★ Shadow Waltz ★ My Ship ★ Speak Low ★ If I Ruled The World ★ Dancing In The Dark ★ When I Fall In Love ★ You'll Never Know ★ Polka Dots And Moon Beams ★ Imagination ★ I'll See You Again ★ One Alone ★ Stay As Sweet As You Are ★ My Happiness ★ A Cottage For Sale ★ Autumn In New York ★ The Alley Cat ★ Crazy Rhythm ★ Limehouse Blues ★ Peg O' My Heart ★ Stranger In Paradise ★ Young And Foolish.



500 SONGS FOR ONLY £14.95 +P&P

This is the book every musician must have. It contains hundreds of wonderful songs from the **Golden Era** of popular music, the songs people love to play and sing. It is the kind of book professionals use to fill their many requests ... from all-time popular standards such as **September Song** and **Misty** ... to marvellousshow tunes like **On A Clear Day, Desert Song, Half A Sixpence** and **Gigi**, you'll find all of your favourites are here.

A MUSICIAN'S DREAM COME TRUE

We call it **500 Plus Top Line Greats** because it give you the top-line melody (plus lyrics and chord names too) to the tops in pop music. It has over two pounds, more than 280 pages of solid songs, handsomely spiral bound beneath the cover so that it lies perfectly flat on your music stand with no scratching. It is built to last through years of use.

A SUPERB GIFT IDEA

Music is truly a gift for all persons, and this book is the perfect gift for that special musical friend of yours.

Songbooks Unlimited, (Dept. B18TIG),
Hays House, Box 61, Whitstable, Kent CT5 3RD.
FOR ENQUIRIES RELATING TO THIS OFFER PLEASE PHONE 0227 775111
We deliver to all addresses in the U.K. (including N. Ireland)
ORDERS FROM EIRE WELCOME - Punt = Pound.
PROMPT DESPATCH - 7 days from receipt of order.

100% Money Back Guarantee
24 HOURS ORDERING SERVICE
0227 771013

Songbooks Unlimited. (Dept. B18TIG).
Hays House, Box 61, Whitstable.
Kent CT5 3RD.

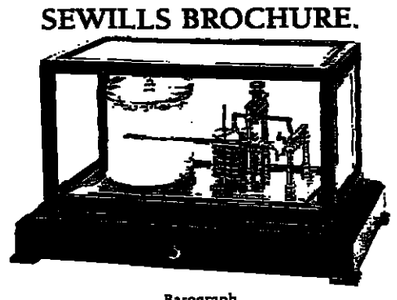
Yes, please rush me _____ copy(ies) of 500 Plus Top Line Greats @ £14.95 + £2.05 p&p. I enclose £17.00 including p&p for each book. I understand that I may return the song book(s) for any reason and receive a full refund.

☐ Cheque enclosed for £_____ made payable to Songbooks Unlimited.
☐ Access Visa
Signature _____ Exp. Date _____
Credit Card No. _____
Name _____
Address _____
_____ Postcode _____
☐ If you do not wish to receive further Special Offers from us, or from companies we recommend, please tick this box.
Hy. Bridge (UK) Ltd T/A Songbooks Unlimited. Reg. No. 2771545

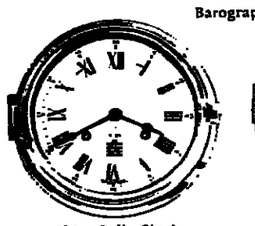
GENUINE BIRTHDAY NEWSPAPERS

From famous archive, saved from the past. Printed between 1642-1992. Also Sunday Newspapers from 1915. Ready for presentation. Same day dispatch. Gift of ever increasing value.
REMEMBER WHEN
368 Brighton Road, South Croydon, Surrey.
081-688 6323

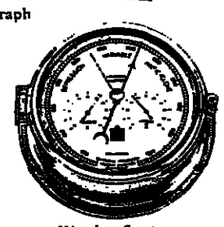
THERE ARE 93 EXQUISITE INSTRUMENTS IN THE NEW SEWILLS BROCHURE.



Barograph



Ships Bells Clock



Weather Station

HERE'S JUST 3 OF THEM.

Crafted in solid marine grade brass and mahogany, enhanced by bevelled glass.

Extensive range of 118 products featuring our time-honoured Ships Clocks & Barometers, Barographs, plus wrist and pocket Watches.

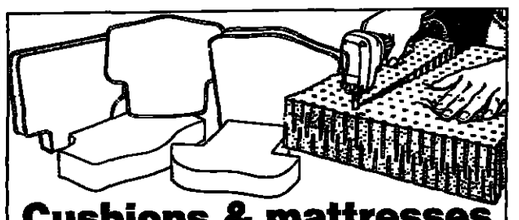
All with full 5 year guarantee and instructions, with prices ranging from £50 to £1,000.

Free New 28 page colour brochure on request.

PHONE 0151-298 2299
FAX 0151-207 6777

SEWILLS
Maker to the Admiralty. Estd 1800ad
20 Britannia Pavilion, Albert Dock, Liverpool L3 4AA

Post to, Sewills, FREEPOST, Liverpool L69 3BR
(no stamp needed)
NAME
ADDRESS
POSTCODE
ST1



Cushions & mattresses cut to any shape or size

Dunlopillo Latex & foam
in soft, medium or firm for your choice of comfort when sitting and sleeping.

MADE TO MEASURE CUSHIONS
Any shape, size or thickness for easy chairs ■ lounge suites ■ dining chairs ■ bench seating ■ caravans & boats.
Supplied uncovered or with our own FITTED COVERS.



BEFORE with old cushions *AFTER with new cushions*

Also **SPECIAL CUSHION FILLING SERVICE** makes cushions feel and look better than new!
We can re-fill your EXISTING COVERS (not stretch covers) with Dunlopillo Latex or Foam. Quotations by return.

MADE-TO-MEASURE MATTRESSES
For double & single beds ■ bunks ■ cabin beds ■ larger than average beds. Non-allergenic & covered in 100% cotton fabric.



In comfortable soft, medium or firm.

We can even make SANDWICHED MATTRESSES
Using any combination of Dunlopillo Latex or foam in soft, medium or firm.

EXAMPLES:-
2in. SOFT / 2in MEDIUM
4in MEDIUM / 4in FIRM



FFC SOFT MATTRESS OVERLAYS for instant relief on a too hard bed.
A separate 2 inch deep layer of soft Dunlopillo Latex or foam cut to the exact size of your existing hard mattress. Covered in hardwearing 100% cotton fabric.

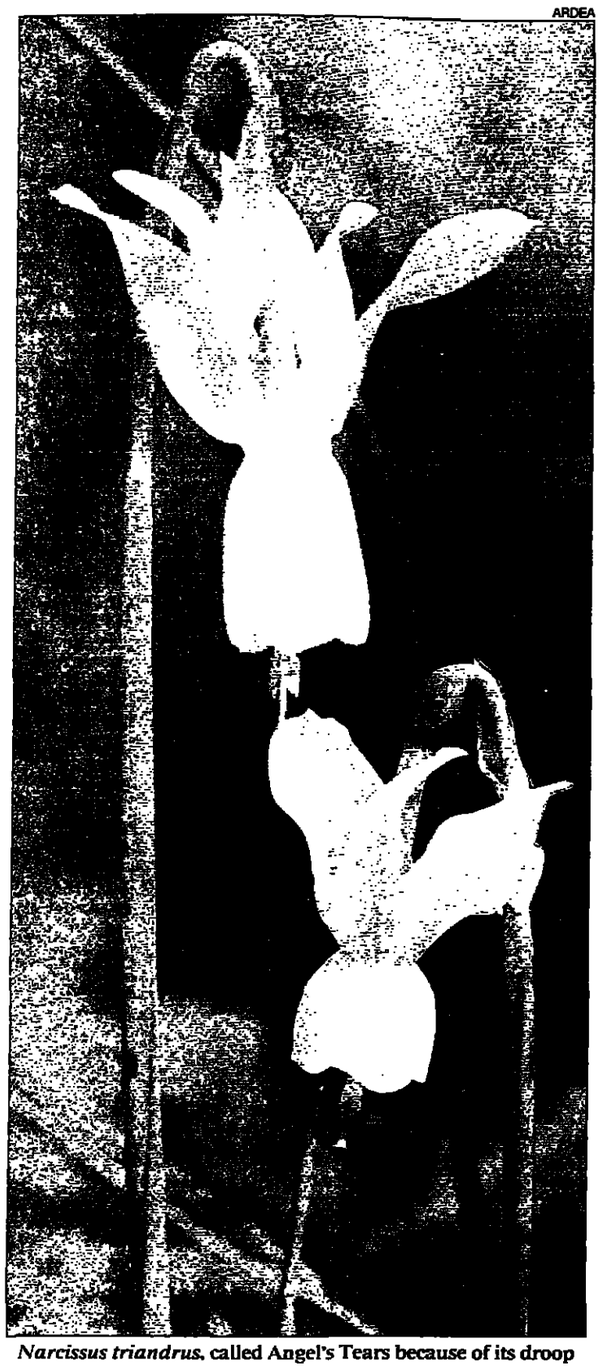
■ EVERYTHING DELIVERED SAFELY TO YOUR DOOR

Phone 0113 267 8281 DEPT TT2
or please send stamp for 36 page brochure packed with scores of colour illustrations, measuring guide and direct prices.

FFC FOAM FOR COMFORT LTD Dept TT2, 401 Otley Old Rd, Cookridge, Leeds LS16 7DF.

Add a splash of colour with spring flowers, advises **George Plumptre**, The Times Gardener

Light up your border with bulbs


ARDEA

Narcissus triandrus, called Angel's Tears because of its droop

People often speak enticingly of naturalised drifts of spring bulbs — carpets of aconitums or snowdrops. But there is nowhere in my garden to accommodate such drifts. I have no grass that I leave unmown, nor do I have a venerable beech to provide dappled sunshine, leaf mould and well-drained soil where they can spread from year to year.

But while some bulbs should always be grown in a natural manner, scattered in grass or a woodland setting, others are well-suited to borders and beds, which is all my garden has to offer. Now is the time to look around your garden and decide where they could be accommodated, so that in the autumn you can buy and plant the bulbs, confident they will emerge in the right place.

All bulbs like well-drained soil, so that they can dry out and ripen in summer, when they have finished flowering. The semi-shade and soil conditions beneath shrubs are fine, but avoid planting bulbs in the dense shade of an evergreen. In general, bulbs that produce small plants are best suited to borders because they die down quicker than, say, large daffodils.

If the bulbs are planted among herbaceous perennials, it is important to mark their position so that they are not inadvertently exposed when digging over a border in the autumn or winter. Bulbs are best planted in groups or clumps, so that they make an impact, and slightly deeper than is usually recommended. This means that after small early-spring bulbs have died down, you can sow annual seeds on top without disturbing them, filling a space between summer-flowering perennials.

Small scillas and their close relations, chionodoxas, are happy with border cultivation. The brilliant blue flowers of *Scilla siberica* 'Spring Beauty' have an impact in February and March that you would not suspect from a plant that only grows to 3in-4in. The other most commonly grown variety, *S. bifolia*, is nearly as bright. *Chionodoxa luciliae* looks at first glance very similar to the scillas, but the star-like blue flowers have a distinctive white centre. In addition to their predominant shades of blue, both scillas and chionodoxes have forms with pink and white flowers: *Scilla bifolia* 'Rosea' and *Chionodoxa forbesii* 'Rosea'. *Scilla tubergeniana* has hazy-white flowers with a delightful blue stripe through each petal, while *Chionodoxa luciliae* 'Alba' is pure white.

Puschkinias are not as well known as the small bulbs mentioned above but they are equally good near the front of a border or nestled beneath a deciduous shrub. They flower from March onwards, each stem carrying a number of small bell-shaped flowers. These are faintly blue-tinted white, with darker blue stripes. There is also a clear-white flowered form, *P. libanotica* 'Alba'. The bulbs of all three species should be planted 2in-3in deep.

Because of their similarities, it is probably best not to grow the species together, but they are ideal for mixing with other small spring plants, such as perennial pulmonarias which flower at the same time, or with white or yellow bulbs.

Snowdrops don't look right grown in a bed or border, but their relative, the spring snowflake, *Leucojum vernum*, mixes perfectly with these blue-flowered bulbs. The pure white flowers, which are rounded, like little cups, are superbly offset by shiny deep-green leaves. The bulbs should be planted 3in-4in deep and, like snowdrops, they can be increased by lifting and dividing after flowering.

Miniature narcissi are equally suitable for planting with blue. Larger daffodils look unsightly in a border when you are waiting for the leaves to die down, but most good miniature varieties have much less foliage and are usually happier with border or rock garden cultivation than being grown through grass. Among the best are the hybrids of *Narcissus cyclamineus*, which have distinctive swept-back petals. They grow to 6in-12in and include 'Tête-à-Tête', 'Jack Snipe' and 'February Gold'.

Other suitable plants are hybrids of *Narcissus triandrus*, known as 'Angel's Tears' because of the way the flowers droop. These graceful narcissus carry more than one scented flower to a stem and include white-flowered 'Thalia', dwarf cream 'April Tears' and pale-yellow 'Hawera'. A good guide is to plant narcissus at a depth three times that of the bulb.

The most impressive spring bulb for border planting has to be the Crown Imperial, *Fritillaria imperialis*. Tall stems grow to 3ft and higher, with whorls of glossy green leaves covering the lower half. They are topped by clusters of orange-red or yellow bell-shaped flowers with a distinctive "crown" of green bracts. They like a rich soil, preferably slightly alkaline, and deep planting at 6in or more.

The popularity of growing spring bulbs in a "natural", grassy setting has heightened the demand for more delicate fritillarias, such as the Snake's Head, *F. meleagris*. But the tradition of spring bulbs in a border should not be abandoned. Nothing emphasises this better than clumps of mixed-colour Crown Imperials, especially as the centrepiece of a group of narcissus and scillas.

WEEKEND TIPS

- *Continual rain has caused border earth to become compacted, even waterlogged. Fork the ground to let in air and encourage excess moisture to dispel. If possible, fork in compost or leaf mould at the same time.*
- *In areas where the ground is not too wet, plant sprouted seed potatoes under a cloche or plastic for an early crop.*
- *Sow tomato seeds in the greenhouse.*

GARDEN ANSWERS



STEPHEN ANDERTON replies to readers' letters

Q Can you suggest ground cover plants which would survive in a bed under some straggly box trees and a yew? It is not completely shaded, but dry. — Mary Douglas-Bate.

A There are three options. First, you could simply not plant at all beneath your trees, but clean up their straggly trunks, bring the grass up to the trees, and enjoy the coarse grey corrugation of the box bark and flaking brownish red of the yew.

Alternatively, you could drastically cut back the trees in March, so that they become fully clothed to ground level, thus solving the problem of planting.

Finally, if you opt for ground cover, you will need to build up a layer of soil on the surface, with compost, imported soil or leaf mould. Box and yew surface roots will come running for the compost, so choose plants which also run on the surface. Try evergreen *Euphorbia amygdaloides* var. *robbiae*, or *Waldsteinia ternata*, which makes a mat of running surface stems covered in yellow flowers. Where there is sun to open the flowers, *Crocus tommasinianus* will naturalise among other plants. The evergreen *Iris foetidissima* will bring some semblance of lushness with its strappy leaves and red berries.

Q We are about to move to a new house with an old yew tree. How should I look after it? — Caroline McAslan, Cardiff.

A No special care is needed. But remember this: yews will grow in full sun or deep shade. A yew grown in the shelter and shade of other trees will not have the same ability to support itself as a tree grown in the open. So often I see a yew cleared of neighbouring trees in the hope that it will fill out into a majestic, black-green crown. It then blows over. Such transitions from deep shelter to full exposure must be gradual, so the roots have time to develop a stronger hold. Remember that the plant is highly poisonous to humans and animals, so be careful how you dispose of prunings.

Q I have had a *Chimonanthus fragrans* bush for 20 years, with hardly a flower. Last year I cut back half the bush hard and, after that, the old wood produced masses of flower. What is going on? — Mrs D. Preston, Leamington Spa.

A Winter sweet is one of the most deliciously scented shrubs in the garden, although the flowers themselves are not showy, and appear on leafless winter twigs. New plants take a few years for the growth to slow down and for the production of flowering wood to begin. Poor summers or cold climates lead to few or sometimes no flowers — your bush may require a hotter, sunnier position.

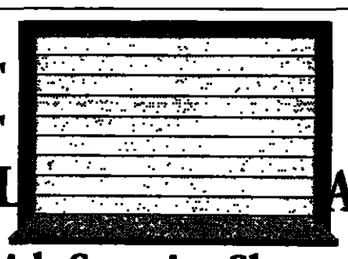
Pruning is best kept to a minimum, but older branches may be cut out if they become weak. Harder pruning is only required on wall-trained specimens. It may be that your plant flowered not because you pruned it, but because something else altered near by to give it more sun.

- *Readers wishing to have gardening problems answered should write to: Garden Answers, Weekend, The Times, 1 Pennington St, London E1 9XN. We regret that few personal answers can be given and that it may not be possible to deal with every request. Advice is offered without legal responsibility.* The Times *regrets that enclosures accompanying letters cannot be returned.*

HOMES & GARDENS

Read this FREE 26 page Brochure BEFORE buying a garden tractor or ride-on mower!
AND Countax's Which Tractor Buyers Guide
☎ 0844 279927 24 HOURS
The Better British Garden Tractor
prices from £1,295
or return coupon to. Countax, FREEPOST, Great Haseley, Oxford OX44 7BR
Name
Address
Postcode Tel
POWERED BY COUNTAX T822

WOOLMAN'S
FREE 32 PAGE FULL COLOUR CATALOGUE
Over 200 garden tools, accessories, machines, canvas bags & garments.
Woolmans, Dept. ST, Grange Road, Derridge, Solihull, B93 8QB
☎ 24hr 0564 776283

SHUT OUT BURGLARS

with Security Shutters
The Ultimate Deterrent
Made from tough maintenance free insulated aluminium our slimline Security Shutters not only keep burglars out, they keep heat in, dramatically reducing heat loss. Simple to operate from inside your home Security Shutters are designed and manufactured for your windows, are normally fitted in one day and are guaranteed for 5 years.
SECURIGLIDE UK LTD
Unit 17 Riverside Way, Ravensthorpe, West Yorkshire, WF13 3LG.
Tel: (01924) 491211 Fax: (01924) 491099
Please send me a free brochure TT12/2
NAME
ADDRESS
POSTCODE
TEL NO.

GREAT WINTER GATE SALE UP TO 50% OFF SELECTED STOCK
WROUGHT IRON
★ Wide range of gates.
★ Any size, shape or design.
★ Delivery within 7 days.
★ Guaranteed quality.
★ Nationwide Delivery
★ Over 150,000 satisfied customers.
TIMBER GATES
7 DAY DELIVERY
★ High quality construction by time served craftsman.
★ Any shape, size or design.
★ Top quality timber from managed forests.
PHONE TODAY FOR YOUR FREE COPY OF OUR LATEST COLOUR CATALOGUE.
01543 462500 (24 hrs)
Cannock Gates Ltd (Dept TT8) Hawks Green, Cannock, Staffordshire WS11 2XT
VISA ★ ACCESS ★ AMEX ★ DELTA ★ SWITCH

SNOWDROPS IN THE GREEN
Established supplier — Quality bulbs
Single Snowdrop 14 pre 50/£9 per 100
Double Snowdrops 10 pre 50/£10 pre 100
Anemone 14 pre 25/£7 pre 50
Miniature Daffodils 25 pre £5
Snowflakes 14 pre £6
All bulbs freshly dried for each order
Cheques/PO to:
A. BROWN, A.S. NURSERY
(Dept TT) 27 Westwood Avenue, Woburn, Combs IP12 2SL
Tel: 0945 85318.
(Please print new address)

SEPTIC TANKs LIQUID BIO-FLO is a Bacterial Product that Eliminates Odours and Reduces Emptyings. For Details of Free Special Offer Send S.A.E. to Hunford Brook Ltd (Dept JD FREEPOST, Basingstoke, Hampshire, RG23 7BR
Tel: 01753 276433

THE TIMES NEWSPAPER
NOW HAS A READERSHIP OF 1,448,000
"NRS Apr 94'-Sept 94"

GREENOAK GATES

Metal painted timber gates as one shown or design
ROSE COTTAGE EAST, CROWHURST LANE, CROWHURST, (01129, SURREY RH6 8HU
Tel. 0342 852853

XTRAGUARD WINDOW SECURITY FILM
BEAT THE BURGLAR TODAY
• There when you need it
• Hidden when you don't
• Tough powder coated steel
• DIY or Professional installation
Colour
07072 76213
XTRAGUARD SECURITY LTD

Bloms 1995 Spring Catalogue
Our comprehensive colour catalogue illustrates over 400 varieties of Summer flowering plants and bulbs.
For your FREE 1995 Catalogue write to: Bloms Bulbs Ltd. Dept TMS2. Primrose Nursery, Shambrook, Beds MK44 1LW. or phone 0234 782424 (24hr)

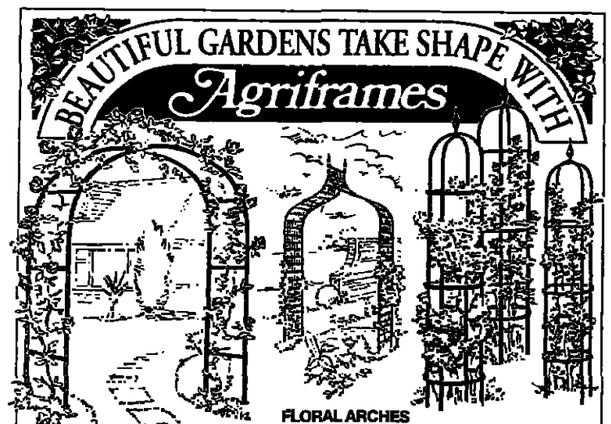
NEW THE AMAZING PATIO PEACH
GROW INDOORS OR OUT
Easy even in poor soils. Completely frost hardy. A charmingly vigorous variety. FREE growing info. Choose from PEACH, CHERRY, PEAR, APPLE, PLUM, NECTARINE, APRICOT, ALMOND and HAZELNUT.
£4.95 each; Any 3 for £13.50; Any 6 for £25.
BARGAIN OF THE YEAR
☎ 01245 329462 Prices incl. VAT, p&p.
Or send cheque/p.o.s to: PLANTWORLD TT1/2/95
Dovedene Nd. S. Woodham Ferrers, Essex CM3 9DP.
Main Friday Ellen-Ipm. (Closed May). Callers welcome.
Prop: E. Hancock & Son

COMPOST BINS AT A FRACTION OF THE PRICE YOU COULD PAY FOR BINS OF THIS CAPACITY
Quickly rots kitchen and garden waste into rich organic compost — keeps the garden tidy too!
COMPARE PRICES — You could pay over twice these prices for plastic compost bins of these capacities. Buy direct from the manufacturers and save £££'s.

STANDARD	LARGE	KING SIZE
7.5ft cubic feet 24in dia. x 27in high	12.7ft cubic feet 32in dia. x 27in high	27 cubic feet 47in dia. x 27in high
£14.00 Inc. delivery	£16.50 Inc. delivery	£22.00 Inc. delivery

Made from rot-proof green polypropylene. Special lid to keep frost in, rain out. Complete with compost making guide. Full refund if not delighted. Despatched 7/10 days. Mastercard orders only. Send cheques/postal PO's to
ARDENCO LTD.(Dept. TCM)
34 Saxby Rd. Ind. Est., Melton Mowbray, Leics. LE13 1BS.

SALE LUSCIOUS VICTORIA PLUMS with is easy reach!
SUPER COLUMN OR SEMI-DWARF
THE QUEEN OF PLUMS!
No other plum tastes quite so good as the increasingly rare big delicious sun kissed, juicy ripe Victoria - NOW YOU CAN GROW YOUR OWN CROP and enjoy the true hand picked mouth watering flavour and all the natural juicy goodness of this luxury fruit. We can offer you the prize Victoria plum in either the Super Column or in Semi Dwarf form, to produce a hardy fruitful tree that can be kept to no more than 7 to 8 feet high, Victorias are hardy, vigorous, easy to grow, SELF POLLINATING and require minimum attention, even where the soil is poor, and the weather severe. Produces a spectacular blanket of frothy blossom - before its highly decorative heavy crop!
SALE £10.20 EACH
2 FOR £18.95
3 FOR £27.95
Plus £2.95 carr. all orders
CALLERS WELCOME — OPEN 7 DAYS A WEEK
POST YOUR ORDER NOW!
BRAMLEY'S NURSERIES (T59)
331 BENFLEET ROAD • SOUTH BENFLEET • ESSEX

BEAUTIFUL GARDENS TAKE SHAPE WITH Agriframes

FLORAL ARCHES
OBELISKS
PERGOLAS, BOWERS, GAZEBOS & WALKWAYS
SCREENS AND PANELS
SEND NOW FOR YOUR FREE COPY OF BRITAIN'S BIGGEST GARDENING CATALOGUE
Featuring Agriframes structures plus hundreds of the very best gardening products and ideas.
To: Agriframes Ltd., Brochure 3484 . Charlwoods Road, East Grinstead, Sussex RH19 2HG.
Name
Address
Postcode
Please tick here if you do not wish to receive other mail offers from selected companies ☐
FREE CATALOGUE ☎ 01342 319111 (24hrs) FAX: 01342 327233

BEAUTIFUL GARDENS TAKE SHAPE WITH Agriframes

FLORAL ARCHES
OBELISKS
PERGOLAS, BOWERS, GAZEBOS & WALKWAYS
SCREENS AND PANELS
SEND NOW FOR YOUR FREE COPY OF BRITAIN'S BIGGEST GARDENING CATALOGUE
Featuring Agriframes structures plus hundreds of the very best gardening products and ideas.
To: Agriframes Ltd., Brochure 3484 . Charlwoods Road, East Grinstead, Sussex RH19 2HG.
Name
Address
Postcode
Please tick here if you do not wish to receive other mail offers from selected companies ☐
FREE CATALOGUE ☎ 01342 319111 (24hrs) FAX: 01342 327233

LAWNFLITE DIRECT COLLECT 900 series
BRITAIN'S ULTIMATE ALL-WEATHER GARDEN TRACTOR RANGE
now with 2 year warranty*
FOR INSTANT ATTENTION FREEPHONE 0800 616433 QUOTE REF. HO TT3
*Two year warranty is available on selected models. Ask your dealer for details.

Simply the best Grass Collector included in the Price
The 900 series is the GENIUS of simplicity.
Both cutting blades of the "Direct Collect" system individually throw the grass cuttings straight into the collector via the large open aperture. This eliminates clogging and balling and promotes positive physical collection even in the wet.
No bolt-on cumbersome brush sweeper. No wearing parts. Simply cuts, throws and collects, wet or dry grass, leaving a beautiful finish.
Easy to operate, user friendly automatic transmission comes as standard.
Now, before you try any garden tractor have a FREE demonstration to prove to yourself what 'Simple Genius' can mean to you.
You won't want to look any further! Especially when you consider the following:
Minimum £200 trade in available
Manufactured by MTD • ISO 9001 Quality service by BARRUS
Write or FREEPHONE NOW for your FREE 1995 colour brochure and your nearest dealer.
Name:
Address:
Post Code: Tel:
Lawnflite Ltd. FREEPOST OF627, Bicester, Oxfordshire OX6 0UR TT3

David Blundell explains the lure of his allotment ... and offers some tips for those tempted to follow in his footsteps

Why Britons still dig for vegetables

This is probably the only time of year I could find the time to write this. Admittedly, there is plenty of lime-dressing to be done, rough autumn digging to be forking over, and seed beds to be prepared. And any day now the *Helix aspersa* (garden snail) will be gathering its forces for a spring offensive, when it will venture out once more upon its single foot, intent on inflicting nocturnal GBH on unwary cabbages. But these are still the last few weeks before the warmer weather arrives, when the vegetable gardener can spend some guiltless time away from the plot.

I am an allotment holder, one of that band of enthusiasts who believe that they can outdo the farmer at his own game.

The 30ft by 80ft plot in question, on the heavy clay of north Hertfordshire is, in fact, my second allotment, and costs £16 a year to rent. The first was on a hillside in Derbyshire, frustratingly situated to catch the first of the autumn frosts and the last of the winter blizzards. It was a tough initiation into vegetable growing — anyone who could grow anything more exotic than grass there would have little trouble in the softer south.

I took on that first allotment during the 1970s in a fit of enthusiasm shared with thousands of fellow fans of Richard Briers in *The Good Life*. What better way, we argued, for the suburban male to assert himself than to rent a few poles of land (most of us out on the allotments have never adopted that new-fangled metric system, you know), and there to grow and gather.

The Good Life was, of course, a fantasy, but it did inspire many of us to take up a hobby which has improved our leisure and enhanced our diet and bank balances.

We were, probably unknowingly, following an ancient tradition. There were allotments even in feudal times, although you might then have found yourself forbidden by your liege lord to dig, or even visit, your land on the sabbath, or to grow flowers. In the 19th century, they were a means of providing the indigent poor with sufficient sustenance to keep out of the workhouse. And by the First World War, when half the nation faced starvation, they were a matter of life and death for thousands of families.

> "Our diet and our bank balance have improved"

Between the wars enthusiasm for the allotment waned, and it increasingly took on a cloth-cap image, which it has still not thrown off. Then, in the Second World War, there was an astonishing outbreak of horticultural enthusiasm as the nation was enjoined to become self-sufficient in food. By the closing days of the war, potatoes, cabbages and sprouts were flourishing throughout the royal parks and more than one million people were "Digging for Victory".

Today, there are perhaps 400,000 allotments being worked in England and Wales, according to Geoff Stokes, of the National Society of Allotment and Leisure Gardeners (NSALG). He believes the fall in numbers is due not so much to lack of interest as demand for development land from builders and local councils. There has been particular pressure on sites once regarded as sacrosanct since 1980, when, under the Local Government Planning and Land Act, councils were given the right of disposal over statutory allotments.



JOHN CHAPMAN

David Blundell on his 30ft by 80ft allotment in Hertfordshire, which costs £16 a year to rent from the local council and provides most of his family's vegetables — and great pleasure

If you decide to take up the challenge of an allotment, here are a few ground rules. Look for a site with level, deep, workable soil. Make sure it has an open aspect and good drainage — vegetables hate the shade, and they detest having their roots in standing water. If the site is being worked, check that the plants are in good condition. And if it is not tenanted, what state are the weeds in? A happy weed means healthy soil.

If possible, make sure you have good neighbours. A neglected, weed-infested plot next door will inevitably be a source of pests. I speak, unfortunately, from experience.

Ask about theft and vandalism in the area: these have been increasingly in the news recently as enraged allotment holders have dealt out summary justice at gunpoint. But thieving is nothing new — last year I lost perhaps 10 per cent of my crops, including a complete row of cabbages in one night.

Expect to pay from £8 to £16 a year in rent, probably to a local council, which own most sites. According to Mr Stokes, it is possible to rent land in South Wales for £4, while greedy London boroughs may demand as much as £50. Just as important as the cost are facilities — standpipes and stout perimeter fencing may make it worth a premium.

When you have selected your plot, what next? Unless you already have a garden, you will need some basic tools. It is probably safe to ignore most of the hype on the advertising pages of gardening magazines. Nobody needs a stainless-steel dibber when they have an old spade shaft to hand, and your leeks certainly won't know the difference.

Essential tools are: a fork, trowel, rake, Dutch hoe (the sort with a cross-blade attached to two prongs), a length of string attached to two sticks to mark out your rows, a pocket knife and, most importantly, the best-quality spade you can afford. I have seen mechanical Rotovators used but, in my experience, they are suitable only for ground already well cleared. Otherwise they bury the roots and seeds of weeds at a depth ideal for future germination.

The choice of crops is largely a matter of trial and error, according to soil type and climate, but here are some reliable varieties from my own list this year: cabbage — Greyhound, Golden Acre, F1 Advantage, Ormskirk Rearguard; carrot — Autumn King; cauliflower — All the Year Round, Dok, Walcheren Winter Thanet; leek — Musselburgh; lettuce — Webb's, Winter Density; onion — Bedfordshire Champion, Senshyu Yellow (for summer sowing, maturing the next July); tomato — Gardener's Delight; turnip — Golden Ball; parsnip — Tender and True; brussels sprout — Bedfordshire Fillbasket; broad bean — Aquadulce, Hylon; dwarf French bean — Safari, The Prince; runner bean — Butler.

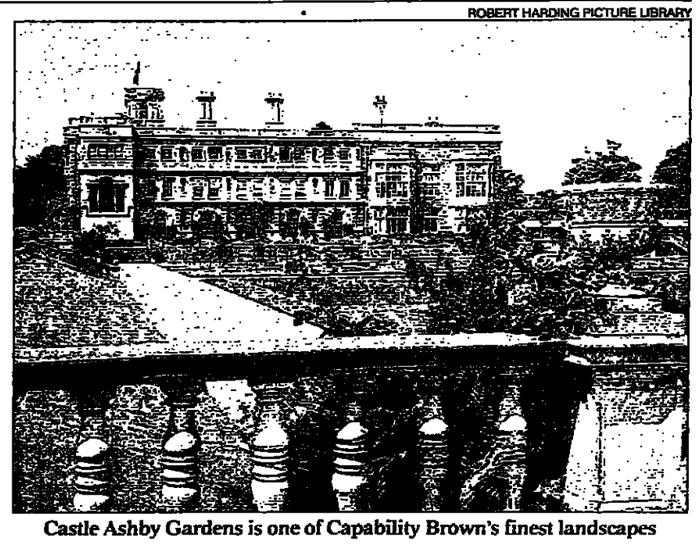
A huge range of potatoes is available, but it may be best to stick to first-earlies in order to avoid the depredations of slugs. My choice would be Epicure and Sharpe's Express.

The winter months, when it is too wet to venture on to your plot, can be some of the most rewarding, for it is then that you can sit in an armchair and absorb the wisdom of great gardeners such as Brigadier C. E. Lucas Phillips, author of *The Small Garden* (Pan Pipper). This was my first gardening book and it has probably never been bettered for easy-to-follow, no-nonsense advice throughout the gardening year. Unfortunately it is now out of print, but can still be found in second-hand bookshops. If you see a copy, don't hesitate, buy it.

Second choice would be the excellent *Expert* series, by Dr D. G. Hessayon (Transworld Publishers, 61-63 Uxbridge Road, London W5 5SA, £4.99).

● *The National Society of Allotment and Leisure Gardeners, Odell House, Hunter's Road, Corby, Northants NN17 5JE (01536 266576), publishes a quarterly magazine and offers seed to members at a discount of up to 50 per cent. Individual membership costs £6.45 a year; group membership, 44p per member.*

Gardens to visit



ROBERT HARDING PICTURE LIBRARY

Castle Ashby Gardens is one of Capability Brown's finest landscapes

☐ **Hodsock Priory, Blyth, Nottinghamshire (01909 591204)**

On B6045 Blyth to Worksop road, two miles from A1. Open daily throughout February, weekdays 1pm–4pm, weekends 10am–4pm. Thereafter open April 1 to July 30 on Tuesdays, Wednesdays and Thursdays. Adults £2, accompanied children free.

Hodsock Priory has made a speciality of opening throughout February for its impressive display of snowdrops. The five-acre garden is on a site recorded in the *Domesday Book* and the snowdrops have spread into drifts along the banks of the old moat which forms part of the garden boundary and in the woodland beyond formal terraces and lawns. There is also a wide variety of other early spring flowering plants: carpets of yellow aconites and pink and white cyclamen, hellebores and delicate Irish reticulata, and flowering shrubs such as scented *Viburnum fragrans*.

☐ **Hill House, Landscove, Ashburton, Devon (01803 762273)**

House was vicarage next to Landscove church, reached via A384 Totnes-Buckfastleigh Road. Open daily 11am-5pm. Free.

Hill House's garden was made famous in the writing of the distinguished gardens author Edward Hyams, who died in 1975. The present owners have spent more than a decade restoring the garden while at the same time expanding into a commercial nursery. Snowdrops and cyclamen carpet the ground beneath an ancient cedar. Architectural features include a fine conservatory and a temple.

☐ **Painswick Rococo Garden, The Stables, Painswick House, Painswick, Gloucestershire (01452 813204)**

Just outside Painswick on the B4073. Open Wednesday to Sundays, 11am-5pm. Adults £2.50, children £1.25.

This delightful rococo garden is a triumph of restoration, carried out over a number of years by the owners Lord and Lady Dickinson, and recently completed. The blueprint for the restoration was a 1748 painting of the landscape by Thomas Robins done at the time of the garden's creation. The woodland walks which reveal a series of delightful buildings, are enjoyable at any time of the year, but in February and March have the added bonus of the now renowned wood carpeted with naturalised snowdrops.

☐ **Castle Ashby Gardens, Castle Ashby, Northamptonshire (01604 696234)**

Five miles east of Northampton between A45 and A428. Open daily 10am to dusk. Adults £2, children £1.

One of Capability Brown's finest landscapes — laid out during his most productive years in the 1760s and early-1770s — provides the setting for the originally Elizabethan house. Purists would say that Italianate terraces, added during the early Victorian period, intrude into Brown's plan. But recent restoration of the terraces and their planting by the Marquess of Northampton (whose family built the house and have lived there ever since) is something to be admired in the summer. At this time of year, walks through the expansive acres that Brown so skilfully planned, with lakes, architectural features, and carefully positioned trees, lead through a succession of early bulbs and woodland flowers such as aconites, snowdrops, wood anemones and celandines.

☐ **Greenbank Garden, Clarkston, Glasgow (0141 639 3281)**

Six miles south of city centre, on Flenders Road, Clarkston. Open daily all year, except December 25-26 and January 1-2, 9.30am to sunset. Adults £2, children £1.

Garden enthusiasts tend to visit Greenbank during the summer to enjoy the traditional Scottish fruit and flowers mixture in the walled garden to the south of the 18th-century house. The walled garden has been planted to assist the practical demonstrations that take place. But in early spring it is most interesting to see how the area is structured all year, for instance by the rondel of Yew hedges around the central sundial. Outside the walled garden, snowdrops and other early spring bulbs along the woodland walk make this area especially enjoyable, and show how the garden provides an idyllic year-round retreat from the Glasgow conurbation that surrounds it.

GEORGE PLUMPTRE

HOMES & GARDENS



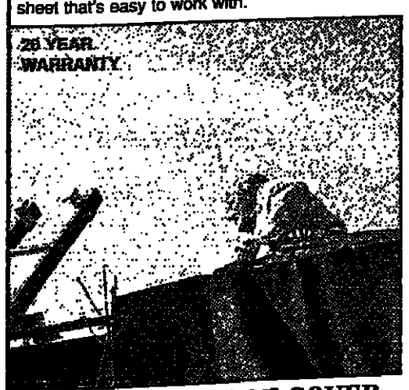
RIGID PANES

From POLYCARBONATE 'riot shields' to beat the burglars to POLYSTYRENE low cost Double Glazing kits. PLUS replacement ACRYLIC for Greenhouses and Windows.
AND we cut-to-size too!!



MULTIWALL ROOFING

High quality Twin or Triplewall POLYCARBONATE Roofing Sheets for Conservatories, Greenhouses, Patio Canopies, Car-Ports and Porches. Virtually unbreakable, fully U.V. Stabilised, – The high-tech sheet that's easy to work with.



EPDM FLAT ROOF COVER

Even when snagged this special synthetic rubber is as tough as old boots! Tried, tested and approved for over 30 years in major contracts. Easy to lay, no sticking or heatsealing, no uplifting or blistering. No Maintenance and that's guaranteed.

Safety ..... Glaze .....
Refurbish .... Replace
.....Protect... Mend....

The U.K. PLASTIC SHEET CENTRE

DIY PLASTICS
PLASTICS FOR EVERY PROJECT

DIY PLASTICS (UK) LTD,
(Head Office & Showroom)
Regal Way, Faringdon
Oxfordshire SN7 7XD

TEL:01367 242515
(24 hours)
FAX:01367 242200



SEND NOW FOR
24 PAGE COLOUR CATALOGUE COVERING ALL TYPES OF PLASTIC SHEET
for repair replacement, protection and more!

■ Sunshade/Safety Film
■ Corrugated Roofing
■ Cladding & Planking
■ Security Shutters
■ PVC & Polyester
■ Polythenes

Please send 2 x 1st class stamps

21 YEARS IN BUSINESS

To: DIY PLASTICS (UK) Ltd, Dept TL29, Regal Way, Faringdon, Oxfordshire SN7 7XD. I enclose 2 x 1st class stamps
Name .....
Address .....
Postcode .....

UK WIDE DELIVERY

NORTH OF THE THAMES

SENIOR NEGOTIATOR
Basic £25,000 OTE £40,000

An expanding Parsons Green estate agent requires a smart and successful negotiator with at least 3 years Central London experience. Please apply by tel

071 731 1101

ANGEL Islington 1 bed flat sec doors, en/phone GCH, parking, lift, no chain, sale £55,950 119 yr lse 081 563 1803

BAYSWATER. Only 2 remaining new development of 1 bed conversions, ideal 1st time buys. £75,000 125 yr lse Westbourne Est 071 727 8612

BEDFORD PARK borders Woodstock Road A charming well presented 3 bed/1st end terrace Victorian hse Third recep, dining rm, handbuilt kit, cloakrm 30 sft west facing gdn F/h £289,950 Tel Tyser Greenwood 081 994 7022

CHELSEA/Fulham bdrs Huge 2 bed mais 30'x 14' recep rm, kit, bathrm, gas ch Balcony & patio 99 yrs £169,000 Square Radcliffe & Pinrs 071 381 3553

EALING W13 FREEHOLD Dble bedrm gdn flat lge Pit/diner & mum tube £65K 081 840 0394

FULHAM Very lge newly modernised mais 3 dble beds 2 baths, recep, kit/b'fast, lge gdn 125 yrs £185,000 Square Radcliffe & Partners 071 381 3553

FULHAM superb 4 bed newly mod hse £249,950 ono Quick sale 071 371 9736 no agents

HOLLAND PK Pretty 1 dble bed 2nd flr 1920's apt Tube 2 mins £103,000 071 221 9044

LITTLE VENICE/Maida Vale The specialist local agents Nichers & Co 071 289 1692

MAIDA VALE beautiful raised ground floor 2 bedroom flat close to tube £128,500 Sandford's 071 723 9989

PIMLICO 2 bed maisonette high ceilings, bay windows £127,500 071 221 9044

PIMLICO 1 bed garden flat 113 yr lease mod GCH c/d ent phone £89,500 071 931 0876

URGENTLY Wanted One bed & Studio Flats for waiting Buyers Stern Studios 0171 244 7301

SOUTH OF THE THAMES

BATTERSEA BRIDGE Modern 2nd floor one bed apt directly overlooking the river + Cheyne Walk, between Battersea + Albert Bridge. Balcony, lift,garage + porter £198,000 No agencies 0171 924 7464 (home) 0171 223 2312 (9-5 pm)

CITY & WEST END

CHARTERHOUSE SQ EC1 7th flr studio flat Use of pool, sauna, jacuzzi, gym £59,950 Frank Harris & Co City Office 0171 600 7000

COMMUTERS... We have a wide range of flats for sale in the City from £55,000. For our Feburary list contact Frank Harris & Co City Office 0171 600 7000

WESTMINSTER Ashley Gardens SW1 Large 3 bedroomed basement flat in superb decorative order, lounge 21'x14', kitchen, bathroom, entry phone 24hr porterage Share of freehold £173,500 to include carpets & curtains Tel 071 9766040 or 0585 334066

BELGRAVIA & KNIGHTSBRIDGE

REPOSSESSIONS

The 70 page London Repossession List has 1000 flats/houses for sale by mortgagees in London/Home counties each month. Find the ones in your area fast! 3 subs refundable £46. The London Repossession List 1195 Finchley Rd, NW11 6AA

REPOSSESSIONS

CHELSEA & KENSINGTON

KENSINGTON/ HOLLAND PARK/SOUTH KENSINGTON

New to the market period house with garden.

Required Urgently.

Cash Purchase
Highest Price paid
£800,000 to £1.1 million

Please telephone
071 221 3592
Principals only

CHELSEA HOMESEARCH CO. Will find your central London Property . 071 937 2281.

CHELSEA CLOISTERS Apts for sale Studio 1 bed & 2 bed from £60,000. Tel.071 864 8004.

CHELSEA SW3. Top flr, lift, delightful 2 bd balcony flt. 92 yrs £295k. 071 226 2426

CHELSEA Delightful bed & terrace overlooking gdns 52 yr lse £80,000 081 995 2386

KENSINGTON Stunning 4 bed 3 bath 2 rec mansion flat return portered blk £575,000 i/h Westbourne Est 071 727 8612

PROPERTY FIND - Property Search Services Tel 071 584 5004

CHELSEA & KENSINGTON

SW7 west facing 3 bed apt near Sth Ken tube on 1st flr of Matyrm Court. Refurb to high standard Dble recept rm bath and shwr rm German fit kit with Bosch appliances 32 yrs left on lse £326,000 No agents please 0171 581 1587

WESTMINSTER

HATHAWAYS. Imposing 1680 mansion flat in refurbished block 3rd floor, quiet location. 3 beds 2 baths, 2 recepts, kit/brk C 2,100 sq ft £325,000 77 Buckingham Gate SW1 0171 222 3135

HATHAWAYS. Rochester Row well presented 3rd flr studio flat P/B Lse 116 yrs OIRO £59,500 77 Buckingham Gate SW1 0171 222 3135

HAMPSTEAD & HIGHGATE

SANDFORDS

HIGHGATE VILLAGE N6

Blue plaque detached period house offering 4 beds, 3 recs, 2 baths, shower rm, Gdn & garage and more

£549,000 J S A
071 723 9988

GREENWICH & BLACKHEATH

Winkworth
THE ROYAL BLACKHEATH GOLF CLUBS CLUB HOUSE
Magnificent Grade II Listed residence built C1836. Club house for RBGC before amalgamation with Eltham. Superb central Heath location. Exc views. Very spacious 3 bed requiring refurbishment. Highly recommended.
£375,000 f/h
WINKWORTH
081 852 0999

RICHMOND & KINGSTON

SHEEN GATE Det family house cnr Richmond Park. Ent hall, cloak, 2 recepts, 29ft kit/break kitchen/diner, 4 beds, 2 baths Sep WC, util area, Gas CH Potential for extension Walled gdn 26ft apr. Fhld £395,000. Michael Gregory 081 392 2217

TEDDINGTON river view nr TV studios, immac end of terrace hse, 4 beds, bath-sep shwr, 28ft rec, mod kit, cloaks, conservatory, ch, integral gge, roof terr, gdn. F/H £167,500 0973 209645 or 081 442 0715

COTSWOLDS

PAINSWICK 5 bed period house, superb edge of village location in tranquil valley 3 acres plus 1 acre lake. £345,000 Private. 0452 815936

STOW-ON-THE-WOLD Period terrace cottage, 2 beds, garden, parking. Offers over £65,000 Hurley Lloyd Thorpe 0451 830731.

BERKSHIRE

THAMES SIDE

Magnificent 3 year old Dichd Family Home, situ Purley-on-Thames, overlooking River & Maplederham Hills beyond. 4 beds, 2 rec, study, fge kitchen, utility, 2 baths, cloaks, minstrels gallery, conservatory + many unique features. 50' mooring with share power

£269,000

Tel 0734 452211

(No Agents or Brokers)

DEVON & CORNWALL

DARTMOOR. Nr Tavistock. Major portion of a manor house set in parkland grounds of 3 acres 2 fine reception rms 22' kit/brkfast rm, utility, 3 beds all ensuite CH Dble gge £129,500 High Cotton 0822 855060

EAST ANGLIA

DREAM COTTAGE in Rural Norfolk

Idyllic detached Victorian cottage in Wavaney Valley, tastefully renovated, 3 bed/2bath, open fireplaces. Pretty garden. Spectacular views. 15 mins Diss station, 1½ hrs Liverpool St

£110,000 ONO.
Tel: 0730 893967

ALDEBURGH Bungalow close to main street. 3 beds, 2 recepts in need of refurbishment £49,995 Berwicks 0449 775622

N. NORFOLK. Burnham Market The Green 150 yds Per Res 3 rec 4 beds, 2 baths, Outbldgs Gdns £230,000 Spalding & Co., 21 Station Road, Wells Tel (01328) 710203

GLOUCESTERSHIRE

BISLEY Court House Grade 2 listed. Gr flr gallery/surgery/office. 530 sq ft incl WC kitchen/store 1st flr. 2 bed flat, lounge/dining area bathrm, kitchenette £83,000 Tel (0452) 770185

HERTFORDSHIRE

HARPENDEN Brand new luxury 4 bed bungalow Quiet central private cul de sac 3 baths 2 rec dbl garage £330,000 Mills & Co 0582 768585

IDYLLIC rural location surrounded by fields, nr Royston 3 bed family house, 2 reception, mature garden, double garage, excellent condition Cambridge 20 mins Kings Cross 44 mins £162,000. Tel. 0763 287650

KINGS LANGLEY Character det family home with potential to extend Lge plot, 3 dble beds, farmhse kitchen with Aga, 2 recep, GCH, open fires, gge. Close M25, A41 & M1 BR Euston 25 mins £190,000 0923 261672, No chain

KENT

FIVE OAK GREEN, Tonbridge Superb new oastbarn conversion c3200 sq.ft. lounge, dr, fitted round kit/brkfast, utility, w.c./cloaks, 4 beds, 2 lux baths, garage & piling for several cars, ½ acre £225,000 Owlquest Ltd 0622 817999 (office) 0622 832577 (eves & wknds)

KENT

LOOSE VILLAGE Charming 18th Century 3 storey terraced cottage 2 beds open fire hall tall wood flooring garden £85,000 01622 741825

MIDLANDS

SOLIHULL Superior modern det hse 3 recs 5 beds lovely parkland adns extending to 1.76 acres £328,000 John Shepherd & Ptnrs Agents 0564 778866

SCOTLAND

NR. MOFFAT S Scotland Mod stone cott 5 mins M74/A74 Lockinge Mansions 5 Uplands 3 Beds 1 on suite kit/Din Rm/rm Int spec/workshop Dble det gge Large gdn Offers over £70k brisk sale 0576 470437

SOMERSET & AVON

SOMERSET Thatched cottage in attractive village Taunton/Tiverton 4 beds, 2 recep, kitchen, inglenook rm Many original features Garden with views £159,000 0460 53007

SURREY

ADDINGTON VILLAGE



Family house, spacious Georgian/medieval Grade 2, requires updating, 4 acres, 12 miles South City of London.

6 beds, 3 baths, 3 receps, vast kitchen, scullery, cellars, brewery, cottage.

Guide Price £450,000

Tel 0243 574220

CHAMMINS 2 bedroom cottage 1 of 3 located in woodland close to golf course. 1½ mls Woking Sta £149,950 Goodrich Weech 0483 224343/Sun 727095.

HINCHLEY WOOD Esher 3 bed detached house immaculate condition Cumberland Dr £215,000 0181 224 1984

SUSSEX

BURWASH WEALD

Delightful single storey cottage rest in Kipling Country. Main stair, Etchingham/ Stonegate. Rec hall, 2 recs, 3 beds, dressing rm, 2 inglenooks, some exposed beams, gge, 90' gdn, small barn. £115,000

01323 440000

Taylor Engley

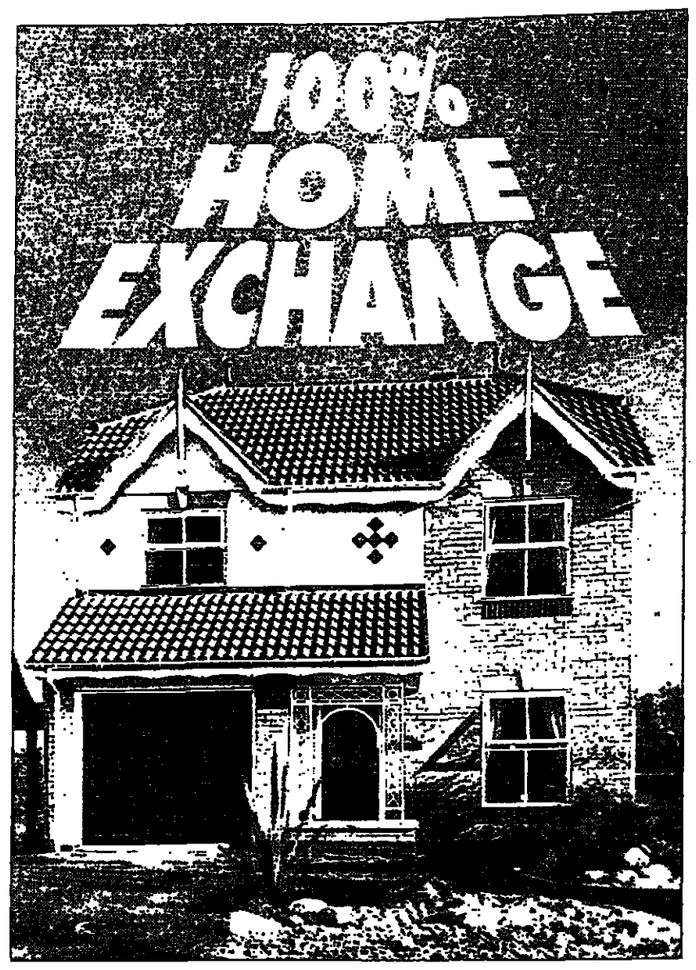
CHICHESTER
City centre. Elegant Grade II Georgian Town house well renovated with Cathedral views Hall, 3 recep, cloks/shwr, kit/b'fast rm, 4 beds, 3 baths gas ch Walled gdn. Parking. £350,000.

Chichester 5 miles north. Converted Sussex Barn in superb downland setting. A galleried hall, 47' strt/din rm, kit, utld, b'fast rm, 3/5 beds, 3 baths, gdns + paddock.

£395,000
STRIDE & SON
(0243) 782626

WORTHING Pretty 2 bed det bungalow, GFCH, DG lead lit windws, lovely gdns, £73,000 for qck sale 0903 821585

NEW HOMES



HOUSEBUILDER OF THE YEAR

BARRATT NATIONWIDE

SOUTH EAST	Bretton	Thornton
Ash	Retford	Warrington
Ashford	Burton-upon-Trent	Widnes
Aylesbury	Cannock	Wigan
Baldock	Caldwell, Notts	Wreford
Barnet	Church Gresley	Wrexham
Bassingstoke	Clay Cross	
Bexhill	Eaglescliffe	**YORKSHIRE**
Bideford, Sussex	Evesham	Acaster Malbis
Brighton	Hilton, Derby	Bransley
Carshalton	Ilkeston, Nr. Ipswich	Brierley
Caversham	Nottingwood, Derby	Bradford
Chiswick	Hucknall, Notts	Bridlington
Dalfield	Leicester	Clifton
Dorset	Malvern	Driffield
Hartfield	Mansfield Woodhouse	Huddersfield
Kingston Coupsey	Market Rasborough	Hull
Hove	Meadows	Leeds
Isle of Dogs	Morton, Lincs	North Duffield
Kingston	Newthorpe, Notts	Northallerton
London Colney	Northampton	Ossett
Lower Stondon	Rugby	Pocklington
Maidstone	Sleaford, Lincs	Pontefract
Martin Park	Stourbridge	Poppleton
Mill Hill	Sutton on Trent	Rotherham
Pratts Bottom	Thorpe Astley	Rotherham
Rotherwhe	Walsall	Wakefield
Rottingdean	West Bromwich	Wigginton
Southampton	Woodborough	
Staines	Worcester	**NORTH EAST**
Sutton	Wrexham, Norfolk	Acomb
Thamesmead		Boston
Thorpe Bay	**NORTH WEST**	Bishop Auckland
Tongham	Audenshaw	Blackburn
Wallington	Bamber Bridge	Chester le Street
Wanstead	Blackburn	Cowley Newtown
Wapping	Bloomfield Rd	East Rainton
	Bolton	Houghton le Spring
SOUTH WEST AND WALES	Chester	Jarrow
Abergavenny	Chorley	Kenton
Bristol	Clitheroe	Middleton St. George
Cramlington	Coniston	Newcastle
Cardiff	Crewe	Stockton
Chippenham	Ellesbrook	Wallsend
Clifton Hill	Fakenham	Washington
Eaton Ford	Great Sutton	
High Littleton	Huyton	**SCOTLAND**
Longstone	Kendal	Aberdeen
Llanharran	Knutsford Bridge	Alloa
Moreton	Little Stanney	Cruddock
Monkton Heathfield	Liverpool	Cambridge
Neath	Longridge	Cove
Pontarddawe	Longton	Cumbernauld
Quedgeley	Lowton	Dalgety Bay
Swansea	Middleton	Dundee
Swindon	Morecambe	Edinburgh
Taunton	Morton	Glenrothes
Weston-S-Mare	Penrith	Inverness
	Radcliffe	Largs
CENTRAL	Ramsbottom	Paisley
Alvaston, Derby	Rochdale	Perth
Ampthill	Runcorn	Prestwick
	St. Helens	Prestwick
		Stirling

MOST DEVELOPMENTS OPEN DAILY 11AM TO 6PM
FROM £30,000 TO £300,000

TELEPHONE FOR FURTHER DETAILS
0345 62 63 64

100% HOME EXCHANGE

Our hassle-free Home Exchange Service, means that we will either consider buying your present home through our famous 7 day Part Exchange Service, OR we will sell it for you, through our Agency Selling Service, which is free and gives you FULL MARKET VALUE for your old house.

NO DEPOSIT : EXPENSES PAID

Here's some really great news for first-time buyers! Now you could move in after paying a £250 reservation fee and live rent and mortgage-free while saving the deposit over an agreed period. And Barratt could also pay your purchase costs up to £500. So why not visit one of our developments today?

BARRATT
Britain's Premier House Builder

Offer is available on selected properties only and is subject to availability status. Contract and usual Barratt Home Exchange conditions. 100% Home Exchange available within each operating area only.

LONDON PROPERTY

Daniel Smith
Chartered Surveyors

ST JOHNS WOOD
SPRINGFIELD RD
Grade II semi-det'd, in need of refurbishment. 5 beds, 2 recepts, bath, kitchen, garden floor is s/c flat with 1 bed, recep, kitchen, bath, front & rear gardens. 99 year lease £650,000

SPRINGFIELD ROAD
Grade II semi det'd 3/4 beds, 2/3 recepts, bath, kitchen/breakfast room, garage front & rear gardens.
99 year lease £700,000

WALPOLE MEWS
Only remaining house in new secure development. 3 beds, 2 recepts, 2 baths, sep wc parking space. Freehold £360,000

ACACIA ROAD
A Grade II det'd villa on 3 floors. 4 Bedrooms 3 Bathrooms Shower room Drawing room, Kitchen/Dining Room, Family Room, Study, Playroom. Parking for one car front & rear gardens
80 year lease £995,000

CARLTON HILL
A Grade II det'd house on 3 floors, in need of refurbishment. 5 Beds, Bath, Drawing Room, Dining Room,Kitchen, Breakfast Room Front & Rear gardens. 99 year lease £750,000

ST JOHNS WOOD
Grade II semi in need of some redecoration 4/5 beds, 3 baths, shower room, 3 recepts, playroom, study, kitchen, garage, parking for 2 cars. Front & rear gardens
99 year lease £650,000

25 St Johns Wood Park London NW8 6QR
071 483 2972
Monday - Friday 9 - 5.30

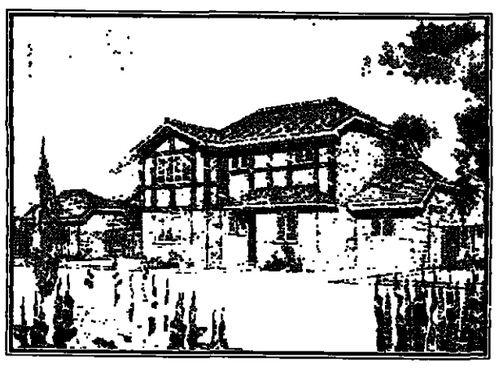
SURPLUS FUNDS AVAILABLE

To purchase unmodernised flats and houses in the Royal Borough of Kensington & Chelsea
Immediate decision Cash purchase

071 221 3592

NEW HOMES

Martin Grant Homes



BERKSHIRE
HIGHGROVE WARFIELD GREEN, NEAR BRACKNELL
3 & 4 bed homes. Tel: (01344) 867878
Prices from £83,950 - £169,950

HAMPSHIRE
ZEBON COPSE CHURCH CROOKHAM, FLEET
4 bed homes. Tel: (01252) 812620
Prices from £115,500 - £182,500

SURREY
WILLOW RIDGE BAGSHOT
3 & 4 bed homes. Tel: (01276) 452298
Prices from £86,950 - £131,950
NURSERY GARDENS WEST END, WOKING
2, 3 & 4 bed homes. Tel: (01483) 799995
Prices from £73,950 - £114,950
ICKLINGHAM GATE COBHAM
4 & 5 bed detached homes. Tel: (01372) 468411
Prices from £299,950
ROSEMEAD BRIDGE ROAD, CHERTSEY
2 & 3 bed homes. Tel: (01784) 255633
Prices from £83,500 - £135,950
LORD RUSSELL COURT RUSSELL HILL, PURLEY
4 & 5 bed detached homes. Tel: (0181) 660 8882
Prices from £275,000 - £295,000

WEST SUSSEX
BIRCHWOOD WORTH, CRAWLEY
3 & 4 bed homes. Tel: (01293) 887735
Prices from £84,950 - £139,950

CAMBRIDGESHIRE
MILL CLOSE HISTON
4 bed det. Tel: (01223) 235474.
Prices from £121,950

KENT
SERPENTINE PLACE SERPENTINE RD, SEVENOAKS
2 & 3 bed homes. Prices from £119,950 - £189,950
Tel: (0732) 741212

HERTFORDSHIRE
GREEN END GARDENS BOXMOOR
one 4 bed det home £169,000 Tel: (0442) 216633
ABBEY VIEW BISHOPS STORTFORD
2 & 3 bed homes from £66,500 Tel: (0279) 508140

DORSET
OASIS BOURNEMOUTH
2 bed Apts. Tel: (0202) 751574
Prices from £86,500

BEDFORDSHIRE
MEADOW VIEW SHILLINGTON
3 bed homes. Tel: (0462) 712808
Prices from £84,950

NORTHAMPTONSHIRE
HATTON VIEW HARDWICK RD, WELLINGB'RGH
2 & 3 bed homes. Tel: (01933) 271990
Prices from £39,995 - £53,995
CAVENDISH PARK NORTHAMPTON
2, 3 & 4 bed homes. Tel: (01604) 259410
Prices from £47,950

ESSEX
CHURCH GATE GARDENS OLD HARLOW
3 bed det homes. Tel: (01279) 436590
Prices from £108,000

SOON TO BE RELEASED

Northants:	Augusta Avenue, Collingtree Park 4 & 5 bed homes. Tel: (01727) 844044
West Sussex:	Boxgrove, Chichester 3, 4 & 5 bed homes. Tel: (01306) 730822
Surrey:	Stoke Park,Guildford 3 & 4 bed homes. Tel: (01306) 730822
Bucks:	Parklands, Milton Keynes 4 bed det homes, 3 bed bungalows Tel: (01727) 844044
Oxfordshire:	Temple Heights 1, 2 & 3 bed homes. Tel : (01727) 844044
Herts:	Hillfield Road, Hemel Hempstead Just three 4 bed det homes. Tel : (01727) 844044

TRADITIONAL QUALITY HOMES

Martin Grant Homes Ltd., Grant House, Felday Road, Abinger Hammer, Dorking, Surrey, RH5 6QP. Tel: (0306) 730822.
Martin Grant Homes U.K. Catherine House, Adelaide Street St. Albans, Hertfordshire, AL3 5BA. Tel: (0727) 844044

SUSSEX

NR CHICHESTER Luxury flats at Aldingbourne House A magnificent listed Georgian mansion in parkland grounds of 22 acres, only 3½ miles from Chichester mainly 2 bed 2 bath £85,000 - £150,000 Show flat open 7 days a week 0243 842229 or Henry Adams & Partners 0243 533577

WARWICKSHIRE

STONELEIGH 16 cent 2 bed cottage oak beams inglenook f/place garden £89,500 071 931 0876

STRATFORD-ON-AVON Beautiful period barn conversion, courtyard setting in quality village 3 miles J15 M40, large garden, stunning views, incl. workshop (500sq ft) Paddock avail £195,000. 0926 843048

WILTSHIRE

NR MARLBOROUGH



3 bedrm linked family house, quiet close in village, large through lounge with Yorkstone fireplace, f/f kit + utility room, garage & gardens, easy access M3/M4 and BR to London
OIRO £87,000
phone
01264 850618
for brochure
(private sale)

YORKSHIRE

POCKLINGTON Near York Immaculate bungalow, 2/3 beds, garage, £65,000 bargain. 0759 305560

COUNTRY RENTALS

ELSTREE Herts. Barnett Lane £1,000pw neg Mag farm house style Lux furn, 2 acres of grnds 6 beds, 4 recepts, 3 bathrms, indoor heated s/pool all weather tennis court, wonderful views WEE 0171 794 1000

RENTALS

ALBERT BRIDGE amazing newly refurb 4 bed 3 bath lrg dbl recep flat. Furn/Unfurn. Long let. £550pw 071 622 9063 day 720 9128eve

ANGEL EC1 New refurb unfurnished 3/4 georgian house £410pw Copping Joyce 071 354 2866

BARBICAN/City Selection of flats to rent from £680pcm, minimum 6 months. Frank Harris & Co 0171 600 7000

BELGRAVIA 2 dble bed 2 bath penthse Lge bright rec, dining/conv £290pw 071 371 8916 (T)

CHELSEA HOMESEARCH CO will find you a home to rent in Central London 071 937 2281

OVERSEAS PROPERTY

Buying OVERSEAS?
HOMEBUYER SHOW
London's Top Property Exhibition
FOR FREE ADVICE & FREE SEMINARS MEET THE EXPERTS ON HOMES IN SPAIN • FLORIDA • CYPRUS • INDIA • CRETE • ITALY ANDORRA • PORTUGAL • CANARIES • FRANCE • GIBRALTAR
LONDON'S OLYMPIA
24th-26th February. 10am - 5.30pm
FREE ADMISSION • INFO:TEL:0181 877 3638

RENTALS

BELSIZE PK/SWISS C Self contained furn 'studio flat' in quiet v/c bse, magnif rms & patio o/looking, gdn, single/couple, w/m, £170pw inc b/w CH elec etc. 071 794 3143

FULHAM SW6. Lge rm, use of kit & bath, very quiet, would suit prof fem Nr tube & buses £300pcm exc. 071 736 8679

GROSVENOR SQ. New mews development of lux 1/2/3 bed flats with gge 1yr+ from £460pw 081 332 7315.

HAMMERSMITH Brackenbury Village. Del 3 bed house with balc and gdn, antique furn, £575 pw 081 748 6287 (Week) 0494 881482 (W/end)

HEATHCOTE Street WC1 Gdn patio, private entrance, double bedroom, modern purpose built flat. £180pw Tel 081 4294833 (day) 081 8684106 (eves)

HIGH STREET KENSINGTON. Lux flat 3/4 bedrooms, 3 bathrooms, large living room. Large balcony. £600 pw. 071 229 9917 Hellas Helvetia Ltd.

HOLLAND PARK Prime location 2 bed furn flt conservatory/din rm & sun ter Tube & park 3 mins £395pw 071 352 6799

HYDE PARK W2 Luxury town house 1 minute walk from Park 4 dble beds, 2 receps 3 baths (2ens), 1 shwr room kit/diner immaculate inc 2 cpge £1,100pw neg W E E 0171 794 1000

ISLINGTON N1 Spacious 4/5 bed family period house 2 bath 2/3 recep in quiet residential location £750pw Copping Joyce 071 384 2866

ISLINGTON S/c 1 bed flat 1st flr newly dec quiet area. Friendly rise 2 mins Caledonian Rd tube £170pw 0171 857 0631

LIFFORD ST, SW15 Immac 2 bed Vict cottage fully furn avail 1/4. £300pw 081 789 7077

PROFESSIONAL Couple seek unfurnished house in SW3,7,10 and borders £500pw long let, no agents Tel 071 589 2603

PUTNEY, SW15 1st floor cons flat 30ft recep 2 lge dble beds all furnished Avail immed £235pw 081 789 7077

PUTNEY attractive 2 bedrm maisonette, nr tube and BR £750pcm 0323 721951

QUEENS CLUB GDNS W14 Lux 3 dble bed flat £1,350 pcm Use of communial gdns Tube 5 mins 0171 514 2295

QUEENSWAY W2 Alexandra Court. Fully furn 2 bed, 2 bath flat Porter Car park £320pw Grantvilles. 0171 792 3839.

RIVERSIDE furn lux 3 bed/bath flat next to Harbour Club with free membership Cooking available Avail now until 25th March £600 pw 081 767 8361

S.KEN SW7. Selection of 2/3/4/5 bed mansion apartments large rooms furn/unfurn avail imm from £350 per week Call Anderman Goddard Loyd 071 409 7303

ST JOHNS WOOD Carlton Hill Attractive newly refurb 2nd 4 flrs. close to shops. The American School St Johns Wood tube & Regents Park Master bedrm en suite bath, 3 further beds, 2 further bathrms, 3 recep, f/f kit & util rm New 8 year full repairing & insuring lse with reviews every 2 yrs Rent £1,000 pw Daniel Smith Mon-Fri 9-5.30 071 483 2972

WC1 Selection of 1 & 2 bed flats through out Bloomsbury Avail: able immediately furnished & unfurnished Frank Harris & Co 0171 405 4444

WESTMINSTER 10 mins 1 dble bed s/c flat fr March £170pw suit prof person 071 928 8717

W8 Self contained gnd flr studio flat in private house Strictly for one person. £460pcm Ref essential Tel. 071 9378399

OVERSEAS PROPERTY

BARBADOS West coast 25 acre res development site, private hillside, 10 mins to golf/beach Tel/fax (1) 905 828 2950.

ROBINSONS REMOVALS. Your French connection Tel 0121 4494731

BALEARICS

TAYLOR WOODROW Menorca just released 2/3 bed apartments on golf course. Ready for this summer. From £43,500 081 995 2508/2424

FRANCE

ALL FRANCE 'The Hexagon' New full colour magazine 100's of properties For free copy tel 071 385 7240

AROUND the Coast, Harbours & Marinas of France. Sea View Properties. Tel 0252 333227

EX Armagnac Chateau in Gascon town, 6/8 beds, sep apt, £150,000. 01033 53658677

FRENCH PROPERTY NEWS Monthly, for a free copy Telephone 081 947 1834.

LAKE GENEVA, Evian & The Alps Your French home in the heart of Europe Call Agence Lehmann on 0926 55211

LOIRE VALLEY between Amboise & Blois Terrace house, furnished, 3 beds £26,000 01394 382404.

LOT-CELE VALLEY £15,000 ONLY, to own ½ share of charming restored hse in stunning position nr village, river & cliffs Slps 6/8 071 436 8900

OLD & New in Var, no charge Cedric T 01033 9404 4951 Fax 01033 9404 4890 Eng sp

VENDEE Farmhse in 1 acre Slps 10 30 mins beach £32,000 Domus Abroad 071 431 4692

NORTH OF THE THAMES

SOUTH NORFOLK TRADITIONAL COUNTRY HOUSE
4 bedroom, 2 bathroom, shower room, large lounge, dining room, both with inglenook, utility, fitted kitchen, conservatory, wine cellar, double garage. Approx 4 acres, large patios. Close village shop, school, church, pub.
£240,000.

IRELAND



A SUPERB COUNTRY HOUSE
On 3 acres in County Kildare, Ireland.
4 bedrooms,
2 reception rooms,
kitchen & bathroom,
large conservatory with swimming pool,
formal gardens.
£95,000 (freehold)
0171 589 2069

ITALY

EXPERIENCED DEVELOPER OFFERS
7 luxury houses in a historic rural site nr San Galgano 20 mins Siena. 2-4 beds, huge receptions, private terraces/gardens, mains services c/h, telephone, plus 65ft swimming pool, maintenance and maid service
For Colour Brochure
Tel: 0181 749 9118
Fax: 0181 743 5394

SPAIN

LAND MIJAS SPAIN
Urban. Beuna Vista.
Plot size: 812.00 m² - Qualified as Urban Area permitted for building 370m². Plans available. Underground services. Building Licence renewable at Town Hall Price: 6000 pesetas per square metre.
Telephone: Office hours only - 01425 277671.
Fax No: 01425 278825.

COSTA BLANCA Calpe, Moraira, Javea, Moraga, Denia, Orba areas. Villas built plus resale apartments & villas. Prime Property 01628 32788

MARBELLA PROPERTIES. Buy now, the time is right. Telephone 081 463 0930.

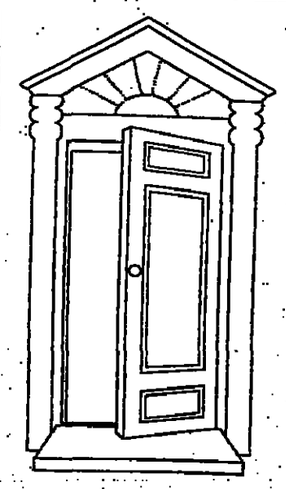
TAYLOR WOODROW Moraira Costa Blanca Quality new homes ready for this summer. From £67,300. 081 893 2808/2424

U.S.A.

FLORIDA OCEAN FRONT ISLAND APT.
Large 2,600sq ft 4 bdr appt on prvt island, N Miami beach. 24hr total security, pools, tennis, yacht berths, magnificent water views.
£157,000 or poss UK invest property exch.
Tel 0363 83308 for details.

COUNTRY PROPERTY

OPEN YOUR HOUSE FOR VIEWING...



SOUTH NORFOLK TRADITIONAL COUNTRY HOUSE
4 bedroom, 2 bathroom, shower room, large lounge, dining room, both with inglenook, utility, fitted kitchen, conservatory, wine cellar, double garage. Approx 4 acres, large patios. Close village shop, school, church, pub.
£240,000.

Example

3X1 boxed advertisements on SUNDAY, WEDNESDAY and SATURDAY,

...to 5.4 million potential buyers for just £199 inc VAT

(NORMAL COST OVER £500)

AND FIND OUT HOW YOU CAN ALSO GET A SECOND PACKAGE OF ADVERTISEMENTS ABSOLUTELY FREE!

Call us now on 071 481 4000

The Buccaneers was filmed at this house — as was an Agatha Christie. Film and TV companies are always on the lookout for locations



The house that found stardom



JULIAN HERBERT

Houghton Lodge, location for BBC1's *The Buccaneers* starring, left, Connie Booth (Miss March) and Cherie Lunghi (Laura Testvalley)

When Brigitte Rigby, a film location manager, was searching for a suitable property to feature as Runnymeade Cottage in the BBC's £5 million drama *The Buccaneers*, a lock-keeper on the river Test in Hampshire led her to Houghton Lodge.

Ms Rigby's brief was to find a riverside property devoid of modern landscaping at which to film Edith Wharton's story of high society in the 1870s.

"After months on the phone to the National Rivers Authority I finally tracked down the lodge, and as soon as I saw it, I knew it was what we wanted," she says.

Last May she visited Captain Martin Busk and his wife, Anthea, at their home in Stockbridge to ask permission to use the eight-bedroom "cottage *orné*", probably built around 1798 and first described in *The Times* in 1801, when the house was put up for auction. The white-walled building with its arched, gothic-style windows would provide a dramatic backdrop for the story of four young American belles launching themselves on to the London Season.

"The house has been used before, in Agatha Christie's *Murder at the Vicarage*," Capt Busk says, "but this new film was a much larger project that involved changing the property to suit the period."

At the beginning of July, furnishings were removed from four ground floor rooms. The sunny-yellow walls were covered with heavily patterned William Morris wallpaper, and vanloads of Victorian furniture and bric-a-brac were installed. Electricians removed sockets, and the radiators were boxed in and covered with wallpaper to hide them. All traces of contemporary life vanished. "A section of our home was transformed from a traditional English house to a dark, oppressive place filled with clutter," Capt Busk says.

Outside, a painted screen was erected at first floor level to cover a modern awning, and a fence was dismantled. Any "20th-century" plants were removed from the gardens, and even stray stinging nettles were dug up so that the barefoot actresses could dance safely around the lawns. The grass was left to grow for a month before the start of filming to obliterate any giveaway lawnmower stripes.

The only evidence that remains of the two weeks' filming is a ramshackle wooden jetty, built at the bottom of the front lawns, which the Busks decided to keep. Everything else was restored exactly as it had been. A month after filming finished, there was nothing that told of the 60 crew that had worked there each day. It is now impossible to imagine the two huge electricity generators and Portaloos parked in the drive, or the catering van that supplied a double-decker bus full of hungry workers.

"At any one time, there were up to 20 people in one room filming a particular scene," Capt Busk says, "but it really was no trouble at all. The crew were totally self-sufficient and didn't rely on us for anything, except a water supply. We have a separate wing, which we use as our living space, so they didn't interfere with our daily life."

It is this flexible approach by the owners that is essential for a location to work, Ms Rigby says. "You must be prepared for your home to be in total upheaval for the duration of filming, but it will all be restored faithfully afterwards — maybe with improvements."



The Busks in their restored sitting room after filming

"We thoroughly enjoyed the filming, and would definitely invite them back," Capt Busk says. "Brigitte gave us precise details of the areas she wished to use well in advance, and stuck rigidly to the plans and timescale. Everyone was extremely friendly."

In turn, Ms Rigby describes Houghton Lodge and its owners as the ideal partnership. "It's not simply about having a grand property," she says. "Rooms need to be large enough to allow a crew the space to film, and the residents — and their neighbours — must place their total trust in us as professionals."

On the cash side, your home could bring in up to £1,000 a day, plus expenses incurred in changing and restoring the property.

"We are always on the lookout for properties of all shapes and sizes, with understanding owners and enough room to park our vehicles nearby," Ms Rigby says. "All those television scenes have to be shot somewhere."

Lights, cameras, action . . . it could be your house next.

KAREN KAY

CORRECTION

The Worshipful Company of Makers of Playing Cards does not publish a leaflet about English playing cards as incorrectly stated in Weekend on February 4. We apologise for any inconvenience caused to the Company and to our readers.

FACT FILE

☐ For your property to be included on the BBC Location List, send photographs of the exterior and interior to: Anne-Marie Baker, Location Facilities, Centre House, Wood Lane, London W12 7RJ.

☐ The Lavish Locations agency is constantly searching for new film and television locations. Send interior and exterior photographs of your house, with a covering letter, to: Lavish Locations, 14 Montpelier Row, Twickenham, west London TW1 2NQ (0181-744 2992).

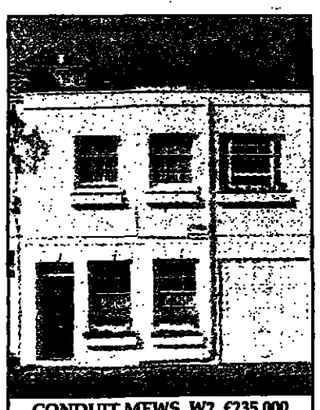
☐ For details of other film location agencies, write to the British Film Commission, Level 4, 70 Baker Street, London W1M 1DJ.

☐ Never part with any money to be put on an agency's books.

☐ A revised edition of the book *Filming and Photography for Historic Houses and Gardens*, by the Historic Houses Association, will be launched on March 23 at the association's one-day seminar for members on the use of property as film locations. The seminar will be held at The Queen Elizabeth II Centre, Westminster, London. For information on the book and seminar, call 0171-259 5688.

☐ The gardens at Houghton Lodge, Stockbridge, Hampshire, which feature a traditional kitchen garden and the Hampshire Hydroponicum (where plants grow without soil), are open to the public from March 1 to September 30 on Saturdays, Sundays and Bank Holidays, 10am-5pm; Mondays, Tuesdays and Fridays, 2-5pm. Entry £2.50. The house itself is open by appointment only. For further information, telephone 0264 810177 or 0264 810502.

☐ *The Buccaneers*, Sundays on BBC1, 9pm. Tomorrow's episode is the third of five. Each episode is repeated the following Saturday on BBC2, 10pm.



CONDUIT MEWS, W2 £235,000
A two storey house with practical, well arranged accommodation in good order. 4 beds, bath, 2 receps, kit, clkrm, garage. Freehold
KENSINGTON: 0171-727 0705



PULBOROUGH RD, SW18 £225,000
With a 100ft west facing garden, a modernised and extended family house. 4 beds, bath, shower rm, 2 receps, kit, conservatory. Freehold
WIMBLEDON: 0181-944 7172



PARSONS GREEN, SW6 £285,000
A house needing total modernisation on the west side of a popular street. 5 beds, bath, 2 receps, kit, b'fast rm, cellar, west facing garden. Freehold
FULHAM: 0171-731 4223



POND PLACE, SW3 £335,000
Quietly situated, a well modernised non-basement terrace house. 3 beds, 2 baths, drawing rm, kit, clkrm/utility rm, small yard. Freehold
CHELSEA: 0171-352 1484

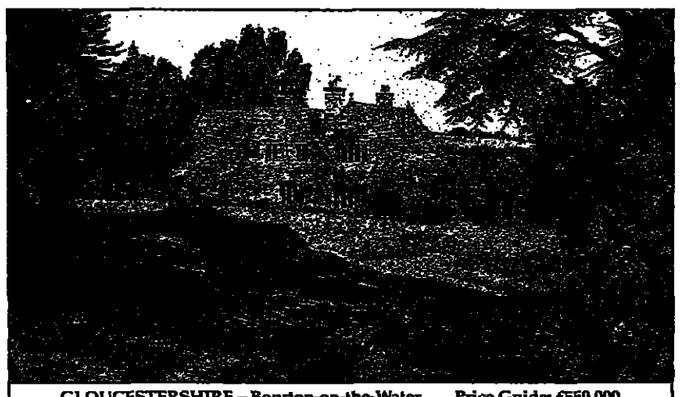


ST. JOHN'S WOOD, NW8 £600,000
A semi-detached house with a period facade. 120ft garden & summerhouse. 4 beds, 4 baths, 39ft open plan recep/dining rm/kit, parking. Leasehold
ST JOHN'S WOOD: 0171-722 5556



CRIEFF ROAD, SW18 £359,000
West of Wandsworth Common, a beautifully presented Victorian house. 5 beds, 2 baths, shower, 3 receps, cellar, loft, gdn. Freehold
WANDSWORTH: 0181-871 3033

JOHN D WOOD & CO.
LONDON AND COUNTRY ESTATE AGENTS ESTABLISHED 1872



GLOUCESTERSHIRE – Bourton-on-the-Water Price Guide: £550,000
A Cotswold stone house in an elevated position with views over the Bourton Vale. 4 principal beds, 5 secondary beds. 3 baths, 5 receps, domestic offices. 4 bed cottage, stables, garage, outbuildings, arboretum, gardens, paddocks & pasture. About 21 acres.
OXFORD: 01865 311522 CIRENCESTER: 01285 642244

LONDON OFFICES		COUNTRY OFFICES	
BATTERSEA:	0171-228 0174	HEAD OFFICE:	0171-493 4106
BELGRAVIA:	0171-730 9854	CIRENCESTER:	01285 642244
CHELSEA:	0171-352 1484	EAST GRINSTEAD:	01342 326326
FULHAM:	0171-731 4223	FARNHAM:	01252 737115
KENSINGTON:	0171-727 0705	LYMINGTON:	01590 677233
MAYFAIR:	0171-408 0055	NEWBURY:	01635 523225
ST JOHN'S WOOD:	0171-722 5556	OXFORD:	01865 311522
WANDSWORTH:	0181-871 3033	WINCHESTER:	01962 863131
WIMBLEDON:	0181-944 7172	HONG KONG:	010 852 2 872 5146

26 CURZON STREET, LONDON W1Y 8LD
0171-493 4106 FAX: 0171-629 6071

RENTALS

ALMA TERRACE, W8 £1,200 p.w.
A superb house on 4 floors, close to the amenities of High Street Kensington. 3 double beds, 2 baths, 2 clkrms, 3 receps, kit/b'fast rm, garden. Unfurnished

HALSEY STREET, SW3 £900 p.w.
A pretty period house on 4 floors with a paved garden & terrace. 3/4 beds, dressing rm, 2 baths, 2 receps, study area, kit/b'fast rm, garden, terrace. Furnished

CENTRAL LONDON: 0171-491 4311

MELINA PLACE, NW8 £650 p.w.
A charming studio house with a roof terrace and parking for one car. 3 bedrooms, 2 bathrooms, reception rm, fitted kitchen. Furnished

LINNELL DRIVE, NW11 £1,500 p.w.
An imposing detached neo-Georgian house in a quiet cul-de-sac with direct access onto the Heath Extension. 6 beds, 3 baths, 3 receps, conservatory, kit, garage, garden. Unfurnished

NORTH LONDON: 0171-722 3336

WOODSIDE, SW19 £461 p.w.
A well proportioned period house within 10 minutes walk of Wimbledon Station. 5 double beds, bath, shower rm, kit/b'fast rm, large garden. Furnished

LANCASTER RD, SW19 £288 p.w.
A charming 1st floor conversion flat in the Village. 3 bedrooms, bathroom, shower rm, reception rm, kitchen/dining rm, private rear garden. Furnished

WIMBLEDON & SURREY: 0181-946 9447



HAMPSHIRE
Chawton
In an old, well-known village, a pretty cottage of 16th century origin. 3 beds, bath, dining hall, sitting rm, study, kit, shower/clkrm, sun rm, double garage, lovely garden. About 1 acre.
Price on Application
FARNHAM: 01252 737115



EAST SUSSEX
Crowborough
A fine country house with views over Ashdown Forest. 4 beds, 2 baths, 4 receps, garaging, indoor pool, gdns, woodland, paddock, lake. About 9 acres. (89 acres of adjoining woodland available.) JSA: Wood & Pilcher 01892 665666
Price Guide: £395,000
EAST GRINSTEAD: 01342 326326



OXFORDSHIRE
Piddington
In a delightful setting, a listed cottage dating from the 16th century 3 beds, 2 baths, 2 receps, dining hall, kit/b'fast rm, office, 3 car ports, outbuildings, gardens & grounds. About 3 acres.
Price Guide: £275,000
OXFORD: 01865 311522



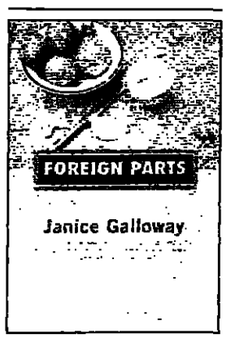
HAMPSHIRE
New Forest
A family house with a garden of about ¾ of an acre. 4 beds, bath, shower rm, jacuzzi rm, 3 receps, kit/b'fast rm, garage, garden rm. 2nd flr with potential for further bedrooms/nursery.
Price Guide: £450,000
LYMINGTON: 01590 677233

NEW IN PAPERBACK

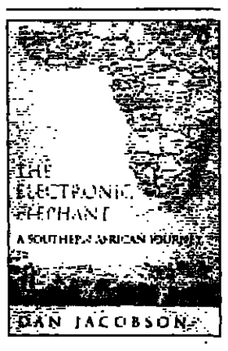


Boyle: a wonderfully absurd satire

■ THE ROAD TO WELLVILLE
By T. Coraghessan Boyle
Granta, £6.99
It is 1907 and America is in the grip of its first health fad, "biologic living", the brain child of Dr John Harvey Kellogg, inventor of the cornflake and passionate advocate of vegetarianism, enemas and sexual abstention. Everyone at his exclusive sanitarium worships him — except Will Lightbody, a reluctant patient dragged there by his health-obsessed wife. But the great Kellogg does not tolerate unbelievers and will stop at nothing to protect his power. A wonderfully absurd satire, now an Alan Parker film.



■ FOREIGN PARTS
By Janice Galloway
Vintage, £5.99
Cassie and Rona go on holiday. Rona's the practical one, umbilically joined to the travelling kettle. Cassie's the dreamer, identifying along the route with medieval cathedral builders and prisoners in the Bastille. Galloway's writing carries a wonderful gust of Scottish frankness, here focused on the joys and irritations of travel and female friendship. Occasional flat patches are outweighed by memorably brilliant descriptive details and a final blast against relationships with men.



■ THE ELECTRONIC ELEPHANT
By Dan Jacobson
Penguin, £6.99
The writer and literary critic Jacobson returns to Kimberley, the South African diamond-mining town of his childhood, and then takes the famous "road to the north" to the Zambezi and the borders of Zaire. He brings his academic's eye to the nature of colonial identity and, in a witty chapter on David Livingstone, examines the trenchant bigotry of Scotland's most celebrated missionary. Erudite and vividly descriptive, this is a quietly compelling read.

● *Nicki Household, Alison Burns, Lucy Lethbridge*

NEW AUTHORS
PUBLISH YOUR WORK
ALL SUBJECTS CONSIDERED.
Fiction, non fiction, Biography, Religious, Poetry, Childrens,
AUTHORS WORLD-WIDE INVITED
WRITE OR SEND YOUR MANUSCRIPT TO
MINERVA PRESS
2 OLD BROMPTON RD, LONDON SW7 3DD

BG
ARE YOU LOOKING FOR A PUBLISHER?
If so, please write for full details, catalogue and reviews of our books to:
The Book Guild Ltd.,
Editorial Office (TM/22)
25 High Street, Lewes,
East Sussex, BN7 2LU.
Member of The Publishers Association

Second helping of honeydew



DANIEL JOHNSON

The discovery of some 300 previously unknown poems by Coleridge, reported earlier this week, is an astonishing literary event, and would be so even if none of these largely occasional verses is judged to be worthy of the genius who wrote the first lines of *Kubla Khan*. Since the sleuth who has so diligently added to what was already a formidable *Nachlass*, Jim Mays, will also be giving us dozens of new readings of the poet's handful of masterpieces (he says *The Rime of the Ancient Mariner* exists in more than 100 versions), there can be no doubt that Professor Mays's three forthcoming volumes of the *Collected Works* will consign all older editions of the poetry to the dustbin of scholarship.

Coleridge's leading biographer, Richard Holmes, must now be saying a silent prayer of gratitude that the second volume of his great *Life* has been so long in the writing that he can still take account of this new corpus of verse from the sage of Highgate's latter years, hitherto supposed to have been philosophically fertile but poetically sterile. In the Somerset village of Nether Stowey, the tiny cottage where the author of *Kubla Khan* was interrupted by the "person on business from Porlock" (and the poem thereby marred) is open to the public. There the find will doubtless boost hopes of creating a permanent study centre for Coleridge, perhaps in one of several other larger houses in the village which have close associations with the poet. Reggie Watters, a learned antiquarian bookseller there, would, I am sure, like to hear from any wealthy individual or organisation interested in supporting such a scheme (Coleridge Books, 11 Castle Street, Nether Stowey, Somerset TA5 1LN).

Apart from his imperishable status as the most wayward and personable of the Lake poets, my own special interest in Coleridge lies in his role as perhaps the greatest mediator of German literature to the English-speaking world. He was one of the first translators and admirers of Goethe, Schiller and the German romantics and, until Carlyle took over in the 1820s, by far the most distinguished. His own voluminous metaphysical, ethical and critical essays were often inspired by German thinkers. It says much for Coleridge that he, like Germaine de Staël in France, sensed the importance of this prodigious cultural awakening of a nation even as its landscape was laid waste by the Napoleonic wars.

Those who want to follow the absorbing story of the reception of German thought in Britain during the 19th century — which embraces not only Coleridge and Carlyle but George Eliot, Matthew Arnold and several other major writers — should turn to *The German Idea* by Rosemary Ashton. This minor classic of literary scholarship has recently been reissued in paperback by a small publisher called Nicholas Jacobs (Libris, 10 Burghley Road, London NW5 1UE).

Libris specialises in translations of German classics: one recent title is *The Treasure Chest* by Johann Peter Hebel, a delightful collection of stories and curiosities by a contemporary of Coleridge. Hebel wrote poems in the Alemannic dialect of south-west Germany; his nearest equivalent in English might be Robert Burns. As it happens, Penguin has just published the same elegant translation by John Hibberd in paperback at £6.99, but the beautiful Libris hardback at £17.95 is worth the extra outlay. Coleridge would certainly have approved of Nicholas Jacobs, but perhaps it is just as well that they lived two centuries apart — otherwise Coleridge might have devoted himself entirely to German literature and written no more verse at all.

Our noblest cross to bear

■ I OWE MY LIFE . . .
Bloomsbury, £15.99



Red Cross relief in Ethiopia

IT WAS an eye-witness account of slaughter that led to its founding; more than a century later, it is the eye-witness accounts of what the Red Cross has done amid battle and revolution, in famine, floods, hurricanes and disasters and in salvaging humanity from the charnel house of Belsen that testify to its achievement in relieving suffering around the globe.

Some of these snapshots have now been gathered in a book to celebrate the 125th anniversary of the British Red Cross. They make compelling reading: and in an age when humanitarian organisations are jostling for headlines, they are vital evidence that the Red Cross, which has long agonised over the need for discretion when dealing with dictators or bargaining with prison-camp commandants, is still the world's most effective humanitarian agency — even if others hog the limelight and, increasingly, the cash.

Henri Dunant founded the society that was to become the International Committee of the Red Cross after witnessing the terrors of the dying soldiers at the Battle of Solferino in 1859. Though the Romans had hospitals in every fort, the plight of the common soldier was largely ignored until the last century. One Napoleonic surgeon wrote that during the siege of Danzig in 1807 there were 1,600 wounded and 2,000 sick "with not a straw mattress nor a basin nor a nurse between them".

The First World War was the greatest test for the newly founded Red Cross societies. Percy Douglas, rejected by the army in 1915, worked with the Voluntary Aid Detachments running an ambulance train for three years, taking the wounded "home to Blighty". Freya Stark, the famous traveller, served as a VAD nurse on the Italian front. Their descriptions, and those of the volunteers in the Second World War, show how many owed their lives to the Red Cross. But "peace" also has its horrors: the 1953 East Coast floods, Aberfan and Lockerbie at home, the Hungarian uprising, Zeebrugge, Bosnia and Sudan abroad. The Red Cross was there first, with emergency supplies, tea, humour and comfort.

Contributors include Jeffrey Archer, Nigel Havers, Mary Soames, Viscount Tonypandy and Shirley Williams. Their words say much; dozens of archive photographs say more. The book's clear purpose is to raise the Red Cross profile and reverse the downward number of volunteers. It should do both.

MICHAEL BINYON

Peter Millar meets Frederick Forsyth, king of the thriller writers

Of sheep and pen



Frederick Forsyth says he hates writing: "I do it for a living"

As Frederick Forsyth sips thin draughts of smoke down the elegant stem of his long, black cigarette holder, there is an unmistakable resemblance between the best-selling master of the modern thriller and the original dean of the genre: Ian Fleming, as immortalised by Cecil Beaton on a billion dust jackets.

The resemblance, of course, is only flash photography-deep. What few people know about FF (as even he refers to himself) is that he spends most of his time nowadays breeding sheep in Hertfordshire: "We have three flocks, altogether 500 ewes and 20 rams. This is the start of the lambing season."

In the genteel surroundings of London's Montcalm hotel, delivered by chauffeur-driven Jaguar, Forsyth looks the perfect picture of the polished gentleman scribbler: posing reflectively in the colonade, just enough cuff protruding from the sleeve of his gold-buttoned navy blazer. At home on the farm, however, Forsyth drives a modest Rover, a far cry from the days when he drove his white 1962 Silver Shadow Rolls Royce through the Northern Irish border to the bemusement of a group of Scottish squaddies.

Forsyth's self-imposed Irish tax exile — an escape from the punitive rates with which the last Labour government forced British stars abroad — created so much publicity at the time that many of his fans assume he still lives there. In fact, he returned from County Wicklow in 1980 after five of the most unproductive years of his life. Engagingly, he still admits to "hating" writing: "I do it to make a living." He was never tempted to produce an Irish book simply because, he says, too many others had already mined the IRA vein.

Forsyth's own reading time is largely taken up with non-fiction, mostly biographies, much of which provides incidental research material for a future book. But he clearly delves deeply into the competition in his own genre, restraining himself from detailed comment on friends such as "Jeffrey and Tom" (Archer and Clancy) but rubbishing some newcomers such as Alan Folsom (*The Day After Tomorrow*): "Once I saw that the killer had cut his own legs off at the knee so as to disguise his height, and then still performed athletics, I just couldn't read any more." He is equally scathing about the current trend for resurrecting Nazis as villains in a world which is still rich in real baddies.

The end of Forsyth's most recent book, *The Fist of God*, now in paperback (Corgi, £5.99), includes a postscript piece of punditry on the folly of politicians making short-term profits out of selling Saddam Hussein and his ilk high-tech weaponry which they are eventually forced to destroy at much greater cost. "I wrestled with the idea — novelists shouldn't preach — but in the end decided to go with it."

It was not a mistake. Novelists can knock on doors politicians seldom care to open. And with his sales figures, the one thing Forsyth is not doing is preaching in the wilderness.

CHILDREN UNDER 11

Whose bedtime is it anyway?

THE last thing I need in my children's bedtime stories is *the kind of knowing archness* that is intended to appeal mainly to adults. As if parents did not have loads of books of their own to laugh at without sticking their jokes into children's books, too. Bedtime explanations by tired working parents are often lame and unconvincing, leaving everyone feeling shortchanged. Reading Siobhan Dodds' **Grandad Pot** (Walker Books, £3.99) to my three-year-old, I realised that while the story (a little girl hoodwinks her grandad into thinking she is bringing three friends rather than three stuffed toys for tea) delighted me, my daughter was completely baffled.

Susan Meddaugh gets it right in **Martha Speaks** (Macmillan, £3.99). It is not enough for Martha the dog to learn to talk by eating alphabet soup: she must learn what to say and when. This message is conveyed lightly yet clearly and needed no more bedtime explanations from me.

WE HAVE found over the years that baby board-books are good for levelling up the washing machine but otherwise it is hard to squeeze much entertainment from them. Suzy-Jane Tanner has improved greatly on this with four handbag-sized "chunkies" in soft colours. There are enough busy elephants on each page to provide lots of material for conversation. **Seaside Numbers**, **Teatime Shapes**, **Washday Colours** and **Everyday Noises** are £1.99 each from Hutchinson.

Jacqueline Wilson is another author who is funny without being arch. Beginner readers should look out for **The Dinosaur's Packed Lunch** (Doubleday, £8.99) and **Cliffhanger** (Yearling, £2.99), the latter needing slightly more reading ability; and for fluent readers, **The Bed and Breakfast Star** (Yearling, £2.99). These titles explore the problems of the loneliness of a motherless girl, the agonies of a non-sporty boy with a bullying dad, and the gloomy world of a B & B hotel for homeless families. Achingly politically correct? Maybe, but Wilson carries it off with wit and wisdom.

Theresa Tomlinson shows similar respect for her young readers in her historical melodrama, **The Cellar Lad** (Julia MacRae, £9.99). It follows 11-year-old Ben's first days working at a Sheffield steelworks in 1842 against the background of the Chartist marches. Modern children, locked in their ghetto of play, will respond to the idea of an 11-year-old taking his place alongside grown men and assuming total responsibility for an orphaned toddler.

ANTHONY HOROWITZ follows in Roald Dahl's slimy footsteps and **Granny** (Walker Books, £3.99) is bound to be hugely popular. It is nastily funny and blatantly panders to children's natural distaste for old people, with gruesome descriptions of the evil Granny and her cronies. "Ooh, but children *love* it," I can hear Horowitz fans drooling. Does that make it a good book?

The widely praised **Bully** by David Hughes (Walker Books, £4.99) will now reach a bigger audience in paperback and, by buying it, parents will feel they are tackling bullying; in truth they are getting a rather horrible book whose anti-bullying message is obscured by the sing-song storyline and nightmare nastiness of the leering animal faces in Hughes's drawings. I cannot explain those away at bedtime.

SARAH JOHNSON

Never been had so good

■ POOR SOULS
By Joseph Connolly
Faber, £8.99

JOSEPH Connolly's first novel picks over the debris of Mrs Thatcher's social revolution. In a single ghastly week in 1985, a cast of failures and bores watch their horrible lives go horribly wrong.

Barry is an editor in publishing who once backed "The Big One" that wasn't. His marriage to dreary, resentful Susan is in even worse shape than his career. Gavin is an affluent fool, all wine-thermometers and bonhomie, married to Moira, who loves Sauternes and hates Gavin. George is a womanising man in marketing, whose Oxford Street version of Jermyn Street style promises more than George can deliver. Hilary, single mother of the appalling Nicholas, preserves some of the less endearing values of the 1960s. Annie, for some reason, loves Barry.

Poor Souls reads like Iris Murdoch rewritten by Julie Burchill. Connolly has a sharp eye for the trappings of greed and aspiration, the precise cost of upward mobility, the real distance from Camden Town to Hampstead. This is a book that bristles with brand names. But what starts out as a dissection of mediocrity soon becomes a chronicle of madness. As drunkenness gives way to dementia, adultery to assault, the writing stays coldly proficient. Connolly has a seductive line in sex and a sickening line in violence, and a very unpleasant line in mixing up the two.

There are some good jokes, but when comedy gets this black, it can start to look putrid and smell. The 1980s were in many ways a thoroughly nasty decade. Some of the casualities of its casino economics were far from innocent. Connolly has given them the memorial they deserve.

IAN BRUNSKILL

Monkey see, monkey do

■ JENNIE
By Douglas Preston
Andre Deutsch, £14.99

HUMAN beings have ever consoled themselves for the absurdity of their existence with the ego-boosting thought that they are the highest form of creation. What a piece of work is a man: we alone have consciousness, language, imagination.

Jennie, the delightful heroine of Douglas Preston's novel, has all these things, too. But she is not human, she is a chimpanzee. Furthermore, she has not been anthropomorphised. Everything she does, according to the author, is based on behavioural experiments or the experience of people who have raised chimpanzees at home.

An American anthropologist working in the Cameroon takes a newborn chimpanzee home to Massachusetts, where she quickly becomes the third child in the family, eating at the table, learning to use the lavatory, playing games and watching television. When she is two, a primate researcher teaches her American sign language. Soon, she can ask for things, apologise, swear, lie, and "sign" her own name when she sees herself in the mirror. Most poignantly, when asked to sort pictures of people and animals into human and non-human, she places chimpanzees (but no other animals) among the humans.



Man's nearest relations

Written in the form of "interviews" with the five or six people who knew Jennie best, this is no soppy animal story but an intriguing exploration of the dividing line between man and his closest relative. If chimpanzees can really understand and communicate as well as Jennie, we are much less superior than we think. But the problem with mixing fiction and astonishing fact is that you do not know how much to believe.

However, the human characters are credible and interesting — the "father" whose obsession with Jennie makes him lose all objectivity, the son who accuses his parents of giving the chimpanzee bourgeois suburban values, the local cleric who tries to bring her to Jesus. These people are all deeply affected by Jennie. But, sadly, nobody has considered what will happen when she reaches puberty and can no longer be controlled in a family environment.

When that time comes, she has, as in *Pygmalion*, changed too much to be able to go back to what she was before. Full of humour and irony, this story is all the more moving for not milking the sentiment.

NICKI HOUSEHOLD

The Times/Dillons Bestsellers

HARDBACK

			Last week	No. weeks
1	SOPHIE'S WORLD **Jostein Gaarder** *(Phoenix)*	£14.99	1	3
2	FREE TO TRADE **Michael Ridpath** *(Heinemann)*	£10	2	2
3	THE PRIVATE LIFE OF PLANTS **David Attenborough** *(BBC)*	£17.99	2	4
4	GEOFF HAMILTON'S COTTAGE GARDENS **Geoff Hamilton** *(BBC)*	£18.99	8	3
5	THE FINAL CUT **Michael Dobbs** *(HarperCollins)*	£14.99	0	1
6	THE STATE WE'RE IN **Will Hutton** *(Cape)*	£16.99	0	1
7	THE CRUSADES **Terry Jones** *(BBC)*	£17.99	4	3
8	WRITING HOME **Alan Bennett** *(Faber)*	£17.50	5	14
9	ANTHROPOLOGIST ON MARS **Oliver Sacks** *(Picador)*	£15.99	0	1
10	LONG WALK TO FREEDOM **Nelson Mandela** *(Little Brown)*	£20	6	6

PAPERBACK

1	FIST OF GOD **Frederick Forsyth** *(Corgi)*	£5.99	0	1
2	INTERVIEW WITH THE VAMPIRE **Anne Rice** *(Warner)*	£4.99	2	4
3	AN IMAGINATIVE EXPERIENCE **Mary Wesley** *(Black Swan)*	£5.99	1	4
4	MISS SMILLA'S FEELING FOR SNOW **Peter Høeg** *(Flamingo)*	£5.99	3	14
5	THE VAMPIRE LESTAT **Anne Rice** *(Futura)*	£5.99	0	1
6	RHODES AROUND BRITAIN **Gary Rhodes** *(BBC)*	£12.99	0	1
7	THE FERMATA **Nicholson Baker** *(Vintage)*	£5.99	11	4
8	BIRDSONG **Sebastian Faulks** *(Vintage)*	£5.99	10	25
9	OTHER PEOPLE'S MARRIAGES **Rosie Thomas** *(Penguin)*	£5.99	4	4
10	THE BUCCANEERS **Edith Wharton** *(Fourth Estate)*	£4.99	0	1
11	DECIDER **Dick Francis** *(Pan)*	£4.99	6	6
12	PULP FICTION **Quentin Tarantino** *(Faber)*	£7.99	0	1
13	OLD MONEY **Elizabeth Palmer** *(Arrow)*	£5.99	0	1
14	BRAVO TWO ZERO **Andy McNab** *(Corgi)*	£5.99	0	18
15	SLOW WALTZ IN CEDAR BEND **Robert James Waller** *(Mandarin)*	£4.99	14	2
16	PADDY CLARKE HA HA HA **Roddy Doyle** *(Mandarin)*	£5.99	0	30
17	STAR TREK THE NEXT GENERATION: BALANCE OF POWER **Daffyd Ab Hugh** *(Pocket Books)*	£4.50	0	1
18	QUEEN OF THE DAMNED **Anne Rice** *(Warner)*	£5.99	0	1
19	THE POWER **Colin Forbes** *(Pan)*	£4.99	9	4
20	LIVING DANGEROUSLY **Katie Fforde** *(Penguin)*	£4.99	0	1

Any book from this list can be ordered from
Dillons Direct Tel: 0345 125 704 (local rate) The Bookstore To Your Door

White knuckle sandwich

■ INVOLVED
By Kate O'Riordan
Flamingo, £5.99

TO EAMON O'Neill, the emotionally disconnected villain of this troubling first novel, "there are no innocents". A belief in collective wickedness allows Eamon to be a Belfast hard man: in the festering mean streets that are his kingdom, dark with gunmen, informers and hopeless, glue-sniffing adolescents, he decides who is to be kneecapped, scared witless or murdered.

Kate O'Riordan brings Eamon chillingly to life in the opening pages of *Involved*. He slaughters a puppy which he has chummily fondled only moments before; he has shaming, prudish sex with a local prostitute; he gets bossed about by his mother, a domestic tyrant who knows a good way to get bloodstains out of her son's clothing.

O'Riordan captures the shabby, desperate unease of Belfast with bleak conviction. Not entirely successfully, she then introduces a heroine who seems to have wandered in from a Maeve Binchy romance. Kitty Fitzgerald is a doctor's daughter from County Cork. She is in love in a weak-at-the-knees sort of way with Danny, Eamon's younger brother, who is apprenticed to a Dublin solicitor. Danny and Kitty make love, bicker and, annoyingly, slow down the pace.

Fortunately, the story soon moves out of mushy mode. Kitty's well-to-do family reveals bitter secrets: her shallow, over-lipsticked mother is a drunk who hates her only daughter and, after her husband's death, refuses to let Kitty come home. The girl becomes ever more obsessively dependent on Danny, which brings her into conflict with the murderous claims of his family in Belfast. This puts a mark on her life, so harrowing in its harsh logic, that it turns your knuckles white.

As well as Eamon there are other hauntingly well drawn characters: Monica, a jaunty ruin of a woman, keeping herself just this side of death on booze and Valium; the maimed boy who is one of Eamon's victims; Kitty's mother, a study of quiet, ladylike derangement. O'Riordan's powerful storytelling icily conveys the horrible ordinariness of evil.

PENNY PERRICK

World Offers to the Far East.
Prices From
Bangkok £499
Jakarta £499
Kuala Lumpur £499
Singapore £499

Feather Report



Wrens are ahead of the field when it comes to marking territory

AT THIS time of the year, in every wood and garden, new maps are being drawn. Chaffinches are staking out their territories around a fruit tree to nest in, blackbirds doing the same round a thick hedge, great tits round a suitable hole or nesting-box. Song thrushes, robins and wrens had already marked out their territories during the winter.

None of these species have the least interest in any of the other species. For example, blackbirds want only to keep other blackbirds out of their territories, great tits to keep out other great tits. So all these territories are superimposed on each other. An avian estate agent would have a terrible time making a plan of your garden and those around it. There might be nine or ten different boundaries to be drawn in different coloured inks, all criss-crossing each other at innumerable points. But as long as the inhabitants can keep out rivals of the same species, they all live happily together on the same plot.

How clear and firm these territorial boundaries are is not so easy to say. When David Lack wrote his marvellous book *The Life of the Robin* in the late 1930s, he drew precise maps of a set of adjacent robin territories. He had colour-ringed the robins and noted the points where they challenged or fought each other, and he drew boundaries linking up those points.

Now it would generally be considered that the robins and other territorial birds have a much looser idea of how much land they consider to be theirs, and one that changes as the spring goes on. What remains constant, however, is the way most species of small birds proclaim their ownership — which is by their song.

Birdsong may have other uses, especially that of attracting a mate, but its main function is to warn off

Keep your wings off my patch

other birds. The millions of male wrens that have carved up Britain according to their needs, and are now going higher into the trees to sing their loud and brilliant song, are really shouting "Keep out!" to other wrens.

AN EXPERIMENT carried out some years ago with great tits in an Oxfordshire wood demonstrated beautifully this use of song. Some great tits were trapped and removed from their territories. The result was that others from rather poorer breeding areas — less food, more cats — moved in.

Then some more great tits were removed, but now loudspeakers giving forth the song of the great tit were set up in their territories. This time no great tits tried to take over the vacant lots.

Birds do battle on the boundaries, though usually without much actual fighting. You often see two robins facing each other in adjacent hawthorn trees on a roadside, both singing in a shrill, strained way, with their bodies drawn up to show the maximum amount of red breast to their antagonist. The coloured feathers add to the impact of the song.

Song thrushes sometimes have really vigorous song battles in a hedge. They bawl at each other with a mixture of rich and scratchy notes, then one flies at the other. They shift position and then start singing again.

Why exactly birds need territories is unresolved, but it seems clear that the males want to prevent other males from impregnating their mate, and that the pair want some kind of guaranteed food supply for their nestlings.

Meanwhile, the dawn chorus of song is just beginning, and will swell over the next two or three months. Why do birds sing so much at dawn? The answer here seems to be that it is still too dark to find food, but not too dark to do a bit of territory-proclaiming. Birds do not want to waste time.

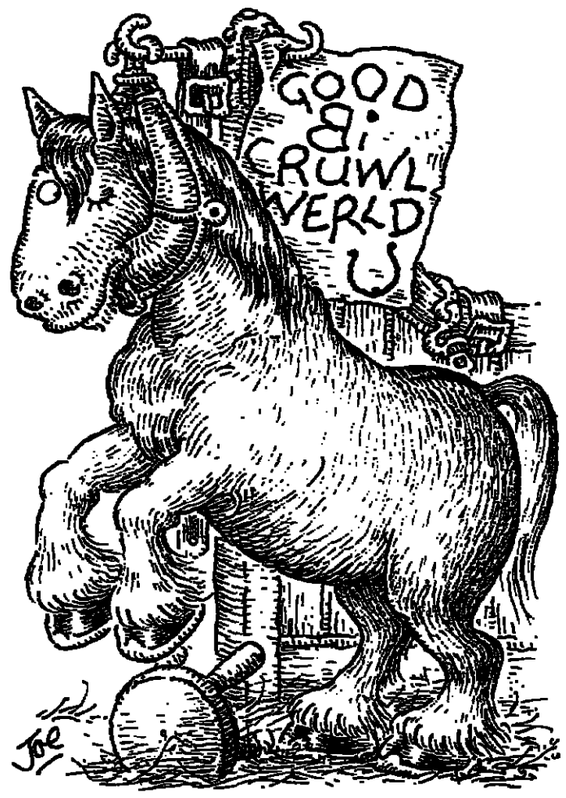
But pity the poor avian estate agent when we get to April. Then the woods will be flooded with summer visitors — willow warblers, chiffchaffs, blackcaps, garden warblers — all eager to impose their territorial maps on top of all the others. It will be chaos for the surveyor. But the birds themselves will not notice that there is any problem at all.

DERWENT MAY

● **What's about:** *Birders — watch for rooks gathering nest material. Twitchers — lesser scaup at Barton-on-Humber, Humberside; Ross's gull at Seaforth Nature Reserve, Merseyside. Details from Birdline 0891 700222. Calls cost 40p a minute cheap rate, 50p at all other times.*

● *Robin Jacques is away.*

Star performance by the Branagh of the stables



FARMER'S DIARY: PAUL HEINEY

I walked from the house to the stable to give the horses their afternoon feed unprepared for the horrific sight that met my eyes. Star, our oldest and bravest cart-horse, was lying on the ground, legs askew, head still held high by his halter, his neck twisted into an unnatural position. I thought he was dead.

Thankfully he was still breathing, but had closed his eyes through exhaustion: his neck was dripping in sweat, brought on no doubt by the realisation of his predicament, which could easily have been terminal. With much hauling on ropes and verbal encouragement, we managed to raise him until he was sitting up like a dog. Then, to prevent him rolling back again — and to save us the effort of having to raise his not-quite-dead weight from horizontal to vertical — we stuck a bale of hay under his neck.

Then I grew suspicious. The instant the strong scent of the hay hit his nostrils, a transformation took place. His eyes opened wide, his neck which had hung limply was suddenly galvanized, and his mouth, which looked as though it would never open again, snatched a mouthful of the hay as if it were the last bite of forage in the world. The vet arrived shortly after the horse had finally regained all his four feet, and declared Star to be sound in wind and limb.

It was then that unworthy thoughts crossed my mind. You see, we have a new arrival in the stable. A fine young Suffolk gelding, Taffy, recently broken to harness and ready and eager to start work, has joined our little army of carthorses. Naturally, as a newcomer, he has been getting all the attention; gazed upon admiringly by all who come to visit the farm.

It used to be Star of whom everyone made a fuss. Being the senior horse with a distinguished career, including a picturesque history of having pulled a horse-tram in Aberdeen in his youth, his fame has spread far and wide. He occupies the stall nearest to the stable door and so is usually the first to be greeted with cries of "Ooh, is this Star? Ah, what a lovely boy". But now things are different. "Where's the new one?" they all ask. "Ah, Taffy, what a lovely boy *you* are."

When I saw Star sprawled across the floor I thought he might have had some kind of heart attack, colic or failed leg-joint. I now suspect him of a serious attack of upstaging. I do not think he ever intended that he should end up in such a life-threatening muddle: it was a sort of prank that got out of hand.

If all this strikes you as a hard-hearted analysis by a cynic who came close to losing a beloved cart-horse, let me remind you that he has done it before.

Last year, when I had made the decision that because of his advancing years he should retire, he staged the most magnificent death scene in modern theatrical history. This horse could teach Branagh a thing or two about the techniques of expiring to maximum effect.

He lay in the deep litter in the yard, cast and unable to rise, and sensing that the audience was not large enough to witness his performance of a lifetime, he waited until my wife had summoned the fire brigade and its lifting gear. Then he got up and cantered lightly into the stable for breakfast.

Now, he senses that Taffy may be undermining his position of authority: new blood forcing old into retirement. What he does not understand, and what I must make some efforts to make clear to him, is that fun though it is to have a young horse, there is more pleasure in working with an old one. Taffy, just four years old and ready for light duties, is a kindly chap, willing and able. He is afraid of very little and lacks nothing other than experience, which he will gather over the next 12 months.

But being adolescent, Taffy can be tiring. All young horses are the same. At feeding time, he has only to hear the clank of the buckets and he is pawing the ground with his front hooves, threatening that if he is not the first to be fed he will paw the house down. At the end of the day, when he knows it is time to be turned into the yard, he will not wait, unlike the others, until his chain is unclipped; instead, he will prance on the spot in excitement, flinging his head about till the rattling can be heard in the next village. When he is finally released, he will trot to the yard as if every second were vital. It's all very wearying.

Young Taffy should grow out of this soon and the stable will become a quieter place. But, as I have been saying to old Star, how are the kids ever going to learn any manners if Grandad up the other end keeps putting on a show-stopping display of temperament every time he feels he is being ignored?

TO ADVERTISE CALL:
071 481 1989 (TRADE)

TRAVEL

071 481 4000 (PRIVATE)
FAX: 071 481 9313

CHECK-IN

WORLDWIDE DISCOUNT FARES

EUROPE		AMERICA		WORLDWIDE	
AMSTERDAM	£69	BOSTON	£219	AUSTRALIA	£579
FARO	£99	CALIFORNIA	£259	BANGKOK	£399
GENEVA	£109	CHICAGO	£259	CARIBBEAN	£289
MADRID	£135	FLORIDA	£199	DELHI	£349
NICE	£109	HAWAII	£499	HONG KONG	£459
PARIS	£65	NEW YORK	£169	JO'BURG	£336
ROME	£139	WASHINGTON	£198	NAIROBI	£225
TEL AVIV	£189	SEATTLE	£289	NEW ZEALAND	£509
				SINGAPORE	£419

FREE INSURANCE WITH EVERY FLIGHT(not for Europe)
NELSONS TRAVEL
TEL: 081 951 5566
FAX: 081 951 3065

Direct Travel Insurance
Comprehensive Cover For Your Complete Security
Single Trip Europe from £9 USA from £20
World wide Annual Multi-Trip Unlimited Trips inc. 17 days Wintersports £98 Family
Ski from £16.50 Exc. IPT at 2.5%
01903 89 3333
COMMERCIAL UNION Travel Insurance

BUY FLIGHTS BY PHONE
FLYING START OPEN 7 DAYS
FARO £55 ALBUFEIRA £75
MALAGA £65 CYPRUS £119
MAHON £89 ITALY £79
ALICANTE £59 MALTA £65
PALMA £65 CARIBBEAN £219
TENERIFE £59 FLORIDA £169
071-962-9930
061-905-3433
Seat Sales OPEN 7 DAYS
081-667-9499
MALAGA £69 TENERIFE £79
ALICANTE £74 LANZAROTE £79
PORTUGAL £69 L.PALMAS £95
CARIBBEAN £239 ITALY £79
FLORIDA £169 FAR EAST £419
CYPRUS £139 AUSTRALIA £468
The Late Traveller PRICES FROM
081-686-0460
061-905-3392
MALAGA £89 ALBUFEIRA £79
FARO £69 MALTA £69
PALMA £69 ITALY £69
ALICANTE £79 SKI FLIGHTS £69
TENERIFE £75 ORLANDO £179
L.PALMAS £76 CARIBBEAN £249
BIGGLES 081-401-6670 OPEN 7 DAYS
MALTA £59 CYPRUS £125
PALMA £59 MAHON £79
ITALY £59 FARO £64
MALAGA £69 CANADA £209
ALICANTE £67 CARIBBEAN £219
CANARIES £84 ORLANDO £159
OPEN 7 DAYS

THE FLIGHT ASSOCIATION
Britain's leading independent flight organisation
SAE TO GET FACTS 255 x 288
FLIGHT SILVER MAGAZINE
FREE

FLY FOR LESS
FARE DEALS OPEN 7 DAYS
PALMA £49 CARIBBEAN £199
MALAGA £59 FAR EAST £385
ALICANTE £56 MALTA £55
CANARIES £85 ITALY £49
FARO £69 MAHON £69
CYPRUS £109 IBIZA £79
0304-241466
Options PRICES FROM OPEN 7 DAYS
FARO £89 CYPRUS £159
TENERIFE £89 LAS PALMAS £95
ALICANTE £76 PALMA £69
ORLANDO £189 S. FRANCISCO £225
NEW YORK £169 ITALY £69
CARIBBEAN £249 MALAGA £79
081-666-0505
USAVENTURE SPECIALISTS TO THE USA AND CARIBBEAN
071-962-9393
NEW YORK £129 NEW ORLEANS £179
ORLANDO £169 SAN FRANCISCO £189
BOSTON £195 TORONTO £219
WASHINGTON £189 BARBADOS £259
LOS ANGELES £229 JAMAICA £289
MIAMI £249 ST LUCIA £265
WHICH FLIGHT? OPEN 7 DAYS
071-237-5450
HOLLAND £79 U.S.A. £179
SPAIN £89 S.AFRICA £409
ITALY £99 MID EAST £299
FRANCE £79 FAR EAST £399
CARIBBEAN £215 CANADA £159
AUSTRALIA £499 PACIFIC £459

OVERSEAS TRAVEL

Where is everybody?

World Offers to the Far East.
Prices from:
Bangkok £499
Jakarta £499
Kuala Lumpur £499
Singapore £499
All fares listed are return from London, subject to availability, differing travel periods and must be booked by 2nd March 1995. Passenger taxes will apply. For details and conditions of these and many other World Offers, see ITV Teletext page 380, your travel agent, British Airways Travel Shop, or call us on:
0345 222111
WORLD OFFERS
BRITISH AIRWAYS
The world's favourite airline

BRIDGE THE WORLD
the company of travellers
SYDNEY from £499
PERTH £568
AUCKLAND £604
DELHI £365
BANGKOK £398
SINGAPORE £415
HONG KONG £459
CAIRO from £220
NAIROBI £355
HARARE £425
JO'BURG £410
NEW YORK £162
LOS ANGELES £239
TORONTO £218
Round the World
London - Singapore surface Bangkok - Bali - Sydney - Auckland - Tahiti - L.A. surface NYC - London £725
071 911 0900
Australia / NZ tailor-made: 071 209 9000
First & Business-Class: 071 911 0800
1-3 Ferdinand Street, London NW1 8ES.
Officially appointed agents for over 30 leading airlines
ABTA A4318 IATA 3096

AUSTRALIA FOR £499 RETURN
SEAT CLEARANCE SALE!
LONDON GATWICK TO BRISBANE 4 MARCH
LONDON GATWICK TO SYDNEY 7 & 11 MARCH
RETURN FARE £499
★ Stopover possible in Bangkok or Singapore on the return journey.
LONDON
071-734 7755
58 Conduit Street, London W1.
BOURNEMOUTH 0202 311488
BRISTOL 0272 277425
LEEDS 0532 448880
MANCHESTER 061 832 2445
ABTA ATOL IATA
AUSTRAVEL
Agents for Ansett International Ltd. ABTA No. 1663. All prices subject to availability and date of travel.

SEE ITV TELETEXT P275
AIRLINE NETWORK
OPEN SUNDAYS
THE NATIONAL SALES CENTRE FOR OVER 100 LEADING SCHEDULED AIRLINES, WITH 400,000 DISCOUNT FARES TO 700 DESTINATIONS.

NEW YORK	FROM £158	TORONTO	FROM £214	BANGKOK	FROM £342
BOSTON	FROM £201	VANCOUVER	FROM £281	HONG KONG	FROM £457
FLORIDA	FROM £196	AUSTRALIA	FROM £572	MEXICO CITY	FROM £274
CALIFORNIA	FROM £226	NEW ZEALAND	FROM £644	SOUTH AFRICA	FROM £347

CALL NOW FOR YOUR FREE DISCOUNT FARE GUIDE.
PHONE NOW 017 72 72 72 72 9am-9pm 7 days a week
Mandatory Air Taxes and insurance extra

COSTCUTTERS on flights & hols to Europe, USA & most destinations. Diplomat Travel Services Ltd: 071-730 2201. ABTA 25703 IATA/ATOL 1385.

Civil Aviation Authority Consumer Protection Group
PERPLEXED?
CALL US FIRST FOR THE BEST VALUE AIR FARES
We can tell you which bonded companies have the best value fare to your destination.
071 747 5000
Civil Aviation Advisory Bureau Ltd.
25 WHITEHALL LONDON SW1V 2BS

SALE! Air Vacations
USA
OPEN MONDAY 9AM-6PM
FANTASTIC VALUE
CALL FOR A BROCHURE TODAY.

	JAN/MAR	APR	MAY/JUN		JAN/MAR	APR	MAY/JUN
ATLANTA	fr £229	£275	£309	MIAMI	fr £235	£250	£325
BOSTON	199	225	299	N. ORLEANS	260	309	385
CHICAGO	275	275	360	NEW YORK	175	235	300
DALLAS	275	275	369	ORLANDO	235	250	320
DENVER	275	275	369	SAN DIEGO	310	310	395
HONOLULU	445	445	520	SAN FRANCISCO	230	285	370
LAS VEGAS	289	285	380	TAMPA	235	250	325
LOS ANGELES	235	285	355	WASHINGTON	285	225	300

0171-828 1137

Lunn Poly flight shop
ABTA 18057/E1800
PRICES FROM

NEW YORK	£149
BOSTON	£189
WASHINGTON	£198
SAN FRANCISCO	£219
*TORONTO	£183
*SYDNEY	£459
*BRISBANE	£459
*PERTH	£510
SINGAPORE	£395
PARIS	£ 56
AMSTERDAM	£ 56
DUBLIN	£ 59

Low cost flights worldwide
Ask for details at any Lunn Poly Holiday Shop or call us now on:
0203 225888†
● Return flights from London
● All fares subject to availability and booking conditions
● Fares exclude airport taxes and weekend supplements
* Subject to purchase of Lunn Poly Insurance
†Lines are open Mon-Fri 9am-8pm, Sat 9am-6pm, Sun 9am-5pm. Methods of payment accepted: Access, Visa, Switch, Delta.

NEW ZEALAND AUSTRALIA SOUTH PACIFIC
TRAVEL INFORMATION SERVICE
★THE BEST VALUE ★THE WIDEST CHOICE OF HOLIDAYS
OF NEW ZEALAND
FLY/STAY AIRPASS ON THE BEST AIRLINES
Qantas
★ Farm & Homestays ★ Exclusive Lodge ★ Hotels, Motels ★ Campervans ★ Car Rental
★ Escorted Coach Tours ★ Travelpasses ★ Guided Treks ★ Sailing, Fishing ★ Cycling Holidays
CALL NOW FOR A BROCHURE
NZTIS 94 FULHAM PALACE ROAD, LONDON W6 9PL
TEL:081-748 4455 FAX:081-748 2274

FLIGHT CENTRE
USA Fr £175 rtn
CARIBBEAN Fr £320 rtn
CANADA Fr £179 rtn
AUSTRALIA Fr £665 rtn
FAR EAST Fr £360 rtn
AFRICA Fr £414 rtn
EUROPE Fr £79 rtn
MANY MANY MORE
Access & Visa welcome
Discounted insurance
Retail Agents for ATOL/ABTA
Tel: 081-669 8607

BANGKOK £320

AMSTERDAM	£65	SINGAPORE	£410
FRANKFURT	£85	JO'BURG	£330
MADRID	£85	DELHI	£490
PRAGUE	£145	NEW YORK	£150
BERLIN	£121	BARBADOS	£345
ORLANDO	£189	SYDNEY	£499

Exact prices vary. Please call for all destinations
0171 439 4181
CHEAP Fits, late availability w/ wide & holidays at comp prices. Call the specialist on 071 486 5896 Air Affair ABTA E1750X.

OVERSEAS TRAVEL

NORWAY - Largest choice of inclusive holidays by Air & Sea to spectacular Norway. Ring now for our information-packed 'Norway Only' brochure - our 21st Anniversary edition. Tabor Holidays 01274 393480 (24hrs). ABTA 57672 ATOL 1228.

CUBA - All inc Caribbean Resort. Only £449 - 1 wk. Beta Highlife 081 452 3388. Atol 2926 Abta.

FAR EAST - Tailormade with the specialists - Silverbird, Bangkok & Phuket from £739. Scheduled flights. ABTA A2577 ATOL AITO 081 878 9090

Wintersaver city breaks down there brought to you by the people up here.
AMSTERDAM city breaks from £105 1 night (1/1 – 31/3/95)
PARIS city breaks from £89 1 night (1 – 20/1/95)
ROME city breaks from £149 1 night (1/1 – 31/3/95)
British Airways Holidays make city breaks affordable with 19 European destinations from just £89. All prices include hotel accommodation and flights. To book, call 0293 615353 or see your ABTA travel agent.
BRITISH AIRWAYS HOLIDAYS

GERMANY: **Stewart Tendler** marvels at the contradictions and riches of Munich, the Bavarian capital

City with oompah



PICTOR/UNIPHOTO

The Marienplatz in the heart of Munich, with the twin domes of the 16th-century Frauenkirche in the background

Clad in kneebreeches and a short loden jacket, with a plume of boar's bristles set in his green hat, the old man tottered along the road. No one paid him any notice: though home to high-tech companies such as BMW, Munich is one of the few Western cities where inhabitants dress in traditional costume, the *Trachten*.

Drink a glass of blond beer and nibble a sausage in the Viktualienmarkt, the city's open-air food market, and spot how many men wear lederhosen. Even the women queueing at the butchers for the local delicacy of white sausage, or at the stall selling 20 different types of potato, sport their versions of the *Trachten*.

The citizens of Germany's third largest city, and one of its great tourist centres, are inured to its contradictions and excesses. Here is a city of oompah and piety. Mass and Brau. The carillons of the city's old churches call the faithful to Mass day and night, yet this is the same city which, within a few years after the First World War, was first the capital of an extreme left-wing republic, and then the launch pad for Hitler's first and failed *putsch*.

Famed for the Oktoberfest, just one event in a perennial and enthusiastic celebration of local beer, Munich offers the ultimate tourist souvenir in the shape of a 5ft beer mug.

For all the extravagance, this is also an intimate, warm city whose architecture and atmosphere at the heart of a Catholic region sometimes merits comparison with Rome. Many of the buildings are painted in the same ochres and washes. The great baroque church of Theatinerkirche, its cinnamon-orange blending into yellow, would not be out of place on a piazza half a continent further south.

Much of Germany is still spurned by British tourists. They miss a city offering an ideal springboard for the Alps, or a short holiday break. It also hosts one of the great European opera houses, two famous art galleries and the largest technology museum in Europe with ten miles of galleries and a full-size working model of a coal mine.

Like Rome, the city repays the strolling tourist handsomely. Step out on to the cobbled square of the Marienplatz under the dark gaze of the neo-Gothic Neues Rathaus in the centre of the city and whichever way you turn Munich is ready to please.

To the west, the twin onion-topped towers of the Frauenkirche dominate the skyline. Finished in the 16th century, the church holds 20,000 and includes the magnificent tomb of the Holy Roman Emperor Ludwig the Bavarian.

Walk north from the Marienplatz into the courtyard of the Alter Hof, a fortified medieval home once used by dukes, and within minutes a vista of Bavarian grandeur unfolds.

In the distance, the 900 acres of the Englischer Garten beckon. Said to be the biggest city park in Europe, the garden provides a green counterpoint to the city. Closer to the centre, the mannered paths and lawns of the Hofgarten, a former royal garden, give sanctuary from the bustle.

Turn south from the Marienplatz and Sendlingerstrasse yields the Asamkirche, a rococo extravaganza. A step east and the spiral stairs of the tower to the Altes Rathaus, built in 1474, reveal a charming toy museum.

Wander further on the efficient public transport network to the Schloss Nymphenburg. A baroque palace started in the 17th century, it floats on the edge of ornamental water gardens and houses Ludwig I's Gallery of Beauties, a portrait collection of 13 women said to epitomise 19th-century beauty.

Munich will feed the stomach as well as the soul. Many of the restaurants are run by the breweries and reasonably priced, but be prepared for generous portions: an order for less than a litre of beer will earn scorn. The Altes Hackerhaus is a comfortable restaurant, with walls decorated by momentoes and photographs. The Augustinerbrau has a large dining room where Müencheners take a late lunch as shafts of sunlight pierce the shadows, and the Weinstadl is a former medieval town house with an arcaded courtyard.

All are demure compared with the sweaty, noisy cavern of the Hofbrauhaus, where two jazz bands add to the din. Groups of ruddy-faced drinkers sway along the tables and roar over enormous mugs of beer and baskets of pretzels.

Outside in the Marienplatz each night another ritual is played out. As crowds stare silently upwards like astronomers waiting for an eclipse, the glockenspiel set in the Neue Rathaus ends its evening show with Brahms's lullaby.

Getting there

☐ The author went to Munich as a guest of DER Travel Service, 18 Conduit Street, London W1 9TD (0171-290 1111), which specialises in German travel. He stayed at the Hotel Rafael (0049 89 290980), a new, luxury hotel in the Neuturmstrasse, near the Marienplatz in the city centre.

☐ DER offers a three-night city break, flying Lufthansa and including B&B accommodation at a choice of six hotels, from £282 per person (until the end of March). It also offers a Munich Sampler, with return flight, three nights' accommodation, city tour, a visit to Bavaria Film Studio and two-day public transport ticket. Prices from £337 per person (until the end of March).

☐ Oktoberfest deals are available through DER from £299, including flights and three nights' B&B (first departure September 15.)

☐ The German National Tourist Office, 65 Curzon Street, London W1 7PE, (0891 600 100, calls charged at premium rate) can provide city guides and literature.

TRAVEL TIPS

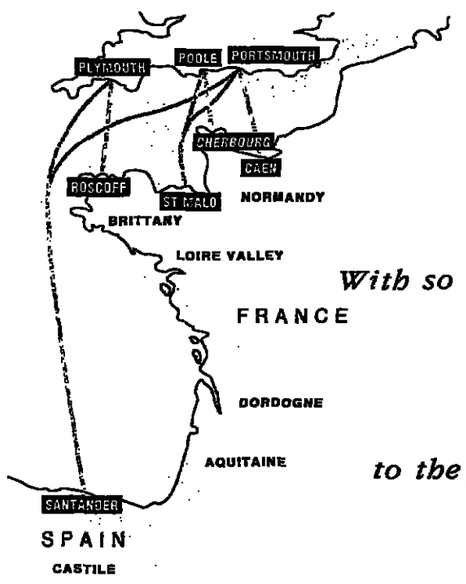
☐ Moswin Tours (0116 271 9922) offers motor-cruising holidays through the Mecklenburg lake district in northeast Germany. Available March to October. From £399-£489 per person for seven nights (based on group of six), including return flights from Heathrow or regional airports to Hamburg, transfers, and motor-cruiser rental.

☐ Moswin Tours also offers self-catering holidays on a Bavarian farm, including riding, walking, children's play area and use of the nearby Solymar leisure park. Between April and the end of November, the cost is £772 for a family of four for seven nights, including accommodation and return Ramsgate/Dunkirk ferry for car and passengers.

☐ The Venice Simplon-Orient-Express (0171-928 6000) has two departures from Venice to London via Vienna, Prague, Frankfurt and Paris on June 14 and August 30. Price per person from £815 to £1,035 depending on section travelled.

☐ Swan Hellenic (0171-800 2300) has six escorted historical tours following Napoleon's battles across Europe. These include a five-day tour starting in Frankfurt on June 2, with a visit to the tomb of Henri de la Tour d'Auvergne at Oberhausen (from £875); and a nine-day tour from Munich on August 31, following the campaigns of 1805 and 1809 (from £1,575). Prices include flights, accommodation, excursions, specified meals.

CHRISTINE WHEELER



BOOK EARLY & SAVE 25%*

Let's

With so many routes to choose from, you'll arrive closer

make a

to the finest holiday regions of Western France. And we've the fastest,



shortest crossing to Spain, too. We're such good value - from our special 'Saver Sailings'

B-line

to the restaurants and Duty-Free shops. And our luxurious



for

cruise-ferries land you in civilised ports



the best

far nearer to where you'd like to be. So make a B-line for our brochures

value.

and you'll make a B-line for the perfect holiday.

With all self-catering Holidays to France, children under 14 go absolutely ***FREE!***



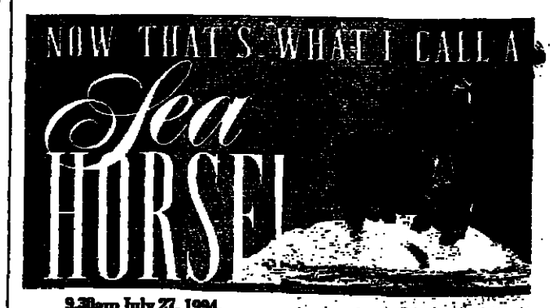
For brochures call ***(01752) 269926****, for bookings call* ***(01752) 221321*** *or see your travel agent.*

Brittany Ferries
The Holiday Fleet

Sail Direct to Holiday France & Spain.

**25% discount applies to any return sailing Portsmouth - Caen, Poole - Cherbourg. Book and pay before 31 March 1995. Travel anytime after 16 April 1995. This early booking discount cannot be used in conjunction with any other offer or promotional fare and is subject to availability. It applies only to fares shown in the Ferry Guide and does not include on board accommodation.*

NOW THAT'S WHAT I CALL A *Sea* HORSE!



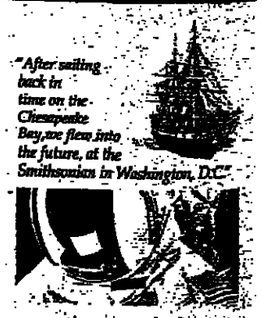
9.30am July 27, 1994.
Chincoteague Island, Virginia.

I came up for air
in the Atlantic.
Just then a horse swam by,
closely followed by a cowboy.

Yesterday it was crab racing. Today I'm taking part in a rather damp wild west round up on the quaint island of Chincoteague. I haven't had this much excitement since I rode that steam train through a dizzy gap in the Maryland mountains.

And tomorrow it's inland Virginia. There, legend has it that if a woman fancies you, she'll let you know by throwing her stocking over your head. I hope they've all had as much lasso practice as I have!

"After sailing back in time on the Chesapeake Bay, we flew into the future, at the Smithsonian in Washington, D.C."



"In Williamsburg, we dressed in the height of 70's fashion. The 1770's that is."



Yes, I want to get the full story. Please send my free copy of the Capital Region, USA Travel Guide 1995. P.O. Box 52, St Leonards on Sea, East Sussex, TN38 9TY or call 0345 697336.

Name _____ T 16/2/95

Address _____

Postcode _____

Capital Region USA
Virginia★Washington,DC★Maryland

All calls charged at local rates. If you do not wish to receive further mailings please tick the box. ☐

INDIA: **Michael Evans**, on a cricket-cum-sightseeing tour, is bowled over by the country's contrasts

Hot games and curry for lunch

The best way to see India is with a cricket bat in your hand-luggage. The sight of a bat places you on a different level from all the other tourists and back-packers who go to India for their holidays or for spiritual regeneration.

For the Indians, cricket is a religion. Anyone who can flick a wrist with a ball or twirl a bat practises all year round in parks or on dusty sidestreets, trying to emulate their cricketing heroes.

I arrived in Delhi shortly after Christmas for a three-week cricket tour, with a Fleet Street XI of varied abilities.

Hitting Delhi at three o'clock in the morning with a party of 20 people and 35 pieces of luggage proved an ordeal. But the excitement of arriving in India for the first time overcame all logistic difficulties. The smells, the noise, the rush of coolies begging baksheesh for even touching your trolley, this was the India we had all read about.

The cricket provided an insight into a different world. Every match followed the same pattern. We started early, and at about 12 o'clock men in black jackets would place tables close to the boundary and cover them with white tablecloths and half a dozen large stainless-steel tureens. Soon there would be the smell of curry and chapattis cooking. With one side's innings completed, we would all troop over for a curry buffet — wonderful for the taste buds but less inviting for those suffering from Delhi belly.

No one goes to India, even dedicated cricketers, without visiting the Taj Mahal at Agra. Built by the Mogul ruler Shah Jahan for his second wife, Mumtaz Muhal, it took 22 years to complete and involved 20,000 engineers. Shah Jahan kept 900 concubines in the nearby Red Fort, but his wife was his real love. Our guide told us: "You know, a Muslim could have four wives. Actually, this is the same today, although it depends on patience and the pocket, isn't it?"

You need to see the Taj early



Fleet Street team in Delhi

in the morning, when mists envelop the mighty onion dome. The effect makes the marble monument seem almost fluffy; so delicate that it could lift into the air and float away. By midday, however, in the hot sun, it is solid and huge and totally dominating. Shah Jahan ruled that nothing was to be built behind the Taj so that it would remain an unrivalled memorial to his beloved second wife. That sensation of eternal space beyond the Taj survives to this day.

After four cricket matches in Delhi, on pitches that were hard and unrelenting, we set off by train to Jaipur, the city painted pink every year in memory of a visit by Prince Albert in the 1870s. Getting on and off the train was like threading through a riot. The 35 pieces of luggage were carried, in one go, on the heads, shoulders and arms of only five coolies, all of whom had the same wiry frame as the rickshaw riders, whose muscled, stick-like legs bicycled up and down hills with comparative ease whether they were bearing one, two or three tourists.

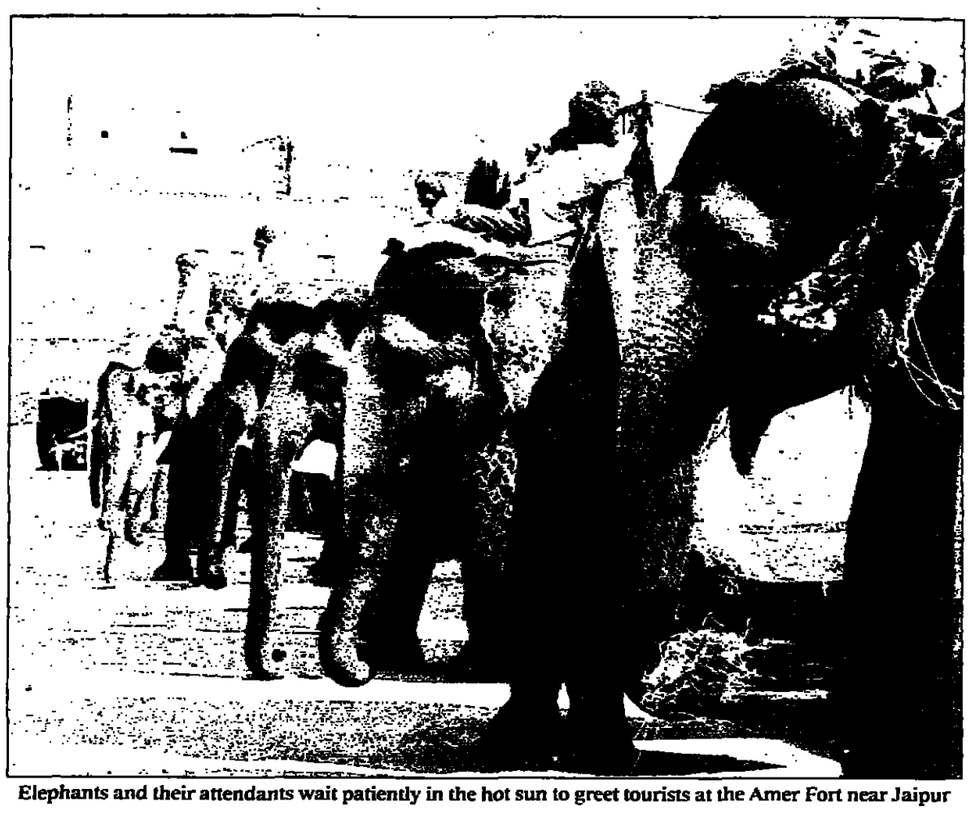
The train arrived in Jaipur at 5am. The contrast with Delhi, with its wide boulevards and desperate poverty strung along so many roadsides like decaying washing, was startling. Jaipur has brightly coloured turbans, pink buildings and sumptuous countryside dotted with summer palaces of former maharajahs, and the cows, which are regarded as sacred beasts, seem better integrated.

In Delhi, there are an estimated 17,000 cows wandering around, mostly ignored by the inhabitants. In Jaipur, smaller and more contained within old city walls, the cows window-gaze, snuffle among the cabbages and fruit at the greengrocers and generally merge in with the throng of people. Morris Ambassador taxis, bicycles, rickshaws, camel-drawn carts, scooters and *Mad Max* buses — fearsome-looking, three-wheeled vehicles with huge, brightly painted bonnets, always overflowing with customers and belching black smoke.

In Jaipur and at our next three stops — Madras, Bangalore and Bombay — we were treated as honoured guests of Indian cricket-lovers. Sponsored by the Indian foreign ministry, which was so determined to ease our path through the country with the minimum of bureaucratic fuss that it delegated an ever-smiling official to accompany us, we soon became accustomed to the tradition of presenting us with gifts at the end of each match. Local dignitaries greeted us and talked of the shared love of cricket.

In most of the cities we visited we stayed at five-star hotels, the most romantic of which was the Jai Mahal in Jaipur, a former summer palace with luxurious gardens. But in Bombay, the home of Indian cricket, we stayed at the famous Cricket Club of India (CCI), an Art Deco-style private club which includes a Test match stadium. In the morning and early evening, the members, mostly of the older generation, go for their constitutional around the stadium and then sink into cane basket chairs in the outfield and order drinks: a world away from the streets around the corner where tens of thousands of Indians push and shove and sell, and where beggars appeal in vain for rupees.

Three weeks of cricket in India was tough, but it was not without its rewards. The final tally in matches was: played 13, won 8, drew 1, lost 4.



Elephants and their attendants wait patiently in the hot sun to greet tourists at the Amer Fort near Jaipur

Tour details

☐ The Fleet Street XI's cricket tour was sponsored by the Indian ministry of external affairs, which subsidised the Air India return flights. Internal flights were booked via Travelpack (01159 424442). Economy class flights with Air India, Heathrow-Delhi return, cost from £700, rising to £770 between July 1-August 31.

☐ The hotels — the Hyatt in Delhi, Jai Mahal in Jaipur, Residency in Madras and Oberoi in Bangalore — were booked individually. In most cases, the cost of a hotel room will be included in an overall package.

☐ Companies specialising in sporting tours include John Snow Travel (01293 543185), Mike Burton Sports Travel (01452 419666) and *Gullivers Sports Travel* (01684 293175). Packages include flights, accommodation, internal travel, and help with arranging sporting fixtures and social events. Cost depends on destination, group numbers, length of stay, accommodation and sight-seeing requirements. The most popular touring sports are cricket, rugby, hockey and golf. Tours to Britain for foreign clubs can be arranged.

☐ If fixtures are already in place, companies such as Abercrombie & Kent Travel (0171-730 9600), Hayes and Jarvis (0181-748 0088), and Cox & Kings (0171-873 5002), can arrange packages around them.

WORD-WATCHING

Answers from page 23

ARGAND

(b) a diagram used for the graphical representation of a complex number, an eponym from the surname of Jean Robert Argand, a French mathematician (1768-1822). "In an Argand diagram, there are two perpendicular axes on one of which real numbers are represented and on the other pure imaginaries, thus providing a frame of reference for graphing complex numbers."

DECAUDATION

(c) Removal of the tail or "tails". From the Latin *de-* off, privative + *cauda* a tail. "The decaudation and blanching and unstiffening of the waiter are another phase of the transformation which has abolished the frock-coat and the silk hat and women's hair."

FORB

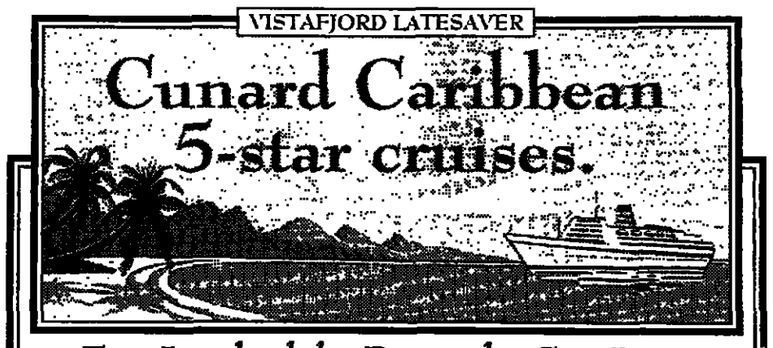
(c) A herbaceous plant of a kind other than grass: applied chiefly to any broad-leafed herbs growing naturally on grassland. From the Greek *phorbē* fodder, forage + *phorbein* to feed. "Forbs such as the clovers, filaree, dandelion, and cow parsley contribute in no small way to the hay and pasture crops."

ANGAREB

(b) A stretcher or light bedstead used by Arabs, and in Egypt and the Sudan. The native name. "Camels heavily laden with angarebs transversely placed and resting on the flank upon a huge box."

VISTAFJORD LATESAVER

Cunard Caribbean 5-star cruises.



Fort Lauderdale, Bermuda, San Juan, St. Maarten, St. Barts, Antigua, Guadeloupe, Martinique, Barbados, Grenada, Montserrat, St. Thomas, Aruba, Grand Cayman, Cozumel.

♦ A choice of three 15 night Caribbean fly-cruises aboard Vistafjord, one of the world's most highly ranked ships, now brought to a new peak of classic perfection.
♦ Wonderfully varied itineraries are as special as Vistafjord herself, embracing great favourites and rarer Caribbean gems.
♦ Departures from Fort Lauderdale March 5, 19, April 2, from £1675.*

Cunard. We make all the difference.

SEE YOUR TRAVEL AGENT OR CALL THE CUNARD BROCHURE LINE: 081 466 4060 QUOTING TUN/V9. RESERVATIONS AND ENQUIRIES: 01703 634166.

CUNARD, SOUTH WESTERN HOUSE, CANUTE ROAD, SOUTHAMPTON, SO14 3NR
*PORT AND HANDLING CHARGES. CURRENTLY £80 EXTRA

CUNARD

ATOL 264

VISTAFJORD

SAVE UP TO £500 PER PERSON WITH

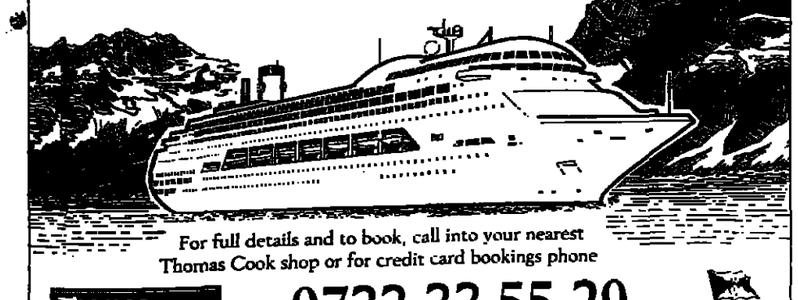
PRINCESS CRUISES TO

ALASKA

9 nights from only £1308 per person
May to September 1995

For epic scenery, whales, wildlife and wilderness, nothing can match Alaska & the Canadian Rockies. Together Thomas Cook and Princess Cruises bring you a special offer, so there's no better time to book.

- 15% off all outside cabins * 12.5% off all inside cabins *
- Flights, en-suite accommodation and all meals on board included in your fare.
- Sail aboard P&O's newest luxury superliners in Alaska's warm summer months with temperatures on average 60°F.
- Top quality tours of the magnificent Canadian Rockies from only £245 extra for 4 nights.



For full details and to book, call into your nearest Thomas Cook shop or for credit card bookings phone

Thomas Cook

0733 33 55 29

P&O

* This offer is for new bookings only and is subject to the purchase of Thomas Cook Recommended Insurance at the time of booking. Offer expires 28 February 1995

ABTA 20606

I·N·D·I·A

Pettitts offer the definitive brochure for tailor-made travel throughout India and Nepal. We specialise in bookings at short notice.

Please call 01892 515966 (24 hours)

Pettitts

Calverley Travel Ltd., Tunbridge Wells, Kent
ABTA 71078 ATOL 2841

INDIA

FOR THE BEST HOLIDAYS TO INDIA call for our 1995 Colour Brochure

TRANS INDUS LTD
Tailormade holiday specialists
0181-566 2729
Fully bonded tour operator
Northumberland House, Popes Lane, London W5 4NG
Fax 0181-840 5327

Peru: Train to Machu Picchu

12 DAYS - LIMA - LAKE TITICACA - PISAC - CUZCO - MACHU PICCHU

Cox & Kings, the world's oldest travel company, invite you to experience the exotic flavour of Peru.

A unique blend of sights, sounds, legends and mysteries, it was in Peru that the Inca empire flourished and expired and the conquistadores began their quest for South America. Our 12 day tour traces this journey through time. We see Lake Titicaca, the highest navigable lake in the world and taking a train journey through the Andes, we arrive in Cuzco, ancient capital of the Inca Empire. After visiting Pisac, a spectacular train journey takes us to the Lost City of Machu Picchu, one of the most awe-inspiring sights in the world. We stay overnight to see the sunset and sunrise.

Our Journey ends in Lima, Pizzaro's "City of the Kings" where we see magnificent colonial buildings reflecting the attempts of the conquistadores to recreate their homeland in the New World.

Cox & Kings look forward to welcoming you on a journey of a lifetime.

1995 Departures: 23 May, 8 Aug, 17 Oct, 21 Nov

Prices Per Person from £1895

For a brochure and a booking form please call 071 873 5001 or return the coupon below to Cox & Kings, Fourth floor, Gordon House, 10 Greencoat Place, London SW1P 1PH.



Peru: Train to Machu Picchu (EL180295)
Please send me details and a booking form

Name: MR/MRS/MISS _____

Address: _____

Postcode _____

Cox&Kings

Car to France for £15*
(and just £1 per passenger).

PLUS DUTY FREE AT 1985† PRICES!



DUTY FREE OFFERS (EXTRA OFFERS AVAILABLE ON BOARD)

PRODUCT	UK EQUIVALENT PRICE	NORMAL DUTY FREE PRICE	1985 PRICE
Gilbey's Gin 1 Litre	£13.99	£9.25	£5.95
Grant's Finest Whisky 1 Litre	£14.48	£9.99	£5.70
Glenfiddich Malt Whisky 1 Litre	£27.30	£16.75	£9.75
Superkings 200	£22.80	£13.99	£6.50
Superkings Lights 200	£22.80	£13.99	£6.50

*Supplements of £10 per car for departures on Sat via Dover and Newhaven and Fri via Southampton. Access overnight on night sailing, via Southampton. 2-berth inside cabin £10 per cabin, £4 per rest chair. Other subs. to restricted space and must be requested when booking. Booking must be made at least 24 hours before departure. Full payment must be made when booking and no refunds given. Other special conditions apply, avail on request. Duty free subject to individual's customs limits and avail. of stock.

DOVER – CALAIS NEWHAVEN – DIEPPE SOUTHAMPTON – CHERBOURG

Take a day trip to France with Stena Sealink from an amazing: £15* for your car and £1 per passenger, 13th Feb – 6th April.

£1 by foot at any time, 27th Jan – 6th April.

†Plus from 1 Feb to 31 March, 1995 when you buy selected products on the way out at our normal duty free prices, you can purchase the same products at 1985 prices on the way home!

BOOK BY CREDIT CARD ONLY ON
01233 646 881
OR SEE YOUR LOCAL TRAVEL AGENT/MOTORING ORGANISATION

Stena Sealink LINE

STENA LINE – THE WORLD'S LEADING FERRY COMPANY

FRANCE: Follow in the brushstrokes of Van Gogh and Picasso, and wonder at the beauty that inspired their work

Provence, a natural work of art

Provence is a painter's paradise. Even if you do not want to take your brushes, you can tour in the tracks of the world's most famous artists and see some stunning scenery at the same time. What brought the artists here? The quality of light, the sunflowers, lavender and sunshine — all the things that make holidays here so appealing.

"The future of modern art lies in the South of France," said Van Gogh when he moved there in 1888. Obsessed by the artist Hokusai, he felt that the mountainous landscape of Arles was closer to his fantasy of Japan. And Arles is the place where the winner of last year's *The Times*/Pauline Hallam Memorial Award painting competition, Anne Ambler, has chosen to spend her prize, holidaying at the Hotel Atrium.

Many of the places depicted in Van Gogh's work have disappeared, but Arles is still a wonderful town for painters. The famous bridge has gone, but the café he painted has been restored, and the hospital in the rue du President Wilson is now the Espace Van Gogh. Get a copy of *Promenade sur Les Lieux Peints par Van Gogh* from the tourist office then head for the slopes of the jagged Alpilles, with its olive trees and cypresses, where some of his most famous works were painted. Choose one of the *Grand Randonnées*, (marked footpaths), which will take you into the heights, and to the curious ruined village of les Baux.

Now drive east to Aix-en-Provence, where Cézanne lived and painted at the turn of the century. Take the *Circuit Cézanne*, visit his studio first, then make for the open countryside to Mont Sainte Victoire, which dominates the landscape. Cézanne was obsessed by this mountain and painted it in hundreds of ways. It looks very different today after being ravaged by a forest fire but is still eminently paintable.

Sainte Victoire is where Picasso lived and is buried, at the château at Vauvenargues on its northern slopes. The gates are bolted and on them is a scrawled message: "The museum is in Paris". But from a café nearby you can see into Picasso's garden.

> "They captured the harsh light and violent colours in vermilion, cobalt and viridian"

From here, head for the Côte d'Azur through the wild countryside of the Var. Although Picasso seldom depicted the landscape, preferring the hill-top village of Mougins and Valluris, where he made his pottery, he did draw on its stark landscape.

Finally, wind your way down to Antibes, and the Château Grimaldi, with its breathtaking views across the bay, where Picasso had a studio (now a museum, housing a collection of his works).

On the colourful Riviera you are in Bonnard country. Bonnard lived at le Cannet, just above Cannes where, give or take a high-rise flat or two, you can capture an overview of the bay that he painted in high-toned but delicate colourings.

From here it's a short drive to Nice, where Matisse made his home and where you can see the world's largest collection of his drawings. Don't miss the chapel he decorated at Vence, nearby.

When Matisse first came to Provence he headed for St Tropez and the Estérel mountains, painting his masterpiece *Luse, Calme et Volupte* there in 1904. He and his fellow Fauves, the "wild beasts" Derain, Vlaminck and Marquet, settled on this part of the coast, capturing the harsh light, the umbrella pines and the violent colour with vivid canvases in vermilion, cobalt and viridian. They were joined briefly by Braque, who flirted with Fauvism before becoming a cubist. The Estérel mountains today offer the same wild colour.

Away from the crowded coastline, the Luberon, east of Avignon — with its scrub-covered mountains, cherry blossom in spring, poppies, lavender fields and vines — is untouched by time and has hosted many famous artists, notably Chagall who lived on the slopes of the spectacular village of Gordes. It's a good place today to get away from the crowds and paint in peace.

Don't miss the staggering red-ochre cliffs at Roussillon, for instance. If they don't make you want to grab a paintbrush, nothing will.

HAZEL EVANS

BRIDGEMAN ART AGENCY



Mont Sainte Victoire by Cézanne. The mountain dominates the landscape. Cézanne was obsessed by it and painted it in hundreds of ways

How to get there

☐ To get a Provence Fact Pack, write to: French Tourist Office, 178 Piccadilly, London W1V OAL (enclosing £1 in stamps towards p&p), or phone 0891 244123 (calls are charged at 40p per minute cheap rate, 50p at all other times).

☐ Air France's new "Discover France" return fare to Marseilles is £179, direct or via Paris (no 14-day advance booking requirement but visit must include a Saturday night). Flights are also available from regional airports that are served by Air France. For reservations call 0181-742 6600.

☐ Air France Holidays offers fly-drive packages on scheduled services, and the freedom to explore with Hertz hire cars. Prices start at £202 for weekend breaks (all inclusive for four people in a group A car in high season). Accommodation can also be selected from its brochure. For reservations call 0181-742 3377.

☐ The author owns Arts in Provence, a painting centre in the Luberon. A tutored painting week, with full board costs £350, excluding the air fare to and from Marseilles. Contact Arts in Provence at 8 Rhondda Grove, London E3 5AP (0181-981 6771).

EXCEPTIONAL VALUE

QE2 CRUISE

Mombasa, Aqaba, Suez Canal, Egypt, Holy Land, Ephesus, Istanbul, Athens, Naples, Cannes, Barcelona, Lisbon, Southampton.

♦ Join QE2 for a cruise with a truly spectacular itinerary. ♦ Highlights include QE2's first call at Aqaba with a chance to visit legendary Petra. ♦ Dance the nights away to the music of The Joe Loss Big Band. ♦ Departs March 20, 24 nights from £3075.* ♦ Or fly to Istanbul on April 3 and enjoy 10 nights from £1395!

Cunard. We make all the difference.

SEE YOUR TRAVEL AGENT OR CALL THE CUNARD BROCHURE LINE ON 0181 466 4060 QUOTING TIM/Q21. RESERVATIONS AND ENQUIRIES ON 01703 634166.

CUNARD

CUNARD, SOUTH WESTERN HOUSE, CANUTE ROAD, SOUTHAMPTON SO14 3NR. *PORT AND HANDLING CHARGES: CURRENTLY £110 EXTRA (*£65). ATOL 264

Queen Elizabeth 2

SKI DEALS FROM £189

SKI DIRECT BOOKING SERVICE

	Choice of resort	Board
£189	Austria - Kaprun Flights from: Gatwick, Manchester, Newcastle	BB
£219	France - La Plagne, La Tania, Les Deux Alpes Flights from: Gatwick, Manchester, Birmingham	SC
£229	Italy - Livigno Flights from: Manchester	SC

MORE RESORTS & DATES AVAILABLE AT THESE PRICES - CALL NOW FOR DETAILS.

Lines open: Mon - Fri 9am - 7pm, Sat 9am - 5pm. Payment by Switch or major credit cards. Flight supplements on certain departures apply. All holidays departing 11 March for 7 nights and are subject to availability. SC is based on 4 sharing. Please ask staff for details.

YOU CAN'T BUY CHEAPER GUARANTEED

PHONE AND BOOK TODAY

01733 33 55 13

Thomas Cook

ABTA No. 2553 T104

Thomas Cook Price Guarantee: Should you find exactly the same ski holiday or inclusive flight with the same operator at another High Street travel agent for less within 48 hours of booking we will match the lower price. Price Guarantee is subject to the purchase of Thomas Cook Recommended insurance at the time of booking and can be withdrawn at any time.

Special Offer
Daily from London
£38 Adult/Youth Return
Paris
Brussels
Amsterdam
Special day service fare available for outward travel until 30.3.95.
Book at your [illegible] Agent
☎ 0171 730 0202
EUROLINES
Europe's Express Coach Network

BORNEO ADVENTURE
• Sabah • Sarawak

A comprehensive tour of North Borneo, land of White Rajahs and headhunters. Stay in a long house to experience life with the Ibans, explore the beautiful national parks with their amazing stone-age cave networks and their extraordinary flora and fauna and visit the worlds largest orang utan sanctuary. For this and other unusual holidays in Sabah, Sarawak and the Far East please telephone or write quoting reference T1802 for a copy of our 112 page brochure.

WE KNOW ASIA BEST

ASIAWORLD TRAVEL
230 Station Road
Addlestone, Surrey
KT15 2PH
Tel: 01932 820050

THE TAILOR-MADE HOLIDAY SPECIALIST

"I came back from my Saga holiday 2 weeks older and 10 years younger"

Mr A. King, Folkestone

If you are 50 plus - find out what a difference Saga makes by ordering our latest brochures. CALL NOW, FREE OF CHARGE on our 24-hour brochure request line.

FREE 0800 300 456
Please quote DX887

NO STAMP IS REQUIRED

To: Saga Holidays Ltd. FREEPOST (NT2710), Peterlee X, Co. Durham SR88 1SH.

UNITED KINGDOM
Hotel Holidays ☐
Coach Touring Holidays ☐

CRUISING
Ocean Cruises ☐
River Cruises ☐

EUROPE AND THE MEDITERRANEAN
Hotel and Apartment Stays ☐
Coach Tours ☐

WORLDWIDE
USA/Canada ☐
Faraway Places (Africa, Asia, Australasia and the Far East) ☐

(Mr/Mrs/Miss/Mr&Mrs) Initials ___/___/___
Address ___
Town ___
County ___ Postcode ___
Telephone Number (AREA CODE) ___
Date Of Birth (Mr) ___/___/19___
(Mrs /Miss) ___/___/19___

SAGA
The age of experience

Saga Holidays Ltd would like to send you information about services provided by other Saga companies, and may pass information to those companies to enable them to do so.

DX887

CAR HIRE IN GREECE? CORSA WE DO

FULLY INCLUSIVE CAR HIRE FROM ONLY £135 PER WEEK

For great value car hire worldwide call our hotline on (01444) 456446 or see your travel agent

IN 1995 UK TRAVEL AGENTS VOTED SUNCARS BEST LEISURE CAR HIRE COMPANY

The Peloponnese is where Hercules performed six of his twelve labours and is also home to one of the most evocative sites of the ancient world - Olympia. Cruise with Swan Hellenic and you can visit this wonderful site and many more in other beautiful parts of Greece and Italy, travelling on a small ship with just 250 like-minded passengers. You'll hear fascinating talks from specialist guest lecturers and enjoy a full programme of excursions included in the fare.

HERCULES: GOD AND HERO
A Swan Hellenic cruise from Malta to Italy and Greece. Departing 3-17 May

THE ITINERARY
3-17 May. From £1690
DAY 1 Fly London-Malta. **DAY 2** Explore Mdina and Rabat, Malta's old capital, or Valletta. **DAY 3** Trapani on Sicily for Segesta and Erice, famed for its shrine to Aphrodite. **DAY 4** Messina to visit pretty Taormina with its beautifully sited theatre. **DAY 5** A relaxing day at sea. **DAY 6** Itea for a scenic drive to the Byzantine Osios Loukas monastery and to Delphi. **DAY 7** New Corinth to visit Corinth and the lovely site of Perachora. Transit the Corinth Canal. **DAY 8** Nauplion and excursions to Mycenae or Argos. **DAY 9** Gythion for the hill *top town of* Mistra or Sparta. **DAY 10** Kalamata to visit Messene. Overnight in Pylos. **DAY 11** See Nestor's palace at Englianos and Methone. **DAY 12** Katakolo to explore Olympia in its tranquil valley and Zakynthos. **DAY 13** Cruise towards Crete. **DAY 14** Heraklion for the legendary Minoan palace at Knossos. **DAY 15** Piraeus and sightseeing in Athens prior to our return flight to London.

SWAN HELLENIC P&O

ATOL 0587

FOR FULL DETAILS OF THESE AND OTHER SWAN HELLENIC MEDITERRANEAN CRUISES, CONTACT YOUR ABTA TRAVEL AGENT, CALL US ON 0171 800 2200 OR WRITE TO: SWAN HELLENIC, 77 NEW OXFORD STREET, LONDON WC1A 1PP.

هكذا من الأصل

HALF TERM 19

Where to take the children

LONDON

Snow White and the Dwarfs: New production based on the Brothers Grimm story using a variety of puppet forms.
Polka Theatre for Children, 240 The Broadway, Wimbledon (0181-543 4888). Tues-Fri, 11.15am and 2.45pm, next Sat, 12.30pm, 2.30pm. Ages three to seven. Tickets £3.50.

Oh No, No, Noah!: Help Noah to get the animals into the ark before the flood. Also Animals of the Ark art workshops (today, next Sat, 11am-12.45pm, 2-3.45pm).
Bethnal Green Museum of Childhood, Cambridge Heath Road, E2 (0181-980 2415). Free. Museum open Mon-Thurs and Sat 10am-5.50pm; Sun 2.30pm-5.50pm. Performances Mon-Thurs, 11am-midday, 1-2pm, 3-4pm.

The Magic Flute: Mozart's opera set in the world of rock stars, penthouses and the environmentally aware. Plus *Ten in a Bed*, the story of Dinah Price who finds not just the Three Bears, but Simple Simon and Puss in Boots in her bed.
Unicorn Theatre, Great Newport Street, WC2 (0171-836 3334). Tickets from £4. Ten in a Bed, today, Thurs, next Sat, 11am, 2.30pm. Various performances until April 1. The Magic Flute, tomorrow, Tues, Wed, Fri, and next Sun, 2.30pm and various performances until March 5.

Half-term Workshops: Dance and theatre workshops. Travel under the sea, enjoy storytelling from West Africa, and make your own sock puppet.
Tricycle Theatre, 269 Kilburn High Road, NW3 (0171-328 1000). Mon-Fri, various times, prices and age ranges.

Whale of a Time: Join artists in making a seascape mural featuring whales, porpoises and dolphins.
Natural History Museum, South Kensington (0171-938 9242). Age seven and over. Tues, Wed, Thurs, 11.30am-12.30pm and 2-3pm. Activities free. Adults £5, children £2.50.

CAMBRIDGE

Hiawatha: The story of Hiawatha and his adventures, based on Longfellow's poem.
Cambridge Drama Centre, Covent Garden, Mill Road, Cambridge (01223 322748). Mon, 3pm and 7pm; Tues, 11am and 3pm. Adults £5.50, children £4.50. Ages five-11.

CUMBRIA

The World of Beatrix Potter: Enjoy the sights, sound and smells of Lakeland, see Mrs Tiggy-Winkle, Jemima Puddleduck and Peter Rabbit.
The Old Laundry, Crag Brow, Bowness-on-Windermere (015394 88444). Open daily 10am-4pm. Adults £2.85, children £1.85.



Step into the world of Beatrix Potter and enjoy the sights and sounds of Lakeland

EAST SUSSEX

Forget Me Not Farm: Fun-packed show based on the television programme with stories, songs, jokes and giveaways.
White Rock Theatre, White Rock, Hastings (01424 781000). Wed, 2.30pm. Ages three to nine. Tickets £4.

KENT

Half-term fun: A chance to meet some of the 80 exotic birds in the aviary and see bird food being prepared in the bird kitchen.
Leeds Castle, Leeds, Maidstone (01622 765400). Today-next Sun, 10am-3pm. Adults £5.50, children £4.50. Admission to castle is an extra £1.50.

Holiday Fun Trail: Experience 2000 years of history, from the Romans fighting the Celts to an air raid in 1943.
White Cliffs Experience, Market Square, Dover (01304 214566). Open daily 10am-3pm. Fun Quiz today-next Sat. Adults £4.99, children £3.50.

SCOTLAND

Inverness Music Festival: Classical and Scottish music, country dancing and songs.
Various venues in Inverness (01463 221718). Competitions: today, Mon-Wed: Gala nights: Thurs, Fri. Tickets for competitions: adults £1, children 50p; for Gala evenings adults £5, children £3.50.

Star Trek. The Exhibition: Boldly go to the only place in Europe where you can see everything from the reconstructed bridge of the Starship Enterprise to Mr Spock's trousers. There are fabulous masks, costumes and space ships from the original series, the famous movies and the Next Generation.
City Art Centre, 2 Market Street, Edinburgh (0131-558 1018). Open Mon, Tues and Sat 10am-5.30pm, Wed-Fri, 10am-9pm. Sun 12-5pm. Admission adults £3.50, children £2.

TYNE AND WEAR

Festival of Art: Make your own pots (today: 10.30am-midday, 1.30-3.30pm. Please book); Design a Magical Mask (Tues and Wed); Calligraphy Day (next Sat).
South Shields Museum and Art Gallery, Ocean Road, South Shields (0191-456 8740). Museum open Tues-Fri, 10am-5.30pm; Sat 10am-4.30pm; Sun 2-5pm. Free. Sessions 50p.

Creepy Crawlies: Meet Scorpio from *Gladiators* who will be opening the exhibition on Mon (12.30-3.30pm). See the monster beasts, visit the model kitchen and the garden shed.
Hancock Museum, Barras Bridge, Newcastle upon Tyne (0191-222 7418). Exhibition open Mon-Sat 10am-5pm; Sun 2-5pm. Adults £3, children £2.

WALES

Rainforest Action: Learn about rainforests and help to build one.
Ty Mawr Country Park, Cae Gwilym Lane, Cefn Mawr, Wrexham, Clwyd (01978 822780). Tues-Thurs, 2-4pm. Charge 20p.

Starry-eyed: Make your own constellation light box and then see the real thing.
Minera Lead Mines and Country Park, Wern Road, Minera, Wrexham, Clwyd (01978 751330). Workshop: Wed 2.00-4.00pm. Free. Trek: Thurs 8.30-9.30pm. Free.

WEST MIDLANDS

Sandwell Valley Environment Playscheme: A three-day playscheme with a space theme.
RSPB Sandwell Valley, Great Barr, Birmingham (0121-358 3013). Wed-Fri 10am-3.30pm. Booking essential. £2 per day. Ages five to 11.

Magic Circus: Traditional circus skills and magical illusions.
Netherton Arts Centre, Netherton (01384 250333). Thurs: 2pm, 7pm; Fri: 11am, 2pm. Adults £1.50, children £2.50.

WEST SUSSEX

Half-Term in Hawaii: Make pop-up volcanoes and garlands. Plus storytelling and volcano experiments.
The Arundel Wildfowl and Wetlands Centre, Mill Road, Arundel (01903 883355). Centre open daily 9.30am-4.30pm. Activities Mon-Fri 1-4pm (charge for materials only). Adults £3.95, children £2.

Bodger and Badger in Mad Mash One: Trouble, chaos and madness plus mashed potato and messy audience participation.
Pavilion Theatre, Marine Parade, Worthing (01903 820500). Tues 2pm. Ages four to 10. Tickets £4.

George and his Marvellous Medicine: Roald Dahl's boy hero concocts a special medicine for his grumpy granny.
Gardner Centre, Brighton (01273 685861). Tues-next Sat 6.30pm; Thurs-Sat 2.30pm. Adults £5, children £4.

YORKSHIRE

Jorvik Festival: Re-enactment of medieval family life. (today, tomorrow, 10am-4pm, Barley Hall, Coffee Yard, off Stonegate, adults £3.50, children £2.50), Working crafts gallery (today-Fri, 9.30am-5pm, Hospitium, Museum Gardens. Adults 70p, children 30p), Scandinavian dancing (today, tomorrow, 1-1.45pm, 2.15-3pm, Coppergate Centre, free), Everyday Viking life for Children (Mon-Fri, 10.30am-3.30pm, Hougate village, Coppergate Square, free).
Other events at venues in York (01904 643211). Until Sat.

HEATHER ALSTON

China

Five classic tours from 11 to 21 nights, over twenty extension tours from Hong Kong, the chance to discover the Pearl River Delta, and all you need for the independent itinerary of your dreams.
Call now for our superb brochure.
01233 211 818
please quote CN SAT

China Travel Service (UK) Ltd
CTS House, 7 Upper St Martins Lane
London WC2H 9DL
Tel (0171) 836 9911 Fax (0171) 836 3121
ABTA 65256 ATOL 2276

N° 1 CHINA SPECIALISTS

SUBSCRIPTIONS SERVICE
European & Overseas
Write to:
News International Distribution Ltd
Subscriptions Department
PO Box 479 Virginia Street London E1 9XU
Tel 071-782 6129
Fax 071-782 6130

THE ART OF RELAXATION IS A LITTLE REST AND PLAY



FREE CHILD PLACES
PRICES FROM £149 Sunquest
Call 0171 499 9991 FOR A BROCHURE
OR CONTACT YOUR LOCAL ABTA TRAVEL AGENT
ABTA 27725

TURKEY
PARADISE PRESERVED
For a general brochure call 0998 212 212 or see C4 Teletext Page 355
Turkish Tourist Office 1st Floor, 170/173 Piccadilly, London W1V 9DD

P&O's Newcomers Cruises

First sailing 1st May.

We like to push the boat out for our first-time passengers. There's complimentary champagne and a welcome-aboard cocktail party. And your own escort to make sure you feel at home from the moment we set sail.

The first Newcomers Cruise is aboard the world-famous Canberra. On May 1st, she leaves Southampton on a 12-night cruise of the Mediterranean, calling at Gibraltar, Livorno, St. Tropez, Barcelona and Ibiza. Prices start at £770.

There are 7 Newcomers Cruises in all. You can fly-cruise on Sea Princess in the Eastern Mediterranean. Or visit the Med and Atlantic Isles on Canberra or our magnificent new superliner, Oriana.

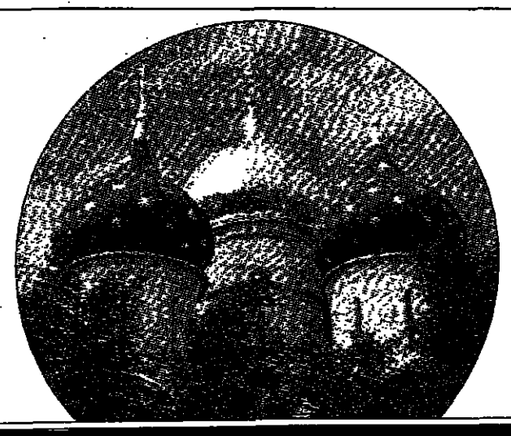
A 10-night cruise could cost you as little as £680.

For further details, contact your nearest ABTA travel agent, or call 071 800 2222. Or just fill in the coupon.

For our brochure, please send this coupon to P&O Cruises, Department CB, Phoenix Way, Cirencester, Gloucs GL7 1RY. See your local ABTA travel agent or telephone 071 800 2222.

NAME KA19
ADDRESS
POSTCODE

P&O THE FIRST NAME IN CRUISING



MOSCOW AND THE GOLDEN RING

A 7 NIGHT VISIT TO MOSCOW AND THE FAMOUS CITIES OF THE GOLDEN RING FROM ONLY £895

Explore the magical cities of Holy Russia which still preserve their medieval Kremlin's fortified monasteries and golden onion-shaped domed churches, often in lovely riverside settings, on a seven night river cruise aboard the MS Aleksander Radishev. The itinerary will also include a two night stay in Moscow, where the vessel will moor allowing us time to see the major sights and the two world famous art galleries with their fabulous collections of Russian and European Art.

This is an ideal way to explore Moscow and the surrounding 'Golden Ring'. The 'Aleksander Radishev' is a purpose built 250 berth river vessel which has been renovated to meet Western standards of safety and comfort. All the cabins have outside views and individual temperature controls and facilities include; dining room, lounge, bar, shop, cinema, hairdresser and solarium.

Within seven days we will be able to accomplish much, with the vessel providing a comfortable and excellent base which will sail from point to point leaving each day free for explorations ashore with our English speaking guides.

THE ITINERARY

DAY 1 London (Heathrow) - Moscow Morning departure by scheduled British Airways flight. Afternoon arrival and drive to the 'Aleksander Radishev' and embark. Moor overnight.

DAY 2 Moscow Morning city tour including Red Square and the Kremlin. Afternoon free to visit galleries or explore Moscow by the famous Metro. Moor overnight.

DAY 3 Zagorsk Drive to Zagorsk, a beautiful city of the Golden Ring and an important place of pilgrimage. Return to Moscow and sail.

DAY 4 Uglich Sail to one of the most loved towns of 'Old Russia'. The views as you approach are wonderful - multi-coloured domes of churches set against a rural waterfront, conjuring an atmosphere of pure Tolstoy.

DAY 5 Yaroslavl An important and historic Volga port. See the 13th century Spassky Monastery ensemble, a group of majestic cathedrals, an elegant Rotunda and the remnants of an ancient trading centre.

DAY 6 Kostroma One of the loveliest of the Golden Ring cities and the only city in Russia to have retained the layout formed in its central part, representing the best Russian classicism of the 18th and 19th centuries.

DAY 7 River cruising Today is for relaxation and watching the enchanting countryside pass by. There will be a stop in a rural setting for those who wish to walk and enjoy a riverside picnic and barbecue.

DAY 8 Moscow Arrive in the morning and disembark. Sightseeing in Moscow until afternoon departure for London. Arrive London (Heathrow) in the evening.

1995 DEPARTURE DATES AND PRICES PER PERSON SHARING A TWO BEDDED CABIN WITH SHOWER AND WC

29 July; 12, 26 August; 2 September

Lower deck	£695	Main deck	£779
Upper deck	£829	Boat deck	£869
Single cabin			£895

Prices subject to surcharge. Ports subject to change.

Price includes: Return economy class air travel London - Moscow, 7 nights aboard the MS Aleksander Radishev on full board, transfers, shore excursions with local guides, port taxes.

Not included: Travel insurance, Russian visa £20, UK departure tax £10, tips to ship's crew.

FOR FURTHER DETAILS
Please telephone 0171-491 4752
(7 days a week during office hours)

NOBLE CALEDONIA LIMITED
11 CHARLES STREET, MAYFAIR, LONDON W1X 8LE
TELEPHONE 0171-491 4752 FACSIMILE 0171-409 0834
24 HOUR BROCHURE ANSWERPHONE 0171-355 1424
ATOL 3108 ABTA C5796



Enjoy a weekend fling with prudence.

Right now Edinburgh's most lavish hotel, the 5-star Sheraton Grand, is making a rather tempting offer. You can stay three nights for the price of two, any weekend until April 30th. That's only £125 per person sharing a room, including full breakfasts.

Edinburgh is fascinating. And we'll pamper you as only the 'Hotel of the Year' can.

To enjoy pure Scottish conviviality at our unashamedly modest price just now, Freephone 0800 35 35 35 quoting ref. TT.

Sheraton Grand HOTEL EDINBURGH Sheraton

Sheraton Grand Hotel, 1 Festival Square, Edinburgh. EH3 9SR

BAD KISSINGEN
THE CHARMING SPA



Welcome to Germany for well-being, for holidays or just for a flirt.

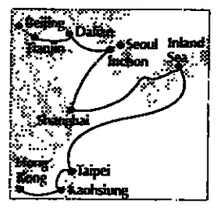
For more information call – Info: Staatliche Kurverwaltung D-97688 Bad Kissingen Fax 0 10 49-971/80 48 40

BOOK NOW AND SAVE 15%

Cruise China & Japan from only £2,190* including airfare!



Imperial China
18 days
from £2,190*
Depart June 4, '95



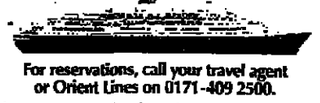
China & Japan
22 days
from £2,510*
Depart May 27, '95

HONG KONG, JAPAN, KOREA, TAIWAN, BEIJING, SHANGHAI AND MORE are included in these fascinating cruises featuring the luxury Marco Polo. On board are a nightclub, health spa, two superb restaurants, swimming pool, jacuzzis, small casino, library, and much more. Yet carrying around 700 passengers, the Marco Polo retains an intimacy so often lacking on bigger vessels.

With your return airfare, three-night first-class hotel stays in both Beijing and Hong Kong, all meals on board and FREE regional air connections included in both prices, this is the ideal opportunity to cruise to some of the great destinations of the Far East. Single supplement is only 25% (categories B to K).

CALL FOR A BROCHURE TODAY ON 0476 78747.

ORIENT LINES



For reservations, call your travel agent or Orient Lines on 0171-409 2500.

*Prices shown are per person based on 2 sharing & include the early booking discount applicable to bookings confirmed before March 30, 1995.



CHECK-IN

TRAILFINDERS

THE TRAVEL EXPERTS

25 YEARS 1970-1995

People think the world of us



ABTA 69701 IATA ATOL 1458

For the real lowdown on low cost worldwide airfares

Trailfinders offer more low cost flights and routings to more destinations than anyone.
Experts in airfares since 1970 we can tailor-make your itinerary with up to 60% discount on hotels and car rental worldwide.

42-50 **Earls Court Road**, London W8 6FT
Long Haul Flights: **0171-938 3366**
Transatlantic & European: **0171-937 5400**

194 **Kensington High Street**, London W8 7RG
Long Haul Flights: **0171-938 3939**
Transatlantic & European: **0171-938 3232**
First & Business Class: **0171-938 3444**

58 Deansgate, **Manchester** M3 2FF
Worldwide Flights: **0161-839 6969**
First & Business Class: **0161-839 3434**

48 Corn Street, **Bristol** BS1 1HQ
Worldwide Flights: **0117-929 9000**

254-284 Sauchiehall Street, **Glasgow** G2 3EH
Worldwide Flights: **0141-353 2224**

For your free copy of the Trailfinder magazine ring 0171-938 3366 anytime

CURRENT BEST BUYS ON THE WORLD'S FINEST AIRLINES

	one way from	return from
SYDNEY	£330	£499
CAIRNS	£346	£572
AUCKLAND	£396	£605
NEW YORK	£ 88	£152
LOS ANGELES	£221	£241
SAN FRANCISCO	£209	£251
BOSTON	£143	£205
MIAMI	£229	£229
ORLANDO	£109	£199
TORONTO	£125	£219
BANGKOK	£198	£341
BEIJING	£330	£462
HONG KONG	£285	£439
TOKYO	£380	£600
SINGAPORE	£209	£418
BALI	£308	£528
DELHI	£255	£374
KATHMANDU	£286	£506
JOHANNESBURG	£211	£352
HARARE	£314	£429
NAIROBI	£211	£352
CAIRO	£158	£220
TEL AVIV	£158	£178
RIO	£276	£459
MEXICO CITY	£264	£264
PARIS	£ 64	£64
AMSTERDAM	£ 62	£68

AROUND THE WORLD FROM £730

New Zealand Australia



So Near. So Both!

- Travelbag value means two holidays for so little extra.
- Top scheduled airlines, full stopover choice Far East, USA and more.
- Tailored itineraries, car, campervan hire air, rail, coach passes.

FARES TO AUSTRALIA FROM £499
SEE BOTH FROM £615

PRICE GUARANTEE: We will not be beaten on price Ask for details.

Open 7days
Mon-Fri 9am-7pm
Sat-Sun 9am-5pm

TRAVELBAG
OFFICIALLY APPOINTED AGENTS

12 High Street, Alton, Hants, GU34 1BN
0420-88724

SUNDIAL TRAVEL LTD

BARGAIN FLTS. FROM

SPAIN	£55
PORTUGAL	£99
CANARIES	£119
ITALY	£69
FRANCE	£69
GREECE	£99

PLUS MOST OTHER DEST. AVAILABLE
BARGAIN CAR HIRE
LATEST CARS ... BEST PRICES
0276 686808

OCEANS APART

EUROPE fr.	on	AMERICAS fr.	on
AMSTERDAM	£66	NEW YORK	£189
PARIS	£65	FLORIDA	£240
FRANKFURT	£79	SFO/LAX	£255
PRAGUE	£149	WORLDWIDE fr.	on
CAIRO	£189	NAIROBI	£320
NICE	£99	JO'BURG	£350
		DELHI	£280
		HONG KONG	£449
		BANGKOK	£335
		TORONTO	£220

01628 799700
79 KING STREET MAIDENHEAD

ABROAD HOLIDAYS

CALL TODAY 9am - 8pm
Last min Feb/Mar, East/Sun '95
Save 15% + prices fr Min Stay

Canaries/Madeira	99	1/2
Spain/Algarve apt	89	1/2
Greece (12 resorts)	99	1/2
Cyprus (8 resorts)	149	1/2
Cash&Sun/Bangkok	349	4/5

USA, Canada, Australia
Dates, Prices, Free Brochures
ABTA 81724 081-757 3030 ATOL 2201

Jupiter

AMSTERDAM	£66	MALTA	£99
BANGKOK	£335	NEW YORK	£189
CA PO	£110	ORLANDO	£201
DUBLIN	£105	PARIS	£65
LA	£255	SYDNEY	£345
MADRID	£99	TEL AVIV	£179

0171 436 2711

PRICE RIGHT HOLIDAYS

EASTER IN CYPRUS
9-16/4 SC 7/14 £239 £299
13/4 SC 7/14 £219 £239
RES. 0181 444 3030
RES. 0181 236 6777
BROCHURE 0181 345 8948
ATOL 2493

CANADA, USA, S. Africa, Australia, N.Z., Europe. Good discount fares. Longmare Intnl. 081 554 2424. ABTA E1435X

OVERSEAS TRAVEL

CAR HIRE FOR £5 LESS THAN ANYBODY

Any car hire, anywhere, any deal, any offer, any period - you name it and we'll not only beat it, we'll beat it by £5. We are Holiday Autos, European Leisure Car Hire Company of the Year, and we achieved that by never letting anyone beat us on price.

PRICES PER WEEK

MALAGA	93	BELGIUM	175
ALICANTE	99	SWEDEN	269
CANARIES	99	DENMARK	209
GIBRALTER	102	NORWAY	279
BALEARICS	119	FLORIDA	73
PORTUGAL	99	CALIFORNIA	97
MADEIRA	162	REST OF USA	113
MALTA	109	NEW YORK	135
FRANCE	159	CANADA	143
GREECE	169	SOUTH AFRICA	205
ITALY	195	NEW ZEALAND	185
TURKEY	208	AUSTRALIA	215
TUNISIA	275	BARBADOS	199
MOROCCO	229	JAMAICA	259
ISRAEL	175	CHANNEL ISLANDS	94
GERMANY	145	EIRE	174
SWITZERLAND	139	N.IRELAND	209
HOLLAND	169	UK	119

1. HOLIDAY AUTOS EUROPEAN RATES INCLUDE UNLIMITED MILEAGE, INSURANCE, CDW, PAI, SCIBBS, THEFT WAIVER, AIRPORT FEES AND ALL LOCAL TAXES.
2. IF ANY OTHER COMPANY QUOTES LOWER THAN US WE'LL BEAT THEIR PRICE.
3. EVEN LOWER WINTER RATES AVAILABLE IN MANY LOCATIONS.
4. THOUSANDS OF OTHER LOCATIONS WORLDWIDE.

Book your travel agent or call us on
0171-491 1111 Holiday Autos.
NOBODY BEATS OUR PRICES.

Up to 50% LESS! for your travel insurance

From the **Leaders** in **DIRECT sell travel insurance**

Call now
0171-375 0011
COLUMBUS
travel insurance



WORLDWIDE FLIGHTS

LOS ANGELES	£279	ANCHORAGE	£95
NEW YORK	£75	PHOENIX	£85
DENVER	£97	DENVER	£85
AUCKLAND	£95	CAIRO	£95
SINGAPORE	£95	ROME	£25
BANGKOK	£29	ATHENS	£25
DELHI	£65	MADRID	£45
HONG KONG	£95	PARIS	£5
BOMBAY	£99	MILAN	£49
COLOMBO	£99	BERLIN	£49
CHICAGO	£99	MEX	£85
ORLANDO	£85	VIENNA	£45
HOUSTON	£85	LYON/NICE	£45
DENVER	£85	BUDAPEST	£35
LAS	£85	PRAGUE	£35

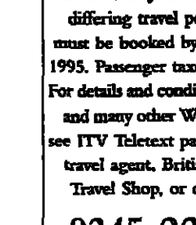
I.T.C.
0171 493 4343

DATA ACCESS

ATHENS	129	MADRID	129
BARCELONA	65	MALAGA	99
BUDAPEST	162	MALTA	129
CANARIES	118	MILAN	118
CAIRO	205	MOROCCO	135
FARO	99	NICE	109
FRANKFURT	89	PRAGUE	145
FUNCHAL	129	TEL AVIV	184
GIBRALTAR	135	VIENNA	147
ISTANBUL	169	ZURICH	99

Tel: 01424 722394 ATOL 2535

OVERSEAS TRAVEL



World Offers.

Prices from:
Cape Town £599
Miami £299
Paris £68
Tel Aviv £179
Venice £113
Zurich £108

All fares listed are return from London, subject to availability, differing travel periods and must be booked by 2nd March 1995. Passenger taxes will apply. For details and conditions of these and many other World Offers see ITV Teletext page 380, your travel agent, British Airways Travel Shop, or call us on:

0345 222111
WORLD OFFERS
BRITISH AIRWAYS
The worlds favourite airline

POLAND, HUNGARY CZECH REPUBLIC £119



10 day holidays discovering the magic of Eastern Europe

NO DEPOSIT

New Millennium 0121 711 3366

TURKEY & North Cyprus Specialist

- Excellent choice of self catering Accomm. quality, family run hotels.
- Istanbul city breaks alone or combined with TURKISH or North Cyprus Coast.
- Gulet Cruises & Land Tours.
- Tailor made holidays.
- Personal service.

All achieved at very competitive prices. Call for full colour brochure
0121 633 4018 (24 Hrs)
Anatolian Sky Holidays

The ASIA Experience

TAILOR-MADE SPECIALIST

DELHI Dep. £525
DELHI + AGRA + JAIPUR Dep. £799
ALL PRICES BASED ON DEPARTURES ON Thai
071 636 4343
24hr BROCHURE HOTLINE
071 436 7801

OVERSEAS TRAVEL

Paris & Brussels in a flash by EUROSTAR

City breaks through the Channel Tunnel now featured in our exciting 1995 brochure available by return. Write or phone

TIME OFF
Freepost
London SW1X 7YY
0171-235 8070

MADEIRA • TUNISIA MALTA • MOROCCO GIBRALTAR SOUTHERN SPAIN BERMUDA

- A superb selection of 3,4 & 5 star hotels & S/C apartments.
- No single supplement.
- Fabulous child discounts.
- Daily sched. flights fr Heathrow, Gatwick & Manchester.
- Flexible durations fr. 2 to 56 nts.
- Free private taxi transfers & privilege card.
- Flight only also available.

Ring FREEPHONE
0800 591281
for the brochure of your choice
Cadogan ABTA 17726 ATOL 078

GOA - Late take deals. Feb to June fr £399 pp. Dets Highgate 081 482 3388 ATOL 2925 ABTA

AIRPORT PARKING

AIRPORT Parking, fully secure. Gatwick £2.65 per day. Heathrow £4.25 per day. Manchester £2.80 per day. Other airports available. Early check-in? Airport hotels with free holiday parking from £19.80. Open 7 days. Holiday Xtras 0303 812886.

FLYING from Gatwick? Park on-airport at NCP Flightpath Long Term car parks. Turn up & take off or save up to 20% by booking in adv eg 8 days £24.00. 15 days £43.50. Both terminals. 24hrs. Bookings 0800 128 128 Mon-Fri 9-8. Sat 9-5.

AFRICA

A1 for Africa. Cape Town/ Harare/ Nairobi First & Club special also Golfing packages tailormade for your needs call 071 916 1088. Flights only. Tailor made packages. Safaris. For further info and brochure Call WTC Travel 081 451 7779. ATOL 3384/ABTA

BALEARICS

MENORCA Lux villa, unique private waterside setting, own pool, large terraces, sips 8, sat TV. Fr £526 pw. 0923 896325.

FORMENTERA Seaside villa in beau woodland, sips 6/8. Avail Easter/on. 0181 788 8716 (H).

CANARIES & MADEIRA

GRAN CANARIA San Agustin. Exclusive complex, all amenities, sips 4/6. 061 790 4117.

CRUISE & SAIL ABROAD



Your widest choice of the best cruising areas of France, Holland too. Hand-picked craft. Quote B4064.
FREEPHONE 0800 528 529.
HOSEASONS
ABTA 35571 ATOL 2290

CYPRUS

BEAUTIFUL Ktonia N. Cyprus Spacious 2 dbl bed 2 bth flat on sandy beach. From £150pw. 081 455 4333 after 7.30pm.

NR POLIS & unspoilt Akamas Coast. Individual houses with car/pool. 01203 418193.

FRANCE

CAMPING IN STYLE
Stylish tents & mobile homes on 59 small, quality campsites in the real France.
FRENCH COUNTRY
Free Brochure
01923 261316
CODE T8

3,015 new ways to discover unspoilt France

Discover France on foot, by bike or by canoe (with your bags moved for you). Comfortable traditional hotels, with fine regional food and wines. Great value and price guarantee. Ring for 108-page colour brochure now.
HEADWATER ATOL 2412
01606 48699

LES MAISONS DU CHANTALE
Over 200 choice cottages, farmhouses and villas in France's most lovely areas. Many with pool or a short walk to the beach. PLUS the most select holiday complexes and villages.
RING FOR BROCHURE
0533 463366
QUOTE TM11
ATOL ABTA 76577

Far East holidays down there brought to you by the people up here.

BALI Holidays from £772 7 nights (1/9 – 30/11/95)

BANGKOK Holidays from £660 7 nights (15/8 – 30/11/95)

PATTAYA Holidays from £644 7 nights (7/4 – 14/7/95)

British Airways Holidays make the Far East affordable with a huge choice of quality holidays from only £644. All prices include hotel accommodation, transfers and flights. To book, call 0293 611611 or see your ABTA travel agent.

ABTA 75418 ATOL 2091
BRITISH AIRWAYS HOLIDAYS

FRANCE

BOOK DIRECT with the owners & save £'s. Info on 1000's of villas, gites, apts, m'homes throughout France held on our database. Homes Abroad Property Register. 01689 860214.

BURGANDY: Beautiful renovated farmhouse near Avallon. Sleeps 8. Some weeks still available. 0795 536995

CAP FERRAT by St Tropez - the best privately owned villas all with their own pool, are in the Palmer & Parker blue book. Rents from £900 to £3000 weekly depending on size and season. Tel: (01494) 812002.

CHATEAU Near Cognac. Charente Maritime, set in 4 acres. 7 bedrooms, 10 metre pool, beautiful position from £400 pw Brochure Tel 01179 739309

COTE D'AZUR Vence Beautiful 1 bedroom flat plus views, terraces, pool, pking. 5 mins town. £250-350 pw 071 376 8791

FASCINATING FRANCE. Quality Villas & Cottages, many with pools. In Brittany, Dordogne and Provence. Tel 0161 707 8794 Sunselect Villas. AITO.

LANGUEDOC Has sips 4/5. Pool, tranquil. Pyrenees views. 30 mins Med. 0245 253451

NORMANDY: Gites de France cottages. Normandie Vacances Brech 01922 726706 AITO.

LOIRE/AMBOISE mythic 17C. grange, stable. Nr pool, river. Sips 2/10+. Info 0824 823777

LOT VALLEY. Luxury farmhouse, sleeps 8, private pool, secluded grounds 0243 530547

PROVENCE Lge lux village inn, garden and pool, near Vaison. Sips 10. Avail May to Oct. £750 to £1200 pw. 0483 893 127.

PROVENCE LUBERON Beautifully restored farmhouse. sips 4, all comforts, golf 15 mins. evenings 01033 90564533

ROUSSILLON St Cyprien New 3 bedrm villa, shared pool, 5 mins beach/shops. 031 332 4450.

S. WEST Flat in manor house, sips 4, shaded meadow, cabin, nr. beach, pool. T: 01033 63 86 11 72 or 01033 1 39 49 96 70.

Holiday Homes & Gites de France Cottages
FRANCE NORD
Specialists in
- Pas-de-Calais
- Picardy
- Loire Valley
- Normandy
- Brittany
- Paris - Ile de France

FREE Brochure from: 77 Bastonde Crescent, Solihull Coldfield, West Midlands B74 2JA
Tel: 0121 353 5457

Discover France Cottages & Villas

Choose from 450 quality properties in over 20 regions of France. Plus Northern Spain and Belgium. Family Holiday Parks in Germany and Holland. Specialist service. Holiday prices guaranteed. For your brochure, quote #3513.
FREEPHONE 0800 23 44 55.
HOSEASONS ABTA 35571 ATOL 2290

Chez Nous '95

SAVE MONEY - BOOK DIRECT ! OVER 1500 PRIVATE OWNERS ADVERTISE

Chateaux • Villas & Farm Houses, many with pools • Cottages • Studios • Apartments • Family Hotels • Mobile Homes • Bed & Breakfasts • Special Interest Holidays •
All regions of France
Free Colour Brochure Tel: 01484 682503
Write - Chez Nous, FREEPOST ST, Huddersfield HD7 1BR

A 2-WEEK HOLIDAY FROM £84 PER PARTY
(Excl. optional insurance £16 per person)



Canvas Holidays
36 years of quality self-drive camping and mobile home holidays
FREE BROCHURE HOTLINE 0500 414444

FRANCE

We have a feeling for France.
Farmhouses in Provence, châteaux in the Loire, cottages in Burgundy. Individual holiday houses of quality & character in France and Corsica. Many with pool.
FREE COLOUR BROCHURE
RING (01798) 869411 QUOTE REF: F262
Or write to: Vacances en Campagne, Dept. F262, Bignor, Pulborough, W. Sussex RH20 1QD.
Vacances en Campagne AITO BOND 1010 ATOL 2433

AFRICA

SOUTHERN AFRICA

RETURN FLIGHTS FROM £410

Flexible, short breaks, safaris, lodges & adventure tours in South Africa, Kenya, Zimbabwe, Botswana, Namibia & Malawi.

Ask us to send you a copy of our brochure.

BRIDGE THE W RLD
0171 911 0900
1-3 Ferdinand St, London NW1. ABTA A4218 IATA

FRANCE

Don't miss this fabulous opportunity to join all your favourite characters for an unforgettable experience at Disneyland® Paris when kids go FREE between 2nd January and 30th March!

Start with a cruise on any P&O European Ferries route to France or Belgium and stay in the heart of the magic at one of the six superbly themed hotels or try the outdoor life of the early American pioneers at the self catering Davy Crockett Ranch. And if you book half board, Buffalo Bill's Wild West Show or a Character Breakfast the kids go FREE! This offer is available on all holidays when up to two children 3 to 11 years share a room with two paying adults. Ring Bridge Travel Service now on 01992 456045 or contact your local travel agent.

DISNEYLAND® PARIS

P&O European Ferries
PREFERRED TRAVEL PARTNER

KIDS GO FREE

ABTA No. 55465

Britain's No. 1 Ferry Company

S.W. FRANCE

VILLAS & COTTAGES
FRANCOPHILE HOLIDAYS
FREE COLOUR BROCHURE TEL 24hr
015394 31860

HOTEL HOLIDAYS OF QUALITY

French Expressions
Fly-drive and self-drive
Long stays, Short breaks
& Touring holidays
To hotels of character, watermills, inns & chateaux-hotels
19 regions of France
1995 brochure now available
ABTA ATOL
0171-794 1480

France

VILLAS, COTTAGES, MOBILE HOMES, HOTELS & BREAKS
from the specialists
(01903) 744279
Allez France ABTA A2222 ATOL 2222
HOLIDAYS LTD

The Blue Book

PALMER PARKER

just France

Villas, Cottages, Chateaux & Hotels.
More houses with pools. More houses by the beach.
Superb easy to understand brochure.
081 780 0303
ABTA 54760 AITO ATOL 1383

family FRANCE from £89

24-hr BROCHURELINE
081-395 8565
Please quote Ref No. T107
KEY CAMP Holidays
ABTA 52849 AITO

FRANCE

S. FRANCE LANGUEDOC
Beautiful villa in lively wine village. Equipped to unusually high standard. Sleeps 8. Secluded pool and BBQ area. Breath taking views, wonderful touring centre from £500pw. Phone for further details and availability 01273 488699.

SW FRANCE
Luxury villa on Med Coast nr St Cyprien. 3 beds (Sips 6) 2 baths, private gdn, a/pool, BBQ etc. Excellent location Nr Championship Golf Course, beach, tennis, riding, Pyrenees & lots more.
From £300 pw.
Tel Mr Parkin 0956 254804 (For Brochure)

GERMANY

GERMANY Daily low cost flights. 0181 429 2900. Visa Accom. ABTA ATOL IATA.

ITALY

FARMHOUSE By The Sea Tuscany coast, monte Argentario, almost an island. Marvellous sea views, 5 mins walk down to unspoilt beach. 90 mins North of Rome. Tel: 0181 994 2985 Fax: 0181 747 8343.

UMBRIA beautiful 17C house, renaissance town, from £225pw, also country hse. 081 977 0506

HOTEL HOLIDAYS OF QUALITY

French Expressions
Long stays, Touring holidays & Short breaks
To hotels of character
From the Loires to the Amalfi Coast, Tuscany & the cities of Florence, Venice & Rome
1995 brochure now available
ABTA ATOL
0171-794 1480

How to Spend Less and have More Fun in Rome

For a free copy of this fascinating and informative booklet, together with our City Selection brochure of inclusive holidays to this beautiful city, do write or phone
TIME OFF
Freepost,
London SW1X 7YY
071-235 8070



THE ART OF LIVING IN ITALY

Traditional Italian properties: farmhouses, villas and apartments in Tuscany, Umbria, Lake Garda, Sicily and the Amalfi coast. Many with pool. Travel facilities available.
FREE COLOUR BROCHURE
RING (01798) 869421
QUOTE 1210 Or write to Vacanze in Italia, Dept 1210, Bignor, Pulborough, West Sussex RH20 1QD.
VACANZE IN ITALIA
AITO BOND 1010 ATOL 2433

GREECE

ZAKYNTHOS Lux beach accom. Popular secluded rural loc. All year Broch 01425 656227

PAXOS. Charming villas & apartments on this idyllic unspoilt island. Planos Holidays - the Paxos Specialists. Broch 01225 744300 ATOL 2864

CORFU Beautiful tranquil villas. Beach one min. Planos Holidays 0225 744300 ATOL 2864

GRECO-FILE & FILOXENIA. Spring begins in March & April! Kythera, Hydra, Evia, Leros, Corfu, Chios, Peloponnese, N. & C. Greece, Crete etc. Atol 2817. Aito. 01422 376999.

GREEK ISLANDS CLUB Individual villas & discreet hotels on 12 Ionian & Sporades Islands, for those who feel they deserve the best. For a brochure tel 02630 220477. Abta Aito Atol 948

Greek Sun
Established 32 years
GREEK ISLANDS
Our 60 page brochure features 22 islands including direct flights to Samos, Lesbos, Lesvos & Santorini
Quality Holidays at an average price of £475 for 2 weeks
GREEK SUN HOLIDAYS
ATOL 2011 ABTA 45288 AITO
Tel: 01732 740317

Which UNSPOILT GREEK ISLAND
HALKI KALYMNOS LEROS
SKIATHOS SKYROS SPETSES
ALONISSOS SYMI NISYROS
LIPSI SKOPELOS TILOS
IT'S ALL IN OUR AMAZINGLY HONEST BROCHURE 01629 824 881
LASKARINA
AITO Holidays
The Specialist Tour Operators to Greece

هكذا من الاعلان

TO ADVERTISE CALL:
0171 481 1989 (TRADE)
0171 481 4000 (PRIVATE)
FAX: 0171 481 9313

TRAVEL

ITALY

TUSCAN hillside, glorious views, modernised farmhouse, 6 bedrms, sleeps 10, own pool in olive grove. Siena ½ hr. £600/1400 pw. 081 340 9933 or fax. 081548 7676.

TUSCANY /SICILY select holiday properties in excellent locations. Pools etc. Col Brochure: 05396 31120 ABTA C3640.

YOU are the best person to create your perfect Italian holiday. Accommodation only, fly drive, multi-centre or standard holiday – it's up to you. See your travel agent or call us now quoting reference TT. ITALIAN Escapades

24HR BROCHURE HOTLINE 01233 211612

MOROCCO

ATLANTIC Coast Historic Asilah. Beautiful large flat slps 4/6. near sea, shops, maid service. Details 0508 456704

PORTUGAL

ALGARVE Executive villa, 4 beds, 3 baths, pool, fax, sky, snooker. Details 0753 517478

ALGARVE Carvoeiro lux 3 bed, 3 bath villa, pool, maid, BBQ, nr beach, golf. Tel 0992 460849

BEACHFRONT Luxury Apts all seaview plus Villas with Pool- Spring/Autumn offers fr £199 Winter Golf and Conn's villa all incl. fr £329. Algarve Select ABTA 7671X. Open Sun 10-4 Call Free 0800 716136

NORTH PORTUGAL Lisbon & Madeira. Character accom, some pools. Ferries. Car Hire. Flts 01242 262159 ATOL 2769

PORTUGAL. All areas. Villas/apts., hotels, pousadas, golf hols. flights. Longcare hirt. 081 668 2112. ABTA 73196

W.ALGARVE Beautiful 4 ensuite bedrm villa, pool, SAT TV. Magnificent seaviews, 10 mins walk beach. 0272 663237.

W.LAGOS Lge, lux villa. Slps to 12. 2 maids. Games court. 40'htd pool, bar, golfnet. 360o views. For air photos: owner (351) 82 760769/918.

ALGARVE
Carvoeiro
Private group of owners with lovely 2, 3, 4 and 5 bedroom villas all set in their own gardens, with private pools, maid, BBQ & close to the beach & town of Carvoeiro. 99 prices & Spring bargains now available
Please telephone
0181 289 3797
For villa details & photographs

PORTUGAL, MADEIRA & AZORES
widest choice of Holidays & flights ranging from Low Budget to Luxury Hotels, Villas, Manor Houses, Farmhouses, Pousadas, Fly Drives, Villa Rentals, Flights, Car Hire Accomm only & Tailormade Holidays Douro Cruises also available
PORTUGALA HOLIDAYS
(Abtaí 3283) Tel 081 444 1857

INDIVIDUAL TRAVELLERS
PORTUGAL
Holiday properties throughout the most delightful areas of Portugal.
FREE COLOUR BROCHURE
RING
(01798) 869416
QUOTE REF P284
ATOL BOND 1060 ABTA B433

SPECIAL INTEREST

EXPLORE
small group exploratory holidays
SPAIN GREECE TURKEY ITALY PORTUGAL
FRANCE ICELAND BULGARIA ROMANIA
Cultural journeys, hikes, major treks and river journeys. 1-4 weeks. *Ring for free brochure.*
Explore Worldwide (SAT6)
Aldershot GU11 1LQ
☎ 01252 344161 (24hrs)
Fully Bonded: ATOL No. 2595 / AITO

SPAIN

ANDALUCIA. Four peaceful olive grove villas. Tennis, pool, sensene. Beach, golf 1 mile. Tel. 01226 744300.

ANDALUCIA. San Jose. 5/C villas & apts. Pools etc. Sandy beaches 'Natural Park' ABTA CA3840. Tel: 0659 431120.

NERJA Costa del Sol. One bed apartment. Superb location. Pool. 061 439 7028

INDIVIDUAL TRAVELLERS
SPAIN
Traditional country houses, villas and apartments in countryside Spain and Portugal.
FREE COLOUR BROCHURE
RING (01798) 869416
QUOTE REF P5165
ATOL BOND 1060 ABTA B433

SWITZERLAND

INTERLAKEN: Rhomes on Lakeside site. Superb scenery. Car coach fr.£149. 01903 743193.

SUPERB summer apartments & hotels. Lakes & Mountains 0329 844405 AITO/ATOL

VILLARS
Barboleuzas
5 minutes from lift, luxury chalet, 5 bedrooms, 3 ensuite baths. Available 4/17th March & Easter
Day: 0684 833424
Eves: 0684 833387
Fax: 0684 833837

SPECIAL INTEREST

AMAZON Rainforest Workshop. Learn & experience unique canopy walkway. Regular departures. Wildlife Discovery. Tel 0737 223903 (24hrs)

RUGBY World Cup. Selection of quality accomodation. Contact Guy Hutchinson 071 580 4400 or 727 1642(eves)

JOURNEY LATIN AMERICA
◆ ESCORTED GROUPS
◆ BESPOKE TOURS
◆ LOW COST FLIGHTS
16 DEVONSHIRE ST, LONDON W1
TOURS 081 747 8315
FLIGHTS 081 747 3108
ATOL BONDED ABTA A1551 AITO

SPECIAL INTEREST

WINETRAILS Gentle walking hols. Escorted groups or individuals. Good hotels, food & wine. Europe Cape Australia. 01306 712111, ATOL

Cycling & Walking Holidays
Leisurely tours through beautiful Savoie. Hand picked hotels. Bicycles provided. Luggage transported. FREE Brochure from
Bents Bicycle Tours (T)
17 High Street, Rochdown, Herts. AL3 7LE
01582 793249

TURKEY

Simply TURKEY
Personal service from Turkey specialists. Private villas, converted cottages, select hotels, tailor-made itineraries, gulet cruising, Special Interest Holidays, scuba diving and short breaks to Istanbul.
For a brochure and friendly personal service please call
0181 747 1011
ABTA C1284, ATOL 1422 AITO

USA & CANADA

EXCLUSIVE Marco Island Florida. Lux hse on water. Heated pool.fishing 0723 355160

FLORIDA VACATIONS Individual holidays, exclusive accommodation, regional flights. Fully bonded. ABTA C2655 ATOL 2976. Brochure 01727 841330

ARIZONA
Scottsdale selection of privately owned luxury villas with pool.
From £450pw.
Tel: 01624 880860
Fax: 01624 880893

WINTER SPORTS

CHALETS Late availability offers. France/Aust/Switz. Ski Total 081 948 6922.

CHAMONIX Mont Blanc Quality accomodation & service. Chalet, hotel, aparts. Weekends, flexi dates. Off piste/ Heli-skiing/ Haute Route. Winter / Summer programmes. Bigfoot Travel. Tel 0491 579601 ATOL 2781

VAL D'ISSERE Privately owned select apt. central, nr lifts, fully equipped & serviced. sth facing. slps 4. Tel/Fax 0751 433000

Méribel
11th year specialising in first class service in the best catered chalets
LUXURY CHALETS AVAILABLE
For March Departures
Ensuite Facilities
Free Ski Guiding Crèche
0451 844788

More Ski Less $$$
USA – Breckenridge, Beaver Creek & Killington
Canada – Whistler & Banff
• Top Airlines, Better Value on Accommodation - because we deal direct. • Total flexibility, fantastic service from experienced staff, who know the Stateside ski-scene inside out.
CALL NOW For Brochure...
TRAVELBAG
Open 7 days Mon-Fri 9am-7pm Sat-Sun 9am-5pm
12 High Street, Alton, Hants, GU34 1BN
0420-88380

U.K. HOLIDAYS

English Country Cottages
AN UNRIVALLED choice in England's loveliest areas. Free 420 page colour brochure.
RING
(0116) 246 3344
QUOTE E648 (24Hrs)

COTTAGE HOLIDAYS FROM £25 - £100
1995 BROCHURE OUT NOW
Over 5,000 quality cottages throughout the country - choose a short break or week's holiday from £25 - £100 per person
CALL NOW FOR YOUR FREE 1995 BROCHURE
Quoting code BTS101
Country Holidays
Britain's favourite cottage holidays
0282 445721

ACTIVITY HOLIDAYS

GOLF TUITION 7 West Country venues. Sports Council endorsed. Brch 0275 463405

SUFFOLK Cycle Breaks. Quality Hols with full back up W/E or longer. Brochure. 01449 721565

TWO Lovely islands to paint inspiring courses in Mull & Mallorca from March Details courses from tuinrsaige School of Painting, Isle of Mull, PA70 6HD Tel: 01681 704 201

adventures
FOR CHILDREN & TEENAGERS
For a free 1995 brochure phone
01989 763511 24 HRS
THE GREAT ADVENTURE
731 Penyard Lane, Ross-on-Wye HR9 5AB

SUMMER CAMPS

CAMP BEAUMONT BRILLIANT FOR CHILDREN
Exciting adventure holidays supervised by friendly experienced staff.
Nationwide Day & Residential Camps for Children & Teenagers.
BOOK ONE GET ONE FREE!
Subject to availability. Not to be used in conjunction with any other offer. Applies to selected camps only.
*On Selected Holidays
FREE VIDEO & BROCHURE
☎ 0171 724 2233 (24 hrs)

CORNWALL & DEVON

SPOIL HER
With a Special Weekender Break at our luxury AA★★★★RAC Country House Hotel nestling in 11 acres of gardens & woodland amidst North Devon's rolling countryside. £99 90 PP, DB&B inclusive, Friday to Sunday lunch. Or even better a Midweeker at £44.95 Per Day (2 nights or more). Beautiful en suite bedrooms. Fabulous food (also vegetarian menu). Log fires. Warm and relaxing. Pets Welcome, No Children Also Serviced Cottage Suites
AA RED ROSETTE RESTAURANT AWARD
RAC COMFORT AND HOSPITALITY AWARD
PENHAVEN COUNTRY HOUSE
Parkham, Nr Clovelly, N Devon EX39 5PR
TELEPHONE 01237 451710

CORNWALL & DEVON

A fine selection of cottages on both coasts of Cornwall and on Scilly. Brochure from Cornish Traditional Cottages (03068) 873559. 7 day personal service 9 a.m. 9 p.m.

ATTRACTIVE 17C cottages, idyllic waterside setting. Also barn conversion, tranquil rural situation. Swimming pool, tennis court, games room. For those and other quality character cottages in beautiful unspoilt areas of Devon. Toad Hall Cottages. Video also avail 0548 853089

BISHOPS COURT Torquay. "Learn to Bowl" Breaks. 3 special weekends reserved in Feb, Mar and Apr. 2 Nts ensuite room, delicious meals and free tuition in a relaxed atmosphere for just £87pp.

Toad Hall Cottages
100 outstanding seaside & rural properties in truly beautiful locations in Devon. Phone for our highly acclaimed brochure. Video also available.
01548 853089

WEST COUNTRY
cottages, houses, even a fort! Huge variety: free colour brochure
HELPFUL HOLIDAYS
Combe 61, Chagford, Devon, TQ13 8BF
(01647) 433593 (24hrs)

EXMOOR
Explore some of the best countryside. Stay in a fully licensed Edwardian Country House set in 25 acres sweeping down to the sea. Excellent food and log fires.
WINTER BREAKS
3 Nts From £98.
ETB 3 Crowns Highly Commended
Porlock Vale House
Porlock Weir
Tel/Fax: (0643) 862338

ROMANTIC RETREAT
Just For Two
Enchanting cosy cottage, inglenook fireplace, spiral staircase, 4 poster bed, ensuite bathrm, off beaten track. N. Devon/Cornish borders nr fabulous breathtaking coastline. Highly commended Tourist Board rating.
Tel: 0409 241400.

BISHOPS COURT Torquay. The ETB 4 Crowns Highly Commended) a magnificent listed building (Agatha Christie's secret hideaway). In the grounds we created a Garden Hotel and the superb facilities of "The Cellars" Health and Leisure Club were residents may enjoy FREE Tennis Bowling, FREE National Standard Indoor Bowls, FREE Solarium, FREE Steam Bath, FREE Sauna, FREE Floatarium, FREE Jacuzzi, FREE Tanning table and, of course, FREE use of the Heated Indoor Swimming Pool, Gymnasium, Table Tennis and "Half Court" Tennis. Stay in either the Garden Hotel or Mansion House, or enjoy Self-Catering in our Studios or Apartments. Have a snack in "Agatha's" Coffee Lounge, relax with a drink in the "Piano Tempo" Cocktail Bar and enjoy delightful cuisine in our elegant Restaurant. Bishops Court is excellent value for Short Breaks and Holidays: special offers are currently available. For brochure & Tariff please phone 01803 294 649.

BISHOPS COURT, Torquay. Our FREE facilities make us the perfect place for Half-Term and Easter Breaks. Free accomodation for children under 16 sharing with 2 adults.

CORNWALL/DEVON. 142 cottages throughout. Reasonable prices. Tel 01752 260711

coastal cottages
of North Devon
A superb selection of cottages near sandy beaches & unspoilt coast. Colour brochure
Caen Street, Braunton, N.Devon. EX33 1AA
0271 814984/816448

Cornish COTTAGE HOLIDAYS
Experience a cottage or farmhouse situated in beautiful rural/coastal/culinary locations.
Superior selection.
English Tourist Board Registered.
SILVER AWARD FOR 1995
BROCHURE 01326 554992
ENQUIRIES 01326 573408

CORNWALL COTTAGES
240 COTTAGES THROUGHOUT
Personally inspected
FREE BROCHURE. Write or phone for one of SOUTHWEST HOLIDAY COTTAGES, ELM RD, WORLEY, PLYMOUTH, DEVON. PL6

TEL. (0752) 260714

SALCOMBE
THE MOST BEAUTIFUL COVE IN ENGLAND
Luxury hotel fronting its own beautiful sandy bay entirely surrounded by thousands of acres of National Trust coastline.
AWARD WINNING CUISINE.
Beautiful ground level bedrooms all opening into gardens
INDOOR POOL HEATED TO 88
A childrens and country lovers paradise
RAC★★★AA 2 ROSETTES FOR CUISINE. RONAY. JOHANSENS
SOAR MILL COVE HOTEL
SALCOMBE, DEVON TQ7 3DS : TEL 01548 561566

FREE GOLF - 2x18 HOLE COURSES
SPRING TO SUMMER BARGAIN BREAKS
COUNTRY HOUSE HOTELS - Superb views, food & service
FREE INDOOR Pools, Saunas, Solaria, Archery, Shooting
OWN CRAFT CENTRE - Full Tuition + Pottery + 5 Crafts
1 NIGHT FREE MIDWEEK Up to April 7th
END FEB/START MARCH - £69/£80 2 Nts Weekend
£111/£128 4 Nts Midweek - FULL BOARD
MANOR HOUSE HOTELS, WEST DEVON 0837 53053
BOWLS TENNIS BADMINTON-INDOORS

THE WOOLACOMBE BAY HOTEL
SIMPLY THE BEST
ALL you want WHEN you want at one of the most elegant hotels in the South West
FEBRUARY/MARCH OFFER £40 pppn DB&B
facilities inc Sauna, Steam Room, Htd Indoor Pool, Snooker, Shortmat Bowls, Squash, Tennis, 9 hole Pitch 'n' Putt
TOP QUALITY food & wines, great activities - include fishing, horse riding, clay pigeon shooting and our new fitness centre
Tel: 01271 870388
Woolacombe, Devon EX34 7BN
AA★★★★ RAC ETB

U.K. HOLIDAYS

3 nights for the price of 2
Enjoy 3 nights Dinner, Bed & Breakfast from only £78 per person
WHITE HART HOTELS
spring sale

£78	
Barnstaple	The Imperial
Bawtry	The Crown
Bolton	The Beaumont Hotel & Restaurant
Corby	The Rockingham Forest
Coventry	Chase Hotel
Crawley	The George
Dorking	The White Horse Hotel*
Glasgow	The Carnck Hotel*
Great Dunmow	The Saracen's Head
Grimsby	St. James Hotel
Harlow	The Green Man Hotel*
Ipswich	The Constable Country Hotel
Llanelli	The Stradey Park
Luton	The Chiltern Hotel*
Sherborne	The Sherborne Hotel
Swindon	The Crest Hotel*
Walsall	The Saundbey*

£90 TO £98	
Alton	The Swan
Bognor Regis	The Royal Norfolk
Bury St. Edmunds	The Suffolk
Carmarthen	The Ivy Bush Royal
Conwy	The Castle
Crowthorne	The Waterloo Hotel*
Ewelme	Old Ground Hotel
Leamington Spa	Manor House Hotel*
Liverpool	St. George's Hotel
Llangollen	The Royal
Maldon	The Blue Boar*
Newbury	The Chequers*
Paignton	The Palace
Peebles	The Tontine
Shaftesbury	The Grosvenor
Sheffield	Grosvenor House Hotel*
Southampton	The Dolphin*
Tonbridge	The Rose & Crown
Welwyn Garden City	The Homestead Court Hotel*
Weston-Super-Mare	The Grand Atlantic
Wimborne Minster	The King's Head
Woodbridge	The Crown
Worcester	The Giffard

£94 TO £98	
Abergavenny	The Angel
Beverley	The Beverley Arms
Bournemouth	The Roundhouse
Brighton&Hove	The Dudley Hotel
Bristol	St. Vincent Rocks Hotel
Buckhurst Hill	The Roebuck
Cheltenham	Hotel de la Bere
Exmouth	The Imperial
Grantham	The Angel & Royal
Harrogate	The Crown
King's Lynn	The Duke's Head
Maidstone	Larkfield Priory Hotel*
Northallerton	The Golden Lion
Pitlochry	The Atholl Palace
Portsmouth	Keppel's Head Hotel
Scarborough	The Crown Hotel
Shrewsbury	The Lion
Tavistock	The Bedford
Tewkesbury	Royal Hop Pole
Yeovil	The Manor Hotel

£100 TO £115	
Aldeburgh	The Brudenell
Birmingham	Plough & Harrow*
Chepstow	The George
Framlingham	The Crown
Huntingdon	The George
Lincoln	Actons Hotel
Perth	The Royal George
Presteigne	The Radnorshire Arms
Stratford-upon-Avon	The White Swan
Windermere	The Bellfield

UP TO 2 CHILDREN UNDER 16
STAY FREE
WHEN SHARING A ROOM WITH 2 ADULTS†

To book this great offer just call
0345 543 543
quoting booking reference *P027*. All calls charged at local rates or contact your *local travel agent.*

OFFER AVAILABLE UNTIL 31st MARCH 1995

LAKE DISTRICT

CUMBRIAN COTTAGES. 160 Lux cotts. Superb locs. Short brks avail. Tel: 0228 562284.

LAKE District Specialists. Over 350 cottages. Country Holidays 0282 445726. Ref LTS104

QUALITY cottages in Lake District. Call Character Cottages on 01282 445007 (ref: LTS204).

SUPERB range of holiday homes Lake District. Haywood Amaro 0600 001122 (LTS304)

HEART OF THE LAKES & COTTAGE LIFE
Selected cottages in central lakeland. Ambleside, Grasmere etc. All ETB inspected & graded.
015394 32321

LONDON

KENSINGTON Exhibitions. Superior serviced apts. Tel: 081 461 3094 / Fax 081 459 4422

NORTHUMBRIA

ALNMOUTH First Floor Flat (sleeps 4 adults and 2 children) Spectacular views looking over Golf Course towards the sea. Tel 01670 503741 for Brochure

CHOOSE from over 300 cottages Northumbria Holiday Cottages 0128 244 5120 (LTS601)

PEAK DISTRICT

PEAK District Specialists. Over 275 cottages. Country Holidays 0282 445726. Ref LTS105

PEAK Cottages "Derbyshire has it all" - History, country houses, walking, cycle trails & quality s/c accom. Brc 0114 262 0777 (24hrs)

QUALITY cottages in Peak District. Call Character Cottages on 01282 445007 (ref: LTS205).

SUPERB range of holiday homes Peak District Haywood Amaro. 0500 001122 (LTS306)

CUMBRIA

CUMBRIA the Lake District. We've got it all! For a free 1995 official 116 page colour guide phone 0191 518 3933 or write to Cumbria Tourist Board, PETERLEE X. SR8 2HU.

DORSET, HANTS., & I.O.W.

AH PEACE! Retreat to warm comfortable cottage sleeps 4). Tranquil village nr Lyme Regis. 0297 489629 / 081 422 3590

English Country Cottages
AN UNRIVALLED choice throughout Dorset.
Free 420 page colour brochure.
RING
(0116) 246 3344
QUOTE E647 (24Hrs)

THE *Country Garden* HOTEL
Totland Bay, Isle of Wight
"Relish the Superb Cuisine"
Ashley Courtenay
at this delightful 3 ★★★ hotel. Personally run, overlooking the sea, set in lovely gardens.
FEB/MARCH/APRIL JUST £36 per day incl. Gormet Dinner.
Tel: (01983) 754521

EAST ANGLIA

NORTH NORFOLK Holiday Homes. Tel: 01328 855322. New Colour Brochure T.I.

RELAXING holiday cottages for rent. Coastal, Broads or countryside, carefully chosen to help you share our joy of Norfolk. Bike hire too. We are Norfolk Country Cousins, Norfolk based and Eng. Tourist Board registered. Tel:(01692) 650286.

IRELAND

BEAUTIFUL S/c cottages in Ireland. Call Country Holidays 01282 445726 (LTS 109).

DONEGAL BAY 6 bdrm hse (3 dbl), all mod cons, beautiful location o/looking bay, very nr 18 hole golf course & beaches Fr £150pw 061 460 0571

IRISH COUNTRY HOLIDAYS Across all Ireland. North and South. Choose from over 300 individual cottages and farmhouses. All to guaranteed standards and Tourist Board approved. Dial a brochure now on 01602 560668 (24 hours).

SHAMROCK COTTAGES. 50 High St, Wellington, Somerset. 01823 661060 Col Bro of 265 select houses. Disc Fares AITO.

DON'T LEAVE YOUR IRISH HOLIDAY TO LUCK
For an unrivalled choice of quality holidays phone
01233-211301
for our brochure or contact your travel agent.
CIE TOURS International
185 London Road, Croydon CR0 2RJ
ABTA C0685X ATOL 3004

HOLIDAYS AFLOAT

BLAKES Boating
PLEASE QUOTE REF. BG10
DIAL-A-BROCHURE ANY TIME
☎ 01162 463303

U.K. HOLIDAYS

The key to your dream cottage
BLAKES Cottages
☎ 01162 463303

SCOTLAND

SUPERB range of holiday homes in Scotland. Haywood Amaro 0600 001122 (LTS106)

SCOTLAND Specialists. Over 550 cottages. Country Holidays 0282 445726. Ref LTS106

SOMERSET & AVON

SUPERB Bargain Breaks in lovely country setting close to Bath, Wells and Glastonbury. Lic, log fires. A Courtenay recc. Shapwick House Hotel Telephone: 01458 210 321

SUSSEX

ON THE BEACH
At Camber, large luxury house, woodburning fire, balcony with magnificent views of coastline, 3 miles old town of Rye, windsurfing & sailing. Slps 8. Seasonal rates.
Tel: 081 852 2195
or 037 472 8808.

WALES

A Free guide to Coastal Cottages of Pembrokeshire. Luxury cottages in fairytale & beachside locations. Free Crusse Bookings. 01348 837742.

QUALITY cottages in Wales. Call Character Cottages on 01282 445007 (ref: LTS207)

PEMBS. Best selection of quality, sensibly priced cottages. Col broch. 01239 86297 Pembs Coast & Country Holidays.

200 SEA / Mountain cotts in N Wales. Snowdonia Tourist Services. (01766) 513829.

SNOWDONIA Victorian Manor, AA** Rosette, magnificent peaceful location, superb cuisine. Tempting special breaks. Dolserau Hall, Dolgellau (01341 422522).

SUPERB Collection of Quality Cottages around the peaceful Welsh coast. Linen inc. Pets welcome free. 01348 837873.

SUPERB range of holiday homes in Wales Haywood Amaro 0500 001122 (LTS307)

TENBY, Saundersfoot & Pembrokeshire, 400 individual s/c homes near beautiful beaches and countryside. Frank B Masser, Dept 23, St Julian St, Tenby. 01834 845000 (24hrs)

UNDISCOVERED s/c, waterway views, 25 photo Brochure: Tel: 01457-852496 anytime

WALES Specialists. Over 450 cottages. Country Holidays 0282 445726. Ref LTS107

A superb selection of quality character cottages in the Pembrokeshire Coast National Park. All properties furnished to the highest standards.
Phone now for free colour brochure
01239-86297 (24hrs)
PEMBROKESHIRE COAST & COUNTRY HOLIDAYS

Llovely Welsh Cottages
AN UNRIVALLED selection of quality holiday cottages in the best areas of Wales.
Free 64 page colour brochure.
RING (01328) 851341
QUOTE W303 (24Hrs)
OR WRITE: WELSH COUNTRY COTTAGES, DEPT W303, FAKENHAM, NORFOLK, NR21 9NB.

YORKSHIRE

COUNTRY HOLIDAYS in the Yorkshire Dales. 500 to choose from. 01756 797111 LTS501

DALES Renovated luxury stone barns, sleep 2 to 15, pets welcome. Broch (0729) 840499

QUALITY cottages in Yorkshire. Call Character Cottages on 01282 445007 (ref: LTS208).

SUPERB range of holiday homes in Yorkshire. Haywood Amaro 0600 001122 (LTS308)

YORK CITY CENTRE Book now £59.95 dinner, bed & breakfast. All facilities, car park. Abbots Mews Hotel. (0904) 634866.

YORKSHIRE Specialists. Over 350 cottages. Country Holidays 0282 445726. Ref LTS108

YORK upto 50% off all facilities. Brochure. Heworth Court Hotel 01904 425166.

YORK Viking Breaks. Any 3nts B&B& £117pp. Lady Anne Middleton's Hotel, Skeldergate York. YO1 1DS. 01904 632257

OVERSEAS TRAVEL

Bahamas holidays down there brought to you by the people up here.

LAKE DISTRICT SPRING SALE
Keswick Bridge Time Share offers you 70 years of holidays in our luxury 2 bedroomed, 2 bathroomed fully furnished properties.
A LIFETIME OF HOLIDAYS *prices from £900*
• 14 day cooling off • *Finance at 12.68% (APR)*
• Affiliated to Interval International ~ Holiday exchanges at 1500 resorts in 70 countries
• Free 18 hole golf course
Call 017687 ~ 75591 for details

CORNISH MANOR *Holidays*
Choose from our marvellous selection of Luxury Cottages, Lodges and Chalets set in five super Holiday Villages in beautiful Cornwall. Indoor and outdoor pools, saunas, solariums, tennis courts, excellent restaurants and entertainment are all included in a Cornish Manor Holiday.
FOR COLOUR BROCHURE
CALL FREE 0800 552252

Amazing place.
Scotland. Ancient rocky crags, white sandy bays, peaceful glens. We offer the finest selection of holiday properties from Caithness to the Borders. From a lodge to an ancestral home.
FREE 76 PAGE COLOUR BROCHURE
RING (01328) 864011
QUOTE S357 (24Hrs)
OR WRITE: COUNTRY COTTAGES IN SCOTLAND, DEPT S357, FAKENHAM, NORFOLK NR21 9NB.
Country Cottages in Scotland

HOLIDAY INN
Holidays from £625
7 nights
(10/9 – 8/12/95)

BAY VIEW VILLAGE
Holidays from £595
7 nights
(10/9 – 8/12/95)

NASSAU BEACH
Holidays from £679
7 nights
(10/9 – 8/12/95)

British Airways Holidays make The 700 Islands of The Bahamas affordable with a huge choice of quality holidays from only £595. All prices include hotel accommodation, transfers and flights. To book, call 0293 517555 or see your ABTA travel agent.
ABTA 75416 ATOL 2001
BRITISH AIRWAYS HOLIDAYS

HOLIDAYS AFLOAT

Britain's Best Boating
YOUR WIDEST CHOICE
For your widest choice of boating holidays on all Britain's best waterways. Incl. Norfolk Broads, Canals, Thames & Scotland. From £70 pppr. Short breaks too. Lowestoft NR32 3LW. Quote B2064. FREEPHONE 0800 520 520.
HOSEASONS

EAST ANGLIA

THE BLAKENEY HOTEL
Blakeney, Nr Holt, Norfolk
AA/RAC★★★
Overlooking National Trust Harbour. Traditional privately owned friendly hotel. Heated Indoor Pool, Saunas and Gym. Good Fresh Food. Visit to relax, Walk, Sail, Walk and enjoy the Norfolk countryside. Low Season Tariff now available for Spring Breaks.
Telephone: 01263 740797
for a Brochure.

PICK UP THE PHONE AND BE ONE OF THE FIRST TO GET THROUGH TO FRANCE

With Le Shuttle, the new car passenger service from Eurotunnel, taking your car to France has never been easier. It costs only £49 for a day return and the trip takes just 35 minutes from Folkestone to Calais. That makes it the fast, smooth way to the Continent.

Right now we're running a special reservation only service. It's designed to give people who are ahead of the game the chance to try this new travel experience before anyone else. Places are limited, so make sure you don't miss out. **CALL 0303 270 555 NOW.**

le Shuttle
EURO TUNNEL

SATURDAY RENDEZVOUS

TO ADVERTISE
CALL: 0171 481 1982
FAX: 0171 481 9313

SATURDAY RENDEZVOUS

ALONE ON HOLIDAY Join a schooner party in Turkey for a Sybaritic sun-drenched holiday, watersports & really good food in the company of other discerning travellers. DayDreams 071 637 8921/631 4436

AMERICANS SEEK friendship, romance and marriage with British ladies & gentlemen! All ages! English Rose/English Connection (Dept SR), Suite 2, 24 Cecil Square, Margate, Kent. Tel/fax 01843-290735 As featured on National Television

ARE you a professional Christian man aged 25-70? We have ladies of all ages who are looking for marriage partners Contact our professional Introduction Agency run by caring Christians, exclusively for Christians. New Day Introductions (T), 6 Vale Terrace, Waterfoot, Rossendale, Lancs BB4 9JQ.

BRIGHT INTERESTING men & women unattached 30+ invited to supper parties in a country house in Berkshire. Day 0753 860640 eves 0628 73376

CASCADE highly established social groups in Bristol · Cardiff · Bath Gloucestershire Taunton · Swansea Unashamedly for the unattached aged 30'ish to 50'ish now welcome application for membership to enjoy Dances, Dining, Sport, Walking, Parties and every weekend excellent value accommodation at some of S. Wales & West Countries' finest hotels (That's why members join throughout the U.K.) Contact Howard or Jan on on 01495 75 53 09 noon to 7pm any day Comfortingly Cascade is not a Dating Agency/ Marriage Bureaux/ Introduction Agency/ or for that matter ten morose souls in the back of a village hall playing scr-b-le.

CHRISTIAN Beliefs? Unattached? Join Christian Intros. All denominations 1000+ members 01264 356658 (24 hr)

FANCY A wonderful social life? Meeting new friends easily and naturally? More excitement fun, laughs? Phone Mosaic North West on 0161 437 3870.

HAYDN Wellesley Singles Has your experience of single dating organisations been one of expense & disappointment? In response to this we aim to use our considerable expertise gained over the years to provide a confidential, sensitive & affordable service. We combine the organisation of quality social events in attractive London or weekend venues with a totally personalised introduction service you can trust us to have regard for YOUR wishes. For an appointment tel: 0181 686 2967/0628 770584 Wkends 0171 917 9696 Wk 10.30-7.30

HEDI FISHER BUREAU Celebrating 25 years successful matching Tel: 071-722-0744 081-202-1768 eve/wkend. Member A.B.I.A

JANUS Introduction Bureau est 1982 Member ABIA Nationwide professional service for discerning people Free brochure · write 5 Holly Grove, Tabley, Knutsford WA16 0HR or Tel: (0565) 652516

JOIN SPECIAL OCCASIONS and meet lots of interesting single people enjoying a variety of social events. Based in Knutsford, Cheshire, next venue Traditional Hunt Ball 0565 723133

LOVELY THAI ladies, educated, marriage-minded & respectable See 750 girls live on our video. Send for free colour brochure: Siam Introductions Est 1985 Tel 0689 860 880 (anytime). Fax 0689 860 244 (anytime). As seen on Thai & UK TV.

RICHMOND DINING CLUB Single & interested in wining & dining locally? 081 891 6628

RUSSIAN RENDEZVOUS 100's of ladies on video seek romance marriage 081 651 4615

NEXUS. · Unattached and find yourself looking forward to Monday mornings when everyone else is just waiting for Friday nights. Then it's time to ring for the Nexus brochure Head Office. (02374) 71704, (02374) 21619, (0532) 445186, (081) 367 6328, (0869) 338801, (041) 221 1090, (0202) 761006, (0286) 831599 or (021) 472 1968. Not a dating service or marriage bureau

SURREY INTRODUCTIONS. A personal and discreet service for profs 0483 757888 ABIA

THE SURREY ELITE DINERS CLUB for discerning 'single status' people. 081 330 4847

'THIS PICTURE Dating idea is brilliant' Capital Radio. for details call 071 839 8884 (day) 081 297 1424 (anytime) ABIA

WHY HOLIDAY Alone? Let United Travellers find your travel partners. 0428 722833

Dateline
"The U.K.'s largest agency..."
THE INDEPENDENT
For free details in absolute confidence: Dept N, Dateline, 23 Abingdon Rd, London W8 6AL
071 938 1011

LADIES

A BEAUTIFUL willowy siren seeks intrepid rugged yachtsman prof 50's n/s. For fun-filled future.Box No 3793

ABSOLUTELY Fabulous prof female mid 20's. You: male equivalent 25-35. London. Photo.Reply to Box No 3709

ANGLICAN, 49, widow, ordained minister and psychotherapist, painter and pianist, interested in spirituality, creativity, poetry, light and silence, seeks prof/academic. London. Please Reply to Box No 3844

AN intelligent, affectionate, positive but not-opinionated man (48-65) is sought by a dark, vivacious, academic lady for that special friendship. Please Reply to Box No 3669

APPREHENSIVE about ads & uncertain about those who might reply. Can anyone reassure an attractive Norwich lady in her 40's? A caring, sensitive, devoted mother of 2 undergrads & 1 mad cat. Loves the theatre, country pubs & a cold gin & tonic by a warm log fire. Photo preferred. Please Reply to Box No 3881

A pretty physio.48 slim 5'6" warm tactile fun n/s seeks slim sensitive arts loving male 48-58 S.Herts/Lond. Photo Box 3061

ARE there any attractive, intelligent single professional men living in the North who would like to meet an outgoing, feminine company director (42) who has many friends and interests but who would love to create a special, permanent relationship with the right man. Please Reply to Box No 3664

ARE U the man of my dreams? Me: attractive, caring, 38, n/s who loves foreign travel and sport WLTM a man who is tough yet tender, funny yet serious, who loves life and longs for lasting, loving commitment. Impossible? Prove me wrong. S.E. England. Please Reply to Box No 3716

ARE you Jewish? A successful, attractive, prof/bus. man with passion, warmth and style 38-50 and over 5'9" · I offer you intelligence, looks, laughter, personality, sophistication and much more! Write to me please at Box No 3615

ARE you attractive, fun loving, 40ish, based in London and interested in meeting your female counterpart? Good · then the rumours that you are extinct must be unfounded. Prove you are out there by writing to Box No 3904

ARE you a prof, sporty n/s male wanting marriage and family like me. I am late 30's GSOH enjoys tennis golf and am ready for a loving home-life, Photo and ph.no app. Kent /Sussex /Surrey border Box No 3658

ARE you past your sell-by date? If so, contact fun-loving, East Anglian based old bat of independent means.Box No 3706

ARTIST. Attractive slim widow· Green n/s many interests, London. Seeks sensitive stimulating solvent man 55-65 for cuddles/mutual support. Please Reply to Box No 3777

SATURDAY RENDEZVOUS

COUNTRY PARTNERS

COUNTRY PARTNERS

A unique service for town and country people. Members interviewed within their own area or by appointment with Heather in London.

HEATHER HEBER PERCY
Est 1983s ***01432 851441*** *ABIA*

LADIES

ARTICULATE, petite, 40++ female looking for not sure! But something with someone who likes arts not athletics, conversation not clubbing, humour not hassle, and who enjoys good friends, gentle times & beautiful places. SW London Please write with photo to Box No 3665

ATTRACTIVE, vibrant, intelligent, solvent, 45 yr old professional English woman returned to UK from living overseas WLTM tall n/s 48-55 yr old gentleman who has experienced life in its many colours and has come through with a knowing/awareness of himself and others. You will be kind, have a sense of mischief/laughter, be solvent, will have travelled and be willing to explore new places. Pleasures include: music, theatre, laughter, walking, being alive. You are not afraid to enter a new friendship/relationship with honesty and integrity. I am Surrey based, but open to your location. Photo appreciated. Please Reply to Box No 3903

ATTRACTIVE, hard of hearing lady, 32, who has, through pressure of work, forgotten how to love and laugh. WLTM tall dark handsome successful WGSOH N/S gent (33-42) to bring that sparkle back to life. Loves dogs, dining, watersports & travelling overseas. U must also have a caring, honest personality & a zest for life. Reply with photo please to Box No 3871

ATTRACTIVE & fun, well-educated, tall, slim, blue-eyed blonde (30) seeks tall, dark, handsome, successful & intelligent Knight to rescue her and share in the full varieties of good living in a long term partnership. Must have a fun-loving, caring, honest, outgoing personality with GSOH/wit, N/S and a zest for life (32-42). Photo please. Box No 3642

ATTRACTIVE professional lady · retiring · has much to offer to the right gentleman · 60ish · N/S who, above all, values comfort, relaxation and a shared enjoyment of a lovely home and garden. Interests may include golf, tennis, bridge, and some travel. Box No 3707

ATTRACTIVE, fun loving lady early 60's self employed with GSOH · N/S enjoys good food & good wine · dining in/out WLTM businessman with similar interests · with a love of the outdoors Photo appreciated if poss. A.R.A · Cheshire, Yorks & Lancs area. Box No 3891

ATTRACTIVE, slim, young 40's lady who wants more out of life than her job. WLTM attractive, intelligent witty man 40-50 who enjoys travel, good food, good wine, good company and the 5 Nations Championship! Photo guarantees response. London/S East. Box No 3906

ATTRACTIVE, affectionate, warm-hearted, Sussex based woman, 5'9", slim, 40's, n/s. Enjoys walks, theatre, books, art and music, good food, wine and sunshine holidays. Seeks similar male to share all that life has to offer.Reply Box No 3403

ATTRACTIVE female 40+ n/s solvent loves holidays in the sun walking theatre romantic candlit dinners seeks genuine caring male 45-55 to share time with · possibly time immemorial. Photo essential. London /S.E.Reply to Box No 3832

ATTRACTIVE Latin lady separated seeks active passionate n/s professional 53-63, 5'10"+ gentleman for lasting passionate relationship. Sincere replies only. Kent/S.E. area. Please Reply to Box No 3522

ATTRACTIVE dark-haired lady wishes to be smitten by gentleman aged 37+, so what are you waiting for smile now! Photo ensures reply. London/Kent. Reply to Box No 3631

ATTRACTIVE lady, with panache & style, would like to accompany gentleman on luxury cruise, who is probably wealthy, but lonely. Please Reply to Box no 3711

ATTRACTIVE creative prof woman with GSOH seeks man 45-60 who possesses similar qualities. Enjoys country theatre and travel. Photo app. London/S E.Reply Box 3738

ATTRACTIVE London woman, 42, 5'7", likes cinema, opera, literature, German, travel seeks close relationship with n/s London based intellectual man under 50 Reply Box No 3781

ATTRACTIVE and feisty Jewish brunette, 35, n/s, leggy and lissom, seeks charming professional gentleman (32 42). Please Reply to Box No 3861

ATTRACTIVE Intell computer literate down to earth brown lady seeks attractive partner age, caste immat.Box 3751

A 34yr old red-head, very nervous about placing this ad would love to hear from any unattached gentlemen, age not important, to see what happens next. Bucks/Herts borders Please Reply to Box No 3633

BATH - Charming 45 year old detached property, well maintained, many original features Previous lessors unsatisfactory owner now seeking considerate long term tennant. Send Pic and CV to Box No 3910

BEAUTIFUL brunette tall slim 27 a Scarlett O'Hara looking for a tall attractive wealthy generous man with sincere caring nature and GSOH 29-43 a Rhett Butler who wants to find that special woman. Let's make the sequel Photo essential. Please Reply to Box No 3779

BLONDE, blue-eyed, slim! (F), 45 but looking younger. (London based) Make my 1995 a romantic one. Are you a 30/40 something, attractive, solvent male with GSOH who enjoys the good things in life? Go on pick up that pen, get your photo taken!Reply to Box No 3647

BLONDE petite homeowner no ties seeks man in London or surrounding area. I love travel cooking sport and dogs. I want you to be humorous and outgoing and looking for fun friendship and be 30's-50's. Photo appreciated Box No 3819

BLONDE blue eyed prof. 40 something needs 45-55 solvent stable saviour, pro/bus for sincere relationship. All normal things in life enjoyed. Photo please. Sth East. Box No 3789

BRIGHT woman 38, unattached mum of 2 super kids, successful professional, tall, slim · varied interests esp boots & music seeks passionate, confident & responsible man. Ear plugs and lucozade provided, but must bring own enthusiasms! Prov. applicants need not apply! C.V. & photo · a.l.a. · Box No 3538

BRIGHT, attractive lady late 30's, slim, happy and independent, seeks successful interesting gentleman with GSOH for permanent relationship. Golfer, own horses, enjoys country life, travel, arts Photo app. London /Southwest.Reply Box No 3648

BRIGHT attractive lady with young child WLTM caring prof man 33+ for lasting relationship Berks/Bucks area. Please Reply with Photo Box No 3733

BRISTOL/BATH based. Attractive slim, fair-haired, fashion conscious lady seeks gentleman 56-63yrs. Varied interests incl. theatre, opera, dining and walking. Photo app. Please Reply to Box No 3726

BUBBLY Caring lady WLTM true Blue Gent 58+ to share future full of fun & TLC Box No 3786

CAMBRIDGE: Tall fair lady, 40s, successful profl, into simple life, offers caring, freedom & passion to like-minded male, late 40's,6ft+.Reply Box No 3685

CATALYST req'd, with charisma and ability to revive dormant creative spirit. Attractive, sophisticated, intelligent, I am a young, slimmish, fit 49, 5'5" brunette, wishing to share mutual interests with financially well-established gentleman, no ties, able to support quality lifestyle with humour, wit, kindness and integrity. Distinguished looks, aged 46-54, 5'10"-6'2", possessing style and genuine interest in opera, theatre, architecture and design, a homelover who also enjoys travel, will excite my curiosity. Residing S. B'ham but wish to settle Stratford/Warks/Worcs/N.Oxon/Cotswolds. Sincere, informative replies only, please, enclosing recent photo to Box No 3884

SATURDAY RENDEZVOUS

Company

The introduction agency for mature minds and young hearts. Let us help you find romance and friendship, and begin a new way of life.

English, French, and German spoken.
12 Old Bond Street, Mayfair, London W1X 4BL
Telephone 071 409 0102

Sara Eden
0753 830550 · 071 499 9526

Discover the romance of The Times.



Ever considered looking for Mr or Ms Right in our Saturday Rendezvous section? Over 32% of our readers are single, widowed, divorced or separated. Maybe one of them would like to share their life - and their paper - with you.

SPECIAL OFFER!

Until further notice, when you book your advertisement for 2 consecutive Saturdays you will only be charged £3.25 per line + VAT each week and a single box number charge of £10 + VAT.

A 50% DISCOUNT FOR 2 WEEKS ADVERTISING!

To advertise call Margaret Harper on 0171 481 4000 or return the coupon below.

NAME ______
ADDRESS ______
POST CODE ______ TEL (DAY) ______
ACCESS ☐ VISA ☐ AMEX ☐ CARD NO. ______
EXPIRY DATE ______ SIGNATURE ______

This offer is open to private advertisers only. Please attach your wording and send to: Saturday Rendezvous, Classified Advertising, Times Newspapers Limited, Level 5, 1 Virginia Street, London E1 9BL.

MEET SOMEONE THROUGH
THE TIMES
Source: NRS Jan-June 94

LADIES

CHESHIRE widow mid 50's attractive well travelled fun loving seeks friendship and possibly long-term relationship with a considerate country-loving man Photo appreciated Please Reply to Box No 3598

CHOCOLATE ECLAIR Independent self sufficient fun-loving exterior conceals tender romantic traditional occasionally vulnerable centre. 31 yr. Very pretty blonde loving professional lady. N/S GSOH No ties London/Yorks Seeks special someone Well educated good looking successful VGSOH sensitive strong genuine humorous fit n/s 30-45 yr to share all good things always He who dares photo (returned) with serious reply Box No 3710

CLEOPATRA seeks Antony for middle-aged passion, poetry, wine, music. Nile cruise Happy ending, no wife or Asp Portrait please London Please Reply to Box No 3653

COTSWOLDS Outgoing, cheerful lady requires man in early forties for company. Love Blues music, concerts, theatre and all sports Reply to Box No 3863

COUNTRY Woman 26. Beautiful single curvy live-footer, prof Qualified children and horses. Traditional values, warm capable intelligent kind GSOH WLTM public school type willing help pamper demanding old West Country house, barns, car, horses and foal due April Would relocate for irresistable alternative Box No 3775

CREATIVE English graduate, 23, based S.E. seeks strong artistic male. Write W. recent photo. Reply to Box No 3912

CULTURED slim 40's, has been alone since 1989 when husband died after a fulfilling Jewish marriage with 2 children A cinema holic, my interests include bridge, the arts travel and my family Are you confident, but not brash, established but not staid, sensitive and empathetic but with a sense of humour and fun. Are we on the same wave-length? No gropers please. London.Reply to Box No 3743

DISCERNING attractive successful professional woman who appreciates life's highs and lows looking for similar late 30's early 40's man · an acheiver with personality who is sensitive Apply with reasons for contact. Must be top notch Photo essential.Reply Box 3714

DO you like travelling, music, theatre, bridge or being at home & enjoying yourself? If so, why don't we meet? I am lively, full of fun, 5'8", slim, newly retired & available! London /Southwest. Reply to Box No 3816

EDUCATED pretty widow early 60's interests include swimming French and German literature seeks well-educated professional man up to 75yrs. Southwest/London Please Reply to Box No 3812

ELEGANT sophisticated sociable lady of 40 seeks gentleman between 50-60 used to the good things in life pref. Midlands based.Reply Box No 3869

ENTHUSIASTIC newly-divorced size 12, soon to be 44, works hard but with lots of energy left for all sorts of activities, would like to give & receive TLC & share living life to the full. North London, Herts, Cambs area.Reply to Box No 3689

EXCEPTIONAL widow no ties of independent means mid 40's attractive glamorous stylish elegant tall slim & leggy. Warm, positive, cultured, sociable, well-travelled & lover of the good life. Ints. incl. classical music, opera, bridge, visual arts, outdoor activities, good food & wine. Seeks similarly warm, successful, cultured, bon-vivant Photo exch. & letter on headed stationary Box 3765

EXCLUSIVE Elegant lady 48 yrs wishes to fall in love only the healthy, wealthy & wise need apply SW1 Box No 3676

EXOTIC black graduate, 35, professional artist, exquisite, passionate & loyal would love to meet mature, generous wealthy gentleman for lasting relationship! All replies treated in strictest confidence. Box No 3868

EXTREMELY attractive slim professional female warm, witty & good company. Seeks intelligent successful Jewish man 88+, who enjoys music, theatre, travel and togetherness. Please Reply to Box No 3562

FOXY lady hunting in Cotswolds requires well-bred hound to make up couple for Hunt Ball. Please Reply to Box No 3688

GEMINI lady 42 seeks equally very attractive well-dressed professional gentleman 40-50 for enviable fun lifestyle. Interests include stylish travel romantic wining/dinig, theatre, cars, animals, gardening. Detailed letter with photo please. A.L.A. Please Reply to Box No 3641

SATURDAY RENDEZVOUS

VIRGINIA CHARLES
The exclusive introduction agency for people of quality and integrity
April House
Shilton Oxfordshire
OX18 4AB
Telephone
0993 840888
LONDON AND NATIONWIDE

ABUNDANCE OF STUNNING LADIES
shortage of nice men!
Candlebarrows
has some super chaps already but you get snapped up very quickly so we always need more. Personal Introductions and Enchanted Evenings for attractive professional people
Please call Cheryl Brown
071 371 5535
Est 1990

SIRIUS
THE INTELLIGENT PERSON'S INTRODUCTION AGENCY
An exclusive LOCAL service operating NATIONWIDE for the intelligent, articulate and well-educated person.
The LARGEST agency with personal interviews.
BS 5750 marks our commitment. All major credit cards accepted.
24 hour FREEFONE 0800 374451 information line
London: 071 256 6123 · North West: 0625 860924 · Scotland: 031 225 3606 · North East: 091 383 2224
South West: 0272 429500 · West Midlands: 021 704 0200 · Yorkshire: 0904 611621 · East Midlands: 0602 241113
FREEPOST J05, London EC1B 1SY

the County REGISTER

Exclusive and unrivalled service for people who can afford the best. Heather Heber Percy with over 11 yrs experience in the industry, will act as your personal consultant, to find your ideal partner. For further details.
Tel: 01432 850036. 24 hrs.
ABIA MEMBER Est 1983

GIRLFRIENDS GALORE, attractive, thinking, vivacious, 30's are coming to my house party, but too few chaps If you too are Pub Sch urban prof, late 30's · early 40's, living W/SW side of town, (with all your hair & clean shaven) all are prerequisites, do call Patricia 081 392 9009 after 7pm & wkends.

GOOD-LOOKING man 27 intelligent 5'10" Meditation teacher seeks beautiful woman 25-45. London Reply to Box No 3689

GRADUATE 31 artistic slim/attractive Seeks intelligent creative male N/S. 27-36 5'10" plus. Berks/Hampshire/Surrey Box No 3547

HELP! 27yr old Irish solicitor marooned in Nottingham seeks suitable rescue. ALA Please Reply to Box No 3696

I am tall, cultured, widowed in my 60's Would like to meet gentleman similar Pleasant looks, outgoing personality. Home west Midlands Please Reply to Box No 3637

INTELLIGENT well-educated female 28 GSOH caring sensitive and cultured seeks professional man 30-40 with artistic leanings and a love of the outdoors. London/S.E. Please Reply to Box No 3883

KATHARINE ALLEN. "The highly respected marriage bureaux" (The Independent). 18 Thayer St, London W1M 5LD Tel 071-935 3115

KENT attractive, tall, slim, feminine lady mid 40's seeks cultured gentleman for romance. Photo app.Box No 3836

LADY actually Girl-woman! Tall, striking looking, can be elegant, 40's, divorced, n/s, unpretentious, caring, truthful, loves countryside, animals, good food & the finer things in life Seeks decent male with some sparkle to share future. Based Dorset/Som/Devon borders Please Reply to Box No 3698

LADY, early 50's looks younger, smart, slim, sensitive, blonde, fit, independent, own business, situated Hampshire WLTM n/s gentleman with boat & GSOH for sailing and adventure. Excellent cook and galley slave. Please Reply to Box No 3764

2 left feet? No sense of rhythm or humour? Thinks salsa is a type of Mexican dip - then don't read on. Wanted, 2 tall, attractive prof straight males 25+ to partner 2 fun-loving attractive prof females at living & salsa classes + some fun. Photo app. London.Reply Box No 3518

LONDON based successful affluent Company Director Age 49. Attractive, slim, n/s, with a very good sense of humour and is happiest when looking after a lady. Loves to wine, dine, travel and on the whole leads a good life, but needs someone special to be affectionate, romantic and loving with. Would like to meet a similar, independent successful lady (35-48) to pursue and enjoy the good things in life together. Please tell me about yourself with photo and 'phone no. Reply Box No 3839

LONELY in London · attractive, slim, 5'6", 40's, naturally happy Aquarian waiting for the dawning of her new age. Are you same age group, around 6', a lean mellowing hunk, maybe a touch rugged, outgoing and good to talk to? Could you be my guiding star? Photo appreciated & returned. Box No 3887

LOVELY looking, slim, blonde, 40 just divorced speaks English, Swedish and some German, looking to be someone's girlfriend. You should be attractive, 48-60. Photo please. London based.Box No 3716

MARIO Rozina is seeking Mario, who has 2 restaurants in London, 1 in Italy & 1 in France. Been waiting 2000 years! Box No 3800

MEET attractive, sexy women at London singles' parties. MEET 'N' EAT 071 629 5534

MY DAUGHTER, like Anne Cook (see recent article in Weekend Section) is same age, 38, and an attractive successful independent business woman too. She would give her right arm to meet a Stephan Clark type ideally around M25 and South. If she knew I have become a "Go between" she would half murder me (only half). Reply Box No 3686

N.LONDON. Feminine 42yr old (smoker) conventional on the surface, deep within seeks tall, sincere, fun loving man with much heart, for weekend jaunts, romance & to share the mysteries of life with. Please Reply to Box No 3635

2 Northern truffles (26 & 39) WLTM 2 bottles of vintage champagne to add sparkle & luxury. ALA.Box No 3815

1950's beauty contestant resembles Joan Collins U.S. theatrical background, ex-pat, returned to roots, casting leading man for 3rd act. London.Box No 3834

LADIES

OPERA, music, food, wine lover sought by attractive professional lady recently finding herself single again. Must be 40/55, solvent, home owner (like me) and looking for that special partner and best friend. Home counties.Reply to Box No 3804

OXFORDSHIRE lady Yorkshire born has everything but sincere, successful, humorous, generous male 50-65 Me? Own business, financially secure, delicious, slim, petite and fun Please Reply to Box No 3690

PETITE, blonde lady early 30's. Professional, runs own business. Needs to meet attractive professional gentleman of similar age and standing in life, with whom to once again share the finer things in life. Midlands area.Reply to Box No 3697

PETITE lady seeks tall dark cosmopolitan, successful gent 38-55 Min 5'10" Who enjoys dining out, classical music, travelling, for caring sincere relationship to last forever! Photo London /South Box No 3663

PREFER rugby to badminton, range rovers to robins, look like Sean Bean nor Mr. Bean? Lonely mother of 2 (38) S Kent n/s seeks fun and friendship, Please Reply to Box No 3646

RATHER fabulous female, strikingly attractive slim bright vulnerable openly admits seeking intelligent warm solvent honest unattached tall male 45-56 to share sense of fun, lazy Sunday lunches & host of interests · for ever. Let's cons siding at Easter. Photo appr. Please Reply to Box No 3661

RATHER lovely lady doctor, 53, divorced · longs to share life with a kind, gentle, sensitive, intelligent, slim guy Photo would be nice! Avon /anywhere. Reply to Box No 3574

SENSATIONAL, sexy, silky smooth, spirited, strong-minded, sincere, successful, deliciously tall, dusky damsel, 30, seeks soulmate. London area Please Reply to Box No 3860

SINCERE attractive, romantic, eclectic lady with a desire to create a family. Seeks kind professional gent n/s 35-50, who like me has a zest for life. Should have integrity, GSOH, and an interest in the arts, travel. Please Reply with Photograph to Box No 3632

SLIM attractive 5'3" Irish Cailin (?) seeks gent 48-68 with GSOH. No very handsome millionaire Saturday Rendevous advertisers need reply. London/home counties. Please Reply to Box No 3746

SLIM attractive prof 48 year old Lady with varied interests wlm Gentlemen for loving caring relationship, photo appreciated. North East/ anywhere. Please Reply to Box No 3684

SOPHISTICATED lady, 60+, seeks under 70 laughing cavalier. Top notch chaps only. I've loved & lost the best! Surrey /Hants.Box No 3915

SPORT loving tall lady WLTM tall educated gentleman 60ish to enjoy world travel classical music bridge and build a happy relationship. Home counties. Photo app.Reply Box No 3810

SPORTY & very attractive brunette, 30's, n/s, prof, 5'8", WLTM some REAL men i.e. strong & successful. Please Reply to Box No 3758

SPRING CHICKEN (in looks if not in age - born 1950), continental brunette, individualistic, relaxed, design /technology /property orientated entrepreneuse living in NW London would like to err.... meet Golden Egg(head) under 55, pref. blue/green eyed, ex-pub. sch. definitely interesting ', honest.Reply to Box No 3908

SUCCESSFUL, attractive and elegant blonde, 30's V. slim but curvaceous 5'6", has forgotten until now that there's more to life than success in business. Loves the good things in life · wine, culture, travel, sports esp. skiing. GSOH and can't resist a challenge. Are you equally successful, confident, strong-minded, decisive, good-looking, cultured, well travelled, and enjoy varied interests. Are you tall, slim, fit, articulate and also love a challenge? I work in advertising and this is the 1st time I've advertised myself · have I been sucessful in persuading you? London based - Happy to travel. Photo and letter please. All replies answered. Box No 3874

TALL attractive professional man youthful 60, sincere but lonely seeks very large lady any age for companionship in London area. Box No 3914

TALL brunette 40's & fed up with the daily grind · help? London/home counties. Please Reply to Box No 3745

TALL slim blonde attractive prof. caring male, mid 30's. WLTM attractive lady (25-35) with GSOH to share country walks, theatre, cinema, for lasting relationship. London/S.E. Photo apprec. Reply Box No 3667

THE KNIGHT OF PASSION. London /home counties Box 3371 To all the ladies who replied before 7th Feb please try again as letters have gone astray.

THINKING man's crumpet, Somerset, seeks her thinking man. Brunette, warm, life-loving, 45. Varied professional & leisure interests, compassionate, successful, cosmopolitan, soft-centred. Is outward success incompatible with a rich inner life? Prove me wrong. Photo please. Box No 3831

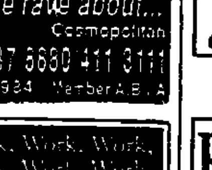
UNPRETENTIOUS, fairly vocal widow late 50's Essex. Seeks similarly disposed occasional male companion. Please Reply to Box No 3642

V. attractive lady 39 wishes to meet succesful barrister /solicitor /prof gentleman up to 60yrs. Likes the finer things in life incl. the arts, horses & sensuous pastimes (modest!). North-west based but will travel.Reply to Box No 3800

VERY attractive quirky young at heart mid 40's woman with lovely 13yr old son WLTM creative warm loving man in similar situation, who is like me financially independent. I am thoughtful, have spiritual leanings, settled but adventurous. Ints incl. the arts, cinema, books, swimming, dancing and yoga. London based Please send recent photo and letter to Box No 3820

SATURDAY RENDEZVOUS

DRAWING DOWN THE MOON
THE THINKING PERSON'S INTRODUCTION AGENCY



Mary Balfour · Director
"...an agency people rave about..."
Cosmopolitan
071-937 6880
Est. 1984 Member A.B.I.A.

Work, Work.

Dinner Dates
For People who have too much on their plates to worry about their social life.
Dinner parties. Special events. And April in Paris
081 741 1252 (London)
081 658 9441 (South East)
Est. 6 yrs 6,000 members
As featured on BBC's Food & Drink

VINTAGE wine for lady of non-vintage years. Is there a strong, dependable vintage wine (50+) stored out there somewhere? If so come out of the cellar and join me for future tastings to what life could hold! London /S E.Reply to Box No 3773

VINTAGE Veuve 1937 full bodies seeks very caring generous connoisseur to release sparkle must be concert, opera goer Please Reply to Box No 3629

VIVACIOUS attractive woman (33) WLTM intelligent successful men to vie for her hand and heart Cambridge Please Reply to Box No 3628

VIVACIOUS gd. looking blonde mid 30's missing someone to care for seeks prof man. London Box No 3572

WARM womanly professional. Living in rural Clwyd WLTM 40ish professional male who is fun caring and won't moan at her for smoking! Please Reply to Box No 3728

WEST LONDON woman, 53, N/S, professional, intelligent and warm personality W.L.T.M a man with similar attributes Good humour goes without saying Box No 3900

WIDOW 50 n/s living in S.E. enjoys wining and dining, theatre, music, country walks needs a new perfect gentle knight. Could this be you? Please Reply to Box No 3892

YOUNG 60yr old lady 5'10" WLTM a sincere gentleman to share life with. S.E. London Photo would be nice Please Reply to Box No 3717

59yr old R.C. widow. Professional fit fun and healthy would dearly love to meet a widower of similar age or younger who enjoys life but needs to share to love and care. Merseyside. Please Reply to Box No 3742

GENTLEMEN

INDIANA JONES

Seeks female adventuress for romantic crusade into the temple of love.

You: slim, pretty, daring & fun-loving.

Me: Everything you'd expect from a man of this calibre!

London/home counties
Looking forward to your reply Indiana.

REPLY TO BOX NO 3836

ABSOLUTE reality. Do you have qualms about society? Single, strong, tall, attractive young 40's, Bransonite professional WLTM his equal (but hopefully very feminine 27/37 yr old lady), liking humanity, country life-style, security, laughter, travel, theatre, surprises, sport, animals, self-esteem, mischievousness, traditional family values and having no ties. Quite normal really, but are you anywhere? Please Reply to Box No 3762

AGREEABLY Different Essex man! Widower mid fifties 5'11" caring reliable successful businessman well spoken, varied interests, good lifestyle n/s. WLTM stylish slim lady with similar attributes. Photo, letter and phone number ensures immediate reply to exchange further details.Box No 3739

AMERICAN 36 5'10" slim n/s sensitive sentimental successful & never married. Strong Christian Values. Seeks woman of intelligence ideals inner strength & wisdom of petite /medium build. I can travel! For correspondence.Box 3813

ANTIQUE and art dealer, very successful and secure, said to be elegant and rather handsome. I'm slim, dark, of medium height, very young 43. I love travel, restaurants, cinema, fine clothes, beautiful objects. The quality of life & time is very important to me. I seek a slim, fashionable & stylish lady 25-35 who must be very attractive, with a need to be spoilt & indulged. If you consider Venice on a misty spring morning romantic, or a lazy Barbados beach. Then we have lots in common. Photograph essential. Please Reply to Box No 3729

ARTISTIC smart health professional 26, 5'9", seeks lady in 20's for romance. Photo app. London based.Box No 3807

A SPRING filled with fun and romance - awaits an intelligent, feminine, honest, lady with this successful London based Director 6' tall, n/s now turned 50 who is a true romantic. Please Reply to Box No 3705

A Sussex fine art dealer (Roger Moore look-alike) 59, slim, tall, dark and handsome. Well educated (Grammar school /U.C.L.) and well read, spoken, mannered and dressed. A cultured man with many interests but not stuffy or opinionated. Quite the opposite. A sensitive, warm hearted person with a marvellous outgoing personality. A conversationalist and raconteur with a sparkling wit. Non-smoker. Own business in Brighton area. Financially sound. Lovely Sussex cottage. New car. Seeks professional lady counterpart, C. 40-60, with view to an everlasting relationship. Details please with recent photo & tel. no. Mine on request.Reply to Box No 3662

ATTRACTIVE, stylish professional (33) part-time father to son aged 6. Well-travelled, well-educated. living/working Aberdeen. Seeks chic and pretty, single "Marie Claire" girl 26-36 to rediscover a quality life with. n/s preferred. Please Reply to Box No 3692

ATTRACTIVE, humorous and intelligent lady in her forties sought by divorced London man in his fifties. Interests dining, theatre, travel and romance. Please send photograph (returned if requested) to Box No 3606

ATTRACTIVE border-counties gentleman 34 slim athletic educated Co Dir n/s caring GSOH. App. good food & wine. Seeks attractive like-minded lady 28-35. Distance no object. Photo app Reply Box No 3721

A V.successful businessman, no ties, early fifties, smart, personable, O.K looking GSOH. n/s, now with time to enjoy life WLTM slim attractive 30's · 40's lady for laughter, travel, fun and who knows First ad · has taken courage · pluck up yours, lets exchange photos phone numbers. Box No 3811

A 40yr old n/s alcoholic carnivore seeks E. Midlands cell-mate rather than cure! ALA.Reply to Box No 3695

Music Lovers
Classical *Partners*
As featured on BBC Radio 3 and BBC Radio Manchester. For the shared enjoyment of Classical Music. The sophisticated way to meet your kind of person with the help of the great composers. Nationwide.
Tel: 081 903 0211 office
0923 853826. Eves W/ends

Preludes
PERSONAL INTRODUCTIONS
A more discerning introduction service for professional people in The Cotswolds and in the West
Ring Jane or Lloyd
0285 862446

GENTLEMEN

BE MINE this Spring. I am 6'8" professional, good looking will pass for 48 If you expect TOTAL care are 45-53 petite or trim n/s also enjoy country house antiques bridge and candle lit dinners do meet this unashamed romantic Capricorn in Yorkshire or Amersham Bucks.What's your sign? Photo app.Please Reply Box No 3722

BERKSHIRE based, tall youthful slim 40's, solvent successful and straight-forward an unfulfilled romantic, appreciative of life's comforts, dog and underdog lover! Looking to provide support and receive same from an attractive and intelligent, slim and stylish, loyal lady 30/40's. Honest photo app. Reply to Box No 3561

BIRMINGHAM solicitor 35, outdoor sports enthusiast seek stylish sophisticated lady 23-35 with a GSOH. Photo essential. Please Reply to Box No 3809

BRIDGE FANATIC active and solvent WLTM an intelligent old bird with a strong right wing in the 50-60 age group with a view to a permanent partnership. Surrey based. Please Reply to Box No 3768

BUSY professional. Tall, slim, presentable male 42 Now looking. Seeks similar happy 35+ lady with level head, subtle style and conversation. London. Please Reply to Box No 3668

CENTRAL Scotland. Tall, single, good-looking, professional 46 year old Scot · just returned after long exile · seeks intelligent attractive younger lady for lasting relationship, please reply with photo to Box..

DONCASTER or 30 miles radius · to complete and perfect the life of a 48 year old tall special financier. Wanted: slim very special lady around 38. Chilren no problem. Initially for romance · if suited?? Please Reply to Box No 3644

DREAMER - London based gentleman, 56, good looking, fit, wearing well, 5'7", zest for life, many interests. Looking for slim elegant, elusive lady 50-60, any area. At home in high heels or green wellies. Why not make my dream come true. Box No 3917

EDINBURGH Businessman 42 Enjoys theatre, weekends away animals, skiing. Wishes a sensuous wicked lady for life expectancy Box No 3520

ENGLISH gentleman (49) wishes to meet American lady with a view to romance. Photo please. Please Reply to Box No 3663

FRENCH BUSINESSMAN 36, very attractive, successful, romantic, sincere, passionate, challenging, stylish, skiing, travel, food. Seeks genuine feminine, curvaceous, attractive, executive/business lady 30-48 for exciting passionate romance.Photo essential. London/country.Box No 3180

GENTLEMAN 50 n/s active, happy, solvent, seeks similar lady for laughter, adventure, culture, friendship maybe more Please Reply to Box No 3869

GOOD-LOOKING, slim, caring, cultivated chap (39) with old fashioned values but young at heart, who enjoys the sea, firesides, (friendships, forests, Fizzi Friel, Faults and foreign parts. Seeks stimulating, sv elte, sensual lady with country lifestyle and a love of animals for deep and meaningful future. Berks /south /anywhere. Photo please. Reply to Box No 3539

GOOD LOOKING, slim, 5'10", young looking, businessman, widower. Plenty of assets but no special lady to indulge. So he seeks an attractive lady 45-55yrs with good looks, good legs, good company to share a good life together, photo essential. Box No 3858

GREEK GOD 46 seeks Aphrodite with nice jugs. Photo? South. Please Reply to Box No 3482

HAMILTONS CLUB (West Yorkshire) Newly opened. Sauna, Jacuzzi, Massage. Mon-Fri 10-10pm. 0274 743432

HANDSOME, strong, man of action, 39. Successful professional career. Varied interests, kind, humorous. Seeks warm hearted, intelligent female to share life's adventures. Home Counties based. Photo please. Box No 3880

HANDSOME Professional 39yr old, well travelled, interesting and caring, many varied interests seeks bright and interesting partner to open up new horizons. Midlands based, photo if poss. Reply to Box No 3681

HANDSOME male seeks ex-private school female or member of the aristocracy, for good times, looks and age unimportant. I am 33 years of age. Please Reply to Box No 3601

HAPPY, warm, tall, slim gentleman 57rs 6ft 2ins divorced. Various interests, countryside lover. Seeks total relationship and commitment with tall unattached sensuous 50 ish woman Salisbury/Bournemouth area. Photo appreciated. Box 3640

HOUSE-TRAINED & fairly affectionate: abandoned 52, seeks partner initially to share Far-east holiday inc. H.K. 7s in March.Reply to Box No 3529

I'M considered a great catch, however that special lady has not yet walked into my life. I'm a very successful world-travelling executive, young 40, in the fortunate position to do almost anything I want. I'm attractive, fit, with good style and character. I need the motivation of an attractive, fit, intelligent lady 26-36 with class/style, to make me appreciate the simple things in life. Location no problem. Photograph and tel. no please Reply Box No 3920

I wish to meet you! - If you have a fantastic sense of humour and enjoy life. I am 36, 5ft 11 inches, green-eyed and slim. Also well-travelled · wishing to meet someone similar for friendship and perhaps a little bit more! Please Reply to Box No 3639

JAPANESE businessman very successful but single 60's seeks female friend/companion 30+ to share travelling and the good things in life. Homes in London, Paris and Japan. Even better if you speak a little Japanese. Please Reply to Box No 3630

LAWYER tall, 30's, adventurous & attractive. WLTM a slim sensual foxy lady 40-55 for fun. Photo plse. London. Box 3546

LECTURER, 40, 6', single seeks lady with class! Travel, arts, walks.Box 3481. Lond & S.E.

MALE, fit, slim, very presentable, genuine, honourable, professional, very secure. Seeks true, permanent live-in girlfriend (Alternatively perhaps live in both homes). Someone free seeking marriage 30-47yrs. Hopefully very very trim, noticeably very curvaceous. Genuine, caring, meaningful, on-going loving, positive relationship. Established south of London. Please Reply to Box No 3409

tête à tête
The tête à tête invites to join our exclusive club for busy professional ladies and gentlemen. The tête à tête events include dining at prestigious London restaurants, cruise to night clubs, balls, and race meetings, house parties and more.
0442 879874 or 081 788 8976

ALL BOX NUMBER REPLIES SHOULD BE SENT TO:
BOX NO....,
c/o THE TIMES
P.O. BOX 3553
VIRGINIA STREET,
LONDON E1 9GA

NICE-LOOKING well travelled professional, young 43, good company, currently learning French seeks French speaking lady for romance travel and possibly tennis. S.W. London. Please Reply to Box No 3608

ME, travelled widely, live London, mid fifties, strong (mind and body), honest, resourceful, sensitive and confident, own home and business. You, seriously rich, attractive, missing warmth of the shared experience, the glance, the touch, new challenges Reply to Box No 3828

NON-MILLIONAIRE but good-fun, easy-going 30 year old guy. Reasonably attractive & fit with everything in the right place at the last count. Seeks good-looking, straightforward 25-30 year old female with sense of humour to share good times. Someone reading this is my perfect companion. Take the plunge and write with a recent photo. Mine in return. Wilts/M4 corridor. Please Reply to Box No 3666

NORTH Leics gentleman 48 children now grown up. Intelligent semi professional. N/s good talker. Avg. height & shape travel, garden, country. Seeks interesting lady to share life Please Reply to Box No 3708

POLICE SGT 37, with attitude, seeks actress, artist, musician, dancer. Superstar or otherwise. Midlands. Box No 3543

PROFESSIONAL man offers loving, lasting exciting and magical relationship to an attractive and sensuous lady ideally under 40 who would also appreciate his C. London home and his unique profession.Reply Box No 3837

RET'D man. Home & car. n/s. fit 70 WLTM compatable caring lady for committed relationship. Photo app. & birthday plse. NW Surrey.Box No 3749

RURAL lifestyle in Northumberland. Age 47, divorced, 5'10", slim, n/s, dark-brown hair (thinning). Caring & dependable, GSOH. Own retail business. Enjoys countryside, wildlife, travel, books, photography, cinema, gardens, picnics and more. Seeks slim n/s lady for walks talks and lasting relationship. Box No 3916

SEMI-RETIRED ex-publican early 50's slightly frayed round the edges, one previous careful owner, seeks a petite lady 35-45 to help with his re-entry into the real world. Letter and photo appreciated. West Berks area. Please Reply to Box No 3638

SINCERE secure successful very youthful 44 country-loving man WLTM younger attractive n/s lady to share beach walks golf course, fireside. Photo app. N.E. Scotland. Box No 3565

SINGLE, professional, attractive caring male, 32, fit and sporty Very solvent; enjoys skiing, walking, and countryside. Seeks attractive, affectionate, n/s single female, 21-30 for lasting relationship. South East. Photo please. Box No 3879

TALL cheerful professional, Paul, 40, seeks n/s interesting lady 25-43. London. Please Reply to Box No 3640

TALL dark slim prof male 40 looking to share fun times & tender moments + the good things in life with someone special. WLTM an attractive classy slim prof lady 30-40 with GSOH easy-going & warm-hearted. North-east area. Photo & letter please to Box No 3624

TALL, fairly attractive male, late thirties, professional, educated, caring, multitalented with VGSOH, would like to meet younger, attractive and unattached single lady, n/s, who is down to earth, affectionate, honest, cheerful, caring and stable by nature and who is looking for a permanent relationship, maybe more London/Surrey area pref. No fitters or pet addicts please. Photo appreciated but not essential.Reply Box No 3738

TALL, slim, well-educated, single, professional man, 43, child friendly, with penchant for tennis, theatre and countryside, seeks comparable lady with GSOH to be best friend and lover. N/S. Northwest. Photo appreciated. Box No 3864

THE KNIGHT OF PASSION. London /home counties Box 3371 To all the ladies who replied before 7th Feb please try again as letters have gone astray.

TO DARE to care again. Mid 40's man London/Thames Valley based craves once again intimacy, warmth and passion of caring, loving relationship. Points of contact embrace theatre, good food and better wine: Italy & France; stimulating conversation & reasonable politics; country house hotels; & long lazy Sunday mornings. I want high standards, warmth, passion, & the innocence to care again. I'm happily solvent, company director, tolerantly public school, and an active father of 2 teenagers. Time has come to rejoin real world. Photograph & bespoke letter ensure reply and hopefully dinner. Please Reply to Box No 3654

VALENTINE gone, Surrey widower, 64 · a succesful business man, seeks attractive, warm, vivacious lady 47-52. Someone to come home to & share life with. A professional lady or widow financially sound but unhappy, no ties. Good home, gardening, pets · many interests, cars, holidays, etc. Please send photo. Reply to Box No 3701

VERY good-looking successful man aged 41 who through pressure of work has allowed social life to come 2nd. Now wishes to meet a very good-looking tactile intelligent lady for wining and dining in a fun 1-1 relationship. Recent photo & tel no appreciated. Location unimportant. Please reply to Box No 3857

WANTED female 23-32 with GSOH. Slim build pref size 8-12, possibly a lawyer, barrister, accountant or someone similary involved in the professions. Sought by somebody who appreciates your career as much as their own and wishes to share exotic holidays & the finer things in life. Pref. based in Southeast /London. ME: tall blonde 28 GSOH & never boring! The sort of guy that even Mum would like. Photo app. Reply to Box No 3747

WARM considerate 49yr successful self-employed professional lives in Surrey seeks attractive lady for close long-term relationship. Photo app. Reply to Box No 3624

WARM & caring man, mid 50's, tall, professional (project auditing) Unattached & financially independent, would like to meet lady in similar position, kind & contented, for friendship, companionship, perhaps more. London & beyond.Box No 3651

WHO was Leos Janácek? Answers please from slim, 40's n/s females to 6ft, slim, successful, solvent, caring, considerate, male with love of life, countryside, nature, wild-life & motoring & hill-walking. North-west area.Reply to Box No 3815

YOU are intelligent, enjoy conversation, travel, keeping fit/sports, and have your life together. I am 42, single, no ties, successful in the City and enjoy what I do. Having lived abroad and with GSOH, I am optimistic for the future. Please send letter and photo. Discretion assured Box No 3846

THE DINNER CLUB (est. 1986)
Are you single? Too busy to organise your social life. Enjoy good food and looking to meet new people. Would not dream of joining a dating agency. Would enjoy the benefits of a national club with a local identity. Then The Dinner Club could be for you. We dine in top social restaurants - currently in 20 counties and growing.
Tel: (0244) 538454 M/ship. (0244) 538075 for Bus/Hos/Opps.

New Beginnings
The agency for enlightened and discerning people.
Exclusive to London and the Home Counties.
For a confidential appointment Call us now
Tel: 071 499 9683 (24 Hours)

VOICE BOX

FRIENDLYNE offers you access to a nation-wide data-base of people just like yourself who are looking for a partner for fun, friendship or romance - and it works! We have heard from many people who have met their perfect partner through using FRIENDLYNE.

For your *Perfect Partner*
Ring
0891 42 42 43
(Touch tone phone reqd.)
39p per minute cheap rate, 49p per min at all other times
FRIENDLY
38 High St, Buntingford SG9 9AG

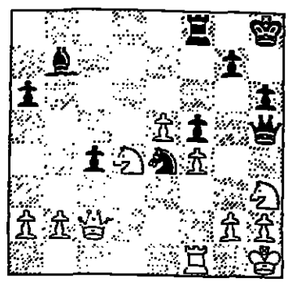
هكذا من الأصل

Chess

by Raymond Keene

The sparkling sacrificial conclusions to games created by Alexander Alekhine never fail to exert an imaginative pull. Two more of his masterpieces have formed the topic of intense reader scrutiny.

The Winning Move position for January 2 was from Torres-Alekhine, Seville 1922. How did Alekhine, Black and to play, finish the game with a brilliant coup?



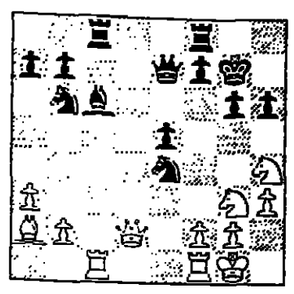
Solution: 1 . . . Qxh3! 2 gxh3 Nf2+ 3 Kg1 Nxh3 mate.

E. Webster of Lancashire and Philip Greaney of Buckinghamshire both suggest that White would do better to decline the knight with 2 Rf3, following up with Qxc4. However, in that case, Black would be a piece ahead, which is comfortably sufficient to win the game at international level.

There is, in fact, one further neat point. After 1 . . . Qxh3 2 Rf3 Qh5, White cannot immediately capture with 3 Qxc4, as this allows 3 . . . Ng3+, winning further material, as 4 Rxg3 allows 4 . . . Qd1+ mating.

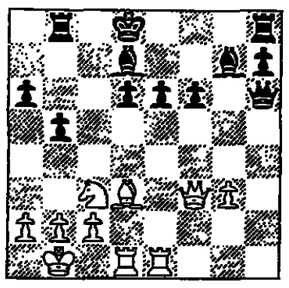
The position from Winning Move for November 29 last year is a variation from the Alekhine-Capablanca, Buenos Aires, 1927.

Here we see a might-have-been from the final game of the marathon match which first crowned Alekhine as World Champion. White has a chance to break through the black defences with an elegant combination. Can you see it?



Solution: 1 Nhf5+! gxf5 2 Nxf5+ Kf6 3 Qxh6+ Kxf5 4 g4 mate. After 1 Nhf5+, if 1 . . . Kf6 then 2 Qxh6 is extremely strong, but Richard Beetham of Harrogate points out an interesting alternative: 2 Rxc6+! Rxc6 (2 . . . bxc6 leads to the same thing) 3 Nxe4+ Kxf5 4 g4+ Kxe4 5 f3 checkmate. Well done. Alekhine would have approved.

Now I turn to a game from John Nunn's collection of his best games. The January 16 Winning Move was from Nunn-Chandler, London, 1985. At first sight, it appears that it is Black's king that should give him the greatest concern, but in fact it is another feature of Black's position that brings about his downfall. How did White continue?



Solution: 1 Rh1! Qg5 2 Rh5 traps the black queen. Richard Tindall of Cambridge suggests that at the end of the solution, Black could try 2 . . . Bc6, counter-attacking against the white queen. This is a good try, but it fails to 3 Qxc6 Qxh5 4 Qxd6+ Kc8 5 Qc6+ Kd8 6 Be2+, when the black queen is lost.

WINNING MOVE

By Raymond Keene

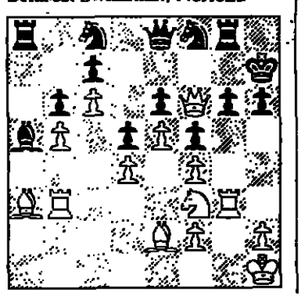
This position is from the game Glek - Kersetz, Bad Godesberg 1995.

White has gained space all over the board and now needs to open a line on the kingside to finish off the game. How did he achieve this with a neat tactic?

Send your answers on a postcard to *The Times*, 1 Pennington Street, London E1 9XN. The first three correct answers drawn on Thursday will win a British Chess Magazine publication. The answer will be published next Saturday.

Last week's solution: 1 Qc8

Last week's winners: G Mancey, Ashford, Kent; D P Moore, Caterham, Surrey; Dr D G Belasco, Swaffham, Norfolk.



PUNCHLINE

READERS are invited to write an amusing caption for the cartoon on the right. The cartoon, from the Punch library, includes the contemporary caption.

The cartoon will be printed again next week on the Games page with a caption selected from those submitted.

Caption suggestions, on a postcard please, should be addressed to: Cartoon caption 45, Weekend Games Page, *The Times*, 1 Pennington Street, London E1 9XN. The editor's decision is final.

The closing date for entries is Wednesday, February 22.



QUADRILLE.

ANOTHER REMARKABLE STUDY FROM NATURE.



"I should like a receipt for the children"

The winning caption for last week's cartoon (above) was submitted by R. Gedling, of Epsom.

WORD-WATCHING

By Philip Howard

ARGAND
a. A silver/brass alloy
b. A mathematical diagram
c. An itinerant fishmonger

DECAUDATION
a. Thawing
b. Voting by tribes
c. Removal of the tail

FORB
a. A confidence trickster
b. To pretend to be ill
c. Herbaceous fodder

ANGAREB
a. A South Sea fish
b. A light bed
c. An Angolan rebel

Answers on page 17

COMPUTER GAMES

AN IMPRESSIVE mailbag for Cyberspace Twelve, in which we asked you to review any new title in your collection, good or bad.

Surprisingly it was Acorn Archimedes' battlefield sim "Canon Fodder" which prompted most reviews. Richard Godsall, of Dudley was, however, the only one to ponder the game's prominent disclaimer of any association with the Royal British Legion. He wrote: "On loading, you are presented with a screen denying any association. I assume that they have done this because of the numerous poppies in the opening scenes and credit screens." The game has 24 missions, each divided into up to six phases, and the arsenal at your disposal progresses from grenades and bazookas to jeeps, tanks and, ultimately, helicopters. Mr Godsall added that he has yet to fly the latter.

Jonathan Laurence of Macclesfield also raved: "It's packed with impaled and screaming soldiers, civilians about to have their homes destroyed and people being shot just for fun," he drooled. "For each level you get three or four men, an unlimited supply of bullets but a limited supply of other ammunition. It is very hard, but satisfying and meaty," he concluded.

The game's sequel, imaginatively entitled "Canon Fodder 2" drew a significantly less enthusiastic response from Jonathan Coupés of Cranbrook, Kent. This time the sergeant is informing his men that they have been kidnapped by time-travelling aliens for whom they must now work on a variety of time-skipping missions.

"It is more of the same with a few extras: more traps to hinder and vehicles to help," he wrote. "I'd only recommend it to the die-hard trigger-happy."

Timothy Rudge of Southampton was ecstatic about "Ecstatica", another brutal game, this time from Psygnosis, which he describes as an "interactive manhunt". Here you seek refuge in a remote village and quickly find yourself on the run from murderous demonic creatures. They have already wiped out most of the residents and now they're gunning for you.

"If you are to stay alive for more than a nanosecond you must have your wits about you and move from house to house quickly," he wrote.

"A new technique, Ellipsoid Technology, allows the characters to be controlled with unparalleled accuracy. The game comes on CD-Rom, with the facility to upload some or all of its 70 megabytes to your hard disc, and is an absolute must for any serious games player.

"Ecstatica" carried an ELASPA certification of 18 and I feel that is correct. Although you do not see gushing blood, you do see all the movements associated with the killing of creatures."

At 14, Sunderland's Peter Walsh would have to wait four years until he could play "Ecstatica" but for now he seems happy enough with the budget-priced Shareware version of Apogee's "Whacky Wheels", an animated racing game. "The racers are different animals such as sharks, tigers and racoons. As you race around the tracks, set in desert or marshland, you run over hedgehogs to collect them, which you later fire at opponents. You can also pick up oil and bombs."

Next week we will reveal the names of our six Cyberspace Twelve winners. News and views as usual please, to: Computer Games, Weekend, The Times, 1 Pennington Street, London E1 9XN (fax: 0171-729 6791).

TIM WAPSHOTT

BRIDGE

by Robert Sheehan

WITH more and more books about bridge being published, I have decided to review several volumes that I have recently received.

Step by Step: Constructive Bidding, by Tony Sowter

Although one might imagine otherwise from the title, this is not a beginners' book. It assumes readers are familiar with the basics and sets out to improve their constructive bidding. The author is an experienced teacher and is well aware of the most common problems that intermediate players have with the game. The book addresses such problems, and attempts to put them right. Most average players should find that their results improve considerably after reading this book.

Conventional Bidding Explained, by Freddie North

I think most bridge teaching overemphasises the use of conventions. For years I have played in rubber bridge games in which the standard is at least as high as, say, the Camrose trials, and yet the bidding used is pretty straightforward. It doesn't go much beyond the take-out double, Stayman and Blackwood. However, if you venture into the duplicate world you will find that the most incompetent of pairs will have convention cards filled to bursting with the most obscure understandings.

For the uninitiated, a first trip to the local duplicate can be a nightmare. Everybody seems to be tapping the table to alert bids which have some meaning other than the obvious. For some it can be so off-putting that they never return. This book attempts to list the most commonplace conventions, and gives a good summary of current practice. The conventions' advantages and disadvantages are discussed and their usage explained. They are also given a star rating from one to five. I'd give most of them 0, but that's another matter.

Play Bridge at Home, by Tony Forrester

This is a beginners' book. It describes how to play the game from scratch. The idea, as the title suggests, is that four people should be able to sit down at home with this book and teach themselves the rudiments of the game.

One of the problems with writing such a book is that there is much that needs to be explained before play can commence. In practice, I feel that the four people concerned would need to have studied the book beforehand, otherwise they would get so bogged down with trying to understand the scoring that they would probably give up and play canasta instead. Nevertheless, if you want to learn the game without the commitment or expense of classes, this is a good way to do so.

These three books are published by Batsford and each costs £8.99. If you have difficulty getting hold of them, try the Chess and Bridge Bookshop, 369 Euston Road, London NW1 3AR (0171-388 2404) or IPBM Mail Order (0115 9422615).

My main complaint about the Batsford books is that they seem to cost a lot for the amount of material you get. American books are usually cheaper — for example, Bill Root's excellent *Defensive Bridge Play Complete* (published by Robert Hale) costs £18 and has 400 large pages. The Batsford books cost about half as much for 120-150 much smaller pages — at least twice as expensive per word.

One of the reviews I read of Forrester's book was a little scathing about him taking several lines to describe the play of A Q J x opposite K x. Those of you who read this column regularly no doubt find it easy, but beginners can get confused.

Better players on automatic can also make mistakes with this combination. In a hand I described a few weeks ago, the declarer had A K J x opposite Q x. When the suit was led, she followed the usual rule of thumb (which I recently saw laboured in an Australian teaching video to such soporific effect that I woke up two hours later) of taking in the short hand to avoid blocking the suit. On this occasion, though, it was correct to block the suit to keep the queen as an entry. It all goes to show, you must not play by rule of thumb, you must treat each case on its merits.

Boris Schapiro tells a story of the old half-crown game at Lederer's Club. A character called Collingwood, a semi-professional player, who, according to Boris, weighed 25 stone (probably nearer 18 stone if you allow for poetic licence) was playing with a formidable lady, Madame de Mesquita. She was one of those players who will not be denied. Collingwood picked up:

♠A Q J x x x x ♥x x x ♦x x ♣x

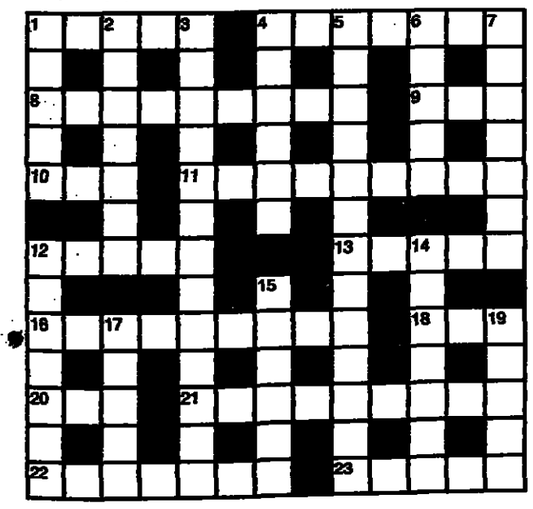
and this was the auction:

de Mesquita	Collingwood
1 NT	2♠
2 NT	3♠
3 NT	Resigned Pass

According to Boris, before the opening lead Collingwood ponderously heaved himself to his feet and shambled round to look at Madame de Mesquita's hand (quite improper). In her hand he saw king doubleton of spades among other assorted aces and kings, so he gave a surreptitious thumbs-up to Boris before returning to his chair.

On winning the opening lead, the declarer set about the spades by leading her small one to the ace. Collingwood once more rose, gathered up the rest of the dummy's cards and threw them through the open window into the street saying: "You won't be needing these madam." If only Forrester's book had been available in those days.

TIMES TWO CROSSWORD



No 399

ACROSS
1 Profundity (5)
4 Enchant (7)
8 Fruit; show of disapproval (9)
9 One thousandth of an inch (3)
10 Slide down mountain (3)
11 Peremptorily (3,2,4)
12 Goddess of Love (5)
13 Hurried, rash (5)
16 Deformed (9)
18 Hire out; a replayed serve (3)
20 Princess — *(GBS)* (3)
21 Lifeless (9)
22 An intellectual (7)
23 Recipient of hospitality (5)

DOWN
1 "Who —, wins" (SAS motto) (5)
2 Strong enthusiasm, anger (7)
3 Take-it-or-leave-it situation (7,6)
4 Upbraid (6)
5 One's customary cast of mind (3,2,3)
6 Florida bay resort (5)
7 Period of recreation (7)
12 Blood-drinker; type of bat (7)
14 Rescue (from destruction) (7)
15 High ground (6)
17 Jargon; non-standard language (5)
19 Stealing (5)

SOLUTION TO NO 398

ACROSS: 6 Pitch-and-toss 7 Parcel 8 Suborn 9 Dell 10 Manifest 12 Decrepit 16 Rope 18 Sporty 20 Chancy 21 Top-heaviness
DOWN: 1 Stickler 2 Shalom 3 Unison 4 Stub 5 Osiris 6 Peace 11 Forsaken 13 Employ 14 Pay-day 15 Tuck in 17 Packs 19 Ruhr

EXCLUSIVE FROM TIMES BOOKS: **The Times Guides:** English Style and Usage (HB) £8.99; International Finance, Japan, Nations of the World, Middle East, Good University Guide 1994-5, Single European Market £9.99 each. Peoples of Europe (HB) £16.99, European Parliament - June 1994 (HB) £26. **The Times Maps:** The NEW The Times Guide to the New British State £17.99. **The Times Maps:** The World (Wall Map laminated) 62"x40" £15.99, (folded) 48"x30" £5.99. Miscellaneous: The Times Night Sky 1995 £4.50, The Times 1000 1995 (HB) £33, The Times Concise Atlas of the Bible (HB) £13.99 (reduced from £15.99), The Sunday Times Book of Answers £4.50, Book of Brainteasers £5.49. Prices include P&P (UK). Cheques with order payable to **Akom Ltd** 51 Manor Lane, London SE13 5QW. Person delivery. Tel: (0181 852 4575 (24hrs) No credit cards

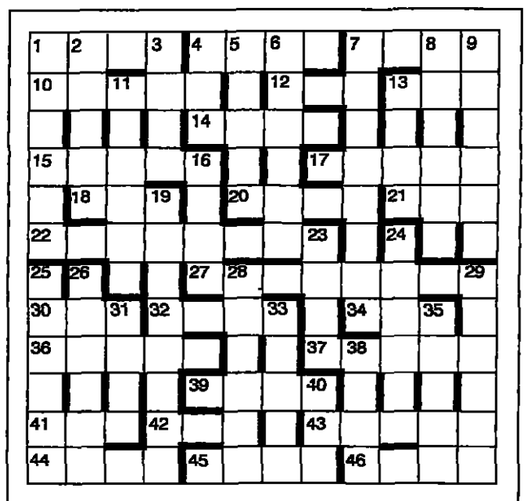
THE LISTENER CROSSWORD

No. 3293: Innards, by Machiavelli

The 26 across lights are words formed by removing the first and last letters from a longer word. Each letter of the alphabet has been removed once as a first and one as a last letter. Across clues contain a one-word definition of the light to be entered at that number, but belong as a whole to the longer word (to which the figure in brackets refers) used to form an across light elsewhere. Down clues are normal. One word appears twice in the diagram.

ACROSS
1. Crêpe's name featured in intensive campaign (6)
4. During quiet year, change one's mind once about key arrangement (6)
7. Useful explosive device, for each bags a lot of soldiers (5)
10. Left to reduce acid inside coffin (6)
12. Outer sepal kept in city for a month (6)
13. A sulphide, one at the centre in stupid craze (6)
14. A composer has lost, god willing, just part of investment (6)
15. Back in a cave I, a king, once sat on the throne (6)
17. Has two short rivers in the interior — that's not worth much (7)
18. More philosophy, note — "Work is money" (7)
20. Most of giant water supply split under Islamic law (5)
21. In the past, touching training given to Ginny (5)
22. A hundred original curtain-rods are not delivered to the judge (7)
27. Prisoner, one of the numbers held by a number abroad endlessly (6)
30. Sad heart in time stops (5)
32. *English club — it's adapted for elder statesmen* (7)
34. Craft demands 100 stotinki to carry a letter round (6)
36. Showing distressful signs wrestle inwardly, lacking guts (10).
37. Following a foreign air line on its return course (5)
39. African ruminant, found around Harare initially, goes back to South Africa (5)
41. Poke wing inside hooded cloak (5)
42. The extra bits we brought back to stitch together (7)
43. I see English headgear in polar regions (6)
44. Textile weaving — I belong here (7)
45. Coming round about noon, it's not difficult being together (5)
46. Wast thou in first place, overwhelming the crew that's second heaviest? (10)

DOWN
1. Cobras not swimming horizontally (6)
2. I open out and give my view (5)
3. Tree spelt with two letters (4)
4. Tree spelt with only half a letter (3)
5. Be sick once, having caught the right disease (5)
6. Woolly copper quits over gaps (6)
7. Joined with links (or lynx, perhaps), outgrowing (8)
8. *Favouring French Revolution principles, 100+4=1000* (6)
9. Colouring up at a police station (6)
11. Beat Ananias to camp (6)
13. Why they say some land is easily manageable (4)
16. He bungled — others only utter "Well done!" (4)
19. Recorder, one who breaks down, we hear (8)
23. Cut off the bottom of a slice (4)
24. Update of military position supplied by turbulent priest (6)
25. Orange-pink clothing for principal in Handel's harmonised composition (6)
26. Bullion endlessly melted down, formed into little round parts (6)
28. Embraces borne as a child (6)
29. Edmund's vanished, without children at first (6)
31. Ocean receiving river waters (4)
33. Consciousness raised by slaves of old (5)
35. Out of bed? Take drink first (5)
38. A moment ago playing partners split about play (4)
40. Took in and put up Japanese worker (3)



LISTENER CROSSWORD No. 3293

NAME .....

ADDRESS.....

.....

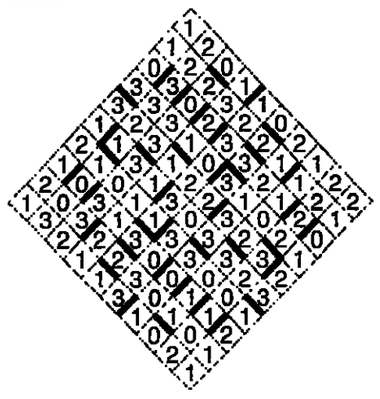
.....

POSTCODE.....



PRIZES: Book tokens worth £50 will go to the winner. The two runners-up will each win £20 book tokens.

ADDRESS: Readers should cut out and send the completed crossword and coupon above, to The Listener Crossword 3293, 63 Green Lane, St Albans, Hertfordshire, AL3 6HE. Entries must be received by Thursday, March 2.



Solution and notes to BR's Home Base by Wolfram, No 3290

This puzzle commemorated the centenary of the birth of (Babe) George Herman Ruth, the American baseball player. He was born on February 6, 1895. The diamond shape of the grid is intended to represent a baseball pitch, and the puzzle is set in base 4; the final base is the game — hence the title. The solver should be able to calculate that with primes of up to 300 the only bases that give a 7 digit figure (2 right) of a square must be those of 5 or less. Then considering 19 (right), which is palindromic, the only solution is 5^3, which is 121 in base 4. No other base of 5 or lower satisfies this. Therefore the puzzle can be completed using base 4.

SOLUTION: The letters in the clues represent the following primes:

A=97	F=89	L=11	R=17
B=23	G=31	M=7	S=197
C=53	H=73	N=29	T=193
D=83	J=67	P=37	U=13
E=5	K=101	Q=3	

The winner was Richard Wilkinson, of Surbiton, Surrey; the runners-up were Hector Barker, of Formby, Liverpool, and Rodney F. Jones, of Colwyn Bay, North Wales.

Mortgages

New Fixed Rate Offer

6.99% 7.3% APR

Fixed until 30th June 1997.

Plus £400 Cashback.*

Now you can get two deals under one roof from NatWest.

Whether you're looking to buy a home for the first time, you're moving or transferring your current mortgage, look no further than NatWest. Because we've got just what you're looking for.

Our new Fixed Rate Mortgage offer of only 6.99% **7.3% APR** is fixed until the 30th June 1997. So if nothing else, you can be sure of your mortgage payments for the next two years.

But that's not all. We also thought it would be nice if we helped you move in. And what better way to help, than by giving you a Cashback of £400, no matter how much you've borrowed.

So if our new fixed rate deal sounds like a good idea to you, why not fill in the coupon or give us a call.

Call us FREE on
0800 400 999
MONDAY to FRIDAY 8.00am TO 8.00pm.
WEEKENDS 9.00am TO 4.00pm.

After all, there's no reason to hang around, when offers this good are bound to get you moving.

Please complete and return to: The Manager, National Westminster Home Loans Limited, FREEPOST, Hounslow, Middlesex TW4 5BR.

Title: Mr/Mrs/Miss/Ms _____ Initial(s) _____

Surname _____

Address _____

_____

_____ Postcode |_|_|_| |_|_|_|

I am/am not a first time buyer.

Most convenient branch _____

Customer Information Programme Ref No. xxxxx

NatWest supplies customers with a wide range of services. From time to time, we may use any of your personal details to decide whether to tell you about them. If you do not wish to receive this information, please tick this box. ☐

National Westminster Bank
We're here to make life easier

YOUR HOME IS AT RISK IF YOU DO NOT KEEP UP REPAYMENTS ON A MORTGAGE OR OTHER LOAN SECURED ON IT.

CREDIT IS ONLY AVAILABLE TO PERSONS AGED 18 OR OVER AND IS SUBJECT TO STATUS AND CONDITIONS. MORTGAGE LOANS ARE AVAILABLE FROM NATIONAL WESTMINSTER HOME LOANS LIMITED, 41 LOTHBURY, LONDON EC2P 2BP. SECURITY AND INSURANCE ARE REQUIRED. A WRITTEN QUOTATION IS AVAILABLE ON REQUEST FROM NATIONAL WESTMINSTER BANK PLC, 41 LOTHBURY, LONDON EC2P 2BP, OR FROM ANY BRANCH. NATIONAL WESTMINSTER BANK PLC IS A MEMBER OF THE NATWEST LIFE AND NATWEST UNIT TRUST MARKETING GROUP AND IS A MEMBER OF IMRO. *TO QUALIFY FOR THE £400 CASHBACK OFFER THE MORTGAGE APPLICATION MUST BE RECEIVED AT NATIONAL WESTMINSTER HOME LOANS LIMITED BETWEEN 1 AND 28 FEBRUARY 1995. THE £400 CASHBACK CHEQUE WILL BE DESPATCHED WITHIN 28 DAYS AFTER THE MORTGAGE LOAN IS DRAWN DOWN. ONLY ONE APPLICATION PER PERSON QUALIFIES FOR THE OFFER. NOT MORE THAN ONE CHEQUE FOR £400 IS AVAILABLE PER MORTGAGE APPLICATION. THIS OFFER CANNOT BE USED IN CONJUNCTION WITH ANY OTHER CASHBACK OFFER. THIS OFFER IS NOT TRANSFERABLE. THIS OFFER IS NOT AVAILABLE ON MORTGAGE PLUS, HOME EQUITY LOANS OR TO EXISTING NATIONAL WESTMINSTER HOME LOANS CUSTOMERS WHO ARE NOT MOVING PROPERTY WITHIN THE PERIOD OF THIS OFFER. THE PROMOTER IS NATIONAL WESTMINSTER HOME LOANS LIMITED OF 41 LOTHBURY, LONDON EC2P 2BP. REPRESENTATIVE EXAMPLE: A COUPLE (MALE & FEMALE), BOTH NON-SMOKERS AGED 25 APPLYING FOR AN ENDOWMENT MORTGAGE OF £50,000 AGAINST A PROPERTY VALUED AT £67,000 OVER 25 YEARS (300 MONTHS). INITIAL MONTHLY PAYMENT OF FIXED INTEREST WOULD BE £291.25 GROSS, £256.30 NET. MONTHLY ENDOWMENT PREMIUM £69.60. THE TOTAL AMOUNT PAYABLE WOULD BE £137,871.20 GROSS, INCLUDING £98.70 VALUATION FEE, £117.50 ESTIMATED LEGAL FEES, £30.00 REMITTANCE FEE AND £250 ARRANGEMENT FEE AT AN INTEREST RATE OF 6.99% 7.3% APR. WE HAVE WORKED THIS EXAMPLE ON THE BASIS THAT INTEREST WILL BE CHARGED AT THE SAME FIXED RATE FOR THE FULL TERM OF THE MORTGAGE. IN FACT, A FIXED RATE IS ONLY FIXED UNTIL THE DATE SHOWN ON THE MORTGAGE OFFER. AFTER THAT ANY NEW FIXED RATE WE AGREE IS LIKELY TO BE DIFFERENT. OR YOU MAY DECIDE TO PAY VARIABLE INTEREST AT OUR MORTGAGE RATE FOR THE REST OF THE MORTGAGE TERM. DETAILS GIVEN CORRECT AT TIME OF GOING TO PRINT.

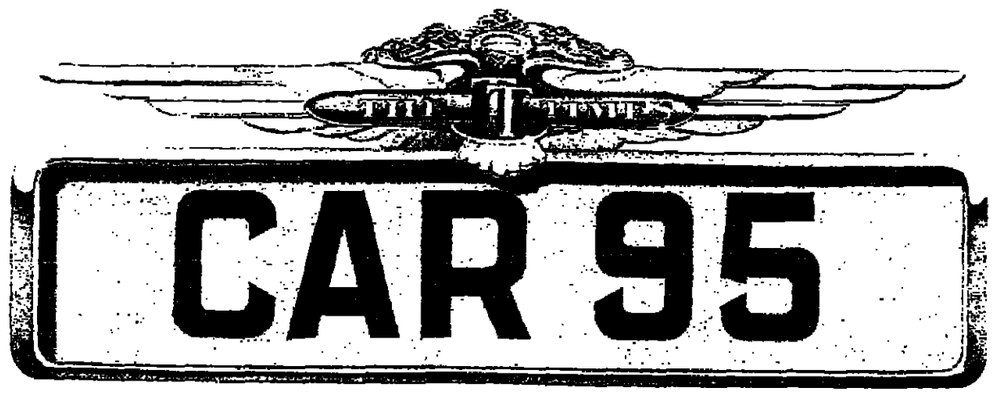
هكذا من الإعلان

هكذا من الأصل



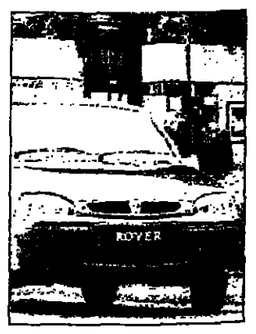
Custom building your new car by computer

Page 2



Rover's little old Granny gets a facelift

Page 10



SATURDAY FEBRUARY 18 1995

4,000 Renault people-carriers called in for checks after *Car 95* investigates blazes

Fire mystery Espace recalled

Tony Dawe on how a family's narrow escape has prompted safety alterations to a bestseller

Renault yesterday ordered a recall of the Espace, Britain's bestselling "people-carrier", because of a fault which has caused a series of potentially lethal fires in the past few months.

The company made the announcement following a two-week investigation by *Car 95* and pressure from insurance companies, which have paid out on claims because of the fires. It also admitted that the fault was rectified last June but models made before that date have not, until now, been called in for modifications.

The recall affects 4,000 turbo diesels registered between March 1993 and last June. They will be fitted with a fuse in the pre-heating system to prevent short-circuiting, which has occurred because of the proximity of the fuel filter outlet and electrical wiring. The company will contact owners directly but they can take their vehicles immediately to their nearest dealers, all of whom have been alerted to the potential hazard.



A burnt-out case: the wreck of the car from which Andy Croson and his family escaped as it went up in flames on their driveway. They reported the fire to Renault immediately



The Espace: leader in the competitive MPV field

In the worst case discovered by *Car 95*, Andy Croson, a motorist from Peterborough, escaped with his wife and four young children when the engine compartment in his diesel-powered Espace caught fire. By the time the fire brigade arrived, his 17-month-old vehicle was completely burnt out.

Mr Croson has criticised Renault for the delay in acknowledging the safety problem which "could have put lives at risk". He alerted the company immediately after the fire but said it was more than six weeks before the company asked to inspect the vehicle, and that was after he had contacted *The Times* and made several calls to his insurance company.

A link between the fires was first identified by the Prudential's senior engineer and reported to colleagues at a secret meeting at the Motor Repair Research Centre. Other companies have since found similarities in cases under investigation and this week called in Renault engineers to help analyse the information.

Several fires occurred within minutes of the cars being started in freezing weather, leading to speculation that the fault could be in the pre-heating system. The Espace is currently the bestselling "multi-purpose vehicle" (MPV) in Europe and Britain, where 7,125 were sold last year. Prices range from £16,625 for the basic 2-litre RN family model to £27,000 for the automatic luxury version.

It is, however, facing an increasing challenge to its pole position this year, as seven new models are launched in Britain by Ford, Honda, Peugeot, Volkswagen, Citroen, Chrysler and Fiat, all eager to exploit a potential market of 40,000 vehicles a year.

Mr Croson's Espace burst into flames on what he described as "one of the coldest mornings of the winter", December 15 last year. He said: "My wife and four young children were with me but we did not even get out of our drive before we had to abandon the car because of the awful smell of smoke. Fortunately, we all escaped without injury.

"While I was ringing the AA, a big pall of smoke engulfed the car and neighbours across the road called the fire brigade. The firemen arrived within ten minutes but the car was completely gutted.

"We contacted Renault immediately but the company showed little initial interest in why it had happened. Their concern was whether our insurers wished to pursue the matter.

"Our concern was whether it could happen again but the next time with deadly results. We have had nightmares about the fire and about the doors jamming when it started. Our six-year-old daughter has woken up crying 'The car's not going to burst on fire again, is it?' ".

He has replaced the burnt-out Espace with a Volvo 940 estate with an extra rear-facing seat so he can accommodate all the family.

Eight days later, just before Christmas, another Espace went up in smoke in Peterborough. Margaret Lovell had run the engine of her diesel Espace for a few minutes on a frosty afternoon before reversing up her 25-yard drive and onto a path between the garden and the road to wait for a gap in traffic.

Simon, her husband, said: "At the top of the drive the engine cut out. She tried to restart it but there were no ignition lights, nothing at all.

"It was then that smoke was seen coming out of the bonnet area. She released the inside bonnet catch but could not locate the secondary (safety) one that has to be released outside the vehicle. A passing motorist noticed the smoke and told her to phone the fire brigade, which she did. By the

Continued on page 2, col 1



"It could have put lives at risk": Mr Croson with his wife and children, all in the Espace when it caught fire

Safe ways to stifle car fires

Last year they killed 72 people.

Kevin Eason on how to tackle them

CAR fires claimed the lives of 72 people in 1993, according to the latest figures compiled by the Home Office.

Faulty wiring is the chief cause of accidental fires, responsible for more than 9,500 blazes in cars in 1993, the last year for which figures were compiled by police and fire services.

Hot exhausts accounted for another 3,300 of 20,213 accidental car fires that year, while sparks caused another 2,677. Surprisingly, crashes are a minor problem, causing only 869 fires, about twice the number caused by smokers dropping a match or lighted cigarette onto flammable seat covers.

Emergency services warn that drivers and passengers must be alert, or risk being trapped in an inferno which can spread through the passenger cabin in seconds, giving off suffocating fumes.

However a blaze may start, fire chiefs warn motorists to be equipped and ready to act within seconds. Brian Cook, assistant divisional officer at the West Midlands Fire Brigade, says motorists should always carry a fire extinguisher, where possible fitted into the footwell or within reach in the cabin.

If a fire breaks out, he says, this is the procedure to follow:

- Pull over to the side of the road and put on hazard lights.
- Turn off the ignition to kill the engine. This will also cut off the fuel injection, which could feed a fire.
- Get everyone out of the car immediately and on to the pavement or, if on the motorway, up on the embankment out of harm's way. Check first that you are not leaping out into the path of oncoming traffic.
- Call the fire brigade immediately and be careful if you decide to tackle the blaze alone.
- Release the bonnet-catch inside the car and funnel the extinguisher into the radiator grille to damp down flames before opening the bonnet completely. Then aim at the source of the fire.
- Wait until the fire brigade arrives so they can check that embers are not still smouldering in hidden compartments, waiting to ignite again.

Mr Cook added: "Motorists probably do not understand just how quickly a fire can take hold in a car. It can be a terrifying blaze within seconds. They should not start worrying about the fire before everything else. The most important thing is to get the car off the road safely and everyone out and to call the fire brigade."

Makers gear up for price battle

Many popular models will be cheaper this year, reports **Kevin Eason**

Carmakers are firing the first shots in a price war that will mean hundreds of pounds being cut from the cost of popular models this year.

The sudden brake on recovery is forcing every manufacturer into an urgent strategy review to win sales in what is likely to be a tough and disappointing market.

That will mean a squeeze on profits for big motor companies — but the bonus of cheap sticker prices and big discounts for buyers.

Honda announced yesterday that its Civic range, made at Swindon in Wiltshire, will start at £11,495, £245 less than the equivalent Escort LX, even though it will have twin airbags, electric sunroof and wood interior trim as standard equipment.

The 1.5i VTEC economy engine car, capable of averaging 45 miles to the gallon, is aimed £640 cheaper than the Escort 1.8 LX turbo-diesel at £11,795.

The pricing is aggressive and aimed at upsetting the balance of power in Britain's motor industry, traditionally dominated by Ford, Vauxhall and Rover. It is, however, just the start of an assault by the home-based Japanese producers and foreign manufacturers bidding for a bigger slice of the lucrative British market, where cars are perceived as being over-priced compared to other European nations.

Seat, the Spanish company owned by Volkswagen, Europe's biggest carmaker, will cut prices on new versions of the Ibiza hatchback by up to £600 soon. The car will also have new equipment, including a driver's airbag, power steering and central locking.

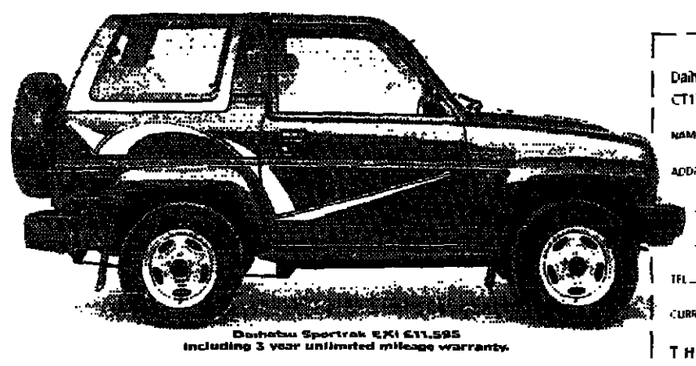
A new, 1-litre version of the Ibiza will sell for under £6,400 and will be joined by two bigger-engine models, including a diesel, which will go into showrooms at less than £8,000. Seat is prepared to back its cuts, which will mean across-the-board pricing with no discounts at dealers, with a television advertising campaign costing more than £5 million.

With 175 dealers, the company sold 13,400 vehicles in 1994, 50 per cent more than during the previous year, to become Britain's fastest-growing new car franchise. It is hoping the new strategy will allow 215 dealers to sell more than 25,000 cars next year.

Seat's move follows an appeal by Professor Garel Rhys, at Cardiff University Business School, for carmakers to help fight inflation by cutting prices. Yet Ford, Vauxhall and Rover have put up prices in the past month by about two per cent. They are now likely to tell dealers to start discounting to combat the attack from Honda and other manufacturers.

Stan Cholaj, Seat UK's managing director, said last night: "As a result of the recession, people who use their own money for car purchase want a better deal."

Go and get lost.



It doesn't matter where you're going in a Sportrak. But with its 16 valve 1.6 fuel injected engine, power steering, tilt/removable sunroof and removable rear hardtop, you just know you'll have fun getting there.

Daihatsu Sportrak EXi £11,595 including 3 year unlimited mileage warranty.

For more information on the Sportrak send this coupon to Daihatsu Information Services, FREEPOST 506, Sandwich, Kent CT13 9BR Or Freephone 0800 521 700

NAME

ADDRESS

POSTCODE

TEL TICK IF UNDER 12

CURRENT VEHICLE MODEL YEAR

THE DAIHATSU SPORTRAK

DAIHATSU

NO-NONSENSE VEHICLES FROM JAPAN.

PRICE CORRECT AT TIME OF GOING TO PRESS INCLUDES VAT BUT EXCLUDES DELIVERY AND NUMBER PLATES

'There is more profit in £5 worth of sweets, sandwiches and crisps than in £23.80 of unleaded petrol'

Food for thought on the garage forecourt

DRIVEN TO DISTRACTION



Peter Barnard

Pick up a copy of *Dalton's Weekly* and the number of small garages for sale is only outnumbered by examples of that other collapsed dream, the Cornish guesthouse. Yet the garage forecourt is a prime site for television news reporters in search of disgruntled motorists: Petrol? Too expensive. Garage owners? Millionaires.

The reality lies less than a mile from my home, where the owner of a small independent garage that is a lifeline to me has given me a rare insight into the workings of an industry that affects all our pockets.

Let us start with an interesting retailing reality. If I buy 45 litres (10 gallons) of unleaded petrol from this garage, it costs £23.80. The gross profit to the garage will be £1.44, or 3.2p per litre. If, while paying for the fuel, I decide to spend £5 on sandwiches, sweets and crisps, the garage's gross profit on that will be ... £1.50.

So the short answer to my tongue-in-cheek remarks a few weeks back about garages that have become supermarkets is that the smaller ones can't afford to do anything else.

There is more. Garages are encouraged to sign contracts with petrol companies, usually lasting five years. Whereas the profit on sweets etc is based on a percentage of the retail cost, so that profit increases when the price increases, the gross margin in petrol contracts is a money amount — in this case the aforementioned 3.2p, fixed for five years.

No wonder garage owners worry about inflation. My local, after 25 years on five-year contracts, has switched to a two-year deal which is now nearing its end. When he signed it, the 30,000 litres of fuel which he buys 12 times a year was costing about £10,000. Now, with the profit margin unchanged, 30,000 litres costs him about £14,000. So the cost has risen by 40 per cent while the profit margin has stood still. Obviously, a small business has to overdraw or borrow to raise such sums, so interest charges eat further into the margin.

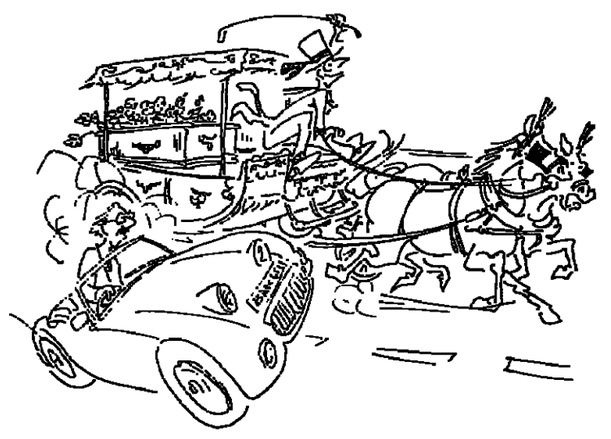
Compare this with the out-of-town supermarkets, which can buy millions of litres at fixed forward prices, and it is apparent why independent petrol retailers are a shrinking band. In a market economy, it's hard to see what can be done about it, although petrol companies ought to be helping the independents.

They owe motorists that in return for their vast profits, for when my car drops dead I doubt that Mr J Sainsbury PLC will come out and tow it, whereas my local garage will. If it is still there.

A reader asks what has happened to undertaking. I passed the letter to the Obituaries Editor but he has sent it back. Oh, I see ... undertaking, as in overtaking on the inside.

This crazy notion was mooted by somebody back in 1993, to considerable publicity. Unfortunately, there was hardly any publicity later when Robert Key, then the Transport Minister, said that while "opinion was divided" on undertaking, the ministry was against it on road safety grounds.

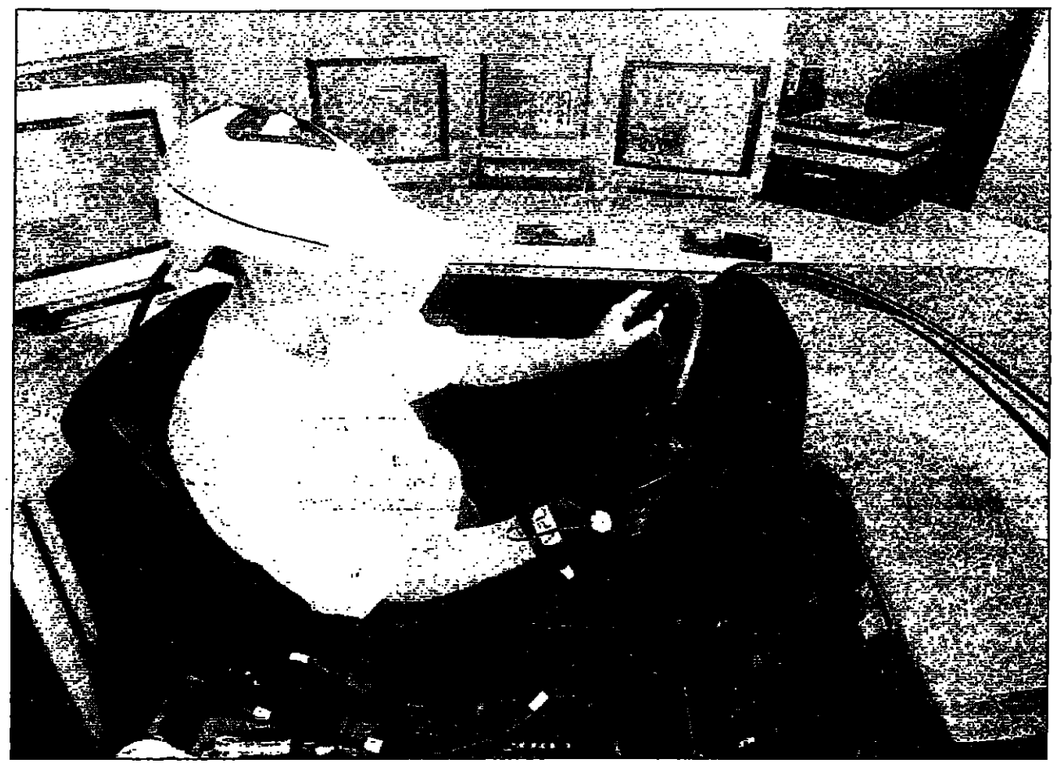
The trouble is that no sooner had consideration been given to undertaking than sundry lunatics started flying past people on the wrong side on motorways, leading to the kind of spectacular crash shown this week on Channel 4's remarkable documentary about driving.

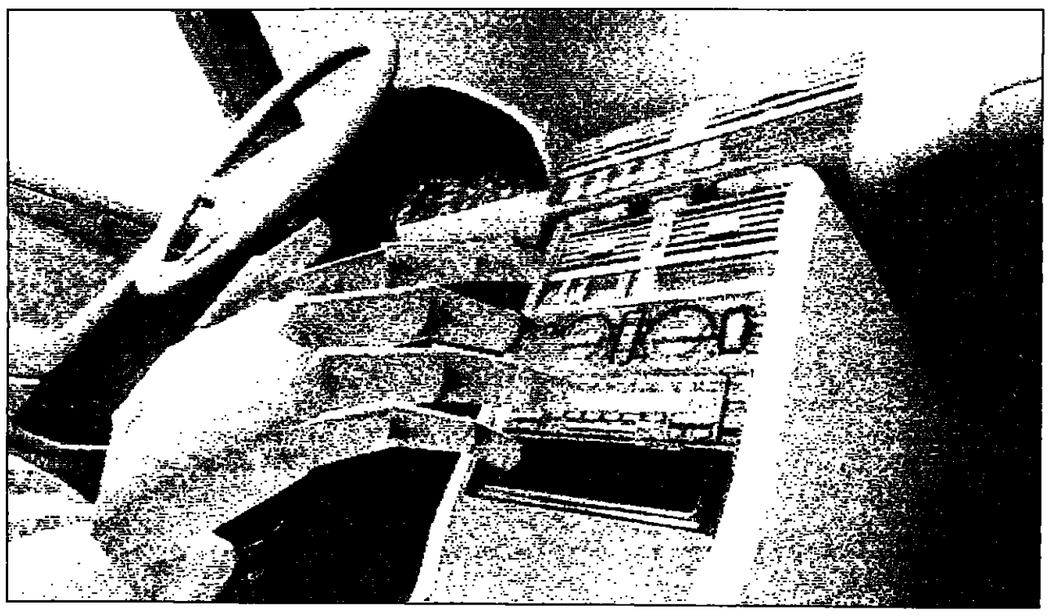


I have just spent an experimental hour in the middle lane of the M4 at exactly 70mph and was undertaken by seven people in that time. Five had to jam on the brakes when discovering lorries in front of them, which is why I was in the middle lane in the first place. The others swung out in front of me. I trust the motorway police will have a blitz on these idiots before they dispatch too many of us to the, er, undertakers.

Fulfilling favourite fantasies

Virtual reality is the new route to the car of your dreams, finds **Vaughan Freeman**





Car-buyers will soon be able to don computer-linked goggles and enter the fantasy world of virtual reality to conjure up the vehicle of their dreams. Having helped the customer create the ideal car, the dealer will then simply push a button to send the order direct to a car plant, and the vehicle will be built exactly as specified.

Instead of flicking through baffling glossy brochures and trying to construct a mental picture of the car you'd like to buy, it will convincingly materialise around you. When I tried the system I was able, with a burst of a hand-held laser gun, to move dials and controls, and change interior decor — materials and colours — to tailor the car to my needs.

The advance should end the frustration of facing a salesman who has in stock only a gleaming pearlescent white two-door cabriolet version of the model you want, when you want the same car as a metallic blue five-door hatchback.

This is no dream. In America, such virtual reality hardware is already being used to design cars, saving manufacturers hundreds of thousands of dollars in the process. The showroom version is the next step and is being developed now. Dealers in America are clamouring for showroom versions and it is only a matter of time before the technology arrives here.

The first steps have already been taken by Volvo and Rover, who have introduced advanced CD-Rom computers into their dealerships, allowing customers to create the car they want — with all varieties of specification and colour — on a computer screen.

Mercedes-Benz researchers in Stuttgart are also using virtual reality to improve interior ergonomics. Researchers wear a computer-linked helmet and glove, and sit in a car seat with just a steering wheel in front of them. The endless variety of interior designs and dashboard lay-outs are projected within the helmet for the researcher to view. The data glove allows him or her to operate the non-existent controls to see which lay-out works best, and allows endless permutations of dashboard lay-out to be tried without spending a pfennig on mock-ups.

General Motors, which owns Vauxhall, is leading the virtual reality charge with SurfSeg (surface segmentation). Designers working on a new model have traditionally built a mock-up metal body to see if it is viable, and check if doors close and joins meet. Each model takes six weeks to build and costs about £325,000.

Using SurfSeg, GM designers instead create the mock-up on screen. It is a convincing three-dimensional model and they are able to look all round it, under it and inside it, and to strip away the layers of outer metal sheeting to examine every weld, rivet and steel beam.

Doors, bonnets and rear hatches can be opened and closed on screen. SurfSeg instantly highlights any problem areas, such as where an opening door might chafe against a pillar or a panel distort under stress. Usually, such problems only come to light when the design has been turned into a metal model. Paul Besl, a GM research scientist, says: "SurfSeg can do in 90 seconds what it would take a normal, powerful, computer-aided design system 39 hours to do. It saves time in development and checking, and means we can "see" the car before it is made."

By taking SurfSeg one step further, dealership virtual reality will take the form of empty rooms containing just a driving seat and steering wheel. Fitted with computer-linked goggles, and sitting in the virtual reality room, the customer sees the non-existent "car" materialising convincingly around him or her. Randall Smith, another GM research scientist, says: "We have used this to help design some aspects of our 1997/8 model cars. I would expect to see it coming through to dealers within five years."

Having tried the system, I can vouch that the "invisible car" is extremely convincing. Around the "car" in the darkened virtual reality room are a ceiling and, to the front and at the sides, three walls of projector screens, which capture the images from the battery of computer-controlled projectors placed behind them.

The customer sits in the driving seat wearing a pair of computer-linked wrap-round goggles. The interior of the non-existent car is then projected on to the screens, creating what appears to be a perfect interior all around.

The illusion is so convincing that despite knowing it was all done with mirrors, I found myself reaching to pat the front passenger seat, only for my hand to pass through air; reaching forward to change gear with a lever that wasn't there; and trying to adjust heating and ventilation controls that were a chimera.

As I moved my head, so the computer compensated and adjusted the projected images to maintain the three-dimensional illusion. A burst with my hand-held laser gun allowed me to change instantly the colours of the interior and I could also alter the outside conditions, from a sunny day to overcast, to see how those colours varied.

Another laser burst let me move dials and controls around the fascia to where they suited me best.

For motorists who have already discovered fantasy football, fantasy cricket and computer games, the mix of fantasy dealer and virtual car might mean the best is still to come.

LEFT: Mercedes researchers using virtual reality equipment. The computer-linked helmet and glove allow them to change designs and dashboard lay-outs in seconds, not weeks

THE AA'S GRIDLOCK GUIDE

● **LONDON**

Regent Street closed southbound from Glasshouse Street for resurfacing from 8am tomorrow to 6am Monday, diversions via Conduit Street.

A406 North Circular Road, Upper Edmonton: width reduced on Lea Valley Viaduct until end of 1995.

A219 Putney Bridge: one lane each way until June.

A316 Twickenham Bridge, near Richmond: one lane each way until end of March.

A501 Kings Cross one-way system: lane closures, 24-hour restrictions; long delays.

A1 East Finchley: lane restrictions on Falloden Way and Lyttleton Road; regular delays.

A3 Kingston Bypass: southbound single lane between Shannon's Corner and the New Malden exit slip, until Feb 27; severe delays

● **SOUTH-EAST**

M25 Surrey J7-8 (M23/Reigate): contraflow causes regular delays.

M25 Surrey J10-11 (A3/Chertsey): widening with contraflow.

A3 Guildford, Surrey: contraflow between Abbotswood and Cathedral interchange, until end of May.

A329 Bracknell, Berkshire: works at Met Office roundabout until June.

A27 Chichester Bypass, Sussex: contraflow between Westhampnett and Whyke roundabouts until May.

● **SOUTH-WEST**

M4 Avon J20-21 (Almondsbury/Aust): works affecting both carriageways until May 1996.

M32 Avon J1-2 (Filton/Eastville): lane restrictions both ways; peak-time delays.

M5 Gloucestershire J11-12 (Cheltenham/Gloucester): contraflow until September.

M5 Devon near J27 (Tiverton): contraflow and northbound entry slip closed until end of February.

A419 Swindon, Wiltshire: contraflow between Turnpike roundabout and A361 junction, with slip road onto B4141 Hyde Rd closed; until end of March.

A348 Dorset: works at Longham, temporary lights; long delays likely.

● **MIDLANDS AND EAST ANGLIA**

M6 West Midlands J4a-6 (near Birmingham): contraflow until March.

M5 West Midlands J3-4 (south-west of Birmingham): lane closures until end of month.

A500 Stoke-on-Trent, Staffordshire: closed between Hanford and City Road interchange from 7pm today to 6am Monday; diversions.

A1(M) near Blyth, Nottinghamshire: contraflow between Harworth and A614 until March.

● **NORTH**

M6 Cheshire J20-21A (Lymm/Croft): works near Thelwall viaduct until May. Southbound entry slip closed at J21.

M62 West Yorkshire J25-26 (Brighouse/Chain Bar): contraflow and 50mph restriction; westbound entry slip closed at J25; until March 24.

M18 South Yorkshire J3-4 (Doncaster Area): contraflow and lane restrictions. Northbound entry slip closed at J3. Until April.

M62 Humberside J34-35 (Whitley Bridge/Langham): contraflow and eastbound entry slip at J34 closed until end of May.

A1M County Durham: between Bowburn and Carville, contraflow two lanes each way and 50mph limit until April.

● **WALES**

Cardiff: Wales play England at Cardiff Arms Park today; closures 11am-6pm at Westgate Street between Park Street and Castle Street junctions, Womanby Street, Quay Street, Guildhall Place, Scott Road and part of King Edward 7th Avenue.

M4 Gwent J23-22 (Magor/Newhouse): lane restrictions and contraflow between Magor and Roglet until June.

A5 Maerdy, Clwyd: temporary lights and short-term closures until end July.

A465 West Glamorgan, between Llandarcy and Aberdulais: contraflow on Saltings viaduct until June; long delays.

● **SCOTLAND**

M90 Tayside J8-J9 (Arlary/Muirmont): contraflow.

M8 Lothian J1 (Newbridge): restrictions between J1 and Edinburgh City Bypass.

Edinburgh: width restrictions on High Street between North and South bridges until end of June.

Glasgow: Paisley Road West, one lane each way between Portman Street and West Street and on M8 eastbound exit slip.

A741 Renfrew Road, Paisley, Strathclyde: closed northbound, contraflow Southbound.

● **NORTHERN IRELAND**

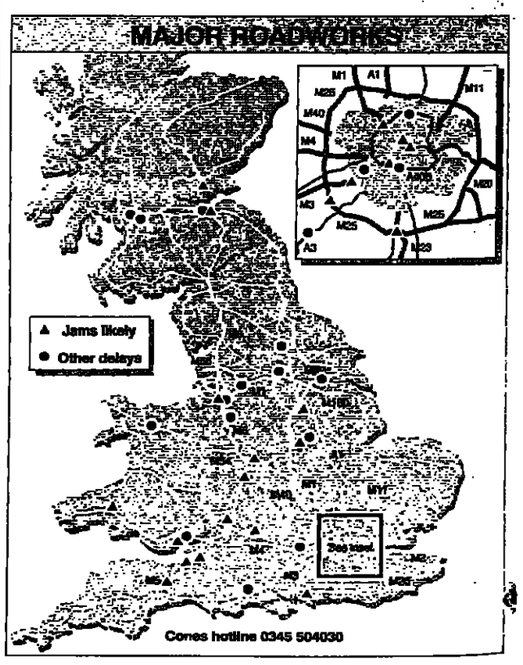
A6 Co Londonderry: temporary lights on Glenshane Road, Cashel, until March.

A26 Co Londonderry: temporary lights on Greenhill Road at junction with Ballymoney Bypass until September.

A37 Limavady, Co Londonderry: temporary lights on Broad Road until April.

Downpatrick, Co Down: Market St one-way between Patrick's Avenue and Irish St.

MAJOR ROADWORKS



NEWS SUMMARY

MPs oppose fuel rise

MPs would refuse to back huge increases in petrol prices to combat pollution, according to a survey by the AA. The organisation asked 100 MPs what they thought about proposals from the Royal Commission on the Environment to double the cost of fuel and discovered 70 opposed the plan. Eighty-two per cent want a reduction in journeys by car but 73 per cent said that jacking up petrol prices would be "a vote-loser".

Euro car sales up

Even if the recovery is running out of steam here, sales of new cars are reviving across Europe. Figures from the European Association of Car Manufacturers show sales ahead 3.6 per cent in the European Union with France, Denmark, Greece, Italy and Sweden showing the biggest gains. Sales of Rovers were up three per cent, Jaguars by 0.2 per cent while Volkswagen remains the number one carmaker in Europe.

Daewoo's UK debut

The first cars from Daewoo, the South Korean manufacturer which is little known here, have arrived in Britain. The shipment of 4,500 cars was unloaded this week at Portbury dock in Bristol, with 1,200 due to be sold in British showrooms. Daewoo is promising two models, the Nexia and Espero, which will be sold through exclusive Daewoo out-of-town shopping malls later this year.

Latin sales bonanza

Two of Ford's most popular European vehicles could win sales worth $700 million (£466 million) in annual exports to South America. The company has shipped 2,000 Mondeos, made in Belgium, to Brazil, Argentina and Chile, while 3,800 Fiestas have been shipped from Ford's plant in Valencia, Spain, to Brazil.

Continued from page 1

time they arrived, flames could be seen with a great deal of smoke. The fire was extinguished but the brigade had to smash the windscreen and remove it to get to the area below the front parcel shelf to damp it down.

"There was extensive fire damage to the front end and the engine compartment was a mess of melted fibreglass and insulation. The majority of the damage was on the nearside close to the battery". Mr Lovell said the vehicle had been regularly serviced in accordance with Renault's recommendations and had given no problems before the fire.

The Lovells' insurers, Equity Red Star, decided the Espace was too fire-damaged to be repaired and it was collected from Peterborough by Warley Auto Salvage of Brentwood, Essex.

It was not the first that Fred Ellwood, the salvage company boss, had seen. "I have had two others with identical fire damage come in within the last few weeks. I am particularly interested because my daughter, who has three young children, owns one. The fires had all started in the engine compartment, close to the battery".

His information was passed to Croson who, now aware of four fires, contacted Renault again. "I was trying to gain some acknowlegement that there may be a safety problem and lives could be at risk," he said. "The company refused to acknowlege there was a problem but I could not accept that so many vehicles could catch fire without a link".

'The engine compartment was a mess of melted fibreglass'

Mr Croson also alerted the Leicester office of Norwich Union, his insurance company, which began inquiries. When staff contacted head office, they discovered engineers were already investigating. "We are aware that there has been more than one fire of this type. We are investigating, together with forensic experts," a company spokesman said.

Norwich Union had been tipped off at a meeting of the insurance company engineers' technical committee, held at the Motor Insurance Repair Research Centre at Thatcham, Berkshire. Ken Roberts, director of research, said: "It was raised at a regular meeting of chief engineers to discuss technical developments, unusual problems and administrative matters concerning the Department of Transport. We heard stories that something in the front compartment was working loose and chafing against wiring".

The fires were, in fact, being caused by the closeness of the fuel filter outlet to electrical wiring. Diesel fuel needs preheating on cold days by an electrical coil before it enters the cylinders, to prevent it thickening and becoming less combustible and to ensure the car starts immediately. In a few cases, the outlet was overheating wiring harnesses and causing a short circuit.

Renault said yesterday: "The modificiation, which will take a matter of minutes, involves installing a fuse in the engine's diesel pre-heating system and fitting a plastic retaining clip".

The company said the fuse had been fitted "as a precautionary measure" to new Espace turbo diesels since last June. It could not explain why earlier models were not recalled then or why Mr Croson's concerns were not tackled more promptly.

A tale of two learners — one apparently destined to fail, the other who just keeps on enjoying success

Here endeth the lessons

Kevin Eason meets a priest whose salvation lay in an automatic

The Rev David Guest shrank from the object as though it had been sent by the very devil himself. His body tensed as he confessed: "Oh no. I'm sorry. I just can't do it. It would be too much for me."

Yet the object of his dread moved quite smoothly from second to third and up to fourth: a simple manual gearshift could surely hold no terrors so great that a man would refuse even a single attempt to manipulate it?

But then most drivers have not suffered the same traumas as Mr Guest. You see, that gear shift — a no-nonsense H-gate, five-speed box fitted to millions of cars — was the obstacle between him and a driving licence for 17 years.

Through nearly 600 lessons, he pushed and pulled and still never fathomed what he was supposed to do with it. Call it lack of co-ordination or mechanical dyslexia; whatever it was, even the power of prayer was not enough to prevent the pain of those lessons, the equivalent of 25 days spent at the wheels of Fiestas, Metros and Datsuns with as much hope of passing a driving test as a camel has of getting through the eye of a biblical needle.

"I realised that the reason I was not getting any better was the fact that I could not co-ordinate in any way the clutch and gearbox," he confessed at his home, round the corner from his church, Holy Trinity in Chester. "I spent years unable to figure out why I should need a gearstick, never mind knowing when I was supposed to change.

"When I changed, I realised I was looking at my feet instead of the road and that led to some awful experiences."

So awful, in fact, that some instructors shook hands after the first lesson, waved goodbye to Mr Guest, and never returned. One lesson in Hampshire ended abruptly when Mr Guest was confronted by a combine harvester on a rural road. But an emergency manoeuvre to prevent both pupil and instructor being minced and baled required an intimate knowledge of all three pedals, knowledge that was clearly beyond Mr Guest. The result was an unplanned journey through a hedge into a field of cows.

> 'When I changed, I looked at my feet, not at the road'

"It was always like that," he said. "I would be stranded on crossroads looking down at the gearstick and wondering what to do. I became very good at toppling cyclists off their bikes, and once I almost knocked down a lollipop lady. She shouted quite loudly at me from the bonnet of the car."

So our curate was condemned to a lifetime on foot, his bulky 6ft 4in frame a familiar sight in the Blacon district of Chester, plodding from house to house to visit his flock. He had spent about £5,000 on lessons to no avail, not even daring to apply for a test, knowing his size 11 feet would always stand between him and pressing the clutch pedal at the right moment.

He had almost decided to give up, until he took the motoring equivalent of the road to Damascus, the street to the British School of Motoring in Chester. Their vision was practically blinding in its simplicity: abandon the gearstick and drive an automatic.

He jumped into a BSM Vauxhall Corsa with automatic shift and, admittedly 40 lessons later, he passed.

But the new-found confidence of being a fully-fledged driver was still not enough to tempt him into one more confrontation with the gearshift for the benefit of *The Times*. We wanted him to demonstrate what problems he had, so that we could offer some advice that would help him further his driving career.

"I am too big for these small cars anyway," he said. "I think that was part of the problem in the past — my knees were always jammed up against the steering wheel and I couldn't move around properly.

"I'm not bothered about driving a manual gearbox car. I can enjoy the freedom now of travelling wherever I like. My family is down in Brighton, and that used to take five or six hours by train changing in London or at Crewe. Now I can drive down there. I will be able to get around the parish easily and down to the theatre, which I love, in Stratford-upon-Avon. Passing my test will change my life."

So, after 17 years, 632 heart-breaking hours of effort and the shattered nerves of a dozen instructors, the waiting is over for Mr Guest. Truly, here endeth the lessons.

CHRIS HARRIS



The Rev David Guest spent 17 years and £5,000 on lessons — some instructors never returned after the first lesson

The driver who loves taking tests

From a road roller to a Chieftain tank, you name it, he can drive it

Clive Greenaway just loves taking driving tests. He has taken, and passed, at least one a year for the past 20 years and now he is claiming a record as the first person in Britain to qualify to drive every category of vehicle on a driving licence.

His obsession with examinations culminated when he passed the test to drive a road roller. He is now qualified to drive: a car, a motorcycle, a three-wheeler, a van, a lorry, a bus, a lawn mower, an amphibious vehicle, a vehicle adapted for the disabled, an articulated lorry, military vehicles including a ferret scout car and a Chieftain tank and, of course, a road roller.

In fact, to feed his obsession he joined the Army a year after passing his car test at the age of 17. That way he could get to grips with heavy goods vehicles before he reached the required civilian age of 21. And when he left three years later he became — what else? — a driving instructor, Britain's youngest at the time.

Mr Greenaway, now 37, runs the interestingly-named Impact driving centre in Poole, Dorset, but boasts of not having had an accident in his 20 years on the road. "I daren't think how much it has cost over the years, but taking a test always serves as a reminder of how my pupils feel before their tests," he says.

In addition to his impressive list of licences, Mr Greenaway has taken the Institute of Advanced Motorists' test, the Police League of Safe Drivers, the National Drivers' Association (gold level), the DoT approved instructor (grade 6), Diploma in Driving Instruction, the special "Cardington A" test for driving examiners, skid control tests, high performance tests and four-wheel drive tests.

He says he first became fascinated with vehicles because he was brought up in a family without a car. He learnt to drive a dumper truck on a building site even before he took his first test, and has never looked back.

But he has a confession. "Yes — I did fail one test, but I don't like to talk about it. It's depressing."

Nor has his driving been without incident: "I was out teaching a rather slow old lady one day on what we call a nursery road when a bunch of lads in a Cortina came past in the opposite direction. They stopped just down the road and then put it in reverse to overtake us. That's where all my tests came in handy. Whatever happens, the instructor must stay calm."

ALAN COPPS



Clive Greenaway: claims a record

Up the Amazon without a winch

Ten mud-spattered hopefuls vie for a place on Britain's Camel Trophy team

IT IS probably one of the greatest off-road adventures in the world, yet only the keenest of the UK's off-road buffs will be familiar with the 15-year-old Camel Trophy competition. That is particularly surprising in Britain, not only because the organisers reckon that Land Rovers are the only vehicles up to the job, but also because the UK has such a good team record in the competition.

This year, in May, the adventure will take the participants on the Mundo Maya (World of the Mayas) '95 trek, passing through Belize, Mexico, Guatemala, El Salvador and Honduras in turbo-diesel engined Land Rover Discoverys. The organisers of the Trophy say that the competition "provides amateur enthusiasts with a once in a lifetime opportunity to combine the art of survival with one of the most gruelling four-wheel-drive expeditions in the world".

For once the hype is true. Bob Ives and his brother Joe, full-time farmers from Hampshire, made up Britain's winning team in the Amazon in 1989 — "a quite incredible three weeks", Bob says.

The Camel bug obviously bites hard, as the Ives brothers have kept in close contact with the Trophy since their win. Bob has been a marshall on every event since, accompanying the competitors to the four corners of the globe. Joe has been the manager of the UK team since 1991, and spent months preparing for the second selection weekend this month. Held in the grounds of Eastnor Castle near Ross on Wye, a long-time Land Rover proving ground, the three-day event welcomed teams from the UK, Belgium and Scandinavia.

Ten hopefuls from each country (20 from Scandinavia) spent from midday on Friday until midday on Sunday undergoing various tasks in the quagmire of Eastnor's grounds. These ranged from the all-important driving to an assault course, bridge building and orienteering. Interestingly, as much time was given to a "winching" test as to actual off-road driving. Organisers assessed teams of five (usually a mix of all the nationalities, to put a premium on communication skills) on their ability to winch out a Discovery jammed in an impossibly mud-bound position, a highly likely occurrence on the Mundo Maya trip.

When I caught up with the ten dirt-spattered UK hopefuls on Saturday evening at their evening meal, they had the collective appearance of an exhausted but happy mountain rescue team. Just four would go on to the final selection stage in Istanbul.

Tim Whittle, a 34-year-old engineer from Somerset, had always seen the Camel trophy as a goal. "I never thought it was realisable — I'd applied before and got no reply — but this year the letter came." Tim's luck was in. By the following afternoon he had been selected.

While the teams were enjoying a well-earned meal, Bob Ives showed me around the Camel Trophy specification Discoverys, ready for their fifth year on the event. The basic five-door TDi is modified, albeit minimally. The cabin gains a roll cage, which is also used as an anchor for the massive, spotlight-clad roof rack. Underneath there is an extra steering guard, and the nose houses a bull bar and 8,000lb electric winch, powered by twin batteries.

ASIDE from the engine's air intake being raised to roof level, to allow rivers to be forded, that's about the sum of the changes.

By Sunday, the selectors had chosen the UK team. Aside from Tim Whittle, Michael Oxley, 27, a commodities broker from Leigh-on-Sea, and his flatmate Rob Connor, 28, an automotive engineer, had made it. A 34-year-old Cardiff-based agricultural technician, Trefor Coles, made up the four.

Let's hope this year the British team gets the coverage it deserves, and that Land Rover starts to shout rather more loudly about its remarkable Camel Trophy heritage.

HILTON HOLLOWAY

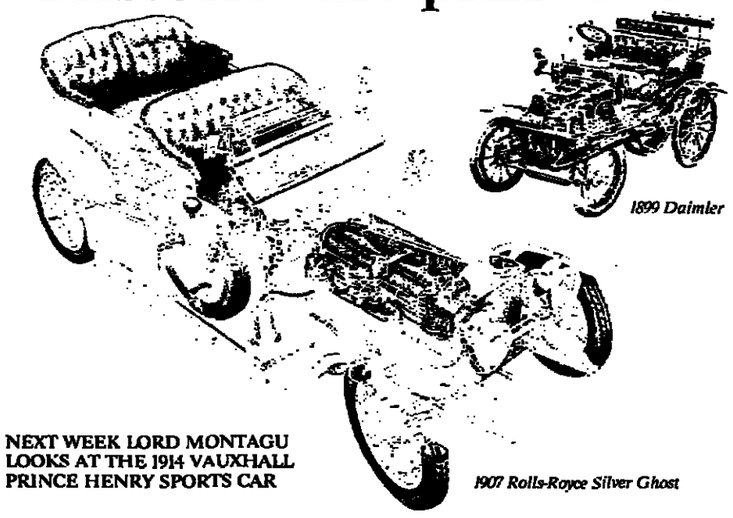


A Camel trophy competitor demonstrates the sort of trouble a chap can get into



THE TIMES

Historic cars print offer



1899 Daimler

1907 Rolls-Royce Silver Ghost

NEXT WEEK LORD MONTAGU LOOKS AT THE 1914 VAUXHALL PRINCE HENRY SPORTS CAR

Today we offer readers the opportunity to buy prints of John Lawson's cut-away illustrations of Lord Montagu's series of outstanding British vehicles.

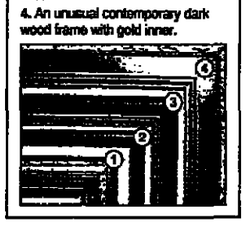
The first two prints in the series of 12 are the 1899 Daimler and the 1907 Silver Ghost (pictured above) which have been featured over the past few weeks.

The prints are available in two forms:

- Unframed, 297mm by 420mm, on 130gm paper. Price £3.99 including VAT and carriage;
- A limited edition of 250 prints signed by Lawson and Lord Montagu, on 170gm paper, 297mm by 420mm plus a 6cm border and in a choice of four frames. Price £29.99 including VAT and carriage. For queries, phone 0843-602717.

CHOOSE FROM THE FOLLOWING FRAMES

1. The ever-popular gilt frame in a contemporary design.
2. The high-gloss black lacquer hockey.
3. Black limed wood with two gold lines.
4. An unusual contemporary dark wood frame with gold inner.



ORDER FORM

Name .....

Address .....

..... Postcode .....

Please send me ..... (quantity) unframed Silver Ghost prints @ £3.99 each

Please send me ..... (quantity) unframed Daimler prints @ £3.99 each

	Qty Frame 1	Qty Frame 2	Qty Frame 3	Qty Frame 4	Price £
Daimler @ £29.99					
Silver Ghost @ £29.99					

I enclose a cheque for a total of £ ..... payable to Times Newspapers Ltd or debit my Access/ Visa No:

Signature ..... Expiry .....

Send completed form and remittance to: Times Historic Cars Print Offer, PO Box 45, Broadstairs, Kent, CT10 1UD. Allow 28 days for delivery.

"Privilege saved me £262 on my Mercedes insurance."

Mr G.M. aged 42, London. G reg Mercedes 500 SEL. Renewal Premium £977. Privilege Premium £715.

Quotes like this make Privilege one of the most talked about direct insurance companies around.

- Fast, friendly, professional service.
- High quality Instant Cover,

Bonus Protection, 24 Hour Accident Recovery, Free Courtesy Car, Authorised Repair Network.

Take cover with us and see how much you save.

privilege INSURANCE

PHONE 0113 292 5555
LINES OPEN 8AM - 8PM WEEKDAYS. 9AM - 2PM SATURDAYS. NOT AVAILABLE IN N. IRELAND.

Privilege Insurance is backed by The Royal Bank of Scotland plc.

ALFA ROMEO

SUPER LUSSO 24V 93L Man. Met black, a/c. 25K FSH. £16,995 0428 682277T

Lombarda Sport offer:
Spider S4 Red, 1990H, stereo, alarm, FSH 25k, 1 Yr Wrnty. £11,950
75 3.0 V6 Choice of 2, Black & Red FSH, below average, mls, 1Yr Wrnty.
Pristine from £3,950.
Further stock available.
Tel for info
071-243 0636 /0378 678715

92K Alfa Romeo Spider 2.0 Convertible.
Rhd, with hard top, p.a.s, central locking, electric windows & mirrors, alloy wheels, radio cassette, 1 owner, fsh, £13,999
Kingsham Sales Centre
0243 771521

ASTON MARTIN

LAGONDA 80/V Red. MOT. needs small amount of love. drives well. £9950. 0544 882633

ASTON MARTIN

ASTON Martin at JCT 600. Before buying an inferior car, Test drive our DB7. For your appointment please call David Slocombe or Martin Brammer on 01274 668241. Thankyou

DB7 June delivery, owner must sell allocation. no premium. spec can be changed to suit new owner 0522 544567 after 6pm

VIRAGE COUPE auto 1990H. Edinburgh silver, red leather. 15,000 miles, Full A.M.S. History. Chairmans vehicle. £56 500 Tel 0533 630900 ext 271. weekends 0533 596243

DB6 1969 58,000 miles, FSH. White with Red Interior. Auto. power steering, air con. £21,500 Tel 071 626 6222

ASTON MARTIN AUTHORISED DEALERS

PARAMOUNT ASTON MARTIN

DERBY
Tel: 0332 385222
Sunday: 0831 696227

STOURBRIDGE
Tel: 0384 424471
Sunday: 0585 579539

CARDIFF
Tel: 0222 755766
Sunday: 0585 229594

We are pleased to announce the arrival of the
NEW DB7
Enquiries also welcome for Vantage and Volante

Stratstone of MAYFAIR
Contact: Alan Baker or Derek Campbell
071 235 8888
0585 506917

Aston Martin Sales

Stratstone of WILMSLOW
Contact: John Wild or Malcolm Short
0625 548802
0585 274952

Enquiries now being taken on DB7, Vantage Auto, Volante

94 Mod. Vantage Aston Green £139,950	94 (L) Volante B.R.Green £189,950
89 (G) Vantage Volante PoW £144,950	89 (G) Vantage Royal Blue ......£ 79,950
93 (L) Virage Volante Royal Blue £ 99,950	57 DB2/4 Mk II Saloon Ivory £ 34,950

Finance quotations available - personal contract purchase on new vehicles. Demonstrations available.

ASTON MARTIN AUTHORISED DEALERS

VIRAGE Coupe Auto. Dark Green/Blue. Urgently Required. Alan Baker Aston Martin Sales 071 235 8888

AUDI AUTHORISED DEALERS

McGILL EXECUTIVE AUDI
Two Exceptional offers.
AUDI A8 2.8 lthr, cruise. £34,750
AUDI RS2 Avant Polar silver, full spec. £43,950
Please call Tom Walker
St Albans 0727 836366

V & F Monaco Motors
Authorised Dealers
Established since 1949.
For All Your Service & Parts Requirements.
Located 2 mins from Gloucester Rd Tube.
Tel 071 373 4414.

AUDI AUTHORISED DEALERS

A8 2 8 Titian Metallic Platinum Leather Cruise Control, Head lamp washers Oct 1994 registered. Under 3,000 mls £36,995 Tel 0727 836366

Dovercourt Audi
ST JOHNS WOOD
[illegible]
BATTERSEA
[illegible]
TEL: 0171 286 8000
TEL: 0171 924 5544

Charles Audi Centre

95M AUDI A6 2.8 E Ruby Del miles	£30,950
94L AUDI 100 2.5 TDI Estate 6spd Ruby Red 11,000 miles	£19,995
89G AUDI 100 2.2 E Automatic Flamingo 89,000 miles	£3,995
95M AUDI 80 1.8 SE Amazon/Anthracite Elec Roof Del miles	£14,995
94L AUDI 80 1.6 SE White 4,000 miles	£12,995
91H AUDI 80 1.8 S Tornado E/W PAS 39,000 miles	£6,995
92J AUDI 80 2.8 Crystal Silver FSH 39,000 miles	£8,995
91H AUDI 80 1.8 S Auto Tornado 50,000 miles	£5,995
90G AUDI 80 Sport Alpine FSH 55,000 miles	£7,700
91J AUDI 80 16v Sport Ruby Red 48,000 miles	£8,995
95M AUDI 80 1.9 TDI Estate Blue pearl Roof Rails Del miles	£17,800
94L AUDI 80 2.0 E Estate Amethyst/Platinum	£14,995
94L AUDI 80 2.0 E Estate Laser/Anthracite alloys	£14,995
94M AUDI 80 1.6 Estate Laser Del miles	£13,995
95M AUDI 80 1.6 Estate Titan Grey Del miles	£14,495
95M AUDI Coupe 8v Crystal/Sapphire 500 miles	£16,995
89F AUDI Coupe quattro Helios Electric Roof 70,000 miles	£8,995
93J AUDI Coupe S2 Indigo/Anthracite 29,000 miles	£21,495

quattro Centre M6 J16 - 5mins
CREWE, CHESHIRE
Contact Jonathan Lloyd:
0270 213241
Audi. Vorsprung durch Technik.

Poplar Audi

Audi 100's
94 (L) V6 Saloon. Laser Red, Auto, leather upholstery, alloy wheels £19,995
94 (L) 2.5 TDi Estate. Minerva Green, 6 speed, air con, alloys £19,995

Audi Coupes
94 (L) 16 Valve. Laser Red, ABS, alloy wheels, sunroof £17,995

Audi 80's
94 (M) TDi Estate. Crystal Silver, sunroof, roofrails, airbag, rear spoiler £17,495
94 (L) TDi Estate. Amethyst Grey, sunroof, ABS, power steering £15,595
94 (M) 1.6 Estate. Laser Red, sunroof, roofrails, airbag £14,995
93 (L) 2.0 16 Valve. Cyclamen Red, ABS, central locking, Procon-Ten £12,995
93 (L) 1.6 Saloon. Emerald Green, alloys, ABS, power steering £12,595

Norfolk Street, Kings Lynn, PE30 1AE
01553 760911 (24 Hours)

AUDI

80E 92 Indigo Blue/Blue. 1 onr. only 17,000mls. As New £9,250. Tel Jack Alpe 071 935 1124

S2 QUATTRO Coupe. 92. Emerald, s/roof, air. 1 onr. FVAGSH £14,950 0582 765656 T

AUDI 80 2.8E Auto. 92 J. Tornado Red, alloys, ABS, FSH. 16,000 miles only. £11,000 ono 0933 273627

AUDI 80 2.0E Auto. 92 J. £9,000. vgc. Blue. flat alloys, s/r. FSH. alarm, immobiliser, e/w, 32k miles. 0171 639 2246

WANTED Audi A6 2.6se auto estate L or M. air, trade plus 3% given 0742 680828 mornings 0742 360354 Home

WANTED Audi A6 2.6se auto estate L or M. air, trade plus 3% given 0742 680828 mornings 0742 360354 Home

94L Audi 100 estate 2.6 sport, metallic green/anthracite. 19k mls. ext. warranty. free servicing 1 yr £18,750. 0850 353776

S2 Coupe 1994 mdl 18K. a/c. s/r. wood. indigo. £26,995 Alan Day Ltd 081 349 0022

AUDI 80 1.8s
F reg, tinted glass, central locking, electric windows/doors/mirrors. S/roof, alloy wheels. Pioneer removable stereo. Valance with fog lights, immaculate inside & out. taxed. long MOT.
£3,900
Tel 071 251 2806

BMW

520i M reg. auto. 2,500 miles. sun roof. stereo. airbag etc. metallic Calypso red. Immaculate £19,750 Tel 0485 761337

520i J reg. red/black interior. ESR, as new. 1 lady owner. 30,000 miles. FBMWSH. £16,800. 0923 821911 (days)/ 0923 835732 (eves.)

525iASE 93 L 1 Plc Owner. 49,000 miles FSH. Granite Grey. De Chromed. Airbag. CD Player. Air Con £16,950. 0273 773573 Or 0860 583338 T

525ise 1992 Auto Switchable Laser Blue. alloys. Hi-Fi. CD. Alarm. FBMWSH. Immaculate. £12,750 Private 081 886 2240

525iASE 24V Auto. 91 H. Calypso Red. Light Grey int. 40k. FSH. 1 owner £12,995 081 968 6791/0973 119207

835CSi Hiline. 90G. Met blue. 61,000 mls. FSH. auto. mem seats. multi cd. remote alarm. £12,000. Eve 01380 831210.

730i A SE Met Blue. 88E. 2 owners. FSH. 80,000mls £6,995. 0494 681138 T

730 SEA Dark Blue Metallic. 90H. FSH. Stereo. 66,000 miles. £10,450 0992 500895T

740i Company directors vehicle. First registered 01/01/93. C reg. red. 14,700 mls. FSH. £28,000. Tel Day 0675 427561 Eve 0625 829850. Cheshire.

750iL 88. dk blue. tan lthr. mega spec. FBMWSH. 2 owners. 90k mls. superb condition. £9,250. 0472 885686(H)/ 267577(O)

850i 91 Calypso/Leather. GTW. 23,000mls. £36,995. 01703 789472.

850Ci 6 speed. auto. 1992. silver. FSH. 82,000 mls. special alloys. black lthr. cd. air con. chairman's car. £37,750. Wk 0562 740900. Home 0905 453686.

BMW 750iSE auto 91 H FSH 45k mls. silver/piping lthr. a/c. electrics. BMW warranty 20/5/96. vgc. £15,750. 0202 701512

IF you dont ring BMW Searchline you proberbly wont find the approved used BMW you are looking for Tel 0753 677776 now.

M3 Convertible 95 M (Feb). Daytona Violet. Silver leather. wide alloys. Black hood. 2,000 miles. One owner, stunning vehicle at £37,650 Home 0889 506735 Office 0785 222666 Mobile 0973 323157

M3 89(F). very high spec inc lthr. FBMWSH. Alpine cd. inspection welcome. £9,950. Tel 0181 905 6030. No canvassers.

M5 91J. BMW Show car. Grey/leather/suede. air. All extras. 66K FBMWSH £22,950 01202 529708T

M3 95L Avus Blue. aircon. black leather. RHR. FCA. rear spoiler. 11,500 mls. FSH. £33,595. Tel 0632 893220

M3 94M. Avus. ESR. Air Cond. R/SP. RHR. Radio/cassette. 1 owner. 16T. £34,995. Benham BMW 061 477 6000T

M5 1990 Silver. Black Leather. Air Con. 55,000 miles. £20,995. 01703 789472.

Z1 Top Red. Camouflage Hide. CD. 3,000 miles FSH (G) £24,950. Tel 01772 613114 (T)

CLASSIC CARS

BMW 3.0CS 1973. Blue. Auto. Genuine 49,800. Elec Wind. 2 DR. Excellent condition. £9,500 0181 422 4823 Ev/we

DAIMLER 420 Sovereign 67 Racing Red/Magnolia. Full Restored £7,950. Tel Jack Alpe 071 935 1124

E-TYPE JAGUAR V12 2+2. 1971. red. 69,000 miles. Excellent condition. MOT Oct 95. taxed Nov 95. SS exhaust. new tyres £15,000 01730 826112

FERRARI Daytona Convertible Replica. Professionally Built at cost £85 K. Offers around £33K Clive Greenhalgh Team Central 0121 344 3400

FERRARI 400i Automatic, Red. very good condition. private number plate included. 400L Price £17,900. Tel: Huddersfield 0484 548111.T

JAGUAR E-type roadster 1961 3.8 RH. fully restored. offers over £25,000. Tel 0602 608258

MERC 300SEL 3.5. 1971. LHD. man. ESR. Black with red leather interior. Excellent. £3,750. Tel Day 071 880 6822

CITROËN

BX TZD Turbo Diesel Estate. 90 H. MOT. 28K mls. PAS, FSH, rem c/lock, alloys. rad/cass. £6,900 081 365 1803

CITROEN MANCHESTER
All MAKES OF CARS WANTED
FROM MINI's TO PORSCHE
CONTACT SALES
061 274 3577

SAVE £££££'s
ON L AND M REG CITROENS
ALL UNDER MANUFACTURERS WARRANTY
ANCA TUNBRIDGE WELLS
01892 512525

CITROEN XM SPECIALIST

94 M XM V6 Exclusive Hatch, Automatic, Grey, Latest Phase II Leather, Air, Cruise, Alloys etc. 6,000 mls £21,000
93 L XM V6 SEi Estate 5 speed, Manual, Triton Green, Leather, Air ABS, Very Rare Car, 15,000 mls £17,995
94 M XM 2.1 Turbo Diesel Exclusive Hatch, Automatic, Emerald Green, Phase II Leather, Air etc, 7,000 mls £18,995
94 L XM 2.1 Turbo Diesel Estate Automatic, Quartz Silver, Velour, ABS, HYD II, 1 owner, 15,000 mls £18,500
93 L XM 2.0 SEi Turbo, Petrol Hatch, Automatic, Manderine Red, Leather, Air ABS, 1 owner, 25,000 mls £13,750
Over 25 XM'S in stock. All models 1 year full RAC Warranty.

Please phone for full faxed or posted list.
Tel: Paul Johnson
Oxford 0865-736251.

B.M.W. AUTHORISED DEALERS

850 Ci
(L) Metallic Black, Active Driving Pack, etc 30,000 miles, 1 owner, FSH.
£45,995.
325i
Ltd Edition Avus, Coupe, 93, V-High Spec. inc leather, 13,000 miles.
£22,595.
Reg Vardy:
0423 889753 T

BMW V8s
840CiA..........All M Reg
740iA..........All Low Miles
540iA Tour...All High Spec
All Available Now
Chenhalls
01803 558567
0378 136861 After Hours

Scotthall

92 316i Auto Touring	£12,995
94 316i SE, ESR Alloys	£14,995
94 318i SE, Alloys ESR 6T	£17,995
95 318i S, Air Con, Leather	£19,995
92 325i Coupe Met, ESR, HWW	£17,995
L 320 SE Auto Met, Alloys 17T	£19,995
H 320i Conv Met, Alloys 29T	£15,995
J 320i Conv Auto X Spokes 28T	£16,995
G 325i Sport Met	£12,595
J 325i SE Met, ABS, Alloys	£16,995
92 325i Coupe Met, ESR 28T	£19,995
L 325i Coupe Auto Met, Leather	£23,995
91 520i SE A/W Sunroof	£12,995
93 525i SE Auto ESR, Alloys	£20,995
L 525i SE Tour A/C, Met	£23,995
94 525i SE Touring Good Spec	£24,995
94 530i V8 Auto Leather, Air Con	£29,995
H 525i Sport Met, ESR, Alloys	£15,995
90 M5 Leather Air Con	£20,995
92 M5 Met, Lthr, Air Con	£29,995
M M5 Full Spec 5T	£P.O.A.
91 850i Auto Met, Asc 23T	£36,995

A SMALL SELECTION FROM OVER 150 CARS IN OUR GROUPS STOCK
Southampton
0703 789472
Approved Used Cars

Chenhalls Grevan Lewis

94M 840CiA Oxford 7K	£52,995
94M 730i A Oxford 6K	£39,995
94M 540i A Tour Orient 5K	£37,995
94L 325i Con Arctic Slvr 6K	£28,995
94L 525td SE Tr Oxford 9K	£25,995
93K 730i AV8 Calypso 20K	£25,495
94L 525i ASE Tr Mauritius 11K	£24,995
94L 325td A Alpine 5K	£20,995
91J 730i ASE Granite 26K	£19,995
94M 318iS Calypso 11K	£18,995
94L 316i Coupe Sienna 9K	£18,995

WE BUY BMW's
David Nelson
01752 669202
0734 834396 After Hours

540 Auto 94. Fiord Grey. Light Silver Grey Leather. Air Con. E/Seats. 16" 5 Spoke Alloys. Servotronic Steering. 9,000 miles £35,995. 0582 576622 T

535i Sport Auto. 92 (K). Laser Blue metallic/light Silver Grey Leather. many options including servotronic power steering. auto stability control plus traction. one owner. FSH £24,595 Dunedin BMW - 031 669 0900.

M3 Coupe. 1994 M. cosmos black / light silver grey lthr. air con. ESR. rear seat head restraints. £36,995. 0181-455 4466. mobile 0374 830544.

Heathrow

CLASSIC 3 SERIES	
318i 4Dr Auto 89G Met. ESR	£8,995
318i Tour Lux 93L Met, Alloys, ESR	£15,995
CONVERTIBLE	
318i Conv 91J Leather. 28k	£13,995
318i Conv 91J Alloys, F.Fogs	£13,995
320i Conv 94L only 9k	£26,995
320i Conv Auto 94L Met	£25,995
NEW 3 SERIES	
318i Coupe 94L Met. 1/2 Lthr. ESR	£17,995
316i 93K + 93L	from £13,995
318i S 93L + 94L	from £17,995
318i 93L Choice of 3	from £15,995
318i 94L ESR, 4k	£16,995
318i SE 93K + 94L Met	from £15,995
320i Coupe 92K ESR, OBC	£15,995
320i 91J Met, Alloys	£14,995
320i 93L MSR, 14k	£17,995
320i SE Auto 91J Choice of 2	from £14,995
320i SE Auto 94M Met	£21,995
325i TD 94L Met, 9k	£17,995
325i SE Auto 93L Met, Leather	£21,995
5 SERIES TOURING	
520i SE Tour 94L Met, Air Con	£21,995
525i SE Auto Tour 94M Met, Air Con	£29,995
525i SE Auto Tour 92K Met, Air Con	£16,995
525 TDS SE Tour 94L Air Con, OBC	£23,995
5 SERIES	
518i 91J Met, Sunroof. 25k	£10,995
520i SE 92J ABS, Alloys, Sunroof	£11,995
520i SE Auto 94M Met ESR Alloys	£21,995
525i SE 94L Met, Alloys	£21,995
525i SE 90H Multi Valve, Met, 38k	£13,495
525i SE Auto 90H Air Con, Met, 35k	£14,995
535i Sport 91J Met, Lthr, Air, CD	£20,995
540i 94L Met, Leather	£29,995
7/8 SERIES	
730i Auto 94M (New Model) Choice of 2	£36,995
735i Auto SE 90H Met, 68k	£12,995
740i Auto 94M (New Model) ASC+T	£44,995
850 CSi 94M 2,000 miles Stunning	£59,995
MERCEDES	
300CE Coupe 94L Met, Lthr, A/Con, etc	£42,995
500SL 94 R/Seat, Climate, Traction	£68,995

081 848 8866
SUNDAY 11AM-3PM

HOWARTH OF ROCHDALE
'M' 540i V8 Auto Sports
Finished in M5 Avus Blue With Light Silver Grey Hide, Black Dash, Motorsport Body Kit, Extra Low Sports Suspension, 7 Spoke BMW Alloys With P7 Zero Tyres.
Interior Spec Includes: Air Con, Elec. Sun Roof, Servitronic Steering, Cruise Control, Sony DJ CD System, Full BMW Anti-Theft Alarm, 3,000 Miles Only.
Total Value At: £39,995.
'M' BMW M3
Finished In Dakar Yellow With Half Leather Interior, Larger Alloys, Spoiler, Electric Sun Roof BMW Hi-Fi System With Full CD, BMW Anti-Theft Alarm, Cloth, Additional Immobiliser
£P.O.A.
0706 521617
Open 7 Days

JUST A SAMPLE

7 & 5 Series		
91J	730iASE ++ 25T	£17,995
90G	730iASE + ...52T	£12,995
95M	M5 + ...1T	£POA
92J	535i Sport + ...27T	£21,995
89G	530iSE + ...47T	£11,495
94M	525iSE TOUR 7T	£25,995
92K	525iSE 33T	£17,995
94M	520iSE TOUR 5T	£22,995
94L	520 ASE TOUR 12T	£21,995
91H	520ASE + ...45T	£12,995
COUPE		
89G	M5 ++ 17T	£24,995
94M	M3 CONV ++ 1T	£POA
95M	M3 ++ 1T	POA
94M	M3 ++ 5T	£35,995
92K	325i L/E ++ 19T	£24,995
92K	325i Sunr lthr ++ 20T	£22,995
92K	325 Sport + ...34T	£20,995
95M	320 Conv + ...1T	£POA
95M	318i Conv + ...1T	£24,995
94mdl	320i ++ 10T	£21,995
95M	318i CONV + ...1T	£POA
94M	316i + ...5T	£17,995
NEW 3 SERIES SALOON		
94M	325iASE 6T	£23,995
94M	325TDS ASE 7T	£19,995
92K	325iSE 36T	£17,995
92J	325iASE 45T	£15,995
92J	325iSE 34T	£15,995
93K	320iSE 25T	£17,995
92K	320 ASE 10T	£17,995
91J	320i 43T	£13,995
92K	318i 21T	£14,495
93L	316iA 16T	£15,495
93K	316 ....10T	£14,595
93K	316i 17T	£13,995
3 SERIES		
91H	325 A TOUR 34T	£15,995
92J	320i A Conv + ...25T	£16,995
91J	318i Conv 23T	£14,495
OTHER MAKES		
92K	911 C4 ....15T	£35,995
93K	911 C2 ....14T	£35,995

+ = Lthr or Air
++ = Lthr & Air

REG VARDY of BROMLEY
081-313 3636
0585 231932

Cotswold

318i 91J Conv Metallic cross spokes 19k £14,495
318i 93J Coupe Metallic sunroof lthr 38k £16,995
320i 93L SE Auto Metallic 24k £17,995
325 94M TD Auto Metallic sunroof alloys 9k £19,995
M3 94M Metallic sunroof air con 4k £34,995
325i 93L Conv lthr cross spokes 7k £28,995
520i 94M SE Tour Auto Met air con 8k £22,995
525i 94L SE Tour Auto Metallic 8k £25,995
530i 94L Tour Auto Metallic air con lthr 12k £29,995
540i 94M Auto Metallic air con lthr 9k £35,995
730i 94M Metallic air con lthr 8k £34,995
735i 91J Metallic air con lthr 40k £19,995
740i 94L Metallic air con lthr 8k £34,995

Tewksbury Road, Cheltenham GL51 9SG
Tel: (0242) 578838
Sunday 0860 831103

WIGGINS

1993 L M5 Saloon, Daytona, Handling Pack, Cruise £39,995
1993 L M3 Coupe, Red, GTS, H/L Wash, Air, Big wheels, 18K £32,995
1993 L M3 Coupe, Dakar, Esr, Air, GTS, 7K £32,450
1993 L 325i Coupe, Mauritius, ESR, Alarm 10K £23,250
1994 M 318i Compact, Nepal, Sports pack, GTS, Stereo, 9K £18,250
1989 G 635 CSi Auto Coupe, Diamond, Full lthr, 43K £16,995
1992 J 520 SE Saloon, Nautic Green, 45K £12,995
1991 H 318i Lux, Alpine White, ESR, Alarm, 27K £10,495
1990 H 518i Saloon, Black, Sunroof, Stereo, 38K £9,995
PLUS 40 MORE IN STOCK

WINCHESTER 01962 866866

Altwood
The UK's largest BMW dealer

8 SERIES	325i Coupe 93K Brill Red Anth ...38k 18,995
840 CI A 94M Met Lthr A/C 7k 46,995	325i SE A 94M Boston Anth 6k 24,995
840CI A Oxford Gr Met Silver Grey 7k 46,995	325i SE A 94M Calypso Anth 6k 24,995
7 SERIES	325i SE 94M Gr Met Alpine B/KG .6k 27,995
750i 93L Blk Silv Lthr Split Rims 14k 36,995	325i SE 94M Boston Green Met ..7k 26,995
740i 94M Oxford Green Met Grey .6k 44,495	325i SE 93L Granite Silver 38k 17,495
740i 93K Granite Lthr Air Con ..27k 27,995	320i A Coupe 92K Met 36k 17,995
735i A SE 91J Met Black Silver .45k 18,995	320i A SE 92K Met Green 17k 17,995
730i A V8 94L Met Lthr A/C ...14k 28,995	320i A SE 93K Silver Anth 26k 17,995
730i A V8 93K Laser Blue/Silver 27k 25,995	320i SE 94M Arctic Silver 18k 20,995
5 SERIES	320i SE 92K Black 23k 17,495
M5 94M Met A/C 6 Speed 8k 45,995	320i SE 92K Met Blue 25k 16,995
M5 93L Met Lthr A/C + ...15k 39,995	320i SE 93K Glacier 36k 15,995
M5 92J M/sport Blue/Silver Hide 32k 29,995	320i SE 92J Granite Anth 36k 15,995
535i Sport 91H Diamond Air Con 49k 17,995	320i SE 91J Red Silver 24k 15,495
535i Sport 91H Black, Air Con ..49k 17,995	320i SE 91J Alpine Grey 41k 14,995
535i Sport 92J Auto Air 52k 17,995	320i SE 93K Brilliant Red 45k 14,995
535i Sport 90H Granite Blk Lthr .49k 17,995	318i S Coupe 93K Black 28k 17,495
530i V8 A 94L Red Lthr 18k 27,995	318i S Coupe 93K Black 26k 17,495
530i V8 A 93L Silver Lthr Air Con .5k 28,995	318i SE 94L Black 10k 17,495
530i A SE 89G Red Silver 54k 11,995	318i SE 93L Met Black 15k 16,995
525i A Sport 94M V. High Spec 8k 33,995	318i SE 93L Mauritius Blue 26k 16,995
525 TD A 94L Black Silver Cloth .6k 20,995	318i SE 93L Calypso Grey 7k 18,995
525i SE 91J Glacier 35k 15,995	318i S 93K Jet Black Anth. 14k 17,495
525i (MW) SE 91H Red Anth 35k 14,495	318i S 93K Diam Blk Silver ESR .19k 17,495
525i A SE 91J White Anth 35k 16,495	318i S 92K Alpine Anth 45k 14,995
525i A SE 89G Red/Anth 53k 11,495	318i A 94M Red Anth 5k 18,495
525i A 88F White Grey Cruise Spts 39.5k 8,995	318i 93L Red Sunroof 7k 15,995
520i SE 94M Calypso 13k 21,495	318i 93L Red 12k 14,995
520i SE 92K Met Alarm 39k 15,995	318i 92K Black Silver MSR 15k 14,495
520i SE 93K Calypso Met Anth .64k 13,995	318i 92J Alpine 49k 12,995
520i 92K Black/Anth 33k 13,995	318i 4 Dr 93K Red Anth 11k 14,995
518i SE 93L Red Anth Cloth 34k 14,995	318i SE 94M Mauritius 3k 17,495
518i SE 91J Brilliant Red Anth 35k 11,995	318i SE 94M Mauritius Grey 6k 17,495
TOURINGS	318i 93L Calypso Silver ESR RSH 13k 16,995
540i A 94M Met Lthr A/Con ++++ 4k 38,995	318i 93L Dark Blue/Grey MSR ..7k 15,495
530i A 93L Green 5k 27,995	318i 92J Met Green Black MSR .18k 13,495
525 TDS SE 94M Bright Red Anth 24,995	318i 92J Alpine White ABS 48k 11,995
525i A 93K Met Blue 39k 19,995	318i 4Dr 92K Red Anth 20k 13,995
520i SE 94M Arctic Anth 22,995	318iE 93L Brilliant Red A/Bag ..19k 13,995
518i 94M Black 1k 20,995	**3 SERIES CONVERTIBLES**
325i 90G Diamond Black/ Lthr ..54k 13,995	325i A 94L Madeira Saffron 7k 30,995
320i 91H Diamond 43k 12,995	325i 94L Red Black Lthr S/Rims ..9k 30,995
318i 92K Red Anth 38k 12,995	325i A 94L Boston Hide 10k 30,995
318i A 90H Red 36k 10,495	325i A 93L Calypso/Black 15k 28,995
316i A Lux Silver Anth ESR 4k 15,995	320i 92K Lthr X Spokes 5k 17,995
316i Lux Red ESR CC 29k 13,995	320i 90H Met Lthr 49k 13,495
NEW SHAPE 3 SERIES	320i 88F Red 54k 11,995
M3 92K Met Lthr Elec Roof 28k 18,495	318i 93K Met Anth X Spokes 21k 16,995
325 TDS SE A 94M Cosmos Black 7k 21,995	318i 93K Powerhood 28k 15,995
325 TDS 93L Jet Black Anth ESR 9k 20,495	318i 92J Red Anth E/Hood 15k 15,995
325 TD A 94M White Anth 8k 20,995	318i 91J Black Anth 25k 14,495
325 TD A 94M Calypso Anth 8k 20,995	318i Design 91J Neon/Grey, Alls 13k 15,995
325 TD A 94M Met 5k 19,995	**3 SERIES CLASSIC STYLE**
325 TD A 94M White ESR 8k 19,995	318i Lux 2Dr 91H Red Anth 43k 9,495
325i TD A 94M Dk Blue ESR FCAR 7k 19,995	318i 4Dr 88F Met Bronze Anth ..48k 8,995
325i TD A 94M Met Black Anth ESR 7k 19,495	318i 2Dr 91H Black Anth 24k 8,995
325i Coupe 93K Lagoon Leather .9k 20,995	318i 2Dr 90G Red Anth 31k 7,995
325i Coupe 93L Met Red A/C CD 43k 18,995	

SLOUGH (0753) 621821 Open Sunday 10am - 4pm
MAIDENHEAD (0628) 74445 Open Sunday 10am - 4pm
AYLESBURY (0296) 436262 Open Sunday 10am - 4pm

Royal Ascot Garage

92 (J) 320i SE Sterling Silver 14,500 miles £15,995
94 (L) 525i SE Oxford Green, light grey leather 17,000 miles £23,495
94 (M) 540i Man Oxford green, light grey leather 8,000 mls £31,995
94 (M) M5 3.8 Daytona violet rear spoiler alarm CD player, 4,000 miles £46,995
93 (L) M5 sterling silver Nurbergring pack 13,000 miles £39,995
91 (J) 735 auto SE Calypso red, parchment full leather, ASC, EDC, 52,000 miles £19,995

01344 27221

Evans Halshaw

94 L M3 coupe, Met black half lthr, larger alloys, 15k £33,995
93 L 325 i Conv, Man, Red, lthr, a/theft, sp. seats, x-spokes, 10k £28,995
90 G 325i sport, Auto, Silver, sunroof, 55k £11,495
90 H 325i Sport, manual, Red, Sunroof, alarm, 43k ..£12,495
94 L 525i Sport, Avus Blue, Air Bag, De-Chrome, 14k £24,495
94 L M5 Mugello Red, h.lthr, air con, 9Jx17 R/Alloys, 3k £42,995
94 L M5 calypso, h.lthr, Air Bag, r/spoiler, alarm, 9k £42,995
94 M 730i V8 Auto, Orient blue, grey leather, comfort seats £35,995

3 SERIES
90 G 316i, man, White, electric sunroof 37k £7,795
90 H 316i LUX, 2 Dr, Auto glacier, sunroof, alloys, 39k £8,995
93 K 316i, Auto, Black, Electric Sunroof, 9k £14,995
93 L 316i Man, Dark Blue, sunroof, 18k £14,995
91 J 318i Man, Red, sunroof, Wider Wheels, 43k, ..£12,995
93 L 316i, Mauritius Blue, Sunroof, front fogs, 14k £16,995
93 K 318iS Coupe, Manual, White, Sunroof, 24k, £16,995
94 L 318iS Coupe, Manual, Black, Sunroof, 7k, ..£18,495

91 H 320i, Auto, White, sunroof, alloys, 46k, £13,495
92 J 320i SE, Man, Red, sunroof, alloys, 40k, £14,995
93 L 320i man, Red, alloys, r/restraints, obc, esr, 12k £17,995
94 L 325 TDS SE, Diesel, Man, Boston Met, s/r, alloys, 6k £20,995
94 M 325 i SE, Man, White, h.lthr, sp. Seats, dr & pass. a/bag, 8k £23,995

5 & 7 SERIES
92 J 525i SE, Man, Brocade metallic, sunroof, alloys, 32K £16,495
92 K 525i SE, Man, Granite, M-Tech Sp. Suspension, E/Arm R, 41K £16,495
94 L 525 TDS SE, Man, Fjord Grey, 9k, ...£21,995
89 G 530i SE, Man, white, Sp.suspension, sunroof, alloys, 48k, ...£10,995
92 K 535i SE, Black metallic, sunroof, alloys, 30k, £19,495
92 J 730i SE, auto, calypso, silver leather, cruise, air, 42k, ...£18,995
91 J 735i SE, auto, white, black leather, 43k, ...£17,995

TOURING
91 J 325i Auto, White, Air Con, 40k £15,495
94 L 525i man, Oxford Gr, Alloys, Air Con, Air Bag, 20k £21,995

Evans Halshaw Tring
TEL: 0442 890666
OPEN ALL WEEKEND
Approved Used Cars

Rydale Central
BIRMINGHAM

93L 318i Coupe, Alpine/Anthracite 20,700 miles, ESR, Alarm ..£18,495
94L 318i S Coupe, Morea, 14,000 miles £19,995
92J 320i Coupe, Mauritius/Sand Grey, 43,000 miles £15,995
93L 325i ASE, Calypso/Silver Grey, 7,500 miles £21,500
93L 325 A Coupe, Calypso/Silver Cloth, 11,000 miles, ESR, RHR £22,995
94M 325 TDS SE A, Calypso/Anthracite, Stereo, Alarm ....£P.O.A.
94M 325i SE 4dr, Silver/Black Leather, Stereo, Alarm ....£P.O.A.
94M M3 Coupe, Silver/Black Leather, 8,000 miles £36,995
93K 520i SE Auto, Brilliant Red/Anthracite, 30,000 miles £17,995
94M 520i ASE Touring, Calypso/Silver Cloth, Alarm, Stereo ....£P.O.A.
94L 525i SE Touring, Fjord/Silver Cloth, Air con, Airbag, Alarm £25,995
94L 530i Touring, Brocade/Silver Grey Leather 2,000 miles. Air con, Twin Sunroof £29,995
94L 530iA Diamond/Silver Cloth, Alarm, Stereo £27,995
94M M5, Avus Blue/Lt Grey Leather Stereo, Alarm £51,995
94M 840Ci A, Calypso/Grey Hide, 4,000 miles £51,000

200 Broad St, Birmingham.
0121 631 4477

Hexagon of Highgate

8 SERIES
94L 850Ci A Fjord Grey/Black Hide, Active Driving Package, ASC, EDC ..5T £55,950
7 SERIES
92J 750i A SWB Calypso Red/Lt. Silver Hide, ASC, A/C, Hartge Alloys +++ .25T £28,995
6 SERIES
90G M 635i Motorsport 24V Misano Red/ Black Hide, A/C, OBC +++ ..25T £28,995
90G 635i A Highline Royal Blue/Silver Hide, Anti-Theft, Spts Sts++ ...19T £21,995
5 SERIES
93K 540i A V8 Calypso Red/Lt Silver Hide, Air, LSD, Sport Seats++++ .21T £28,995
93K 540i V8 Glacier Blue/Parchment Hide, OBC, Alloys ++++ ...12T £28,995
94L 525i ASE Touring Calypso Red, ABS, Twin Roofs, Air Bag 10T £25,495
94M 525 A TD Oxford Green, ABS, ESR, Airbag, Alloys, Walnut Trim ++ ..2T £21,995
90G 525 ASE Atlantis Blue, ABS, ESR, Alloys, PAS ++ 25T £13,495
93K 525i A SE MV Granite, Alloys, ABS, EW, RHR, BH Box, Fogs 27T £20,995
92K 520i ASE M/V, Diamond Black/Silver 29T £18,995
90H 520i M SE Atlantis Blue/Natural Hide, PAS, EW, ESR, Alloys + ...11T £13,995
CONVERTIBLES
94M 320i M E36 Boston Green/Black Hide, E/Hood, Sports Sts, GTS, ABS 2T £26,995
93K 320i A Granite, Alloys, PAS, Dechrome 14T £18,995
93K 318i M Lux Mauritius Blue/Silver Hide, E.Hood, BBS's, HTD Seats+++ .17T £17,995
92K 318i A Calypso Red, ABS, Spoilers, PAS, Alloys 14T £15,995
3 SERIES
93L 325i M Coupe E36 Boston Green/Black Hide, Air, OBC, ESR +++++ .12T £24,995
94L 325i M Coupe Arctic Silver, Pass Airbag, Wider Tyres, A/C + ...23T £23,495
93K 325i A Coupe E36 Lagoon Green/Lt. Silver Hide, Air, OBC, ABS++++ .23T £23,995
91J 325i M Touring Laser Blue, PAS, ABS, BBSs, ESR + ...35T £15,995
91H 325i M Sport Granite, Black Hide, ABS, ESR, FEW, BBSs, LSD ++ 24T £14,995
93L 320i A Coupe E36 Granite, Air Con, OBC, CD, Hot Locks 13T £20,995
93L 320i M Coupe E36 Lagoon Green, ESR, Hot Locks, FCARR + ...8T £19,995
92J 320i A 4Dr SE E36 Diamond Black, A/C, PAS, ESR, Alloys + ...22T £17,995
91J 320i M 4D SE E36 Black, PAS, ESR, FEW, Alloys, Fogs 14T £15,495
93L 318i A 4D SE E36 Samarra Beige, Airbag, ESR, Alloys, ABS, PAS ...4T £17,995
94L 318i M 4Dr E36 Boston Green, ABS, Airbag, ESR, Alloys, FEW 6T £17,495

0181-348 5151
70 used cars - faxed list on request
Open Sunday 9:30am - 3:30pm

M3 COUPE
94L, 11,000 mls, stunning looking in Daytona violet with full Lotus white lthr int. and white 18" antera wheels. Superb spec inc. air con (no s/roof), sony disc system, alarm, tracker etc. Cost over £42,000.
£35,500
Tel 061 861 8917 (W)
Mob 0831 588822
No canvassers.

518iSE
Silver, 18,000 miles, L reg, all extras, factory fitted alarm that lifts all windows and shuts all doors. Full Service Record. Excellent condition.
£15,900.
Ring Charlie
(office) 0527 62842
(home) 0527 64130

Arlington
BMW 325i Conv 90G Black, Black Leather, 5 Speed Man, Alloys Wheels, Recaro Seats, LSD Sport Suspension, Cruise, 47,235 miles £12,995
BMW 325i SE 91H Black Met, Grey Cloth, E/Sunroof, 2 x E/Windows, Alloy Wheels, Computer, R/Cass, 56,469 miles £13,995
Tel: 0604 250151
24 Hour 0604 250114

MILDMAY BMW SPECIALISTS
EST 1979
BMW'S PRICED TO SELL
91J 525i SE auto Calypso e.w. esr. 1 ownr FSH £12995
89G 520i SE auto diamond black 80k FSH £8995
88E 535i SE auto, island green leather, air con, 86k £8495
91J 325i SE Red esr. obc alloys pas e.w. £14495
91J 318i Mauritius esr.pas e.w. 49K FSH £11695
91 H 318i Auto 2 or Royal Blue met 17K 1owner £9995
93K Discovery TDi, 5dr, met green, nudge bars, side & rear steps, rear seat, 14k FSH £17,995
92K, 318i, Silver, S/Roof, 18k, ...£12,495
For Sales and Servicing at Competitive rates
Tel 071 254 4765
071 241 1539
42 Mildmay Park
Islington N.1. 4PJ.

320iSE 87E. Metallic Black. Full electrics package. good condition. 80K. service history. £4,500. Tel 081 681 7465

320 Touring (H) Red. ES/Roof. Alloys. FSH. 49k mls £10,795. THAME OXON 0844 261022 T

325i Coupe 1994 L. Mauritius blue metallic, anthracite cloth/leather. sports seats. ESR. RHR. FBMWSH. extended wrntee. alarm. 1 owner. 19,200 mls. £21,950 ono.0254 812712 (H). 0282 778511 (W)

325i motor sport. convertible. auto. '89 G. FBMWSH. Macao blue/silver leather. 41,000 mls. RHR. 6 stack CD. Alpina wheels. VGC. £13,600. 021 744 8546 (H) or 0956 454435.

325i Coupe 93K Granite/anthracite. ESR. RHR. multi CD, alarm. BMW wrntee. 27k. £20,450. 01473 785699 (h)/ 219880 (W)

325i SE J reg 45,000 miles, new coupe wheels. colour coded. FSH. excel cond £13,495 Tel 0908 583276 or 0385 247225

325i Auto Convertible 90H. White. Blue leather. Computer. 30k. Immaculate. FSH. Warranty £13,950 0793 872822

325i Convertible 90H. Dolphin Grey Met/Black leather. Full history. £13,750 Motorpoint (Main Agent) 01708 761555

325i Tourer Estate. 89. Red. 1 owner. all extras. 5-speed. £7,995. 07844 35997.T

325TD SE 95M. Met black/grey velour trim. full spec. 12 mths warranty. delivery mls. £21,995. Tel 0384 872852

325 TDS SE. L Reg. Samoa blue. extras inc air con. LSD. alarm. wide allys, htd seats. FBMWSH £19,350. Tel 0623 811003

325T/D 94M White. 3,000m. 1 owner. Totaly as new £18,500. 01285 762762.TH

520i 24V. Auto. J reg. White. s/roof. 1 onr. 46k. FBMWSH. Immac £11,950 0582 766656T

318i Conv. lux. 93 K. 10,500 mls. granite silver/black lthr. de/chr. x spokes, FFL, RHR. 1 owner. FSH. immac. £16,250. 01702 202013/ 0836 735078 prvt sale

318i Auto. 4 door. 1992J. diamond black. 1 owner. full history. stereo & alarm. 44,000 mls. VGC. MOT Feb 96. £11,950. Wk/end 0831 603699. Off 0171 613 6969.

318 iS COUPE 93 L. excellent cond. Lagoon Green, alarm, CD. EW. ESR. central locking. spoiler, 24k, 1 lady owner from new. £17,495. 0767 682258.

318iT Compact 94M Alaska Blue. Lux pack. R/stereo. Alarm. 5,000 miles £17,995 Bramshaw 0202 396342

318is COUPE L reg. ESR. Leather. colour code. alarm. spoiler. rear head rest. FSH. 1 owner £19,250 0494 866400

318i 93K Lagoon green. ABS. Pas. MSR. Rad/cass. 29K. FBMWSH. BMW. Immac. £13,800 Tel 0609 881224

320i Convertable 1991. Electric roof & windows. 17,000 miles. FBMWSH. excellent condition. £14,800. Tel 0372 465088

320i ASE 89 F. Silver, blue hide. 60k. auto. all extras. FSH. Immac, £6,750. 081 878 1970

540i auto 1993K
Supplied /serviced by Altwoods, Anthracite/black leather, dechromed, BMW alloys, lowered suspension, aircon, CD + more, 12 months BMW warranty. 60,000 careful motorway mls, no accidents, looks/drives like new
£20,950 ono
(nearly ½ price)
0734 413454 w 0734 793110 h

BMW 530i
V8, Manual 1993L, Laser blue with grey leather, 29,000 mls, 1 owner, cd stereo, alarm, limited slip, warranty, FSH, new Yoko tyres.
£22,495
Day 0171 327 4366
Wk/end/Eve 0869 343230

BMW 1.6 SE
As new - Registered Jan 95. Arctic Silver, Alloy wheels, Sunroof, Under 300 miles. Genuine reason for sale.
£15,995
01425 402330 (Hants)
Portable 05855 10403
Private viewing by appointment

325i Auto Coup
September 1994, m reg, Finished in Maderia Violet Metallic/Light Grey Full Leather Trim. Luxuries include esr, ew, ABS, Air con, PAS, computer, r/h/r, central arm rest, split rim alloys, sport seats & suspension, full M-Tec body kit. Phase 4 alarm system & multi-play Cd system. Cost new Over £36,000.
Only 6,000 miles. £28,950.
Any p/x welcome.
Finance Available.
0604 791900 T

BMW WANTED

87 - 93 Premium Prices paid for all low mileage BMW'S Mole Valley Motor Group 0372 749090 or 0831 406172

BRAMLEY consistently require low mileage high specification BMW. Available 7 days a week 0483 898159.

FOR the best price call MLG the best buyer. 081 995 1683

Highest prices paid for convertibles & 735 SE's. Immediate cash 0306 881889 anytime

WANTED 525 SE Touring or Audi 100 Estate. any mileage considered. 0284 830338T

SELL YOUR BMW NOW!
EVEN MORE PAID FOR YOUR HIGHER SPEC AND LOWER MILEAGE BMW - ALL MODELS
BILL DAVIES
081 993 3456
or 0836 288288
Altwood

HIGH MILEAGE BMW's
WANTED
any area travelled, best prices paid you tried the rest try the best on
0795 520530/
0795 521333.
0589 731732

CLASSIC CARS

1930 Model A Ford Drp Hd Cpe w/dickey. RHD. Runs well 12 months MOT. £7,500 firm (0993) 831831 (Oxon)

BENTLEY R TYPES Choice of 2. White and Grey. Ideal for weddings. Price from £12,995. Tel. Huddersfield 0484 548111.T

SILVER SHADOW
auto, 1976, white/tan roof, leather tan interior, 65K miles, personal no. plate CHD 65, history, special order for Jack Barclay, original paint work. Wonderful car.
£11,000.
0628 485795.

MGB GT
1980, white, 1 lady owner from new, genuine 49,000 miles, completely original throughout but for stainless steel exhaust. 1 year MOT. Outstanding example.
£5,000.
Tel: 0795 535344.

MERCEDES 350 SL
1973
Excellent condition. Used daily, blue over beige, company director owner 5 yrs, 120,000 mls, comprehensive history.
£10,500
071 373 2562 (h)

1965 Austin Mini Cooper Mark1 998
4,000 mls since total rebuild. Authentic BMC convers. for 1275S + performance. Only visible modifications, 1960's Walnut dash & Webasto sunshine roof. Red/black. 1 owner 27 yrs. £3,000 ono.
0323 410450 (day)
0323 460283 (eves)

FERRARI

328 GTS 1986. Red. tan leather. only 10,000 mls. FSH. cd. car cover. mint cond. £39,950. Day 01903 731731. 01403 752679

328GTS 89 model, rosso/ magnolia. FSH, 9K, excellent condition. £42,950. Day 081 602 4497. Mob 0973 258694.

456 GT 94 Rosso/Crema. as new. 800 careful miles. best offer near list 03943 83222 o

FERRARI 328 GTS 1989/G. Red, Magnolia Hide. Full Spec. 10,000 miles £44,995 ++ Mondial 3.4t 1990. Red, Magnolia Hide. Full Spec £39,995 ++ A Furthur nineteen Classic and Modern Ferraris available. Talacrest Ltd For Sales, Servicing & Restoration. Sun (01483) 767102 Mon-Sat (01784) 439797

FERRARI 246GT Dino 1972. Rosso. 36k mls. FSH. Drives superbly. £34,000 pvt. 0672 841216 Mobile 0950 646836.

456 GT
94 mdl. 1400 mls, LHD, blue/tan.
£129,500
F 40
LE MANS
91 factory light weight
£249,500
MOTOR YACHT
RIVA 60 CORSARO
081 340 8647

FERRARI 328 GTS
1988 E, red, magnolia hide, 26k, FSH, superb.
£39,500.
01403 272724.

Lancaster Ferrari

F40		
91H	F40 Rosso	5T km
TR		
94L	512 TR Rosso	1T
TESTAROSSA		
89G	Rosso	4T
88E	Rosso	12T
87D	Rosso	SOLD
348's		
94L	Spider	4T
93K	Rosso	SOLD
93K	Chiaro	8T
93J	Chiaro	16T
90H	Rosso	12T
90H	Rosso	17T
328GTS		
89G	Rosso	9T
88F	Rosso	11T
MONDIAL CPE		
91H	Argento 9T	
94A	Rosso 32T	
MONDIAL CAB		
89G	SOLD	
89G	SOLD	

We require your Ferrari
For stock today 0850 716911

0206 855500
7 Days a week
0850 715911
0850 716911

HOW DOES IT WORK?

The anti-lock braking system

IN AN EMERGENCY stop, ABS — anti-lock braking system — cuts the stopping distance in wet or dry weather. Crucially, it also enables the driver to continue braking or steer around any obstacle or accident while keeping the car stable. *Vaughan Freeman writes.*

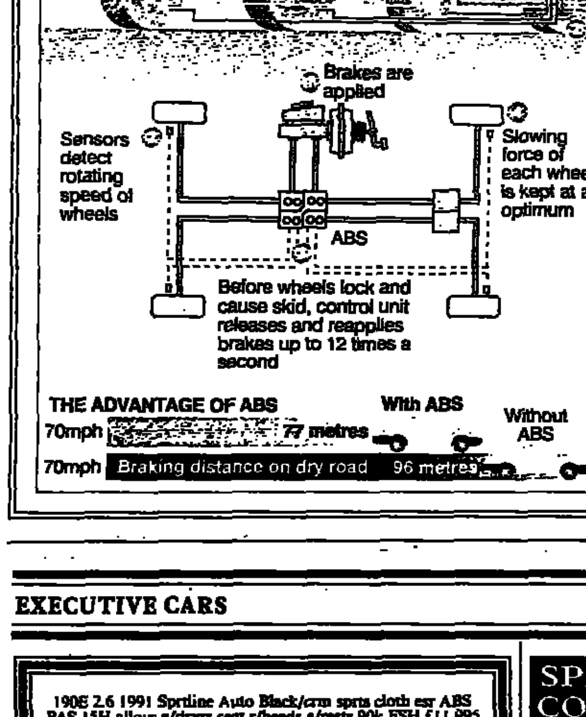
In a car without ABS hard braking, especially on a slippery road, can cause all four wheels to lock up and any attempt at steering, except into the skid to try to remedy it, is not advised. Once locked, the braking effect is lost and the car slides.

As a car's brakes are applied the wheels are slowed from their normal running speed. For maximum braking performance the wheels need to be turning at about 20-30 per cent less than the road speed.

With ABS, electronic sensors detect the rotating speed of each wheel. As braking slows the wheels to the critical 20-30 per cent value of road speed and before they lock, the ABS control unit momentarily interrupts and releases the braking force, which allows the wheels to gain speed again and avoid a skid. The control unit then allows the brake force to be re-applied before releasing it again. This happens up to 12 times a second, ensuring the slowing force of each wheel is kept at an optimum.

On a dry road this reduces the stopping distance by around 20 per cent. In the wet the benefits are even greater.

All the driver will be aware of is a pumping, vibrating feel through the foot brake as the braking pressure is electronically relieved and then re-applied.



Terry Pattinson's money was burning a hole in his anorak when he went to buy a new car

Get smart — and buy for a tidy sum

When you are told that your old Montego is terminally ill and needs £800 worth of repairs a quick remedy is needed: How about a new car?

Leaving my dear old D-reg behind after eight years' loyal service was agonising. It looked so pathetic in the knacker's yard of the garage. The fact that I would never see D662 SEV again brought a lump to my throat.

But with money burning a hole in my pocket I thought I would help to kick-start the economy by assisting the car trade. Unfortunately, I was in a bit of a mess. Dressed in an old anorak, jeans, trainers and a woollen hat I embarked on my car-buying mission.

Funny, isn't it, how fantasies can quickly crumple when faced with reality? I thought, perhaps naively, that salespersons would fall over themselves to flog me a car of my dreams. Any car.

No such luck. If you are dressed as though you have emerged from a cardboard box on the Thames embankment they don't want to know.

Don't get me wrong. Nobody likes high-powered pushy sales reps trying to harass them when they are trying to browse. But I had money to spend and wanted attention.

At Peugeot, VW and Vauxhall dealerships I was totally ignored in my "Compo" gear. I had to ask the receptionists if there was anybody around willing to sell me a new car.

Salespersons then appeared like a genie from a bottle, but were not so enthusiastic when I mentioned part-exchange. Particularly an ancient Montego with rust and a burned-out computer. The prospect of being lumbered with a clapped-out car did not appear to excite dealers in the slightest. Could I bring it in for them to look at?

I explained that I had said goodbye to it forever and that it was in a car graveyard two miles away. Would they like to see it for themselves? After all, it was only two miles away.

The man at Vauxhall said he could not view it that day and the woman at VW said it would have to be dealt with on the telephone.

The man from Vauxhall said he could not give me an offer without seeing it. Meanwhile, how about a test drive in a new Astra or Corsa with a view to purchase?

Er, no sir. The only Corsa was on the revolving stand, and the only Astra demo model was "jammed in" by other vehicles. And it was pouring with rain. How about next week? Brochures? Er, not today, sir. The Astra and Corsa brochures have all gone. They are very popular vehicles, you know.

On my way out I was ticked off by another salesman for parking my second car, a Yugo Tempo, too near their showroom window, thus blocking the view of real motor cars (no jokes, please).

The VW manager telephoned later to offer me £500 for the Montego without seeing it. He clearly did not want to get wet. It was "take it or leave it", in spite of the fact that I was interested in buying a new Golf or Polo.

At Peugeot the salesman was out. Could I call back two hours later? Pity, I was keen on the much-advertised 306. Sorry, nobody was available to give me a quote for the Montego or offer me a test drive. In desperation I stood outside the Ford dealership. My hat was soaked and even the anorak was about to leak. My trainers had taken in water and I was cold and depressed. I was beginning to think that I would have to advertise in classifieds for a new car.

After five minutes a smartly-dressed salesman called Ian came out and asked me, suspiciously, if he could be of assistance. I think he felt that one of his cars on the forecourt was in danger of being stolen from under his nose.

"Actually, I would like to buy a new car," I said, "but I have a clapped-out Montego to part-exchange." Ian took pity on me and invited me into the warmth of the reception area and offered me a coffee. He was on the ball. Within minutes I was surrounded with beautiful brochures of the Ford range and told all about "Options". He also drove off, in spite of the monsoon, to inspect my Montego. His manager offered me £750 and with "Profile" points from Barclaycard I can get another £750 discount on top of that.

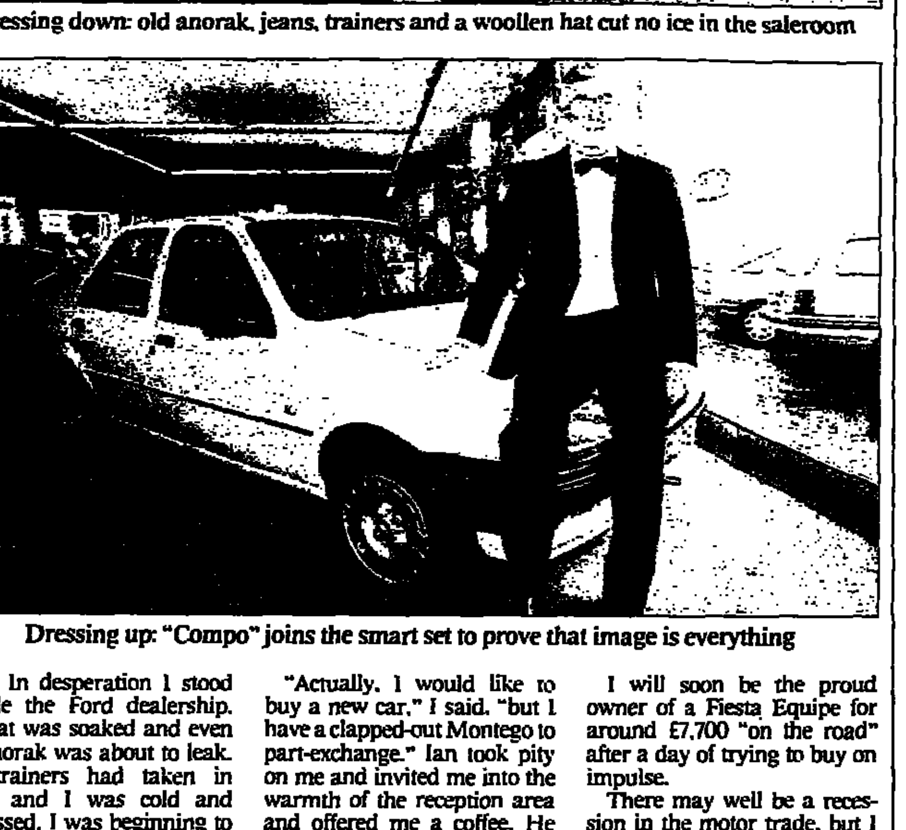
I will soon be the proud owner of a Fiesta Equipe for around £7,700 "on the road" after a day of trying to buy on impulse.

There may well be a recession in the motor trade, but I was left with the distinct impression that some firms seem to think that they are doing you a favour when you want to put money in their pockets.

They should also realise that appearances can be deceptive. When my Yugo burns out I will shop around in a dinner jacket and bow tie.



Dressing down: old anorak, jeans, trainers and a woollen hat cut no ice in the saleroom


Dressing up: "Compo" joins the smart set to prove that image is everything

Engine for a clean machine

TICKFORD, has patented designs for a five-valve engine. The Buckinghamshire motor-engineering specialist says the design, derived from its Grand Prix racing technology, will make road-going engines more powerful and cleaner.

Heartbreak

THERE was no hope of help when a desperate man called the RAC. He phoned the organisation's legal department to ask whether they dealt with divorce cases. His wife had, he said, committed adultery in the back of the family car. The RAC's legal experts patiently explained they were better at mechanical than marital breakdowns.



● *THE Volvo 850 was the safest car named in a* Which? *survey. The Consumers' Association magazine checked 140 cars to find the car passed all tests in 50 critical safety areas.*

BMW hike

BMW is putting up prices. The Münich company is raising sticker prices by an average 2.25 per cent from March 1. The range will start at £13,650 for the 316i.

Best diesel?

ROVER has launched new diesel engines for its 600 series. The company claims its turbo-charged engine is the best-performing two-litre diesel on the market.

EXECUTIVE CARS

190E 2.6 1991 Sprtline Auto Black/crm sprts cloth esr ABS PAS 15H alloys e/drvrs seat r/heads a/rests 90k FSH £11,995
200TE Est, '89 White/ grey/blue sprts cloth esr ABS PAS Kenwd stereo r/heads cargo net&blind 54k 1onr FSH £11,995
300T Est 90mdl Auto Smoke Slvr/crm 8H.alloys ABS a/c e/m/sts esr e/w wlnt cargo tray&blind 2onrs 80k FSH £15,995
500 SEL 90 Red/crm lthr Auto. Well appointed vehicle, every extra fitted pls call for full spec 2onrs 75k FSH £17,995
CALIBRA 16V 4x4 91J, Star Slvr Blue/grey sprts cloth alloys esr e/w ABS PAS. Impressive sports coupe 45k FSH £9,995
MAZDA 626 GLX 2.0 5Dr 92K Met Slvr/grey sprts cloth PAS ABS esr e/w alloys stereo 40k Latest from Mazda £8,995
Peugeot 205 CJ '90 Conv, White/ blue sprts, Pinin Farina r/alarm 5spd stereo 1onr 31k FSH Low ins & economy £5,795
VOLVO 940 GL 1992 Met Blue/ grey velour 4Dr 5spd esr PAS ABS e/w CDL heated seats 45k 1onr FSH.... £POA
BMW 325i Touring 89 Auto Lachs Silver /Anth cloth alloys e/s/r PAS ABS CDL Kenwood stereo 69k FSH..£8,995
All cars come with P/X Warranty & Finance
Tel: JEWSONS JEEP (Oxford) 01865 200570

SPECIALIST COLLECTION
90H PORSCHE 911 CARRERA 4 . £27,999
93K LOTUS ESPRIT S4 .... £13,999
93L FORD ESCORT COSWORTH LUX £17,999
93L TOYOTA SUPRA 3.0i AUTO £29,999
91H RANGE ROVER VOGUE 3.9 SE AUTO £16,999
91H RANGE ROVER 3.9 SE AUTO £14,999
91H TOYOTA LAND CRUISER VX MANUAL DIESEL £14,999
92J LEXUS LS 400, Silver £24,999
91J VW CORRADO G60, Red ... £10,999
Evans Halshaw
MONACO HOUSE, BRISTOL STREET, BIRMINGHAM
0121 666 69999 or 0831 296363

Brooklands PHONE 01753-892770 or FAX / ANSAPHONE 01753-891936
Bentley Turbo R, 90(G), Cobalt Blue, 93k miles, ... £36,995
Mercedes 190E 2.0i Auto, 89(G) Artic White, 60k miles, ... £9,995
Mercedes 230 TE, 90(G), Nautic Blue, 62k miles, ... £15,995
Mercedes 300 CE, 93(K), Black, 19k miles, ... £32,995
SAAB 900S Convertible, 93(K), Blue, 17k miles, ... £17,995
Lotus Elan SE, 91(H), British Racing Green, 32k miles, ... £15,995
L/Rover Discovery V8i5 Auto, 93(K), Green, 24k miles, ... £17,995
Mitsubishi Shogun T/Diesel 5 door 93 (K) Charcoal Grey, ... £20,995

LINCOLN STREET MOTORS BIRMINGHAM
ARE PROUD TO OFFER:
BENTLEY TURBO 'R' 89 mdl twin headlamps 52k £37,995
BMW 325iS Coupe 92 Auto esr e/w CD player 13,000 mile £18,495
BMW 528i 91 24v 5-spd PAS esr 28k £11,995
BMW 525iSE 1990 5-spd PAS esr e/w alloys Red £10,995
BMW 535iSE Sport 89G Silver blk lthr sprts/sts Auto 48k £13,995
BMW 730iSE 89Series Auto. All usual refinements. As new £9,995
CITROEN PX17 TXD Turbo 92 Blue 15k esr ABS e/windows £7,995
JAGUAR Convertible 89 Tungsten Blue hood fully loaded inc air con alloys etc 31k miles from new FSH. Magnificent condition £16,995
LEXUS LS400 Oct'91 34,000 miles fully loaded. Pristine £20,995
MERCEDES 190E 2.6 90Series Nautic Blue Auto esr e/w alloys etc .. £12,995
MERCEDES 260 Diesel 89G 5-spd PAS esr e/w Diamond Blue £11,995
MERCEDES 300SE 90H Auto soft lthr air con esr e/w alloys w/wipe 45k £18,995
MERCEDES 500SE 87E Auto esr e/w alloys velour lst elec front seats superb £10,995
MG SPORTS ROADSTER 1980 W, White 36,000 miles. Opportunity ... £4,995
NISSAN PRIMERA 2.0 LXD 5dr hatch 93 20,000 miles £7,995
ROLLS ROYCE SHADOW II '77 46,000 miles from new Fully Documented Service History. Mint condition £14,995
021-632 6756/ 021-643 1915/ 0860 535907 Open 9-7/ Sun 10-5

DIRECT RESPONSE
Challenge us. A bigger spec...a better offer...a decision there and then. Don't compromise. Talk to the Dealmakers. Direct.
BMW
79V M1 Alpine white - Black leather 44T £46000
92K 850Ci Auto Active Driving Pack 13T £45500
93K 850Ci Auto Brilliant red - Lt silver lthr 25T £46000
94M 840Ci Auto Arctic silver - Black leather 13T £47500
94L 840Ci Auto Fjord - Light silver leather 8T £45000
89G M635 CSi Dolphin - Black leather 5T £24000
94M New 740i Auto Comfort sis 20" Alpines 8T £44750
94M New 740i Auto Fjord - Black leather 3T £41750
94M New 730i Auto Calypso - Black leather 2T £35750
93L 740i V8 Auto Granite - Silver leather 16T £29000
93K 730i V8 Auto Granite - Silver leather 27T £24500
92J 735i Auto SE Alpine - Black leather 19T £22000
92J 735i Auto SE Glacier - Ultramarine lthr 20T £22000
88F Alpina B11 (735i ASE) Dolphin - 281bhp 41T £16750
92J 730i Auto SE Sterling - Black leather 33T £19750
5 SERIES
94M M5 Fjord grey 5T £45750
94L M5 Sterling silver 3T £40000
94L M5 Oxford green 6T £40000
92J M5 Mauritius blue 35T £29000
91H M5 Sterling silver 38T £26000
94M 540i Auto Trg Parch lthr A/con ASC+T 7T £40000
94M 540i Trg Orient blue - Silver/grey leather 7T £34750
94L 540i Auto Trg Blk lthr A/con Alp alloys 6T £33500
93L 540i Auto Brocade - Silver lthr ASC+T 11T £29750
93L 530i V8 Auto Granite silver 3T £26000
93L 530i V8 Trg Diamond - A/con W/alloys 12T £26750
93L 530i V8 Auto Maldives - Grey leather 9T £26000
94L 525tX 4WD SE Trg Oxford green - A/con 8T £25750
94M 525i Sport Avus blue - Lt silver leather 9T £28750
94M 525 TDS SE Trg Arctic - Black lthr A/con 2T £25750
94M 525i Auto SE Trg Oxford green - Air con 8T £25750
94L 525i Auto SE Trg Dark green - Air con 16T £23750
93K 525i Sport Diamond - Black leather 17T £22000
93K 525i Sport Brillant - Black lthr air con 31T £20750
92K 525i Sport Sterling silver 52T £15950
94M 520i SE Orient blue 6T £19750
94L 520i SE Calypso red 8T £18950
3 SERIES
94M Alpina B3 Switchtronic Arctic grey 8T £36000
94M M3 Conv Alpine - Lotus white lthr Elecsts 3T £42500
94L M3 Conv Alpine - Red lthr Electric seats 4T £38500
94M M3 Coupe Cosmos - Lt grey lthr air con 5T £28750
94L M3 Coupe Dakar - A/con Elan seats 25T £31750
94M 325i Conv Auto Red - Black lthr M-Tech 2T £33000
94M 325i Conv Samoa - Violet lthr 17" alloys 4T £32250
94L 325i Conv Samoa - Light grey lthr 400m £31500
93L 325i Coupe Auto Mauritius blue 28T £22000
93L 325i Coupe Granite silver 11T £22500
92K 325i Coupe Black - Electric sun roof 19T £20000
92K 325i Coupe Mauritius - Silver leather 58T £17000
93K 325i Auto SE Lagoon - Air conditioning 17T £20750
91J 325i SE 4DR Mauritius - Silv lthr A/con 36T £15000
94M 325 TDS SE Mauritius - Silver leather 8T £22500
93L 325 TDS SE Diamond black 3T £20000
94L 320i Coupe Boston green 11T £19750
93K 320i Coupe Brillant red 16T £18500
94M 318iS Coupe Sienna red 5T £18500
94L 318iS Coupe Diamond black 19T £18000
89F Z1 Top red - Camouflage leather 29T £22000
89G Alpina C2 2.7 Auto Coo Dia blk-Blk lthr 55T £16500
91H 325i M'Sport Conv Macao - silver lthr 31T £18000
91H 325i M'Sport Conv Macao - silver lthr 33T £14500
90G 325i Conv Alpine - Blue leather 35T £14500
92J 318i Design Conv Neon blue 6T £16750
91J 318i Design Conv Neon green 23T £14750
88F Alpina C2.5 Touring Alpine 48T £11750
PORSCHE
88E 959 Comfort Silver Can Can leather 2T £215000
94M 911 Carrera 4 Cpe Polar - lthr 17" alloys 3T £60000
94L 911 Carrera Cpe T'tronic Midnight - lthr 9T £54000
94L 911 Carrera Cpe Slate - lthr A/C 17" alloys 5T £54000
93L 928 GTS Black - Black leather 14T £45000
89F 911 Speedster Guards red - full leather 2T £32500
90F 911 SSE Cab Baltic blue Linen leather 20T £32500
91J 944 Turbo Cab Cobalt Classic grey lthr 14T £25000
90G 928 GT Guards red - Black leather 27T £25750
91J 944 S2 Cab Titanium - Classic grey lthr 13T £24500
88F 911 Sport Targa Black - Black leather 34T £24500
90G 928 S4 Auto Marine - Blue lthr ESR 41T £24000
88F 911 Sport Coupe Guards Linen leather 53T £21500
MERCEDES-BENZ
91J 500SL Arctic-Blue lthr A/con R/St 8hls 14T £53750
93L 300SL 24V Signal - Cream lthr A/con 13T £51000
90H 300SL Signal - Cream lthr ASR 8 holes 25T £47250
92K 300SL 24V 5 Sp Signal Cream lthr A/C 29T £46750
92S 400SE Silver - Blk lthr Climate 8hls E/S 26T £41000
93L S280 Pearl blue - Grey lthr A/con 8hls 19T £38250
94M E320 Est Azurite - Grey lthr A/con R/St 13T £41500
93K 320CE Cab Almandine - Ultimate spec 28T £41000
91H 300CE 24V Auto Silver Grey lthr A/con 39T £28750
94M E220 Auto Almandine - Alloys ESR 4T £24750
88E 300CE Auto Astral - Blue lthr A/con E/S 45T £19750
BENTLEY - ROLLS-ROYCE
92K Continental R Cobalt - Magnolia lthr 8T £129750
85C Silver Spirit Royal blue - Parch leather 15T £31500
88E Silver Spirit Graphite - Parch lthr 38T £27500
ASTON MARTIN
93L Virage Volante Auto C/land - Parch lthr 8T £97500
FERRARI
91H Testarossa Rosso corsa - Magnolia lthr 6T £65000
93L 348TS White - Dark blue leather 2T £58500
74N 365 Berlinetta Boxer Rosso - Black lthr 28T £48750
87D 328 GTB Rosso Corsa - Air con 25T £34000
JAGUAR
93L XJ12 6.0 Flamenco - Doeskin leather 18T £30000
92K XJR 4.0 Auto Signal red Mag lthr A/con 24T £27000
92J XJS V12 Conv Dia blue Magnolia lthr 37T £24000
91J XJS 4.0 Auto Flamenco - Doeskin lthr 48T £20000
XJ6SS by Lynx Black-Red lthr cost £110,000+ 2T £65000
LEXUS
94L Lexus LS400 Cheltenham gold Grey lthr 11T £34000
93L Lexus LS400 Oxford blue Blue lthr 13T £31750
93K Lexus LS400 Oxford blue Blue lthr 12T £29750
FOUR WHEEL DRIVE
94L R/Rover Vogue SE Auto Plymouth blue 13T £31000
93L R/Rover Vogue SE Auto Beluga black 10T £29000
93L Isuzu Trooper 3.2 LWB Citation 31T £17750
94M Shogun LWB TD 7 seats air conditioning 6T £24000
94M Jeep Cherokee Stealth 4.0 Ltd Blk lthr 6T £24000
94M Jeep Cherokee 4.0 Ltd Choice of Two 4T £21500
OTHER SPECIALIST CARS
94L Dodge Viper Red - Black leather 9T £42500
94L Escort RS Cosworth Lux Pacific 11T £20000
92J Elan SE Turbo Black - Black lthr 26T £19000
90H Elan SE Turbo Calypso red - Grey lthr 25T £16500
94L Saab 900 SE 2.5 V6 Auto 5dr Lthr A/con 7T £19000
90H Nissan 300ZX Arctic white Black leather 33T £17750
93K Subaru SVX Dark red mica Black leather 19T £18750
93K Subaru Legacy 4 Cam Turbo Est 18T £13750
92K TVR 4.0 British Mica red - Grey lthr 11T £22750
72K Triumph TR6 Total restoration £12000
69G MG Midget Total restoration £7250
Sytnerdirect
Open 7 days a week 0115 924 1144 Sunday 10 till 4

Bramley (0483) 898159 Open daily including Sunday
26 High Street, Bramley (A281), Nr. Guildford, Surrey.
MERCEDES BENZ .... Full specifications on request
94L SL500 Hide, Climate, A.Bags, R.Seats, ASR, Alloys, Stereo ..15,000..£64,995
94L SL320 Hide, AC, SRS, Alloys, E.Sts, Auto 5 Spd, Cruise ....2,000..£55,995
93K 500SL Hide, AC, ASR, A.Bag, R.Seats, Cruise, Alloys, CD....17,000..£59,995
93K 500SL Hide, AC, ASR, Air Bags, Cruise, R.Seats, E.Seats ....17,000..£59,995
90H 300SL 24V Hide, A/C, ABS, R.Seats, Alloys, Stereo, 1 Owner, 21,000..£42,995
88F 300SL Hide, Air Con, R.Seats, ABS, Stored from new only ....267..£36,995
90H 560SEC LHD Hide, AC, SRS, ABS, E.S.Roof, EMH Seats ..Idem 13,000..£29,995
91H 500SEC Hide, AC, E.S.Roof, ABS, E.Seats, ABS, Cruise ....25,000..£34,995
91J 500E LHD Hide, AC, A.Bags, ASR, E.M.H.Seats, Cruise ....20,000..£37,995
93L 320CE Cab Hide, Auto 5 Spd, SRS, Sportline, ABS, Stereo..13,000..£42,995
93K 300CE 24V Hide, AC, AMG, Alloys, E.S.R, Sportline, CD ....19,000..£36,995
92K 300CE 24V Hide, AC, ABS, E.S.Roof, E.Seats, Cruise, Alloys ..9,000..£36,995
94M 300GEL Auto Hide, E.S.Roof, R.S.Seats, Cost new £67,000 ....5,000..£46,995
95M E320 Est Hide, AC, E.S.Roof, ABS, R.Seats, Cruise, Alloys ....900..£42,995
93L E220 Estate LHD Climate, E.S.Roof, A.Bag, R.Seats ....24,000..£23,995
93L 320 Est Hide, AC, A.Bags, ASR, R.Seats, E.H.Seats, Cruise ..25,000..£35,995
91J 230TE E.S.Roof, AC, ABS, Alloys, E.Windows, Alarm ....28,000..£21,995
94L E320 Hide, AC, E.S.R, Auto 5 Spd, SRS, EMD Seat, Alloys ..1,000..£39,995
91J 300E 24V Auto, 5 Spd, Sportline, Cloth, E.S.Roof, ...21,000..£24,995
92J 260E AC, E.S.Roof, ABS, EW, R.H.Rests, Alloys, Stereo ....29,000..£19,995
93K 220CE Coupe Auto, E.S.Roof, ABS, A.Bag, Alls, Stereo, Alm ..9,000..£27,995
94L E220 Auto Hide, E.S.Roof, Air Bags, ABS, R.H.Seats, Stereo ....2,000..£26,995
93L C220 Elegance Auto ABS, E.S.Roof, A.Bag, Alarm, Wal, CD 15,000..£23,995
93L 190E 2.0 Limited Edition, E.S.Roof, ABS, SRS, Walnut, Alls ..8,000..£19,995
91J 190E 2.6 Auto AC, E.S.Roof, ABS, Cruise, FAR, Alloys ....22,000..£18,995
PORSCHE .... All high quality cars purchased
88E 959 Comfort Hide, Full factory spec UK Dealer Supplied ....300..£224,995
88E 959 Comfort Hide, Full factory specification & history ..Idem 17,000..£199,995
94L Carrera Cabriolet Tiptronic High Specification New £70,000 ....600..£59,995
94L Carrera Cabriolet 6 Spd, Hide, Climate, E.Sts, 17" Alloys, ...2,000..£59,995
BMW .... Confidential finance arranged
94M 730i A Hide, AC, Comfort seats, A.Bags, E.S.Roof, Alloys, CD 2,000..£36,995
92J 735i A SE Hide, Climate, E.S.Roof, E.M.Seats, ABS, CD ....28,000..£22,995
88F 635 CSi A Highline, Hide, AC, E.S.Roof, ABS, E.Seats, CD ..18,000..£23,995
95M 530i A Touring Hide, AC, E.H.Sts, New in excess of £40,000 ..2,000..£34,995
89F Z1 LHD 5 Spd PAS, ABS, Hide, E.Windows & Doors, Stereo 4,000..£25,995
94L 325i Convertible 5 Speed, AC, Hide, Alloys, A.Bag, Alarm, CD..10,000..£32,995
94M 325i A SE Hide, E.S.Roof, A.Bag, ABS, Alloys, Alm, Stereo ....1,000..£24,995
92K 320i A Coupe E.S.Roof, ABS, Alloys, Stereo, Alarm ....14,000..£17,995
94L 318i S Coupe 5 Spd, ABS, SRS, E.S.R, Alloys, Top Tint, F.Fogs..28,000..£17,995
SPECIALIST CARS .... All makes taken in exchange
94L RANGE ROVER VOGUE SE Hide, AC, ABS, SRS (95 Mdl) Stereo ..4,000..£32,995
93L RANGE ROVER VOGUE LSE Hide, AC, E.S.R, ABS, E.Sts, Stereo ..11,000..£28,995
94M LAND ROVER DISCOVERY V8i ES Auto Full Specification ..8,000..£24,995
93K JEEP CHEROKEE 4.0 LTD Hide, AC, ABS, R.Seats, Alloys 21,000..£19,995
93L JAGUAR XJS 4.0 Convertible, 2+2, AC, SRS, E.Seats, ABS..6,000..£34,995
94L JAGUAR XJ6 LE 3.2 Hide, Stereo, 3 Year Warranty, ABS ....3,000..£23,995
90G ASTON MARTIN VANTAGE COUPE 5 Spd, AC, 1 Own.only 275..£94,995
87E ASTON MARTIN V8 VANTAGE CONV Auto, Factory Spec...15,000..£79,995
61 JAGUAR 3.8 E Type Roadster Restored Chassis No 17 .... £39,995
35 BUGATTI Type 57 Ventoux Restored, Chassis No 57271 .... £99,995
37 JAGUAR SS100 2 1/2 Litre, Restored, Chassis No 18098 .... £84,995
57 JAGUAR XKSS Chassis No 766, Restored by Hall & Fowler........ £395,000
48 ALPHA ROMEO 6C 2500 FRECCIA D'ORO Body off restoration £29,995
CARS SIMILAR TO THE ABOVE CONSTANTLY REQUIRED

FERRARI
FERRARI at JCT 600. Choose from the largest selection in the North. 1990 Testarossa. Red/ Crema. Sport exhaust. FSH £64,995. 1989 328 GTS Red/ Crema £46,995. 1991 348 tb Blu Medio/ Grey £49,995. Also a selection of older Ferrari from £29,995. Test drive the new 368 and 512R by appointment. For further details please contact David Slocombe or Martin Brammer on 01274 668241..Thankyou.
FERRARI 328GTS 88E Rosso, Beige hide, Rear Aerofoils, Air conditioning, 3K, £44,995. Branshaw 0202 396342
F40 Testarossa, Mondial, 348 all at Glenvarigill 0131 441 1111. 0836 757548.
STRATSTONE Of WILMSLOW are the only official Ferrari Centre in the North West. Full details on all current vehicles in stock. Contact Nick Colley on 0625 522222, 061 237 5007 Mon-Sat Sundays 0831 512348
TESTAROSSA 1990 Rosso Corsa, only 3600 miles. Outstanding Value at £59,995. Contact Nick Colley, Stratstone of Wilmslow 0625 522222 or 0831 512348.
TESTAROSSA 89G Rosso Corsa, 6,000 miles £59,950. H R Owen 071 584 8451 Sunday 0836 222949
FERRARI WANTED
FERRARI wanted by JCT 600. All low mileage 86 onwards but must have Ferrari FSH. For more cash with less hassle please call David Slocombe on 01274 668241..Thankyou
FIAT
TOP-DISCOUNTS on all New Fiats. Call New Car Centre 081 866 4400. Mon-Fri
EXECUTIVE CARS
Lancaster SPECIALIST SELECTION
90H Rolls - Royce Silver Spirit II Dark Oyster, p/ment hide, 10T...£49,995
91J Ferrari 348ts Rosso, crema hide, 500m........ £58,995
94L Porsche 928 GTS Slate grey met, Marble, 12T........ £P.O.A.
90H BMW M5 Calypso red met, cream full hide, air, 31T........ £24,995
94M BMW M3 Convertible Avus Blue met, silver hide, 2T........ £38,995
93L BMW 325i Convertible Auto Mauritius, hide, H/Spec, 13T £30,995
89F BMW 320i Convertible Royal blue met, full hide, 28T........ £12,995
91H Jaguar 4.0 Sovereign Auto Tungsten grey met, hide, 25T.... £16,995
92J Lexus LS400 Boston green met, cream hide, 27T........ £25,995
94L Lexus LS400 Boston green met, cream hide, 15T........ £34,995
93K Isuzu Trooper Citation Turbo Diesel 5 Door LWB, 21T........ £17,495
OPEN SUNDAY 10am - 5pm
0181 - 983 4444 0374 435493
William Loughran
93 JAGUAR XJ220 RHD Royal Blue, Grey Hide, 2,000m, 1 Owner, Exceptional Value (L) ...£159,950
86 PORSCHE 959 Silver, Burgundy Hide, Silver Inserts, Ex Patrick Collection 3,000m ..£169,950
95 PORSCHE Carrera 2 Slate Grey, Mushroom Hide, Sports Sts, 500m, Good Saving ...£53,950
93 PORSCHE 928 GTS Slate Grey, Matador Red Full Hide, Man, 3,000m, 1 Owner (L) ...£54,950
94 Spec BENTLEY Continental R Storm Grey, Silverstone Hide P.Stas, 17,000m FSH (L)..£139,950
93 Mdl BENTLEY Turbo R Floor change, Met Green, Beige Hide, V.H.spec 21,000m (K) ..£84,950
91 BENTLEY Continental Conv. Rhapsody Blue, Parchment Hide, 20,000 miles FSH £99,950
90 MERCEDES 600SEC Pearl Grey, Cream Hide, Total Spec, 1 Owner 22,000 miles £71,950
93 MERCEDES 600SL Almandine, Cream Hide, Total Spec, CD 1 Owner 2,000 miles £77,950
94 MERCEDES S500 Coupe Pearl Blue, Cream Hide, Total Spec, 1 Owner 6,000 miles..£67,950
92 MERCEDES 500SE Paget Red, Cream Velour, ASR, A.Bag, 1 Owner 24,000 miles....£43,950
92 MERCEDES 500SE Met Silver, Black Hide, 8 Hole Alloys, 40,000 miles, FSH........ £41,950
93 MERCEDES 500SL B/Black, Cream Hide, AC, R.Seat, 8h Alloys, 24,000 miles, FSH ...£58,950
91 MERCEDES 300SL 24V Black, Black Hide, Rear Seat, 40,000miles, FSH........ £19,950
95 MERCEDES E320 Coupe Azurite, Black Hide, A/Con, S/Roof, Del mls, Good Saving ...£43,950
91 MERCEDES 500E B/Black, Grey Hide, A/Con, E/Seats, 8h Alls, CD, 35,000m FSH ...£34,950
89 FERRARI 412 Manual, Blue Ribbon, Magnolia Hide, 1,000 miles As new (G) £84,950
88 FERRARI Testarossa Red, Tan Hide, 5 Stud Wheels, 6,000miles, Exceptional (F) ...£54,950
88 FERRARI Testarossa Met Black, Black Hide, 17,000 miles, FSH........ £69,950
92 ASTON MARTIN Virage Auto Lichfield Black, Mushroom hide p. black 6,000m, FSH ..£79,950
87 ASTON MARTIN Vantage Suffolk Red, Magnolia Hide, P.Red, 16,000mls, FSH (E) ...£57,950
89 ROLLS-ROYCE Silver Spirit Royal Blue, Mag Hide p. blue, High Spec 12,000m FSH ..£46,950
0772 613114 Open Sundays, Eves 02572 67384

FORD
FIESTA 1.3 LX. Auto. K reg. 4 door, s/roof, metallic grey, 12,000 mls, 1 lady owner, FSH. £8,400 ono. Tel 081 346 7003
GRANADA'S Ghias & Executive's, Petrol or Diesel in Stock From £11,995. Tel 0530 560056 T
GRANADA 2.0i Ghia 94 M. 4 & 5 Door, Met Paint, Full Spec From £12,995. 0530 560056 T
MAVERICK,S Petrol & Diesel, 3 or 5 Door. Low Mileage At Big Discounts. Tel 0530 560056 T
MONDEO 1.8LX 94 M. White Or Tourmaline £9,650 Tel 0530 560056 T
MONDEO 1.8 Turbo Diesel. L Reg. Radiant Red £9,250. Tel 0530 560056 T
MONDEO 1.8 LX Estate 94 M. Cayman Blue, £10,995. Tel 0530 560056 T
MONDEO Ghia L Reg. 5 Door. Nouveau Red, 6,000 miles, Full Spec £10,995. 0530 560056 T
SCORPIO 2.9 24v Estate, L Reg. Tourmaline, Pumice Leather, 8,000 miles £17,995. 0530 560066 T
SCORPIO 2.9 24v, 94 L Reg. Cayman Blue, Full Spec £16,500. Tel 0530 560056 T
SCORPIO 2.9 12 Valve. 94 L Reg. Chianti, £14,995. Tel 0530 560056 T
SCORPIO 2.0 94 M Reg. Choice Of Colour, Full Spec £15,500. 0530 560056 T
SCORPIO 2.9 Estate, 94 M. Jarva Blue, Leather, 7,900 miles £17,995. 0530 560086 T
SCORPIO 2.0i
M reg, 4 dr & 5 dr, choice of 15, metallic colours, leather trim. Prices from only £14,995. Contact Dagenham Motors, UK's largest Ford Main Dealer Group. Superb deals available, late registered Ford range.
081 364 5135
Mon-Sat or Sun 0850 666424.
FOUR WHEEL DRIVE
1ST Direct New Discovery From £294 Monthly + VAT. Entire Range Available Call Waterside Vehicle Leasing on 0800 622848 or 0181 948 2682 24hrs T
JEEP Cherokee Ltd SE
94 (M). Black, 13,000mls, alarm & many extras. £20,500
0883 345366
0293 862761 (eves)
DENNIS COMMON NORTHUMBERLAND
93L ISUZU TROOPER 3.1 DIESEL CITATION, SWB, light silver, front bar, side steps, 22,000 miles £18,495
94L ISUZU TROOPER 3.1 DIESEL DUTY, SWB, light silver, front bar, driving lamps, 10,000 miles £18,495
92J ISUZU TROOPER 3.1 DIESEL DUTY, LWB, ivory white over iron grey, seven seater, front bar, tow pack, 40,000 miles £15,995
94L SUBARU LEGACY 2.0 GL 4WD, AUTOMATIC SALOON, light silver, our own demonstrator, only 9,000 miles £11,995
92K LAND ROVER DISCOVERY 2.5 DIESEL, 3 DOOR, Ionian blue, side steps, electric pack, 31,000 miles, one owner £15,995
0665 570542
94 M Volvo 940 SET Est. Met Red, Auto, 8k, ... £16,232
93 L Daihatsu Fourtrack Independent TDX. Anthracite, 21k £13,999
94 L Suzuki Vitara JLX Soft Top. White, 7k, ... £10,999
90 H 960 24V Estate, Met Blue, Auto, 46k, ... £11,999
DAVENPORT VERNAN VOLVO 01923 255116
Dick Lovett Ltd 4 x 4
Bristol 0117 962 2822 Mobile 0831 126489

CHEVY Suburban. New shape 95 L. 10,000mls. 1 owner. Every extra. 8 seats plus luggage. £19,950. 0374 236297
DICOVERY TDIS 1993 (L). 55k mls, 5 dr, 7 sts, met. blue, FSH. £16,950. (wrk): 01638 721700; mobile 0374 188814
DISCOVERY V8 ES, 5 door auto, black, 1 owner, FSH, twin sunroofs, side runners, rear step, 6,500 mls. VGC. £20,450. Wk/end 0589 434088. Off 0171 613 5959.
DISCOVERY TDIS Auto. 5 dr, 95 (mdl), M reg, Sept 94, twin hatch, towpack, freestyle choice, Epsom Green, 6,000 mls. £21,750. 0384 400274
DISCOVERY V8i
Auto K reg, 16,700 m, Arkn grey met, A1 cond, FSH, 7 st, elec pk, S/run, bulls, tow pk, ski/cycle rk., Whl. trim, £16,000.
Tel (eve) 0737 363102
(day) 071 662 6355
Jeep MOTORPOINT JEEP FOR ALL CHEROKEES AND WRANGLERS ALWAYS BUYING - ALWAYS SELLING
181 LONDON RD., ROMFORD, ESSEX 01708 761555 AFTER HOURS 0370 426662
ISUZU
95M TROOPER LWB Citation 3.2 Man 23,995
95M TROOPER LWB Duty 3.1 Diesel 21,995
95M TROOPER LWB Duty 3.1 Diesel 21,995
94M TROOPER LWB Citation 3.1 Diesel 22,995
94M TROOPER SWB Citation 3.2 V6 A 20,995
94M TROOPER SWB Citation 3.1 Diesel 19,995
94L TROOPER LWB Duty 3.1 Diesel 18,995
ALL AVAILABLE AT AFN GUILDFORD CALL 01483 60666 0850 888900
Lancaster CITY
93L Jeep Wrangler 4.0 Red, alloys, nudge bar, lamps, black removable hardtop, 12T ... £13,495
94L Jeep Cherokee 4.0 Limited SE Auto, Deep blue metallic, grey full hide £21,495
0181 - 522 0023
0374 281000
SUNDAYS 10am - 4pm
THE ULTIMATE 4WD TOURING
1993 (K) S5 3.0i X Touring
£29,995
AC SCHNITZER automobile Technik
0485 542000
CHEROKEE LTD SE 1995, 1,000 miles, royal blue/magnolia, all possible options. Cost new £26,000, now £23,995. 0202 761523 or 0860 279335.
DISCOVERY
94 L ES TDi, 19,000 miles, magna grey, grey hide, full spec, FSH, 36 month manufacturer warranty.
£24,995.
Tel 0629 583210
RANGE ROVER TDI
G reg, air con, Trocadero Red, Mot til Dec 95, Taxed, any inspection. £11,250.
0905 796661 T
JEEP CHEROKEE 2.5 SPORT
1993 L, 27,000 miles. white, FSH, tow bar, unmarked, £13,750. private sale
Tel 0394 411163 or 0860 744362.
DISCOVERY TDIS
(K reg), 5 dr, 45,000 mls, FSH, firefox red metallic, 7 seats, 60,000 mile warranty, 'free style' suspension, alloys, twin sun hatches, driving lights, bull bars, side steps, wheel arch protectors, towing kit, CD & RDS radio cass, roof rack, security system incl tracker. £15,995.
(0304)825852 (H)
0304 240831 (O).
SUBARU IMPREZA 2000 TURBO SALOON
Red, FULL PRODRIVE SPEC, 5k mls. £19,950.
01442 842273 / 842384 (office hrs) T
JEEP CHEROKEE
4.0 Ltd Se, Auto 94M 4000mls. Green, Gold Decals, Beige Lthr, Wooden Momo, Air con. All extras. As new. Full Wty's FSH one owner £22,950 ono.
081 444 9103 anytime.
94M LEGACY 2.2 GX Est A M/Shape 15,495
94M LEGACY 2.0 GL Est Man M/Shape 14,495
94M LEGACY 2.0 GL International Est 13,495
94M IMPREZA 2000 Turbo Red, 5Dr 16,495
94M JUSTY GLi 4WD Silver, R/Cass 7,995
94L VIVIO GLi 4WD White, Del Miles 4,995
ALL AVAILABLE AT AFN GUILDFORD CALL 01483 60666 0850 888900

FOUR WHEEL DRIVE

DISCOVERY ES Tdi Auto 94. Niagra grey. FSH. Leather. 6 slack cd. front & rear A/C. airbags £25,000 ono. 5 yrs ext warranty. Tel 0374 676269

SHOGUN
SWB Diesel 93
9,000K. Diamond Pack, Red over Silver. High Spec. 2nd car for our young lady owner
£16,995 ono
Tel: Day 01524 382211
Evening 01524 852518
Heysham, Lancs

RANGE ROVER VOGUE
G reg. automatic. PAS. bullbars lightguards. alarm and stereo system. beautiful blue. low mileage and exceptionally good condition. A beautiful car
£11,750.
Tel 071 6243044

DISCOVERY TDIS 93 Met Blue. Sunroof. Elec Windows. Alarm. 1 own. 22,000mls £17,995. Wheelhouse 0502 705865

DISCOVERY TDIS 5 dr. M reg. air con. 2,600 miles. alloy wheels. As new £22 950 0702 553716 or 0860 297000 T

DISCOVERY 1993L reg. TDi. 5 dr. Green. 21K. tow pack. ex cond. p sale £14,800 ono. No canvassers. Tel 0296 660267

DISCOVERY TDIS 5 Door L reg. Black. 7 Seat. Twin Roofs. Alloys. Bars. 1 onr. 22k. FSH. £18,995. 0707 274882 T

H REG Range Rover, Ardennes Green, Vogue SE 3.9. FSH. 63,000 miles £17,280 Tel 071 371 7415/0831 209474

JEEP Cherokee. 4.0 litre ltd. 94 L Metallic blue/grey lthr. £2000 extras. 11k mls. £19,995. 01494 785188/ 0831 371713

LAND ROVER 110 DEFENDER
1994, 3,000 mls. fully loaded inc roof rack & ladder. bull bars and light guards. tow bar. driving lights & working lights. remote alarm. air con.
£18,995.
Tel 0444 451508
Mob 0850 065848

ISUZU/SUBARU Lancaster in Kent for all your Sales. Service and Parts requirements. New for immediate delivery most models in stock 0732 456300

ISUZU TROOPER 3-door 3.1 Turbo Diesel. 93L. Met Blue. only 14,000 miles. air con. alloys etc. Excellent value at only £16,995 0483 756166 T

LANDCRUISERS VX Autos 93L £29,995 94M £36,995. Toyota Dealer facilities. Andrew Mc Kay (Sun) 0773 828276 (Week) 0332 340334

LANDCRUISER VX Auto Dsl Turbo Sept 93 LWB White 23k mls lthr air con Rac wty £27 000 0706 525219

MOTORPOINT JEEP Offer used Cherokee K-M. large selection (Jeep Main Agent) Essex 01708 761555 Open 7 Days

RANGE ROVER LIMOUSINE
Vogue SE Auto (H) Reg. Only 35,000 miles. 1 owner. met paint/lthr. air con. etc. 7 seater conversion. Cost over £50,000. Full spec & details a must. Exceptional at only
£19,950 ono.
031 313 1133
0836 635140

RANGE ROVER Vogue auto. 1991 H. average mileage Plymouth blue. air/con. FSH. director's car, chauffeur driven. Immaculate £13,750 Tel. 071 730 4064 or 0831 654 720

RANGE ROVER Vogue SE Manual 91 H Ardennes green. green hide. 74k FSH Fastidiously maintained & mint Private sale £12,950 Tel 0608 685014 Warks

RANGE Rover Vogue SE 3.9 Jan 94 1 owner Westminster/ grey leather air con & air suspension Auto. Immac Serviced. 18.8k mls £27,500 Tel 0737 247988

RANGE ROVER Vogue Turbo Diesel. 90 H 48k. FSH Air con Ardennes Immaculate £13,995 0908 582113

VITARA'S New M reg SE spec h/s tops. Unbeatable £9,995 Call Tufstuf 0636 414121

RANGE ROVER OVERFINCH
570 Ti
1992. J reg. black with beige leather interior. auto. A/C. stereo & CD. EW. ECT. low mileage. 1 owner.
OIRO £27,500.
Details
0171 6377784
or 0370 234245

RANGE ROVER Vogue LSE 93K White/Saddle Hide. FSH. 36k £23 995 Bramshaw 0202 396342

RANGE ROVER VOGUE EFI 3.9 Auto. F reg 1989. low mileage. excellent condition £10 500 ono Tel 081 830 3906

RANGE ROVER 3.9 SE 1992. Agean Blue full SE spec 40k FSH £18 995 0256 895188 or 0635 253677.

RANGE ROVER 3.9 G reg. Ardennes Green. A/C ESR 60k. FSH £11,995 0256 895188 or 0635 253677

RANGE ROVER Vogue SE Plymouth blue. H reg. excellent condition. full spec FSH. 76K £13,950 Tel 0850 740241

RANGE Rover Vogue SE 4 Litre 1993 Blck. 38k mls. CD+ X tras superb condition £22,000 081 801 8144 day 081 802 0997 eve

R/ROVER Vogue SE Special order, dark met blue/full Connolly hide. Wilton carpets High spec Cost £60,000. £17,995 Bramshaw 0202 396342

SHOGUN LWB Petrol 93(L) Met Green. Auto. Air Cond. Spec. 1 owner. 28,000 miles Private Use £23,950 Tel 01772 613114 (T)

TOYOTA Landcruiser, thinking of buying or selling? Contact Grosvenor Garage. Guildford first Largest Selection in the UK available 0483 234242. Open 7 days

SHOGUN 3.0 V6 June 1990 LWB. 5 dr 7 seats. white. 32,000 mls. FMSH. all extras. vector immobiliser. VGC £12,500 Tel 0444 482830.

SHOGUN J Reg. LWB TD Blue/Grey. FSH. S/Steps. wood caps. extra carpets 43k. vg cond £16,750 ono 0372 467717

SHOGUN 3 liter V6 24 valve. Oct '94 LWB auto. black/silver. 3,000 miles. £22,950. Tel 0181 954 4116

SHOGUN LWB. Deisel. 93L. 7 seats. Hanover green. 1 owner. cd player. tow bar. many extras. £20,950 081 776 4682

TOYOTA 4 Runner 3.0 Turbo D Oct 94M. 3,000 miles. 3 yrs manu warr. moving overseas £21,000. 0793 784462 Pri

TOYOTA Landcruiser 93 L Vx auto deisel. 25,000 miles. 1 owner from new. very good condition. £29,950. 01924 491643 or 01924 488982

VOGUE SE 91H. Aspen silver. grey leather. 55,000 mls. alarm. excellent throughout £14,500 Tel 0403 782679

VOGUE SE Auto F Reg. leather. air. alloys. s/roof. new tyres. Cyprus Green Mint. Hi miles. FSH £9,995 Px. 0992 892658T

VOLVO 850 SE 2.5 10 Valve. Automatic. Signal Red. Registered 8/94. 10K. £16,950. Rudds Southampton 0800 716166.

FOUR WHEEL DRIVE WANTED

1st at buying Discovery. Shogun. Range Rover & Landcruisers. 92-95 collect anywhere. Rayns Leics (0533) 612200

1988 - 1995 Top prices paid for all low mileage 4x4's Mole Valley Motor Group 0372 749090

COUNTRY MOTORS urgently require Range Rover. Discovery. Trouper. Daihatsu. Shogun & Frontera 90-95 Collect anywhere UK 0963 363110

GLENVARIGILL Jeep Best prices paid for best used Jeep with FSH. 0428 724048/0860 335390

JEEP Wanted All models top prices Contact Wayne Carter JCT 600 Jeep Centre (0484) 480060

WANTED L/Cruiser. Shogun. Isuzu. R/Rover. Discovery. Jeep. Vitara 081 459 0005 T

TOM HARTLEY
(AS SEEN ON TV)
Uk's No.1 Buyer of all Shoguns. Range Rovers & Landcruisers.
Collect Anywhere
01283 762762
(7 days)
THE ULTIMATE NAME DEALING IN LUXURY CARS

GENERAL

BUY DIRECT
(AT WHOLESALE PRICES)
'M' Registered
Low Mileage
Ford - Vauxhall
Toyota - Peugeot
Renault - Rover
(Most Models Available)
Contact Fleet Sales Dept
Tel 01444 274720
Fax 01444 275647

HONDA

CIVIC 1.5 VEi New shape K reg 1 owner. full service history £7,395 Px. full wrnty 0272 575817 (day) or 573058 (eves)

CIVIC Silver. LSi. prestine. auto 11,000 m. factory warranty £9 000. Why pay trade prices Tel Epsom 0372 722721

LEGEND Coupe M Reg Buckingham Blue. Full Spec one only at £28,995 92J Legend Coupe Met Grey. Superb Example only £16 995 For details on these and many more Tel Regency Honda (0114) 2748004

NSX 91J Manual Red with Black Leather, 22,000 miles Lancaster 0992 553011/0374 860030

HONDA

NSX 1991 Formular red/black leather 23,000 mls. perfect condition. A/C. cd. cruise. traction etc Reluctant sale £34,450 Tel 0332 519221

PRELUDE 4 Ter 94 L 16k mls malachite green. excellent condition top of the range air con. alarm FSH a stunning fast coupe. £17,500 0522 694102

CORNES HONDA
EWELL
0181 394 1441
LEGENDS AVAILABLE

95M Legend Coupe. Bordeaux	£26,995
95M Legend Saloon. White	£24,995
94L Legend Saloon. Canterbury Green	£18,995
93K Legend Coupe. Silver	£16,495
92J Legend Saloon. Cobalt Blue	£8,495
89G Legend Coupe. Smoke Silver	£5,995
88E Legend Saloon. Dark Blue	
PRELUDE	
94L Prelude 2.3 Auto. Arctic	£15,995
94L Prelude 2.0 Man. Phantom	£14,995
93K Prelude 2.0 Auto. Silver	£14,995
93K Prelude 2.0 Auto. Silver	£14,995
CRX	
94L CRX ESi Manual. Captiva Blue	£13,995
93K CRX ESi Auto. White	£12,995

JAGUAR & DAIMLER

XJR-S 6.0L White/Grey Int. Reg Nov 92 28T like new A/C.CD. 3 yr warr. £26,950. XJA 16 Plate plus £1,600. 0494 778702/0850 536000

HONDA

MERCEDES AUTHORISED DEALERS

MERCEDES-BENZ RETAIL

92K	190E 2.0	Arctic White	17T	£18,250
94L	190E LE	Azurro Blue	19T	£18,750
94M	C180 Esprit	Imperial Red	15T	£19,750
94L	C180 Eleg	Brilliant Silver	11T	£20,950
94L	C180 Eleg	Silver	11T	£20,950
94M	C180 Class	Polar White	8T	£18,650
94L	C180 Eleg	Polar White	11T	£20,950
94L	C180 Eleg	Onyx	10T	£20,950
94L	C180 Eleg	Imperial Red	11T	£20,950
94L	C180 Eleg	Rosewood	14T	£20,950
94L	C180 Eleg	Brilliant Silver	9T	£20,950
94L	C180 Eleg	Nutria Brown	12T	£20,950
94L	C180 Eleg	Smoke Silver	13T	£20,950
94L	C180 Eleg	Nautic Blue	8T	£20,950
94L	C180 Eleg	Pearl Blue	12T	£20,950
94L	C180 Eleg	Blue Black	10T	£20,950
94M	C220 Eleg	Imperial Red	8T	£22,950
94M	C200 Sport	Brilliant Silver	10T	£21,850
94L	C220 Class	Polar White	14T	£21,950
93L	C220 Sport	Blue Black	10T	£28,250
93L	C250D Class	Pearl Blue	16T	£21,950
93L	E200	Brilliant Silver	20T	£20,950
94L	E200	Imperial Red	11T	£22,950
94L	E250D	Polar White	13T	£24,950
92K	280E	Bornite	32T	£23,750
93K	280E	Malachite	20T	£23,950
94M	E200T	Imperial Red	9T	£25,250
94M	E200T	Azurite Blue	8T	£25,250
92K	220TE	Arctic White	35T	£22,950
92K	220TE	White	35T	£22,950
94M	E280T	Smoke Silver	12T	£32,450
94L	S280	Rosewood	8T	£41,250
94L	SL280	Imperial Red	12T	£52,950
94L	300GDL	Blue Black	18T	£27,250

0181 560 2151 AFTER HOURS 0831 812245

94L	C180 Eleg	Brilliant Silver	10T	£20,950
94L	C180 Eleg	Brilliant Silver	11T	£20,950
94M	C180 Eleg	Azurite Blue	11T	£20,950
94L	C180 Elege	Imperial Red	11T	£19,950
94M	C180 Sport	Almandine	10T	£20,950
94M	C200 Eleg	Azurite Blue	13T	£23,450
94M	C200 Sport	Brilliant Silver	12T	£23,950
94M	C200 Sport	Blue Black	10T	£23,950
94L	C220 Class	Dark Blue	13T	£22,950
94M	C220 Eleg	Pearl Blue	12T	£24,250
94M	C220 Sport	Tourmaline	7T	£30,950
94M	C220D Eleg	Brill. Silver	13T	£22,250
94M	C250D Eleg	Imperial Red	8T	£24,250
94M	C280 Eleg	Pearl Blue	11T	£28,950
94M	C36 AMG	Blue Black	8T	£POA
94L	E200	Pearl Blue	10T	£22,950
94L	E200	Almandine	13T	£20,950
94M	E200 Estate	Azurite Blue	9T	£25,450
93L	E220	Black	17T	£23,950
94L	E220	Blue Black	9T	£24,950
94M	E220 Est	Brilliant Silver	18T	£26,950
94M	E220 Est	Brilliant Silver	10T	£28,500
89F	230E	Diamond Blue	42T	£14,950
94M	E250D	Imperial Red	14T	£24,950
94L	E280D Est	Almandine	10T	£31,950
94L	E300D	Smoke Silver	5T	£27,450
94L	E300D	Blue Black	16T	£25,950
93L	300D Est	Brilliant Silver	25T	£24,950
93L	E300D Est	Almandine	9T	£28,850
94L	E320 Cab	Almandine	20T	P.O.A.
93L	E320 Cpe	Nautic Blue	13T	£38,950
93L	SL280	Imperial Red	8T	£47,950
94L	SL500	Pearl Blue	12T	£68,950
91H	500SEL	Blue Black	68T	£26,950

0181 205 1212 AFTER HOURS 0850 792593

94L	C180 Eleg	Pearl Blue	11T	£20,950
94L	C180 Eleg	Brill. Silver, Auto	10T	£20,950
94L	C180 Eleg	Imperial Red	9T	£20,950
94L	C180 Eleg	Beryl	10T	£20,950
94L	C180 Eleg	Nautic Blue	9T	£20,950
94L	C180 Eleg	Brilliant Silver	5T	£20,950
94L	C200 Eleg	Pearl Blue	10T	£22,950
94M	C220 Eleg	Rosewood	10T	£23,950
94M	C220 Eleg	Pearl Blue	13T	£24,750
94L	C220D Esprit	Midnight Blue	9T	£19,950
94M	C250D	Auto Imperial Red	11T	£22,950
94L	C280 Eleg	Brilliant Silver	11T	£27,950
91J	190E 1.8	Nautic Blue	25T	£12,950
93K	190E 1.8	Signal Red	27T	£15,950
92K	190E 2.0	Brilliant Silver	38T	£15,950
92J	190D 2.5	Brilliant Silver	35T	£18,950
92J	200E	Pearl Blue	28T	£17,950
93K	220E	Pearl Blue	28T	£21,750
93K	280E	Smoke Silver	30T	£24,950
91H	300E	Brilliant Silver	31T	£20,950
94M	E300D	Azurite Blue	8T	£27,950
94L	E200T	Imperial Red, RFS	15T	£24,750
94M	E200T	Azurite Blue	7T	£24,950
93L	E280T	Pearl Blue	24T	£31,950
93K	320TE	Pearl Grey	28T	£34,950
94L	E220	Dark Blue	8T	£23,950
94L	E220C	Imperial Red	12T	£27,950
93L	E280	Pearl Blue	23T	£27,950
92J	300CE 24V	Brilliant Silver	20T	£31,950
91H	420SEC	Anthracite Grey	46T	£29,950
94L	SL280	Blue Black	10T	£49,950
89G	300SL	Signal Red	25T	£31,950
92J	300SL 24V	Almandine Red	18T	£44,950

01932 228811 AFTER HOURS 0831 126429

E320 Cabriolet 94M. Tourmaline Mushroom Leather. Air con. 5spd Auto. 3,000 miles £49 950. Tel 0296 21362 or 0585 930795.

LANCASTER Offer 94M E320 Estate Smoke Silver. Black Leather. Air Con. Sportline. 6 Speed Auto. Rear Seat. C/C. Stereo. 2T £35,995. 0708 861321 or 0850 390597 T

LANCASTER Offer 94 L 320E Saloon Brilliant Silver. Black Leather. EDS. EPS 14T £34,496 0708 861321 or 0850 390597 T

LANCASTER Offer 91J 300CE Black. Grey Leather. 8 Hole Alloys. Multiplay CD. 36T £28,496. 0708 861321 or 0850 390597 T

LANCASTER Offer 94 M E320 Coupe Blue Black. Mushroom Leather. OTG. 8 Hole Alloys. Alarm. 6T £42 995 0708 861321 or 0850 390597 T

LANCASTER Offer 92K 300CE 24V Pearl Grey. Black Leather. Air Con. Alls. Walnut. 32T £34,995. 0708 861321 or 0850 390597 T

LANCASTER Offer 94L S280 Blue Black. Black Leather. 9T £38,995. 0708 861321 or 0850 390597 T

300SL Sports. Red 1993K. 21,000 miles £43,990 Dicksons Perth 0738 633133

4 MATIC 300E. Blue velor. Air con Cruise Air bag. High spec £11,370 Dicksons Perth 0738 633133

E320 Cabriolet 94M. Tourmaline Mushroom Leather. Air con. 5spd Auto. 3,000 miles £49,950. Tel 0296 21362 or 0585 930795.

E320 Cabriolet 94M. Tourmaline Mushroom Leather. Air con. 5spd Auto. 3,000 miles £49,950. Tel 0296 21362 or 0585 930795

E220 Red. Auto. Walnut. Alarm. Twin airbags. 1994M. £23,990 Dicksons Perth 0738 633133

SL320
94L Blue black/Grey.
5 Speed Auto. Climate Control, Electric Steering Column, Leather, Cruise. FSH.
Quick Sale £54,995
EUROCAR
0432 273770

ROAD RANGE
Authorised Mercedes-Benz Dealer
LIVERPOOL • SOUTHPORT
92J 300CE 24V Signal Red, Black Sports Cloth £32,000
94L E320CPE Almandine Red, Mushroom Leather £39,000
93L E320CPE Black/Black Cream Leather £39,950
90H 500SE Brilliant Silver, Black leather £24,950
93L 300SL 24V Blue/Black Cream Leather £53,000
93L 320SL Imperial Red, Cream Leather £56,000
93L 500SL Brilliant Silver, Black Leather £65,000
TEL: 0151 227 4171 or 01704 568515

FALCON
01582 211112
C180 ELEGANCE Auto Tourmaline Metallic. 1994 M. Mileage 1,000 £27,950
C200 SPORT Auto Polar White 1994 L. Full AMG & Black Leather. Mileage 1,000 £27,950
E250 DIESEL Auto Blue/Black 1994 L. HT/AW/ETC. Mileage £21,950
FALCON BEHIND THE HARPENDEN HERTS

Pinneys

94L C180 Eleg Man Almandine	5T £21,495	93K 300E Pearl Blue Metallic	37T £24,995
94L C220 Man Polar White, Air Con.	10T £21,995	94L 280TE Auto White	9T £34,995
91J 190E Man Black. 8 Holes	22T £14,995	92J 280TE A Smoke Silver	43T £18,995
89K 190E 1.8 A Midnight	30T £14,995	92K 200TE Auto White	20T £21,995
93L 190E 1.8 A Signal	12T £16,995	93L E280T Malachite, Hi Spec	19T £34,995
94L 190E 2.5D Auto Silver	11T £18,995	88F 260SE Man Anthracite	32T £11,995
92K 280E Auto Midnight	31T £19,795	91J 300CE Auto Blue Black	45T £27,995
93K 280E Man Signal Red	30T £15,995	93K 320CE Auto Pearl Grey, Hi Spec.	27T £37,995
93K 280E Auto Beryl, Metallic	18T £20,995	93K 300SL Signal	16T £49,995
94L E280 Auto Pearl Blue	6T £24,995	93K 300SL 24V Beryl	19T £52,995
93L E280 Pearl Blue	21T £28,995		
91J 300E Nautic	37T £21,995		

HARPENDEN HERTS
TEL: 0582 764311

BRADSHAW WEBB
TOTAL CARE AND COMMITMENT

94L C180 Eleg Auto, Met	14T £20,950	94L E200 Estate Hi Spec	£26,950
94L C180 Eleg Auto	9T £20,950	93L E220 Auto, Met, A/C	£24,250
94M C200 Eleg Auto	3T £24,950	94M E220 Auto, Met	8T £24,995
94M C220 AMG Styling	5T £26,250	94L E220TE Auto, RFS	3T £28,950
93L 190E 2.0 Auto	12T £18,495	94M E300D Est Auto, RFS	8T £29,950
88F 190E 2.6 Auto, A/C	DUE	94M E320 24V Cpe Hi Spec	3T £42,950
91H 300E Auto, Met, Alloys	42T £18,450	94L E320 Estate Hi Spec	£39,450
93K 200TE	£22,995	91H 500SEL	£27,950
88F 300TE A/C, Low Mileage	£15,950	92J 500SL A/C, Low Miles	12T £58,950
94M E200 Auto	2T DUE	94M S320 Climate, Met	2T £47,950

Mayfair 071 493 7705 or 0860 538222
Chelsea 071 352 7392 or 0836 626481

Dick Lovett
CONVERTIBLES
93K 320CE Cab Blue 26T £42,995
89F 420SL Silver 49T £24,995
SALOONS
93L E320 Blue Black 9T £34,995
93L E280 Silver 8T £27,995
93L E300D Silver, MV 26T £25,995
94L E250D White, MV 10T £25,995
94M C220 Onyx 8T £23,995
92J 230E Pearl grey 31T £19,995
91H 190E 2.5 16V Silver 61T £18,995
89F 190E 2.5 16V Smoke 48T £14,995
ESTATES
94L E300 D Imperial MV 12T £29,995
94L E200 Red, MV 10T £22,995
93K 320TE Silver 25T £32,995
92J 300TE 24V Silver 30T £26,995
92J 300TE 24V Smoke 55T £24,995
91H 300GES Almandine 49T £19,995
Telephone
0793 615000
Sunday
0860 911968

Geyfords

320 Cabriolet (94) 3,000	£44,950
E220 (94) Coupe A/C, 4,000	£29,950
E220 (M) Auto, 3,000	£24,950
C180 (94) Elegance 11,000	£19,950
190E (K) 1.8 Airbag 16,000	£13,950
300SE (H) Midnight, 1 Owner	£16,950
C250 (M) Elegance Diesel	£23,950

0181-767 1422

WARNER GLOUCESTER
M SL320 Tourmaline, Mushroom leather, rear seat, 8 hole alloys P.O.A.
M E320 Estate Malachite, Mushroom leather, sportline, alc, 5 spd auto, asd P.O.A.
J 300TD Smoke silver, cream cloth, rear facing seat, walnut, 35,000 miles £22,950
J 230TE Malachite, grey tex, auto, walnut, alloys, etc. New, 42,000 miles £21,495
H 300TE Nautic blue, grey leather, clim, a/c, alloys, heated front seats, alloys, 52,000 miles £21,995
M C180 Elegance Azurite blue, Grey Cloth, auto, management car £22,995
M 300 Diesel Saloon Almandine, grey cloth, walnut, management car £28,750
0452 722744
0850 561803
(SUNDAYS)

ROSE & YOUNG

94 C180 Eleg Auto. Azurite Blue, 4.5T	£22,995
94 C180 Eleg Auto. White. 15T	£21,495
94 C180 Eleg Auto. Blue Black. 14T	£21,995
94 C180 Eleg Auto. Nautic Blue. 11T	£21,995
94 C200 Eleg Auto. Tourmaline. 5T	£26,995
94 190E 1.8 Auto. White. 13.5T	£16,495
94 E220 Coupe. Auto. Almandine. 8.5T	£33,995
94 E220 Auto. Almandine. 6T	£25,995
94 E220 Auto. Dark Blue. 6T	£25,995
93 200E Auto. Dark Blue. 14.7T	£19,995
92 230E Auto. Anthracite. 20T	£21,495
92 300 Coupe 24V Auto. Almandine. 35T	£32,995
92 300E Auto. Almandine. 19.6T	£24,995
93 320 Coupe Auto. Nautic Blue. 25T	£35,995
94 E200EST Auto. Brilliant Silver. 9.5T	£25,995
93 E220EST Auto. Pearl Blue. 10.5T	£27,995
94 SL280 Auto. Imperial Red. 6.5T	£49,995

REDHILL
(01737) 770404
A member company of APPLEYARD GROUP PLC

Portmann
92K 300SL 24V Leather, Elec Seats. 8H Alloys, CD £46,995
93L 220CE Auto Leather, Heated Seats, Alls, R.C, RHR, FCAR £29,995
94L C180 Elegance Manual EW, ES, R.C, only 4,000miles £27,995
94M C180 Auto Esprit EW, ESR Body Kit, Lowered Susp, AMG, Alls £24,995
90G 300CE Auto Leather, Air Con, CC, Alloys £24,995
91H 300SE Auto Leather, EFS, H.S, Alloys RHR £21,995
91J 300E Auto EW, ESR, R.C, Alloys, CC £20,995
88E 300CE Auto Leather, EW, ESR, CC, only 44,000miles £19,995
OVER 75 CARS TO CHOOSE FROM
OPEN 7 DAYS
061 273 8123
0374 629442

Mistral
M REG 600 SL Nautic blue/grey leather, CD £98,995
M REG C280 Sport Auto Looks like a C36. Brilliant Silver B/Leather Climate EFS Factory Fitted AMG body kit & 17" wheels & suspension exit lights OTG pass. air bag RHR centre arm rest EW ESR Stereo £41,995
M REG E320 Coupe tourmeline cream lthr 8 hole e/seats OTG CC IVM climate factory fitted AMG body kit radio/CD £50,995
M REG E320 blue black cream lthr sun roof Sportline susp alloys CC climate 5 spd auto CD stereo EFS pass air bag RHR OTG EL HWW IVM £42,995
M REG E300D azurite mushroom lthr e.f. seats cruise 8-holes air con stereo £33,995
M REG C180 Elegance Auto, Midnight blue/blue tex, air con, ICS, IR locking £23,995
M REG E300 Diesel EST, Silver/blue lthr, air con, CC, E/seats x2, OTG, 7 seats, 8 hole, CD £38,995
01705 669041
0585 723250

Gerard Mann
92J 190E 2.0 Beryl/Cream Cloth Automatic Cruise Control, RC £15,495
93K 190E 2.0 Blue Black/Sports Cloth Auto, Full AMG Body Styling Kit, Alloys £14,995
93L 220E Brilliant Silver/Grey Cloth. Automatic, Alloy Wheels £23,995
91H 230E Wine/Sports Cloth, Auto, Alloys. Electric Sunroof & Windows, RC £18,995
88E 300E Smoke Silver/Cream Cloth, Automatic. EF/Seats, HLWW, Alloys, RC, F.S.H. £17,995
91H 300TD Estate Impala/Cream Cloth, Auto, Rear Seat, HLWW, Cruise Control £17,995
94J 300TE Estate Smoke Silver/Cream Cloth, Automatic, Rear Seat, RC £23,995
93L C180 Classic Nautic Blue/Blue Cloth, Manual, ESR, EW, Spoiler, RC £18,995
94L C180 Esprit Blue Black/Fire Red Cloth, Auto, FAR, EPW, HS, RC £28,495
93L C180 Elegance Dark Blue/Grey Cloth, Automatic, Remote Locking £22,995
94L C220 Elegance Almandine Red/Cream Cloth, Auto, RHR, Alarm, RC £24,995
94L E280 Smoke Silver/Cream Cloth, Automatic, Full Duchatelet Body Styling Kit, Alloys, Air Conditioning, Cruise, 1578 miles £32,995
OPEN MON-FRI 9am-7pm
SAT 9am-5pm
SUN 10am-4pm
01203 306234

GREENOAKS

94M E36 AMG Coupe Stunning	1T	£51,950
94M SL280 Azurite, Leather, Climate, 5Sp A, R/Seat, 8H Alloys	6T	£54,950
92J 300SL Arctic White, Blue Leather, Rear Seat, 8H Alloys, ESC	21T	£43,950
93L S320 Limousine Silver, Leather, Climate, 8H Alloys, Stereo	9T	£47,950
94L S280 Silver, Face-Lift Model, ESR, ESC, HLWW, 8H Alloys	15T	£39,950
94M E220 Cabriolet Silver, Leather, HFS, 2 x A/Bags, 8H Alloys	2T	£39,950
93L E320 Coupe Nautic blue, Leather, Air Con, 8H Alloys	18T	£39,950
92K 300TE Beryl, A/Bag, R/Seat, 8H Alloys, Cruise, Walnut, OTG	24T	£29,950
91J 190E 2.0 Beryl, Leather, Air Con, Elec. Seats, A/Bag, Auto	27T	£16,950
92J 200E Arctic White, ESR, EFW, RHR, Auto	27T	£17,950

Sunday 0956 867218 Mon-Sat 0753 554444

Patrick Solihull

94L C280 Elegance Auto.	Blue Black/Grey cloth. Airbag. Stereo. 8,000m.	£23,995
94L C220 Elegance Auto.	Blue Black/Grey cloth. Airbag. Becker. Alarm. 14,000m.	£24,995
93K 190E 1.8 LE Auto.	Rosso Red/cream cloth. 8H Alloys. Walnut. 18,000m.	£17,995
94M E220 AMG Auto.	Almandine Red/Mushroom Cloth. Full body styling. 7,000m.	£29,995
93K 320E.	Pearl Blue/Cream leather. 8H alloys. Walnut. 9,000m.	£29,995
92K 300D.	Nautic Blue/Grey Cloth. Air Con. RHR. Walnut 33,000m.	£22,995
93K 220 Estate Auto.	Brilliant Silver/Blue cloth. Rear facing seat. Airbag. 23,000m.	£24,995
90H 300SL.	Almandine Red/Cream Hide. Becker. Tax adv. 41,000m.	£39,995

Tel: 0121 706 2801 SUNDAY 0121 708 1446

Puttocks

500SL (G) 90 Anthracite/Cream Hide, Air Con, ASR, R/Seat	52T DUE IN
300SL 24V (K) 92 White/Cream Hide, 5 Spd Auto, A/Con, Cruise, R/Seat	22T £48,950
500SEC (H) 90 Silver/Blue Hide, Air Con, HTD Seats, Electric Seats	44T £28,950
420SL (F) 88 Nautic Blue/Grey Hide, Air Con, R/Seat, Htd Seats	35T £26,950
300SL (G) 89 Signal Red/Black Tex, Rear Seat, Alloys	22T £27,950
S320 (L) 94 Almandine/Cream Hide, Climate, Closing Aids, 8 Holes	8T £45,950
300SE (J) 91 Blue/Black/Grey Cloth, Auto, R.Hd Rests	34T £21,950
300SE (G) 89 Pearl Grey/Grey Cloth, Auto, Alloys, Sunroof	35T £16,950
E320 Coupe (L) 94 Nautic/Cream Hide, Air Con, E/Seat, 8 Hole Alloys	12T £38,950
E220CE (M) 94 Malachite/Mushroom Hide, 8 Holes, E/Drivers Seat, Wal	5T £33,950
230CE (J) 92 Blue Black/Grey Cloth, Auto, Walnut, Alloys, FCA	24T £23,950
300E 24V (J) 91 Silver/Sports Cloth, Air Con, Sportline, Cruise	55T £23,950
300E (J) 92 Pearl Grey/Black Cloth, Air Con, Sportline, CC, OATG	39T £21,950
260E (K) 92 White/Grey Cloth, Auto, Cruise, Walnut, W/Wipe	19T £23,950
260E (J) 92 Impala/Cream Cloth, Auto, Walnut, 8 Hole Alloys	23T £20,950
E220TE (L) 94 Nautic/Grey Hide, Air Con, R/Seat, 8 Hole Alloys	12T £40,950
300TE (K) 92 Pearl Grey/Grey Cloth, Air Con, R/Seat, Airbags	30T £29,950
E280T (L) 93 Silver/Grey Cloth, Auto, R/Seat, Cruise	14T £29,950
300TD (J) 92 Nautic Blue/Grey Cloth, Air Con, Rear Seat	38T £22,950
230TE (K) 92 Pearl Blue/Grey Cloth, Auto, R/Seat, Walnut, 8 Holes	26T £23,950
C250D Esprit (M) 94 Blue Black/Black Cloth, E/Sunroof, F/Armrest	3T £21,950
C220 Sport (M) 94 Silver/Black Cloth, Alloys, R/Headrests, Sun Roof	10T £23,950
190E 2.5 16V (H) 91 Almandine/Black Hide, Auto, ASD, H/Seats	25T £19,950
190E 2.0 (K) 92 Midnight Blue/Cream Cloth, Auto, E/Sunroof, E/Windows	13T £17,950
300GES (L) 93 Silver/Grey Cloth, Air Con, Heated Seats, E/Sunroof, Alls	12T £23,950

0483 60751
ALDERSHOT ROAD
GUILDFORD
Out of Hours 0831 864050 or 0836 788811

NORMAND

94M S320	Azurite Blue, Grey Cloth, Climate Control, AW, Stereo	6T £44,995
93J 500SL	Blue Black, Black Hide, Air Con, BAW, Rr Seat	6T £55,995
94M E320 CABRIOLET	Blue Black, Cream Hide, 5Spd Auto, Sportline, ELO/St.	11T £67,995
94M E320T	Azurite Blue, Mush Hide, CC, 5Spd Auto, ASR, EFS, 7 Seats, Alloys	2T £39,995
94M E300D EST.	Imperial Red, Cream Clth, AC, R.F.St, BAW	14T £32,995
93K 300TE	Malachite, Cream Clth, Air Con, Rear Facing Seat, HLWW	30T £27,995
93K 230TE	Silver, Blue Clth, Auto, Rear Facing Seat, BAW, Stereo	24T £22,995
94M E220	Smoke Silver, Cream Hide, 5Spd Auto, AC, 8 AW	8T £33,995
94L E220	White, Blue Cloth, AT, BAW, WV, RHR, FAR	6T £23,495
94L E220	Nautic Blue, Cream Clth, Auto, Alloys, WV, OTG, FAR, RHR, R/Cass.	1T £22,995
94L E200	Imperial Red, Grey Clth, Auto, ESR, EW2, RHR, Walnut	12T £21,495
94L C180 ELEGANCE	Pearl Blue, Blue Clth, Auto, ESR, EW4, Stereo	13T £21,495
93L C180 ELEGANCE	Silver, Grey Clth, Auto, ESR, EW, Stereo	12T £20,495
94M C200 ESPRIT	Black, Black Clth, Auto, ESR, EW, Stereo	7T £21,995
93L 190E 2.0LE	Azurro Blue, Grey Cloth, Auto, Air Con, BAW	3T £19,995
93K 190E 2.0	Nautic Blue, Cream Cloth, Auto, BAW, ESR, RHR, EW	13T £18,495
93K 190E 2.0	White, Grey Cloth, Auto, Alloys, Spoiler, ESR, EWX4.	13T £17,995
89G 420 SEC	Smoke Silver, Cream Hide, A.C, Stereo	54T £22,995
89G 230CE	Pearl Grey, Blue Clth, Auto, AW, FAR, Stereo	34T £18,995

081-965 7757
SUNDAYS 0831 170190

Rivervale Reading
94(L) E300D Auto. White Blue cloth. electric sunroof & windows. 1 owner £25,995
93(K) 220TE Auto. Pearl Blue Grey cloth. rear seat. air conditioning. 8 hole alloys. HLWW £21,995
94(L) SL320 Auto. Beryl/ mushroom leather. electric seats. rear seats. 8 hole alloys. 1 owner £56,995
93(L) 320CE Auto. Brilliant Silver. Grey sports cloth. 8 hole alloy wheels. air conditioning 1 owner £33,995
01734 391133

Arlington

500SL 89F Blue Black, 61T £23,995	E200 93L Blue Black Met, 24T £21,995
300SL 92Y Signal Red, 68T £24,995	C220 Sport 93L Almandine, 12T £24,995
500SE 92J Blue Black Met, 31T £42,995	C180 Eleg 94L Midnight, 10T £20,995
300SE 93K Blue Black, 27T £37,995	C180 Eleg 94L Imp. Red, 13T £20,495
E280 94L Nautic Blue, Met, 13T £35,995	C180 Eleg 93L Polar White, 10T £19,995
300TD 92K Almandine Met 47T £23,995	C180 Esprit 94L Blue Black, 4T £19,750
220TE 93L Pearl Blue Met, 22T £24,995	C180 Classic 94L Red, 12T £17,995
300CE 92K Beryl Met, 23T £28,995	190D 2.5 91J Pearl Blue, 40T £15,495
250D 92K Arctic White, 40T £18,995	190E 2.0 93L Blue Black, 23T £18,495
300E 91J Pearl Blue Met, 33T £20,995	190E 2.0 90G Impala Brown, 52T £11,995
260E 92K Brilliant Silver, 28T £22,495	190E 1.8 92J Arctic White, 66T £10,995

Arlington of Northampton Bedford Road Northampton
Tel: 0604 250151 24 Hour 0604 250114

B & K THOMAS
SUNDAY ENQUIRY LINE 0602 822146
'M' Reg E220 Cabriolet Azurite, Hide, 'A', H.F.Seats, 8 Holes, A/Bags, Alarm, CD .500 miles £41,995
92J 300SL Blue Black, Cr Hide, 'A', R/Seat, ADS, ASR, A/Con, C/C, 8H, A/Bag, CD 8T £48,995
93L 300SL Beryl, Cr Hide, 'A', A/Bags, H.F.Seats, R/Seats, 8 Holes, R/St 9T £49,995
89F 420SE Anthracite, Cr. Hide, 'A' EF Seat, HF Seats, C/C, Alloys, RHR, R/St 27T £19,995
93L E320 24V Coupe Malachite, Cr. Hide, 5 Sp 'A' A/Bag, SptLine, 8H, Orth/Seat, AMG 13T £38,995
90G 300CE Coupe Impala, Cream, 'A' Spt Line, Alloys, C/C, IVM, Wal, EFL, R/St 48T £21,995
94L E300D 24V Pearl Blue, Grey Hide, 'A', A/C, E.F.Sts, H.F.Seats, 8H, A/Bs, C/C, R/St 8T £29,995
94M E300D 24V Estate B/Black, Cr Hide, 'A', R.F.Seat, C/Con, HLWW, A/Bags, Wal, R/St 5T £32,995
93K 300D Nautic blue, grey, 'A', A/Bag, Walnut, RHR, R/St 9,000 miles only £22,995
92K 280E Pearl grey Cr. Hide, 5Spd 'A', Spt Line, 8Holes, A/Bag, Wal, HLWW, CD 17T £25,995
94L E280 24V Almandine, Grey, 5Spd 'A', Wal, A/Bags, HLWW, OTG, Alarm, Far, R/St 9T £28,495
93L 280TE 24V Estate B/Silver, Grey, 'A', R.F.Seat, A/Con, 8 Holes, A/Bag, Wal, R/L 21T £29,995
A SELECTION OF 35 QUALITY USED MERCEDES - BENZ
Week 0602 822333 A/Time 0860 251435

SMAC

C180 Eleg 94(L) Imperial Red	£20,995
C180 Eleg 94 (L) Deep Blue	£20,995
C220 Classic 94(L) Bril. Silver	£22,995
190D 93(K) Crystal Green	£16,995
190E 1.8 91(H) Dark Blue	£11,995
190E 1.8 93 (K) White	£15,995
190E 2.0 90(G) Silver	£12,995
190E 2.0 89(F) Dark Blue	£10,995
190E 2.0 90(H) Pearl Grey	£12,995
190E 2.0 91(J) Signal Red	£13,995
190LE 2.0 93(L) Azzuro Blue	£19,995
200E 16V 93(K) Black	£18,995
E200 93(L) Pearl Blue	£21,995
E200 94(L) Polar White	£23,995
E200 94(L) Midnight Blue	£24,995
E220 94(L) Almandine	£23,995
E220 94(L) White	£23,995
E220 94(L) Pearl Blue	£23,995
230E 91(J) White	£18,995
E220 Cpe 94(M) Smoke Silver	£37,995
E220 Cab 93(L) Imperial Red	£36,995
230CE 92(J) Arctic White	£22,995
230TE 91(H) Beryl	£17,995
300TE 91(H) Almandine	£18,995
300E 24V 91(H) Almandine	£19,995
300CE 24V 91(H) Astral Silver	£29,995
500SL 94(L) Pearl Blue	£67,995
600SEL 92(J) Blue Black	£52,995

TELEPHONE:
(0702) 618101
OPEN 7 DAYS A WEEK

RYBROOK
OXFORD
01865 371011
93L C180 Eleg Auto Pl Bl £21,995
93L C180 Class Auto Slvr £19,495
94L C180 Eleg Auto Wh £22,495
94L 190LE 2.0 Auto Azuro £19,995
94M C200 Eleg Man Clmt Lthr £24,995
EIGHT 190Es in stock. Ring for details. Prices start from £9,995
94L E320 Coupe High Spec £39,995
90H 300E Auto Lthr, Air £19,995
92K 260E Auto 8 Hole Alloys £21,995
93K 230TE Auto Slvr Alys RFS £22,995
91J 300TE Auto Pearl, Air Con £19,995
92J 300SE Blue Black, Leather £22,995
89F 420SEL Auto A/Con, Lthr £19,995
86C 500SEC Auto A/c Full Spec £15,995
Mercedes Benz in Oxfordshire
After hours: 0378 265222

LANGSTONE
OF EASTLEIGH for MERCEDES-BENZ CARS

C180 Classic 94 Imperial Red, black cloth, 5 speed, electric sunroof/front windows, 9,600 miles (L) £19,995
C180 Elegance 93 Brilliant Silver Met, grey cloth, auto, 4,400 miles £20,995
C180 Elegance 94 Rosewood Met, mushroom cloth, auto, remote locking, anti theft, 12,500 miles (L) £21,995
C200 Sport 94 Imperial Red, black sport cloth, auto (M) Our own car £24,495
C220 Diesel Esprit 94 Pearl Blue Met, blue cloth, 5 speed, electric sunroof/front windows, split rear seat (M)
Our own car £22,995
C250 Diesel Elegance 93 Pearl Blue Met, grey cloth, auto, 8 hole alloys, split rear seat, rear head restraints, adjustable steer column, remote locking, 11,330 miles (L) £24,995
190E 2.0 91 Signal Red, black cloth, auto, electric sunroof/windows, 8 hole alloys, 30,400 miles (H) £13,995
190E 2.6 89 Smoke Silver Met, cream cloth, auto, air con, 43,100 miles (G) £14,295
190E 2.6 92 Blue/Black Met, black sport cloth, auto, alloys, 45,600 miles (J) £16,995
190 Diesel 2.0 92 Beryl Met, light brown cloth, 5 speed, electric sunroof/front windows, 23,100 miles (K) £16,995
190 Diesel 2.5 92 Brilliant Silver Met, grey cloth, 5 speed, rear head restraints, 25,900 miles (K) £17,995
E200 94 Midnight Blue, grey cloth, 5 speed, electric sunroof/front windows, 24,150 miles (L) £19,495
E200 94 Smoke Silver Met, black cloth, auto, electric sunroof/front windows, 15,600 miles (L) £23,495
300E 92 Impala Met, cream cloth, alloys, Walnut, 37,150 miles (J) £21,995
300E 92 Smoke Silver Met, cream sport cloth, air con., walnut, sportline suspension, 8 hole alloys, 22,950 miles (K) £26,495
300CE 92 Blue/Black Met, mushroom leather, air con, alloys, cruise, walnut, 29,200 miles (K) £31,995
E220 Estate 94 Brilliant Silver Met, grey cloth, auto, walnut, cruise, 3rd row seats, infra red locking, 5,200 miles (M) £29,995
E300 Diesel Estate 94 Polar White, blue cloth, 3rd row seats, walnut, cruise, 17,200 miles (L) £30,995
300SE 90 Astral Silver Met, grey leather, air con., alloys, cruise, driver airbag, 50,750 miles (G) £18,495

We are keen buyers of late low mileage Mercedes-Benz. Please contact Richard Allin
NOW OPEN 7 DAYS, SUNDAY 10.30-3.30PM
BISHOPSTOKE ROAD • EASTLEIGH • HAMPSHIRE
TEL: 0703 619044 or 0489 784407 after hours

A Mercedes? Affordable? Yes, with finance! Ask Alan Day!

92K 190E 1.8 Auto mst ehws. 8 h as 20T £15,950	94L E220 Auto airbag etc 11T £24,950
93L 190E 1.8LE Auto esrnws. 8 h as 18T £17,950	94L E220 Auto Met, 2 airbags 11T £24,950
91J 190E 2.0 Auto est. ews 25T £15,950	94M E320 Met. hide eds 1T £36,950
92J 190E 2.0 Met sr ehws als far 15T £13,950	92K 230TE Auto Met a.c rs 24T £24,950
93L 190E 2.0LE Auto esr, ews 16T £19,950	93L E280T Auto rs, esr 3T £28,950
86H 190E 2.3 Auto Met air far 21T £18,950	94L E280T a/c hide wo 8 h alloys 10T £35,950
93K 190E 2.0 Auto Met hide avr 18T £28,950	93K 220CE hide, etc 8 h alloys 24T £28,950
94L C180 Elegance Auto Met 7T £21,450	88G 500SEC full spec 44T £27,950
94M C200 Sport Auto Met rhr 4T £23,950	90H 500SEL high spec 54T £24,950
94M C280 Elegance v.high spec 9T £35,950	94L S280 Met hide clim, 8 h alloys 14T £43,950
92J 230E Auto Met esr ews abs 21T £20,950	93K 400SE Met hide clim 24T £46,950
92J 230E Auto Met esr ews 10T £21,950	92J 500SE Met hide 8 h alloys 40T £42,950
	94M E220 Auto esr 1T £27,950
	94M E280 Met 1T £29,950
	87E 300SL Met rs cc 63T £19,950
	93L E320 AMG arc hide 20T £33,950
	94L SL320 Met hide clim rs 6T £56,950

ALAN DAY LONDON
MON-FRI 9-7pm 071-435 1133 SAT-SUN 10-4pm

Lancaster
500SL 92K £397.00pcm*
ASR, A/C, Mem Seats, 8 Hole, C/C 25T £59,950
500SL 91 £329.00pcm*
ASR, A/C, RCS, 8 Hole 38T £48,995
230CE 92J £259.00pcm*
Alloys, WW, R/Cassette, Metallic 35T £34,950
E200T Auto 94 £330.00pcm*
RFS, EWx4, ESR, FAR, R/Cassette £34,995
190E Auto 92K £190.00pcm*
ESR, R/Cass, Alm 35T £14,495
C180 Elegance 94M £250.00pcm*
Auto, R/Cass, RHR, EWx4, ESR 1T £21,995
*BUSINESS USERS ONLY
STOCK CONSTANTLY UPDATED CALL US FOR YOUR REQUIREMENTS
0206 855500
0850 716911
0850 715911

HUGHES OF BEACONSFIELD

92K 500SEL White, leather, low mig. £49,995	94M E220 Pearl blue, auto, esr, far £25,995
91J 420SE Blue, hide, air, elc, auto £24,995	94L E220 Red, auto, r/c/lock, £23,995
93K 300SL B/black, hide, r/st, a/bags £47,995	87E 230E Petrol blue, auto, far, esr £9,995
89F 300SL Smoke Silver, auto, alloys £21,995	94M C280 AMG Sport Silver, auto, air £34,995
94L E320 Cab Met, hide, air, alloys £47,995	94M C250D Ele Silver, auto, otg, met £25,995
92K 300CE 24V Tourm B/black, air, hide £38,995	94L C250D Ele Pearl, auto, alarm £23,995
92K 230CE Met, hide, walnut, alloys £27,995	94M C200 Class Onyx, auto, air, elw £22,995
91J 300TE White, auto, air, lowe, esr £24,995	94L C250D Class. White, auto, esr £21,995
94M E280T B/black, hide, air, auto £36,995	94L C180 Ele B/bl, auto, anti-theft £21,995
94L E220T Black, auto, elc, esr £28,995	94L C180 Ele Pearl, auto, anti-theft £21,995
90H 230TE Met, hide, auto, elc £19,995	94L C180 Ele Bl K, auto, anti-theft £21,995
90G 230TE Met, auto, air, esr £14,995	93L C180 Esp Red, esr, r/cass £16,995

(0494) 672141 DAYTIME
Quality pre-owned Mercedes urgently required
(0836) 675475 SUNDAYS / EVENINGS

Vardy Continental
93 L E320 CAB Imperial, Blue Hide, Air, HFS, 6,000 Miles £44995
94 L E220 Silver, Blue Hide, EOS, Air, 5 Speed Auto, AMG Kit + Wheels, 9,000 Miles £39995
94 L E280 Pearl Blue, Blue Cloth, Air, EFS, 12,000 Miles £39995
91 J 500 SEL Silver, Black Hide, Air Cond, 40,000 Miles £28995
92 K 300 E 24V Nautic Blue, Cream Hide, Alloys, 34,000 Miles £27995
90 H 500 SEC Blue Black, Cream Hide, Air, Mem EFS, 58,000 Miles £26995
90 G 300 CE 24v Anthracite, Grey Hide, Sportline, Air, CC, EFS, 38,000 Miles £25995
94 L C220 ELEG Silver, Grey Cloth, 8 Holes, Auto, RHR, 13,000 Miles £24995
94 M C200 ESP Imperial, Black, AMG Kit + Wheels, ESR, EPW, RHR, 9,000 Miles £23995
91 H 190 E 2.5 16v Blue Black, Black Hide, EFS, LSD, 42,000 Miles £18995
Barnwell Road, Cambridge. Tel: 0223 411511.

Lancaster Mercedes-Benz

94M C180 Elegance 6 Spd drs, mec, CD	5T £20,995	89G 190 Auto Midnight, esr, far, rhr	25T £11,495
94M C250D Elegance Auto met, cls, rhr, esr, ew, airbag	6T £25,995	92J 190E Auto Signal, esr, ehw, abass	31T £13,995
94L C180 Elegance Auto met, rhr, airbag, esr, ew, abs	7T £21,995	93L 190LE Auto Azzuro blue, 8sw, rhr, far	10T £18,495
94L C180 Elegance Auto esr, ew, ml, dst	12T £21,995	94M C180 Auto Elegance Black, cc, alarm	8T £21,995
93L C220 Classic 5 Spd esr, ew, otg, rhr, fca, alls, dst	16T £21,995	93L C220 Auto Sport Silver, hide, rhr, esr, a/c, alls	19T £27,495
93K 190E 2.6 Auto met, airbag, esr, ew, abs, rhr, fca	50T £15,995	93L C220 Auto Sport Silver, hide, alloys, rhr	7T £28,995
93K 190E 1.8LE Auto met, esr, ew, 8 hole, wal, dst	21T £17,995	93K 220TE Auto Silver, e/roof, far, ew, ww	6T £23,995
89K 190E 1.8 LE Auto met, wal, esr, ew, 8 holes, dst	45T £16,895	95M E220C Onyx grey, hide, w/w, 17" AMG Alloys, etc	1T £38,995
91H 190D 2.0 5 Speed dst	39T £12,995	94M E220 Coupe Brilliant, hide, sfine, 8aw, ww, eds	2T £35,495
92J 230E Auto met, a/c, htww, alls, abs, esr, ew, abs	34T DUE	94L E280T Auto White, rls, esr, ew, alarm, alloys	11T £26,995
94L E220 Auto met, esr, ew, fca, ml, airbag, alm, dst	13T £24,995	94L 220E Auto Black, e/roof, far, rhr, ew	12T £21,995
94L E220 5 Speed met, fca, dla bag, str, htww, dst	10T £23,995	94M E300T Diesel Auto Silver, rls, ww, alarm, cd	4T £33,495
93L E220 Auto met, rhr, wal, rls, alarm, esr, ew	14T £24,995	95M E220 Auto Silver, esr, ew, htww, alloys	1T £33,495
92K 260E Auto met, fca, 8 holes, otg, dst	26T £24,995	95M E320 Coupe Blue black, hide, a/c, c/c, sfline, 8aw	1T £44,995
92K 300E Auto met, hide, sportline, 8 holes, wal, dst	43T £28,995	93L E320T Rosewood, 8sw, hide, alc, els, rls	15T £35,995
91H 300E 24V Auto met, hide, alloys, wal, a/c, rhr, hww	57T £23,995	94M E220 Cabriolet Auto Tourmaline, hide, sfline, 8aw	5T £41,995
90H 300D met, auto, ww, dst	36T £19,995	94L E220 Cabriolet Auto Almandine, hide, a/c, 8aw	1T £41,995
94L E280 Auto met, airbags, wal, dst	10T £28,995	92J 300SL 24V Pearl blue, hide, a/c, rcs, 8aw, airbag	20T £48,995
93L E300D Auto met, 8h, rhplr, dst, esr, ew, abs, a/b	15T £26,995	93L SL280 Imperial, hide, els, alloys, r/cassette	13T £48,995
92K 230 Test Auto met, esr, ew, abs, els, 8h, fca, wal, dst	46T £21,995	94L SL320 Black, hide, rcs, 8aw, clc, cls	19T £56,995
94L E220 Coupe Auto met, airbag, 8 h, wal, str, fca, rhr	10T £30,995	90H 300SL Almandine, hide, a/c, rcs, alloys	22T DUE IN
94M E220 Coupe Auto met, 8h, low susp, wal, rhr, cd	5T £31,995	91J 500SL Pearl grey, hide, a/c, rcs, 8aw, hls, asr	27T £52,995
91H 230CE Auto met, hide, air, alloys	29T £23,995	94L SL500 Imperial, hide, climate, c/c, 8aw, rcs	21T £58,995
90H 300CE 24V met, hide, air, sportline	15T £28,995	94L SL500 Brilliant, hide, clc, 8aw, rcs, cc	8T £69,995
93K 320CE Auto met, hide, air con, 8 holes, rst	32T £35,995	94L SL500 Blue black, hide, c/c, 8aw, rcs, cc, cd	12T £58,995
93K 320 Cabriolet 5Spd Auto Sportline + 8 h, wal	12T £42,995	92J 600SE Nautic, hide, c/c, hls, 8aw, CD	33T £42,995
92K 300SE Auto met, alloys, asr, ew, wal, a/c, otg	35T £23,995	93L 500SEC Bornite, hide, 8aw, clc, els, cc	28T P.O.A.
94L SL280 Auto met, hide, alseat, 8 holes, CD	11T £49,995	93L S500Coupe Blue black, hide, 8aw, clc, clc, els	2T P.O.A.
91H 500SL Auto met, hide, asr, alseat, air con, dst	33T £50,995	94L 500SEC Silver, hide, alloys, clc, els, clc	16T P.O.A.
90G 420SEC Auto met, hide, els, cc, aircon, alls, dst	55T £24,995	94L S500 Coupe Nautic, hide, 8aw, asr, clc, clc, hls	7T P.O.A.
93L S500 Limo Auto met, hide, 8 holes, wgs, cd, ele	8T £59,995	93K 600SL B/black, hide, 8aw, clc, ads, asr, hdn airbags	8T P.O.A.
		PLEASE RING FOR FULL SPECIFICATION DETAILS	

91H 190E Auto met, alloys, abs, b/s, rst	35T £14,995
92J 190E 2.0 Auto met, abs, esr, dst	15T £17,995
94L C180 Elegance Auto rhr, bs, al, rst	5T £21,995
94M C180 Elegance hide, esr, pab, dst	6T £22,995
93L C250D Elegance met, dst	7T £24,995
93L 200E Auto met, esr, ew, dst	24T £21,995
93L E220 Auto met, a/c, far, afl, dst	12T £28,495
94M E220 Auto ww, rhr, 8h alloys, far, esr	12T £26,995
92K 230E Auto met, esr, dst	27T £21,995
93L E250D Auto rhr, ww, far	19T £24,495
94L E280 Auto 5 Spd, met, htww, otg, ww, dst	5T £29,995
94L E280T Auto met, a/c, 8ba, els, rls, ww	20T £31,995
88E 300E Auto hide, a/c, alloys, mm, dst	52T £15,995
92J 300E Auto met, hide, a/c, eds, hls, duchatelet	52T £24,995
92K 300E 24V Auto met, dst	31T £26,995
93L E320 Cab met, hide, ab x 2, cd	7T £44,995
92K 280TE Auto met, esr, rls, bs, dst	31T £22,995
93K 280TE Auto esr, lew, dst	6T £23,995
93K 220TE Auto ww, rls, dst	28T £25,995
94L E300D Auto met, hide, ww, hcn, a/c, dst	4T £29,995
93L E220 Auto met, a/c, els, ww, otg, htww, dst	4T £29,995
92K 230CE Auto met, eds, 8h alloys, bob	31T £27,495
92K 500SE met, hide, 15 hs, dst	27T £47,995
89E 300SL met, dst	36T £23,995
94L S500 met, 8h alloys, alarm	23T £65,995
90G 500SEC met, hide, hls, hcs, full duchatelet	46T £28,995
93L 600SEC met, hide, asr	17T P.O.A.
93J 300SEL met, hide, 8h alloys, eds, dst	40T £45,995
94L SL600 met, hide, climate, rcs, alloys, cd	2T £94,995
92J 500SL met, hide, rst, asr, hls, a/c, 8h alloys	45T £49,995
94M S280 5 Speed Auto climate, ca alloys, dst	6T £43,995

86H 190 EVOLUTION II BLUE BLACK, BLACK HIDE	17T £34,995
94L C180 Esprit Imp. red, flame red cloth, esr, elw	14T £19,495
94L C180 Elegance Auto Rosewood	12T £20,995
93L C180 Elegance Auto Blue black, infra red locking	18T £21,995
94M C180 Elegance Auto Imp red, grey cloth, rhr, cc	3T £22,495
94M C200 Elegance Auto White, grey cloth, egsr, dc	10T £23,995
93L C220 Classic Auto Midnight blue, grey cloth, esr	17T £22,995
94L C220D Esprit Auto Almandine, esr, elw, obr	10T £21,995
93L C220 Sport Auto Silver, hide, full AMG, 17" aw	15T £31,995
94M C250D Classic Auto Imperial red, high spec	11T £22,995
93L 190E 2.0 Malachite, grey cloth, s/r, elw, rls, al	22T £17,995
91J 190E 2.6 Auto Pearl grey, grey cloth	65T £14,995
87E 190E Auto Pine green, air con, abs, esr, ew	14T £9,995
94L E200 Auto Imperial red, grey cloth, esr, elw	14T £21,995
94L E220 Auto Brilliant Silver, rhr, far	24T £22,995
94L E220 Auto Blue black, air con, rhr, ww	8T £25,995
94M E220 Auto Brilliant silver, full duchatelet bodystyling	10T £28,995
94L E220 Cabriolet B/black, mushroom hide, 8aw	1T £36,995
94L E250D Auto Smoke silver, mush.cloth, ww, rhr	20T £22,995
93L E280 Smoke Silver, black hide, 8 aw, efs, ww	13T £29,995
92K 260E Smoke silver, black tex, 8 aw, cc, rhr, otg	25T £23,995
92K 300E Auto Nautic blue, cream hide, ww, ew	28T £24,995
91J 300D Max Barolo red, cream cloth, aw	39T £19,995
94L E300D Auto Nautic blue, cloth, air bag, rhr	28T £25,995
91J 280TE Auto Midnight blue, grey cloth, rls, esr	36T £18,995
93L E220 Estate Auto Almandine, rls, esr, ew	15T £25,995
91J 300TE 24V Nautic Blue, grey cloth, rls, adsaw	52T £22,995
93K 220CE Blue black, grey hide, 8aw	11T £27,995
92K 320CE Signal red, cream hide, air con, 5Spd, aw	37T £33,995
89F 300SE Blue black, grey velour, cc, aw, els	41T £16,995
93K 300SL Signal red, cream hide, a/c, rcs, 8aw	14T £47,995
94M SL320 Blue black, hide, climate, 8h alls, rcs, hls	1T £61,995
93K 600SEL Smoke silver, mitrooer hide, adsm, 8aw	15T £51,995

0742 753391 OPEN SUNDAY
AFTER HOURS TELEPHONE - 0831 346140
081 983 4444 OPEN SUNDAY
AFTER HOURS TELEPHONE - 0831 172933
0473 232232 OPEN SUNDAY 10am-4pm
AFTER HOURS TELEPHONE - 0800 624455
0992 553011 OPEN SUNDAY
AFTER HOURS TELEPHONE - 0374 860030

We pay top prices for your quality used Mercedes-Benz. Contact Mike Thompson or Ian Clark on 0860 308 333 or 0831 344705

Malaya

94 (M) S600 Blue Black, Cream Hide, Heated Seats, Glass S/Roof, 8 Hole Alloys, CD	5T £81,995
93 (L) SL500 White, Blue Hide, Twin Airbags, Rear Seats, Stereo	16T £59,995
93 (K) 600SL Signal Red, Cream Hide, ASR, Twin Airbags, A/C, Cruise, R/Seats	28T £55,995
91 (H) 500SL Nautic Blue, Grey Hide, Driver's Airbag, A/C, R/Seats	41T £46,995
94 (M) E320 Coupe Silver, Grey Hide, Auto, Twin A/Bags, 8 Hole Alloys, ISV, OATG	11T £40,995
94 (L) E220 Smoke Silver, Mushroom Cloth, Auto, Twin Airbags, RHR, Walnut, FAR	11T £23,995
93 (L) E220 Polar White, Grey Cloth, Auto, Stereo	10T £22,995
94 (L) C220 Elegance Black, Grey Cloth, Auto, 8 Hole Alloys, Alarm	15T £23,500
93 (L) C220 Elegance Rosewood, Mushroom Cloth, Auto, Stereo	4T £23,995
94 (M) C200 Elegance Imperial Red, Grey Cloth, Auto, Alarm, Stereo	10T £23,500
91 (H) 190E 2.0 Almandine Red, Cream Cloth, Auto, ABS, E/Windows & Sunroof	30T £13,995
93 (L) 190E 1.8 Signal Red, Cream Cloth, Auto, ABS, Airbag	24T £15,595
93 (L) 190E 1.8 Black, Grey Cloth, Auto, Airbag, ABS, Sunroof, FEW, Alarm	20T £15,595
93L SL320 Imperial Red, Cream Hide, Rear Seats, 5 Speed Auto	11T £59,995
93L S280 Midnight Blue, Cream Hide, Climate Control	11T £39,995
93K 300CE Pearl Blue, Cream Hide, Air Conditioning	18T £32,995
92J 300CE Silver, Black Hide, 8 Hole Alloys, Sportline	16T £28,995
94L E320 Blue Black, Cream Hide, A/Con, 5 Speed Auto, Full Body Kit	17T £35,995
92K 260E Smoke Silver, Cream Cloth, Stereo	29T £22,995
91H 260E Anthracite, Grey Cloth, Stereo, Alloys	38T £18,995
93L 300TD Pearl Grey, Black Cloth, Rear Seats	17T £25,995
94M E280T Almandine, Grey Cloth, A/Con, R/Seats, 8 Hole Alloys, Stereo	7T £35,995
93K 280TE Almandine, Cream Hide, 5 Speed Auto, ASD, 8 Hole Alls, EDS	28T £27,995
93L C220 Sport Silver, Black Cloth, Auto, ERW, FAR	18T £24,995
94L C220 Classic Auto, Imperial, Cream, OTG, ESR, 4EW, Stereo, Alarm	14T £23,995
94L C180 Sport Auto, Blue Black, Black Cloth, Stereo	11T £21,495
93K 190D 2.5 Auto, White, Black Cloth, ESR, EW, Stereo, Alloys	17T £19,995
93K 190E 1.8 LE Auto, Rosso, Cream, 8 Hole Alloys, Walnut, Stereo	12T £17,495
93K 190E 1.8 Barolo Red, Cream Cloth, ESR, Stereo	12T £15,995
92K 190E 1.8 Auto, Pearl Blue, Cream Cloth, ESR, EFW	36T £16,495
92K 190E 1.8 5 Speed Pearl Blue, Black Cloth, ESR	36T £14,495
91H 190E 1.8 Auto, Silver, Black Cloth, ESR, EFW	38T £13,495

Gatwick
0293 551733
Sun: 0836 288445
Malaya Group Plc
Bromley
081 460 8888
0378 284967

هكذا من الأصل

You don't have to break the bank to buy a Rolls-Royce, Porsche or Bentley, reports **Vaughan Freeman**

Time to make your marque with a motoring Armani

Shopping for a car is all too often a frustrating round of drooling over and yearning for some exotic, rare and exciting automobile, whilst knowing full well you will have to settle for something tediously sensible.

But bids and sales at last month's Coys of Kensington sale of British and Continental touring cars show there are dozens of attractive, exotic and classic cars available at prices that haven't risen much for more than three years.

It is possible to buy a Rolls-Royce, Porsche, Bentley or even Ferrari, for the price of a slightly upmarket boring, bland and sensible new Euro-blob, and to spend your driving days in the motoring equivalent of an Armani or Chanel suit instead of the usual cosy woolly pullover.

Simon Kidston, head of the Coys auction department, said: "People no longer fear prices will fall further and believe that provided they get their purchase price back when they come to sell — ideally with the cost of running the car as well — they are prepared to take the plunge and buy."

At the Coys sale prices were healthily down to earth. A 1978 Mercedes-Benz 450SEL 6.9 litre went for £4,500, a 1966 Jaguar Mark II 3.8 for £4,000, a 1969 Aston Martin DB6 Coupe for £12,500, a 1964 Bentley S3 Continental for £15,500, and a Ferrari 250 GTE for £19,500.

Rolls-Royce specialists Frank Dale and Stepsons, of west London, have a number of cars for sale that at first thought might seem out of the reach of all but the richest of motorists. In fact, says the firm's James Crickmay, there are Rolls-Royces available for the price of a new — and sometimes even for the price of a used — Ford, Rover or Vauxhall.

He said: "It is fair to say that with the price of new cars as they are today, a used Rolls-Royce or Bentley is a sound alternative.

"It is possible to buy a Rolls-Royce Silver Shadow, or Bentley T, cars that were produced between 1966 and 1980, for as little as £10,000."

Specialist publications such as *Top Marques* regularly offer an array of "cheap" exotics, including a Silver Shadow II from £6,000, Bentleys from £23,000, Mercedes SL models from £8,000, Ferrari Mondial 3.2 for £24,000, an array of Porsche 911s from £8,000 to £9,000, and a small fleet of the beautifully-shaped Jaguar Mark II cars from £6,500.

Mr Crickmay said: "We have a 1975 Rolls-Royce Corniche Convertible with 58,000 miles that has been fully prepared and overhauled for £38,500 — a car that is identical to the model Rolls-Royce has only just stopped selling and which when production ceased was priced new at £160,000."

There are words of caution however. Mr Crickmay explained: "A buyer who doesn't have experience of older cars, and is buying something 20 years old or more, should buy from a dealer of repute.

"Buying a vehicle that appears cheap because it carries a low price might not prove a bargain in the long run, once problems begin to appear."

The golden rule is to purchase the best possible example of the marque you can afford, and have the car checked out by an expert. Buy if possible from a reputable dealer, and look for a car with a full service history which is supported by a warranty. Then — enjoy.

Driving in the lightweight division

IN THE battle to beat the weighty car bulge, motor manufacturers have flirted heavily with high-tech solutions to the problem, such as composite plastic materials and aluminium, *Vaughan Freeman writes.*

But cars could be up to 40 per cent lighter, with big savings in fuel consumption — and be just as strong — using new, stronger and thinner steels, and advanced adhesives rather than weighty welds, according to British Steel. The company is part of a consortium of 31 steel makers backing a Porsche Engineering project to build an all-steel car that will be barely half the weight of one built using today's steel technology.

The challenge to steel has been emphasised by the new aluminium-bodied Audi A8, claimed to be 40 per cent lighter than a steel car, with savings in fuel consumption and to be totally recyclable. But aluminium is more expensive and demands advanced assembly techniques.

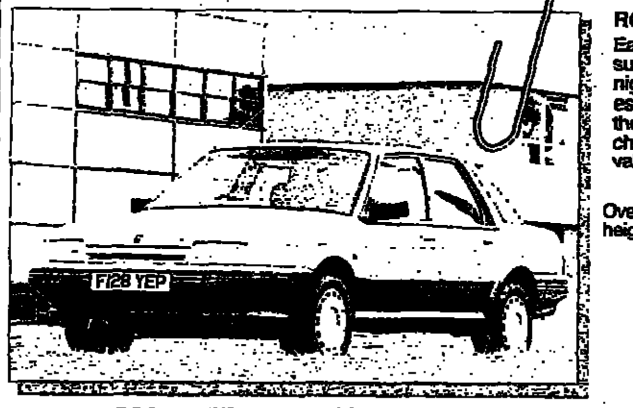
The problem faced by all car makers is that even small cars are increasingly burdened by safety and environmental demands which have added weighty items such as catalytic converters, airbags, side-beams, anti-lock braking, and creature comforts such as air-conditioning.

Ford for instance is also working on the possibilities of an aluminium bodied car, but admits it will be at least 10 years before they might have one ready for production.

Meanwhile a recently-completed four-year, £42 million study by Renault concluded that aluminium/composite materials were still too expensive for high-volume cars, though their incorporation in niche models may come sooner rather than later.

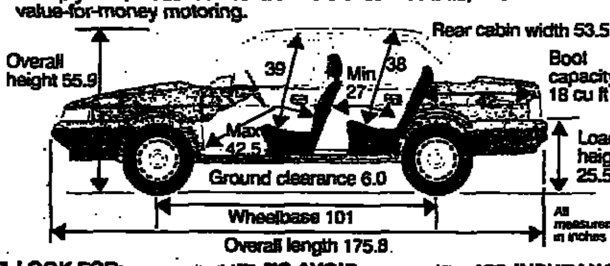
Renault found it could make cars 10 per cent lighter using lightweight steel and existing production techniques, and that advanced adhesives would be 25 per cent lighter.

USED CAR BRIEF



ROVER MONTEGO

Early Montego models earned Rover the sort of reputation it has since successfully lived down: unreliable, noisy, windy, and plagued with niggling faults. More recent models, especially the versatile and roomy estate, offer reliable motoring. Thanks to the unfashionable image though, and the hard-to-shake reputation, used versions can be had cheaply and, if backed with a bundle of service bills, offer value-for-money motoring.



GOOD NEWS: The more recent the model the better the news. A buyer's delight and a seller's nightmare, so ideal if you are happy to buy one with a view to long-term ownership weighed against difficulty and loss of value when it's your turn to sell.

BAD NEWS: The colour-coded plastic bumpers hate bumps and crack easily. Early models especially suffered ill-fitting doors and seals creating wind noise, as well as unreliable engines. Wheel bearings prone to wear.

LOOK FOR: The estate models give lots of room, boast an integrated roof-rack and self-levelling suspension for an even ride. The Perkins of Peterborough designed MDI 2-litre diesel will return 50mpg on average and at 56mph will give an impressive 70mpg. The highly-equipped Countryman estate models offer best value.

TO AVOID: Walk away from early (1984 to 1988) models, dogged by poor quality build. The 1.3-litre engine gives abysmal performance, and the 2-litre petrol engine is also unlikely to boost the adrenalin. Anything with red seatbelts and an MG badge pretending to be a performance car.

INSURANCE: Cover from AA (0800 444777) on a 1990 Montego Countryman estate will cost a 22-year-old actor living in south London, with one speeding conviction, £3,864 a year fully comprehensive, a 22-year-old actress in the same area will pay £3,140. A 55-year-old in Winchester with 60 per cent no claims will pay £213 a year.

SAFETY RATING: Scores slightly below average in Government figures of crash survivability. However, Montego owners are likely to make up in cautious driving what the car might lack in robust construction.

PRICE RANGE: Around £2,000 for 1989 Montego saloon on 60,000 miles, £4,500 for 1991 H-reg turbo diesel DLX on 50,000 miles, £5,000 for 1991 J-reg 2.0GTi estate on 45,000 miles, and £9,000 for 1992 K-reg diesel estate on 25,000 miles.

REPLACEMENT PARTS: (Prices include VAT); clutch assembly £180; full exhaust £175; rear shock absorber £45; front brake pads £65; alternator £80; starter motor (exchange) £95; tyre, £45-60.

OVERALL: Even nearly-new Montegos (one dealer was recently offering an M-reg LXi estate for £10,995 against a price brand new of £12,880) represent big savings. Couple this with the frugality of the diesel, and the estate's load-carrying capacity, and the Montego is a car that has outlived its appalling reputation.

50 USED CARS FOR UNDER £7,000

MODEL Jan/Feb	PRICE Feb95	Jan95	Chge
Rover Mini 1300 Sprite	4725	4725	0.00
Citroen AX 10 Debut 5dr	4950	4875	1.50
Daihatsu Mira 5dr	5175	5095	1.50
FSO Caro 1.5 GLXi 5dr	4650	4575	1.60
Fiat Cinquecento 3dr	4525	4550	-0.50
Fiat Panda 1.0 CLX 3dr	4375	4295	1.60
Fiat Uno 1.0ie Start 3dr	4995	4975	0.40
Ford Fiesta 1.1i 3dr	5795	5850	-0.90
Hyundai X2 1.3LS 5dr	5295	5275	0.40
Lada Riva 1500 E 4dr	3225	3095	4.00
Lada Samara 1500 GL 5dr	4575	4395	3.90
Nissan Micra 1.0L 3dr	5795	5795	0.00
Peugeot 106 1.1XN Graduate 3dr	6325	6125	3.20
Peugeot 205 1.1i Junior 3dr	6195	6095	1.60
Proton 1.3 GE 4dr	5295	5375	-1.50
Proton 1.3 GL Aeroback 5dr	6250	6325	-1.20
Renault 5 Campus Prima 3dr	4750	4750	0.00
Renault Clio RL 1.2 Prima 3dr	6095	6095	0.00
Renault Clio 1.9 RL Prima Diesel 3dr	6495	6375	1.80
Rover Metro 1.1 Quest 3dr	4875	4950	-1.50
Rover Metro 1.1 C 5dr	5375	5425	-0.90
Rover Metro 1.1 S 5dr	6295	6395	-1.60
Rover Metro 1.4 LD 5dr	6395	6395	0.00
Seat Ibiza 1.3 CL 3dr	5925	5825	1.70
Skoda Favorit GLXi 5dr	5295	5195	1.90
Skoda Favorit GLXi Estate	5695	5595	1.70
Subaru Vivio GLi 4WD 5dr	5125	5150	-0.50
Suzuki Swift 1.3 GS 3dr	6875	6750	1.80
Vauxhall Corsa 1.2i Merit 3dr	5925	5995	-1.20
Vauxhall Corsa Merit Diesel 5dr	6595	6575	0.30
Vauxhall Polo 1.0 Genesis coupe 3dr	6825	6695	1.90
Vauxhall Polo 1.3 CL coupe 3dr	6695	6575	1.80
Rover Mini 1.3i Cooper	5925	5895	0.50
Citroen ZX 1.4 Reflex 5dr	6950	6925	0.40
Dacia Duster GLX Estate	4750	4795	-0.90
Daihatsu Charade 1.3 GSe 3dr	6275	6175	1.60
Fiat Punto 55 S 5dr	6175	6095	1.30
Fiat Tipo 1.4ie S 3dr	6150	6150	0.00
Fiat Tempra 1.6ie S 4dr	6650	6725	-1.10
Ford Fiesta 1.1 LX 5dr	6895	6950	-0.80
Ford Escort 1.3 5dr	6875	6950	-1.10
Kia Pride 1.3 LX 5dr	5175	5175	0.00
Nissan Micra 1.3 LX 3dr	6725	6750	-0.40
Seat Toledo 1.6 CLi 5dr	6675	6575	1.50
Subaru Justy Si 3dr	6595	6595	0.00
Rover Maestro 1.3 Clubman 5dr	5950	5875	1.30
Citroen AX 1.1 Forte	5595	5495	1.80
Seat Marbella 900 Fun 3dr	3950	3895	1.40
Ford Fiesta 1.8 L Diesel 3dr	6650	6625	0.40
Ford Fiesta 1.3i Auto 3dr	6425	6495	-1.00

*Prices rounded to simulate actual dealer forecourt prices HB = hatchback S = saloon. Price changes based on L-reg, low mileage cars. Figures supplied by **CAP Nationwide Motor Research.***

PEOPLE-CARRIERS or multi-purpose vehicles (MPVs) are the latest victims of over-supply in the used market.

Market analysts are finding there are not enough customers for the big vehicles, such as the Toyota Previa, which can seat up to seven. The position is likely to worsen with a series of new models soon to come to Britain from Peugeot, Fiat, Citroen, Chrysler and Ford.

Andrew Wilkinson, editorial director at CAP Motor Research, says that MPVs, like diesels, held strong prices so long as demand outstripped supply, but that has recently changed radically.

"Anyone looking to buy a used diesel car or MPV is in luck, though those selling this month are not going to be so happy," he says.

With diesels, a glut is now hitting used prices hard. Cars that once attracted premium prices are now having trouble finding buyers.

There is also little demand for high-spec diesels when buyers clearly want fuel economy and not luxury. "Prices are struggling," said Mr English.

HONDA

HONDA
95 M Legend 3.2 4Dr Auto, air, del mls £26,999
95 M Civic Coupe LSi Auto, Milano Red, spoiler £12,999
94 M Accord 2.2 ES Coupe, Met Red, lthr 2,000 mls £18,999
94 M Prelude 2.0i Silver, 6,000mls £18,999
94 L Civic 1.6 ESi 4Dr, Met Grey, alloys & spoiler £12,499
93 L Legend 3.2 Auto, Silver, air, lthr £22,999
Top px allowances, nationwide delivery
BRINDLEY HONDA 0543-506999

PRELUDE EX Coupe 2.0L, G reg, White, colour coded, 29,650 mls, alarm, FSH, immaculate, lady owner, private sale, £6,950. Tel 0462 683591.

Stratstone HONDA
94M Prelude 2.3A 3T £17,995
93K Aerodeck 2.2 SE Auto 2TT £11,995
94M Accord 2.3 SR Auto 2T £18,995
94L Civic Coupe Auto 8T £11,250
94L Civic LSi 4dr Auto 3T £10,995
94L Civic LSi 3dr Auto 10T £9,495
94L Civic ESi 3dr 2T £10,995
93L Civic LSi 4dr 6T £ 8,995
071 488 2801
Out of Hours 0585 229546

JAGUAR & DAIMLER

JAGUAR XJR 91 4.0L Sport, Black, int Tan lthr fully loaded, FSH, 79k Must be seen £14,750 ono 0181 559 2666/568 6666

SOVEREIGN 3.6 88, Black/Beige int, Outstanding condition £6,950. 01283 762762 TH

SOVEREIGN 3.6 auto, '88, FSH, 24,875 mls, A/C, leather, £12,500. 0705 461408.

XJS 3.6 90G
5 speed manual, Tungsten/Doeskin, 48k mls, FJSH.
£10,000
071 352 6321 (H)
071 325 5815 (W)

JAG XJS V12 Cab, 87 E, Silver Birch, Brown hood, 1 owner, 27k. Rear seat conversion, £15,000 0384 377405

SOVEREIGN 3.6, 1988, Auto, s/roof, 1 owner, FSH, 63K, private plate, £7,250, Eve 01982 550848, Day 0630 638985.

SOVEREIGN 3.6 Auto 1989 ABS Elec SR / seats / windows alloys full leather 25k with history £8,995 0784 463774 T

XJ6 4.0 litre G reg Auto, Metallic blue, 62k, director's car, company sale, VGC, FSH, £8,960. 0883 715426 (O); 714418 (H)

XJ220 RHD, Royal Blue, Grey Hide, 2,000 miles, 1 owner, FSH, Exceptional Value (L) £199,950. Tel 01772 613114

XJS 4.0 Auto, Regency Red/Magnolia, 91 J, 49k, all extras, showroom condition £18,500 0923 865344

XJS 3.6 auto, 91 (H), immaculate, solent blue/doeskin, FSH, a/c, alarm, 34k, tax & MOT. £15,750. Tel 071 7316686

XJS 4.0 Auto Convertible New shape, 92, Solent blue, doeskin hide Computer A/C C/C EMS MDSH £25,950 0473 832148.

XJS 5.3 Convertible Auto, F Reg Red/Magnolia, FSH, superb, £13,995, 01705 215669 or 0860 584848T

XJS 5.3 Le Mans Limited Edition, Regency Red, Magnolia Hide, 1 owner, 3,000 miles (J) £22,950. Tel 01772 613114 (T)

XJS 3.6 Sports Auto 1990 mdl ABS alloys air con full lthr £7,995 0784 463774 T

XJS 5.3 V12 HE, auto sports, 1990, G reg, metallic light blue, immaculate, 34,000 mls, FSH, just serviced, Extras, £12,996 ONO. Tel: 01604 701999.

XJS convertible, 1989, pvt plate, 25k mls, full Jaguar history, silver/blue roof, immac, pvt sale, £16,500. 081 894 7559

XJS V12 1989 Bordeaux /Magnolia, TWR boot spoiler, CD, Alarm, Wood at wheel, FSH Pristine £8,975 0491 572832

XJS V12 auto 92 mdl new style c/h sis ABS alloys a/c full lthr £18,995 0784 463774 T

JAGUAR & DAIMLER WANTED

HIGHEST prices paid, Sovereigns, XJS's & convertibles Spot cash 0306 881889 anytime

1ST for all 88/94 Jaguars, Tom Hartley pays the best price. 0283 762762 (7days)

1986 - 1993 Premium Prices Paid for Low mileage Jaguars Mole Valley Grp 0372-749090.

WANTED XJ6/Sovereign's 1991-1994, Low Mileage, FSH. Hassop 081 459 0005 7 Days

LAND ROVER AUTHORISED DEALERS

1ST Choice for all your new and used Land Rover requirements. Ring Stratstone, 071 629 4404 or 0585 229540

Dunham & Haines Ltd.
MORE VEHICLES IN STOCK
Latimer Road, Luton, Beds LU1 3BH.
Tel: (01582) 411311
Sun: (0585) 932488

LAND ROVER AUTHORISED DEALERS

FOR New and used Land Rover Discovery and Range Rover in Central London Phone H R Owen 071 584 8451 Sunday 0836 222949

LEFT HAND DRIVE

1989 Oldsmobile 2.3 (Cutlass Calais), 2 door, E/windows, CC, Air cond, S/roof, Tax and MOT, 1 owner, 32,000 miles, £4,250 Excl cond 0896 832414

BMW 316i M4D E36 93L Black, PAS, MSR, Airbag +19T, £14,496, Hexagon 081 348 5151.

BMW 318iS Coupe E36 93K, Mauritius Blue, Air con, Airbag, ESR ++26T, £16,995 Hexagon 081 348 5151.

MERCEDES 190E 2.6 Auto, Blue Black Hide, A/C, Alloys, ASR, ESR, 49,000mls £9,995, 0494 681138 T

MX5 Auto, Red, Alloys, 2K £12,995 Hexagon 081 348 5151.

NEW Discounted Mercedes in Stock, LHD, Tax Free, Tel 0842 810262 Eve/Weekends 0842 815457 T

NISSAN PRIMERA
2.0 Diesel SLX, Sept 1994, Morello Pearl, PAS, EW, immac, 11,000 kilometres. £9,595.
Tel: Lostock Nissan 0606 330066.
Usual dealer facilities.

LEXUS

COUPE and other unusual cars from the UK's leading specialist. Rare Imports 0734 713244

COUPE from Lexus. For an information pack on the full exciting range. Telephone: Intercar on 081 203 3399 / 1450 Fax

LS 400 '91 H, FLSH, 49K mls, 2 yrs ext warranty, basel grey, Tracker, £19,450 ONO. (081) 467 0796 (H) Or 303 3329 (O).

LEXUS LS400
91 (H) Chauffeur driven, FSH, 87,000 miles, with fitted car phone, Dark Green, taxed and MOT, £18,500
Contact 071 465 0610 office hours only

LEXUS AUTHORISED

WANTED LEXUS, Urgently required, Colin Lewis, Hassop 081-459 0005, Seven days

94(L) LS400 Cheltenham Gold, Cotswold hide, FSH, 1 owner, Only 9,000m, £38,995, 93(J) GS300 Lucerne Silver, Westminster Grey hide, FSH, 1 owner, 13,000m, £26,495, Pollitt of Exeter Ltd, Lexus Dealers, Tel 01392 434761 Ask for Steve Foedike

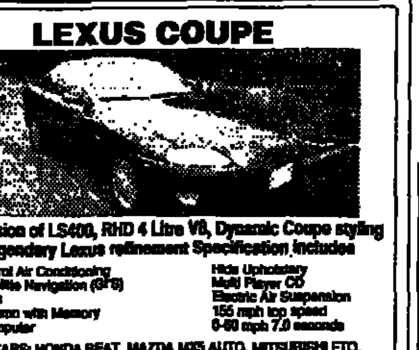
Hassop
94M LS400 Oxford Blue, 2k £39,495
94L LS400 Riviera White 4k £35,995
93L LS400 Lucerne Silver 8k £35,495
93L LS400 Boston Green 8k £33,995
92K LS400 Wellington Cherry 17k £29,995
91J LS400 Rose Mica 42k £24,995
94M GS300 Bordeaux 8k £27,995
94L GS300 Blue 11k £26,995
Demonstrations at home or office.
081-459 0005. 7 DAYS

LEXUS IN LONDON
LS 400
94M Lucerne Silver P.O.A.
94M Riviera White P.O.A.
93L Zermat Silver, 11k £33,995
93K Oxford Blue, 12k £31,995
90G Zermat Silver, 83k £18,995
GS 300
94M Astral Black P.O.A.
94M Lucerne Silver P.O.A.
94L Lucerne Silver, 10k £27,495
94L Bordeaux Red, 7k £27,495
Please contact Austin Constant
081 458 7111
H.R.OWEN

LEXUS AUTHORISED

GS300, 94M, Oxford Blue, cotswold trim, ex-demonstrator, 7k, £27,495; LS400, 1992J, Deauville Blue, FSH, 32k, £24,995. Lex Reading 0734 788877

LEXUS

LEXUS COUPE

2 door version of LS400, RHD 4 Litre V8, Dynamic Coupe styling with legendary Lexus refinement Specification includes
Climate Control Air Conditioning
Optional Satellite Navigation (GPS)
Electric Seats
Steering Column with Memory
Onboard Computer
Hide Upholstery
Multi Player CD
Electric Air Suspension
155 mph top speed
0-60 mph 7.0 seconds
OTHER CARS: HONDA BEAT, MAZDA MX5 AUTO, MITSUBISHI FTO, TOYOTA SERA, NISSAN FIGARO, NISSAN SKYLINE
Intercar International Tel: 081-203 3399/0070 or 081 764 6881

MAZDA

WANTED MX5 90G/J, MX3's and late shape RX7's. Urgent Call 0585 229839.

EDEN PARK MAZDA
(H) MX-5 sports convertible, red, p/steering, e/windows, alloys. £10,995.
(J) MX-5 sports convertible, power steering, alloys, electric windows. £11,995.
(G) MX-5, BBR Turbo, 16,000 miles, Total Spec. £10,995.
(L) MX-6, Auto, Red/Champagne leather, ABS, Sportsd Alloys, Total Spec car. £15,995
(J) 626 V6 2.5 exec, 5 door, auto, air conditioning, full specification. £11,995.
RX7 Turbo II Coupe, choice of 3, full sports specification from £8,495.
RX7 Turbo Cabriolets with leather, choice of 2. Total Spec cars from £10,995.
(K) RX7 Turbo Coupe, new model, silver, air con, leather, full spec. £20,995.
ARRIVING SOON MX5 CALIFORNIA Ltd EDITION IN SUNBURST YELLOW
* Power Steering
* Exclusive Colour
* 5 Spoke alloys
* Ltd Edition numbered plaque and owners wallet.
* Clarion Stereo
RETAIL PRICES £15,785 plus on the road costs.
0181 658 7122

MAZDA

1991 Mazda MX5 conv, 1 private owner, 7,700 miles, Red, £9,975 Tel 0327 351936

MX5 1.8i 94L, red, 12K mls, just serviced, 2 yrs manufacturers warranty, alloys, 10 stack cd, £13,950. Tel 081 692 9742.

MX5 Convertible, 1991, red, elec black hood, LHD, 43,000 klm, VGC, £8,950, 071 274 4604.

MX5's New '94 Models from £13,950. MX3's £16,560. Intercar, 081-203 3399 T

MX5 93L, 8,850m, Vintage red, airbag, 18 mths warranty inc Mazda sim, Most beautiful, No trade, £15,995, 0753 887051

MX6
93L, Red, Auto, e/sr, e/w, e/m, a/bag, alloys, stereo, 18k, FSH, 1 owner.
£14,995.
Valentine:
01925 635552 T

MERCEDES

1ST Direct New Mercedes From £362 Monthly + VAT. Entire Range Available Call Waterside Vehicle Leasing on 0800 622648 or 0181 948 2682 24hrs T

94 E220 Auto Coupe, High Spec, 2,000 miles £29,995. Tel 0113 262 0641 T

J 300E Auto, High Spec £22,995. Tel 0113 262 0641 T

EVO 2
Mercedes 190E 2.5-16 Evolution II, Nov 1990, metallic black, black lthr, sunroof, air cond, self-levelling susp, adj. ride height, FMBSH, 1 onr, 40,000k, £32,000.
0932 873332.

S320 92J
43,000 miles Blue Black Metallic/ Grey leather, Cruise control, 8 hole alloy wheels, Full Mercedes Benz service History, Truly immaculate thoughout.
Derwent Mercedes Benz, Wakefield
01924 201390 or 0585 229524 (M)

420 SE
1988, E reg, Petrol Blue, Service history from new, 88k, Tax Dec 95, MOT Jan 96, last service + new tyres this month. Maintained regardless of cost. Looks, drives as new. Scorpion Alarm System, Blaupunkt Toronto Stereo. £12,000
Tel: (0908) 563328.

190E 2.0 Auto 89 G, Midnight blue, FMSH, sportsline int. & suspens., ESR, EW, ABS, alloys, rear hdrsts, 36k mls, £11,980. Tel: 01794 884589

190E 1.8 91J, White, 23K mls, Auto, ESR & W, FSH, FAR, Blaupunkt r/cass, 1 owner, VGC, £13,000 081 748 6251

190E 2.0 Auto (89) Silver, Blue Cloth, ESR, Air Con, 1 owner, 69,000mls £9,750. 0494 681138 T

190E 1989G manual, Almandine /cream texture interior, 55,000 miles, FMBSH, ear, ew, alloys £9,330 Tel 01775 766897

230 TE auto 88 F, 81k mls, red, FSH, e/w, ABS, ASD, alloys, tow-bar £10,995 ono, 081 540 9742(h) 071 493 3675(o)

230CE 900 Auto, 64K, red, FSH, E/W, E/R, ABS, walnut trim, 1 previous, immac, £15,450. 0702 258897 / 0374 864288

230TE G, Midnight blue, FMBSH, 68k, VGC, £12,950. Tel 01984 640226(O) 01643 703864(H) No Canvassers

230TE Auto est, 92 J, Graph met, 7 str, rf rails, RHR, frt arm rests, walnut facia, 1 owner, FSH, £18,750 0473 785245

260E 90H 26k mls, met, silver, cruise, alarm, temp, gauge, alloy, FSH, excellent, £16,500. 071 246 3069/ 081 669 7362

280E '92 K, nautic/hide, A/C, sportsline, FMBSH, low miles, superb car, £23,250, (0202) 709687 (H)/ 823306 (O).

280E 91J, auto, 26K, white, FSH, 1 owner, s/roof, alloys, spoiler, excel cond £19,200. Genuine sale, 0788 613828

280 SL 1985 C, champagne metallic, brown check cloth interior, FSH, stereo, 2 owners, only 28,000 miles, £16,750. Phone 0968 676567

300SL 24V, Jan 1993, 13,000 miles, FMBSH, pearl blue, cream leather Excellent specification. £48,995. 0425 276277

300CE 91J Nautic blue/gry hide, w/wood, walnut console box, IVM, 1 Onr, 43K, £26,995. Bramshaw 0202 396342.

300 CE auto, '88 F, 23K mls, FMBSH, ABS, alloys, ESR, EW, alarm, CD, nautic, stunning, £20,850. Tel: 0278 342021.

300CE 89 G, Smoke silver, Cream hide, Full spec, FSH, £17,500 ono Telephone 0728 832726/833440

300D 93 Nautic Blue met, cream cloth, rad cas, WW, RHR, alloys, 18k mls, FSH, £23,995 0904 707943/0937 557563

300 SL 90 H White/Gry Hide, A/C, C/C, 8 Hole Allys, Elec Steering Col, 29K, £39,995, Bramshaw 0202 396342.

300 E 24 valve, 1991 J reg, 52k Blue/Black with cream lthr int. Cruise control & full sportsline package, Excel cond, 1 careful Solicitor owner £23,495 0161 836 3003 ref PAT/ 0161 928 2371 (wkend)

300E 4-matic, auto, 1988 F, 76,000 miles, FSH, smoke silver, many extras, cruise, lthr, alloys, stereo, £9,995, (061) 881 9346 (H) or 443 3031 (O).

300 SE 86D Diamond blue/dark blue interior, 1 private owner, 56,000 miles, history, sunroof, rear head restraints, cruise control, It would be difficult to find a better example. £8,495. 0203 224862T

300SL Roadster, 87E, Silver, 43k mls, FSH, ABS, cruise, e/w, alloys, Just Serviced, superb, £18,750, Tel: 081-788 1669 / 0831 137244 T

300 SL 89 F Petrol Blue/Black Leather, Cruise Control, R/Stereo, 52K, FSH, £24,996 Bramshaw 0202 396342.

300TE 91H, Midnight blue, 7 seats, alarm, ESR, EW, ABS, FMBSH, 42K, extras, £19,500. Superb, Tel 081 876 2470

300TE H Reg, Auto, 7 Seats, Blue/Grey Leather, ESR, Only 32k mls FSH £19,995 Thame Oxon 0844 261022 T

320CE cabriolet 93, nautic blue cream hide, 14k mls, a/con, 5 sp auto, sportsline, elec seats, CD, £43,000, 081 654 2631

320E Cpr AMG 93 L Blue Blk/Crm Hide, 5 spd Auto, Full AMG B/kit & Ally Whls, A/C, R/St, 13K, FSH, £39,996 Bramshaw 0202 396342.

450 SLC 78 T 1 previous keeper, L/green metallic, FSH, A/C, cruise, in outstanding condition throughout All original £6,950 0344 882533

450SLC 1978 Silver/ Blue Velour, Air con, Alloys, History, 27T, £15,995 Hexagon 081 348 5151.

500 SEC (G) blue/black/leather, immaculate, a/c, heated electric seats, new tyres, FMBH, £23,960 081 8914225

500CE 24V 91 J Black/Black Hide, 5 spd Auto, Sportline, A/C, C/C, R/C, 45K, £29,996 Bramshaw 0202 396342.

500SEC 92 Blue-Blk/Grey Hide, ASR, AMG Wheels ++ 18,000mls £41,995 Wheelhouse 0602 705555

500 SE 1990, full lthr, full spec, 80k mls, FSH, absolutely mint cond, £17,500 0702 553715 or 0860 297000 T.

500SL 89F, Nautic met blue, air conditioned, grey leather upholstery, rear seat, 45,000 miles, £24,960. Tel 0938 740383.

ACCESSORIES

THULE
To suit whatever activity you're into right now. Camping, canoeing, climbing, cycling, diving, fishing, golf, skiing, windsurfing or just holidaying or carrying a set of ladders around. Get a set of Thule roof bars, then you can add accessories or a roof box to carry whatever you need. Call (0275) 340404 or write for a free colour catalogue. Thule Ltd, Units 4 & 5 Concorde Drive, SC Business Centre, Clevedon, Avon BS21 6UH.
We call it a roof system. You call it what you like.


JAGUAR & DAIMLER AUTHORISED DEALERS

DAVENPORT VERNON JAGUAR
Jaguar 4.0 Sovereign Automatic, Rose Bronze Metallic/Doeskin Leather, Balance of Free Servicing Package and 3 year Warranty, 6,000 miles
Only £29,995
BUSINESS USER FINANCE PACKAGES TO SUIT e.g. 36 payments of £780 pcm PLUS 3 advance payments PLUS Final Payment APR 11.37%
Northfield Drive, 400 yards from M1 (J14) on Portway H5 Milton Keynes
Contact John Clarke on: (01908) 694466

HARVEY HUDSON LONDON E18
JAGUAR
94L XJS 4.0 A Conv, R Gm/Cos, 3T £39,995
88F XJS V12 Con, Wht/Bckskn, 36T £14,995
91H XJS V12 Cpe, Glcr/Dskn 44T £16,995
94L Dmlr 4.0 Vogue, Mis Grn 12T £36,995
92J Dmlr 4.0 A, Kngfsh/Magn 35T £22,495
94M (95md) Sov 4.0 A, Sph/Noble 5T £42,995
93L Sov 4.0 A Mrcco Rd, s/bck, 16T £33,995
93K Sov 4.0 A Flmnc/Magn, 38T £24,995
91J Sov 4.0 A Silver Frst, 32T £21,995
93L XJS 3.2S Flamc Rd, s/bck, 15T £25,995
92J XJ6 3.2A, Meteor Rd/Cbln, 33T £16,995
Woodford London E18 1AS
Tel: 0181-989 6644
Sun: 0850 545845

Swain & Jones
94 L 4.0 Sport, Auto, A/C 18K £35,995
93 K XJ12 6.0, Silver 38K £29,995
93 L XJS 4.0, Auto, Alloys, A/C 28K £27,995
91 H DAIMLER 4.0 32K £20,995
91 J 3.2 5 spd, S/R, 1 owner 38K £12,995
89 G 2.9, Auto, A/C, Alloys £9,995
87 E XJS 3.6, Auto, A/C, E/S 58K £7,500
(0252) 737474 Sun (0831) 574450
East Street, Farnham, Surrey.

GRANGE
XJ220
Unregistered RHD* or LHD Delivery Mileage, £215,000+VAT
EXPORT ENQUIRIES WELCOME
* ONLY TWO REMAINING
Brentwood: (0277) 261616 Exeter: (01392) 437152

XJS V12
1989, 21,000 mls, 1 owner with FSH, Moorland green with magnolia leather, immaculate.
£12,995.
071 274 1937 (H);
071 407 2761 (O)

Stratstone of MAYFAIR
94M R/Rover 4.0 SE New Model 4T £39,995
94M R/Rover 3.9 SE 8T £32,995
94L R/Rover TDI SE Auto 5T £30,995
94L R/Rover 4.2 LSE 19T £27,995
93L R/Rover 3.9 SE 14T £28,995
90G R/Rover 3.9 SE 40T £17,995
94M Discovery 5Dr TDI ES A 2T £27,495
94M Discovery 5Dr V8i S A 2T £22,995
94M Discovery 5Dr TDI S 4T £21,995
94L Discovery 5Dr V8i S A 17T £20,995
94L Discovery 5Dr TDI S 7T £19,995
93L Discovery 5Dr TDI S 12T £18,995
94L Discovery 3Dr TDi A 13T £17,995
40 Berkeley Street, London, W1X 6EN.
Please contact Jeremy Dennis
071 629 4404
Sunday 0585 229540
Diplomatic & Tax Free Sales

PARAMOUNT
WE BUY SIMILAR CARS FOR CASH
0332 385222
SUN 0831 096227

H.R.OWEN
XJS
SALOON
081-992 2299
SUNDAY 0860 860 999
Malaya Group Plc

Stratstone of MAYFAIR
93L DAIMLER 6.0 8T £35,995
92K XJS V12 Convertible 27T £28,995
92K XJS 4.0 Convertible 14T £28,995
93L XJS 4.0 Coupe 28T £20,995
93L XJS 4.0 Manual 19T £20,995
93K SOV 4.0 Majestic LWB 15T £34,995
94L SOV 4.0 Auto 3T £33,995
93K SOV 4.0 Auto 10T £27,995
93K SOV 4.0 Auto 27T £25,995
93L SOV 4.0 Auto 37T £24,995
94L XJ6 3.2 Auto 5T £23,995
92K XJ6 3.2 Auto A/C 35T £19,995
92J XJ6 3.2 Auto 23T £16,995
40 Berkeley Street, London, W1X 6EN
Please contact Jeremy Dennis
071 629 4404
Sunday 0585 229540

Lancaster
0604 239944
Sunday 0370 277684

Lancaster
0732 456300
Sunday 0836 371344

Lancaster
Pangbourne near Reading
0734 845555
Open Sundays 10am 'til 4pm

Lancaster
LONDON / READING
DISCOVERY
DEFENDER
RANGE ROVER
SPECIAL EDITION
SUNDAYS 10am - 4pm
081-522 0023
0374 281000
SUNDAYS 10am - 4pm
0734 844664
0374 448755

MERCEDES

500 SEC 89G Metallic bronze, all usual extras, 51,000 mls, FSH, excellent condition, must be seen. £18,750 0798 875000

500SL 93K Red 8.5K FSH, full AMG kit, 3 piece alloys, alpine r/cass & cd, 1 owner £59 950 ono Tel 01606 330341

500SEC Dec 90 Nautic Cream Hide Full Spec 56K History £24,950 0707 655880 T

560SEL 91H, Metallic silver, blue velour, 89,000 mls, FSH, immaculate condition, may consider PX £17,950 ono 0482 844420 or 0589 645142.

560 SEC '87 D, silver/blue hide, 66,000 miles, FMBSH, full spec Immaculate. £16,000 ONO Tel. 081 800 9965.

560 SEL Nov'88 1 owner, black/cream hard leather, full spec. Immaculate. £14,900. 0151 709 9024 office hours

600SEL 92 Midnight Blue/Cream Hide Twin Airbags 19,000mls £57 995 Wheelhouse 0602 705665

911 Turbo Coupe 88E Silver Blue/Grey Leather, S/Seats, A/C, ESR, FSH, 38K, £26 995 Bramshaw 0202 396342

944 Turbo Cab 93K, White/Blue Hood, Cobalt Blue Lthr, S/Sts, 1 Ow. 13k. £26,995 Bramshaw 0202 396342

190 2.5 Diesel Auto (90H). White, Grey Cloth, ESR, EW, 44,000mls, 1 owner £12,750 0494 681138 T

190 2.6 MAN H reg Royal Blue, ESR, EW, 1 owner, 40k, FMBSH £11,995 0266 895188 or 0635 253577

AMG E320 Coupe 93L White/Grey Hide, AMG Body/Wheels, A/Cond, 5Spd Auto Cruise + 19,000mls £42,995. Wheelhouse 0602 705655

C200 Elegance auto 94 L, midnight blue, grey int, 4,700 mls, alarm, immac £22,600 0273 502623(h) 071 826 5903(o)

AMG HAMMER One of only two RHD cars. Possibly Fastest 4 Door Saloon ever. 180 mph+ Cost over £96,000. £46,000 0494 681138

BRABUS Q3 Saloon 1991 Mid night Blue/ Magnolia hide Piped Blue, A/cond CD, Cost new, £67,000, 26,000mls. £29,995 Wheelhouse 0602 705665

C 180 Classic 93 L White Auto EW ESR Radio cassette Elec tric aerial Rear head rests Cen tre console 19,000 miles. FSH £18,950. 0628 777232 day. 0628 70589 eve/weekend

C250D Elegance, automatic, metallic paint, grey cloth, EW, ESR, Mercedes Benz Classic radio cass, elec aerial, 2,300 mls £23,650. Phone 0780 720895 or 0753 888002.

C250 Elegance Diesel, Auto, Silver Blue, 11,000 careful miles, £2,600 extras. As new £23,950 Home 0865 300880 Office 0865 391866 T

C36-Nearly! C280 Sport Auto, Total C36 AMG body/ Wheels/ Susp. Air cond. Many extras. 94M, 9,000mls £34,995. Wheelhouse 0602 705585

E320 Coupe 94M Smoke Slvr/Cream Hide, 5Spd Auto, Sportline Cruise + 13,000mls £39,995 Wheelhouse 0602 705555

E220 Coupe Auto 1993L Anthracite/cream leather, CD, 1 owner 15K miles, FSH £29,995 0428 682277T

K 280E Auto, High Spec £23,595 Tel 0113 262 0641 T

L 190E Limited Edition, 12,000 miles £19,998 Tel 0113 262 0641 T

M E320 High Spec, 7,000 miles £35,695. Tel 0113 262 0641 T

MERCEDES F reg 1989 metallic brown 190E 2.6, FSH, very clean, 2 owners, 54,000 miles, £8,400 cash sale Tel day 01468 4840028 evening 0488 443466

S CLASS 300SE Sept 92. Met Climate, Leather, E/Seats, 12k FSH £39,950. 0707 655880 T

S500 COUPE 93 Silver/grey lthr, all extras 20K mls £69,800 Tel 03943 83222 w/day

SL300 1989 (F) 28k, FSH, Blue Metallic, Auto, Sony 10 disc CD player, immaculate, must be seen £24,000 031 445 1748

SL500 93 Mdl Blue/Crm Hide, R/Seat, A/C, Ortho Seats, Hts/Sts, C/C, Alpine Stereo System, 17" Alloys, "Carlson" Exhaust & Bodykit, 3K, £64,995. Bramshaw 0202 396342.

300 TE
4 MATIC
'89 F, nautic/grey velour, 51,000 genuine mls, FMBSH, very high spec. Outstanding condition. Inspection welcomed.
£15,750.
Tel: 081 940 5587

450 SEL 6.9.
Feb/80. 2nd owner. Orig factory dk green, VGC Re-trimmed Aston Martins by orig. owner when new in tan leather/green piping. New tyres. All history. This car needs to be seen to beappreciated. It must be the best of its kind left. Cherished car, sadly being sold, owner moving o'seas. 51,000 mls.
£13,000 ono.
Tel 081 870 3180

Stratstone
OF MAYFAIR
300SL 87 (E) 40T . . £20,995
300SL 24V 91(H) . . £44,995
071 629 4404
Sun: 0585 229540

300 SL
24V
1992 J
10,000 mls, silver/grey leather seats. 5 speed auto. MB/MBI. Genuine reason for sale.
£47,500
0116 233 8444

190 2.5
16 V, Blue/Black, 90 H, Full leather, 35,000 miles, FSH, air conditioning, auto, alarm. Excellent.
£14,500.
0905 796661 T

MERCEDES WANTED

260E or 280E RHD manual, 4-5 yrs old wanted for overseas resident 0303 264197 or 262106

400SE/ S Class/ SL / 260 £1,000's more for the right car. GB Cars 0751 477800

1987 -1993 Premium prices paid for all Mercedes. Glenn Williams 0372 749090 or 0831 406172 We deal Nationwide T

BRAMLEY constently require low mileage high specification Mercedes Benz Available 7 days a week 0483 898159.

HIGHEST prices paid. SEC's, SL's, 190E, 230E, SEL's. Spot cash 0306 881889 anytime

JOHN WATSON will race to buy your Mercedes Benz and pay you a top price if its the right car. Tel Malaya Garage 0850 338115 or 0636 830647

MERCEDES Wanted. All Models 88-93 with FSH upto 50k Hanson 081 459 0008

Wanted Wanted. All Mercedes, any miles / condition. 0895 836798 / 0831 123911 now T

TOM HARTLEY
(AS SEEN ON TV)
Uk's No.1 Buyer of all Mercedes Benz, BMW + Lexus 1987-95.
Collect Anywhere
01283 762762
(7 days)
THE ULTIMATE NAME DEALING IN LUXURY CARS

HUGHES MOTOR COMPANY
MERCEDES WANTED FOR CASH
230 E auto, April '90 - April '92
260E auto, June '90 - April '92
300 SEL, '91/2, high spec.
400 SEL, '91/2, high spec.
S320L, '93/4, high spec.
300 SL 24v, '91/2, high spec.
MILEAGE UNIMPORTANT
TEL. 01202 744643
0831 132534

MITSUBISHI

SPACEWAGON 2.0 GLXi DOP 5 spd 94 L white 3k full spec as new £13,995 0883 342444 T

MITSUBISHI AUTHORISED DEALER

MotorWey
Large stock of new and carefully selected used Shoguns from £10k upwards. Call anytime for a professional response to your enquiry.
WE KNOW OUR SHOGUNS
YOU SHOULD KNOW US
0932 857911 or
0850 672268

MITSUBISHI AUTHORISED DEALER

HALLMARKS MITSUBISHI
SHOGUN SPECIALISTS
94 (M) Shogun LWB 3.0 V6 Auto, choice of 2 .....£24,995
93 (L) Shogun LWB 3.0 V6 Auto, Met Green/gold £21,995
94 (L) Shogun LWB 3.0 V6 Manual, choice of 2 £23,495
95 (M) Shogun LWB 2.8GLXT/ Diesel met grey £23,995
94 (M) Shogun SWB 3.0V6 Manual DOP Blue/Silver £20,995
94 (M) Shogun SWB 2.5T/Diesel Blue/Silver £19,995
93 (L) Shogun SWB 2.5 T-D, Met green/gold £18,995
10 Bath Road (A4)
Thatcham, Nr Newbury
01635 872233
Open 7 days

MOTORBIKES

HARLEY DAVIDSON For sale Apr-May, 1991 FL HTC Electra classic. Also selling Harley T-shirts. Tel 0101 505 622 2235

NISSAN AUTHORISED DEALERS

300 ZX Auto, K reg, White, 43,000 miles, leather, air con. Cd. £21,999 0372 736131 T

300 ZX 92 J, Met Black, 33,000 miles, cruise control, air con, alarm £20,999. 0372 736131 T

300 ZX Auto, 94 L, Marine Blue, 7 k mls, lthr air con, cruise control £29,999 0372 736131T

NEW Patrol GR 4.2 Diesel SGX 5 door white, leather, CD air con special price £24,450 OTR 94 (L) Nissan Maxima 3.0 V6 SE (Our demonstrator) graphite pearl 8,600 miles £15,250 Contact Richard 01892 547722 T

NISSAN

NISSAN MAXIMA, 3.0 V6S M reg, met blue, auto, PAS, air-con, ABS, elec seat, roof etc. 800 miles, yes 800 miles only. New cost £21,000 Our price £16,995. Warranty til late '97 Nissan Main Dealer (01562) 752566.

PERFORMANCE CARS

NISSAN AUTHORISED DEALERS

ACCESS
94L 300ZX Auto, Marine Blue, 7T. £29,999
92J 300XZ, Black, 33T. £20,999
90G 300ZX, Auto, Graphite, 49T. £16,499
93L Maxima SE, Green, 12T. £14,999
93K Maxima S, Midnight, 16T. £11,499
93L Maxima S, Grey, 7T. £13,999
93L 200SX, 16V, Red, 8T. £13,699
93L Primera 2.0 GT, 4dr, White, 16T. £10,299
01372 743445
NISSAN

NISSAN

PATHFINDER J reg 4 whl drv Red, Grey upholstery LHD 19,000 mls £9 800 ono 0638 731443 (off hrs)

SAVE thousands M Reg, all makes, all models. All dealer facilities Tel 0905 755867 T

SERENA 7 seater SLX, diesel, L reg, 37K, dark red, excellent condition, twin sunroof EW, FSH £10,000 0256 780770

NISSAN WANTED

NISSAN 300ZX wanted, low mileage, pref leather. Mole Valley Motor Group 081 394 1114

PERFORMANCE CARS

90 H Lotus Elan SE Turbo Convertible. Met Blue with Black Hood, Grey Leather Upholstery, Red inserts matching carpets, 1 owner, FSH £14,995 Call David Hulton at Minories on 01228 695960

ESCORT Cosworth Lux '93 K, mallard green, 1 owner, 12K mls, FSH, balance of warranty. £16,280 0116 2518710

LOTUS Elan SE Turbo, H reg, leather, FSH, 45,000 miles, red, outstanding condition £14,750. 0277 224946 (H) or 071 404 5766 (Kevin)

Lamborghini
Great Britain Limited
NEW Lamborghini Diablo VT (Four Wheel Drive) Midnight blue metallic, cream hide trimmed blue, rear spoiler. List
94L Lamborghini Diablo VT Deep black, white hide trimmed black, CD player, rear spoiler, total spec, 12,000kms £139,950
93L Lamborghini Diablo Rosso diablo, cream hide trimmed red, CD, alarm, sport exhaust, rear spoiler, 800kms £124,950
Lamborghini Concessionaires
Bath Road (J12/M4), Calcot, Reading, Berks. RG3 7SE
Telephone 01734 327560 Fax 01734 327569
Sunday 0385 258881

PERFORMANCE CARS

FORD GT 40 Replica 300 bhp, 302, V8, truly outstanding, 165+ mph, 0-60 mph under 5 secs 2 800 miles, royal blue leather interior, meticulously built £19 500 0582 760092.

94M Elan S2 Yellow/Graphite Leather 2,000 miles £23,950 Tel 071 226 2007

92J Elan SE Red/Grey, Leather, 19,000 miles £18 950 Tel 071 226 2007

94L Esprit S4 Red/Magnolia Leather, 12,000 miles £37,950 Tel 071 226 2007

94M Esprit S4 BRG/Magnolia Leather, 1,000 miles £44,450 Tel 071 226 2007

ESCORT COSWORTH Lux, L reg, Black/Hide, 1 onr, 28k, FSH £17,995 0582 765656 T

GRANADA Scorpio 2.9 24v, M-reg, 5 door, Ash Black Met, black leather trim, CD, air cond, etc, 7 miles only. Massive saving on new £19,995. Tel: Nick Muir 0161 747 0644 / 0161-946 0343 / mobile 0850 500489 Hammonds Ford

LEXUS LS400 92J Pearl White/ Natural leather. Full specification. 36K £25,995 Bramshaw 0202 396342

LOTUS in the North means JCT 600. Dont miss your chance to own an Elan S2 from £24,500. To test drive Elan or Esprit, or to find the best quality used Lotus. Please call David Slocombe or Martin Brammer on 01274 668241..Thankyou

LOTUS ELAN SE Turbo, 91. J100 LYA (JULIA), 12,500 mls, alarm, racing green, 1 owner. £20 995 Tel 01705 730000.

MASERATI SPYDER 2 8l, convertible, 89G, white, black lthr, 40K mls, FSH, garaged, perfect. £11,850. Tel 081 953 1881

LOTUS Esprit Turbo, new shape, E-reg, FSH, 65k, red, excellent, wrnty £11,280 0946 591515

MITSUBISHI 3000GT Red/Black Lthr, 12,600 miles, £28,998 Ring Stratstone of Wilmslow on 0625 522222

NEW ELAN S2 Here now! Plus huge choice of late date Lotus NMG (Lotus) Tel 0603-418700

NISSAN 300 ZX Twin Turbo, H Reg, choice of two from £13,998. 01706 218669 or 0860 584848T

PONTIAC FIREBIRDS TransAm 95mod T-roof Convertibles, various colours and levels of spec available. 0483 234242 / 0836 579686 Martin Godwin T

SCARLET Westfield SEi Open sports 1991 widebody. Great fun, 1600 engine, 5 speed Low mileage £6,750 0223 880824

VIPER M-reg, finished in Red, V10 8 ltr, Delivery mls, UK spec, amazing vehicle, POA, Tel Ray Key at Speeds Jeep, Derbyshire (Mon-Sat) 01773 832131.

PERFORMANCE CARS WANTED

SKYLINE GTR Wanted Low mileage preferred Please phone Rare Imports 0734 713244

PORSCHE

89/G Porsche 911 Carrera 4, Guards Red with Linen Hide Piped in Red, Superb and with many Porsche extras. Full Porsche History, 31,000 miles, £29,995, 0742 783391 (T)

93/K Porsche 911 Carrera 2 Targa Tiptronic Superb Metallic Paint and Unmarked Leather Upholstery. Special 17" Turbo Cup Alloys, Cup Mirrors and Porsche Immobiliser. Full Service History. First to see will buy. 16,000 miles £41 996 0742 783391 (T)

911 CARRERA 4 1992, Dark blue metallic, grey leather, FPSH, 48K, 1 owner, immaculate condition, £32,000. Call 0602 800074 / 414085 David

NEW CORVETTE CONVERTIBLE
... triple black, unregistered in UK, 10 miles, every possible extra
£36,000
Telephone 0543 480850

LAMBORGHINI
Diablo
'93 reg L200 MPH,
red/cream interior, rear aero foil, sports exhaust system, £3,000 CD stereo system, FSH, stunning car. Part exchange considered
£95,000.
Tel: 0116 2333233 Office
0116 2593947 (wkends)
or 0973 310008.

PORSCHE 911
TURBO CABRIOLET
F Reg Black 20k miles, Can Can leather (Red int) Pioneer remote stereo, fully alarmed, FSH, £4,000 spent on service, lowered suspension, sports exhaust, excl driving car, immac bodywork, £39,500
Tel 081 886 1717 (9:30-6 pm)

PEUGEOT

405 1.9 GLDT ESTATE Metallic grey, 93L, 13,800 miles only, 1 onr, FSH, superb condition £10,800 Tel 0844 346709

SIMPSONS of COLNE
CONTRACT HIRE & LEASING
FOR BUSINESS USERS WITH MORE SENSE THAN MONEY

	LEASE/MTH	CONT HIRE/MTH
306 XLD	198.75	215.75
306 XRD	215.04	231.66
306 XRD TURBO	221.23	233.82
306 D TURBO 3DR	215.62	230.98
306 SLDT SEDAN	213.47	229.11
306 SRDT SEDAN	226.27	240.18
405 STYLE DT SALOON	215.41	236.97
405 STYLE DT ESTATE	220.82	233.16
405 GLXD SALOON	227.37	244.44
405 GLXD ESTATE	232.41	242.74
405 GLXDT SALOON	239.54	258.24

EXAMPLES BASED ON 3 + 35 PAYMENT PLAN, PLUS VAT

PRIVATE BUYER? RING FOR DETAILS ON PERSONAL CONTRACT PURCHASE
FREE NATIONAL DELIVERY
TEL: 01282 864266 — FAX: 01282 867870

REGISTRATION NUMBERS C.N.D.A. MEMBERS

MIDLAND REGISTRATIONS
021-353 3333 Open 7 days - Sun 10-2

[illegible]	[illegible]	[illegible]	Classic Investments No.1s		[illegible]	[illegible]	[illegible]
BAZ 9472	BFO 87	AAN 677			8 ANJ	33 AG	8 AN
CAZ 9082	393 CJO	476 AJD	1 ALN	1 LLA	6 BV	ASK 15	2 AR
DLB 221	208 CTA	18 AOR	BHN 1	1 MBR	39 DSM	8 CN	6 AT
EAZ 6855	L19 DEB	689 ASH	1 CB	1 MRX	6 DV	20 CT	6 BR
GAZ 2888	FRX 32	4618 AT	1 CFA	1 OJS	9 EP	6 DT	19 D
GXI 353	49 JBU	525 CJD	1 DNB	1 PCJ	45 GH	7 FW	8 DG
HJI 6996	JJI 737	GJN 687	1 DTL	1 PCV	21 HE	3 HG	5 ED
JIL 6869	JOW 201	GWC 54	1 FBA	PPN 1	91 KD	HK 74	30 JM
KXI 636	MAY 29P	49 KJG	1 FEB	1 SDT	11 KEE	3 JA	40 MR
MBZ 3443	L8 MOG	OFF 12	1 FEY	1 SEN	93 LB	40 JT	7 SA
MIB 9393	MJE 936	700 PRL	FEY 1	1 SET	18 LR	750 L	SC 57
XXI 433	PIW 6868	78 RPC	1 FJA	TBK 1	983 RK	6 RJ	5 TR
RJI 608	PPE 735	SAP 625	1 FJN	1 TDN	SLE 33	RJC 1	VE 2
SJI 7227	PSU 969	7989 TF	1 FTS	1 TER	TAL 9	18 RT	P.O.A.
WIB 1974	SSM 11T	30 TKN	1 KHD	1 WDJ	VD 555	10 SO	H8 PPY
WIB 1975	TDM 158	VIA 16	1 KTE	YXB 1	LI WBA	8 TW	6 SS
WLI 707	WVF 72	888 W	1 LJ		936 XJ	8 WA	GI YNS
YIA 2552		9000 WK					

000s more available - All major cards accepted. Standard terms apply. Visitors welcome.
Midland House Chester Road, Streetly, Sutton Coldfield, B74 3ED

PG'S NUMBERS
Tel 0883 342305 Fax 0883 341222

732 AAH	764 CVB	92 FPT	A1 JOF	LRH 401	A1 OCO	RDR 471	SUC 358
AB 7299	CSM 696	FRC 87	JP 1789	A11 LSM	A11 OOS	A11 REX	A11 SUP
A11 ACT	DAX 509	FSE 94	995 JRA	3 LT	A1 OGB	RFD 786	SV 4148
ADA 422	77 DBK	FTS 8	A1 JRK	LTA 687	OHS 8	RGC 852	SWC 18
560 ADL	DCR 407	8 FUD	JRP 947	LTK 699	1 OHY	RHH 918	SWD 389
AEL 49	DD 8541	FVS 32	294 JRT	LTS 593	OLT 869	9 RHY	SWD 869
AEO 98	A1 DDH	787 FWC	A11 JSH	A11 LUK	A11 OMM	RIA 79	SYD 915
68 AET	DDS 5	A14 FWD	JSK 215	LWG 89	A19 OMS	375 RKG	A11 TAA
AFB 778	8 DES	600 FWJ	JSO 428	LWM 930	8 ON	6512 RK	11 TAB
702 AHT	9297 DF	643 GAF	JSX 12	233 MAF	OPB 5	RL 7182	559 TAF
AKF 911	DFE 1	A11 GAN	JT 5580	MB 8275	A11 ORE	93 RM	8 TAK
A11 ALB	55 DFK	GBA 937	486 JTC	MBD 985	OMG 4	1 ROX	TAN IT
274 ALP	4 DGL	592 GBM	722 JTE	MBF 342	OYJ 6	ROY 55	A11 TAW
A5 ALY	DGN 13	GEG 173	155 JTF	MBG 822	3 PA	RPM 301	TBK 1
A5 AMS	635 DHA	GET 1	132 JTJ	194 MBM	399 PAF	2 RPK	6926 TE
ANG 364	DJ 8289	7 GH	JTM 672	MCC 500	PAG 85A	632 RPH	TET 415
539 ANP	DK 2	GJM 939	849 JTT	2 MCR	PAN 569	RPV 833	TER 53
82 ANW	A1 DKB	6 GJR	JV 2138	2 MCW	PAP 47	883 RRB	4666 TF
6918 AP	59 DKF	A11 GKB	A11 JVC	8331 MD	PAT 1N	RRL 528	TFN 69
993 ASM	DL 2313	672 GKD	A11 JWT	MDC 857	PBK 111	5 RRT	TGL 1
ASV 259	739 DMT	54 GKH	160 KAE	MDT 955	PBL 853	RSP 892	THA 74
252 ATM	835 DNM	189 GLM	1 KCD	8789 ME	PCM 877	326 RTB	THS 497
777 AU	803 DOM	420 GLU	KCS 784	MEP 319	PDL 855	RTH 870	TJD 849
A11 AXE	A10 DOR	GO 2713	KEC 534	2832 MF	PDR 113	RTN 313	TJT 251
657 AXE	657 DOT	420 GOC	KEH 528	MFH 61	351 PDT	RTS 979	380 TMA
110 BAD	A12 DOW	A11 GPC	518 KEV	1422 MG	PEG 288	A11 RUB	861 TOD
BAT 200	276 DPH	601 GR	612 KEW	5778 MH	A11 PEP	A11 RUT	A11 TOF
2 BBG	DPP 3	A11 GRB	KFB 130	58 MH	50 PEP	9247 RW	JB TOY
A5 BES	DR 8386	315 GRY	KFC 479	MKA 622	66 PEP	A11 RYD	TP 1835
BES 928	47 DRK	GSK 734	KFG 890	3301 ML	375 PF	SA 8752	39 TPC
4203 BH	DS 9483	A11 GTB	1 KFT	ML 6704	PFD 138	241 SAF	58 TPU
A11 BJM	DSK 551	GU 9404	KGA 853	MLR 781	PFF 1	SAV 183	TR 1834
20 BK	DSM 776	A5 GUV	KGB 426	A11 MNC	59 PG	SBC 508	TSP 918
85 BLE	DTL 9	247 GUY	KGD 257	MNT 849	6966 PG	A11 SBM	A11 TSS
BMC 65	884 DTM	GW 9292	9247 KH	199 MOC	PGH 344	8205 SC	TT 3312
605 BOR	DTS 672	A11 GWM	KHM 35	MOC 458	PH 2897	SCG 770	A11 TTT
BOX 1E	437 DUT	488 GYM	KJA 381	A11 MOD	4755 PH	A11 SCP	378 TTW
84 BPA	DV 892	GY 543	KK 4209	529 MPD	894 PHA	SDW 386	TUV 20
A11 BMC	181 DWK	7219 HA	KKL 11	53 MPG	83 PJ	SE 9283	1723 TW
A11 BMH	A11 EAL	HAG 111N	1 KKM	18 MR	9247 PJ	A1 SER	A1 TYM
827 BRB	423 EAN	1 HAW	7674 KM	618 MRL	A11 PJR	837 SEY	UAE 2
A11 BRC	EB 3	634 HBM	KMJ 68	A11 MSC	A5 PJT	4812 SF	992 VAL
BRK 736	EGD 5	HBR 24	2864 KO	MSC 183	PJT 853	SFB 1	VB 5227
716 BRL	EGL 458	200 HD	KOW 531	MSG 634	PK 2086	SFK 656	VB 9296
394 BSR	EHS 42	HDB 677	1980 KP	MSK 111	PKR 11	439 SFM	VH 178
BT 5915	EL 1192	6529 HE	6571 KP	1264 MT	2445 PL	SFS 61	A11 VJS
943 BTB	A11 END	A11 HEL	6 KPL	MTS 465	731 PMJ	SGM 100	160 VPB
924 BTG	1 EDK	HFW 8	219 KR	MV 1277	444 PMM	SGS 832	95 VPH
415 BTM	59 EDO	HGF 22	1742 KR	3018 MW	751 PO	SH 65	VRH 329
A11 BHF	6 EPW	840 HGG	KS 9865	MWL 219	POD 827	A11 SHE	9964 VW
525 CAY	86 ER	HGL 969	KSK 634	MYC 73	POP 250	SHH 78	A11 VYC
4 CBE	ERM 1	7083 HJ	KSR 486	5076 NA	3122 PP	SJB 947	A11 VYV
37 CBY	ERS 945	HK 74	512 KTC	8 NAE	PRD 809	SJD 94	VWM 820
5494 CD	ERS 758	HL 9960	KTF 734	100 NAU	628 PRL	SKB 919	WAP 5
CEN 305	ESW 615	11 HLA	KV 8869	6937 NB	PRR 965	SKF 44	WB 6822
A11 CEX	ET 1731	287 HMB	453 KWP	NCH 882	PRU 159	A11 SKS	WC 100
101 CFD	ETS 754	A11 HOD	39 KYB	1 NDY	A17 PSL	SKW 21	WCG 604
53 CFW	A8 ETT	HOW 494	LA 8264	1165 NE	A11 PSM	SKW 783	8751 WE
CB 5005	208 EVE	58 HPF	LAG 743	NEG 805	PSV 332	SL 4264	6450 WF
750 CGD	EWD 987	HTF 238	LAH 815	A17 NET	6148 PT	1 SLJ	WJA 24
CHF 985	9 EX	51 HTW	LAM 756	9238 NF	988 PTD	SLY 4	65 WMP
CJE 781	EYD 5	1 HY	1 LDF	NG 5031	PTS 657	658 SMA	WPD 21
471 CJH	7874 F	JAL 254	485 LEW	322 NHT	PTP 684	A11 SMM	58 WPL
CK 6365	FA 6188	JAS 1M	LFG 808	A11 NJH	PTV 15	SMW 75	WPT 24
682 CKA	FAN 517	JDR 230	LGB 58	1 NKY	5858 PU	A11 SOC	WS 3123
CKS 442	980 FCH	JEE 718	15 LHJ	NKY 204	8236 PW	4754 SP	WY 4880
CLM 488	A11 FED	JFB 152	LHU 82	A11 NNA	380 PWC	4759 SP	YAN 95
CLN 719	FEM 629	JGB 854	82 LJ	A11 NOD	PWD 228	938 SPC	1 YES
CMW 891	628 FG	801 JGE	UKM 982	17 NOO	PWG 820	549 SPE	A11 YOT
COG 937	FH 2965	594 JGT	A11 LLB	NOW 686	PYE 216	8545 SR	YP 3957
452 CPG	661 FHT	J1 EBS	LLV 29	A11 NSS	20 RAG	123 SRG	YRU 33
583 CPW	59 FJF	JJB 947	LNK 34	257 NTB	3 RBA	A17 SRH	[illegible]
3719 CR	FKS 65	JK 4819	A8 LOK	NTS 455	683 RBF	SRK 765	687 ECJ
59 CTA	A11 FLO	5186 JN	A11 LOR	NV 68	742 RBH	SRL 516	480 FKK
CTS 178	5000 FN	JNF 344	840 LPA	7153 NW	RC 6116	A11 SSH	PXM 230
CV 72	FP 2873	1 JMS	882 LPD	NYF 6	RCJ 97	SSN 376	XAJ 356
		JNT 708	88 LPT	OBK 43	RDG 459	ST 8657	YPY 75

PORSCHE

911 C2 Tip 91mdl H reg Black, b/lthr, ESR air con, computer, 4 new tyres FPSH, just serviced 10 months Porsche warntee £31 500 0923 772316 (H) 071 972 0060 (W)

911 CARRERA Spt coupe 87 Marine Blue/blue lthr elec rf, air con immob, 69k, FPSH, mint, £18,450 Incs notorious reg A 13L GG 0923 855891

911 CONV. 83 White, black lthr, white piping int, immac FSH 95k mls £12,750 081 527 2967 or 0956 468137

911 Cab Celebration Ltd Edition, 1987, 1 of only 10 made, celebrity owned, 33k £25,000 ono. 081 581 8261/ 0860 739636.T

911 Supersport Carrera Coupe 1986, 40,000 miles, Immaculate Lancaster 0992 553011/0374 860030

911 SC 8° Guards Red, 20K, FSH Immac £21,995 0705 215669 or 0860 584848T

928 S4 1987 Dark Blue Met, Red Lthr, Red carpets, 76k mls 1 owner since new, FSH (Dick Lovett) All usual extras inc Ltd slip diff, £14,750 0488 668714

928 S4 auto 89 white/blue leather, FPSH, high mlg, phone new tyres, unmarked & original, £13 950 ono 0256 881566

944 S2 (G) Baltic blue navy linen Cup wheels S/roof 45k mls FPSH Garaged, show room £12,995 071 801 0905

944 S2 '92 K, guards red/black interior, 20,000 mls, FPSH, turbo wheels, Porsche immobiliser, Excellent £21 000 (0325) 332023 (H)/332656 (O)

944 S2 COUPE Cobalt blue, April, 92, 36,000 miles, FSH, excellent condition £17,995 0274 685609

944 89 G reg, Black, 50k miles, Superb throughout, £350 Alpine flip-front stereo, Full service history Call 081 242 4100 (during office hours) £10,000

CARRERA SE Targa 89 Baltic blue/white leather, Porsche immobiliser, showroom condition, 20K, FPSH, private sale £30,000 Tel 01326 315722

944 LUX
1986 D, guards red, 54,000 miles, FPSH, late dash, black pinstripe interior, removable stereo, immobiliser, alarm, telephone dial wheels, new 215 tyres, just serviced. Full MOT, immaculate condition.
£8,450.
Tel:01473 725390.

PORSCHE WANTED

1ST and best Porsche buyer. Tel James Rees (0222) 614622 Sunday 0585 229498.

Stratstone
PORSCHE
968's URGENTLY WANTED
and all other quality pre-owned Porsche models.
Call now for the best prices.
Nationwide collection.
Bankers draft settlement.
Call Phil Taylor on
0773 824210
0625 522222
0860 753992

PORSCHE WANTED

30,000 miles or under Best price paid for all low mileage Porsche, FSH, Tel Stewart Sinclair at Glenearigill 0428 724048 or 0860 335390 T

ALL Porsche models urgently required Call Chris Wood Tel 0793 616000/ 0860 911959 T

BRAMLEY consistently require a low mileage high specification Porsche Available 7 days a week 0483 898159

CARRERA 2/4 Wanted, Top Price Payed! Contact James Rees 0585 229498

CHARIOTS St Albans are keen to purchase all examples of low mileage. Full history, quality Porsche Top prices paid Phone Steven Patterson on 01727 855266 or 0585 269666

Wanted Wanted. All Porsche, any miles / condition 0895 835798 / 0831 123911 now. T

TOM HARTLEY
(AS SEEN ON TV)
Uk's No.1 Buyer of all Porsche & Ferrari Models.
Collect Anywhere
01283 762762
(7 days)
THE ULTIMATE NAME DEALING IN LUXURY CARS

AFN
ARE KEEN TO BUY YOUR PORSCHE WITH FULL SERVICE HISTORY.
PLEASE CALL
ROGER MURPHY
on 0850 376444
or 0483 60666

REGISTRATION NUMBERS

A11 FKD would suit humorous property developer. £5,000 offers Tel 01 252 726279 or wkdy hrs 0181 540 5816

CFB 1 Best offer £10,000 Fax 071 720 4852 or Ph 071 328 1093

1 GPE on Black Supra 1986 Low Mileage. offers around £14,500 Phone 0584 873500

SPEEDY REG

8244 1A	- 720							RJI 9310	- 180
973 1A	- 980							RIB 7292	- 180
ADZ 1535	- 180	DJI 6585	- 530	LJI 229	- 340	LIL 3280	- 80	RIW 1484	- 80
ADZ 94	- 620	FIL 5844	- 210	JIL 5021	- 135	MIB 5357	- 210	RIW 1485	- 80
BAW 1586	- 295	FIL 6710	- 185	JIL 6718	- 110	MJI 7398	- 225	RJI 7876	- 180
800 BAH	- 1200	FAZ 8009	- 180	JIB 2130	- 210	MBZ 4249	- 95	SJI 9488	- 80
BAZ 7978	- 298	FAZ 9488	- 80	JIW 3850	- 180	MOI 1882	- 450	SJI 9489	- 80
CDZ 525	- 280	GAZ 3118	- 180	KIW 1435	- 420	MOI 4884	- 498	TJI 1834	- 80
825 CUB	- 1050	GAZ 2717	- 180	LJI 2419	- 180	MIB 5850	- 220	VIB 7790	- 80
DAZ 8272	- 149	GAZ 3693	- 149	LJI 575	- 398	MIW 6379	- 220	VZ 231	- 520
DAZ 9443	- 180	GIL 4323	- 220	LIL 3267	- 80	MOM 185	- 680	WIB 1391	- 80
DAZ 7111	- 320	HXI 412	- 198			NIA 472	- 380	WIB 1392	- 80
DIW 9821	- 210	HIL 3844	- 180			RJI 1981	- 180	XIA 842	- 180

TEL: 01365 387124 A Member of MIRAD ALL NO's + VAT

CAR MARKS OF HULL

9 AA	£6950							1 PHS	£5995
4843 AW	£1295							20 PY	£2400
17 AL	£3995							4520 RA	£1350
626 BBO	£595	FBG 784	£695	JIL 8882	£330	N 5	£14500	25 RAM	£2950
825 BMW	£850	FOX 730V	£395	JOK 82	£1350	NHA 59	£2100	1 RBW	£3500
492 CPG	£1100	GGL 245	£595	12 JR	£6995	7153 NW	£1150	1 REF	£5200
DOT 83	£1295	6 GP	£5500	KAT 123V	£695	9 PAM	£4400	1 RGR	£5500
DEC 44W	£395	HBD 795	£395	LEN 75	£2900	A 48 PAT	£425	8 ROS	£3500
30 E	£4300	610 HKA	£695	111 LOC	£1800	1 PBR	£5500	SEN 31	£1495
EGO 29	£2250	HRH 23Y	£360	4 MBB	£2500	PCX 949	£450	TOM 628Y	£450
EIE 6	£2850	693 HRY	£1150	MFB 997	£1250	3895 PE	£695	TUG 999	£2500
EXJ 505	£395	287 HMB	£395	1 MTR	£2500	883 PHA	£850	44 UG	£1695
1 EXS	£3995	JAG 187V	£385	MSW 1	£8995	497 PHT	£850	WIB 2919	£120

Sun 0482 632338 or 0831 422422 + VAT
Offices 0482 25363 or 27070

REGISTRATION NUMBERS

EGN 1X O.I.R.O. £1200 Tel: 01752 556317 Fax: 01752 666819

JET 514 £2,750 on immaculate 89 Jaguar Sovereign 3.6 £9,750. 0253 738139

JJG 83 On retention £3,850 Tel: 071 378 8084

725 JON Offers £1,500+. Eve/Wkend 0252 783606

40 JT £4,250 + Vat. Phone 0257 482305

LIA 66 £1,800 Faxed offers from principals only please 0473 226633

2 PD £8,000. 0942 826583 (days)/ 0257 423371 (eves)

77 HRH
£5,500
privately owned
Telephone
0181 958 9223

JAMESIGNS BANBURY OX17 1PS
Tel: 0295-758355 fax: 0295-758479

AHT 111	£3,650	LYA 11	£4,950
DK 9999	£2,950	MAX 287	£2,850
EWY 1	£3,750	4000 ME	£2,650
40 F	£9,950	6569 MK	£1,450
2 FL	£4,950	9279 ML	£1,450
612 FOX	£3,450	9484 MT	£1,450
FS 6	£9,750	8152 MW	£1,450
15 FS	£3,950	4343 NB	£1,650
FSD 501	£1,450	OF 1	£16,450
G 90	£7,950	PAT 11W	£1,450
7 HA	£4,750	PCJ 77	£1,950
HBD 69	£1,450	POR 1G	£1,650
2 HL	£4,950	PRC 77	£2,950
9 HLC	£2,450	1 RHS	£5,950
5351 HP	£1,250	111 RK	£3,950
1 HRC	£5,950	10 RL	£4,950
10 JA	£4,950	11 RL	£5,950
1 JLE	£4,450	917 RW	£2,450
JTL 4	£2,850	TME 1F	£850
91 KD	£3,850	WEY 1	£4,950
10 KOO	£2,450	5 WFK	£1,850
9 LHX	£1,650	9999 WK	£2,450
LKS 2	£3,450	WSU 600	£850
LPO 1	£5,750	28 WU	£1,850
11 LUY	£1,450	1 YJ	£6,450

"Elementary, My Dear Watson."

DVLA Classic Collection Auction, 27th and 28th March 1995, on the set of Baker Street, Granada Studios Tour, Manchester.

699 previously unreleased registrations direct from the DVLA. **Attend in person** or bid by phone or post. Admittance is by catalogue only, which allows two people to attend the auction and visit Granada Studios Tour attractions. Entry is strictly limited - order your catalogue today.

DVLA CLASSIC COLLECTION

M1 CKS **221 B** **G1 GSY**

FAX BACK **FAX 0336 416085**
For the full list of registrations on offer, please use our Fax-U-Back service. Using your fax, dial the number above and press "Start" when connected. Your fax will then print out the full list.
Calls charged at 39p per minute cheap rate, 49p per minute at all other times.

DON'T DELAY - ORDER YOUR OFFICIAL CATALOGUE TODAY. CATALOGUE ADMITS TWO TO SALE. PRICE £7 INCL. P&P AND FREE ENTRY TO GRANADA STUDIOS TOUR.

CALL FREE NOW **0800 60 30 90**

Please quote ref T182. Call 24 hours a day, 7 days a week or post off the coupon below. Catalogues will be despatched within 7 days.

Access & Visa Accepted

Catalogue orders will not be accepted after 4pm on 24th March 1995.

CMA DVLA Classic Collection Auction, Harrington Dock, Liverpool X, L70 1AX. Tel: 051 708 8202.
Proof of identity is required before bids are accepted. Please note an 8% commission fee is payable at the time of purchase.

Please send me ____ copy copies of the official catalogue for the next auction of DVLA's Classic Collection registrations at a price of £7.00 each incl. postage. I enclose a cheque for £____ payable to CMA. Post to: DVLA CLASSIC COLLECTION AUCTION, Harrington Dock, Liverpool X, L70 1AX.

NAME ____________
ADDRESS ____________
POSTCODE ____________
TEL ____________
REF T182

CMA AUCTIONS

REGISTRATION NUMBERS C.N.D.A. MEMBERS

McMel & Co Ltd
ALL MARKS PRE 1994
PHONE FOR PRICES
EST 1975 NO V.A.T.
TEL: 0277 20 40 20
C.N.D.A. R.M.I.F.

732 AAH	506 BPO	CYP 80	EEA 205	826 FWE	HMJ 533	KKY 29	MBE 70	NMY 44	41 PTT	SL 4752
762 ABK	BR 31	DA 8	EFO 23	871 FYY	43 HMO	KMY 4	MBE 451	NNA 30	66 PTV	SMV 362
ABP 76	564 BRR	DAV 66	2 EGA	76 GBM	HNV 124	KNJ 88	703 MBF	7 NO	PV 93	SNL 950
581 ABY	48 BSG	5 DBS	2 EGP	CBV 33	HOS 637	1361 KO	232 MDT	NOR 83	6513 PW	648 SPE
902 ACA	BSK 155	449 DCG	5 EH	GDA 592	HP 8374	10 KOO	MEL 2	NPV 773	PWP 163	SPM 95
263 ADW	17 BTJ	DCS 17	EHJ 708	22 GDA	12 HR	382 KPJ	3436 MG	NRD 742	2 PY	6 SS
7 AE	221 BTJ	DCS 139	390 EHY	GEC 3	27 HRA	240 KPO	MHO 866	NRS 2	RA 7431	SS 114
224 AHO	813 BTP	1 DCV	234 EKK	11 GEW	555 HRH	60 KPO	MHP 1	NRV 880	RAM 8	STD 74
552 AHP	212 BTW	DD 17	EKM 1	GFJ 186	HT 12	5078 KR	MJY 924	111 NS	RAP 632	STO 365
AHT 99	388 BUP	2327 DD	8 EL	604 GFW	352 HTJ	KTG 154	7028 MK	554 NTD	RAY 897	SV 5078
810 AJU	BWE 487	706 DDE	648 ELO	GJ 6251	461 HTW	KTX 837	418 MKN	780 NTG	RCL 902	TAA 213
908 AKT	535 BWV	DDN 941	1 EMT	885 GJB	HWJ 716	56 KTT	9822 ML	9983 NU	RCN 449	TAK 6
1 ALN	70 BWV	470 DEL	EN 3	GJJ 884	784 HVO	KVD 320	635 MMK	NUS 834	RCT 61	TBC 162
6 AN	683 BY	DEM 2	860 ENN	GJK 66	HWH 331	380 KVO	MNT 19	37 NVO	RDN 365	23 TBF
ANG 384	CB 45	131 DER	423 EOP	GJN 687	HWM 19	157 KWD	99 MOC	OAD 237	REF 60	TBJ 785
318 ANX	879 CDB	DES 29	EPC 217	GKE 687	35 HYP	KWN 1	111 MOE	OCO 20	RFL 44	TDD 513
1924 AO	CCV 843	4014 DF	439 ERH	696 GKT	JB 3480	670 KYD	11 MOE	OF 8311	RHH 47	11 TED
417 APF	5494 CD	829 DFD	EU 4293	3 GLA	JBJ 452	750 L	1 MRX	OHR 535	RHR 300	616 TES
33 ARK	CDC 289	782 DFK	EV 2993	300 GLK	500 JD	L 2	253 MTA	ONG 1	RL 7648	TGR 331
343 AVK	CDR 858	DGV 86	7653 EV	83 GLM	25 JD	780 LAA	MTK 727	OO 5861	RLT 8	TJA 648
12 AWB	873 CDT	60 DHF	681 EVO	2 GLT	JDO 330	87 LBP	270 MTT	ORO 87	22 RM	TJH 794
233 AWT	CEM 463	DHG 54	EWB 80	681 GMU	260 JDV	781 LDE	8361 MU	OVV 1	RMR 377	TLW 1
866 AXT	768 CER	200 DHT	56 EWP	1 GNL	JEN 055	LEB 164	MU 47	PAM 400	RND 5	222 TOD
BBE 212	CFS 20	DJ 9375	9 EWV	GO 2713	85 JFJ	LEE 31	MUD 280	6 PAM	RNN 999	TP 9867
7 BCE	322 CGW	DJK 405	EYN 7	527 GPJ	JG 8302	LEN 277	MUF 861	928 PAU	4 ROB	859 TRB
BCF 66	CHC 780	DJW 3	57 FAL	GRN 856	JJ 277	LER 963	4979 MV	PBA 544	ROB 517	TRW 566
844 BCV	CHG 66	DLN 429	301 FBL	732 GTR	JJK 15	LFG 561	MVF 763	PCB 268	986 ROD	TSN 17
128 BDA	679 CHO	985 DMW	FCE 207	777 GYN	JKN 135	7568 LG	MWA 809	PDM 937	14 ROO	TUE 603
782 BDN	560 CKD	391 DNG	FEY 407	643 GVO	30 JM	39 LG	MWU 25	719 POV	ROY 940	UCH 31
726 BEA	96 CLJ	895 DNR	281 FFW	GWC 537	JM 6454	785 LHK	6048 MY	PEF 840	492 RPD	UHT 238
BEN 609	95 CLJ	137 DNU	FGK 131	531 GWJ	543 JOE	LHW 13	3853 NA	PEG 30	RPL 431	UMP 226
844 BEW	844 CLY	198 DON	FGR 705	GWL 40	682 JON	1 LJ	NBE 315	PEG 35	20 RRA	VAU 944
929 BGF	14 CNG	DPA 980	FH 77	GWV 27	8 JP	LJV 849	NBP 591	842 PEH	RRO 903	VE 4862
279 BGH	550 COA	893 DPT	7922 FH	2896 H	JPR 12	39 LKL	NCF 13	6116 PF	RRU 73	VGV 691
BGJ 821	369 COE	DR 8386	581 FJF	500 HAB	496 JRT	LLH 632	NCT 8	PFV 673	3 RS	91 VHW
BGT 751	253 COO	337 DRK	FJR 83	HBA 972	JT 67	1 LND	386 NDE	PGJ 487	40 RS	8202 VM
BHN 1	841 COW	995 DRM	714 FLO	HBG 271	JTM 661	LNN 2	NDG 782	553 PJ	RTP 8	VTK 891
BJK 4	9 CPL	DSK 435	2069 FN	HBK 46	8 JUL	194 LOD	NDO 815	PJH 26	9744 RU	5831 WB
BJT 37	821 CR	6999 DT	815 FNP	HC 7926	590 JWC	581 LPD	999 NE	937 PKE	37 RU	1 WDE
970 BKL	41 CRM	851 DTP	7 FOG	990 HCR	8454 K	152 LPO	NER 68	PKU 107	RUM 81	9722 WE
BKV 821	932 CRV	46 DUG	19 FOP	729 HCV	847 KAC	90 LR	NFF 485	1935 PL	87 RUO	91 WED
BM 6	355 CRY	458 DUU	405 FPB	HDR 44	KCO 641	325 LRR	5555 NG	PN 8013	RVE 28	WG 28
351 BMW	209 CTA	DV 473	FR 17	83 HEH	KCT 10	LSF 111	NGN 167	PNJ 375	71 RW	WJY 72
BNA 8	455 CTA	39 DWC	976 FRO	HEP 8	KDR 237	LSO 360	NHY 900	3 PNM	RYX 14	WKE 700
BNO 76	487 CTO	378 EAY	13 FRT	529 HFK	222 KDV	LTX 777	NJN 12	5691 PO	SBC 293	WOF 3
142 BNP	CTS 60	894 EBD	683 FS	HFS 24	12 KEV	33 LVO	6926 NK	PPJ 253	SC 7336	3 WPL
BOD 404	334 CTW	EBK 843	19 FS	3 HG	KEX 862	LWO 1	5538 NK	PRG 612	SDT 88	WTA 676
2 BOS	184 CUT	EC 26	6 FV	1845 HJ	KFB 1	LY 5	417 NKR	PRR 453	8518 SF	WV 8144
BOX 365	106 CVJ	976 EDA	343 FVO	HK 416	KHA 896	526 MAF	NLV 890	PSF 781	289 SHK	26 WWC
BP 8964	731 CWL	EDR 68	FWB 70	5 HLL	KJV 803	MAV 351	495 NMV	PTA 91	874 SHW	2 WWL

THOUSANDS MORE AVAILABLE

For Full List With Prices Dial-A-Fax On 0336-413735, Press 'Start' Or Trans/Rec On Your Fax. Calls Cost 39p per Minute Cheap Rate 49p per Minute At All Other Times (Only 5 A4 Pages). London's leading supplier for over 19 years. No suffix/prefix marks. Money back guarantee. £100 deposit secures any mark subject to availability and our terms and conditions. All prices plus DOT transfer fee (£80). Open 9am to 5pm Mon-Sat. 10am to 5pm Sun. McMel & Co Ltd Hunter House Shenfield CM15 8NL

PORSCHE OFFICIAL CENTRES

OFFICIAL PORSCHE CENTRES
When buying a legend be sure of its history.
Approved

HAVE I got news for you sport lovers! Super selection of 911 Carrera Sport Coupes now in. Super cars in great condition at affordable prices. So this weekend it's sport for all, unless your name is Cantona (ooh aahh! Me? I'm Nigel Batchelor - call me now on 0850 330363 or office hours 0483 60666

STRATSTONE OF WILMSLOW are the official Porsche Centre in the North West. For full details on all current vehicles in stock, Contact Francis Santos or David Hobson on 0625 522222, 061 237 5007 Mon-Sat. Open Sunday's 10am-3pm, Out of hours 0831 518811

Stratstone
WILMSLOW
911 Turbo S One of 3 in the UK.
94L 911 Coupe..............11T
Both of the above cars are in Speed Yellow.
For further details Contact David Hobson on
0625 522222 Now

Lancaster
USED 968 CLUB SPORTS
Low Deposit
From £299 p.c.m.
Business user purchase plan
0223 872872

Chapelgate
PORSCHE
94 911 Carrera Coupe.....1T P.O.A.
94 968 Sport ....3T P.O.A.
91 H 911 Turbo Coupe 10T £52,950
92 J 911 RS Coupe 14T £44,950
92 J 911 Carrera 4 Coupe .31T £36,950
88 F 911 Sport Cabriolet ..29T £25,950
87 D 911 Super Spt Targa .34T £23,950
91 H 944 S2 Cabriolet 29T £21,950
91 H 944 S2 Coupe 39T £18,950
88 E 924 Le Mans Ltd Ed .48T £ 8,950
94 L Trooper LWB Auto CR ..2T £23,950
Sunday 10am - 3pm
New Rd, Ferndown, Dorset
Tel: 0202 897688

JCT600
WANTED
PORSCHE
Top Prices Paid
For late cars with
Full Service History
Contact Michael Betts
TEL 0113 2508454

JCT600
OFFICIAL PORSCHE CENTRE FOR YORKSHIRE AND HUMBERSIDE
93L 968 Coupe Tri Midnight Blue Met ..11T POA
96H 911 Carrera 2 Targa Guards Red. 26T POA
92K 911 Carrera 4 Targa Guards Red. 54T POA
96H 944 S2 Cabrio Crystal Silver........28T POA
93L 968 Club Sport White...............7T POA
94M 911 Cabrio Blue Grey..............1.5T POA
91J 911 C4 Coupe Rubystone Red......51T POA
94L 911 Carrera New Shape, Silver.....8T POA
96G 911 C2 Black.......................45T POA
TEL 0113 250 8454

Mereside
93K 928 GTS Auto . . A/C 20T £45,995
92J 928 S4 Auto 12T £29,995
New Shape 911 Carrera Coupe £P.O.A.
93L 3.6 Turbo Coupe ......4T £P.O.A.
93K Carrera 2 Coupe 7T £46,995
93K Carrera 2 Coupe 28T £38,995
90H Carrera 2 Targa 68T £25,995
87D 911 Turbo ....A/C 47T £23,995
94Model 968 Sport ....1T £P.O.A.
93K 968 Coupe 20T £27,995
92K 968 Coupe 21T £28,995
89H 944 S2 Coupe 47T £15,995
0222 614622
Sun: 0585 229498

JCT600
OFFICIAL PORSCHE CENTRE FOR THE NORTH EAST
89G 944 Coupe, Silver/Blue ESR, 57T......POA
93K 968 Coupe, Horizon/Classic, 5 Seats 27T ...POA
88F 911 Sport Coupe, Black/Linen S.S, ESR 67T POA
89G 911 Speedster, Guards/Black, S.S 3T ......POA
86G 911 Tgt Targa, Guards/Black 17" Sports Seats 48T POA
92J 911 RS Lightweight, White/Black 18T ......POA
94L 911 Carrera, Guards/Marble 18" A.C. 10T ....POA
92K 928 GTS Man, Oak/Classic A.C ESR 24T......POA
93L 928 GTS Auto Amethyst/Grey SS A.C. 12T ...POA
TEL 0191 295 1234

Stratstone
PORSCHE
94L 911 Cpe High Spec...12T P.O.A.
93L 911 Cpe High Spec...18T £43,950
93L 911 Tip Cpe..........30T £40,950
93K 911 C2 Tga...........26T £38,995
93K 911 Tip Cpe..........18T £42,995
91J 911 C4 Cpe Hi Spec.40T £32,995
89G 911 C4 Cpe...........49T £29,995
89G 911 C2 Cpe...........35T £30,995
92K 968 Cpe..............24T £25,995
93K 968 Cpe Hi Spec......25T £26,995
0625 522222 or
061 237 5007 Mon - Sat
Sundays 10am - 3pm

AFN PORSCHE
91J 944 S2 CAB Cobalt Blue, 27T ......P.O.A.
94L 968 SPORT Guards Red, 4T ......P.O.A.
94L 968 SPORT Ma Blue, 3T ......P.O.A.
88F 911 SUPER SPORT CAB Black, 35T ...P.O.A.
89G 911 C2 COUPE Guards Red, 49T ....P.O.A.
91J 911 C2 TARGA Guards Red, 43T ....P.O.A.
94L 911 3.6 TURBO Black, 6T ........P.O.A.
94L 911 CARRERA Black, 6T ..........P.O.A.
94L 911 CARRERA Guards, 21T ........P.O.A.
94L 911 CARRERA CAB Midnight, 3T ....P.O.A.
94L 928 GTS Manual Iris Blue, 5T ......P.O.A.
READING 0734 303911
Mobile 0836 792968

91H 944 TURBO Panther, 43T 18,995
94L 968 CLUB SPORT Black, 10T ..27,995
93K 968 COUPE Guards, 15T 29,995
93L 968 COUPE Black, Met, 11T 31,995
88F 911 SPORT CPE Linen, 43T 25,950
89G 911 SPORT CPE Slate, 37T 25,950
91J 911 C2 COUPE Guards, 22T 35,995
90H 911 C2 CAB TIP Baltic, 17T 38,995
91H 911 C2 CAB TIP Black, A/C,15T..36,995
93K 911 C2 CAB Green, Met, 18T ...43,995
93L 911 C2 CAB Midnight, 13T 45,995
91H 911 TBO Black, 40T 44,450
94L 928 GTS White, 10T ............P.O.A.
93L 928 GTS Auto Black, 11T .......P.O.A.
GUILDFORD 0483 60666
Mobile 0850 330353

91J 944 TURBO CAB Black Met 27T
92J 944 S2 CPE Cobalt Met, Blue Hide ..26T
93L 968 CAB White, Blue Hide 8T
94L 968 SPORT Black 6T
88F 911 SPORT COUPE Black 31T
88F 911 SPORT CAB Guards 25T
89G 911 C2 TARGA TIP Tahoe Met 22T
91H 911 C2 CPE TIP Black 38T
91H 911 C2 CPE Black 43T
90G 911 C2 CAB Silver A/C 47T
92J 911 C2 CAB TIP Cobalt 14T
93L 911 C2 CAB TIP Horizon 13T
90G 911 C4 CPE Velvet Met, Velvet, A/C ..37T
90G 911 C4 CPE White, Blue Hide 48T
91H 911 C4 CPE White, Black 13T
92K 911 C4 CPE Tahoe, A/C 20T
92K 911 CPE TIP Silver 7T
94L 911 CABRIOLET White 3T
91H 911 TURBO Black, Black 40T
94M 911 TURBO 3.3 White 2T
94L 911 TURBO 3.6 White ....18 miles
CHISWICK 081 742 7000
Mobile 0836 659959

OPEN SUNDAYS 10am to 2pm
ROGER MURPHY IS KEEN TO BUY YOUR QUALITY USED PORSCHE. CALL 0850 376444

Dick Lovett
94Mdl 911 Cpe Silver 17T £59,950
90G 911 C4 Cab Marine ..77T £25,950
91H 911 C4 Cpe Cobalt ..24T £34,950
91H 911 C4 Cpe White ...34T £38,950
90G 911 C4 Cpe Red......41T £29,995
91J 911 C2 Cpe White ...35T £34,950
91H 911 C2 Tga Slate 43T £30,950
89F 911 Spt Cpe Blue......42T £23,950
86D 911 Spt Cpe White ...44T £19,950
84B 911 Car Spt Tga Red .35T £17,950
94L 968 Spt Iris Blue......9T £30,995
91H 944 Turbo Cpe Silver 48T £17,950
90G 944 S2 Cab Red.......38T £17,450
91H 944 S2 Cpe Blue......38T £18,950
90G 944 S2 Cpe Blue......29T £17,950
81X 924 GT Red............58T £19,950
89W Ferrari 308 GTB.......6T £32,950
USED CARS WANTED
Swindon 0793 615000
Bristol 0272 622822
Sunday 0860 911959

Mereside
WE BUY PORSCHE!
93K 928 S4 Auto A/C 17T £37,850
91J 928 S4 Auto A/C 32T £32,875
93K 911 Turbo S ....11T P.O.A.
94L 993 Cabrio A/C ....11T P.O.A.
94L 993 Coupe ....7T P.O.A.
94L 993 Coupe A/C ....16T P.O.A.
93K 911 C2 Coupe Auto A/C 16T £42,750
92J 911 C2 Coupe A/Bag 24T £40,800
92K 911 C4 Coupe Tbo Wheels 24T £38,850
92K 911 C2 Tga Tbo Wheels 25T £38,750
90H 911 C2 Coupe 13T £34,750
90G 911 C4 Cabrio 12T £33,950
89F 911 Turbo Coupe A/C 28T £32,950
91J 911 C2 Targa 43T £28,950
94 968 Sport ....[illegible] P.O.A.
93K 968 Coupe Auto A/Bag 11T £28,950
92K 968 Coupe 24T £27,750
92K 944 Turbo Coupe A/C 42T £18,950
0602 424333
0533 536799
OPEN SUNDAYS 10am-3pm

Lancaster
LONDON
928 SERIES
94L GTS Auto Slate ....12T £P.O.A.
911 SERIES
94L Cab Tip Midnight, Air ..12T £58,995
94L Cpe 6Spd Black, Air 3T £53,995
94L Cpe Tip Speed Yellow ..6T £53,995
94L Cpe Ind, 17" 3T £53,995
91J Turbo Slate 15T £49,995
93K C2 Cpe Midnight 23T £39,995
91J C2 Tga Tip Midnight 24T £37,995
92J C4 Cpe Guards, Air 31T £37,995
91H Tip Tga Guards 30T £34,995
90H 911 C2 Tip Cpe 45T £32,995
90H C2 Tga Stone Grey 38T £32,995
90Mdl C4 Cpe Black 34T £30,995
90G C4 Cpe Red, Air 44T £30,995
86F Cpe Sport Red, Air 50T £25,995
968 SERIES
94L Cab Tip Slate 14T £36,995
94 Sport Black Met 1T £32,995
94L Sport Red 10T £31,500
93L Cpe Black ....12T DUE IN
94 Club Sport Red ....3T £P.O.A.
944 SERIES
93J Turbo Cab Titanium 27T £28,995
87D Lux Automatic 36T £10,995
SPECIALIST CARS
94L BENTLEY Brooklands 14T DUE IN
91J FERRARI 348 TS ..600mls £58,995
90H SILVER SPIRIT Ebony 10T £49,995
93L BMW 325i Conv (A) ..13T £30,995
92J LEXUS LS400 ....27T £25,995
90H BMW M5 Calypso, Air 30T £24,995
91H JAGUAR 4.0 SOV 25T £18,995
93K TROOPER Cit TD LWB 21T £17,995
90G LOTUS ELAN SE BRG 30T £14,995
89F BMW 325i Conv Blue 28T £13,995
OPEN SUNDAY 10am - 5pm
081 983 4444
0850 968911

COLCHESTER
CABRIOLETS
93K 911 C2 White.............6T £63,900
93K 911 C2 Black Met 10T £43,900
91J 911 C2 Tip M/night, Air 28T P.O.A.
91J 944 S2 Cab Cobalt 29T £24,900
COUPES
93K 928 GTS Auto Midnight..6T P.O.A.
90G 928 GT Blue..............51T £24,900
91J 928 S4 Auto Cobalt 39T £31,900
91H 911 Turbo Guards 18T £49,900
89F 911 Turbo Blue 29T £31,900
94L 911 Carrera Ins ....13T P.O.A.
91J 911 C4 Black, Air.........18T £29,900
93L 911 3.6 Turbo Slate ....17T P.O.A.
90G 911 C2 Guards 40T £36,900
93K 911 Tip Cpe Midnight ...9T £47,900
89G 911 Spt Cpe Black 40T £24,900
94L 968 Sport Ins ....2T P.O.A.
92K 968 6 Spd Black 30T £29,900
90H 944 S2 Guards 30T £18,900
TARGAS
88F 911 SE White 20T £24,900
93K 911 C4 Guards, Air......20T £48,900
0206 855500
0850 716911
0850 715911

CAMBRIDGE
94L 928 GTS Man Midnight 4T
94Mdl 911 Carrera Cab 1T
93K 911 C4 Cab White 17T
93K 911 C2 Cpe Marine 25T
92J 911 RS Lightweight Blossom Yellow..1T
93L 911 C2 Cab Tip Horizon, 93MY 13T
94L 911 Tbo Guards, A/C 38T
91J 911 RS Lightweight Rubystone.......26T
90H 911 C2 Cpe Guards 39T
90H 911 C4 Tga Guards 51T
90G 911 C2 Cab White 38T
88F 911 Tbo LE Cab Black, A/C, DUE ..20T
88F 911 Tbo Tga Blue, A/C 34T
88F 911 3.2 Spt Cab Guards 24T
88F 911 3.2 Spt Cab White 28T
88F 911 3.2 Spt Tga Guards 61T
94L 968 Club Sport Guards 1T
94Mdl 968 Club Sport Yellow 1T
94Mdl 968 Cpe Yellow 5T
93L 968 Cpe Tip Slate, 93MY 8T
93L 968 Cpe White, 93MY 12T
93L 968 Cpe Tip White, 93MY 4T
94L 968 Club Sport Black 8T
93K 968 Club Sport Yellow 12T
92J 968 Cab Tip Rubystone 29T
90G Ferrari Testarossa Rosso 5T
90H Ferrari Mondial Grey 21T
COMPETITIVE PRICES
0223 872872
0374 809911

We pay top prices for your quality used Porsche.
Contact Ian Clark or Kevin Weldon on 0831 344705 or 0850 327808

Glenvarigill
92J 944 Cabriolet Cobalt, 29T £23,950
92J 944 Turbo Cabriolet White, 26T £24,950
91H 944 S2 Guards, 26T £17,950
88G 911 SSE Targa, 20T £29,950
90G 911 C2 Coupe Guards, 38T £29,950
93K 911 C2 Coupe Tiptronic, Slate, 11T £41,950
93L 911 C2 Tiptronic Cabriolet, 12T ...£40,950
94L 911 C4 Celebration Air Con, 4T £51,950
94 911 RS Lightweight 1,000 km £42,950
93L 911 3.6 Turbo, Stunning. Choice of 2 P.O.A.
89F 928 S4 Silver, 28T £20,950
92K 928 GTS Auto Midnight, 14T £45,950
Many other superb value examples
928 GTS Man+Auto, Choice of 5 from £47,950
928 S4 + GT Choice of 4 ....from £20,950
New 911 incl Cab Choice of 4 ......P.O.A.
911 3.3 Turbo Choice of 3 ....from £28,950
911 C4 Cpe +Cab Choice of 3 from £24,950
911 C2 Cpe Tip Choice of 3 from £40,950
911 C2 Cpe + Tga Choice of 3 from £28,950
911 Cpe Choice of 2 ....from £22,950
968 Cpe Choice of 4 incl Tip ....from £28,950
968 Sport + Club Sport ....from £28,950
944 S2 Cab Choice of 3 ....from £18,950
944 S2 Cpe Choice of 4 ....from £16,450
031 441 1111
Mobile 0836 757545
041 943 1155
Mobile 0585 401911

CHARIOTS
ST ALBANS
93K 928 GTS A Mnight Blue, Grey .......P.O.A.
92J 928 GTS Guards, Light Grey Marble ..P.O.A.
91H 928 S4 A Met Red, Linen Hide .......P.O.A.
90G 928 S4 A Guards Red, Linen .........P.O.A.
91J 944 Tbo Cpe Blue, Linen Hide, A/C ..P.O.A.
92J 944 S2 Cpe Red, Black Int, SR, CD ..P.O.A.
90G 911 C4 Cab Guards/Black Hide, 29k ...P.O.A.
90H 911 C2 Targa White/Blue & Linen Lthr ..P.O.A.
90H 911 C2 Cpe Guards Red/Black Lthr ..P.O.A.
90H 911 C2 Targa Guards Red/Black Lthr P.O.A.
93L 911 Cpe (New Mdl) Silver, Blue Hide ..P.O.A.
89E 911 Sport Cpe Baltic Blue, Hide 33k ..P.O.A.
94L 911 3.6 Tbo SE Met Black, Red ...P.O.A.
93K 911 3.3 Tbo Cpe Red, A/C, FSH ....P.O.A.
94L 968 Cpe Amazon 6Spd, Grey Hide ..P.O.A.
92J 968 Tip Cpe Blue, Grey Hide, SR ...P.O.A.
93L NAMB 911 Cpe Silver, Blue, A/C .....P.O.A.
Finance Example
92J 944 S2 Coupe.....£20,995
Deposit 20% £4,199
35% final payment, £7,348.25
48 MONTHLY
PAYMENTS OF £355.25
APR 16.25% Flat rate 8.36%
Telephone: 0727 855266
Sunday: 0585 269666
Mälaya Group Plc

So what do you keep hidden in your boot?

Lynne Greenwood peeks into the motoring equivalent of the underwear drawer — and finds a few surprises

HOWARD BARLOW



Student Andrew Pimbley: documents, one glove and broken bulbs

JOHN HOULIHAN



Director Steve Lord: sports equipment, binoculars and a camera

The motoring organisations are quick to issue advice on what drivers should keep in their cars as soon as snow falls or fog descends.

They suggest drivers pack warm clothes, a blanket, sleeping bag, spade, warm non-alcoholic drinks, energy foods and a torch.

That is sensible; but how many drivers keep any of those items in the car? And what do they carry around with them instead?

We asked four to open their doors and boot-lids to reveal the contents.

Mrs Jacky Moreton-Deakin, 44, an architect and designer, drives a Land Rover Discovery TDi, ideal for three children aged 15, 12 and nine, one Dalmatian and assorted riding gear for five horses. That, however, is not all. Inside the tailgate is tidy — a piece of carpet to stop her dog Ming sliding around, a pair of wellies, a broken umbrella and a saddle girth.

Inside the car is different. "It's a bit like asking to look through someone's underwear drawer," she says. There's a riding hat, riding gloves, herbal dusting powder for horses' wounds, cheque book, can of Coke, fabric samples, pink plastic hedgehog for the dog, an office file and a wheelbrace. On the floor lies a bottle of Coco Chanel perfume, "for when the smell of horses or wet dog becomes overwhelming"

In the front, alongside sunglasses, filofax, tissues, pen, mobile phone and keys, is a make-up bag, a Parker pen and a disposable camera (recommended by insurers as useful after an accident). Above the visor, an air-freshener and keys for an apartment in France.

The store box is a treasure trove of tapes, raffle tickets, brooches and badges, plus a syringe-like drench for irrigating horses' wounds.

"Every few weeks I tidy it out and start again," says Jacky. Living high in the Pennines in West Yorkshire, she is used to driving in difficult conditions. "It's a four-wheel-drive and quite robust, so if the weather was really bad, I'd be confident of getting through."

Steve Lord, 42, director of a Manchester design consultancy, drives a black two-seat Nissan 300 ZX with a 3-litre engine. "It's an extension of me, a bit aggressive," he says. "But I can't stand anything inside the car, except perhaps a passenger. It's immaculate."

His unopened manual and set of A to Zs are in the glove compartment, along with a small torch. The CDs — from classical to Crash Test Dummies — fit in the arm rest, which is also used for chewing gum wrappers. "The last time I opened the rest, three wrappers fell out," he says. "I had to stop the car and put them in a bin." Under one visor are two pairs of sunglasses; under the other, 16 car park tickets.

The season determines the contents of the small boot. At the moment it is badminton and soccer kit; in summer, a cricket bag, tennis racquet and single golf iron and ball fill the space. Permanently in there is a pair of miniature binoculars for walks and bird watching, a Nikon camera, an umbrella which doubles as a shooting stick and a faded ten-year-old baseball cap.

"If the car breaks down, I sit and wait for the RAC," he says. "What's under the bonnet is a mystery to me."

Sixth-former Andrew Pimbley, 18, can only reach the boot of his eight-year-old Ford Sierra 1.6 via the back seat, as the lock is jammed. The only items in there are the car documents, one blue glove and a box of replacement car bulbs, all broken. The back ledge is littered with Liverpool night club "flyers".

"I use the car for school every day, taking my brother and a friend, and at night for going out," says Andrew.

On the back seat is a rugby ball, a cushion, a menu from an Italian restaurant, a fake mobile phone, an old exam paper, empty crisp and sweet packets, one school sock and a sprig of mistletoe, "well used at Christmas."

A Christmas card has a New Year's Day order for food for five from McDonald's scribbled on the back. In the front, an electric razor — "in case I'm looking a bit scruffy" — a silver spoon used for eating Pot Noodles, a Thunderbirds air freshener, Swiss Army knife (used once to screw a visor back in place), cinema tickets, loose change, maps, baseball cap and rap and dance tapes.

Mrs Marian Pott, 66, a golf club treasurer, drives a six-year-old Mini Mayfair, whose boot is almost as clean now as when new. In there is just one spare pair of shoes.

Inside the car is the handbook, an umbrella, a carrier bag, duster and special window cloth. "Recently I've put a torch in there and a yellow poster with the word 'Help' on, given to me by a police crime prevention officer," says Mrs Pott.

As a member of her town's mayoress's committee, she may have a bag of tombola prizes in the car, too.

DR DASHBOARD

Taking a swipe at a dull chore

My car is filthy thanks to the winter weather but it seems too much hard work to wash it when it will just get dirty again. So why bother?

Simply because you need to see and be seen. Dirty lamps and windscreens make driving more hazardous. And a dirty car eventually means a rusty car, with paintwork that, instead of being shiny, starts to look like wartime camouflage.

So, why not simply use a car-wash every now and again?

Well, it's better than nothing. At least the car is getting a once-over, but there are a few flaws in the average car-wash.

Such as?

It does not reach all those important nooks and crannies and is a bit of a slap-it-on-all-over way of approaching the problem. Then there is the question of potential damage.

What? Can my car be damaged in a car-wash?

Only if you are unlucky or careless. Liz Forbes won £750 compensation when she got stuck in a car-wash with her sunroof open, so she was drenched. Stories of motorists losing aerials they forgot to retract are numerous and some drivers have even been into car-washes with luggage racks still attached. Result: a reasonable amount of mayhem and damage both for motorist and car-wash operator.

That seems warning enough. So where should I start?

At the top and work down. You need warm, soapy water. A proprietary cleaning agent is probably best in conjunction with a decent sponge or soft brush. Don't rub too vigorously or you could damage the paintwork.

Seems easy enough. Are there any tricks worth knowing?

Take care to go around crevices which could be missed, such as the door and boot surrounds, which are prone to gathering dirt. Have a good look at the wheels, too, or they will become ingrained and virtually uncleanable.

What about the inside?

Often forgotten but just as important. The interior will be noticed by potential buyers when you come to sell the car, so ensure that all mats and seats are properly vacuumed and the dashboard is neat and tidy.

So then it is all over?

Sorry. At this time of year, a decent wax polish will provide a shine and protection from the water and rubbish which pelts the exterior every day. It is elbow-aching, but at least you know your car will be protected in the long run.

It all seems like a waste of a Sunday morning. Is there no other way?

Of course — but it can be costly.

Please tell. What is it?

Ignore the above and summon your children. Hand them buckets, sponges and polish. Take them to the car and pull up deckchair. Then read a copy of Car 95 while they do the job for a small consideration.

REGISTRATION NUMBERS

M4 MUM Offers over £8K 0494 721330

BUN 1E
OIRO £22,000.
Please Reply to Box No 3719

8000 PP £2,250 + Vat. Phone 0257 482305

BET 1N
Offers in the region of
£7,000.
Telephone :
0831 443277

RJC 11 £4,750 + Vat. Phone 0257 482305

TEN 1S unot TEN 1S) £55.000 ONO 0378 576537 or 0502 451941 (Mr Turner)

TG 66 unique registration no., offers over £6,000 081 908 5581 anytime

222 TJ Rare number plate £8,500 home 0734 344522 office 0344 779775 Berkshire

Rare Plate/Car
TB 76 on 300 SE 87 MOT TAX full year
£5,995 & £6,995
Can separate
081 349 1003

AHP 1B
on Citroen XM 2.0 SEI 66K miles - £8,500
AHP 11S
Austin Mini 21K miles £3,500
Home 01962 746262

PMW 1
Immediate transfer
OIRO £15,000
0425 652049

3 HRH
Offers over £10,000
7 HRH
Offers over £7,000
777 HRH
Offers over £3,000
Contact Mr Gardiner on,
071 245 9301

RENAULT

CLIO WILLIAMS 2.0, 16v, 93L, limited rally edition, 7,000 miles. As new £11,995. Mr Jackson 081 882 9873 (W) or 081 906 2018 (eves/weekends).

ESPACE V6 Auto L reg met blue 1 own 31k FSH ABS air con full spec £16,995 0885 342444 T

TOP-DISCOUNTS on all New Renault's. Call New Car Centre 081 866 4400. Mon-Fri

CLIO 16V L reg, Metallic Red, Grey leather interior, 6,000 miles, FSH, £9,000 0799 543311

CH 9
Early transfer
£12,000 ono
Tel 0542 886474
No agencies please

911 H
£12,500
7 WLE
£3,950
fax: 0181 694 8015

1995 ESPACES
ONLY 8 LEFT
FROM £16,250
Liningtons
0705 815151
SOUTH'S LARGEST RENAULT DEALER

RENAULT

FOR HIGH SPECIFICATION AT LOW PRICE AND EXCEPTIONAL VALUE FOR MONEY
Russells Renault

Renault 21, 2 litre Turbo Saloon in sports blue, 1 owner, power steering, central locking, electric windows, computer, leather trim, alloy wheels, service history, 1 very rare, very good car, 30,000 miles. K Reg (92)....£9,995
Renault Savanna 1.7 RT Estate in white, 1 owner, power steering, central remote locking, electric front windows, hi-fi, full history 15,000 miles, L Reg (93)....£9,495
Renault Clio Rsi 1.8 3 door in Brooklands green, power steering, alloys, electric sunroof. M Reg (94)....£9,995
Renault Clio RT Automatic Power steering, in stylish red. M Reg (94)....£9,995
Renault Clio 16 Valve in silver, power steering, alloys, electric sun roof and windows, save ....£1,595. M Reg (95)....£12,495
Renault 19 Prisme Diesel 1.9 in artistic blue, power steering, L Reg (94)....£7,995
Renault 19 Chamade 1.4 in silver, power steering, sun roof. L Reg (94)....£7,995
Renault 19 Rn Boy 1.9 Diesel in white, power steering, tilt sun roof, M Reg (94)....£8,495
Renault Safrane RT 2.2 Automatic in pension red, ABS brakes, abs, sun roof computer L Reg (94)....£14,995
Renault Espace Fawally Turbo Diesel in mandela blue, 7 seater tailgate, sun roofs. M Reg (95)....£17,995
Renault Laguna RXE 2.0 Automatic in persian red, ABS brakes, alarm etc. M Reg (95)....£13,995
Renault 19 16 valve Executive 5 door in sports blue, leather trim, alloys etc. M Reg (95)....£13,995

RUSSELLS FOR RENAULT IN EAST SUSSEX
0424 218485 0323 737233
BEXHILL EASTBOURNE

ROLLS-ROYCE & BENTLEY

1988 Corniche Conv. White. As new, £57,500. Sun 081 942 9471. Off 071 584 8363T

ROLLS-ROYCE & BENTLEY

1991 Spirit S. Light Oyster. As new. £44,950 Sun 081 942 9471. Off 071 584 8363T

BENTLEY TZ 1979, 56,000 mls, exceptional condition, Brewster green/cream interior, headrests, service history, £19,500 ONO. 01493 700889 (eves.)

BENTLEY EIGHT 1989 Full Main Agent Service History, 49,000 miles. Picnic tables, leather head lining. Finished in Cotswold Beige Metallic. First Class Condition. £26,995. Tel 0272 666403 T

CONTINENTAL Convertibles. Choice of 2 1988/90, V Low Miles, both Royal Blue. More details Please Call Wheathouse 0602 708555

CAMARGUE 1981 5000 Series, Regal Red, Nevada Stone Hide, 35,000 miles, FSH, Immaculate Condition Throughout, £28,750. PX Poss. 0484 604230 Mobile 0836 380890 T

RR SPIRIT II 90 Cobalt Blue/Parch Piped Blue 57,000m FSH £37,950. 01283 762762 TH

BENTLEY MULSANNE S 1992 16,500 mls £59,995
SPIRIT II Tudor Red, black everflor/parchment, G-Reg, 42,500 mls, FSH £39,995
BENTLEY TURBO R 89 Vermillion/mag hide £36,995
BENTLEY TURBO R 87E Cobalt/parchment £32,995
SHADOW II 80, 1ow, 44,000 mls, Superb £19,995
SHADOW II 80W FSH £18,500
COLBROOKS
01733 243737

Jack Alpe
50/54 MARYLEBONE

TURBO R LWB V2 4spd ebb blue /parchpiped 49,000mls FSH £71,500
TURBO R 91 Brooklands grn/red hide only 15,000 mls FSH £97,000
MULSANNE S 91 red graphite / parchment only 32,000 mls FSH superb cond £69,500
TURBO R 88 Racing green/grey only 55,000 mls fsh unmarked £36,500
BENTLEY S 87 lagoon blue/ magnolia only 59,000mls, FSH £27,500
BENTLEY S 87 Brewster green / beige twin hide 74,000mls FSH superb cond £26,500

071 935 1124

CORNICHE Convertible (74) Seychelles Blue. Black Hide, 76,000 miles Excellent Condition £26,950. Tel 01772 613114 (T)

DUE TO Bankruptcy - Bentley Eight, 1988 F-Reg, 39,000 miles. FSH. Immaculate condition, to be sold by auction. All enquiries contact John Pye & Sons, Meadow Lane, Nottingham. Tel: 0115 9866261 / 9668838

EIGHT 87E Brewster Green/Beige. Total History. 74,000mls. Immac Cond £26,950. Tel Jack Alpe Ltd 071 935 1124 T

MULSANNE S Cobalt Blue Parchment Hide. 15,000 Miles Now 90 FSH Twin Phases. Cossetted by lady. Immaculate. £48,500. Phone (Chester) 0829 70172

SHADOW 1974, genuine 46,000 mls. pristine, history etc. £10,500. Tel 0206 251929.

MULSANNE S 91MDL Graphite/ Parchment. Only 34,000mls. Superb Cond £48,500. Tel Jack Alpe 071 935 1124 T

SHADOW 70 completing 16 yrs celebrity ownership, peaks new pastures, Met. red, cream int. Full history available. £6,000 ono Tel 0908 583161

SILVER Dawn (84) Auto, Black Over Tudor Grey, Grey Hide, Beautifully Restored £34,950. Tel 01772 613114 (T)

SHADOW II Dark blue, cream hide, immaculate condition. FSH Rolls Royce. 44,000 miles. £11,995 ono. 0276 20113.

TURBO R, 89, 92 spec, quartet/magnolia interior, twin headlamps. Indistinguishable from a 94 car. 100K. FBSH. £35,950. Tel 081 5044287 or 0860 601800

TURBO R 1988 red, sports seats etc. FSH, vermillion red, cream/red piped int, twin headlamps, pvt. plate, immac, only 56,000 mile, £28,950. 081 894 7589

TURBO R LWB 92 4 Spd. Cobalt Blue/Parchment, 1 Own. 48,000mls, FSH £71,500 Tel Jack Alpe 071 935 1124 T

TURBO R 89 Racing Green/Grey. Unmarked Cond. Only 56,000mls £36,500. Tel Jack Alpe 071 935 1124

PETER ALLISS
wishes to dispose of his unique Turbo Bentley 1990 G reg 66,000 miles, Pewter with light Walnut interior and Burgundy upholstery, immaculate condition, many extras, £56,000 New retail price in excess of £133,000
Telephone 0252 717711

CORNICHE FHC
1972
Well maintained & in excellent order. 49,000 mls only. Photos available. An investment.
£16,500
0726 843417

SILVER SHADOW II
1980, W (Nov), walnut & beige
382 miles
(three hundred & eighty two)
This motor car has recently undergone a major overhaul by the original suppliers, Rolls-Royce authorised dealers.
OFFERS to 0384 255466 (0).

ROLLS-ROYCE & BENTLEY WANTED

JEFF Pollin Paramount Buyer of Rolls and Bentley Models. 0222 755766 or 0585 229594

HIGH MILEAGE Rolls / Bentley Top prices paid cash / draft nationwide collection Tel: 0227 472095 / 0860 619464

ROLLS-ROYCE & BENTLEY WANTED

TOM HARTLEY
(AS SEEN ON TV)
Uk's No.1 Buyer of all Rolls Royce & Bentley Models 1987-95.
Collect Anywhere
01283 762762
(7 days)
THE ULTIMATE NAME DEALING IN LUXURY CARS

SAAB AUTHORISED DEALERS

SAAB in Warwickshire has the largest selection of Superior Used Seats in the Midlands. Lime Garages Ltd 0926 423221 (Open 7 days a week).T

AFN SAAB
Ex Demonstrator Sale
SAAB APPROVED

1988 G900S 2.0i 8Dr Auto 4wd, 4T £11,950
1988 G925 2.0i 5Dr Auto, Black, 5T £14,950
1988 G900 CD 2.0i Man White, 5T £14,995
1988 900 S 2.0i 5Dr Man Estate/Aero, 5T £16,995
1988 G900S 2.0i 8Dr Le Mans, AC, 2T £16,450
1988 G900 CD 2.0i ECO Auto Exec Navy, 7T £17,450
1988 G900 CSE 2.0i Man Sapphire, 5T £17,950
1988 900 S 2.0i 5Dr Man Black, ESR, 7T £17,950
1988 G900 CD 2.0i ECO Auto Sunk, sor, 5T £18,450
1988 G900 CSE 2.0i ECO Auto Excel., 5T £19,450
1988 900 SE 2.5 V6 5Dr Auto Ruby, 5T £20,450
1988 G900 CSE 2.0i ECO Auto Excel., 4T £18,995
1988 900 S 2.0i CONV Auto Ruby, 7T £20,750
1988 900 SE 2.0T 5Dr Man Excalipoint,3T £22,950
1988 G900 CSE 2.1i ECO Auto Black, 7T £24,950
1988 G900 AERO Inch, sor, ecc, 5T £25,950
1988 Griffin 3.0 V6 Silver, Black Ltr, 7T £28,450

APN Chiswick
081 742 7000
or 0836 659959
OPEN SUNDAY 10am - 4pm

H·A·FOX
NORTHAMPTON
THE ONLY AUTHORISED SAAB DEALER IN NORTHAMPTONSHIRE
94 L 900 SE V6 5 Door Scarabe Green £17,995
94 L 9000 CDE 2.0 Injection Le Mans Blue £16,495
92 K 9000 CS 2.3 Turbo Nocturne Blue £17,995
94 L 9000 SE V6 5 Door Citron £17,495
- Many More in Stock.
NOW OPEN SUNDAYS 11.00 am to 5.00 pm
0604 403541
AN INCHCAPE COMPANY
H·A·FOX SAAB

ROVER

SAVE thousands. M Reg. all makes, all models. All dealer facilities. Tel 0908 755857.T

1993 K 1600 Cabriolet Nightfire 16,000 miles, 1 owner, leather & power hood. £10,950. Telephone today 01734 419133. Berwin Mears 0491 872409.

820SI LHD Auto Sal. 2,000 m. Lthr, a/c, alloys. e/seat/roof. s/bag. fogs, navy, emigrating. Nw 21K £15,800 0504 613623

NEW & NEARLY New Rovers/ Best prices, eg 94M 820i Auto. Gold. 900 miles, £16,999. Whitegone Rover 0664 60266.

ROLLS-ROYCE & BENTLEY AUTHORISED DEALERS

JACKSONS the Rolls Royce & Bentley buyer. Call now 0202 666330/0836 614085.

JACKSONS offer 89 Turbo R Vermillion/ Magnolia Piped Red. 29T £46,950. 0202 666330/ 0258 880045

JACKSONS offer 92L() Turbo R Cobalt/ Parchment. Piped Dark Blue 9T. £79,950. 0202 666330/ 0258 880045

JACKSONS offer 89(F) Silver Spirit. Windsor Blue/ Magnolia Piped Blue, 20T £42,950. 0202 666330/ 0258 880045

JACKSONS offer 79(T) Silver Shadow II, Chestnut/ Tan Piped Brown. 2 owns. 48T. £24,950. 0202 666330/ 0258 880045

JACKSONS offer 91 (J) Bentley S Vermillion/ Magnolia. 30T. £49,950. 0202 666330/ 0258 880045

SPIRIT II 90(H) Royal Ebony Parchment Hide Piped Black. £39,995. Lancasters 0604 239944 Sundays 0370 277684.

Michael Powles
Limited
URGENTLY WANTED
All used Rolls - Royces and Bentleys today for cash.
Please call Tim Reed for an immediate offer. Evening and weekend calls welcome.
0602 705322 Evening
0116 2601111 Daytime

Jacksons
0202 666330

79 (T) Silver Shadow II Chestnut/Tan 48T £24,950
92 (J) Turbo R Cobalt/Parch piped Dark Blue 9T £79,950
89 Turbo R Vermillion/ Magnolia piped Red 29T £46,950
91 (J) Bentley S Vermillion/ Magnolia 30T £49,950
Sunday 0258 880045
GUARANTEED MOTOR CARS

PARAMOUNT Cardiff
Wales and the West

Brooklands Rosewood/Storm ....P.O.A.
Spirit II Regal Red/Parch £24,950
Brooklands Cobalt/Parchment ....P.O.A.
Mulsanne S Georgian/M.I.Grey £59,950
Spirit II Balmoral/Spruce £24,950
Turbo R Georgian/St. James £33,950
Spirit Brooklands/Parchment £34,950
Turbo R Royal/Magnolia £35,000
Further details: Jeff Pollin
0222 755766
Sunday:
0585 229594
GUARANTEED MOTOR CARS

MICHEAL POWLES LTD Offer 90 Mod Rolls Royce Silver Spur 1.1 Bordeaux with Magnolia p'd St James Red. Only 12,800 miles £84,950. Tel 0608 219955 or 0585 933700

MICHAEL POWLES LTD Offer 1994 (L) Bentley Brooklands. Royal Blue with Silverstone Blue. Sheen. r 1/4 Badges. W/w Tyres. 9,857 miles in Superb Con £69,950. Tel 0603 219955 or 0585 933700 Sun

MICHAEL POWLES LTD Offer 94 Mod Rolls Royce Silver Spirit 111, Peacock with Barnstone P'd Blue. Phone r 1/4 Badges. W/w Tyres. Spur W Trims. 12,947 miles FSH; Stunning Condition £74,950. Tel 0603 219955 or 0585 933700

MICHAEL POWLES LTD Offer 90 Mod Bentley Turbo R. Larkspur Blue with Magnolia P'd Blue. H/Heating. only 2 owners. 56,500 miles. FSH £49,950. Tel 0603 219955 or 0585 933700

BENTLEY CONTINENAL R
Racing Green, Magnolia Piped Green trim, 1 owner, FSH, 1,588 miles, 1994 Model, 1st Registered Guernsey 5/11/94.
£128,000.
Selling due to unforseen circumstances.
St Peter Port Garages.
01481 725777.

Stratstone of WILMSLOW

94 Model Turbo R
Diamond blue silver 9T £92,995
92 Turbo R
Tudor red, Magnolia 14T £89,995
93 Brooklands
Racing green, Parchment 4T £71,995
93 Model Eight
Dark Oyster, Mushroom 34T £54,995
93 Model Spirit II
Cobalt, Parchment 16T £61,995
97 Silver Spirit
Balmoral, Magnolia 42T £29,995
Brett Walton or Derek Purdy
0625 522222
GUARANTEED MOTOR CARS

ROLLS-ROYCE & BENTLEY
UK DISTRIBUTOR OF THE YEAR 1993/94

94 Continental R, Peacock Blue/Grey Int. £149,950
93 Continental R, Cobalt Blue/Slate Int. £135,000
88 Continental Conv, Graphite / Parchment £85,000
92 (J) Brooklands, Georgian Silver / Dark Blue £77,950
93 Brooklands, Magnolia / Magnolia, 4,000mls £69,950
91 Eight, Tudor Red / Magnolia Interior £46,950
87 Eight, Lagoon Blue / Beige Interior £29,950
91 (J) Turbo R, Diamond Graphite/Silverstone £67,950
65 Phantom V, Sherwood Green, Tan Int. £89,950
90 Spirit, Midnight Blue / Blue Interior £POA
88 Spirit, Cobalt Blue / Blue Interior £36,950
88 Spirit Mulsanne Black/Parchment Int. £33,950
86 Spirit Lanlaque/Parchment Int, high spec £27,950
83 Camargue FH, Chestnut / Tan, 23,000 miles £47,500
79 Corniche FH, Silver / Blue, 19,000 miles £36,950
80 Corniche FH, Mulsanne Black / Claret £34,950
75 Limousine Beauvoir, Blue / Beige £74,950
79 Silver H, choice of 2, 23,000 miles £19,950
64 Flying Spur MPW SW, College Blue £35,000

ALL CARS LOW MILEAGE AND FULLY WARRANTED

Murray MOTOR COMPANY
Use our experience to your advantage
OPEN MONDAY 1 - 5pm on 0141 221 4888 or 0860 670172
GLASGOW - 0141 221 4888, EDINBURGH - 0131 447 2000
GUARANTEED MOTOR CARS

REGISTRATION NUMBERS C.N.D.A. MEMBERS

REGISTRATION TRANSFERS
139 HIGH STREET SOUTH
DUNSTABLE, BEDS LU6 3SS
FAX (0582) 607713
TELEPHONE 0582 477333
EST 1982
(MON-FRI 9AM-7PM, SAT/SUN 10AM-4PM)

DIAL-A-FAX
TO RECEIVE A MORE COMPREHENSIVE LIST OF OUR REGISTRATIONS DIAL FROM YOUR FAX M/C & PRESS "START" OR SEND/ RECEIVE
0336 411479
Calls cost 39p per min, cheap rate, 49p per min, all other times

BUYERS:- OVER 1 MILLION REGISTRATIONS AVAILABLE ON OUR DATABASE RANGING FROM £195-£50,000. TELEPHONE NOW!!
SELLERS:- FREE QUOTATIONS & MATCHING SERVICE. TELEPHONE NOW!!

PLEASE TELEPHONE FOR THE BEST PRICE OF ANY REGISTRATION IN THIS ADVERT

ALL NUMBERS SUBJECT TO OUR TERMS, CONDITIONS AND AVAILABILITY

SILVER SPIRIT III Rhapsody/Parchment ++....7T £85,995
94L Silver Spirit III Dia Graphite/Parchment ++....10T £85,500
90G Turbo R Royal Blue/Blue++....34T £58,995
89G 90 Mdl Year Spirit II Deep Ocean/Beige ++..44T £41,995
Loncaster
0742 765522 SUNDAY 0831 480011
24 Hour Service Assistance 0831 173335
GUARANTEED MOTOR CARS

H.R. OWEN
Premier Specialists

93 (L) Turbo R LWB Royal Blue/Magnolia ONLY 395 miles £119,950
92 Turbo R Royal Blue/Magnolia 28,500 miles £77,960
92 Turbo RL Black/Parchment 25,600 miles £89,950
90 (G) Turbo R Magnolia/Parchment 24,000 miles £69,950
91 (J) Eight Bordeaux/Magnolia 31,000 miles £49,950
90 Eight Vermillion/Parchment 24,900 miles £41,950
90 Mulsanne S Georgian Silver/Dark Blue 48,000 miles £44,950
92 (K) Brooklands Royal Blue/Parchment 23,600 miles £53,950
91 Silver Spirit II Balmoral/Parchment 49,000 miles £49,950
89 (G) Silver Spirit White/Dark Blue 38,000 miles £42,950
89 Silver Spirit Royal Blue/Magnolia 32,000 miles £41,950

GUARANTEED MOTOR CARS
Weekdays: 071 584 8451
Sunday: 0836 740000
Malaga Group Plc

THE TIMES ROAD TEST: Rover 100. Still the friendly old Metro, says **Kevin Eason**, motoring correspondent

Granny gets a good makeover



The Rover 114 SLi uses the K-series, four-cylinder engine for a top speed of 103mph and 35.3mpg urban fuel consumption. The standard £8,195 model, which is classed as insurance group 5, includes side-impact bars, alarm, immobiliser and central locking, removable sunroof and "lights on" buzzer. Driver's airbag is a £265 option.

Putting the veteran Rover Metro through its third big facelift seems a bit like sending your granny to get her hair permed and a makeover in the hope of her making the finals of Miss World.

There are all the gorgeous young things in their new frocks parading around and there, at the end of the line, is Granny topped with a blue rinse and sheer stockings barely able to contain the varicose veins, and now calling herself the lovely Rosita.

Even a dimwit might spot the fact that Granny had been around a bit, new name or not. So it is no good Rover putting a new 100 badge on the boot of what is clearly the Metro, hoping that nobody will spot that the car has been around for 15 years, longer than most of its competitors in Europe.

But, with respect to grannies everywhere, many a good tune is played on an old fiddle. And if Grannies could get a makeover as convincing as the Metro's, they might just be in with a chance of wobbling the crown atop their perm.

The Metro, sorry Rover 100, might be positively venerable, but it has the freshness many a younger rival might envy. The new look is obvious because Rover has thrown out that rather bland, square-looking nose for the more rounded front with a mini-version of the Rover corporate grille. The rear is more noticeably Metro, although the big, moulded bumper gives the car an interesting chunky look.

Inside, the 100 is neat and comfy, but rear legroom could be a trial for anyone with ambitions to be more than a circus midget. The dashboard is clear as Rover has cleverly kept set the three spokes of the steering wheel low to allow maximum observation of the dials.

Rover is also one of the best around at using interior materials — the padded steering wheel is a pleasant tactile experience and the door and seat covers are bright and highly attractive.

But the revelation of a model, that effectively started its life within months of Margaret Thatcher becoming Prime Minister, is just how good it is to drive. Most small cars feel every bump in the road because they do not have enough length in the wheelbase to soften the ride: as soon as a front wheel hits a divot, there is a rear wheel coming on behind to give driver and passengers a double jolt. The 100's front suspension tells the rear suspension what is happening to try to keep the car level. It sounds complicated — and it is — but the result is that a ride in the 100 is not the bone-jarring journey it could be.

> On the longest trip, the engine runs along happily

Turning into corners is a matter of hit and hope in some small cars, but the 100 is confident and sure-footed, barely disturbed by uneven road surfaces as it moves through bends.

I tried the 1.4-litre SLi version for a feel of the new Metro 100, and left the car more than pleasantly surprised. Rover's K-series engine, which can be transformed from one-litre sprite to 3.5-litre executive cruise power, has always been a winner — so much so that Ford tried to buy it during the 1980s. In the 100 body, the engine is brisk, quiet and sweet through an easy-to-use five-speed manual gearbox.

The 1.4-litre is wonderfully punchy, making it easy to forget you are driving such a small car. On the longest motorway trip, the engine romps away quite happily, untroubled by distance or speed and I reached destinations without any evidence of fatigue caused by boom, which, with many small models, can wear the driver thin at the eardrums.

Acceleration is as swift as necessary — a driver with the heaviest right foot should be able to manage 30mpg quite easily — and that means spending only about £15 to fill the 7.8-gallon tank and power the 100 for more than 200 miles.

Yet there are still moments that tell you this is an old car brilliantly dressed up as something new. Filling the petrol tank, for example, requires a watchful eye and Fred Astaire footwork. Instead of the petrol nozzle shutting off, the first sign the tank is full is the surge of petrol that splashes over the shoes of the unwary.

The fuel filler cap is also situated rather obviously in the middle of the car's offside with no cover or integral locking mechanism, a little at odds with the smooth bodywork and the clever alarm-immobiliser system, operated by remote control attached to the ignition key, which governs the rest of the car.

The driving position is also somewhat sit-up-and-beg, the steering wheel raked away from the driver, making turning an agricultural heave and push, even in such a small car.

Despite that, the Rover 100 is a terrific little car, particularly for urban drivers who could probably expect as much as 40mpg.

Rover's comprehensive finance package plus cheap servicing and easy-to-reach dealers should help to push the 100's ratings up again. The 100 goes to show that Granny could still go out on the catwalk and look as good as the strutting younger models.

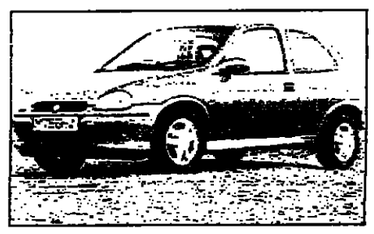
THE ROVER AND ITS RIVALS



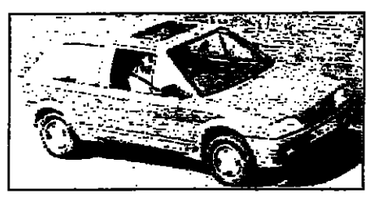
The millionth Metro rolls off the assembly line at Longbridge



PEUGEOT 106 1.4XR
If the 106 is not the best in class, it must be near the top as a driver's car. Great performance: top speed 108mph, 0 to 60mph time of 11.4 seconds, plus urban fuel consumption of 35.3mpg. Price £8,595, insurance group 6.



VAUXHALL CORSA 1.4iLS
Looks fine but is a bit lumpy and uninteresting to drive. Still a good package for the town driver. Top speed 96mph, 0 to 60mph time of 14 seconds. Urban fuel consumption only 32.8mpg. Price £8,685, insurance group 4.



CITROEN AX 1.4i Forte
Cleverly designed and fun to drive, the AX has a top speed of 96mph. Its 0 to 60mph time of 10.9 seconds means it is not the zippiest, but urban fuel consumption is 35.3mpg. Price £8,860, insurance group 9.

'When the cars start to get older, they throw up problems that even the manufacturer does not understand. We have to spend hours to isolate the source.'

A modern motorist and his money are easily parted

Nobody would dispute that cars have improved in leaps and bounds over the past decade. For the most part they are faster, smoother, cleaner, better to drive and more reliable. After experiencing the advantages of, say, power steering or fuel injection, few would want to go back to bicep-bulging steering or the will-it, won't-it churning that typified many carburettor engines. There is, however, a price to pay — and many owners of older cars are beginning to count the cost of high-tech motoring.

Although up-market cars have used computer-controlled engine management systems for some time, the 1980s brought a flood of complex electronic-based features such as ABS braking, central locking, electric windows and automatic gearboxes to even the most down-to-earth hatchbacks. A sudden shift towards safety and environmental concerns at the end of the decade also added catalytic converters (made from expensive rare-earth metals) and airbags to increasingly sophisticated specifications.

All this user-friendly technology is fine in a new car, especially one that's company-owned, with the warranty shielding the driver from expensive trouble. A few years down the line, though, the private motorist is finding that vital components are failing, rendering the car potentially useless, and that main dealer parts prices are unacceptably high.

The anecdotal evidence is pretty conclusive. One Peugeot mechanic told me of a customer whose four-year-old 605

> There is a price to pay for the hi-tech advances of recent years, reports **Hilton Holloway**

limo needed a complete replacement exhaust. The twin catalyst system cost more than £2,200, nearly 50 per cent of the value of the car. Apparently, the 605 driver was seriously considering scrapping the car, as without the new system the car wouldn't pass an MOT emissions test. Even the owners of Escorts, Fiestas and Metros will soon be facing big bills when the catalysed exhausts of their cars become due for replacement.

Other killer financial punches are common to nearly every high-spec car built since the mid-1980s. Engine and ABS brake management computers tend to be sealed and failure means new units are the only fix. A specialist in second-hand Jaguar parts says the numerous computers in the XJ40 series cars can prove extremely troublesome. "A new engine black box can cost £700, and we get a big demand for them, but the supply is limited."

One owner of a Renault 19 16v had his ABS unit replaced under warranty when the car was only eight months old. Thirteen months later it failed again, and because the ABS unit was out of warranty, he was presented with a bill for £1,350. Renault UK offered to pay half — it was only after the attentions of a national motoring magazine that it stumped up the full price.

BMW takes a dim view of older cars that have not been maintained in the dealer network. "We take a very strong goodwill policy towards expensive failures on three- to four-year-old cars with a full BMW history," said the company. "However, if a certain part is proving problematic, we will drop the price.

"The printed-circuit boards for older 3-series instrument panels are prone to failure, so we dropped the price from £135 to £40 on exchange. We have also started the Auto Tecnic centre in Croydon, operating at a reduced labour rate, for owners of older BMW's."

For many owners, independent experts are the only way to run a complex car relatively economically, having been driven away from main dealers by absurd parts' prices and labour rates. According to one independent Alfa Romeo specialist, it is the complexity of modern cars that proves a major hurdle to keeping them running smoothly. "When the cars start to get older, they throw up problems that even the manufacturer does not understand. We have to spend hours trying to isolate the source."

Some one-marque workshops have invested heavily in diagnostic equipment to keep older cars on the road, including one Saab servicing expert who has invested tens of thousands of pounds in diagnostic machines. He still finds, though, that his company has to run to keep up. "Manufacturers don't help because cars are continuously being modified under the skin. Wiring systems can completely change from one year to the next. We have to buy a new set of workshop manuals every year. Even something simple like a hazard warning light switch has become a sealed, and no doubt expensive, electronic box."

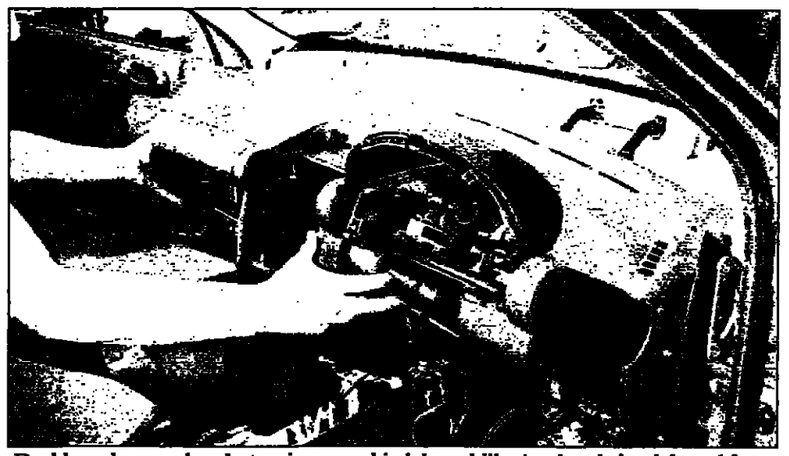
Many specialists source their own parts to cut costs. One Essex-based Audi breaker can offer genuine rear brake callipers for just £99 each, a big saving on the official Audi price of above £300. Audi's response is not entirely convincing. "In 1994 we reduced the cost of 744 major service items, such as clutches, exhausts and panels, by an average of 22 per cent. We recognise that grey imports are coming in, but installing them with non-franchised labour destroys the parts warranty," said the company. Any failure associated with the replacement part would also be outside the warranty.

Despite the rather weak protestations of the big carmakers, little is being done to make the ownership of one of the millions of highly specified company cars sold every year into a viable long-term private bet. Were it not for the small one-marque experts, many cars would have already become economically unfeasible.

As cars become more complex, the situation is likely to worsen, unless manufacturers slash the cost of spares. After all, much is made of the recyclability of modern cars — but just how environmentally friendly is it to send a five-year-old executive car to the scrapyard for the sake of an extortionately-priced exhaust?



Headlamps: bigger and better, though sealed units mean replacement is a costly business. A new headlamp for a Vauxhall Senator costs £260, plus fitting



Dashboards: complex electronics mean big labour bills. A printed-circuit board for a BMW 535i costs about £500, and they are prone to failure

TEN TENDER SPOTS

1. Exhaust systems: In general, the more expensive the car and the larger the engine, the more costly it will be. Most cars made after 1989 will have catalyst-equipped exhausts which are vastly more expensive to replace.

* Peugeot 605 3.0 V6, with twin-catalyst system. A design fault can often mean total replacement is needed early in the car's life. Cost at a Peugeot dealership: £2,200-plus, fitted.

2. ABS systems: Sought-after safety option but a few years down the line problems could cause a major impact on the wallet. The components (brain, master cylinder, pump and wheel sensors) are all prone to failure. An ABS function failure, even if the brakes still work, means an MOT failure.

* Saab 9000 ABS master cylinder: £1,900, plus fitting costs.

3. Engine management brain: The demands of emissions regulations and the introduction of catalysts have made Electronic Control Units (ECUs) far more complex — and costly. As ECUs tend to be sealed units, repair is usually impossible.

* BMW 5-series ECU: up to £700, plus fitting.

4. Automatic gearboxes: Many have proved to be unreliable as the miles rack up, and complex electronic management doesn't help. Some, such as the ZF units used by Saab in the 9000, can only be repaired with expensive factory-supplied spares.

* Replacement Saab 9000 auto gearbox: £1,800-plus.

5. Electronically-controlled heaters: Many up-market cars are fitted with push-button heater systems, the various air-directing flaps being moved by stepper motors. If a stepper motor fails, the system jams. The only solution is to remove the dashboard and replace the motor.

* Alfa Romeo 164 heater stepper motor: £100, plus up to eight hours labour for fitting.

6. Headlamps: Styling considerations and complex computer-designed lenses have made them bigger, though better aerodynamics make them more vulnerable to attack from debris. Forthcoming regulations in some European Union countries will make electronic height adjustment compulsory, further adding to cost. Damaged lamps can mean an MOT failure.

*Vauxhall Senator headlamp: £260, plus fitting.

7. Nose and tail cones: It seems ridiculous to call the complex plastic mouldings that encase the front and back of modern cars bumpers, their fragile construction making them anything but. They can, though, be instrumental in providing efficient cooling and stable aerodynamics.

* Price varies widely, but some sports saloon bumpers can cost nearly £1,000 each to replace and repaint.

8. Power-steering rack: Although racks and power steering pumps tend to be pretty reliable, failure can be costly to rectify, particularly on executive or rarer Japanese cars.

* A new steering rack for a Jaguar XJ40 is about £700, plus fitting.

9. Dashboard electronics: Computers, service indicators and other electronic units control vital functions such as the temperature and fuel gauges. The printed-circuit boards (PCBs) used in the BMW 5-series (1988 onwards) are proving unreliable, and are in great demand second hand.

* PCB for a BMW 535i costs about £500 from a main dealer.

10. Power accessories: Even the most basic rep car is usually fitted with electrically-powered goodies, including windows, sunroof, central locking and mirrors. Trouble will eventually be in store as switches fail, motors burn out and mechanisms seize.

* A sunroof mechanism for a mid-range Renault costs more than £400, excluding labour.

** Prices quoted are approximate main dealer cost*

Samantha Bond, 007's latest lady, shakes and stirs **Andrew Pierce**

'Male aggression and mobile telephones drive me mad'

Samantha Bond is the latest woman in the life of 007, Britain's best-known secret agent. She is Miss Moneypenny, long-suffering secretary to M the head of the Secret Service. Pierce Brosnan, the new James Bond, is on location in some of the most exotic spots in the world. But Miss Bond, star of the BBC television series, *Tears before Bedtime* and an acclaimed Shakespearian actress, will be confined to a film set in Watford. She drives a Panda.

How did you first learn to drive?

When I was playing Tweedle Dee in pantomime in Southampton. I used to have a lesson at 8.45am. My instructor became part of the family. He was frequently downstairs making me coffee while my flatmates tried to rouse me from my slumbers. I passed first time.

What was your first car?

She was an elderly blue Triumph, called Henrietta. She only lived about six months.

What car do you drive now and why?

The Vicar: a saintly five-year-old white Panda. I bought it new after I had done *The Ginger Tree* a four-part serial set in Japan on BBC television. You can park it on a matchbox, its economical, comfortable, and green.

Do you enjoy driving?

Yes. Particularly on my own. Nobody can get at me. No children, husband or producers. It also gives me a chance to learn my lines while I am behind the wheel. I have done some of my best performances in the car!

STEERING COLUMN

What is your dream car?

A navy blue sporty BMW convertible automatic.

What is your most hated car?

Any car with black windows which you cannot see through. They are terrifying and you expect to be shot at any minute.

What is your worst habit in the car?

Lightly tapping my brake pedal in time with the music. I never tap my foot enough to come to a juddering halt but just enough to annoy the person behind me.

What infuriates you most about other drivers?

Male aggression and mobile telephones. Seeing someone driving lousily because he is talking on the phone drives me mad. I am the woman who drives up slowly behind them, hooting my horn loudly, so they have to stop talking.

What is the most unusual thing you have done in your car?

I applied a full make-up while driving across London in the rush hour in the dark. I was behind the wheel going from Hampstead to Hampton to do a poems and pints evening for the Labour party.

What do you listen to in the car?

I listen to Radio 4. I am a completely undiscerning listener. When the children, Mollie and Tom, are in the car with me we sing along to the *Grand Old Duke of York* or *Oranges and Lemons*. That's when the foot tapping starts.

If you were Secretary of State for Transport, what is the first thing you would do?

I would invest in our magnificent railway network. If the Government privatises it I would bring it straight back into public ownership. I would also ban mobile telephones in cars and trains.

What is your favourite/most hated car ad?

I like the one which shows a man ironing his jeans and folding his pyjamas which dismisses any man, who enjoys such domestic chores, as unlikely to be a Vauxhall Tigra owner.

DENZIL McNEELANCE



Samantha Bond and the Vicar: "You can park it on a matchbox"



Will Edwyn-Jones of Saab

Saab turns 900 into a smoke-free car zone

SMOKERS, already alienated from restaurants, flights and underground trains, are beginning to run out of road (Kevin Eason writes).

Drivers are being warned that smoking at the wheel could wipe hundreds of pounds off the resale value of their cars. Fleet Management Services, which runs 14,000 company cars, says buyers will turn up their noses at models that smell of cigarettes and are covered in nicotine stains and burned seats.

Smoking in the car has long been under attack from insurance companies, and now Saab has become the first company to introduce a no-smoker's car, a basic 900 at under £14,000 which comes with everything — except an ashtray and cigar lighter. Will Edwyn-Jones, Saab Great Britain's managing director, says: "Most people now are non-smokers, so why should they have to pay for equipment they do not need?" Alan Brain, used vehicle marketing director of FMS, based in Shrewsbury, Shropshire, insists that smoking is now banned in every car delivered to the company fleet.

"We need extreme measures to remove the after-effects of tobacco when a car is ready for resale, if it is to maximise its second-hand value," he says.

Ken Rogers on some fishy jobs in the motoring pool

The funny side of life as a crash-test dummy

Nowadays, if you join the queue outside any car maker's personnel department you find robots outnumber people. Probably, the only other human in the line has a chequered disc stuck on the side of his head, hoping to pass himself off as a crash-test dummy.

But, just as every symphony orchestra needs its triangle player, so the motor industry has always had a place for people who have skills that no robot could ever acquire. For example, at Volkswagen's huge Wolfsburg factory, I once met such a person, making a living through a spin-off from the green revolution.

Just as miners once took caged canaries down the pit to test for dangerous gases, at Wolfsburg they keep kamikaze goldfish to test the purity of water recycled after thinning paint in the water-based paint plant. It passes through their aquarium on its way from the plant back to the river Aller.

A worker in VW overalls sauntered in, lifted the aquarium's hatch, and sprinkled goldfish-flakes on to the surface. He strolled off, confirming he spent the rest of his day watering the flowers in the executive offices using recycled water.

For many years, Reliant had a man whose job was to hold up the traffic on the A5, while three-wheeler chassis frames were pushed across to the assembly shop on the other side of the road.

Mick Hilton was a trainee apprentice at the factory back in the Sixties. "It was a busy road even then," he muses. "You had to be bloomin' quick."

At Carbodies taxi plant in Coventry, every cab must comply with the legal turning circle requirement — 25 feet between kerbs. As sales director, Terry Fryer, explains, "Sometimes the linkage is set up slightly offset, which means a tighter turning circle on one or other lock. One driver's job is to circle the cab left and right, making sure it complies on both locks."

Believe it or not, Ford used to employ a man named Vic, who's job was to forge Jackie Stewart's signature on VIP invitations to golfing and clay-pigeon-shoot weekends at Gleneagles, using Jackie's letter-headed paper complete with the tartan-banded crash-hat crest.

Tanning and preparing hides suitable for car upholstery has the unwanted side-effect of making them look and smell like plastic. At companies such as Connolly Leather, which supplies skins to Jaguar and other top marques, there is a man who puts back the scent of leather and another who passes the skins through grooved rollers to give the grain. Different markets have their preferences when it comes to nuances of niff and texture of grain. For example, whereas British car buyers like their nostrils caressed by a strong aromatic cocktail of rich, heavily-grained leather, the Japanese go for smooth skin and subtle bouquet — beaujolais nouveau rather than robust claret.



In Osnabruck, Karmann, the specialist coachbuilders, have a man who spends his life inside Golf and Escort convertibles, as they go through a giant carwash. As water hits the car from all directions, he crawls around in the dark searching for hood leaks with a torch.

Then there always used to be someone at car factories whose job was to crawl inside the presses while they were switched off, to clean out the debris. If he failed to ensure exactly what time the shift came on, it could so easily be goodnight Vienna — or Longbridge.

I used to think that somewhere, tucked away in a rustic cottage, there was a little old man, hand-crafting the Spirit of Ecstasy mascot that graces the radiator of every Rolls-Royce. In the early days, reality was actually quite close to the fantasy. Individual mascots were supplied by its designer, Charles Sykes, from his flat, above Herbert Barder's furriers in Brompton Road, west London.

Nowadays, Rolls-Royce is as coy about the mascot as it is about brake horsepower figures. Its man says it is made "off-site" — but claims no robots are involved.

The "wacky job memorial award" must go to the Vauxhall pig man. In the war, with strict food rationing, Vauxhall kept 48 pigs on a plot at Luton.

"When pork was on the menu at the works canteen, the queues stretched around the block," muses Peter Vigor, then editor of Vauxhall's staff newspaper. But, he recalls that the pig man lived a solitary life. "When he came to collect his wages each week, people used to run away, because of his pervasive pig-pong."

SAAB AUTHORISED DEALERS

SAAB

MANCHESTER
Manchester Saab
Tel: 0161 832 6566 24hr: 0836 701958
APPROVED USED SAABS
93 (G) 900 T S Conv, Whitelthe, 25K £13,495
91 (H) 900 S LPT, 3dr, Vivid silver, 49K SOLD
93 (L) 900 S LPT Conv, Metallic Black, 16K £19,495
94 (M) 900 S 2.3L, 5dr, Ruby/Black, 7K ..£16,995
94 (M) 900 SE 2.5 V6, 5dr, Black/Alloy, 3K ..£21,995
94 (M) 900 S 2.0 T, 5dr, Black/str, 1K ..£16,995
94 (M) 900 2.0 ST Coupe, Green, CD, 4K £19,995
93 (K) CSE 2.0i, 5dr, Cloth/Aero RCD, 18K £14,995
92 (K) CS Carlsson 2.3 T, Talladega, 31K £17,495
91 (H) CS 2.0i, 5dr, White/Black velour, 6K ..£15,995
94 (L) CSE 2.0i, 5dr, Aubergine/Black, 5K £17,995
94 (M) CSE Elite, 5dr, Eucalyptus/Black, 9K £19,995
94 (M) CD Estate, Ruby Red/Black, 7K, 3K ..£18,995

LONDON
Carrie Motors Wimbledon Saab
94 (M) CD Griffin 2.0 V6, auto, Black, 4K £26,995
94 (M) 900 SE 2.0 T, Conv, man, Lthr, SR ..£24,495
94 (L) 900 SE V6, 3 dr, man, AW, Black, 9K £18,995
93 (L) 9000 Carat, man, ABS, RC, Red, 6K ..£17,495
94 (L) CSE 2.0i, man, MY 94, Black, 4K ..£17,395
91 (J) 9000 Carat, auto, RC, Le Mans, 43K ..£12,495
94 (L) CS 2.0i LPT, man, RC, Aubergine, 4K £16,995
91 (H) 9000 2.0, auto, EWSH, RC, Blue, 37K ..£8,995
93 (K) CSE 2.0i Elite, auto, SR, AC, 14K ..£16,495
93 (L) CD XSE, auto, ABS, Odomtr, 16K ..£12,995
94 (L) CSE 2.0i, man, airbag, RC, Ruby, 6K ..£17,495
OVER 60 USED SAABS IN STOCK.
NOW OPEN SEVEN DAYS A WEEK
TEL: 0181 543 4012

ESSEX
Grange Saab, Brook Street, Brentwood
Tel: 01277 216161
94 (M) CSE 2.0i Elite, ESR, ACC, Ruby ..£21,950
94 (M) CSE 2.0i Elite, auto, Le Mans, ACC ..£20,950
94 (M) 900 SE T, 5 dr, Le Mans Blue, ACC ..£19,950
94 (M) 900 SE V6, 5 dr, Eucalyptus, AW ..£19,750
94 (M) CD 2.0i Elite, auto, Auto, ESR, AW ..£18,950
94 (M) CSE 2.0i, AW, ACC ..£18,950
94 (M) 900 S T, 5dr, Black, ESR, AW ..£18,950
94 (M) 900 S 2.3i, Conv, Red, ESR, AW £17,950
93 (L) 900 2.0i Conv, Le Mans/leather ..£17,950
94 (M) 900 XS, 5dr, Silver, AC, AW ..£16,950
93 (L) CDE 2.0i, AC, RC, CD ..£16,950
94 (M) CS 2.0i, Embassy, ABS, PAS, airbag ..£16,950
90 (H) 900 T 16 S, 3 dr, ESR, 42K ..£9,950
2 MINUTES FROM JUNCTION 28 OF THE M25

MAIDSTONE
Parkwood Saab for Saab in Kent
2 minutes from J5 off M20. Tel: 01622 798544
94 (M) 9000 CSE 2.0 Eco, Aubergine ..£19,495
94 (L) 9000 CDE Eco 2.0, White ..£17,995
94 (M) 9000 CS 2.0 Eco, Red/Black velour ..£17,495
94 (L) 9000 CSE 2.0, Black/Black velour ..£17,495
94 (M) 9000 CS 2.0i, White/Grey velour ..£16,495
94 (L) 900 SE 2.5 V6, Ruby Red/Tan velour £15,995
94 (L) 9000 CDE Eco 2.0, Embassy Blue ..£14,995
9000 CD 2.0 V6 Griffin, Silver/Black, leather ..POA
900 S 2.3 Coupe, Le Mans Blue/Argyra velour ..POA
OPEN SUNDAYS

BIRMINGHAM
Eachelhurst Saab, Eachelhurst Road
Erdington, Birmingham.
91 (H) 900i 16V Lux, 3dr, auto ..£9,995
91 (J) 900 S LPT, 3dr, Talladega ..£9,995
91 (J) 9000 XS 2.0i, AC ..£10,995
92 (J) 9000 CS LPT, auto ..£14,995
94 (L) 900 SE T Coupe, ACC ..£18,995
94 (L) 9000 CDE 2.0i ..£15,995
94 (M) 900 S 2.3i Coupe, Le Mans Blue ..£16,995
94 (M) 900 SE 2.5 V6 Coupe ..£18,995
Tel: 0121 351 1827 Fax: 0121 351 7643
PLEASE TELEPHONE FOR OUR FULL USED CAR LIST

SURREY
Bell & Colvill, Epsom Road, West Horsley
Nr. Guildford. Tel: 01483 281800
94 (M) CSE 3.0 V6, auto, ACC, Scarabe ..£26,995
94 (M) CSE 2.3 T, auto, SR, ACC, Ruby ..£25,495
94 (M) CDE 2.0 Eco, auto, MY 95, Silver ..£21,995
94 (M) CSE 2.0i, ACC, alloys, Ruby ..£18,995
92 (L) CD 2.3 T S, ldr. airbag, Scarabe ..£17,995
94 (L) CDE 2.0i, ACC, Le Mans Blue ..£16,995
91 (J) 900 T 16 S Conv, Talladega ..£14,995
94 (M) 900 S 2.0i, 5 dr, SR, auto, Aubergine ..£15,995
92 (K) CSE 2.0i, auto, AC, CD, Scarabe ..£15,495
94 (L) 900 S 2.0i, 5 dr, auto, Eucalyptus.. £14,495
91 (J) 900 S Aero LPT, ldr, Talladega.. £10,995
91 (H) 900 T 16 S, auto, AC, ldr, White ..£9,995

LONDON
Swedish Car Centre, Boston Road
London W7. Tel: 0181 567 7035/566231
95(M) 9000 CSE 3.0 V6, Black ..£29,995
94 (L) 900 S 2.3, auto, ESR ..£17,995
94 (L) CD Executive 2.0i, Aubergine ..£15,495
92 (J) CD XS, Le Mans, AC, 42K ..£10,995
92 (J) 900 S LPT, 3 dr, man, 24K ..£10,995
91 (H) 9000 XS, Scarabe, AC, 38K ..£10,995
92 (J) CSi 2.0, sunroof, wood dash, 48K ..£10,995
92 (J) CS 2.3 TS, auto, Le Mans/leather ..£9,995
89 (G) CDi 2.0, auto, Grey, AC, 55K ..£7,995
88 (E) 9000 2.0, auto, Blue, 5 ph, 54K ..£6,495
87 (E) 900, 2 dr, 5 Speed, 60K ..£4,995
JUST A SELECTION OF OUR STOCK

WILTSHIRE
Causeway Saab (Wiltshire) Ltd
London Road, Pewsham, Chippenham, 94
(M) 900 SE T Conv, Scarabe, Sportline £28,495
94 (M) 900 S 2.3i Coupe, Le Mans, Alarm ..£17,995
94 (M) 900 SE T Coupe, Ruby, Sportline ..£21,995
94 (M) 900 i 16S, 5dr, Embassy, AC, Alarm ..£17,700
94 (M) 900 S 2.0i, 5dr, Eucalyptus, SR ..£16,950
94 (L) CDE 2.3 Eco, auto, Ruby, ACC ..£21,995
94 (M) CDE 2.0i, Scarabe, ACC, Alarm ..£18,995
93 (K) 900 SE, 3dr, Eucalyptus, AC ..£12,995
92 (K) 9000 CS 2.0 S LPT, Le Mans, AC ..£12,995
91 (J) CD XS, Pegaso, AC, RCD ..£10,995
91 (J) 900 S Aero LPT, 3dr, Green, SR ..£11,595
91 (H) 9000 2.3i SE, Scarabe, Leather, SR ..£9,995
Tel: 01249 655871
SUNDAY & OUT OF HOURS 0585 900 150 or 0589 510 600

Before you put a used Saab to the test, we do!

Every Approved Used Saab comes with an assurance of quality that only an Approved Used Saab Dealer can offer. This includes:

- Multi-point Quality Check and valet.
- Minimum 12 months Mechanical and Electrical Insurance.
- Minimum 12 months Saab Emergency Service.
- Saab Security Register to help reduce the risk of vehicle theft.
- 600 mile free vehicle safety check.

Ask your local Saab Dealer for an Approved Used Cars brochure and specification guide or call free on 0800 626556.

SAAB APPROVED USED CARS

TVR

WANTED all low mileage TVR's. Please contact Charles Eyston, Mole Valley. 081 394 1114.

SAAB

9000 XS Hatchback 91J Auto Metallic, electric s/roof, FSH, low mileage, Excellent condition. £9,995. 0992 500595T

900 16V, Turbo Conv, J reg Black with tan leather interior. 29k miles. FSH. Immaculate. 081 207 6286 eves/weekends. No canvassers.

SAAB 9000 Aero Convertible LPT, 93 L. Maroon with ivory leather. Auto, detachable CD auto changer, FSH. Manufacturers warranty. 11,000 miles. £19,995 ono Tel 081 969 1288

TVR

CHIMAERA 4-3 93L Moonraker Black. 8,000 miles £28,950 H R Owen 071 684 8451 Sunday 0836 222949

TEAM CENTRAL Sonus distributor TVR West Midlands. Largest selection of used TVR's, for details Tel 0121 344 3400 Open 7 Days

TVR Griffiths 4.3 with big valve conversion. 92 J.I. Dark blue, tan hide 16k miles New tyres just fitted, excellent £23,950 ono Telephone 0959 561092

TOYOTA

CARINA E Executive, K reg, auto, deep blue, only 22,000 mls, good condition, £8,950. 071 226 9282

CELICA GT4 Turbo Coupe 91J. Black, all extras, FSH, 38,000 miles, £12,995. 0590 625464 or 0589 275961T

CHEAPEST Toyota's possible The Toyota Shop really do try harder 0520 722836 anytime

MR2 GT 92J white, genuine 12,000 miles, 1 onr, FSH, tax MOT, immaculate £11,500. Guildford 0483 202231

SAVE thousands. M Reg. all makes, all models. All dealer facilities. Tel 0908 755867. T

WANTED MR2, Celica, Supra, Previa, L/Cruiser, 1988-1994 50k Hassop 081 459 0006

VAUXHALL

SAVE thousands. M Reg. all makes, all models. All dealer facilities. Tel 0908 755867. T

FRONTERA 5-door, 2.4L, 94M, Satin Red, alloys, low pack, sunroof etc, only 2,000 miles, save over £3,000 on new price. Only £14,995. 0483 756166-T

SENATOR 24V 92 J, 3.0L CD, Auto, Silver/Black leather, 42,000 miles, FSH, £12,996 ono Private 081 366 3401

SENETOR 24V Auto, 1993 K, 1 year Network Q warranty, £16,995 Tel: Cowie Bristol 0272 770411 Ext 200

VOLKSWAGEN

ADVANGARTE CABRIOLET 95 Classic Green, leather interior, all extras, 6 weeks old, £17,000 Nice car 0344 885817

CHEAPEST VW's possible. The Volkswagen Shop really do try harder. 0520 722836 anytime

VOLKSWAGEN

GOLF 1.8 GL, '92 K, red, full luxury options, PAS, 24Kmls, 5 door, FSH, immaculate, £8,700 ONO, Tel: 0372 458872

GOLF VR6 Indian red, 3 door, CD, 14,000 miles, 1992J, £11,950 Tel 0765 600332

GOLF Rivage J reg. Classic Blue Conv, Leather int, alloy wheels, stereo, immob, FSH, £8950 0883 348479/0850 102653

VR6 Passat Estate 1994, ex demo, Indian red, PAS, ABS, e/windows/sunroof. Offered with 12 months VW warranty, Scorpion alarm. £17,996. Bell & Colvill 0883 348013

GOLF GTI Conv, 89F, Silver Blue, Karmann Body Kit, alloys, pull-out stereo, 46K mls, Service History, new tyres, 1 yr mechanical Warranty, December MOT, Taxed, Superb condition. £5,450. 0850 593241.T

PASSAT 1993 Estate GL Auto, Red, Full Spec inc ABS, electrics etc, 10,800 miles, 1 owner £14,995. 081 856 1911.T

VOLVO

PASSAT 2.0 CL Estate 92 25,000 miles only S/H electric roof ABS 1 owner £8,695 warranty included 081 668 6401 T

VOLVO

SIX 850's available including 94L, T5 Estate Auto, leather, air con, Red Pearl, 16K. £21,995 at Marshalls of Slough 0753 523031 Open 7 Days

WANTED Volvo Estates & Saloons, under 50K. Collect anywhere UK. 0963 36511DT

960 2.5 CD Estate 94M (95 model) Pearl red/beige leather & walnut dash. Auto. ECC. E/fact seats. C/control. 5,000 mls. £22,995. Ian Allan Motors. 081 543 3232 7 Days

T5 GLE Estate 94M (95 model) Verdigris met. Black leather & walnut dash. Auto. ECC. s/roof. track. pass a/bag. SRPS bags. C/control. 5,000 mls. £23,995. Ian Allan Motors. 081 543 3232. 7 Days.

VOLVO

940SE Turbo Estate 92 K met blue PAS ABS SRPS SR etc. FSH £10,650 0494 681888 T

960GLE 2.5 Auto Sat. 94 M. Verdigris Beige Lthr. AC. Burr Walnut Dash £23,495 Woodstreet 7 Days 0926 430940

Rudds VOLVO
ESTATE CARS
94 (M) 960 2.5 CD Auto, Grey, 5k ..£22,995
95 (M) 850 2.5 SE Auto, Silver, 2k ..£18,495
94 (M) 850 2.5 SE Auto, Red, 10k ..£16,995
94 (L) 940 2.3S Auto, Blue, 14k ..£14,995
93 (L) 850 2.0 SE Auto, Wine red, A/Con, 20k ..£14,995
93 (K) 940 Wentworth Man, Option pack, 26k ..£14,495
93 (K) 940 2.0S Turbo Man, Silver, 15k ..£13,495
92 (J) 940 2.0SE Turbo Man, Red, 33k ..£12,495
All of the above cars are 1 owner with complete Volvo dealer service history.
Millbrook Roundabout, Southampton, SO9 4PL
0800 71 61 65

VOLVO ESTATES

55SE auto, 94M, 3K, Silver	£18,500
855SE 94L, 6K, Red, cc, fogs	£16,900
855SE 94L, 5K, *Blue, mint	£16,500
945SE 94L, AC, alloys, hide	£17,500
945S auto, 94L, 7K, Blue	£14,900
945S, 93K, 20K, 7sts, rails	£13,000
745 Turbo, 89G, 44K, abs, 1fsh	£9,000
765GLE, 88F, *Blue, AC, hide	£6,000
745GL auto, 89 model, silver	£6,000
765GLE, 86C, *Blue, AC, hide	£3,500

PHILIP WHITAKER
I Care - Rely on my Reputation
BEACONSFIELD 01494-672727
M40 JUNCTION 2
I need YOUR VOLVO please!!!

CONTRACT HIRE

CONTRACT HIRE
FOR THE BUSINESS USER & SELF EMPLOYED ONLY
SPECIAL 4-WHEEL DRIVE SELECTION
All Vehicles Unused with Full Manufacturers Warranty and Dealer Support.

SUZUKI SAMURAI SOFT TOP 1.3	£159
SUZUKI VITARA CONVERTIBLE SPORT	£174
SUZUKI VITARA SLX HARD TOP	£195
NISSAN TERRANO LX DIESEL	£213
DAIHATSU SPORTRAK ELXI HARD TOP	£229
JEEP WRANGLER 2.5	£254
JEEP 2.5 SPORT CHEROKEE	£269
DAIHATSU FOURTRAK LWB TDX DIESEL	£298
NISSAN PATROL 4.2 GR SLX DIESEL	£299
JEEP 4-LITRE AUTO CHEROKEE	£345

Monthly payments are for 10,000 miles p.a. 3 mths in advance followed by 35. All include licence 3 years without maintenance. All plus V.A.T
NON VAT SCHEME AVAILABLE, WRITTEN QUOTES ON REQUEST.

STOP PRESS
Just Arrived (30 Only)
NISSAN MICRA 1.0L 3-DR Unused, Feb 95
With R/Cass & R.W.W. One year contract!
£399 DOWN ..£29.95 p.w + V.A.T.

Contact Paul Jackson or Kevin Whitehead
ALL ELECTRIC GARAGES GROUP PLC
(Fleet and Contract Management Division)
HIGH ST. HARBORNE, BIRMINGHAM
Network
Telephone (0121) 427 5252
Facsimile (0121) 428 2694
Sunday (01543) 492694
All Electric are Authorised Main Dealers for ROVER, PEUGEOT, NISSAN, VOLVO, DAIHATSU, SUZUKI, PROTON, JEEP, SKODA

TOYOTA

PREVIA GL Auto, 93 K, 45k mls, blue, PAS, alloys, FSH, exc condition, £14,250. Dav 0831 609093 Eve 0923 859797

SUPRA (94) Black, Full Spec, Auto, 9,000 miles, £29,950. Gosfords 081-767 1422 (T).

TOYOTA Previa 91H, Silver/Grey cloth, Air conditioning, 1 owner, 16K £13,495 Bramshaw 0202 396342

TOYOTA WHOLESALE PRICES
Most Models Available
"M" Reg - Low Mileage Cars + Commercial
Contact Fleet Sales Dept.
Tel 0844 274720
Fax 0844 275647

WANTED
LANDCRUISER VX AUTO
POST NOV. 93
CASH
0332 840202

VAUXHALL

FRONTERA 2.4i Est. 94(M), 3,000 mls, jungle green, every extra, immac, £14,995. Horn 081 563 1879 Or 071 396 6212

SENATOR 24V
H reg, immaculate metallic Bordeaux paintwork with unmarked grey leather interior. Warranted mileage 35,600 from new with full dealer history. All usual refinements.
£13,450
(O) 0203 466061
(H) 098 986320

VAUXHALL

KARMAN OF BARNET
94 M Polo match coupe 2,000 miles ..£5,795
95 M Polo 1.6 L 5 dr ex demo ..£9,495
95 M Golf GL TDI 5 dr, twilight ..£12,195
95 M Vento 2.0 GL Auto White ..£13,495
94 M Vento 1.8 CL auto red ..£11,495
94 M Corrado 2.0i 16v coupe ..£15,995
95 M Pink Floyd convertible ..£17,495
94 M Golf VR6 3 dr auto ..£15,995
94 M Golf 1.9 CL Diesel red ..£9,995
94 L Passat VR6 auto blue ..£14,495
93 L Golf GTI 5 dr silver ..£10,795
94 L Golf 1.8 CL 5 dr black ..£9,395
95 M Golf 2.0 GTI 5 dr blue ..£11,995
93 L Golf 1.8 CL 5 dr red ..£8,495
VW Rental Available Telephone 081 441 2345.
Sundays/ Out of hours 0850 826568

GOLF VR 6
3 door, 94 L, Tornado Red, 6,000 miles, 1 owner, power steering, ABS, electric s/roof, air bags.
£15,495.
Full Dealers Facilities.
Tel 081 395 1967
or 0378 769528 T

CORRADO VR6
1994, M Reg, 3000 miles, Candy White.
£17,995.
GOLF
Convertible, 1994 M Reg, 3,000 miles, Bordeaux Red.
£13,495.
Ring 0386 870612 T

LISTERS of Stratford
CORRADO G60
92J Black
£10,995
01789 294477

VOLVO
94M 95 Mdl 850 GLE Estate Auto, wal dash, climate control, part leather trim, under 5,000 miles ..Offered at £28,995
94M 95 Mdl 850 SE 2.5 Estate Auto Dark grey met, under 8,000mls ..£17,295
94M 95 Mdl 850 SE 2.5 Estate Black, under 8,000 miles ..£16,995
94M 95 Mdl 850 GLT Estate Auto Silver, under 10,000 miles ..£17,495
94M 850 T5 Estate Red pearlescent met, under 8,000 miles ..£21,995
94M Volvo 850 Estates
Possibly the largest selection
Probably the best prices
Tamplins
Call Free 0800 614258

TREMENDOUS SAVINGS ON NEW VOLVOS!!!
+ Most makes of cars LHD & RHD supplied.
EURO CONTINENTAL CARS
Tel:0703 470208
Fax:0703 491850
SAVE £££££
NEW VOLVO T5 Estate
NEW VOLVO T5R Estate
NEW VOLVO 850 SE Estate
NEW VOLVO 960 Saloon
NEW VOLVO 960 Estate
NEW VOLVO 960CD Estate

Fishers of Horsham
Offer
1993 J Volvo 960 3.0 24V Estate Auto. Verdigris Met. Tan Hide. Climate Con. AC. ESR. EW. CC. 25,000mls. FSH ..£16,795
1995 Model Volvo 960 GLE Estate Auto Dark Blue Met, Grey Hide. AC. Burr WV. Integral Child Seat. Load Cover, ESR. EW 3,000mls ..£24,995
1993 K Diesel Volvo 940 SE Turbo Estate Deep Blue Met Grey Velour. EFW.FM.SR. Integral child seat. Load Comp Susp ..£15,995
1995 Model Volvo 940i 2.3i Estate White, Grey Velour EFW, Integral Child seat, driver A.B. 3,000 mls £15,995
1994 M 850 GLT Estate 2.5 auto 20V. A/C Metallic. Trip Comp ..£19,995
Please telephone for a quotation for Volvo Owners Insurance.
0403 256381.

TOYOTA SPORTS AUTHORISED DEALERS

Used RAV4 / Celica

94 M Celica GT black, 5,000 miles	£18,995
94 M Celica GT aquamarine, 6,000 miles	£18,995
94 M Celica GT, white, 10,000 miles	£17,995
94 L RAV4 GX, red, full extras pack	£13,995
94 M RAV4 GX, green, 5,000 miles	£13,795
94 M RAV4 GX, red, 6,000 miles	£13,495

New Available for Immediate Delivery - Choice of Colours
Sandhurst Toyota 144 High Street Sandhurst Surrey
Tel: 0252 877333

NETWORK Q OFFERS
114 CHECKS 12 MONTHS WARRANTY
30 DAY EXCHANGE PLAN
OPTIONAL WARRANTY EXTENSIONS TO 24/36 MONTHS

FRONTERA	
93L Sport, Satin Red, 9,000mls, nudge bars, side steps	£11,995
94M Sport Soft top, Satin Red, 5,000mls, nudge bars, side steps	£12,995
95L 5dr 2.3TD Estate, Diamond Black, 8,000mls, PAS, E/W	£14,795
OMEGA	
94L 2ltr 16V Auto, GLS, Metallic, 12,000mls, ABS, R/Cass, E/W, PAS	£16,295
94L 2ltr Auto, GLS, Sable Gry, 9,500mls, 1/Owner, ABS PAS, E/W, s/roof	£16,695
94M 2ltr 16V GLS 4dr Auto, Fr Sea Blu, 6,000mls, ABS PAS E/W, s/roof	£16,995
CAVALIER	
94L V6 2.5ltr 5dr Auto, Flame Red, 5,400mls, ABS, E/W, R/Cass	£10,495
TIGRA	
95M 1.4 Lux Pack, Flame Red, 2,000mls, F-S Roof	£12,695

Opening Times 8.00am - 8.00pm Monday - Friday
8.45am - 5.50pm Saturday
Slyfield Ind Est, Moorfield Road, Guildford, Surrey
F.G Barnes VAUXHALL 0483 37731

St. JOHNS WOOD
92K CORRADO VR6, Green Met. 32000 miles FSH
93L CORRADO VR6, Red. 13,000 miles, 1 Owner, FSH
91J CORRADO 16V, White. 35000 miles. Sunroof, Elec Windows. Alloys
94L GOLF GTI, Tornado. 7,000 miles, Demo Car. Sunroof, Alloys
94L GOLF CL, Choice of Two, High Spec. Air Bags. Sunroof, C/Locking, Met Paint, PAS
94L GOLF GL Auto. Choice of Colours. 1 Owner Cars
92K GOLF VR6, Windsor Blue. Sunroof. BBS, Elec Windows. Traction. 3 Dr
BATTERSEA
92J GOLF GTI, Three Door. Black. 32K Miles. ESR. FSH
94L GOLF GL, Five Door. Tornado Red. 6K Miles, One Owner. ESR. FSH
92J GOLF GTI, Five Door, Dusty Maroon. 14K Miles, One Owner, FSH
92J PASSAT GL ESTATE. Royal Blue Met., 25K Miles, One Owner, FSH
92K PASSAT GL ESTATE. Automatic. Tornado Red. Air-Conditioning. Electric Sun Roof, C/Locking, Two Owners, FSH, 11k miles
92J PASSAT 2.0 ESTATE. Royal Blue Metallic. 29K Miles. C/Locking. PAS. Two Owners. FSH
94M GOLF AVANT GUARDE. Auto. Satin Blue. 6000 miles, 1 miles
92H CORRADO 16V. Red. Black Leather. 27000 miles. 2 Owners FSH
Dovercourt
32-34 St. Johns Wood Road
• St. Johns Wood • London
Tel: 0171 286 8000
98 York Road • Battersea • London
Tel: 0171 924 5544



The new Audi A6.

The car that thinks before it moves.

The new Audi A6 is fitted with one of the world's most sophisticated engine management systems. It constantly monitors over 40 different engine functions and controls fuel and air intake, ignition, temperature and emissions. Ensuring the best possible power delivery and efficiency. This stunning new Audi is available in a range of saloons and estates, including a 115 bhp 2 litre, a refined 2.6 V6 and the acclaimed 2.5 turbo diesel. Topping the range are a 2.8 quattro and the 230 bhp Audi S6. All are backed with Audi's fully comprehensive warranty package. So if you're thinking of a new car, consider our new, thinking car. Freefone Audi Dealers for a brochure.

Audi Dealers 0800 99 88 77

Audi. Vorsprung durch Technik.

THE AUDI A6 FROM £17,971. PRICE CORRECT AT TIME OF GOING TO PRESS. EVERY NEW AUDI BENEFITS FROM AN UNRIVALLED CUSTOMER CARE PACKAGE COMPRISING 3 YEAR DEALER WARRANTY, 3 YEAR PAINT WARRANTY, 12 YEAR ANTI-CORROSION WARRANTY, MAJOR SERVICE INTERVALS AT 20,000 MILES AND UP TO 6 YEARS AUDI ON CALL VEHICLE RECOVERY AND ASSISTANCE. PRICE EXCLUDES DELIVERY AND NUMBER PLATE CHARGE OF £410

هكذا من الأصل